



TOLINS TYRES LIMITED

(formerly known as Tolins Tyres Private Limited)

Safer- Stronger - Lives Longer

Date: May 28, 2026

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001

National Stock Exchange of India Ltd

Exchange Plaza, C-1, Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400051

Scrip Code – 544254

Symbol – TOLINS

Dear Sir/Madam,

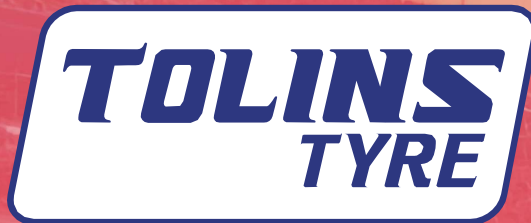
Sub: Investors' Presentation on the Audited Standalone & Consolidated Financial Results for the quarter and year ended March 31, 2026.

Pursuant to regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Investors Presentation on the Audited Standalone & Consolidated Financial Results for the quarter and year ended March 31, 2026 is enclosed.

You are requested to take the same on your records.

For Tolins Tyres Limited

Umesh M
Company Secretary and Compliance officer
Membership No. A72122.



TOLINS TYRES LIMITED

RESULT UPDATE PRESENTATION

Q4 & FY26 | May 2026



www.tolinstyres.com



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Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

INDEX

-  Quarterly Performance
-  Company Overview
-  Business Overview
-  Consolidated Financials
-  Industry Overview & Way Forward



QUARTERLY PERFORMANCE

MANAGEMENT COMMENT



DR. K V TOLIN

Chairman & Managing Director
Tolins Tyres Limited

“FY26 marked another year of steady progress, with continued focus on strengthening market presence, improving operational efficiencies, and building long-term growth drivers across domestic and international markets. On a consolidated basis, revenue from operations increased to ₹327.12 crore in FY26 as compared to ₹292.45 crore in FY25, while PAT stood at ₹35.69 crore. Consolidated revenue for Q4 FY26 stood at ₹77.99 crore with PAT of ₹8.94 crore.

During the year, the Company continued to strengthen its domestic and international presence, capitalizing on emerging opportunities across key markets amid supply disruptions and evolving global trade dynamics. The Company witnessed healthy traction in its UAE operations and was able to expand its market reach in select segments where competitive intensity moderated. This strategic focus on customer acquisition, distribution expansion, and market penetration supported revenue growth during the year and is expected to strengthen long-term margin potential and business scalability.

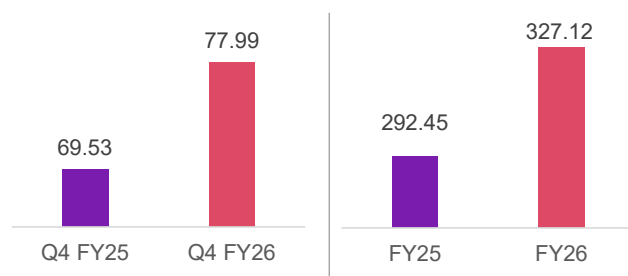
The quarter witnessed some impact from volatility in raw material prices, higher inventory holding, and elongated receivable cycles amid evolving geopolitical conditions. However, the Company continues to maintain a strong balance sheet with a low consolidated debt-equity ratio of 0.03x as on March 31, 2026, providing financial flexibility to support future expansion and growth initiatives.

Going forward, the Company will continue to focus on operational efficiency, strengthening customer relationships, expanding export opportunities, and driving sustainable long-term value creation.”

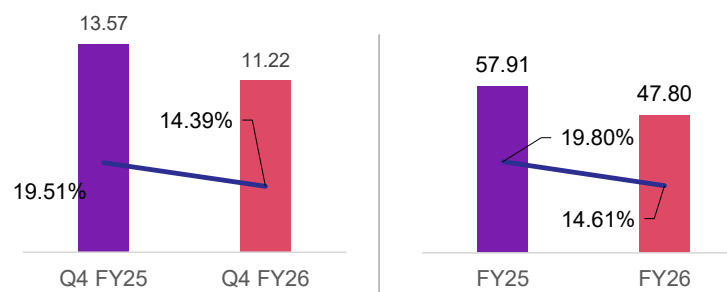


Q4 & FY26 FINANCIAL HIGHLIGHTS

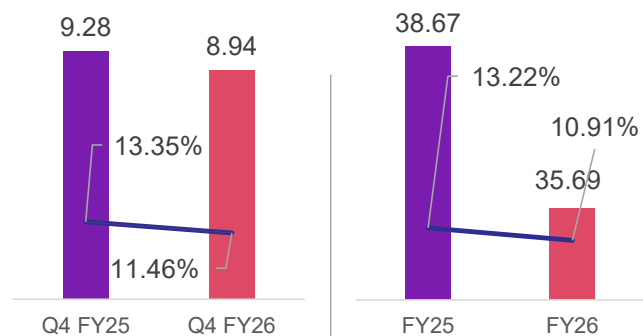
Revenues (Rs. Cr.)



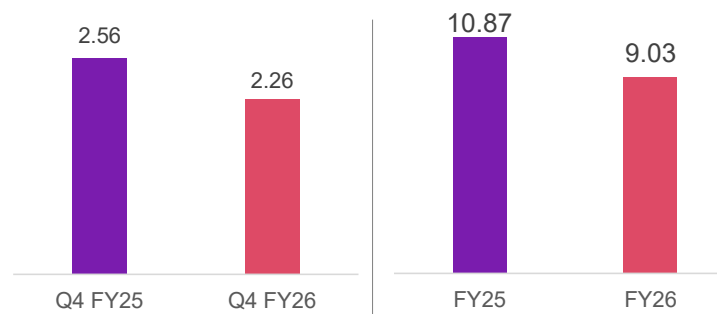
EBITDA & EBITDA Margin %



PAT & PAT Margin %



EPS (Rs.)





