

SUDITI INDUSTRIES LTD.



Admin office: C-3/B, M.I.D.C., T.T.C. Industrial Area, Pawne Village, Turbhe, Navi Mumbai – 400 705
Tel. No: 67368600/10, web site: www.suditi.in E-mail: cs@suditi.in CIN: L47711MH1991PLC063245
Regd.Office: C-253/254, MIDC, TTC INDL.AREA, PAWNE VILLAGE, TURBHE, NAVI MUMBAI – 400 705.

Date: 23/10/2026

To,
The Secretary,
Listing Department
Bombay Stock Exchange Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001

Company Scrip Code: 521113

Sub: - Submission of Investor Presentation

Dear Sir,

Pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") (as amended) and other applicable provisions of SEBI Listing Regulations, please find enclosed herewith the Investor Presentation of **Suditi Industries Limited** for October 2026.

Kindly take the same on your record.

Thanking You.

Yours faithfully,

For SUDITI INDUSTRIES LIMITED

PAWAN
AGARWAL

Digitally signed by
PAWAN AGARWAL
Date: 2026.10.23
19:19:17 +05'30'

Pawan Agarwal
Director
DIN: 00808731

Encl: As Above.



SUDITI INDUSTRIES LTD.

GINI & JONY

Investor Presentation

October 2026





35

Years of legacy



16

States covered



7,500

SKU's



517

Retail Sales point #



55

Exclusive Brand
Outlets (EBO's) #



225

Multi Brands Outlets
(MBO's) #



19%

5-year Revenue
CAGR*



0.09x

Debt to Equity*



21%

ROE (%)*

* Figures as of FY26

Figures as of Q1-FY27



Company Overview

Company Overview



Suditi Industries, Incorporated in 1991, is an integrated textile and apparel company with capabilities across knitting, dyeing, printing, finishing, and garmenting.



Evolved from a contract textile manufacturer into a branded kidswear player, with its flagship brand “Gini & Jony”.



Gini & Jony is an established kidswear brand with over four decades of presence in India, which was acquired by Suditi in 2024.

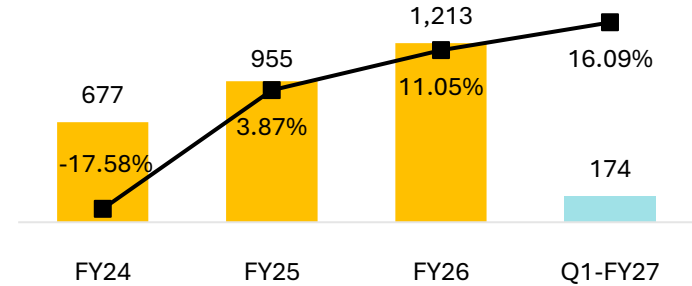


Distributing apparel through EBOs, MBOs, outright distribution and e-commerce marketplaces, supported by an asset-light vendor sourcing network across India and overseas.

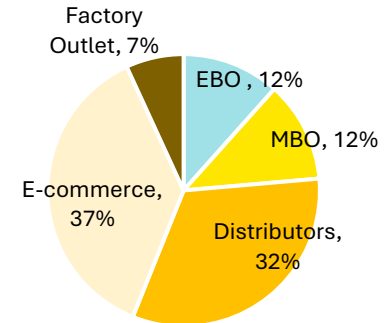


Headquartered in Navi Mumbai, the Company operates modern manufacturing and processing facilities supporting its textile and apparel operations.

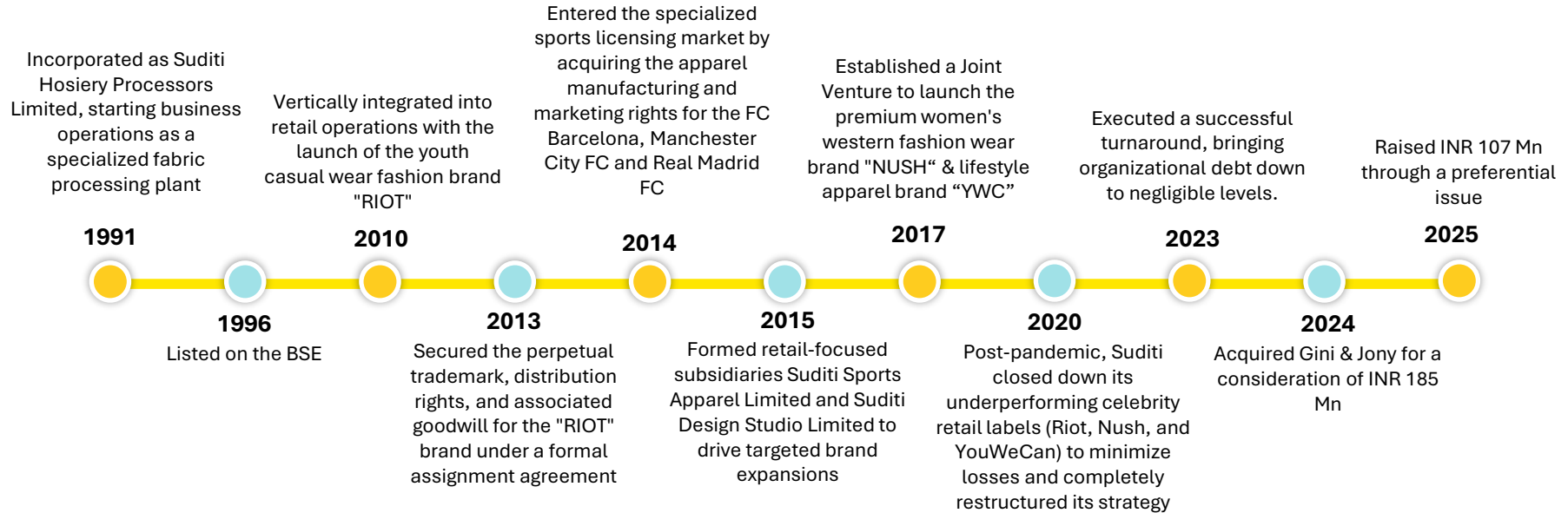
Revenue (INR Mn) and EBITDA Margins (%)



