

Date: July 09, 2026

To,

BSE LimitedPhiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400001
General Manager, Listing
Corporate Relations Department**National Stock Exchange of India Limited**Exchange Plaza, C-1, Block G, Bandra Kurla
Complex, Bandra (E) Mumbai – 400 051 Vice
President, Listing Corporate Relations
Department**Scrip Code: 532797****Symbol: AUTOIND****Subject: Announcement under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Meet Presentation.**

Dear Sir/Madam,

With reference to our earlier intimation dated July 03, 2026 regarding the Investor Meet scheduled to be held on Friday, July 10, 2026 at Grand Hyatt, Mumbai, and pursuant to Regulation 30 read with Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Meet Presentation to be presented to the investors/analysts during the said meeting.

Kindly take the same on your records.

Thanking You,

Yours faithfully,

For Autoline Industries Limited

Pranvesh Tripathi
Company Secretary & Compliance Officer**Place: Pune**

We are building Autoline's next scale-up chapter

Investor Meet Presentation

FY26 performance • FY27 indexed growth outlook • execution-led confidence

Scale • Discipline • Governance • Cash Conversion

| 10 July 2026 | Hotel Grand Hyatt



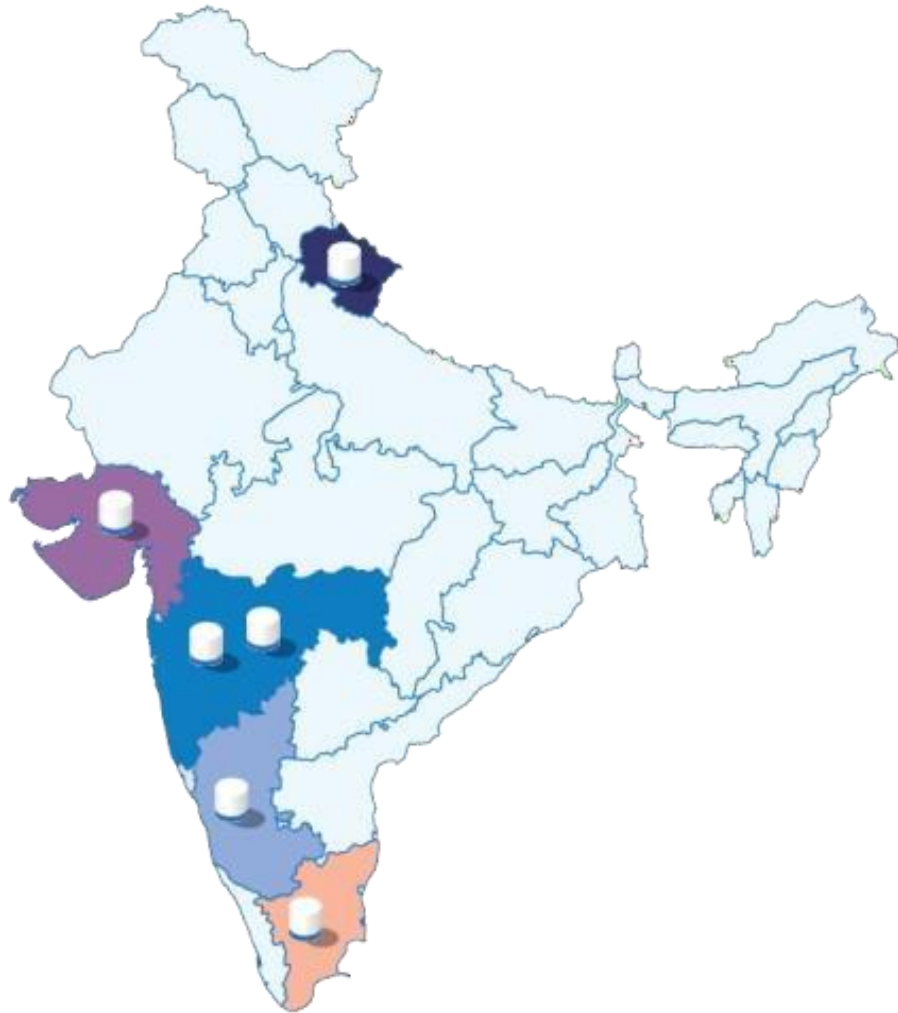
Important Notice, Safe Harbour & Disclosure Protocol

Public disclosure discipline for the investor interaction.

