

Crizac Limited

(Formerly known as Crizac Private Limited
and GA Solutions Private Limited)

CIN : L80903WB2011PLC156614

WING A, 3rd FLOOR, Constantia Building,
11 Dr. U.N. Brahmachari Street,
Shakespeare Sarani, Kolkata- 700017
West Bengal, India



Date: May 25, 2026

To National Stock Exchange of India Ltd Exchange Plaza, 5th Floor, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai 400051 Symbol: CRIZAC	To BSE Limited 1 st Floor, Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001 Scrip Code: 544439
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Sub: Copy of Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) regulations, 2015

Dear Sir/ Madam,

Pursuant to Regulation 30 read with Part A of Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith copy of "Investors Presentation" in connection with the Audited Financial results of the Company for the fourth quarter and year ended on March 31, 2026.

The aforesaid information is being uploaded on the Company's website i.e <https://www.crizac.com/stock-exchange>.

This is for your information and record.

Thanking you,

For Crizac Limited

Kashish Arora
Company Secretary and Compliance Officer
Membership no: A38644

Enclosed: As above



CRIZAC LIMITED

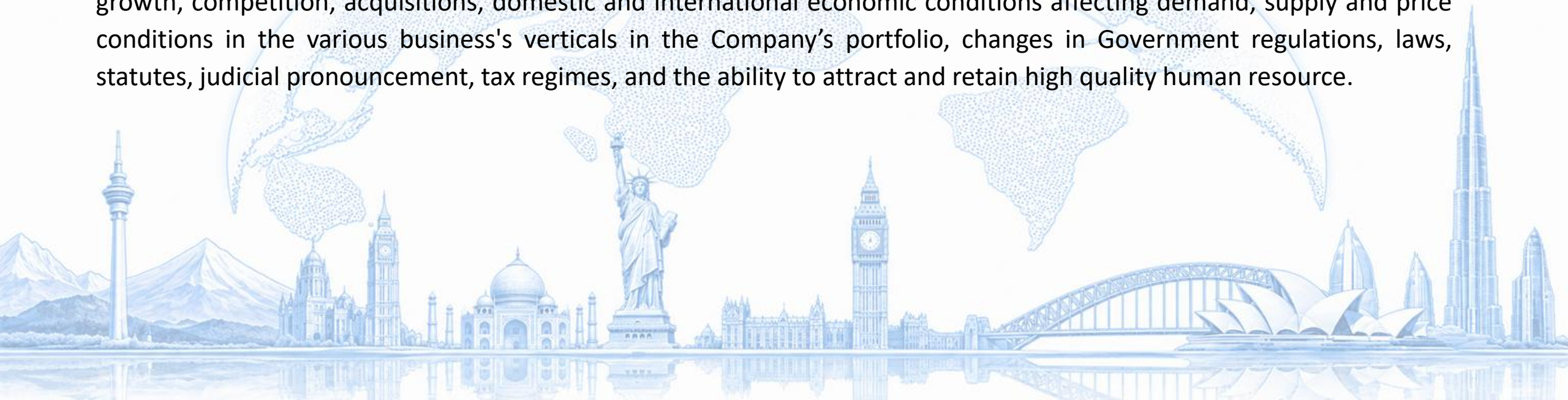
Investor Presentation

Q4 FY26 & FY26



SAFE HARBOUR STATEMENT

This presentation may contain certain “forward-looking statements” within the meaning of applicable securities laws and regulations, which may include those describing the Company’s strategies, strategic direction, objectives, future projects and/or prospects, estimates etc. Investors are cautioned that “forward looking statements” are based on certain assumptions of future events over which the Company exercises no control. Therefore, there can be no guarantee as to their accuracy and readers are advised not to place any undue reliance on these forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. These statements involve a number of risks, uncertainties and other factors that could cause actual results or positions to differ materially from those that may be projected or implied by these forward-looking statements. Such risks and uncertainties include, but are not limited to; growth, competition, acquisitions, domestic and international economic conditions affecting demand, supply and price conditions in the various business's verticals in the Company’s portfolio, changes in Government regulations, laws, statutes, judicial pronouncement, tax regimes, and the ability to attract and retain high quality human resource.



COMPANY SNAPSHOT

One of India's leading B2B Education Services Platform

- **Founded in 2011**, Crizac Limited is a **B2B global education platform**
- Connects students, recruitment agents, and universities across **international markets**
- **Headquartered in India** with co-primary operations in **London, UK and Sharjah, UAE**
- Established presence across **10 countries** through **regional offices and operations**
- Leverages a **proprietary platform** to source, verify, and process global student applications
- Facilitated **11 lakh+ student applications** till FY26, establishing a strong track record in global student mobility and university partnerships



400+

Partner Universities

50+ Universities added in FY26



11

Destination Countries

3 Countries added in FY26



5,389

Active Agents¹

YOY Growth : 36%



3.9 lakhs+

Applications Processed in FY26

43.0% YoY Growth



85 +

Source Countries

10 Countries added in FY26

Financial Highlights FY26

₹10,422 Mn
Revenue

₹2,824 Mn | 27.1%
EBITDA² & Margin

₹2,191 Mn | 20.5%
PAT³ & Margin

37.2%
ROE⁴

48.6%
ROCE⁵

1. Active agents are agents who submitted applications during FY26; 2. EBITDA is calculated as profit for the year minus other income plus finance costs, depreciation and amortization, (Gain) / loss on Forward Contracts and Exchange rate differences and total income tax expenses 3. PAT is Net Profit attributable to the Owners of the Company; 4. Profit for the year divided by Total Equity (excluding Translation Reserve) as at the end of the year; 5. Capital employed is calculated as total equity (excluding Translation Reserve) plus total borrowing while EBIT is calculated as profit for the year plus total tax expense plus finance costs;

“FY26 was a year of strong progress for Crizac Limited, underpinned by effective execution across organic and inorganic growth initiatives. Revenue from Operations for the year stood at ₹10,422 Mn, reflecting YoY growth of 22.7%. For the fourth quarter, Revenue from Operations stood at ₹3,917 Mn, growing 15.0% YoY and 40.6% QoQ. This performance was driven by 43.0% YoY growth in applications processed, 36.5% YoY growth in active agents, and 13.8% growth in student enrolments, reflecting sustained operating momentum across our global education platform.

We deepened our footprint across established destination markets while driving meaningful growth in application volumes and agent engagement across Asia, Africa, and other high-potential source regions. Our expanding agent network and institutional partnerships continue to reinforce the scalability and network effects inherent to our platform model.

Inorganically, this was a year of concentrated strategic activity. In October 2025, we acquired Studies Planet, opening the LATAM market as a new source region. In January 2026, we acquired a 51% stake in Global Tree Careers, strengthening domestic origination and broadening our B2C service portfolio. In March 2026, we committed US\$2.5 million to Edumentor project, advancing our AI-driven student matching capabilities. Continuing this expansion momentum, we scaled our New Zealand vertical through onboarding of the Medway Educational Consultants team, deepening our destination market presence. With four strategic transactions completed during the year, our pace of inorganic activity is visibly accelerating. These moves reflect our deliberate strategy of using acquisitions to compress timelines for geographic entry and capability build-out. We remain actively engaged in evaluating opportunities across both new and existing geographies, targeting assets that enhance scale, technology, or market access.

EBITDA for FY26 stood at ₹2,824 Mn, reflecting YoY growth of 31.0%. EBITDA margin expanded by 172 bps to 27.1%, demonstrating the operating leverage inherent in our business model. EBITDA for Q4 FY26 stood at ₹939 Mn, reflecting YoY growth of 42.8% with margin expanding by 467 bps to 24.0%.

PAT for FY26 stood at ₹2,191 Mn, a YoY growth of 41.4%, with a PAT margin of 20.5%. For Q4 FY26, PAT stood at ₹750 Mn, a YoY growth of 50.3%, with a PAT margin of 18.8%, supported by the scalable and asset-light nature of our operating model. The Board declared a dividend of ₹8 per equity share during Q4 FY26, representing a payout ratio of approximately 64%, reflecting confidence in Company's financial strength and continued ability to generate sustainable cash flows.*

Global student mobility is navigating a dynamic environment, with evolving visa policies, geopolitical disruptions in certain regions, and the strengthening of the US Dollar and Pound Sterling adding to the cost burden for students from emerging source markets. Notwithstanding these near-term headwinds, long-term structural demand for quality international education remains strong, underpinned by growing aspirations across our core source markets. We are well-positioned to capture this opportunity through our diversified geographic presence, platform scalability, and continued focus on resilient organic as well as inorganic growth.”

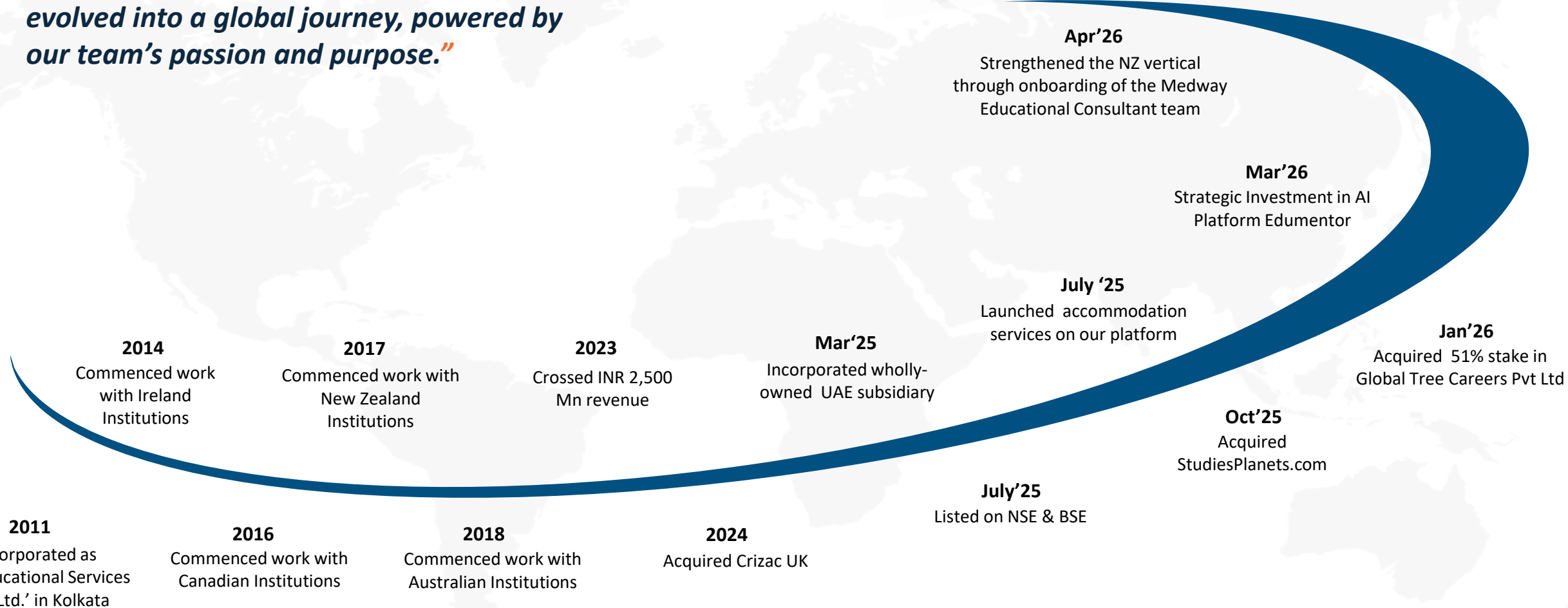


Vikash Agarwal, CMD

OUR JOURNEY



“What began as a vision in 2011 has evolved into a global journey, powered by our team’s passion and purpose.”



