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ISO 9001 : 2015  
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[ttkprestige.com](http://ttkprestige.com) [ttkcorp@ttkprestige.com](mailto:ttkcorp@ttkprestige.com) **CIN: L85110T21955PLC015049**

May 22, 2026

National Stock Exchange "Exchange Plaza", C-1, Block G, Bandra- Kurla Complex, Bandra (E), Mumbai – 400 051.	BSE Limited 27th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001.
Scrip Symbol : TTKPRESTIG	Scrip Code : 517506

Dear Sir,

**Sub: Data to be shared with Analysts for the fourth quarter and year ended March 31, 2026**

We are enclosing herewith a copy of information to be shared with Analysts. The said information will be published on our website also.

Please take this information on record.

Thanking you,

Yours faithfully,  
For TTK Prestige Limited,

Manjula K V  
Company Secretary & Compliance Officer

**TTK Group Company**

**Registered Office:** Plot No.38, SIPCOT Industrial Complex, Hosur - 635126, Tamil Nadu, India.

# TTK Prestige

L I M I T E D

## Q4 FY 2025-26 Investor Presentation

**Prestige**<sup>®</sup>

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INNOVATIONS  
FOR EVERY  
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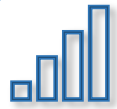
OMNIPOT



# Index



**General backdrop for Q4 of FY 2025-26**



**Performance Highlights**



**Subsidiaries - Performance Highlights**



**Going Forward**



**Product Launches**

## A. GENERAL ECONOMY

- The global economy continued to witness stable but moderate growth, though the overall environment remained uncertain. Rising geopolitical tensions, fragmentation in global trade, and underlying financial vulnerabilities continued to pose risks to sustained recovery.
- While global growth held up better than initially expected, the outlook remained fragile.
- Inflation, which had shown signs of easing earlier in the year, resurfaced toward the latter part due to renewed pressures from rising energy prices, highlighting the persistent volatility in global cost structures.
- Across major economies, investment activity remained supported by a strong wave of technology-led spending, particularly driven by advancements in artificial intelligence, which helped sustain capital expenditure cycles.
- Global geopolitical developments, particularly conflicts in the Middle East, led to fluctuations in crude oil prices and disruptions in energy supply chains, which in turn impacted freight and logistic costs, adding to overall market volatility.
- Currency movements also reflected global uncertainties, with the Indian Rupee experiencing noticeable depreciation during the year, especially in the latter part, adding pressure on import costs and external trade dynamics.
- Consumption trends across key export markets showed signs of softening, affecting global trade demand and creating headwinds for export-oriented sectors.

### A. GENERAL ECONOMY (Continued...)

- However, domestic consumption in India remained strong, continuing to play a significant role in supporting overall economic activity and reinforcing the country's growth momentum.
- India's external trade performance remained resilient, supported particularly by strong growth in services exports, enabling the country to maintain a positive trajectory despite global challenges.
- India continued to stand out as one of the fastest-growing large economies, supported by strong domestic demand and resilient economic fundamentals, positioning it favourably for sustained growth in the coming years.

### B. SPECIFIC TO COMPANY

- The kitchenware and kitchen appliances segments delivered steady performance during the quarter, supported by improved consumer sentiment driven by a relatively benign inflation environment and favourable interest and tax conditions.
- Towards the latter part of the quarter, the industry witnessed a noticeable shift towards induction and other electrical cooking appliances. This trend was largely driven by temporary constraints in LPG availability arising from geopolitical developments in the Middle East. This, in turn, accelerated demand for induction cooktop compatible cookware.
- Performance across channels remained positive during the quarter except for CSD Channel.
- Competitive intensity remained elevated, especially in the value segment, where pricing continues to be the primary lever influencing consumer choice and competitive positioning.
- Input cost pressures intensified during the quarter, driven by rising commodity prices linked to geopolitical factors. This was further aggravated by the depreciation of the Indian Rupee, resulting in margin pressures across product categories.
- Export performance was adversely impacted during the quarter due to disruptions in key global shipping routes, compounded by ongoing tariff-related challenges observed in earlier periods.