QUARTERLY INCOME STATEMENT

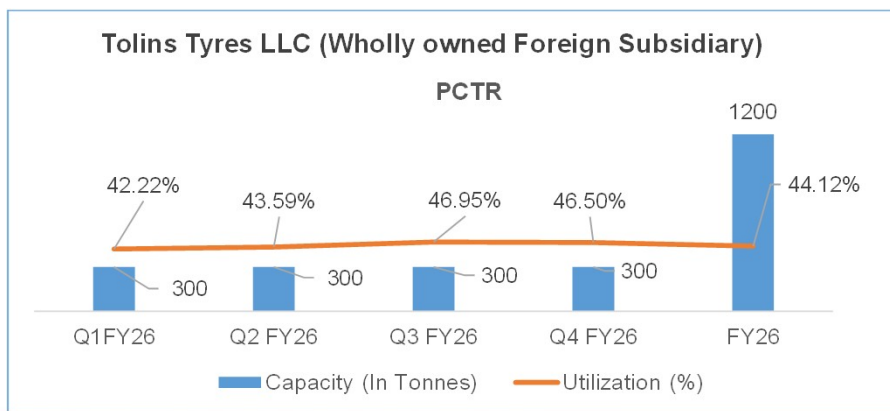
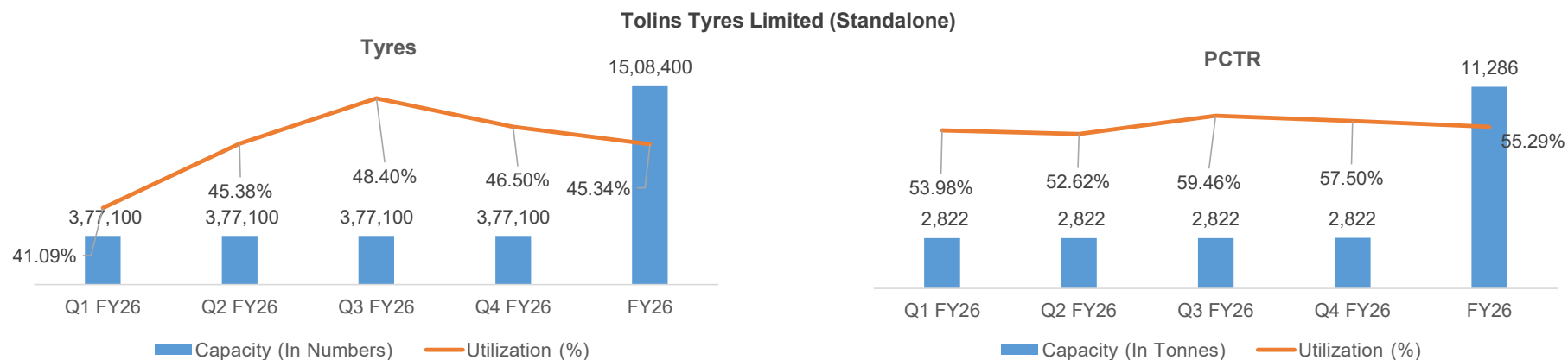
Particulars (Rs. Cr.)	Q4 FY26	Q4 FY25	YoY	Q3 FY26
Revenue from Operations	77.99	69.53		93.29
Other Income	0.94	1.17		1.20
Total Revenue	78.92	70.70	11.63%	94.49
Raw Materials	57.99	48.13		70.20
Employee Cost	4.12	4.56		4.52
Other Cost	4.65	3.28		4.37
Total Expenditure	66.76	55.96		79.09
EBITDA (excl. Other Income)	11.22	13.57	(17.27%)	14.20
EBITDA Margin (%)	14.39	19.51	(512 bps)	15.22%
Depreciation	0.94	0.93		1.10
Interest	0.22	0.81		0.39
Profit Before Exceptional Items	11.00	13.00		12.71
Income From Associates	0.00	0.00		0.00
PBT	11.00	13.00	(15.39%)	12.71
Tax	2.06	3.72		2.22
PAT	8.94	9.28	(3.67%)	10.49
PAT Margin (%)	11.46	13.35	(189 bps)	11.25%
Basic EPS	2.26	2.56		2.66



