

Sec/Coat/004/FY 2026-27

Dated : 07.05.2026

The Secretary
BSE Limited
New Trading Wing,
Rotunda Building,
PJ Tower, Dalal Street,
Mumbai- 400001
Scrip Code: 539046

The Manager
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block "G"
5th floor, Bandra Kurla Complex,
Bandra East,
Mumbai- 400051
Symbol: MANAKCOAT

Dear Madam/Sir,

Sub : Press Release

Pursuant to Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed is "Earnings Presentation" for the quarter ended March 31, 2026.

This is for your information and for public at large.

Thanking you,
Yours faithfully,
For Manaksia Coated Metals & Industries Limited

Shruti Agarwal
Company Secretary & Compliance Officer
Membership No.: F12124
Encl: as above



Investor Presentation Q4 & FY26

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

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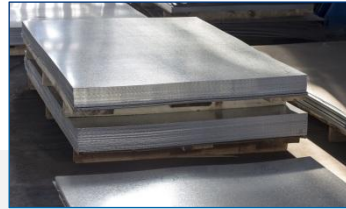
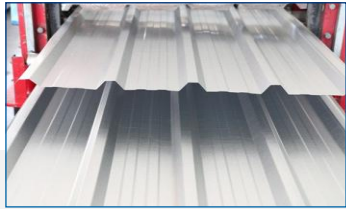



The background features a blue-toned aerial photograph of an industrial complex with several large buildings and parking lots. A faint, light-blue network of dots and lines is overlaid on the top half of the image. On the left side, there are several overlapping geometric shapes in various shades of blue, creating a modern, abstract design.

Company Overview

MCMIL at a Glance: Shaping the Future of Coated Metals

Leading manufacturer and exporter of Alu-Zinc Steel & Pre-Painted Steel with 15+ years of experience, serving 240+ active customers across 20+ Indian states and over 22 countries worldwide.

10.89% Total Income CAGR (FY23-26)	34.23% EBITDA CAGR (FY23-26)	63.27% PAT CAGR (FY23-26)
Rs. 896.27 Cr Total Income (FY26)	Rs. 92.21 Cr EBITDA (FY26)	Rs. 40.69 Cr PAT (FY26)
24.64% ROCE (FY26)	1.12x Net Debt to Equity (FY26)	1 Manufacturing Plant in Kutch, Gujarat

Extensive Product Range		
		
	Alu Zinc Coated Steel Coils & Sheets (Precision Alu-Zinc Coating For Superior Quality)	Pre-painted Steel Coils & Sheets (Advanced Coating For Corrosion Protection)
Brand	 	
Installed Capacity (FY26)	1,80,000 MTPA*	86,000 MTPA
Capacity Utilization (FY26)	71.55%	97.20%

*48,000 MTPA was commissioned in Q4FY26

MCMIL 2.0 - Bigger, Better & Integrated

OBJECTIVE

INITIATIVES



**Technology - Driven
Quality Excellence**

Transitioned from galvanized steel to Alu-Zinc coated steel with upgraded technology and higher line speeds, delivering superior aesthetics, paint-free usability, and ~3x corrosion resistance.



**Capacity
Augmentation**

Pre-Painted Steel capacity to be increased 2.7x+ to 236,000 MTPA by Q2FY27. Alu-Zinc Coating capacity to be doubled to 3,60,000 MTPA by FY28.



**Backward
Integration**

Setting up a 3,60,000 MTPA Cold Rolling Mill (CRM) complex by FY28 to shift from Cold Roll Steel to Hot Roll Steel input, thereby improving supply stability and increasing value-addition.

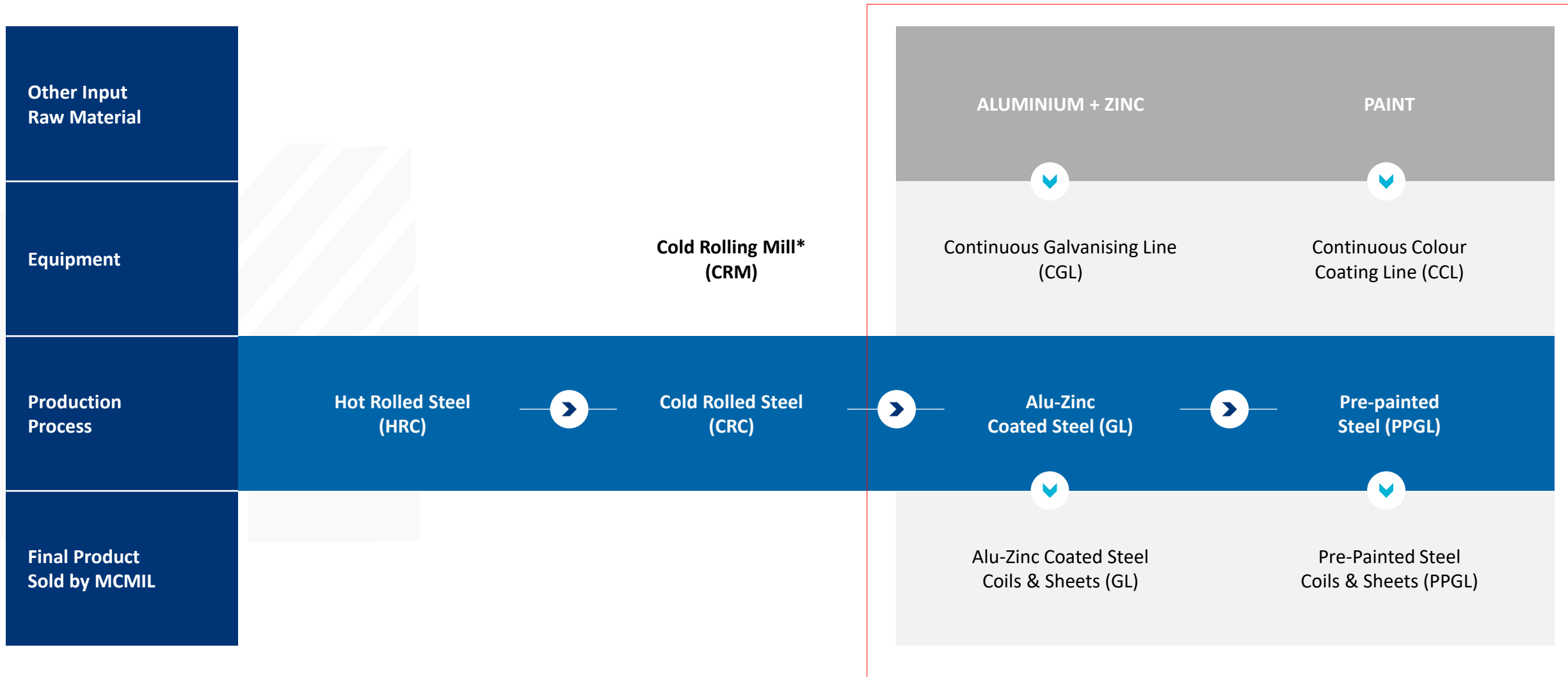


**Sustainability & Cost
Saving Initiatives**

Setting up a 7 MW captive solar plant by Q2FY27, reducing power costs by up to 40%. This will result in reducing the carbon footprint through increased use of renewable energy.



Business Model : Optimized Process For Steel Coating Excellence



*Currently reliant on CRC as the primary raw material, the company is moving towards backward integration via a CRM complex, shifting to HRC as the key input for easier procurement by FY28.



