



ADVIT JEWELS LIMITED

(Formerly Known as Advit Jewels Private Limited)

Corporate Office: Flat No. 201 and Basement, Pearl Premier, Plot No. 4,
Jamna Lal Bajaj Marg, C-Scheme, Jaipur – 302001, Rajasthan, India

Ref: AJL/CS/2026-27/15

To,
BSE Limited
Department of Corporate Services
Pheroze Jeejeebhoy Towers, Dalal Street,
Mumbai –400001
Scrip Code: 544803

Date: August 11, 2026

To,
National Stock Exchange Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex, Mumbai – 400051
Trading Symbol: RAMBHAJO

Subject: Investor Presentation or Communication

Dear Sir/Madam,

We hereby inform you that in compliance with the applicable requirements of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), as amended, from time to time, enclosing herewith a copy of the Investor Presentation or Communication, in connection with the un-audited Financial Results of the Company for the quarter ended on June 30, 2026.

In compliance with the Regulation 46 of the Listing Regulations, the aforesaid presentation will also be hosted on the website of the Company and same can be accessed at www.rambhajo.com.

Kindly take the same on record.

Thanking You,

Yours faithfully
For Advit Jewels Limited

Pratibha Soni
Company Secretary and Compliance Officer
M. NO.: A71116

Enclosure: as above

CIN: U36910RJ2019PLC066804

Registered Office: Flat No. 301, Pearl Premier, Plot No. 4, Jamna Lal Bajaj Marg, C-Scheme, Jaipur – 302001, Rajasthan, India

Contact No.: 0141-4027333/4028333; **Email Id:** cs@advitjewels.com

Website: www.rambhajo.com; **GST No.:** 08AASCA8740N1ZU



RAMBHAJO

SINCE 1921

Advit Jewels Limited

Q1 FY27 Presentation



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

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Advit Jewels Limited is engaged in the design, manufacturing and sale of traditional and contemporary jewellery, with a focus on **Kundan, Polki, Diamond & Studded Jewellery**. The Company operates from Jaipur, Rajasthan, a recognised hub for gemstone and jewellery craftsmanship, and manufactures a range of bridal, antique and customized jewellery pieces catering to diverse customer preferences.

The Company follows an integrated business model with **in-house design, manufacturing, stone setting, polishing and quality control processes**, enabling it to manage production from raw material procurement to finished jewellery. Advit Jewels primarily serves **jewellery retailers and dealers through a B2B model**, while also catering to select customers through customized orders.

The promoters are associated with a jewellery business with roots dating back to **1921**, and the Company continues this legacy through design-led product development and traditional craftsmanship. With a manufacturing facility in Jaipur and a customer base spread across multiple states in India, Advit Jewels focuses on producing handcrafted jewellery aligned with market demand and customer specifications.



Key Facts & Figures



100+
Years Legacy of
Business



2019
Incorporation



400 Kg
Annual Capacity



10
Jewellery Product
Categories



21
States Geographic
Sales Presence



274
Active Customers as
on March 31, 2026



Q1 FY27 Highlights



₹ 3,532 Lakhs
Operating Revenue



33.12%
EBITDA Margin



23.12%
Net Profit Margin



Board Of Directors & Key Managerial Personnel



Mr. Nitin Gilara
Chairman & Managing Director
26 Years In The Jewellery Segment

He completed his Bachelor of Commerce from the University of Rajasthan in 1995. He has been associated with Rambhajo Jewellers since 1999. He oversees the overall operations of the business and provides strategic direction for the Company's growth and development.



Mr. Prateek Gilara
Whole Time Director
18 Years In The Jewellery Segment

He has been associated with Rambhajo Jewellers since 2003 and brings years of industry experience. He oversees vendor relations, manufacturing operations, product innovation, and brand development of the Company.



Mr. Vipul Gilara
Whole Time Director
14+ Years In The Jewellery Segment

He has been associated with our Company since its incorporation as a Director and was re-designated as Whole Time Director in 2025. He oversees new business development, market expansion, digital transformation, and strategic alliances.



Mr. Krishna Gilara
Non-executive Director



Mr. Sidharth Bafna
Independent Director



Mr. Amit Bardia
Independent Director



Mr. Divyank Bader
Independent Director



Ms. Arzoo Mantri
Independent Director



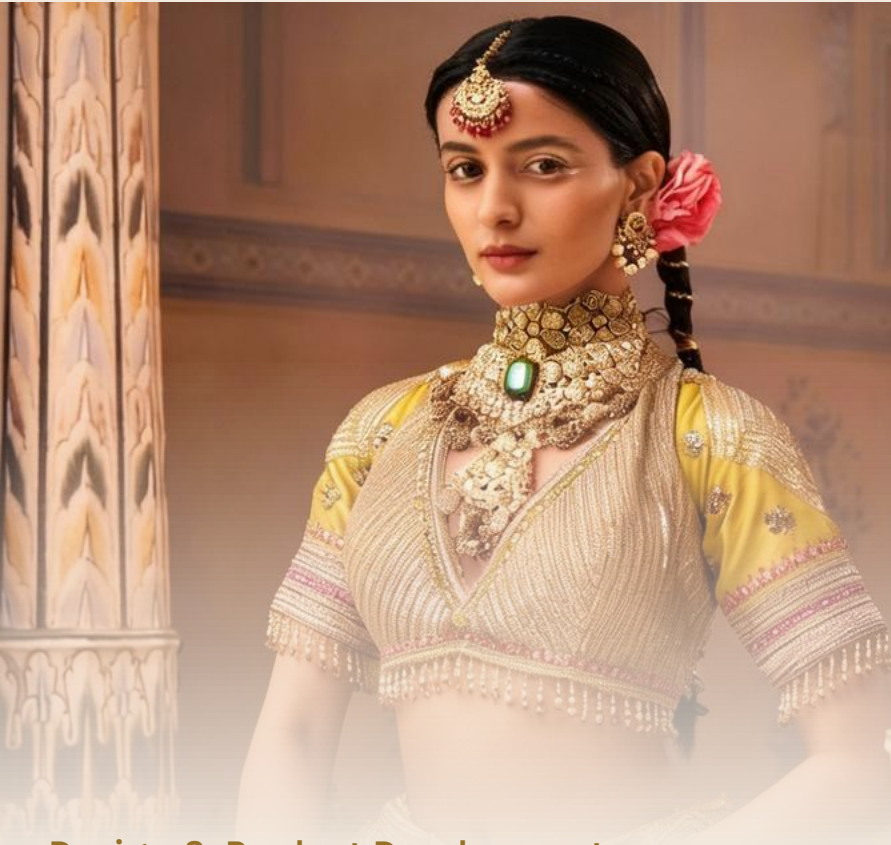
Mr. Deepesh Sharma
Chief Financial Officer



