MACFOS
LIMITED

Reg. office Add : S. NO. 78/1, Dynamic Logistics Trade Park,
Sumant Building, Bhosari Alandi Rd, Dighi, Pune, Maharashtra 411015
CIN- L29309PN2017PLC172718 | GST- 27AALCM3536H1ZA
: www.robu.in : info@robu.in
: 1800 266 6123 / +91 20 68197600

Dated: 11/08/2026

To,
The General Manager
DCS-CRD
(Corporate Relationship Department)
BSE Ltd., Rotunda Building
P.J. Tower, Dalal Street, Fort
MUMBAI-400001

BSE SCRIP Code: ROBU | 543787

Subject: Investor Presentation in connection with Unaudited Financial Results for Q1 TY 2026-27.

Dear Sir,

Pursuant to Regulation 30 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of Investor Presentation in connection with Unaudited Standalone and consolidated Financial Statement for Q1 TY 2026-27.

This intimation is also being uploaded on the website of the Company and can be accessed at the website: www.robu.in

We request you to kindly take the same on record.

Thanking you.
Yours faithfully,
For Macfos Limited
Binod Prasad
Digitally signed by Binod Prasad
Date: 2026.08.11 20:42:14 +05'30'
Name: Binod Prasad
Whole Time Director & CFO
DIN:- 07938828

Date; 11-08-2026
Place: Pune

MACFOS LIMITED

ROBU.IN
Your Ideas, Our Parts

Q1 TY 2026-27 MANAGEMENT PRESENTATION

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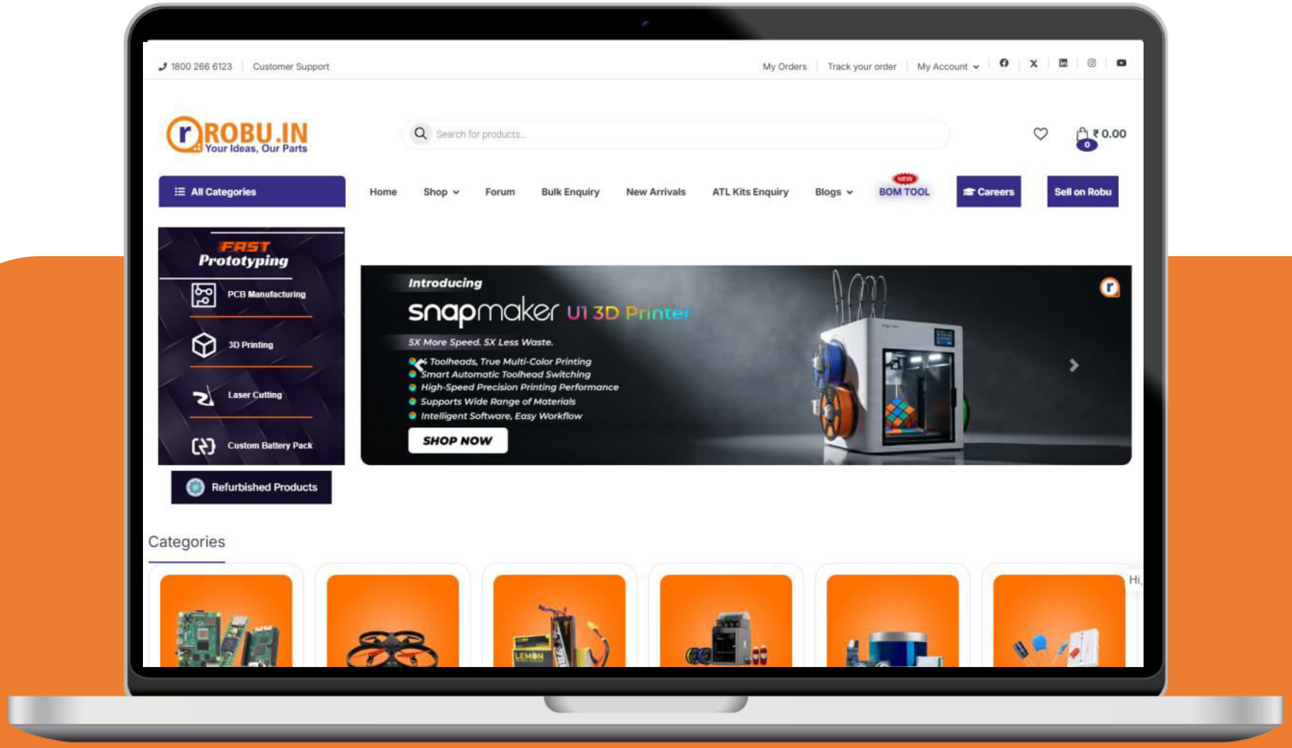
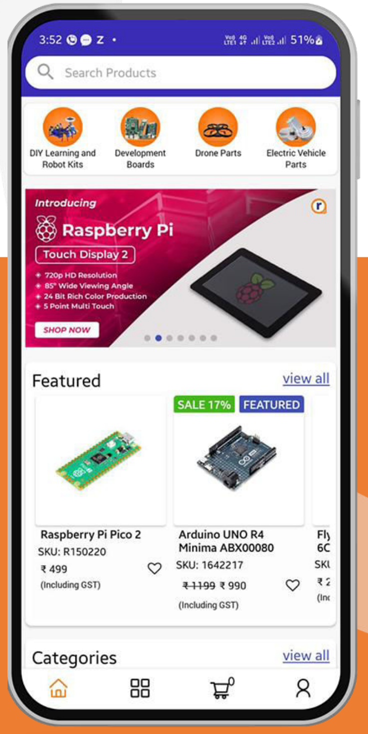
BUSINESS OVERVIEW