USPs

01

Customization at
Scale

02

Technology-Led
Premium Solutions

03

Automated, High-Precision
Manufacturing

04

Global Credibility with
Indian Cost
Competitiveness

1. Customization at Scale, Delivered with Agility



01

Deliver **product-level customization** of various specifications – thickness, width, colour, finish, coating weight, packaging, transport

02

Just-in-time delivery and **quick turnaround.**

03

Servicing **smaller Minimum Order Quantity (MOQs)** often underserved by large integrated players.

04

Servicing **specialized requirements of global OEMs**, backed by long-term and trusted relationships.

2. Among Lowest-Cost Exporter : Powered by Strategic Plant Location

Strategic plant location drives structural cost advantage, positioning the company among the lowest-cost exporters in the Industry



Factory to Port Advantage

Strategically located in Kutch, Gujarat (~50 km from Kandla/Mundra ports), enabling low logistics cost and efficient, faster dispatch

Port - to - Port Efficiency

Access to Kandla / Mundra ports-offering among the best vessel frequency and availability in the country-enables quick transit times and seamless connectivity to all corners of the world.

Coastal Logistics Advantage

Efficient coastal shipping to key markets (Tamil Nadu, Karnataka, Kerala) enables lower freight costs than road, enhancing domestic competitiveness

3. Automated, High-Precision Manufacturing

01

High speed, automated and advanced colour coating and Alu-Zinc coating lines

02

Consistent quality with precise coating thickness and control

03

Superior surface quality and flatness achieved via Inline Skin pass Mill and Tension Leveler

04

Process monitoring and quality control via investments made in modern lab & control room as per international standards



4. Global Credibility with Indian Cost Competitiveness



01

Diversified presence across 20+ international markets (Europe, South America, Africa)

02

Proven ability to meet global quality standards and established track record in serving international customers

03

Natural hedge against domestic cyclicity

04

Ability to deliver globally competitive Products through optimized cost structures



Strategic Priorities

01

Capacity Expansion

02

Backward Integration

03

Power Cost Optimization

04

Vision FY29

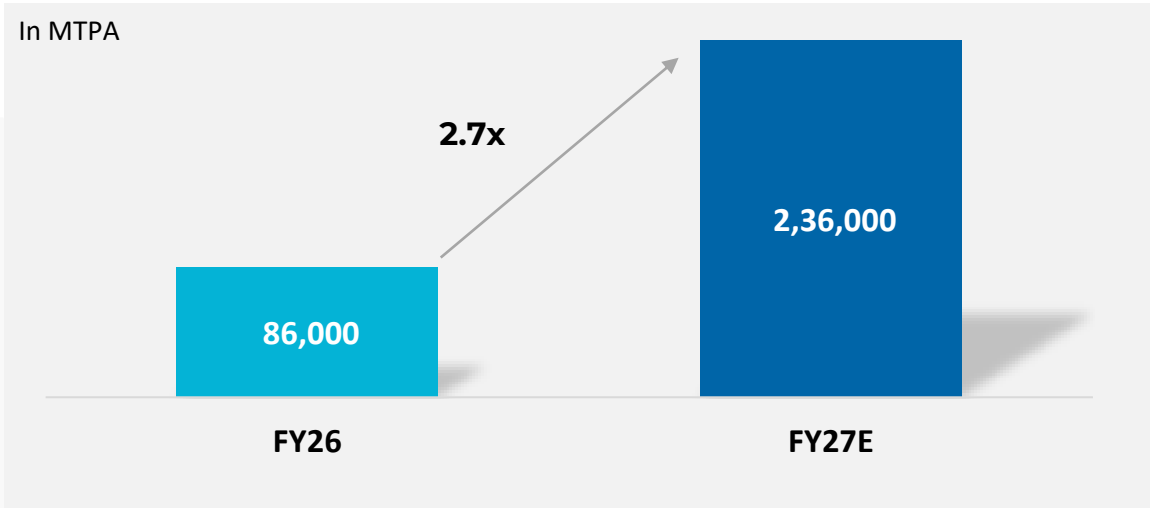
Strategic Priorities Summarized

				Phase 1 Expansion	Phase 2 Expansion
Pre-Painted Steel		FY06	FY26	FY27	
Capacity Expansion		40,000 MTPA	86,000 MTPA	2,36,000 MTPA (Addition of 2 nd Colour Coating Line – Capacity 1,50,000 MTPA) – Phase 1	
Galvanised/Alu-Zinc Steel		FY18	FY23	FY26	FY28
Capacity Expansion		1,08,000 MTPA	1,32,000 MTPA	1,80,000 MTPA (Upgradation completed to Alu-Zinc technology)	3,60,000 MTPA (Addition of 2 nd Alu-Zinc Coating Line – Capacity 1,80,000 MTPA) - Phase 2
Cold Rolled Steel					FY28
Backward Integration					3,60,000 MTPA Cold Rolling Mill Complex - Phase 2

1. Capacity Expansion

New Colour Coating Line (CCL) - 2 – Phase 1

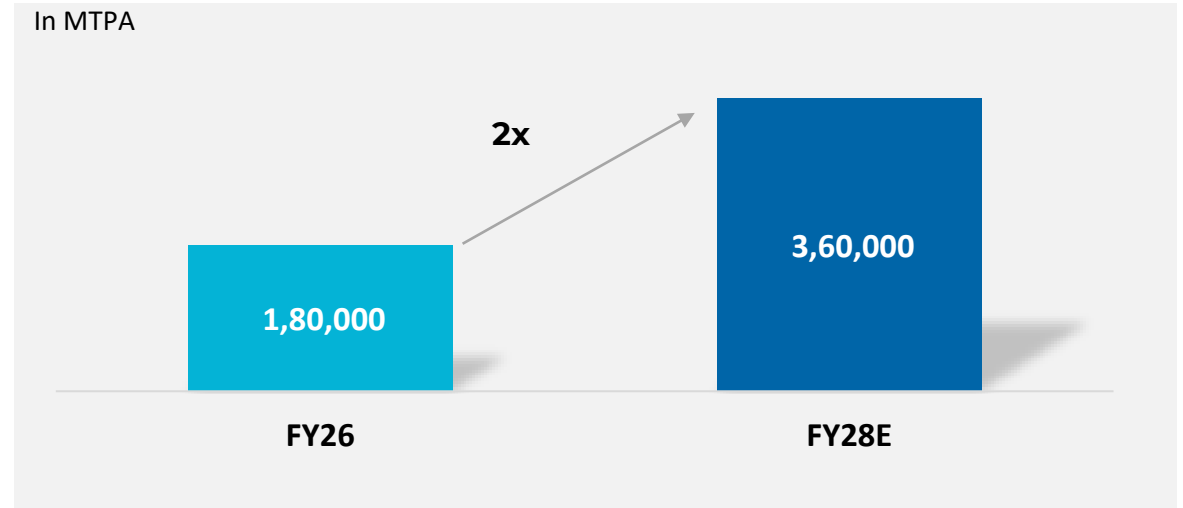
Capex - Rs. 65 Cr.



- Expected to be commissioned in Q2FY27.
- Advanced setup with 2-coat 2-bake system, 90 MPM speed, RTO ovens, and quick changeovers.
- Expanded offerings via multiple paint systems, 3-colour printing, and hot lamination finishes.

New Aluminum Zinc Coating Line - 2 – Phase 2

Est. Capex - Rs. 150 Cr.



- Targeted capacity addition in FY28.
- Enhancing downstream product capacity.
- Strategic impact through full utilization of new Cold Rolling Complex, higher product quality, & improved production efficiency.