## KEY PERFORMANCE HIGHLIGHTS FOR 4<sup>TH</sup> QUARTER ENDED MARCH 31, 2026 (AS COMPARED TO Q4 OF PREVIOUS YEAR)

- Domestic Sales was at Rs 667.5 Crores (PY Rs 583.3 Crores); growth of 14.4%.
- Export Sales for the quarter was at Rs 12.1 Crores (PY Rs 20.48 Crores)
- Total Sales was at Rs 679.6 Crores (PY Rs 603.8 Crores); growth of 12.5%.
- Operating EBITDA was at Rs. 81.7 Crores as compared to PY Rs. 56.8 Crores; growth of 43.8%
- The Other Expense for the quarter includes Rs 24.2 Crores (PY Rs 16.4 Crores) being expenses attributable to Company's ongoing efforts to achieve overall business excellence and bringing in sustainable cost savings.
- The operating EBITDA before this provision was 15.6% (PY 12.1%) After this provision, the Operating EBITDA margin was at 12.0% (PY 9.4%)
- Profit before Tax (before exceptional) was at Rs 71.9 Crores (PY Rs 52.9 Crores); growth of 35.9%.
  - During the quarter Company had incurred exceptional expenses of Rs 2.2 Crores (PY Rs 32.3) as detailed below
  - Gratuity, Compensated Absences liability and PF liability arising from the change in the definition of wages under the New Labour Code - Rs 2.2 Crores
  - In the previous year ie. Q4 FY25 we had provided for the investment impairment of Rs 32.3 Crores for the UK subsidiary.
- Profit after Tax is at Rs 50.8 Crores (PY Rs 3.9 Crores)
- EPS was at Rs 3.71 per equity share of face value Rs 1/- each (PY Rs 0.29)

## KEY PERFORMANCE HIGHLIGHTS FOR 4<sup>TH</sup> QUARTER ENDED MARCH 31, 2026 (Continued...) (AS COMPARED TO Q4 OF PREVIOUS YEAR)

- Consolidated turnover was Rs 729.2 Crores (PY Rs 649.6 Crores); growth of 12.3%.
- Consolidated Profit before Tax (before exceptional) stood at Rs 58.4 Crores (PY Rs 45.38 Crores); growth of 28.7%.
- Consolidated Profit after Tax is at Rs 36.1 Crores (PY: Rs (42.4) Crores) after accounting for the exceptional expenses of Rs 1.82 Crores including for the Indian Subsidiary due to incremental provision arising from the change in definition of wages under the New Labour Code (PY: Rs 71.4 Crores toward provision for impairment of investments in UK Subsidiary).
- Consolidated EPS was at Rs 2.72 per equity share of face value Rs 1/- each (PY Rs (2.97))

## KEY PERFORMANCE HIGHLIGHTS OF 12 MONTHS ENDED MARCH 31, 2026 (AS COMPARED TO 12 MONTHS ENDED MARCH 31, 2025)

- Domestic Sales was Rs 2704.4 Crores (PY Rs 2463.8 Crores); growth of 9.8%.
- Export Sales was at Rs. 68.3 Crores (PY Rs 66.6 Crores); growth of 2.6%
- Total Sales was Rs 2772.7 Crores (PY Rs 2530.3 Crores); growth of 9.6%.
- Operating EBITDA was at Rs 302.9 Crores (PY Rs 270.2 Crores); growth of 12.1%.
- The Other Expense for the period includes Rs 82.6 Crores (PY Rs 29.8 Crores) being expenses attributable to Company's ongoing efforts over next few quarters to achieve overall business excellence and bringing in sustainable cost savings.
- The operating EBITDA before this provision was 13.9% (PY 11.9%). After this provision, the Operating EBITDA margin was at 10.9% (PY 10.7%)
- Profit before Tax (before exceptional) was at Rs. 277.6 Crores (PY Rs 264.4 Crores); growth of 5%
- Profit after Tax is at Rs 185.5 Crores (PY Rs 162.7 Crores); growth of 14%. These are after accounting for the exceptional expenses of Rs 26.9 Crores (PY: Rs 32.3 Crores) towards the following
  - Current Year (FY 25-26) - Rs 9.98 Crores towards Voluntary Retirement Scheme at Hosur factory and Rs 16.9 Crores being impact due to New Labour Code
  - Previous Year (FY 24-25) - Rs 32.3 Crores being impairment provision for investments in UK subsidiary
- EPS was at Rs 13.54 per equity share of face value Rs 1/- each (PY Rs 11.81)

## KEY PERFORMANCE HIGHLIGHTS OF 12 MONTHS ENDED MARCH 31, 2026 (Continued...) (AS COMPARED TO 12 MONTHS ENDED MARCH 31, 2025)

