Date: November 03, 2026

To,
Corporate Relationship Department,
BSE Limited,
P J Towers, Dalal Street,
Fort, Mumbai – 400001

Scrip Code: 544248 **Scrip Name: MACHLTD**

Subject: Investor Presentation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations')

Dear Sir/ Madam,

Pursuant to Regulation 30 read with Regulation 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation on performance of the Company for the quarter and half year ended September 30, 2026 (Q2 & H1 FY27).

The said presentation is also available on the website of the Company.

You are requested to kindly take the document on record.

Your Sincerely,

For **Mach Travel Solutions Limited**
(Formerly known as Mach Conferences and Events Limited)

SWATI AGGARWAL
Digitally signed by SWATI AGGARWAL
Date: 2026.11.03 15:35:58 +05'30'

Swati Aggarwal
Company Secretary & Compliance Officer

Travel Solutions Ltd.

Q2 & H1FY27 Investor Presentation

Technology-Enabled Travel Solutions Company

Formerly Mach Conferences & Events Ltd.

A transformed identity — built on two decades of expertise, reimagined for a technology-enabled future. Nationwide presence. Diversified offerings. One trusted name.

National Scale

7 offices across India's key commercial centers

Proven Pedigree

20+ years serving corporates, institutions & government

BSE Listed

Publicly listed on the Bombay Stock Exchange — MACHLTD

DISCLAIMER

This presentation has been prepared by MACH TRAVEL SOLUTIONS LIMITED ("Company"), solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

EVOLUTION FROM MICE COMPANY TO INTEGRATED TRAVEL PLATFORM

mach Travel Solutions Ltd.

We are not moving away from MICE. We are building beyond it.



\+

MACH 2.0

mach Travel Solutions Ltd. Trusted Since 2004

CORPORATE TRAVEL
Technology-enabled self-booking tool

GOVERNMENT & INSTITUTIONAL
Large-scale projects & delegations

B2B DISTRIBUTION
Partner network & travel distribution

LEISURE TRAVEL
Domestic & international leisure

INBOUND TRAVEL
International tourists visiting India

OTA PLATFORM (Open for Public Beta Testing)
B2C online travel platform

One legacy of execution. Two powerful engines. Infinite possibilities.

WHY WE DO BOTH: MICE + TRAVEL

Combining the strengths of MICE excellence with recurring travel demand

mach
Travel Solutions Ltd.

MICE STRENGTH

- High-touch execution expertise
- Strong relationships with corporates & institutions
- Large-scale event management
- Global destinations & vendor network
- High-value projects & branding



MICE + TRAVEL TOGETHER



TRAVEL STRENGTH

- Recurring & repeat business
- Technology-led efficiency
- Broader customer base
- Cross-sell across multiple needs
- Year-round demand & scalability

Broader Customer Base • Higher Wallet Share • Better Utilisation • Sustainable Growth

EVERY CUSTOMER CREATES MULTIPLE OPPORTUNITIES

Cross-sell engine drives higher wallet share and lifetime value.

mach
Travel Solutions Ltd.



Transformation at a Glance

7

Operational Offices

Noida · New Delhi · Mumbai · Kolkata · Bengaluru · Bhubaneswar · Ahmedabad

350+

Employees

Growing workforce across India

140+

Corporate Clients

Onboarded since April 2026

20+

Years of Excellence

Established in 2004

11

Industry Associations

IATA · GBTA · PATA · IATO · ADTOI · OTOAI · SKÅL · JATA · ICPB · EGAC · NIMA

BSE

Listed: MACHLTD

Publicly Listed on the Bombay Stock Exchange

Today, Mach Travel Solutions stands as a technology-enabled travel solutions company with nationwide presence, diversified service offerings and strong platform for future growth.

Two Decades of Building Scale

From incorporation to an integrated, technology-enabled travel solutions platform

mach
Travel Solutions Ltd.

