



May 12, 2026

National Stock Exchange of
India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
MUMBAI - 400 051

BSE Limited,
Floor 25, Phiroze Jeejeebhoy
Towers, Dalal Street
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE : 543530
Company's Symbol in NSE : PARADEEP
ISIN : INE088F01024

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and year ended March 31, 2026, which shall be shared with Analysts/Investors.

This is for your information and records.

Yours faithfully,
For Paradeep Phosphates Limited

Sachin Patil
Company Secretary

Encl: As above

PARADEEP PHOSPHATES LIMITED

CIN No.: L24129OR1981PLC001020

Corporate Office: Adventz Centre, 3rd Floor, No.28, Union Street, Off Cubbon Road, Bengaluru-560 001 **Tel:** +91 80 46812500/555
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Registered Office: 5th Floor, Bayan Bhawan, Pandit JN Marg, Bhubaneswar -751 001 **Tel:** +0674 666 6100 | **Fax:** +0674 2392631
www.paradeepphosphates.com



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Earnings Presentation

Q4 and FY2026

Overview of PPL



- Paradeep Phosphates Limited (PPL) is India's leading private sector phosphatic fertilizer company with a capacity of **3.7 MMTPA**
- The Paradeep plant (1.8 MMTPA) can produce **DAP** and various **NPK grades**, while the Goa plant (1.2 MMTPA) can produce **unique NPK grades** (0.8 MMTPA) and **Urea** (0.4 MMTPA) and Mangalore plant (0.7 MMTPA) can produce **Urea** (0.4 MMTPA) and **NPK-20** (0.3 MMTPA)
- PPL's competencies are in sourcing critical raw materials, producing DAP and various NPK grades, and selling to more than **15 million farmers** through a wide distribution network of over **1,00,000 retailers** across **18 states** in India. PPL also has an industrial portfolio comprising of industrial chemicals and SNF and ABC
- PPL's brands, **Jai Kisaan Navratna**, and **Mangala** hold strong equity in the minds of farmers

Manufacturing Units	Location	Area in acres	Installed Capacity	Target Market	Key Products	ISO Certifications	Backward Integration	Advantages
	Paradeep, Odisha	2,280	NPK / DAP 1.8 MMTPA	East, Central and South of India	DAP, NPK-20, N-12, N-10, N-14	<ul style="list-style-type: none"> • 9001 • 14001 • 45001 • 50001 • 17025 	Phosphoric Acid 500 KTPA Sulphuric Acid 2.0 MMTPA	Inbound logistics via a 3.4 km pipeline from the port Green power generated from sulphuric acid production
	Zuarinagar, Goa	260	NPK / DAP 0.8 MMTPA, Urea 0.4 MMTPA	West, Central and South of India	NPK-10, N-12, N-14, N-19, N-28, Urea N-19 is unique to the Goa plant in India	<ul style="list-style-type: none"> • 45001 • 14001 	Ammonia 290 KTPA	Centrally located in agriculturally developed markets with high phosphate consumption
	Mangalore, Karnataka	200	NPK / DAP 0.3 MMTPA Urea 0.4 MMTPA	South of India	Urea and NPK-20	<ul style="list-style-type: none"> • 45001 • 14001 	Sulphuric Acid 133 KTPA Ammonia 290 KTPA	Proximity to port Serves Key Southern States

Q4 and FY26 Production Volumes



(Production Volumes in MT)

Q4 FY26		FY26		Comments
<p>Total Fertilizers</p> <p>806,060 MT (13.0)% Y-o-Y</p>	<p>DAP</p> <p>150,057 MT 21.7% Y-o-Y</p>	<p>Total Fertilizers</p> <p>3,666,291 MT 7.7% Y-o-Y</p>	<p>DAP</p> <p>561,489 MT (16.2)% Y-o-Y</p>	<ul style="list-style-type: none"> PPL achieved production of 37 lakh tonnes in FY26, representing 8% Y-o-Y growth, achieving 100% capacity SSP volume increased to 40,334 tonnes in FY26
<p>Total NPK</p> <p>461,417 MT (21.7)% Y-o-Y</p>	<p>Urea</p> <p>174,748 MT (18.1)% Y-o-Y</p>	<p>Total NPK</p> <p>2,224,478 MT 18.7% Y-o-Y</p>	<p>Urea</p> <p>839,990 MT (2.3)% Y-o-Y</p>	

