GPIL/2026-27
August 8, 2026

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400001

Scrip Code: 542857

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot no. C/1, G Block
Bandra – Kurla Complex , Bandra (E),
Mumbai – 400051

Symbol: GREENPANEL

Dear Sirs,

Sub: <u>Investor Presentation on the unaudited financial results for the quarter ended June 30, 2026</u>

Pursuant to regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor presentation on the unaudited financial results of the Company for the quarter ended June 30, 2026.

Kindly take the above on records.

Thanking you,

Yours Faithfully,

For **Greenpanel Industries Limited**

Lawkush Prasad

Digitally signed by Lawkush Prasad
DN: c=IN, o=Personal, postalCode=700084, l=South 24 Parganas, st=West Bengal, street=574/2 TALTALA MORE, Garia, Sonarpur West Bengal India 700084 KAMDAHARI PURBA PARA, title=5133, 2.5.4.20=2f7fbd1e58b5e51508ed025eee3b91df42bd1058e7d68ee03fc8e13ba32aba67, serialNumber=6c077248c9a3ee316304147a2a53578f50370844513a6b8a9edf086e226dbc4d, email=lawkushprasad@yahoo.com, cn=Lawkush Prasad
Date: 2026.08.08 14:26:21 +05'30'

<u>Company Secretary and Compliance Officer</u>
ACS 18675

Encl. as above

GREENPANEL®

INDIA’S LARGEST WOOD PANEL MANUFACTURER

DISCLAIMER

This presentation may contain certain forward-looking statements relating to Greenpanel Industries Limited and its future business, development and economic performance. These statements include descriptions regarding the intent, belief or current expectations of the Company and their respective directors and officers with respect to the results of operations and financial condition of the Company.

Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to (1) competitive pressures; (2) legislative and regulatory developments; (3) global, macroeconomic and political trends; (4) fluctuations in currency exchange rates and general financial market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigation; (8) adverse publicity and news coverage, which could cause actual development and results to differ materially from the statements made in this presentation.

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Financial & Operational Highlights – *Q1FY27*

Financial Highlights – Q1FY27

Volumes & ASP

MDF Domestic Volumes

+12% y-o-y

Retail ~20% y-o-y ; OEM (-)14% y-o-y

MDF Domestic ASP

+7.4% y-o-y

Ply Volumes

+10.4% y-o-y

"Zero Export sales" during Q1FY27 due to the ongoing war in Middle East since March 2026

MARGINS

Gross Margin

@52.7%

+570 bps y-o-y

MDF Operating EBITDA

@10.3% of total sales

vs. 4.4% LY

Total Operating EBITDA

@9.6% of total sales

vs. 4% LY

BALANCE SHEET

Cash Conversion Cycle (CCC)