- Consolidated turnover was Rs. 2973.6 Crores (PY Rs. 2714.8 Crores); growth of 9.5%.
- Consolidated Profit before Tax (before exceptional items) stood at Rs 247.1 Crores (PY Rs 246.0 Crores)
- Consolidated Profit after Tax is at Rs 156.7 Crores (PY Rs 108.0 Crores) after accounting for the exceptional expenses of Rs. 27.4 Crores including for the Indian Subsidiary due to incremental provision arising from the change in definition of wages under the New Labour Code (PY: Rs 71.4 Crores toward provision for impairment of investments in UK Subsidiary).
- Consolidated EPS was at Rs 11.73 per equity share of face value Rs 1/- each (PY Rs 8.17)

## KEY BUSINESS FACTS FOR Q4 & 12 MONTHS OF 2025-26

- During the quarter and the year good growth was seen across all the channels with modern format, e-commerce and Xclusive stores leading it with double digit growth. Prestige Xclusive stores led the growth in Q4 FY26.
- Despite continued challenges in the CSD channel throughout the year including Q4, sales by and large were recovered through alternate channels.
- Supported by the GST reduction, the Cooker and Cookware segments recorded stronger growth compared to appliances up to December 2025. However, in Q4, kitchen appliances led growth, driven by increased traction in induction and other electrical cooking appliances, primarily due to supply constraints in LPG.
- The strategic initiatives taken up by the Company during the year have started to deliver meaningful results, reflected in steady market share consolidation across channels and product categories over the year, supported by sustainable cost efficiencies in manufacturing and supply chain operations.
- The repositioning of the Judge brand has yielded significant results, with the brand sustaining robust growth during this quarter as well, while ending the year at Rs. 109 Crores registering a growth of 59%.
- Commodity prices, including aluminium, stainless steel, triply, copper, etc continued to rise during the quarter, exerting pressure on gross margins across categories. The Company has proactively mitigated this impact through strategic sourcing and calibrated pricing actions, although the upward trend persisted into FY 26-27 as well.

## KEY BUSINESS FACTS FOR Q4 & 12 MONTHS OF 2025-26 (Continued...)

- As of March 31, 2026, the Company maintained a healthy free cash balance of approximately Rs 877 crores, including short-term liquid investments. This strong liquidity position has been achieved despite ongoing capital expenditure commitments and adequate working capital deployment to support a resilient and cost-efficient supply chain.
- Introduced 34 new SKUs during this quarter and 162 for the year across all categories. New products contributed about 30% of the sales for the whole year.
- Prestige Xclusive chain strength stood at 711 in 324 towns contributing significantly to total sales.
- The Board has recommended a dividend of Rs. 7.50 per share of face value Rs 1/- each (i.e., 750%) for FY 2025-26.

**SALES BREAKUP – STANDALONE- FOR 4<sup>TH</sup> QUARTER**

(In Rs. Crores)

	<b>Q4 2025-26</b>	<b>Q4 2024-25</b>	<b>GROWTH</b>	<b>Q4 2023-24</b>	<b>Q4 2022-23</b>
<b>COOKERS</b>	<b>205.6</b>	<b>192.4</b>	<b>6.9%</b>	<b>188.3</b>	<b>175.3</b>
<b>COOKWARE</b>	<b>107.2</b>	<b>102.9</b>	<b>4.1%</b>	<b>90.2</b>	<b>82.8</b>
<b>APPLIANCES</b>	<b>329.0</b>	<b>273.9</b>	<b>20.1%</b>	<b>270.9</b>	<b>282.4</b>
<b>OTHERS</b>	<b>37.8</b>	<b>34.6</b>	<b>9.2%</b>	<b>31.1</b>	<b>25.5</b>
<b>TOTAL</b>	<b>679.6</b>	<b>603.8</b>	<b>12.5%</b>	<b>580.4</b>	<b>566.0</b>

<b>PROPORTION TO SALES</b>	<b>Q4 2025-26</b>	<b>Q4 2024-25</b>
<b>COOKERS</b>	<b>30.3%</b>	<b>31.9%</b>
<b>COOKWARE</b>	<b>15.8%</b>	<b>17.0%</b>
<b>APPLIANCES</b>	<b>48.4%</b>	<b>45.4%</b>
<b>OTHERS</b>	<b>5.6%</b>	<b>5.7%</b>
<b>TOTAL</b>	<b>100.0%</b>	<b>100.0%</b>

<b>Q4 2023-24</b>	<b>Q4 2022-23</b>
<b>32.4%</b>	<b>31.0%</b>
<b>15.5%</b>	<b>14.6%</b>
<b>46.7%</b>	<b>49.9%</b>
<b>5.3%</b>	<b>4.5%</b>
<b>100.0%</b>	<b>100.0%</b>