Q4 and FY26 Sales Volumes



(Sales Volumes in MT)

Q4 FY26		FY26		Comments
<p>Total Fertilizers</p> <p>844,153 MT</p> <p>(10.1)% Y-o-Y</p>	<p>DAP (including traded DAP)</p> <p>153,640 MT</p> <p>5.4% Y-o-Y</p>	<p>Total Fertilizers</p> <p>4,209,890 MT</p> <p>10.2% Y-o-Y</p>	<p>DAP (including traded DAP)</p> <p>761,357 MT</p> <p>1.5% Y-o-Y</p>	<p>Q4 FY26</p> <ul style="list-style-type: none"> 300 TPD Sulphuric Acid plant commissioned in March 2026 in Mangalore <p>Nano DAP:</p> <ul style="list-style-type: none"> Q4 FY26: 39 KL, (65.6)% Y-o-Y; FY26: 852 KL, 40.1% Y-o-Y
<p>Total NPK (including TSP)</p> <p>475,251 MT</p> <p>(14.3)% Y-o-Y</p>	<p>Urea</p> <p>170,922 MT</p> <p>(20.4)% Y-o-Y</p>	<p>Total NPK (including TSP)</p> <p>2,463,741 MT</p> <p>21.8% Y-o-Y</p>	<p>Urea</p> <p>844,153 MT</p> <p>(1.1)% Y-o-Y</p>	



Mr. N Suresh Krishnan
Managing Director and CEO

Paradeep Phosphates has given another strong and robust financial and operational performance in Q4 and FY2026 reflecting the strength of its integrated manufacturing operations, diversified product portfolio, valued added NPK, efficient sourcing capabilities and extensive pan-India distribution network supported by strong farmer engagement and brand recognition.

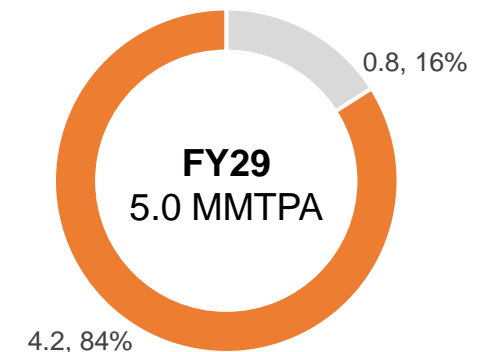
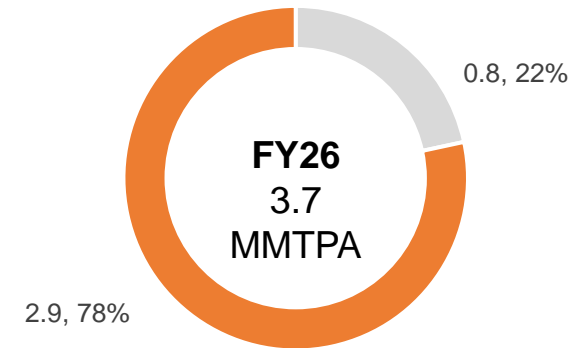
In FY26, Revenue from Operations increased by 29% YoY to Rs. 218,263 Mn, while EBITDA grew by 33% YoY to Rs. 22,594 Mn and PAT was at 10,008 Mn. The growth was supported by improved economies of scale, valued added NPK category growth and deepen market penetrations,

During the year, the Company strengthened its product basket with growth in TSP and other value-added fertilizers NPK as a category (including TSP) grew by .22%

In FY 26, we commissioned Sulphuric Acid Plant at Paradeep (500,000 MTPA) and at Mangalore (100,000 MTPA), thereby, increasing our Sulphuric Acid capacity at company level by 0.6 MMTPA, an increase of 45% capacity. Our plan to double the phos acid capacity from 0.5 MMTPA to 1 MMTPA is on track and directionally we endeavour to make all our sites 100% backward integrated in Phos acid.

Looking ahead, we remain focused on operational excellence, disciplined execution and sustainable growth while continuing to serve India's farming community through a diversified product portfolio and strong distribution network.