@42 Days

vs. 38 Days on 31-03-26

Net Debt @ 141 Crs

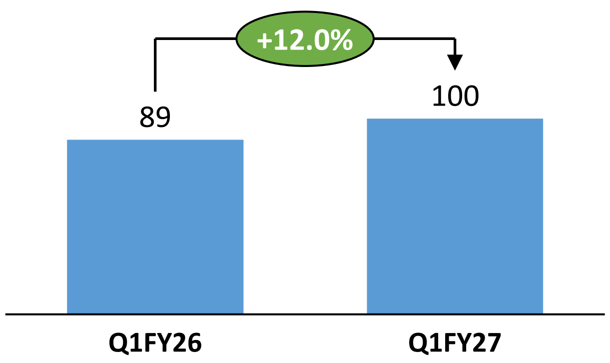
Reduced by ~15 Crs

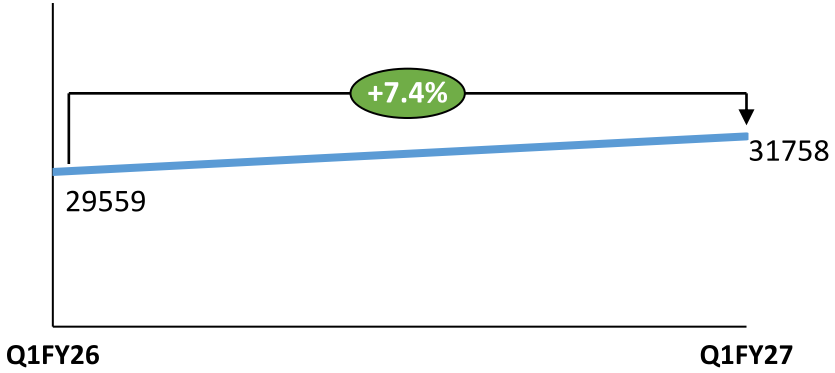
vs. 31-03-26

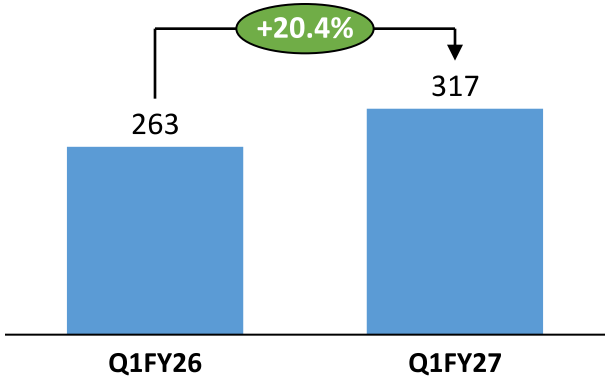
Highlights – GPIL Revenue Q1FY27 – MDF

	Volume(K CBM)	Realisation (Rs. Per CBM)	Revenue(in Crores)

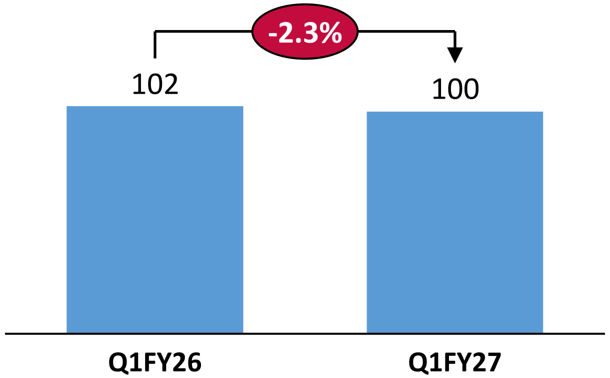
DOMESTIC

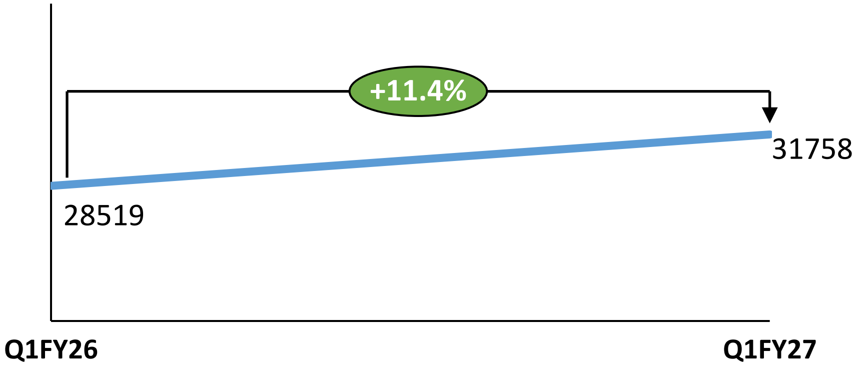


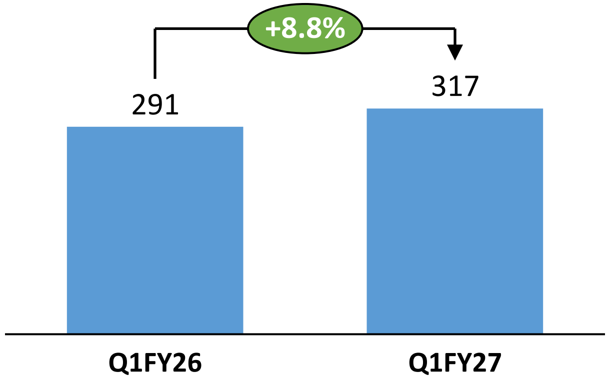




TOTAL (incl. Exports)