**SALES BREAKUP – STANDALONE- FOR 12 MONTHS**

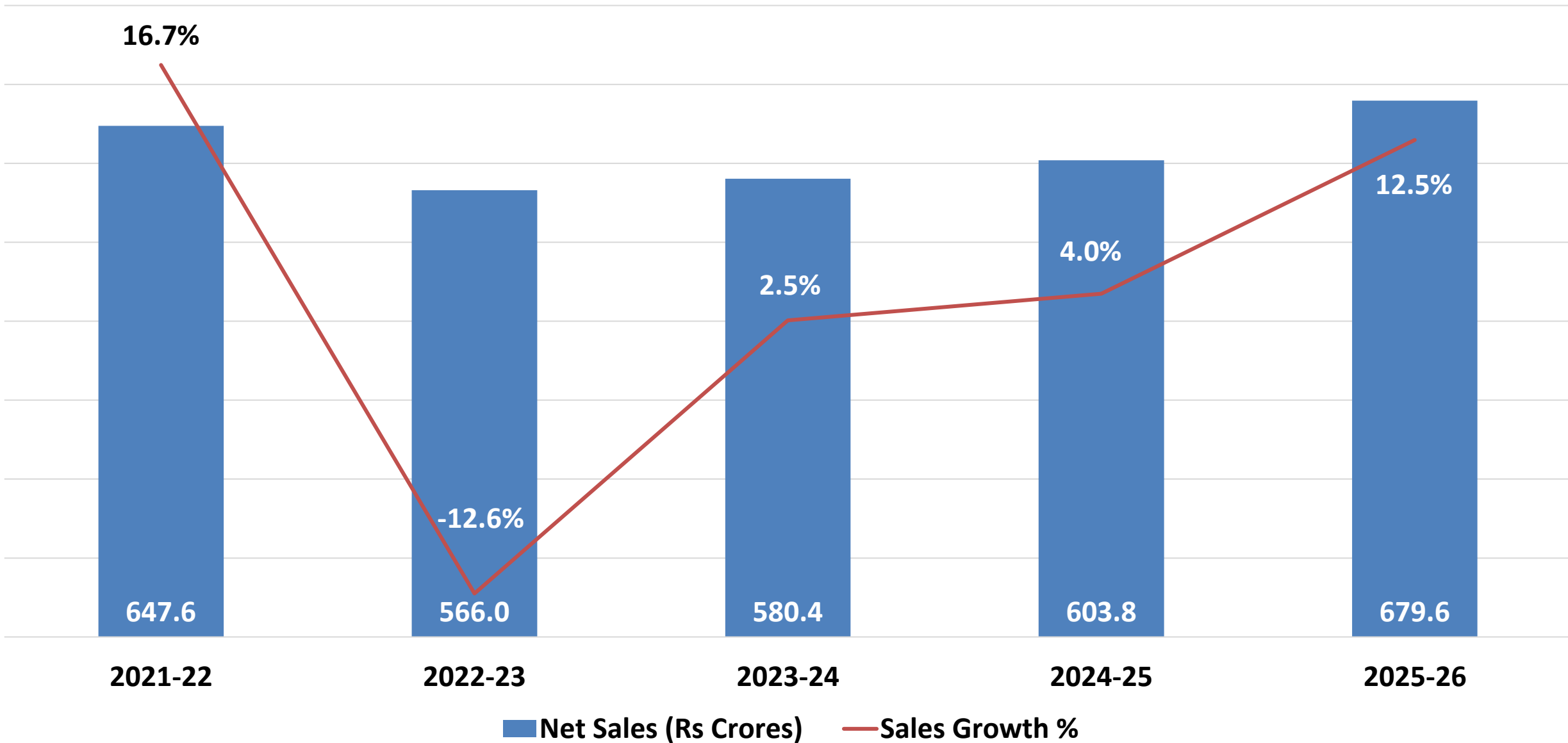
(In Rs. Crores)

