



A Global IT Transformation Architect.™



May 21, 2026

To,  
**Corporate Relationship Department**  
**BSE Limited**  
P.J. Towers, Dalal Street  
Mumbai — 400 001

**Scrip Code: 532875**

To,  
**Listing Compliance Department**  
**National Stock Exchange of India Limited**  
Exchange Plaza, 5<sup>th</sup> Floor Plot No. C-1,  
G-Block, Bandra-Kurla Complex,  
Bandra (East), Mumbai- 400 051  
**Scrip Symbol: ADSL**

**Sub: Investor Presentation on Annual Audited (Standalone and Consolidated) Financial Results of the Company for the quarter and financial year ended March 31, 2026**

Dear Sir /Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”), we are submitting the Investor Presentation concerning the Annual Audited (Standalone and Consolidated) Financial Results of the Company for the quarter and financial year ended March 31, 2026.

The same is hosted on the website of the Company i.e. [www.allieddigital.net](http://www.allieddigital.net) in terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We request you to kindly take the above on record.

Thanking you,

**Regards,**  
**For Allied Digital Services Limited**

\_\_\_\_\_  
**Nehal Shah**  
**Whole-Time Director**  
**DIN: 02766841**



Encl: as above

**Allied Digital Services Limited**

**Registered Office:** 808, 8th Floor, Plot No. 221/222, Mafatlal Centre, Vidhan Bhavan Marg, Nariman Point, Mumbai - 400 021.

Email: [cs@allieddigital.net](mailto:cs@allieddigital.net) | [www.allieddigital.net](http://www.allieddigital.net) | B: +91 22 6681 6400 | F: +91 22 2282 2030 | CIN - L72200MH1995PLC085488

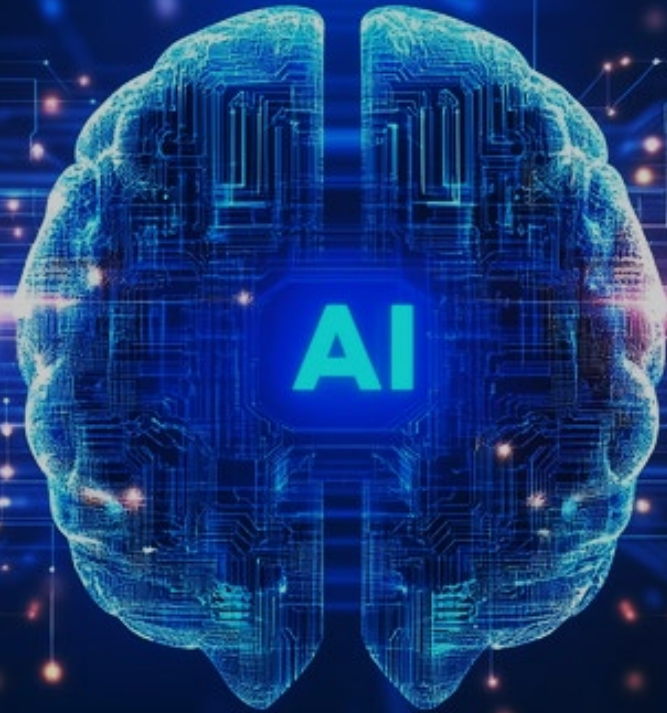
# AI Empowered. **Future Ready.**

**Allied Digital Services Ltd**

**Investor Presentation**

May 2026





Certain statements made in this document concerning our future growth prospects may be interpreted as forward-looking statements, which involve numerous risks and uncertainties that could cause the actual results to differ materially from those in such forward-looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time



# Contents

- About Allied Digital Services Limited
- Case Studies
- Q4 & FY26 Financial Overview
- CSR & ESG Updates

