

LIL:CS:IP:2026-27

Date : 08.08.2026

BSE Limited Listing & Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 4001	National Stock Exchange of India Limited Listing & Compliance Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400051
Security Code : 517206	Company Symbol: LUMAXIND

Sub: Investor Presentation for the 1st Quarter ended June 30, 2026.

Dear Sir/Ma'am,

Please find enclosed herewith the Investor Presentation of the Company for the 1st Quarter ended June 30, 2026.

The same shall also be made available on the website of the Company at <https://www.lumaxworld.in/lumaxindustries/index.html>

This is for your information and records.

Thanking you,

Yours faithfully,

For LUMAX INDUSTRIES LIMITED

RAAJESH KUMAR GUPTA
EXECUTIVE DIRECTOR & COMPANY SECRETARY
ICSI M. NO. A8709

Encl: As stated above

Lumax Industries Limited

Q1 FY 27 Investor Presentation



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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

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- Amalgamation of our eight-decade legacy & our eternal existence
- Seamless and smooth transition over three generations
- Shows the lineage of our Brand's ethos across each era

Leading Automotive Lighting Manufacturer having a Tier I relationship with all OEMs in India

#

Market **Leadership** in automotive Lighting

2

Strong International JV Partners – **Stanley and SL Corporation**; having leadership position across the globe

4

2 R&D centers & 2 Overseas Design centers to stay ahead of the curve in design trends

8

8 decades of OEM relationships



One of the few players with **largest range of lighting solutions & Electronics**

12

12 manufacturing facilities strategically located at key automotive hubs in the country

Key Financial Parameters (FY26)

Rs. 4,184 Crore

Revenue

22%

CAGR Revenue growth last 3 years

>9.8%

EBITDA Margins

15%

RoCE

Rs. 410+ Crore

Capex

Milestones

1945: Founded a partnership firm 'Globe Auto Industries' as a Trading concern

1956-57: Set-up dedicated unit for Automotive Lighting Equipment in Delhi

1977-79: Setup manufacturing units in Faridabad, Haryana and Pune, Maharashtra

1981: Lumax Industries Pvt Limited established after taking over partnership firm Globe Auto Industries

1984: TA signed with Stanley, Japan for Lighting Equipment

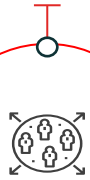
1985: Setup a manufacturing unit in Gurugram, Haryana. The company went public & is listed on the stock exchange

1994: Equity participation of Stanley, Japan in Lumax Industries Limited

1997: Joint Venture agreement with SL Lumax Limited.

1998: Set-up manufacturing unit at Dharuhera, Haryana

2003: Demerger Lumax Industries



2005: Setup manufacturing unit in Chakan, Maharashtra

2008: Setup manufacturing plant in Pantnagar, Uttarakhand & expansion of Dharuhera and Chakan plants. Also setup a R&D centre at Gurugram

2010: Setup a manufacturing plant in Haridwar, Uttarakhand

2011: Setup manufacturing plants in Bawal, Haryana; Sanand, Gujarat & Bidadi, Karnataka. Also setup a R&D centre at Pune

2016: Opening of **Design Centre** in Taiwan

2017: Further expansion at Sanand, Gujarat facility

2019: Commencement of Electronics Facility at Manesar

2020: Lumax Industries Ltd, India and Stanley Electric Co. Ltd., Japan extend product portfolio to include Electronics components, HVAC Panels, etc.

2021: Opening of Design office in Czech Republic

2022: Start of Commercial Production at Bawal (New Electronics Facility) & at new Sanand plant, Gujarat

Opening of Lumax European Technical Centre (LETC) in Czech Republic as 100% subsidiary

2023 : Start of Commercial Production at new Chakan plant, Maharashtra

2026: Achieved highest ever revenue of ₹ 4,184 crore, up 23% yoy

Global Partnerships

Relationship since 1984

JV for Lighting, HVAC Panels and other Electronics

37.5% in Lumax Industries Limited



Stanley, Japan

- Lumax has maintained a strong, four-decades-long relationship with Stanley Electric Co., Japan.
- The enduring alliance has been crucial in the manufacturing and design of advanced lighting solutions with shared expertise and advanced technology
- The partnership has facilitated the production of Printed Circuit Boards (PCBs), a vital component in LED lighting systems, specifically to serve Indian customers
- This longstanding relationship has significantly contributed to Lumax's reputation as a reliable and innovative manufacturer in the industry



Relationship since 1997

JV for Lighting and Other Automotive parts

21.28% in SL Lumax Limited



SL Corporation, Korea

- Nearly three-Decade long relationship with SL Corporation, South Korea
- Lumax Industries has established a strategic partnership with SL Corporation to manufacture a wide range of products
- This collaboration encompasses the production of end-to-end lighting systems and other automotive components



About SL Lumax Limited

In partnership with SL Corporation, Korea, a multinational automotive player with presence in Asia-Pacific, Europe & US



Plant located at **Sriperumbudur near Chennai**

Products include Head Lamp, Rear Combination Lamp, Fog Lamp, Chassis, Trim & Mirrors, Shift Lever, Parking Brakes

