RP tech
Rashi Peripherals Limited

August 4, 2026

To,

Listing Operation Department
BSE Limited (BSE)
Phiroze Jeejecbhoy Towers
Dalal Street, Mumbai- 400001

Scrip Code: **544119**

Listing Compliance Department
The National Stock Exchange of India Limited (NSE)
05th Floor, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai - 400051

Symbol: **RPTECH**

Sub.: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time, enclosed herewith a copy of Investor Presentation on financial results for the quarter ended June 30, 2026.

The same is available on the website of the Company at www.rptechindia.com/investor.

You are requested to kindly take the same on record.

FOR **RASHI PERIPHERALS LIMITED**

ARVIND BAJORIA

Digitally signed by ARVIND BAJORIA
DN: c=IN, postalCode=421301, st=MAHARASHTRA, street=503 C VRINDAVAN PARADISE ,VASANT VALLEY ROAD ,THANE,421301, l=THANE, o=Personal, serialNumber=bf1aef14619ab2a27b3c7481964e4b890cbeb0ff167b993054e7a8581eb90d68, pseudonym=a208d62ed137456589ae643f988038a9, 2.5.4.20=5abfeef6e06d488064e8f123fec6ae749fedf0f91840ce0f4c97bd339aba2fbc, email=ARVIND.BAJORIA@RPTECHINDIA.COM, cn=ARVIND BAJORIA
Date: 2026.08.04 20:03:04 +05'30'

Arvind Bajoria
Company Secretary and Compliance Officer

Encl.: As above

EARNINGS PRESENTATION

Q1-FY27

RP tech at a Glance

37+
Years of experience

80
Global Technology Brands

10,250+
Partners / B2B Customers

661
Million Units Distributed

18,874
SKU's

1,641
Employees

18.7%
3 year Revenue CAGR*

31.8%
3 year PAT CAGR*

0.43
Net Debt to Equity*

AA-/Stable
CRISIL Long Term rating

All figures as on Q1-FY27
** Figures as on FY26*

Enabling Adoption & Deployment of Technology in India

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Rashi Peripherals Limited

Vision

To establish a multi-channel, pan-India distribution footprint and to pursue a high-engagement strategy across General Trade, Modern Trade, and E-Commerce channels.

Mission

To make IT products available in each of the 800+ districts in India

RP tech plays a foundational role in India's technology ecosystem, connecting global innovation with nationwide access, adoption and trust. We do not merely distribute IT products; we are enabling India's digital and technology adoption at scale.

How the Company Enables Technology Adoption at Scale

Bridge Between Global OEMs and India

Trusted national distributor of **80 global technology brands**, enabling faster market entry, **deeper penetration** and long-term brand scaling in India

Driving Adoption, Not Just Availability

Channel training programs, roadshows, **solution demonstrations** and pre-sales, techno-commercial support enable adoption of complex and high-value IT products

Nationwide Access

One of India's largest ICT distribution networks with **700+ locations, 57 branches, 73 warehouses and 50 service centres**, extending technology reach beyond metros into **Tier-2, Tier-3** and **emerging markets**

Multi-Channel Distribution Backbone

Integrated presence across **General Trade, Modern Trade and E-Commerce**, ensuring technology availability for consumers, enterprises, MSMEs, institutions and government

Trust Through Service & Support

End-to-end services including warranty management, RMA, diagnostics and after-sales support strengthen confidence, repeat purchases and upgrade cycles

Value Proposition

After sales support
and warranty management

Wide reach
and deep channel penetration

Comprehensive portfolio
of products

Sales technology support
with Go to marketing strategies

Techno-commercial
support

Value added support
to brands and channel partners

Customised solutions
for customers

Business excellence
Better understanding of market, products & solutions

Consistency
and speed of execution

Customer Value Proposition

Vendor Value Proposition

Key Strengths

Experienced Industry Player with Legacy

Over 37+ years in the ICT distribution business, giving it deep market knowledge and positioning in a competitive industry

Demand-Creation Advantage

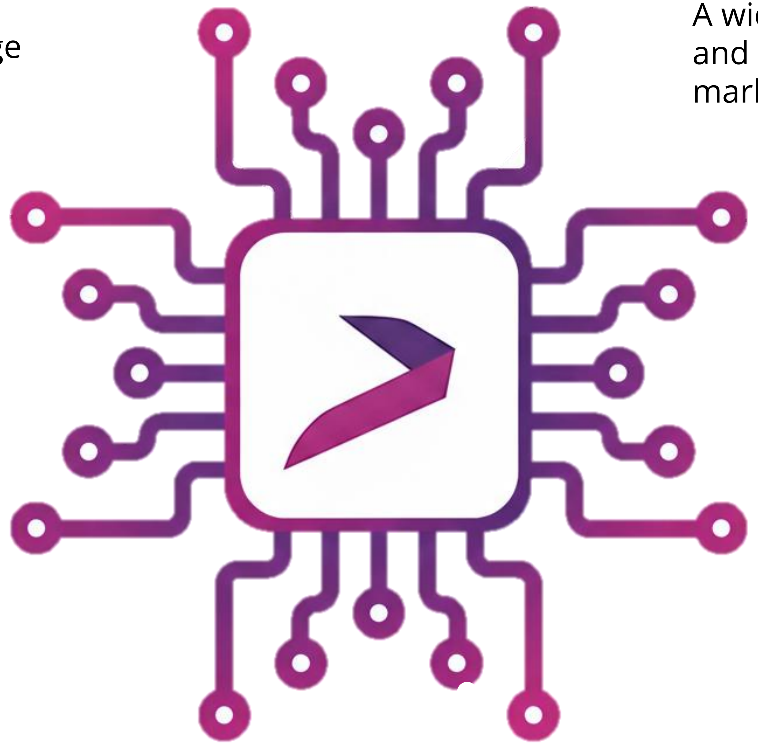
Consistent investment in brand-building and channel marketing translates into better demand visibility, faster inventory churn, and stronger partner loyalty

