



CIN: L50400GJ2021PLC126116

15<sup>th</sup> June, 2026

To,  
BSE Limited  
P J Towers,  
Dalal Street,  
Mumbai- 400001

Scrip Code: 544265

**Subject: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation for the year ended on March 31, 2026.**

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, please find enclosed Investor Presentation for the year ended March 31, 2026.

The above information is also being hosted on the Company's website at [https://  
https://nexxusgroup.co.in/](https://https://nexxusgroup.co.in/) in terms of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

You are requested to kindly take the same on your record.

Thanking you

Thanking You,

Yours Faithfully,

For Nexxus Petro Industries Limited

Zehra Murtaza Ghadiali  
Company Secretary and Compliance Officer

Place: Ahmedabad

**NEXXUS PETRO INDUSTRIES LIMITED**

(Formerly known as Nexxus Petro Industries Private Limited)

Registered Office : B-811, Swati Trinity, 8th Floor, Apple woods Township, SP Ring Road, Near Shantipura Circle, Sanathal, Ahmedabad, Gujarat 382210

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Nexus Petro  
Industries Limited

FY26 Annual  
Investor Presentation

## Safe Harbour



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# Nexus At A Glance: India's Fast-Growing Bitumen Solutions Provider



Nexus Petro Industries Limited is a rapidly growing manufacturer, processor, importer, and distributor of high-quality Bitumen, Bitumen Emulsions, and Special Bituminous Allied Products. Serving infrastructure contractors, road authorities, and government agencies across India, the company operates state-of-the-art, fully automated processing facilities equipped with NABL-accredited laboratories. With a strong commitment to quality, innovation, and sustainable growth, Nexus plays an important role in supporting India's infrastructure development.



2016

Year of Establishment



Bitumen (different grades), Bitumen Emulsion, PMB, CRMB

Product Portfolio



3 (Mundra, Pali and Bhopal)