Caters to **Hyundai India**

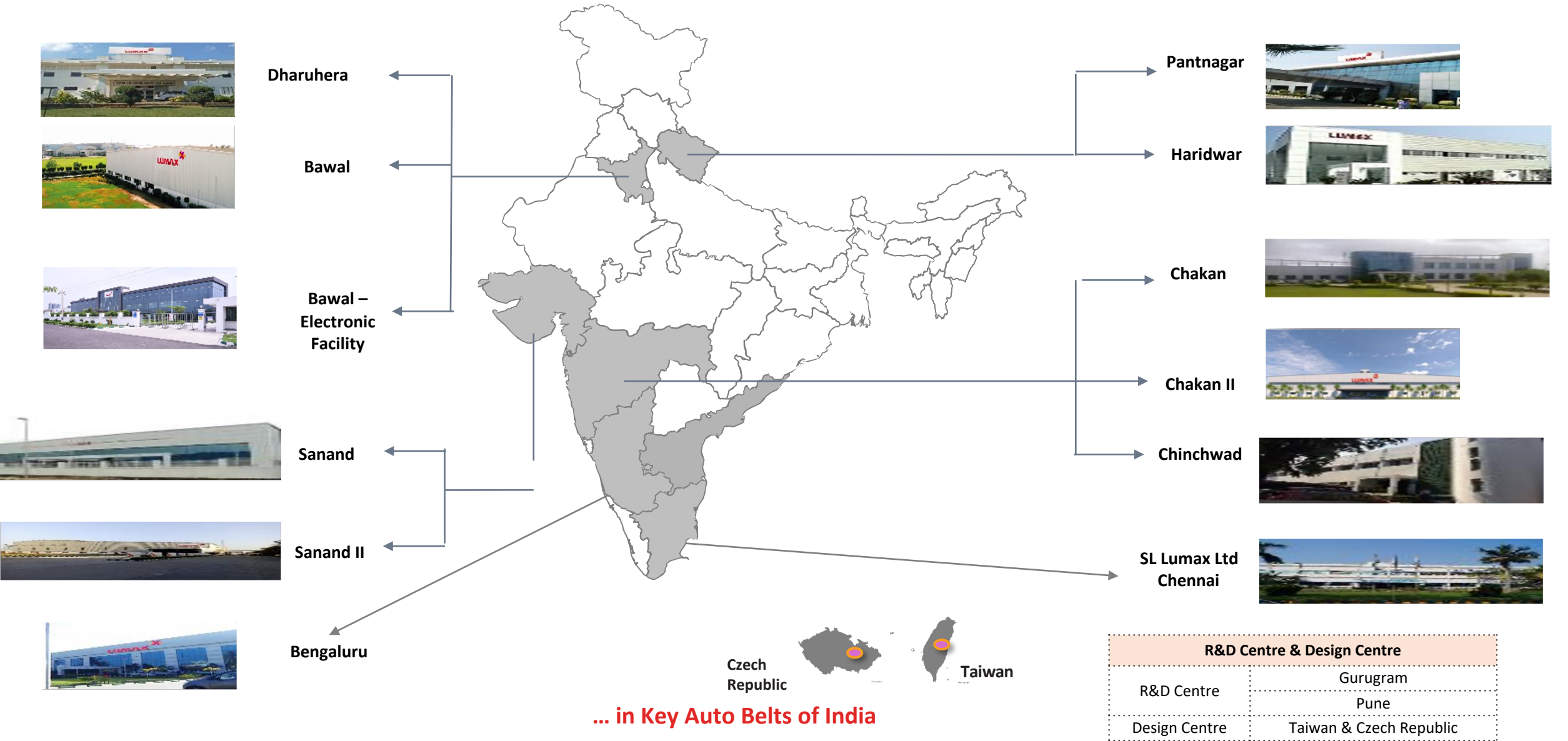


FY26 Financials

Revenue :
Rs. 2,933 Crore



Strategic Manufacturing Locations in Proximity to Customers



Map not to scale. All data, information and maps are provided “as is” without warranty or any representation of accuracy, timeliness or completeness

Upholding excellence in Corporate Governance

Board of Directors



Mr. Dhanesh Kumar Jain
Chairman Emeritus

Over 60 years of experience in the automotive industry in management, operations & administrative roles. He has held various industry positions.



Mr. Tadayoshi Aoki
Senior Executive Director

He is Nominee Director of Stanley Electric Co. Limited, Japan and possesses over 30 years of rich experience in the field of Car Electronics, Engineering, Sales of car electronic parts and Sales Planning Division.



Mr. Deepak Jain
Chairman and Managing Director

He holds a business graduate degree from the Illinois Institute of Technology, USA, with a specialisation in Operations Management and International Business. He has undergone extensive training at Stanley Co. Limited, U.S.A. & Stanley Electric Co. Limited, Japan and has over 25 years of experience and also holds various industry positions.



Mr. Tomohiro Kondo
Non-Executive Director

He is Nominee Director of Stanley Electric Co. Limited, Japan and has rich experience in the automotive industry and is associated with the Stanley Group since May 2009.



Mr. Anmol Jain
Joint Managing Director

He holds a bachelor's degree in Business Administration in Finance and Supply Chain Management (double major) from Michigan State University, USA. He worked as a Management Trainee with GHSP, USA and subsequently, joined Lumax Group, in 2000 and has over 25 years of experience. He also holds various industry positions.



Mr. Kenjiro Nakazono
Executive Director

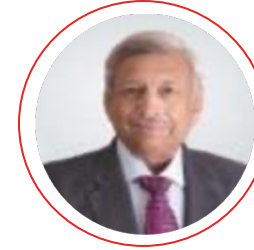
He is Nominee Director of Stanley Electric Co. Ltd. He is a graduate of Hamamatsu Commercial High School, with over 30 years of extensive experience in Procurement, Planning, Auditing, and New Product Development (NPD).



