



May 25, 2026

BSE Limited

Corporate Service Department,
1st Floor, P. J. Towers,
Dalal Street,
Mumbai 400 001

Scip Code: 504067

The National Stock Exchange of India Limited

Exchange Plaza, 3rd floor,
Plot No. C/1, 'G' block,
Bandra Kurla Complex, Bandra (E),
Mumbai 400 051

Symbol: ZENSARTECH

Sub: Disclosure under Regulation 30 (6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Dear Sir/Madam,

In continuation to our letter dated May 21, 2026, please find enclosed herewith Investor's Presentation which will be made during RPG Annual Investor Conference 2026.

Kindly take the same on record.

Thanking you,

For **Zensar Technologies Limited**



Anand Daga
Company Secretary

Encl.: As above



zensar

**Zensar
Technologies Ltd.**

May 2026

 **Annual Investor Conference**

Disclaimer

This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements.

The information contained in these materials has not been independently verified. None of the Company, its Directors, Promoter or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this document or its contents or otherwise in connection with this document, and makes no representation or warranty, express or implied, for the contents of this document including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this document or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. The information and opinions contained in this presentation are current, and if not stated otherwise, as of the date of this presentation. The Company undertake no obligation to update or revise any information or the opinions expressed in this presentation as a result of new information, future events or otherwise. Any opinions or information expressed in this presentation are subject to change without notice.

This presentation does not constitute or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of Zensar Technologies Limited (the "Company"), nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment, therefore. Any person/party intending to provide finance/invest in the shares/businesses of the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision. This presentation is strictly confidential and may not be copied or disseminated, in whole or in part, and in any manner or for any purpose. No person is authorized to give any information or to make any representation not contained in or inconsistent with this presentation and if given or made, such information or representation must not be relied upon as having been authorized by any person. Failure to comply with this restriction may constitute a violation of the applicable securities laws. The distribution of this document in certain jurisdictions may be restricted by law and persons into whose possession this presentation comes should inform themselves about and observe any such restrictions. By participating in this presentation or by accepting any copy of the slides presented, you agree to be bound by the foregoing limitations.

FINANCIAL PERFORMANCE

\$643.7M

▲ +3.1% YoY

Total Revenue

\$319.5M

▲ 10% YoY

Net Cash Position

912.7 M

▲ +17.8% YoY

Order Book

36% OB AI Influenced

31.9%

▲ +220 bps YoY

Gross Margin

16.0%

▲ +50 bps YoY

EBITDA Margin

13.5%

▲ +120 bps YoY

Net Profit Margin

CLIENTS & MARKETS

178

▲ 7.2% YoY

Active Customers

74.6

Customer Satisfaction Survey

▲ +470 bps YoY

3

Regions Served

North America · UK & EU · Africa

4

Industry Verticals

BFSI · MCS · HLS · TMT

30+

Global Locations

India · USA · UK · Europe · Africa

PEOPLE & TALENT

10,770+

▲ 77 YoY

Employees Worldwide

88



▲ +500 bps YoY

Happiness Index

3,515

▲ 3.5% YoY

Gross Hires Added in FY

9.8%

▼ -10 bps YoY

Voluntary Attrition (LTM)

30.2%

▲ +60 bps YoY

Women Employees

Artificial Intelligence

Enterprise adoption gaining traction
Challenges with data, governance, and ROI



Tariff, trade & geopolitical uncertainties

Client Budget Cuts

Higher input costs, reduced discretionary tech spend

Stock Market Reaction

Nifty IT Index **declined 25%** in 2026 (as of April)
Firms dependent on heavy U.S. revenues hit hardest.

GCC proliferation

Eating into IT firm's share :

Grew from :

FY19 - 1,285 GCC
FY25 - 1,800 with 2 Mn+ Professionals,
FY30 - 2,400 with @ \$150 billion @18% CAGR.

US Immigration tightens

Margin Pressure

Operating margins may shrink owing to higher costs

Offshore Expansion

Accelerated work transfer to India impacting revenue

NASSCOM revises projections

Revision to **\$350B by 2030** from \$350B by 2026
Growth rate expected in **low single digits**

FY 25 E - \$ 283 B (5.1% Growth)

FY 26 E - \$ 300 B (6.1% Growth)