Ms. Pratibha Soni
Company Secretary Cum Compliance Officer



Integrated Jewellery Manufacturing & Distribution Model



Design & Product Development

- In-house jewellery design using **CAD and prototype development**
- Portfolio includes **Kundan, Polki, Diamond and Studded jewellery**
- Customized designs based on **customer requirements**

Integrated Manufacturing

- Manufacturing facility located in **Jaipur**
- Installed capacity of **400 kg annually**
- In-house processes including **casting, stone setting, polishing and finishing**

Sales & Distribution Network

- **B2B sales** to jewellery retailers and wholesalers across India
- **B2C customised jewellery orders**
- Customer presence across **21 Indian states**





Core Specialization



Kundan Jewellery



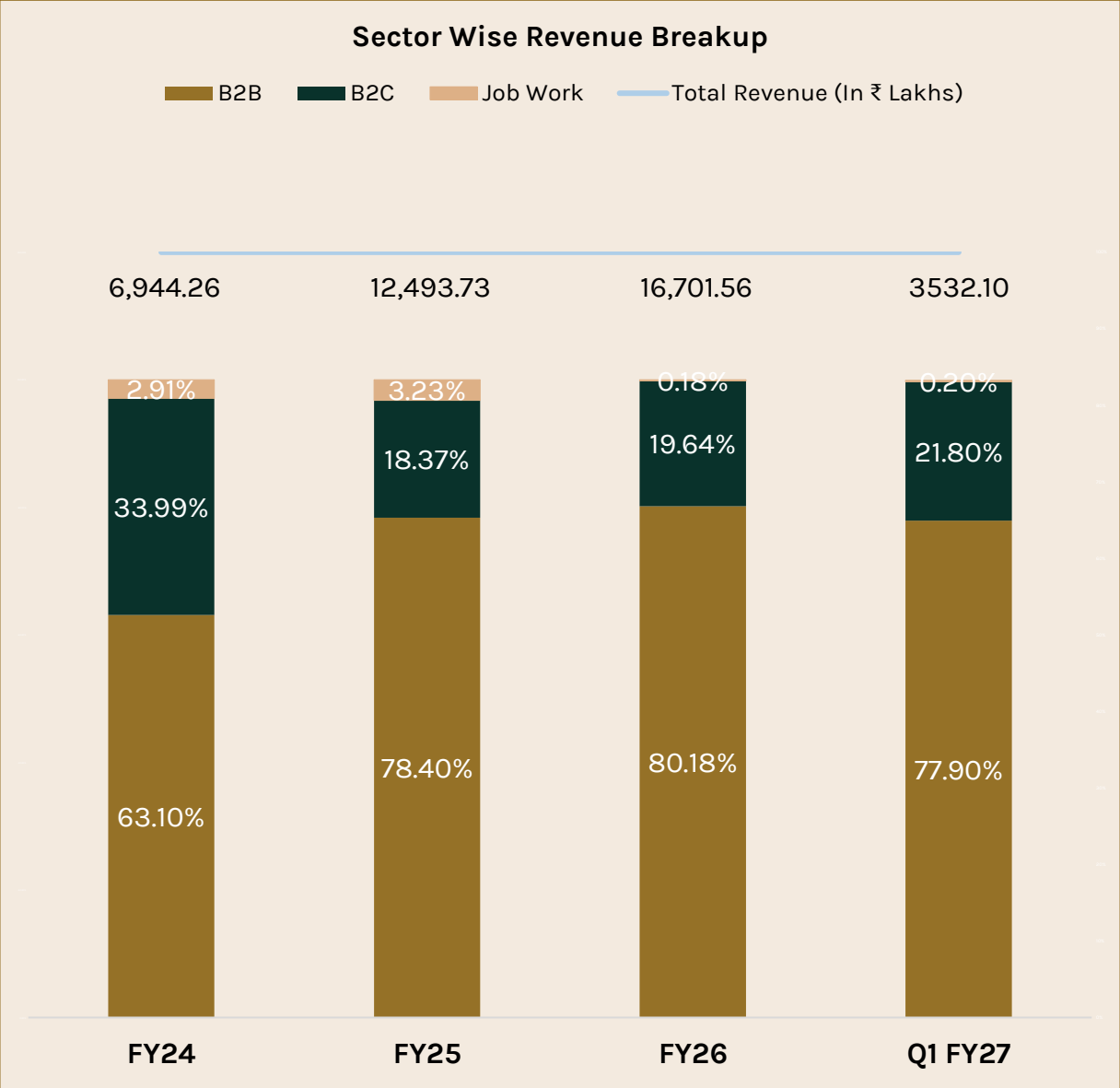
Polki Jewellery



Diamond Studded Jewellery



Antique Bridal Jewellery



Signature Jewellery Collections

Earrings



Bangles



Brooch



Nath



Necklace



Rings



Integrated Jewellery Manufacturing Facility



Location **Jaipur, Rajasthan**



Annual Installed Capacity **400 Kg**



Built up Area **6,450 Sq ft**

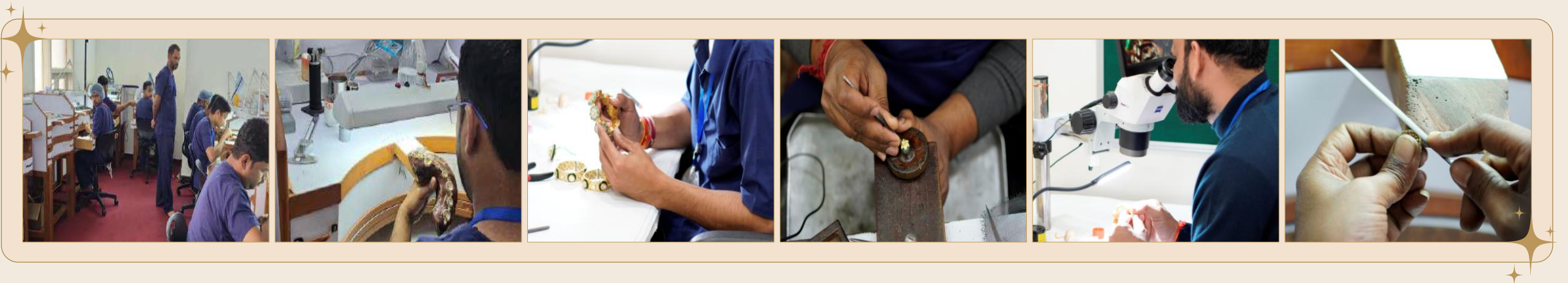
Integrated Operations

- Design
- Casting
- Stone Setting
- Polishing & Finishing

Equipped With

- 3D Printers
- Casting Machines
- Jewellery Manufacturing Equipment

35 Skilled Artisan For
**Handcrafted Jewellery
Production**



Multi-Stage Quality Assurance Framework



Order Verification

- Purchase order verified against **approved jewellery design specifications**



Stone Setting Inspection

- **Micro and normal inspections** conducted after stone setting
- Defective stones identified and replaced



Frame (Ghaat) Inspection

- Verification of **metal purity (14K / 18K), weight, dimensions & design alignment**



Post-Manufacturing Inspection

- **Microscope checks** to verify stone placement and finishing accuracy



Diamond & Polki Testing

- Diamonds and polkis tested using **CVD testing machines**
- Ensures use of **natural stones & authenticity**



Final Quality Approval

- Final inspection for **stone setting, design accuracy and carat compliance**
- Products dispatched only after **QC supervisor approval**



Multi-Channel Sales & Distribution Network

Business-to-Business (Wholesale & Direct Orders)

- Supplies ready-to-sell and made-to-order jewellery to wholesale and domestic clients
- Products offered in **private label and white-label formats**
- Customization of **designs, materials and finishes** based on retailer requirements
- Established brand credibility supporting long-term relationships with business buyers

Direct Sales (B2C Display Centre)

- Direct-to-consumer sales through **display centre and appointment-based consultations**
- Customers connect via **phone, email and social media** for **personalized consultations**
- Enables **control over pricing, customer experience & product customization**
- Focus on relationship-driven sales for customized jewellery purchases



Marketing Channels & Brand Promotion

- Combination of **traditional marketing** and **digital promotion initiatives**
- Participation in **jewellery exhibitions and trade fairs** such as Couture India
- Partnerships with **wedding planners, stylists, luxury lifestyle boutiques & designers**
- Engagement with customers through **social media and brand visibility initiatives**



No. of followers
1,09,000

Instagram (As of August 10, 2026)



No. of followers
2,400

Facebook (As of August 10, 2026)





Organized Manufacturing Under One Roof

- Integrated manufacturing facility in Jaipur (6,450 sq. ft.)
- In-house processes including **casting, engraving, stone setting and polishing**
- Centralized production supporting **operational efficiency and quality control**

Design and Innovation: Diversified Product Offering Across Customer Segments

- Jewellery collections across **Antique, Bridal, Traditional & Contemporary** styles
- In-house design team developing products based on **customer preferences**

Robust Operational Systems and Risk Mitigation Framework

- Internal systems supporting **process control and compliance**
- Raw materials sourced from **authorized bullion suppliers**
- Security measures including **CCTV surveillance and secure storage**

Experienced Leadership with Proven Execution Capability

- Promoters with **long-standing experience in the jewellery industry**
- senior management team with **expertise in design, operations, marketing and finance.**

