BRITANNIA

Date: 7th August, 2026

To,

The Corporate Relations Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai - 400 001
Scrip Code: 500825

The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G, Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051
Symbol: BRITANNIA

Dear Sir/Madam,

Sub : Presentation for Investors/Analysts Conference Call (Group Meet) to be held today i.e., Friday, 7th August, 2026

Ref : Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations, 2015')

With reference to the subject cited above and pursuant to Regulation 30 read with Clause 15 of Para A of Part A of Schedule III of the SEBI Listing Regulations, 2015, please find enclosed the copy of Investors/Analysts Conference Call Presentation pertaining to the financial results and operations of the Company for the quarter ended 30th June, 2026.

The Presentation is also made available on the Website of the Company at http://www.britannia.co.in/investors/financial-performance/analyst-call. The Audio Recording and Transcript of the said Call will be disseminated to the Stock Exchanges and will be hosted on the Website of the Company within the prescribed timelines as per the SEBI Listing Regulations, 2015.

Request you to please take the above information on record.

Thanking you,
Yours faithfully,
For Britannia Industries Limited

SONA RAJORA

Digitally signed by SONA RAJORA
Date: 2026.08.07 06:46:40 +05'30'

Sona Rajora
Company Secretary & Compliance Officer
ICSI Membership No.: A35468
Encl.: As above

Analyst Meet/ Q1’26-27 Results / Conference Call

Disclaimer / Safe Harbor Statement

This presentation may contain statements which reflect Management's current views and estimates and could be construed as forward-looking statements. The future involves risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include factors such as general economic conditions, commodities and currency fluctuations, competitive product and pricing pressures, industrial relations and regulatory developments.

Agenda

- Business Overview
- Strategic Priorities
- Costs & Financials

Business Overview

Performance Scorecard – Q1 26-27

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Revenue from Operations

Q1'27	12 Months Growth
Rs 4,964 Crore	**+9.5%**

Profit after Tax*

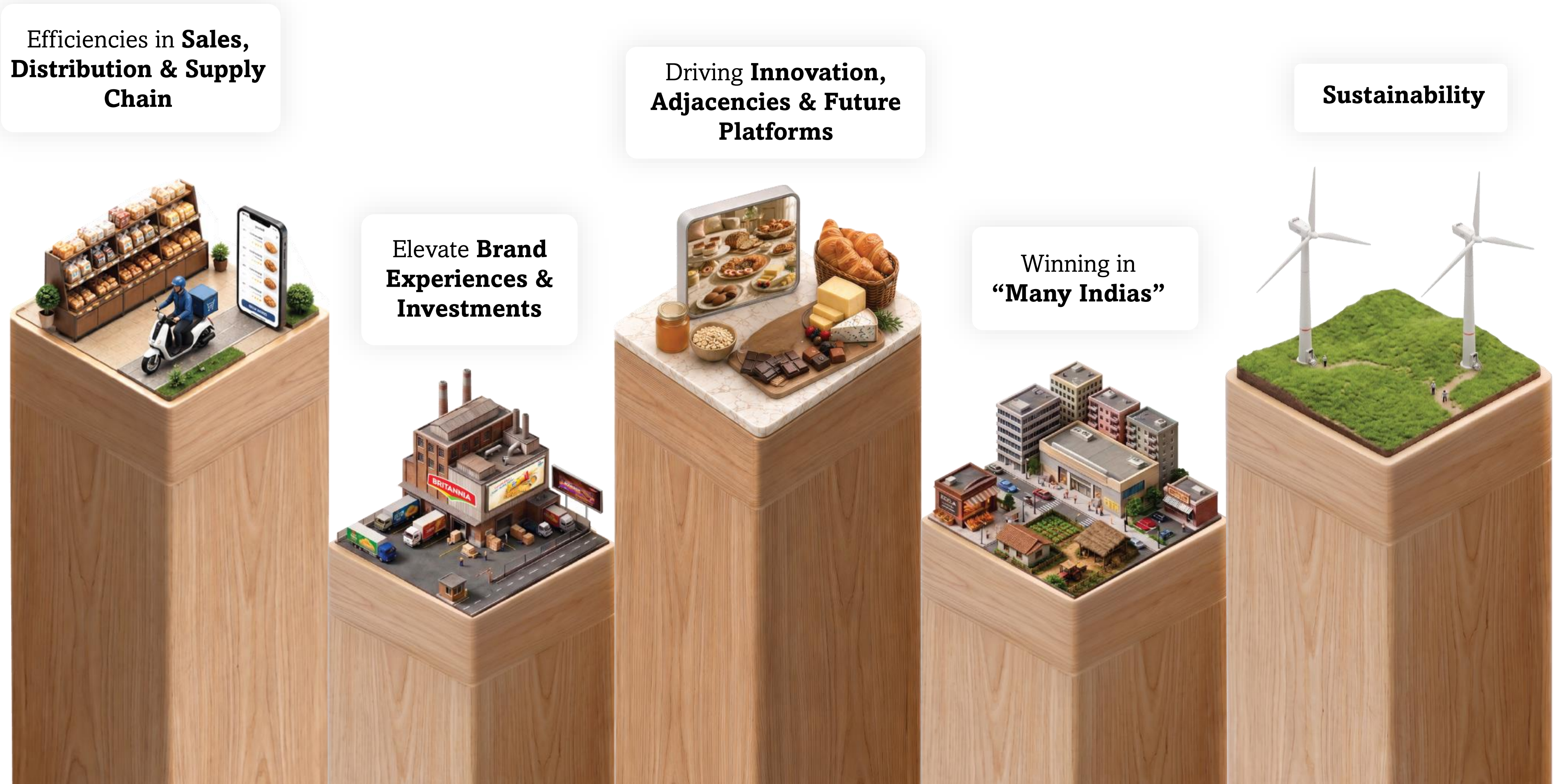
Q1'27	12 Months Growth
11.9% of Revenue	**+13.6%**