Leading Partner for Global Technology Brands

National distribution partner to 80+ global tech brands across IT and lifestyle categories, strengthening credibility and product access

Wallet Share Expansion

A broad, multi-OEM portfolio enables bundling of endpoints, infrastructure, and peripherals within the same account, increasing share of spend without incremental customer acquisition cost.



Extensive Pan-India Distribution Network

A wide and deep presence with 20 regions, 73 warehouses and reach into 700+ locations across India, enabling strong market access and logistical coverage

Strong Channel Partner Relationships

Serves thousands of channel partners, with a high degree of repeat business and long-standing customer ties, which supports stable revenue streams

Comprehensive Product & Service Portfolio

Offers a broad range of ICT products (PCs, components, peripherals, power, networking) plus value-added services like pre-sales, solution design, credit support and warranty support

Multi-Channel Go-to-Market Strategy

Presence across general trade, modern trade and e-commerce channels increases distribution flexibility and customer reach

Brand Relationships & Positioning

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Trusted by 80 Global Technology Brands

Alcatel·Lucent Enterprise	AMD	American Megatrends	Antec	AnyDesk	AOC
APC	ASUS	ATEN	Belden	belkin	Cambium Networks
COLORFUL	CORNELIS NETWORKS	DELL	EATON	ECS ELITEGROUP	elmos
fitbit	Google	hp	intel	j5create	JBL
Lenovo	LG	logitech	neoway	ninjaOne	NORDEN
NVIDIA	NUMERIC A Group brand legrand	Optoma	ŌURA	PHILIPS	Qualcomm
Quantum	SAMSUNG	SANDISK	SUPERMICRO	Teachmint	TOSHIBA
tp-link	UBIQUITI	ViewSonic See the difference	VVDN TECHNOLOGIES	WEKA	WD

Over 5 year relationship with more than **20 brands**

Distribution Model

OEM/ Brands → National Distributor Partner → Distribution Channels → End Users

Global Technology Brands

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Distributor Partner

Warehousing / Service Centres

Own / 3rd Party Logistics

General Trade

- Offers logistics support, billing services, and last-mile service even in remote locations
- Industry leader in breadth billing
- Wide spread reach to retail stores, MBOs, exclusive outlets, gifting partners, etc

Modern Trade

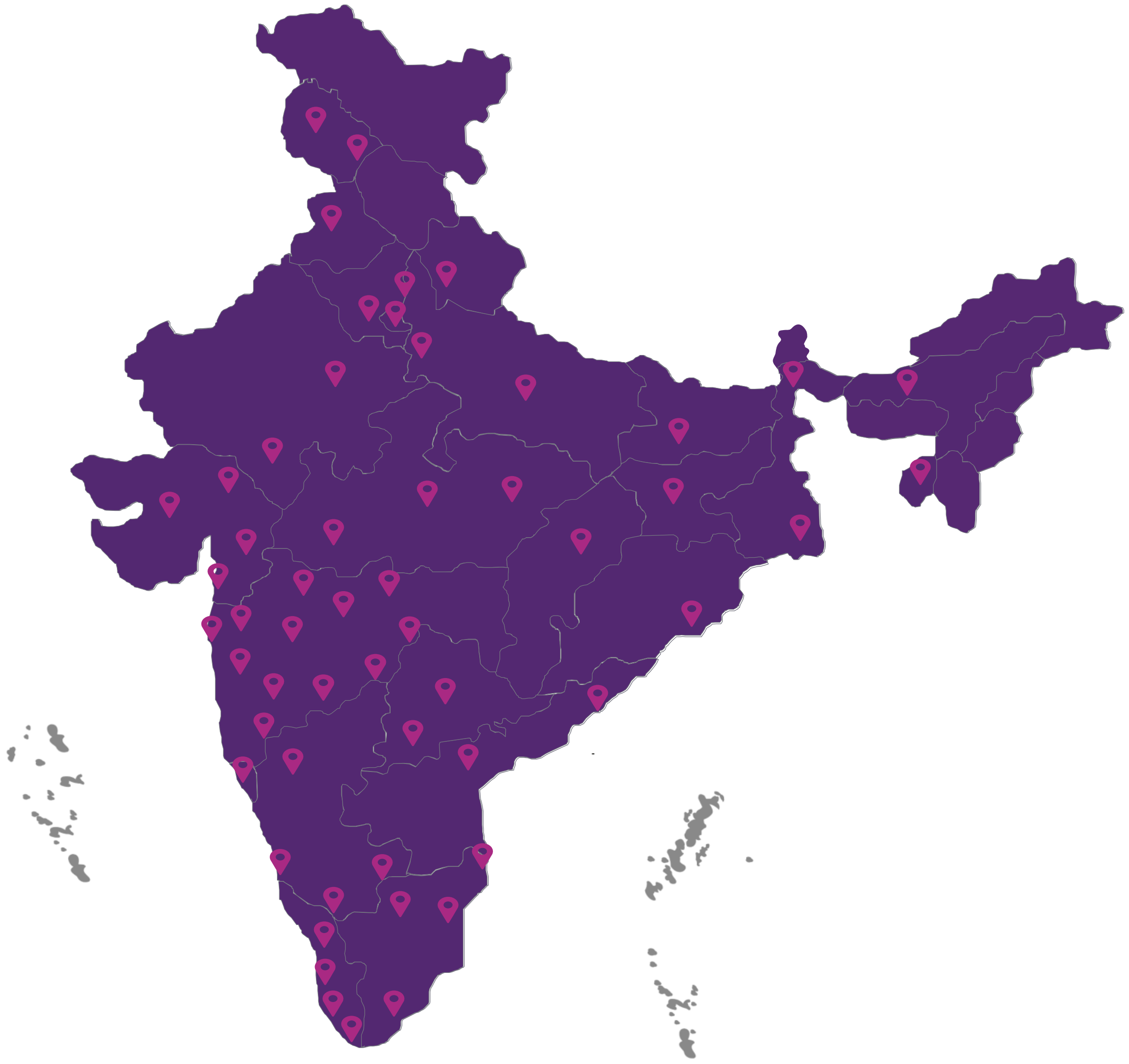
croma The Electronics Megastore | Reliance digital | vijay sales