Segmental Volume Break-up Q1-FY27



Our Legacy



Senior Leadership Team

Mr. Pawan Agarwal Chairman

Mr. Pawan Agarwal holds a bachelor's degree in commerce and has more than 3 decades of experience in the finance, marketing & other related matters with particular expertise in the manufacture and export of garments.

Mr. Raja Gopal Chinaraj Whole-Time Director & CEO

Mr. Raja Gopal Chinraj holds a B.Tech. in Textiles and a Post Graduate Diploma in Wet Processing and brings over 45 years of experience in the textile industry. He has expertise in the technical and commercial aspects of product development and research.

Mr. Vivek Gangwal Independent Director

Mr. Vivek Gangwal is a qualified Chartered Accountant with over 20 years of experience across primary and secondary market operations, with expertise in portfolio management and equity research.

Mrs. Krina Gala Independent Director

Mrs. Krina Gala is a post-graduate with wide experience in finance, administration, policy management, business and marketing with industry expertise in the family business

Mr. Harsh Agarwal CEO Gini & Jony

Mr. Harsh Agarwal is a member of the promoter family of Suditi Industries Limited and leads the revival and transformation of Gini & Jony, with a focus on modernisation and leveraging the brand's strong consumer goodwill.

Ms. Seeta Shah CFO

Ms. Seeta Shah serves as the Chief Financial Officer of Suditi Industries Limited, having been appointed to the position in May 2024. She brings experience across accounts and financial management.

Mrs. Nidhi Grover CS

Mrs. Nidhi Grover is an Associate Member of the Institute of Company Secretaries of India (ICSI) with experience in corporate laws, regulatory compliance and secretarial functions.



Business Overview

Business Overview



Established Brand with Strong Legacy

Gini & Jony is a 45-year-old kidswear brand with high consumer trust and strong recall across generations.



Pan-India Omnichannel Presence

Wide reach through 55 EBOs, 225 multi-brand stores, distributors and leading e-commerce marketplaces across 100+ cities.



Focused Shift Towards Branded Retail

Strategic pivot from a manufacturing-led business to a brand-led, retail-focused model with Gini & Jony as the core growth engine.



Reviving and Modernising Gini & Jony

Modernising the brand proposition, upgrading store experience and strengthening consumer engagement to unlock the brand's true potential.



Expanding the Brand Ecosystem

Introducing GJ Baby and expanding into new product categories, D2C and e-commerce to create multiple growth avenues.



Scalable Growth Platform

With a strong brand, growing retail footprint and omni-channel capabilities, Suditi is building Gini & Jony into a scalable national kidswear platform.



1 T-Shirts



Everyday comfort in fun prints and vibrant colors.

2 Shirts



Smart, stylish and versatile for every occasion.

3 Jeans



Trendy fits and durable denim for every adventure.

4 Shorts



Cool, comfortable and perfect for active lifestyle.

5 Trousers



Classic and easy styles for smarter everyday looks.