# ADSL at a Glance

42

Year History

70+

Countries

3,000+

Employees

20

Offices Worldwide

175

Number of Customers

14

Smart / Safe Cities

10

Fortune 100 Customers



Net Debt Free

Rs. 968 cr

FY26 Revenue

Rs. 112 cr\*

FY26 EBIDTA

Rs. 36 cr

FY26 PAT

Rs. 134 cr

Cash Reserve

\*Excluding one-time provision of Rs. 36 Cr in FY26

# Evolution of Allied Digital

**1984**

Allied Digital Services established, focusing on IT hardware support

**1988**

Expanded services to include software support and networking solutions

**1995**

Incorporated as Allied Digital Services Private Limited

**1997**

Became a Microsoft Solution Provider Partner

**1999**

Achieved ISO 9001:2000 certification

**2007**

Converted to a public limited company and listed on BSE and NSE

**2008**

Acquired EnPointe Global Services LLC, expanding presence in the USA

**2009**

Launched Cloud Computing Management and Security Services

**2011**

Received APEA Outstanding Entrepreneurship Award

**2015**

Executed India's first Smart City Project - Pune City Surveillance

**2018**

Launched AI-driven IT automation platform ADiTaaS

**2020**

Adapted swiftly to provide remote work solutions during the COVID-19 pandemic

**2024**

Rebranded ADiTaaS to Digital Desk, enhancing service management capabilities

**2024**

Celebrating 40 years of innovation and service excellence

**1980s**

The Foundation Year

**1990s**

Expansion and Diversification

**2000s**

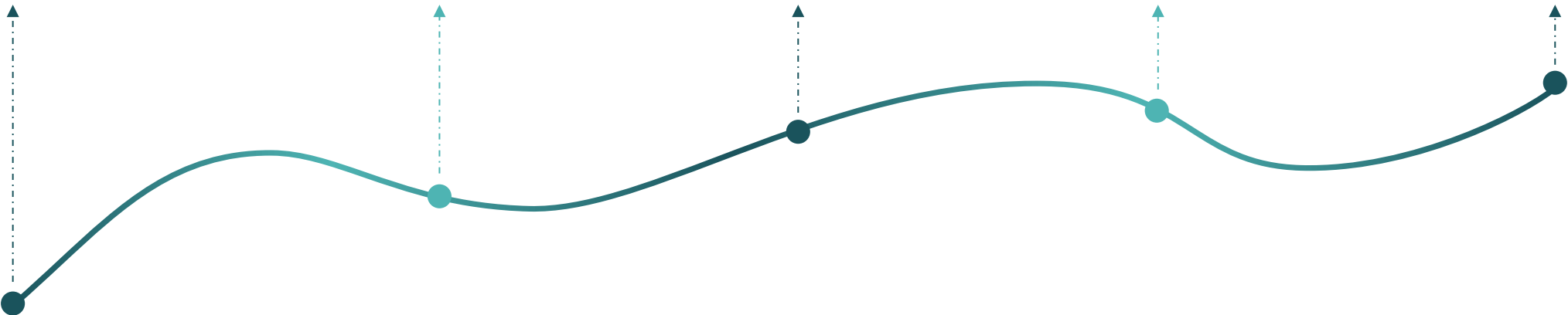
Global Reach and Recognition

**2010s**

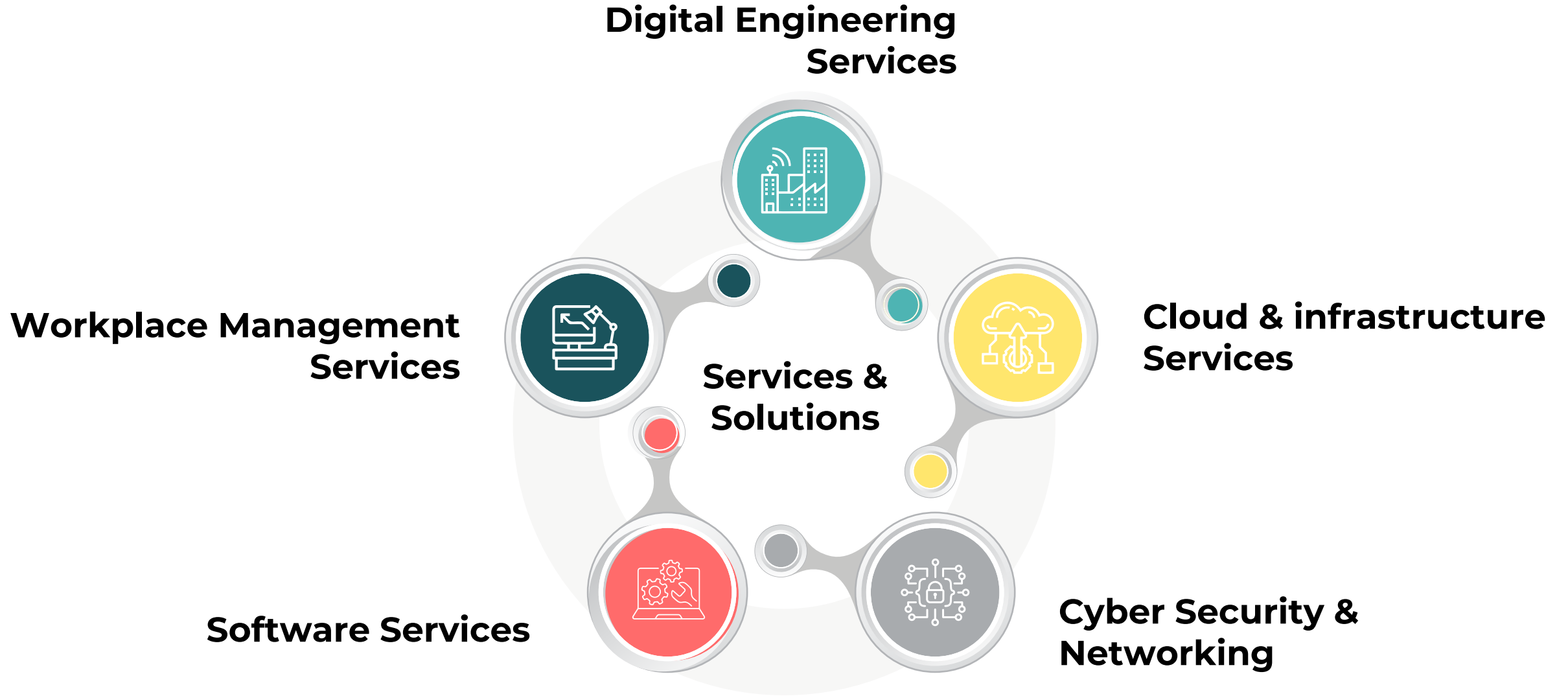
Innovation and Leadership

**2020s**

Digital Transformation and Future-ready Solution



# Service Capability Matrix



# Service Capability Matrix

## Cloud Infrastructure Management Services



- AWS, AZURE, GCP, VMWARE
- IAAS, PAAS, SAAS
- Public / Private / Hybrid Cloud Services
- Data Factory, Data Lakes, Big Data
- Micro Services, Containers
- Cloud Migrations
- Proactive Monitoring of Server, storage, network, firewall
- Application support services,
- Enterprise Services – Data Centre Operations
- Infra Analytics

## Cyber Security



- AIM 360° Cyber Security Solutions
- Endpoint Security
- Managed Security Services and SIEM
- Identity & Access Management
- Threat Intelligence Solutions
- Ransomware Prevention / Network Security / Cloud Security
- Security consulting and Compliance
- SOAR, SASE, Zero Trust
- EDR, MDR, XDR
- Governance, Risk & Compliances (GRC)

## Digital Engineering Services



- Master Systems Integration Projects
- Safe City / Smart City / Campus Solutions
- IBMS
- IoT Solutions
- Enterprise Physical Security Automation
- Operational Technology Integration
- Command / Control Systems
- Innovation Automation & Transformation

## Software Services



- Digital Desk / ServiceNow Consulting, Implementation and Support
- FinoAllied
- Cloud DevOps Services
- RPA
- Generative AI / ML Solutions
- Multi-cloud Applications
- Blockchain
- Metaverse

## Workplace Management Services



- Desk side Break-fix/IMAC Services
- Multi-lingual, Multi-channel Service Desk
- Endpoint management solutions
- WFA solutions
- End User Analytics
- Global Logistics / Depot Services

## Services (Recurring)

Focus on delivering continuous, long-term support to clients.



Services are typically of an annuity or recurring nature, ensuring clients receive consistent and dependable assistance.



While the initial margin profile may be lower than Solutions, Services offer greater margin potential and strategic stability in the long run.



Services contracts contribute to strong customer retention.



## Solutions (Projects)

Provide one-time implementations tailored to address specific client needs or challenges.



These projects may include transformative initiatives, system upgrades, or the setup of infrastructure at new locations.



Due to the nature of the implementation, Solutions generally offer higher margin profiles.



Successful work in this area can lead to future opportunities and further engagements with clients (farming).



**75+**  
employees

**100+**  
customers




**15+ years**  
of IT and Enterprise service  
management solutions expertise.

## Certified: PinkVERIFY

CMMi Level 3, SOC2 certified, ISO 9001, 27001 & 20000 - Highest standard for IT Service Management Tools

Offered across Cloud and on-premises applications

# Digital Desk Enduser Interface



## Welcome back!

Please sign in to continue


Username



Password

[Forgot Password?](#)

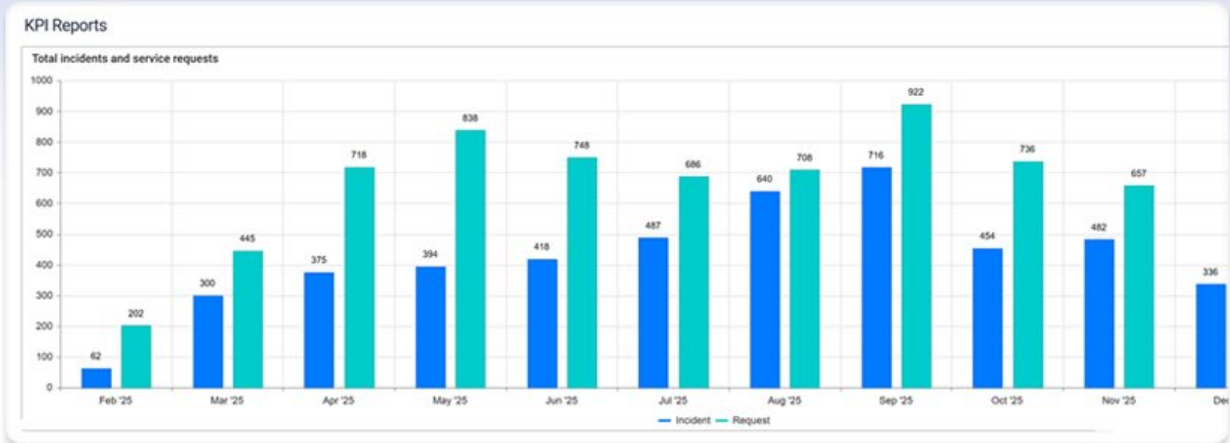
[Sign In](#)

log in with

 Microsoft

 Facebook  Google [SSO](#)

Don't have an account? [Create an Account](#)



### Supervisor Dashboard

<b>Open Tickets</b> 353 Count of Ticket No	<b>Open Monitoring Tickets</b> 24 Count of Ticket No	<b>Tickets Logged Today</b> 177 Count of Ticket No	<b>Monitoring Tickets Logged Today</b> 113 Count of Ticket No	<b>Tickets Resolved Today</b> 177 Count of Ticket No
<b>All Tickets</b> 145218 Count of Ticket No		<b>All Monitoring Tickets</b> 132498 Count of Ticket No		<b>Closed Tickets</b> 144382 Count of Ticket No

# Digital Desk Enduser Interface

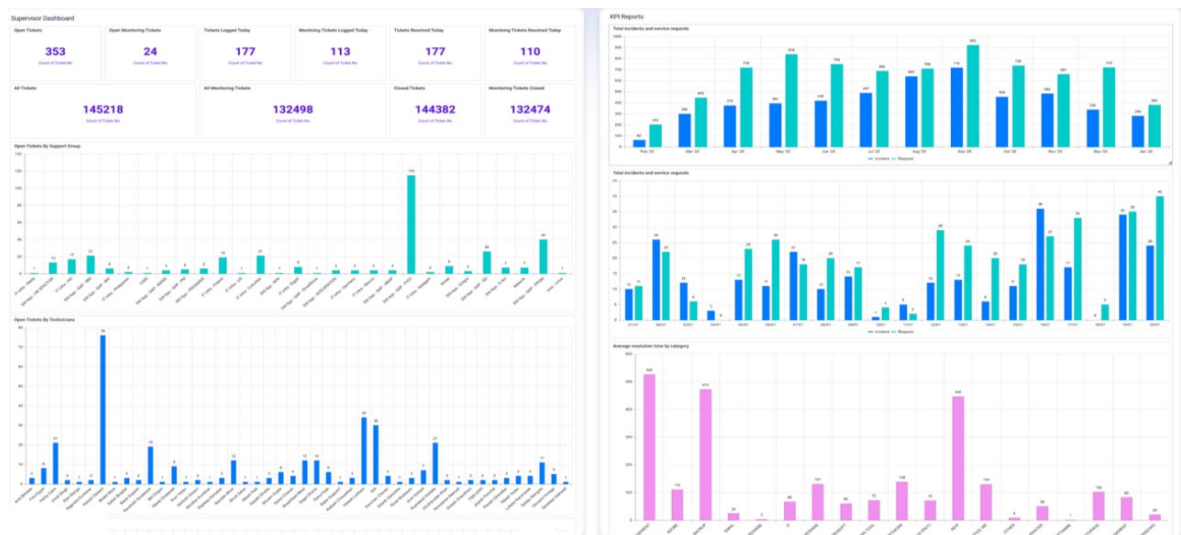
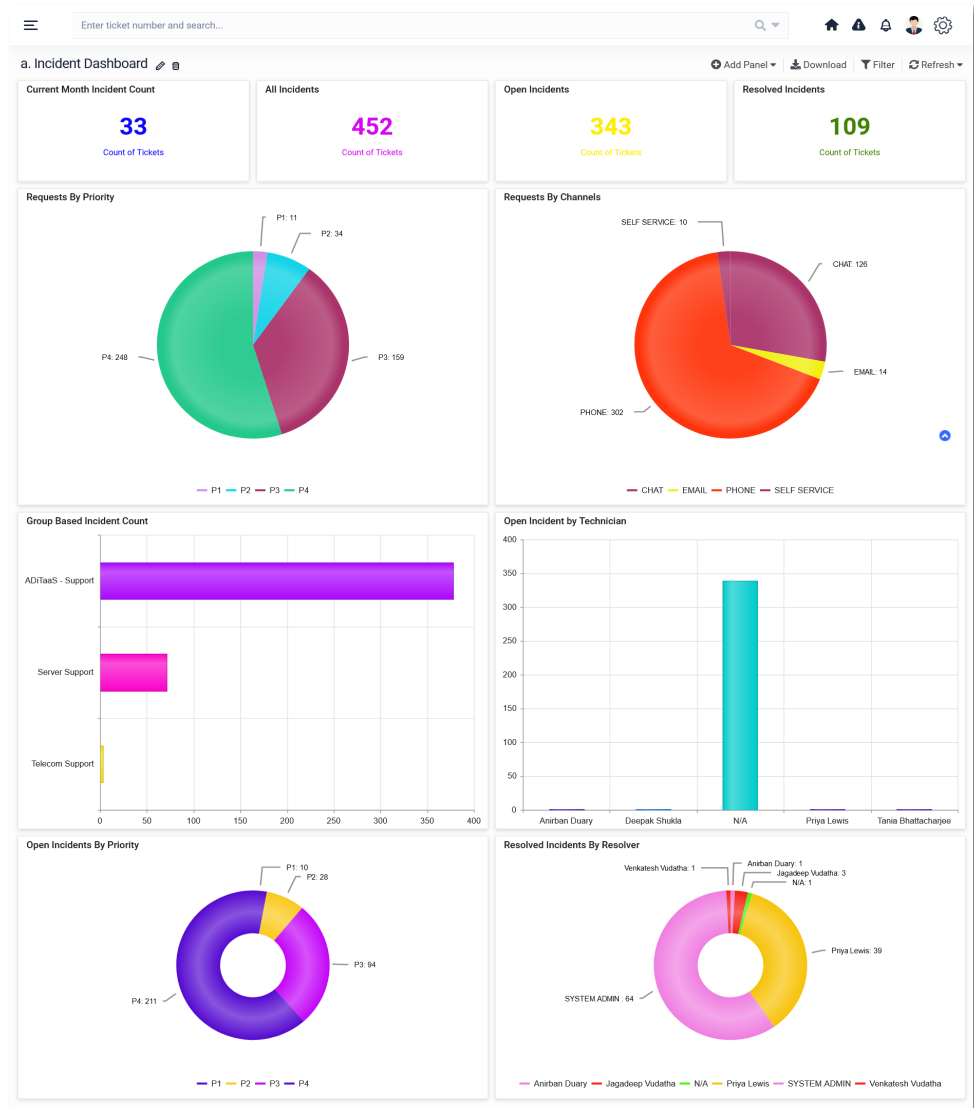
Enter ticket number and search...