- Supplies products to Large Format Retailers (LFRs), multi-format retail ("MFR") and small format retail ("SFR") chains, through a robust, branch-driven local billing network
- Only distributor catering to 15+ LFRs

E-Commerce

- Collaborating with India's leading online marketplaces to extend product availability and offer nationwide delivery
- Team includes developers, tech support, customer care, dedicated operations and product managers

Pan-India Branch Network



20 Regions

57 Branches

706 Locations

10,250+ Distribution Partners

Andhra Pradesh:
- Amravati
- Vijayawada
- Visakhapatnam

Assam:
- Guwahati

Bihar:
- Patna

Chandigarh (UT):
- Chandigarh

Chhattisgarh:
- Raipur

Delhi (UT):
- Delhi

Gujarat:
- Ahmedabad
- Baroda
- Rajkot
- Surat

Goa:
- Goa

Haryana:
- Gurugram

Jammu & Kashmir (UT):
- Jammu
- Srinagar

Jharkhand:
- Ranchi

Karnataka:
- Bengaluru
- Hubbali
- Mangaluru
- Mysuru

Kerala:
- Kochi
- Kottayam
- Kozhikode
- Thiruvananthapuram

Madhya Pradesh:
- Bhopal
- Indore
- Jabalpur

Maharashtra:
- Ahilyanagar
- Baramati
- Chatrapati Sambhaji Nagar
- Dhule
- Kolhapur
- Mumbai
- Nagpur
- Nanded
- Nashik
- Pune
- Sangli
- Solapur

Odisha:
- Bhubaneshwar

Puducherry (UT):
- Puducherry

Punjab:
- Ludhiana

Rajasthan:
- Jaipur
- Udaipur

Tamil Nadu:
- Coimbatore
- Chennai
- Madurai

Telangana:
- Secunderabad
- Warangal

Tripura:
- Agartala

Uttarakhand:
- Dehradun

Uttar Pradesh:
- Noida
- Lucknow

West Bengal:
- Kolkata
- Siliguri

Comprehensive "One-Stop Shop" for India's evolving technology needs

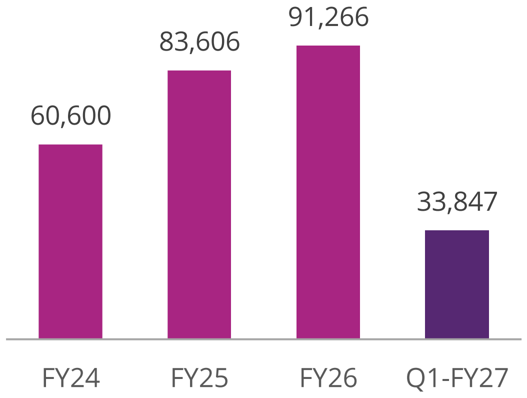
As on Q1-FY27

Business Overview

Personal Computing & Enterprise Solutions (PES)

Delivering complete, bundled enterprise technology solutions with pre and post sales support to government, data centers, and institutional customers across BFSI, education, and IT services.

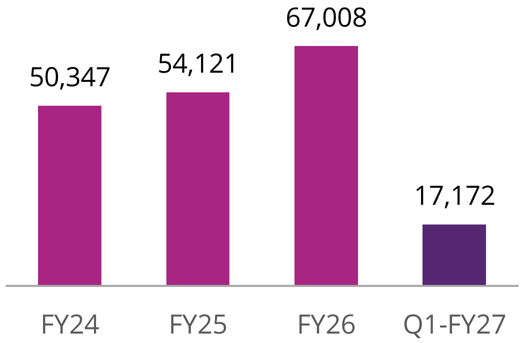
PES Revenue (INR Mn)



Lifestyle and IT Essentials (LIT)

Delivering standalone consumer technology products, including peripherals, accessories, gaming, wearables, and everyday IT items, through a fast-moving model with quicker inventory turnover.

