



SECY/S.E./2026-27

July 24, 2026

BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
25th Floor, Dalal Street,
Mumbai – 400 001

Scrip code: 506854

Dear Sir/Madam,

Sub: Investors Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of “Investors Presentation” in connection with the Unaudited Financial Results of the Company for the first quarter ended June 30, 2026.

The aforesaid information is also available in the website of the Company at <https://tanfac.com/investors/investor-information/presentations>

Kindly take the same on record.

Thanking you,

Sincerely yours,
For TANFAC Industries Limited

Vinod Kumar S
Company Secretary & Compliance Officer

Enclosure: As above

TANFAC INDUSTRIES LIMITED

(Joint Sector Company with TIDCO and Anupam Rasayan India Ltd.)

Registered Office & Factory: 14, SIPCOT Industrial Complex, Cuddalore – 607 005, Tamil Nadu, India

Tel: + 91 4142 239001 – 05 | Fax: + 91 4142 239008 | Website: www.tanfac.com

Chennai Office: Oxford Centre, 1st Floor, 66, Sir C.P. Ramaswamy Road, Alwarpet, Chennai 600 018,

TN, India Tel.: +91-44-2499 0451/0561/0464 Fax: +91-44-2499 3583

GST: 33AAACT2591A1ZU | CIN: L24117TN1972PLC006271



TANFAC INDUSTRIES LIMITED

Elevating Possibilities,
Powering Tomorrow's Innovations

INVESTOR PRESENTATION
Q1FY27



Pioneering
Fluorine
Chemistry



Sustainable
Growth



Innovation
Driven



Value for
Stakeholders



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the Company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Document.

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Q1 FY27 – Result Highlights



This quarter marks a defining milestone in TANFAC's growth journey with the successful completion of our ₹250 crores Qualified Institutional Placement (QIP), followed by a proposed preferential issue of ~₹100 crores led by our promoter, Anupam Rasayan India Limited. The strong support from institutional investors and our promoter underscores their confidence in TANFAC's long-term strategy and growth potential.

The proceeds will primarily fund our 20,000 MTPA HFC-32 refrigerant gas project, with a total investment of approximately ₹390 crores. The project is progressing as planned and remains on track for commissioning by the end of Q3 FY27. This strategic expansion will strengthen our downstream integration and establish TANFAC as a meaningful player in the high-growth refrigerant gas market.

The capital raise has also transformed our balance sheet, making TANFAC net debt-free and providing the financial flexibility to pursue our next phase of growth. Alongside HFC-32, we continue to evaluate opportunities to expand downstream fluorinated chemicals, enter next-generation fluorochemicals, and strengthen our backward integration.

During the quarter, revenue increased to ~₹187 crore from ~₹176 crore in the corresponding period last year, supported by healthy demand for Solar Grade DHF. Profitability was impacted by elevated sulphur prices, with the benefit of cost pass-through expected to reflect over the normal 30–45 day pricing cycle. The quarter also witnessed temporary demand disruptions arising from geopolitical situation in West Asia, affecting parts of the fluorochemical value chain.

While near-term external headwinds persist, our long-term growth outlook remains robust. Backed by a stronger balance sheet, disciplined execution, and strategic capacity expansion, we are well-positioned to deliver sustainable growth and create long-term value for our stakeholders.



Quarterly Financial Performance



(₹ Crores)

Particulars	Q1FY27	Q1FY26	Q4FY26
Revenue from Operations	187.2	176.0	193.1
Cost of Goods Sold	118.3	108.8	123.1
Gross Profit	68.9	67.2	70.0
Gross Margin (%)	36.8%	38.2%	36.2%
Employee Cost	7.1	7.8	6.3
Power & Fuel	16.6	12.8	13.6
Other Expenses	16.6	17.6	19.7
EBITDA	28.6	29.0	30.3
EBITDA Margin (%)	15.3%	16.5%	15.7%
Other Income	0.9	0.9	0.5
Depreciation & Amortization	4.7	3.9	4.8
EBIT	24.7	26.0	26.1
EBIT Margin (%)	13.2%	14.8%	13.5%
Finance Cost	1.0	1.4	1.1
Profit Before Tax	23.8	24.6	25.0
PBT Margin (%)	12.7%	14.0%	12.9%
Tax	6.9	5.3	7.0
Profit After Tax	16.8	19.4	18.0
PAT Margin (%)	9.0%	11.0%	9.3%
EPS (INR)*	8.43	9.70	9.04

Key Highlights

- The Company reported quarterly revenue of ~₹187 crore, representing 6.3% YoY growth, primarily driven by higher capacity utilization and increased contribution from Solar Grade DHF. Revenue declined ~3.1% QoQ, mainly due to disruptions arising from the geopolitical situation in West Asia.
- Raw material costs increased year-on-year, primarily due to higher Sulphur prices.
- Operating EBITDA was also impacted by elevated fuel costs, largely attributable to the West Asia situation. The Company expects these pressures to be temporary in nature.
- PAT was affected by lower operating profit and the impact of deferred tax adjustments during the quarter. The effective tax rate is expected to normalize over the coming quarters.

*EPS is calculated on a weighted average basis considering the additional shares issued pursuant to the QIP on 25 June 2026.