MTPA = Metric Ton Per Annum; E = Estimated

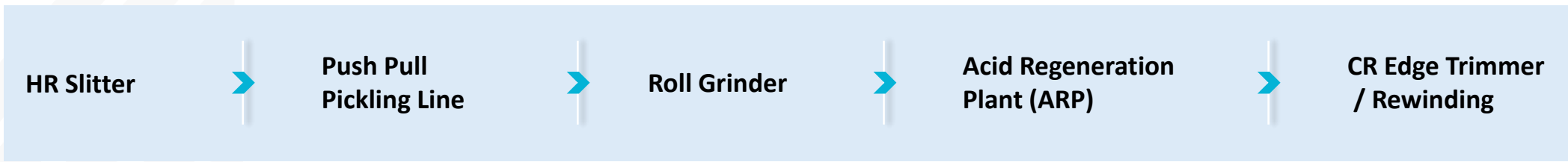
2. Backward Integration - Cold Rolling Mill (CRM) Complex – Phase 2

CRM Complex Project is targeted in FY28 (Est. Capex - Rs. 200 Cr.)

Technologically Advanced- High speed CRM with maximum speed of 1450mpm, improved thickness control and Level 2 Automation.

Capable of rolling up to 1550mm width coils, enabling the company to produce higher width products, also improving production efficiencies.

Other Equipment In CRM Complex:



Benefits of Backward Integration



Secures raw material supply, reduces supplier dependence, and enables transition to easily available HR coils



Improves margins, cost predictability, and overall value capture



Enhances product quality, consistency, and faster customization for customers



Boosts operational efficiency, SKU rationalization, and production flexibility

Maximum Speed:
1450mpm

Input Thickness:
1.5mm - 4.5mm

Output Thickness:
0.15mm - 2.3mm

Width:
610 - 1330mm

3. Power Cost Optimization - 7MW Captive Solar Power Plant by Q2 FY27

Sustainability Initiative : Transition to Renewable Energy



Expected to be commissioned **by Q2 FY27**



Adopting Latest Dual Axis Tracker technology, increasing power generation yield / MW to the maximum.



Effective power cost expected to decline up to **40%**, translating into annual savings of up to **Rs. 7 Cr., against a capex of Rs. 30 Cr.**



Lowering carbon footprint for the company and the product, driven towards sustainable industrial practices.

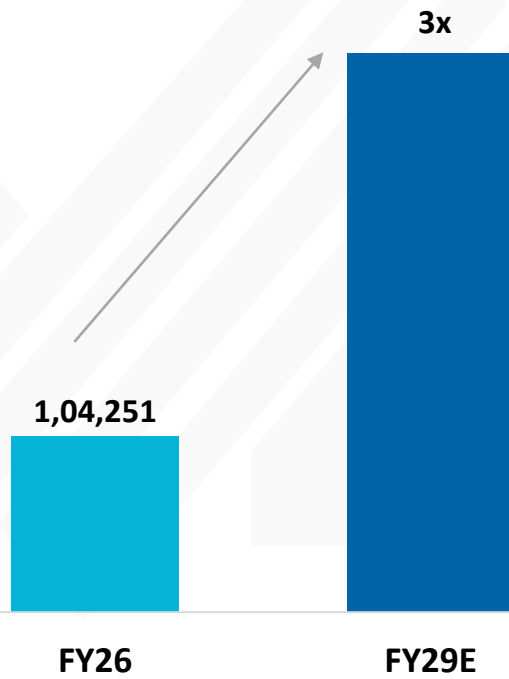


Accelerated depreciation benefit on entire investment

4. Vision FY29

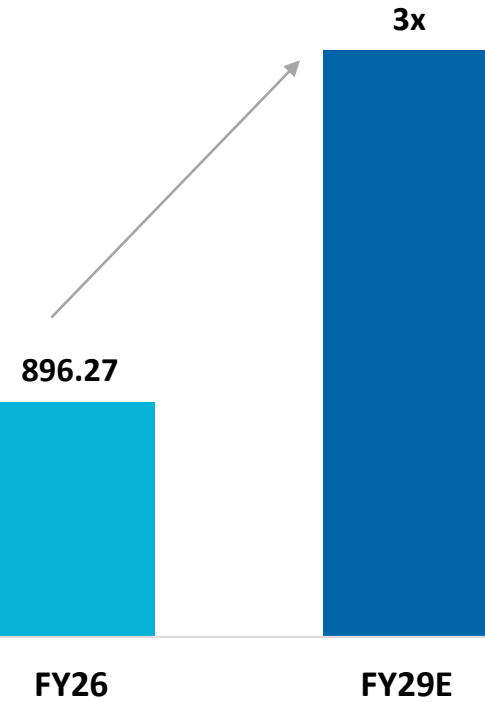
Total Output - Alu-Zinc + Pre-Painted Steel Sheets & Coils

In MTPA



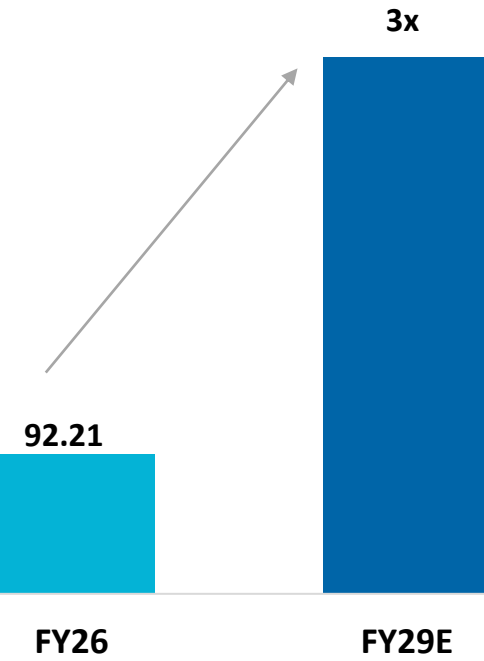
Total Income

In Rs. Cr.



EBITDA (Rs. Cr)

In Rs. Cr.



MTPA = Metric Ton Per Annum; E = Estimated



Q4 & FY26
Key Operational & Financial Highlights



**Mr. Sushil Kumar
Agrawal**
Managing Director

“

I am happy to share that FY26 has been a landmark year for the Company, marked by record revenue and strong growth in EBITDA and PAT, driven by record exports, better realizations, and an improved value-added product mix. During the year, we successfully commercialized our Alu-Zinc coating technology, strengthening our market position and long-term growth prospects. Despite temporary margin pressures in Q4FY26 due to elevated freight, energy, and input costs, demand remained healthy, and we maintained strong profitability.