LIT Revenue (INR Mn)



Growth Drivers

Forge Strategic OEM Partnerships

Build alliances with leading technology brands to enhance offerings and competitiveness

Expand into High-Growth Verticals

Enter emerging, high-potential sectors to diversify revenue streams

Accelerate Market Penetration

Expand presence across new geographies while strengthening existing markets

Adjacent Segments

Introduce new adjacent product segments to leverage existing channel infrastructure

Solution-Based Selling

Upsell and cross-sell through solution-based selling to improve wallet-share per partner

Q1-FY27 Operational Highlights

- Delivered record quarterly operational performance, driven by continued expansion across enterprise solutions, distribution, and strategic technology partnerships.
- Continued to strengthen the enterprise technology portfolio through a strategic investment in VDA Infosolutions, marking a significant step towards forward integration and expanding capabilities in managed IT services, solution implementation, and lifecycle support.
- Entered a strategic partnership with WEKA.io to expand capabilities in AI infrastructure and high-performance workload management, further strengthening the enterprise solutions portfolio.
- Expanded presence in Tier-2 markets with the addition of two new branches in Udaipur (Rajasthan) and Dhule (Maharashtra), reinforcing the distribution network and strengthening customer reach in high-growth emerging markets.
- Received industry recognition through the VAR India and Digital Terminal Media Awards, along with the Western Digital Excellence in National Distribution Award 2026, reaffirming leadership in technology distribution and execution excellence.

FINANCIAL OVERVIEW

Key Financial Highlights

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Standalone

Q1-FY27 Financial Performance

Revenue from Operations **INR 48,322 Mn** *58.3% YoY*	EBITDA **INR 1,462 Mn** *43.3% YoY*	EBITDA Margins **3.03%** *(31) Bps YoY*
PAT **INR 972 Mn** *65.3% YoY*	PAT Margins **2.01%** *8 Bps YoY*	Diluted EPS **INR 14.41/Share** *61.4% YoY*

Consolidated

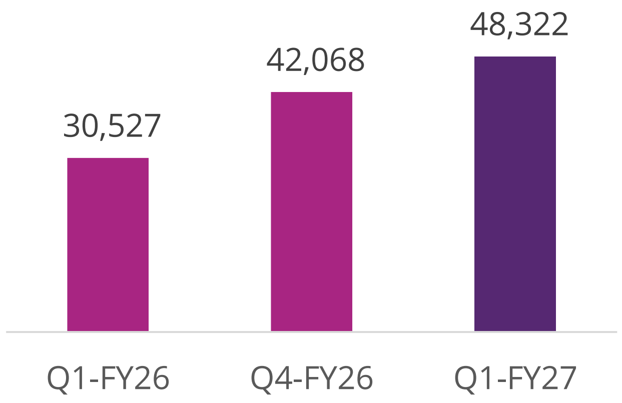
Q1-FY27 Financial Performance

Revenue from Operations **INR 51,019 Mn** *61.9% YoY*	EBITDA **INR 1,553 Mn** *50.0% YoY*	EBITDA Margins **3.04%** *(24) Bps YoY*
PAT **INR 1,046 Mn** *69.5% YoY*	PAT Margins **2.05%** *9 Bps YoY*	Diluted EPS **INR 15.25/Share** *64.0% YoY*

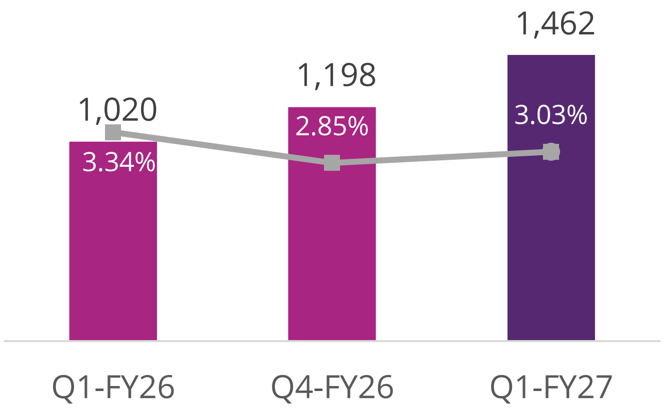
Financial Performance

Standalone

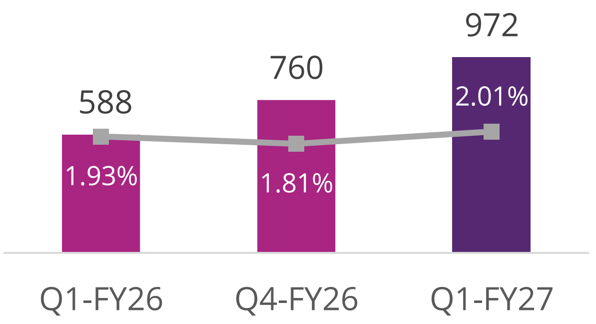
Operational Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)