KEY HIGHLIGHTS

Profit and Loss Summary



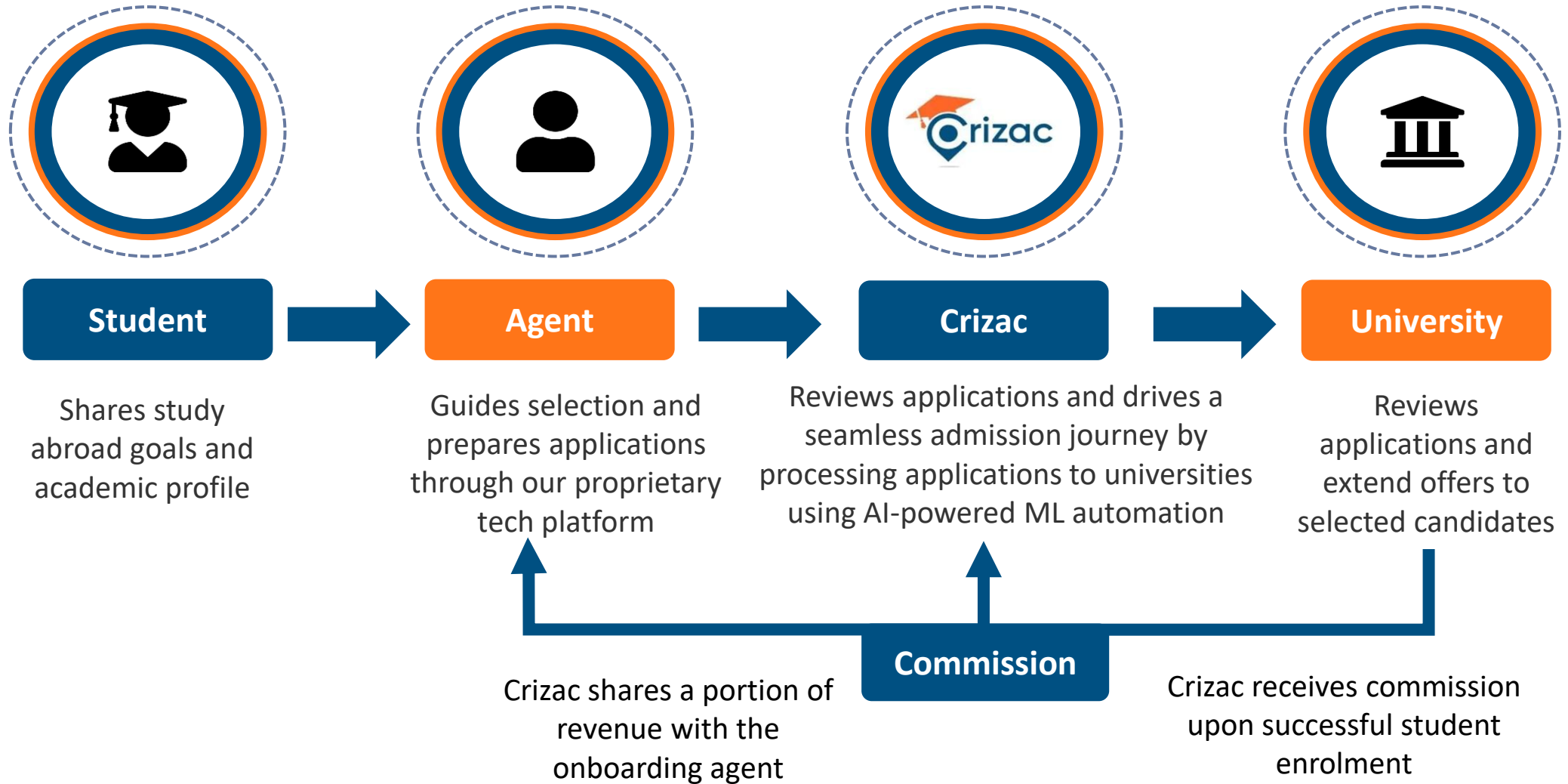
₹ in millions

	Operating Income	EBITDA ¹	PBT	PAT ²
Q4 FY26	3,917	939	929	750
Growth (YoY)	15.0%	42.8%	49.7%	50.3%
Margin		24.0%	23.3%	18.8%
FY26	10,422	2,824	2,872	2,191
Growth (YoY)	22.7%	31.0%	40.0%	41.4%
Margin		27.1%	26.8%	20.5%

1. EBITDA is calculated as profit for the year minus other income plus finance costs, depreciation and amortization, (Gain) / loss on Forward Contracts and Exchange rate differences and total income tax expenses; 2. PAT is Net Profit attributable to the Owners of the Company

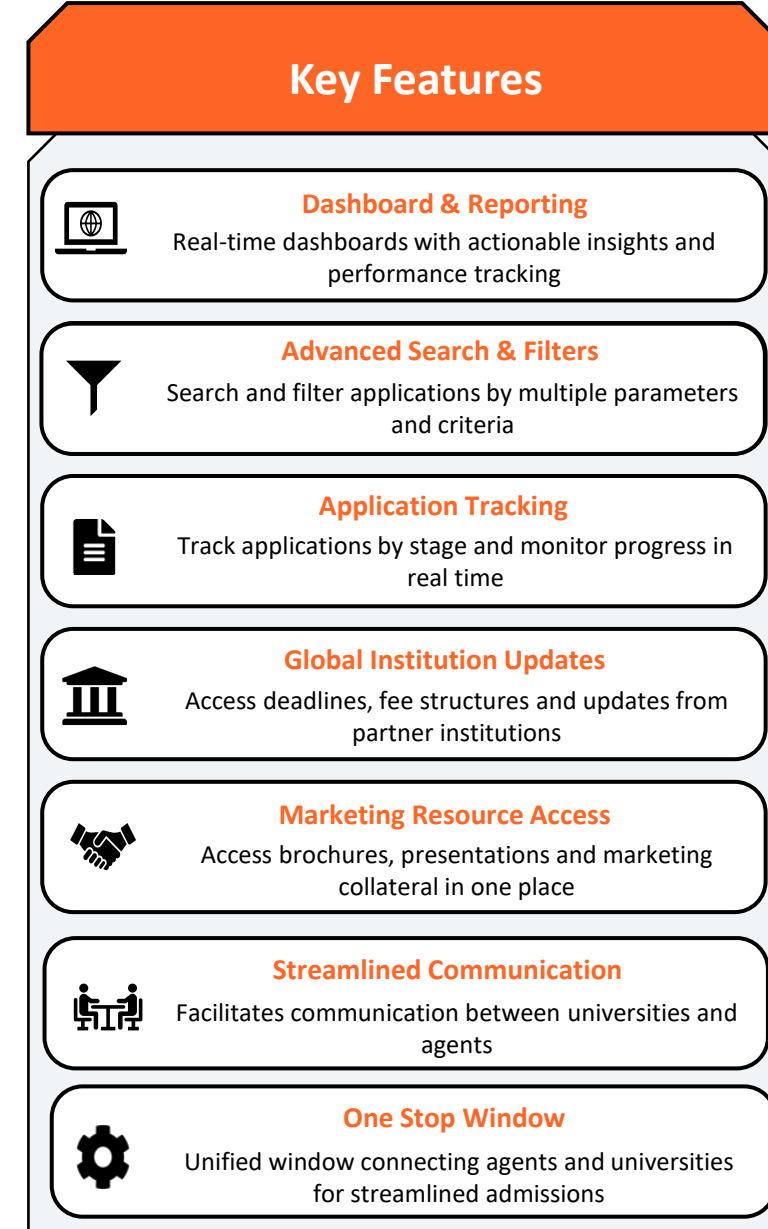
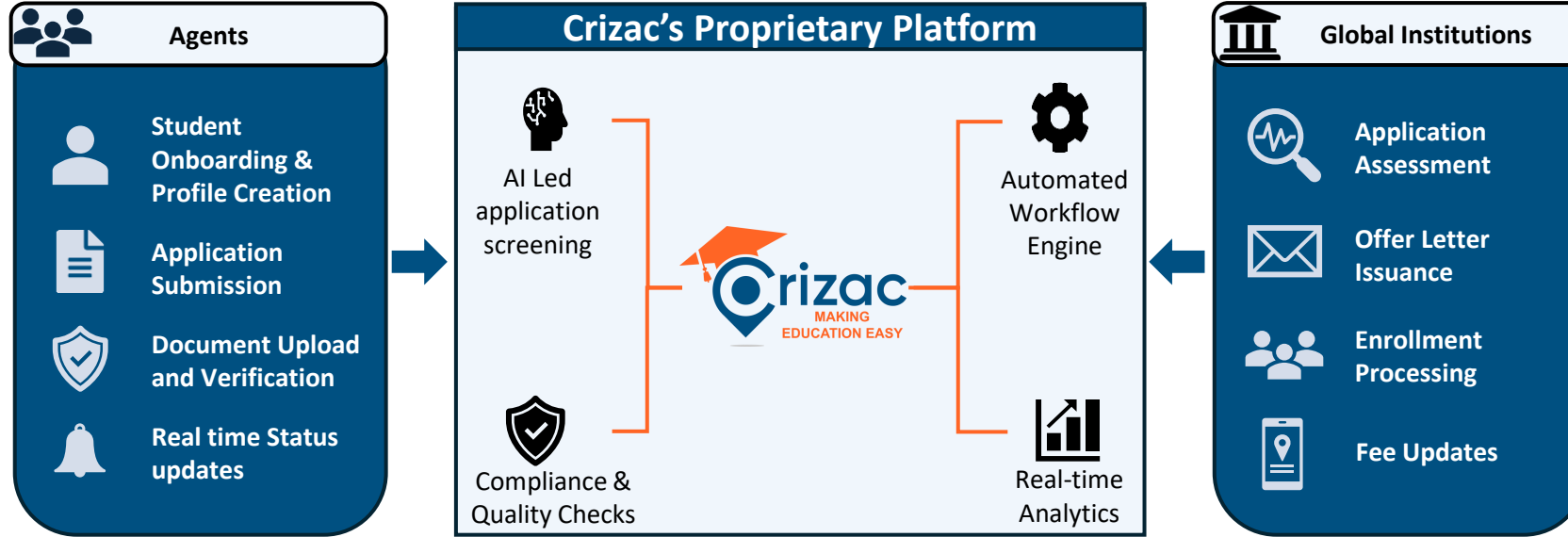
OUR BUSINESS MODEL

End-to-end support for students from application to admission



Our proprietary technology platform connects over 15,000+ global agents and institutions on a seamless interface; streamlining applications, real-time updates, and data-driven insights to maximize admission success

OUR PLATFORM



Our Strategic AI - focused Investment



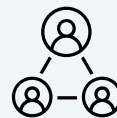
- **\$2.5M committed** to EduMentor Project over a five-year roadmap
- **AI/ML-powered** mentor onboarding, credentialing, and matching
- **Matches students** by programme, location, language, and career interest
- Led by **IIM Calcutta alumnus**, Mr. Dishant Kharbanda with ~20 years experience in edtech