"Zero Export sales" during Q1FY27 due to the ongoing war in Middle East since March 2026

GPIL Financial Performance – Q1FY27

Captions	UOM	Quarterly				
		Actual Q1FY26	Actual Q4FY26	Actual Q1FY27	*Variance* Vs Q1 FY26	*Variance* Vs Q4 FY26
Revenue	**Rs. Crs**	**322.6**	**391.4**	**349.9**	***8.5%***	***-10.6%***
Raw Material Cost	Rs. Crs	171.1	204.4	165.4	*-3.3%*	*-19.1%*
Raw Material Cost	***% age***	**53.0%**	**52.2%**	**47.3%**	***-5.7%***	***-4.9%***
Gross Margin	Rs. Crs	151.6	187.0	184.6	*21.8%*	*-1.3%*
Gross Margin	***% age***	**47.0%**	**47.8%**	**52.7%**	***5.7%***	***4.9%***
Other Expenses	Rs. Crs	147.5	163.7	153.5	*4.1%*	*-6.3%*
Other Income	**Rs. Crs**	9.0	12.1	2.5	*-72.6%*	*-79.6%*
Operating EBITDA$	**Rs. Crs**	**13.0**	**35.4**	**33.5**	*157.3%*	*-5.3%*
Operating EBITDA Margin	***% age***	**4.0%**	**9.1%**	**9.6%**	***5.6%***	***0.5%***
Exception – FX	***Rs. Crs***	-25.5	-0.9	-1.0	*NA*	*NA*
Reported EBITDA	***Rs. Crs***	**-12.4**	**34.5**	**32.5**	***NA***	***-5.9%***
Reported EBITDA Margin	***% age***	**-3.8%**	**8.8%**	**9.3%**	***13.1%***	***0.5%***
PBT	***Rs. Crs***	**-47.4**	**1.1**	**2.1**	***NA***	***102.2%***
PAT	***Rs. Crs***	**-34.6**	**1.4**	**1.2**	***NA***	***-10.4%***

Gross Margin improved to ~52.7% while Operating EBITDA improved as well to 9.6% *despite higher marketing spends during the quarter on TV ads & trade exhibitions, on account of :*

- *Timely implementation of **price hikes** post the significant escalation in chemical costs.*
- ***Change in distribution salience** – "lower OEM" **(**significant cost volatility impacting volumes**)** and "Zero Exports" (due to geopolitical developments) during Q1FY27*
- ***Lower timber** costs on a y-o-y basis & improvement in production **efficiency** vs. last year (largely power & fuel)*
- *Available **low cost FG & SFG** inventory from Q4.*

$Operating EBITDA excludes FX loss on account of currency movement on Euro currency borrowings for the new MDF plant impacting the relevant period.
Other Income includes EPCG income of 5.1 Cr in Q1 FY26, 6.2 Cr in Q4 FY26 and NIL during Q1 FY27.

Segment Performance – “MDF”

Particulars	Quarterly		
	Actual		*Variance*
	Q1FY26	Q1FY27	*vs Q1FY26*
Net Sales (₹ Crores)	**291.2**	**316.8**	*8.8%*
Operating EBITDA Margin*	**4.4%**	**10.3%**	*5.9%*
Annual Capacity (CBM)	**8,91,000**	**8,91,000**	-
Production (CBM)	**1,04,951**	**1,13,394**	*8.0%*
Domestic Sales Volume (CBM)	**89,036**	**99,747**	*12.0%*
Exports Sales Volume (CBM)	**13,060**	**0**	*-100.0%*
Total Sales Volume (CBM)	**1,02,096**	**99,747**	*-2.3%*
Capacity Utilisation	**47%**	**51%**	*4.0%*
Blended Realisation (₹/CBM)	**28,519**	**31,758**	*11.4%*
Domestic Realisation (₹/CBM)	**29,559**	**31,758**	*7.4%*
Export Realisation (₹/CBM)	**21,429**	**NA**	*NA*

