4th August, 2026

The Secretary
BSE Ltd.
Corporate Relationship Dept.,
14th floor, P. J. Tower,
Dalal Street, Fort
Mumbai - 400 001
Stock Code – 500331

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex,
Bandra (E),
Mumbai - 400 051
Stock Code - PIDILITIND

Sub: Earnings Presentation

Dear Sir,

Please find attached the Earnings Presentation for the quarter ended 30th June, 2026.

Thanking you,

Yours faithfully,
For **Pidilite Industries Limited**

MANISHA RAKESH SHETTY
Digitally signed by MANISHA RAKESH SHETTY
Date: 2026.08.04 14:45:35 +05'30'

Manisha Shetty
Company Secretary

Encl: a/a

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Regent Chambers, 7th Floor
Jamnalal Bajaj Marg
208 Nariman Point
Mumbai 400 021

Pidilite Industries Limited

Corporate Office
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Andheri - E, Mumbai 400059, India

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2835 7952 / 2835 7365
F +91 22 2830 4482
www.pidilite.com
CIN:L24100MH1969PLC014336

BUILDING BONDS

Pioneers of imagination who create better possibilities that delight customers.

Q1 FY 27

EARNINGS PRESENTATION

OUR BRANDS

CORE

- FEVICOL
- M-seal
- Fevi kwik
- Araldite

GROWTH

- Dr. Fixit – Waterproofing Expert
- Pidilite Emerging India
- WD-40
- Dr. Cipy
- Pidilite Joineries
- Roff – Tile & Stone Fixing Expert
- Fevicryl
- ICA Pidilite

PIONEER

- Haisha paints
- UnoFin – Decorative Waterproof Render
- Jowat Klebstoffe
- Fevi Seal
- Litokol
- Tenax

DISCLAIMER

This presentation may contain statements which reflect the management's current views and estimates and could be construed as forward-looking statements.

The future involves certain risks and uncertainties that could cause actual results to differ materially from the current views being expressed.

Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product and pricing pressures and regulatory developments.

INDEX

Performance Overview

FINANCIAL PERFORMANCE – Q1 FY27

- Standalone Net Sales for the quarter at Rs 4,237 Cr grew by **22.2%** with Underlying Volume Growth (UVG) of **11.3%.** Price increases were taken across all categories to offset the increase in input costs.
- Consumer and Bazaar ('C&B') revenue grew by 22.5% with UVG of **12.2%.**
- Business to Business ('B2B') revenue grew by 16.0% with UVG of **7.3%.** Domestic B2B continues double digit growth with UVG of **10.4%** however, exports UVG was (-)8.4% impacted by ongoing geopolitical conditions.
- Gross Margin at **52.5%** contracted by ~90 bps over Q1 last year due to inflationary impact of West Asia crisis.
- EBITDA Margin at **26.4%** improved by ~80 bps over Q1 FY26 (25.6%).
- PAT grew by **27.7%.**
- Revenue of Domestic Subsidiaries grew by **11.5%,** and that of International Subsidiaries grew by **12.0%.**
- Consolidated Revenue at Rs 4,541 Cr grew by **21.3%** and EBITDA margin was **26.3%.**

EARNINGS SUMMARY – Q1 FY27

	Standalone		Consolidated	
Net Sales #	Rs 4,237 Cr	▲ 22.2%	Rs 4,541 Cr	▲ 21.3%
EBITDA *	Rs 1,121 Cr	▲ 26.2%	Rs 1,194 Cr	▲ 26.9%
PBT *	Rs 1,120 Cr	▲ 27.3%	Rs 1,175 Cr	▲ 28.3%
PAT	Rs 830 Cr	▲ 27.7%	Rs 884 Cr	▲ 30.3%

#Net Sales excludes Other Operating Revenue.
*EBITDA is before non-operating income. PBT is Profit before tax, Exceptional Items and share of JV and associates.

NEW PRODUCT INNOVATION

Professional M-seal

M-seal Advanced Solvent Cement is an industry-first water-washable medium bodied, low-smell solvent cement compatible with CPVC, UPVC, PVC pipes.

Fevicol's High-Strength Adhesives

Fevicol's most technologically advanced adhesive, formulated with an anti-bending property for superior stability and finish.