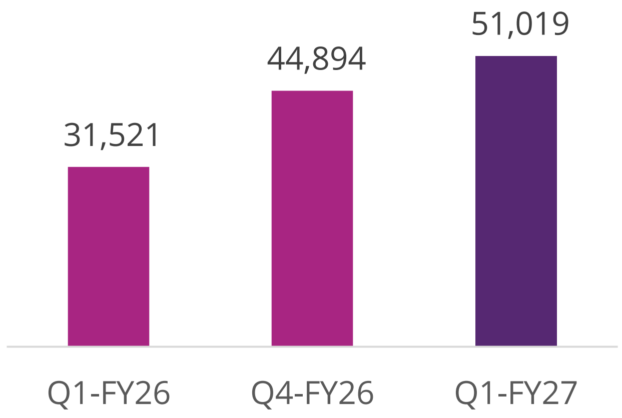


PAT (INR Mn) & PAT Margins (%)

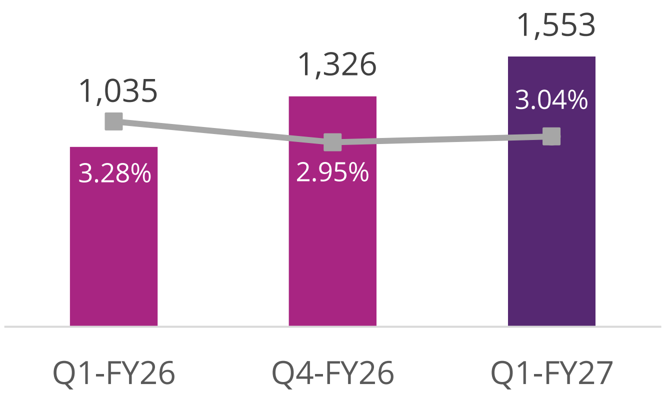


Consolidated

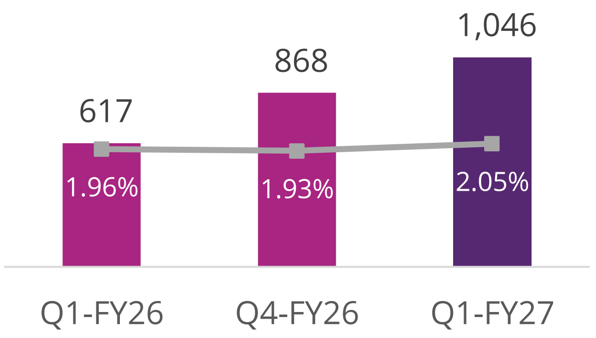
Operational Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)



PAT (INR Mn) & PAT Margins (%)



Quarterly Standalone Income Statement

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Particulars (INR Mn)	Q1-FY27	Q1-FY26	Y-O-Y	Q4-FY26	Q-O-Q
Revenue from Operations	**48,322**	**30,527**	**58.3%**	**42,068**	**14.9%**
Operational Expenses	46,860	29,507	58.8%	40,870	14.7%
EBITDA	**1,462**	**1,020**	**43.3%**	**1,198**	**22.0%**
EBITDA Margins	***3.03%***	***3.34%***	***(31) Bps***	***2.85%***	***18 Bps***
Other Income	173	72	NA	161	7.5%
Finance costs	272	264	3.0%	286	(4.9)%
Depreciation & Amortization	62	41	51.2%	60	3.3%
PBT	**1,301**	**787**	**65.3%**	**1,013**	**28.4%**
Tax Expense	329	199	65.3%	253	30.0%
PAT	**972**	**588**	**65.3%**	**760**	**27.9%**
PAT Margins (%)	***2.01%***	***1.93%***	***8 Bps***	***1.81%***	***20 Bps***
Other Comprehensive Income	(2)	(3)	(33.3)%	(1)	NA
Total Comprehensive Income	970	585	65.8%	759	27.8%
Diluted EPS	**14.41**	**8.93**	**61.4%**	**11.28**	**27.7%**

Quarterly Consolidated Income Statement

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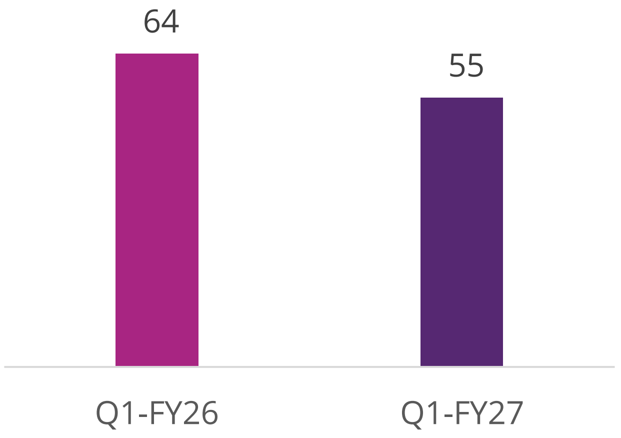
Rashi Peripherals Limited