6 Dresses / Jump Suits



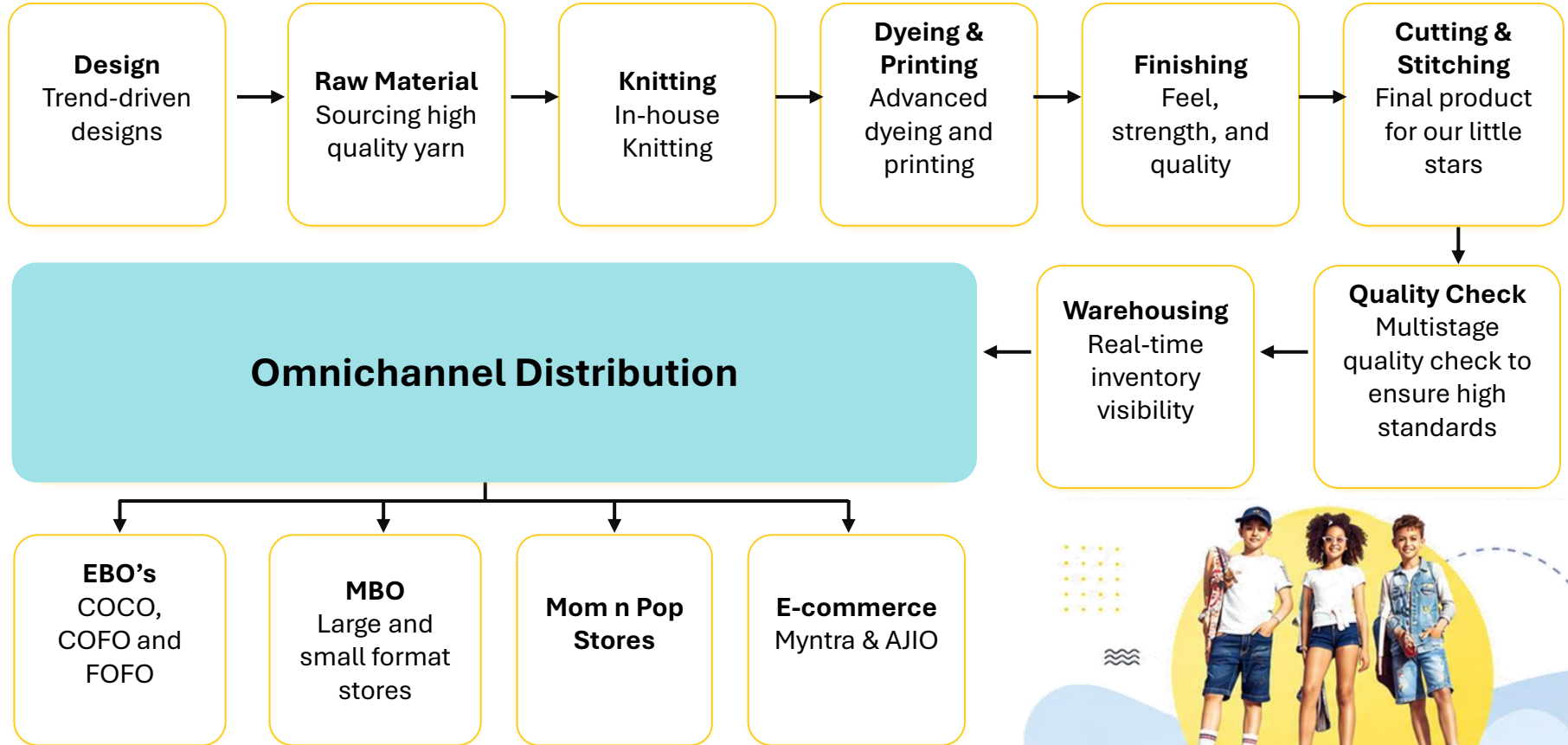
Charming dresses/ jump suits for every little diva.

7 Baby Clothes



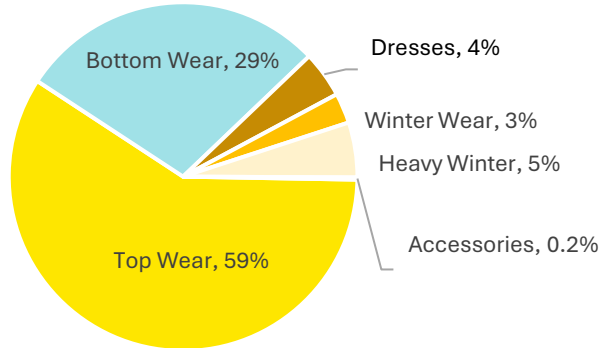
Soft, safe and gentle styles for your little one.

Product Lifecycle



Segmental Mix

Volume Mix by Category



Top Wear
ASP: INR 331



Bottom Wear
ASP: INR 476



Dresses
ASP: INR 441



Winter Wear
ASP: INR 472

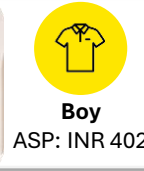
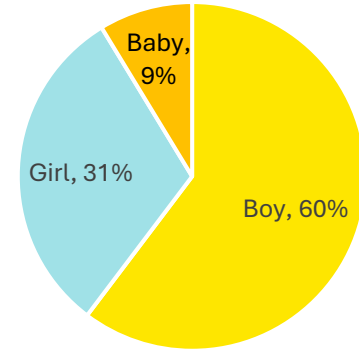