WHAT IS ROBU?

SPECIALISED ELECTRONIC PARTS E-COMMERCE STORE





WEBSITE & APPLICATION

OVERVIEW

Specialized E-Com Store for electronics items including Robotic parts, Drone Parts, E-bike parts, IoT & Wireless items, 3D printer & parts, DIY learning kits, Development Boards, Raspberry Pi (Single board computers & Peripherals), Sensors, Motors, Motor drivers, Pumps, Batteries and its chargers, Electronic modules & Displays and various other Mechanical and Electronic components.

Easy access to hard-to-find electronic items under one roof at a reasonable price.

Strong online presence, efficient order delivery capabilities across PAN India. complemented by robust product sourcing network

Facilitate consumers such as Manufacturers, Corporates, Educational institutions, Researchers and Developers, to Speed up their entire R&D to Manufacturing Cycle.

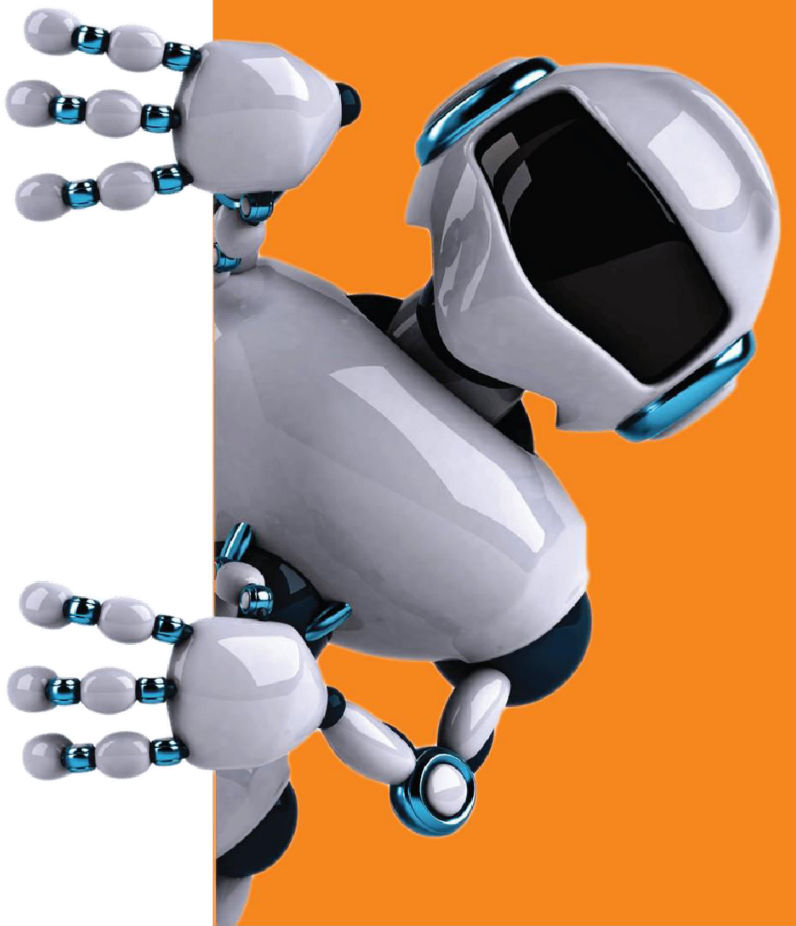
Launched E-commerce store website Robu.in in 2014, Android Mobile application in 2017 & IOS Application in Jan 2023.