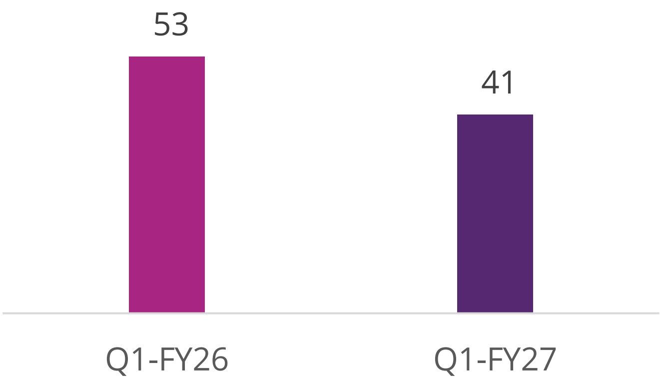
Particulars (INR Mn)	Q1-FY27	Q1-FY26	Y-O-Y	Q4-FY26	Q-O-Q
Revenue from Operations	**51,019**	**31,521**	**61.9%**	**44,894**	**13.6%**
Operational Expenses	49,466	30,486	62.3%	43,568	13.5%
EBITDA	**1,553**	**1,035**	**50.0%**	**1,326**	**17.1%**
EBITDA Margins	***3.04%***	***3.28%***	***(24) Bps***	***2.95%***	***9 Bps***
Other Income	174	79	NA	160	8.7%
Finance costs	274	269	1.9%	289	(5.2)%
Depreciation & Amortization	63	42	50.0%	61	3.3%
PBT Before Exceptional Item	**1,390**	**803**	**73.1%**	**1,136**	**22.4%**
Exceptional Item	-	-	NA	-	NA
PBT	**1,390**	**803**	**73.1%**	**1,136**	**22.4%**
Tax Expense	344	186	84.9%	268	28.4%
PAT	**1,046**	**617**	**69.5%**	**868**	**20.5%**
PAT Margins (%)	***2.05%***	***1.96%***	***9 Bps***	***1.93%***	***12 Bps***
Other Comprehensive Income	41	(4)	NA	(11)	NA
Total Comprehensive Income	1,086	613	77.2%	857	26.7%
Diluted EPS	**15.25**	**9.30**	**64.0%**	**12.49**	**22.1%**