Strategic Expansion Plan



■ Urea ■ DAP/NPK

Q4 and FY26 Financial Highlights



(In Rupees Million)

Q4 FY26

Total Income

Rs. 47,418

11.5% Y-o-Y

EBITDA

Rs. 4,842

9.2% Y-o-Y

PBT

Rs. 2,022

(15.2)% Y-o-Y

Net Profit

Rs. 1,611

(4.7)% Y-o-Y

FY26

Total Income

Rs. 219,729

28.4% Y-o-Y

EBITDA

Rs. 22,594

33.0% Y-o-Y

PBT

Rs. 13,280

45.8% Y-o-Y

Net Profit

Rs. 10,008*

52.2% Y-o-Y

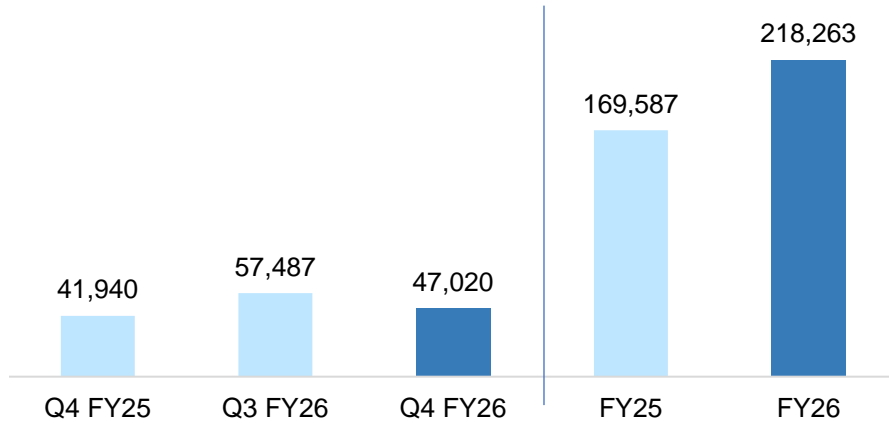
Q4 and FY26 Performance Trends



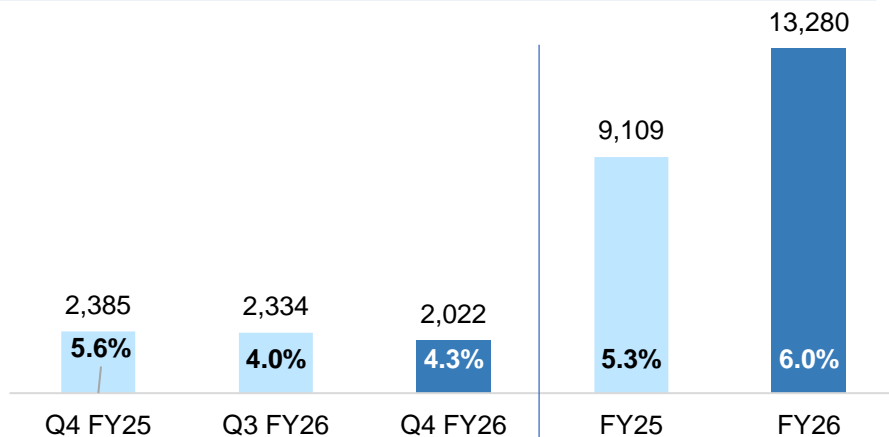
FY26 Y-o-Y Revenue from Operations increased by 28.7% and EBITDA by 33.0% (Margin of 10.3%)

(In Rupees Million, Includes MCFL financials for all periods)