Manufacturing Facilities



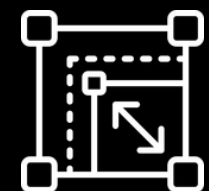
₹ 261.87 Cr

Revenue FY26



56

Employees



20,609 Sq. Metres

Total Manufacturing Area



₹ 6.39 Cr

PAT FY26



Rajasthan PWD

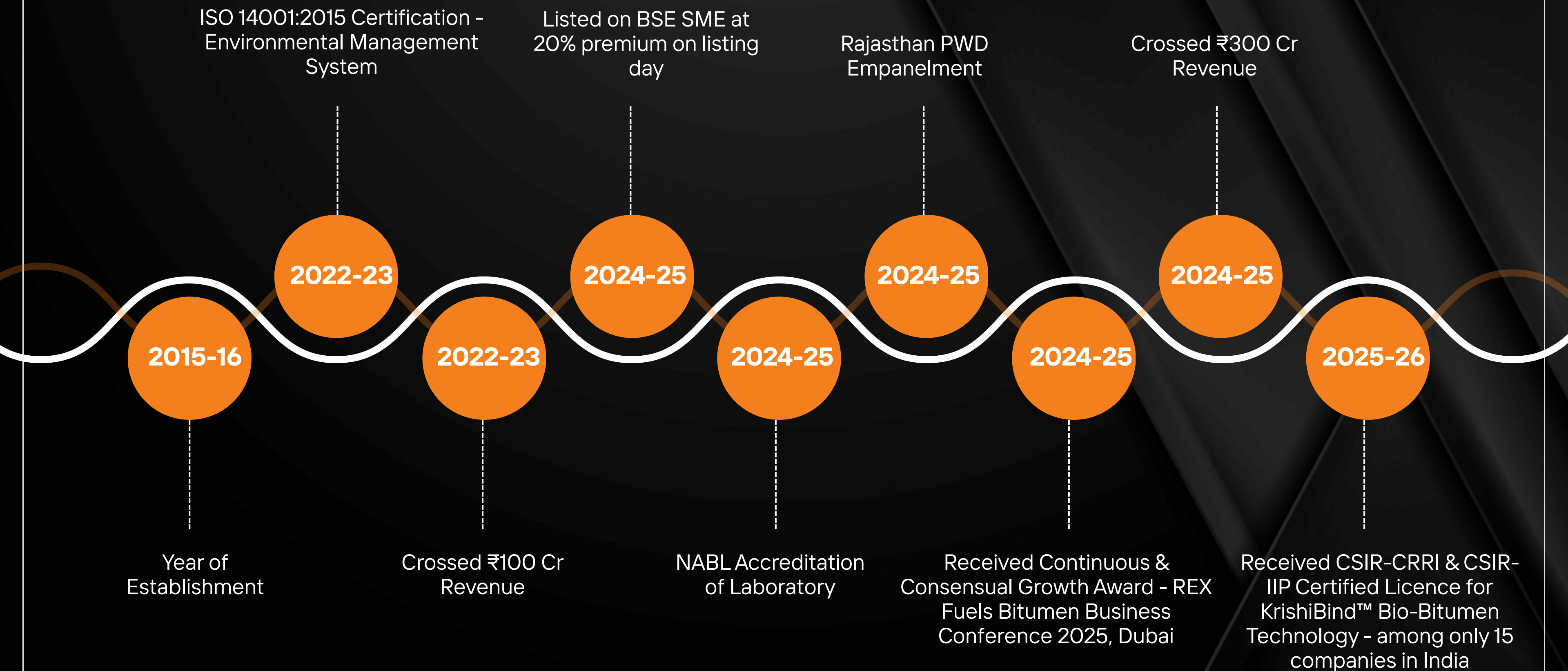
Government Empanelment



BIS | ISO | NABL | CSIR-CRRI & CSIR-IIP (KrishiBind™)

Certifications

# Our Journey



# The Management: Family-Driven Leadership with Over a Decade of Industry Experience



**Mr. Haresh Mohanlal Senghani**

**Chairman & Managing Director**

With over 22 years of business experience, Mr. Haresh Senghani founded the bitumen business in 2016 and has since led Nexus from a startup to a listed company. He oversees manufacturing, customer engagement, and overall administration.