My Group Work

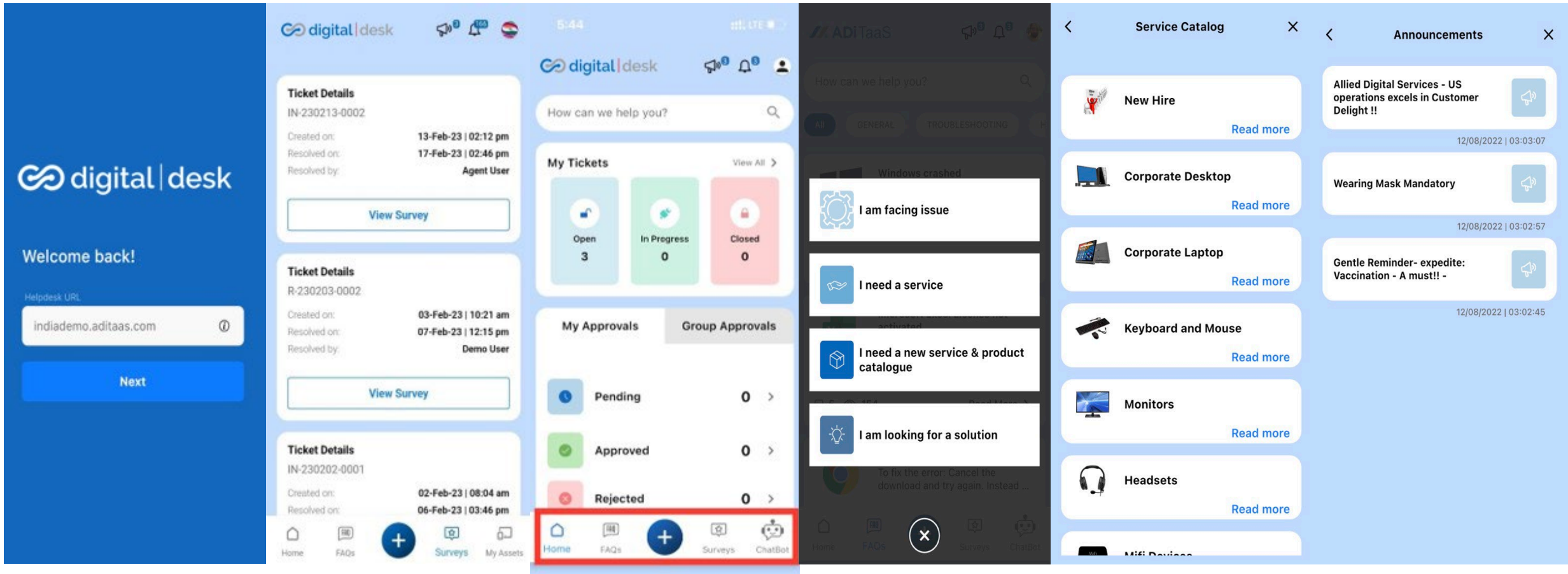
Select Grid State | Grid State | Action | Column Viability | 25 | Search

ID	Title	Description	Requestor Name	Status	Assignment Group	Category	Sub Category	Item
IN-221218-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221217-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221216-0002	Outlook is not working. Unable to s...	Outlook is not working. Una...	Jagadeep Vudatha...	OPEN	Server Support	Application	Microsoft	Outl
IN-221216-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221215-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221214-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221213-0003	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221213-0002	Desktop not working	Desktop not working	Venkatesh Vudatha	OPEN	ADITaaS - Support	Application	Operating System	Win
IN-221213-0001	Desktop not working	Desktop not working	Priya Lewis	OPEN	ADITaaS - Support	Application	Operating System	Win
IN-221212-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221211-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221210-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221209-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas
IN-221208-0001	Monitor Services	Monitor Services	Priya Lewis	OPEN	ADITaaS - Support	Account Management	Active Directory	Pas

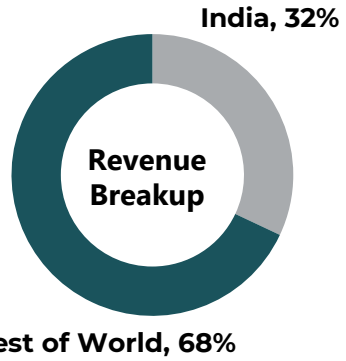
1 - 25 of 320 items






# Digital Desk Mobile Interface



# Geographical Presence



-  Headquarters
-  Subsidiaries
-  Branches

# Development Centres

Navi Mumbai



Kolkata



USA – Los Angeles



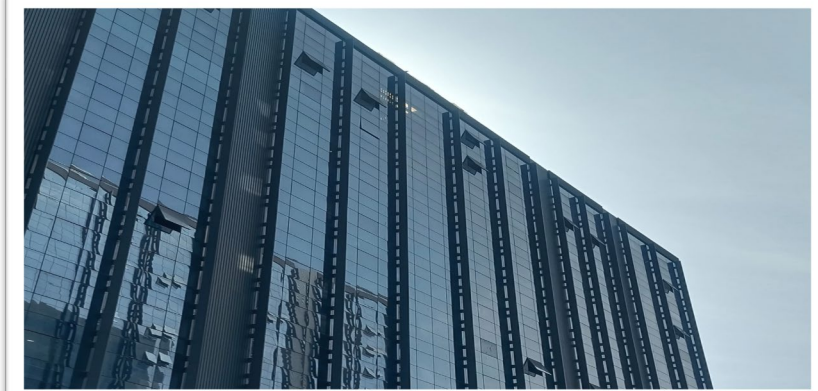
Nariman Point HO



Mumbai -Andheri



Ahmedabad



# Board of Directors



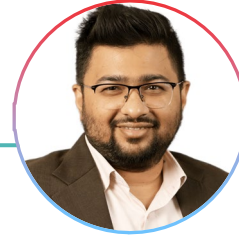
**Nitin Shah**  
CMD

Nitin Shah is a pioneer of India's IT revolution with 45 years of experience, leading Allied Digital through multiple transformations. An Electrical Engineer with a PG Diploma in Computer Management, he is now steering Version 6.0 with a focus on creative disruption.



**Nehal Shah**  
Whole Time Director

Nehal Shah brings over 14 years of experience, supported by a Bachelor's in Engineering and a Diploma in Computer Technology.



**Rohan Shah**  
Executive Director

Rohan Shah brings a background in computer science and business development, with experience in consultative sales and software-driven solutions.



**Sunil Bhatt**  
Director

Sunil Bhatt has 30 years of experience across technology innovation, strategy, and product and solution development, and serves as CTO of Allied Digital Services, LLC, USA.



**Tejal Shah**  
Director

Tejal Shah has over 25 years of experience across Finance, Operations, and Marketing, and holds a Bachelor's degree in Commerce from Mumbai University.



**Milind Kamat**  
Independent Director

Milind Kamat is a Ph.D. candidate at the University of Bradford, UK, with 35 years of leadership experience, including roles as CEO of Atos India and EVP of the Atos Group.



**Swanubhuti Jain**  
Independent Director

Swanubhuti Jain holds a PG Diploma in Sales and Marketing Management from NMIMS and an MA from Mumbai University, with experience across business development, sales, and marketing.



