

Ref: ITL/SE/2026-27/11

Date: May 29, 2026

To,

The Manager,
Corporate Relation Department
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001.

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor; Plot No. C/1
G Block, Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

Scrip Code: 532326

Symbol: INTENTECH;

Sub: Press Release – Audited Financial Results for the quarter and year ended March 31, 2026

Dear Sir / Madam,

Please find enclosed a copy of the press release with regard to the Audited Financial Results of the Company for the quarter and year for the ended March 31, 2026.

A copy of the same will also be uploaded on the Company's website www.in10stech.com

Kindly take the same on record.

Thanking you,

Yours Faithfully,
For **Intense Technologies Limited**

Pratyusha Podugu
Company Secretary and Compliance Officer





Intense Technologies Reports FY26 with 11 New Customer Additions Across Banking, Insurance & NBFC Segments

Strengthens India & Overseas Presence, Driving Scalable Growth and Measurable Business Impact

Hyderabad, India | May 2026 - Intense Technologies Limited (NSE: INTENTECH | BSE: 532326), a globally operating platform-led services company delivering mission-critical solutions in customer communications, data management, and process automation, today announced its audited Q4 FY26 results, highlighting its continued impact across the BFSI, Telecom, and Government sectors.

Key Financial Highlights

Particulars (₹ Lakhs)	FY26	FY25
Total Income	12,990.93	15,370.31
EBITDA	1,666.11	2,543.20
EBITDA Margin %	12.83%	16.55%
Net Profit	(1,565.46)	1,632.32
EPS (₹)	(6.70)	7.00

Growth Engagements

- We expanded our customer portfolio with **11** new client wins across BFSI and two customers in the government vertical, creating a solid foundation for future growth and cross-sell opportunities.
- Achieved industry recognition in the Omdia Universe: Customer Communications Management (CCM) 2026 report, validating the strength of our platform and market positioning.
- Accelerating the adoption of our AI-powered Centralised Customer Communications Governance Hub to expand recurring revenue streams.
- Pursuing strategic opportunities across government digitisation programs to broaden our public sector footprint and support large-scale digital transformation initiatives.

Commenting on the results, Mr. C.K. Shastri, Chairman & Managing Director of Intense Technologies Limited, said:

“Our continued client acquisition reflects the strength of our business model and continued market demand for our IP-led and AI-Powered Platforms and Services. Our sales-led growth strategy continues to gain momentum across key industry verticals, including banking, insurance, financial services, telecommunications, and government sectors. As enterprises increasingly invest in AI-powered transformation initiatives, we are well-positioned to expand our market presence, deepen existing customer relationships, and unlock new avenues for growth.

We remain focused on delivering innovative solutions across customer communications management, low-code application development, and Talent-as-a-Service, helping organizations improve operational efficiency, optimize costs, enhance customer experience, accelerate time to value, and strengthen governance and compliance.

As we continue to strengthen our market presence and expand our capabilities, we remain committed to helping clients scale efficiently, improve business agility, mitigate risk, and achieve sustainable growth in an increasingly digital-first economy, while creating long-term value for all stakeholders.”

Commenting on the results, Ms. Anisha Shastri, Director of Intense Technologies Limited, said:

“Over the past year, we’ve added **11** new logos in the BFSI & 2 new logos in Government Sector, reinforcing our role as a strategic, trusted partner of choice in transforming enterprise operations and customer engagement.

Our revamped strategic initiatives continue to gain momentum, supported by focused leadership, a strengthened go-to-market strategy, and deeper engagement across priority industry verticals. These efforts position us to capture emerging opportunities, expand our customer base, and drive long-term business growth.

Our **AI-driven Centralized Communications Hub** is now powered by **Gen AI voice agents and messaging bots**, enabling enterprises to automate and orchestrate the entire customer communication lifecycle. We have also expanded our capabilities with a **DPDPA-compliant communications ecosystem**, empowering organisations to manage consent across channels, strengthen data governance, reduce compliance risk, enhance customer trust, and ensure regulatory readiness at scale.

We are also proud to be recognised in the **Omdia Universe for Customer Communications Management 2026** report, highlighting the strength of our end-to-end customer communications management ecosystem and our ability to support mission-critical enterprise operations through a unified customer engagement platform.

Looking ahead, we remain focused on scaling our IP-led platforms, deep domain expertise, and capturing opportunities across high-growth markets to create measurable business outcomes for our customers and deliver sustainable value for all stakeholders.”