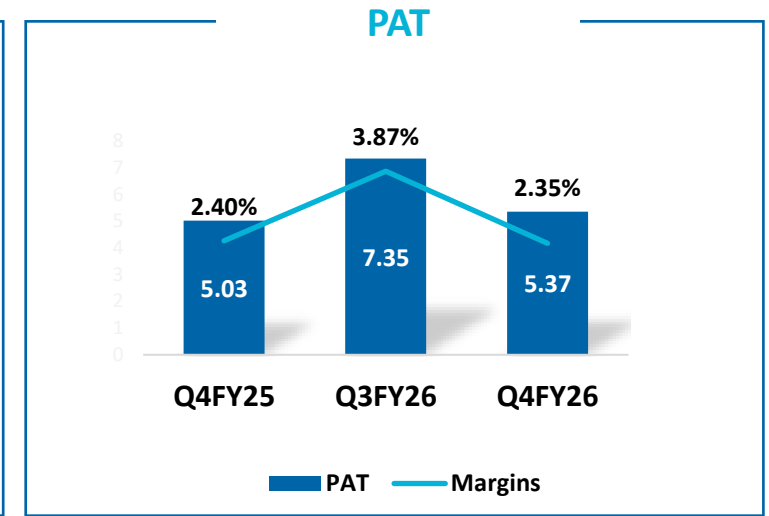
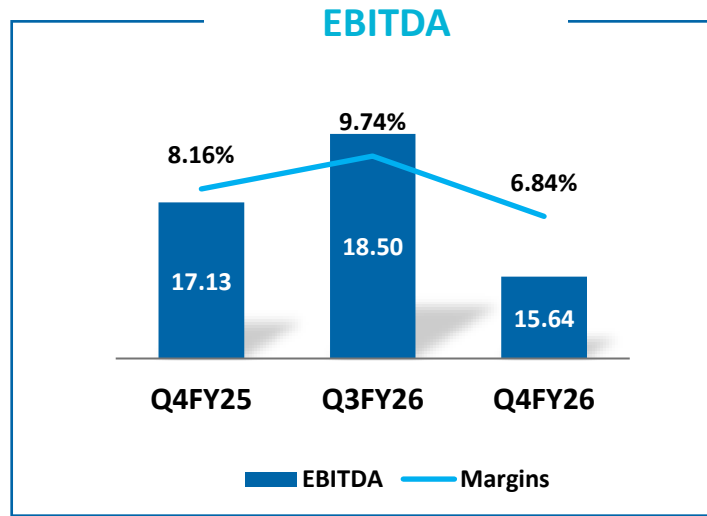
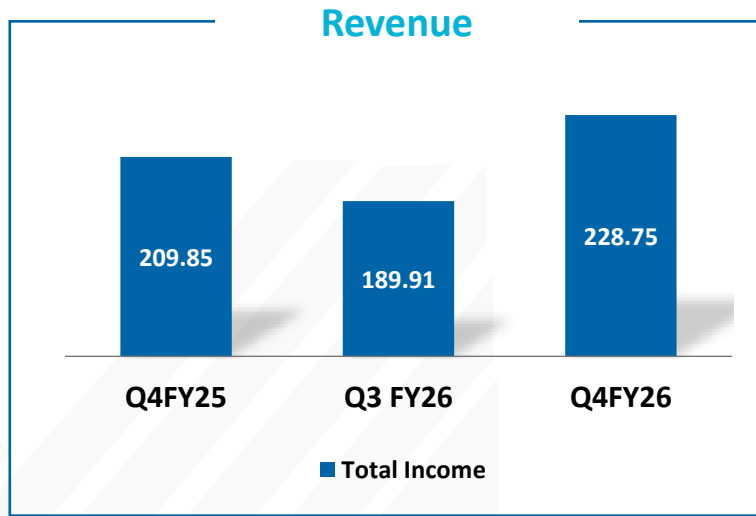
We also continued to strengthen our balance sheet through deleveraging and improved liquidity. With a robust order book, positive response to our Alu-Zinc products, and multiple expansion projects underway, including the second colour coating line, and captive solar power plant, we remain confident of sustaining our growth momentum and progressing towards our FY29 vision of a 3x increase in total output, revenue, and Profitability by continuing investments in crucial projects such as backward integration and capacity building.

”

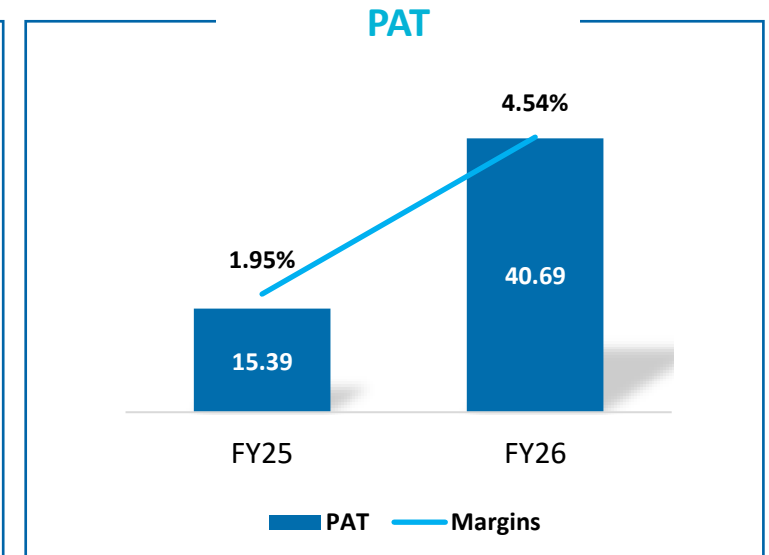
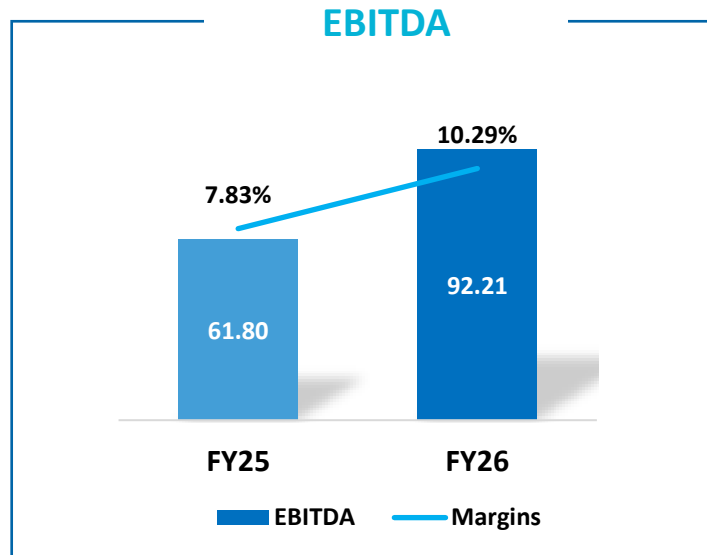
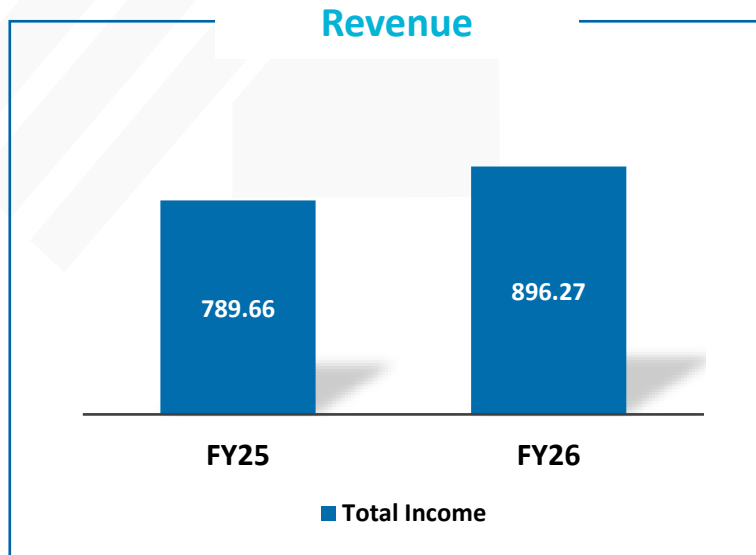
Q4 & FY26 Consolidated Performance Highlights