Unwavering Commitment to Quality

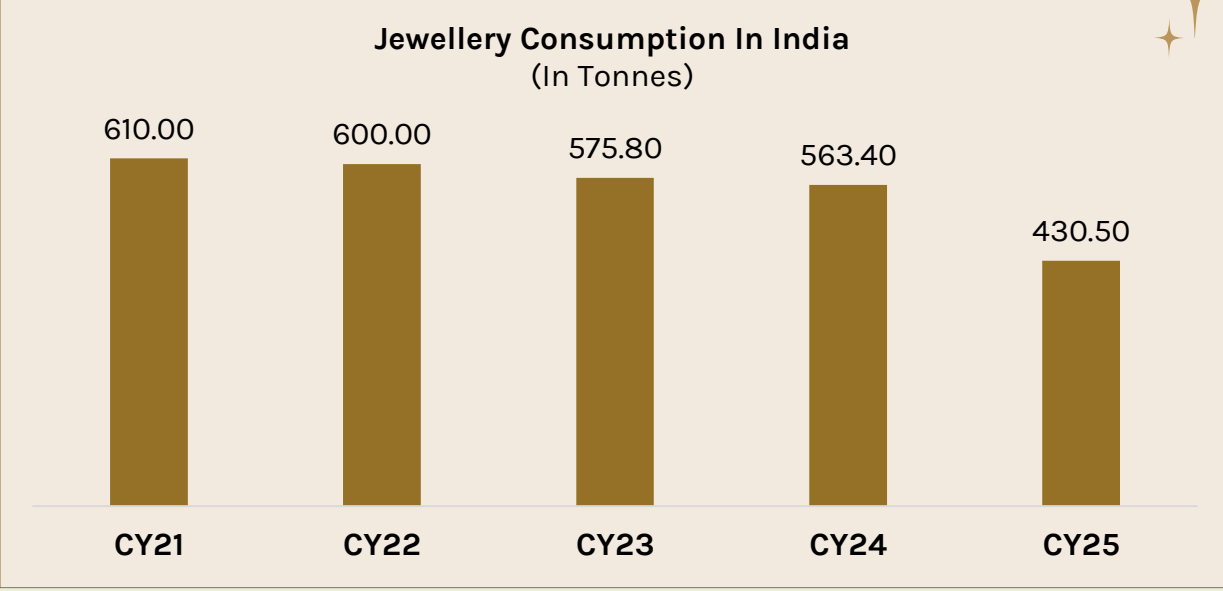
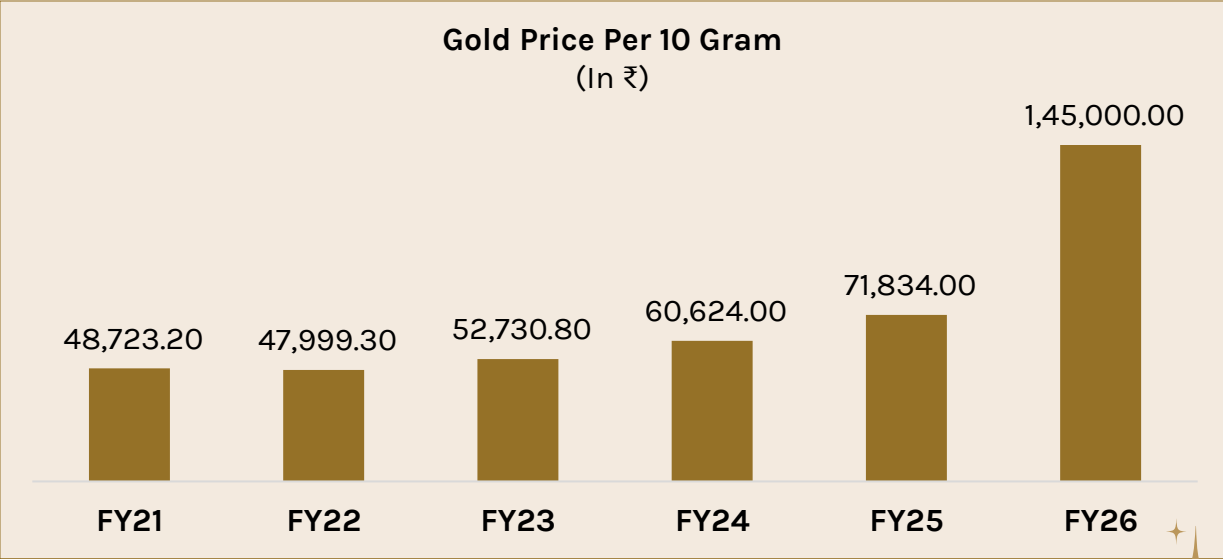
- **Multi-stage quality inspection** across manufacturing stages
- Focus on **design accuracy, stone setting and finishing quality**



Indian Gems & Jewellery Industry Overview

- Valued at USD 80–85 billion in FY 2024, the Indian gems and jewelry retail market is projected to reach USD 140–155 billion by FY 2028.
- India’s gems and jewelry retail sector is a key economic driver, contributing 7% to the national GDP and employing approximately 4.6 to 5 million people.
- The sector is a global leader, accounting for 15% of India’s merchandise exports and handling 75% of the world's polished diamond exports.
- The organized segment is expected to grow from a 36-38% market share in FY 2024 to 42-43% by FY 2028, led by digital retail penetration, evolving luxury tastes, and modern retail infrastructure
- Average gold prices have shown a steady upward trajectory, rising from INR 48,723.2 per 10 grams in FY 2021 to INR 71,834.0 in FY 2025, marking an almost 19% year-on-year increase.

Source: [Ministry of Commerce & Industry \(DGFT / DGEPI\)](#), [Ministry of Commerce – GJEPC](#)