FOUNDATION • 2004–2014

2004

- Company incorporated

2012

- PATA & IATO affiliations
- Strengthened industry credentials across Asia and India

2014

- ADTOI affiliation
- Expanded domestic tourism industry recognition

SCALE • 2019–2024

2019

- ₹100 Cr turnover milestone
- Affiliated with IATA, reinforcing global air-ticketing capability

2024

- ₹200 Cr turnover milestone
- Converted into a Public Limited Company

TRANSFORMATION • 2025–2026

2025

New growth engines

- B2C religious tours at Mahakumbh
- 21 new corporate clients

2026 **Integrated travel platform**

- Rebranded as Mach Travel Solutions Limited
- Entered Government & Institutional Projects
- Launched enterprise travel management
- Introduced the Corporate Self Booking Tool
- Expanded into an integrated travel solutions platform
- Developed the MachTravel.com B2C platform

COMPREHENSIVE MICE SOLUTIONS

mach
Travel Solutions Ltd.



EVENT AND
CONFERENCES



DESTINATION
MANAGEMENT



HOTEL &
VENUE BOOKING



TICKET &
VISA ASSISTANCE



TICKET BOOKING



LOGISTICS
MANAGEMENT

Technology enabling Corporate Travel

Powering efficiency, policy control and scalable enterprise travel management

mach
Travel Solutions Ltd.

END-TO-END CORPORATE TRAVEL WORKFLOW



SEARCH & PLAN | BOOK VIA SBT | APPROVAL WORKFLOW | AUTO TICKETING | INVOICE & PAY | REPORTING & MIS

PLATFORM CAPABILITIES

Technology + People + Process

- Corporate Self Booking Tool — web & mobile
- Policy engine & compliance controls
- Multi-level approvals
- Auto ticketing & reissue
- Auto invoicing & reconciliation
- Real-time dashboards & MIS
- Analytics & spend insights
- Robotic automation
- Secure & compliant platform

BUSINESS VALUE

140+ **Corporate clients onboarded as on 30th Sept 2026**

- Long-term enterprise agreements supporting high client retention
- Predictable and consistent revenue streams

Building the Consumer Travel Platform

Mobile-first B2C Online Travel Agency (OTA) experience – Ongoing Public Beta Testing

mach Travel Solutions Ltd.

ONE CONSUMER INTERFACE

A unified discovery and booking journey designed around four high-intent travel categories.

01 SEARCH & BOOK
FLIGHTS
Domestic and international search, comparison and booking.

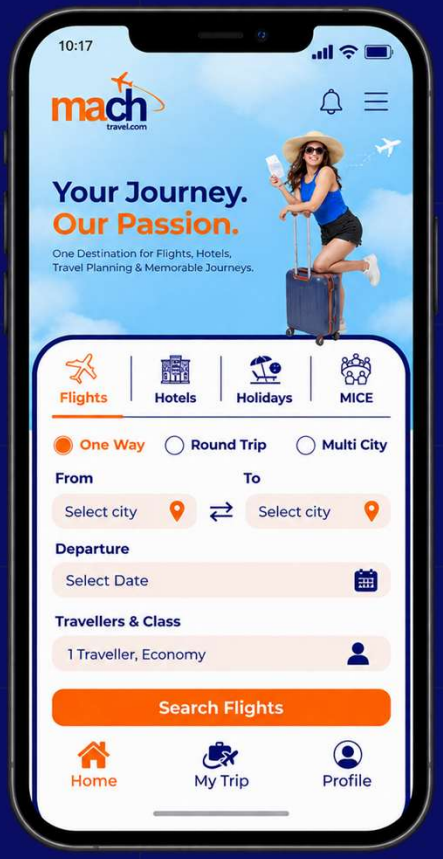
02 STAY
HOTELS
Property discovery, room selection and reservation experience.

