WONDERLA
PARKS AND RESORTS

Investor Presentation | Q1 FY27

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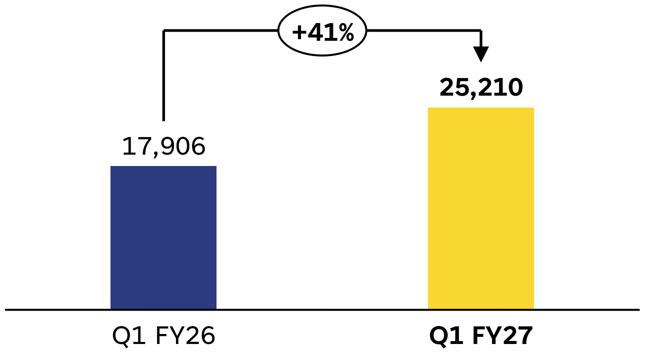
Q1 FY27 | Result Highlights

Key Highlights

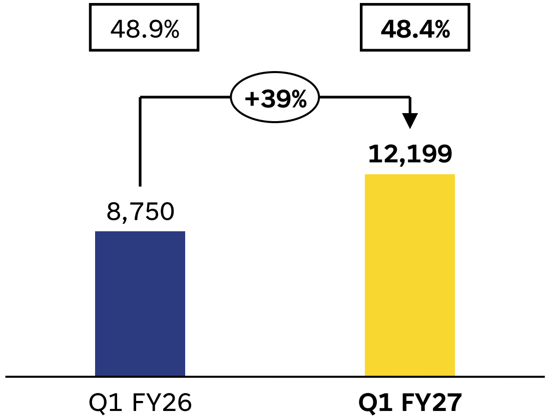
- Revenue from operations stood at **Rs. 24,263 lakhs in Q1 FY27;** delivering a robust YoY growth of **44.2%**
- Footfall for the quarter stood at **12.3 lakhs** a growth of **33% YoY**
- Park wise footfall for the Q1 FY27: Bengaluru – **3.4 lakhs**, Kochi – **2.5 lakhs**, Hyderabad – **2.9 lakhs**, Chennai – **2.4 lakhs**, Bhubaneshwar – **1.0 lakhs**
- EBITDA for the quarter stood at **Rs. 12,199 lakhs,** up by **39.4% YoY**
- ARPU in Q1 FY27 stood at **Rs. 1,904, an increase of 7% YoY**
- Resort business revenue stood at **Rs. 961 lakhs, up by 92% YoY in Q1FY27;** delivering best-ever quarterly performance
- **Chennai Park June quarter Highlights:** Revenue - Rs. 4,499 Lakhs; Average Ticket Price – Rs. 1,255, SPH – Rs. 595; ARPU – Rs. 1,850
- **Hyderabad** and the resorts business emerged as key growth engines, delivering their **strongest Q1 performance** to date
- Enhanced customer experience and premium offerings translated into **improved revenue realization** per visitor

Q1 FY27 Result Highlights

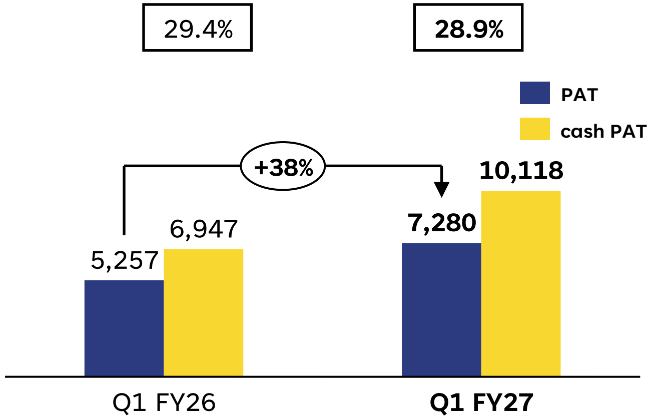
Total Income



EBITDA & EBITDA Margin

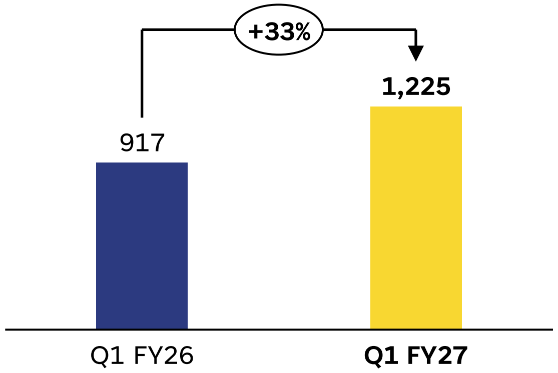


PAT, PAT Margin & CASH PAT

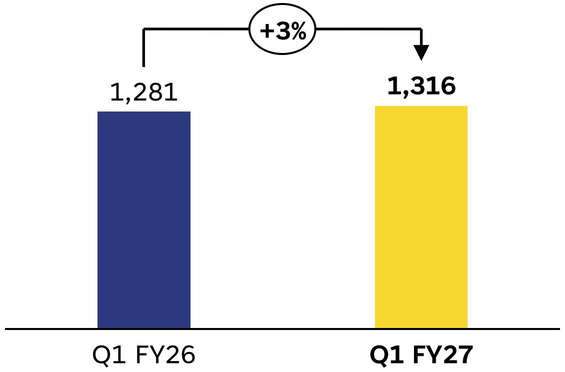


ARPU (in Rs.)

