

To,

Date: 29th October 2026

The Listing and Compliance Department, National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G block, Bandra Kurla Complex Bandra East, Mumbai – 400051 Scrip Code: SM- INFOBEAN	The Manager, Listing Dept. BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001 MH-IN SYMBOL: INFOBEAN Scrip Code: 543644
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Subject: Investor Presentation

Dear Sir/Madam,

With reference to above stated subject please find enclosed herewith InfoBeans Technologies Limited (CIN: L72200MP2011PLC025622) Investor Presentation on Financial Results for the second quarter and half year ended on 30th September, 2026

This is for your information and records.

Yours Faithfully,

For InfoBeans Technologies Ltd

Surbhi Jain

Digitally signed by Surbhi Jain
Date: 2026.10.29 11:21:46 +05'30'

Surbhi Jain

Company Secretary & Compliance Officer



InfoBeans
CREATING WOW!

Investors Call

For the quarter ended on 30th Sep 2026

About InfoBeans

InfoBeans, founded in 2000 and now **1800+** strong, is a global AI led data and engineering company.

We strive to deliver exceptional and meaningful value to our clients using best software technologies while solving their complex business problems.

Creating WOW! is not just a tagline for us, it's our religion!



USA

Silicon Valley, and
New York

Europe

Frankfurt



Middle East

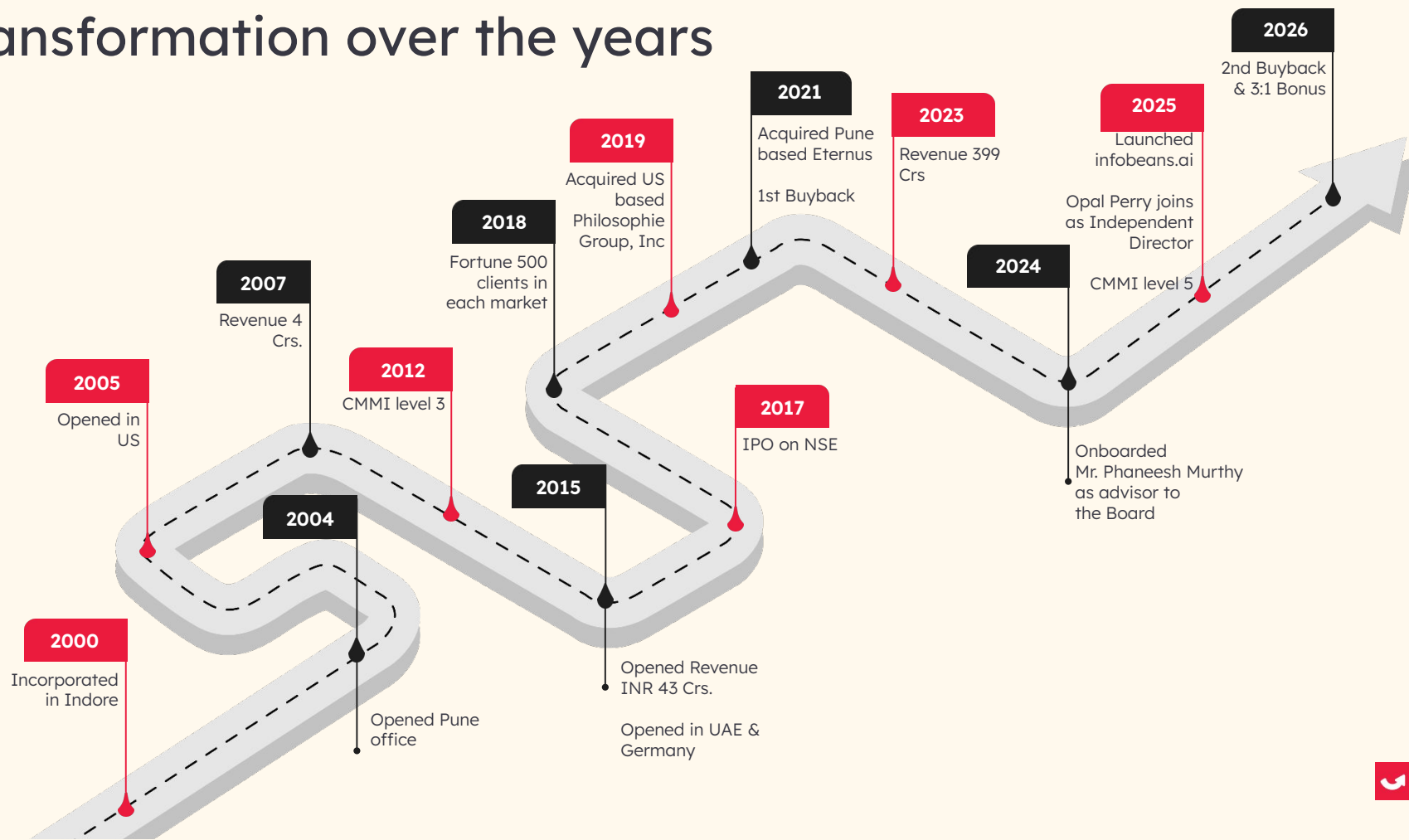
Dubai

India

Indore, Pune, Chennai,
Bengaluru



Transformation over the years



InfoBeans at a glance

Overview

50

Large enterprise clients

94%

Come back with more work

43%

Revenue comes from AI-Augmented Software Development

2

Successful acquisitions

2

Buybacks, in 2021 and 2025

Financials

2025-26

₹ 539 Cr

Revenue

₹ 138 Cr

EBITDA

₹ 87 Cr

PAT

₹ 387 Cr

Cash & cash equivalent includes AR of 143 Cr (H1 FY27)

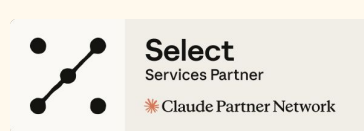
23%

