

July 15, 2026

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051

Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street,
Fort, Mumbai – 400 001

Symbol: WEWORK

Scrip Code: 544570

Dear Sir/ Madam,

Subject: Media Release

We are enclosing herewith a media release being issued by the Company titled ‘**WeWork India launches Member Services, a first-of-its-kind business services platform for members**’.

The Media Release is also being hosted on the Company’s website at <https://wework.co.in/investors-relations/shareholders-information/#media-release>.

You are requested to kindly take the same on record.

Yours faithfully,

For **WeWork India Management Limited**

Udayan Shukla
Company Secretary & Compliance Officer
Membership No.: F11744

Encl.: As above

WeWork India launches Member Services, a first-of-its-kind business services platform for members

~ Bringing enterprise-grade business services to every business through one platform and a curated network of WeWork India-vetted partners

~ Turns every WeWork India membership into a one-stop shop for the business services that exist beyond the desk

Bengaluru, July 15, 2026: WeWork India Management Limited, the industry leader in the flexible workspace sector, today announced the launch of **Member Services**, a first-of-its-kind platform that redefines the value of flexible workspaces by giving businesses enterprise-grade advantages and access to a curated network of trusted service partners beyond the workplace. Available exclusively to WeWork India members, Member Services brings together a comprehensive suite of business solutions spanning administration and technology, human resources, finance and legal, sustainability and governance, and marketing, enabling businesses to access the support they need to grow - all through a single platform.

With Member Services, WeWork India is offering its members, especially startups & SMBs, a single, integrated gateway to enterprise-grade services. The launch reflects WeWork India's continued commitment to creating greater value for its members by simplifying access to services that organisations rely on every day. Member Services is built on a simple but consequential premise: the value of a workspace should not end at its four walls. As businesses scale, they increasingly depend on multiple partners across functions such as hiring, employee wellbeing, compliance, transportation, tech infrastructure, and more. However, identifying, evaluating, and managing these relationships often remains fragmented and resource-intensive. Member Services addresses this challenge by bringing trusted partners onto a single platform. Instead of navigating multiple vendors independently, businesses can discover, evaluate and engage high-quality service providers through a trusted network designed to simplify operations and support growth.

Member Services spans five core categories of business need, starting with:

- **Admin & IT** - network-as-a-service, F&B, employee transportation service, IT hardware rentals & purchases, corporate merchandise
- **HR** - EOR staffing, employee wellness programmes, L&D, LMS platforms, HRMS solutions, relocation services, early and mid-career hiring, executive hiring, and insurance

Over the next few quarters, the categories will expand to include:

- **Finance & Legal** - legal retainer services, GST filing and accounting, compliance auditing, payroll compliance and processing, and IP registration and trademark filing
- **Sustainability & Governance** - ESG reporting and advisory, ISO certifications, carbon footprint assessments, DPDP Act readiness, labour code compliance, and waste management and recycling
- **Marketing** - digital marketing and SEO, public relations, and market research and consumer insights

*"For years, the conversation around workspace was about square footage and amenities. That conversation is now outdated," said **Karan Virwani, Managing Director & CEO, WeWork India**. "Today, businesses are looking for far more than physical infrastructure; they are looking for a platform that can help them navigate complexity, operate efficiently, and scale with confidence. Over the years, we have observed a common challenge: while access to workspace has become simpler, access to the broader range of services required to run and grow a business remains highly fragmented. Member Services is our answer to that - a first-of-its-kind enterprise-grade business backbone made available to a ten-person startup with the same ease as a thousand-person enterprise."*

Every partner within the Member Services platform is evaluated against defined service standards, enabling members to access trusted, high-quality solutions while reducing the complexity of vendor discovery and management. At launch, Member Services brings together partners across several critical business functions, including:

- **VTT Mobility -**
 - Leading enterprise mobility solutions provider - delivers technology-enabled transportation services across 55+ cities through a network of over 4,500 verified vehicles
 - 24x7 Integrated Command Centre equipped with live trip monitoring, SOS support, and centralized operational oversight.
 - Serving startups, SMEs, and Fortune 500 enterprises, VTT Mobility offers scalable transportation solutions ranging from on-demand single rides to large-scale fleet deployments of over 100+ vehicles.
 - Backed by robust safety and compliance standards, technology-driven operations, and real-time visibility.
- **Offineeds -**
 - ISO 9001 and 27001 certified, GDPR compliant 100% eco-friendly corporate merchandise provider
 - Saved 50,000+ kg of plastic saved from landfills
 - Offering up to 15% discounts, complimentary logo branding, and free shipping across select locations
- **1to1help -**
 - Over 25+ years in employee wellbeing, 1.2 million counselling sessions, 1,000+ organisations, 11 million lives covered, 500+ counsellors across 13+ languages, and 97% user satisfaction)
 - Offering members up to 15% preferential pricing, exclusive leadership sessions and roundtables for founders and CXOs, and priority access to wellbeing products, services, and tools on the 1to1help platform.
- **Velocity.ai -**
 - A native AI platform that eliminates the first round entirely
 - Conducts structured video interviews at scale and surfacing hiring-ready talent to members with deep assessment within hours

- Members can gain direct access to a touchless AI talent delivery platform
- **Lagrange Point**
 - Specialist executive search firm focused on leadership hiring, delivering bespoke, homegrown talent solutions to organizations across global markets.
 - With successful leadership mandates across multiple industries - a trusted partner to leading VC funds, growth-stage companies, and multinational corporations for senior executive and board-level hiring.

In addition to these partnerships, WeWork India will continue to expand the Member Services platform by onboarding partners across categories.

Commenting on the partnership, the partners said -

Shruthi M J, Director – Operations, VTT Mobility Pvt. Ltd., said: *"WeWork India brings together one of the country's most dynamic communities of startups, SMBs, and enterprises, making it an ideal platform to deliver high-quality mobility services at scale. We are delighted to partner with WeWork India to provide seamless, technology-enabled transportation solutions to its diverse member community. At VTT Mobility, we believe mobility is a strategic business enabler that can enhance employee experience, improve operational efficiency, and support productivity. This collaboration reflects our shared commitment to delivering safe, reliable, and efficient transportation services for businesses of all sizes. We look forward to supporting WeWork India's members with scalable and customer-centric mobility solutions that evolve alongside their business needs and contribute to their continued growth."*

Srikanth Acharya, CEO, Offineeds, added, *"We're excited to partner with WeWork India to bring curated merchandise solutions to a vibrant community of startups, SMEs and enterprises. By combining our expertise with WeWork India's member community, we aim to simplify branding needs while delivering quality, speed and exclusive value to businesses at every stage of growth."*

"The companies that get wellbeing right don't wait for a crisis to think about it — and they don't accept support that works in one office and falls apart in the next. WeWork India's Member Services platform lets us bring consistent, clinically-grounded evidence-based mental health support to businesses at every stage, from founding teams to global capability centres — so that clinically rigorous mental health is built in from the start, and delivered by people who understand the context its landing in," said **Mahua Bisht, CEO, 1to1help.**

"We're excited to partner with WeWork India because it has built far more than a workplace network, it has built a thriving business community," said **Sunil Bist, Co-founder & CEO, Welocity.ai.** *"Through Member Services, we're enabling members to access enterprise-grade AI hiring capabilities that help them build exceptional teams quickly, efficiently and at scale. Backed by NetConnect Global's three decades of technology and talent expertise and trusted by global enterprise clients, Welocity brings enterprise-grade hiring infrastructure to WeWork India's member community with zero upfront cost, and payment only upon a successful hire."*

Nikhil Jaiswal, Managing Partner, Lagrange Point said, *"The right leadership can fundamentally change the trajectory of a business, but executive search has traditionally been less accessible for growing organisations. Partnering with WeWork India allows us to bridge that gap by bringing specialised leadership hiring and advisory services closer to its members, enabling them to build leadership teams with confidence as they scale."*

The launch of Member Services marks a new chapter in WeWork India's member value proposition, reinforcing its focus on building a more connected and comprehensive platform that supports businesses beyond the workplace and across their broader operational journey. WeWork India is currently operational across 8 cities, with over 110,000 members, and robust relationships across key stakeholders such as landlords, IPCs, and members.

For media inquiries, please contact: press@wework.co.in

About WeWork India

Launched in 2017, WeWork India Management Limited is India's leading premium flexible workspace operator and has been the largest operator by total revenue for the past three fiscal years. The Company operates 76 centres across 8.6 million sq ft in 8 cities - Bengaluru, Mumbai, Gurugram, Pune, Hyderabad, Chennai, Noida and New Delhi - serving over 110,000 members across Fortune 500 companies, global capability centres, enterprises and startups. WeWork India was listed on the NSE and BSE in FY26.