Heavy Winter
ASP: INR 600



Accessories
ASP: INR 217

Volume Mix by Customer



Boy
ASP: INR 402



Girl
ASP: INR 386



Baby
ASP: INR 375

Strong Distribution Network & Omnichannel Presence



55

Exclusive Brand
Outlets (EBOs)



41

Factory Outlets
(FSOs)



16

Large Format
Stores (LFS)



168

Shop-in-Shop
(SIS) Locations



237

Mom-n-pop
stores



37%

Volume from E-
commerce

E-commerce



cocoblu



FSO

Fashion
Factory

Surya

Dedhia &
Other



Wider Reach

Strong footprint across
metros & emerging cities



Omnichannel Strength

Seamless experience across
offline & online



Customer First

Delivering fashion, quality &
value to every family



Scalable Growth

Expanding network to drive
future growth

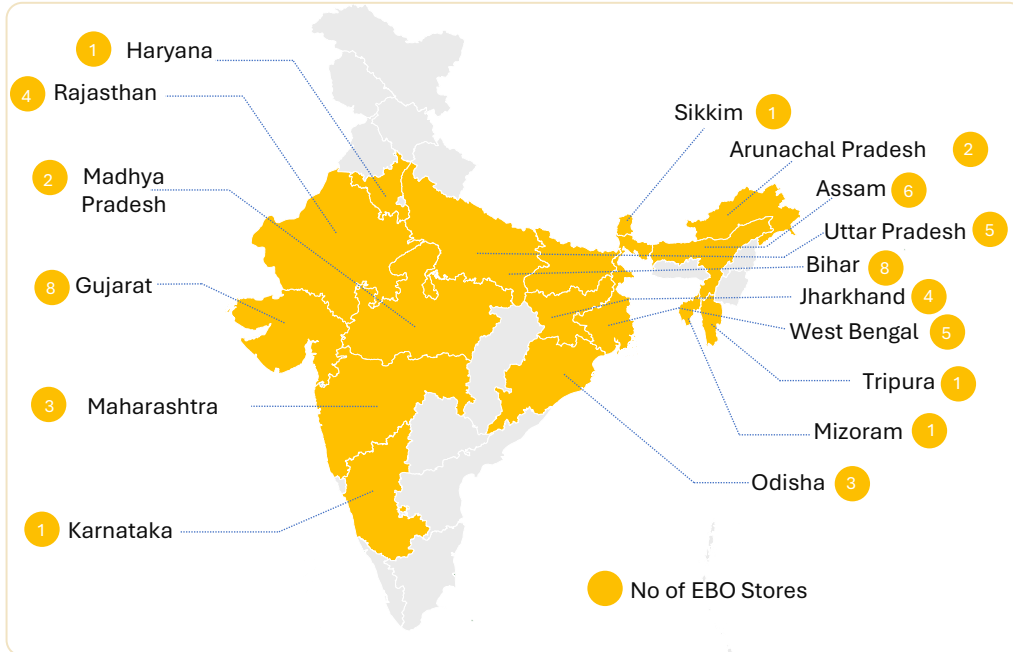
Geographic Presence

16 States

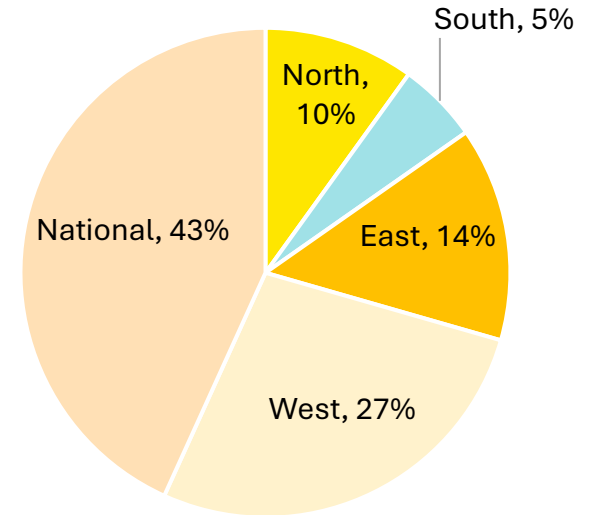
21 COFO

30 FOFO

4 COCO



Volume Mix from Different Regions Q1-FY27



The Challenge in Apparel



High SKU Complexity

Size x Colour x Style x fit



Demand Volatility

Seasonal trends & short product life cycles



Inventory in the wrong place

Stock outs or excess stock



Higher Returns lead to Lower Margins

How We Differentiate



Demand Planning

AI/ML driven forecasting at the store level across style, size, and colour



Allocation & Replenishment

Based on the sales velocity and potential of each sales point



Inventory and Distribution optimization

Real-time visibility and quick action across warehouses and stores

Outcome



Reduced Sales Returns

Less unsold inventory returned to us from sales points



Improved Margins

Lower write-offs of unsold and obsolete inventory



Stronger Cash Conversion

Higher inventory turnover to drive Working capital days down



Better Availability where demand is high & Less Excess where demand is low

Retail Footprint



SUDITI INDUSTRIES LTD.

