



SUMITOMO CHEMICAL INDIA LTD.

Corporate Identity Number (CIN) – L24110MH2000PLC124224

Corporate Office: 13/14, Aradhana IDC,
Near Virwani Industrial Estate, Goregaon (East),
Mumbai – 400 063, Maharashtra, INDIA.
Tel. : +91-22-4252 2200 / Fax : +91-22-4252 2380
URL <http://www.sumichem-india.co.in>

26th October, 2026

To,
BSE Limited,
Listing Department,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

The National Stock Exchange of India,
Listing Department,
Exchange Plaza,
Bandra Kurla Complex,
Bandra East,
Mumbai – 400 051

Scrip Code: **542920**

Scrip Symbol: **SUMICHEM**

**Subject: Investor Presentation on Financial Results of the Company
for the quarter and half-year ended 30th September, 2026.**

Dear Sirs,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith investor presentation on the Financial Results of the Company for the quarter and half-year ended 30th September, 2026.

Kindly do the needful to display the same on your website.

Thanking You,

Yours faithfully,

For Sumitomo Chemical India Limited

Deepika
Trivedi

Digitally signed by:
Deepika Trivedi
DN: CN = Deepika
Trivedi, C = IN, O =
Personal
Date: 2026.10.26 22:
52:56 +05'30'

**Deepika Trivedi
Company Secretary & Compliance Officer**

Encl.: a/a

Sumitomo Chemical India Limited

Investor Presentation - September 2026

A YEAR OF **STABILITY**



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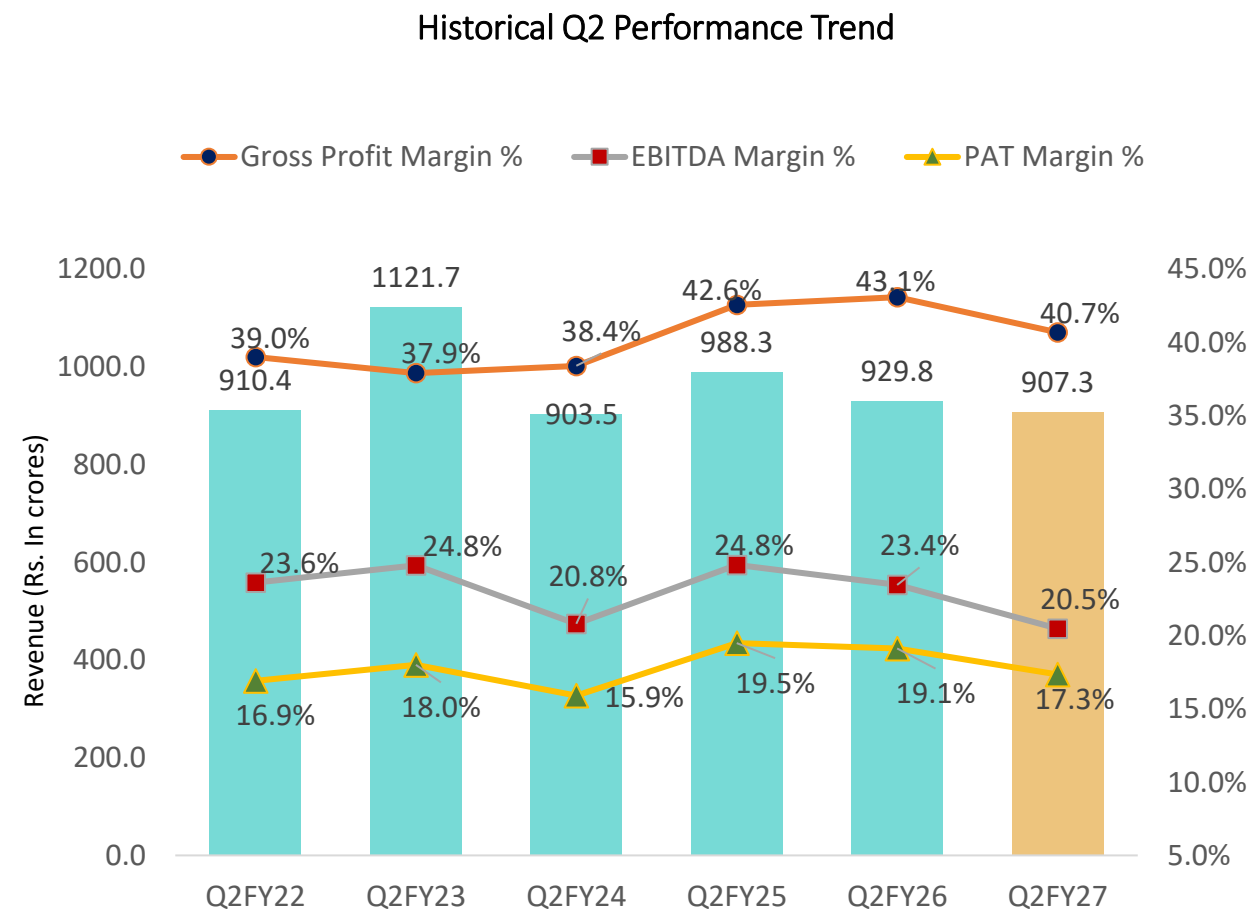
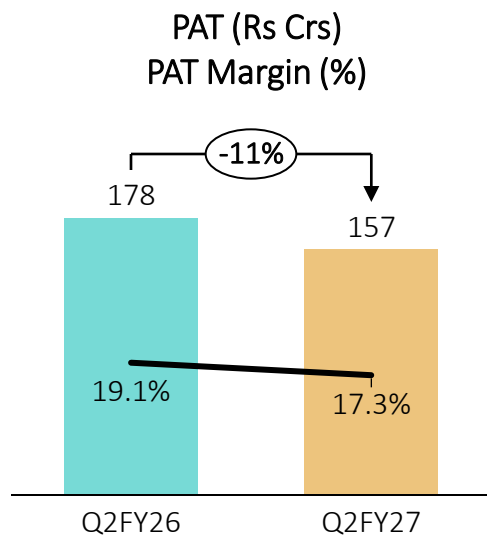
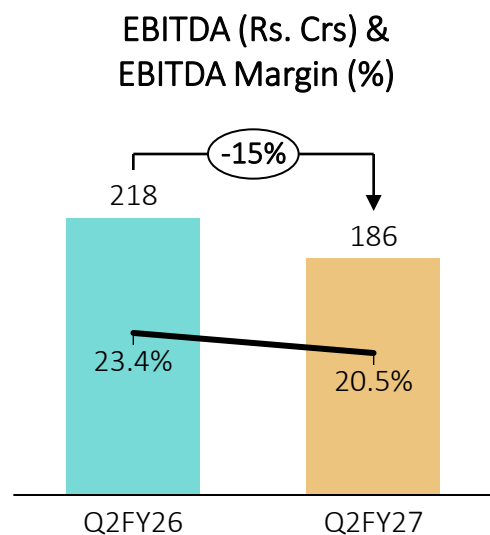
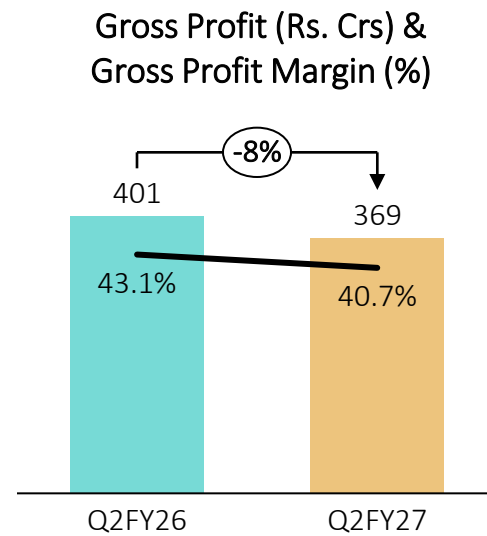
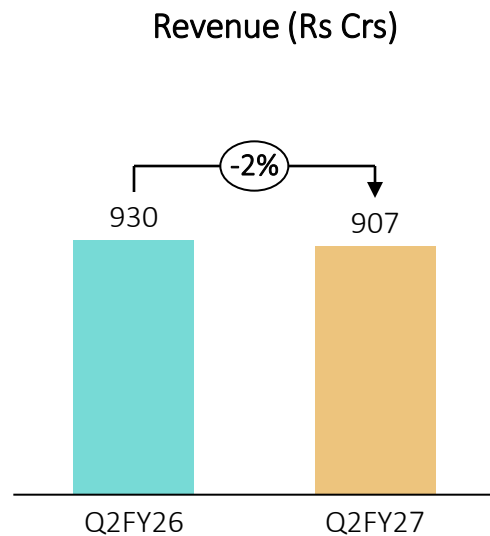
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Financial Performance & Key Highlights