Working Capital Efficiency

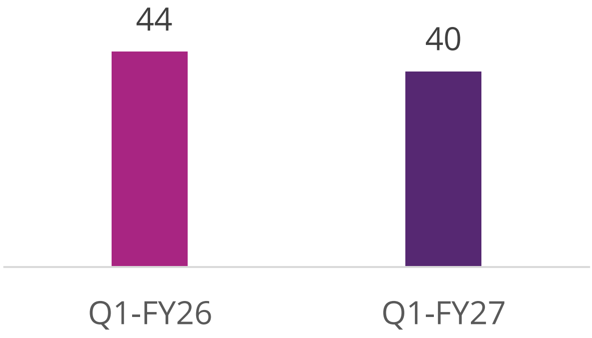
Inventory Days



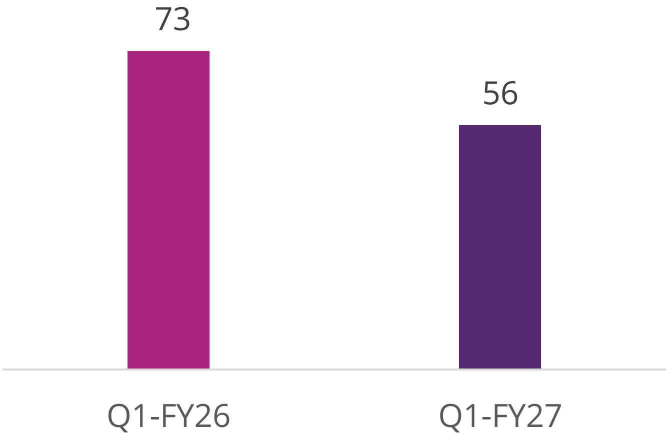
Debtor Days



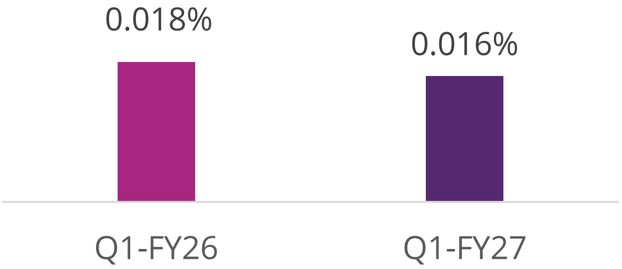
Creditor Days



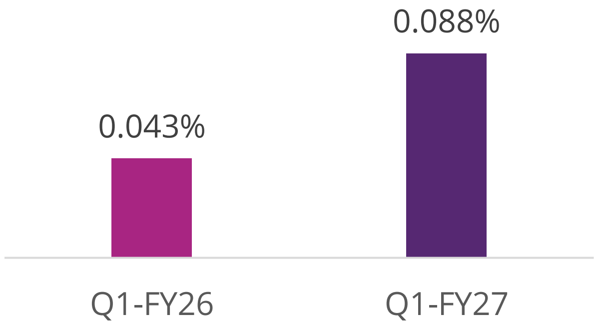
Working Capital Days



Provision for Doubtful Debt %



Provision for Inventory Write-off %



Historical Consolidated Income Statement

Particulars (INR Mn)	FY24	FY25	FY26	Q1-FY27
Revenue from Operations	**110,947**	**137,727**	**158,273**	**51,019**
Operational Expenses	108,018	134,725	153,686	49,466
EBITDA	**2,929**	**3,002**	**4,587**	**1,553**
EBITDA Margins	***2.64%***	***2.18%***	***2.90%***	***3.04%***
Other Income	144	606	406	174
Finance costs	1,071	775	1,065	274
Depreciation & Amortization	189	172	215	63
Exceptional item	104	26	-	-
PBT	**1,917**	**2,687**	**3,713**	**1,390**
Tax Expense	478	590	890	344
PAT	**1,439**	**2,097**	**2,823**	**1,046**
PAT Margins (%)	***1.30%***	***1.52%***	***1.78%***	***2.05%***
Other Comprehensive Income	(40)	(13)	(30)	41
Total Comprehensive Income	1,399	2,084	2,793	1,086
Diluted EPS	**31.14**	**31.57**	**41.18**	**15.25**

Historical Consolidated Balance Sheet

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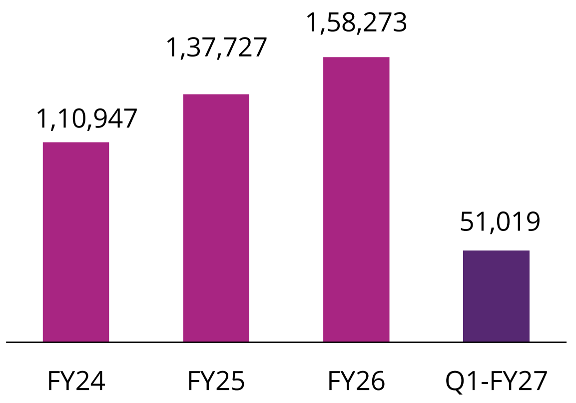
Rashi Peripherals Limited

Particulars (INR Mn)	FY23	FY24	FY25	FY26
I. ASSETS				
Non-Current Assets				
(a) Property, Plant & Equipment	540	525	492	453
(b) Right of Use Assets	159	130	94	308
(c) Capital Work-in-Progress	40	-	-	3
(d) Other Intangible Assets	27	18	13	6
(e) Goodwill	41	34	34	29
(f) Financial Assets				
(i) Investments	56	-	-	-
(ii) Other Financial Assets	97	133	135	149
(g) Non-Current Tax Assets (Net)	104	146	28	27
(h) Deferred Tax Assets (Net)	59	68	19	-
(i) Other Non-Current Assets	132	86	61	99
Total Non-Current Assets	**1,255**	**1,140**	**876**	**1,074**
Current Assets				
(a) Inventories	14,934	18,248	19,995	25,537
(b) Financial Assets				
(i) Trade Receivables	8,716	13,843	17,951	21,842
(ii) Cash & Cash Equivalents	346	1,450	216	812
(iii) Bank Balances (Other)	-	-	4	-
(iv) Loans	-	-	-	11
(v) Other Financial Assets	52	55	56	142
(c) Other Current Assets	2,683	3,452	3,538	3,853
Total Current Assets	**26,731**	**37,048**	**41,760**	**52,197**
TOTAL ASSETS	**27,986**	**38,188**	**42,636**	**53,271**

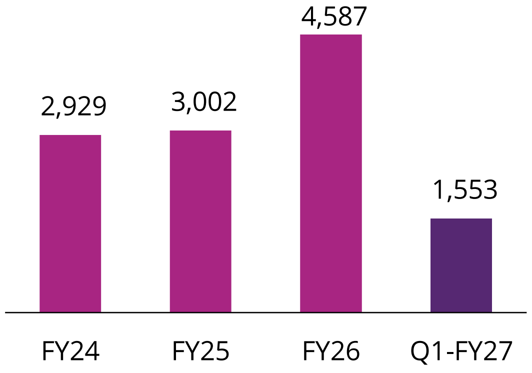
Particulars (INR Mn)	FY23	FY24	FY25	FY26
II. EQUITY AND LIABILITIES				
Equity				
(a) Equity Share Capital	209	330	330	330
(b) Other Equity	6,793	15,176	17,092	19,921
Non-Controlling Interest	(19)	1	18	112
Total Equity	**6,983**	**15,507**	**17,440**	**20,363**
Non-Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	324	5	9	-
(ii) Lease Liabilities	116	89	46	219
(b) Provisions	11	11	8	-
(c) Contract Liabilities	10	6	48	-
(d) Deferred Tax Liabilities (Net)	68	-	25	18
Total Non-Current Liabilities	**529**	**111**	**136**	**237**
Current Liabilities				
(a) Financial Liabilities				
(i) Borrowings	10,333	6,853	8,983	9,586
(ii) Lease Liabilities	48	50	59	101
(iii) Trade Payables (MSME)	3	52	346	568
(iii) Trade Payables (Others)	9,558	14,977	15,060	21,142
(iv) Other Financial Liabilities	220	239	250	535
(b) Other Current Liabilities	175	320	207	402
(c) Provisions	20	10	24	66
(d) Current Tax Liabilities (Net)	7	9	129	271
(e) Contract Liabilities	110	60	2	-
Total Current Liabilities	**20,474**	**22,570**	**25,060**	**32,671**
TOTAL EQUITY AND LIABILITIES	**27,986**	**38,188**	**42,636**	**53,271**