MARKETING INITIATIVES

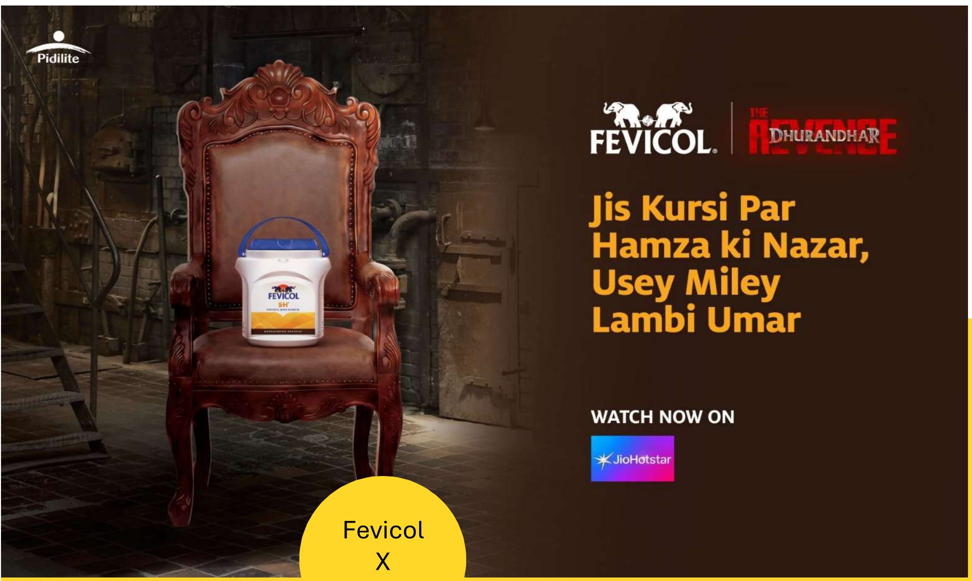
In Fevicol's new advertisement, Piyush Pandey's final script finds humour in India's chase for the kursi

MARKETING INITIATIVES

With **StainOff Wipes**, Pidilite introduces an on-the-go solution designed to tackle everyday interruptions, quickly and effectively.

MARKETING INITIATIVES

Film Integrations

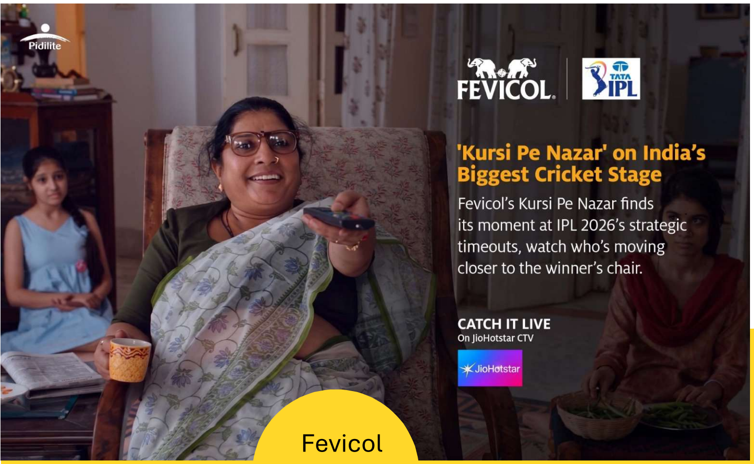


Fevicol
X
Dhurandar

Roff
X
Peddi

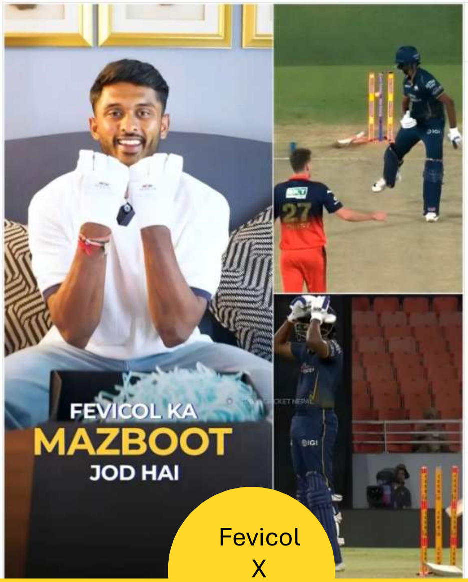
MARKETING INITIATIVES

IPL Integrations



Fevicol
X
IPL

Fevicol
X
IPL



Fevicol
X
Sai
Sudarshan

MARKETING INITIATIVES

Our impactful events & exhibitions

Expodent Mumbai Apr 2026

AGNI NICMAR May 2026

Data Centre Conclave Jun 2026

Design Debate May 2026

GM Hotelier India Awards Jun 2026

Design Debate Jun 2026

AWARDS & RECOGNITION

Silver medals at the **ET Shark Awards 2026**

- Retail – Consumer Products for Fevicol MR: Pull It, Stick It, Push It
- Customer Engagement & Experience Campaign for Fevikwik AI Pack.