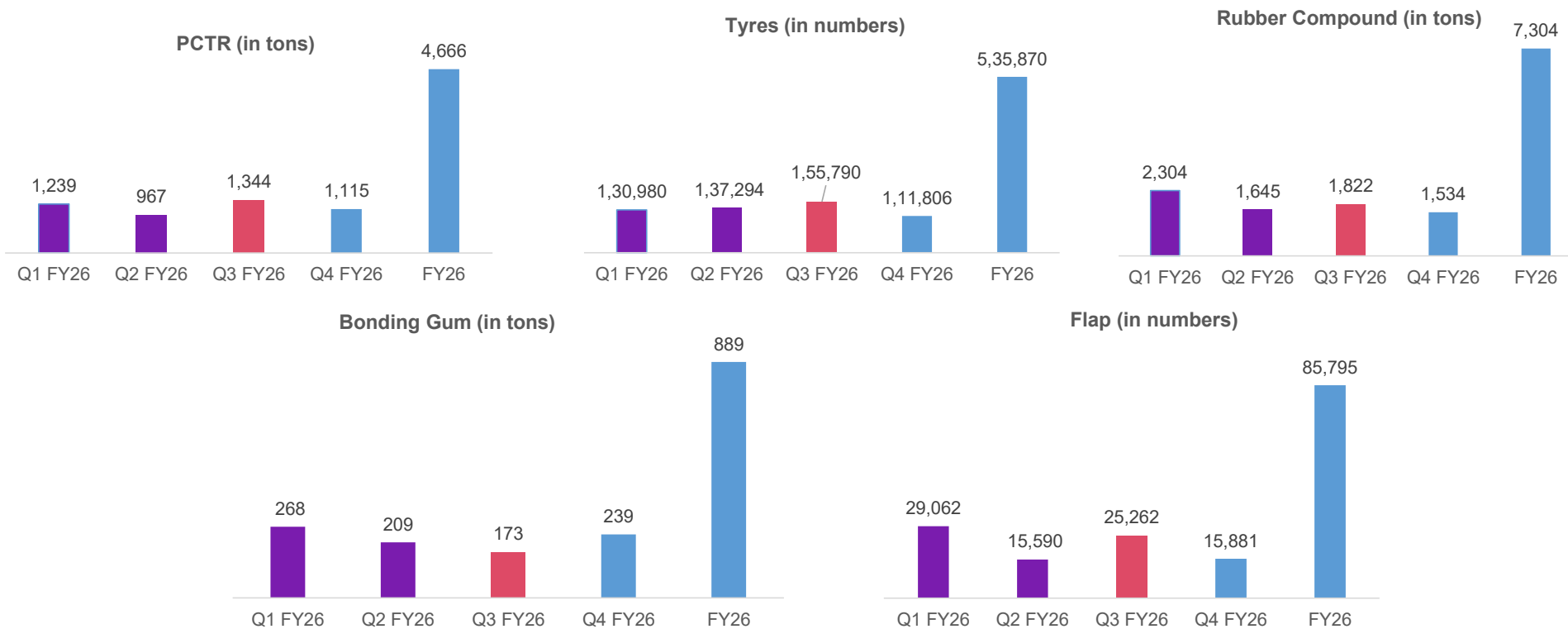
YEARLY INCOME STATEMENT

Particulars (Rs. Cr.)	FY26	FY25	YoY
Revenue from Operations	327.12	292.45	11.86%
Other Income	2.80	2.52	
Total Revenue	329.92	294.97	11.85%
Raw Materials	244.67	210.82	
Employee Cost	17.16	13.29	
Other Cost	17.50	10.43	
Total Expenditure	279.32	234.54	
EBITDA (excl. Other Income)	47.80	57.91	(17.46%)
EBITDA Margin (%)	14.61	19.80	(519 bps)
Depreciation	4.20	3.14	
Interest	1.78	6.24	
Profit Before Exceptional Items	44.61	49.34	
Income From Associates	0.00	0.00	
PBT	44.61	49.34	(9.58%)
Tax	8.93	10.67	
PAT	35.69	38.67	(7.72%)
PAT Margin (%)	10.91	13.22	(231 bps)
Basic EPS	9.03	10.87	