w w w . b r i t a n n i a . c o . i n

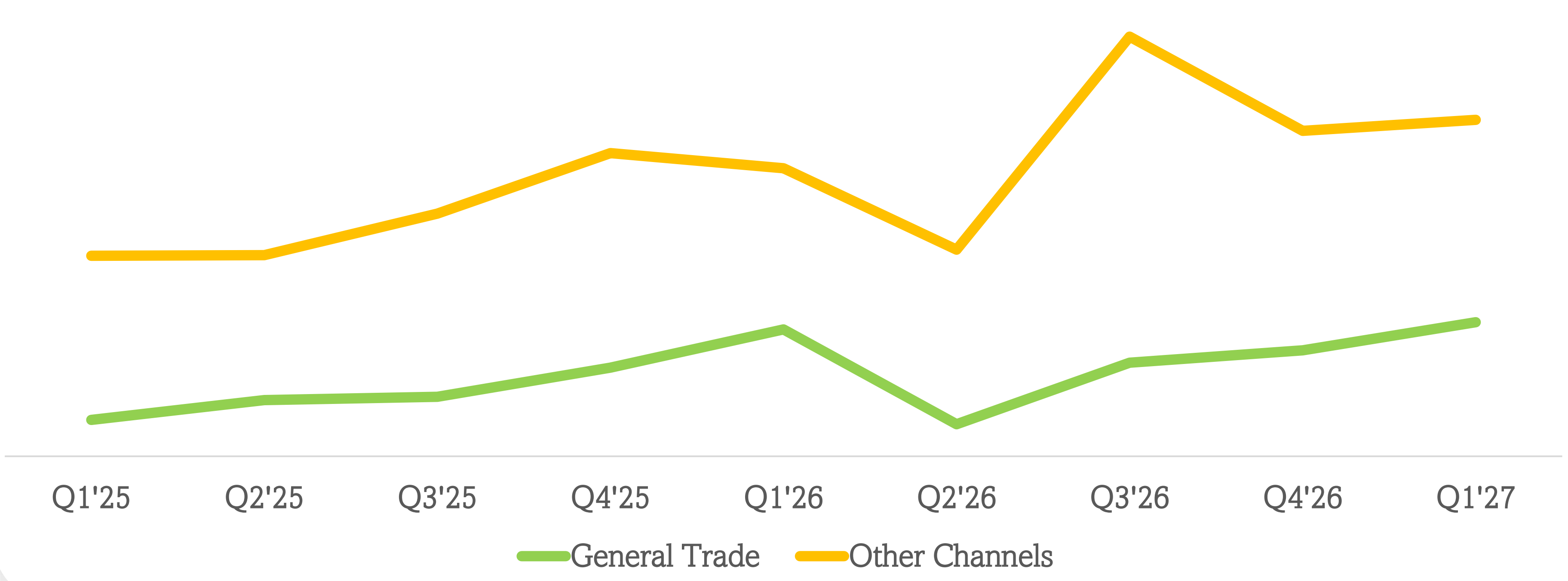
Source: Company Financials – Consolidated Results