Mommy Awards 2026

- Best Moment Marketing Post – Fevicol
- Best Kumbh Mela Campaign - Fevicol

2026 Kyoorius Creative & Marketing Awards

- Fevikwik AI Pack: Recognised for reimagining creativity through the innovative use of AI across Social media and Digital Advertising categories.

- The Haathis of Fevicol Marol Naka: Recognised in the Poster and Billboard categories for bringing an iconic brand story to life.

Detailed Financial Performance

EARNINGS SUMMARY – STANDALONE

In Crs

PARTICULARS	QUARTER		
	Q1 FY26	Q1 FY27	Growth (%)
Net Sales	3,467	4,237	22.2%
Material Costs	1,616	2,012	24.5%
A&SP	112	153	36.6%
Staff Costs	410	454	10.8%
Other Expenses	453	510	12.5%
EBITDA	**888**	**1,121**	**26.2%**
EBITDA Margin	25.6%	26.4%	
Profit before tax	**879**	**1,120**	**27.3%**
Profit before tax Margin	25.4%	26.4%	
Profit after tax	**650**	**830**	**27.7%**

SEGMENT OVERVIEW – STANDALONE

	Q1 FY 27	
	Consumer & Bazaar (C&B)	
Revenue from operation #	Rs 3,458 Cr	▲ 22.5%
PBIT^	Rs 1,127 Cr	▲ 24.7%
	Business to Business (B2B)	
Revenue from operation #	Rs 821 Cr	▲ 16.0%
PBIT^	Rs 170 Cr	▲ 29.2%

#Revenue includes other operating revenue and excludes intercompany eliminations.
^PBIT is Profit Before Interest, Tax ,Exceptional Items and unalloacable expenses.

SEGMENT OVERVIEW – STANDALONE

Consumer and Bazaar (C&B)

- C&B segment revenue grew by **22.5%** for the quarter
- PBIT % improved by ~58 bps.

Business to Business (B2B)

- B2B segment grew by **16.0%** for the quarter.
- PBIT% improved by ~211 bps.

DOMESTIC SUBSIDIARIES PERFORMANCE

	Q1 FY 27	
	Consumer & Bazaar (C&B)	
Net Sales	Rs 156 Cr	▲ 17.0%
EBITDA *	Rs 27 Cr	▲ 23.3%
	Business to Business (B2B)	
Net Sales	Rs 92 Cr	▲ 3.4%
EBITDA *	Rs 6 Cr	▲ 23.8%

*EBITDA is before exceptional items. Figures are reported excluding consolidation adjustments.

OVERSEAS SUBSIDIARIES PERFORMANCE

	Q1 FY 27	
	Middle East & Africa	
Net Sales	Rs 93 Cr	▲ 7.7%
EBITDA *	Rs 14 Cr	▲ 106.6%
	Asia	
Net Sales	Rs 105 Cr	▲ 16.0%
EBITDA *	Rs 26 Cr	▲ 40.8%

*EBITDA is before exceptional items. Figures are reported excluding consolidation adjustments.

EARNINGS SUMMARY – CONSOLIDATED

In Crs

PARTICULARS	QUARTER		
	Q1 FY26	Q1 FY27	Growth (%)
Net Sales	3,742	4,541	21.3%
Material Costs	1,722	2,118	23.0%
A&SP	118	159	34.5%
Staff Costs	464	515	11.0%
Other Expenses	508	566	11.3%
EBITDA	**941**	**1,194**	**26.9%**
EBITDA Margin	25.1%	26.3%	
PBT Before Share in Asso. & JV	**916**	**1,175**	**28.3%**
Profit before tax Margin	24.5%	25.9%	
Profit after tax	**678**	**884**	**30.3%**