CAPACITY BUILD UP

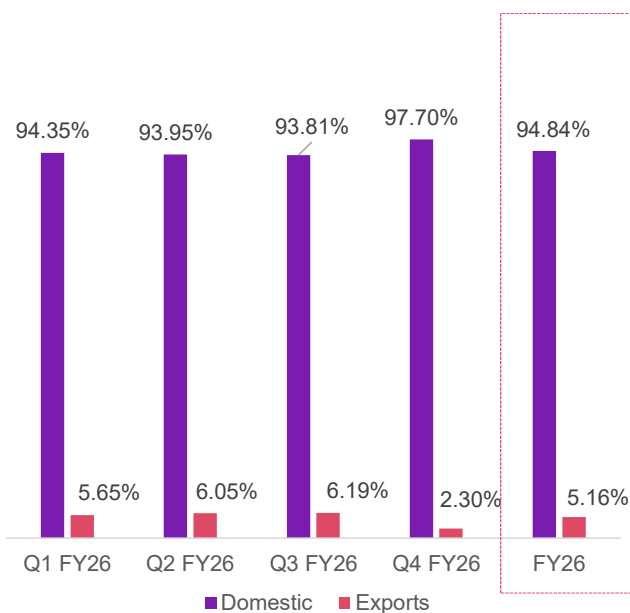


SALES MIX

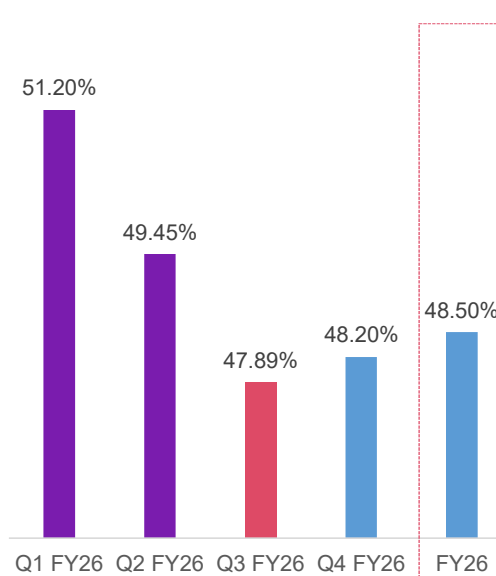


SALES MIX

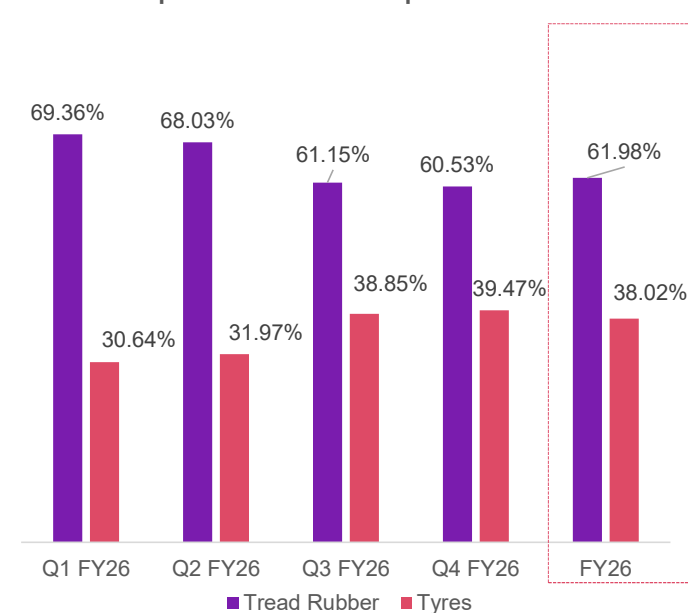
Geographical Revenue Split



Top 10 Customer Dependence



Operational Revenue Split





COMPANY OVERVIEW



FACTS AND FIGURES

- **Manufacturing Precured Tread Rubber (PCTR) and Tyres** for Light Commercial Vehicles, Agricultural vehicles, and two/three-wheelers under 'Tolins Tyres' Brand
- **Backward integration** - manufacturing Bonding Gum, Vulcanizing Solutions, Tyre Flaps and Tubes.
- **Presence across India with exports** to 40 foreign countries including Middle East, the ASEAN region and Africa
- **3 manufacturing facilities** spread across an area of 221,214 square feet – 2 in Kalady, Kerala and 1 in Ras Al Khaimah, UAE
- Annual capacity: Tread Rubber - 12,486 tons; Tyres - 1.51 million units and Rubber Compounds - 17,160 tons
- **In FY24, Company merged different business entities** involved in Tyre Retreading, Tyre manufacturing and Ancillary Products into one consolidated entity

FY26 Financial Highlights



Rs. **327.12** Cr.
OPERATIONAL REVENUE



Rs. **47.80** Cr.
EBITDA



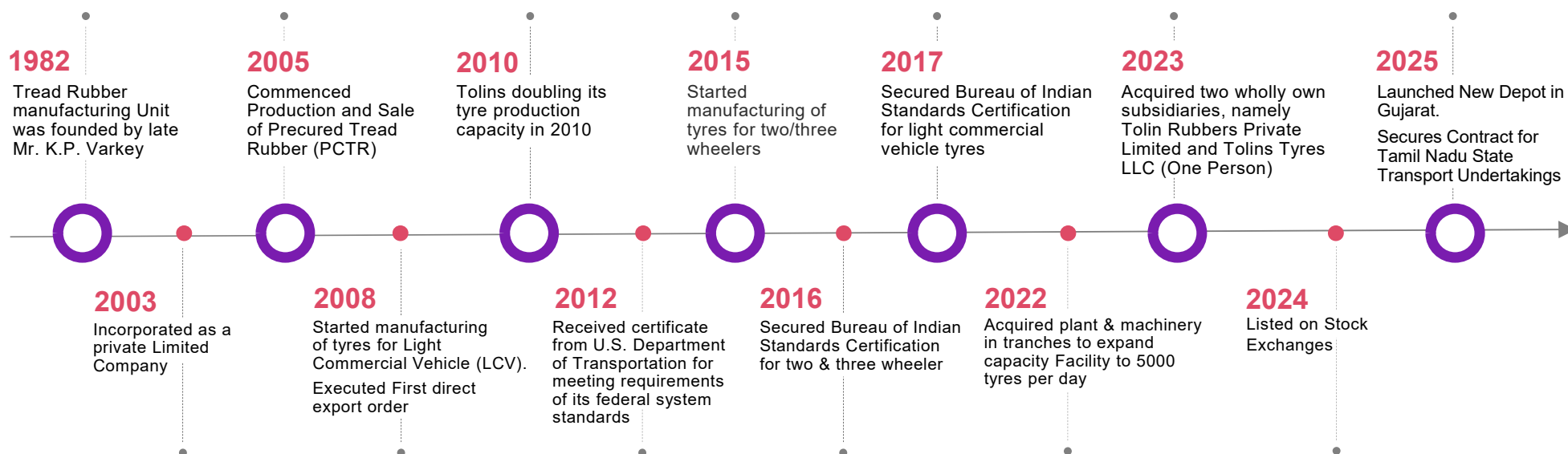
10.41%
ROE



12.80 %
ROCE



TIMELINE AND KEY MILESTONES



MANAGEMENT-BOARD OF DIRECTORS



Dr. Kalamparambil Varkey Tolin

54, is the Promoter, Chairman, and Managing Director of the company, having been with us since its inception. He holds a B.A. from Mahatma Gandhi University and a Ph.D. in Production Management with a specialization in the tyre industry from Colombo University. With approximately 32 years of experience in the tyre and tread industry, he oversees over-all operations and strategic growth initiatives. He is also a recipient of the McMillan Woods Global Award and the Master Class International Export Award.



Jerin Tolin

aged 46 years, is the Promoter, NonExecutive and Non Independent Director of the Company and has been associated with the company since 2004. She holds B.Sc in Mathematics from Sun-rise University, Rajasthan and Bachelor of Education in Mathematics from Vishwa Bharatiya Vidya Parishad. She is an active contributor in the field of education since 2020. She has her proprietorship concern in M/s Rubber Solutions involved in the manufacturing of Vulcanising solutions.



Sankarakrishnan Ramalingam

63, is the Non-Executive and Non Independent Director of the company and has been with us since 2023. He holds a B.Sc. from the University of Bombay and a Diploma in Industrial Chemistry from British Institutes Bombay. With 40 years of experience in commercial and merchant banking, particularly with Syndicate Bank, he has supported numerous companies as an investment banker in raising funds from equity capital markets. He has also served on the boards of several companies and currently oversees corporate governance, compliance, and overall corporate affairs for the company.



MANUFACTURING FACILITIES

3

MANUFACTURING FACILITIES

02

KALADY, Kerala

KERALA PLANT 1

Tyre & PCTR Plant

KERALA PLANT 2

Rubber Compound Plant

01

RAS AL KHAIMAH, UAE

RAS AL KHAIMAH, UAE Plant

PCTR Plant (Owned by Tolins Tyres LLC, wholly owned foreign subsidiary)

spread across

2,21,214 SQ. FT.

with land area ~ 13.67 acres

Capable to provide **end-to-end manufacturing** of rubber and rubber related products



MANUFACTURING FACILITIES





BUSINESS OVERVIEW

PRODUCT PORTFOLIO

Tyre Retreading



Precured tread Rubber (PCTR)



Conventional Tread Rubber

Tyres



Light Commercial Vehicle Tyres (LCV Tyres)



Off the Road/ Agriculture Tyres (OTR Tyres)



Two Wheeler & Three Wheeler Tyres

PRODUCT PORTFOLIO

Ancillary Products



Bonding Gum



Vulcanizing Solution



Rope Rubber & others

KEY STRENGTHS



Quality of Products

Quality as key driver of organizational growth. Certifications from U.S. Department of Transportation for exports to USA and E mark E32 for Europe.