**Shakti Leekha**  
Independent Director

Shakti Leekha has 24 years of experience in business development and management across multinational companies, with expertise in energy efficiency, security, renewables, and smart cities/IoT.



**Anup Kumar Mahapatra**  
Independent Director

Anup Kumar Mahapatra holds a B.Sc. in Agriculture and brings over 34 years of banking experience across business, credit, operations, and international banking.



**Narsimha Rao Mannepalli**  
Independent Director

Narsimha Rao Mannepalli holds a Bachelor's degree in Mechanical Engineering and a postgraduate qualification in Business Management, with over 35 years of leadership experience.

# Dynamic Leadership Team



**Paresh Shah**  
**Global CEO**

Paresh Shah brings 30 years of experience in IT and business processes, with a strong track record in global operations and large project execution.



**Jawahar Ali**  
**CEO – Digital Engineering Services**

Jawahar Ali has over 40 years of experience across IT and physical security, with deep expertise in large-scale security solutions and integrated systems.



**Gopal Tiwari**  
**CFO**

Gopal Tiwari, a Chartered Accountant and Company Secretary, brings 34 years of experience in finance, strategic planning, and corporate development.



**Kapil Mehta**  
**CFO & COO (USA)**

Kapil Mehta brings 25 years of experience and oversees USA operations, finance, and corporate functions, with expertise in business partnering, international taxation, and risk management.



**Manoj Shah** Chief  
**Information Officer**

Manoj Shah, a founding member of Allied Digital, brings 36 years of IT industry experience with deep expertise in business strategy and complex project execution.



**Ramanan Ramanathan**  
**Global Head Strategy – Growth, Innovation, Partnerships**

Ramanan is an experienced strategist and growth consultant, with leadership roles including Mission Director of Atal Innovation Mission and a distinguished career at TCS and CMC Limited, driving innovation and entrepreneurship at scale.



**Dhara Shah Bhansali**  
**Chief Marketing Officer**

Dhara brings over 10 years of experience in marketing, communications, and digital strategies, supported by a strong academic background.



**Ali Rizvi**  
**EVP & Chief Revenue Officer**

Mr. Rizvi brings over 20 years of experience in global IT sales and executive leadership, with deep expertise in Managed Services spanning AI, Cybersecurity, and NOC/SOC operations across North America, Europe, and Asia.

# Dynamic Leadership Team



**Sunil Nair**  
**Business Head**

Sunil Nair brings over 20 years of experience in IT sales, with a strong track record in securing multi-million-dollar deals and long-term contracts.



**Ashish Raghute**  
**SVP - IT**

Ashish Raghute has led Cloud, Infrastructure, Cybersecurity, and Applications practices since 2009, with prior experience as CIO at a Fortune 500 company and in senior roles at IBM and PwC.



**Fredrick Parlato**  
**Client Solutions Director**

Fredrick Parlato has served as Client Solutions Director since 2010, bringing deep experience in sales, channel, and business development across infrastructure, cloud, security, and end-user computing solutions.



**Hubert Wong**  
**Service Ops**

Hubert Wong brings over 20 years of IT experience, with a strong background in strategic leadership and service operations across private, public, and education sectors.



**Debbie Roa**  
**Senior Delivery Manager**

Debbie Roa leads Delivery and Technical teams, with prior experience as a Senior Business Analyst at a Fortune 500 company and global roles at VeriFone and Hewlett-Packard.



**Bradley Moore**  
**Senior Ops Manager**

Bradley Moore is a results-driven IT professional with expertise in customer advisory roles and implementing advanced Global Service Desk solutions.



**Sair Muhammad**  
**EVP - Sales**

Bradley Moore is a results-driven IT professional with expertise in customer advisory roles and implementing advanced Global Service Desk solutions.



**CS Khyati Shah**  
**Company Secretary and Compliance Officer**

CS Khyati Shah brings over 13 years of experience in company secretarial and compliance functions, with deep expertise in SEBI regulations, corporate governance, and listed-company compliances.

# Some of the Key Order Wins This Year

Allied Digital has secured a multi-region workplace services engagement from a leading global deepwater oil and gas drilling company. Under the engagement, Allied Digital will deliver end-to-end workplace services for over 3,000 users across North America, Latin America, and Africa. The scope of services includes a 24x7 multilingual service desk with English and Spanish language support, onsite end-user support, and remote support services. The engagement reinforces Allied Digital's capabilities in delivering scalable, globally integrated managed workplace solutions across geographically diversified operations.

Additionally, Allied Digital secured renewals of long-standing engagements with several existing clients across sectors including mining & metals, real estate, automotive manufacturing, BFSI, and medical devices, reflecting continued client confidence in the Company's service delivery capabilities, domain expertise, and long-term strategic partnerships.

Allied Digital has secured an order for the deployment of a city-wide Integrated Command & Control Centre (CCC) solution comprising command & control software, field network infrastructure, associated ancillaries, and professional services. The scope includes end-to-end supply, integration, commissioning, and support services aimed at enabling centralized operations, real-time monitoring, and enhanced urban governance capabilities.

Allied Digital has secured a managed services and annual support maintenance engagement from one of India's leading commercial vehicle manufacturers headquartered in Mumbai. The engagement further strengthens Allied Digital's presence in the automotive sector and underscores its capabilities in delivering integrated IT infrastructure and managed support services.

# Awards and Accolades

## Recognised in the prestigious “40 Under 40”

**Nehal Shah, Whole-time Director**, has been honoured with a place in the prestigious “40 Under 40: The Leaders Redefining Industries in 2025” by **World Brand Affairs**. This recognition celebrates his visionary leadership and pivotal role in accelerating the company’s global growth, strengthening its digital-first strategy, and delivering high-impact, future-ready technology solutions across industries.

**Nehal Shah, Whole-time Director**, was honoured as **Business Leader of the Year – IT/ITES Sector**, while **Paresh Shah, Global CEO**, was recognised as **CEO of the Year at the 24th Global Edition of the Business Leader of the Year Awards**. These recognitions reflect their visionary leadership, strategic foresight, and unwavering commitment to innovation and excellence in the global IT landscape. The dual recognition further reinforces Allied Digital’s position as a trusted global technology partner driving resilient, purpose-led, and future-ready digital transformation initiatives.

**Nitin Shah, Chairman & Managing Director** of Allied Digital Services Ltd., was honoured with the **International Leadership Innovation Excellence Award at the 20th International Business Conclave & Awards 2026**, held on 28th February 2026 at Holiday Inn Silom. This prestigious recognition celebrates his visionary leadership and significant contributions towards advancing global business innovation and excellence. The award was presented by Korn Dabbaransi, K. C. Tyagi, and Tirath Singh Rawat, and was received on his behalf by Nehal Shah, marking another milestone in Allied Digital’s continued journey of global leadership and industry excellence.

## Featured in the latest edition of “Forbes” India

**Whole-time Director of Allied Digital, Nehal Shah**, has been featured in the latest edition of **Forbes India**, where he shared his perspective on the crucial link between technology and sustainability. The feature highlights his leadership philosophy and long-standing commitment to innovation that drives both business growth and societal progress. This recognition underscores his continued focus on building solutions that balance technological advancement with meaningful, sustainable impact.

# Awards and Accolades




# Employees



**Collaboration**



**Innovation at Work**



**Passion Drives Us**



**Voices that Matter**



**Recognized as a Great Place to Work for consecutively Three Years**



allied|digital®

*IT managed. Responsibly.*

# AI Implementation Case Studies



# Major Indian FMCG Conglomerate & Top Edible Oil Processor

## AI-Led Enterprise Support Transformation

### CLIENT CONTEXT

- One of India's leading FMCG enterprises with operations across manufacturing plants, warehouses, distribution networks, and corporate offices
- Large, distributed workforce operating across multiple locations and operational environments
- Requirement for seamless, standardized, and scalable IT support across the organization

### KEY OPERATIONAL CONSTRAINTS

- Fragmented support ecosystem across locations resulting in inconsistent user experience
- High dependency on manual L1 support for repetitive workflows and issue resolution
- Complex enterprise systems landscape requiring standardized support delivery at scale

### ALLIED DIGITAL TRANSFORMATION FRAMEWORK

#### Unified AI Interaction Layer

Single conversational AI interface across Web, Mobile, and collaboration platforms enabling seamless support access across locations

#### Intelligent Workflow Automation

Automation of repetitive tasks including password resets, account unlocks, and guided troubleshooting to reduce manual intervention

#### Enterprise Integration Layer

Deep integration with ITSM platforms and enterprise applications enabling real-time ticketing, workflow execution, and data access

#### Scalable Enterprise Architecture

Secure, enterprise-grade AI infrastructure designed for multi-location deployment and future scalability

### BUSINESS OUTCOMES DELIVERED

Reduced dependency on manual support through AI-led self-service and automation

Faster issue resolution and improved operational uptime across locations

Standardized enterprise-wide support experience across business functions

Established a scalable AI-enabled digital backbone extendable across supply chain and distributor ecosystems

# Leading Personal Care & Healthcare Products Conglomerate

## Embedding Agentic AI into Enterprise Operations

### CLIENT CONTEXT

- Leading consumer healthcare and personal care company with a pan-India operational footprint
- Operations spanning manufacturing units, sales teams, distributors, and corporate functions
- Large field-force ecosystem requiring real-time support and workflow accessibility

### KEY OPERATIONAL CONSTRAINTS

- Large, distributed workforce requiring continuous and responsive support access
- Frequent product launches, policy changes, and workflow updates increasing operational complexity
- Support infrastructure fragmented across systems and teams leading to inconsistent resolution experience