GINI & JONY

EBO's



LFS



SIS

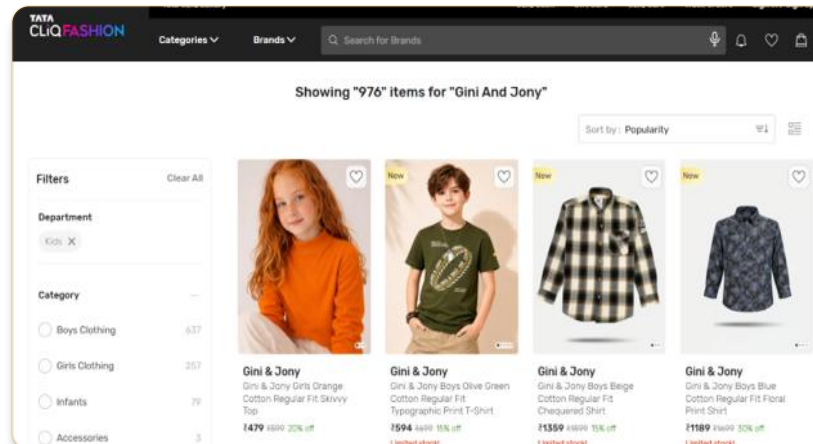
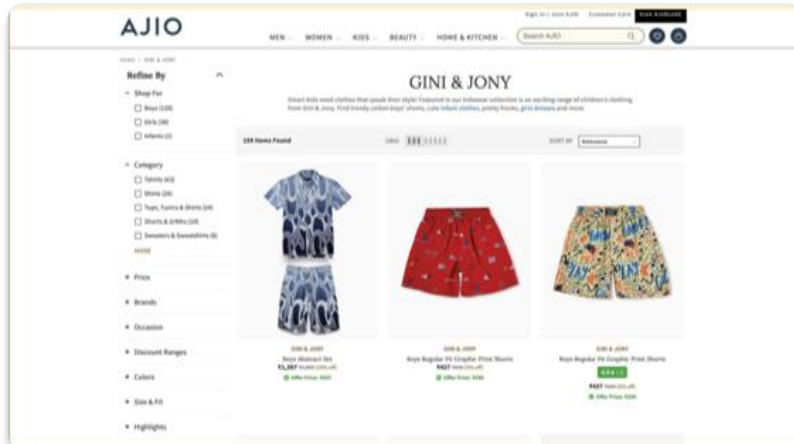
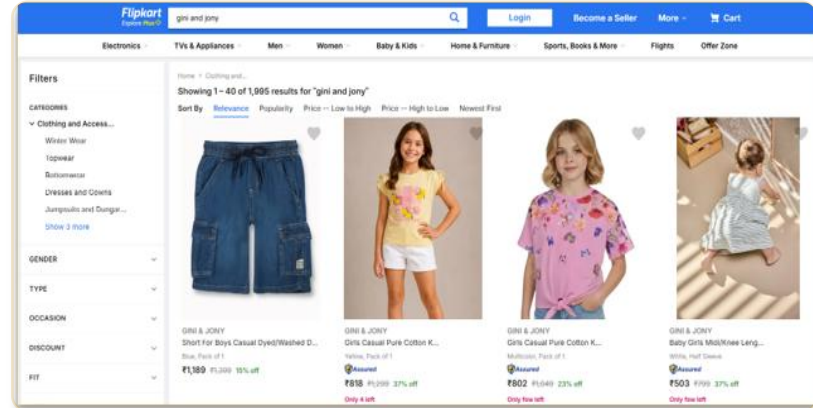
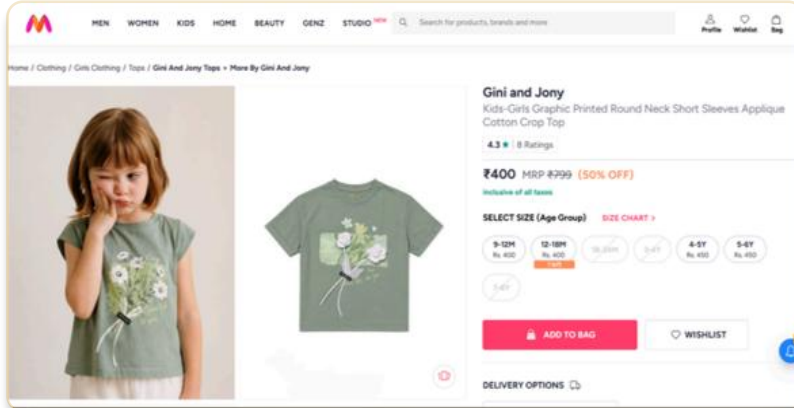


E-commerce Footprint



SUDITI INDUSTRIES LTD.