Integrated manufacturing operations

coupled with in-house products and process design capabilities which offer scale, flexibility and comprehensive solutions



Experienced and Dedicated Management Team

Dr. KV Tolin, our Chairman and Managing Director, brings over three decades of techno-commercial management experience in the rubber and tyre industry



Long standing relationship with large OEMs & Dealers

Over three decades of strong relationships with Indian and global customers offering diverse product portfolio



Research and product development capabilities

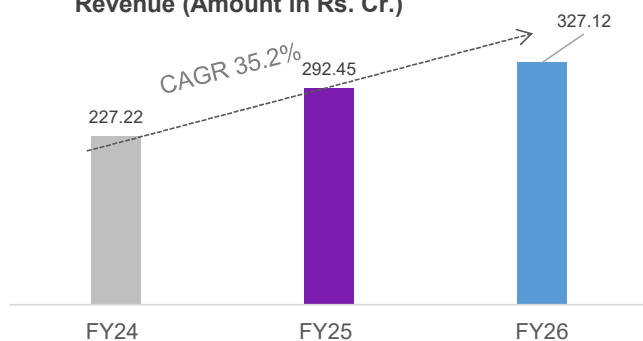
Prioritise R&D to expand their market share by consistently providing technologically advanced products



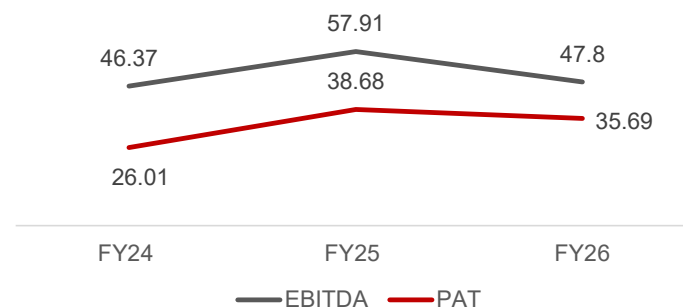
CONSOLIDATED ANNUAL FINANCIALS

ANNUAL PERFORMANCE

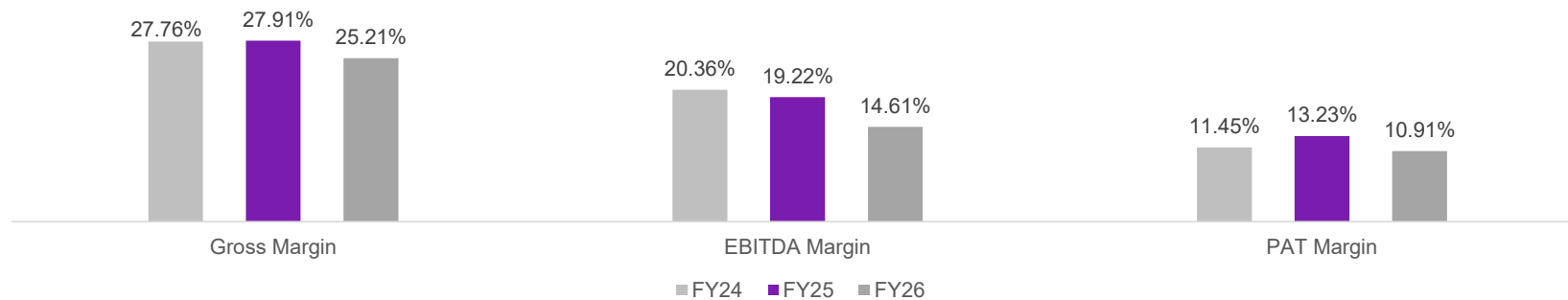
Revenue (Amount in Rs. Cr.)



EBITDA & PAT (Amount in Rs. Cr.)



Operational Margins (%)



Note: Fiscal 2023 figures are (on a standalone basis) and Fiscal 2024/ 2025 figures (on a consolidated basis) based on restated financial statement



ANNUAL INCOME STATEMENT

Particulars (Rs. Cr.)	FY26	FY25	YoY
Revenue from Operations	327.12	292.45	11.86%
Other Income	2.80	2.52	
Total Revenue	329.92	294.97	11.85%
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EBITDA Margin (%)	14.61%	19.80%	(519 bps)
Depreciation	4.20	3.14	
Interest	1.78	6.24	
Profit Before Exceptional Items	44.61	49.34	
Income From Associates	0.00	0.00	
PBT	44.61	49.34	(9.58%)
Tax	8.93	10.67	
PAT	35.69	38.67	(7.72%)
PAT Margin (%)	10.91%	13.22%	(231 bps)

Note: Fiscal 2022 and Fiscal 2023 figures are (on a standalone basis) and Fiscal 2024 figures (on a consolidated basis) based on restated financial statement

ANNUAL BALANCE STATEMENT

Particulars (Rs. Cr.)	As on March 31, 2026	As on March 31, 2025
Shareholders Funds(a)	361.24	324.43
Equity Share Capital	19.754	19.75
Instrument Entirely in the Nature of Equity	0	0.00
Other Equity	341.488	304.67
Non Controlling Interest	0.00	0.00
Non Current Liabilities(b)	1.27	1.45
Financial Liabilities		
Borrowings	0.52	0.71
Provisions	0.192	0.23
Deferred Tax Liabilities (net)	0.543	0.50
Other Non-Current Liabilities	0.01	0.01
Current Liabilities(c)	30.05	43.88
Financial Liabilities		
Borrowings	10.313	16.03
Trade Payables		
Payable to MSME Creditors	0.316	0.16
Payable to Other Creditors	8.355	14.67
Other Financial Liabilities	2.019	0.79
Other Current Liabilities	0.916	4.51
Provisions	2.611	4.09
Current Tax Liabilities	5.515	3.62
Total Equity & Liabilities(a+b+c)	392.55	369.75