	12 Months' 2025-26	12 Months' 2024-25	GROWTH	12 Months' 2023-24	12 Months' 2022-23
<b>COOKERS</b>	<b>856.0</b>	<b>787.8</b>	<b>8.7%</b>	<b>796.3</b>	<b>827.3</b>
<b>COOKWARE</b>	<b>485.0</b>	<b>431.6</b>	<b>12.4%</b>	<b>402.3</b>	<b>418.0</b>
<b>APPLIANCES</b>	<b>1294.8</b>	<b>1178.4</b>	<b>9.9%</b>	<b>1180.0</b>	<b>1281.2</b>
<b>OTHERS</b>	<b>136.8</b>	<b>132.4</b>	<b>3.3%</b>	<b>122.3</b>	<b>99.2</b>
<b>TOTAL</b>	<b>2772.7</b>	<b>2530.3</b>	<b>9.6%</b>	<b>2500.7</b>	<b>2625.7</b>

PROPORTION TO SALES	12 Months' 2025-26	12 Months' 2024-25
<b>COOKERS</b>	<b>30.9%</b>	<b>31.1%</b>
<b>COOKWARE</b>	<b>17.5%</b>	<b>17.1%</b>
<b>APPLIANCES</b>	<b>46.7%</b>	<b>46.6%</b>
<b>OTHERS</b>	<b>4.9%</b>	<b>5.2%</b>
<b>TOTAL</b>	<b>100.0%</b>	<b>100.0%</b>

12 Months' 2023-24	12 Months' 2022-23
<b>31.8%</b>	<b>31.5%</b>
<b>16.1%</b>	<b>15.9%</b>
<b>47.2%</b>	<b>48.8%</b>
<b>4.9%</b>	<b>3.8%</b>
<b>100.0%</b>	<b>100.0%</b>

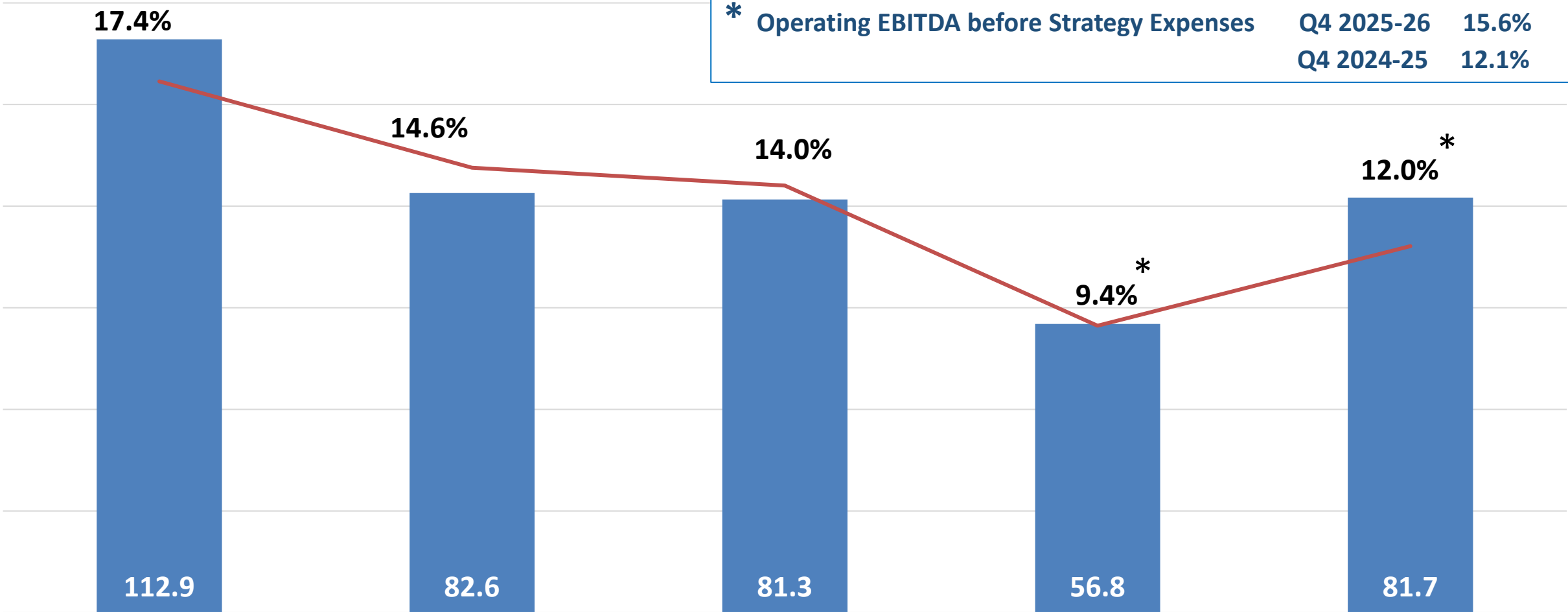
# Q4 NET SALES OVER 5 YEARS (STANDALONE)