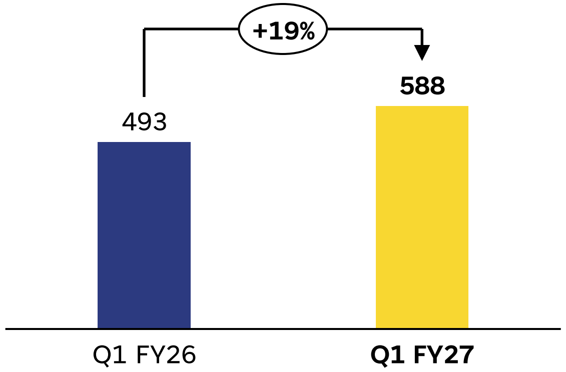
Footfall (in '000)



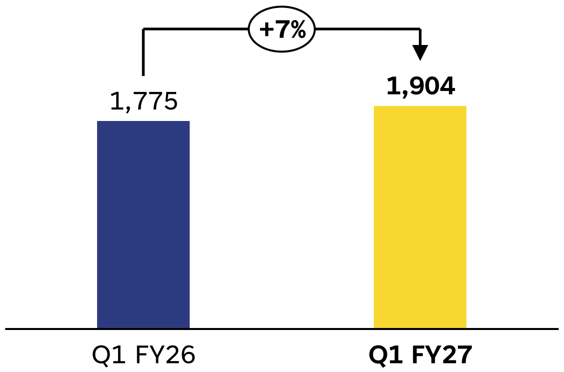
Average Ticket Price



Average Non-Ticket Price



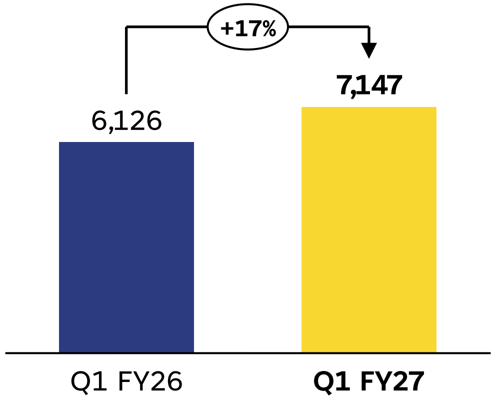
ARPU



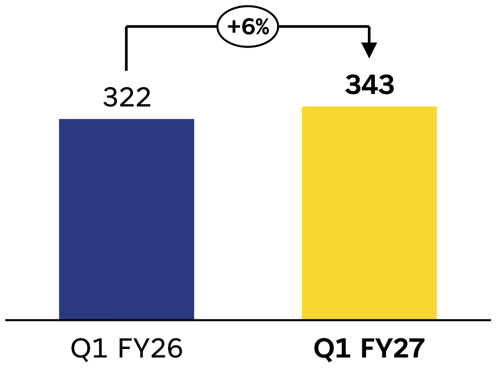
Note – 1. All financial figures are in Rs. Lakhs

Bengaluru Park – Q1 FY27 Metrics

Revenue (Rs. Lakhs)

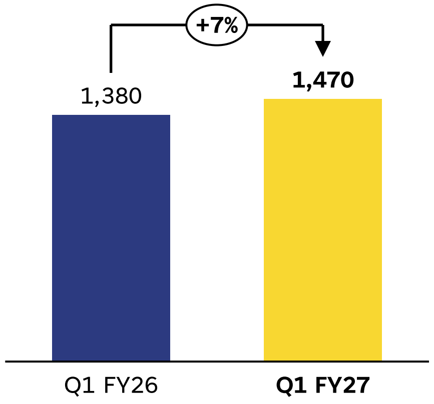


Footfalls (in '000)

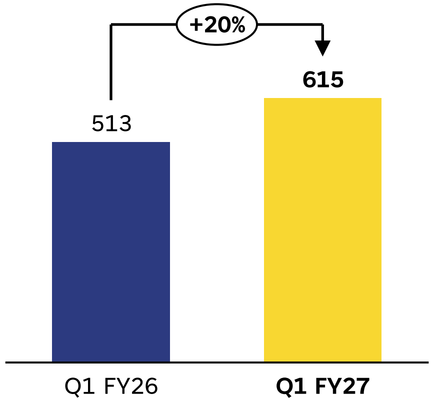


ARPU (in Rs.)

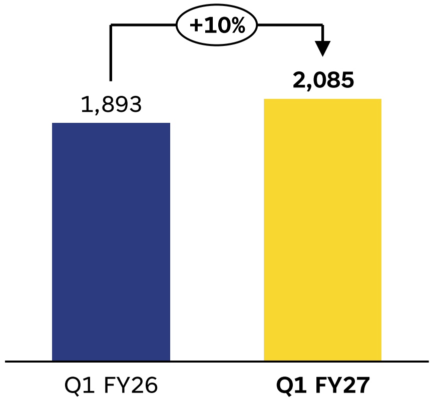
Average Ticket Price



Average Non-Ticket Price

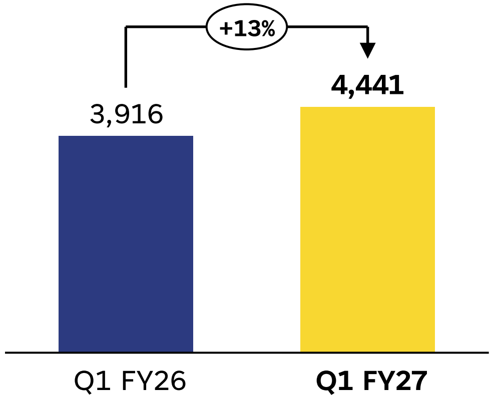


ARPU

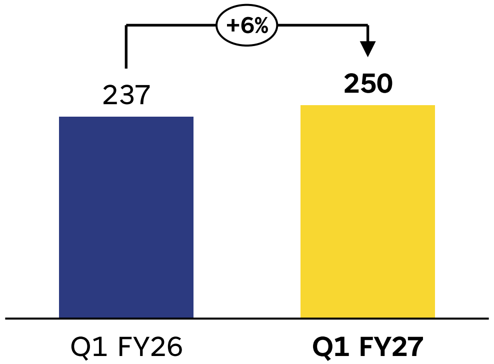


Kochi Park – Q1 FY27 Metrics

Revenue (Rs. Lakhs)

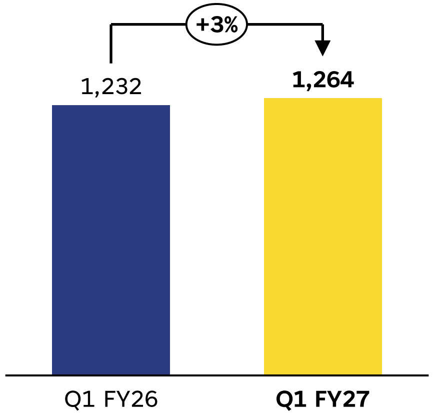


Footfalls (in '000)