**Mr. Rahul Mohanlal Senghani**

**Whole Time Director**

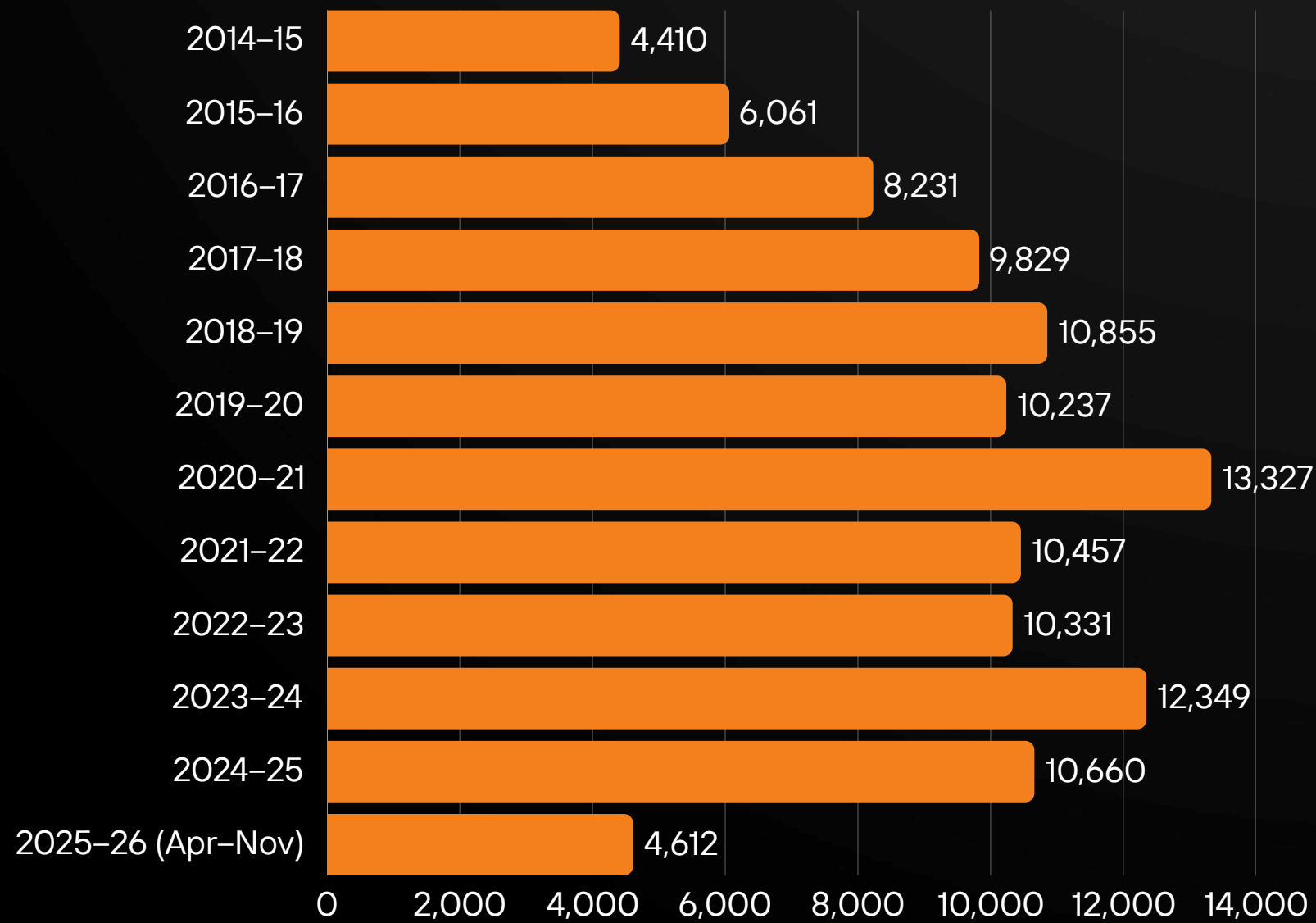
A co-founder with 21 years of experience in the construction and bitumen industry, Mr. Rahul Senghani holds an Executive Diploma in Export/Import Management. He leads all procurement, operations, and sales functions of the company.

# India's Road Infrastructure - A Multi-Decade Growth Programme



India's road infrastructure has undergone a transformational expansion over the past decade. With consistent annual budgetary support and flagship programmes driving construction at scale, the sector represents a structurally growing, government-backed demand pipeline for road-building materials - of which bitumen is the single most critical consumable.

**NH km Constructed per year**



Sources: MoRTH Year End Review 2025 (PIB, December 30, 2025), Union Budget 2026-27 - MoRTH Demand No. 86 (indiabudget.gov.in), PIB February 4, 2026

## Key Stats

- NH Network:** 91,287 km (2014) → 1,46,560 km (2025) - 60%+ growth in 11 years
- Construction pace:** 12.1 km/day (FY15) → 29-34 km/day
- MoRTH Budget 2026-27:** ₹3.10 lakh crore - up from ₹2.87 lakh crore (2025-26)
- Western India is the largest bitumen consuming region in India - directly Nexus's primary market**