Our strategic focus areas in FY27

Transforming Zensar Into an AI-Native Organization

Improving Farming Efficacy to Accelerate growth

Strengthening Verticalization solutioning

Strengthening Advisors & Alliance relationships

Strengthening the Service Line Engine

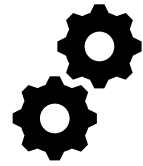
Winning & Executing large deals



AI-Native Organization – By Design

Enablers, industries, services, outcomes — one connected system

Powered by AI



Platforms & IP



85%+ AI- Native Workforce



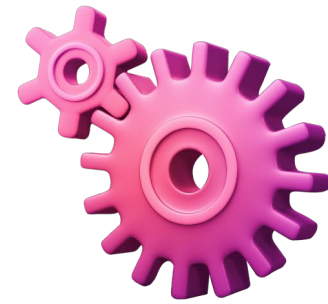
Strong Partnership Ecosystem



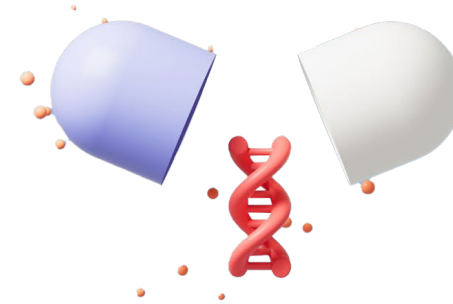
Co-innovation with Clients



Banking, Insurance & Financial Services



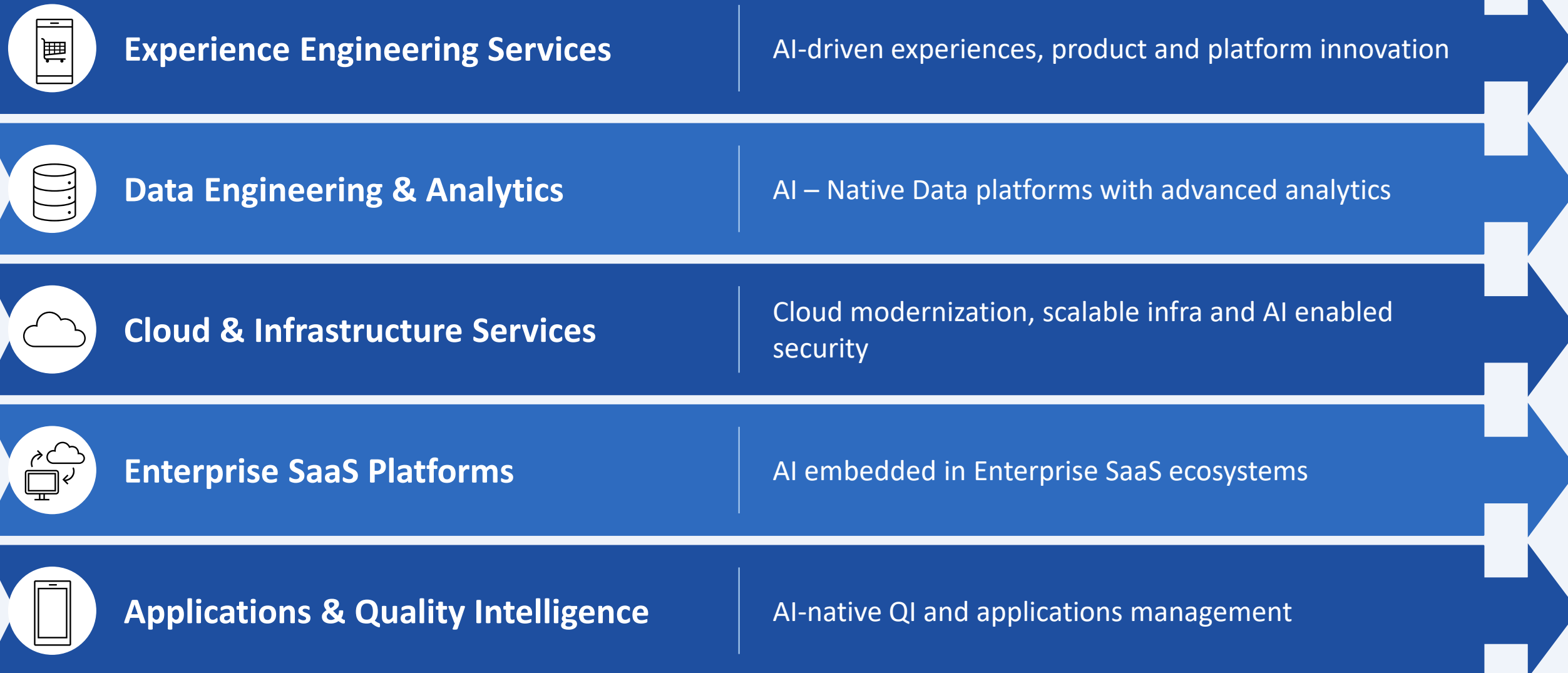
Manufacturing & Consumer Services



Healthcare & Life Sciences



Technology, Media & Telecommunication



Unlock

Growth with AI

Enable

Enterprise Agility

Accelerate

Time-to-Market

Maximize

Value creation

Drive

Simplification & Productivity at Scale

AI - Native Platforms

ZenseAI – New platform Launched

Pre-built, modular Agentic AI platform

ZenseAI.Engineering

- Products and platforms engineering, modernization & sustenance

ZenseAI.Data

- AI-Native Data Engineering and Governance

ZenseAI.Infra

- AIOps with real-time analytics
- Intelligent incident management

ZenseAI.Agentic Foundry

- Enterprise Agent Platform to discover, build, deploy, and govern autonomous Industry agents
- 40+ ready-to-use vertical and horizontal agents

AI Case study – [Fintech](#) & [Pharma](#)

AI-Native Offerings

Refined offerings to incorporate AI

Content, consulting & strategy

- AI Led Content Factory
- AI Visibility Intelligence

Legacy Modernization

- ZenseAI.Infra
- Operations management

Enterprise Engineering

- AI Foundry (Physical Labs)
- Forging Software – concept to Completion

Data and Smart Analytics

- Hawkeye
- Finops for AI

Next Gen AMS & Quality Engineering

- SD manager, RCA, SOP Generator
- ZenseAI.QI – QA for AI/ML

AI – Native Domain Solutions

Domain Solutions built over the year

AI for Banking & Financial Services: Agentic accelerators – Fraud Detection, KYC, Onboarding, Trade reco and Compliance