# Q4 OPERATING EBITDA OVER 5 YEARS (STANDALONE)

\* Operating EBITDA before Strategy Expenses

Q4 2025-26	15.6%
Q4 2024-25	12.1%



2021-22

2022-23

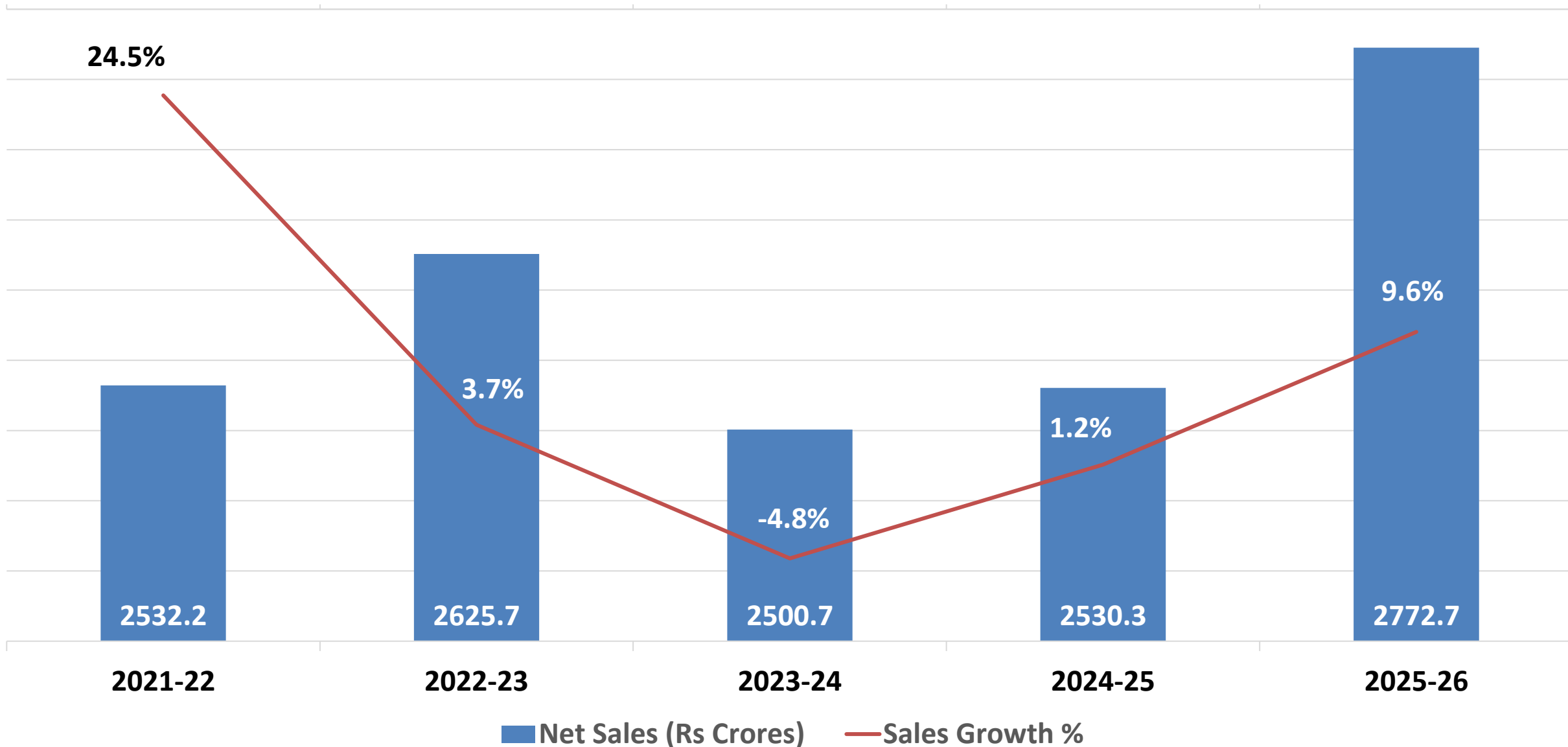
2023-24

2024-25

2025-26

■ Operating EBITDA (Rs Crores)    — Operating EBITDA %

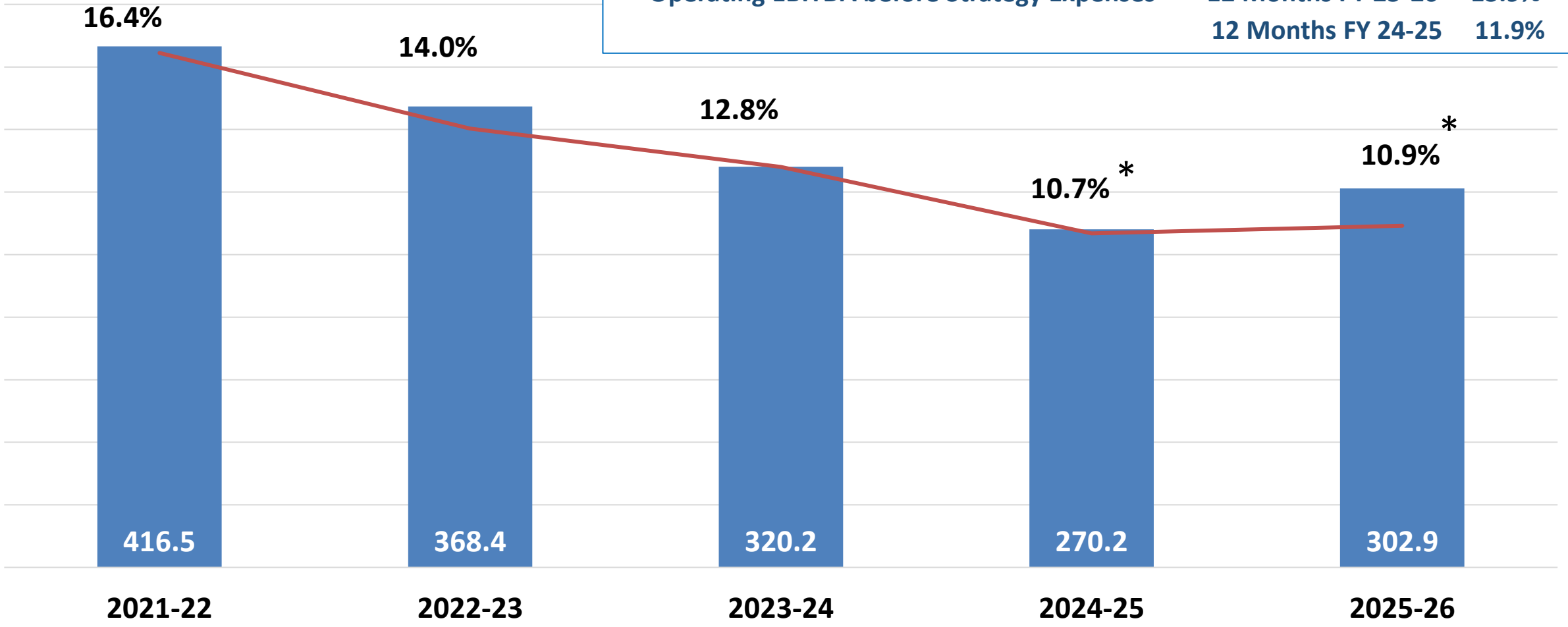
# 12 MONTHS NET SALES OVER 5 YEARS (STANDALONE)



# 12 MONTHS OPERATING EBITDA OVER 5 YEARS (STANDALONE)

\* Operating EBITDA before Strategy Expenses

12 Months FY 25-26	13.9%
12 Months FY 24-25	11.9%



■ Operating EBITDA (Rs Crores)

— Operating EBITDA %

## UK SUBSIDIARY – HORWOOD HOMEWARES LTD

- Horwood achieved a sale of £ 3.3 million during Q4 FY26 (PY £ 3.5 million); and £ 14.0 million for 12 Months FY26 (PY £ 14.2 million).
- Horwood's Operating EBITDA for Q4 was at £ (0.8) million [PY £ (0.01) million] and the same for the 12 Months was at £ (0.9) million [PY £ 0.3 million].
- The UK economy showed continued modest and uneven performance into early 2026, with full-year 2025 GDP growth confirmed at 1.3%.
- Forecasts indicating sluggish growth amid fiscal tightening, global uncertainties, and cautious consumer/business sentiment.
- The Bank of England held the base rate at 3.75% at its February 2026 meeting (following the December 2025 cut from 4%).
- Horwood gaining traction in digital sales; product innovation, retail strengthening, and European exports to support long-term growth. Horwood performance is better than most of comparable peers in UK.
- The Horwood team continues to emphasize disciplined cost management, rationalization of SKUs, and improvement in stock availability, aimed at optimizing overall returns on resources.