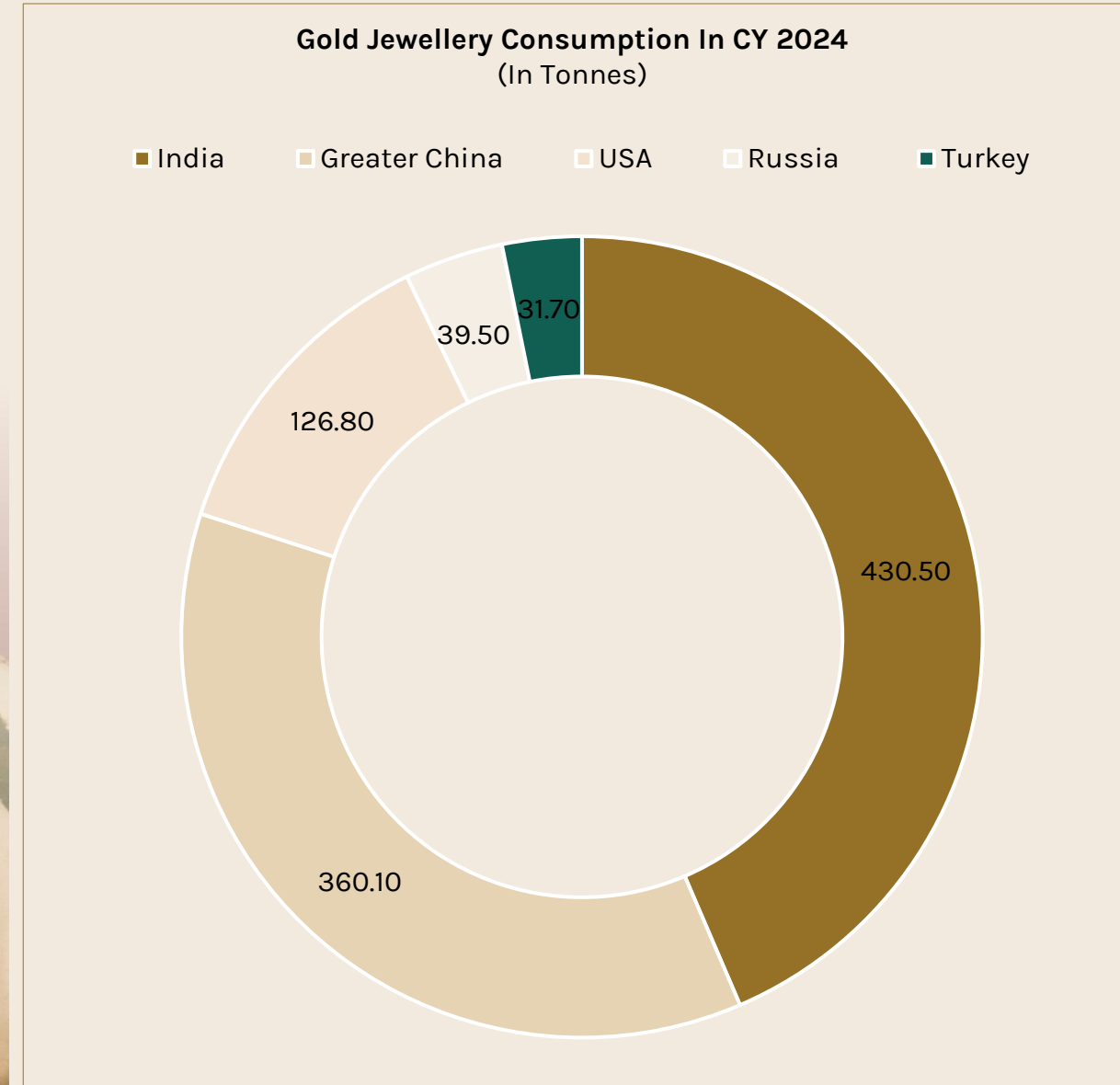


India – A Leading Global Gold Jewellery Market

- India's gold jewellery consumption stood at 430.5 tonnes in CY25, remaining the largest globally despite softer demand amid record gold prices.
- India continued to lead global gold jewellery consumption, ahead of Greater China 360.1 tonnes, reinforcing its importance in the global jewellery market.
- The United States 126.8 tonnes, Russia 39.5 tonnes and Turkey 31.7 tonnes remained significantly smaller jewellery markets compared with India.

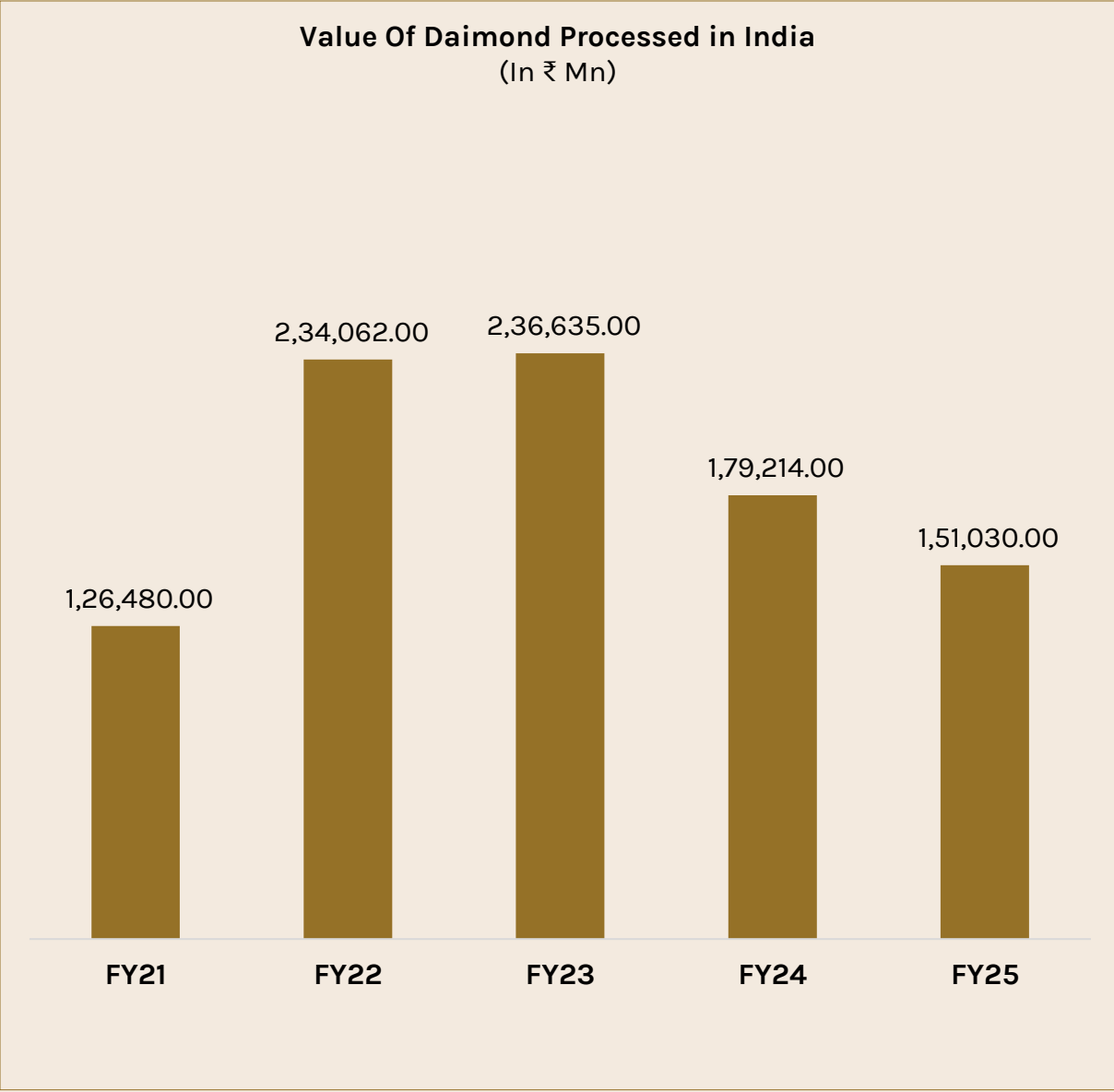


Source: World Gold Council



India's Leadership In Global Diamond Processing

- India processes approximately 75% of the world's polished diamonds, as recognized by government bodies such as the Gem & Jewelry Export Promotion Council (GJEPC) under the Ministry of Commerce.
- India holds the leading position worldwide, ranking first with exports valued at USD13.70 billion, which accounts for 25% of global exports.
- India employs nearly 1.3 million skilled artisans specifically for the diamond industry, with expertise passed down through generations.
- Diamond processing in India is done by artisans in key hubs such as Surat, Jaipur and Mumbai.