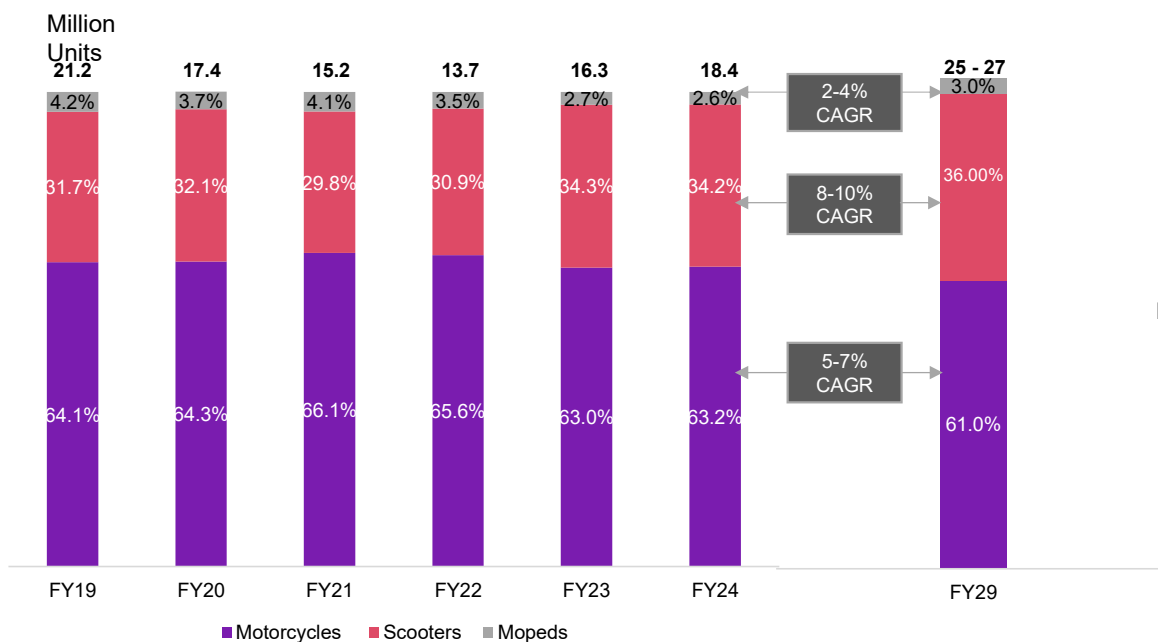
Particulars (Rs. Cr.)	As on March 31, 2026	As on March 31, 2025
Non Current Assets (a)	64.16	63.94
Property Plant & Equipment	29.60	31.21
Capital WIP	12.37	10.26
Right of Use Assets	0.02	0.04
Goodwill	20.81	20.81
Other Intangible Assets	0.02	0.03
Financial Assets		
Investments	0.00	0.00
Other Financial Assets	0.71	1.09
Defered Tax Assets (Net)	0.04	0.00
Other Non Current Assets	0.60	0.51
Current Assets (b)	328.39	305.82
Inventories	180.882	139.35
Financial assets		
Trade receivables	128.484	102.67
Cash & Cash equivalents	4.415	28.19
Bank Balances other than Cash & Cash Equivalents	0.728	27.36
Other Financial Assets	0.453	2.34
Current Tax Assets	0	0.00
Other Current Assets	13.429	5.90
Total Assets (a+b)	392.55	369.75



INDUSTRY OVERVIEW AND WAY FORWARD

INDUSTRY OVERVIEW

Tyre Industry: Domestic 2-Wheeler Vehicles Outlook



Source: SIAM; CRISIL M&A

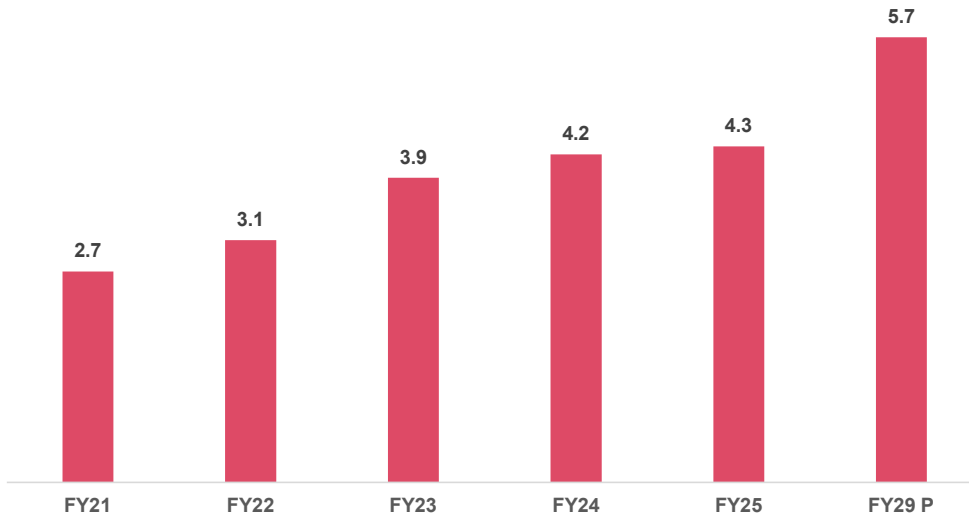
Key Demand Drivers

- Macroeconomic support
- Growing gig economy
- Financing support
- Rising rural incomes
- Premiumisation in the industry
- Electrification in the two-wheeler segment
- Rural infrastructure
- Shrinking replacement cycles
- Advancement in vehicle technology