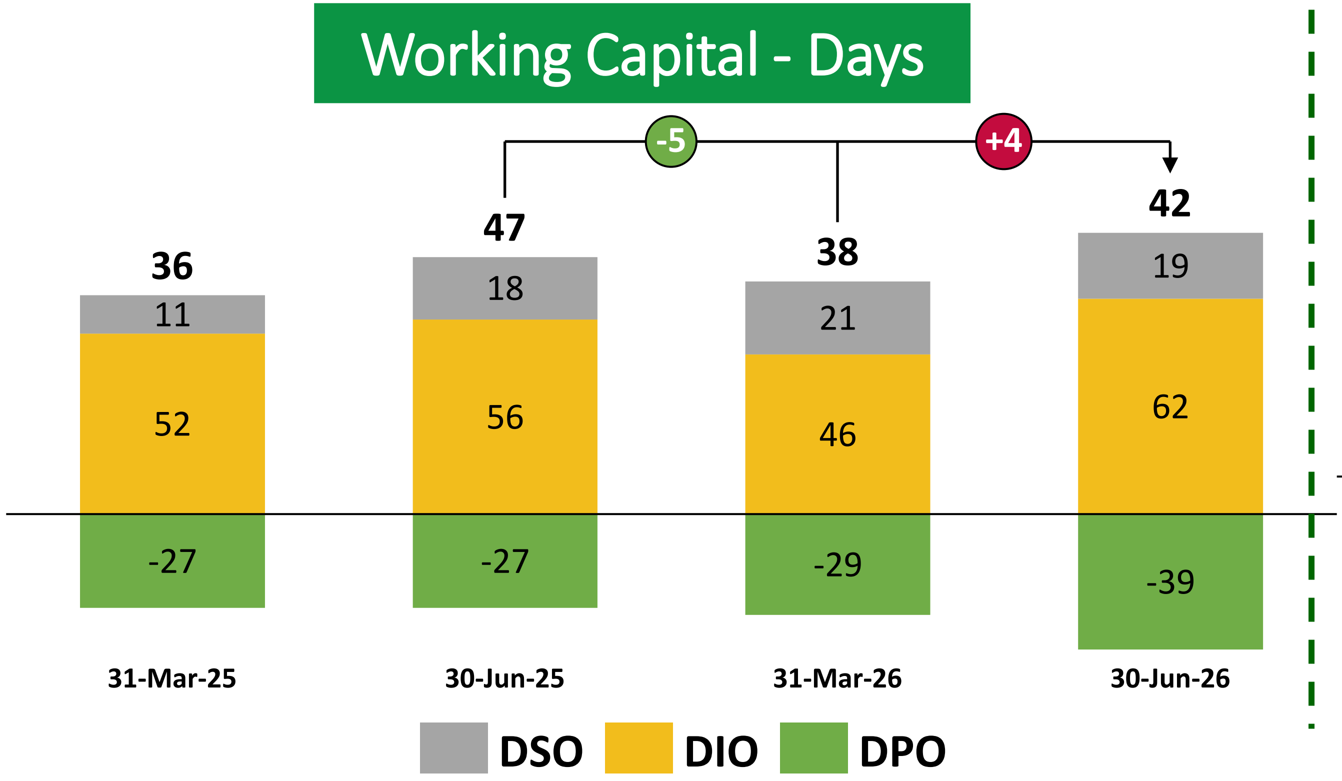
**Operating EBITDA excludes exceptional loss on account of currency movement on Euro currency borrowings for the new MDF plant.*