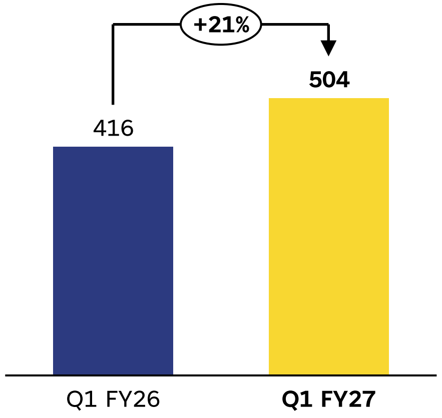


ARPU (in Rs.)

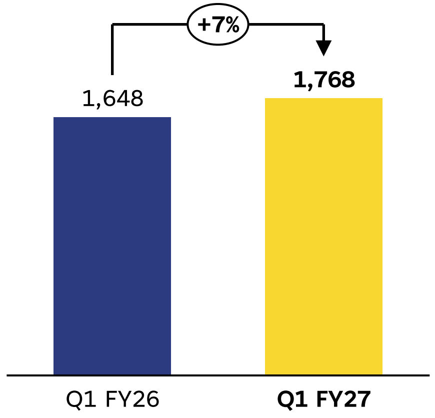
Average Ticket Price



Average Non-Ticket Price

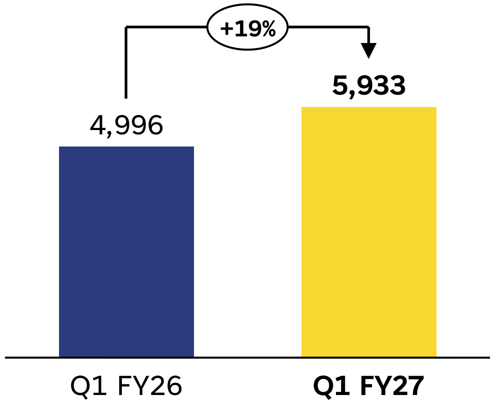


ARPU

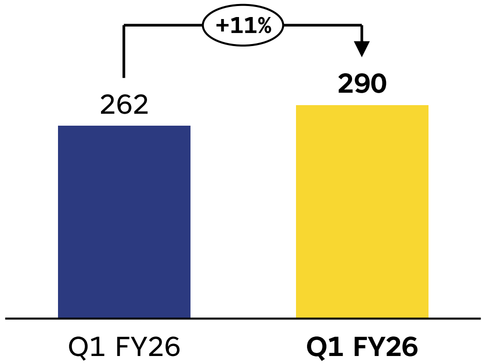


Hyderabad Park – Q1 FY27 Metrics

Revenue (Rs. Lakhs)

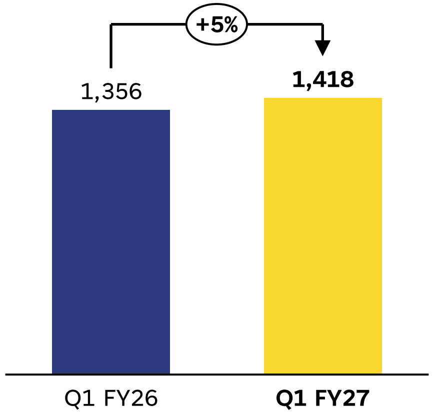


Footfalls (in '000)

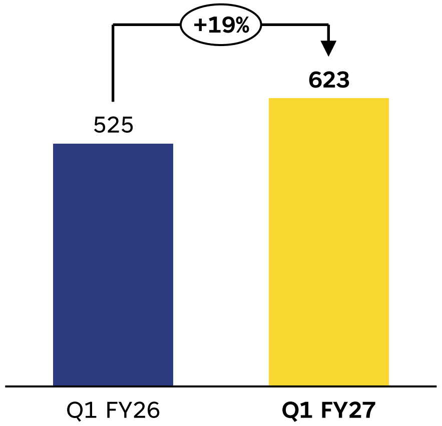


ARPU (in Rs.)

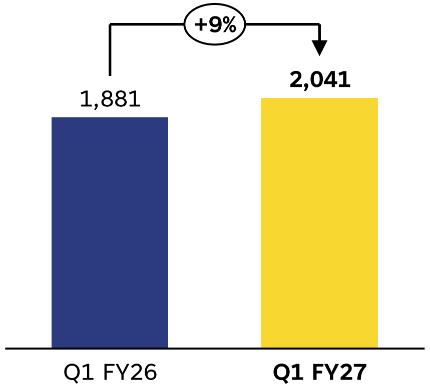
Average Ticket Price



Average Non-Ticket Price

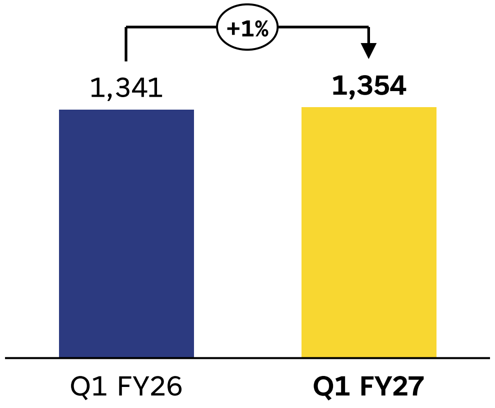


ARPU

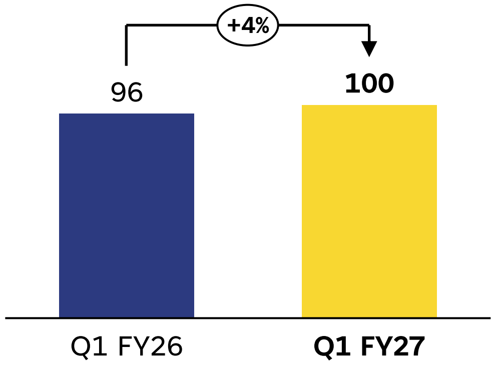


Bhubaneshwar Park – Q1 FY27 Metrics

Revenue (Rs. Lakhs)