1,00,000+ SKU's 150+ Brands, 210+ vendor tie ups in India & Abroad.

50,000+ Sq. ft Dedicated warehouse, 300+staffs (Own + Contract).
Targeted online marketing (Digital +Social), dedicated tech support, superfast shipping, experienced sales team for customer education & quick order closure

Consistent growth in Turnover, EBITDA and PAT at a CAGR of 58%, 53% & 53% respectively (For last 3 years). Reaching Turnover of 256 Cr in FY 24-25 and 312 Cr in FY 25-26.

Inhouse R&D and Product development Team



CORE STRENGTHS

EXTENSIVE & DIVERSED PORTFOLIO OF ELECTRONIC ITEMS & PARTS

STRONG DIVERSE & GROWING CUSTOMER BASE

SCALABLE & RELIABLE TECHNOLOGY PLATFORM

EXPERIENCED PROMOTERS WITH STRONG MANAGEMENT TEAM HAVING DOMAIN KNOWLEDGE

CONSISTENT TRACK RECORD OF PROFITABLE GROWTH & STRONG FINANCIAL PERFORMANCE

COMPANY EVOLUTION

FINANCIAL YEAR	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
REVENUE (INR Crore)	16.22	27.12	55.51	80.80	126.36	257.68	311.74

2019
On-board many top brands like Raspberry PI, Arduino, Creality printers, etc.

2020
We were able to achieve great results despite the Pandemic

2021
We launched FDM 3D Printing and Laser cutting services.

2022
Our employee strength grew from 2 people in 2014 to 118 people and more

2023
We have increased our daily order dispatch capacity to 2,000 orders/day.

2024
- Strengthen R&D team to focus on New Product Development
- 50,000+ SKU's have been added

