

# GACM TECHNOLOGIES LIMITED

**Date: 24/09/2026**

To,  
The Secretary,  
Listing Department  
BSE Limited  
P.J Towers, Dalal Street, Fort,  
Mumbai - 400 001

**SCRIP CODE: 531723 / 570005**

To,  
The Manager,  
Listing Department,  
National Stock Exchange of India Limited  
Exchange Plaza. 5th Floor, Plot No. C/1, G Block  
Bandra - Kurla Complex, Bandra (E), Mumbai-  
400051, Maharashtra.

**SYMBOL: GATECH / GATECHDVR**

**Subject: Intimation regarding execution of Memorandum of Understanding with AIML Cloud Global Technologies Private Limited – Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir / Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), read with the applicable provisions of Schedule III thereto and the applicable SEBI Circulars issued in this regard from time to time, we hereby inform the Stock Exchanges that **GACM Technologies Limited ("Company" or "GACM")** has entered into a **Memorandum of Understanding ("MOU") dated September 24, 2026** with **AIML Cloud Global Technologies Private Limited ("AIML")**, having its registered office at Survey No. 108/1, Site No. 15.5, Bangalore South, Bangalore, Karnataka – 560067, India.

The MOU provides for a strategic business arrangement pursuant to which **AIML has been appointed as the exclusive distributor of the Company's software product "FIRM TALK – The complete ERP for businesses everywhere"** in the agreed territory for the term of the MOU. AIML shall be responsible for marketing, promotion, sales and distribution of the Product, while GACM shall be responsible for the Product, installation, implementation, onboarding, training, updates and technical support to customers.

Under the MOU, the Gross Revenue generated from the Product shall be shared **equally between the Parties, with 50% accruing to GACM and 50% to AIML**, subject to the terms and conditions of the MOU. The arrangement also provides for a **minimum guaranteed sale of ₹15 crore over the 24-month term**, subject to the terms, conditions and adjustments specified in the MOU.

The MOU shall remain valid for a period of **24 (twenty-four) months from the Effective Date**, unless terminated earlier in accordance with its terms.

The Company believes that the arrangement provides an opportunity to expand the market reach and distribution network of its FIRM TALK ERP product and support the Company's software business and revenue-generation objectives.

The MOU does not involve any transfer of ownership or Intellectual Property Rights in FIRM TALK to AIML. The intellectual property in the Product shall continue to remain exclusively with GACM.

**REGISTERED OFFICE:** 2nd Floor, Plot No. 260, Kavuri Hills, Hyderabad – 500033, Telangana, India.

**CIN:** L67120TG1995PLC020170

**WEBSITE:** <https://www.gacmtech.com/> **EMAIL ID:** [cs@gacmtech.com](mailto:cs@gacmtech.com)

**CONTACT:** 040-69086900/84

# GACM TECHNOLOGIES LIMITED

The details as required under Regulation 30 of the Listing Regulations read with the applicable SEBI Circulars are enclosed herewith as **Annexure – I**.

The above is for your information and record.

Thanking you,  
Yours faithfully,

**For GACM Technologies Limited**

**Jonna Venkata Tirupati Rao**  
Managing Director  
DIN: 07125471

**Encl.: Annexure – I**

**REGISTERED OFFICE:** 2nd Floor, Plot No. 260, Kavuri Hills, Hyderabad – 500033, Telangana, India.

**CIN:** L67120TG1995PLC020170

**WEBSITE:** <https://www.gacmtech.com/> **EMAIL ID:** [cs@gacmtech.com](mailto:cs@gacmtech.com)

**CONTACT:** 040-69086900/84

# GACM TECHNOLOGIES LIMITED

## ANNEXURE – I

### DETAILS OF THE MEMORANDUM OF UNDERSTANDING AS REQUIRED UNDER REGULATION 30 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