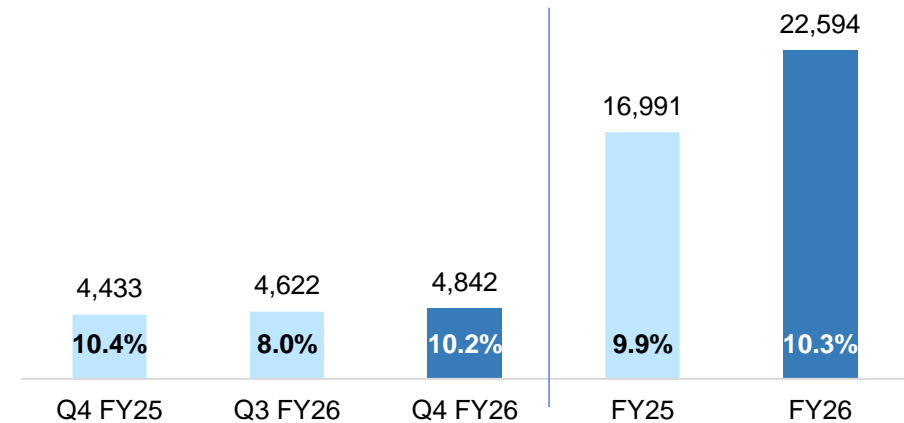
Revenue from Operations



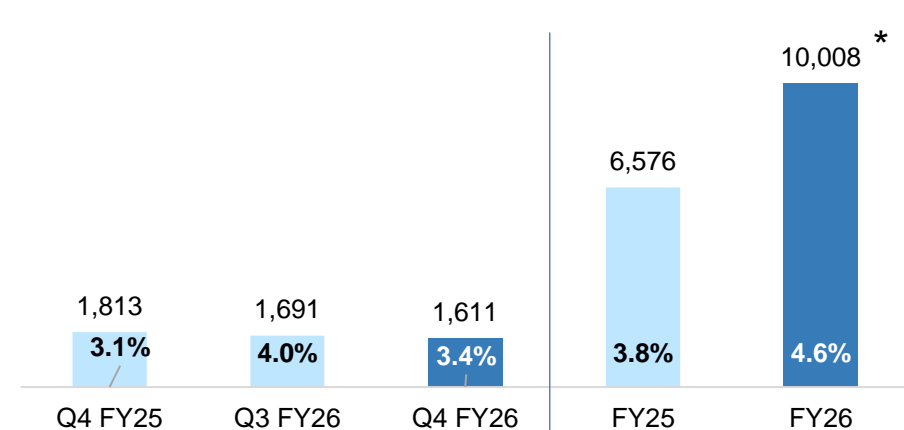
PBT and Margins



EBITDA and Margins



Net Profit and Margins



* Consolidated Figure

Financial Performance Summary



(in Rupees Million)

(Rs. Million)	Q4		Y-o-Y	Q3		Q-o-Q	FY		Y-o-Y
	FY2026	FY2025	Growth(%)	FY2026	Growth(%)	2026	2025	Growth(%)	
Revenue from Operations	47,020	41,940	12.1%	57,487	(18.2)%	2,18,263	1,69,587	28.7%	
Other Income	398	598	(33.4)%	310	28.6%	1,466	1,480	(1.0)%	
Total Income	47,418	42,538	11.5%	57,797	(18.0)%	2,19,729	1,71,067	28.4%	
Cost of Material Consumed	33,246	28,865	15.2%	42,011	(20.9)%	1,32,475	1,03,039	28.6%	
Purchase of Trading goods	3,200	1,535	nm	1,257	nm	39,570	17,700	nm	
Changes in Inventories of Finished Goods, W-I-P & Stock in Trade	(2,615)	(1,477)	-	822	nm	(10,719)	(1,601)	nm	
Employee benefits expense	882	862	2.3%	863	2.3%	3,367	3,206	5.0%	
Other expenses	7,883	8,319	(5.2)%	7,809	0.9%	32,048	31,733	1.0%	
EBITDA	4,842	4,433	9.2%	4,622	4.8%	22,594	16,991	33.0%	
Margin	10.2%	10.4%		8.0%		10.3%	9.9%		
EBIT	3,584	3,574	0.3%	3,604	(0.6)%	18,562	13,548	37.0%	
Margin	7.6%	8.4%		6.2%		8.4%	7.9%		
PBT	2,022	2,385	(15.2)%	2,334	(13.4)%	13,280	9,109	45.8%	
Margin	4.3%	5.6%		4.0%		6.0%	5.3%		
Reported Profit After Tax	1,611	1,691	(4.7)%	1,813	(11.2)%	10,008[*]	6,576	52.2%	
Margin	3.4%	4.0%		3.1%		4.6%	3.8%		
Basic EPS	1.50	1.66	(9.6)%	1.75	(14.3)%	9.60	6.39	50.2%	

- Notes:
1. EBITDA includes Other Income
 2. All Margins are calculated on Total Income
 3. ^{*} Consolidated figure



