Rathi Group

To

Date: 14.11.2026

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001
Maharashtra

**Scrip Code: 544810**

**Subject: Press Release for the Quarter ended September 30, 2026**

Dear Sir/Madam,

Please find enclosed copy of Press Release on the limited review financial results of the Company for the quarter ended September 30, 2026.

We request you to take the same on record.

Thanking You
Yours faithfully,
For **Sampark India Logistics Limited**
*(Formerly Sampark India Logistics Private Limited)*

SANJAY KUMAR RATHI
Digitally signed by SANJAY KUMAR RATHI
Date: 2026.11.14 16:34:27 +05'30'

Sanjay Kumar Rathi
**Managing Director**
**DIN: 01484666**

## "Laying the Foundation for Sustainable Growth"

**Faridabad, Haryana, November 14, 2026:** Sampark India Logistics Limited (SILL) has announced its financial results for the half year ended September 30, 2026.

### Financial Performance:

| Particulars (₹ Cr) | H1FY27 | H1FY26 | FY26 | YoY |
|---|---|---|---|---|
| **Revenue from Operations** | **131.0** | 96.0 | 223.3 | **+36%** |
| **EBITDA** | **11.8** | 8.0 | 20.0 | **+48%** |
| *EBITDA Margins* | ***9.0%*** | *8.3%* | *9.0%* | ***+70 bps*** |
| **Profit After Tax (PAT)** | **6.4** | 4.0 | 10.5 | **+60%** |
| *PAT Margins* | ***4.8%*** | *4.1%* | *4.7%* | ***+70 bps*** |

## FINANCIAL HIGHLIGHTS

- **Sustained Revenue Growth**: Revenue growth was driven by encouraging traction in the umbrella supplier business, deeper engagement with existing OEM customers and increased adoption of integrated sourcing, warehousing and logistics solutions.
- **Healthy Operating Margins**: Operating margin expansion was constrained by war related fuel surcharge levied by the airlines which were partially managed through periodic customer price revisions. Despite this transient disruption, the operating margins remained healthy consequent to operational efficiencies and favourable revenue mix.
- **Capital efficiency**: The Company delivered an annualised RoCE of 20% and RoE of 16%, reflecting the strength of its differentiated, value-added business model. These returns were moderated due to expanded capital base following the IPO fundraise in Q2 and unutilised cash balance of ₹5.4 crore. As capital is progressively deployed towards growth initiatives and begin contributing to earnings, capital efficiency and returns are expected to improve in the coming periods.
- **Growth Investments**: Company has undertaken various growth initiatives during the reporting half, as enumerated below. The associated advances and deposits towards these growth initiatives were major contributors to an increase in "short-term loans and advances" during the period.

## BUSINESS & OPERATIONAL HIGHLIGHTS

- **Investment in Growth Initiatives:**
  - Continued to invest in strengthening its infrastructure and expanding its operational capabilities to support future business growth. Alongside broader geographical expansion and sizing-up, below are certain strategic initiatives undertaken by the company
    - Setting up a 17,000 sq. ft. clean-room warehouse and office facility in Noida to support the umbrella supplier vertical, catering to the specialised requirements of the semiconductor supply chain
    - Setting up a 2,00,000 sq. ft. master warehouse at Ambala for a leading Indian power solution brand
  - These investments are aimed at enhancing service capabilities, supporting larger customer engagements and creating capacity for future business expansion

- **Strengthening Umbrella Supplier Model:**
  - Onboarded a major US-based semiconductor equipment manufacturer under its umbrella supplier services model, marking a significant milestone
  - The engagement marks Company's first international logistics engagement within the umbrella supplier model, representing an important step in extending its integrated supply chain services to overseas markets

- Reinforces the Company's capabilities in managing complex supply chain requirements, including vendor development and coordination, while expanding its presence across high-value industry segments
- Onboarded 3 vendors across 5 products, with supplies currently extending to Taiwan, Malaysia and South Korea
- Additional products are under consideration for approval, alongside plans to scale supplies of already approved products, providing significant headroom for further business expansion

- **Increasing share of Value-added services:** Increased contribution from value-added services, including integrated umbrella supplier solutions, supported higher realisations compared with standalone freight services, strengthening the overall revenue mix
- **Resilient Operating Model:** Pass-through clauses embedded in OEM contracts helped mitigate the impact of sharp fluctuations in fuel prices and line-haul costs, supporting realisation stability and protecting operating economics

**Commenting on the performance, Sanjay K. Rathi, Chairman & Managing Director of Sampark India Logistics Limited said:** *H1FY27 is our first reporting period as a listed company, and the results reflect our commitment to disciplined and sustainable growth. Our focus remains on deepening our role within our clients' supply chains, moving up the value chain from multi-modal execution to umbrella supply chain orchestration and international logistics, increasing our share of wallet across corporate and OEM clients. Disciplined working capital management will remain central as we scale.*

*We would like to thank our investors for their trust and confidence in the Company as we embark on this new chapter as a listed entity. We remain committed to strengthening our business fundamentals, pursuing disciplined growth and creating sustainable long-term value for all our stakeholders.*

**About Sampark India Logistics Limited**

Established in 2012 and headquartered in Faridabad, Haryana, Sampark India Logistics Limited is an integrated B2B logistics solutions provider serving OEMs and industrial customers. The Company operates an extensive pan-India network spanning warehouses, hubs, domestic airports and railway stations, enabling seamless multi-modal connectivity. Its end-to-end service offerings include first-mile pickup, transportation across road, rail and air, warehousing, transshipment, returnable packaging and last-mile delivery under a single platform.

**Disclaimer:** *Certain statements in this press release may be forward-looking statements and/or based on management's current expectations and beliefs concerning future developments and their potential effects upon Sampark India Logistics Limited. The forward-looking statements are not a guarantee of future performance and involve risks and uncertainties and there are important factors that could cause actual results to differ, possibly materially, from expectations reflected in such forward-looking statements. Sampark India Logistics Limited does not intend, and is under no obligation, to update any forward-looking statement contained in this press release.*