AI for Insurance: Agentic accelerator – Fraud Analytics, claim severity & frequency, ZenseAI.Guidewire

AI for Healthcare: SLM, LLM & Computer Vision powered precision diagnostics

AI for Retail and Manufacturing: Supply Chain control Tower, Market Basket, Inventory Optimization

Innovation and Partnerships

Innovation as a Service

- MOU with IIT Madras
- Co-Innovation with customers

Partnerships

- Partnership with Anthropic
- Awarded AWS Specialization on DE&A
- Elevated Partnership with Databricks & Snowflake

Powered by AI-Native Organization

Gen AI Assisted Development

Augment dev teams with Gen AI tools for improved velocity and quality

Ways of Working

Adopting AI in operations: Recruitment, Talent mapping, Policy BOT & Finance

AI-Native Talent

85%+ AI certified workforce.
Vibe-thon and Hackathons to spark innovation

Backed by a strong partnership ecosystem



Strategic partnerships



GTM Lead

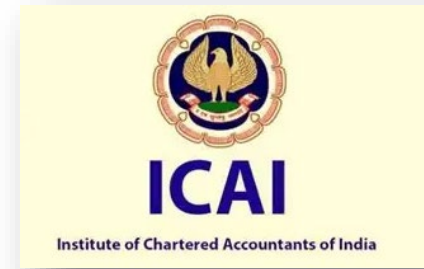