Mr. Pradeep Singh Jauhar



Mrs. Pallavi Dinodia Gupta



Mr. Rajeev Kapoor



Mrs. Ritika Sethi



Mr. Harish Lakshman



Mr. Vikrampati Singhania

Independent Directors

Visionary Leadership Team



Mr. Raju B Ketkale
Chief Executive Officer
Experience: 30+ Years



Mr. Sanjay Mehta
Group CFO
Experience: 30+ Years



Mr. Ian Barnard
Automotive Specialist – New Technology & Innovation
Experience: 35+ Years



Mr. Raajesh Kumar Gupta
Executive Director & Company Secretary
Experience: 30+ Years



Mr. Ravi Teltia
Chief Financial Officer
Experience: 25+Years

In-house Technological Developments



OLED Rear Lamps w/ Animation



Low Cost LED Headlamp Modules



**Ultra Homogenous Lux-LED
Signal Lamps**



**Portfolio of Low-Profile Headlamp
Projector Modules**



**Matrix (ADB) Headlamp Module
and Controls**



**Grille Lighting with Animation /
Charging Indication**

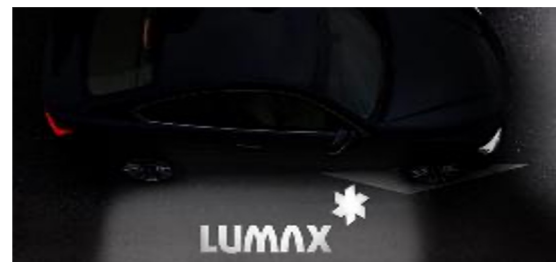


Image Projection Modules



**Innovative Interior and Mood
Lighting**

5 patents awarded, 36 patents filed, 35 design filed*

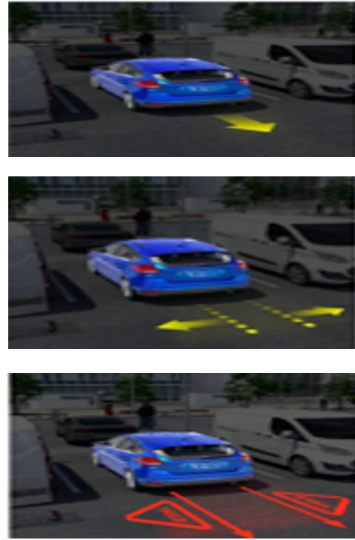
* As on May 28, 2026

Lighting Technology Roadmap

Technology Evolution



- Slim Line Modules including 1 row A)
- Illuminated logos, grilles & letters
- Micro optics foils or molded structures



- MLA (Lumax version, LB, TL, HB)
- ADB + AFS 2+ row (<100 segments)
- Road Projections (Turn + Parking)



- Night Vision Systems Integration
- mLED for AFS & ADB (4W/2W, leaning) ~20.000 pixels, part below horizon



- MEMS or DLP road projections
- Super Slim Line Modules (5-10mm)



- ADAS Sensor Integration
- MEMS or DLP ADB & AFS

➤ **2024** ➤

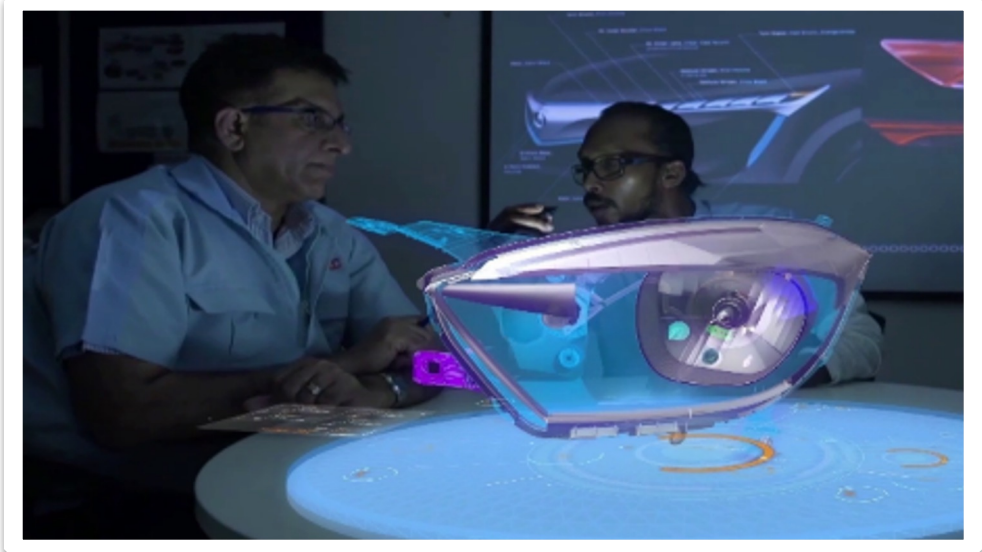
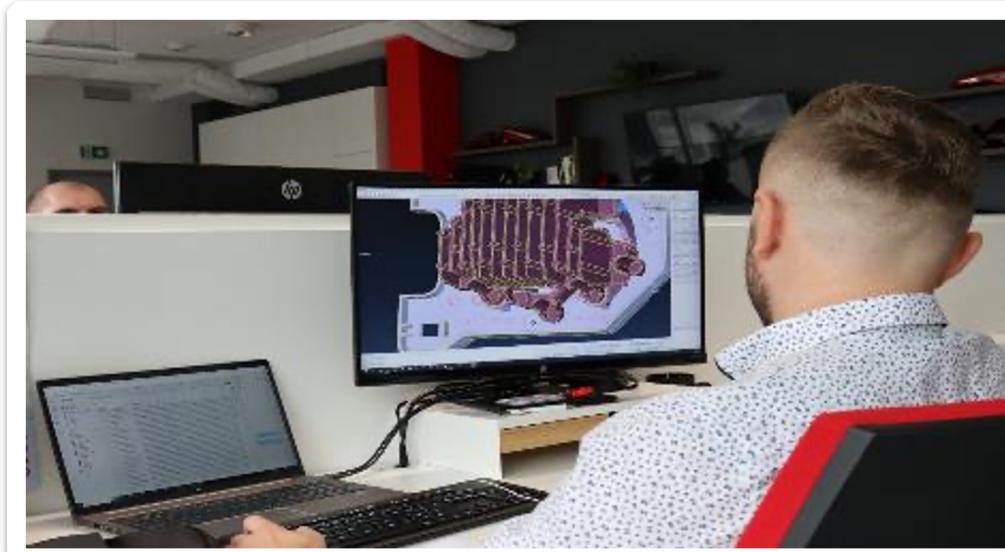
➤ **2026** ➤