## Key Programmes Grid

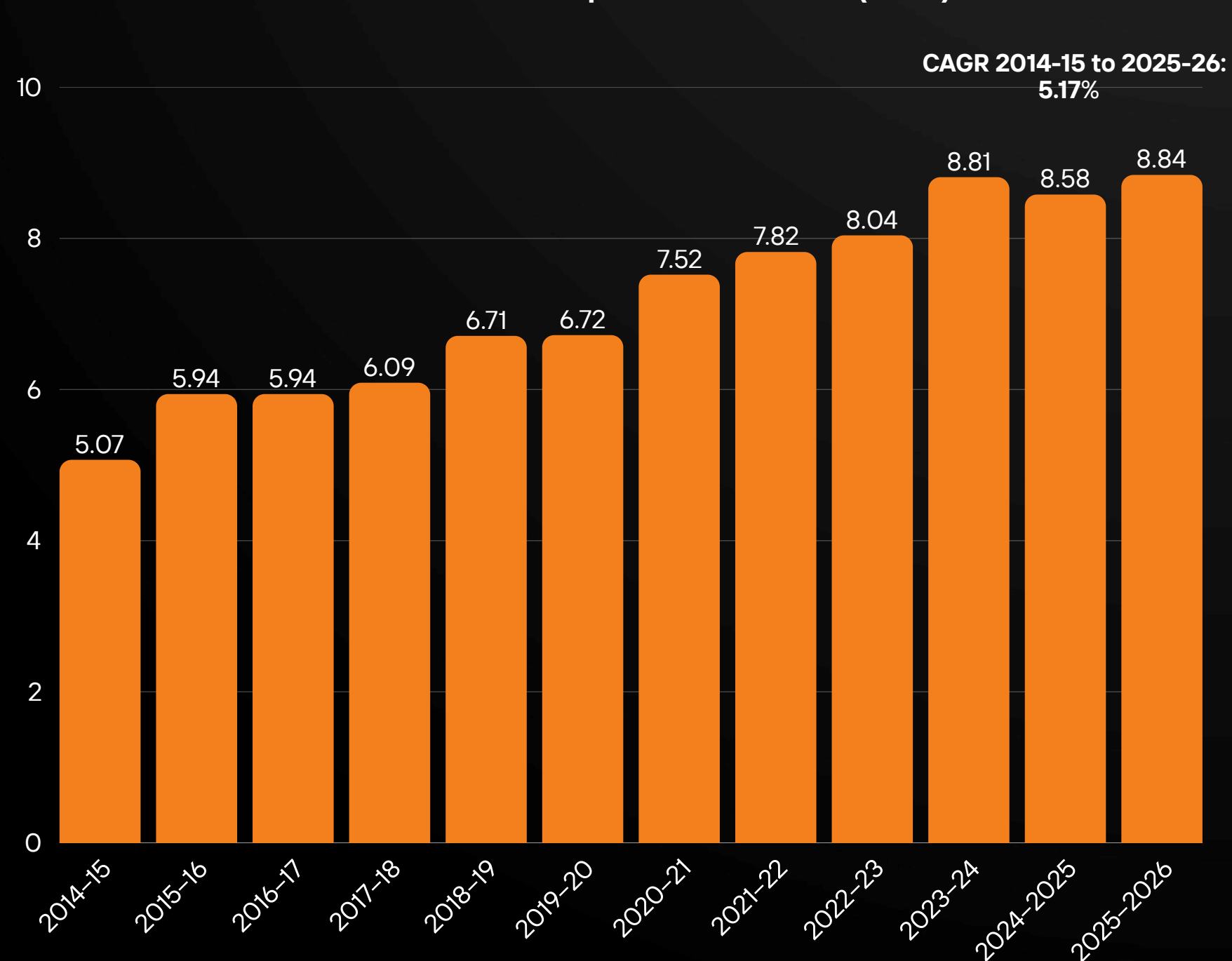
<p><b>1</b> <b>Bharatmala Phase I:</b> 26,425 km awarded   21,597 km completed (Nov 2025)</p>	<p><b>3</b> <b>Expressways:</b> 18,000 km operational target by 2028-29   26,000 km by 2032-33</p>
<p><b>2</b> <b>PMGSY-IV:</b> 62,500 km rural roads   ₹70,125 Cr   FY2025-FY2029</p>	<p><b>4</b> <b>PPP Pipeline:</b> 13,400 km   ₹8.3 lakh crore over next 3 years</p>