2025
- Team of 260 (Own+ Contract)
- 50K + Sq ft Warehouse/Fulfillment

2026
- Team of 280+ (Own+ Contract)
- 50K + Sq ft Warehouse/Fulfillment

PROMOTERS PROFILE

Atul Maruti Dumbre
Chairman & Managing Director

Qualifications:
Master of Technology (Energy Studies), MIT Pune

Experience – 15 years

Binod Prasad
Whole Time Director & CFO

Qualifications:
Bachelor of Engineering (Mechanical), MIT Pune

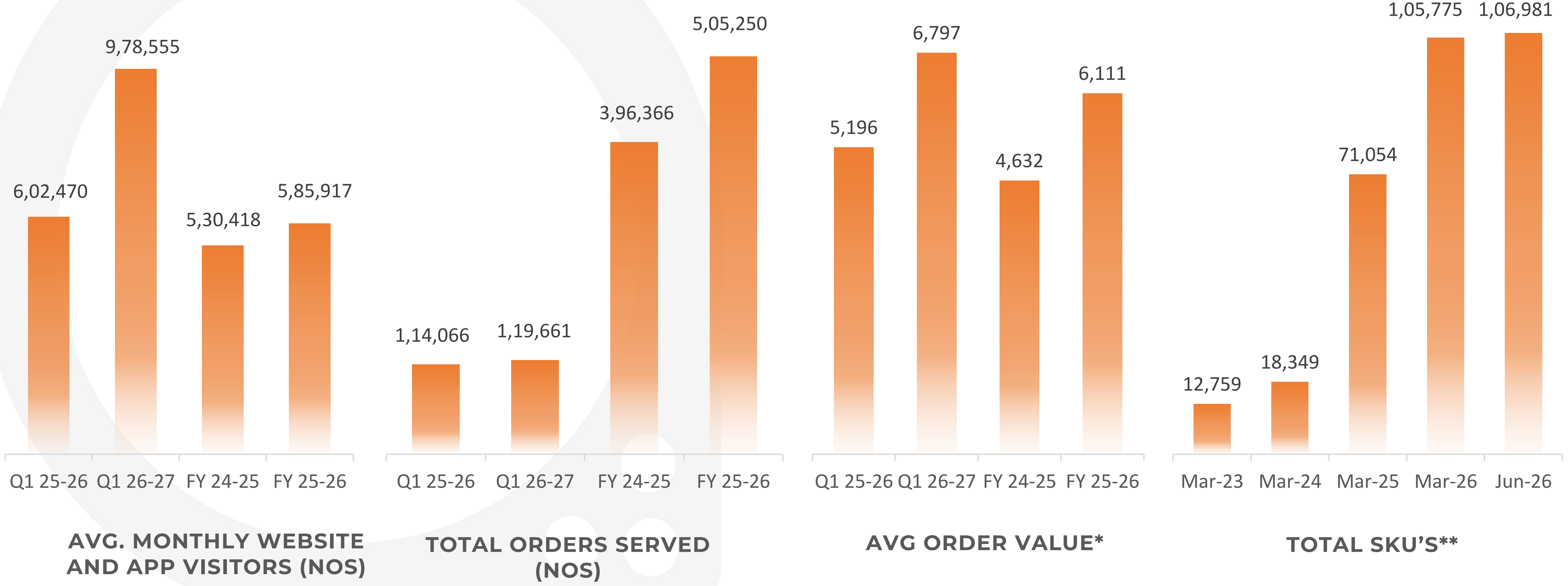
Experience – 15 years

Nileshkumar Purshottam Chavhan
Whole Time Director

Qualifications:
Master of Engineering (Mechanical), IISC Bangalore

Experience – 15 years

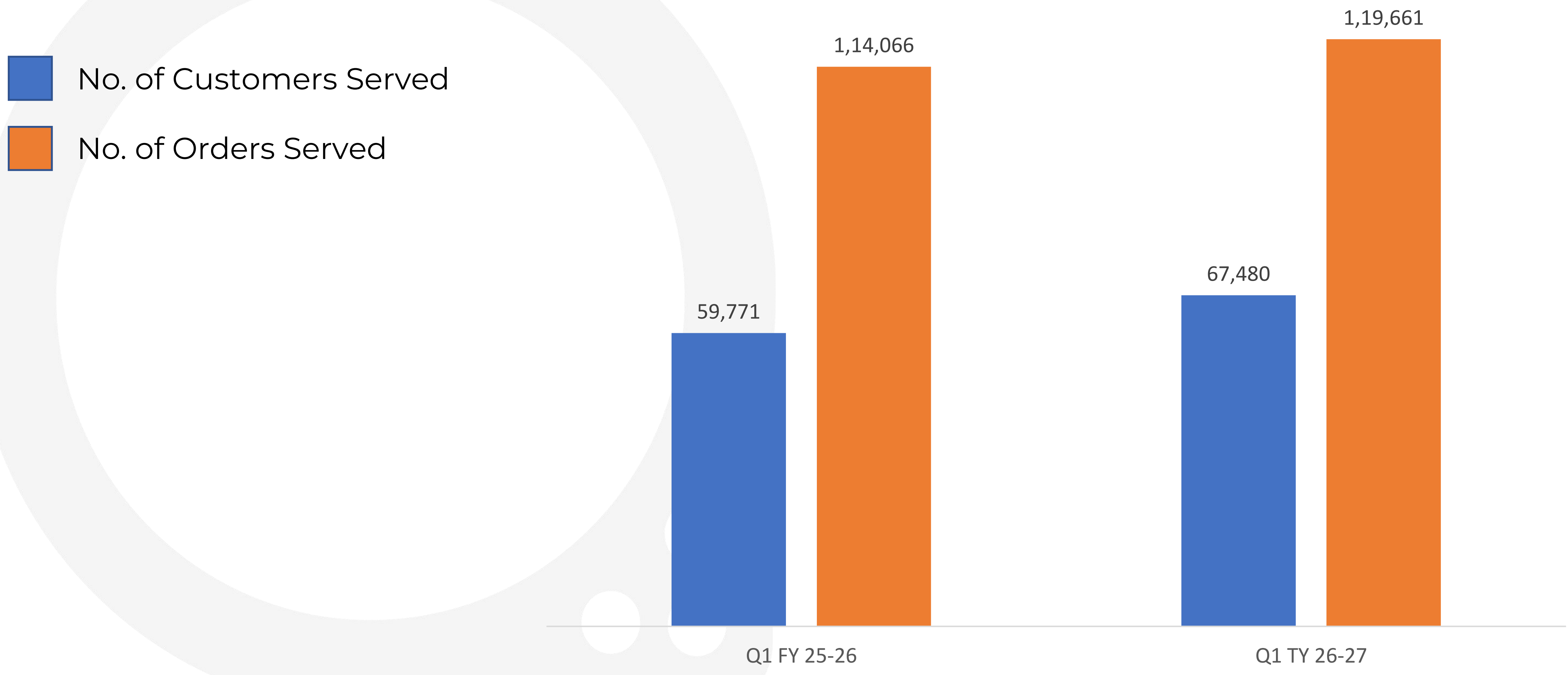
STEEP RISING CUSTOMER ENGAGEMENT



***Total Visitors June-26= 10,02,382

* *The increase in SKUs is primarily driven by the addition of small and low-cost items.