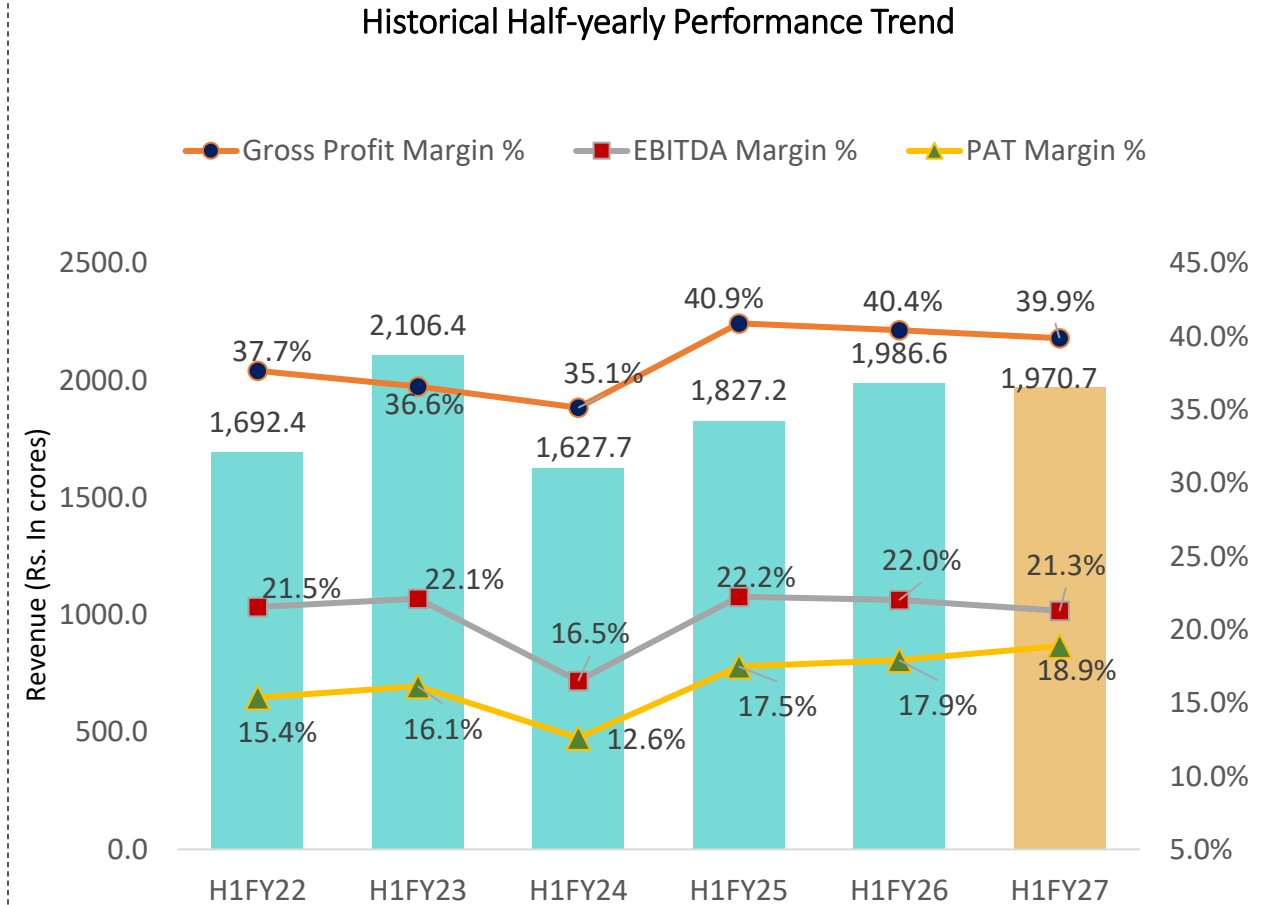
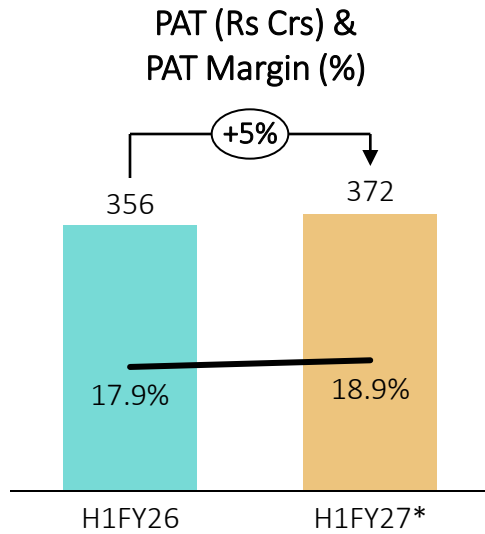
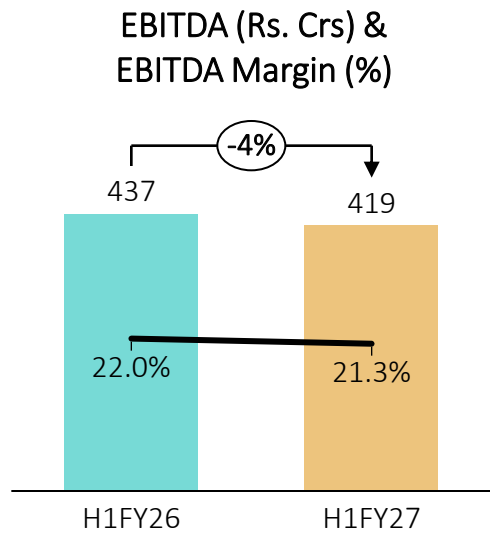
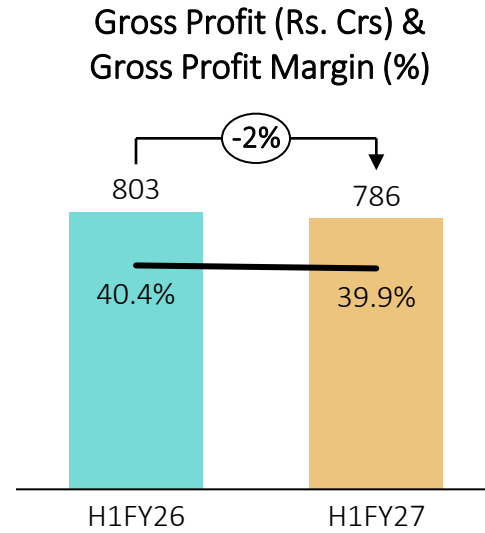
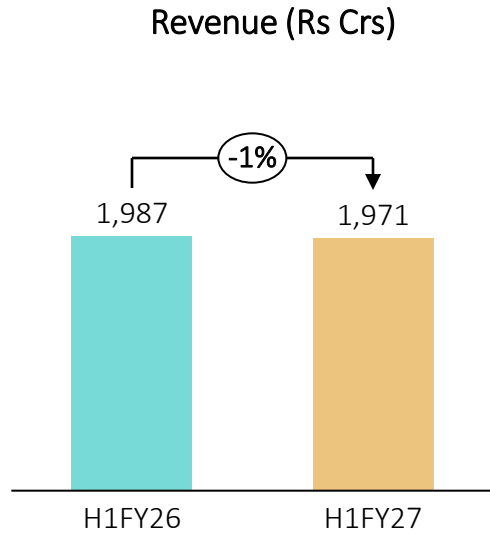


Performance Highlights – Quarter



Given the seasonality in the business, it is best monitored on an annual basis

Performance Highlights – H1FY27



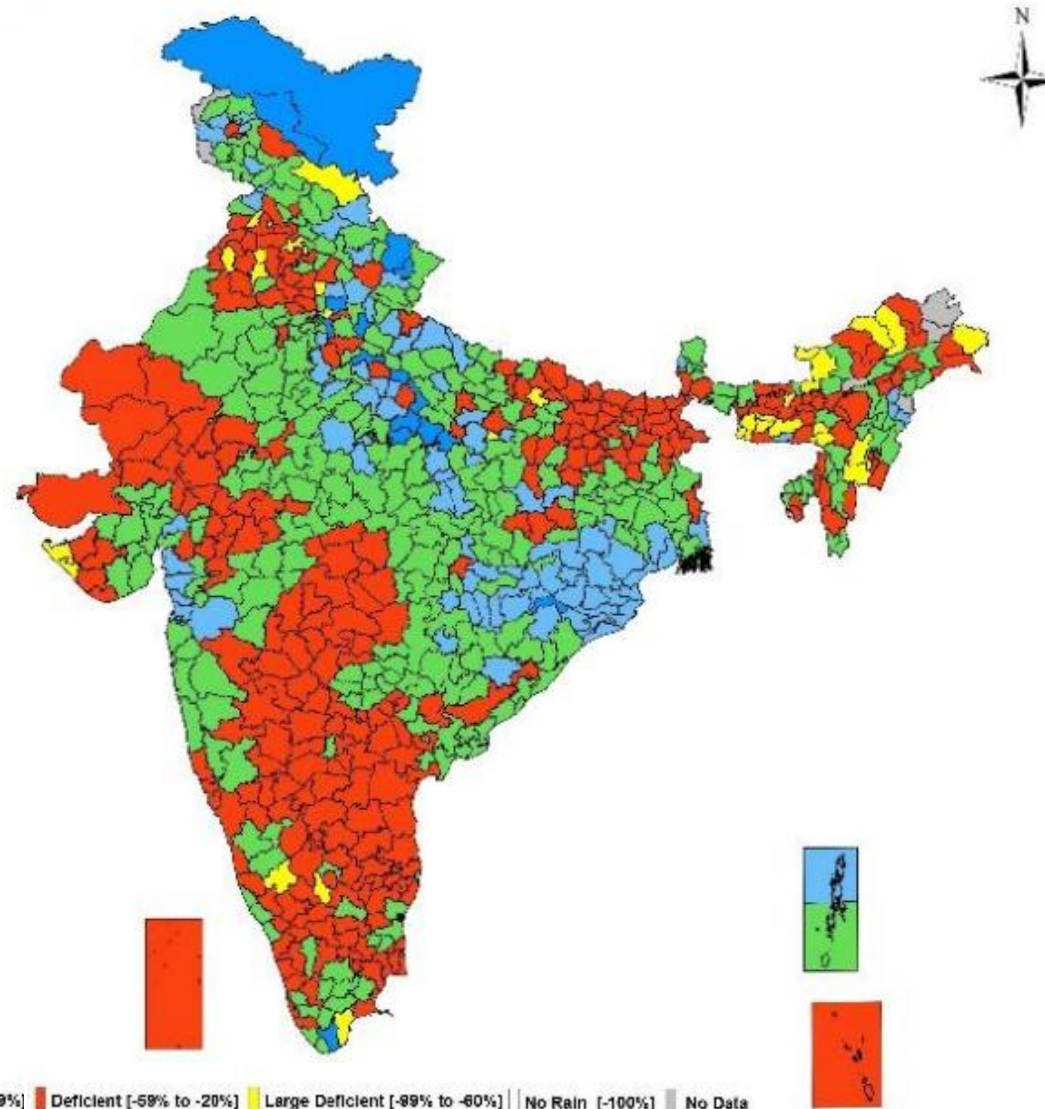
*Q1FY27 includes an Exceptional Item of Rs. 26.9 crore, representing the insurance claim received towards business interruption arising from the fire incident at the Company's Bhavnagar plant during FY23. Given the seasonality in the business, it is best monitored on an annual basis

Performance Highlights – Q2 & H1 FY27



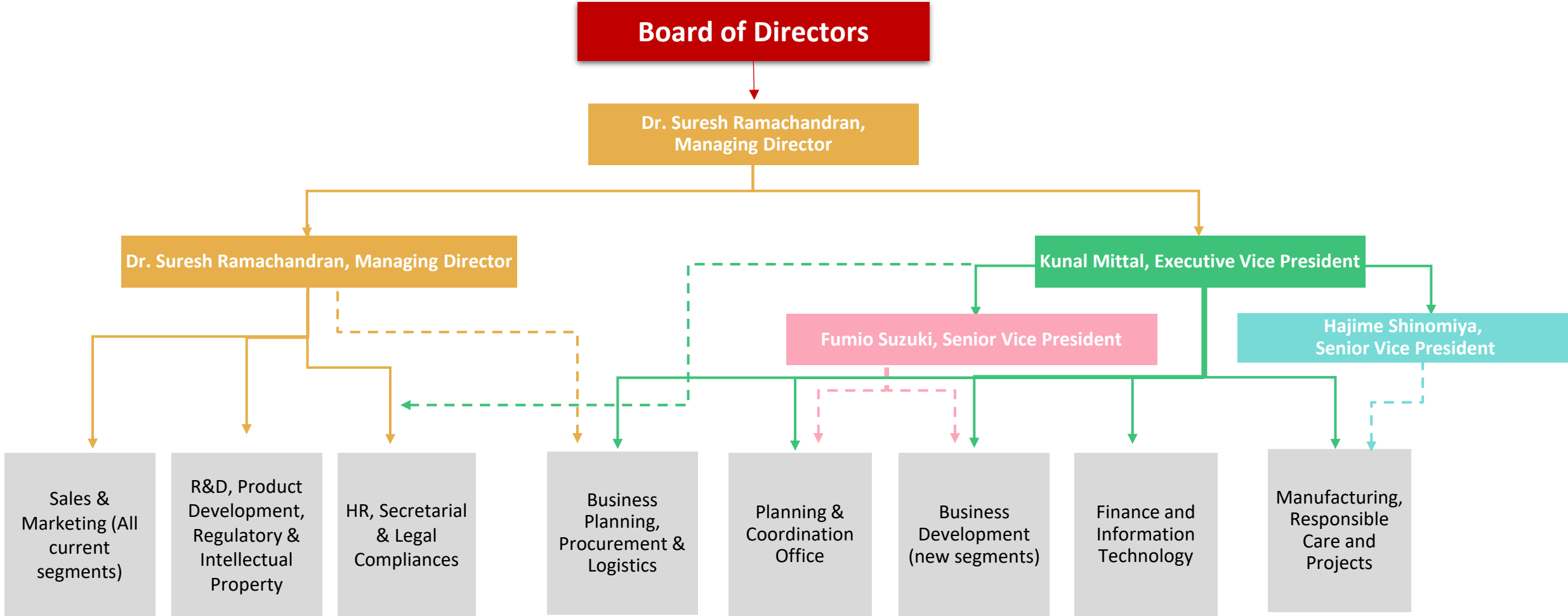
- ✓ **The Indian agrochemical industry faced a challenging operating environment during H1FY27**, with delayed monsoon onset, prolonged dry spells and a 13% rainfall deficit impacting crop sowing and agrochemical consumption. Weak seasonal demand affected offtake across key product categories, particularly insecticides, herbicides and fungicides.
- ✓ **SCIL reported revenue of Rs. 907 crore in Q2FY27, down 2% YoY, and Rs. 1,971 crore in H1FY27, down 1%.** H1 sales were impacted by lower volumes, partly offset by improved pricing following price increases undertaken during March to June 2026. Q2FY27 witnessed largely stable selling prices; however, sales volumes declined by a high-single-digit percentage, while margins were impacted by the absorption of higher-cost inventory procured during April – June 2026.
- ✓ **Domestic business remained relatively resilient, while exports faced near-term pressure.** Q2 domestic revenue grew 2% YoY to Rs. 774 crore, whereas exports declined 23% to Rs. 127 crore. Growth in Metal Phosphides and AND & EHD partially offset weakness across other product categories during H1FY27.
- ✓ **Profitability reflected the timing of inventory cost absorption.** Q1FY27 margins had benefited from the consumption of lower-cost opening inventory, while higher-cost inventory procured during Q1 flowed through the cost of sales in Q2FY27, temporarily impacting margins. Consequently, Q2 gross margin declined 240 bps YoY to 40.7% and EBITDA margin contracted 297 bps to 20.5%. **However, on a cumulative H1FY27 basis, the margin profile remained broadly comparable to historical levels.**
- ✓ **The inventory-cost mismatch substantially normalised by the end of Q2**, as procurement costs and selling prices aligned with prevailing market levels.
- ✓ The Company strengthened its product portfolio with the launch of **Topgrain (biostimulant)**, the first global launch of a promising product developed by its affiliate, Sumitomo Bio-rational Company, USA, and **Helibex** during Q2FY27. Focused initiatives across key products supported growth in select high-priority molecules. Capital expenditure is progressing as planned, with production expected to commence within previously communicated timelines.
- ✓ **H2FY27 is expected to remain challenging** amid lower reservoir levels, the extended El Nino impact and potential constraints on crop acreages.
- ✓ SCIL remains focused on navigating near-term challenges through disciplined execution, differentiated products, targeted deployment of resources and dynamic pricing in response to evolving market conditions. Continued focus on key driver products is expected to support near-term performance amid uncertain demand conditions while advancing the Company's medium-term growth objectives.