Strengthening Our Growth Journey

₹250 Crores Raised Through QIP



In **June 2026**, we successfully raised **₹250 Crores** through a Qualified Institutional Placement (QIP), further reinforcing investor confidence in our long term strategy and growth outlook

Strong Participation from Leading Institutional Investors

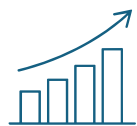
LUCKY
INVESTMENT
MANAGERS

motilal
oswal
Mutual Fund

asset
ONE
360

NIVESH आय

MALABAR
INVESTMENTS



This strategic raise strengthens our balance sheet and accelerates our growth pipeline, enabling us to capture future opportunities in the global fluorochemicals market.

Purpose of the Raise

Primarily allocation towards our upcoming
HFC - 32 Project



Capacity
20,000 MTPA



Project Cost
₹390 crores



Expected Commissioning
Q3FY27



Strengthening leadership in fluorochemicals and creating long-term sustainable value

TIMELINE & FINANCIAL STATUS

COMMISSIONING TARGETED FOR Q3FY27

Plant on track following
pilot expansion.

PROJECT BUDGET COMMITTED

81%

Rs. 315 Cr committed
of Rs. 390 Cr total

ACTUAL SPENT

Rs. 100 Cr



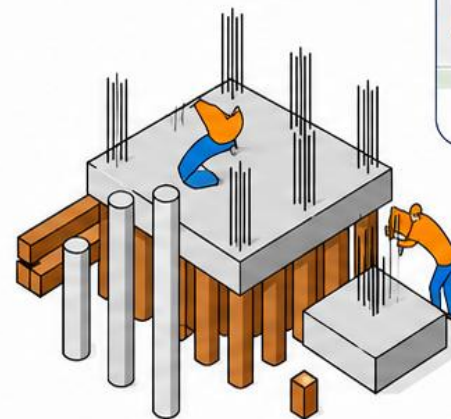
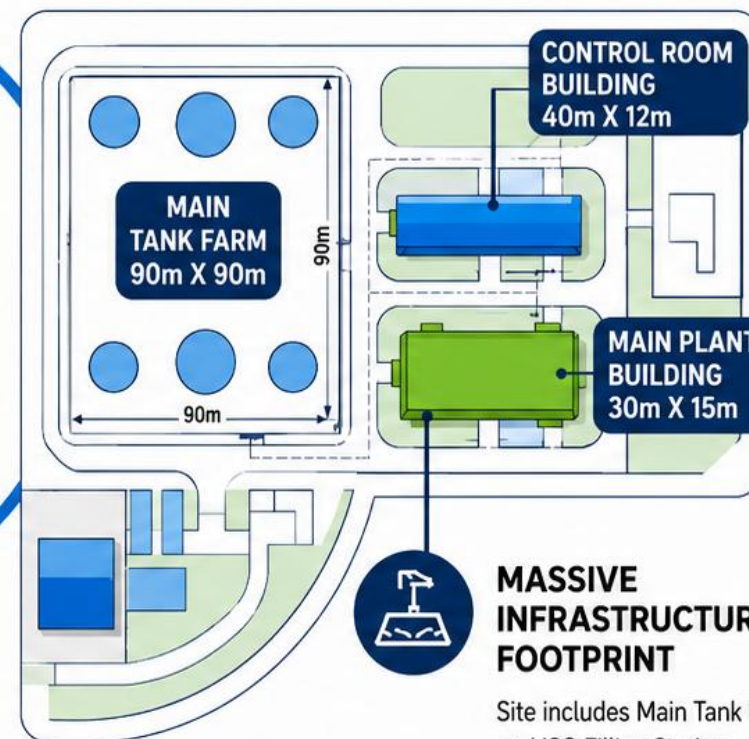
Basic Engineering
Complete &
Equipment Orders
Released

CONSTRUCTION & INFRASTRUCTURE PROGRESS

75%

OF CIVIL WORKS
COMPLETED

Primary buildings
scheduled for
completion by
July 2026



STRUCTURAL PHASE UNDERWAY

Active pile and pile cap concreting progressing
across main plant and substation.



Company Overview

Company at a glance



Joint Venture between **Tamil Nadu Industrial Development Corporation (TIDCO)** and **Anupam Rasayan**

Pioneers of Fluorine-based Chemistry

for over 40 years



Our Purpose

Perfecting chemistry
that fuels
possibilities since
1985



4 Decades
Rich Industry
Experience



Integrated
Manufacturing
Facility



~135,000 MTPA
Manufacturing
Capacity



12+
Niche Product
Variants



105+
Client across
10+ countries



700+
Employees



10+
R&D Professionals



INR 711 Cr
Revenue (FY26)



INR 112 Cr
EBITDA (FY26)



INR 70 Cr
PAT (FY26)



19%
ROE (FY26)



20%
ROCE (FY26)