This presentation has been prepared for the investor meet scheduled on 10 July 2026 and is intended to be made available through the stock exchanges and/or the Company website before the interaction. Information is based on publicly available financial information, approved business priorities and management assessment.

Certain statements may be forward-looking and are subject to demand, customer schedules, commodity prices, regulatory changes, financing availability, capacity ramp-up and operational risks.

FY27 outlook and growth-related statements should be read as management estimates / business outlook and not as a guarantee or assurance of future performance.



Manufacturing Units

- ▲ Six units across Maharashtra, Uttarakhand, Karnataka, and Gujarat to cater Commercial and Passenger Vehicle customers

Infrastructure

- ▲ Equipped with state-of-the-art in-house design and engineering services, including a commercial tool room for complex sheet metal parts.

Facilities

- ▲ Sanand and Pune are Industry 4.0 enabled facilities.
- ▲ Facilities with Automated transfer lines – HPS and LPS Press Lines, Robotic welding infrastructure

Future Potential

- ▲ Expanded facilities expected to generate significant revenue and align with customers' increasing demands and expansion plans.

Our Marquee Clientele

<p>BW* Parts</p>					<p>TATA HITACHI</p>		
<p>Small Mechanical Assemblies</p>							
<p>Exhaust Systems</p>							
<p>Other Major Customers</p>							
<p>Non Auto Customers</p>							

Product portfolio

| Passenger Vehicle

Longitudinal, Rear Vertical, Rear Floor, Pedals, Battery Tray, Hinge Reinf., Front Bumper etc



Suspension Tower, Tail Gate Hinges



Pedal Box



Radiator Support



| Commercial Vehicle

All Door Assemblies, Roof & Floor, Pedals



Stylized Load Body, Body Side Outer, Inner, Tie Member, Door inner, Pedals etc.



High Deck Load Body – Autoline Design



Body Side Outer, Firewall, Floor etc.



Load Body, Body Side Outer, Inner, Tie Member, Door inner, Pedals etc.



Load Body, Pedals etc.



| BIW Parts, Pedal's, Hinges, Silencer

Ashok Leyland: Dost



Ashok Leyland: Partner



Tata – Hitachi EX220



Hyundai – R140 LC9



Ashok Leyland: Bada Dost



Daimler (Bharat Benz) -9T/12T



Sany SY 220



| Export Portfolio

Full Skid Assembly



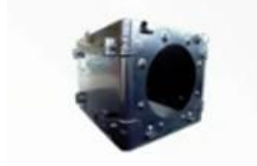
Bracket Support



Shell, Air Cleaner



Housing Air Cleaner



FY26: Performance Step-up and a New Beginning

FY26 proved that scale can translate into profitability and investor confidence.