03 DISCOVER
LEISURE
Curated travel experiences and consumer holiday planning.

04 CONNECT
MICE
Enquiry-led access to meetings, incentives and group travel.

CONSUMER JOURNEY

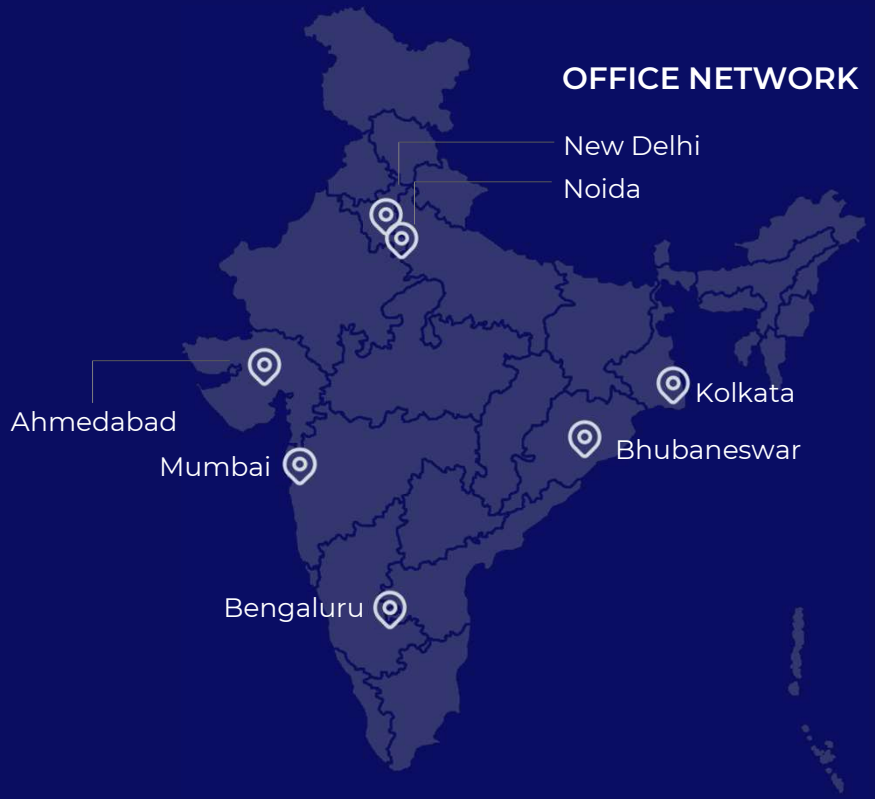
DISCOVER → COMPARE → BOOK → MANAGE



GEOGRAPHIC PRESENCE

Pan-India network with global reach.

mach
Travel Solutions Ltd.



2
UPCOMING OFFICES
Across key commercial centers in India

PAN-INDIA
COVERAGE
Strong regional partnerships & vendor network

GLOBAL REACH

LOCAL STRENGTH | NATIONAL FOOTPRINT | GLOBAL REACH

mach
Travel Solutions Ltd.

FINANCIAL PERFORMANCE

A clear view of scale, profitability and operating momentum



Management Comment



Mr. Amit Bhatia,
Chairman & Managing Director

"H1 FY27 marks an important milestone for Mach Travel Solutions Limited, as we have achieved our ***highest-ever first-half Revenue from Operations of ₹348.86 crore since the Company's inception in 2004****, surpassing our entire FY26 revenue. Our Q2 FY27 revenue and PAT stood at ₹204.53 crore and ₹9.26 crore, respectively, while H1 FY27 revenue and PAT stood at ₹348.86 crore and ₹15.42 crore, respectively.*

Over the years, we have strategically transformed Mach from a predominantly MICE-focused organization into an integrated, technology-enabled travel solutions company. Our approach has been to build multiple complementary business verticals, strengthen our leadership capabilities and leverage technology to create a scalable business model.

The rapid expansion of our Corporate Travel business, alongside our established MICE operations, growing institutional presence and investments in digital platforms, reinforces our confidence in the direction we have chosen.