47 Cr
Net Debt (FY26)

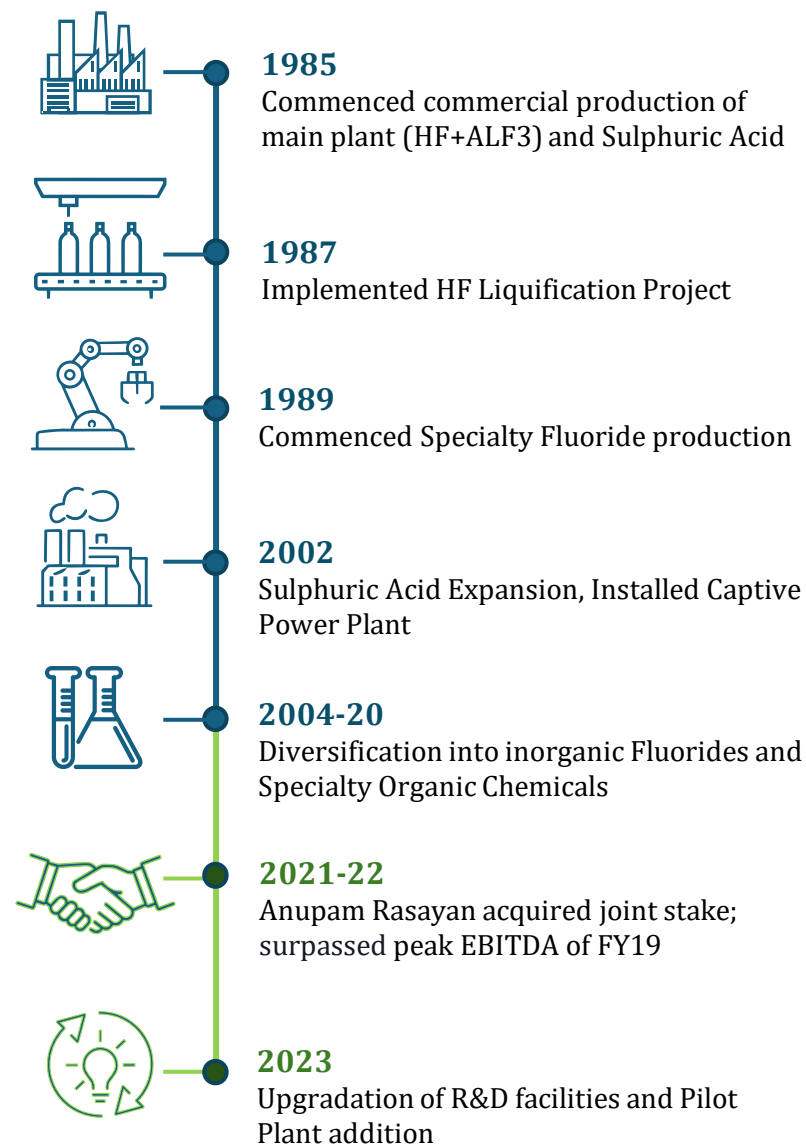
Product Portfolio

- Anhydrous Hydrofluoric Acid
- Solar Grade DHF
- Sulphuric Acid
- Specialty Fluorides includes KF-KFSD-KHF₂-HPF₆-ALF₃-NA₂SiF₆-BF₃/3E/A/T

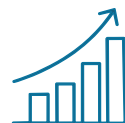


Elevating Possibilities, Powering Tomorrow's Innovation

Inception to Industry Leadership Journey



Operational Excellence and Expansion Phase



2024

- Achieved highest ever production & capacity utilization; remained debt-free post capex.
- Successfully commissioned new HF plant in Oct-24 (within time and projected cost)
- Highest ever Revenue and Net Profit for the financial year 2024-25



2025

- Announced successful completion of 1st phase of Solor Grade DHF (10,000 MTPA) in June and 2nd phase (10,000 MTPA) in October.
- Signed two long term agreements of supply of Solar Grade DHF upto FY29 for the value of Rs 1,068 crores.