₹824 Cr

FY26 revenue from operations
+25% YoY

₹38.5 Cr

FY26 PAT
Includes exceptional income

₹78.7 Cr

FY26 EBITDA
Broadly stable margin

New base

Investor message
Scale → Value

What changed in FY26

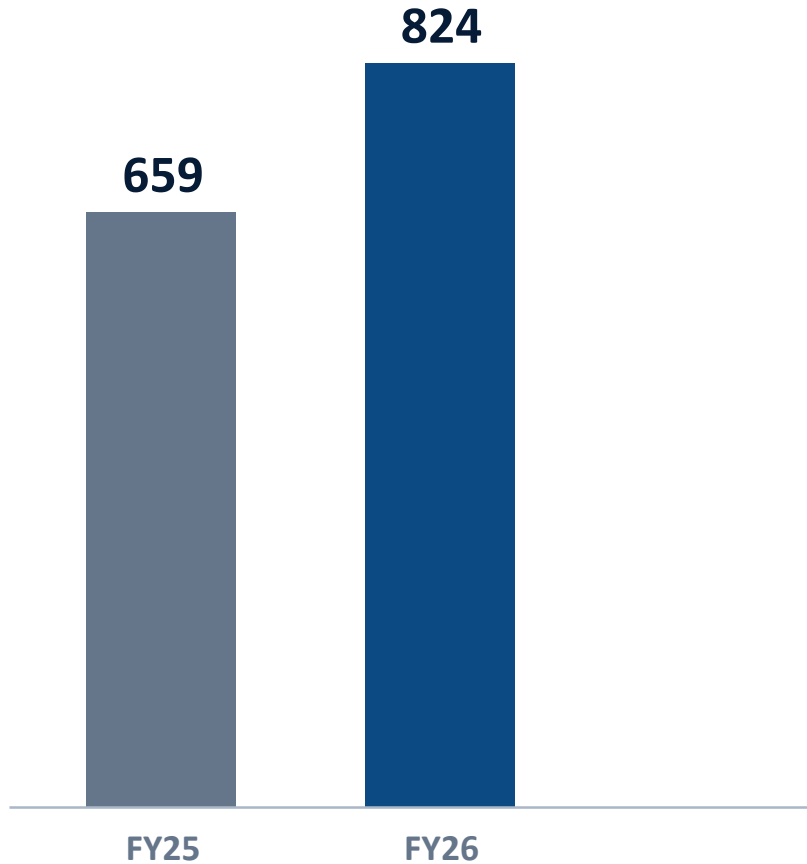
- 1 Customer programme execution**
New models and platform ramp-ups strengthened operating visibility.
- 2 Sanand and capacity momentum**
Higher utilisation and capacity actions started creating a stronger FY27 base.
- 3 Engineering-led relevance**
Design-to-manufacturing interface strengthened customer confidence in launches.
- 4 Balance-sheet focus**
Autoline Industrial Park Ltd. monetisation and cash discipline improved the platform for the next phase.

New beginning: Autoline has moved from recovery orientation to disciplined scale-up with stronger customer relevance, operational leverage and governance-led execution.

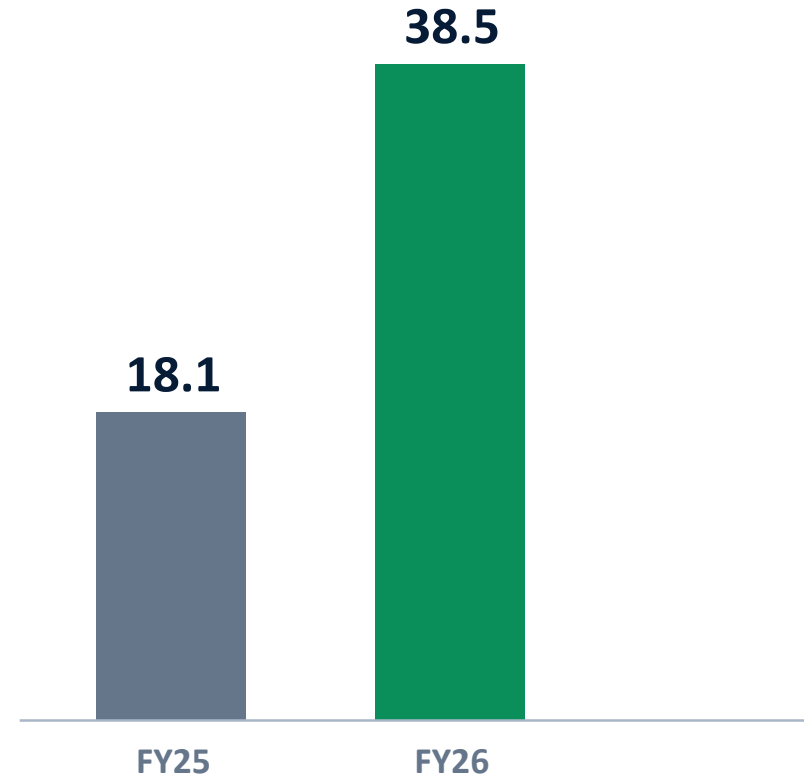
FY26 Annual Performance: Scale Built, Profitability Strengthened

Focus is on yearly performance rather than quarterly volatility.

Revenue from operations (₹ Cr)



Profit after tax (₹ Cr)



Interpretation: FY26 was not only a revenue growth year. The Company demonstrated its ability to convert higher operating scale into stronger profitability, while creating a more credible base for FY27.

Company Platform: Technology-Led Manufacturing and Customer Resilience

Autoline is positioning itself as an integrated design-engineering-manufacturing partner.



Technology-led capabilities

- Precision sheet-metal stamping, robotic welded assemblies and complex automotive sub-assemblies.
- BIW structures, exhaust systems, pedal systems, door assemblies, load bodies, hinges and skin panels.
- Integrated design-to-manufacturing: engineering, tooling, fixtures, process validation, quality systems and serial production.