➤ **2028** ➤

➤ **2030** ➤

➤ **2032** ➤

In House R&D and Validation Facility



Driving Social Progress, One Initiative at a Time

Lumax Charitable Foundation, the CSR arm of Lumax, actively works on 3 SDGs across 3 states:

Quality
Education

Good
Health &
Well-being

Clean
Water &
Sanitation

765
cataract surgeries

35
children supported with juvenile
diabetes management

651
cancer treatment & residential support

17117
Beneficiaries – Mobile Health Unit – Primary
healthcare



CSR Initiatives

150 Girl child mainstreamed in formal schools

8000+ students Life Skills Education

3500 students reached with personal and menstrual hygiene awareness

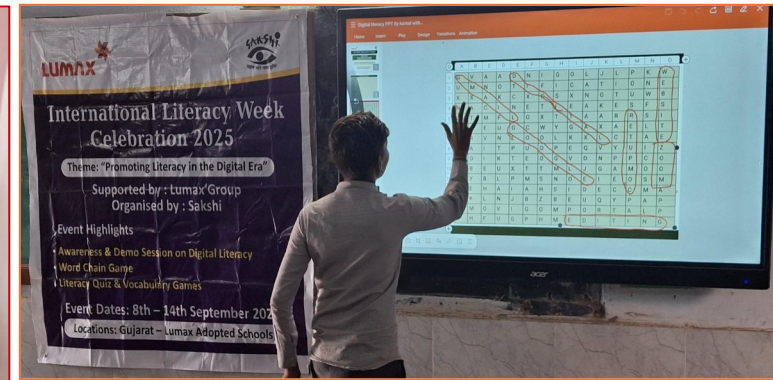
7200+ students benefited from Career Counselling & Guidance

500 Primary students engaged in Life Skills & STEAM Education

568 scholarships awarded to support higher education

80 Beneficiaries – Skill Development-ASDC

Operating across 33 government and low-income private schools in five states across India, near Lumax plant locations



Our ESG Roadmap

RE 40

100% ETP & STP in all plants
Diversity ratio 10%
ISO 14001 & ISO 45001 (EHS) in all plants
ISO 27001: R&D

FY24-25

RE 70

Advance Equipment installation for the reduction of fresh-water intake.
5% reduction of Co2 (Supply chain partners)
Diversity ratio by 15%.
ISO 50001:2018 (EnMS)-Initiate in Model plants
ISO 27001- Initiate in Model plants

FY25-26

RE 90

100% rain-water harvesting setup in all major plants
10% reduction of Co2 (Supply chain partners)
Diversity ratio by 20%
ISO 50001:2018 (EnMS) in all major plants
ISO 27001- in all major plants & offices

FY26-27

RE 100

25% reduction of Co2 (Supply chain partners)

FY27-28

30% reduction of Co2 (Supply chain partners)

FY28-29

40% reduction of Co2 (Supply chain partners)
Diversity ratio by 25%
Inclusivity 5%

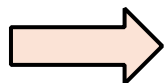
FY29-30



Gender Diversity & Inclusivity



19%
Today



30%
In next few
years

We believe in upskilling women and promote gender diversity



Lumax – Plant Carbon Neutrality Strategy

Promote Utilization of Renewable energy towards 2028 net zero challenge

Motivate team to increase daily Kaizen

Reduce Energy consumption (energy saving)

First, we will mitigate the carbon emission by using Renewable energy, then by motivating team to increase daily Kaizen & by reducing energy consumption

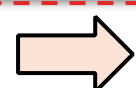


Plant Carbon neutrality through powered through Renewable Energy



Renewable Energy
Usage

72%
FY26



100%
By FY27-28

Celebrating Milestones with Awards & Accolades



Lumax Group Recognised as
A Most Preferred Workplace 2026-27 by
Marksmen Daily



Five products each from the Bawal, Dharuhera,
Haridwar, Pantnagar and Sanand plants have been
awarded the GreenPro Ecolabel Certification



Mr. C S Singh, CTO (4W)- Lumax Industries, was
honoured with CTO of the Year 2026 award at
ETAutoTech Awards 2026



Lumax Industries was honoured at the Maruti Suzuki
Vendor Conference 2026 for Superior Performance in
the field of Sustainability



Lumax Industries received Special
Appreciation Award for XUV 7XO at the
Mahindra Supplier Conference 2026



Lumax Industries received Special
Appreciation Award for UDO Electric
(3W) at the Mahindra Supplier
Conference 2026.



Lumax Industries, Bawal and Chakan III won Gold award at the 50th
International Convention on Quality Control Circle (ICQCC 2025)
held in Taipei, Taiwan. Lumax Group has been getting recognition
at the ICQCC for 7 consecutive years.



Lumax Industries received Sustainability Excellence Award at the
Tata Motors Annual Supplier Conference 2025

Celebrating Milestones with Awards & Accolades



JIPM-TPM Excellence Award for Excellence in Consistent TPM Commitment - Lumax Industries - Bawal (Lighting)



JIPM-TPM Excellence Award for Excellence in Consistent TPM Commitment - Lumax Industries - Dharuhera



JIPM-TPM Excellence Awards - Special Award for TPM Achievement – Lumax Industries - Pantnagar



JIPM-TPM Excellence Awards - Special Award for TPM Achievement – Lumax Industries - Bengaluru



JIPM-TPM Excellence Awards - Award for TPM Excellence – Lumax Industries – Chakan III



Lumax Industries has been honoured in the LACP (League of American Communications Professionals LLC) Awards for the 2024-25 cycle, marking our seventh consecutive year of recognition. LIL ranked #61 globally, and secured Platinum award for Integrated Annual report and Gold award for its Annual report.