INDUSTRY OVERVIEW

Passenger Vehicles Domestic Demand Outlook

Domestic Industry PV Outlook (Volumes)
Million Units



Source: SIAM; CRISIL M&A

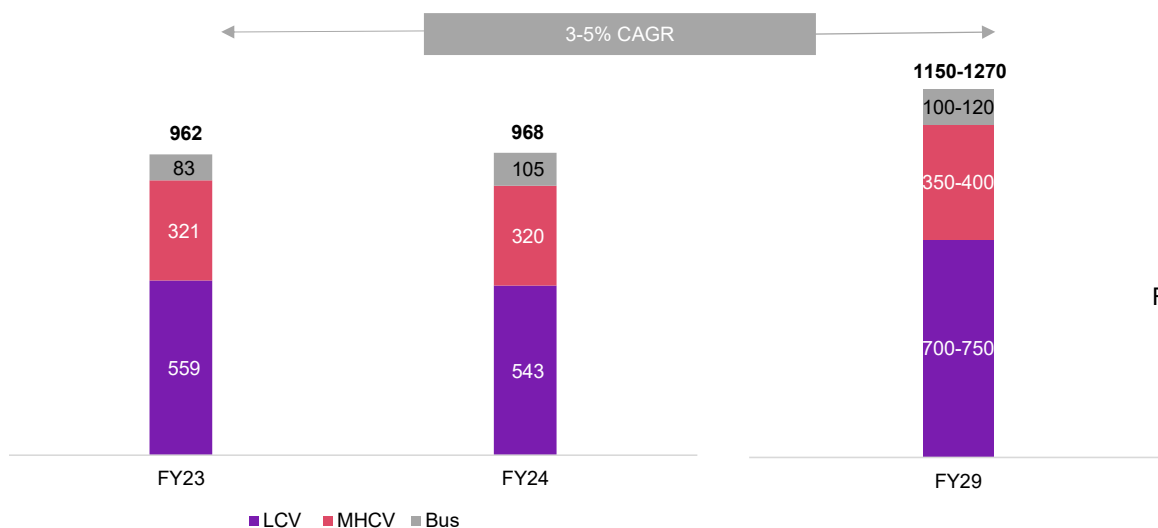
Key growth drivers

- Government boost for Compressed natural gas (CNG)
- Premiumization trend
- New model launches
- EV penetration in Passenger Vehicles
- GDP per capita
- Vehicle Penetration in India

INDUSTRY OVERVIEW

Demand for Commercial Vehicle Outlook

Commercial Vehicles Domestic Sales Outlook
Thousand Units



Source: SIAM; CRISIL M&A

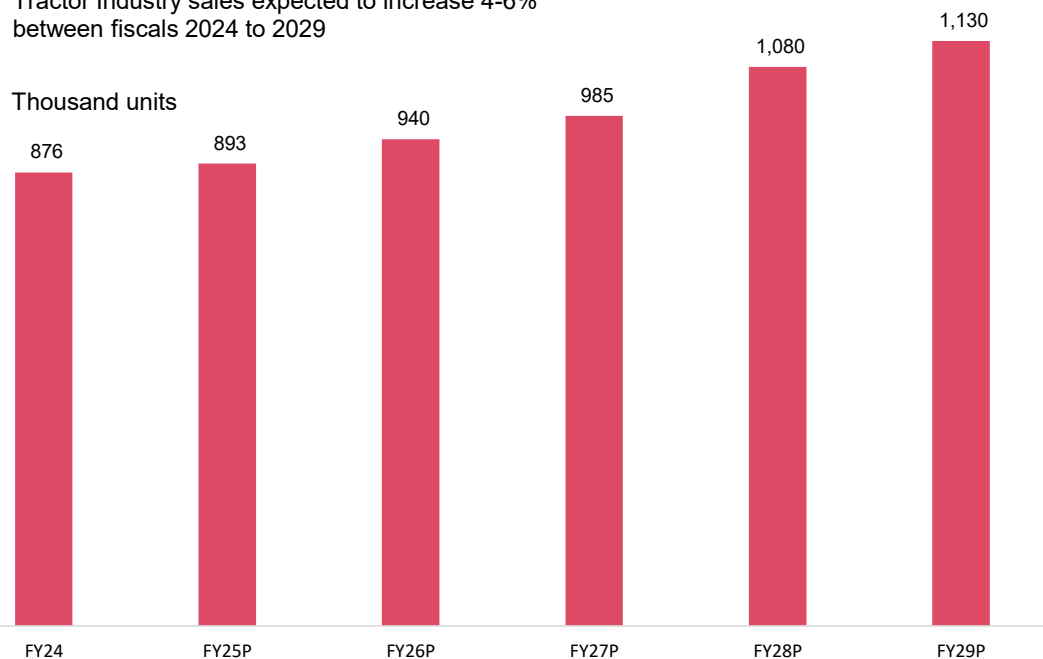
Key growth drivers

- Increasing freight rates to aid in materialization of deferred demand.
- Shift in fuel types of CVs to CNG
- Stable agricultural output
- Healthy industrial growth
- Focus on infrastructure and higher mining production to bolster tipper demand
- Capacity utilization and profitability of transporters
- Replacement demand
- Scrappage policy