District Rainfall Map from June 1 to September 30, 2026



Source: India Meteorological Department

Organization Chart (wef 1st September 2026)



Each of the above functions are led by Vice Presidents and General Managers having considerable experience; Most of the functional leaders have spent several years with the company and supported by a team of young & energetic professionals

Good to Great: The Five Pillars of SCIL's Transformation





Topgrain Product Launch Event



Helibex Product Launch Event



Excalia Max – An Integrated 360° Digital Campaign



From Field to Feed
Real Impact, Real Farmers

SUMITOMO CHEMICAL INDIA LTD.

*Different Platforms
One Purpose
Stronger Impact*

Sumitomo Chemical India Ltd.
Published by Garima Pandey
July 30 · 9

अपने शहर में एक्सेलिया मैक्स खरीदने के लिए संपर्क करें
अमृत लाल रमेश कुमार
(रजिस्टर्ड फर्टिलाइजर सेल, गोरखपुर)
विशेषता - डी डीएफ गोपल
पता - नई अन्नाम भंडी, जीए रोड, गोरखपुर
नंबर - 94163 91645

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विशेषता - डी डीएफ गोपल
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TopGrain – AI Content Across Platforms



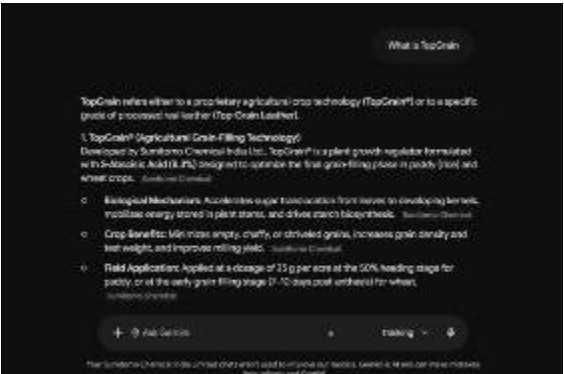
Google AI



Copilot



ChatGPT



Gemini

Sumi Manthan 2026: Collaborate to Conquer for a Stronger Tomorrow



Key Highlights

- ✓ Sumi Manthan, the Annual Conference of SCIL, was held in April 2026 at Delhi with attendance of 700+ commercial team members.
- ✓ The three-day event fostered a strong spirit of collaboration, learning, and shared experiences.
- ✓ The annual theme, "Collaborate to Conquer", aptly reflected SCIL's core strength and was a central highlight of the conference. The agenda featured insightful presentations reviewing the past year's performance and outlining strategic priorities and new initiatives for 2026–27.
- ✓ As we move forward, the key takeaway from Sumi Manthan is to translate the spirit of "Collaborate to Conquer" into action at the ground level, ensuring that this philosophy is reflected in our everyday efforts and drives sustained success.

Redefining Creativity with GenAI: Sumi Max Wins at ad:tech India New Delhi



Sumitomo Chemical India Limited was honored with the GenAI-Led Creative Award at the prestigious ad:tech India New Delhi for the digital campaign of our flagship brand, Sumi Max.

Key Launches across FY23 to FY25



CUFLOW™
Fungicide



SANTANA®
Insecticide



RUMPUS®
Fungicide



SUMI BLUE DIAMOND™
Plant Growth Regulator



PROMALIN®
Plant Growth Regulator



KORKO®
Insecticide



DERECHO®
Fungicide



YUNICO
Insecticide



YUNICO FLOW
Insecticide



BLOG
Herbicide



MESHI
Insecticide



PORTION
Insecticide



ORMIE
Fungicide



Consolidated Profit & Loss Account Statement

Particulars (Rs. Crs)	Q2FY27	Q2FY26	YoY	Q1FY27	QoQ	H1FY27	H1FY26	YoY
Revenue from Operations	907.3	929.8	-2%	1,063.3	-15%	1,970.7	1,986.6	-1%
COGS	538.2	529.2		646.6		1,184.9	1,183.7	
Gross Profit	369.1	400.6	-8%	416.7	-11%	785.8	802.9	-2%
Gross Profit %	40.7%	43.1%	-240 bps	39.2%	149 bps	39.9%	40.4%	-54 bps
Employee Expenses	70.2	69.5		73.2		143.4	140.3	
Other Operating Expenses	113.1	113.0		110.2		223.3	225.4	
Operating EBITDA	185.8	218.0	-15%	233.3	-20%	419.1	437.2	-4%
EBITDA Margin	20.5%	23.4%	-297 bps	21.9%	-146 bps	21.3%	22.0%	-74 bps
Other Income	43.6	38.8		47.3		90.9	77.6	
Depreciation	17.3	16.8		17.2		34.5	32.5	
EBIT	212.1	240.1	-12%	263.3	-19%	475.4	482.3	-1%
EBIT Margin	23.4%	25.8%	-244 bps	24.8%	-139 bps	24.1%	24.3%	-15 bps
Interest	1.9	2.2		2.0		3.9	3.9	
Exceptional Items	0.0	0.0		-26.9 [#]		-26.9 [#]	0.0	
Profit Before Tax	210.2	237.8	-12%	288.2	-27%	498.4	478.4	4%
PBT Margin	23.2%	25.6%	-242 bps	27.1%	-394 bps	25.3%	24.1%	121 bps
Tax	52.8	60.1		73.7		126.5	122.6	
Net Profit	157.4	177.8	-11%	214.5	-27%	371.9	355.9	5%
Net Profit Margin	17.3%	19.1%	-177 bps	20.2%	-283 bps	18.9%	17.9%	96 bps
Other Comprehensive Income	0.9	1.4		-1.0		-0.1	0.1	
Total Comprehensive income for the period	158.3	179.2	-12%	213.5	-26%	371.8	355.9	4%

[#]Q1FY27 includes an Exceptional Item of Rs. 26.9 crore, representing the insurance claim received towards business interruption arising from the fire incident at the Company's Bhavnagar plant during FY23.
Given the seasonality in the business, it is best monitored on an annual basis

Consolidated Balance Sheet

Assets (Rs. Crs)	Sep-26	Mar-26
Non-Current Assets (A)	1,516.9	1,134.0
Property, Plant and Equipment	420.4	437.3
Capital work-in-progress	20.7	2.5
Right to use an Asset	63.2	71.4
Goodwill	60.4	60.4
Other Intangible Assets	9.6	7.6
Intangible Assets under Development	14.6	17.2
Non-Current Financial Assets		
(i) Investments	486.7	265.5
(ii) Loans & other financial assets	411.5	236.8
Deferred tax Asset (net)	1.2	0.4
Non-Current tax Assets (net)	25.8	25.7
Other non-current Assets	2.8	9.1
Current Assets (B)	3,462.6	3,340.2
Inventories	747.1	766.1
Current Financial Assets		
(i) Investments	872.7	887.2
(ii) Trade receivables	886.9	735.6
(iii) Cash and cash equivalents	52.1	68.9
(iv) Bank balances other than (iii) above	2.0	51.8
(v) Loans	355.8	340.9
(vi) Other financial assets	436.1	343.4
Other Current Assets	109.9	146.3
Total Assets (A+B)	4,979.5	4,474.2

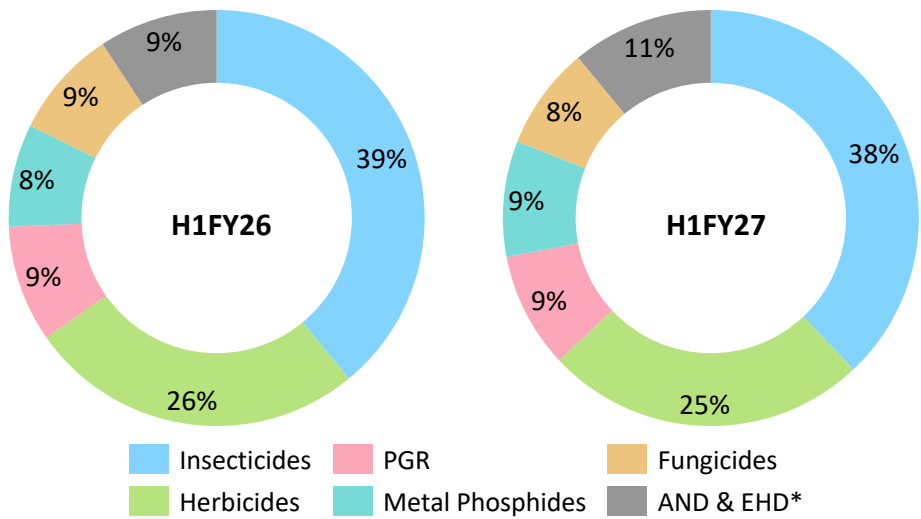
Equity & Liabilities (Rs. Crs)	Sep-26	Mar-26
EQUITY (A)	3,700.7	3,393.8
Equity Share Capital	499.1	499.1
Other Equity	3,197.6	2,890.5
Non-controlling Interests	4.0	4.1
Non-Current liabilities (B)	89.6	110.6
Non-current Financial liabilities		
(i) Borrowings	1.2	1.3
Lease Liabilities	25.3	40.4
Provisions	37.0	40.9
Deferred tax liabilities (net)	26.0	27.9
Non-current Tax Liabilities	0.0	0.0
Current liabilities (C)	1,189.2	969.8
Current Financial liabilities		
(i) Borrowings	0.2	0.2
(ii) Trade Payables	450.5	397.1
(iii) Lease Liabilities	29.0	21.4
(iii) Other financial liabilities	566.5	454.7
Other current liabilities	80.9	69.2
Provisions	7.7	12.9
Current tax liabilities	54.4	14.3
Total Equity & Liabilities (A+B+C)	4,979.5	4,474.2

Cash, Cash Equivalents & Liquid Investments of ~Rs. 2,523 Crs as on 30th September 2026