Lumax Industries, Dharuhera was honoured with the Significant Achievement Award in the Environment Domain at the 20th edition of the CII-ITC Sustainability Awards



Lumax Industries, Bengaluru received the GreenPro Ecolabel Certificate

Q1 FY 27

Operational & Financial Performance



Deepak Jain

Chairman & Managing
Director

Commenting on the performance Mr. Deepak Jain, Chairman & Managing Director, Lumax Industries Limited said,

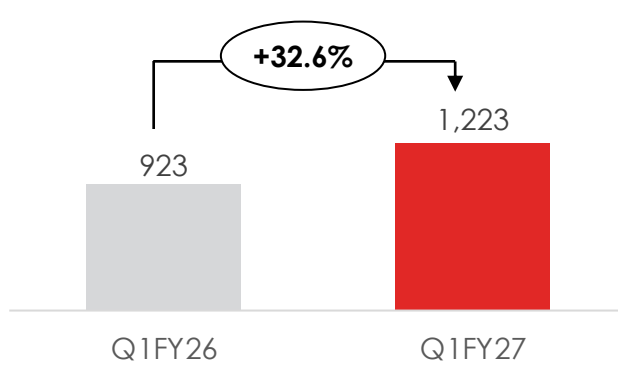
“We have begun FY27 on a strong note, with Q1 revenues growing by 33% year-on-year outpacing broader industry trends. This performance was driven by successful new product launches, increasing premiumisation, higher LED adoption, increased content per vehicle and continued localisation efforts. Despite geopolitical challenges including supply chain disruptions and volatility in input costs, the Company has reported earnings growth that exceeded revenue expansion which reflects the resilience of our business model, market alignment and disciplined execution across the business.

Our order book remains healthy at ₹2,500 crore, with LED lighting composition of ~90%. Furthermore, we continue to deepen our engagement with leading OEMs such as Maruti Suzuki, Honda Motorcycle & Scooter India, Mahindra & Mahindra, Tata Motors, Hero MotoCorp contributing to a diversified and resilient revenue base.

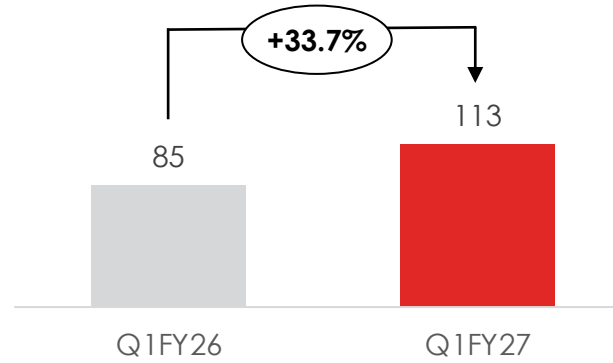
Lumax Industries remains committed to technology-led growth, deeper customer engagement, and operational excellence with a robust order book, strong OEM partnerships and a continued focus on innovation. We are confident in our ability to strengthen our market leadership and deliver sustainable long-term value for all stakeholders.”

Q1 FY 27 – Consolidated Financial Snapshot

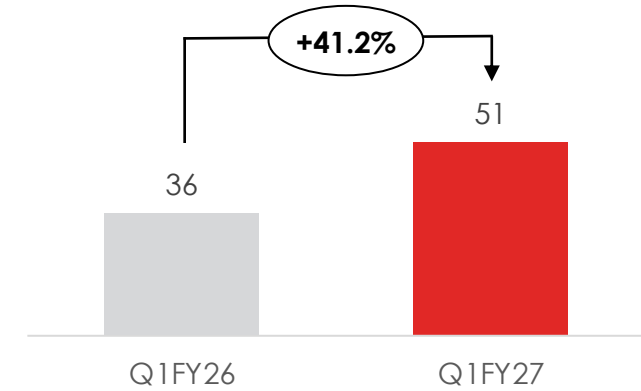
Revenue (Rs. In Cr.)



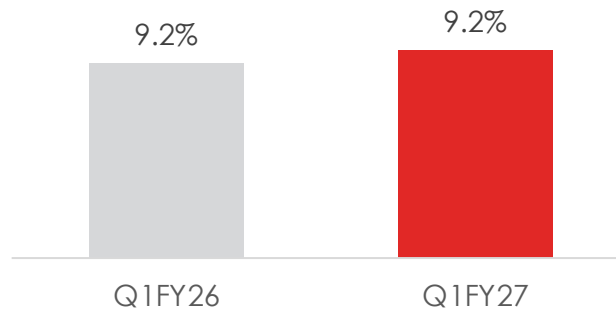
EBITDA (Rs. In Cr.)



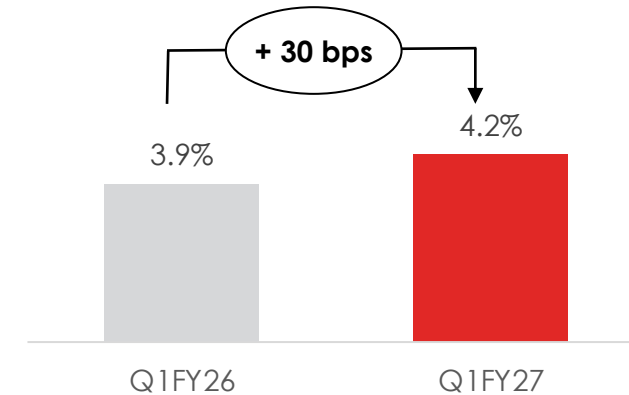
PAT (Rs. In Cr.)