Enables precise student - university matching



Integrates verified peer mentorship



Enhances decision-making & builds trust



Improves conversion outcomes

DESTINATION COUNTRIES & PRESENCE

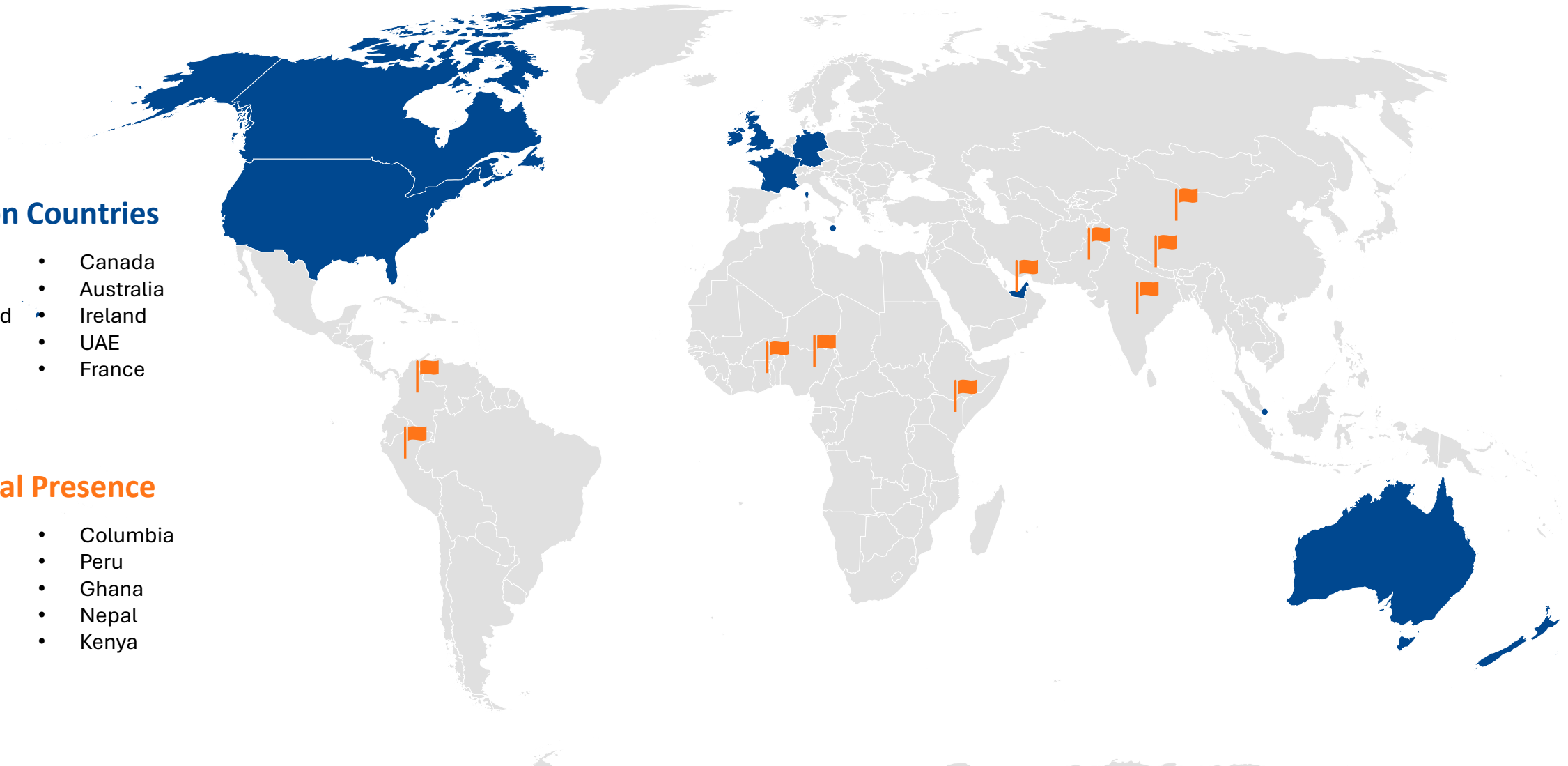
Our global footprint spans across 11 Destination countries and Operational Presence across 10 countries

Destination Countries

- UK
- USA
- New Zealand
- Singapore
- Germany
- Malta
- Canada
- Australia
- Ireland
- UAE
- France

Operational Presence

- India
- Dubai
- Pakistan
- China
- Nigeria
- Columbia
- Peru
- Ghana
- Nepal
- Kenya



FY26 KEY OPERATIONAL HIGHLIGHTS



Performance Indicators

Top 10 Universities
Revenue Share



₹ 6,827 Mn

65.5% of Revenue

Top 10 Agents
Revenue Share



₹ 50 Mn

0.5% of Revenue

Revenue per
University Partner*



₹ 53 Mn

Revenue per Active
Agent



₹ 2 Mn

Number of
Universities*



198

Applications
Processed



3.94 lakhs

YOY Growth : 43.0%

Network Health & Engagement

Source
Countries



85+

Destination
Countries



11

Operational
Presence



10

Countries

Enrollments



24,697

YOY Growth : 13.8%

Active Agents



5,389

YOY Growth : 36.5%

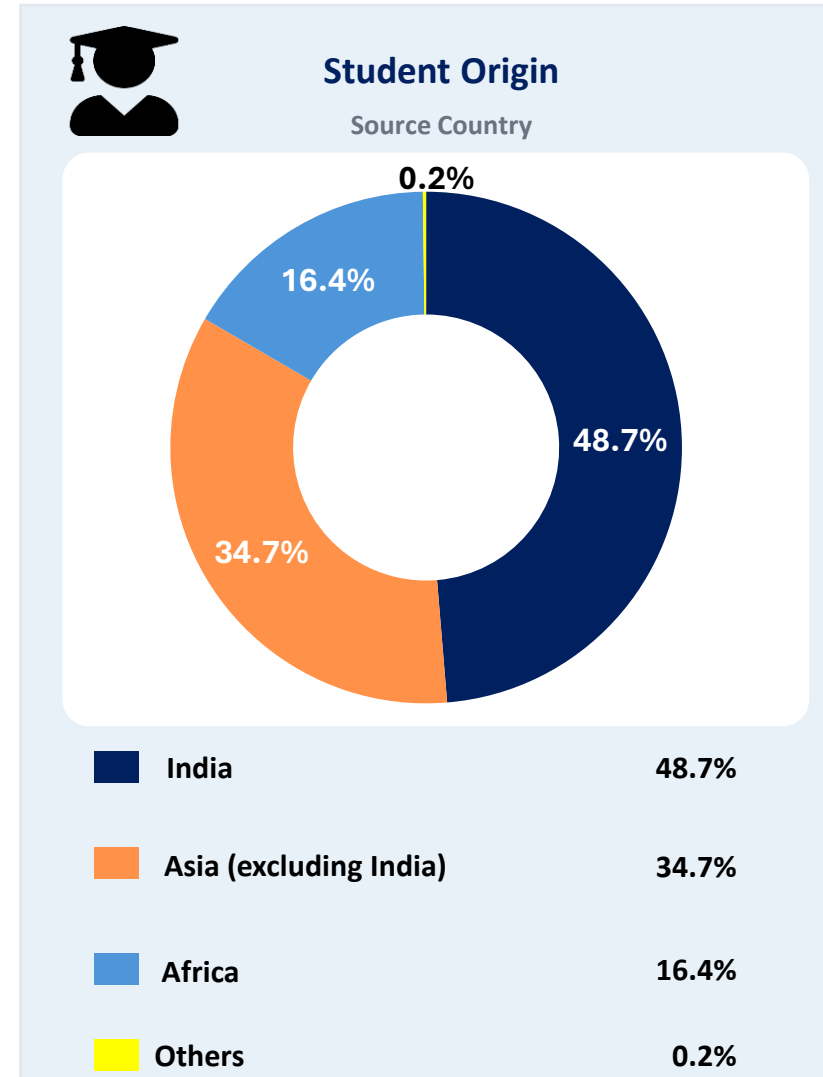
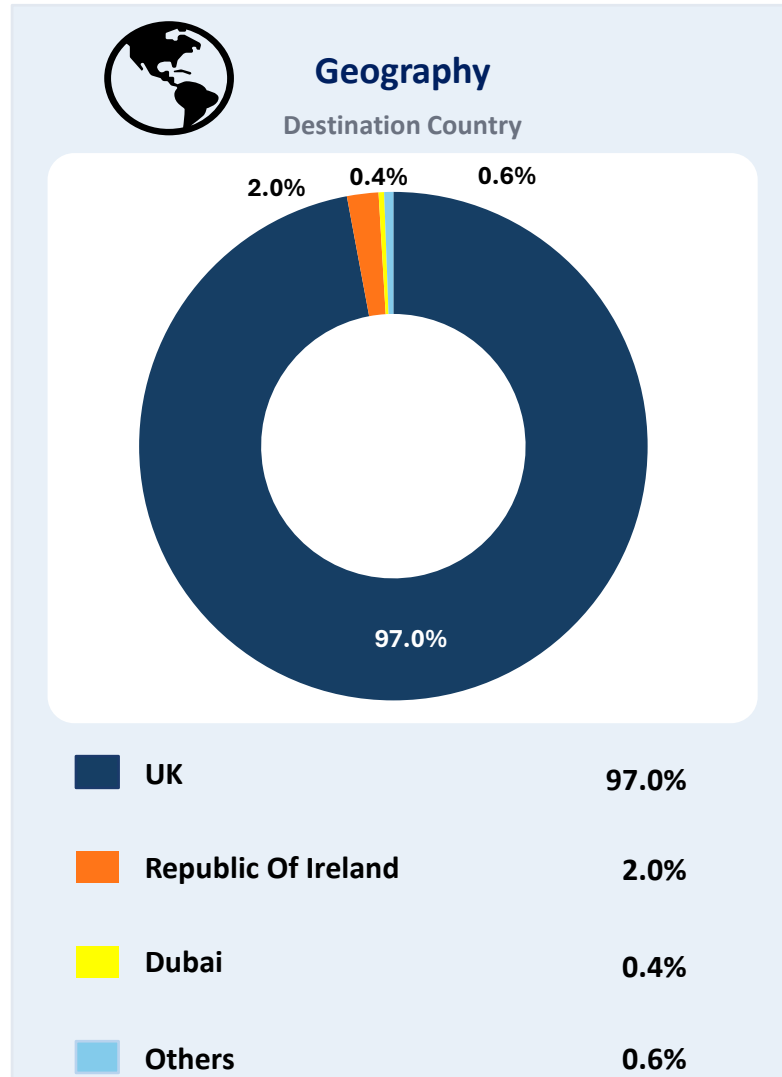
Applications per
Active Agent



73

FY26 REVENUE BIFURCATION

Detailed breakdown of revenue concentration



Total Revenue ₹10,422 Mn

Key Destination : UK

PROFIT & LOSS SUMMARY

₹ in millions

Particulars	Q4 FY26	Q4 FY25	YoY(%)	Q3 FY26	QoQ(%)	FY26	FY25	YoY(%)
Operating Income	3,917	3,406	15.0%	2,786	40.6%	10,422	8,495	22.7%
EBITDA ¹	939	658	42.8%	646	45.4%	2,824	2,156	31.0%
EBITDA Margin (%)	24.0%	19.3%	467 bps	23.2%	79 bps	27.1%	25.4%	172 bps
Other Income	68	69	(0.6%)	68	0.2%	290	360	(19.5%)
Finance Cost	1	0	1,871.4%	0	1,740.0%	1	0	482.3%
Depreciation	91	114	(20.1%)	55	64.9%	274	457	(40.1%)
(Gain) / loss on Forward Contracts and Exchange rate differences	(13)	(8)	59.2%	(14)	(10.7%)	(33)	8	(529.9%)
PBT	929	621	49.7%	674	37.9%	2,872	2,052	40.0%
PAT ²	750	499	50.3%	499	50.3%	2,191	1,550	41.4%
PAT Margin (%)	18.8%	14.4%	446 bps	17.5%	133 bps	20.5%	17.5%	295 bps
EPS ³ (₹)	4.29	2.85	50.3%	2.85	50.3%	12.52	8.86	41.4%

