

August 06, 2026

VSL/CS/373/2026 dated 06.08.2026

BSE Limited Department of Corporate Services P. J. Towers, Dalal Street, Mumbai – 400 001. (Scrip Code: Equity - 544488)	National Stock Exchange of India Ltd. Listing Department Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai – 400 051 (Symbol: VIKRAMSOLR, Series EQ)
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Dear Sir/ Madam,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 – Investors Presentation (Q1FY27)

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the copy of Investor Presentation of the Company for the quarter ended June 30, 2026 (Q1FY27).

We request you to kindly take the aforesaid information on record.

Thanking You,

For and on behalf of
VIKRAM SOLAR LIMITED

SUDIPTA BHOWAL
Company Secretary &
Compliance Officer

Encl. As Above

VIKRAM SOLAR LIMITED

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Kolkata 700 107, West Bengal, India

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► **MANUFACTURING PLANT- FALTA**

Special Economic Zone, Sector 2, Falta,
24 Parganas (South), 743 504, West Bengal, India

► **MANUFACTURING PLANT- CHENNAI**

B1000A, B1100C, Indospace Industrial Park
Panaiyur Kanchipuram, Tamil Nadu 631 604, India

Investor Presentation

Q1 FY2027



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India's Solar Opportunity: Solar-Led, Storage-Backed, Policy-Powered

INDIA POWER DEMAND

7.3%

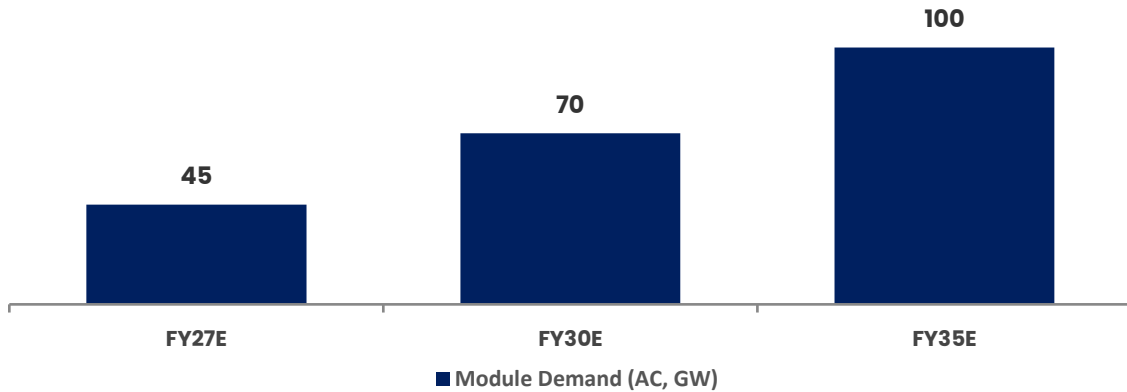
power demand CAGR —fastest major economy

1,460

kWh per-capita — ~half global average

SOLAR DEMAND OUTLOOK

Annual Solar demand expected to more than double by FY35E



STORAGE — THE SUPPLEMENTARY ENGINE

321 GWh

expected BESS market in India by FY35

40+ GWh

planned via VGF across two tranches

₹18,000 cr

PLI I & II for Battery manufacturing

Storage scales alongside solar — firming renewable supply and a natural extension of the manufacturing platform.

POLICY TAILWINDS



Make In India Mandate

ALMM mandates across modules and cells are accelerating domestic manufacturing and strengthening India's solar value chain



Strong Government Push for Solar Deployment

PM Surya Ghar and PM-Surya Sarovar Yojana are opening new rooftop and floating-solar demand.



Energy Storage Ecosystem Gaining Momentum

PLI and the battery-manufacturing tenders are building domestic storage capability.