EBITDA Margin

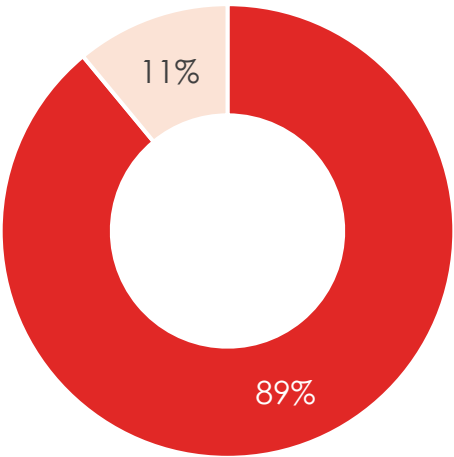


PAT Margin



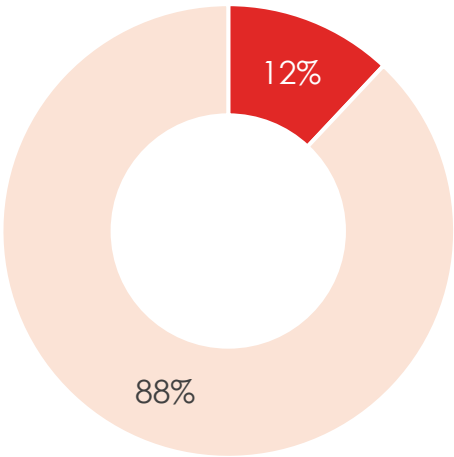
Total Order Book for the company stands at Rs. 2,500 Crore