CUSTOMER / ORDERS SERVED



INVENTORY MANAGEMENT

- **Out of Total Inventory (as on June-26) 5.52 % Inventory is Very Slow-moving* (Compared to 6.21 % as of Mar-26).**

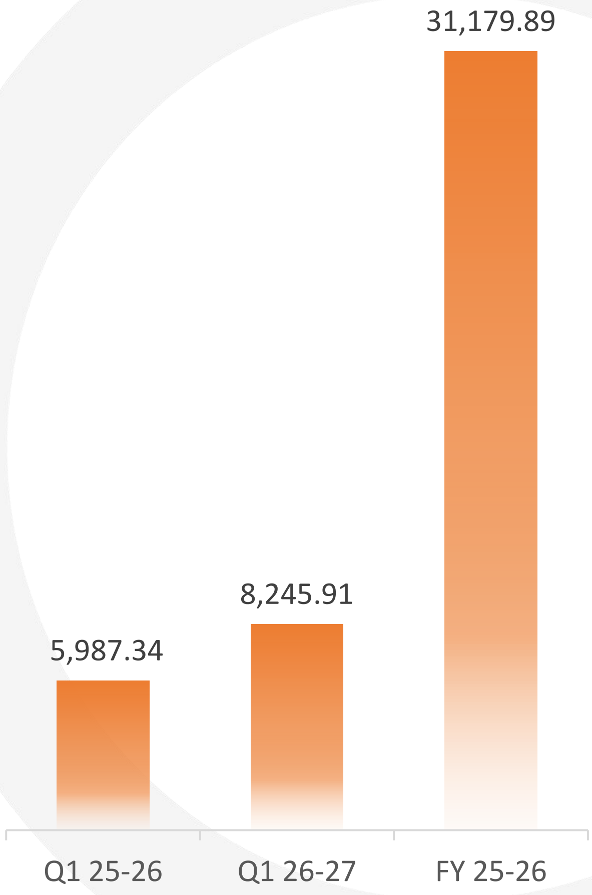
*Very Slow-moving is, Inventory/Material older than 9 Months.
*These are not perishable in Nature, neither Obsolete Items.
* These are primarily low-cost SKUs with a longer rotation cycle.

RETURN/REPLACEMENT MANAGEMENT STATISTICS

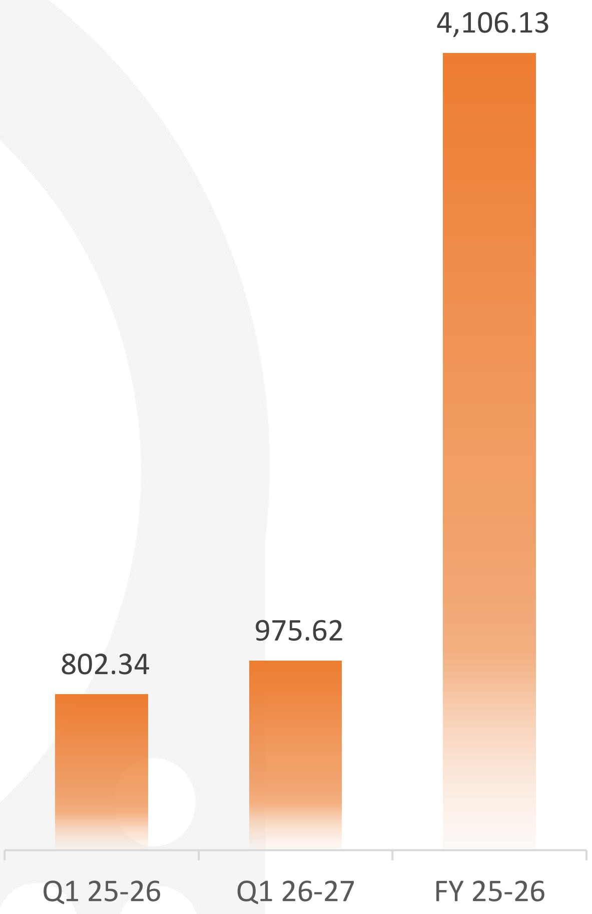
	COST TO COMPANY (Amt in Lakhs)
FY 24-25	58.19
FY 25-26	109.89
Q1 TY 26-27	23.88