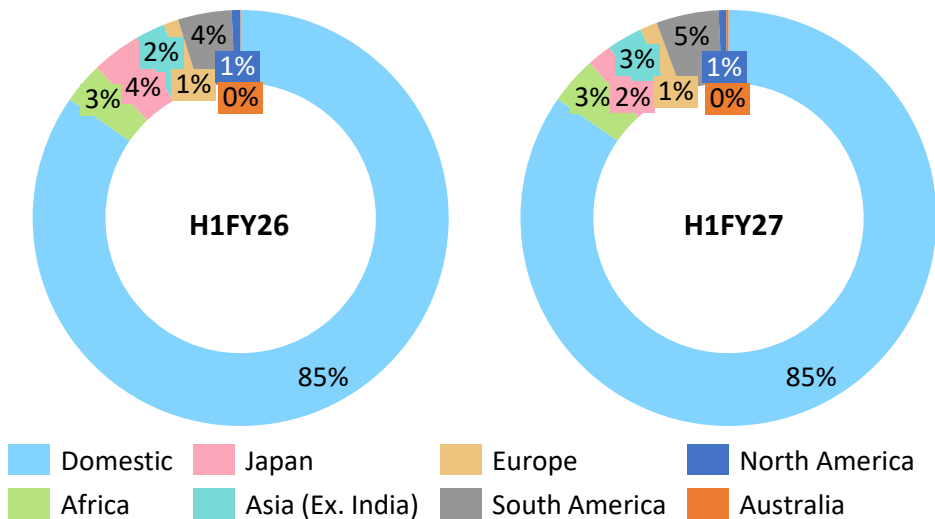
Revenue Breakup – H1FY27



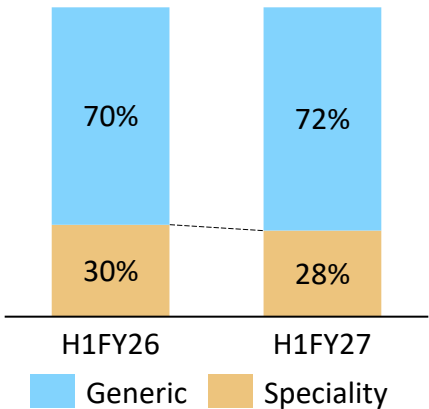
Product Breakup



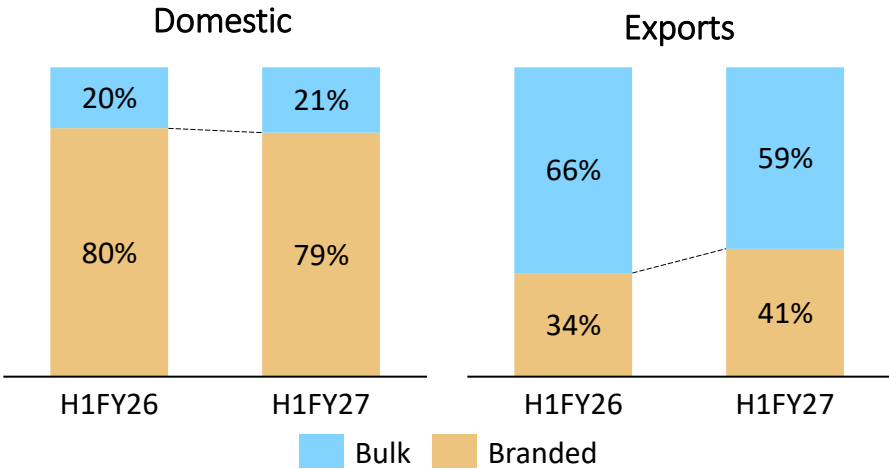
Geographic Breakup



Segment Breakup



Bulk & Branded



* Animal Nutrition Division (AND) and Environmental Health Division (EHD)

Consolidated Working Capital Movement

Particulars (Rs. Crs)	Sep-26*	Jun-26*	Change (Sep-26 to Jun-26)	Mar-26*	Change (Sep-26 to Mar-26)	Sep-25*	Change (Sep-26 to Sep-25)
Inventory (A)	747.1	883.6	-136.5	766.1	-19.0	613.3	133.8
Inventory Days (Inventories/ COGS* No. of days in period) (i)	115	124		149		95	
Trade Receivables (B)	886.9	799.8	87.1	735.6	151.3	903.4	-16.5
Trade Receivables Days (Trade Receivables / Revenue*No. of days in period) (ii)	82	68		83		83	
Trade Payables (C)	450.5	632.3	-181.8	397.1	53.4	483.8	-33.3
Trade Payables Days (Trade Payables/ COGS*No. of days in period) (iii)	70	89		77		75	
Other Financial Liabilities (D)	566.5	553.3	13.2	454.7	111.8	525.4	41.1
Other Financial Liabilities Days (Other Current Liabilities / Revenue*No. of days in period) (iv)	53	47		51		48	
Net Working Capital (A+B-C-D)	617.0	497.8	119.2	649.9	-32.9	507.5	109.5
Net Working Capital Days (i + ii – iii – iv)	76	56		103		55	

Key Highlights

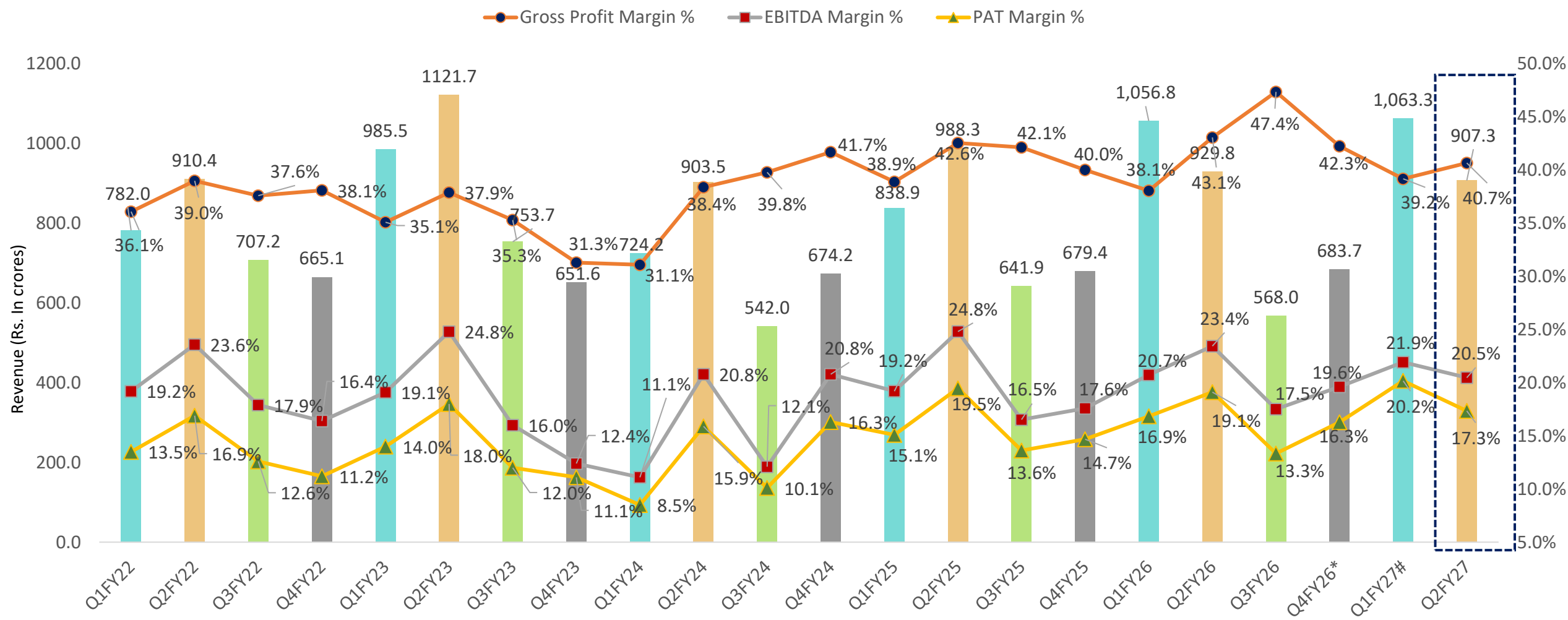
- ✓ Net working capital days stood at 76 days as of September 2026, compared with 55 days in September 2025. Inventory days increased to 115 days from 95 days, primarily due to price increases and softer inventory liquidation during Q2FY27. The Company has initiated corrective measures to progressively normalise inventory levels during H2FY27.
- ✓ Cash & cash equivalent as on 30th September 2026 stood at Rs. 2,523 crore. Collections during H1FY27 amounted to approximately Rs. 2,231 crore, compared with Rs. 2,277 crore during H1FY26, reflecting continued focus on collections and receivables management.

Given the seasonality in the business, it is best monitored on an annual basis
 * No. of Days in period: Sep-26 – 92, Jun-26 – 91 days, Mar-26 – 365 days, Sep-25 – 92 days

Consolidated Cash Flow Statement

Cash Flow Statement (Rs. Crs)	Half Year ended 30-Sep-26	Half Year ended 30-Sep-25
Net Profit Before Tax	498.4	478.4
Adjustments for: Non-Cash Items / Other Investment or Financial Items	-46.9	-26.5
Operating profit before working capital changes	451.5	452.0
Changes in working capital	84.5	55.6
Cash generated from Operations	536.0	507.6
Direct taxes paid (net of refund)	89.1	73.1
Net Cash from Operating Activities	446.8	434.5
Net Cash from Investing Activities	-384.7	-359.9
Net Cash from Financing Activities	-78.9	-72.0
Net Increase /(Decrease) in Cash and Cash equivalents	-16.8	2.6
Add: Cash & Cash equivalents at the beginning of the period	68.9	38.2
Cash & Cash equivalents at the end of the period	52.1	40.9

Financial Performance Trend



* One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes
#Q1FY27 includes an Exceptional Item of Rs. 26.9 crore, representing the insurance claim received towards business interruption arising from the fire incident at the Company's Bhavnagar plant during FY23.

Company Overview



Journey to 14x Growth in India

SCIL – Vision & Mission

Strategically Located Manufacturing Facilities

Formidable Player in the Indian Agrochemicals Space

Strong Focus on R&D, Process Innovation and Safety, Health and Environment (SHE)

Diversified & De-risked Portfolio Across the Agro-Chem Value Chain

Autonomous Board with Vast Industry Experience

Strong Brand and Well-Entrenched Distribution Network

Growth Strategies



SCIL - Vision & Mission



Vision & Values

Vision:

- To be a trusted market leader in Indian crop-protection sector
- To develop a vibrant corporate culture
- Endeavor to achieve success and sustainability through innovation & excellence

Core Values:

- Innovation
- Excellence
- Integrity
- Respect & value all stakeholders
- Customer focus
- People focus
- Sustainability



Mission

Marketing and Sales:

- Further penetration into Indian market & take leadership; expand exports
- Strengthen Sales Force, Distribution and Product Portfolio

Manufacturing:

- Supplying the most competitive products with safe and stable operation and meet demand
- Strengthen Procurement Power
- Expand Manufacturing Functions

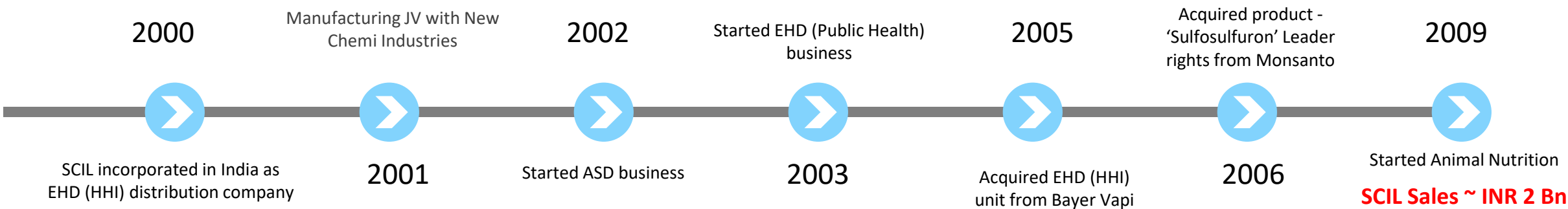
Management & Support:

- Establishing the most efficient organization to support business growth and alignment with SCC
- Develop administrative efficiency while ensuring internal controls
- Full & Strict Compliances
- Value Creation for all stakeholders

Journey to 14x Growth in India in last 15 years

Exploration Phase : 2000 – 2009

Feasibility study to set-up correct business model to capture potential in Indian market and start aggressive growth phase



Aggressive Growth Phase : 2010 – 2026

2010 : Acquisition of New Chemi Industries and integration with SCIL

Setting-up new organization, control system, PCO function and innovative sales team

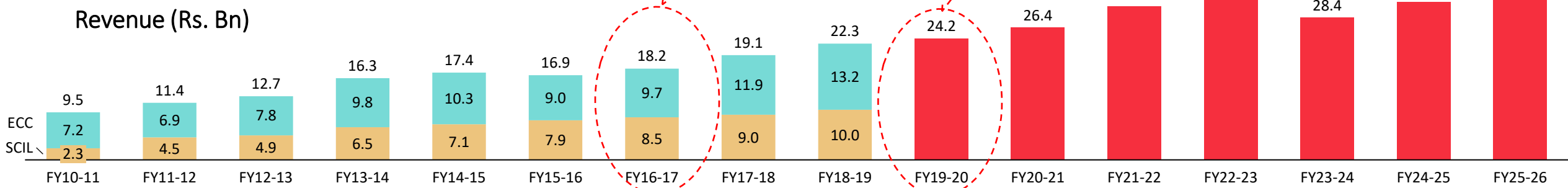
2016 : Majority stake acquisition of Excel Crop Care Limited (ECC)