60+ awards and recognitions received during the year

Industry Awards



Top 50 India, Top 25 IT/IT-BPM, Top 100 Women
Best Companies to Work For - GPTW®



ICAI Sustainability Award
Excellence in BRSR reporting



Top Employer in South Africa
4th consecutive year



Exemplar of Inclusion
Most Inclusive Companies

Winner
Best Companies for Women



Diamond Award-Energy Management
Corporate Excellence Conference



Graham Bell Star Rating Award
Innovative Supply Chain Control



Future Skills Award
Excellence in Learning Management Technology

Training APEX (MVP) Award
5th consecutive year



GCC Leadership Award
Skilling & Education category



Proudly South African Member
Local skills development

Analyst Recognitions



14
Analyst Recognitions



13
Analyst Recognitions



17
Analyst Recognitions

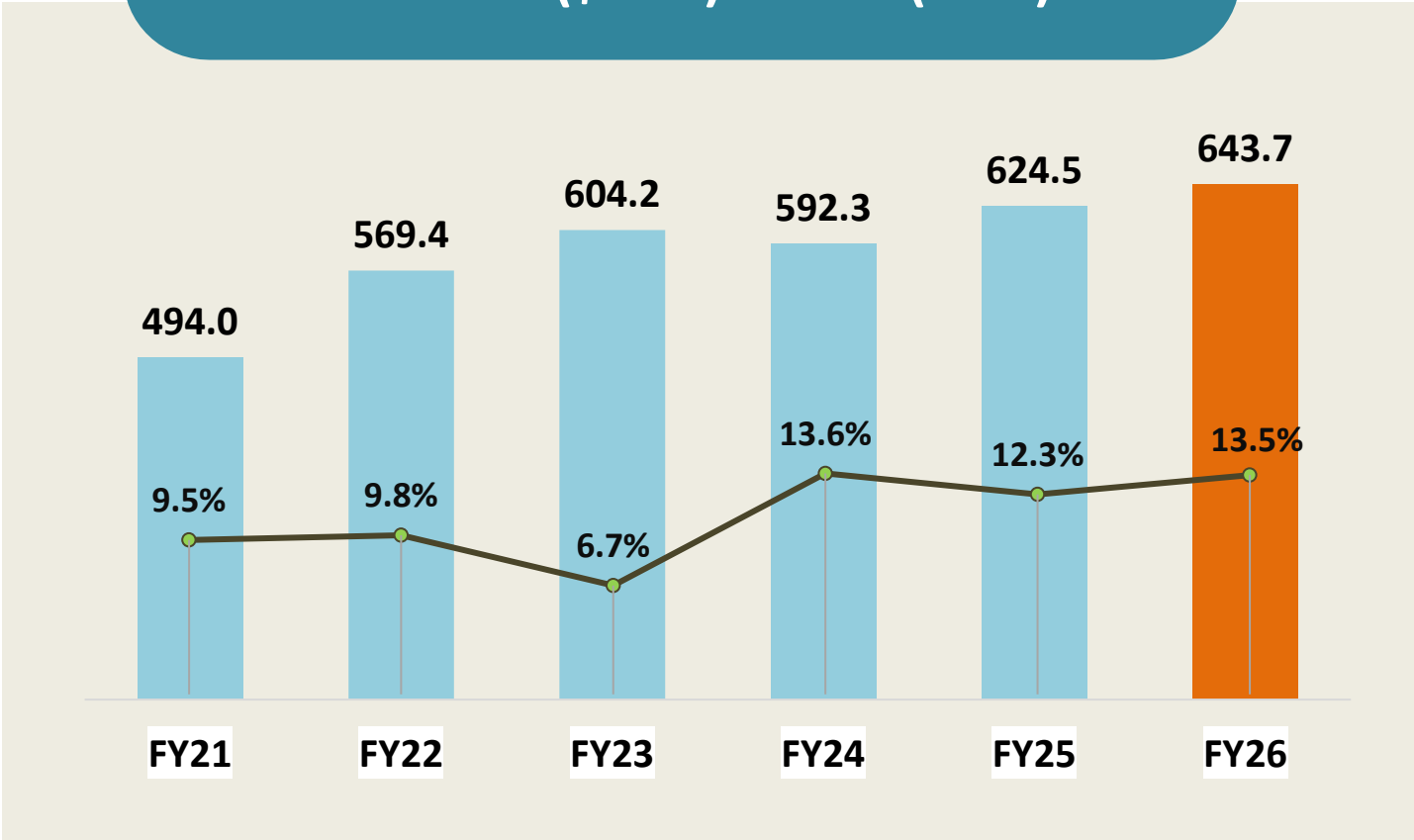
Whitelane Research

Strong Performer

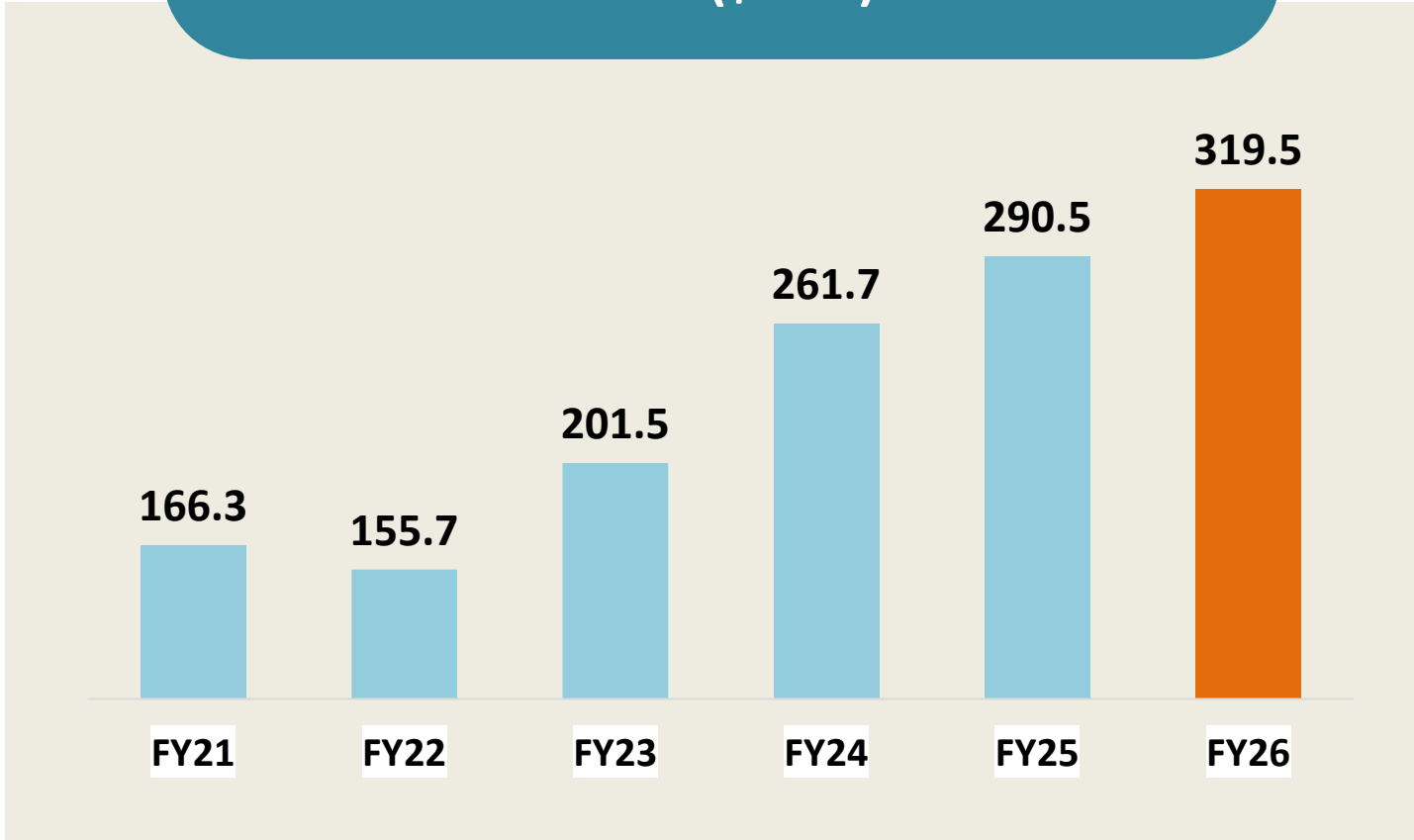
Revenue growth, Client centricity and employee happiness