SUSTAINABILITY JOURNEY

SUSTAINABILITY JOURNEY - APPROACH

Proactive approach to integrate sustainability into business strategy

Our Core Pillars

Environment	Social	Governance
Combatting Climate Change & Sustainable Innovation	Servicing People and Communities	Responsible Value Creation

Future Actions

2025 - 2027

Value Chain Integration

- Onboarding value chain partners into ESG framework
- Quantifying Scope 3 emissions
- Product Life Cycle Assessments

2027 - 2029

Business Transformation

- Align Decarbonization Strategy with SBTi
- Handhold value chain partners for their emission reduction
- Execute action plans to deliver ESG goals and pave way for net zero

2030

Competitive Edge

- Achieve 2030 goals
- ESG value creation for suppliers
- New business opportunities due to ESG performance

SUSTAINABILITY JOURNEY – KPI's

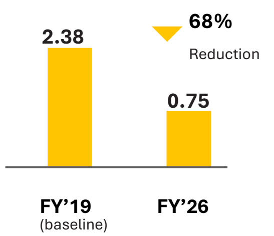
The execution of identified actions delivering measurable outcomes

Our Core Pillars

Environment	Social	Governance
Combatting Climate Change & Sustainable Innovation	Servicing People and Communities	Responsible Value Creation