LED v/s Conventional



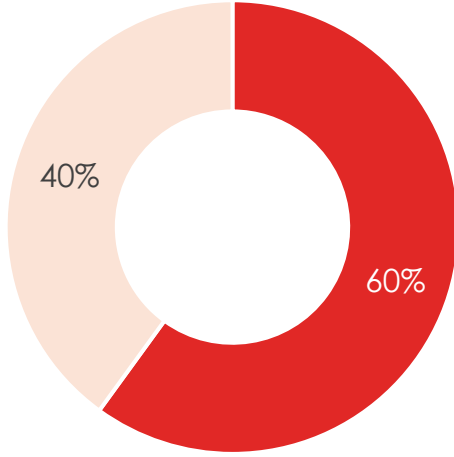
■ LED ■ Conventional

EV v/s Non-EV



■ EV ■ Non -EV

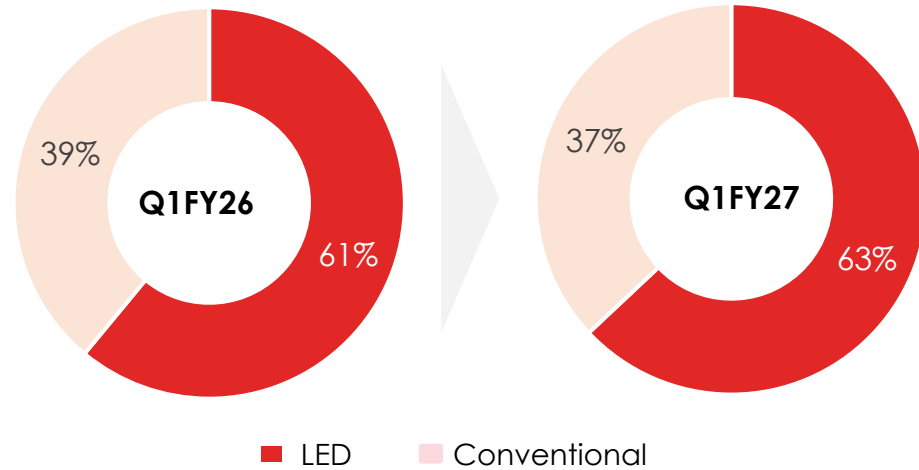
PV, 2 & 3W



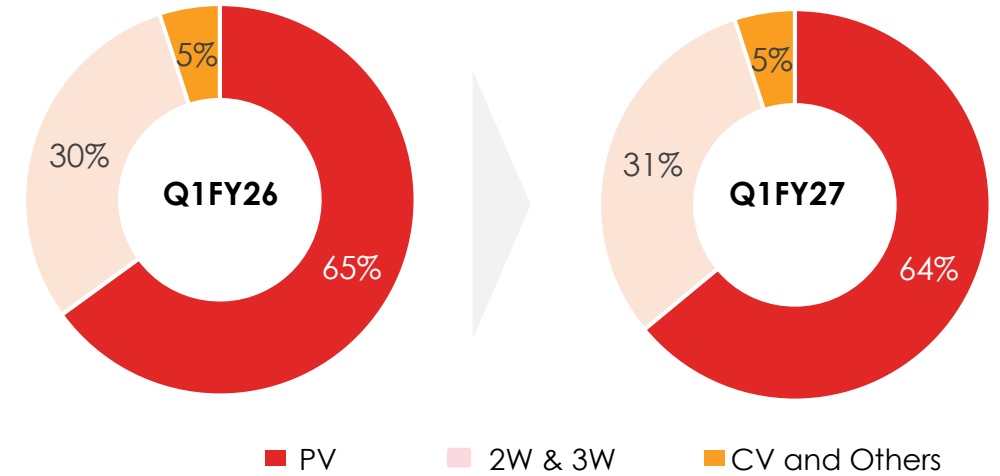
■ PV ■ 2W & 3W

Q1 FY 27 – Segment wise revenue break-up

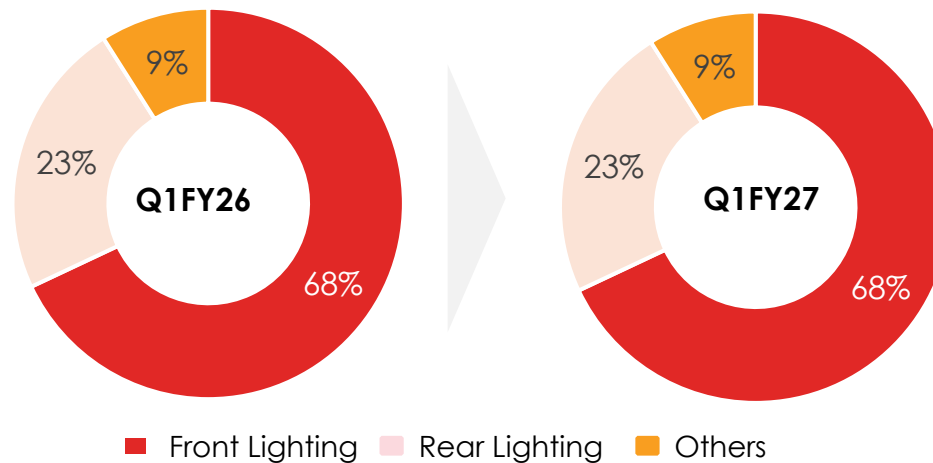
LED v/s Conventional



Segment Mix

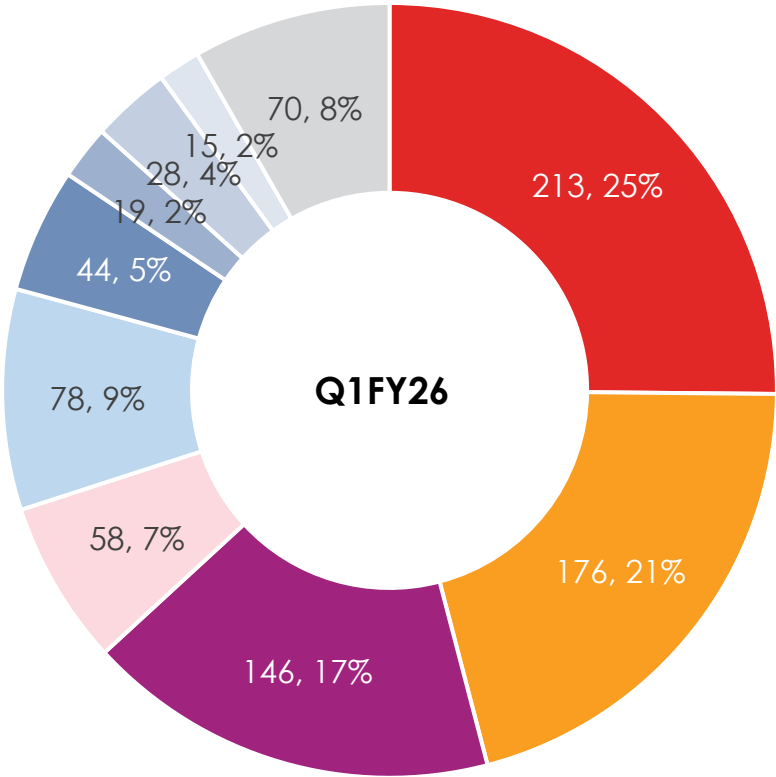


Product Mix

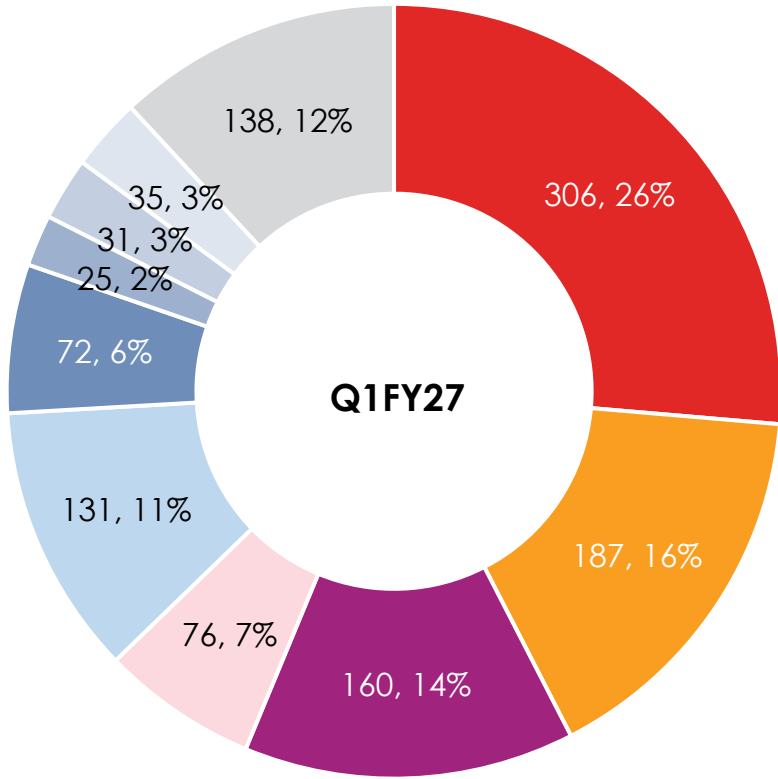


Q1 FY 27 – Revenue mix among Customers

Customer wise Sales
(Rs. 848 Crore)*



Customer wise Sales
(Rs. 1160 Crore)*



MSIL/SMG HMSI TATA MG TVS
M&M Hero Motocorp LATL Toyota Others

*Excludes Mould Sales;
Rs. In Crs

Standalone Profit & Loss Statement

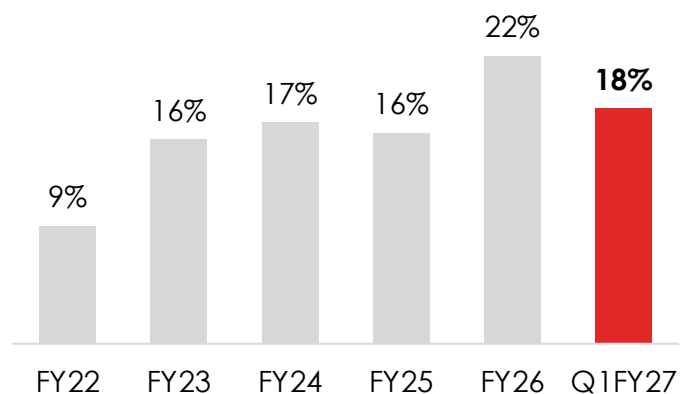
Particulars (Rs. in Crore)	Q1 FY27	Q1 FY26	Y-o-Y
Manufacturing Revenue	1,159.8	847.8	36.8%
Moulds Revenue	63.45	74.7	
Total Operating Revenue	1,223.2	922.5	32.6%
Other Income	16.5	2.7	
Total Income	1239.7	925.3	
Raw Material Consumption	825.40	614.1	
Employee Expenses	143.4	107.0	
Other Expenses	146.1	121.1	
EBITDA	124.8	83.1	50.3%
EBITDA %	10.2%	9.0%	
Depreciation	41.5	31.1	
Finance Cost	18.1	18.0	
Profit before Tax	65.2	33.9	92.3%
Tax	13.3	8.5	
Profit After Tax	52.0	25.4	104.6%
PAT Margin%	4.3%	2.8%	
EPS (In INR)	55.6	27.2	104.6%

Consolidated Profit & Loss Statement