Power Demand to Drive ₹50 Trillion Investment

Requires capacity expansion across generation, transmission, distribution and renewables

Vikram Solar well-positioned to capture future value

PROVEN CAPABILITIES:



Technology Leadership
N-Type TOPCon modules with R&D on-going for future technology



Smart & Automated Operations
AI-enabled factories, with focus on increasing automation



Single-Site Integration Edge at Gangaikondan
Zero inter-plant logistics and lower fixed cost per watt



Long-Term Value Creation
Wafer-to-module margin retained in-house, insulating from price cycles

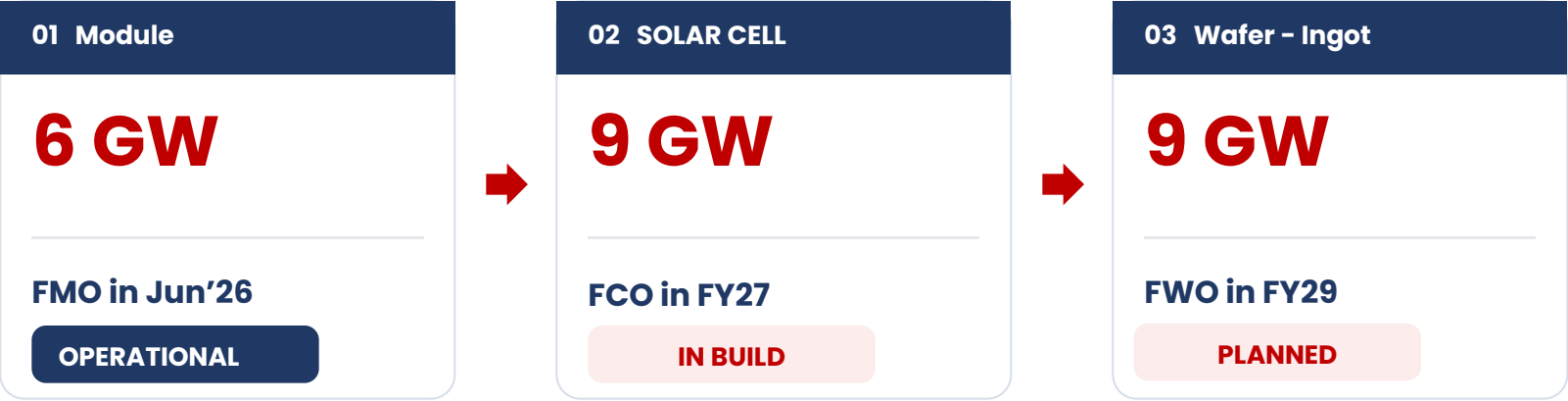
VERTICAL INTEGRATION ROADMAP Modules → Cells → Wafer/Ingot → BESS



Gangaikondan: One Integrated Manufacturing Hub

One Location. Three Plants. Compounding Returns

SINGLE FENCE · ONE CONTIGUOUS PARCEL



Integrated by design: ingot → wafer → cell → module inside one fence at Gangaikondan — end-to-end capacity at full build-out, no external cell or wafer dependency

SITE ENABLERS

● **LAND & APPROVALS**

Contiguous parcel with statutory clearances

● **WATER**

Raw-water allocation; ZLD plant on site

● **POWER**

Dedicated grid connectivity; On-site substation

● **PEOPLE**

Deep skilled-manpower pool; On-site training centre

WHAT THIS LAYOUT BUYS US

- Zero inter-plant logistics**
No freight, packing, e-way bills or inter-state movement
- No transit breakage**
Micro-crack, contamination and pilferage risk eliminated
- Shared infrastructure**
One set of utilities — fixed cost per watt falls
- Full margin capture**
Margin at every stage of the chain stays in-house

ALMM / DCR-aligned
non-China supply chain

Gangaikondan Module Plant – Commissioned

First module already out in June'26



Diversified Demand Engines Driving Sustainable Growth

~ 7.9 GW

Order book (30 Jun 2026)

⚡ Large Accounts * – 7.1 GW

~30-40 GW/yr

- Large ticket, long cycles, H2 heavy execution

Revenue
YoY ▲ 21.3%

~35 GW

DCR tenders live

~70 GW

NDCR backlog
(as on Jun'26)