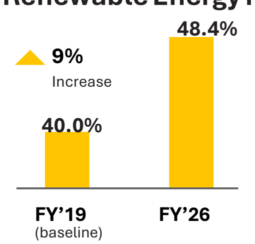
Measurable Outcome

Water Use Intensity



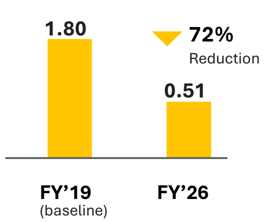
Kiloliter/ Metric Ton

Renewable Energy Mix



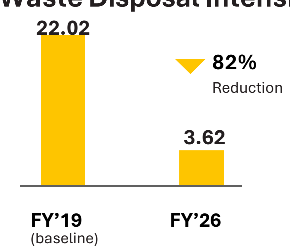
Renewable energy consumption

Energy Use Intensity



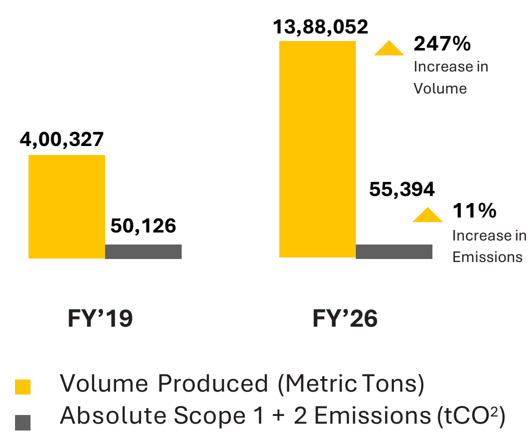
Gija Joules/ Metric Ton

Waste Disposal Intensity



Kilogram / Metric ton

Comparison of Volume Produced and Absolute GHG Emissions



PERFORMANCE OUTLOOK

PERFORMANCE OUTLOOK

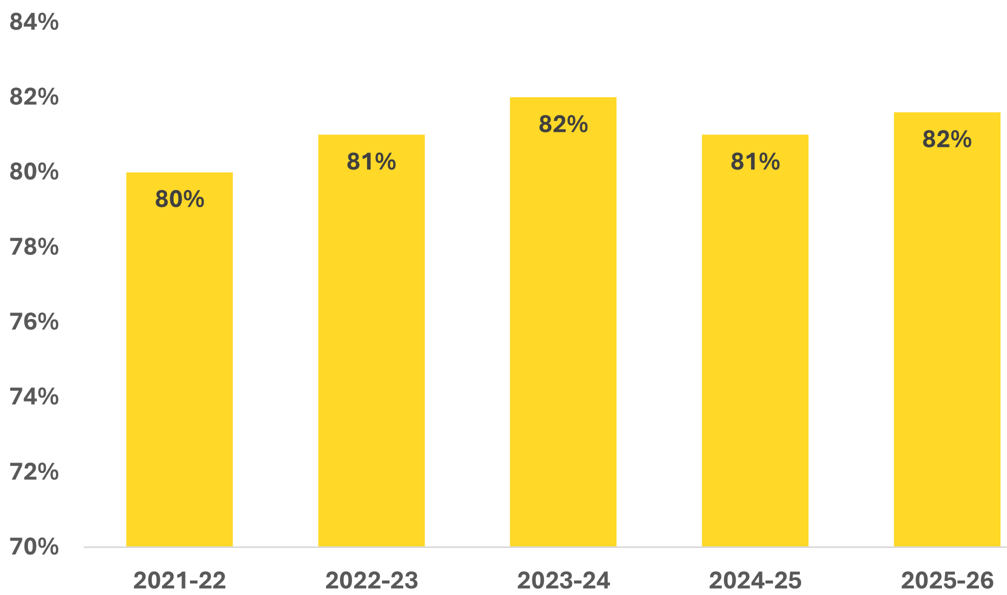
- We have commenced FY27 on a strong footing, with broad-based growth across both Consumer & Bazaar and Business-to-Business segments. Domestic demand continues to be resilient, supported by healthy performance in urban and rurban markets.
- Our investments in brand building and business development during the quarter, underscored our commitment to continuously strengthen our brands and expand our market presence.
- Our disciplined execution has enabled us to manage volatility effectively, balancing investments in brand building, innovation, and supply chain capabilities with prudent cost management. We continue to monitor external factors such as raw material inflation, freight costs, and global supply chain disruptions, and stay confident that our proactive measures will mitigate risks while sustaining growth momentum.
- Q1 FY 27 EBITDA margins benefitted from carry forward of the low cost inventory complemented with proactive price increases.
- Looking ahead, our strategic focus remains on driving consistent, profitable, volume-led growth.

COMPANY INFORMATION

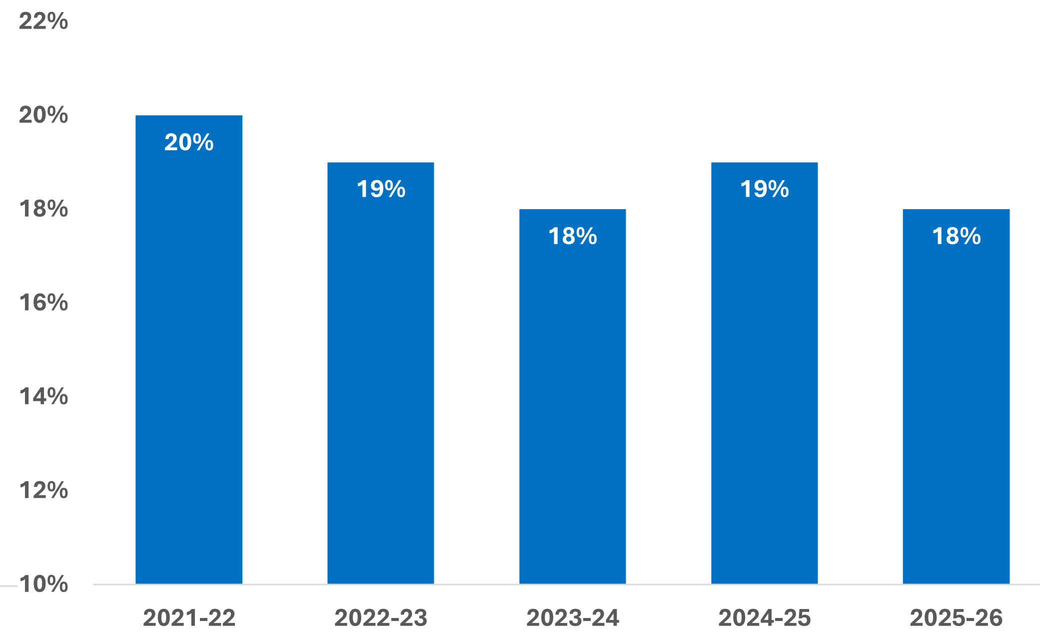
CREATING VALUES BY CREATING CATEGORIES

CORE	GROWTH	PIONEER
Established Brands with high market maturity and strong share position	Emerging categories with significant potential for market growth or share gain	Nascent Categories with huge market creation opportunity
1-2X GDP	2-4X GDP	100 Crores revenue in 3 years

5-YEAR PERFORMANCE BY BUSINESS SEGMENTS (STANDALONE)