2026

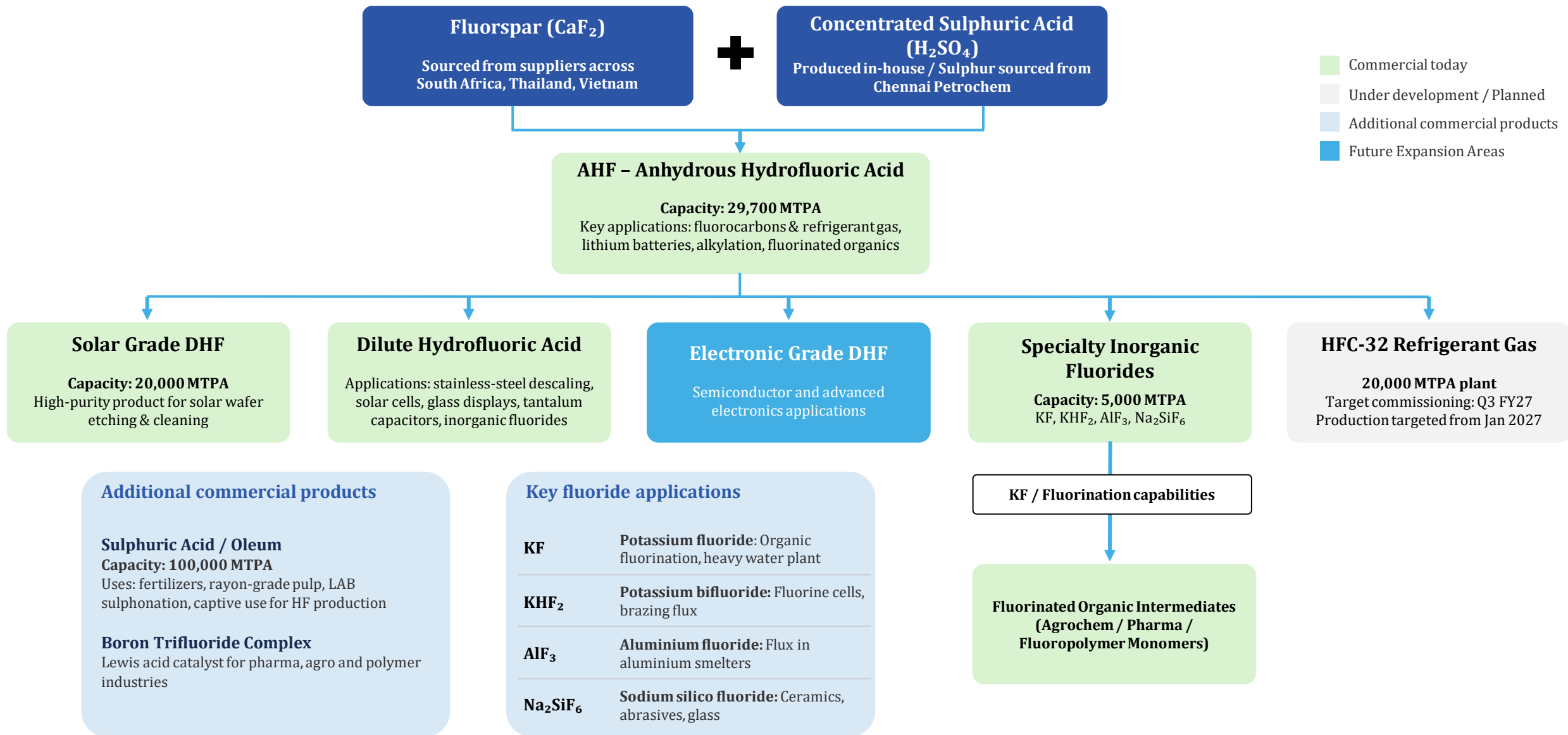
- Announced Rs 495 crore capex for a 20,000 MTPA refrigerant gas and other value-added products plant, with back-to-back agreements / MoUs covering 65% of capacity and an aggregate order value of ~₹3,673 crore.
- Raised Rs. 250 cr through a QIP in June 2026, strengthening the balance sheet for planned fluorochemical expansion

Growth in motion

Since inception, TANFAC Industries journey has moved forward with purpose and conviction – navigating its path through Innovation, operational Excellence, and strong Execution. Each phase of Development has been marked by strategic investments, adaptability and value led decisions – laying a strong foundation for continuous growth and transformation



Integrated Fluorochemical Value Chain



State-of-the-art facility spread over 60 acres in Cuddalore, Tamil Nadu



Manufacturing with precision, innovation and responsibility

STRATEGIC LOCATION OF FACILITY ENABLING LOGISTICAL OPTIMIZATION...

...BACKED BY STRONG PARTNERSHIPS AT THE DOMESTIC & GLOBAL LEVEL



Anupam Rasayan
(Bringing expertise in fluorination chemistry and fluoro-derivatives)



Buss Chemtech (Davy Process), Switzerland
(Know-how and equipment)



Chenco, Germany
(Know-how and equipment)



Japanese Company
(Refrigerant gas tie-up)

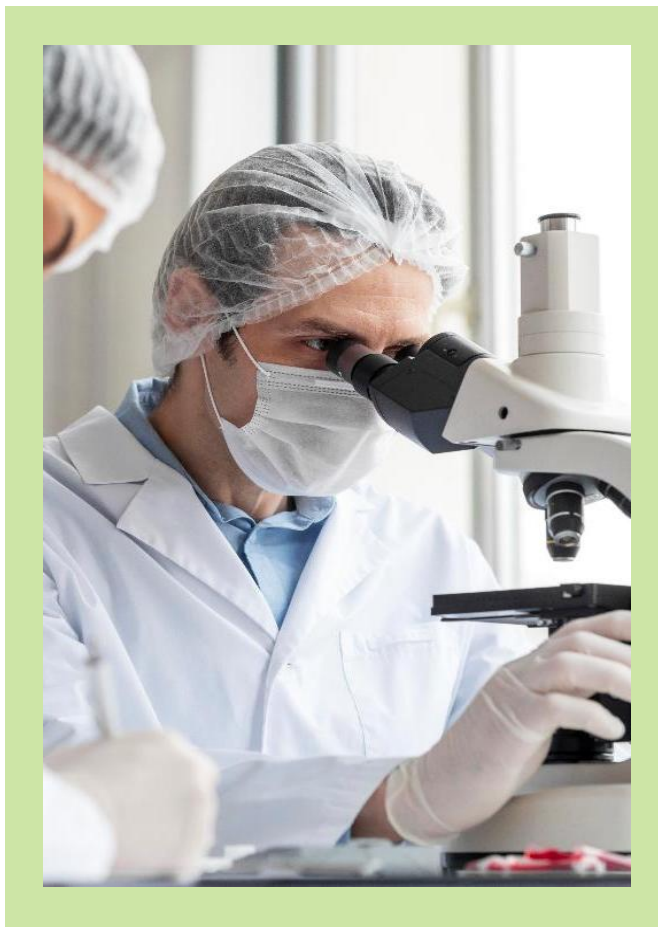


1st fluorine chemical company to receive TPM Excellence Award from Japanese Institute of Plant Management