Customer & market resilience

- Anchored in leading OEM programmes across PV, CV and EV-linked platforms.
- Design company capability supports engineering-led growth and early customer engagement.
- Programme ramp-ups and capacity augmentation create operating leverage and customer confidence.

Investor lens: Technology-led manufacturing capability supports repeatability, quality, launch readiness and customer relevance.

FY27: Two-Pillar Execution Framework

Growth drivers create opportunity; operational excellence converts it into sustainable value.

Pillar 1

Growth Drivers

- Capacity creation and launch readiness for new customer programs
- Industry volume growth across PV, CV and EV-linked segments
- Dynamic business mix across auto and capability-adjacent areas
- Better purchasing power and price elasticity supporting demand and margins

Pillar 2

Operational Excellence

- Quality manpower and plant accountability
- Material productivity, VA/VE, scrap and yield control
- Cash-flow, balance-sheet and working-capital management
- Systems, governance, data discipline, compliance and social sensitivity

FY27 will be reviewed as a conversion plan: opportunity → capacity → production → dispatch → receivables → cash.

FY27 Growth Drivers: Market, Customer Programmes and Business Mix

The growth runway is supported by demand, customer programmes and a broader participation model.

- 1 Industry volume growth**
PV and CV demand, model refreshes, SUV/EV traction and infrastructure activity create operating headroom.
- 2 Customer programme ramp-up**
Sustained platform participation across leading OEM programmes supports execution visibility.
- 3 Dynamic business mix**
Mix is expanding from core automotive to EV-linked platforms and focused industrial adjacencies.
- 4 Purchasing power and price elasticity**
Improved end-customer affordability and better model acceptance support higher volume conversion in select segments.

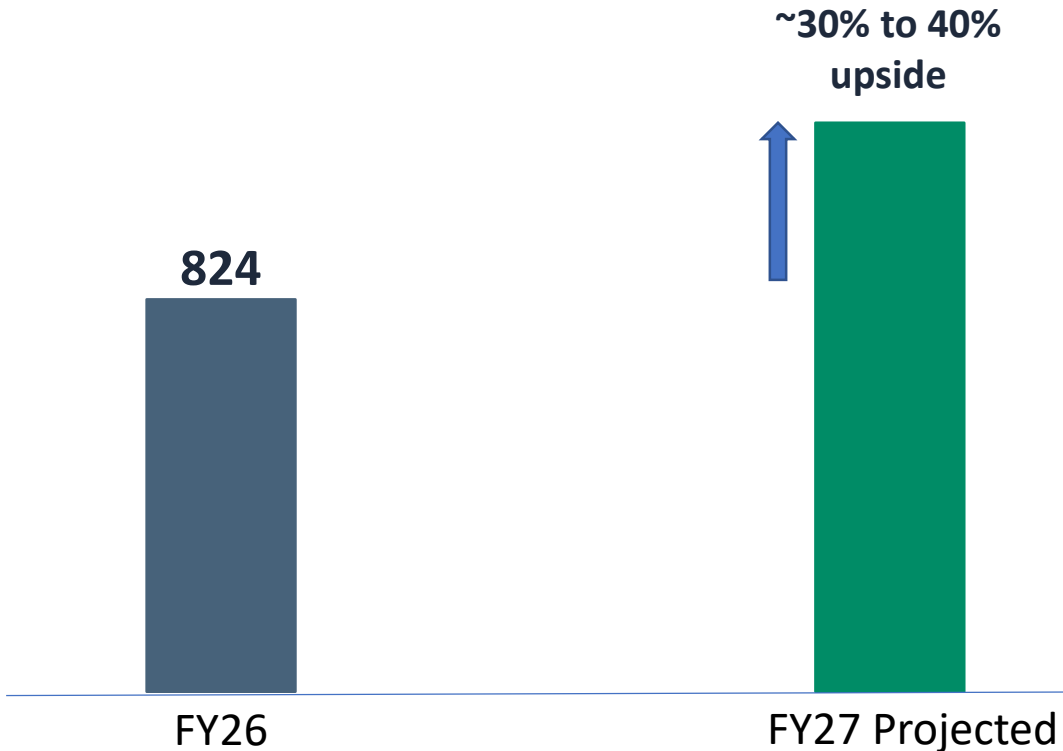


Management message: Growth will be pursued where customer schedules, commercial clarity, capacity readiness and cash conversion are visible.