Gini & Jony



Marketing Initiatives



SUDITI INDUSTRIES LTD.

GIMI & JONY



GIMI & JONY SHOP & CELEBRATE

ON PURCHASE OF	ON PURCHASE OF	ON PURCHASE OF
₹3999	₹5999	₹9999
GET	GET	GET
₹500	₹1000	₹2000
OFF*	OFF*	OFF*

Two children are shown wearing t-shirts. The boy's shirt says "TAKE ME TO HAPPY DAYS" and the girl's shirt says "HAVE A GOOD DAY!".

FIND YOUR FIT!

*T&C APPLY

SHOP FOR

₹3,999

AND GET A OR ABOVE

FOOTBALL

WORTH ₹1499 FOR

₹1

ON NEW MERCHANDISE

A boy is shown kicking a soccer ball on a grassy field.

GIMI & JONY



Strategic Overview

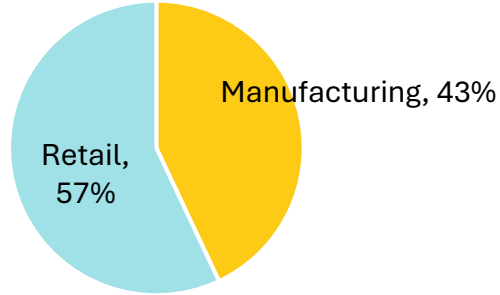
Shifting Gears and Rebuilding Legacy



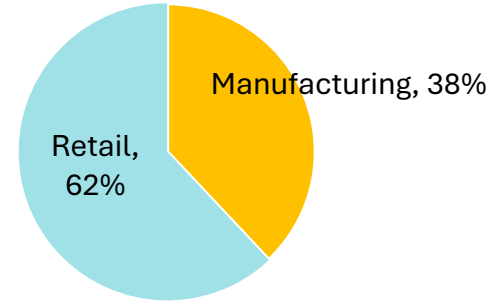
SUDITI INDUSTRIES LTD.

GINI & JONY

FY26



Q1-FY27



Strategic Pivot from Manufacturing to Brand led growth

FY26 Stabilize



- Integrate Gini & Jony Acquisition
- Repair balance sheet

FY27 Revive



- Launched Gini & Jony Baby
- E-comm & D2C Website Push
- Add more COCO Stores

FY28 Onwards Expand



- Become a National Kidswear Brand
- Aggressively scale up EBO network & Digital channels

Vision & Strategic Roadmap



SUDITI INDUSTRIES LTD.

GIMI & JONY



In-House Operations

Transition marketplace seller operations and key e-commerce functions to an in-house model for greater control, efficiency, and profitability.



Platform Expansion

Launch and scale operations across new growth platforms including: Nykaa Fashion, FirstCry, Zepto, Blinkit, Swiggy Instamart etc.



Fashion Platform Push

Collaborate closely with next-generation fashion and lifestyle platforms such as: ZILO, Kiddo, Silkk and other high-growth niche marketplaces.



Strengthen Online Product Portfolio

Scale best-selling categories and SKUs through a dedicated online-focused manufacturing unit, enabling faster go-to-market and consistent availability.



Omni-Channel / Warehouses

Multi-region warehouses for faster delivery and regional coverage.



Top-10 Brand Goal

To achieve Top-10 ranking in kidswear/niche category across all marketplaces.





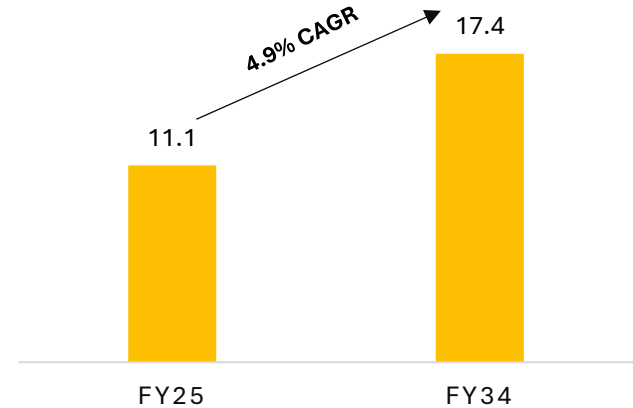
Industry Overview

Indian Kidswear Industry Landscape

Growth Drivers for Indian Kidswear Market:

- **Large & Growing Child Population** – A sizeable addressable consumer base supports sustained category growth.
- **Rising Disposable Incomes** – Higher household incomes are driving greater spending on children's apparel.
- **Premiumisation of Kidswear** – Parents increasingly prefer branded, better-quality and fashion-forward products.
- **Higher Purchase Frequency** – Rapid growth of children drives frequent replacement and repeat purchases.
- **Shift to Organised Retail** – Consumers are steadily moving from unbranded products towards organised and branded players.
- **E-commerce Penetration** – Online channels are expanding kidswear access across Tier-II and Tier-III cities.
- **Increasing Fashion Consciousness** – Social media and global trends are making kidswear an increasingly fashion-led category.