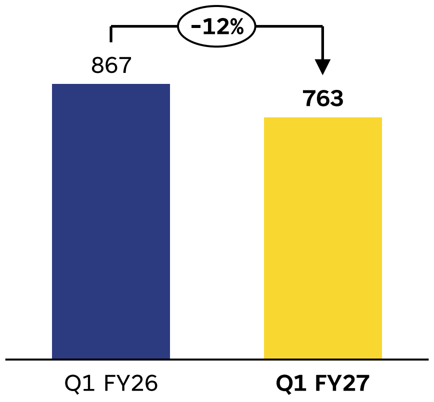


Footfalls (in ‘000)

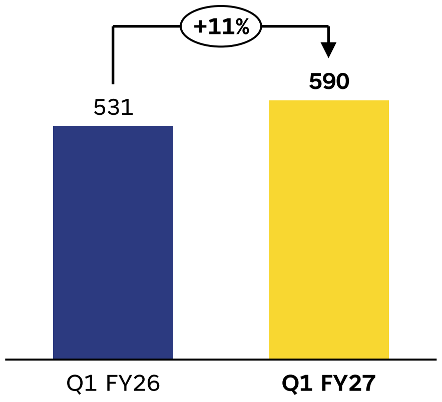


ARPU (in Rs.)

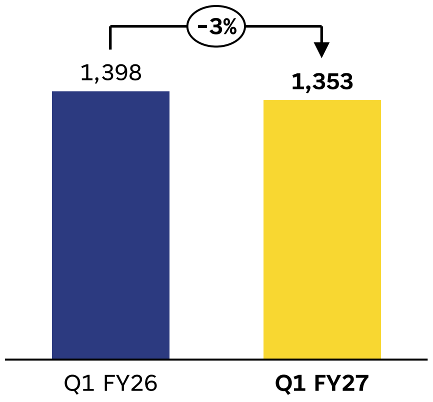
Average Ticket Price



Average Non-Ticket Price

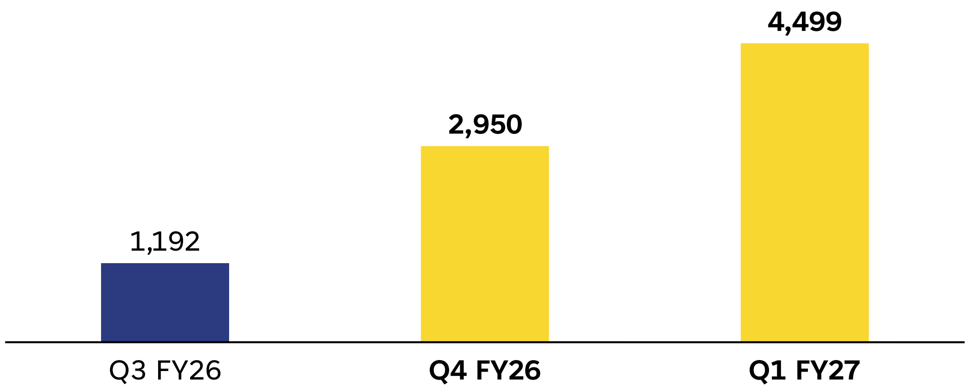


ARPU

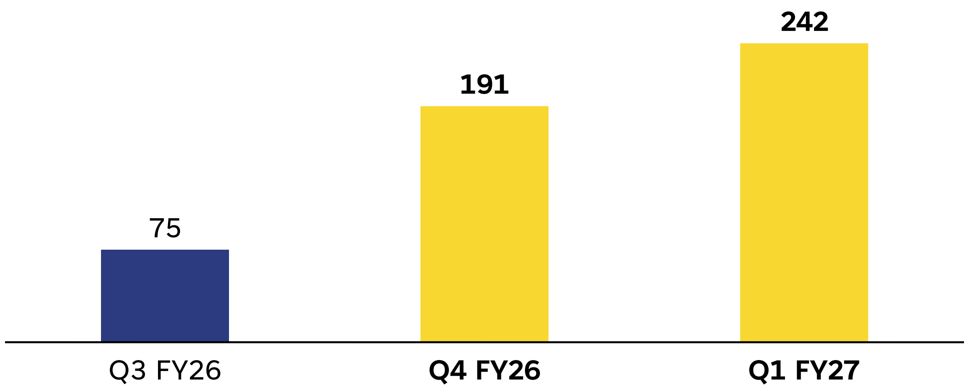


Chennai Park – Q1 FY27 Metrics

Revenue (Rs. Lakhs)

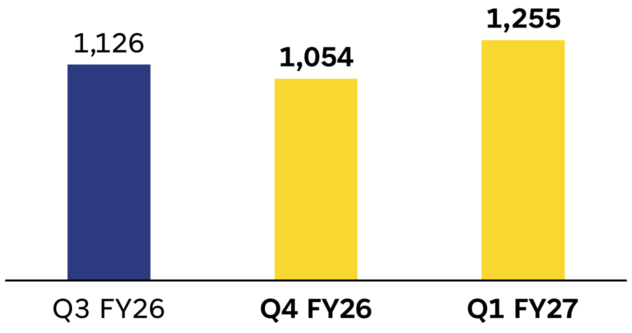


Footfalls (in ‘000)

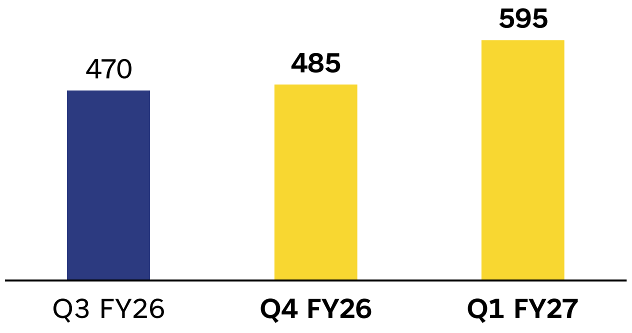


ARPU (in Rs.)