1st fluorine chemical company in India & 5th globally to receive ISO 9002 certification in early 1994, upgraded to ISO 9001:2000 in 2003

1st fluorine chemical company in India to receive 14001:1996 certification in fluorine chemical manufacturing

...complemented by a focused R&D, to support Product Innovation



**Equipped with state-of-the-art Laboratory,
Strong team of Researchers, Scientists, and
Product Specialists**

FLUORINATION

- Team has expertise in various Fluorination techniques such as Vapour Phase Fluorination, Diazotization using AHF, Halex reaction using KF, and Side-chain Fluorination

PRODUCT INNOVATION

- Successfully developed several products at the lab scale, like Refrigerants & Fluoropolymers & Fluoromonomers
- Various Specialty Chemicals catering to Pharma and Agrochemicals have been developed

ORGANIC SYNTHESIS

- Company's R&D capabilities extend to other organic synthesis reactions, such as Nitration, Chloro Denitration, Acetylation using AlCl_3 , Bromination, Methoxylation, Hydrogenation and Grignard reactions.

PILOT / PLANT-SCALE CAPABILITIES

- Pilot plant for Vapour phase Fluorinations to make Refrigerants / Fluoromonomers
- Scaled up the production of various Inorganic and Organic products from the lab to the commercial scale demonstrating its strong R&D capabilities and technical expertise

Diverse Industry Presence, Trusted by Marquee Customers



Key End-Market Segments



Solar Cells



Steel Surfacing



Refrigerant



Glass Etching



Agrochemicals



Fluoropolymers



Lithium Batteries



Pharmaceuticals

Few of our Top Clients

TATA POWER SOLAR



Diversifying Revenue Streams

Hydrofluoric Acid (HF)

End User Industries



Refrigerant Gas

High purity gases for cooling and industrial applications



Surface Treatment

Essential for metal cleaning and finishing processes



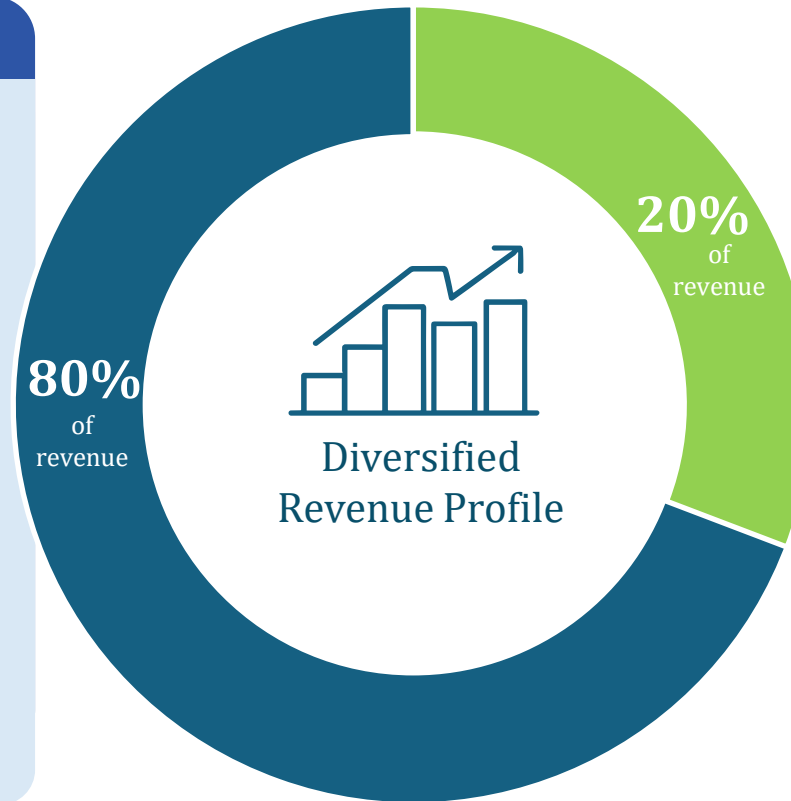
Advanced Intermediates

Key building blocks for specialty chemicals



Solar Cell

Critical chemicals for solar cell manufacturing



Sulphuric Acid & Other VAP

End User Industries



Agrochemicals

Solutions for crop protection and higher yield



Pharma Intermediates

High quality intermediates for pharmaceuticals



Specialty Gases

Advanced gases for diverse industrial needs



Glass & Metallurgical

Enabling quality and performance in glass and metallurgy

Serving Clients Across Industries



Renewable Energy



Chemicals



Metals



HVAC



Pharmaceuticals



Crop Protection

Strong Partnership

with suppliers globally



One of the major **Sulphur** suppliers in India



Strategic **Fluorspar** supplier relationship across South Africa, Vietnam and Thailand