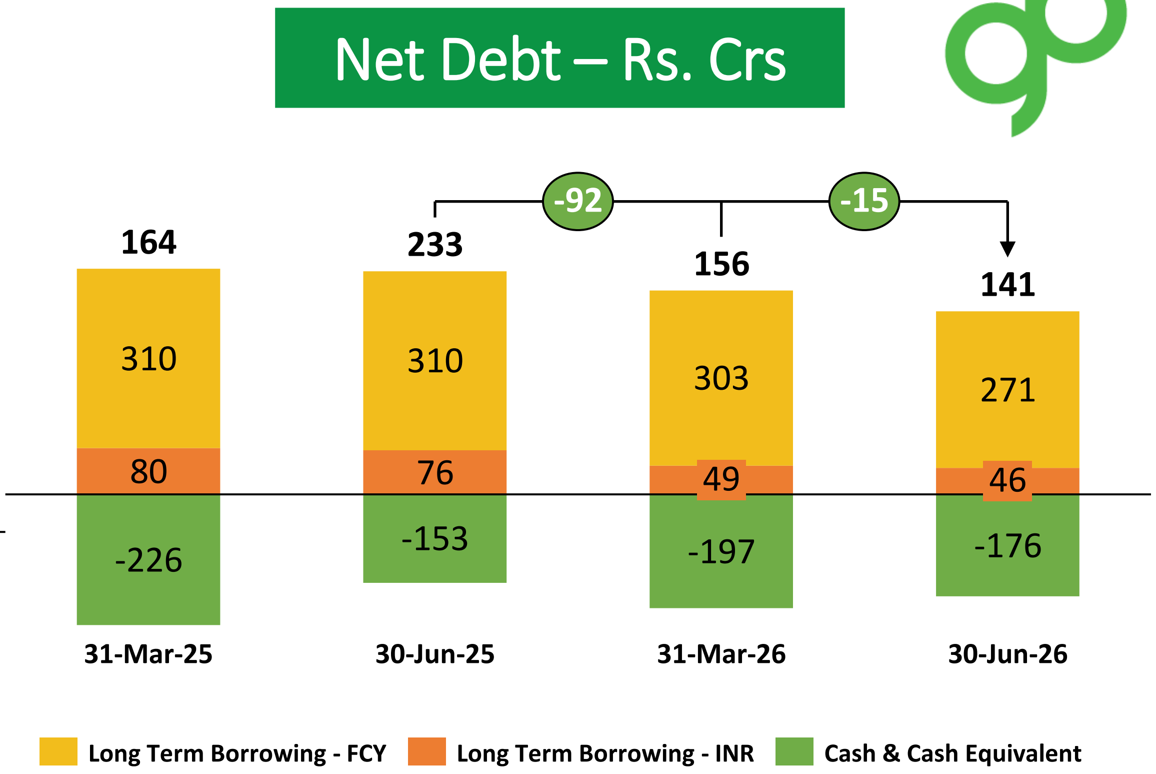
Segment Performance – “PLYWOOD”

Particulars	Quarterly		
	Actual		*Variance*
	Q1FY26	Q1FY27	*vs Q1FY26*
Net Sales (₹ Crores)	**31.5**	**33.2**	*5.5%*
EBITDA Margin	**0.6%**	**2.7%**	*2.1%*
Annual Capacity (Mn Sqm)	**9**	**9**	-
Production (Mn Sqm)	**0.9**	**1.3**	*35.0%*
Sales Volume (Mn Sqm)	**1.2**	**1.3**	*10.4%*
Capacity Utilisation	**42%**	**56%**	*14.0%*
Average Realisation (₹/Sqm)	**267**	**255**	*-4.4%*

Price hikes taken during Q1FY27 but overall realization declined due to product mix.

Working Capital Cycle & Debt Profile





- *Working Capital slightly increased to factor seasonality (monsoons). However, still lower than last year same period.*
- *Credit Ratings for working capital facilities reaffirmed recently by ICRA @ A+*
- *Reported Net debt @ Rs. 141 Crs - vs. 156 Crs at 31-Mar-2026 and 233 Crs at 30-Jun-2025 .*
- ***Leverage & available liquidity remains comfortable to support growth.***

1. *Day Sales Outstanding (DSO), Days Inventory Outstanding (DIO) and Days Payable Outstanding (DPO) computed on the basis of sales.*
2. *Working Capital (WC) Cycle or Cash Conversion Cycle (CCC) Days = DSO + DIO - DPO ; All Working Capital Ratios calculated on the basis of last 3 Trailing Months Financials except for period ending March where annual numbers have been considered.*