**Owner's share*

Strategic Priorities

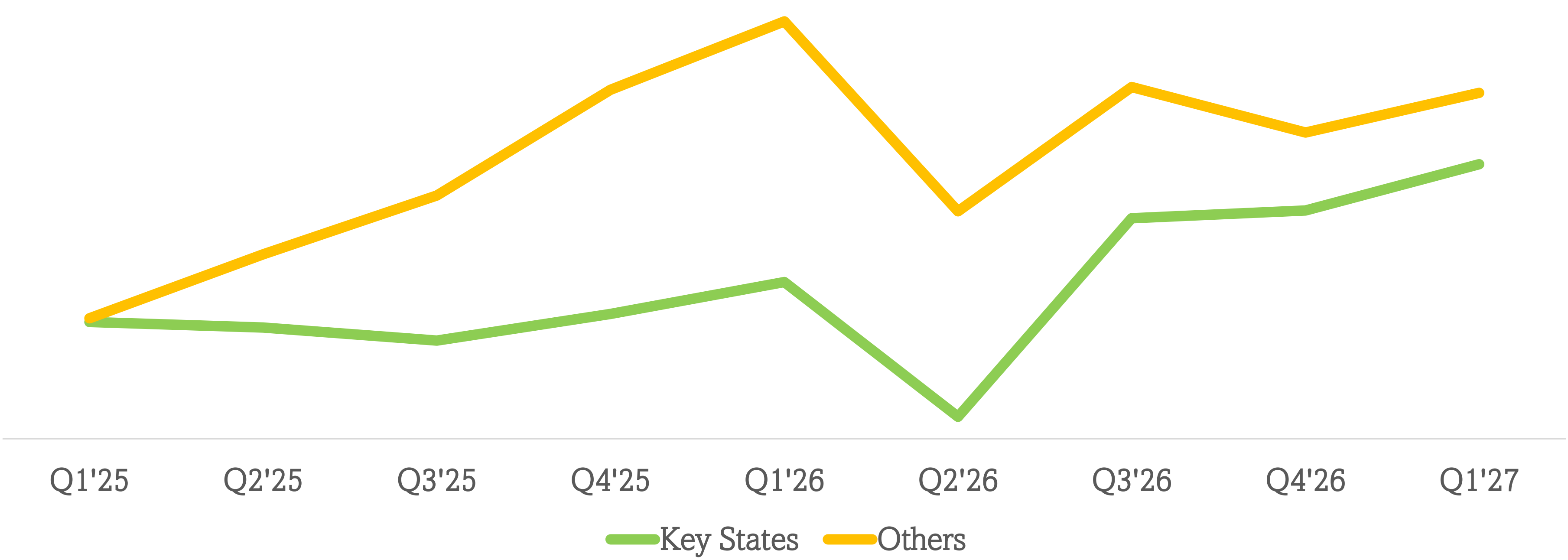


01 All Channels contributing to healthy growth



- General Trade grew 1.5x of 25-26 growth in Q1'27
- Other Channels continued steady momentum, growing 2.5x of General Trade; E-Commerce leads with strong double-digit

01 Strengthening our Key States



- Key States delivering 1.8x of 25-26 growth in Q1'27
- Other States grew double-digits @ 1.3x of Key States

Key States contributing >50% of Domestic Revenue

02 National activations for Core Brands

Marie Gold x
International Tea Day

NutriChoice x
World Health Day

02 Consumer Engagement through Topical Campaigns

Little Hearts X
Mother's Day

Cakes X
Social Media Activation

03

Driving Croissant through Innovations

25-26 Launch

Q1' 26-27 Launch

Q1'27 Growth

↓

> 30%

Other Adjacency Businesses

Adjacency Businesses (Cake, Rusk & Wafers) – Delivered double-digit growth led by portfolio Innovations, new variants

Dairy – Portfolio grew in double-digits, fueled by Ghee, Cheese

International Business – Flat growth for the quarter, with business stabilizing in the last part of the quarter. Impact of current developments in West Asia being closely monitored