### ALLIED DIGITAL TRANSFORMATION FRAMEWORK

#### Teams-Native AI Service Layer

Introduced an Agentic AI-powered support layer embedded directly within Microsoft Teams to centralize enterprise support interactions

#### Conversational AI & Automation

Enabled multilingual conversational support, guided issue resolution, and intelligent workflow automation for enterprise users

#### Integrated Enterprise Service Management

Integrated AI capabilities with ADSL's in-house ITSM platform, identity management systems, and enterprise applications

#### Scalable AI-as-a-Service Architecture

Built and deployed on ADSL's secure AI infrastructure, enabling scalable deployment without customer-side AI infrastructure requirements

### BUSINESS OUTCOMES DELIVERED

Accelerated issue resolution cycles through AI-driven automation and guided workflows

Reduced repetitive L1 support dependency, enabling leaner support operations

Improved enterprise-wide service consistency across locations and teams

Established a scalable AI-first operating model extendable across functions and geographies

# AI-Powered Vision Intelligence Platform

## Real-Time Industrial & Smart City Visual Analytics

### CLIENT CONTEXT

- AI-powered computer vision platform deployed across industrial operations, smart cities, and public infrastructure environments
- Use cases spanning manufacturing analytics, public safety, mobility monitoring, and operational surveillance
- Requirement for real-time intelligence and proactive incident detection across large-scale deployments

### KEY OPERATIONAL CONSTRAINTS

- Traditional CCTV infrastructure lacking real-time intelligence and automated event detection
- Heavy dependency on manual monitoring for safety compliance and operational supervision
- Fragmented single-purpose monitoring tools limiting centralized visibility and scalability

### ALLIED DIGITAL TRANSFORMATION FRAMEWORK

#### Industrial Vision Analytics

Enabled automated monitoring of production cycles, conveyor throughput, operational activity, and process efficiency in industrial environments

#### Safety & Compliance Intelligence

Implemented real-time detection capabilities for fire, smoke, unsafe behaviours, safety violations, and incident monitoring

#### Smart Mobility & ALPR Integration

Deployed automated license plate recognition, vehicle tracking, traffic monitoring, and access control integration capabilities

#### Centralized Video Intelligence Platform

Introduced intelligent video synopsis capabilities enabling rapid search, event compression, and centralized analytics across deployments

### BUSINESS OUTCOMES DELIVERED

Reduced dependency on manual surveillance and reactive monitoring processes

Enabled proactive incident detection and real-time operational intelligence

Improved safety compliance and response efficiency across industrial and urban environments

Established a scalable unified visual intelligence platform deployable across factories, smart cities, and transport infrastructure

# AI Production case studies — productivity, accuracy and cost gains

PROOF POINTS · CLIENT OUTCOMES

## AUTOMOTIVE MANUFACTURING

LIVE

### Industrial computer vision on manual assembly lines

Edge-deployed vision pipeline for object detection, activity recognition and counting on a global European auto-parts manufacturer. Environment-trained models with full MES integration.

**+18%**

line productivity

**97%**

detection accuracy

**\$1.4M**

annual savings

## ENTERPRISE IT MANAGED SERVICES

LIVE

### AI-driven L1 deflection & ticket triage

Multi-modal chatbot, ML-based classification and intelligent routing rolled out across managed-services accounts. Reduced L1 demand and cut handle time materially.

**32%**

L1 ticket deflection

**44%**

faster MTTR

**21%**

cost-to-serve cut

## DIGITAL WORKPLACE

LIVE

### Microsoft 365 Copilot at scale

Governed Copilot adoption across knowledge-worker functions — Outlook, Word, Excel, PowerPoint, Teams. Role-based enablement, DLP and Responsible AI controls embedded.

**+27%**

knowledge-worker productivity

**9 hrs**

saved per user / month

**<8 wks**

to first measured value

## CYBERSECURITY OPERATIONS

LIVE

### AI-augmented SOC triage & response

Threat triage, EDR-driven response automation and policy compliance checks integrated into existing client tooling — CrowdStrike, Palo Alto, Sentinel — under bounded autonomy.

**65%**

alerts auto-triaged

**4x**

faster mean time to contain

**30%**

analyst time recovered

## FINANCE OPERATIONS

LIVE

### Document intelligence for invoice & contract review

GenAI extraction, validation and exception routing on a high-volume invoicing process for a financial-services client. Built on Digital Desk Plus, integrated with the existing ERP.

**85%**

straight-through processing

**99.2%**

field-level accuracy

**5,400**

annual hours saved

## INSURANCE · AIMS ROADMAP

### Agentic AI for managed services — pilot scaling

Closed-loop autonomous remediation for end-user, data-centre and NOC tickets at a major insurer. AIMS architecture with predictive sensing, autonomy scorer, and reinforcement learning.

**70%+**

target automation rate

**-80%**

MTTR vs baseline

**3 mo**

to production launch



allied|digital®

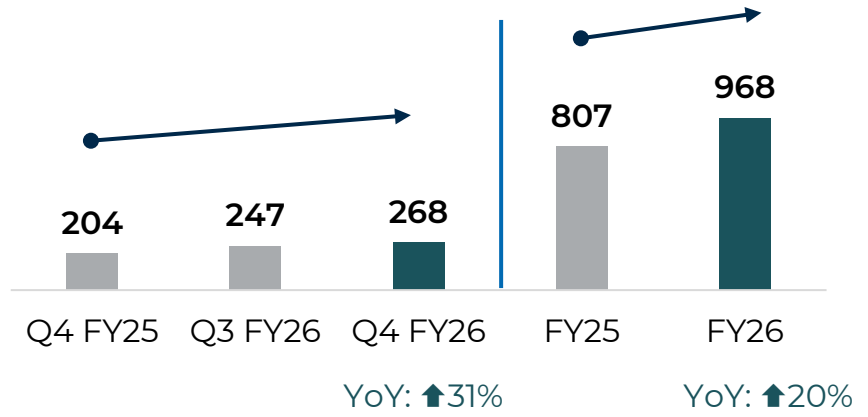
*IT managed. Responsibly.*

# Q4 & FY26 Financial Overview

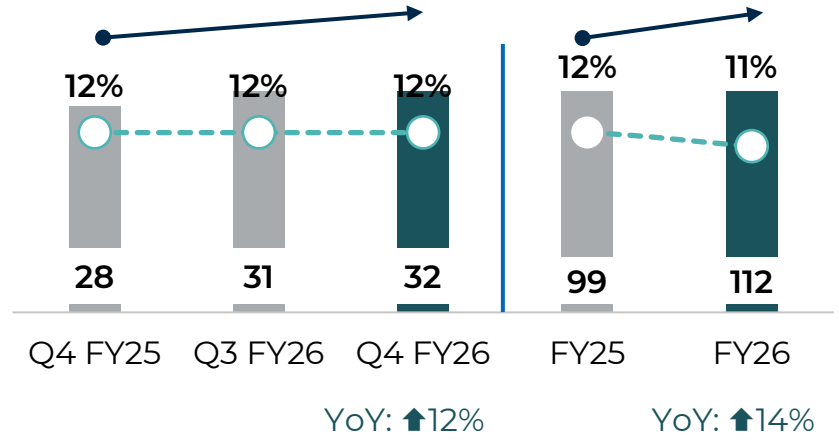


# Financial Snapshot

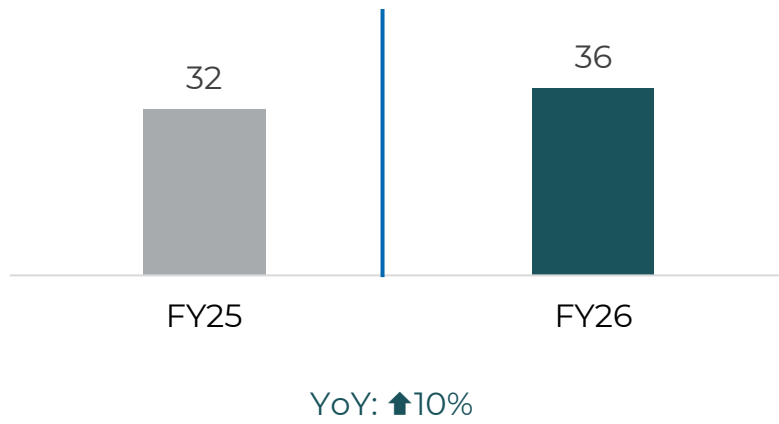
Revenue (Rs. Crore)



EBITDA (Rs. Crore) Margin (%)