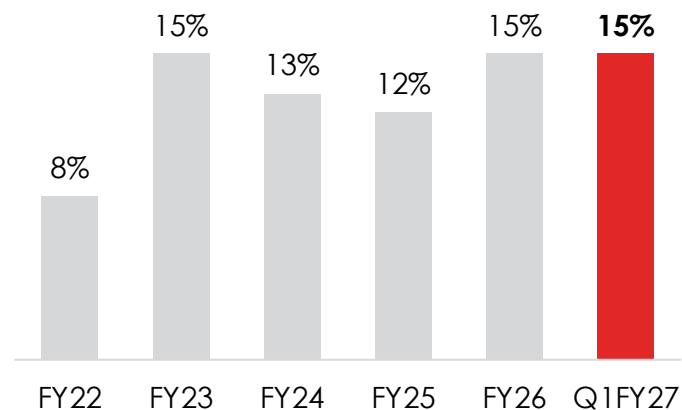
Particulars (Rs. in Crore)	Q1 FY27	Q1 FY26	Y-o-Y
Manufacturing Revenue	1,159.8	847.8	36.8%
Molds Revenue	63.45	74.7	
Total Operating Revenue	1,223.2	922.5	32.6%
Other Income	3.3	2.7	
Total Income	1,226.5	925.3	
Raw Material Consumption	825.3	613.7	
Employee Expenses	148.0	109.0	
Other Expenses	140.2	118.0	
EBITDA	113.0	84.5	33.7%
EBITDA %	9.2%	9.2%	
Depreciation	42.1	31.7	
Finance Cost	18.2	18.2	
PBT before Tax, & Share of profit of Associate	52.7	34.7	51.9%
Profit of Associate	11.3	13.6	
Tax	12.9	12.1	
Profit After Tax	51.1	36.2	41.2%
PAT Margin%	4.2%	3.9%	
EPS	54.6	38.7	41.2%

Key Ratios*

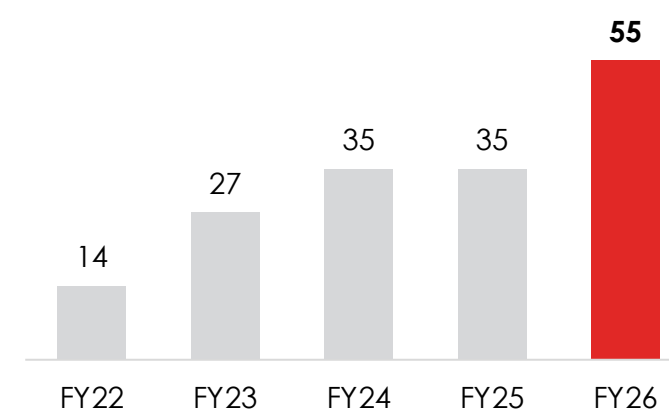
RoE



RoCE



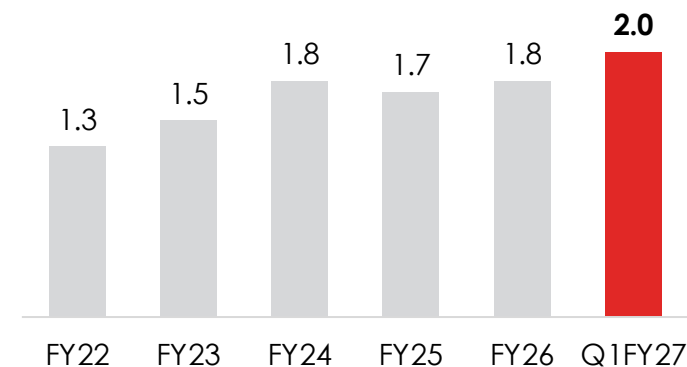
Dividend Per Share



Long Term Debt / Equity (x)



Asset Turns (x)



*Ratios including exceptional items

Dividend for FY 26 is subject to shareholders' approval in the ensuing AGM

Standalone

Thank You

For further information, please contact:

Company



Lumax Industries Limited
CIN: L74899DL1981PLC012804

Ms. Surabhi Chandna
surabhi.chandna@lumaxmail.com

www.lumaxworld.in/lumaxindustries

Investor Relations



Strategic Growth Advisors Pvt. Limited
CIN: U74140MH2010PTC204285

Mr. Shogun Jain / Mr. Sagar Shroff
shogun.jain@sgapl.net / sagar.shroff@sgapl.net

Tel: +91 77383 77756 / +91 98205 19303
www.sgapl.net