OPERATING AND FINANCIAL PERFORMANCE

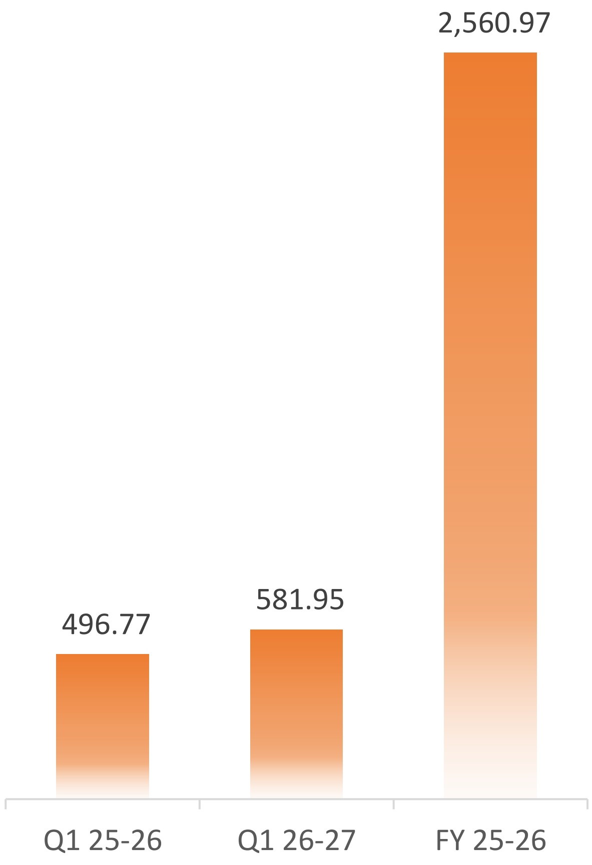
GROWTH TREND IN TOTAL REVENUE AND PROFITABILITY



REVENUE (IN LAKHS)



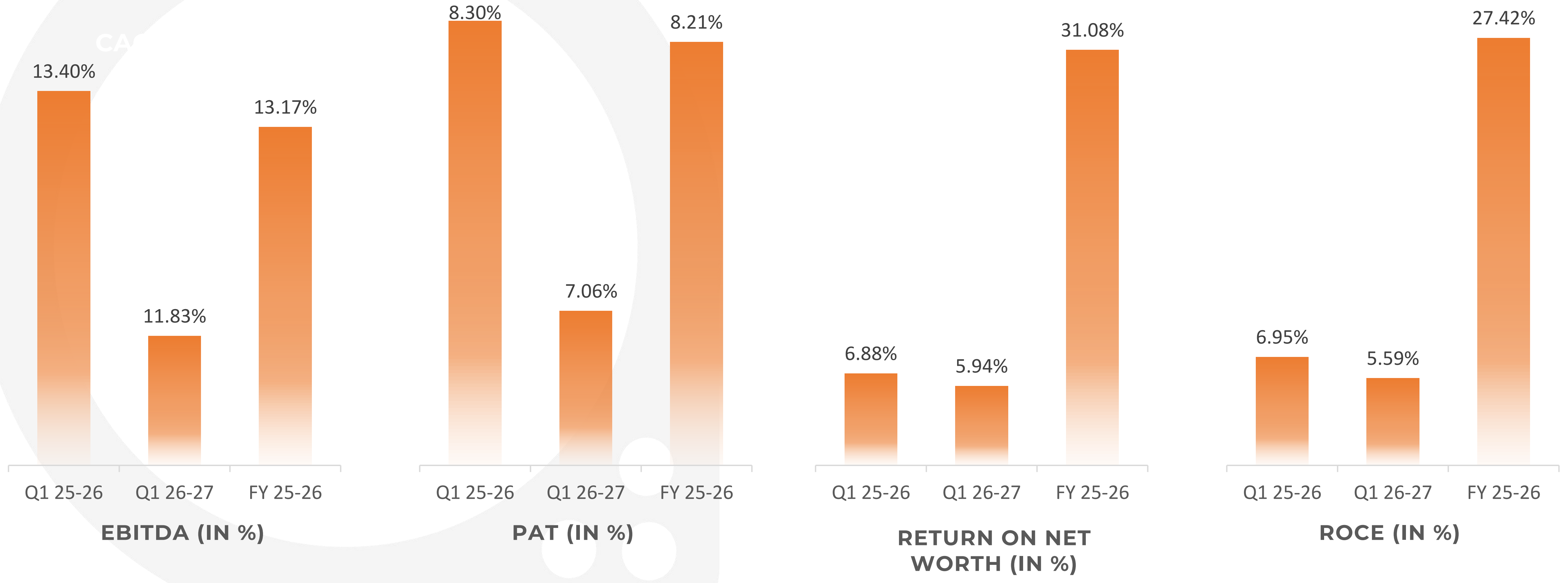
EBITDA (IN LAKHS)