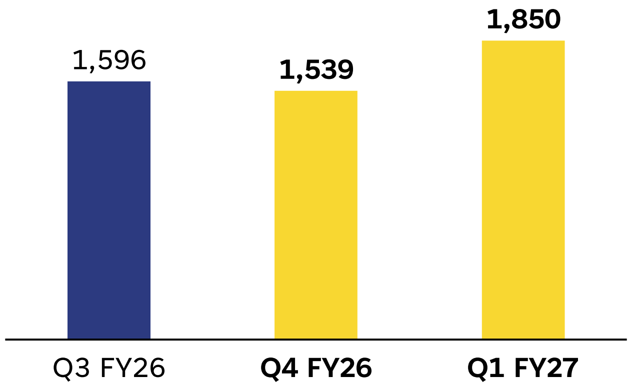
Average Ticket Price



Average Non-Ticket Price



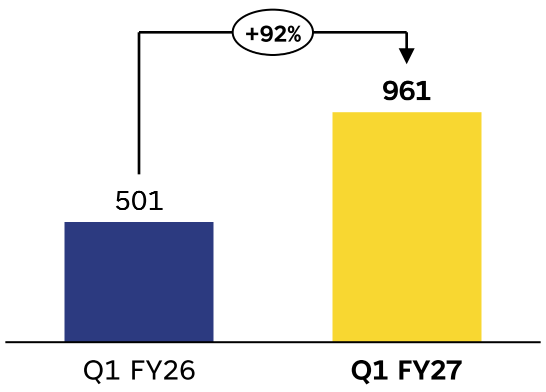
ARPU



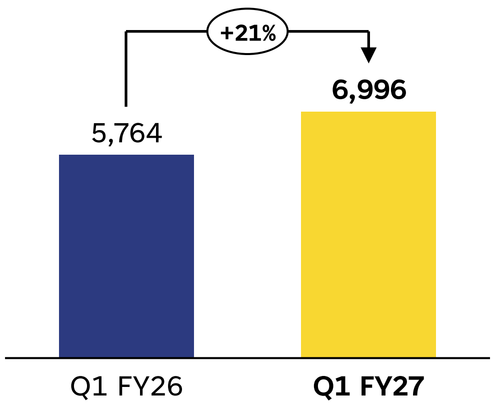
Chennai Park commenced its operations on 02nd December 2025

Wonderla Resort & Isle – Q1 FY27 Metrics

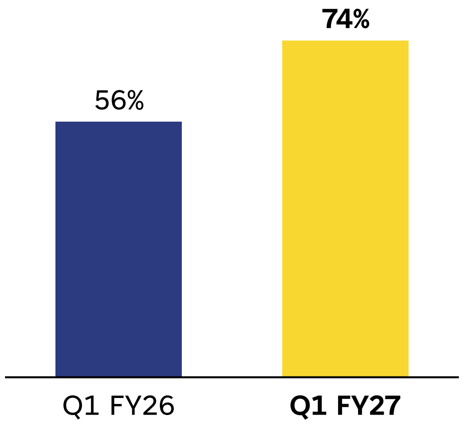
Total Revenue (Rs. Lakh)



Average Room Rental (in Rs.)



Occupancy (%)



Note: for ISLE – 39 new key additions in Q1 FY27

Profit & Loss Statement

Particulars (Rs lakhs.)	Q1 FY27	Q1 FY26	YoY%	Q4 FY26	QoQ%	FY26
Revenue from Operations	**24,262.8**	**16,824.4**	**44.2%**	**13,584.6**	**78.6%**	**51,877**
Other Income	947.4	1,081.8		620.3		3,230.7
Total Income	**25,210.2**	**17,906.2**	**40.8%**	**14,204.8**	**77.5%**	**55,107.9**
Cost of materials consumed	1,394.3	1,018.5		910.7		3,577.1
Purchase of stock-in-trade	960.4	736.9		507.8		2,280.9
Changes in inventories of stock-in-trade	11.3	-54.9		82.3		-118.6
Employee Expenses	2,864.1	1,985.1		2,240.1		9,386.2
Other Expenses	7,781.2	5,470.4		5,462.9		20,736.8
EBITDA	**12,198.9**	**8,750.1**	**39.4%**	**5,000.9**	**143.9%**	**19,245.5**
EBITDA Margin (%)	**48.4%**	**48.9%**		**35.2**		**34.9%**
Depreciation	2,838.6	1,689.1		2,788.0		8,348.9
Finance Cost	13.8	11.5		14.1		63.1
Profit before Tax	**9,346.5**	**7,049.5**		**2,198.9**		**10,833.4**
Tax	2066.8	1,792.1		556.5		2,660.0
Profit after Tax	**7,279.7**	**5,257.4**	**38.5%**	**1,642.3**	**343.3%**	**8,173.4**
PAT Margin (%)	**28.9%**	**29.4%**		**11.6%**		**14.8%**
EPS	11.48	8.29		2.59		12.89