SCIL 2.0 – 1st full year of integrated operations

Highest revenue

Sector related temporary headwinds impacted revenues

Highest profitability despite challenging environment



Robust 14 times growth driven by Organic & In-organic expansion

Formidable Player in the Indian Agrochemicals Space



5
Manufacturing
Facilities

14
Technical
Actives

15,000+ Direct
Distributors &
60 Depots

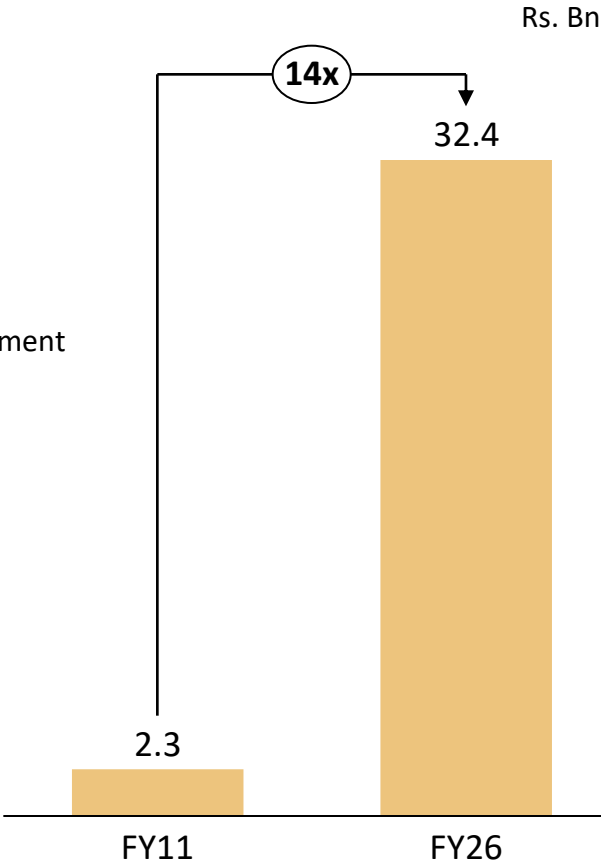


200+ Brands
700+ SKUs

25+ Patents
200+ Registrations

1600+ Employees
1500+ FDOs#

Grown 14x+ over FY11-26



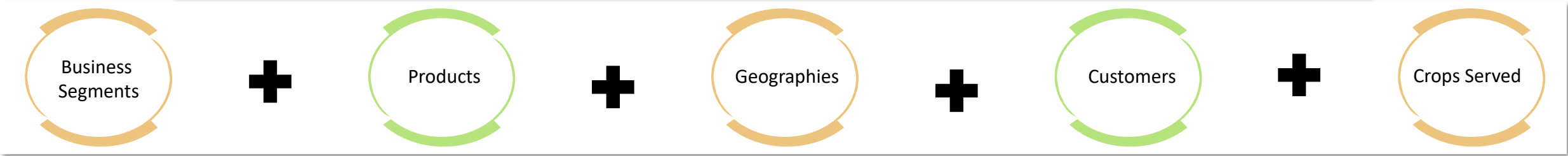
#FDOs - Field Development
Officers (contractual)

Key Products

Product Name	Product Category	Indicative Use
Fenpropathrin	Insecticide	Paddy, Cotton, F&V
Glyphosate	Herbicide	Tea Gardens, non-cropped
Profenophos	Insecticide	Cotton, Soya bean
Pyriproxyfen	Insecticide	Cotton
Clothianidin	Insecticides	Vegetables
Tebuconazole	Fungicides	Wheat, Soya bean, Chilli
Gibberallic Acid	Plant Growth Regulator	Citrus Fruits
Aluminum Phosphide	Fumigant	Warehousing of Food Grains
Chlorpyriphos	Insecticide	Paddy, Beans, Gram
DL-Methionine	Animal Nutrition	Poultry

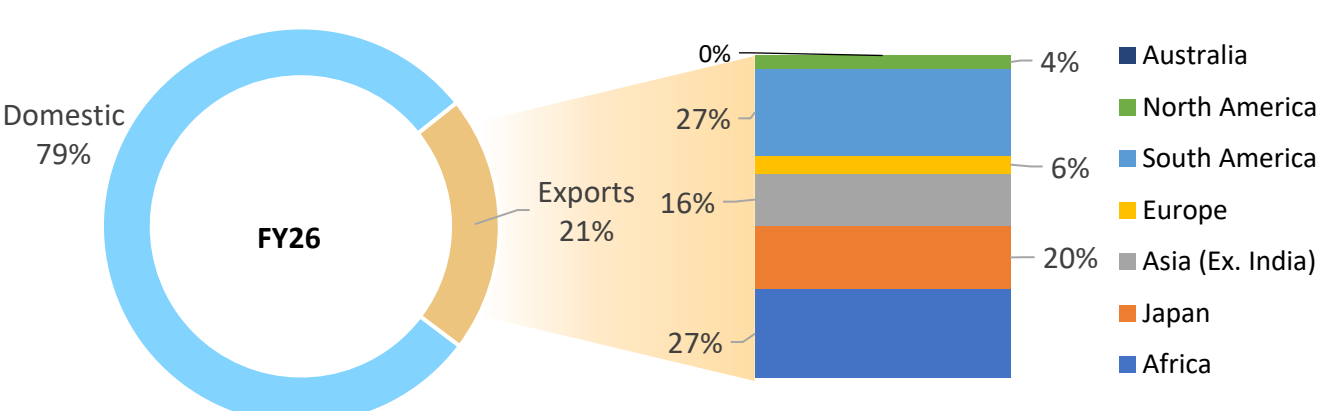
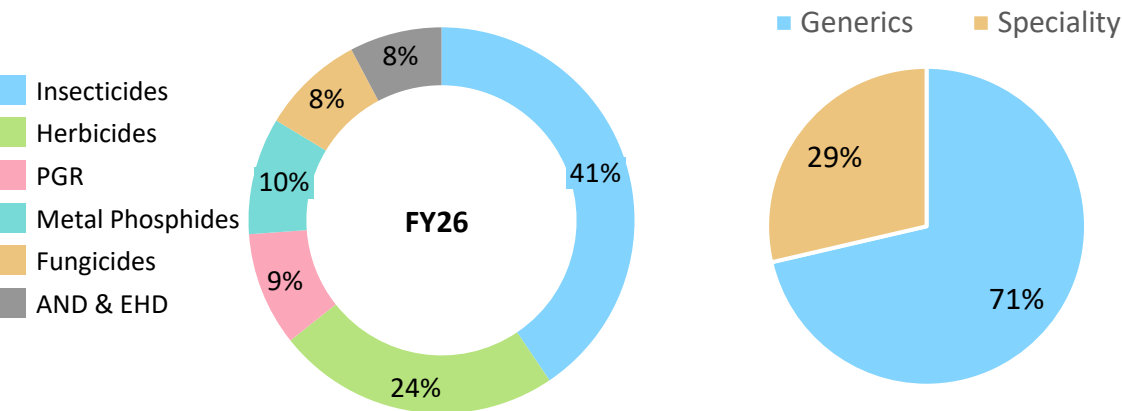
Diversified & De-risked Portfolio Across the Agro-Chem Value Chain

Well-Diversified across multiple dimensions



Diversified Portfolio Across Segments

Geographic Diversification with Exports to ~50 countries



- ✓ Greater focus on high growth, stable and high profitable segments such as **Herbicides, PGR, Bio-rational products**
- ✓ Increasing contribution from PGR segment and offerings for both Kharif and Rabi crops to reduce seasonality in the business
- ✓ One of the highest proportion of environmentally-friendly products in the Industry

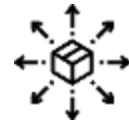
- ✓ **Top 10 products contributes less than 45% of Total Revenue on annual basis**
- ✓ **No product / molecule contributes more than ~17% of Total Revenue on annual basis**
- ✓ **Diversified across key crops - Concentrated efforts on fruits & vegetables, paddy, cotton and other high growth segments**

Strong Brand and Well-Entrenched Distribution Network

- ✓ **Strong brand** with market leading position across various product categories
- ✓ **Dual brand portfolio** can offer products at all price points serving multiple customer sub-segments
- ✓ **In-depth knowledge** of own research products, **proven go-to-market strategy and deep farmer connect** facilitates launch of Speciality products
- ✓ **On-field demonstration of products, training of farmers** in using the products, building awareness among stakeholders in relation to the products
- ✓ **Pan-India distribution network** ensures strong presence with both retailers and farmers and **on-time feedback mechanism**
- ✓ **Scale and diversity** of product offerings lead to **superior bargaining power** with distributors and provides **one-stop solution for farmers**
- ✓ Expanded teams for **strategic marketing, demand generation, product development and regulatory affairs** to focus on future growth



26 States



15,000+
Distributors



4.4 million+
Farmer Connect through
physical meetings
20 million+
Digital Connect



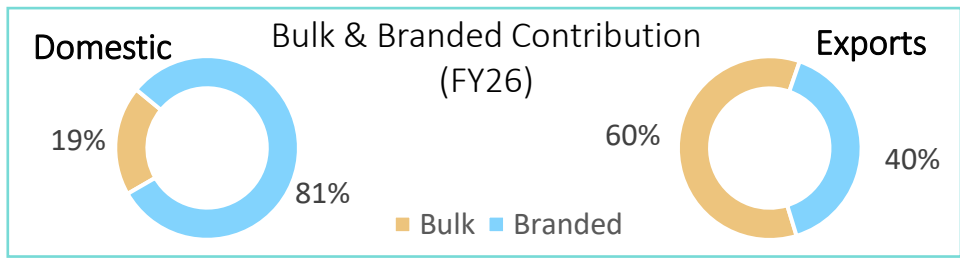
60 Depots



~40,000
Dealers



~600
Sales Team



Expanding Brand Visibility and Connect



- ✓ **Wide range of generics and speciality products** for Increased crop presence and providing crop protection solutions
- ✓ **More than 1,500+ Relationship managers** connecting to **4.4 million+ farmers** throughout crop cycle
- ✓ Over **200 brands** covering maximum of crops and pest segments
- ✓ **15,000+ distributors; 40,000+ dealers and 60 Depots** help in expanding brand visibility and connect
- ✓ More than **600+ Qualified and skilled managers** in Sales, Marketing and customer support
- ✓ Company with **20+ mega brands** with high brand recall
- ✓ Healthy geographical Brand coverage **throughout India** including North East and J&K
- ✓ Optimum use of **advertising media** with increased Digital Platforms presence



Resurging Through Phygital Transformation (1/2)

Rural India: Digitally Connected, Strategically Engaged

With rural India witnessing a digital revolution—boasting over 442 million internet users and 425 million smartphone owners—SCIL has strategically positioned itself to lead this wave. Our data-driven digital marketing framework now serves as a powerful catalyst for business growth and rural community engagement.

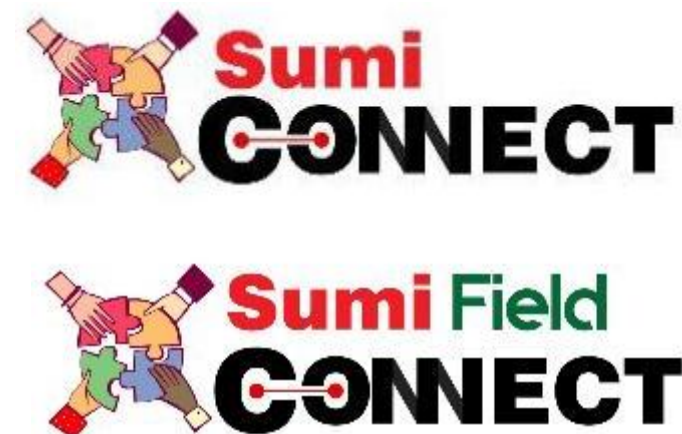
- ✓ 814+ localized landing pages across key dialects, optimized for voice search and rural accessibility
- ✓ 639 precision-targeted digital campaigns mapped to crop cycles, geographies, and farmer needs
- ✓ 14.2 crore digital touchpoints, contributing significantly to lead generation, brand affinity, and dealer inquiries
- ✓ 17.2% reduction in engagement costs, driven by smart segmentation and programmatic delivery
- ✓ Partnerships with hyper- local influencers, enhancing message authenticity
- ✓ Field activity tracking Apps- Sumitomo Connect & Sumitomo Field Connect

The Power of Phygital Field Days

Our Field Days evolved into immersive Phygital experiences—where digital interactivity met on-ground demonstration. A standout initiative was the “Live Field Days”, allowing farmers, distributors, and field executives to engage in real-time with our agronomists, R&D experts, Portfolio Managers, Demand Generation and Sales teams.