04 Region-Focused Product & Media Activations

Execution of our strategy to win in “Many Indias” is on

Milk Bikis X Thirukkural in TN

Milk Bikis X Northern States

Rusk Outdoor Campaigns in Tamil Nadu

ESG – Building a sustainable, profitable business

Progress on ESG KPIs
over Q4'26

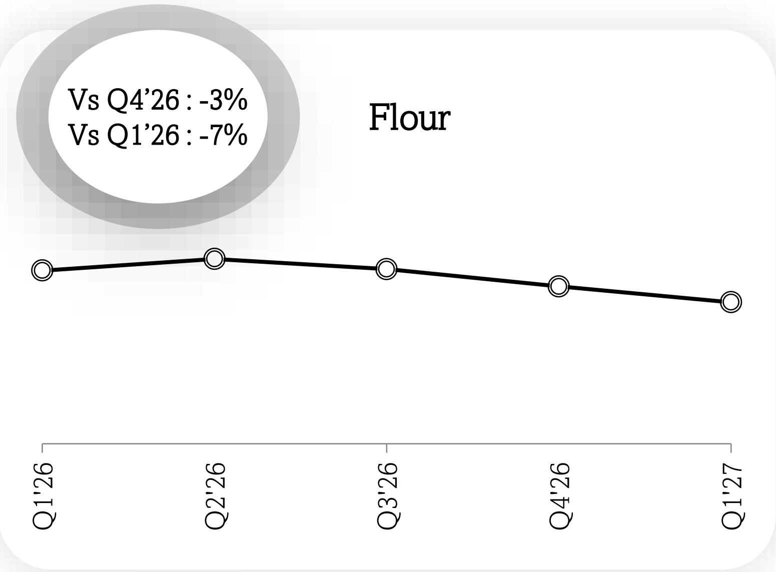
~0.7% increase in women factory workforce

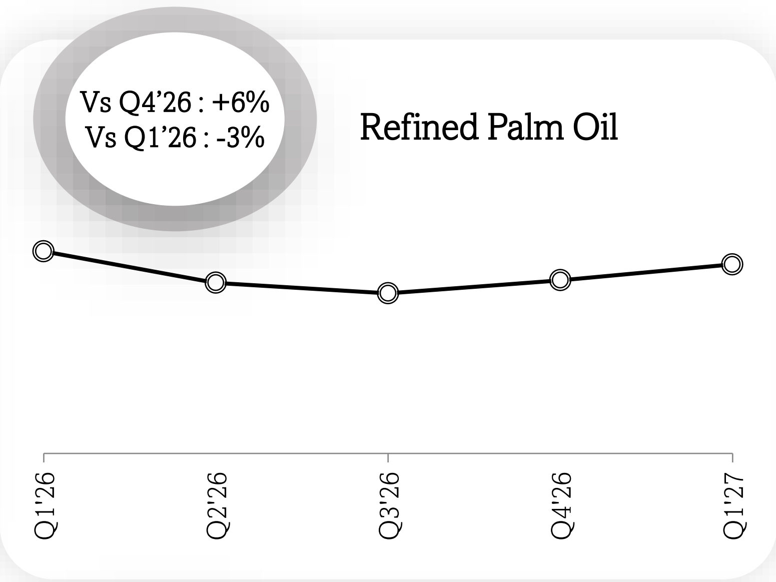
3,97,125 BNF beneficiaries reached in Q1'27, representing ~78% of FY 25-27

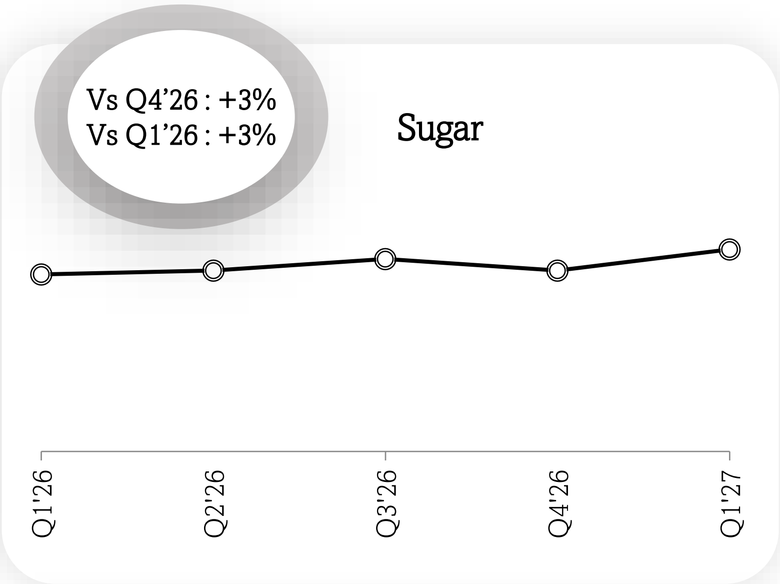
~16% increase in Renewable Electricity share in Own Plants