Revenue CAGR since 2021

Partnerships, awards, and certifications



Summit



InfoBeans Global Service offerings



AI-led Engineering and
platform modernization

Agentic implementations
in enterprise setups

Registered Partner with
Claude Partner Network



Agentforce
implementations

Salesforce brown-field
implementation for
AI-enablement



NowAssist and
ServiceNow AI Tower for
HRSD and CSM global
rollouts



AI accelerators for
banking, insurance, and
risk designed for
compliance and enhanced
CX



Storage & Virtualization

AI-optimized storage
across NAS, SAN, DAS,
and cloud platforms.



Team



Management Team
Board of Directors

Executive



Avinash Sethi
Co-founder



Mitesh Bohra
Co-founder



Siddharth Sethi
Co-founder

Independent



Opal Perry
Chief Data & Technology
Officer at easyJet



Mayuri Mukherjee
VP Marketing
at LT Foods Americas



Sumer Bahadur Singh
President of Boarding
School Association



Highly Experienced Core Team

Engineering and People



Amit Makhija

SVP, Engineering and Delivery

- 27 years in Software Dev & Management
- 19 years with InfoBeans



Denise Cheung

SVP, Digital Transformation

- 27 years in Design & Innovation Services
- 4 years with InfoBeans



Rajagopalan Kannan

SVP, Digital Transformation

- 26 years in Engineering
- 23 years with InfoBeans



Kanupriya Manchanda

VP People

- 22 years in People & Development
- 18 years with InfoBeans



Arpit Jain

VP Design

- 20 years in Software Design & Engineering
- 20 years with InfoBeans



Highly Experienced Core Team

Sales and Client Success



Ram Lakshmi

VP Client Success Americas

- 31 years in Software Sales
- 16 years with InfoBeans



Geetanjali Punjabi

VP, Sales (UAE)

- 24 years in Sales Operations
- 10 years with InfoBeans



Manish Malpani

VP, Solutions SDO & Logistics

- 21 years in Project Management
- 16 years with InfoBeans



Tarulata Champawat

VP, Solutions (Insurance)