These live sessions:

- ✓ Enhanced farmer trust through live Q&A and transparent product demonstrations
- ✓ Drew strong participation from farmers, channel partners, and field teams across regions, fostering vibrant two-way engagement during each session

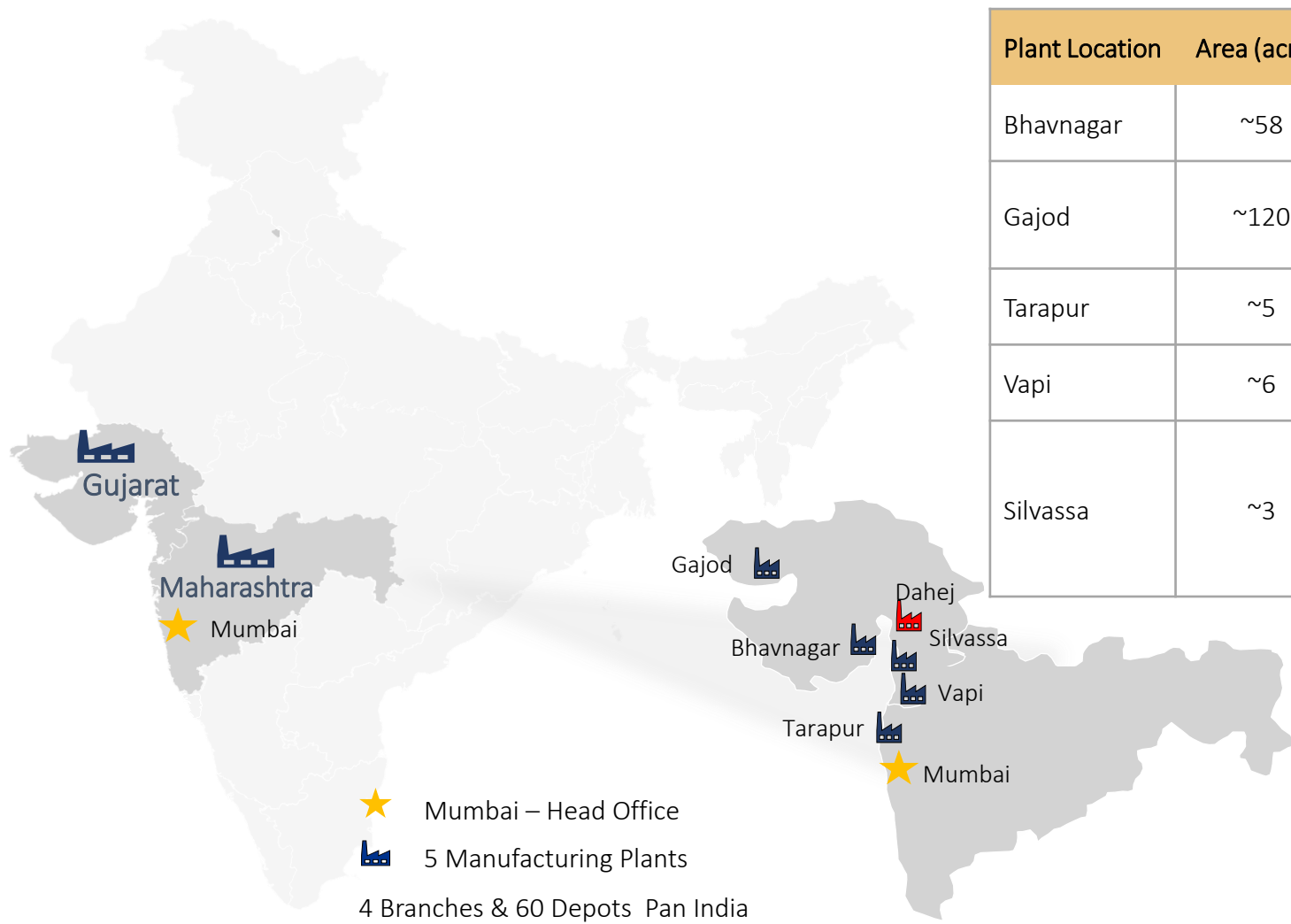




Glimpses of “Live Field Days”



Connectivity to Major Cities and Proximity to Main Highways, Ports Reduces Logistic Time and Costs



Plant Location	Area (acres)	Segment Served	Product Manufactured
Bhavnagar	~58	Manufacturing of Technical Grade Pesticides and Formulations	Technical Grade Products: Chlorpyriphos, Profenophos, Glyphosate, Tebuconazole Tech, Quinalphos, Imidacloprid, Thiacloprid, Acetamiprid, Byspyribac Sodium, Fluroxypyr, Aluminium Phosphide, Zinc Phosphide, Sulphur WDG, Fenproathrin
Gajod	~120	Production and manufacturing of Metal Phosphides, Sulphur WDG and other WDG formulations	
Tarapur	~5	Production and manufacturing of Active Ingredients	
Vapi	~6	Formulation & Packaging	
Silvassa	~3	Formulation of Glyphosate and Other Speciality Products	Formulations for above TG products and several other speciality and generic products

- **Overall Optimal capacity utilization ~ 80% to 90% for TGAi's**
- **Bought 2 additional private owned land parcels for future expansion:**
 - ~20 acre adjoining our existing Bhavnagar site
 - ~50 acre at a prime location at Dahej within Chemical Zone (recently received environmental clearance)

Additional Projects approved by the board of the company

Plant for manufacturing Herbicide intermediate at Dahej site for supply to parent company

Capex budget:
~Rs 150 crore

Estimated Commercialization:
Q2 FY2028-29

- First strategic investment at the Dahej site, marking a **key step in developing Dahej as a strategic global manufacturing hub** for the parent company's high-potential patented molecules.
- Initial operations will commence using process know-how from the parent company, with SCIL driving further process optimization and cost efficiencies to enhance competitiveness and improve project payback metrics.
- This is **expected to be followed up with additional projects** to enable future forward and backward integration, the same product as well as other high-potential patented molecules from the parent company's pipeline.

Fitment for additional products at Tarapur site for supply to parent company

Capex budget:
~Rs 10 crore

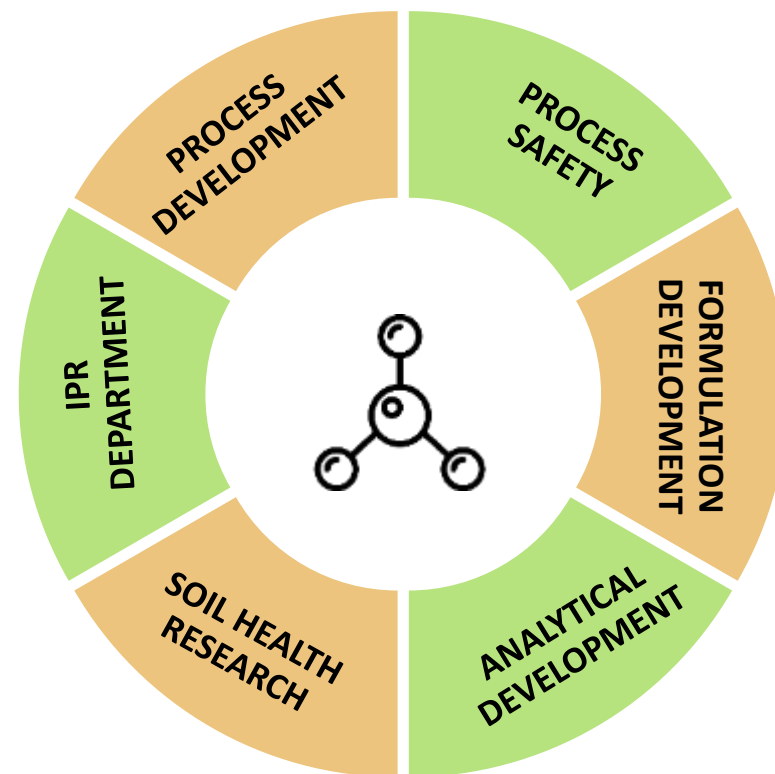
Estimated Commercialization:
Q4 FY2027-28

- The Company has also approved a capex for fitment to **manufacture two additional molecules (one fungicide and one herbicide)** at the existing Tarapur facility, primarily for supply to the parent company.
- This investment leverages existing infrastructure, enhances asset utilisation and strengthens SCIL's role as a strategic manufacturing hub within the parent group's global supply chain.

Payback period: Less than 5 years from start of operations

R&D: End-to-End Product Development Capabilities

- ❑ **3 fully equipped, DSIR approved R&D labs** located at Mumbai, Bhavnagar and Gajod capable of synthesis, technical product and formulation development; Soil Health Research Laboratory and in-house field trials
- ❑ R&D Team comprises of **75+** qualified and dedicated engineers & scientists of which **10+** are PhDs with more than **15 years** of Experience
- ❑ **25+ patents** granted across various geographies; 9 applications filed
- ❑ R&D facilities to gain capability for creating new processes and new combinations using **SCC Japan's chemistries** which would help improve production processes and efficiency



Bhavnagar, Synthesis Lab



Bhavnagar, R&D Analytical lab



Bhavnagar, Soil Health Research Lab



Bhavnagar, Biopesticides Unit

Thrust on Safety, Health and Environment (SHE)

Quality Certifications Ensure Consistent product quality and healthy working environment at manufacturing sites

- ✓ Four Start Export House by Ministry of Commerce and Industry
- ✓ Authorized Economic Operator AEO (Tier-2) Certification
- ✓ ISO:9001:2015, ISO-14001:2015 and OHSAS18001:2007 for the manufacturing sites at Bhavnagar, Gajod, Tarapur and Silvassa; ISO:9001:2015 at Vapi
- ✓ A8000 Certification for Social Accountability in Bhavnagar and Gajod
- ✓ Efforts focused on reducing effluent load and effluent treatment cost, for staying innovative and competitive in the market
- ✓ The quality of the products is maintained and upgraded to the applicable national and international standards through rigorous pursuit of Six Sigma initiative
- ✓ Focused on energy conservation and energy cost reduction: 65% of total power requirement through wind and solar power generation plants
- ✓ Expanding solar power plant capacity in line with towards green energy would also help in reducing dependence on outsourced power as well as in energy cost reduction
- ✓ 3R Principle: Recovery – Recycle – Reuse
- ✓ Safety audit, training programmes and other safety management processes and programmes are carried out/conducted at regular intervals



Abiding by SCC Japan's EHS Policies



Dr. Vikram Sarabhai award for developing green technology from department of Science and Technology, Government of Gujarat



Certificates of appreciation received ten times from jointly by Gujarat Safety Council and Dish



Government of Gujarat for achieving 10 lakh accident free man-hours



Certificates of merits received from jointly by Gujarat Safety Council and Dish Government of Gujarat for achieving 20 lakh accident free man-hours



Certificates of honour received two times jointly by Gujarat Safety Council and Dish Government of Gujarat for achieving 30 lakh accident free man-hours

Focus on purity, quality and timely delivery of products to the customer

Awards & Accolades

Quality Certifications Ensure Consistent product quality and healthy working environment at manufacturing sites

 Jamnalal Bajaj Award for “Fair Business and Practices”

 Chemexcil Best Exporter's award: 2017-18 received in 2023

 First award for export of organic and inorganic chemicals

 ICMA award for innovation and purposeful programs for social progress

 First Sir P.C. Ray award for development of products and process with indigenous technology