(DCR / NDCR)



🏭 Mid-Market – 0.8 GW

~ 7-8 GW/yr

- Fastest growing; ALMM-II relief will convert faster closure and deliveries

Revenue
YoY ▲ 212.5%

~1.4 - 1.6x

Tariff advantages vs
Grid

~ 26 GW

Data centres (CY35)

(DCR / NDCR)



Distribution (16.5% revenue share)

~ 8-10 GW/yr

- Margin accretive policy-driven installations

Revenue
YoY ▲ 45.8%

500+
DISTRICTS across 24
states

(DCR / NDCR)



2X

MONTHLY RUN RATE

119

DISTRIBUTORS
YoY ▲ 25%

757

DEALERS
YoY ▲ 100%

PM Surya Ghar

42.1 L installed, 35.6 L in
pipeline

PM KUSUM

Component B – 90% solarized
Healthy pipeline in A&C



FY27 DCR Estimate

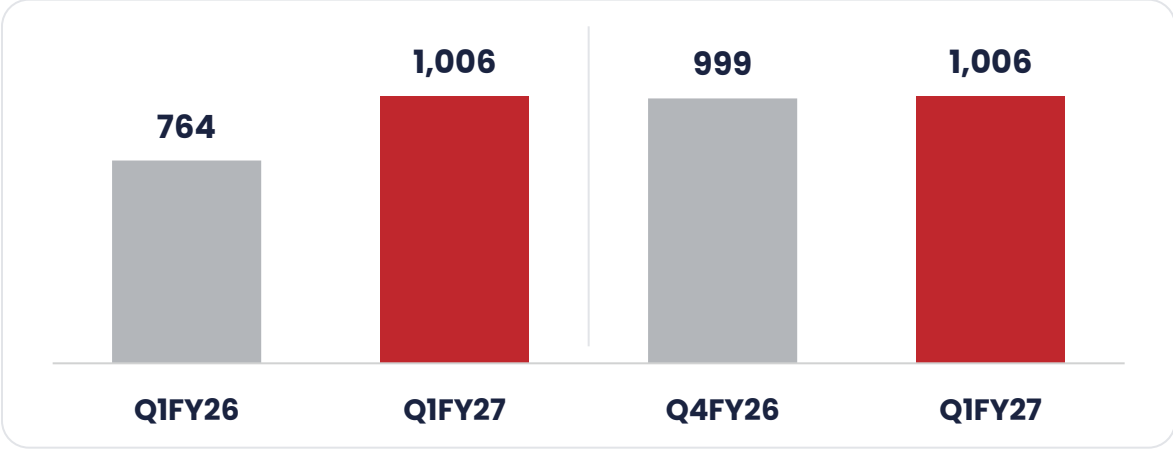


FY27 NDCR Estimate

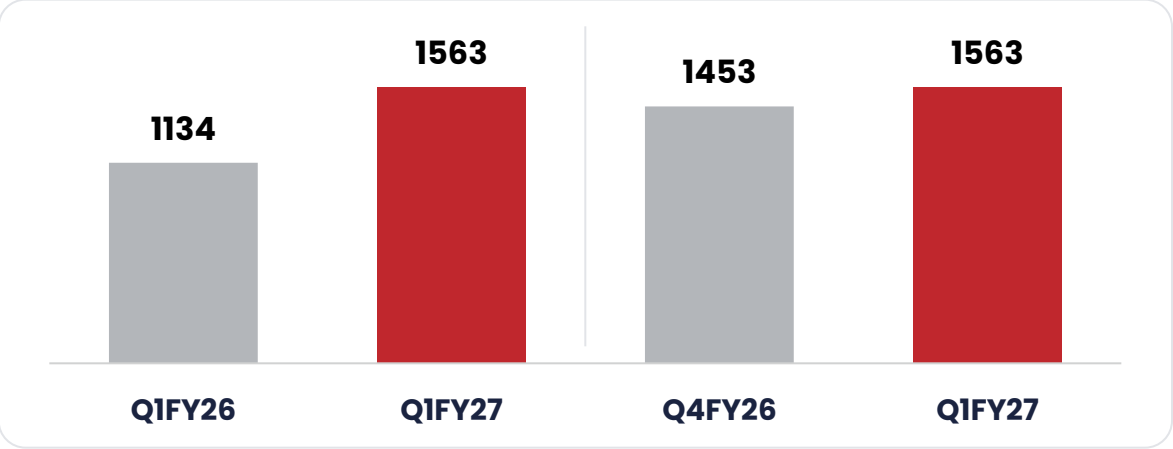
*includes export orders

Financial Highlights – Q1FY27

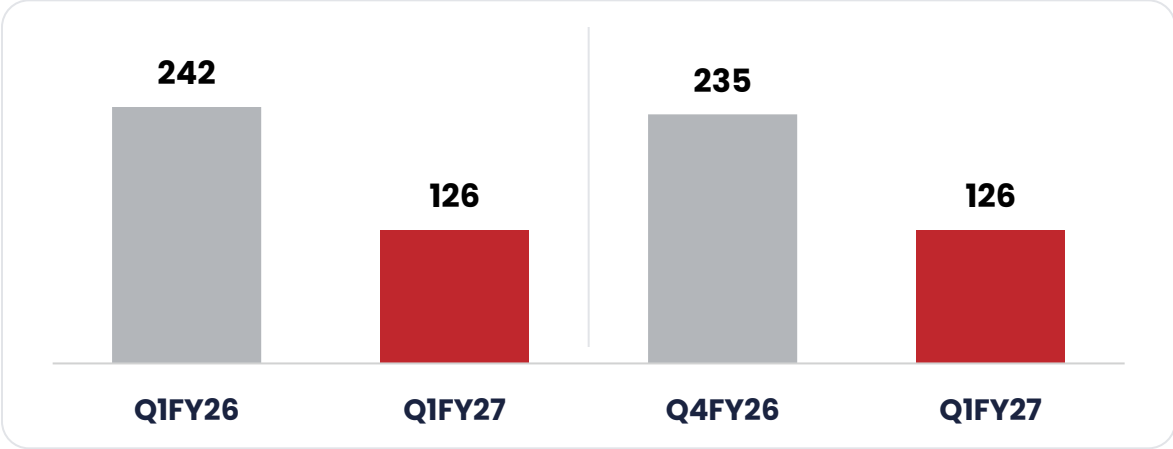
Sales Volume (MW)



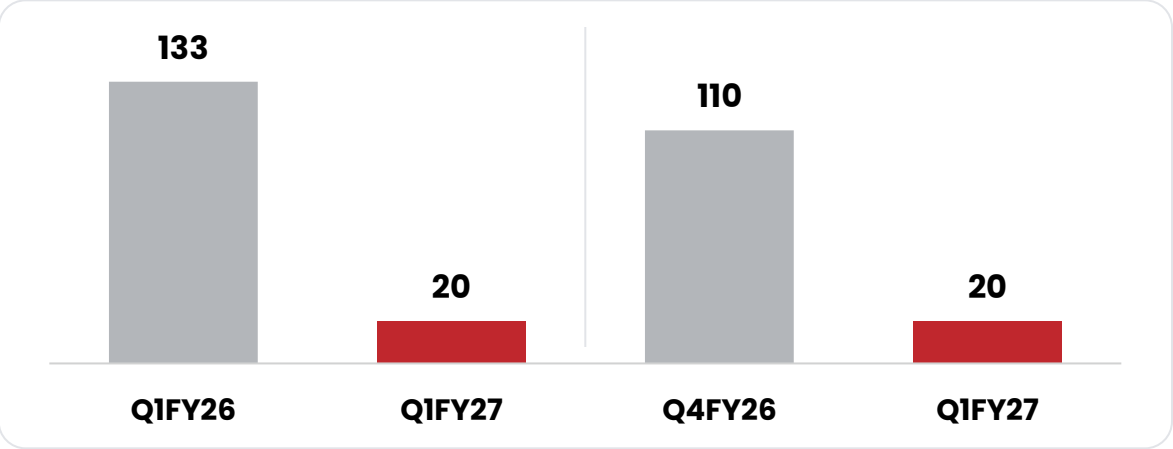
Revenue from Operations (INR Cr)