Key Business Highlights FY26

<p>Patent Milestone</p>	<ul style="list-style-type: none"> Strengthened IP portfolio with Copyright for UniServe™ Reach: Marketing Automation & Digital Customer Engagement Platform (Certificate No.: SW-2025021089); the platform enables businesses to connect with their customers at the right time, on the right channel, and in the language they are most comfortable with, ensuring every interaction is timely, relevant, and impactful and Testbook.ai (Certificate No.: SW-2025021158) our automated testing platform to accelerate software testing, improve quality, reduce errors, and shorten time-to-market. Copyright secured for AI-Driven Digital Communication Hub (Certificate No.: SW-2025020530). This proprietary platform marks a significant milestone in the company's mission to revolutionise customer experience through intelligent, real-time, and unified communications. By securing IP rights, In10s reinforces its commitment to provide a centralised AI-powered communications platform to help enterprises reduce operational costs, achieve regulatory agility, and enable seamless, customer-centric interactions at scale.
<p>Analyst Recognitions</p>	<ul style="list-style-type: none"> Featured in the Omdia Universe for Customer Communications Management, 2026 report, showcasing our end-to-end customer communications management ecosystem Featured in the Omdia Universe: Digital Experience Management (DXM), 2025–26 report Named in Omdia Universe: CPaaS Providers, 2025 Report for UniServe™ Reach & Connect Platforms Recognised in Omdia Universe: No-Low-Pro AppDev Platforms, 2025 Report SkyQuest Recognises In10s as a Top Player in Customer Communication Management Market Global Forecast 2025-2032
<p>Certifications</p>	<ul style="list-style-type: none"> Achieved SOC 2 Compliance, reinforcing our commitment to enterprise-grade security and trust Successfully achieved CERT-In certification for our flagship platform UniServe™ NXT, issued under the authority of the Indian Computer Emergency Response Team (CERT-In), underscoring our commitment to robust security standards, regulatory compliance, and delivering trusted, enterprise-grade solutions Appraised at Level 3 of ISACA's Capability Maturity Model Integration (CMMI®). This recognition reflects our commitment to delivering high-quality software development and IT support services, reinforcing our position as a trusted partner for enterprises seeking scalable, secure, and reliable digital solutions
<p>Expansion of Board</p>	<ul style="list-style-type: none"> The company has onboarded accomplished professionals with a proven track record of scaling business operations globally and driving growth across international markets. Their induction is expected to further

	strengthen the Board’s leadership capabilities and provide strategic direction for expanding the company’s presence in overseas markets.
Exceptional Items	<ul style="list-style-type: none"> • Rapid advancements in emerging technologies, particularly Artificial Intelligence-led solutions, have necessitated a recalibration of the Company’s go-to-market strategy. Certain standalone platform offerings are now being bundled with core solutions instead, to enhance customer value proposition and stickiness. • The IT and BFSI ecosystem faced financial stress during the year due to adverse macroeconomic factors, liquidity constraints including foreign exchange volatility impacting customers’ and channel partners’ ability to pay aged outstanding dues. • As a result, the Company has made one-time non-recurring provision towards impairment of intangible assets and provision for doubtful debts. • This provision reflects a prudent, one-time response to sector-wide stress during the year and does not alter the Company’s underlying business strength or its outlook for future performance.

About Intense Technologies Limited

Intense Technologies Limited is a publicly listed, AI-first, platform-driven services company specialising in mission-critical solutions across communication, data management, and process automation. With a strong focus on the BFSI, Telecom, and Government sectors, the company leverages its innovative platforms to deliver significant business outcomes at scale.

Operating globally across four continents, Intense Technologies impacts over a billion lives daily. The company is widely recognised by leading industry analysts, including Gartner, IDC, Aspire, Celent, and Omdia, for its excellence in technology and market leadership.

Through its suite of IP-enabled platforms and services, Intense empowers enterprises to achieve their digital transformation goals efficiently. Its proven solutions have enabled leading banks to realise savings in the range of hundreds of crores by streamlining and centralising their customer communication processes.

Intense Technologies manages the delivery of 1 billion notifications annually, generates 50 million statements each month, and has successfully onboarded over 1 billion subscribers to date.

Disclaimer

Certain statements in this document that are not historical facts are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties, like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information, please contact the Corporate Communication Advisor.



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