In light of our performance and the opportunities ahead, we have revised our FY27 revenue target upwards to more than 2.5x our FY26 Revenues. *This reflects our confidence in the Company's growth potential and the progress of our diversification strategy.*

Our ambition is not merely to grow revenue, but to build a strong, sustainable and future-ready travel solutions company with multiple growth engines. We remain committed to disciplined execution, long-term relationships and creating enduring value for our shareholders"

Q2 FY27 Consolidated Income Statement

INR Crores	Q2 FY27	Q2 FY26	Y-o-Y %	Q1 FY27
Revenue From Operations	**204.53**	**74.46**	**174.69%**	**144.33**
Other Income	1.20	1.03		2.04
Total Income	**205.74**	**75.49**	**172.53%**	**146.37**
Expenses				
Cost of Sales/Operation	179.19	60.98		125.57
Employee Benefit Expenses	10.45	3.36		8.91
Other Administrative Expenses	1.70	1.47		2.66
Total Expenses	**191.34**	**65.81**	**190.75%**	**137.14**
EBITDA (incl Other Income)	**14.39**	**9.67**	**48.82%**	**9.23**
EBITDA Margin (%)	***7.00%***	***12.81%***	***(581) Bps***	***6.30%***
Finance Cost	1.28	0.21		0.56
Depreciation	0.47	0.64		0.43
PBT	**12.65**	**8.83**	**43.26%**	**8.24**
Tax	3.39	2.53		2.08
PAT	**9.26**	**6.30**	**46.98%**	**6.16**
PAT Margin (%)	***4.50%***	***8.35%***	***(385) Bps***	***4.21%***
Less: Minority interest (40% of subsidiary profit)	0.00	(0.05)		***(0.02)***
Net Profit	**9.26**	**6.25**		***6.14***
Basic EPS in Rs.	**4.40**	**2.97**	**48.15%**	**2.92**



Q2 FY27 GMV : Rs. 532.54 crore

H1 FY27 Consolidated Income Statement

INR Crores	H1 FY27	H1 FY26	Y-o-Y %
Revenue From Operations	**348.86**	**97.08**	**259.35%**
Other Income	**3.24**	1.60	
Total Income	**352.10**	**98.68**	**256.81%**
Expenses			
Cost of Sales/Operation	**304.76**	78.63	
Employee Benefit Expenses	**19.36**	6.38	
Other Administrative Expenses	**4.36**	2.33	
Total Expenses	**328.48**	**87.34**	**276.09%**
EBITDA (incl Other Income)	**23.62**	**11.34**	**108.29%**
EBITDA Margin (%)	***6.71%***	***11.49%***	***(478) Bps***
Finance Cost	**1.84**	0.39	
Depreciation	**0.89**	0.73	
PBT	**20.89**	**10.22**	**104.40%**
Tax	**5.47**	2.40	
PAT	**15.42**	**7.82**	**97.19%**
PAT Margin (%)	***4.38%***	***7.93%***	***(355) Bps***
Less: Minority interest (40% of subsidiary profit)	**(0.02)**	**(0.03)**	
Net Profit	**15.40**	**7.79**	
Basic EPS in Rs.	**7.32**	**3.70**	**97.84%**



H1 FY27 GMV : Rs. 784.54 crore

Balance sheet as on 30th September 2026

INR Crores	As on 30th Sept'26	As on 31st Mar'26
EQUITY AND LIABILITIES		
Equity Share Capital	21.04	21.04
Reserves and surplus	114.77	100.32
Minority interest	1.67	1.64
Shareholder's Fund	**137.48**	**123.00**
Non-current Liabilities	**5.26**	**5.53**
Long Term Borrowing	3.92	4.21
Long Term Provisions	1.34	1.32
Deferred Tax Liabilities (net)	-	-
Current Liabilities	**99.36**	**54.51**
Short Term Borrowings	3.87	1.38
Trade Payables	55.36	23.41
Other Current Liabilities	27.93	23.96
Short Term Provisions	12.20	5.76
Total Equity & Liabilities	**242.10**	**183.04**

INR Crores	As on 30th Sept'26	As on 31st Mar'26
ASSETS		
Non-Current Assets	**44.39**	**42.17**
Property Plant & Equipment	19.07	19.24
Tangible Assets under development	-	-
Non-Current Investments	-	-
Deferred Tax Assets (Net)	0.12	0.17
Long Term Loans & Advances	3.68	1.24
Other Non-Current Assets	21.52	21.52
Current Assets	**197.71**	**140.87**
Current Investments	1.70	2.30
Trade Receivables	109.88	49.03
Cash & Bank Balances	32.89	31.79
Short Term Loans & Advances	52.88	57.12
Other Current Assets	0.36	0.63
Total Assets	**242.10**	**183.04**

INDIA'S MICE INDUSTRY:
A HIGH-GROWTH MARKET OPPORTUNITY

India is emerging as a strategic destination for global business events, supported by infrastructure development and favourable industry growth trends.