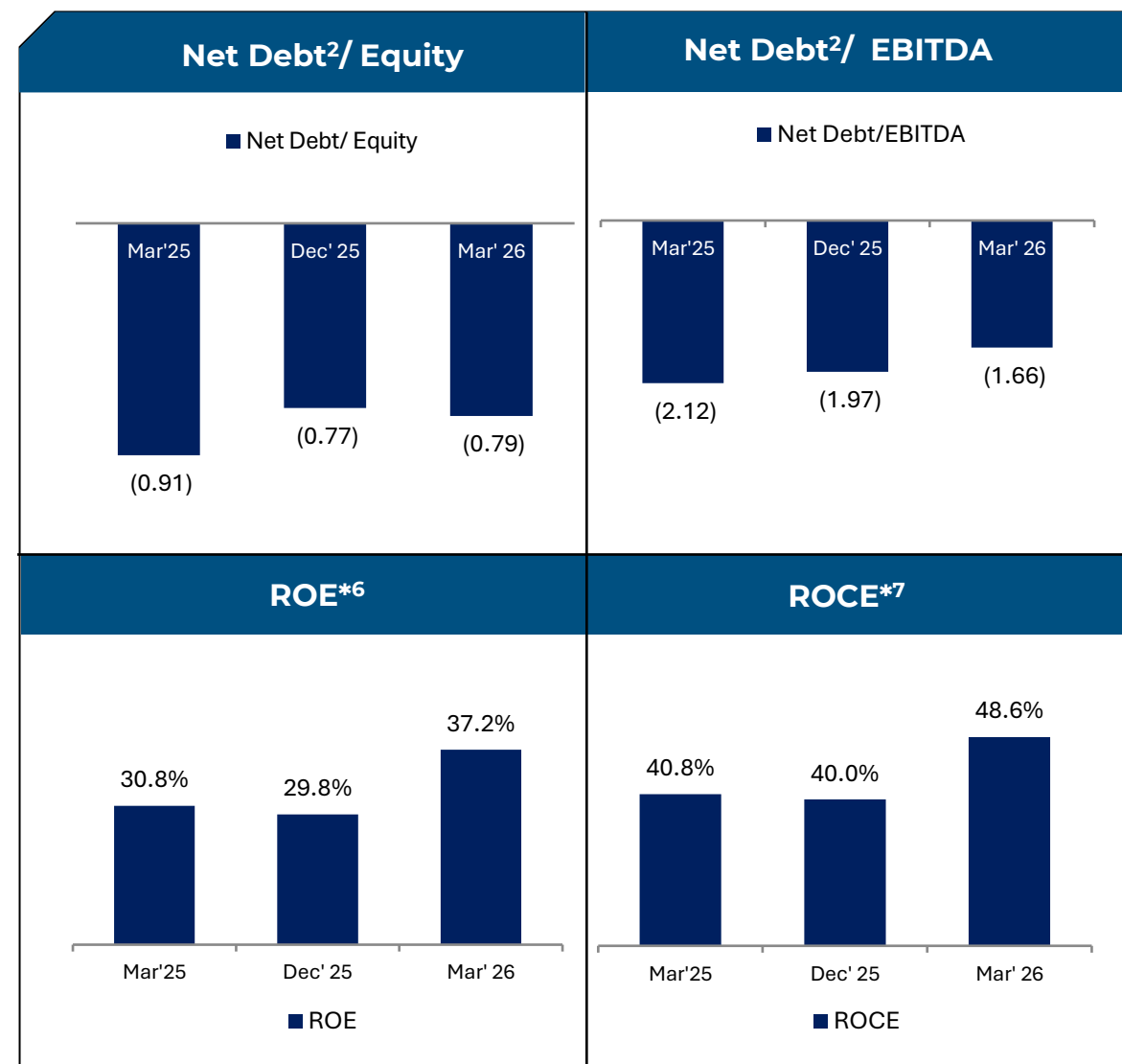
1. EBITDA is calculated as profit for the year minus other income plus finance costs, depreciation and amortization, (Gain) / loss on Forward Contracts and Exchange rate differences and total income tax expenses; 2. Attributable to the owners of the company; 3. Diluted EPS

BALANCE SHEET SUMMARY



₹ in millions

Particulars	Mar'25	Dec'25	Mar'26
Total Equity	5,034	6,478	5,924
Borrowings	0	0	18
Lease Liabilities	1	1	1
Free Cash ¹	4,577	4,963	4,693
Net Debt²	(4,576)	(4,962)	(4,674)
Net Fixed Assets ³	786	617	885
Other Non-Current Assets ⁴	559	571	712
Net Current Assets ⁵	(822)	419	(266)
Total Assets	8,777	8,231	8,756



1. Includes Cash and Cash Equivalents, Bank Balances, and Fixed Deposits of all maturities; 2. Net Debt is calculated as Borrowings plus Lease Liabilities minus Free Cash; 3. Includes PPE, ROU and Other Intangible Assets; 4. Sum of Non-Current Investments, Investment Property, Goodwill, Other Financial Assets, Deferred Tax Assets, Other Non-Current Assets, minus Deposits with Bank with remaining maturity of more than 12 months; 5. Net Current Assets is calculated as Total Current Assets less Cash and Cash Equivalents, Bank Balances, Fixed Deposits with maturity less than 12 months and Total Current Liabilities; 6. Profit for the year divided by Total Equity as at the end of the year excluding Translation reserve; 7. Capital Employed is calculated as total equity (excluding Translation Reserve) plus total borrowing while EBIT is calculated as profit for the year plus total tax expense plus finance costs; *Dec'25 is annualized

KEY INVESTMENT HIGHLIGHTS

01



Structural Growth Drivers in Global Education



02



Strong Relationship With Global Institutions



03



Platform-Led Network Effects Driving Scalable Growth



04



Strong Management



05



Consistent Financial Delivery with Strong Cash Generation



06



Growth Drivers



1. STRUCTURAL GROWTH DRIVERS IN GLOBAL EDUCATION (1/3)

Global Education Market

\$7.4 Tn **3.5%**

By CY 30E CAGR CY24 – CY30E

Global Higher Education Market

\$2.4 Tn **3.9%**

By CY 30E CAGR CY24 – CY30E

Global Higher Education Enrollments

332 Mn **3.4%**

By CY 30E CAGR CY22– CY30E

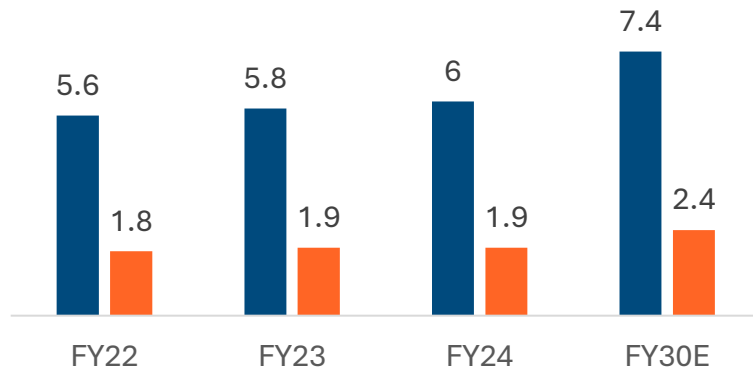
Global Spend on Overseas Education

\$420 Bn **7.0%**

By CY 30E CAGR CY24 – CY30E

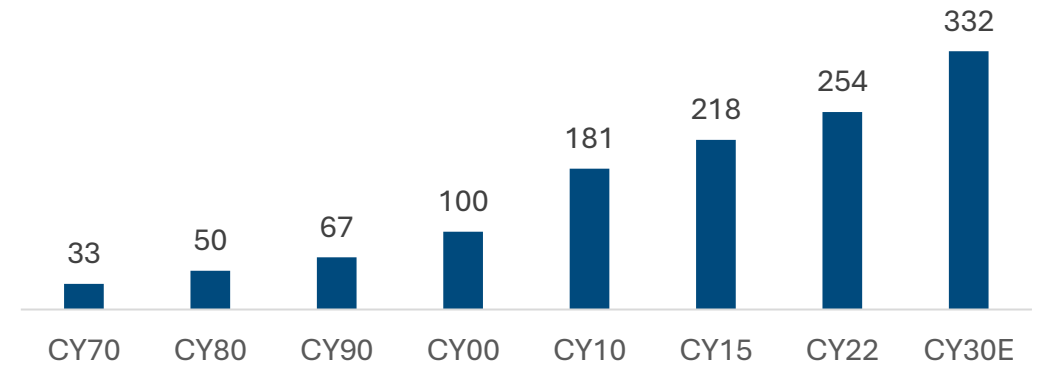
“Global higher education continues to expand steadily, supported by strong long-term demand despite short-term policy uncertainties.”

Global Education Sector Market Size \$ TN¹



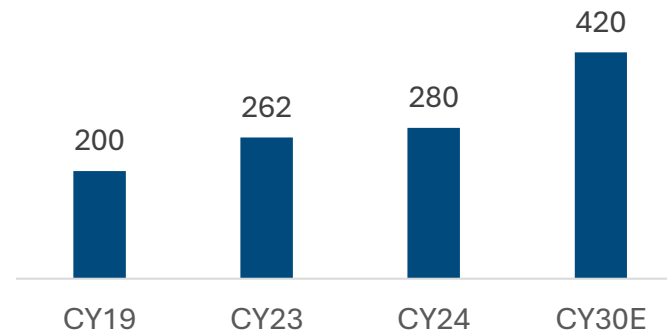
■ Global Education Market (US\$ tn) ■ Higher Education Market (US\$ tn)

Global Higher Education Enrolments¹



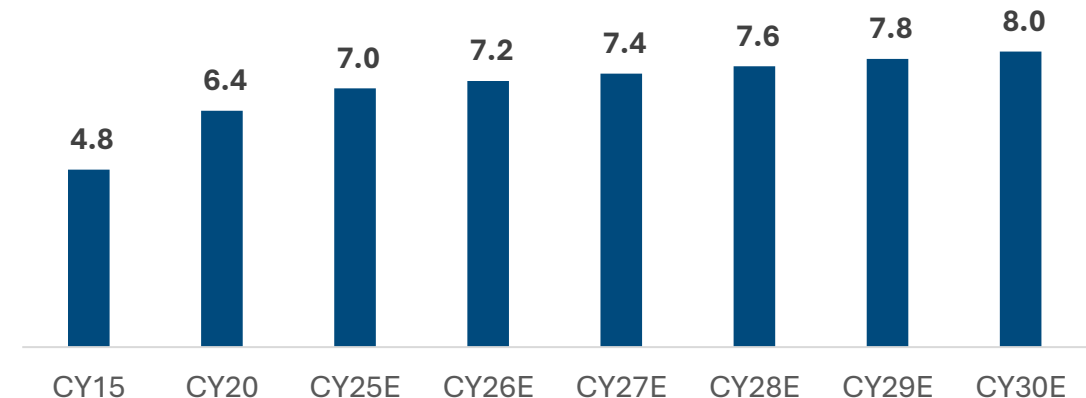
■ Enrolments (mn)