- 26 years in Engineering & Sales
- 21 years with InfoBeans



Clients



Meet some of our clients



172 year old brand, legal content publisher in all the states of US

Under NDA

A Fortune 200, among world's largest logistics companies

Under NDA

A Fortune 500, German multinational technology conglomerate



Only Company in the world offering tech solutions for life sciences healthcare compliance

Under NDA

A Fortune 500, multinational banking financial services institution

Under NDA

One of the world's largest wireless communications organizations



Full range of integrated Human Resources solutions

Under NDA

A Fortune 500, cloud data services and data storage company

Under NDA

A pharmaceutical and technology company HQ in Germany, with presence in 66 countries

Our large enterprise clients typically stay partnered with us for over 9 years on average. Each year over 90% of our revenue comes from existing clients. This demonstrates the quality of our offerings and the trust we build with our clients.

Financial Update



Q2 FY27 Snapshot

(₹ in crores)	Sep 2026	Sep 2025	YoY Change	Jun 2026	QoQ Change
Revenue	₹ 165.8	₹ 129.7	28%	₹ 156.8	6%
EBITDA	₹ 40.5	₹ 35.6	14%	₹ 35.4	14%
PAT	₹ 26.3	₹ 22.6	16%	₹ 21.6	21%

In USD terms, revenue grew 22% YoY



H1 FY27 Snapshot

(₹ in crores)	Sep 2026	Sep 2025*	YoY Change
Revenue	₹ 322.6	₹ 247.3	30%
EBITDA	₹ 75.9	₹ 64.6	18%
PAT	₹ 47.9	₹ 39.4	22%

In USD terms, revenue grew **22%** YoY

* For comparison, the exceptional Employee Retention Credit of ₹6.3 crores has been excluded



Q2 FY27 Sustained Growth Momentum

Q2 Revenue

₹165.8 Cr

+28% vs Q2 FY26

Q2 PAT

₹26.3 Cr

+16% vs Q2 FY26

Q1 EBITDA

₹ 40.5 Cr

+14% vs Q2 FY26

Sequential Growth

₹9 Cr

+6% vs Q1 FY27

Q2 PAT Margin

16%

-1% vs Q2 FY26

Q2 EBITDA Margin

24%

-3% vs Q2 FY26

Seven quarters of sequential operating revenue growth of over 6%



Consolidated Profit & Loss for quarter ended on 30th Sep 2026

(in ₹ Crore)

Quarter Ended

Particulars	Sep 2026	Sep 2025	Jun 2026
Revenue from operations	163	125	153
Other income	3	5	4
Total Revenue	166	130	157
Less: Total Expenditure (excl Dep and Interest)	125	94	122
EBITDA	41	36	35
EBITDA Margin	24%	27%	23%
Less: D&A, Finance cost and Tax	15	13	13
PAT	26	23	22
PAT Margin	16%	17%	14%

Revenue

Growth in key clients across markets

Other income reduction is a notional loss due to recent interest rate hike by RBI

EBITDA

24% is the target steady state margin

Investments in building AI and Sales capabilities continues



Consolidated Balance Sheet as on 30th Sep, 2026

(in ₹ Crore)	Period Ended	
Particulars	Sep 2026	Mar 2026
<u>Assets</u>		
Non current	127	144
Current Assets	405	345
Total Assets	532	489
<u>Equities & Liabilities</u>		
Total Equity	453	414
Non Current Liabilities	36	41
Current Liabilities	43	34
Total Equity & Liabilities	532	489

Non Current Assets

- Amortization of intangibles - 13 Cr
- Unwinding of MAT DTA - 1 Cr
- Increase in Intangible assets - 2 Cr
- Reclassification of FDR to Current Assets - 8 Cr
- Addition in Infra assets - 3 Cr

Current Assets

- Redemption of Treasury - 4 Cr
- Increase in Trade receivables - 36 Cr
- Increase in cash equivalents - 22 Cr
- Reclassification of FDR to Current Assets - 8 Cr