All Figures In Rs. Cr & Margin in %

Quarterly



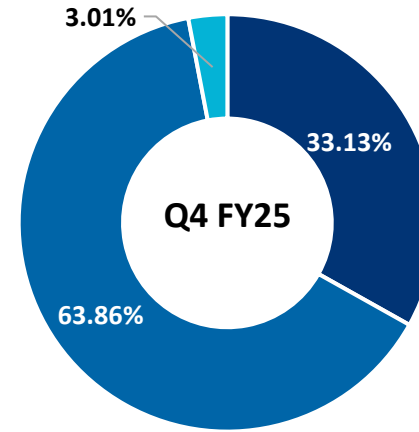
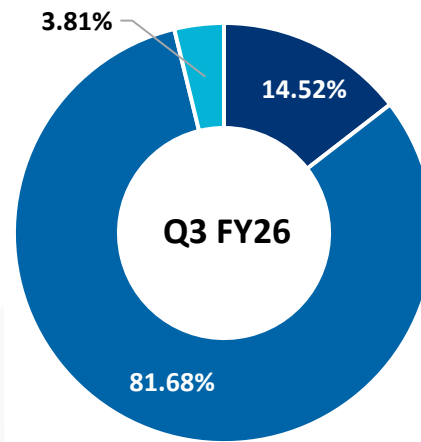
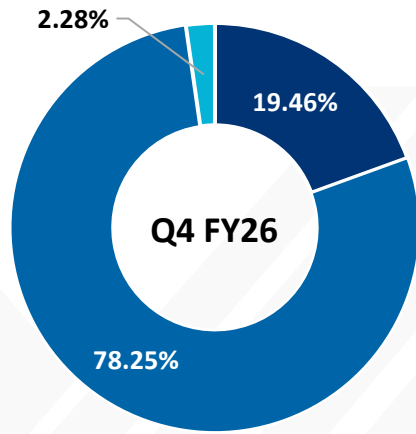
Yearly



Q4 & FY26 Consolidated Result Highlights

Particulars (In Rs. Cr.)	Q4FY26	Q3FY26	Q4FY25	Q-o-Q	Y-o-Y	FY26	FY25	YoY
Revenues	227.46	186.90	207.89			884.48	781.63	
Other Income	1.29	3.01	1.96			11.79	8.03	
Total Income	228.75	189.91	209.85	20%	9%	896.27	789.66	14%
Raw Material costs	175.28	144.84	162.70			657.79	612.09	
Employee costs	4.49	4.50	4.23			17.70	16.11	
Other expenses	33.34	22.06	25.78			128.57	99.66	
Total Expenditure	213.11	171.40	192.72			804.06	727.86	
EBITDA	15.64	18.50	17.13	-15%	-9%	92.21	61.80	49%
Finance Costs	6.55	6.67	8.20			29.25	33.29	
Depreciation	2.71	2.19	2.21			9.22	9.12	
PBT Before Exceptional Items	6.38	9.64	6.72			53.74	19.38	
Exceptional Items						-	1.21	
PBT After Exceptional Items	6.38	9.64	6.72			53.74	20.59	
Tax	1.01	2.29	1.69			13.05	5.21	
Net Profit	5.37	7.35	5.03	-27%	7%	40.69	15.39	164%
Total Comprehensive Income	6.39	7.56	5.03			42.54	15.82	
EPS (Rs.)	0.65	0.73	0.68	-11%	-4%	4.32	2.07	109%

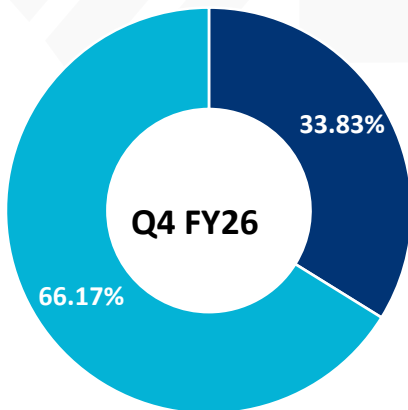
Product-Wise Breakdown



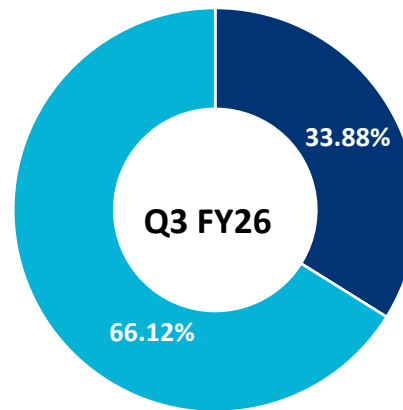
■ Alu-Zinc/Galvanised Steel Sheets & Coils ■ Pre-painted Steel Sheets & Coils ■ Other

The company's value-added pre-painted steel coils have emerged as robust performers, indicating a promising growth area for the business. Additionally, the company has successfully leveraged the product's success, reducing its dependence on Alu-Zinc/Galvanised steel products and boosting the share of pre-painted steel products in its sales.