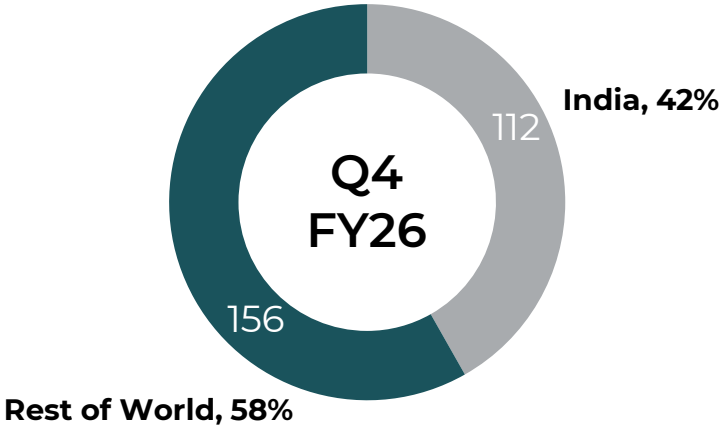
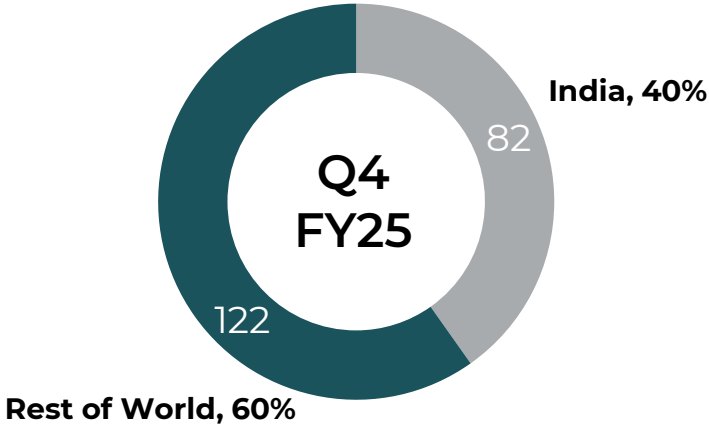
PAT (Rs. Crore)



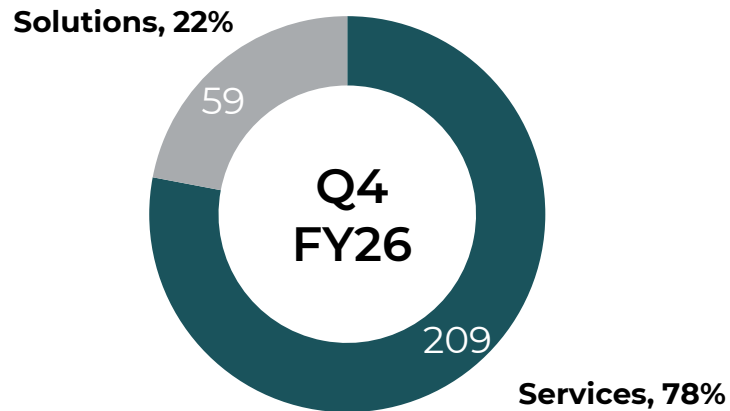
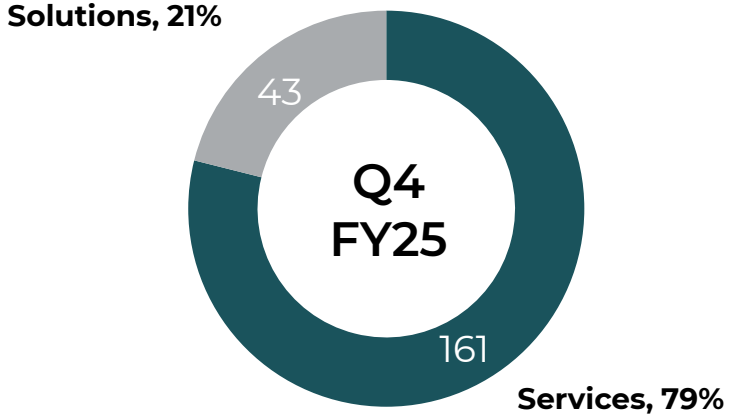
- The company delivered a strong performance in Q4 FY26, reporting consolidated revenues of ₹268 crore, higher by 31% YoY.
  - The company crossed quarterly revenue milestone of INR 250+ Cr highlighting the sustained growth trajectory.
- EBITDA increased by 12% YoY to ₹32 crore, margin are reflective of the tough operating environment
- PBT increased by 111% on a YoY basis.

# Revenue Breakup

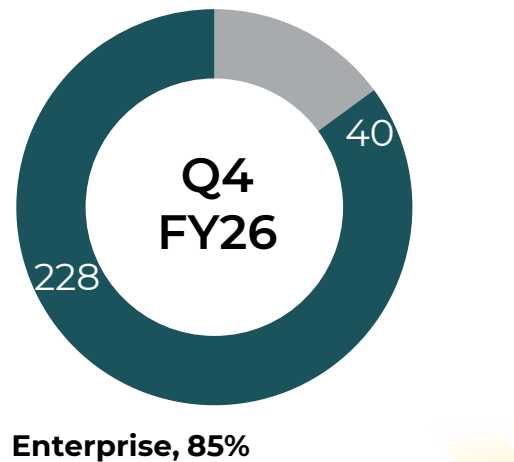
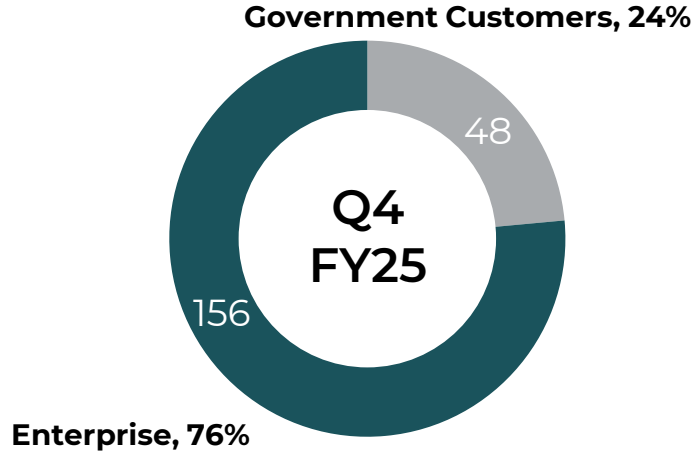
## Revenue by Geography



## Revenue by Segments



## Revenue by Customer Profile



# Profit & Loss Statement (Consolidated)

Particulars (Rs. in crore)	Q4 FY26	Q4 FY25	YoY Shift	Q3 FY26	QoQ Shift	FY26	FY25	YoY Shift
Net Revenue from Operations	268	204	31%	247	8%	968	807	20%
Total Operating Expenditure	242	214	(13%)	221	(10%)	87	753	(88%)
<b>EBITDA (excl. Other Income)</b>	<b>26</b>	<b>(10)</b>	<b>375%</b>	<b>26</b>	<b>(2%)</b>	<b>93</b>	<b>54</b>	<b>72%</b>
<b>EBITDA margin (%)</b>	<b>10%</b>	<b>(5%)</b>	<b>-</b>	<b>11%</b>	<b>-</b>	<b>10%</b>	<b>7%</b>	<b>-</b>
Other Income	6	37	(84%)	5	30%	20	45	(54%)
<b>EBITDA (incl. Other Income)</b>	<b>32</b>	<b>28</b>	<b>12%</b>	<b>31</b>	<b>3%</b>	<b>112</b>	<b>99</b>	<b>15%</b>
<b>EBITDA margin (%)</b>	<b>12%</b>	<b>12%</b>	<b>-</b>	<b>12%</b>	<b>-</b>	<b>11%</b>	<b>12%</b>	<b>-</b>
Depreciation and Amortization	5	15	67%	5	(2%)	20	30	33%
Finance Costs	3	2	(100%)	3	(11%)	12	8	(42%)
<b>Profit before tax</b>	<b>23</b>	<b>11</b>	<b>111%</b>	<b>23</b>	<b>2%</b>	<b>81</b>	<b>61</b>	<b>33%</b>
Tax Expenses	(9)	18	150%	8	222%	8	29	100%
<b>Profit after tax</b>	<b>(3)</b>	<b>(7)</b>	<b>54%</b>	<b>14</b>	<b>(124%)</b>	<b>36</b>	<b>32</b>	<b>10%</b>
<b>PAT margin (%)</b>	<b>(1%)</b>	<b>(3%)</b>	<b>-</b>	<b>6%</b>	<b>-</b>	<b>4%</b>	<b>4%</b>	<b>-</b>
Basic EPS (Rs.)	(0.60)	(1.42)	-	2.20	-	6.30	4.98	-
Diluted EPS (Rs.)	(0.59)	(1.42)	-	2.17	-	6.25	4.91	-



**Mr. Nitin D. Shah**

Chairman &  
Managing Director

## Commenting on the performance for Q4 & FY26 Mr. Nitin D. Shah, Chairman & Managing Director, Allied Digital Services Limited (ADSL) said

“We are delighted to report a strong performance in Q4 FY26, culminating in a record-breaking year as we reported our highest ever annual revenues in FY26. Achieving this milestone in a challenging operating environment reflects the resilience of our business model, the depth of our customer relationships, and our ability to remain relevant in a rapidly evolving technology landscape. Recognising the resilient performance, the Board of Directors have recommended a dividend of 30% for FY26, which equates to INR 1.50 per share of face value of INR 5 each.

Having nearly achieved our milestone of ₹1,000 crore in annual revenues, we now look ahead to the next phase of Allied Digital's growth journey. Over the coming decade, we aspire to scale the business 10x, driven by disciplined execution, deeper global customer engagement, continued investments in AI-led digital transformation capabilities, and expansion across high-growth areas such as cloud, cybersecurity, digital infrastructure, and managed services.

While the journey ahead will require sustained innovation and agility, we believe the strong foundation we have built over the years positions us well to create enduring value for all stakeholders over the long term.”