# India Bitumen Market

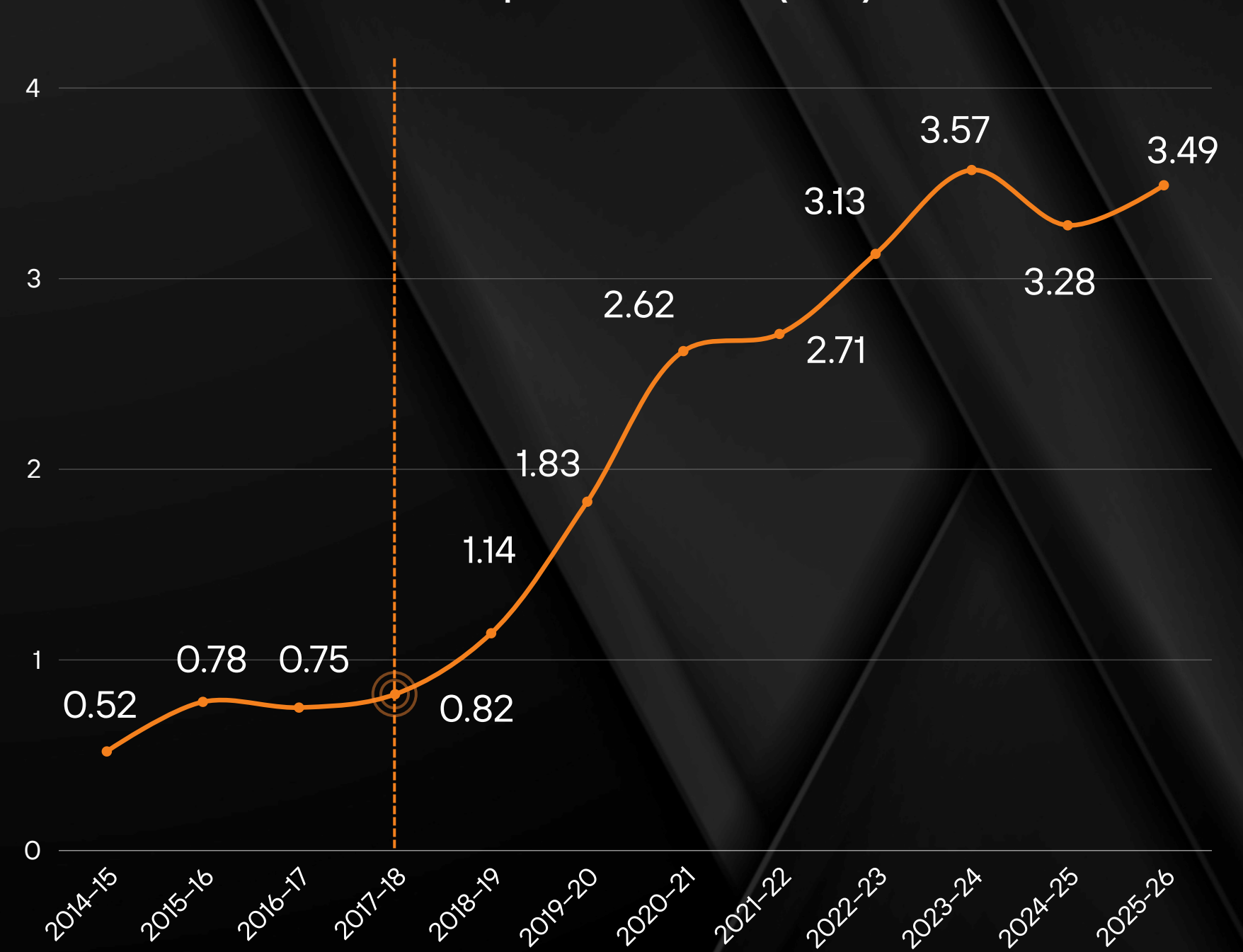


India's bitumen consumption has grown 73.6% over the past decade, driven entirely by road construction activity. Domestic production has remained broadly flat - creating a widening supply gap increasingly filled by private importers, of which Nexxus is a key player in western India.