Marketing Initiatives & Events

Marketing Initiatives

New Addition to Portfolio

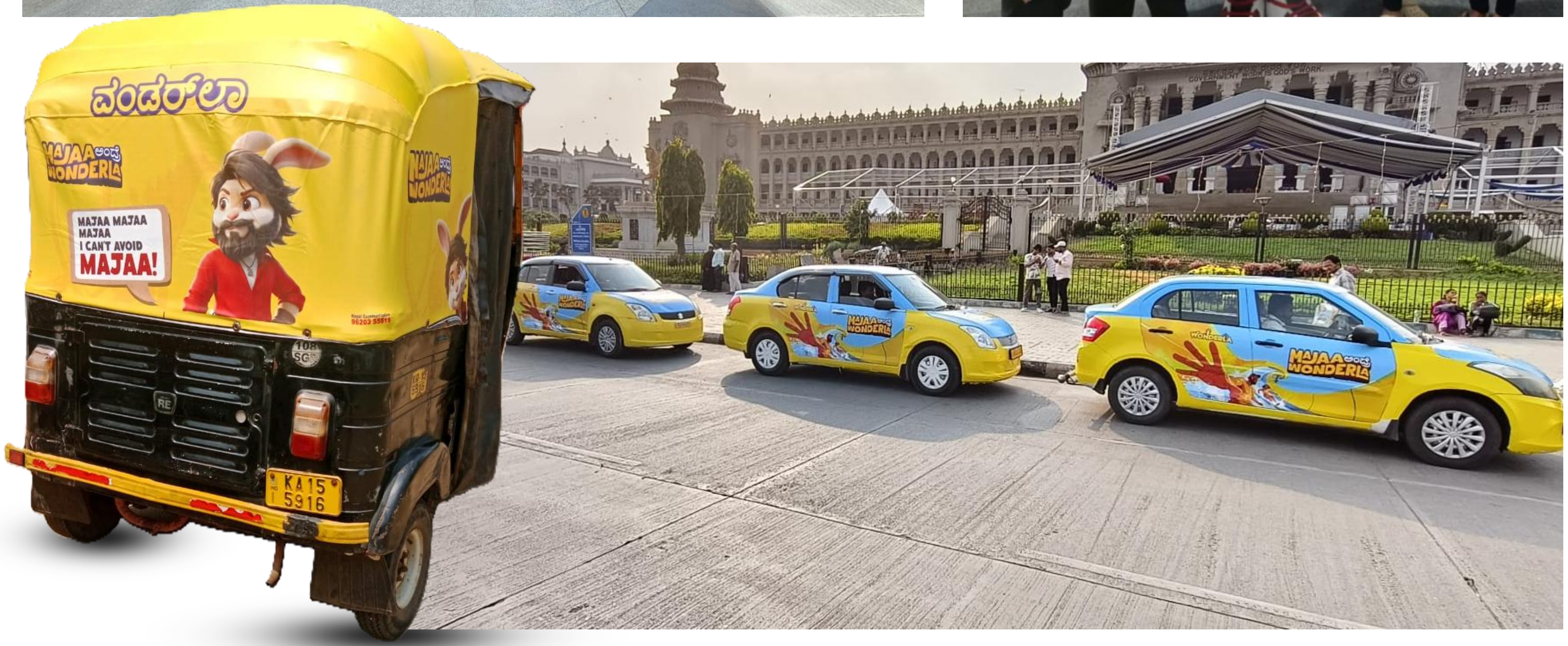
Chennai Park

New Ride Launch (Sky Wheel - Chennai Park)

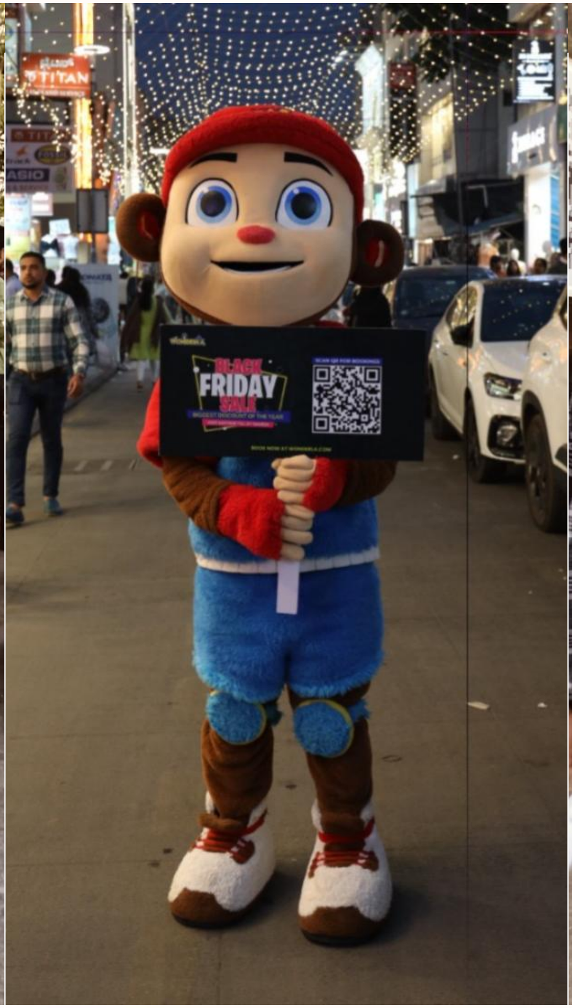
Hyderabad 10^{th} Anniversary

VISHU Celebration

Engagement Activities



Brand Mascot - Chikku Activation



Food & Beverages

Shawarma Burger **New-product Launch**

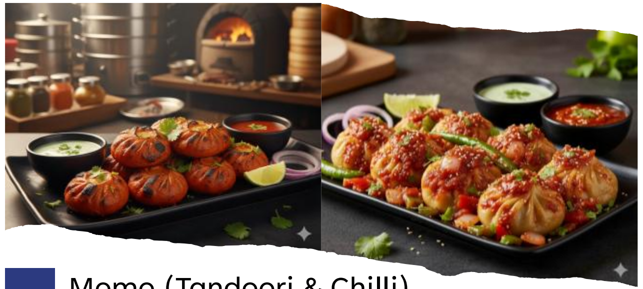
Special Pongal
Nonveg Thali

Sankranti Special

Korean Noodles
New Product Launch

Limited Time Promotion
Mediterranean Food Festival
15th Aug to 14th Sep

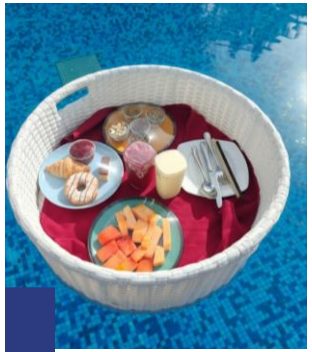
Limited Time Promotion French Fries Week



Momo (Tandoori & Chilli)
New-product Launch

Republic Day National Thali

New-product Launch
Wraps & Rolls



New-experience Launch
@ Isle (Floating Pool Meal)

Company Overview

Wonderla - India’s most loved amusement park

Vision

Adding ‘Wonder’ to lives and bringing people closer.