Company Initiatives

STRENGTHENING BRAND PRESENCE

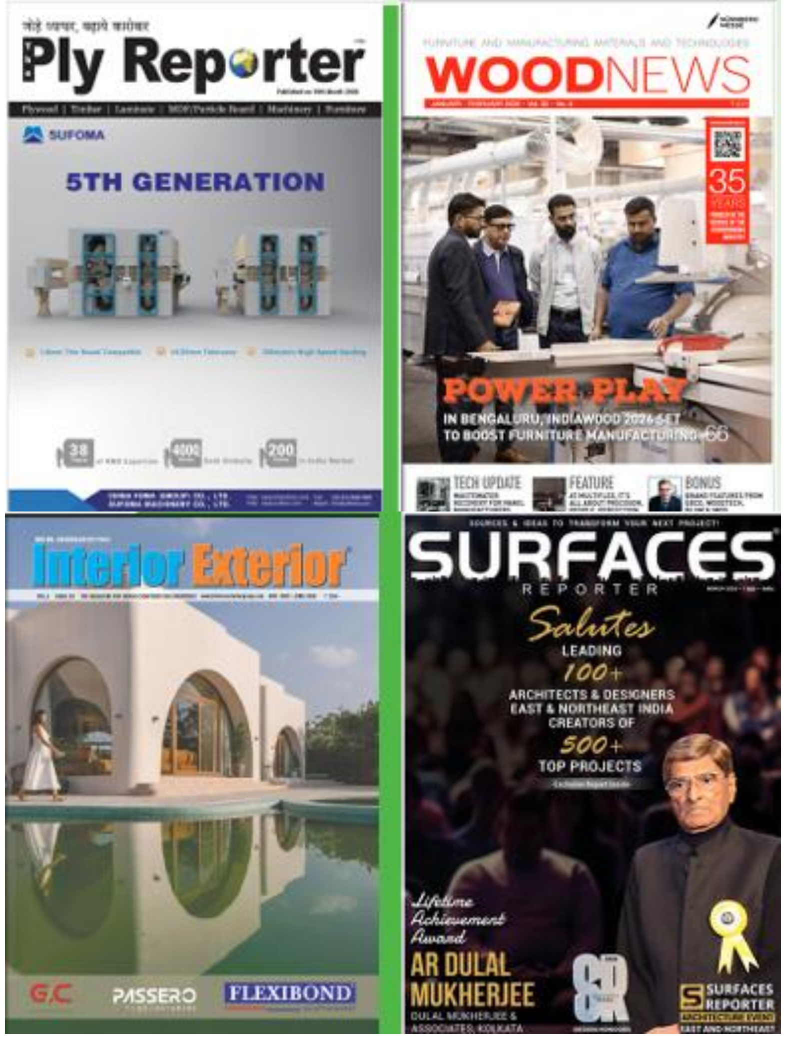
National Television Reach

6 News Channels - High-impact integrations—including Laptop Branding, L-Bands, J-Bands, and Co-Powered and Presenting Sponsorships during prime-time programming

INDUSTRY PRINT LEADERSHIP

Strengthening Presence Across Leading Trade Publications

Sustained presence in leading trade publications.



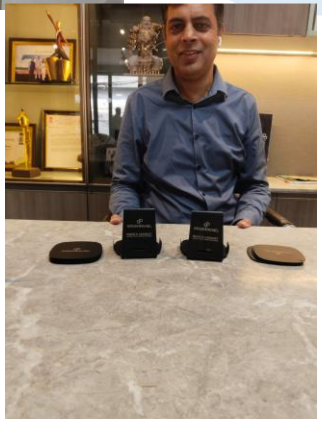
TRADE EXHIBITIONS

Showcasing Innovation on India's Biggest Stage – Bharat Buildcon 2026

120+ PR Widespread Media Coverage

PR Activity Report on Greenpanel Showcases Next-Generation Wood Panel Solutions at Bharat Buildcon 2026.pdf

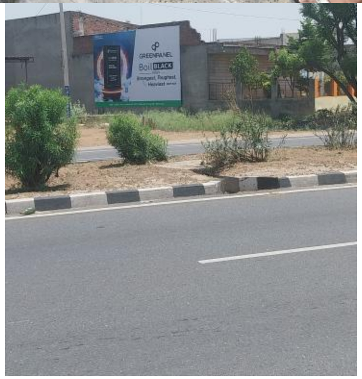
CONTINUING OUR COMMITMENT TO TRADE



- Activations Across **900+ Retail Outlets**
- **4000+ Mobile Holders**
- **1000+ Garden Umbrellas**