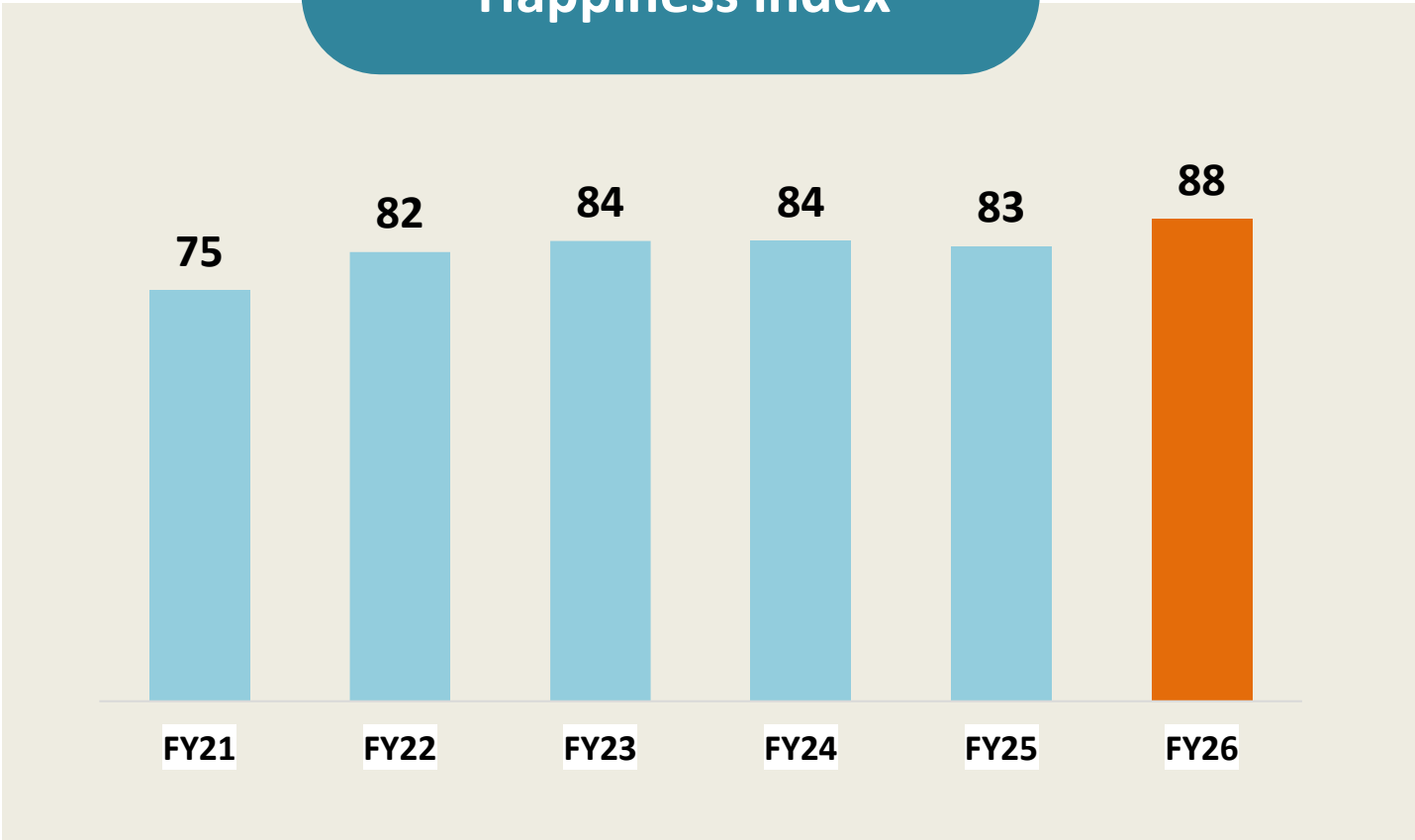
Revenue (\$ Mn) & PAT (In %)



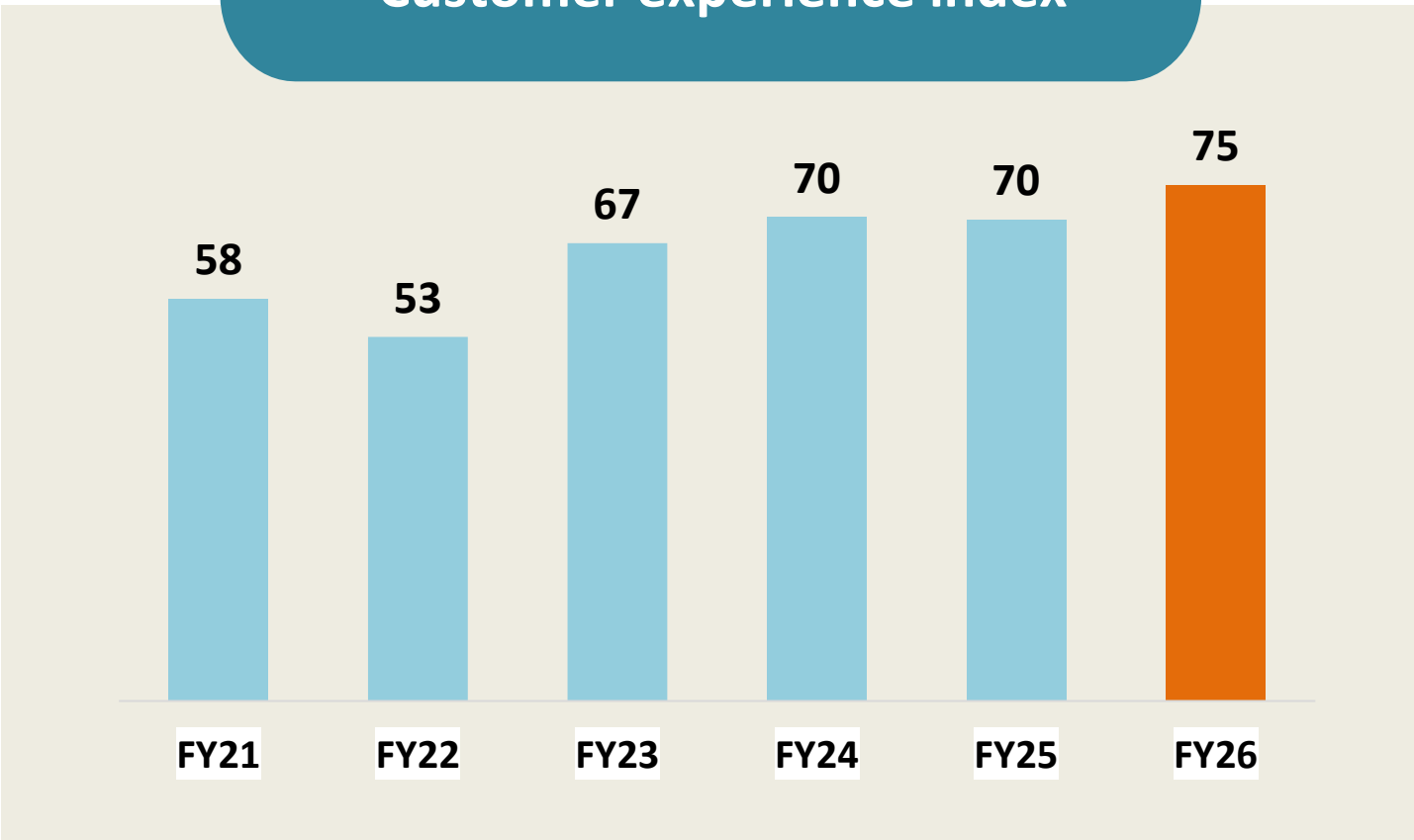
Cash (\$ Mn)