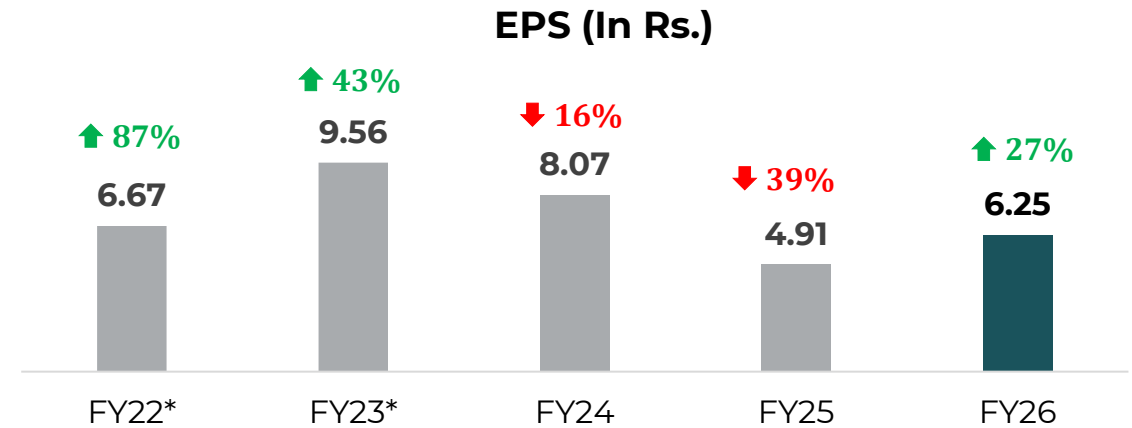
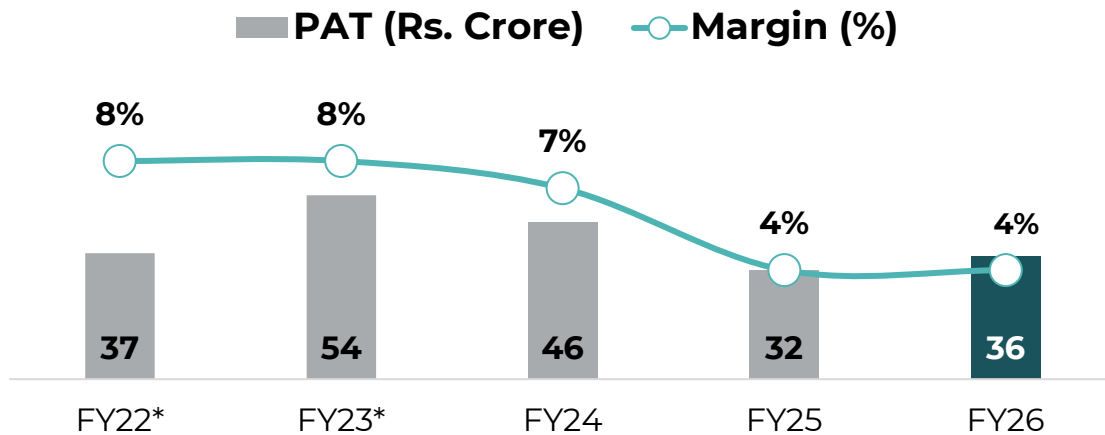
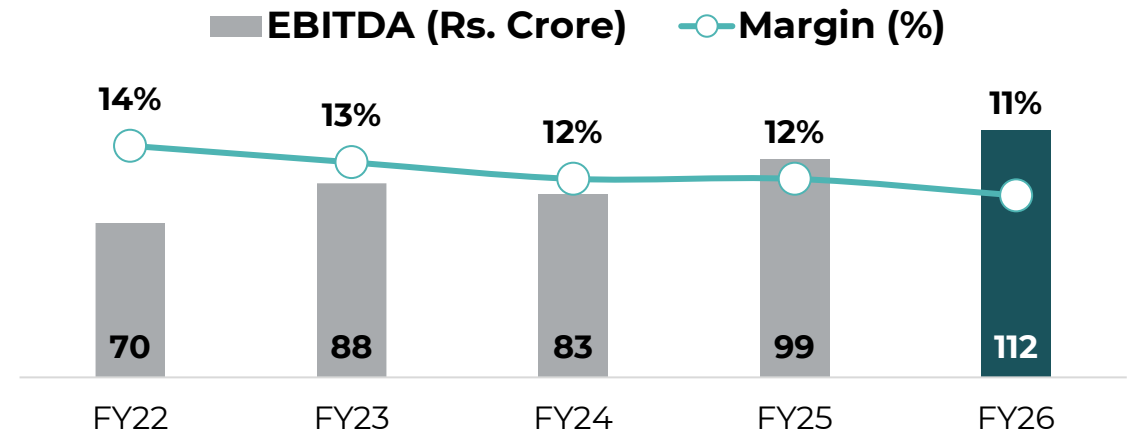
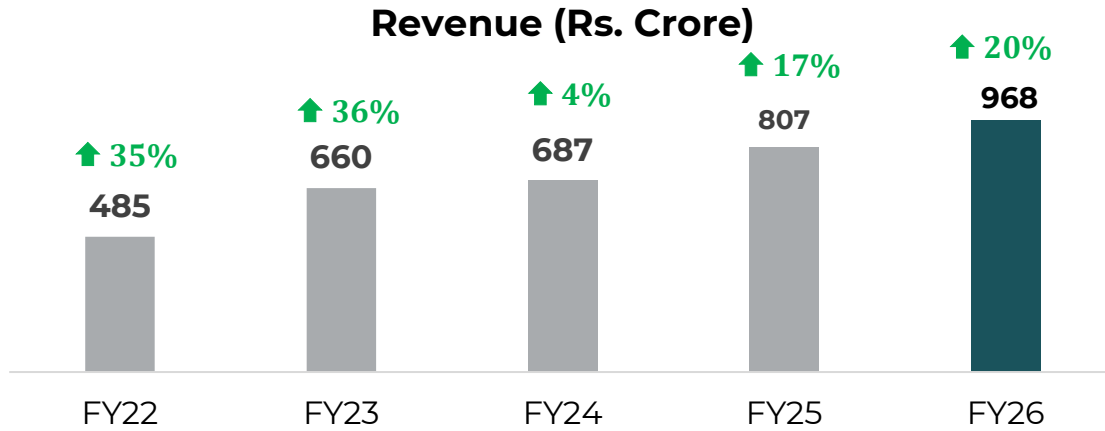
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# Historical Financials



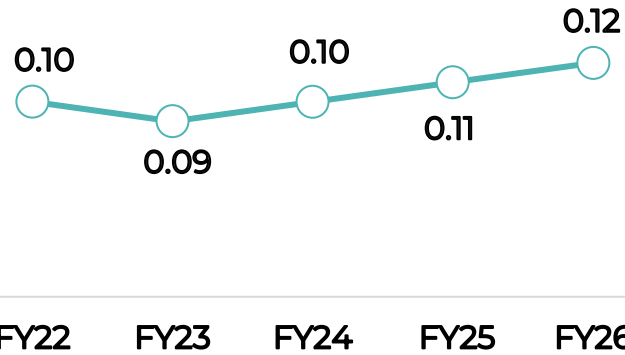
# Historical Financial Performance (Consolidated)



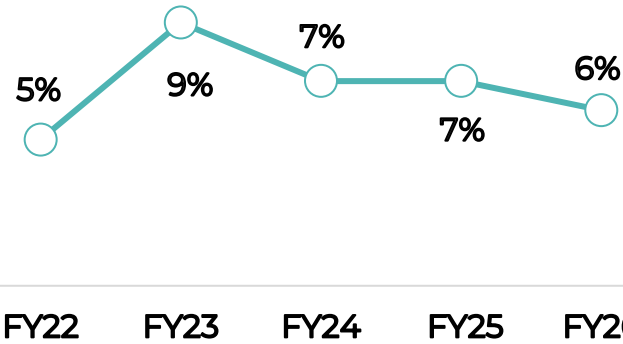
\* Exclusive of exceptional income from FY22 & loss from discontinued operations from FY23

# Key Financial Ratios

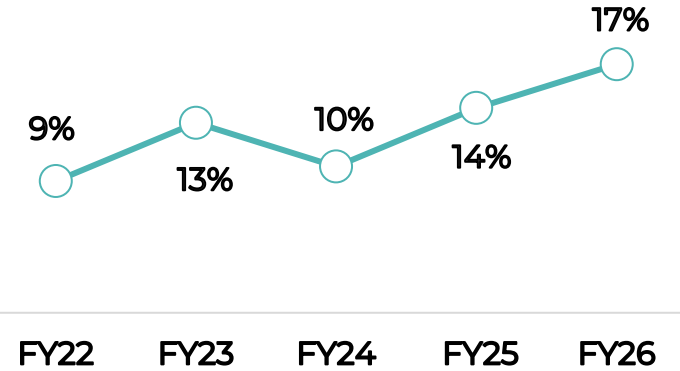
### Debt to Equity (x)



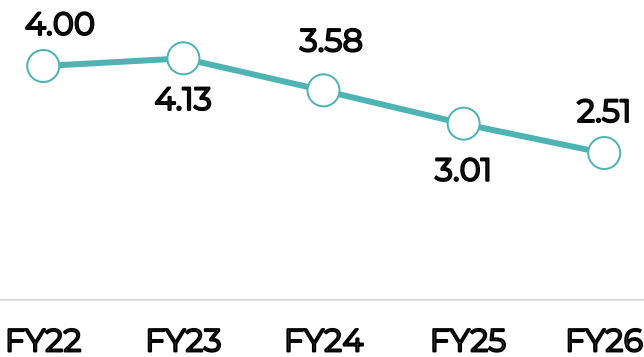
### ROE (%)