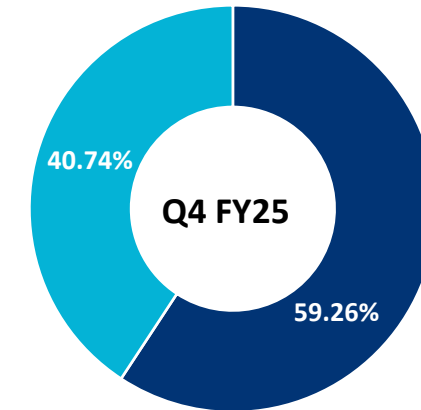
Export Vs. Domestic Breakdown



■ Domestic
■ Export

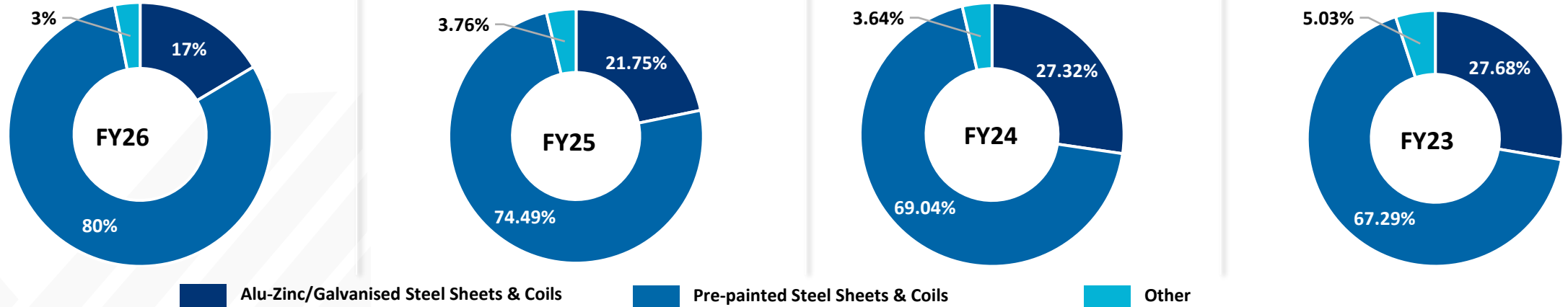


■ Domestic
■ Export



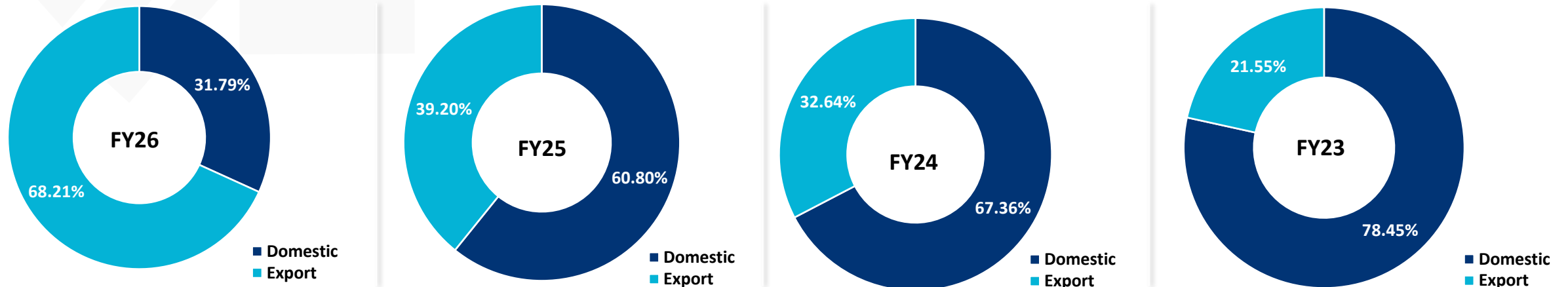
■ Domestic
■ Export

Product-Wise Breakdown



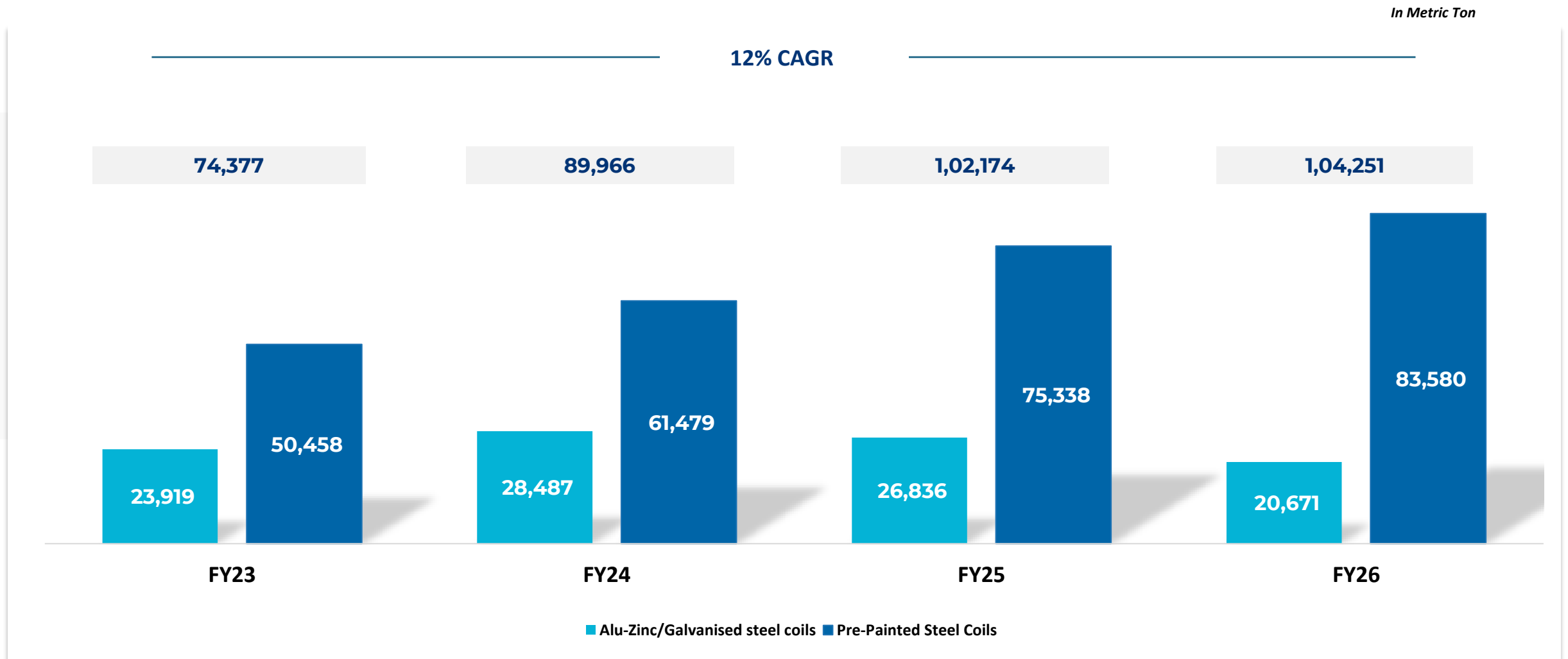
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Export Vs. Domestic Breakdown



Total Sales Quantitative Performance

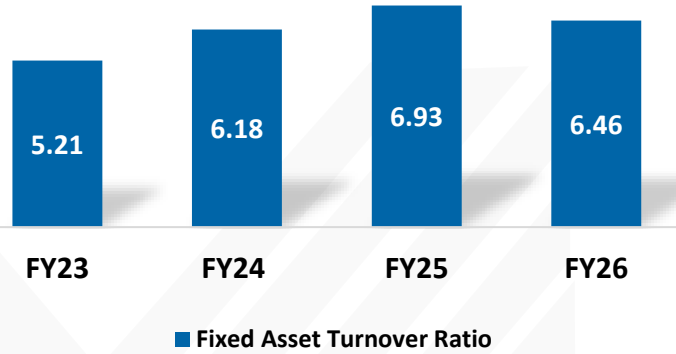
The company successfully shifted its focus towards achieving a higher volume of Pre-painted Steel products (More value added) in the past 2 - 3 years



Consolidated Key Ratios

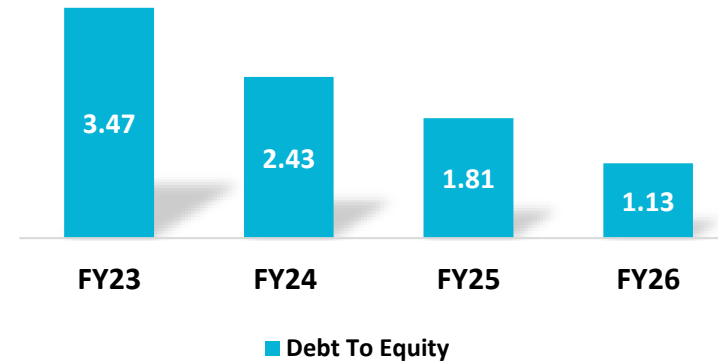
Fixed Asset Turnover Ratio

In Times



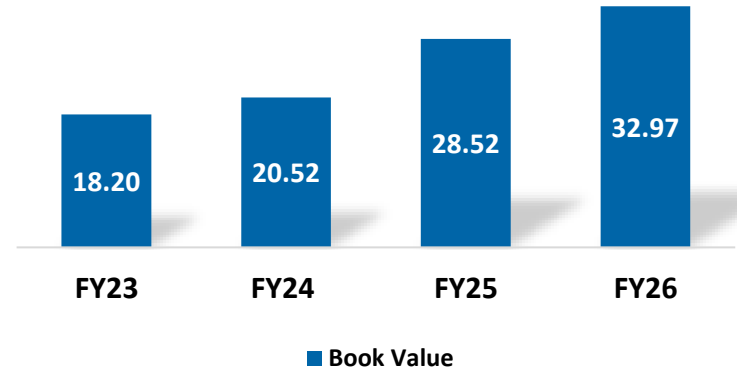
Debt To Equity

In Times



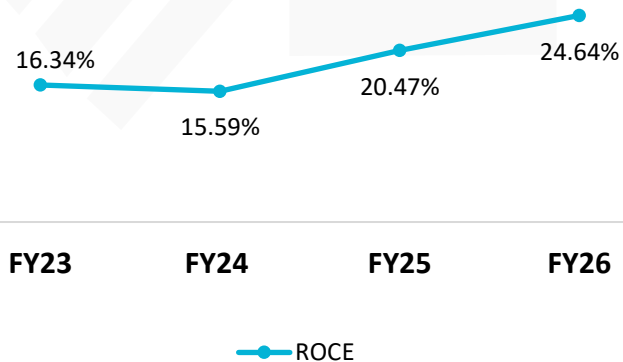
Book Value

In Rs.