 Punjab Haryana Delhi Chamber of Commerce and Industries award for ethical business

 Winner active ingredient trophy and certificate from M/s. Bayer

 Trishul award for the excellent performance for exports in international markets

 Global CSR award from SCC for one of our Integrated Village Development Programme

 ICMA award for innovation and purposeful programs for social progress

 Shramveer award for improvement of product efficiency received from national level Delhi

 Vishwakarma Rashtriya Puraskar received for process development

 National Safety Award by Labour Ministry, Government of India for safety performance

 Shramveer Award to employees from Labour Ministry, state level received six times

 Shram Bhushan Award to employees received five times

 Shram Ratna to employees, received seven times

 Shram Shri award to employees received three times

 Gujarat State Safety Certificate for safety commitment

 CSR Award from Federation of Gujarat Industries

Focus on **purity, quality and timely delivery** of products to the customer

Autonomous Board with Vast Industry Experience



Chetan Shantil Shah

Chairman and Non-executive Non-Independent Director

- Commerce graduate from the University of Mumbai and holds a master's degree in Business Administration from North Rhode University in the USA
- Over 46 years of industry experience in various leadership and senior management roles



Tadashi Katayama

Non-executive Director

- MBA from Vanderbilt University, U.S.A. and a Master's degree from Kyoto University in Japan
- Associated with SCC Japan since 1992 in the Health and Crop Science business unit in various positions President of Agro Life Sciences sector at SCC Japan



Masanori Uzawa

Non-executive Director

- MBA from University of Virginia, USA and a Bachelor's degree from the University of Tokyo in Japan
- Associated with SCC Japan and has experience of over 21 years in the areas of strategy, planning and business development for crop protection & other chemical businesses.
- Head of Agro Solutions Division International



Dr Suresh Ramachandran

Managing Director

- Ph.D. in Entomology from The University of Georgia, USA
- 27 years of expertise - Sales and Distribution, Product Management, Regulatory, Business Management, R&D, Six Sigma & Enterprise Resource Planning, in Crop Protection & Seeds Business.

Board is supported by a strong and experienced management team associated with Company since long

Independent Board with Strong Governance Credentials



Preeti Gautam Mehta
Independent Non-executive Director

- 33 years of experience in corporate laws, foreign investment and collaborations, mergers and acquisitions and private equity investments, banking, franchising and hospitality



N. Sivaraman
Independent Non-executive Director

- Qualified Chartered Accountant with close to 41 years of experience as finance professional and business and organizational leader.
- He had over 35 years of successful career with Larson & Toubro Group holding position of President and Whole-time Director of L&T Finance Holdings Limited and board membership of L&T Infrastructure Finance Limited where he played pivotal role. Managing Director and Group CEO at ICRA Limited and COO of IL&FS Limited



Anand Mohan Tiwari
Independent Non-executive Director

- Over 30 years of distinguished experience in governance, public administration, energy, petrochemicals, fertilizers and social development through leadership roles in the Indian Administrative Service and major state enterprises.
- Extensive expertise in corporate leadership, rural development, education, skill development and CSR initiatives, supported by strong board-level experience and international exposure.

Growth Strategies



Continued Investment in R&D and Pipeline

- Aim to invest in seamless integration of R&D between SCIL and SCC units which would help improve our production processes, enhancing yields and efficiency
- Introduce new products as per market demand



Capacity Expansion

- Driving operational efficiencies maintaining highest safety standards and Responsible Care compliances
- Invest ~15% of consolidated EBITDA every year for upgradation of manufacturing facilities and capacity expansion to cater to strong domestic/global demand



Further Brand Development

- Investments for marketing of new and existing products and brands
- On-field demonstrations, training of farmers for building ground-level demand generation supported by digital marketing
- Extraordinary preparations for new product launches underway



Product Pipeline

- Multiple products coming from initiatives
- Global Speciality Proprietary products to be launched in India
- New combination products / pre-mixtures currently under development for domestic and exports
- Off-patent products under development for domestic and exports
- Technical products for manufacturing and exports



Expand Export Business

- Enhance exports in regions like Africa Leverage SCC's Global supply chain and marketing network to drive exports in Latin America, Asia and Europe

Achieving Market Leadership in India

- Balanced portfolio of specialty products (including futuristic green products) and off-patent products
- Consolidate position as best agro-chemical marketer in India
- Strive for manufacturing excellence & expand Make in India Projects
- Making organization ready to handle future challenges (Transform)
- Sustainable and healthy financial results (Harvest)

Leverage expertise in successful product launches, demand generation and manufacturing capacity expansions to fuel future growth

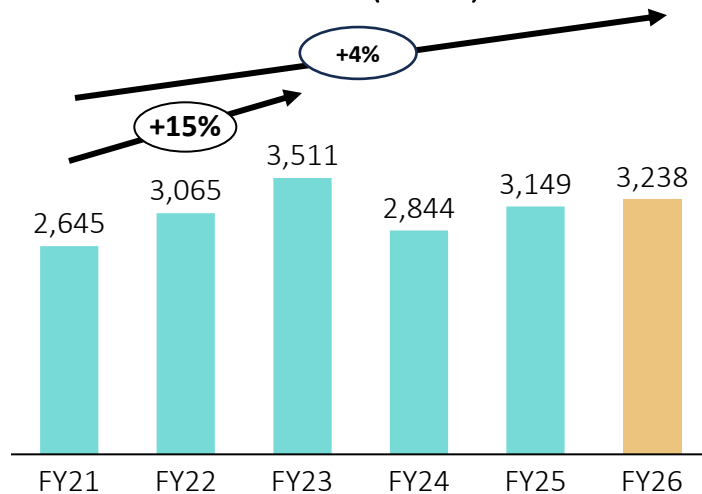


Financial Performance & Key Takeaways

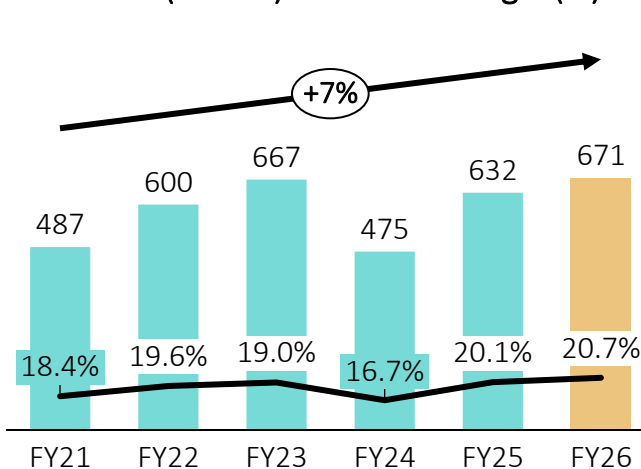


Historical Performance Highlights

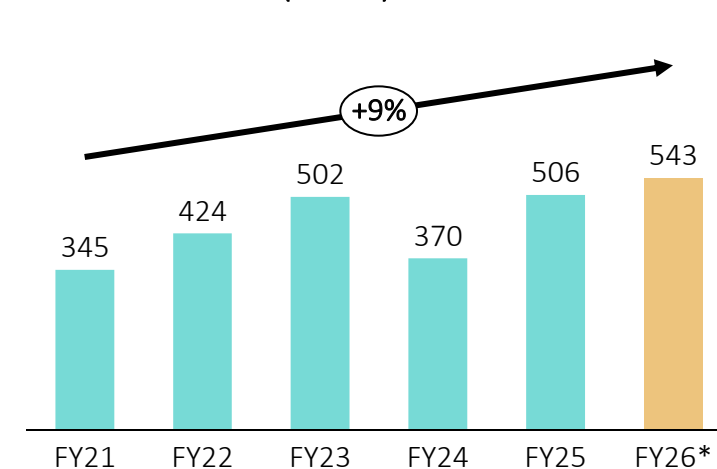
Revenue (Rs Crs)



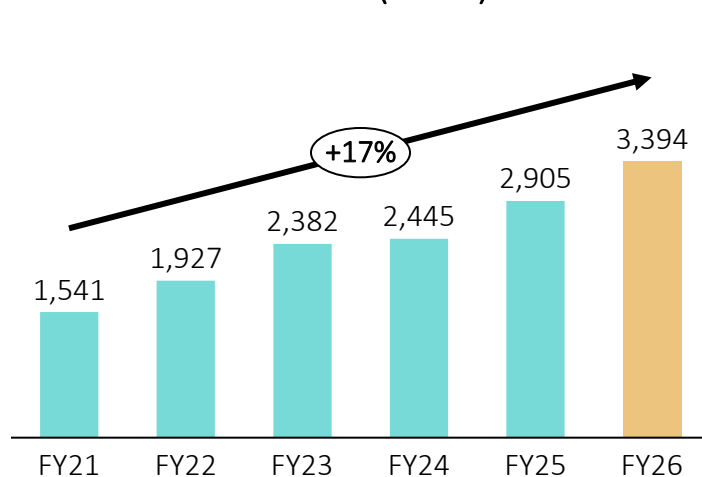
EBITDA (Rs. Crs) & EBITDA Margin (%)



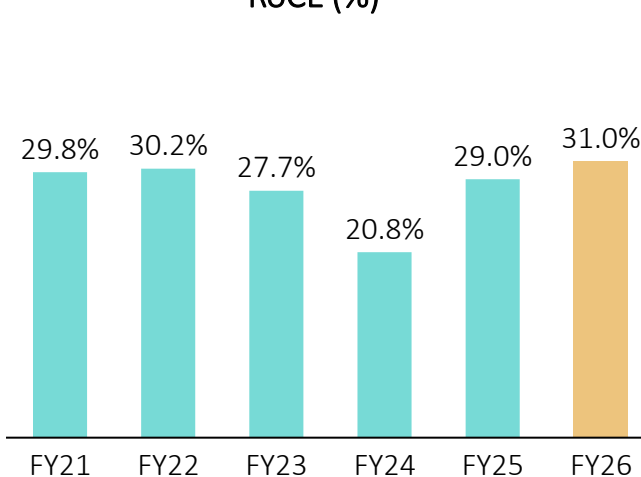
PAT (Rs Crs)



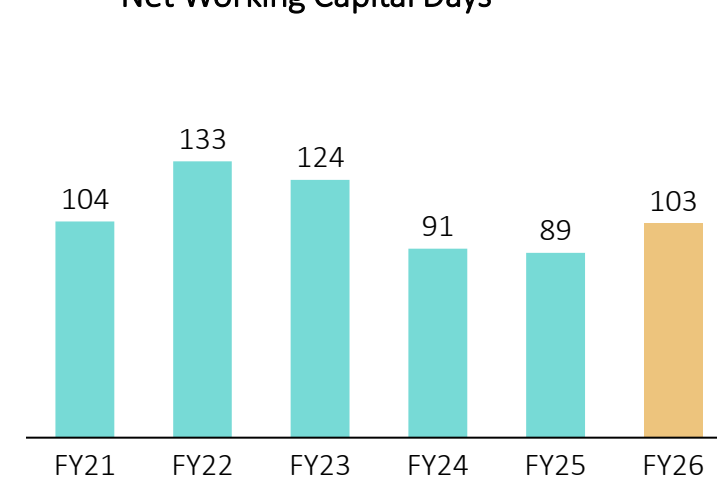
Networth (Rs Crs)