| Sr. No. | Particulars                                                                                                                       | Details                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|---------|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.      | Name(s) of the parties with whom the agreement is entered                                                                         | <b>GACM Technologies Limited and AIML Cloud Global Technologies Private Limited</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 2.      | Purpose of entering into the agreement                                                                                            | The MOU has been entered into for establishing a business arrangement pursuant to which AIML shall market, promote, sell and distribute GACM's software product " <b>FIRM TALK – The complete ERP for businesses everywhere</b> " in the agreed territory. GACM shall provide the Product and undertake installation, implementation and support services to customers. The arrangement is intended to expand the distribution and market reach of FIRM TALK and generate revenue through the sale, subscription, implementation and support of the Product.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 3.      | Shareholding, if any, in the entity with whom the agreement is executed                                                           | <b>Nil.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 4.      | Significant terms of the agreement                                                                                                | <b>a.</b> AIML has been appointed as the <b>exclusive distributor</b> of FIRM TALK in the agreed Territory during the Term of the MOU. <b>b.</b> AIML shall be responsible for sales, marketing, promotion and distribution of the Product and shall bear the Distribution Costs. <b>c.</b> GACM shall be responsible for the Product, installation, configuration, data migration, onboarding, user training, updates, bug fixing and technical support, as applicable under the MOU. <b>d.</b> Gross Revenue from the Product shall be shared <b>50:50 between GACM and AIML.</b> <b>e.</b> Each Party shall bear its own costs out of its respective revenue share. Distribution Costs shall be borne by AIML and Installation and Support Services costs shall be borne by GACM. <b>f.</b> The MOU provides for a <b>minimum guaranteed sale of ₹15 crore over the 24-month Term</b> , subject to the terms and conditions specified therein. In case of shortfall at the end of the Term, AIML shall pay GACM 50% of the shortfall, subject to the adjustments contemplated under the MOU. <b>g.</b> The MOU is effective from <b>September 24, 2026</b> and shall remain in force for <b>24 months</b> , unless terminated earlier in accordance with its terms. <b>h.</b> The MOU does not transfer ownership of the Product or any Intellectual Property Rights of FIRM TALK to AIML. |
| 5.      | Whether the said parties are related to promoter / promoter group / group companies in any manner. If yes, nature of relationship | <b>No.</b> AIML Cloud Global Technologies Private Limited is not related to the Promoter / Promoter Group / Group Companies of GACM Technologies Limited.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

**REGISTERED OFFICE:** 2nd Floor, Plot No. 260, Kavuri Hills, Hyderabad – 500033, Telangana, India.

**CIN:** L67120TG1995PLC020170

**WEBSITE:** <https://www.gacmtech.com/> **EMAIL ID:** [cs@gacmtech.com](mailto:cs@gacmtech.com)

**CONTACT:** 040-69086900/84

# GACM TECHNOLOGIES LIMITED

| Sr. No. | Particulars                                                                                                                                                                                | Details                                                                                                                                                                                                                                            |
|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 6.      | Whether the transaction would fall within related party transaction? If yes, whether the same is done at "arm's length"                                                                    | <b>No.</b> The transaction does not fall within the ambit of a Related Party Transaction.                                                                                                                                                          |
| 7.      | In case of issuance of shares to the parties, details of issue price, class of shares, etc.                                                                                                | <b>Not Applicable.</b>                                                                                                                                                                                                                             |
| 8.      | Any other disclosure related to such agreements viz. details of nominee on the board of directors of the listed entity, potential conflict of interest arising out of such agreement, etc. | <b>None.</b>                                                                                                                                                                                                                                       |
| 9.      | In case of termination or amendment of agreement, listed entity shall disclose additional details to the stock exchange(s)                                                                 | In the event of any material amendment, modification or termination of the MOU, the Company shall make the requisite disclosure to the Stock Exchanges in accordance with the applicable provisions of the Listing Regulations and SEBI Circulars. |

**For GACM Technologies Limited**

**Jonna Venkata Tirupati Rao**  
Managing Director  
DIN: 07125471

**REGISTERED OFFICE:** 2nd Floor, Plot No. 260, Kavuri Hills, Hyderabad – 500033, Telangana, India.

**CIN:** L67120TG1995PLC020170

**WEBSITE:** <https://www.gacmtech.com/> **EMAIL ID:** [cs@gacmtech.com](mailto:cs@gacmtech.com)

**CONTACT:** 040-69086900/84