EBITDA (INR Cr)



PAT (INR Cr)



Consolidated Profit & Loss Statement

Profit and Loss (INR Cr)	Q1FY27	Q1FY26	YoY	Q4FY26	Q-on-Q
Revenue from Operations	1,563	1,134	38%	1,453	8%
Cost of Goods Sold	1,268	778	63%	1,049	21%
Gross Profit	295	356	-17%	404	-27%
Gross Profit Margin	19%	31%		28%	
Employee Cost	55	35	56%	49	13%
Other Expenses	114	78	46%	121	-5%
EBITDA	126	242	-48%	235	-46%
EBITDA Margin	8%	21%		16%	
Depreciation	64	34	91%	57	12%
Other Income	13	4	200%	18	-31%
EBIT	75	213	-65%	196	-62%
EBIT Margin	5%	19%		13%	
Finance Cost	49	32	53%	57	-13%
Exceptional Items	-	-		-	
Profit before Tax	25	181	-86%	139	-82%
Profit before Tax Margin	2%	16%		9%	
Tax	5	47	-88%	29	-81%
Profit After Tax	20	133	-85%	110	-82%
Profit After Tax Margin	1%	12%		8%	

Externally validated: ESG, bankability and product quality



Sustainability as a daily discipline, not a one-time achievement

Awarded Ecovadis Platinum for the **2nd time in a row** — 99th percentile worldwide, the highest score in our sector at group level and India's highest-rated in the sector

WHY IT MATTERS – third-party ESG validation, now a screening criterion for EU and US customers

WHAT BACKS IT – Sustainability Report FY26; ISO 14040/44, 14067, 14064 and 50001 certifications

WHAT IT MEASURES — the four assessed themes



Environment

Emissions,
energy, waste



Labour & Human Rights

Safety, working
conditions



Ethics

Anti-corruption,
data privacy



Sustainable Procurement

Supplier ESG
screening, audits

OTHER RECOGNITIONS:



Bloomberg NEF Tier-1 — 9th consecutive quarter in the bankability test



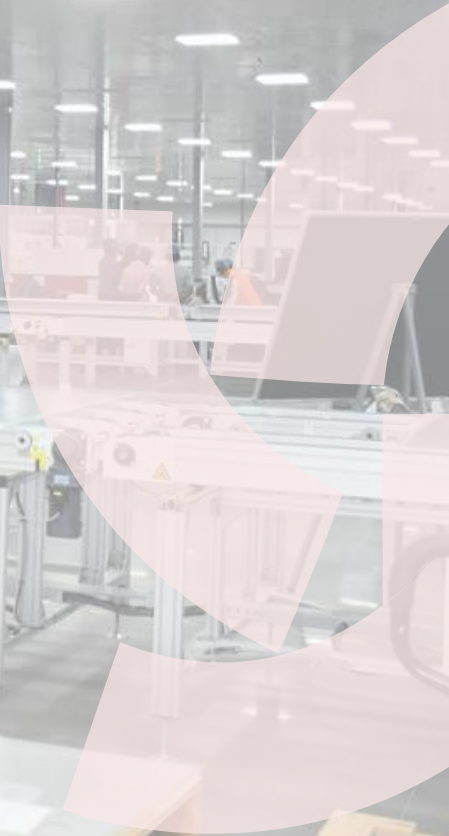
IND A+ (Stable) long-term and IND A1+ short-term credit ratings