Happiness index



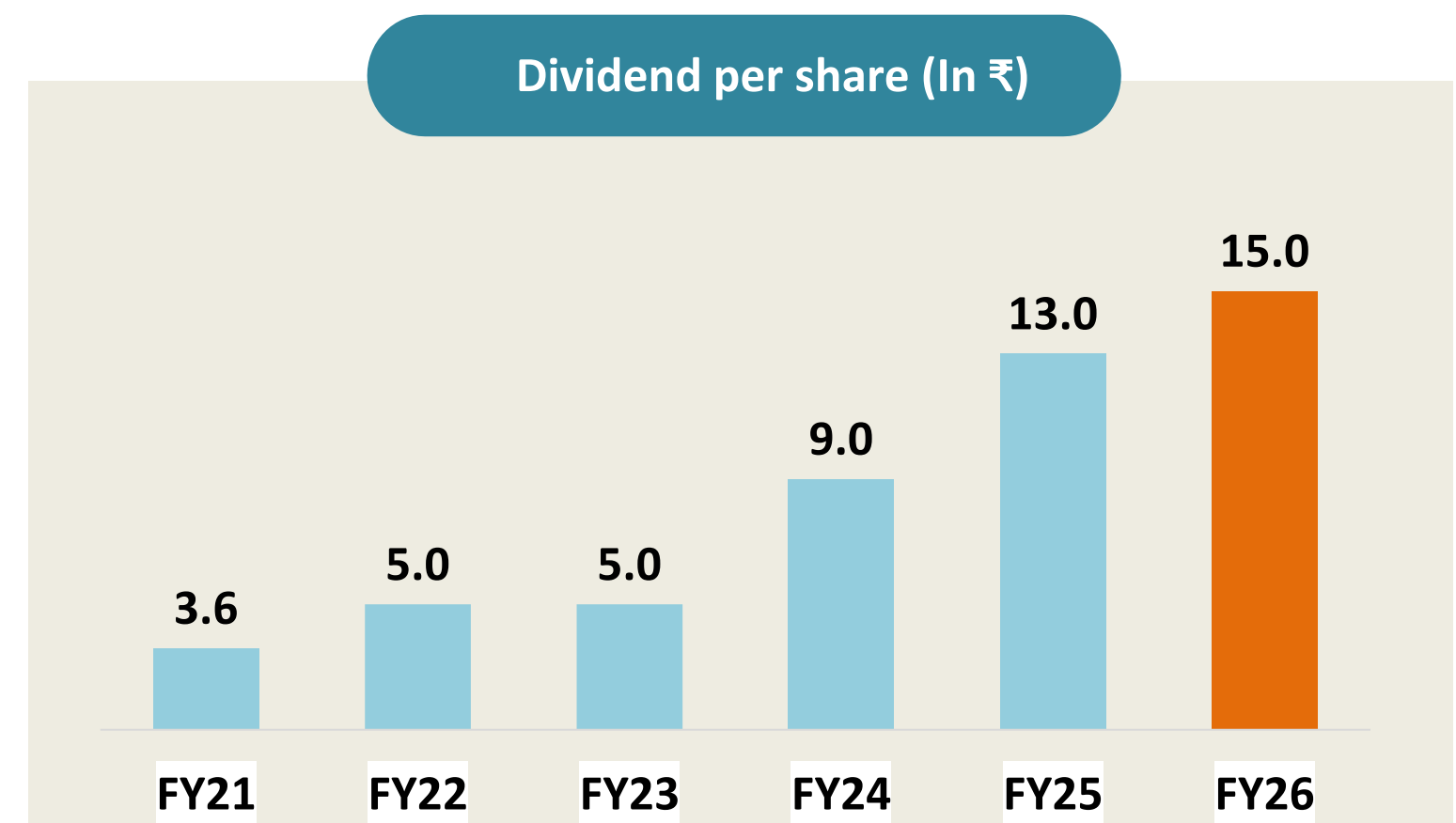
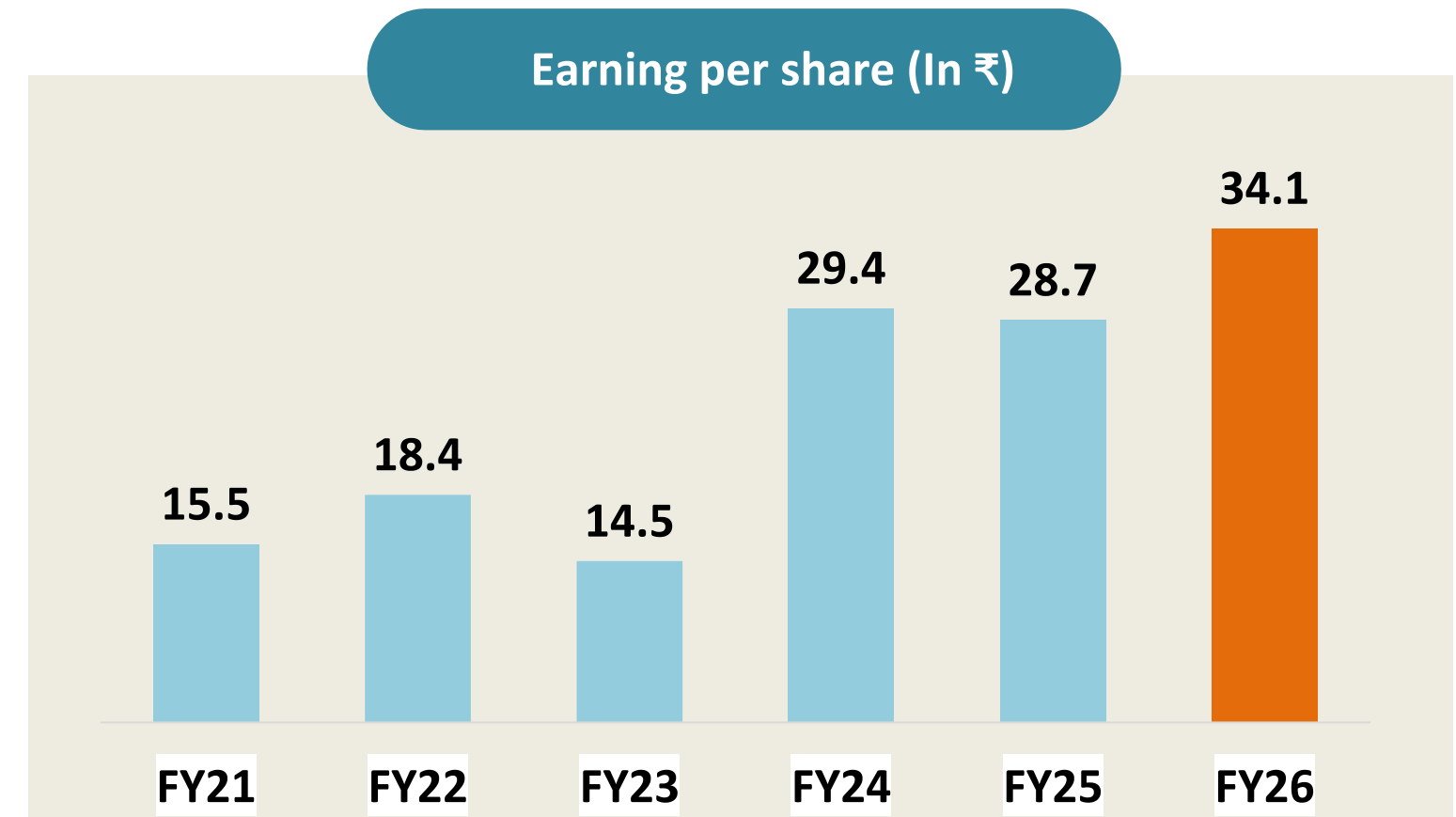
Customer experience index



₹15

The Board of Directors have approved dividend of **₹15 per share for Financial year 2026**, which is **750% of face value*** and up in comparison to FY25 Dividend of ₹13 per share.

This reflects as **~44%** of Earning per share paid out as dividend.



*The dividend is subject to approval at the upcoming AGM.