Global Spend on Overseas Education (US\$ bn)¹



■ Global Spend on Overseas Education (US\$ bn)

International Student Mobility¹

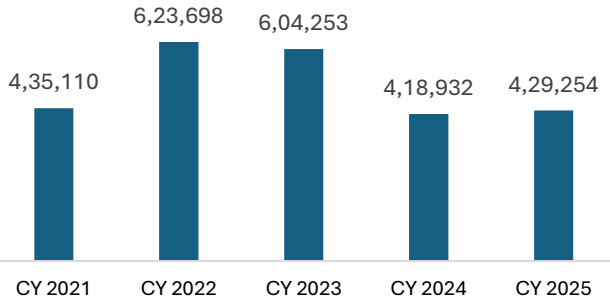


■ Internationally Mobile Students (mn)

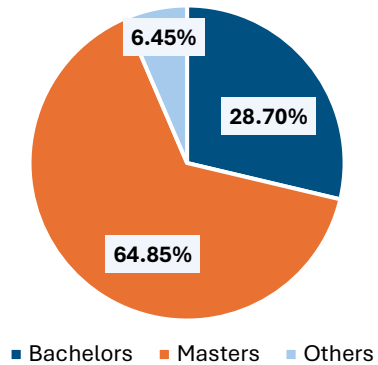
1. STRUCTURAL GROWTH DRIVERS IN GLOBAL EDUCATION (2/3)

Industry Overview - United Kingdom

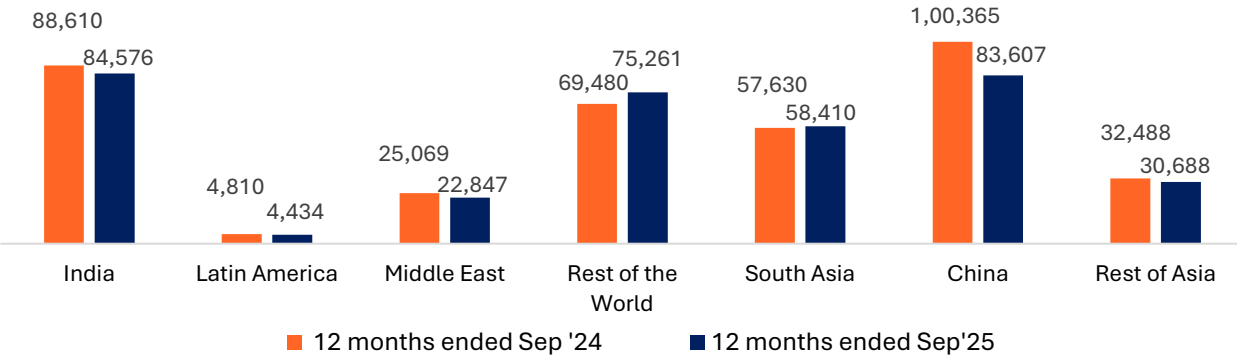
Study Visa Granted ¹



Course Pursued (CY25) ²

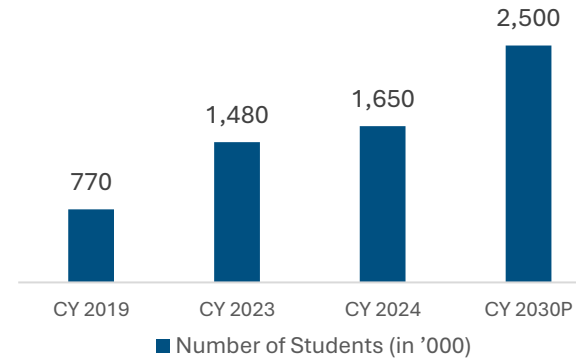


Number of Visa granted ³

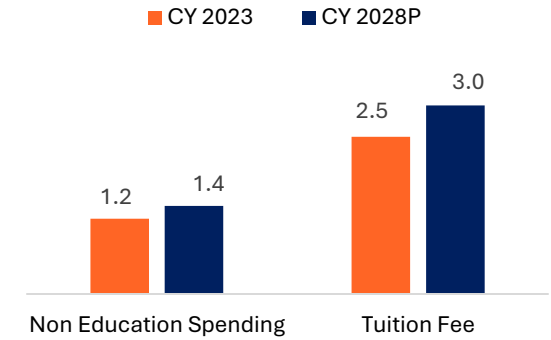


Industry Overview - India

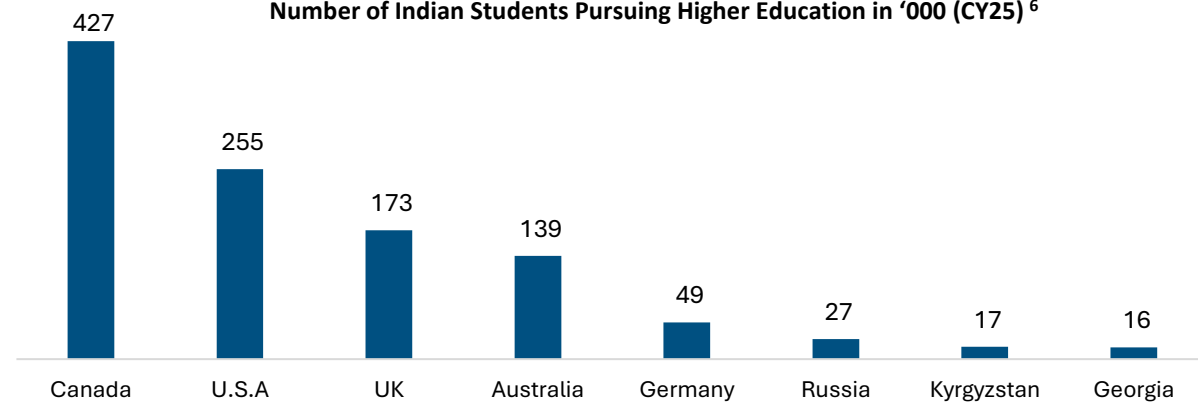
Students Pursuing Higher Education ⁴



Annual Average Study Abroad cost (₹ mn) ⁵



Number of Indian Students Pursuing Higher Education in '000 (CY25) ⁶



Key Highlights for United Kingdom

- Consistent long-term demand across all levels of study
- India becomes the largest source country in Sept '25
- Strong preference for Masters Programs

Key Highlights for India

- India is the largest source of international students in the USA and the UK
- Growing presence across Canada, Australia and New Zealand
- Indian students pursuing higher education expected to reach 2.5 mn by 2030

1. STRUCTURAL GROWTH DRIVERS IN GLOBAL EDUCATION (3/3)

Compliance Favors Structure



Policy Tightening

Stricter regulations are reshaping international recruitment



Higher Compliance Requirement

Universities now demand stronger compliance standards



Need For Trusted Platforms

Trust and transparency are becoming essential



Shift Toward Scaled & Structured Players

The market is favoring organized and scalable companies



PLATFORM ADVANTAGE

- Stronger screening & documentation capabilities
- High-quality, compliant applications becoming critical
- Error Minimization through AI-Led Automation



INDIA EMERGING AS A STRONG SOURCE MARKET¹

- UK visa grant rate for Indians at 96% in Q1 2025
- Strong rebound in UK applications, +44% YoY in Q2 2025



SHIFT IN STUDENT FLOWS²



Canada/US tightening redirecting demand towards **UK, Ireland, Germany and New Zealand**



AQF & BCA COMPLIANCE³

- UK's Agent Quality Framework(AQF) raises oversight and entry barriers
- Universities prefer compliant recruitment partners



Key Message

Global education demand remains resilient however, rising visa complexity is making student mobility increasingly policy-sensitive thus, enhancing the importance of structured platforms

2. STRONG RELATIONSHIP WITH GLOBAL INSTITUTIONS

400+

Institutional Partnerships Across Global Markets



5+ years

of long-standing relationships across our Top 30 Universities

Revenue Concentration

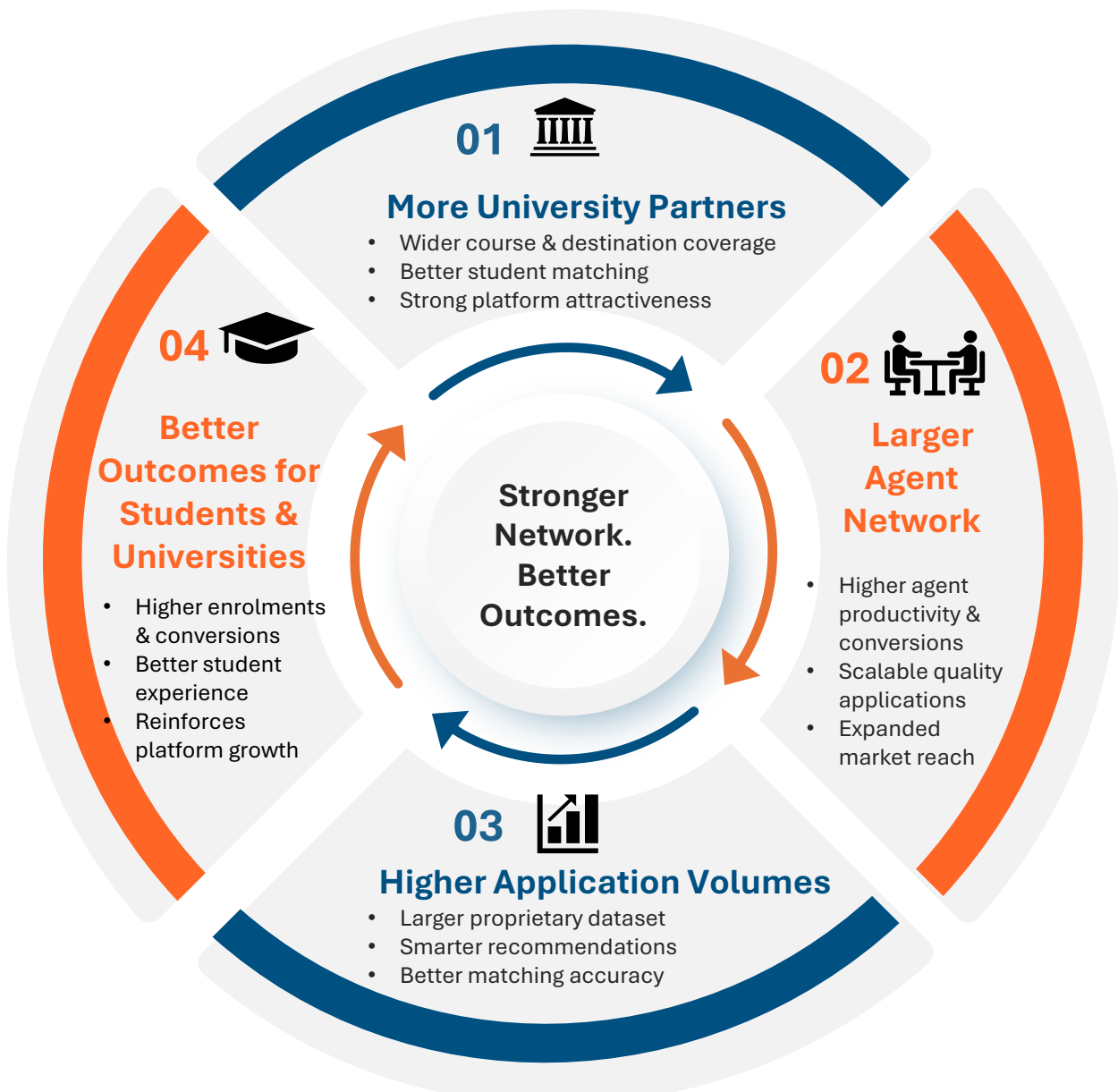


Relationship with Marquee Universities



3. PLATFORM-LED NETWORK EFFECT DRIVING SCALABLE GROWTH

Every additional student, agent, and university strengthens the intelligence and efficiency of the platform