Experienced Leadership Team and Seasoned Board



Dr. D. Karthikeyan (IAS)
Chairperson, Non-executive
– Promoter Director



Mr. R. Karthikeyan
Non-executive – Promoter
Director



Mr. Afzal Malkani
Managing Director



Dr. L. Ravichandran
Whole-Time Director & Head
– R&D



Mr. Amreek Singh Sandhu
Independent Director



Dr. M. Anuradha Reddy
Independent Director



Dr. Ajay Kumar Singh
Independent Director



Dr. R. K. Tyagi
Independent Director



Mr. Hemango Gupta
Chief Executive Officer



Mr. N. R. Ravichandran
President & Chief Financial
Officer



Mr. Sramanraj Jain
Head – Sales And Marketing



Mr. Yogesh Mittal
President – Technical &
Operation

Board of Directors

Leadership Team

Built on Competitive Advantages that Drive Sustainable Growth



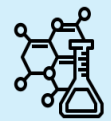
One of the Market Leaders in the domestic Hydrofluoric Acid Market



Among the largest producers of Anhydrous Hydrofluoric Acid in India



First & Only Supplier of Solar Grade Diluted Hydrofluoric Acid in India



Transitioning from Commodity Chemicals to Specialty Solutions through Forward Integration



Proven Technology and operational excellence in **Fluorine Chemistry**



Expertise in Handling Hazardous chemicals safely (Hydrofluoric Acid, Sulphuric Acid & Oleum)



Compliance with **stringent regulatory and environmental standards**



Dedicated infrastructure for safe storage and transportation

Revenue

37%

CAGR growth

EBITDA

28%

CAGR growth

PAT

32%

CAGR growth

ROCE

20%

as on FY26

Synergy with Anupam Rasayan, enhancing Technical capabilities & Business growth in last few years



Growth Strategy: Moving up the Value-chain

Hydrofluoric Acid Capacity Doubled: Enabling Downstream Integration



Among India's largest HF facilities

Enhances in-house availability of HF for value-added fluoride derivatives and future downstream expansion

HF Capacity

29,700 MTPA

Doubled from 14,850 MTPA

Commissioned

Oct 2024

New state-of-the-art HF unit

Capex

~₹100 Cr

Brownfield expansion at Cuddalore

FY26 Utilisation

95%

Hydrofluoric Acid capacity

Key Applications

- Manufacturing of fluorocarbons & refrigerant gas
- Manufacturing of lithium batteries
- Electronic Grades
- Fluorinated organic products

Strategic Impact & Growth Opportunities

Doubled HF capacity to serve higher production volumes

Market position
Large domestic HF platform

Supply security
Captive HF availability

Stronger backward linkage for Solar Grade DHF and specialty fluorides

Integration
Supports derivative portfolio

Supports HFC-32 and higher-value fluorochemical products

Improves supply assurance across the value chain

Cost efficiency
Better value-chain control

Solar Grade DHF: Powering the Renewable Energy Value Chain

Solar Grade DHF - Derived from high purity AHF, is used in high-purity etching & cleaning processes, positioning it as a high-value, fast-growing specialty segment

20,000 MTPA

2 Phases of 10k MTPA
commissioned

Rs. 47 crores

Investments done through
Internal Accruals

Rs. 1,068 crores

Signed Two Long-term agreements

Revenue visibility till FY29

Orders to be executed
within 3.5 years

Key features



First-of-its-kind solar-grade DHF platform supporting domestic solar manufacturing.



Product certified by an Indian solar wafer manufacturer after successful quality trials.



Positions TANFAC to serve high-purity chemical needs across photovoltaic and semiconductor sectors.



Revenue ramp-up supports growth in value-added fluorinated segments

Key Applications



Solar Cells & Solar Wafers



Flat-panel displays



Advanced electronics



Semiconductors

Going Ahead



Scaling Up Capacity

Aligned with long – term strategy to increase value - added product's contribution

Strategic Entry into the Refrigerant Gas Market



Rs. 390 Crores
investments to establish a
plant at Cuddalore

20,000 MTPA
planned HFC-32 refrigerant
gas capacity

Q3FY27
targeted commencement of
production

Portfolio Expansion
marking a downstream
product portfolio expansion

Why HFC-32?

No viable substitute

One of the lowest GWP among
refrigerants

Used standalone and in blends

High efficiency

Low flammability

Competitive Edge

In-house AHF
availability

Strategic customer
agreements

Backward
integration

Reputed brand and
diversification

Downstream growth lever backed by secured
supply arrangements, in-house AHF availability,
and planned capacity addition

Description	Quantity (MTPA)	Value (Excl. GST p.a.)	Years	Start of date
Long-term supply contract with a Japanese customer for fluorinated product	7,500	Rs. 337.5 crores	7	January 2027
MoU with a large multinational company for supply of a key fluorinated product	5,000	Rs. 250 crores	5	
Long-term agreement with leading air conditioning and commercial refrigeration company for supply of a fluorinated product	-	Rs. 61 crores	Indefinite duration	
Total	12,500+	~Rs. 649 crores per annum		



Historical Financial Performance

Profit and Loss Statement



(₹ Crores)