Mission

Build and operate resource efficient amusement spaces to deliver a fun, thrilling, and hygienic experience to our guests.

- **One of the Most visited parks in India:**
  Wonderla parks have been visited by over **48 *million** * **visitors since 2000**, making us the most visited amusement park in India
- **Two decades of experience (since launch of first park) in running parks in 5 different cities:**
  Kochi, Bengaluru, Hyderabad, Bhubaneshwar and Chennai

5	**231**	**25**	**5**	**6**	**3#**
Amusement Parks	Fun Rides	Restaurants	Banquet Halls	Food courts	Lounge bars

** - as on 31st March 2026 # - Inclusive of Caribbean Theme Bar & Oasis (Wine Bar) in The ISLE*

A Complete Family Entertainment Destination…

Wonderla parks provide a rare avenue for families and friends to bond together in a wonderful outdoor environment. The parks deliver a safe, out-of-the-ordinary and highly memorable experience.

... with Signature Rides across Parks

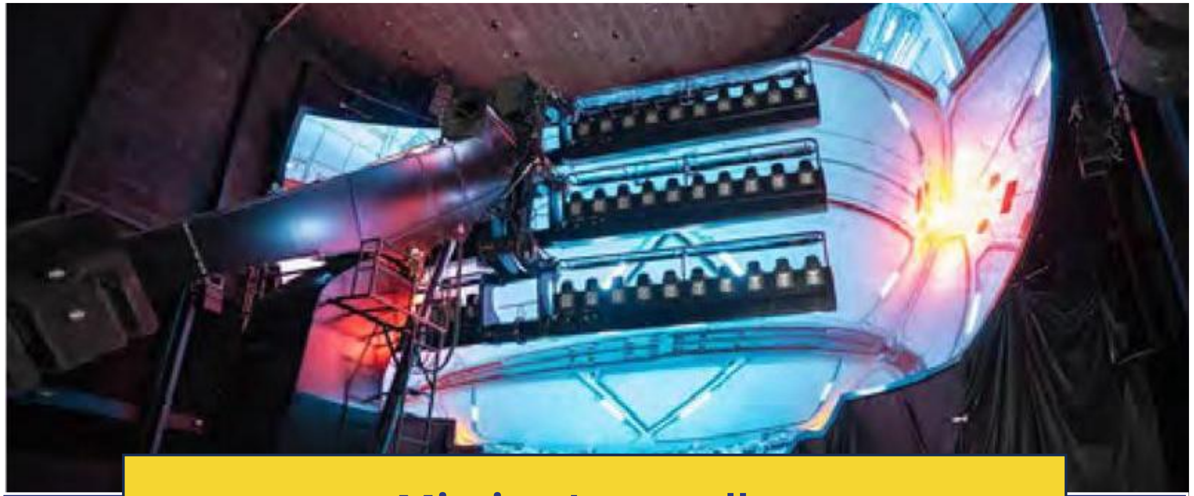
WONDERLA PARKS AND RESORTS


Recoil

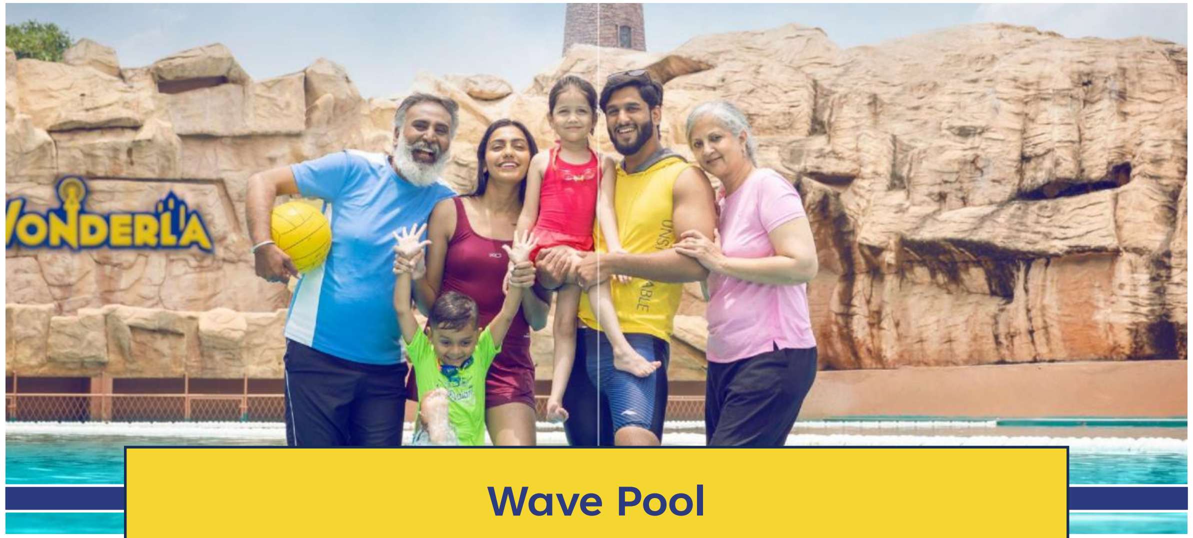

Tanjora


Equinox


Wonder Splash


Mission Interstellar

... with Signature Rides across Parks



Wave Pool

Play Pool

Tarantula

Sky Wheel

Key Milestones

1998 – Veega Holidays were incorporated to build the first park in Kochi

2000 – Kochi Park commenced its operations under the brand name **"Veegaland"**

2002 – "Wonderla Holidays Limited." incorporated to build the second park at Bengaluru

2005 – Bengaluru Park commenced its operations under the brand name **"Wonderla"**

2008 – Veega Holidays merged with Wonderla Holidays Limited and Kochi park was renamed as **"Wonderla"**

2012 – Three star rated leisure resort adjutant to Bengaluru Park started operations with 84 luxury rooms

2014 – Company went public by listing at both NSE and BSE.

2016– Hyderabad park commenced its operations

2023 – Company got Local Body Tax exemption for 10 years for the proposed Chennai Park.