RoCE (%)^



Net Working Capital Days



*One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes

^ ROCE = {EBIT/ (Net Worth + Borrowings)}



SCIL

Innovate Nurture Grow

Consolidated Profit & Loss Account Statement

Particulars (Rs. Crs)	FY26	FY25	FY24	FY23	FY22	FY21
Net Revenue from Operations	3,238.3	3,148.5	2,843.9	3,511.0	3,061.2	2,644.9
COGS	1,877.4	1,858.9	1,775.1	2,270.6	1,908.0	1,655.4
Gross Profit	1,360.9	1,289.6	1,068.9	1,240.3	1,153.2	989.5
Gross Profit %	42.0%	41.0%	37.6%	35.3%	37.7%	37.4%
Employee Expenses	273.8	264.7	232.0	218.4	202.0	194.3
Other Operating Expenses	416.3	392.9	362.3	355.4	351.3	308.4
Operating EBITDA	670.9	632.1	474.6	666.6	599.9	486.9
EBITDA Margin	20.7%	20.1%	16.7%	19.0%	19.6%	18.4%
Other Income	146.7	120.1	95.7	44.9	26.8	18.6
Depreciation	66.1	66.1	62.2	51.9	44.8	46.6
EBIT	751.5	686.1	508.1	659.6	581.9	458.9
EBIT Margin	23.2%	21.8%	17.9%	18.8%	19.0%	17.3%
Interest	7.8	5.9	5.1	5.4	6.2	5.6
Profit Before Tax & Exceptional	743.6	680.2	502.9	654.2	575.7	453.3
Exceptional Item Gain / (Loss)	16.1*	-	-	-	-	-
Profit Before Tax	727.6	680.2	502.9	654.2	575.7	453.3
PBT Margin	22.5%	21.6%	17.7%	18.6%	18.8%	17.1%
Tax	184.6	173.8	133.2	152.0	152.2	107.9
Net Profit	543.0	506.4	369.7	502.2	423.5	345.4
Net Profit Margin	16.8%	16.1%	13.0%	14.3%	13.8%	13.1%
Other Comprehensive Income	5.6	-1.0	-0.4	2.3	2.4	1.6
Total Comprehensive income for the period	548.6	505.5	369.4	504.5	425.9	347.0
EPS	10.88	10.13	7.40	10.06	8.49	6.9

*One-time exceptional charge of Rs. 16.1 crore related to the impact of newly notified Labour Codes
Appointed date for merger of ECC and SCIL is 1st Apr'18

Consolidated Balance Sheet

Assets (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non-Current Assets (A)	1,134.0	944.1	640.4	581.2	487.6	367.6
Property, Plant and Equipment	437.3	425.8	451.7	392.8	349.6	277.6
Capital work-in-progress	2.5	9.4	4.0	53.5	21.1	4.3
Right to use an Asset	71.4	63.5	42.5	33.2	36.4	31.1
Goodwill	60.4	60.4	62.2	-	-	-
Other Intangible Assets	7.6	6.7	6.0	3.8	4.3	0.6
Intangible Assets under Development	17.2	19.1	18.7	17.7	14.1	10.0
Non-Current Financial Assets						
(i) Investments	265.5	67.1	0.1	0.1	0.1	0.1
(ii) Loans & other financial assets	236.8	247.9	13.8	36.4	30.8	6.0
Deferred tax Asset (net)	0.4	1.2	0.7	-	-	-
Non-Current tax Assets (net)	25.7	37.5	37.7	34.9	21.6	20.4
Other non-current Assets	9.1	5.7	2.8	8.7	9.5	17.6
Current Assets (B)	3,340.2	3,020.3	2,672.9	2,787.5	2,522.0	2,304.3
Inventories	766.1	703.7	610.4	888.7	937.8	754.4
Current Financial Assets						
(i) Investments	887.2	457.2	345.7	238.8	356.02	290.2
(ii) Trade receivables	735.6	783.4	715.9	946.1	843.13	848.2
(iii) Cash and cash equivalents	68.9	38.2	46.6	46.9	57.25	213.3
(iv) Bank balances other than (iii) above	51.8	4.6	136.7	256.0	21.88	28.8
(v) Loans	340.9	101.9	181.2	236.5	0.47	7.7
(vi) Other financial assets	343.4	814.5	536.5	48.5	174.50	11.4
Other Current Assets	146.3	116.9	99.8	126.1	131.03	150.3
Total Assets (A+B)	4,474.2	3,964.4	3,313.3	3,368.7	3,009.6	2,671.9

Equity & Liabilities (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
EQUITY (A)	3,393.8	2,905.1	2,444.5	2,381.8	1,927.2	1,541.3
Equity Share Capital	499.1	499.1	499.1	499.1	499.1	499.1
Other Equity	2,890.5	2,402.0	1,942.4	1882.6	1428.1	1,042.2
Non-controlling Interests	4.1	3.9	3.0	0.0	0.0	0.1
Non-Current liabilities (B)	110.6	94.2	68.0	53.9	61.0	49.6
Non-current Financial liabilities						
(i) Borrowings	1.3	-	-	-	-	-
Lease Liabilities	40.4	32.8	18.5	17.7	24.7	15.3
Provisions	40.9	34.8	25.9	22.6	22.3	29.2
Deferred tax liabilities (net)	27.9	26.6	23.6	13.6	13.9	5.0
Non-current Tax Liabilities	0.0	-	-	-	-	-
Current liabilities (C)	969.8	965.2	800.7	933.0	1,021.4	1,081.0
Current Financial liabilities						
(i) Borrowings	0.2	0.0	0.5	-	-	-
(ii) Trade Payables	397.1	489.4	430.0	490.2	517.2	591.2
(iii) Lease Liabilities	21.4	19.1	11.2	16.2	12.9	17.3
(iii) Other financial liabilities	454.7	377.3	294.8	366.2	399.7	356.8
Other current liabilities	69.2	64.4	53.2	51.2	79.8	108.2
Provisions	12.9	9.3	10.4	6.3	7.2	5.6
Current tax liabilities	14.3	5.6	0.5	2.8	4.7	1.9
Total Equity & Liabilities (A+B+C)	4,474.2	3,964.4	3,313.3	3,368.7	3,009.6	2,671.9

Consolidated Working Capital Movement

Particulars (Rs. Crs)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Inventory (A)	766.1	703.7	610.4	888.7	937.8	754.4
<i>Inventory Days (Inventories/ COGS*365) (i)</i>	149	138	126	143	179	166
Trade Receivables (B)	735.6	783.4	715.9	946.1	843.1	848.2
<i>Trade Receivables Days (Trade Receivables / Revenue*365) (ii)</i>	83	91	92	98	100	117
Trade Payables (C)	397.1	489.4	430.0	490.6	517.2	598.3
<i>Trade Payables Days (Trade Payables/ COGS*365) (iii)</i>	77	96	88	79	99	132
Other Financial Liabilities (D)	454.7	377.3	294.8	366.2	399.7	349.8
<i>Other Financial Liabilities Days (Other Current Liabilities / Revenue*365) (iv)</i>	51	44	38	38	48	48
Net Working Capital (A+B-C-D)	649.9	620.3	601.5	978.0	864.0	654.5
<i>Net Working Capital Days (i + ii – iii – iv)</i>	103	89	91	124	133	103

Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Year ended 31-Mar-26	Year ended 31-Mar-25	Year ended 31-Mar-24	Year ended 31-Mar-23	Year ended 31-Mar-22	Year ended 31-Mar-21
Net Profit Before Tax	727.6	680.2	502.9	654.2	575.7	453.3
Adjustments for: Non-Cash Items / Other Investment or Financial Items	-51.3	-46.8	-6.7	38.5	46.3	54.5
Operating profit before working capital changes	676.2	633.4	496.3	692.7	622.0	507.8
Changes in working capital	-66.9	-18.0	392.6	-135.2	-257.6	25.6
Cash generated from Operations	609.4	615.4	888.8	557.5	364.4	533.4
Direct taxes paid (net of refund)	163.8	163.9	129.0	168.1	142.6	107.9
Net Cash from Operating Activities	445.5	451.5	759.8	389.4	221.8	425.4
Net Cash from Investing Activities	-332.0	-392.0	-431.7	-327.2	-290.2	-282.7
Net Cash from Financing Activities	-82.9	-67.9	-328.3	-72.5	-62.6	-47.1
Net Increase /(Decrease) in Cash and Cash equivalents	30.7	-8.4	-0.3	-10.4	-131.1	95.7
Add: Cash & Cash equivalents at the beginning of the period	38.2	46.6	46.9	57.2	188.3	92.6
Cash & Cash equivalents at the end of the period	68.9	38.2	46.6	46.9	57.2	188.3

Key Takeaways

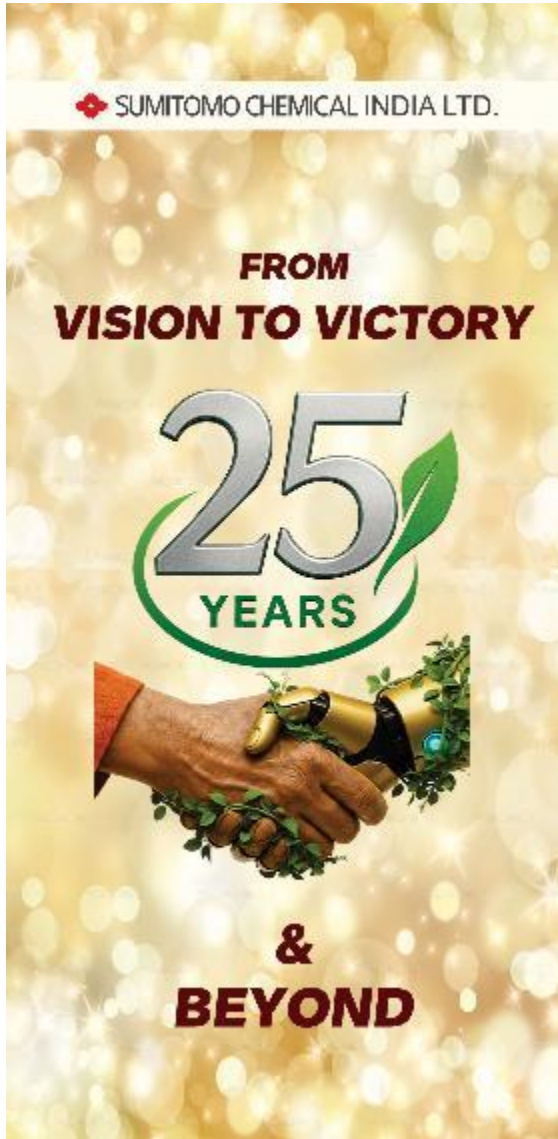
Formidable Player in the Indian Agro-chem Space - Strong / leadership position across products and processes - Ability to develop new combination products	Experienced Management Team and Board of Directors - Strong management and autonomous Board with vast experience and domain expertise - Localized experience enables better understanding of market needs to drive growth	Well-diversified Product Portfolio Across Agro-Chem Value Chain - Multi-product, multi-geography, multi-customer de-risking - Access to an impressive range of own actives along with significant exposure towards speciality products resulting in product offerings at all price points serving multiple customers sub-segment	Strong Brand and Well-Entrenched Distribution Network 26 states, 60 depots, 15,000+ distributors, 40,000+ dealer network - High credibility and brand recall amongst farmers and the trade on account of transparent and ethical business dealings
To Benefit from Strong Parentage of SCC Japan - Benefits from international standing of SCC Japan; most well revered brand renowned for its quality - Access to SCC's global supply chain and global R&D activities (one of the largest spenders) resulting in development of actives and broad range of formulation research	State-of-the-art Manufacturing and R&D Facilities - Operates five manufacturing facilities with state-of-the-art plants at strategic location which helps reduce logistic time and costs - Capacity not a constraint allowing for significant growth on existing investments	Strong Track Record of Driving Growth - Grown 14X over FY11-26 driven by organic and inorganic expansion - Debt free balance sheet with strong return ratios	

Annexures

Glance of various events to bring people together



25 Years Celebration



'Every Day Farmers' Day' Campaign



'Every Day Farmers' Day' Campaign



ONE TEAM...ONE MISSION... ONE CAMPAIGN



'Every Day Farmers' Day' Campaign



Demand Generation Activities via EDFD



Selected Retailer & Grower Launching Meetings



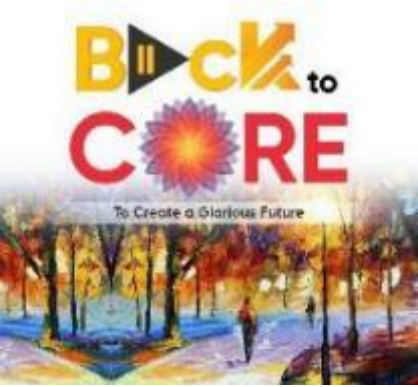
Prelaunch Activities



Glance of various events to bring people together



Strategic Workshop of senior and middle management to deliberate on growth acceleration



Logo for Annual Sales Team meeting - Manthan means joint efforts to squeeze out the results



Logo for Annual Distributors meeting - Bandhan means strong bonding



Logo showing Core Values

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