Equity and Liabilities

- Increase in profit - 49 Cr
- Dividend paid - 10 Cr

Non current liabilities

- Unwinding of Lease liabilities & DTL - 5 Cr

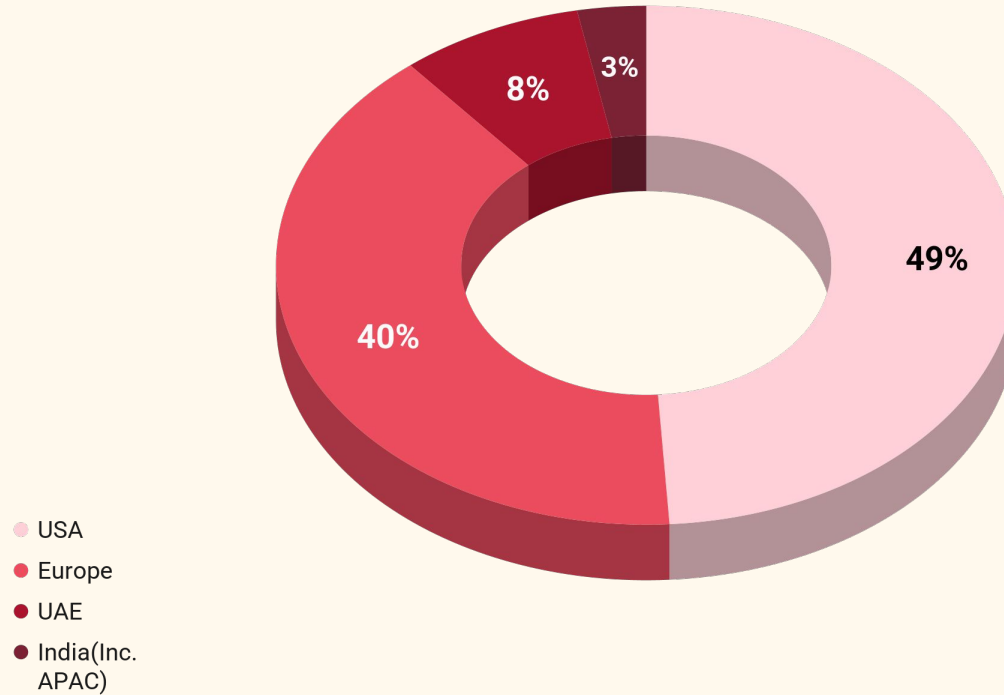
Current liabilities

- Increase in Trade payables -5 Cr
- Reduction in statutory dues - 4 Cr



Revenue breakup

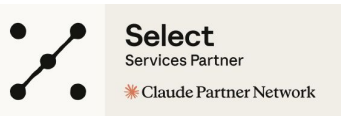
Geography wise Revenue



On the ground



AI updates – Claude Select Partner Tier



Claude Partner Network



ISO/IEC 42001 Certified

Engineering the Agentic Enterprise

Deploying AI agents inside enterprise systems with governance & cost discipline.

Global Practice: Building with Claude across US, Europe, Middle East & India.

Target Sectors: BFSI, Storage & Virtualization.

Proprietary AI Engineering Products

RAI: MCP-based software reliability and validation layer for AI outputs.

EWSH: Early warning signals for large-scale commercial lending risks in BFSI.

RDE: Rules Discovery for large data sets in BFSI

Insane SDD 2.0: Spec-driven framework converting requirements to code faster.

Expona 2.0: AI agent answering real-time from public & internal knowledge.



Recognitions & Accolades



Asia's Best Employer Brand for the 10th time
by the World HRD Congress





ESG

Awarded the EcoVadis Bronze Medal for sustainability

Ranking in the top 35% globally across Environment, Labor & Human Rights, Ethics, and Procurement.