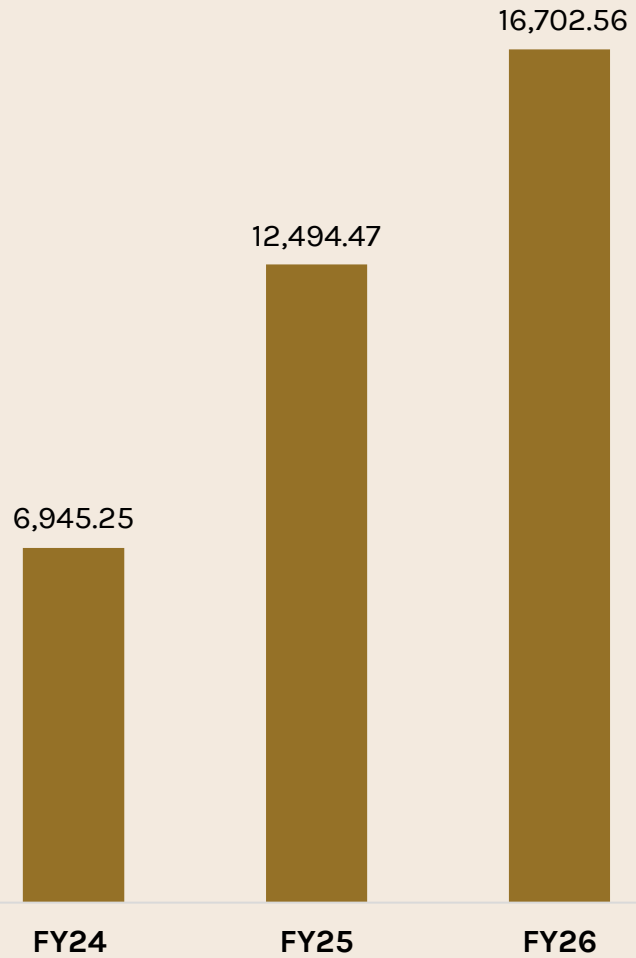


Source: [GJEPC Annual Report 2024-25](#), [DGFT Export Statistics](#)