EXPANDING OUR MARKET REACH

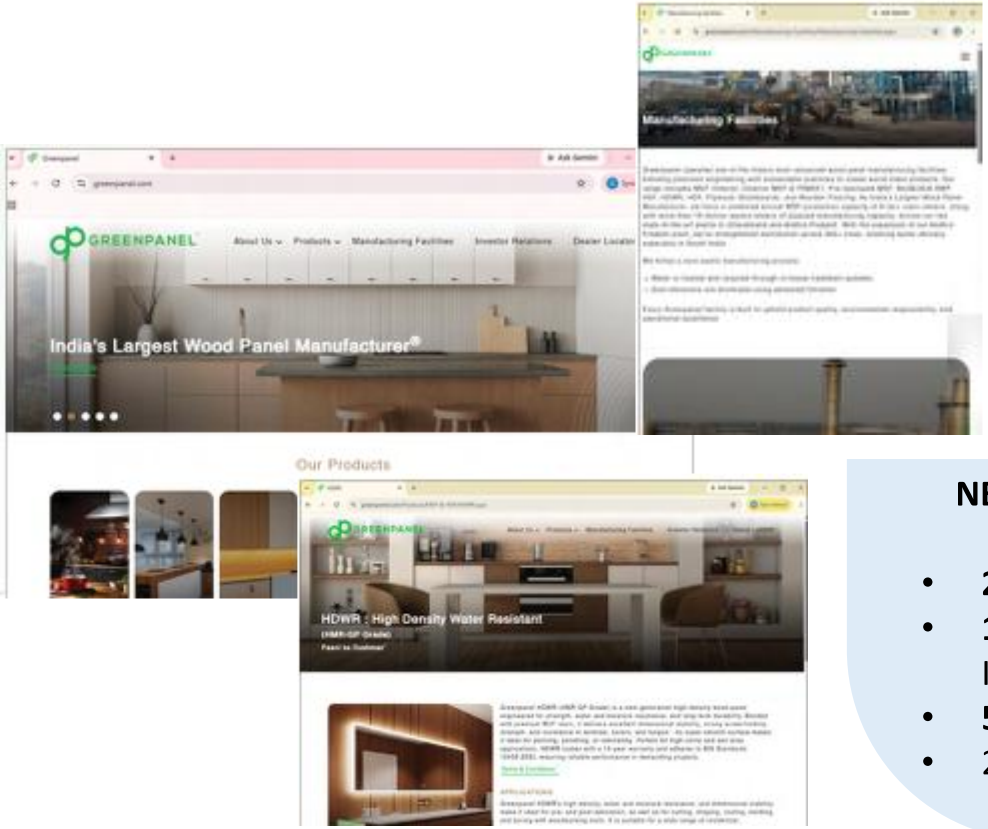
- **2K+** Dealer Brandings
- **200+** In-Shop Brandings
- **50K sq. ft.** Wall Paintings
- **100+** Wall Wraps
- **15+** Hoardings
- **100+** Carpenter & Contractor Meets



DIGITAL FIRST

Driving Reach, Engagement & Performance

- **5.4M+** Digital Impressions
- **1.8M+** Audience Reached
- **450+** Qualified Leads



NEW WEBSITE LAUNCH

- **25K+** Website Visits
- **1.7 Lakh** Search Impressions
- **59K+** Page Views
- 2.02 Lakh User Events

16K+ Followers Increase in followers since March: 2200 Reach: 1.8M+ | Views: 2.4M+ | Engg: 214.3K	27K+ Followers Increase in followers since March: 1683 Impression: 95K+ | Reaction: 1585	43K+ Followers Increase in followers since March: 683 Reach: 2.1M+ | Views: 3M+ | Engg: 3K+

AWARDS & RECOGNITIONS

Reinforcing Trust. Celebrating Excellence

- Continued to be recognised as one of the Most Trusted Brands 2026–27 by Team Marksmen Daily.
- Featured by Silicon Homes Magazine among the Top 10 Wooden Flooring Brands.

Thank you

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