PAT (IN LAKHS)

Note: The Company has adopted Ind AS from 1 April 2026. Comparative figures for Q1 FY 2025-26 have been restated under Ind AS. Ind AS figures for the full year FY 2024-25 have not been presented.

KEY RATIOS ON SUSTAINABLE FINANCIAL GROWTH



Note: The Company has adopted Ind AS from 1 April 2026. Comparative figures for Q1 FY 2025-26 have been restated under Ind AS. Ind AS figures for the full year FY 2024-25 have not been presented.

PROFIT AND LOSS

Sr. No.	Particulars	Quarter ended		Year ended
		30-06-2026 Unaudited	30-06-2025 Unaudited	31-03-2026 Audited
1	Revenue from operations	8,133.87	5,926.80	30,874.84
2	Other income	112.04	60.54	305.05
3	**Total income (1 + 2)**	**8,245.91**	**5,987.34**	**31,179.89**
4	**Expenses**			
a.	Cost of Material Consumed	28.71	10.18	75.21
b.	Purchase of Stock-in-Trade	7,953.00	5,015.04	26,032.07
c.	Changes in Inventory of Stock-in-Trade	(1,791.36)	(523.03)	(2,397.38)
d.	Employee benefits expenses	368.68	254.98	1,246.84
e.	Finance cost	100.40	56.05	361.72
f.	Depreciation and Amortization Expenses	83.09	75.02	325.13
g.	Other expenses	711.27	427.83	2,100.78
5	**Total Expense from 4(a) to 4(g)**	**7,453.78**	**5,316.07**	**27,744.37**
6	**Profit/(Loss) before Exceptional Item and Tax (III - IV)**	**792.13**	**671.27**	**3,435.52**
7	Exceptional Item	-	-	-
8	**Profit/(Loss) before tax (6-7)**	**792.13**	**671.27**	**3,435.52**
9	**Tax expenses**	**210.18**	**174.50**	**874.55**
10	**Profit for the year (8 - 9)**	**581.95**	**496.77**	**2,560.97**
11	**Other Comprehensive Income, Net of Tax**	**-**	**-**	**(16.47)**
12	**Total Comprehensive Income and Net of Tax for the period (10 + 11)**	**581.95**	**496.77**	**2,544.50**

Note: The Company has adopted Ind AS from 1 April 2026. Comparative figures for Q1 FY 2025-26 have been restated under Ind AS. Ind AS figures for the full year FY 2024-25 have not been presented.

MANAGEMENT PERSPECTIVE

MANAGEMENT PERSPECTIVE

Dear Shareholders,

We are pleased to share the business progress and financial performance of Macfos Limited for Q1 TY 2026–27.
The Company delivered revenue of ₹82.46 crore, EBITDA of ₹9.75 crore and Profit After Tax of ₹5.82 crore during the quarter. On a comparable basis using Ind AS-converted figures, this represents growth of 38% in revenue, 22% in EBITDA and 18% in PAT (Compared to Q1 FY 25-26).
We believe this performance reflects the continued strength of our underlying business and the focused execution of our strategy. Importantly, we have sustained our growth momentum despite an uncertain global environment, demonstrating the resilience and scalability of our business model.
We continue to see a strong and expanding market opportunity across the categories in which we operate. Our focus is therefore not only on capturing current demand, but also on building the capabilities required to serve this opportunity at greater scale.
During the quarter, we continued to invest in customer experience, product portfolio expansion, technology and IT systems, fulfilment infrastructure and talent. These investments are intended to strengthen our operating platform and create the capacity required for the next phase of growth.
Demand across our business remains encouraging. We are witnessing increasing traction from corporate customers, along with healthy repeat purchases from our existing customer base. Our expanding product portfolio, competitive pricing and dependable customer support continue to strengthen customer engagement and trust in ROBU.IN.
Key operating indicators—including website and app traffic, order volumes, average order value and customer retention—continue to show positive trends, providing further confidence in the underlying health of the business.