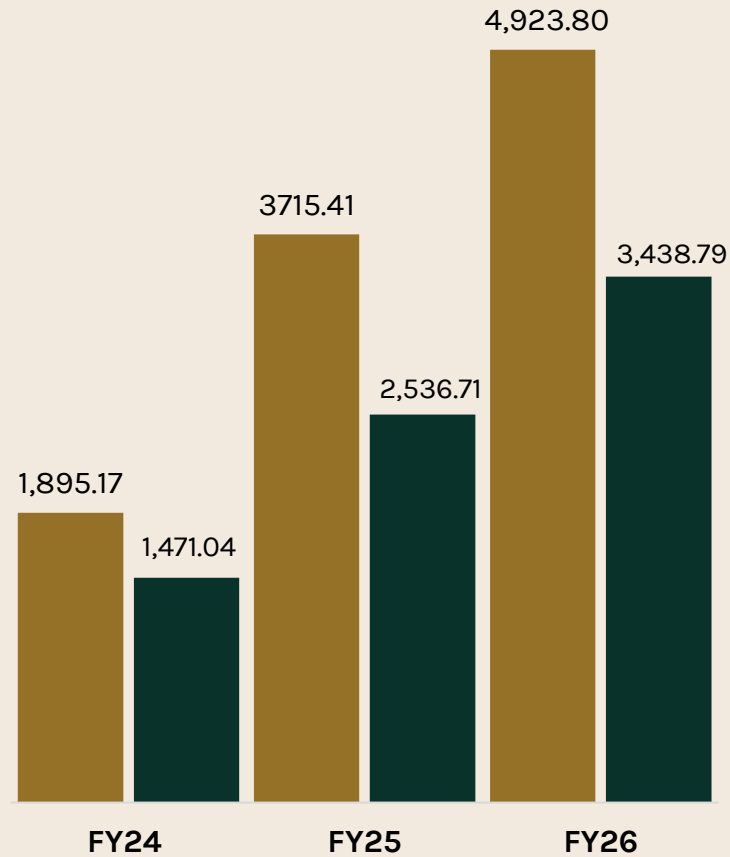
Financial Performance Snapshot

Total Income
In ₹ Lakhs



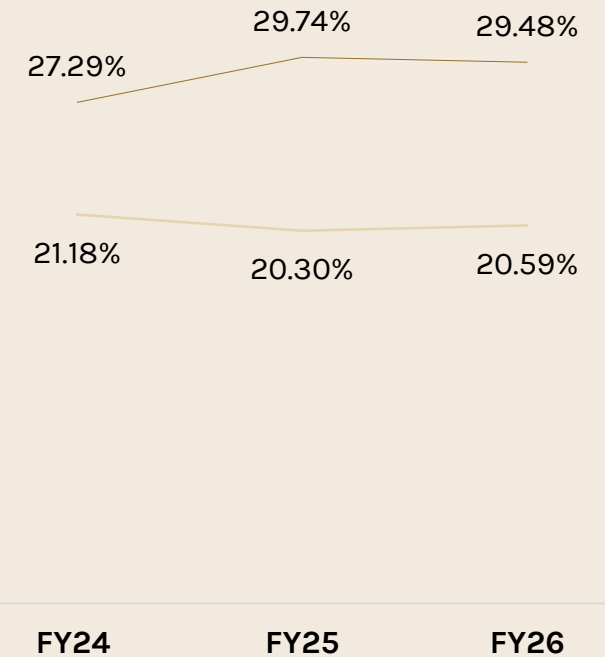
Profits
In ₹ Lakhs

■ EBITDA ■ Net Profit



Margins
In %

— EBITDA % — Net Profit %



All Amount ₹ In Lakh & Margins In %

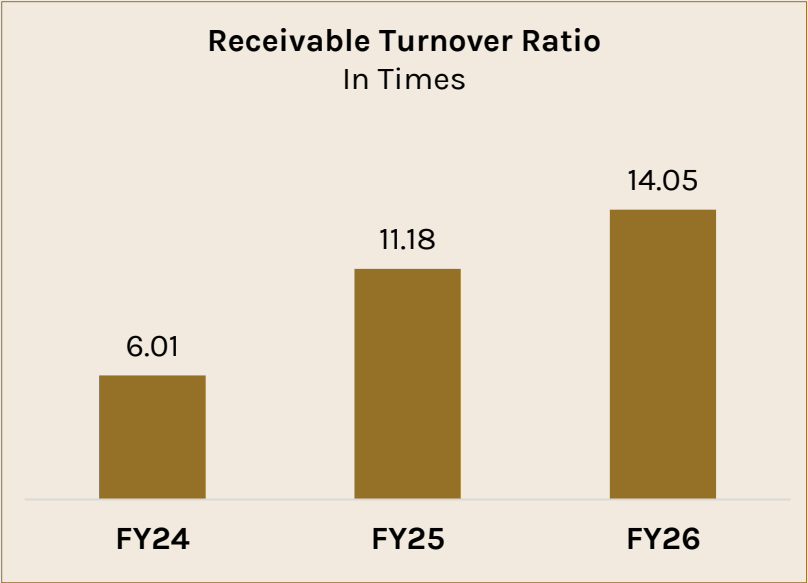
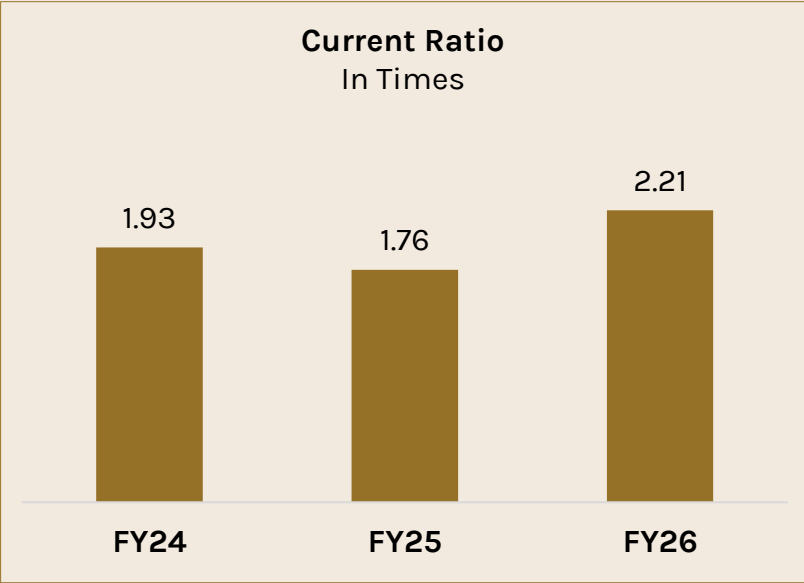
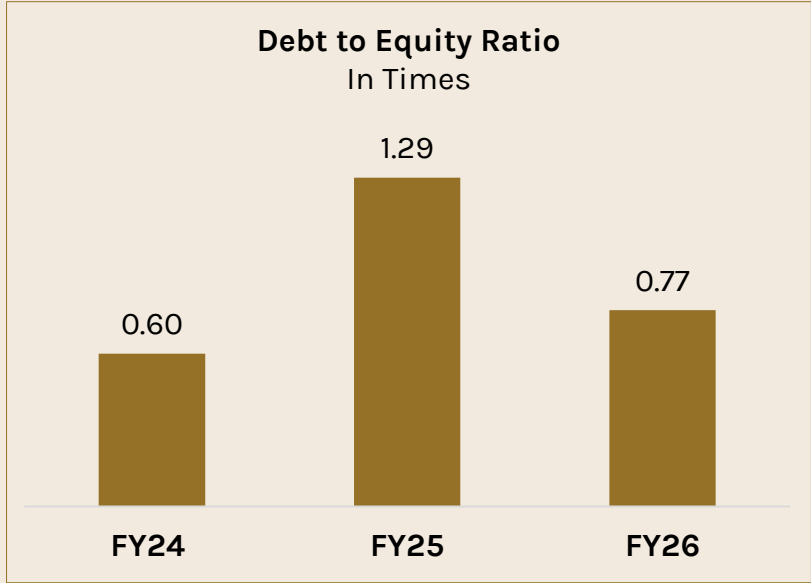
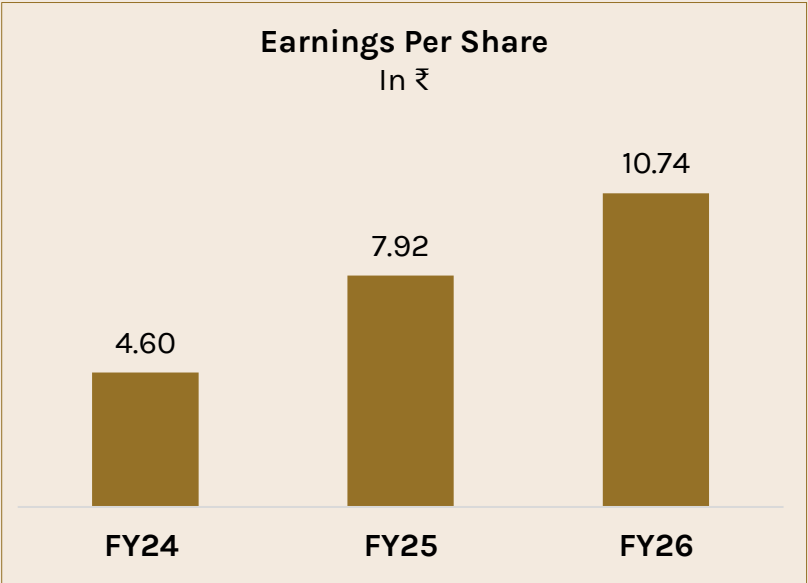
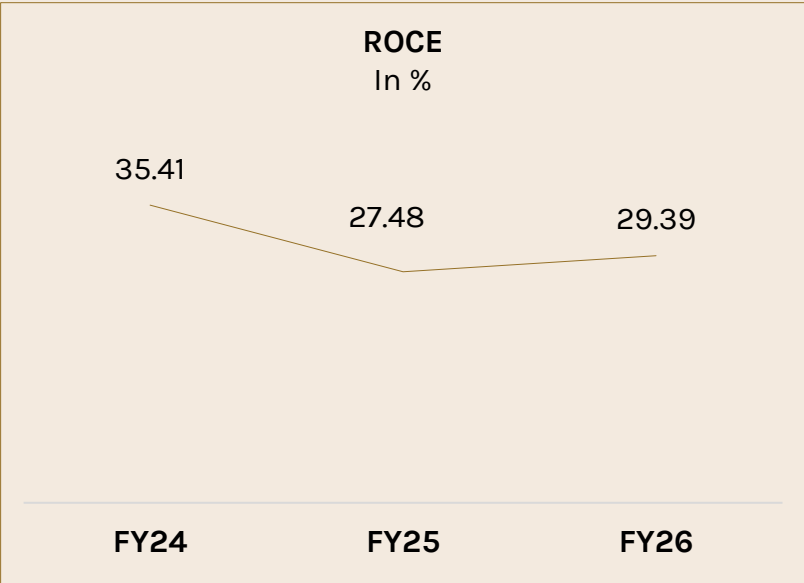
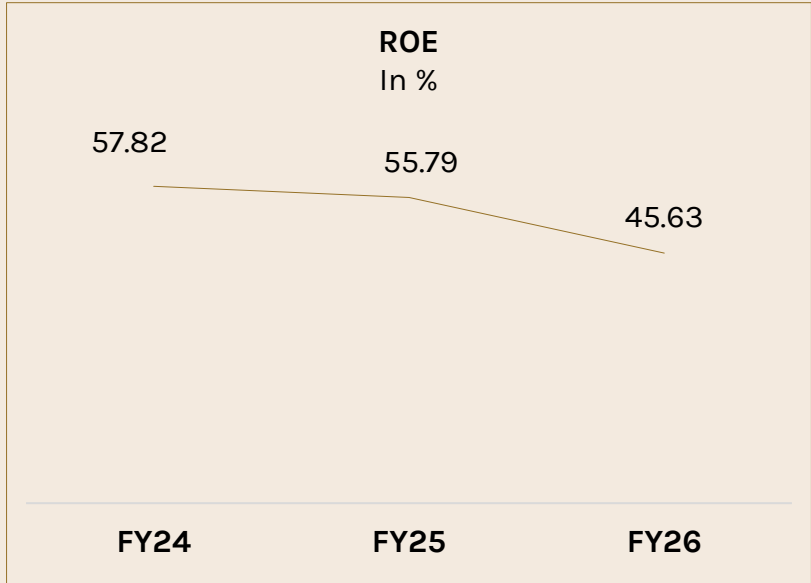
Particulars	FY24	FY25	FY26	Q1 FY27
Revenue from Operations	6,944.26	12,493.73	16,701.56	3,532.10
Other Income	0.99	0.74	1.00	8.14
Total Income	6,945.25	12,494.47	16,702.56	3,540.24
Cost of Materials Consumed	7,760.17	13,011.95	13,156.16	1,988.35
Changes in Inventories of Finished, Work in Progress & Stock in Trade	(2,815.06)	(4,803.03)	(2,332.03)	167.79
Employee Benefit Expenses	25.40	211.10	336.24	103.57
Other Expense	78.58	359.04	618.39	108.08
Total Expenditure	4,049.09	8,779.06	1,1778.76	2,367.79
EBITDA	1,895.17	3,714.67	4,923.80	1,172.45
EBITDA (%)	27.29%	29.73%	29.48%	33.12%
Finance Costs	79.90	582.51	645.23	145.21
Depreciation and Amortisation Expense	37.42	62.75	116.38	38.47
PBT	1,778.84	3,070.15	4,162.19	988.77
Tax	307.80	533.44	724.20	170.09
Net Profit	1,471.04	2,536.71	3,438.79	818.68
Net profit Margin (%)	21.18%	20.30%	20.59%	23.12%
Earnings Per Share	4.60	7.92	10.74	2.46
Cash Flow Statement				
Cash Flow from Operating Activities	(1,049.33)	(3,697.69)	1,333.17	
Cash Flow from Investing Activities	(202.26)	(1,326.38)	(667.00)	
Cash Flow from Financing Activities	1,379.32	4,902.12	(903.09)	
Net Increase in Cash & Cash Equivalents	127.73	(121.95)	(236.92)	