A business should benefit
humans



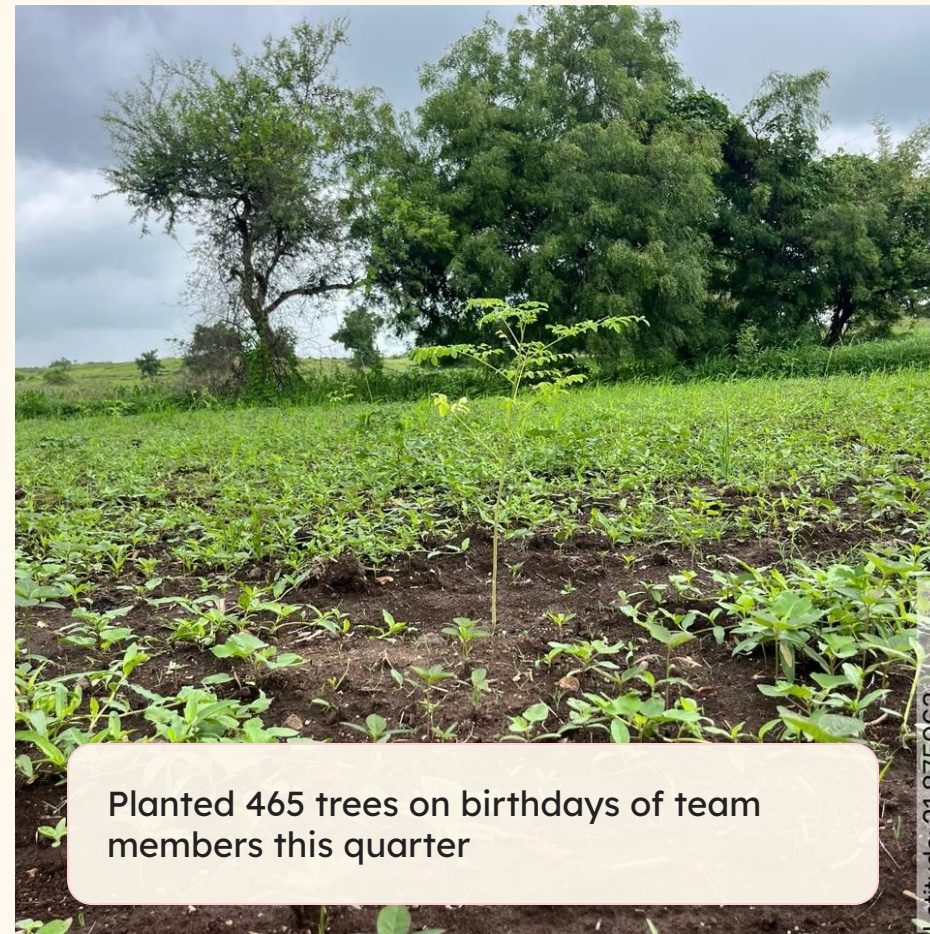


53 students graduated in the last quarter, 36 were successfully placed in Software companies

Launched 2 new batches (Indore & Pune); 5 active batches total

Signed strategic MoU with MIT Ujjain for the ITEP program



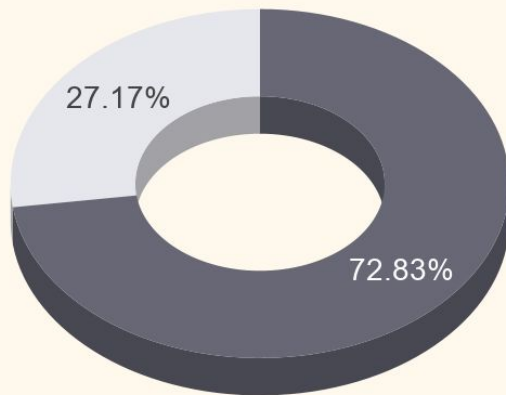


Market Data



Market data as on 30th Sep, 2026

(as on 30th Sep 2026)



● Promoter ● Public

Price data as of 30th Sep, 2026

Face Value	10.00
Equity Shares Outstanding (Lakhs)	969.59
Trailing 12 months EPS (₹)	9.14
Market Price (₹)	143.50
Market Cap (₹ Crs)	1391.58
Trailing PE	15.70



Thank You!

For queries, please contact
investor.relations@infobeans.ai