Bitumen Consumption FY15 to FY26 (MMT)



Bitumen Imports FY15 to FY25 (MMT)



Sources: Petroleum Planning & Analysis Cell (PPAC), Ministry of Petroleum & Natural Gas, Government of India

# Government Policy Tailwinds



India's government has significantly accelerated both its road construction ambitions and its policies around sustainable road-building materials. For Nexxus, this creates a dual tailwind - sustained demand for conventional bitumen from infrastructure expansion, and emerging demand for bio-bitumen alternatives where Nexxus now holds a government-certified technology licence.

## Major Tailwinds:

### **Expressway Mandate - PMB Push** >>> **Nexxus Advantage**

Policy: All expressways and high-traffic national highways mandated to use PMB by NHAI/MoRTH specifications. 18,000 km expressways operational target by 2028-29.

Directly drives demand for Nexxus's value-added product range.

### **Rural Roads - Emulsion Demand:** >>> **Nexxus Advantage**

Policy: PMGSY-IV: 62,500 km rural roads under construction (FY25-FY29), ₹70,125 crore outlay. Rural roads predominantly use bitumen emulsion (SS grades)

Perfectly aligned with Nexxus's RS1, RS2, SS1, SS2 product portfolio.

### **Import Dependency Creates Urgency** >>> **Nexxus Advantage**

Policy: With West Asia conflict driving bitumen import prices up ~40% (from ~₹40,000/tonne to ₹54,000-₹76,000/tonne), government policy is actively pushing domestic and bio-alternatives.

Nexxus's KrishiBind™ licence positions it directly at the intersection of import substitution policy and road construction demand.

### **Bio-Bitumen KrishiBind™ Opportunity** >>> **Nexxus Advantage**

Policy: Minister Nitin Gadkari stated that a blend of 30% bio-bitumen + 16% rubber powder + 7% waste plastic could eliminate import reliance. India inaugurated its first commercial bio-bitumen road in December 2024 (NH-44).

Nexxus holds CSIR-CRRI & CSIR-IIP certified licence (No. CRRI/PME/L38) for KrishiBind™ technology - valid till January 2031. Nexxus is among only 15 companies in India to hold this licence.

# Competitive Advantages - What Sets Nexxus Apart



## Value-Added Product Capability

PMB and CRMB fetches 2–3x the margin of standard grades. NHAI mandates PMB for all expressways - growing addressable market. Only players with processing capability can compete in this segment.



## Port-Adjacent Mundra Facility

Processing unit adjacent to Adani Ports - India's largest private port. Shortest import route from Dubai. Enables competitive pricing and faster turnaround vs inland competitors.

## KrishiBind™ - Bio-Bitumen Licence

One of only 15 companies in India with CSIR-CRRI & CSIR-IIP certified licence. Positioned for India's import-substitution agenda as international bitumen prices surge ~40% due to geopolitical conflict.



## NABL-Accredited Laboratory

Only NABL-certified bitumen lab in the region. Test certificates accepted by government agencies without re-testing. Essential prerequisite for PWD empanelment and NHAI contractor supply.

## Promoter-Driven Operational Excellence

Founder-led company with 10+ years of industry experience. End-to-end operational control - procurement (WTD) and manufacturing/delivery (CMD) handled directly by promoters. 36 owned commercial vehicles for reliable last-mile delivery.



## Government PWD Empanelment

Authorised bitumen supplier for Government of Rajasthan PWD. Direct access to state government road projects - 55% of India's bitumen demand is state PWD-driven.

# Business Model



## Procurement

Raw bitumen sourced via direct imports from Dubai (Mundra Port) + domestic suppliers. Promoter-led procurement with 10+ years of supplier relationships. Mix optimised basis crude price arbitrage and quality requirements.

## Processing

Three facilities - Mundra (150 MT/day), Pali (300 MT/day), Bhopal. NABL-accredited quality labs at each facility ensure batch-by-batch certification. Products: VG grades, Emulsions, PMB, CRMB, KrishiBind™.