ENVIRONMENT

~27%

Reduced GHG emissions
FY25 - 1,858 | FY26 : 1,358

SOCIAL

169,390+

Lives touched through community development programs since FY21

GOVERNANCE

810

BitSight Security Rating **Highest** bracket

ENERGY & WATER

- › Renewable energy share
FY22 - 7.2% | FY25 - 54.3% | FY26 – **60.3%**
- › Pune campus certified '**100% water positive**'

★ RECOGNITION

- › **5+ consecutive years** Top 100 Best Companies for Women in India & Most Inclusive Companies
- › Bronze — LGBTQ+ Inclusion, (IWEI)

TRAINING COVERAGE

- › Ethics training: **97%**
- › ESG training : **88%**
- › POSH / Anti-bribery : **99%**

CERTIFICATIONS

- › IGBC **Green Campus** Platinum rating— Zensar Pune
- › Ecovadis **87th** Percentile, S&P Global **88th** Percentile
- › **Leadership category** in CDP, Crisil and NSE rankings
- › Certified ISO 14001, 50001

PEOPLE METRICS

- › **30.2%** women employees, up 60 bps YoY
- › Happiness Index Score: **88**, up 500 bps YoY
- › Average training hours per employee
FY24 - 58 | FY26 - **105**

COMPLIANCE & SUPPLY CHAIN

- › Certified ISO 27001, 27301 & 9001
- › Robust risk governance framework
- › **91%** of A & B-class suppliers assessed on sustainable procurement criteria

125+ Client India visits in FY26, multiple CoE's opened

Opened Centers of excellence

India Client visits

Zensar expands its European footprint with the inauguration of our new Technology Delivery Center in Belgrade, Serbia.



Inaugurated our new CIS Experience Center in Pune —space designed to bring our Infrastructure to life.



125+

Client visits, across Pune, Bangalore & Hyderabad.

260+

Client (HC) catered to in India

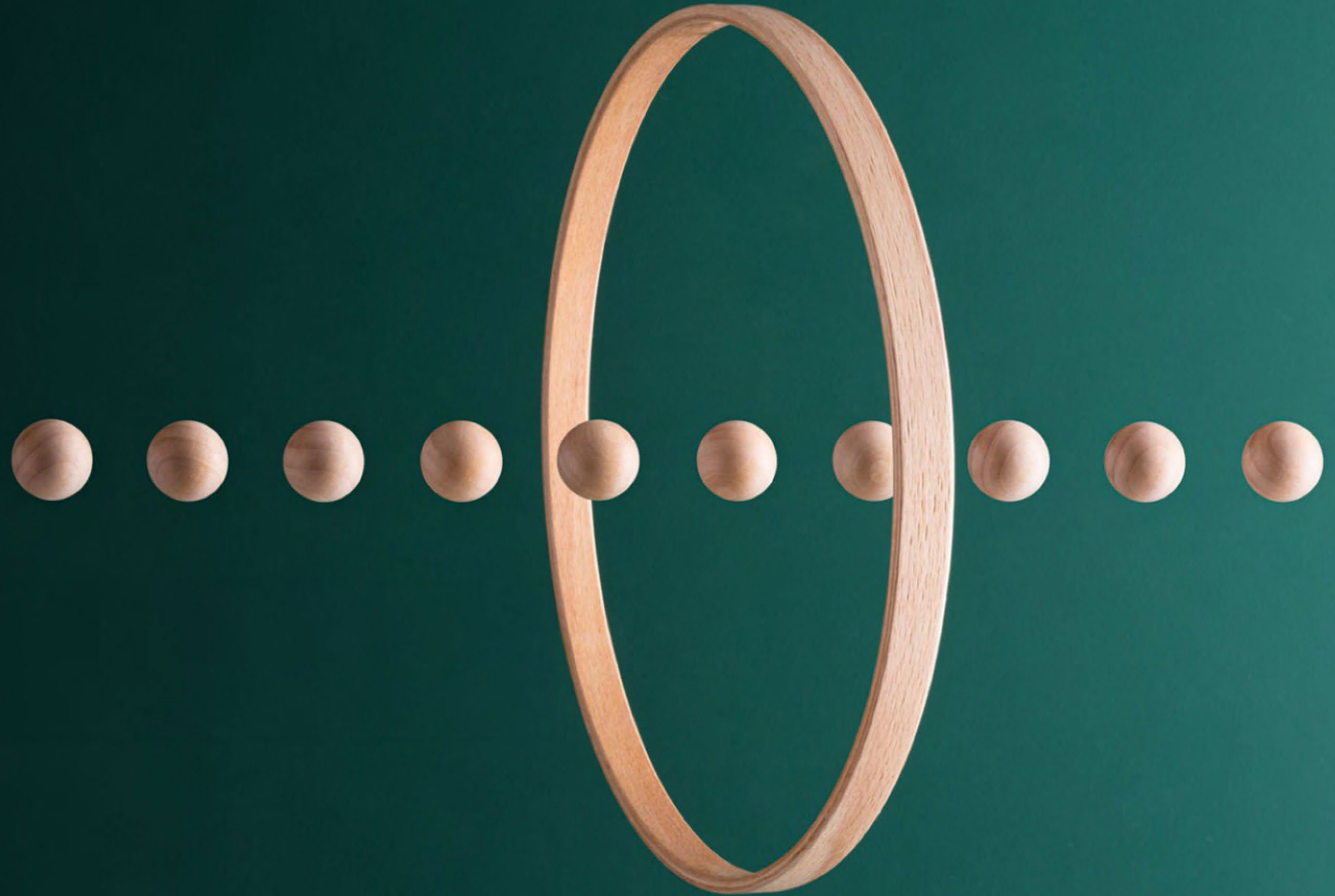
1200+

Zensarians involved

4.93/5

Average Client Visit Feedback rating

Thank you



zensar
An  RPG Company