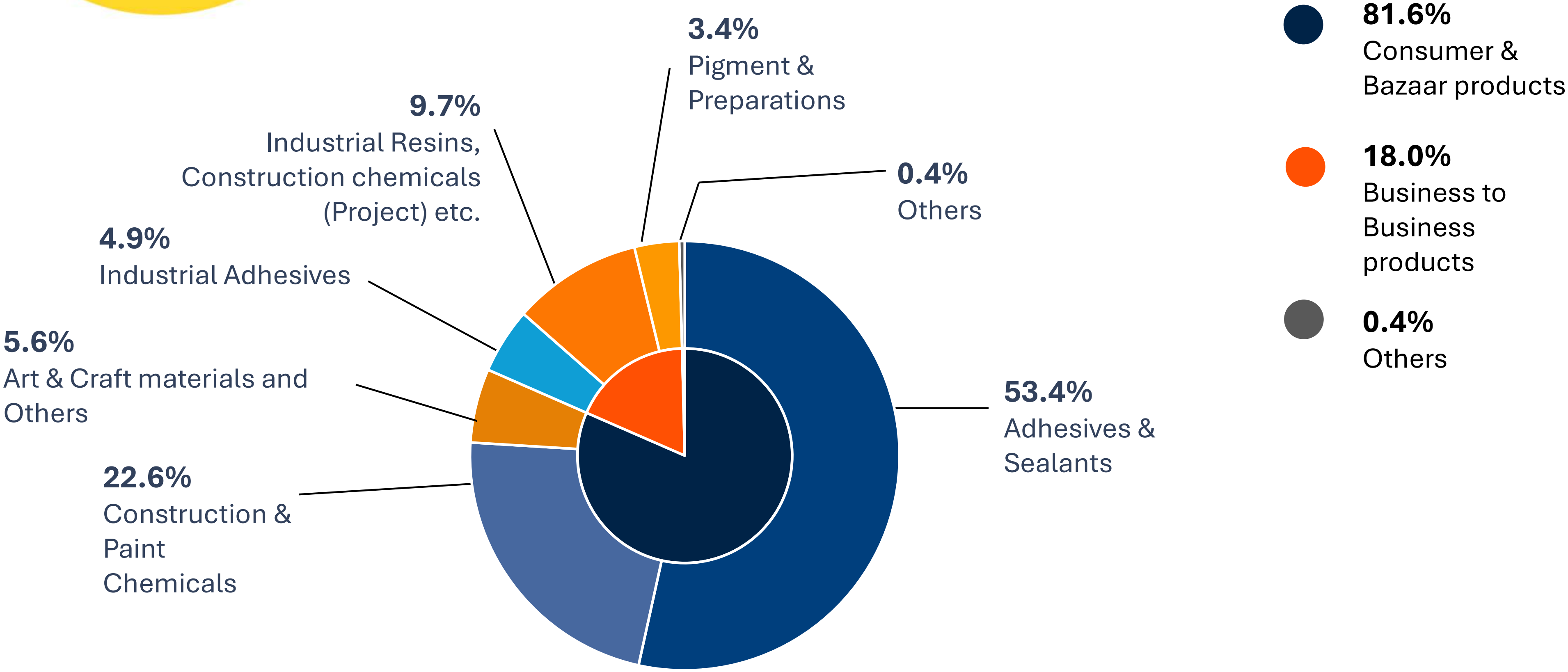
Consumer and Bazaar (C&B)



Business to Business (B2B)

Percentage of Total Sales represented

INDUSTRY SEGMENT COMPOSITION



Standalone Results - % of Total Sales based on FY 2025-26

COMPANY AT A GLANCE

Our Journey

Brand established in 1959
Pioneer in Consumer & Specialty Chemicals

Adhesives & sealants, construction chemicals, art & craft products & polymer emulsions

---

Among the most trusted brands in the country. Other big brands include M-Seal, Fevikwik, Fevistik, Roff, Dr. Fixit, Fevicryl, Araldite, Araldite Karpenter and Araseal.