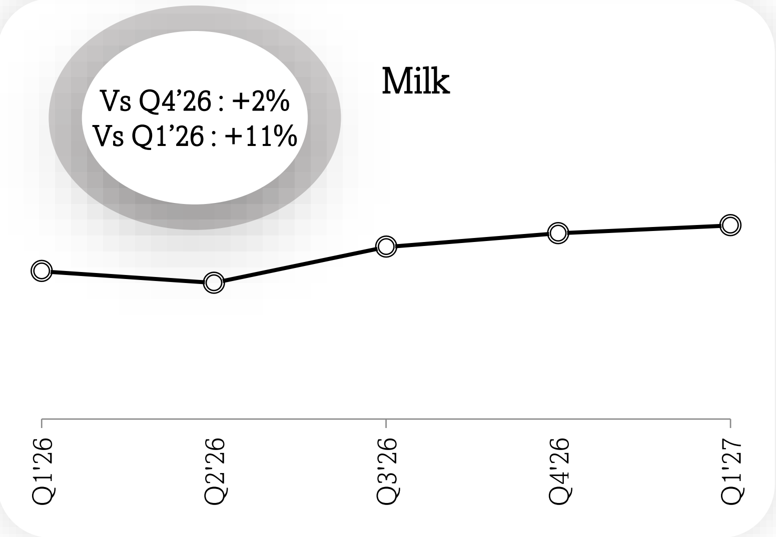
Costs & Financials

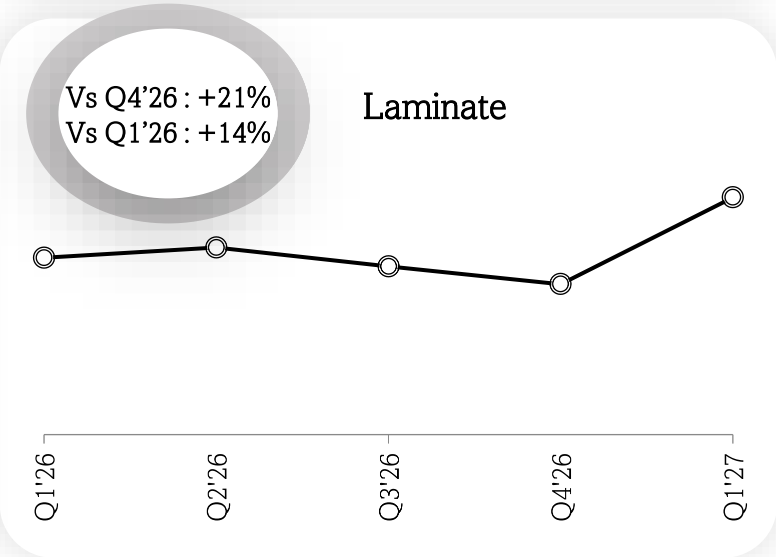
Input Costs Trend

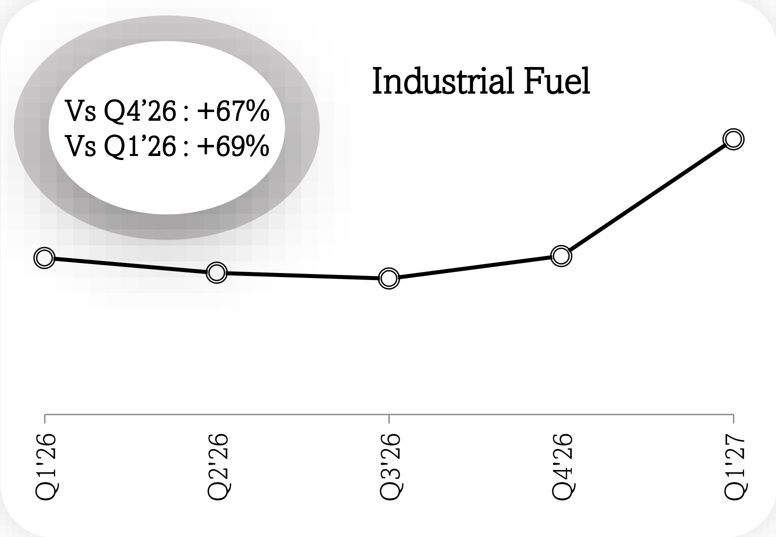












Note:
Strategic covers enabled input costs being lower than market prices

Note: Above values are based on average actual consumption rates for the quarter

Focusing on Cost Efficiency Programs

Packaging Cost Optimization

Wastage Reduction

Alternate Fuels

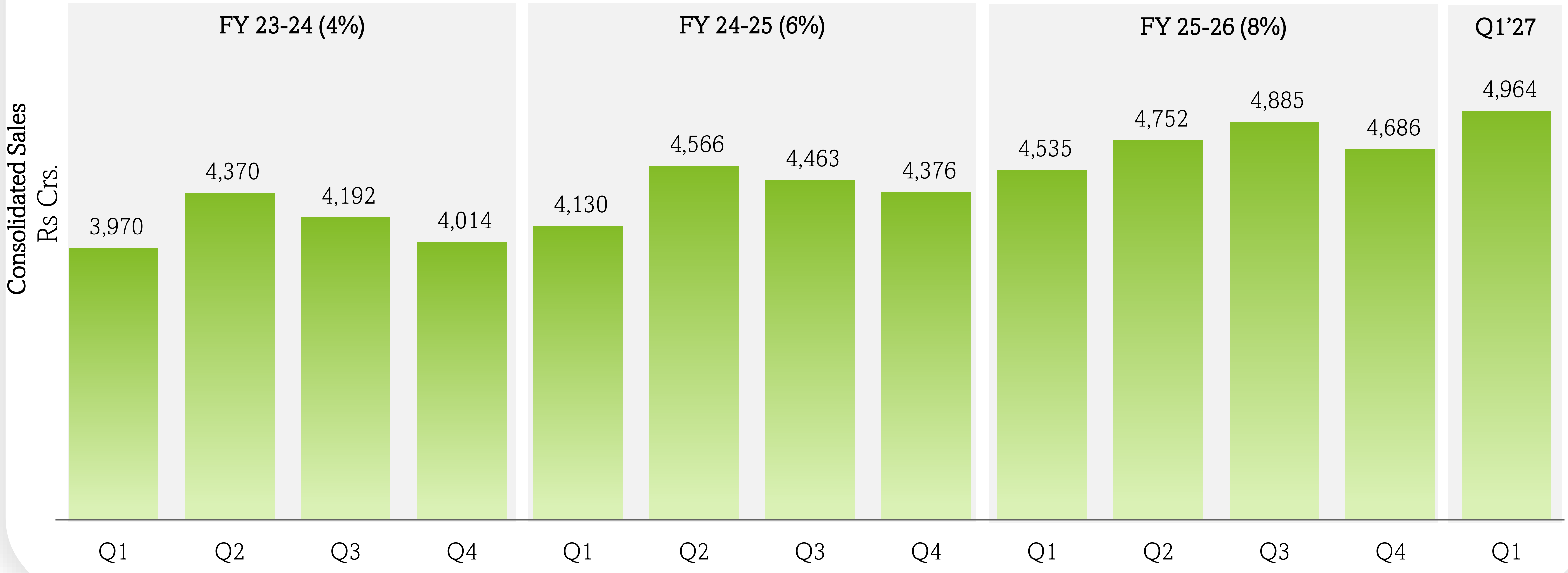
Renewable Energy

Buying Efficiency

Accelerating cost efficiency initiatives across verticals

Revenue trends

12-month Growth%	4%	4%	6%	9%	10%	4%	9%	7%	9%
24-month Growth%	13%	5%	9%	12%	14%	9%	17%	17%	20%



Consolidated Sales as per published results

Nos. in the bracket indicate revenue growths

Key Financial Lines – Q1 26-27 - Consolidated

Particulars	Q1 26-27	
	Rs Crs	Vs Q1 25-26
Net Sales	4,964	9.5%
Operating Profit	761	12.7%
Profit Before Tax	797	13.7%
Profit After Tax (Owner's Share)	591	13.6%

Particulars	21-22	22-23	23-24	24-25	25-26	Q1'27
Profit from Operations %	14.3%	16.3%	17.3%	16.4%	17.0%	15.3%
Profit before Tax %	14.9%	19.0%	17.6%	16.7%	17.4%	16.1%
Profit after Tax % (Owner's Share)	10.9%	14.5%	12.9%	12.4%	13.4%	11.9%

Source: Company Financials – Consolidated Results

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Thank You!