Particulars	FY26	FY25	FY24	FY23
Revenue from Operations	711.1	557.0	378.1	374.9
Cost of Goods Sold	444.7	305.2	220.8	226.7
Gross Profit	266.3	251.8	157.3	148.2
Gross Margin (%)	37.5%	45.2%	41.6%	39.5%
Employee Cost	27.6	22.9	20.3	16.3
Power & Fuel	50.0	38.3	20.0	16.0
Other Expenses	76.6	61.6	46.3	41.1
EBITDA	112.1	128.9	70.7	74.8
EBITDA Margin (%)	15.8%	23.1%	18.7%	19.9%
Other Income	2.3	3.0	7.1	7.9
Depreciation & Amortization	17.5	10.5	7.0	6.3
EBIT	96.9	121.4	70.8	76.3
EBIT Margin (%)	13.6%	21.8%	18.7%	20.4%
Finance Cost	4.3	2.6	0.7	0.9
Profit Before Tax	92.6	118.8	70.1	75.5
PBT Margin (%)	13.0%	21.3%	18.5%	20.1%
Tax	22.5	30.6	17.6	19.3
Profit After Tax	70.1	88.1	52.5	56.1
PAT Margin (%)	9.9%	15.8%	13.9%	15.0%
EPS (INR)	35.16	44.18	26.31	28.14

Balance Sheet Statement



(₹ Crores)

Equity & Liabilities	FY26	FY25	FY24	FY23
Total Equity	373.2	312.0	230.4	184.3
Equity Share capital	10.0	10.0	10.0	10.0
Other Equity	363.2	302.0	220.5	174.3
Total Non Current Liabilities	8.7	6.8	5.0	4.3
Financial liabilities				
Borrowings	0.0	0.0	0.0	0.0
Provisions	1.5	1.9	1.5	1.1
Deferred tax liabilities	7.3	4.9	3.5	3.2
Total Current Liabilities	145.8	107.7	65.6	63.3
Financial liabilities				
(i) Borrowings	92.8	41.4	0.0	0.0
(ii) Trade Payables	25.1	38.9	45.4	46.4
(iii) Other financial liabilities	0.0	0.0	0.0	0.0
Other current liabilities	26.3	24.8	18.7	14.5
Provisions	1.5	1.3	1.3	1.3
Current Tax Liabilities (Net)	0.2	1.2	0.2	1.1
Total Equity and Liabilities	527.7	426.4	301.0	251.8

Assets	FY26	FY25	FY24	FY23
Total Non Current Assets	269.2	180.0	99.7	63.0
Property, Plant and Equipment	211.7	167.8	60.6	54.7
Capital work-in-progress	28.5	8.4	29.1	5.9
Financial Assets				
(i) Investments	1.5	1.6	1.4	1.4
(ii) Other financial assets	0.6	0.2	0.1	0.1
Other non-current assets	26.8	2.1	8.4	0.8
Total Current Assets	258.6	246.4	201.3	188.8
Inventories	92.8	90.2	58.7	52.9
Financial Assets				
(i) Investments	17.0	7.0	65.2	65.6
(ii) Trade receivables	110.5	99.3	61.1	50.8
(iii) Cash and cash equivalents	21.1	30.1	7.1	10.5
(iv) Bank balances other than cash & cash equivalents	8.1	7.8	2.2	2.2
(v) Loans & Advances	0.0	0.0	0.0	0.0
(vi) Other financial assets	0.0	0.0	0.0	0.0
Current Tax Assets	1.7	1.2	0.8	0.7
Other current assets	7.4	10.9	6.2	6.1
Total Assets	527.7	426.4	301.0	251.8

Cash Flow Statement

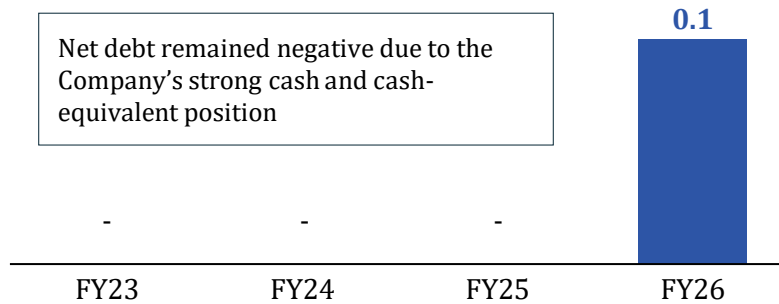


(₹ Crores)

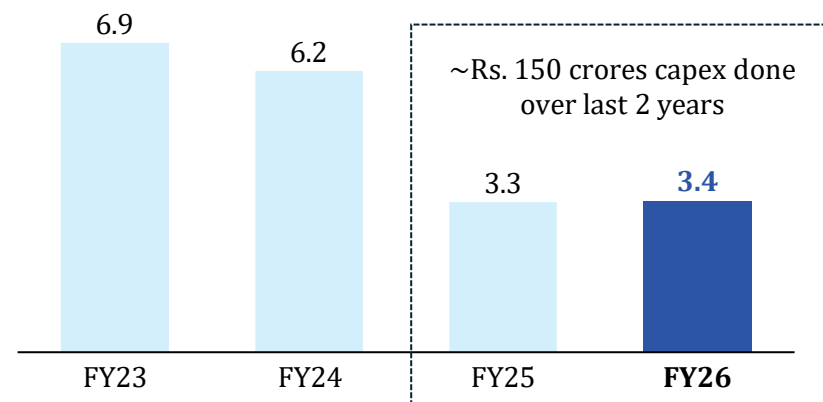
Particulars	FY26	FY25	FY24	FY23
Profit Before Tax including Other Comprehensive Income	92.7	119.2	70.3	75.4
Adjustments for: Non - Cash Items / Other Investment or Financial Items	24.5	11.4	1.7	4.2
Operating profit before working capital changes	117.2	130.6	72.0	79.6
Changes in working capital	-52.8	-69.5	-19.9	-19.4
Cash generated from Operations	64.4	61.1	52.1	60.2
Direct taxes paid (net of refund)	-21.0	-28.3	-17.9	-17.2
Net Cash from Operating Activities	43.4	32.8	34.2	42.9
Net Cash from Investing Activities	-90.6	-41.7	-30.4	-39.6
Net Cash from Financing Activities	38.1	31.8	-7.2	-6.4
Net Increase/Decrease in Cash and Cash equivalents	-9.0	23.0	-3.3	-3.0
Add: Cash & Cash equivalents at the beginning of the period	30.1	7.1	10.5	13.5
Cash & Cash equivalents at the end of the period	21.1	30.1	7.1	10.5