2024 – Bhubaneswar Park commenced its operations, Construction of Chennai Park is in progress

2025 – launched **THE ISLE** in Bengaluru Park, Commenced operation for Chennai Park

Experience at Helm – Board of Directors & Senior Management Team

Mr. Arun K. Chittilappilly

Executive Chairman & Managing Director

Mr. R. Lakshminarayanan

Non-Executive Vice-Chairman

Ms. Priya Sarah Cheeran Joseph

Non-Executive Director

Mrs. Anjali Nair

Independent Director

Mr. Kasaragod Ullas Kamath

Independent Director

Mr. Madan Padaki

Independent Director

Mr. A Radhakrishna

Independent Director

Mr. Saji K Louiz

Chief Financial Officer

Mr. Dheeran Choudhary

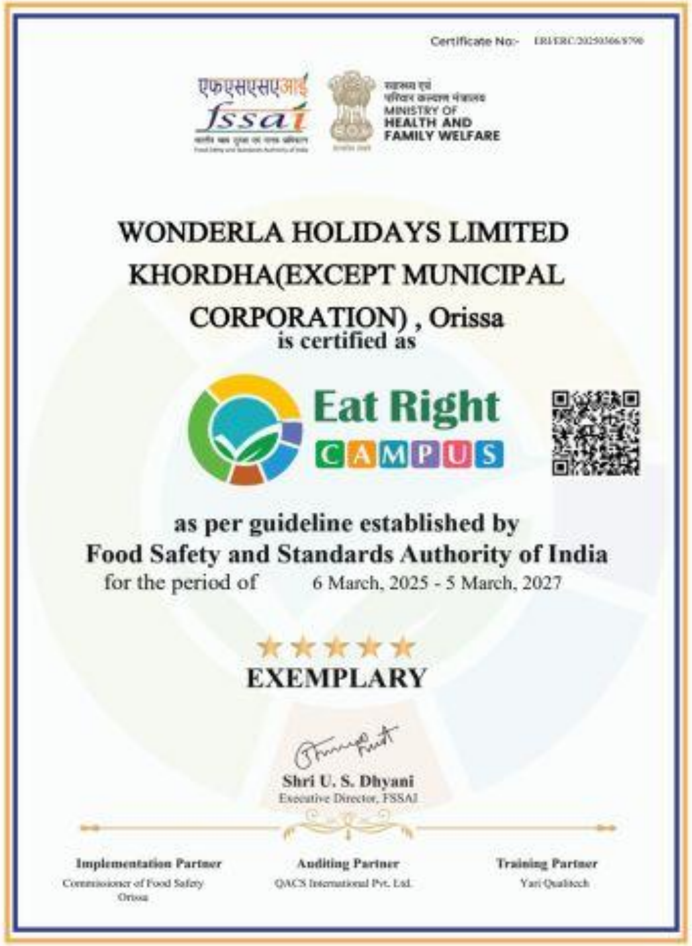
Chief Operating Officer

Mr. Srinivasulu Raju Y

Company Secretary & Compliance Officer

Awards & Certification


fssai FOOD SAFETY AND STANDARDS AUTHORITY OF INDIA
Inspiring Trust, Assuring Safe & Nutritious Food
HYGIENE RATING
VERIFIED
WONDERLA HOLIDAYS LIMITED, KHORDHA
LICENSE NO. 12024019000073
HYGIENE RATING
Excellent
Name of HRAA: YQ Business Assurance Pvt. Ltd.
Name of Auditor: Dipesh Nagori
Date of Audit: 04-03-2025
Date of Certificate Generation: 06-03-2025
Valid Upto: 06-03-2027
FOR MORE INFORMATION, SCAN THE QR CODE
www.hygine.fssai.gov.in
TollFree No. - 1800 112 100


Certificate No:-
fssai
MINISTRY OF HEALTH AND FAMILY WELFARE
WONDERLA HOLIDAYS LIMITED KHORDHA(EXCEPT MUNICIPAL CORPORATION) , Orissa
is certified as
Eat Right CAMPUS
as per guideline established by
Food Safety and Standards Authority of India
for the period of 6 March, 2025 - 5 March, 2027
EXEMPLARY
Shri U. S. Dhyani
Executive Director, FSSAI
Implementation Partner: Commissioner of Food Safety Orissa
Auditing Partner: QACS International Pvt. Ltd.
Training Partner: Yari Qualitech

Key Strengths

Strategic Location

All the three parks have **good connectivity** to major cities making it attractive tourist destination for pan India

In-house ride designing and manufacturing capabilities

Leverages specific cost efficiencies and enhances **maintenance efficiency** of rides. This capability allows for the **customization and modification** of purchased rides

Prudent Capital allocation

Disciplined capital allocation over the decades. Focus on generating substantial cash flows & maintaining **debt free balance sheet**

Superior Brand Recall

Established as strong brand amongst visitors evidenced by better customer ratings & reviews, arises from its ability to provide memorable experiences and consistently **introduce innovative attractions**

Experienced Management Team

Experienced **Promoters** supported by professional senior management team

Strategy to Build Future Growth

Expansion through adding new Parks

Diversifying its portfolio by actively exploring opportunities to establish parks in other strategic geographies

Makeover of existing parks

Analyze customer preferences to drive innovation in attractions. Additionally, optimize operational capacity by developing undeveloped land within existing parks

Leveraging digital and marketing expertise

Boost revenues by offering value-added services on entry tickets. Focus on leveraging digital platforms and enhance social media presence

Enhance in-house designing capabilities

Introduce new rides and attractions based on research and customer preferences at all parks

Enhance customer experience by integrating Resorts with Parks

Elevating overall experience of the visitors by integrating resorts at all the other parks thereby creating a seamless and enhanced recreational environment

For further information, please contact:

Company:

Wonderla Holidays Ltd.
CIN:L55101KA2002PLC031224

Mr. Saji K Louiz, Chief Financial Officer
investors@wonderla.com

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A part of MUFG Corporate Markets, a division of MUFG Pension & Market Services

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Thank you !