Raw Material Sourcing

- Competitive edge in sourcing raw materials via **long-term agreements** with suppliers
- **Supplier relationships** coupled with **backward integration** help hedge global price volatility
- Close proximity to ports enhances inbound logistics. PPL owns a **captive berth** at Paradeep port, using a 3.4 km conveyor pipeline for transport
- The Goa plant also benefits from its location near Mormugao Port
- The Mangalore plant also benefits from its location at the Mangalore Port



Manufacturing & Storage Capabilities

Paradeep Plant:

- Backward integration of Phosphoric Acid
- **2/3rd Land** available for future expansion
- Green Power via making of captive sulphuric acid

Goa Plant:

- Backward integration of ammonia
- Diversified product portfolio
- Access to developed markets

Mangalore Plant:

- Strategic coastal location
- Integrated and diversified manufacturing setup

Availability of **extensive storage area** for raw materials and finished goods at all plants



Wide Product Basket with Unique Grades

Consumer Product Portfolio:

• Core Products:

NPK-20:20:0:13, NPK-19:19:19, NPK-28:28:0, DAP-18:46:0, NPK-12:32:16, NPK-14:35:14, TSP-0:46:0, NPK-10:26:26, Urea, Nano DAP, Nano Urea

• Newer Products:

NUE Silica, Ammonium Sulphate, SSP Powdered, SSP Granulation, Super 16 ZINCROX

• Industrial Products:

Phospho-gypsum, Sulphuric Acid, Ammonia, HFSA, ABC and SNF

• Circular Product

Zypmite



Pan India Sales Network and Strong Brand Equity

Flagship Brand

- Jai Kisaan Navratna
- Jai Kisaan Mangala

Extensive Pan-India Network

- 18 States in India
- 25 regional marketing offices
- 669 stock points
- 7,000 dealers
- 1,00,000 retailers

Consumer Base

- 15 Million Farmers

Strong channel loyalty programme



ESG Centric Organization with Strong Promoters

Environment

- Focus on energy, water, waste, emissions, climate, biodiversity

Social

- Focus on labor practices, human rights, human capital development, health and safety, customers and communities

Governance

- Focus on risk management, cybersecurity, transparent reporting

Promoters – OCP and Zuari - play a role in resource ownership and manufacturing & distribution respectively

PPL Sales and Distribution Strength



PPL is present pan-India and its continuous channel engagement enhances brand equity and customer loyalty



Market Presence	PPL
States Covered	18
Regional Marketing Offices	25
Stock Points	669
No. of Dealers	7,000
No. of Retailers	1,00,000
Farmers Covered	15 Mn

Well diversified product portfolio to cover the entire range of the non-urea fertilizer market

Core Products



DAP 18:46:0 NPK 20:20:0:13 NPK 12:32:16 NPK 28:28:0 Nano Urea

Recently Launched Products



NUE Silica NPK 20.5:0:0:23 (AS)



NPK 19:19:19 NPK 10:26:26 NPK 0:46:0 (TSP) NPK 14:35:14 Nano DAP



SSP Powdered SSP Granulated Super 16 ZINCRON

In addition to fertilizers, PPL has an industrial portfolio of chemicals, ABC and SNF

For more details of our products, please visit : <https://www.paradeepphosphates.com/brands-and-products>

Farmer Engagement & Brand Development



A summary of our extensive brand development activities across farmers, dealers and retailers

BTL Activities Organized

Activity	FY26
Retailer Meetings	365
Farmer Meetings	9,245
Demonstrations	3,724
Crop Seminar	394
FPO Farmer meetings	2,080
Viksit Bharat Sankalp Yatra	5,817
Wall Paintings	491,000 sq ft
Shop Paintings	2,105

Theme of BTL Activities

- Promote our key products — Jai Kisaan Navratna (JKN) TSP 46% P, JKN NPS 20, JKN Nano Shakti DAP and JKN Nitronic 32

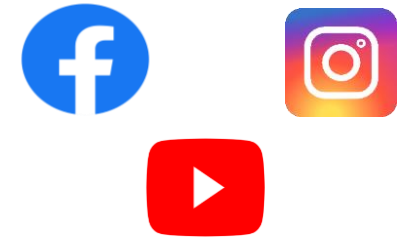
- 'Jai Jawan Jai Kisaan Diwas' was celebrated on **15th August**, reinforcing our continued engagement with the farming community and strengthening the brand's connect with farmers



Farmer Outreach and Engagement (Million)