COMPANY AT A GLANCE

We operate in

80+ Countries

9 Regional Offices

3 Regional Distribution Centers

48 Warehouses

Manufacturing set ups

33 Plants

29 Co-Makers

6 International Set-up
(Thailand, Dubai, Egypt, Bangladesh, Sri Lanka & Kenya)

R&D Centers

5 India

1 Singapore

COMPANY AT A GLANCE

Revenue (FY 26) details

DOMESTIC

15 Subsidiaries (Incl 1 partnership)

6 Associates

Standalone
Rs 12,570 Cr

Subsidiaries
Rs 952 Cr

INTERNATIONAL

19 Subsidiaries (5 Direct, 14 Step down)

1 Joint Venture

Export (Standalone)
Rs 918 Cr

Subsidiaries
Rs 715 Cr

Revenue Figures are excluding consolidation adjustments.

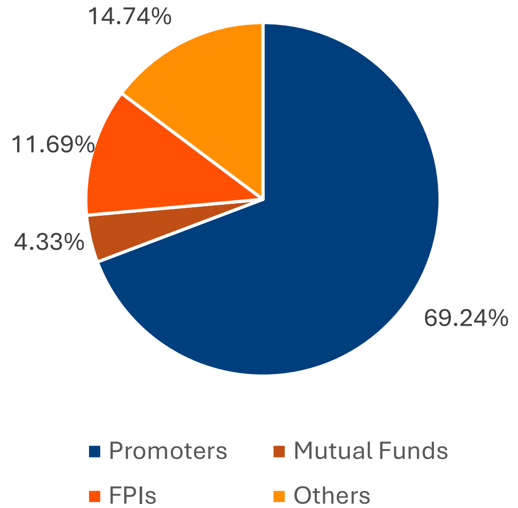
8800+ Employees (Standalone)

5700+ Distributors

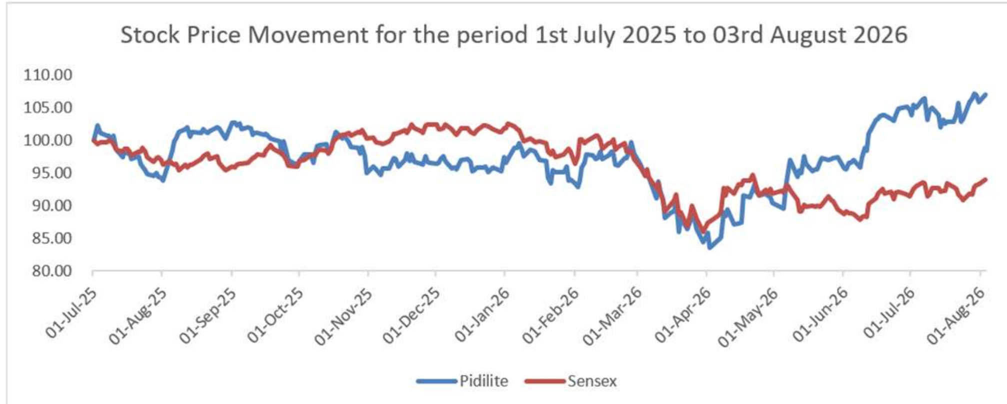
840+ Products

6000+ SKUs

SHAREHOLDERS' UPDATE

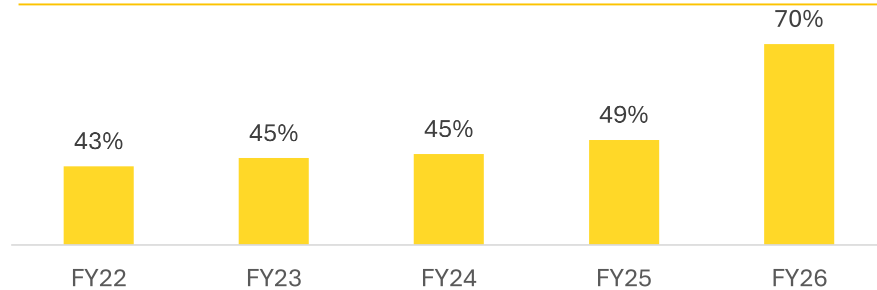


Shareholding Pattern – 30th June 2026



Rebased to 100

Share Price Movement



FY 26: This includes a special interim dividend of Rs 5 (post bonus) making total dividend payout ratio of 70.2%, excluding the one-time special interim dividend, the payout ratio is 48.9%.

Dividend Payouts

Note: The Net Profit considered for above calculation is excluding exceptional items

INVESTOR CONTACT

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