Cross-sell opportunities across the ecosystem



Universities



Agents



Students

Every additional student, agent, and university strengthens the overall platform ecosystem and network effect

Strategic Highlights



Proprietary AI-enabled platform with automated processing capabilities



Scaled global ecosystem across students, agents and universities



Strong network effects driving stickiness and conversion efficiency



Data-driven intelligence engine enhancing matching and recommendations



Integrated one-stop platform across applications, compliance, and visa support

4. BACKED BY STRONG MANAGEMENT (1/3)

Board of Directors



Dr. Vikash Agarwal
Chairman & Managing Director

- 21+ years of experience with a Ph.D
- Key Promoter with a deep domain expertise in international education consultancy. His strategic direction leverages technology to scale the B2B platform



Pinky Agarwal
Non-Executive Director

- Provides strategic oversight with a strong focus on governance. Plays a key role in ensuring corporate governance, ethical compliance, and transparent reporting, supporting the organization's global expansion efforts



Mr. Anuj Saraswat
Independent Director

- 11+ years of experience and an ICSI Fellow
- Proprietor of a practicing secretarial firm with expert knowledge in regulatory compliance and secretarial standards



Manish Agarwal
Whole Time Director & CFO

- 15+ years of experience
- An FCA and ICAI member, he has been associated with the organization since its inception in 2011, overseeing its financial health and stewardship



Ms. Payal Bafna
Independent Director

- 9+ years of experience and an ICSI Fellow
- Proprietor of P. B. & Associates and brings strong expertise in legal advisory, corporate governance, regulatory compliance, and ethical standards



Mr. Rakesh Agrawal
Independent Director

- 12+ years of experience and an ICAI Member
- Specialized experience in the financial services sector, guiding the Board on robust financial oversight and stewardship

4. BACKED BY STRONG MANAGEMENT (2/3)

Strong Management



Priya Fulfagar

Chief Operating Officer

- Associated since 2015
- Deep expertise in managing and coordinating internal operations through disciplined execution



Christopher Nagle

CEO & Director - Crizac Ltd (UK)

- Holds a degree from University College London (UCL)
- Brings international, board-level experience to support the strategic growth of the company's global subsidiary



Salaria Zaheer

Chief Marketing Officer

- Associated since 2017
- Brings strong expertise in brand leadership, marketing strategy, and business growth



CS Kashish Arora

CS & Compliance Officer

- An ICSI Associate focused on governance, overseeing secretarial functions and ensuring statutory and regulatory compliance
- Dual certifications in ESG and Data Protection, driving compliance and responsible corporate stewardship



Sibendu Roy

Chief Technology Officer

- Associated since 2011
- Instrumental in building and scaling the company's proprietary technology platform



Anindita Das

Chief Business Officer

- Associated since 2015
- Recognized for strategic leadership, ethical practices, and a results-driven business approach

4. BACKED BY STRONG MANAGEMENT (3/3)

Strong Management



Saurav Bhaduri
Chief Strategy Officer

- 22+ years across technology, engineering & business growth in the U.S. and India
- Leads transformation, process optimization & scalable growth at Crizac



Subhakar Alapati
Director - Global Tree

- 17+ years' experience; founded Global Tree, scaling it to 10+ offices and 250+ employees
- Published 100+ articles; mentors Ivy League aspirants and drives innovation



Erica Rodriguez
Director - Studies Planet

- Built Studies Planet into a leading LATAM student recruitment agency
- Established strong university partnerships and expanded global education access



Dishant Kharbanda
Chief Innovation Officer

- Nearly 20 years in edtech and international education; founder of award-winning Uniagents
- Leads emerging technology initiatives and innovation at Crizac



Srikar Alapati
Managing Director - Global Tree

- 20+ years experience in Education and Immigration consultancy; built Global Tree into a trusted global education platform
- Established a network spanning 14+ countries and 450+ university partnerships

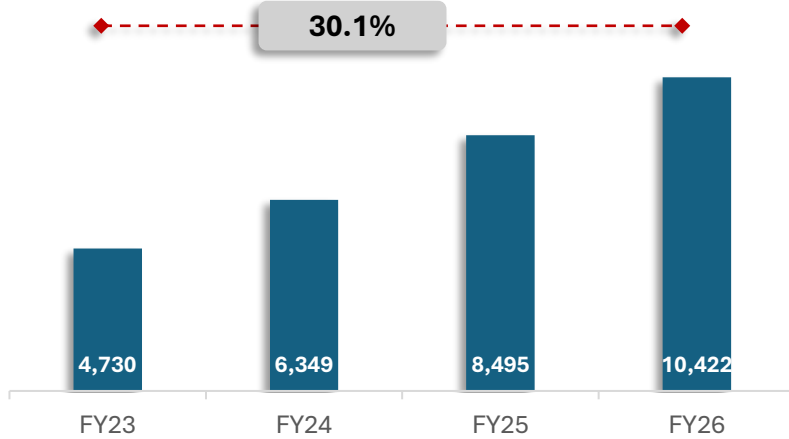


Jagjit Singh
Managing Director (New Zealand)

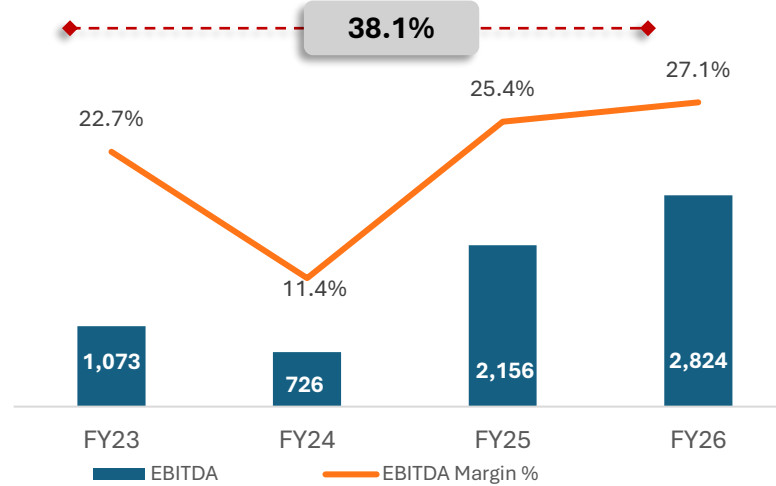
- Leads New Zealand operations
- Founder of Medway, one of India's top study-abroad consultancies

5. CONSISTENT FINANCIAL DELIVERY WITH STRONG CASH GENERATION (1/2)

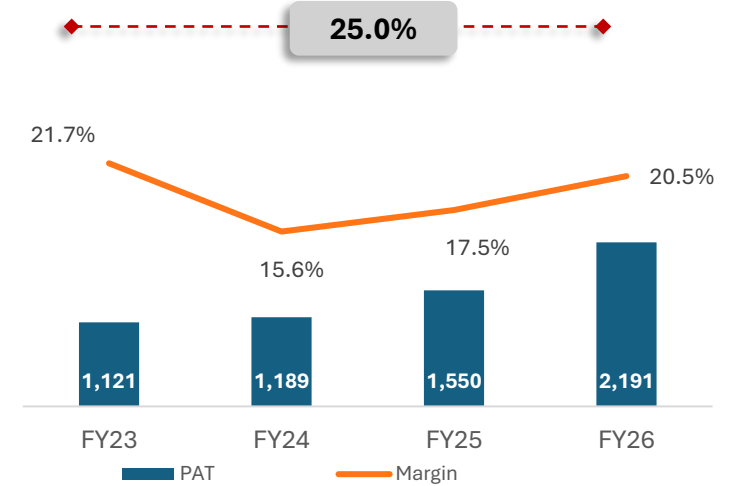
Revenue From Operations
In Rs. Millions



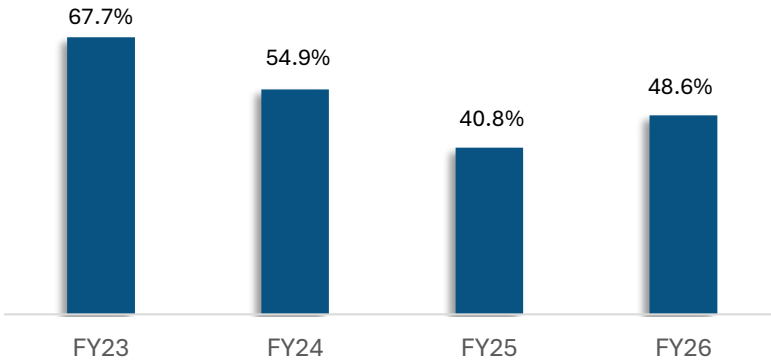
EBITDA¹ & Margin
In Rs. Millions & Margin