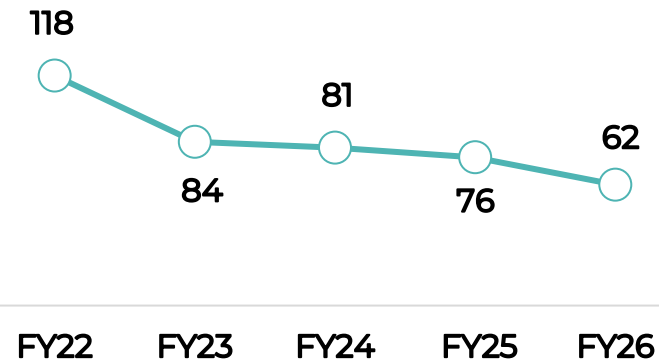
### ROCE (%)



### Current Ratio



### Debtor Days (#)



# Cash Flow Statement (Consolidated)

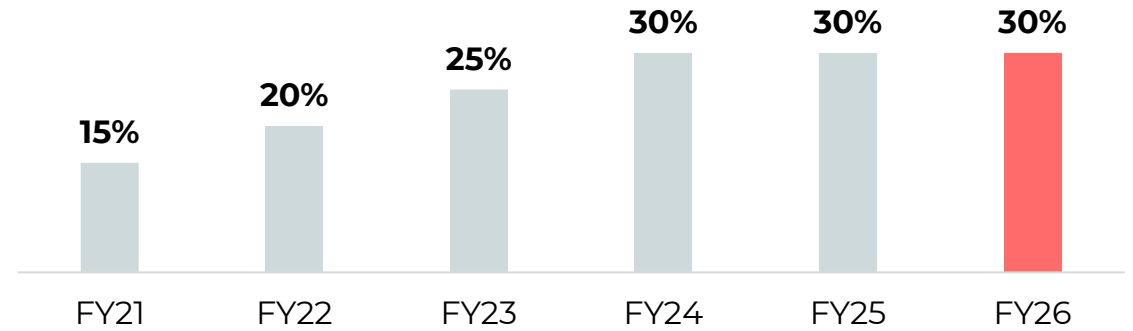
Particulars (Rs. in crore)	As on 31 <sup>st</sup> March 2026	As on 31 <sup>st</sup> March 2025
Profit before Tax	43.58	60.77
Adjustment for Non-Operating Items	86.09	42.50
<b>Operating Profit before Working Capital Changes</b>	<b>129.67</b>	<b>103.27</b>
Changes in Working Capital	(1.08)	(6.27)
<b>Cash Generated from Operations</b>	<b>128.57</b>	<b>97.00</b>
Less: Direct Taxes paid	(26.80)	(4.74)
<b>Net Cash from Operating Activities</b>	<b>101.78</b>	<b>92.27</b>
<b>Cash Flow from Investing Activities</b>	<b>(175.21)</b>	<b>(12.40)</b>
<b>Cash Flow from Financing Activities</b>	<b>19.36</b>	<b>(18.45)</b>
<b>Net increase/ (decrease) in Cash &amp; Cash equivalent</b>	<b>(54.07)</b>	<b>61.42</b>
Add: Cash and cash equivalents as at 1st April	188.13	126.71
<b>Cash and cash equivalents as at closing</b>	<b>134.07</b>	<b>188.13</b>

# Capital Market Statistics

## Price Data (as on 19<sup>th</sup> May 2026)

Face Value	5.00
Market Price	124.56
52 Week H/L	220.24 / 87.17
Market Cap (INR Cr)	705
EPS	6.25
P/E Ratio	19.9
Equity Shares Outstanding (Cr)	5.65

## Dividend Payout (%)



\* From Continued Operations

**289**  
18<sup>th</sup> May 2021



**705**  
19<sup>th</sup> May 2026

## Shareholding

Public  
49%



Promoter  
51%



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# CSR & ESG Updates



# CSR 2026: Strategic Vision & Core Pillars

To provide holistic support to vulnerable communities and foster long-term social and economic growth.

## Environment

Nationwide afforestation and ecosystem restoration.



## Healthcare

Specialized care for cancer patients.



## Rural Development

Empowerment of women and community sustainability.



## Children Welfare

Safety and infrastructure for underprivileged children.



## Education & Hunger Eradication

Scholarship management and providing daily meals.



# Impact-Driven NGO Partnerships



## Healthcare

### **Tata Cancer Foundation:**

- Building a network for local treatment access, screening, and early diagnosis.

### **Deepshikha Trust:**

- Offering a "helping hand" and support to cancer patients and their families during treatment in Mumbai.



## Education & Welfare

### **Children Aid Society**

- Providing shelter and basic infrastructure for over 700 children to ensure a safe learning environment.

### **Youth Dreamers Foundation**

- Identifying eligible students and managing scholarship funds to bridge educational gaps.



## Specialized Support

### **Muskan Foundation**

- Delivering customized therapies and special education for children with multiple disabilities (MDVI).



## Community & Sustainability

### **Sadbhav Foundation**

- Driving rural development by empowering women through education, sanitation, and entrepreneurship.

### **Geo Roti Ghar**

- Dedicated to eradicating hunger so that no one is devoid of basic food.

### **Sankalptaru**

- Restoring the planet's green cover through IT-enabled afforestation across diverse Indian ecosystems

# Environment, Social and Governance (ESG)

## ENVIRONMENT

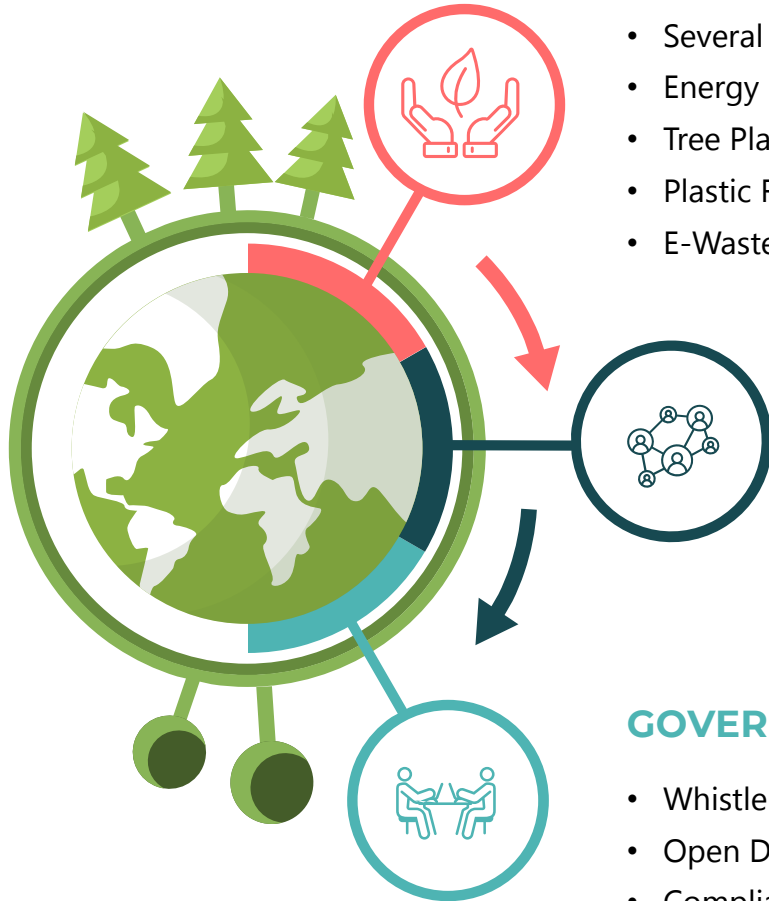
- Several energy saving activities in premises
- Energy Saving: Implementing activities to reduce our carbon footprint.
- Tree Plantation: Supporting tree plantation to enhance green cover and combat climate change.
- Plastic Reduction: Reducing plastic usage, promoting filtered water over bottled water.
- E-Waste Management: Partnering with NGOs for responsible e-waste disposal.

## SOCIAL

- Employee Grievance Support: Providing online and offline services for employee grievances.
- Gender Neutrality: Adhering to gender-neutral policies and supporting opportunities for disabled individuals
- .Equal Opportunity: Promoting equal opportunity and diversity globally.
- Core Values: Upholding a strong "Core Value Pyramid" with Ethics and Integrity at the top.

## GOVERNANCE

- Whistleblower Policy: Ensuring transparency and accountability with a robust whistleblower policy.
- Open Door Policy: Encouraging open communication and feedback within the organization.
- Compliance: Adhering to statutory regulations, labour laws, and mandatory onboarding procedures.
- Continuous Communication: Maintaining transparency through leadership town hall sessions.



We are a publicly listed global leader in Information Technology consulting and services, with a legacy dating back to 1984. Headquartered in Mumbai, India, our organization is a trusted Managed Services Provider and Master Systems Integrator, delivering cutting-edge infrastructure solutions and services to clients across more than 70 countries.

Our comprehensive service portfolio encompasses Cloud Enablement, Cybersecurity, Integrated Solutions, Infrastructure Management, Software Services, and Workplace Services. Pioneering innovation in India, we became the first company to execute a Smart City project with the successful delivery of the Pune City Surveillance project in 2015.


With a global workforce exceeding 3,000 skilled professionals, we are powered by local support functions and robust governance frameworks. We proudly partner with several Fortune 500 companies, driving transformation and delivering excellence in every engagement.


*Website- [www.allieddigital.net](http://www.allieddigital.net)*

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Thank You