KIWA PVEL Top Performer — 9th time on the Reliability Scorecard



NABL and ILAC MRA accredited testing and calibration lab



About Us

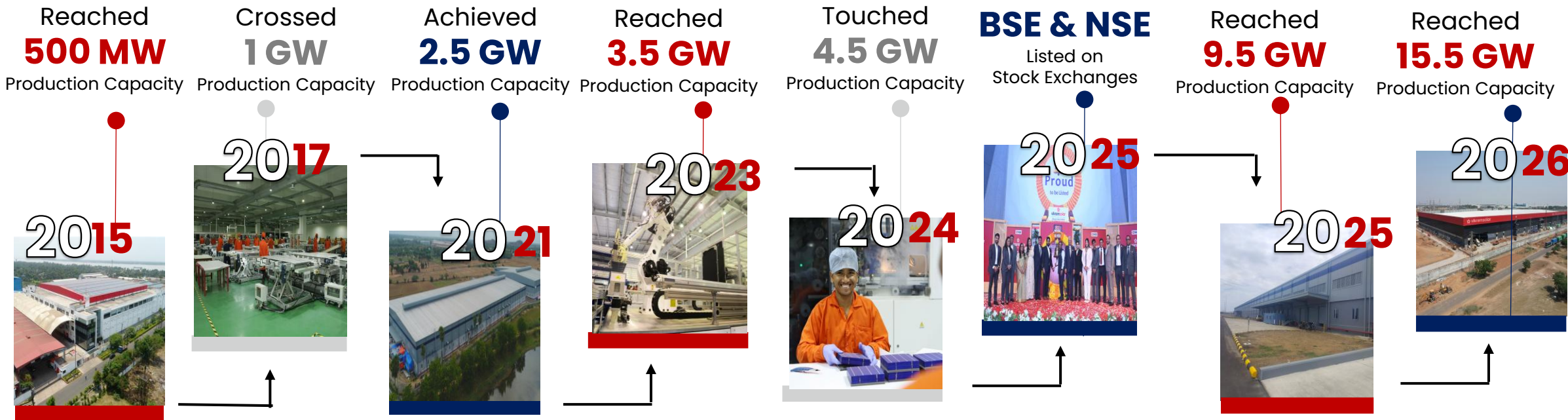
Timeline of Innovation and Capacity Expansion

VISION

To become **one of the most valuable solar company** delivering benchmark sustainable energy solutions worldwide

MISSION

Deliver reliable solar solutions through **world class technology and innovation**



Certifications, Awards & Accreditations



EcoVadis Platinum Medal



IGBC Founder Member



CII EHS Excellence Awards – Silver for two Factories



Globe PV CYCLE Global Membership for one year for module recycling



Deloitte Enterprise Growth Award



Gold Rank in QC Forum in India – Kolkata Chapter



Gold Medal at 10th edition of the National Awards for Manufacturing Competitiveness



Best Project of the Year At State Leadership Event, Rajasthan



Awarded Gold at the 23rd Greentech Safety, Fire & Security (SFS Awards 2025)



ET NOW Machinist – Category – Innovation and Product – awarded for Hypersol Pro

Experienced Board of Directors



Hari Krishna Chaudhary
Chairperson - Emeritus

Board of Directors



Gyanesh Chaudhary
Chairman & Managing Director
>24 years of experience in the solar and tea industry



Sameer Nagpal
CEO and Whole-time director
>30 years of experience in transformation, growth strategy and value creation across diversified industries



Krishna Kumar Maskara
COO and Whole-Time Director
>20 years of experience in finance and the solar industry



Subramanya Krishnappa
Independent Director
>42 years of experience in the solar and renewable energy industry



Ratnabali Kakkar
Independent Director
Extensive experience in wealth management industry



Sumit Binani
Additional Independent Director
Management degree from IIM Kolkata, CA, CS and ICWA with rich experience in capital markets industry



J.P. Dua
Independent Director
>35 years career in the banking industry



Suresh G Menon
Non-Executive Director
>36 years of experience with an Indian multinational technology company, and a former CEO and Director on one of such company's subsidiaries

GLOBALLY
We are much Closer to You



THANK YOU!

For further information, please contact:

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