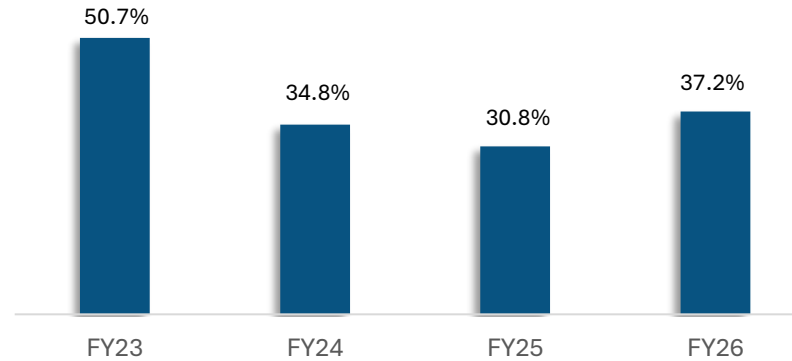
PAT² & Margin
In Rs. Millions & %



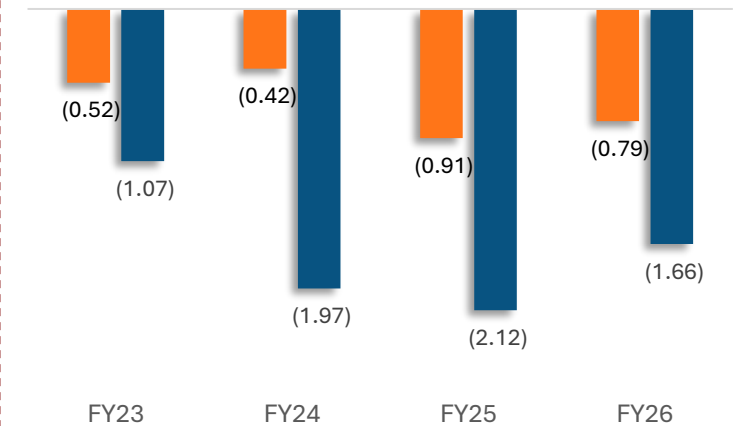
ROCE



ROE

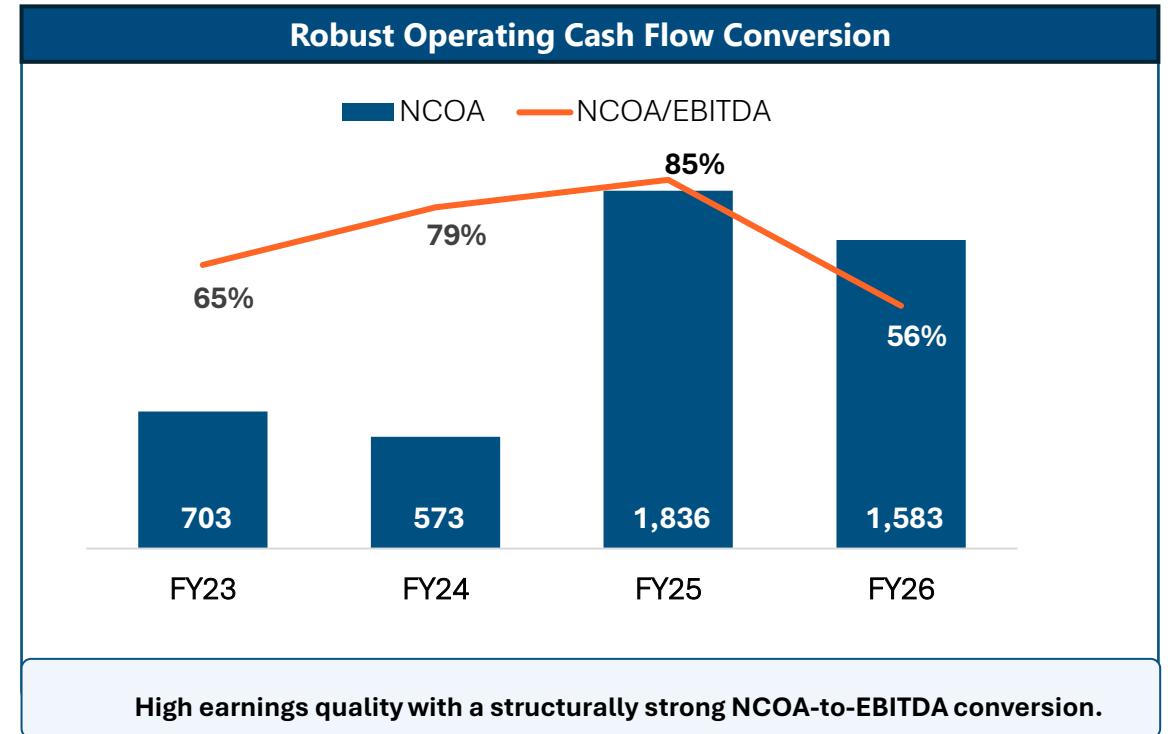
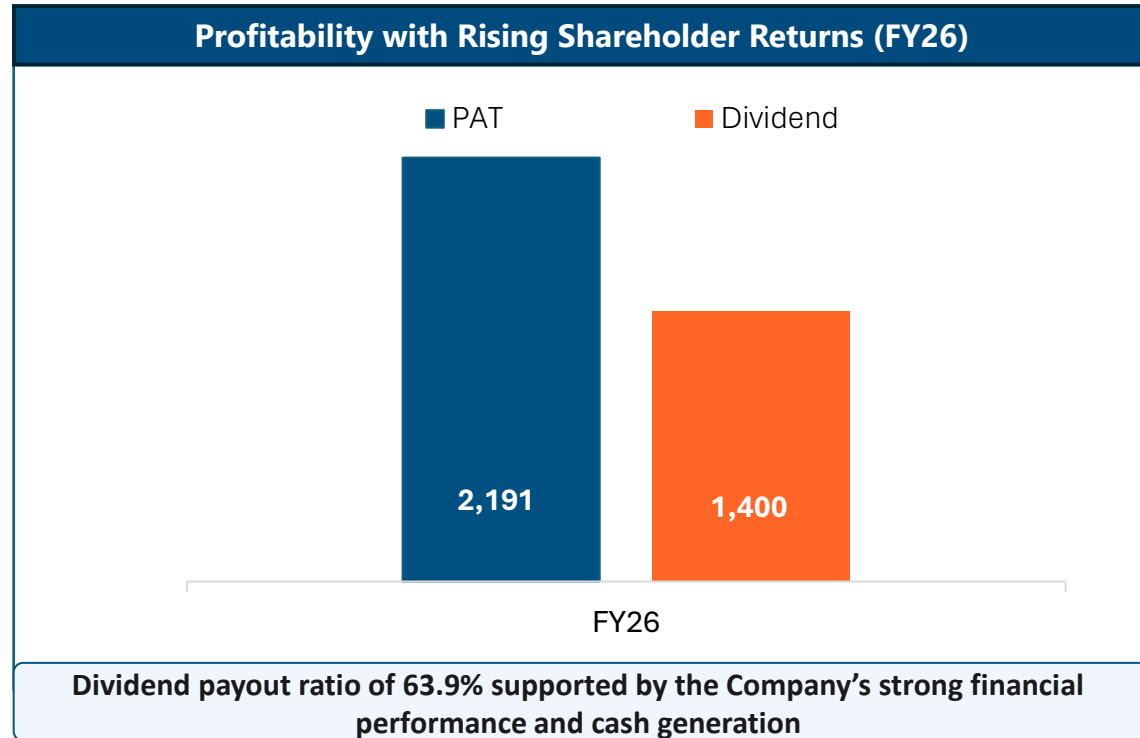


Net Debt/Equity **Net Debt/EBITDA**



1. EBITDA is calculated as profit for the year minus other income plus finance costs, depreciation and amortization, (Gain) / loss on Forward Contracts and Exchange rate differences and total income tax expenses 2. PAT is Net Profit attributable to the Owners of the Company

5. CONSISTENT FINANCIAL DELIVERY WITH STRONG CASH GENERATION (2/2)



Key Highlights



Asset-Light Model

Enables healthy Balance Sheet and no Debt



Low Working Capital-Intensity

Net working capital days of 2 in FY26, showcasing rapid turnover and strong liquidity efficiency



Strong Cash Flows

Consistent cash generation supports both organic and inorganic growth while maintaining dividend payouts

6. GROWTH DRIVERS (1/3)- EXPANDING OUR GEOGRAPHICAL DIVERSIFICATION

“ Building a **globally diversified** portfolio for sustainable long-term growth “



Our Diversification Pillars



Multi-Origin Processing

Applications processed from multiple origin countries across regions



Destination Diversification

University partnerships across the world- reducing single-market dependency



Global Presence

On-ground operations and network presence in key source and destination markets worldwide



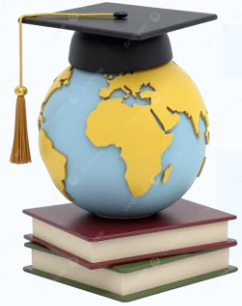
Expansion Strategy

Target geographies identified with expansion strategy and execution underway

Driving geographic diversification through organic expansion initiatives and strategic acquisitions, strengthening presence across key source and destination countries



6. GROWTH DRIVERS (2/3)- BUILDING AN ANCILLARY REVENUE LAYER



EXPANDING BEYOND CORE

Ancillary services are being developed in addition to student recruitment

Services Live on our Platform



Accommodation
Services



Visa
Services



Student
Loans

Commencing Soon on our Platform



Insurance
Services



Forex
Services

STUDENT LOANS - A KEY GROWTH DRIVER



Strong Partnerships

Tie-ups with leading banks and NBFCs



High Growth Outlook

Student loans services launched in FY26



Improved Stickiness

Increases agent stickiness and strengthens client relationship



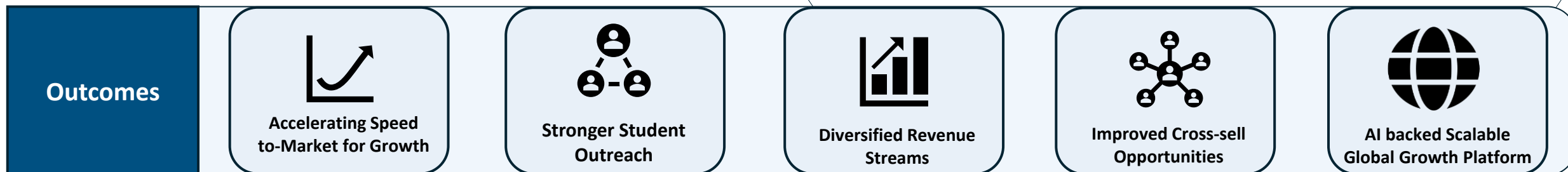
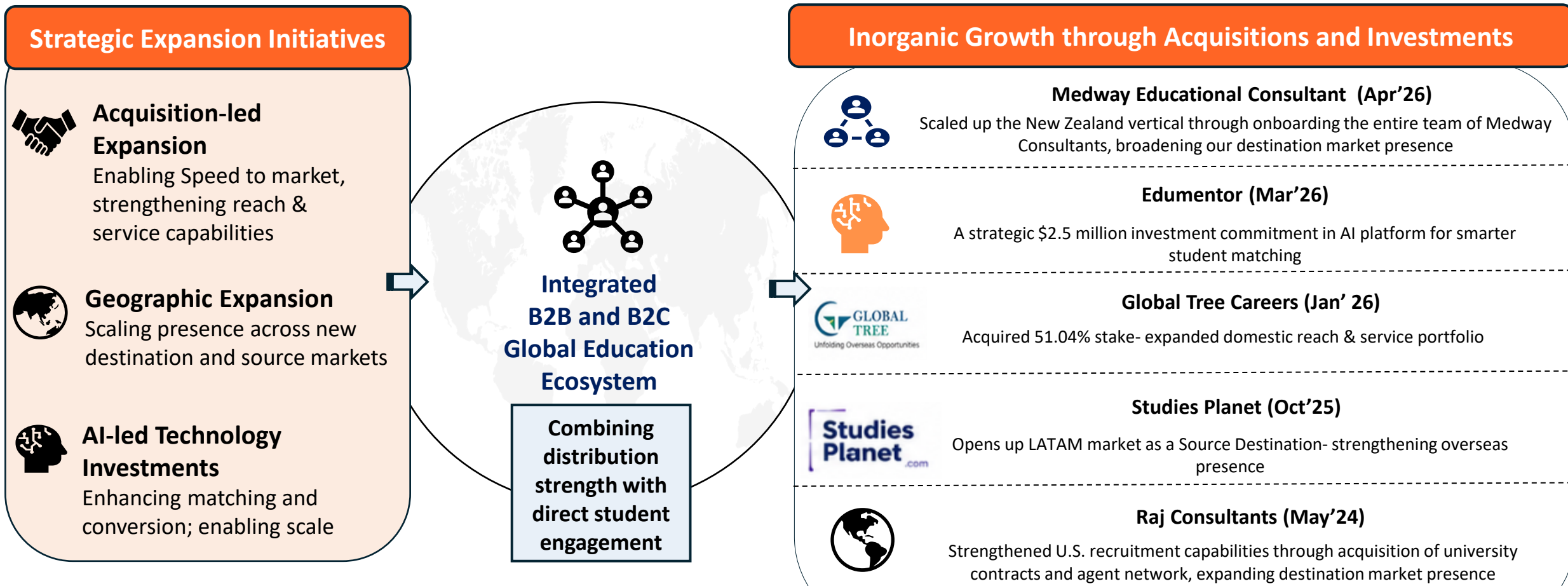
Monetization Improvement

Larger wallet share- Enhances revenue per student and overall monetization

Diversifying our offerings to create sustainable revenue streams

6. GROWTH DRIVERS (3/3)- INORGANIC & PARTNERSHIP LED GROWTH OPPORTUNITIES

Building on its acquisition-led expansion strategy, Crizac continues to evaluate opportunities that enhance scale, technology capabilities, and market presence.





ENVIRONMENTAL Responsible Operations

E



Waste segregation - wet and dry categories implemented across all office premises to support responsible waste handling and recycling.