Financial Performance

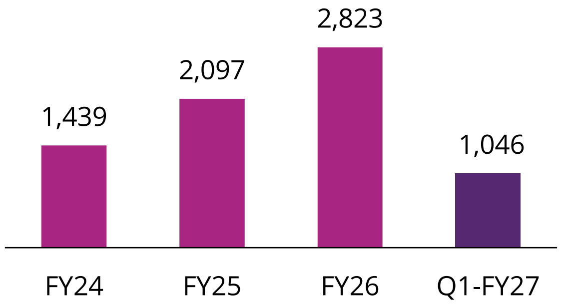
Operational Revenue (INR Mn)



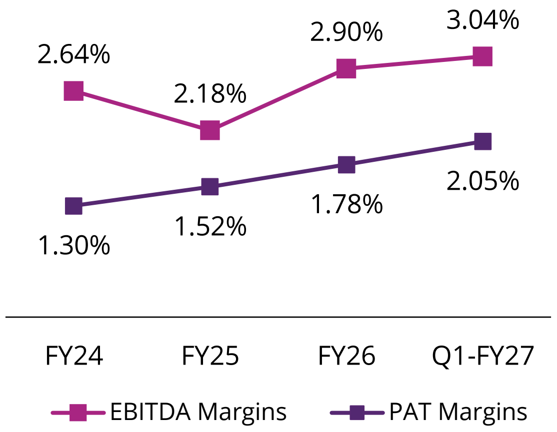
EBITDA (INR Mn)



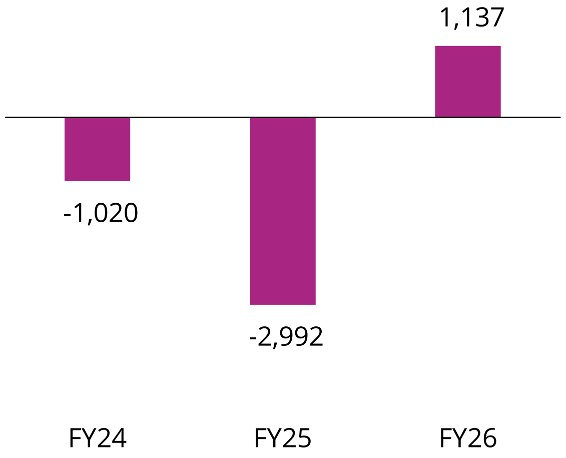
PAT (INR Mn)



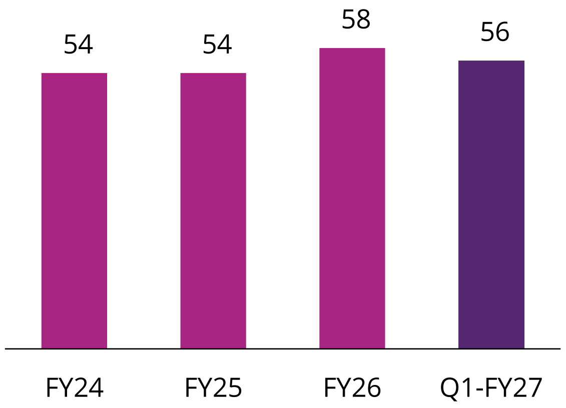
EBITDA Margin & PAT Margin (%)



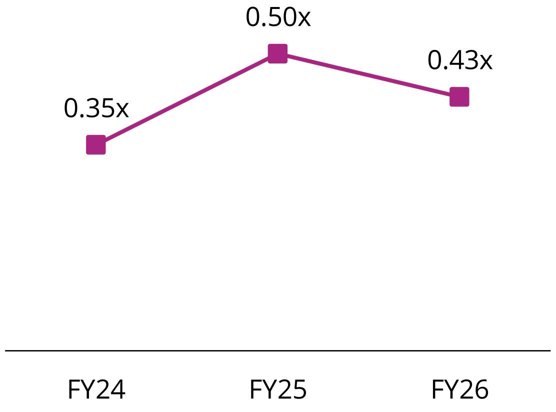
Cash Flow from Operation (INR Mn)



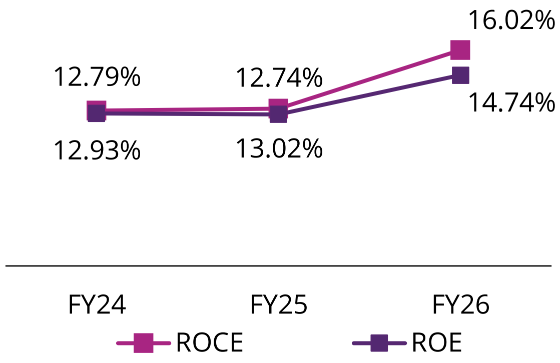
Working Capital Days



Net Debt to Equity (x)



ROCE & ROE (%)



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VALOREM ADVISORS
"Your Partners in Value Creation"

Valorem Advisors
Mr. Anuj Sonpal, CEO
Tel: +91-22-35075100
Email: rptech@valoremadvisors.com
Kitlink: https://www.valoremadvisors.com/rashi

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Rashi Peripherals Limited

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