



SUSAN ELECTRICALS INDIA LIMITED

(Formerly Known as Susan Electricals India Private Limited)

CIN: L31908DL2007PLC171215

Registered Office : 1703, 17th Floor, Nirmal Tower, 26, Barakhamba Road, Connaught Place, New Delhi- 110001

Corporate Office : E-5, 2nd Floor, Chander Nagar, Ghaziabad, Uttar Pradesh-201011

E-mail : office@seil.net.in, Contact Nos. : +91-11 45701633, +91-120-4331296, +91-73032744645

Date: 19.08.2026

To

The Manager Listing

BSE Limited

5th Floor, Phiroze Jeejeebhoy Towers,

Dalal Street, Fort, Mumbai – 400001

BSE Scrip Code: 544793

Subject: Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation 2015 -Investor Presentation

Dear Sir/Madam,

In accordance with Regulation 30 read with Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation 2015 as amended (Listing Regulations). Please find enclosed a copy of “Investor Presentation” in connection with the Unaudited Financial Results of the Company for the Q1 FY 27.

The presentation is made available at the Company ‘s Website and can be accessed through the link <https://seil.net.in/>

We request you to kindly take the aforesaid information on record.

Thanking You,

For Susan Electricals India Limited

Reshma Shukla

Company Secretary & Compliance Officer

Membership No.: A27717

Factory Unit : 1- 18/27 & 31, Site-IV, Sahibabad Industrial Area, Sahibabad Ghaziabad, U.P.-201010
Factory Unit : 2-AO-43, South Side G.T. Road Industrial Area, Amrit Steel Compound, Ghaziabad, U.P. - 201009

AN ISO 9001:2015 & 45001:2018 Company



SUSAN ELECTRICALS

— Q1FY27 INVESTOR PRESENTATION —



Disclaimer

This Presentation has been prepared by Susan Electricals India Limited solely for information purposes and should not be construed as an offer, invitation, recommendation, or solicitation to buy, sell, or subscribe to any securities. The information contained herein is based on data believed to be reliable; however, no representation or warranty, express or implied, is made regarding its accuracy, completeness, or fairness. The contents of this Presentation are intended to provide general information about the Company's business, operations, industry, financial performance, growth plans, and future outlook. Recipients should not rely solely on this Presentation for making any investment decision and are advised to conduct their own independent analysis and seek professional advice. Certain statements in this Presentation may constitute forward-looking statements, including but not limited to statements relating to the Company's future business prospects, revenue growth, profitability, capacity expansion, market opportunities, order inflows, operational performance, and strategic initiatives. Such statements are based on current expectations, estimates, assumptions, and projections and are subject to various risks, uncertainties, and other factors that may cause actual results to differ materially from those expressed or implied. The Company undertakes no obligation to update, revise, or publicly release any forward-looking statements, whether as a result of new information, future events, or otherwise. Past performance should not be regarded as an indicator of future performance. Neither the Company, its promoters, directors, management, advisors, employees, nor any of their respective affiliates shall be liable for any direct or indirect loss arising from the use of, or reliance upon, this Presentation or any information contained herein. By accessing this Presentation, recipients acknowledge and agree to the limitations and conditions set forth above.

COMPANY OVERVIEW

POWERING INDIA'S ELECTRICAL INFRASTRUCTURE



Susan Electricals India Limited is a manufacturer of winding wires, conductors and power cables catering to government utilities, EPC companies and private sector customers across India.



REVENUE

26,935.66

Lakhs

(FY26)



EBITDA MARGIN

11.91%

(FY26)



PAT

1,824.64

Lakhs

(FY26)



MANUFACTURING UNITS

3

CORE PRODUCTS



Winding Wires & Strips



Aluminium Conductors



LT Cables (Armoured, Unarmoured)



HT Cables



Aerial Bundled Cables



Medium Voltage Covered Conductors

INDUSTRY FOCUS



Power Infrastructure



Transmission & Distribution



Utilities



Industrial & EPC Sector



Railways



OPERATIONAL HIGHLIGHTS



Incorporated in
2007



Experienced
workforce



Registered
Office
Delhi



Corporate Office
Ghaziabad,
Uttar Pradesh

MANUFACTURING INFRASTRUCTURE



Unit I

Winding Wires
& Strips



Unit II

LT Cables
(Armoured, Unarmored,
XLPE, PVC)



Unit III

LT & HT Cables
(Armoured, Unarmored,
XLPE, PVC)

CLIENT SEGMENTS



Government DISCOMs



EPC Companies



Infrastructure Companies



Cable & Wire Manufacturers



Railways

PRODUCT PORTFOLIO

Engineered to deliver superior performance, reliability and efficiency across the entire power value chain.



NEW / FOCUS PRODUCT



WINDING WIRES & STRIPS

- High conductivity
- Superior insulation
- Consistent performance
- Wide range of sizes



Application:
Transformers, Motors,
Generators & Appliances



ALUMINIUM CONDUCTORS

- High strength-to-weight ratio
- Excellent conductivity
- Corrosion resistant
- Suitable for overhead lines



Application:
Overhead Transmission
& Distribution Lines



LT CABLES (Armoured, Unarmoured, XLPE, PVC)

- Reliable & safe
- High insulation resistance
- Flexible & durable
- Suitable for low voltage applications



Application:
Residential, Commercial,
Industrial Wiring & Railways



HT CABLES

- Designed for high voltage applications
- Enhanced electrical performance
- High mechanical strength
- Long service life



Application:
Power Plants, Substations,
Industrial Installations & Railways



MEDIUM VOLTAGE COVERED CONDUCTORS

- Used for replacing bare transmission line conductors
- Reduces line loss
- Ensures safety of humans and animals



Application:
Overhead Transmission
& Distribution Lines



QUALITY ASSURED
PRODUCTS



RELIABLE
PERFORMANCE



ADVANCED
MANUFACTURING



WIDE APPLICATION
ACROSS SECTORS

MANAGEMENT COMMENTRY

“We are pleased to have delivered strong growth in Q1 FY27, supported by robust execution, an evolving product mix and improving EBITDA per unit across our product portfolio. The performance reflects the continued strengthening of our execution capabilities, customer relationships, and presence across the power transmission and distribution ecosystem.