Farmer Reach	98
Total Impressions	1,401
Farmer Engagement	109
Video Views	882

Digital Outreach Platforms



ESG at PPL is a blend of GRI benchmarking, new policies & initiatives, reporting, rating and governance

Financial Year	Key Actions & Milestones
FY2025-26	<ul style="list-style-type: none"> - Published 4th ESG Report for FY 24-25, externally assured by TUV India - S&P Global CSA Score of 76 (Top 2% globally in Chemical Sector) - Only Indian Fertilizer Company to be in S&P Sustainability Yearbook Member-2025
FY2024-25	<ul style="list-style-type: none"> - Achieved S&P CSA score of 75 (↑24-point jump, top 2% globally in chemicals sector) - Published 3rd ESG Report for FY 23-24 - Implemented new ESG initiatives across all pillars of E, S and G like: Climate Risk Assessment, Life Cycle Analysis of key products, Supplier ESG Assessment , Human Rights Due Diligence, ESG Policies and Targets, External Assurance on ESG Report
FY2023-24	<ul style="list-style-type: none"> - Achieved S&P CSA score 51 (Top 25% globally in chemicals sector) - Published 2nd ESG Report for FY 22-23 - Published 2nd BRSR Report (voluntary, best practice) for FY 23-24
FY2022-23	<ul style="list-style-type: none"> - Published 1st BRSR Report (voluntary, best practice) for FY 22-23 - Implemented ESG Policies - Conducted Water Stress & Biodiversity Assessments - Introduced Supply Chain ESG Framework
FY2021-22	<ul style="list-style-type: none"> - Initiated ESG & Sustainability journey (integrated with corporate strategy) - Conducted Materiality Assessment - GHG Accounting (Scope 1, 2, 3) - Published 1st ESG Report (mapped to GRI, SASB, UN SDG) for FY 21-22



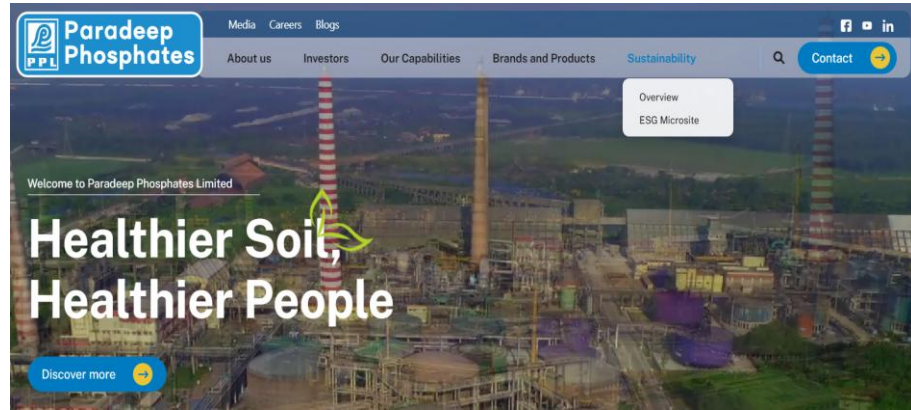
Paradeep Site: A Crucial Habitat for Migratory Birds

The Paradeep site, spanning 2,280 acres, is a vital habitat for over 30,000 migratory birds from more than 50 species annually. It offers diverse habitats like wetlands, grasslands, and woodlands, supporting avian biodiversity and ecological research. These birds, traveling long distances from around the world, help maintain ecological balance through seed dispersal, pollination, and insect control.

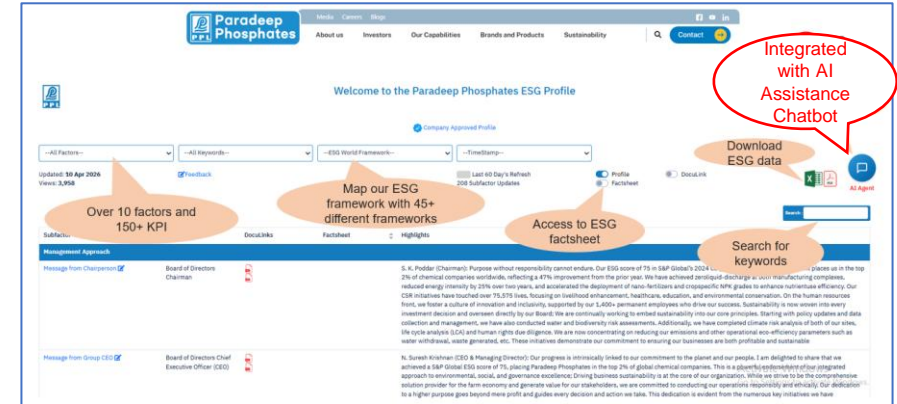
AI - ESG Profile: 20 Factors and 733 Subfactors