All Amount In ₹ Lakhs

Equities & Liabilities	FY24	FY25	FY26
Equity Share Capital	1.00	1.00	3,201.00
Other Equity	3,279.29	5,811.01	6,058.25
Total Equity	3,280.29	5,812.01	9,259.25
Non-Current Liabilities			
Long Term Borrowings	-	1,060.27	948.53
Long Term Lease Liabilities	63.33	41.14	119.11
Provision	2.78	9.82	7.07
Total Non-Current Liabilities	66.11	1,111.23	1,074.71
Current Liabilities			
Short Term Borrowings	1,969.51	6,419.57	6,153.70
Short Term Lease Liabilities	32.87	30.14	71.12
Trade Payables	896.44	257.18	92.44
Other Financial Liabilities	27.97	115.86	57.85
Provisions	7.10	20.98	12.40
Other Current Liabilities	440.64	145.44	430.09
Current Tax Liabilities (Net)	-	172.99	24.69
Total Current Liabilities	3,374.53	7,162.16	6,842.29
Total Equity & Liabilities	6,720.93	14,085.40	17,176.25

Assets	FY24	FY25	FY26
Non-Current Assets			
Property, Plant and Equipment	106.30	1,396.34	1,434.48
Right of use of Assets	86.82	60.42	170.54
Intangible Assets	-	-	175.73
Capital Work In Progress	-	-	226.63
Financial Assets	7.44	8.18	8.99
Deferred Tax Assets (Net)	9.67	14.31	18.87
Total Non-Current Assets	210.23	1,479.25	2,035.24
Current Assets			
Inventories	4,491.67	10,723.91	13,819.93
Trade receivables	757.50	1,477.54	899.90
Cash and Cash Equivalents	385.12	263.17	26.25
Loans	0.02	0.80	0.00
Other Financial Assets	-	0.10	1.20
Current Tax Assets	25.12	-	-
Other Current Assets (Net)	851.27	140.63	393.73
Total Current Assets	6,510.70	12,606.15	15,141.01
Total Assets	6,720.93	14,085.40	17,176.25

Key Ratios





Thank You



Advit Jewels Limited

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