## INDIAN SUBSIDIARY – ULTRAFRESH MODULAR SOLUTIONS LIMITED

- Ultrafresh achieved a sale of Rs 8.6 Crores during Q4 FY26 (PY Q4: Rs 8.3 Crores); growth of 3.4% and Rs 36.3 Crores for 12 Months FY26 (PY: Rs 32.5 Crores); growth of 11.8%.
- Ultrafresh's Operating EBITDA for Q4 FY26 was at Rs (1.0) Crores (PY Rs (4.1) Crores) and the same for 12 Months FY26 is at Rs (7.6) Crores (PY Rs (9.3) Crores).
- Being a 51% Subsidiary Company their financials are consolidated appropriately in the Consolidated Financial Statements.
- Ultrafresh continued to witness strong demand in retail sales, supported by steady momentum in project orders. However, some of the project orders could not be converted to sales due to delay in readiness at the project site.
- Strategic investments in people and systems to support long-term growth have impacted profitability in the current period as well.
- The Company is actively undertaking cost-optimisation measures aimed at improving EBITDA margins in the coming quarters.

- The Indian economy is well positioned to sustain its role as a high-growth engine, supported by resilient domestic demand, sustained infrastructure investments, and rapid digital expansion. While geopolitical developments, including the Middle East crisis, may create short-term volatility through energy and supply-chain disruptions, the underlying growth momentum remains firmly intact, and the GDP is expected to grow by 6.2%.
- Domestic consumption and infrastructure spending will continue to be the primary drivers of economic expansion. While global disruptions may exert near-term inflationary pressures, strong demand fundamentals and policy support are expected to sustain overall growth momentum.
- Rising disposable incomes, evolving consumer preferences towards premium and technology-enabled products, and the continued expansion of omnichannel distribution are expected to drive growth in the consumer durables sector.
- At the same time, emerging opportunities from global supply chain diversification and increased export potential further strengthen our growth prospects.
- Backed by strong brand equity, a robust distribution network, and a debt-free balance sheet, the Company is well positioned to capitalise on these opportunities.
- Based on the above expected external factors, the Company remains optimistic about the outlook for the coming year well supported by the strategic business excellence initiatives undertaken by the company since FY 25 covering all the aspects of the company – Innovation, operational excellence, go to market etc.

- The robustness seen in the business in Q4 of FY26 is continuing till now in the current financial year.
- With the projected GDP growth at 6.2%, a continued focus on operational efficiency, innovation, and disciplined execution, the Company is confident of sustaining our growth momentum while maintaining stable operating margins in the year ahead.

### **SAFE HARBOUR**

THIS PRESENTATION MAY CONTAIN CERTAIN STATEMENTS WHICH ARE FUTURISTIC IN NATURE. SUCH STATEMENTS REPRESENT THE INTENTIONS OF THE MANAGEMENT AND THE EFFORTS BEING PUT IN BY THEM TO REALIZE CERTAIN GOALS. THE SUCCESS IN REALIZING THESE GOALS DEPENDS ON VARIOUS FACTORS BOTH INTERNAL AND EXTERNAL. THEREFORE, THE INVESTORS ARE REQUESTED TO MAKE THEIR OWN INDEPENDENT JUDGMENTS BY CONSIDERING ALL RELEVANT FACTORS BEFORE TAKING ANY INVESTMENT DECISION.

# Kitchenware & Kitchen Appliances

Q4 FY 25-26

**CAST IRON SMOOTH**



**CAST IRON  
SMOOTH  
5 SKUs**

**TRIPLY HAMMERED**



**TRIPLY  
HAMMERED  
6 SKUs**

**TRIPLY AURUM**



**TRIPLY  
AURUM  
4 SKUs**

**TRIPLY MULTI  
KADAI**



**TRIPLY MULTI  
KADAI  
1 SKU**

**COLOURED SS**



**DELUXE ALPHA  
SS GRANITE  
2 SKUs**



**POTG 16 AC**



**Natura Slow Juicer**



**Cute 0.6-2 SS Bowl Rice Cooker**



**Prime Jumbo 3B**



**Sleep 2300W  
ICT**



**Electro Duo**



**Valora 3B**  
**1.5mm SS Gas**  
**Stove**



**Valora 4B**  
**1.5mm SS Gas**  
**Stove**

THANK YOU

For any query, please write to us at:  
[investorhelp@ttkprestige.com](mailto:investorhelp@ttkprestige.com)

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