India MICE market | 2025
USD 37.75 Bn
Projected to reach **USD 66.91 Bn** by 2030

India MICE CAGR
12.13%
2025 – 2030

Global MICE market | 2025
USD 937.43 Bn
Projected to reach **USD 2,030.95 Bn** by 2034

India's share of global MICE
~5.7%
National ambition: 10% within five years



KEY GROWTH CATALYSTS

Infrastructure expansion
Target of 350 operational airports by 2047 and expansion of the highway network to over 2 lakh km.

Global event positioning
Successful G20 Presidency in 2023, the Yashobhoomi convention complex in Delhi NCR and the "Meet in India" initiative.

Policy support
E-Conference Visa covering 169 countries, with visa clearance within 48 hours, as stated in the report.

Government investment
INR 2,541.06 crore allocated in Budget 2025–26 for tourism infrastructure development.

Source: Polaris Market Research – *Global MICE Market Report 2025–2034* | Fortune Business Insights – *MICE Market Report 2025* | Mordor Intelligence – *India MICE Tourism Market 2025–2030* | IBEF – *India's MICE Industry, May 2025* | Ministry of Tourism, India (tourism.gov.in)

STRUCTURAL TRENDS AND EXPANDING TRAVEL OPPORTUNITIES

Evolving corporate travel needs, digital adoption and emerging travel segments are broadening the addressable market

1. STRUCTURAL SHIFTS IN THE INDIAN MICE LANDSCAPE

Hybrid events

Over 60% of large corporate conferences in India are expected to adopt hybrid formats by 2026.

Tier II city expansion

Non-metro cities contribute 35–40% of domestic MICE activity, supported by improved regional airport connectivity and convention-grade resort properties.

Sustainability requirements

Carbon-conscious logistics, paperless operations and ESG reporting are transitioning towards client-mandated requirements.

Organised procurement

Government MICE bureaus are being established to create structured procurement channels for event management firms.



2. ADJACENT MARKETS EXPAND THE OPPORTUNITY (INDIA)

Corporate travel market

USD 20.8 Bn

Projected market size by FY2030, growing from **USD 10.4 Bn** in FY2024.

Online travel market

USD 38.58 Bn

Projected market size by 2031, from **USD 23.34 Bn** in 2025.

India's cruise market

USD 323 Mn

Projected market size by 2030, from **USD 139 Mn** currently.

Online booking behaviour

65.37%

Mobile's share of online travel bookings in 2025.

Source: Mordor Intelligence – *India MICE Tourism Market 2025–2030* | Grand View Research – *India MICE Market* | Global Sustainable Tourism Council (GSTC) | Deloitte – *India Corporate Travel to USD 20.8 Bn by FY2030* (Travel Trade Journal) | IMARC Group – *India Business Travel Market Report 2025–2033* | Cushman & Wakefield – *GCC Report India, 2024* (Business Standard) | IBEF – *Tourism & Hospitality Industry in India* | Mordor Intelligence – *India Online Travel Market 2025–2031* | IMARC Group – *India Online Travel Market 2025–2033* | Statista – *Travel & Tourism Market India* | Ministry of Ports, Shipping & Waterways – *Cruise Bharat Mission, September 2024*



THANK YOU

Mach Travel Solutions Limited

Ms. Swati Aggarwal
Company Secretary & Compliance Officer
compliance@machtravel.com
Website: machtravelsolutions.com

Investor Relations Advisors

Mr. Disha Shah
+91 9699060134
disha.shah@adfactorspr.com

Mr. Vaibhav Gupta
+91 8108573529
vaibhav.gupta@adfactorspr.com

Ms. Kareena Jain
+91 8169979108
kareena.jain@adfactorspr.com