FY27 Growth Drivers: Capacity Creation and Indexed Outlook

Expected revenue is shown as an indexed business outlook, not a guaranteed forecast.

Revenue outlook (₹ Cr)



Capacity creation focus

- Press capacity augmentation, robotic welding, hydraulic press and automation-led throughput improvement.
- Plant-wise bottleneck identification and commissioning discipline tied to customer validation.
- Capex gated by customer visibility, OEE, margin protection, payback and cash discipline.
- Non-auto expansion to be capability-adjacent and commercially disciplined; contribution remains aspirational and subject to execution.

Disclosure note: FY27 outlook is a management estimate based on current schedules and readiness; it is subject to demand, commodity, capacity and operational factors.

Customer Platform Expansion: PV, CV, EV-Linked and Future Mobility

The operating strategy is to deepen platform relevance while improving customer and programme mix.

Passenger Vehicle

Higher-complexity sheet-metal assemblies, model refreshes and platform extensions support volume-linked leverage.

Commercial Vehicle

CV ramp-up, export-linked opportunities and capacity readiness strengthen delivery capability.

EV-linked & future mobility

EV and new-energy platforms increase relevance for lightweighting, assemblies and design-engineering solutions.

Customer resilience

The strategy is to balance existing large OEM relationships with M&M, exports, nearby customers and capability-adjacent non-auto opportunities.

Investor lens: Platform depth, capacity readiness and launch discipline will drive FY27 confidence more than one-time volume opportunities.

Non-Auto Expansion: Capability-Adjacent, Carefully Governed

The opportunity is attractive; the messaging and execution need discipline.



Capability-adjacent diversification

Operating principle

- Enter only where Autoline's sheet-metal, welding, tooling and quality strengths create a clear right-to-win.
- Build repeatable business lines with clear costing, credit terms, dispatch readiness and collection discipline.
- Avoid unrelated diversification and protect management bandwidth for core auto execution.
- Treat FY27 non-auto contribution as an execution-led aspiration, subject to customer order confirmation and cash discipline.

FY27 Operational Excellence: Converting Growth into Performance

Execution discipline will decide whether growth translates into margin, cash and capital efficiency.

Quality manpower

Build right capability in plant operations, design, programme management, BD, costing and finance.

Material productivity

Yield improvement, RM pass-through, scrap control, VA/VE and alternate sourcing with share-of-business discipline.

Group consolidation

Consolidate group businesses where value leakage or structural burden exists; improve focus and accountability.

Asset rationalisation

Rationalise less-performing assets and redeploy resources to higher-return programmes.

Cash-flow discipline

Tight receivables, tooling recovery, inventory turns, dispatch-to-billing control and finance-cost reduction.

Balance-sheet management

Capex phasing, debt optimisation, current ratio improvement and capital allocation discipline.

Management cadence: customer-wise contribution reviews, plant-wise dashboards, programme-level costing and weekly exception closure.

Systems, Governance, Data Discipline and Responsible Growth

The backbone for scale: digital controls, compliance, transparency and social sensitivity.

Systems improvements ERP discipline, procurement visibility, inventory controls, statutory trail and audit readiness.

Tech initiatives Industry 4.0, OEE, capacity utilisation, operator efficiency and defect analytics.

Data discipline Single source of truth for budget vs actual, receivables, capex, quality, dispatch and compliance dashboards.

Corporate governance Board / Audit Committee oversight, stock-exchange-first disclosure and no selective communication.

Better compliances LODR discipline, internal controls, audit-trail readiness, cybersecurity and customer compliance expectations.

Social sensitivity Safety, responsible supply chain, employee welfare, community mindset and ESG/customer audit readiness.

Investor confidence will come from repeatable systems: data-backed reviews, visible controls, timely disclosures and responsible execution.



Closing Message: A New Scale-Up Chapter

FY26 has proven our scale. FY27 must prove our sustainability.

Autoline is committed to growth-led investments, technology-led manufacturing, margin discipline, cash conversion, governance-led execution and long-term investor value creation.

Scale • Margin • Cash • Governance • Customer Trust

Thank You