INDUSTRY OVERVIEW

Growth for Tractor Outlook

Tractor Industry sales expected to increase 4-6% between fiscals 2024 to 2029



Source: CRISIL M&A Consulting

Key growth drivers



Monsoon Performance



Crop Prices



Government Regulations



Financing availability



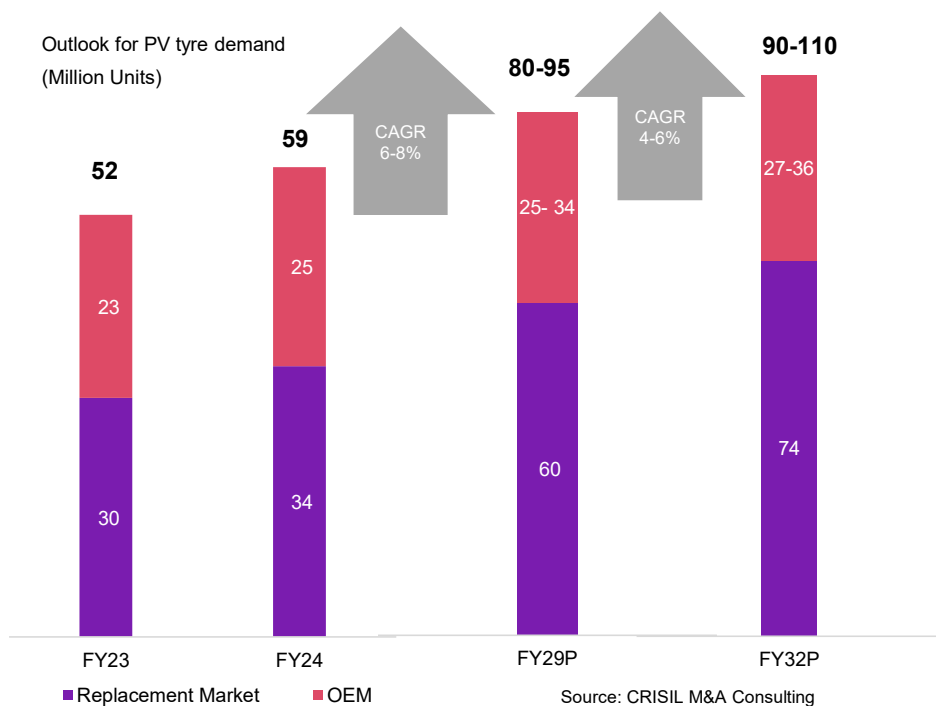
Non-farm usage of tractors on the rise



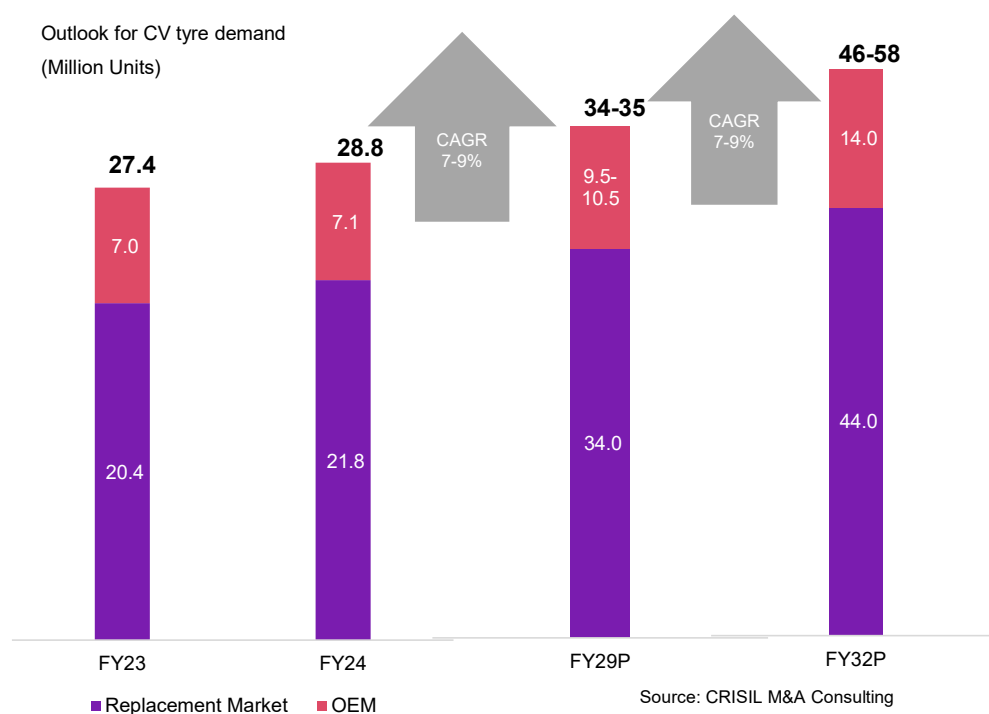
Replacement demand expected to be higher

INDUSTRY OVERVIEW

Demand for Passenger Vehicle (PV) Tyre Outlook



Demand for Commercial Vehicle (CV) Tyre Outlook





*RECENT ACHIEVEMENTS
AND
MILESTONES*

RECENT DEVELOPMENTS

8

Depots

Pan-India distribution network

3,737

Dealers

Across India

01

Strengthening Distribution — Gujarat Depot



Western India Entry

Strategic push into a high-potential new region



Faster Deliveries

Shorter lead times, stronger service levels



Demand Capture

Positioned for rising CV & agri tyre demand

02

Expanding Agricultural Portfolio — Complete Tractor Tyre Range

Front Tyres

Superior steering & control

Rear Tyres

High load capacity & durability

Heavy-Duty Rear Tyres

Maximum traction & performance

WAY FORWARD



Expanding Reach of Domestic and International Markets:

Expand presence in the domestic market and focus on key international clusters



Improve Efficiencies with Technology Enablement:

Further develop technology systems to increase asset productivity



Pursue Inorganic Growth through Selective Acquisitions:

Pursue inorganic growth opportunities through selective strategic acquisitions in the rubber and rubber related products



Optimization of the Capacity Utilization:

Aims to progressively increase utilization to 75% over the next few years



Expand Product Range by introducing new product range:

Plans to invest in developing new products

CSR- TOLINS WORLD SCHOOL

- **IN 2014, TOLINS GROUP ESTABLISHED AN EDUCATIONAL INSTITUTION IN MALAYATTOOR**, providing education of international standards to kids till Grade 12. By this, the group is committed to give back to its community.
- **THE 15-ACRE CAMPUS OF TOLINS WORLD SCHOOL IS NESTLED AT THE FOOTHILLS OF THE WESTERN GHATS** and is equipped with all the facilities and amenities essential for providing a top-tier education. This residential co-educational institution can accommodate up to 2,000 students, including a boarding capacity for 1,000
- **MISSION OF TOLINS WORLD SCHOOL IS TO PROVIDE EVERY STUDENT WITH A STRONG FOUNDATION** for lifelong success, fostering their development into responsible, compassionate, and productive citizens



THANK YOU

Mr. Sojan CS
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Ms. Tejaswee Gaonkar
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