Indian Kidswear Market Size (USD Bn)



Source: IMARC Group Report



Strong demographics, increasing wallet share and organised retail penetration provide a long-term runway for kidswear growth.

Kidswear's Shift: Brand-Led, Organized Growth



SUDITI INDUSTRIES LTD.



Why the Shift?

Brand Trust

Parents increasingly trust established kidswear brands.

Consistent Quality

Organised players offer better fabric, safety standards and durability.

Wider Retail Reach

Expanding store networks and online presence drive accessibility.

Organised Players are Gaining Market Share

FY25

Unorganised / Local



~41%

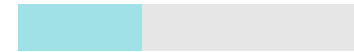
Organised / Branded



~59%

FY30

Unorganised / Local



~33%

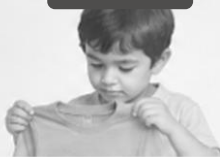
Organised / Branded



~67%

The next phase of kidswear growth will be driven by brands, not just volumes.

Earlier



- Functional Clothing
- Price-led
- Unbranded

Today



- Fashion + comfort
- Quality-conscious parents
- Organized Retail

Tomorrow



- Brand preference
- Premiumization
- Omnichannel shopping



Financial Overview

Consolidated Income Statement



SUDITI INDUSTRIES LTD.

GIMI & JONY

Particulars (INR Mn)	FY24	FY25	FY26	Q1-FY27
Operational Income	677	955	1,213	174
Total Expenses	796	918	1,079	146
EBITDA	(119)	37	134	28
EBITDA Margin (%)	NA	3.87%	11.05%	16.09%
Depreciation	27	29	39	11
Finance Cost	21	6	7	1
Other Income	47	17	21	-
PBT before Exceptional Items	(120)	19	109	16
Profit/(Loss) in joint venture	(1)	-	-	-
PBT	(121)	19	109	16
Tax	(3)	(12)	4	-
PAT	(118)	31	105	16
PAT Margin (%)	NA	3.25%	8.66%	9.20%
Other Comprehensive Income	1	-	-	-
Total Comprehensive Income	(117)	31	105	16
Diluted EPS (INR)	(4.43)	1.11	2.00	0.30

Consolidated Balance Sheet



SUDITI INDUSTRIES LTD.

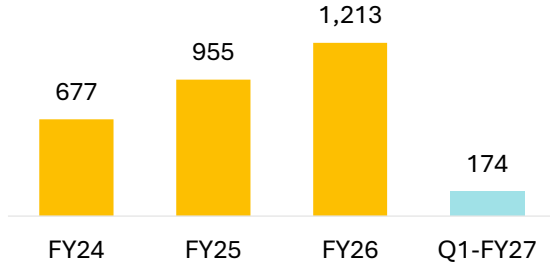
GIMI & JONY

Particulars (INR Mn)	FY24	FY25	FY26
Equity			
Equity share capital	264	396	496
Other equity	(477)	(221)	123
Share warrants/Application money	-	85	137
Non-Controlling Interest	(3)	-	-
Total Equity	(216)	260	756
Liabilities			
Non-Current Liabilities			
Financial Liabilities:			
- Borrowings	15	21	23
Provisions	5	7	6
Other non-current liabilities	51	35	16
Total Non-Current Liabilities	71	63	45
Current Liabilities			
Financial Liabilities:			
- Borrowings	39	58	45
- Trade payables	227	270	274
- Other financial liabilities	21	11	11
Provisions	2	1	3
Other current liabilities	321	257	56
Total Current Liabilities	610	597	389
Total Equity & Liabilities	465	920	1,190

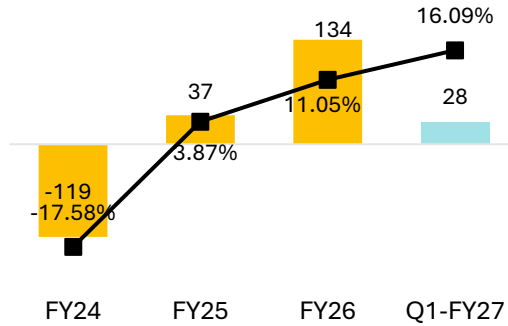
Particulars (INR Mn)	FY24	FY25	FY26
Non-Current Assets			
Property, Plant and Equipment	112	54	73
Right of use assets	-	46	45
Intangible assets	-	192	182
Financial Assets:			
- Loans	10	9	11
- Others financial assets	6	2	6
Deferred tax assets (net)	5	17	13
Total Non-Current Assets	133	320	330
Current Assets			
Inventories	90	82	66
Financial Assets:			
- Trade receivables	200	410	586
- Cash and cash equivalents	2	10	151
Current Tax Assets (Net)	15	16	8
Other Current Assets	25	82	49
Total Current Assets	332	600	860
Total Assets	465	920	1,190