## Quality Certification

Every batch certified before dispatch. NABL accreditation means government agencies accept Nexus certificates without independent re-testing - critical for PWD and NHAI contractor supply.

## Dispatch

Own fleet of 36 commercial vehicles + third-party heated tanker network. Temperature-controlled delivery - bitumen maintained at 120–160°C throughout transport.

## Customers

- Road Construction Contractors (EPC) - including Adani Road Transport
- State PWDs - Rajasthan (empanelled)
- Hot Mix Plant Operators
- PMGSY Rural Road Contractors
- Municipal Corporations

# Product Portfolio



Nexus offers a complete portfolio of bitumen products across five categories - catering to national highway contractors, state PWDs, rural road programmes, and industrial customers. With the recent addition of PMB, CRMB, and future expansion with KrishiBind™, the company has expanded into higher-margin, value-added segments that command stronger pricing and customer stickiness. Currently ~15% of revenue is from value-added products.

Category	Viscosity Grade Bitumen			Penetration Grade Bitumen
Products	<b>VG-10, VG-30, VG-40</b>			<b>60/70, 80/100</b>
Application	National & state highways, urban roads			Industrial, waterproofing, legacy specs
Standards	<b>IS 73:2013</b>			<b>IS 73</b>
Category	Bitumen Emulsion			Polymer Modified Bitumen
Products	<b>RS1, RS2, SS1, SS2</b>			<b>PMB</b>
Application	Rural roads (PMGSY), surface dressing, cold-mix patching			Expressways, flyovers, high-traffic corridors - NHAI mandated
Standards	<b>IS 8887:2018</b>			<b>IS 15462</b>
Category	Crumb Rubber Modified Bitumen			Bio-Bitumen*
Products	<b>CRMB</b>			<b>KrishiBind™</b>
Application	Government-mandated stretches, sustainable road construction			Import-substitute, sustainable road construction
Standards	<b>IS 15462</b>			<b>CSIR-CRRI &amp; CSIR-IIP Certified</b>

\*At licence stage

# Manufacturing Footprint



## Three Strategically Located Processing Facilities Across Western & Central India



### Mundra, Gujarat (Primary Hub)

- Products: Bitumen (all VG & Penetration grades) + Bitumen Emulsion
- Capacity: 150 MT/day
- Strategic advantage: Adjacent to Adani Ports - one of India's largest private ports. Direct import access from Dubai. Enables lowest-cost, fastest-turnaround procurement

### Mundra, Gujarat (R&D Facility)

- Purpose: PMB & CRMB Formulation, new raw material identification, benchmarking
- Strategic advantage: NABL accredited labs which means government agencies accept Nexxus certificates without independent re-testing.



### Bhopal, Madhya Pradesh (Central India Hub)

- Products: Bitumen (all VG grades)
- Capacity: 100 MT/day
- Strategic advantage: Centrally located - borders Gujarat, Rajasthan, Maharashtra, Chhattisgarh, and UP. Functions as distribution hub for multiple neighbouring states



### Pali, Rajasthan (Largest Facility)

- Products: All products (full range including PMB & CRMB)
- Capacity: 300 MT/day - largest of the three units
- Strategic advantage: Serves Rajasthan state market. Proximity to major road construction corridors

# Key Ratios



FY25

**₹ 30,493.34 lakhs**

Revenue from Operation

**₹ 1,124.71 lakhs**

EBITDA

**3.69%**

EBITDA Margin

**₹ 608.78 lakhs**

PAT

**2.00%**

PAT Margin

**0.60**

DEBT/EQUITY

**18.87 %**

ROE

**31.62%**

ROCE

**1.91**

Current ratio

FY26

**₹ 26,187.37 lakhs**

Revenue from Operation

**₹ 1,206.83 lakhs**

EBITDA

**4.61%**

EBITDA Margin

**₹ 639.38 lakhs**

PAT

**2.44%**

PAT Margin

**0.54**

DEBT/EQUITY

**16.54 %**

ROE

**23.28%**

ROCE

**2.13**

Current ratio

# Profit & Loss Statement



All figures are presented on a consolidated basis.