ROBU 1.0 — Strengthening the Core

ROBU 1.0 remains the foundation of our business.

Our objective is to strengthen ROBU.IN as a comprehensive platform for specialized electronics and technology products by combining product availability, competitive pricing, efficient fulfilment and dependable customer service.

We continue to work closely with our supplier network to improve procurement efficiency and product availability, while investing in systems and processes that can reduce fulfilment timelines. At the same time, we are steadily expanding our product catalogue to address a wider range of customer requirements.

We believe that strengthening these fundamentals will allow ROBU 1.0 to scale efficiently while creating a stronger and more durable competitive position.

ROBU 2.0 — From Distribution to Product Innovation

ROBU 2.0 represents our strategic focus on developing proprietary technology products and solutions.

Over the past three years, this vertical has gained significant momentum, particularly in the Drone ecosystem, with increasing acceptance of our in-house products and engineering capabilities.

We have introduced a range of proprietary products under our Simplify brand and continue to invest in R&D and product development. Our capabilities have also enabled us to undertake customized development projects, including engagements with Government and Defense organizations.

ROBU 2.0 provides an opportunity for Macfos to move further up the technology value chain—from distributing products to developing products of our own. We believe this will enable greater value addition, stronger differentiation and attractive long-term growth opportunities.

Looking Ahead

We remain confident about the long-term opportunity before us. Our immediate focus is on executing with discipline, strengthening our operating capabilities and making the investments required to support sustainable growth.

We would like to sincerely thank our shareholders, customers, suppliers, employees and other stakeholders for their continued trust and support. Their confidence inspires us to keep improving, innovating and building a stronger, more capable and future-ready ROBU.IN.

Regards,

Team ROBU.IN

STRATEGIC PRIORITIES

STRENGTHEN & ACCELERATE CORE BUSINESS (ROBU 1.0)

- INCREASE ORDER FULFILMENT SPEED AND CAPABILITY. STRENGTHEN INTRA/INTERR WAREHOUSE MANAGEMENT.
- CATEGORY/BRAND/PRODUCT EXPANSION.
- INCREASE CORPORATE CUSTOMER REACH AND FACILITATE EASE OF ORDERING.

FOCUS ON PRODUCT INNOVATION (ROBU 2.0)

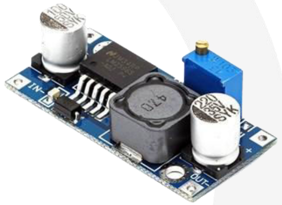
- NEW PRODUCTS TO BE DESIGNED AND DEVELOPED WITH SPECIAL FOCUS ON DRONE AND IT'S PARTS

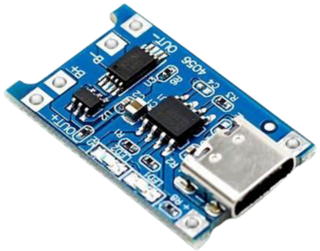
DRIVE DIGITAL INNOVATION

- MAXIMIZE USE OF ERP IN OPERATIONS
  (TO INCREASE EFFICIENCY & ACCOUNTABILITY)
- SCALABLE IN-HOUSE IT INFRASTRUCTURE

ROBU 1.0

Robu 1.0 is our existing electronic distribution business. Here we are committed to provide new tech products at affordable prices, providing minimum lead time and excellent customer support. To support this we always strive to work on improving our IT infrastructure to achieve better efficiency.





ROBU 2.0

In Robu 2.0 we are focused to create and develop more of our own brands and products while expanding our current distribution business. This will give us a competitive edge in the future, aligning with our long-term goals for the next 5 to 10 years.

SmartElex

Our Own Electronics Products

- **Motor driver series**
- **295 SKUs Added, across 5 Categories, till March 26.**
- **Major Launch:**
  -TFT & HMI Displays
  -Raspberry Pi Neo Dev. Board

EasyMech

Our Own Mechanical Products

- **Mechanical Accessories**
- **Drone Frames- (launched 6 new SKUs)**

Simplifly VCi
VAYUCRAFT INNOVATIONS

Our Own Drone Products

Launched 7 SKUs in 2 category.

Major Launch:
Agri-Drone Frame
Ready to Fly FPV Kits.
Telemetry for Drone Remote.
Drone RC Remote.

Pro Range

Our OEM Products

- **650 SKU Added during the year**

THANK YOU!