Paradeep Website



ESG Disclosure Platform



Paradeep Phosphates ESG Profile Link
[\(Click Here\)](#)

ESG Factors (20)

Management Approach (4)	Company Overview (16)	Board of Directors (8)	Vérifications and Assurances (9)
Environment (88)	Social (113)	Governance (132)	ISO and Certifications (9)
Materiality Assessment (34)	Awards and Recognitions (5)	Ratings and Indices (6)	Membership (6)
Partnerships (2)	ESG Videos and News (3)	Corporate Information (19)	BRSR (147)
Resilience (17)	ESG Press Releases (3)	Listing Disclosures (62)	Profile Sources (50)

ESG Quantitative Performance Metrics



FY2026

Environment (4)	Social (8)		Governance (4)	Others (4)
86.2 GJ/million Energy Intensity	100% Coverage on ESG Training	100% Employee Life Insurance and Compensation	54.5% Independent Board of Directors	ISO 9001:2015 Quality Management System
1,163.18 MT Recycling Waste	3.9 INR Cr Spent on Skill Upgradation Training	3.8% Gross Salary paid to Female Workforce	18.2% female Board Composition	ISO 14001:2015 Environmental Management System
4,312.8 MT Re-used Waste	0.04% Amount Spend on Employees Well-being	Nil No. of Fatalities	Nil Penalty Disclosures	ISO 45001:2018 Occupational Health and Safety
3.49 tco2e/ million INR GHG Intensity (scope 1+2)	100% Employees Covered under PF	100% Employee Performance Reviews	Nil Number of Data Breach Incidents	Wow Workplace In 2025 by Jombay

Goals and Target			
5% Reduce specific water consumption by FY28	10% Water consumption reduction by FY28	5% Energy and air emission intensity reduction by FY27	0.5% Specially abled workforce by FY30
4 man days Learning Hours by FY26	100% Suppliers to sign supplier code of conduct (tier 1) by FY26	6% Women in all management cadre by FY30	15% Growth in life impacted/ beneficiaries by FY26

We integrate our CSR into our strategy, linking it with sustainability and social impact. Through effective communication, we strengthen our brand identity, while aligning business goals with societal benefits

VISION

To be the trusted partner towards inclusive Community Empowerment and Growth

MISSION

To ideate and implement need based solutions leading to sustainable community development.



Healthcare & Wash

28,926 lives touched

- Expanded healthcare & sanitation access for communities
- Strengthened hygiene, nutrition & safe water systems



Education & Childhood Care

30,425 lives touched

- Improved school infra & digital/early learning access
- Enabled scholarships & inclusive child development



Community Empowerment

8,477 lives touched

- Promoted women SHGs & livelihood opportunities
- Built skills & strengthened financial independence



Rural & Slum Development

7,027 lives touched

- Developed infrastructure & connectivity
- Enhanced livelihoods & rural resilience



Environment Sustainability / Biodiversity

39,627 lives touched

- Drove waste management & green initiatives
- Strengthened water conservation & climate resilience

Recent Awards and Recognitions



FAI Golden Jubilee Award for Best Phosphoric Acid Production Performance



Platinum Award at the SEEM National Energy Management Awards 2024



PPL-Goa Unit won 5 Awards for their presentations before IMC RBNQA in the Best Practices Competition 2025: Trophy Winners - 2 nos., 1st Runner up - 1 no. and 2nd Runner up - 2 nos



PPL-Goa Unit has secured the Gold Position at the Society of Energy Engineers and Managers (SEEM), National Energy Management Awards 2024 in the Fertilizer and Agrochemicals Category

Disclaimer

This presentation contains statements that are “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to “Paradeep Phosphates” future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Paradeep Phosphates undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

For further information please contact:



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Thank You

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Follow us on :  

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