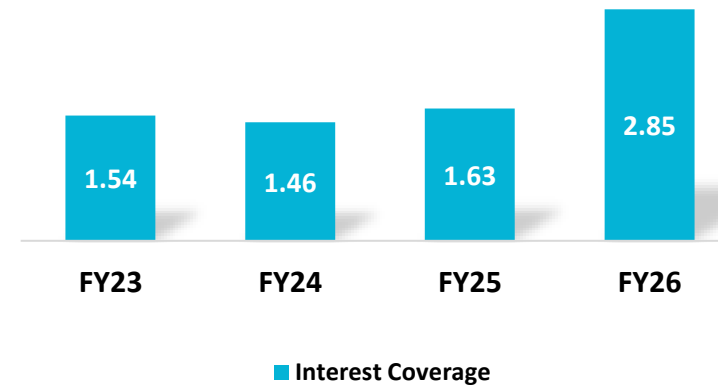
ROCE

In %



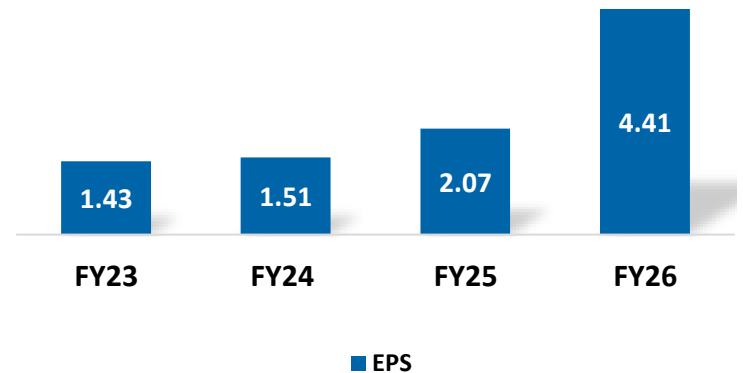
Interest Coverage

In Times



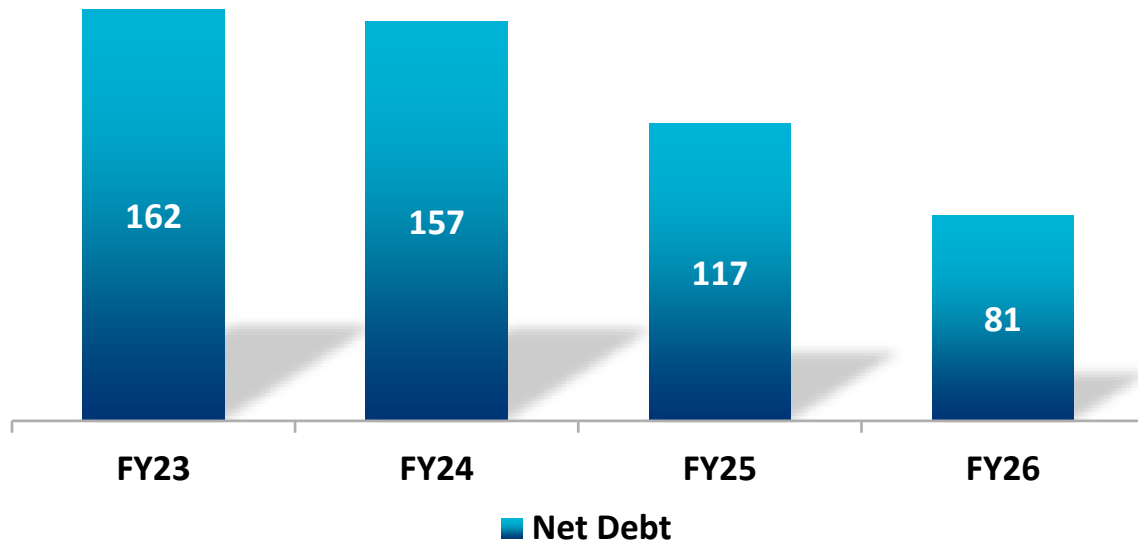
EPS

In Rs.



Significant deleveraging : Net Debt halved in 3 years

In Rs. Cr



Acuité has upgraded the company’s long-term and short-term ratings to A and A1 from A(-) and A2, respectively, reflecting prudent and disciplined financial management



D&B has assigned a credit rating of 4A2, indicating a strong financial profile with consistent performance.



Sustained growth momentum across domestic and international markets



Improved creditworthiness supported by resilient business fundamentals

Robust Order Book : Reflecting Market Demand & Product Strength



Segment-wise Order Split	Market Segment	Value (Rs. Cr)	Share (%) Order
	Domestic	Rs. 75 Cr	20%
	Export	Rs. 300 Cr	80%
	Total	Rs. 375 Cr	100%



Annexure

Journey : Growth Trajectory & Achievements

1978

The Manaksia Group begins its journey, establishing itself in the metal packaging industry.

2003

Manaksia evolves into a multi-sector conglomerate, expanding operations across India, Nigeria, and Ghana. A new aluminium flat-rolling plant is inaugurated in Haldia.

2006

A cutting-edge manufacturing unit is launched in Kutch, Gujarat, focused on coated steel products. Colour coating operations commence at the facility.

2008

Manaksia Ltd. goes public with an IPO and secures listings on both the BSE and NSE.

2020

A new production facility is commissioned in Bhopal to manufacture Ultramarine Blue powder.

2018

Galvanised steel production begins at a new Continuous Galvanising Line in Kutch. The company unveils its galvanised steel brands, Zinvalgo and Singham.

2010

Manaksia Coated Metals and Industries Limited (MCMIL) is formed as a result of a corporate restructuring, separating it from Manaksia Ltd.

2009

A Steel Service Centre becomes operational in Hyderabad, while stockyards for coated steel products are opened in Cochin and Bhopal.

2026

Successfully upgraded CGL to Alu- Zinc, increased capacity by 36%.

2025

Successfully raised Rs.134 Cr via preferential issue of warrants.

2024

MCMIL attains the status of a 3-star Export House in recognition of its export performance.

2023

Regional expansion continues with the setup of a stockyard and marketing office in Jammu.

2022

Enhancements and upgrades to production lines boost annual capacity to 1,32,000 MTPA for Galvanised Steel and 86,000 MTPA for Pre-Painted Steel.