Consolidated Financial Performance

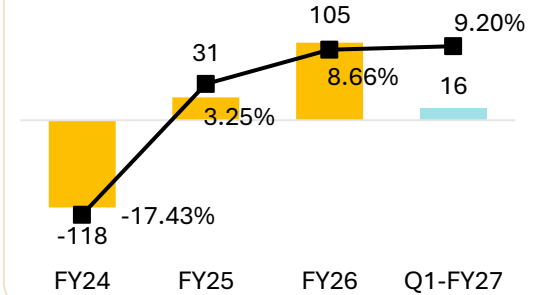
Operational Income (INR Mn)



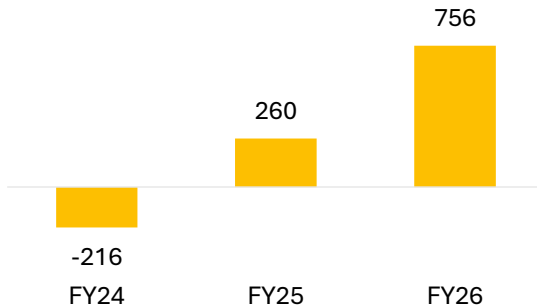
EBITDA (INR Mn) and EBITDA Margins (%)



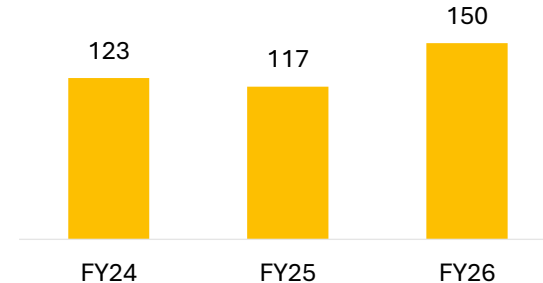
PAT (INR Mn) and PAT Margins (%)



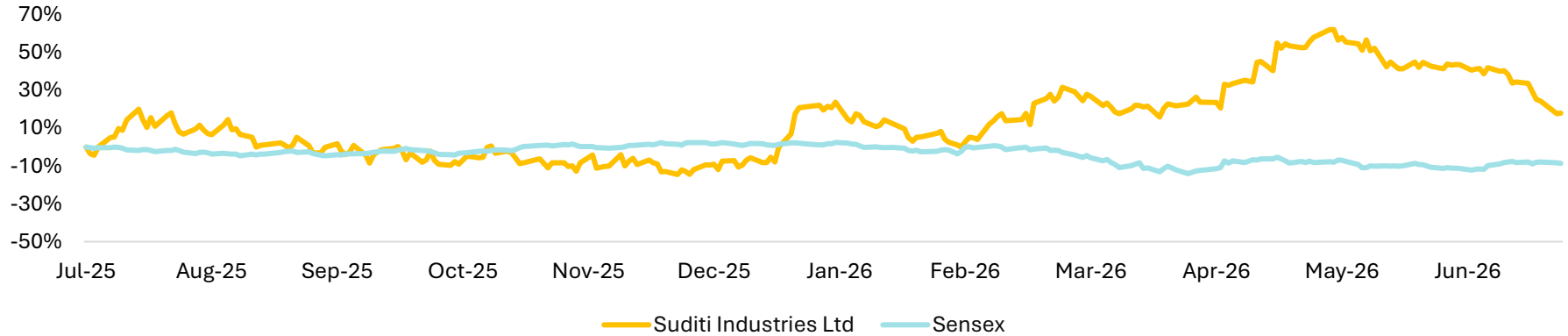
Net Worth (INR Mn)



Receivable Days



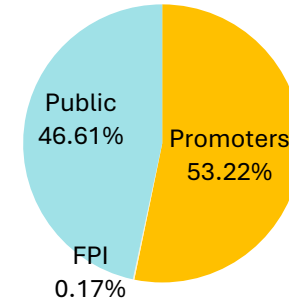
Share Price up to 30th June, 2026



Price Data (As on 30th June, 2026)

Face Value (INR)	10.00
Market Price (INR)	75.96
52 Week H/L (INR)	108.00/52.00
Market Cap (INR Mn)	3,768.15
Equity Shares Outstanding (Mn)	49.61
1 Year Avg Trading Volume ('000)	55.05

Shareholding Pattern (As on 30th June, 2026)



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For further details, please feel free to contact our Investor Relations Representatives:



Mr. Anuj Sonpal
Valorem Advisors

Tel: +91-22-3507-5100

Email: suditi@valoremadvisors.com

To access the Investor Kit link and/or request a meeting click here: <https://www.valoremadvisors.com/suditi>



SUDITI INDUSTRIES LTD.

GIMI & JONY

THANK YOU