Key Financial Ratios

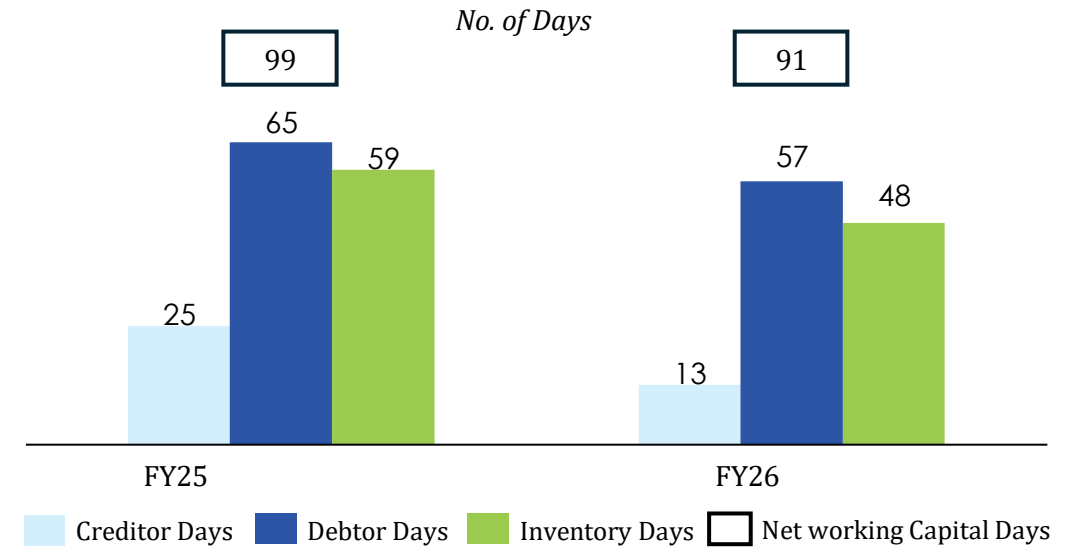
Net Debt to Equity Ratio (x)



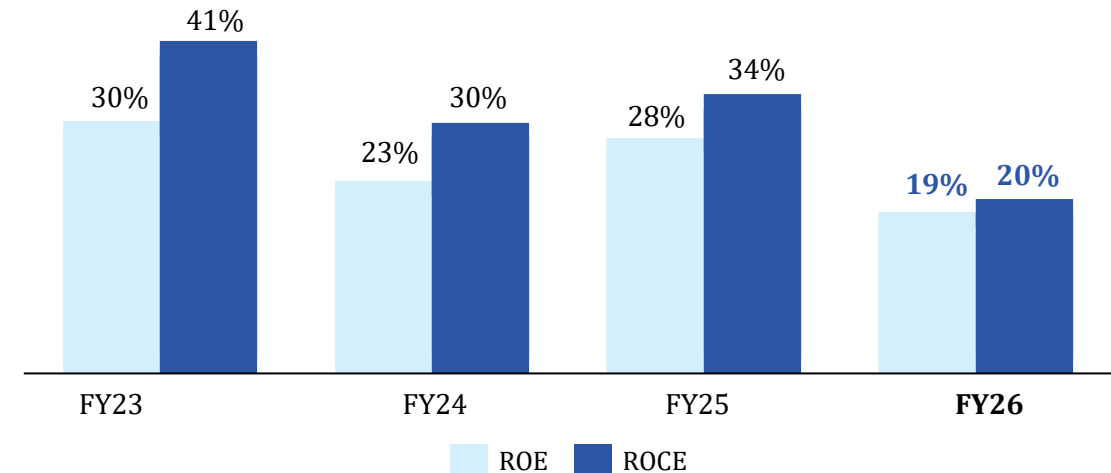
Fixed Asset Turnover Ratio (x)



Working Capital Cycle



ROE & ROCE (%)



Contact us



TANFAC INDUSTRIES LTD.

TANFAC



N.R. Ravichandran

President & Chief Financial Officer



ravichandran.r@anupamrasayan.com



Azharuddin Jariwala

Head – Investor Relation



azharuddin.jariwala@anupamrasayan.com



Website: <https://tanfac.com/>



SGA Strategic Growth Advisors



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Thank You



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