Expanding Horizons : Growing Presence Across Markets



Export Presence in
over 22 Countries
Across
5 Continents

1
Manufacturing Plant

4
Branch Offices

5 Stock Yards &
Service Centres Support a
Strong Nationwide Network

Diverse Applications Of Coated Steel Products



Domestic Roofing & Cladding



Industrial Buildings



HVAC Systems



Refrigeration



Metal Ceiling Systems



Dry Wall Partition Systems



Pharma Clean Rooms



Metal Doors & Windows



White Goods & Appliances



Metal Safes



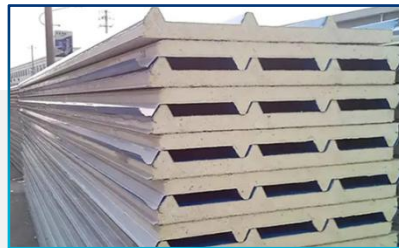
Modern Elevator Systems



Bus Body Building



Solar Water Heating Equipment



Insulated Sandwich Panels



Warehouses



Refrigerated Trucks



Steel Furniture

Management Team at a Glance



Mr. Sushil Agrawal
(Managing Director)

40+ years of experience in manufacturing, factory operations, and management, with expertise in coated metals and FMCG, leading end-to-end business operations



Mr. Sakesh Soni
(Chief Operating Officer)

20+ years of experience, Mechanical Engineer, specializing in CRM, CGL, and CCL operations with strong expertise in project planning and resource management



Mr. Sachin Kapendra Mishra
(Senior General Manager-Sales & Marketing)

24+ years of experience, B.Tech and MBA (Marketing), leading domestic sales with strong expertise in new business development



Mr. Karan Agrawal
(Whole Time Director)

17+ years of experience, IIM-B alumnus, leading corporate strategy, backward integration, and investments while driving operational innovation



Mr. Anil Patil
(Quality Chief)

30+ years of experience, Chemistry graduate and MBA (Operations), with experience at JSW, SABIC, and Uttam Galva, leading process control and international QA/QMS standards



Mr. Arup Bhaduri
(Assistant General Manager-Sales & Marketing)

27+ years of experience, B.Com, leading export sales across Europe with strong expertise in business development and client relations



Mr. Mahendra Bang
(Chief Financial Officer)

28+ years of experience, Chartered Accountant and Osmania University alumnus, with expertise in finance, risk management, compliance, and forecasting, driving financial stability and growth.



Mr. Tushar Agrawal
(Senior Vice President)

MBA (ISB Hyderabad), BSc Finance (Bentley University), leading product modernization, technology adoption, and HR initiatives, and instrumental in key galvanizing and coating upgrades in 2017



Mr. R K Lodhi
(Head-Steel Business)

35+ years of experience, B.Tech and MBA, leading the steel business profit center and driving sales, marketing, and strategic growth initiatives.



Mr. Priyaranjan Srivastava
(General Manager-Finance)

19+ years of experience, CMA and MBA, leading financing and banking processes with strong expertise in building and managing banking relationships



MCMIL prioritizes societal, ecological, and environmental well-being. CSR is integral for sustainable business, promoting inclusive practices

Company CSR activities focuses on :



Education



Healthcare



Environment



Community
Development

Mission

Pursue initiatives focused on enhancing societal welfare and environmental sustainability with a long-term perspective



Vision

Changing lives in pursuit of collective development and environmental sustainability



In the fiscal year 2024-2025, Company allocated funds towards Corporate Social Responsibility (CSR) initiatives across several trusts

Pariwar Milan

Lions North Calcutta
Hospital & Medical Centre

Bharat Scouts
Guides

ISCON

Shri Vedic Mission
Trust

Friends Of
Tribal Society

Company also focused on local development initiatives aimed at supporting villages surrounding its factories

The ESG Policy prioritizes environmentally responsible practices, aiming to minimize adverse impacts on employees, communities, and the environment.



Zero discharge infrastructure in **Gujarat**



Waste management with effluent treatment plant



Plants **150 trees** every year



7 MW Captive Solar Power plant to be commissioned



Reduced carbon footprint

Consolidated Profit & Loss Statement

In Rs. Cr

Particulars	FY23	FY24	FY25	FY26
Revenues	651.84	739.65	781.63	884.48
Other Income	5.50	6.53	8.03	11.79
Total Income	657.34	746.18	789.66	896.27
Raw Material Expenses	516.33	590.34	612.09	657.79
Employee costs	17.41	16.11	16.11	17.70
Other expenses	85.49	82.86	99.66	128.57
Total Expenditure	619.22	689.31	727.86	804.06
EBITDA	38.12	56.87	61.80	92.21
Finance Costs	21.84	32.75	33.29	29.25
Depreciation	9.19	9.21	9.12	9.22
PBT	7.09	14.91	19.38	53.74
Exceptional Items	4.67	0.00	1.21	0.00
PBT After Exceptional Items	11.77	14.91	20.59	53.74
Tax	2.41	3.67	5.21	13.05
Net Profit	9.36	11.24	15.39	40.69
Total Comprehensive Income	10.60	11.55	15.82	42.54
EPS	1.43	1.67	2.07	4.32

Consolidated Balance Sheet

In Rs. Cr

Equities & Liabilities	FY23	FY24	FY25	FY26
Equity	6.55	7.43	7.95	10.58
Reserves	112.70	144.94	218.75	338.38
Net Worth	119.25	152.37	226.70	348.96
Non Current Liabilities				
Long Term Borrowings	76.85	61.40	66.23	76.78
Deferred Tax Liability	14.62	14.28	13.92	14.64
Long Term Provision	0.97	1.21	1.36	1.46
Other Non Current Borrowing	3.80	3.56	3.25	2.38
Total Non Current Liabilities	96.25	80.45	84.76	95.26
Current Liabilities				
Short Term Borrowings	105.49	117.44	75.59	38.62
Trade Payables	195.17	164.41	238.41	243.84
Current Tax Liabilities (Net)	1.24	3.28	4.27	2.56
Short Term Provisions	0.05	0.08	0.14	0.18
Other Financial Liabilities	9.39	2.44	4.15	11.16
Other Current Liabilities	21.31	16.70	11.95	14.23
Total Current Liabilities	332.65	304.34	334.56	310.59
Total Equities & Liabilities	548.15	537.15	646.01	754.81

Assets	FY23	FY24	FY25	FY26
Non Current Assets				
Fixed Assets	170.79	168.31	180.89	198.56
Other Non Current Financial Assets	0.00	0.00	0.00	0.00
Other Non Current Assets	0.37	1.37	1.37	0.38
Total Non Current Assets	171.16	169.68	182.27	198.94
Current Assets				
Cash & Bank Balance	20.13	22.02	25.06	33.91
Inventories	254.58	230.68	286.98	339.40
Trade Receivables	43.49	55.54	51.06	97.97
Other Current Financial Assets	5.20	0.69	0.88	2.17
Other Current Assets	53.60	58.53	99.76	82.42
Total Current Assets	376.99	367.47	463.75	555.87
Total Assets	548.15	537.15	646.01	754.81

Consolidated Cash Flow Statement

In Rs. Cr

Particulars	FY23	FY24	FY25	FY26
Cashflow from Operations	8.13	21.57	29.98	-8.88
Cashflow from Investments	-8.00	-6.19	-20.35	-16.67
Cashflow from Financing	-5.62	-15.60	-10.10	24.70
Net Cash flow	-5.48	-0.22	-0.47	-0.84
Opening Cash & Cash Equivalent	4.65	0.40	0.40	0.35
Effect of Foreign Currency Translation During the Year	1.23	0.22	0.42	1.75
Closing Cash & Cash Equivalent	0.40	0.40	0.35	1.25



Thank You



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