Paperless operations - B2B platform enables digital-first application processing, reducing paper dependency across the recruitment workflow



SOCIAL People & community

S



Employee well-being - periodic health check-ups covering basic health parameters conducted for all employees.



PM-VBRY participation - registered under PM Viksit Bharat Rozgar Yojana; actively hiring first-time EPFO employees, contributing to India's formal employment generation agenda



GOVERNANCE Ethics, audit & compliance

G



Ethical business conduct - continued strong emphasis on regulatory compliance and transparent reporting mechanisms across all operations.



SEBI BRSR committed - as a listed entity from FY26, Crizac is committed to full Business Responsibility and Sustainability Reporting disclosures.

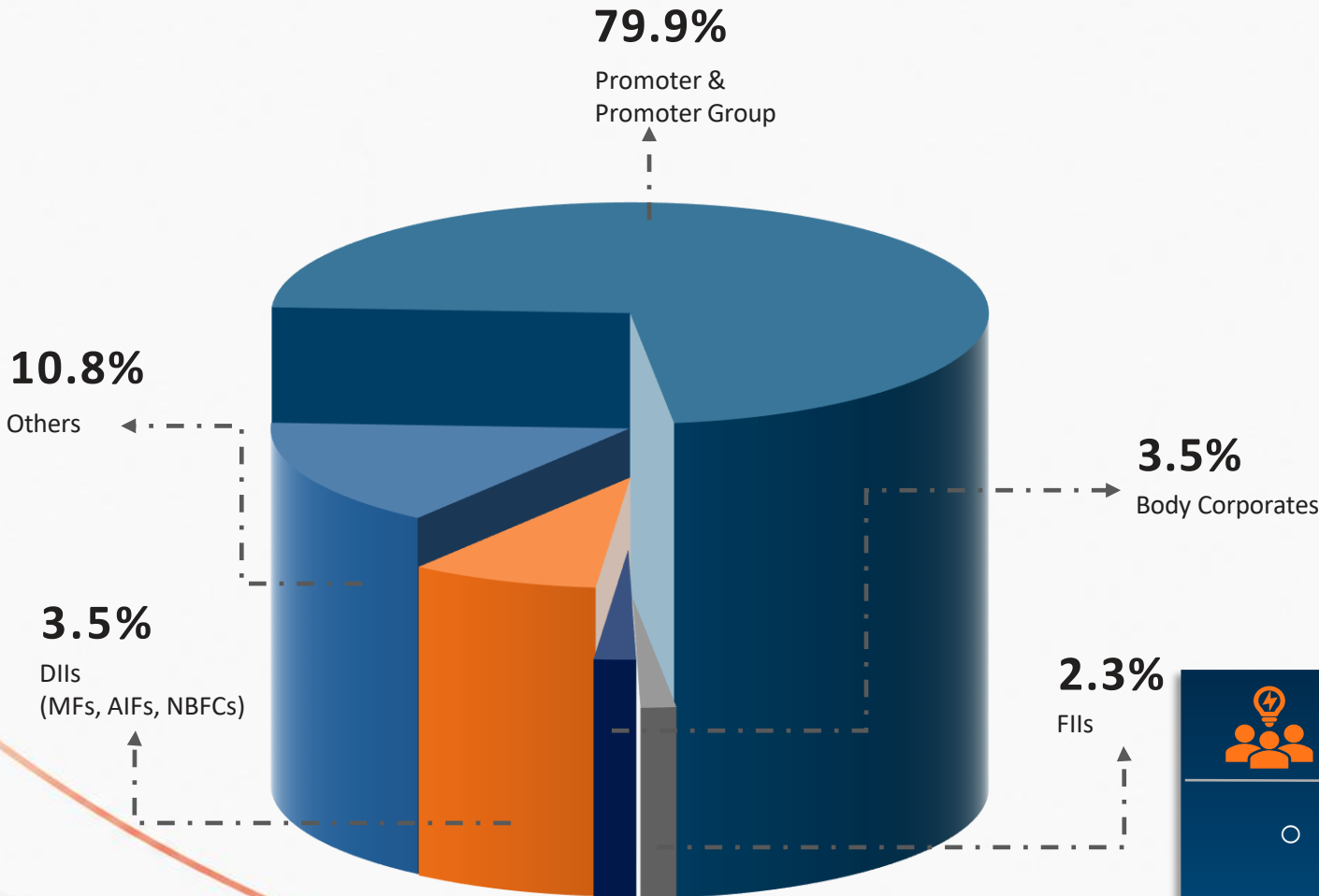


Independent internal audit framework - We recently appointed Grant Thornton Bharat LLP as our Internal Auditor to strengthen governance oversight, internal controls, and compliance standards across operations.



Promoting employee well-being, generating formal employment, and maintaining highest standards of ethical conduct -building a business that is responsible by design, not by compliance alone

SHAREHOLDING PATTERN AS ON 31ST MARCH 2026



Promoter & Promoter Groups **79.9%**

Institutional Investors **5.8%**

Retail & Non-Institutions **14.3%**

MARQUEE INVESTORS	HOLDING%
○ CARNELIAN FUNDS	1.9%
○ ALLIANZ GLOBAL FUNDS	0.9%
○ ARYABHATA INDIA FUND	0.7%
○ INDIA EQUITY FUND	0.5%

ACTIVE PARTICIPATION IN INDUSTRY EVENTS & TRADE SHOWS

Strengthening visibility via International fairs and public exhibitions



Sao Paulo - British Education Fair



Lima - British Education Fair



Bogotá - British Education Fair



Buenos Aires- British Education Fair

ACTIVE PARTICIPATION IN INDUSTRY EVENTS & TRADE SHOWS

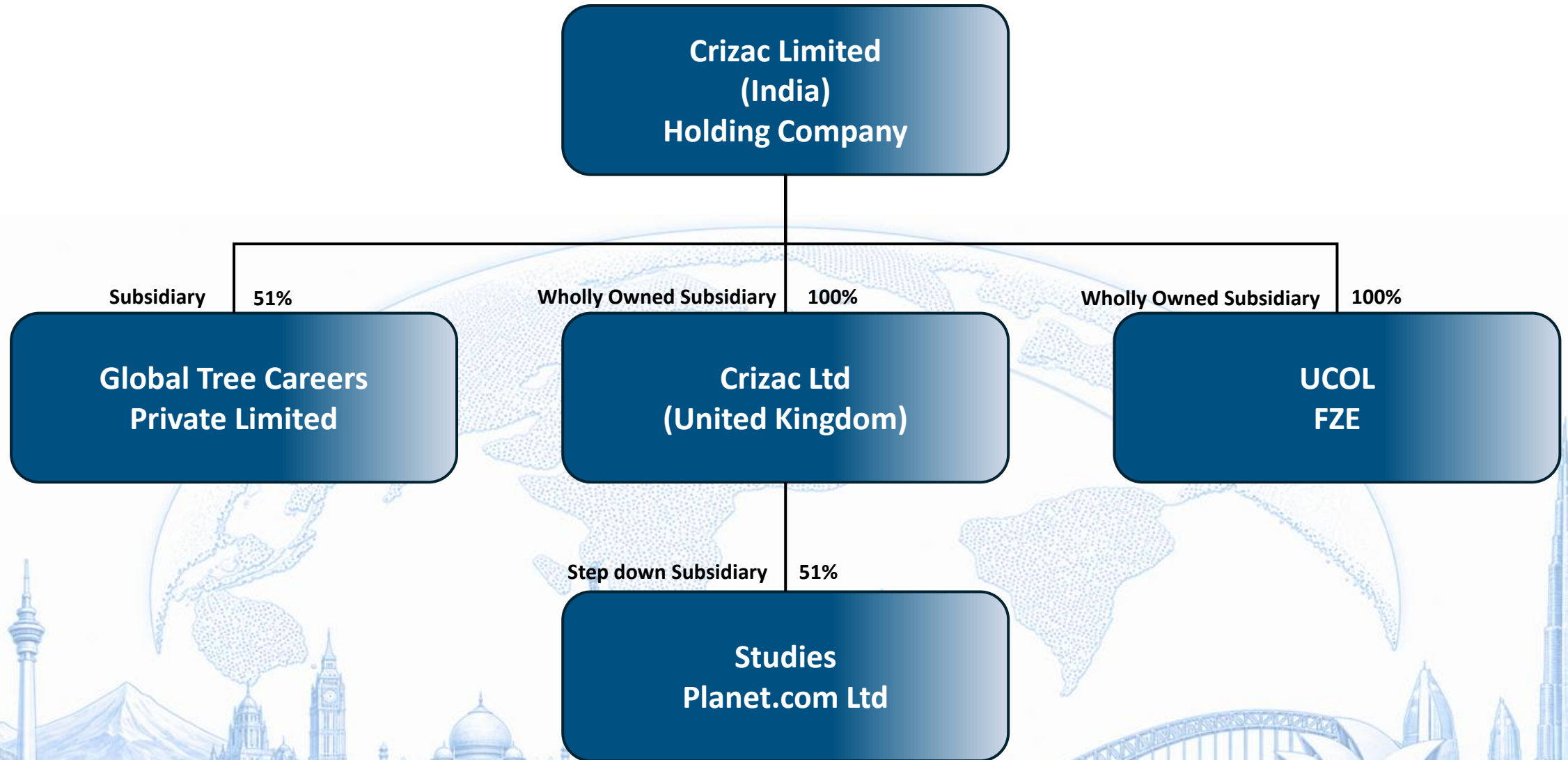
Strengthening visibility via Domestic fairs and public exhibitions



ANNEXURES



CORPORATE STRUCTURE



KEY PERFORMANCE INDICATORS

Particulars	FY24	FY25	FY26
Financial KPIs			
Revenue From Operations	6,349	8,495	10,422
Growth In Revenue From Operations During The Period	34.2%	33.8%	22.7%
Cost Of Services	4,446	5,992	7,032
Cost Of Services As % Of Revenue From Operations	70.0%	70.5%	67.5%
EBITDA ¹	726	2,156	2,824
EBITDA Margin	11.4%	25.4%	27.1%
Profit After Tax (PAT) ²	1,189	1,550	2,191
PAT Margin %	15.6%	17.5%	20.5%
ROE ³ %	34.8%	30.8%	37.2%
Net Working Capital As # Days Of Revenues From Operations ⁴	21.76	(1.80)	1.72
Operational KPIs			
No. Of Student Applications Processed ⁵	2,62,502	2,75,897	3,94,629
No. Of Active Agents ⁶	2,532	3,948	5,389
No. Of Global Institutions Of Higher Education Catered To In The Period ⁷	124	173	198

1. EBITDA is calculated as profit for the year minus other income plus finance costs, depreciation and amortization, (Gain) / loss on Forward Contracts and Exchange rate differences and total income tax expenses; 2. PAT is Net Profit attributable to the Owners of the Company; 3. Profit for the year divided by Total Equity (excluding Translation Reserve) as at the end of the year; 4. Calculated as Trade Receivables minus Trade Payables divided by Revenue from Operations multiplied by number of days during the period ; 5. Total number of student applications that the company processed for admission to Global Institutions of Higher Educations in the mentioned fiscal/period; 6. Active agents are agents who submitted applications during FY26; 7. Number of Global Institutions of Higher Education from whom the company has received revenue in the fiscal/period

Thank You!



Company Secretary and Compliance Officer

Kashish Arora
Email: compliance@crizac.com

Investor Relations Advisor

Udit Sancheti
Email: ir@uirtus.in