All figures in ₹ Lakhs

Particulars	H2FY25	H1FY26	H2FY26	FY25	FY26
<b>Revenue from Operations</b>	<b>21,782.25</b>	<b>14,118.11</b>	<b>12,069.26</b>	<b>30,493.34</b>	<b>26,187.37</b>
COGS	19,811.12	12,651.00	10,223.48	27,780.21	22,874.48
Gross Profit	1,971.13	1,467.11	1,845.78	2,713.13	3,312.89
Gross Profit Margin (%)	9.05	10.39	15.29	8.90	12.65
Operating & Other Expenses	1,166.84	1,002.72	1,103.34	1,588.42	2,106.06
<b>EBITDA</b>	<b>804.29</b>	<b>464.39</b>	<b>742.44</b>	<b>1,124.71</b>	<b>1,206.83</b>
EBITDA Margin (%)	3.69	3.29	6.15	3.69	4.61
Depreciation & Ammortisation Expenses	56.64	94.34	134.42	82.21	228.76
Interest Cost	127.00	112.28	98.35	259.88	210.63
Other Income	10.35	16.17	86.05	26.78	102.22
Profit Before Tax	631.00	273.94	595.72	809.40	869.66
Exceptional Item	-	-	-	-	12.19
Total Tax Expense	155.65	70.65	171.82	200.62	242.47
<b>Profit After Tax</b>	<b>475.35</b>	<b>203.29</b>	<b>423.90</b>	<b>608.78</b>	<b>639.38</b>
PAT Margin (%)	2.18	1.44	3.51	2.00	2.44
Earnings Per Share(₹)	7.52	2.92	6.28	10.14	9.20

# Balance Sheet Statement



All figures are presented on a consolidated basis.


All figures in ₹ Lakhs

Particulars ( All amount in INR Lakhs)	FY25	FY26
<b>Equity &amp; Liabilities</b>		
<b>Equity</b>		
Share Capital	695.04	695.04
Reserve & Surplus	2,531.75	3,171.16
<b>Total Equity</b>	<b>3,226.79</b>	<b>3,866.20</b>
<b>Non Current Liabilities</b>		
Long-Term Borrowings	69.92	334.72
Long-Term Provisions	5.96	11.77
<b>Total Non Current Liabilities</b>	<b>75.88</b>	<b>346.49</b>
<b>Current Liabilities</b>		
Short Term Borrowings	1,867.85	1,740.78
Trade Payables	374.30	350.58
Other Current Liabilities	452.81	89.86
Short Term Provisions	55.48	62.85
<b>Total Current Liabilities</b>	<b>2,750.44</b>	<b>2,244.07</b>
<b>Total Liabilities</b>	<b>2,826.32</b>	<b>2,590.56</b>
<b>Total Equity &amp; Liabilities</b>	<b>6,053.11</b>	<b>6,456.76</b>

Particulars ( All amount in INR Lakhs)	FY25	FY26
<b>Assets</b>		
<b>Non-Current Assets</b>		
Fixed Assets	711.21	1331.63
Non-Current Investments	82.50	82.50
Deferred Tax Assets (Net)	9.75	24.24
Other Non-Current Assets	9.38	229.68
<b>Total Non-Current Assets</b>	<b>812.84</b>	<b>1,668.05</b>
<b>Current Assets</b>		
Inventories	966.83	543.44
Trade Receivables	2,988.94	3,152.33
Cash and Cash Equivalents	436.65	50.34
Short Term Loans and Advances	847.85	1,042.60
<b>Total Current Assets</b>	<b>5,240.27</b>	<b>4,788.71</b>
<b>Total Assets</b>	<b>6,053.11</b>	<b>6,456.76</b>

# THANK YOU




 Nexus Petro Industries Limited


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