A key strategic focus is the **continued shift in our product mix towards LT and HT Cables and MVCC, where we see greater value addition and stronger margin potential compared with our traditional Winding Wire business.** The change in revenue mix during the quarter reflects this strategic direction, with higher-value cable products contributing an increasingly larger share of our business. **We believe this transition will support further improvement in EBITDA per unit and overall profitability.**

Our unexecuted order book stood at approximately ₹142.39 crore as of June 30, 2026, providing strong near-term revenue visibility, with a significant portion expected to be executed over the next three months. In addition, **our active order pipeline of approximately ₹150 crore** provides further visibility for sustained growth in the coming quarters.

We are making steady progress on our **capacity expansion plans, which remain on track for commercial operations from February 2027.** The expansion will add 4,500 Km p.a. of capacity, increasing installed capacity from 7,500 Km to 12,000 Km p.a., representing a 60% increase. This additional capacity will strengthen our ability to cater to growing demand across LT, HT, and other higher-value cable segments.

Going forward, supported by strong demand visibility, faster execution capabilities, an improving product mix, and better operating leverage, we expect to sustain our multifold growth trajectory through FY27.”



VISHAL JAIN

Chairman & Managing Director
Susan Electricals India Limited



MANAGEMENT TEAM



Experienced leadership driving our vision forward



Vishal Jain

Chairman & Managing Director

- Promoter of the Company.
- Extensive experience in the wires and cables industry.
- Leads strategic planning, business development and overall management.
- Strengthens long-term relationships with key clients across government and private sectors.



Vinod Kumar Pujari

Whole Time Director

- Promoter of the Company.
- Extensive experience in the wires and cables industry.
- Oversees production operations, supply chain management and quality control.
- Focused on operational efficiency, capacity expansion and cost optimization.



LALIT SHARMA

Whole Time Director

- Associated with the Company since 17 February 2015.
- Extensive experience in the wires and cables industry.
- Provides strategic guidance on business growth and corporate strategy.
- Supports in strengthening client relationships and market expansion.



**VISIONARY
LEADERSHIP**



**STRATEGIC
DIRECTION**



**OPERATIONAL
EXCELLENCE**



**STRONG GOVERNANCE
PRACTICES**



**COMMITMENT TO
SUSTAINABLE GROWTH**



MANAGEMENT TEAM



Experienced leadership driving our vision forward



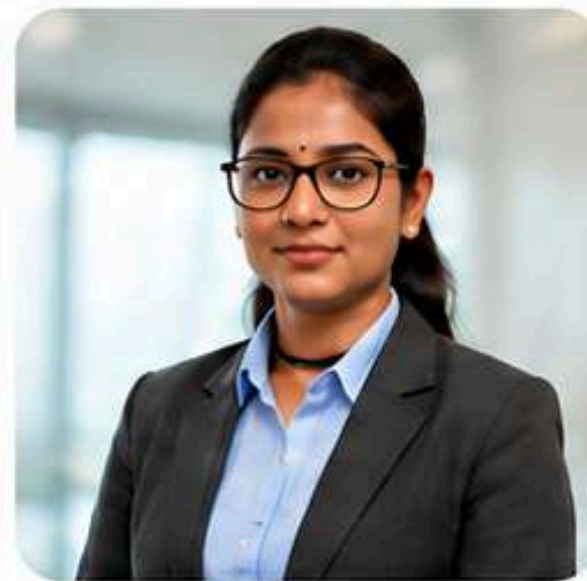
Mahak Jain
Promoter

- Promoter of the Company.
- Holds a key role in the overall management and strategic planning of the business.
- Actively involved in branding, marketing initiatives and strengthening customer relationships.



Ved Prakash
Chief Financial Officer (CFO)

- Associated with the Company since 10 January 2023.
- Qualified finance professional with experience in finance and accounts.
- Leads financial planning, risk management, budgeting and investor relations.
- Educational Qualification: B.Com



Reshma Shukla
Company Secretary & Compliance Officer

- Associated with the Company since 01 December 2025.
- Qualified Company Secretary with expertise in corporate laws and compliance.
- Ensures adherence to statutory requirements and good corporate governance practices.
- Educational Qualification: CS, B.Com



VISIONARY
LEADERSHIP



STRATEGIC
DIRECTION



OPERATIONAL
EXCELLENCE



STRONG GOVERNANCE
PRACTICES



COMMITMENT TO
SUSTAINABLE GROWTH

MILESTONES

OUR JOURNEY OF GROWTH AND EXCELLENCE



2007

Company founded; began manufacturing of Copper & Aluminium Winding Wires & Strips, used in the manufacturing and repairing of Distribution and power transformers.



2008

Started supplying winding wire & Strips to the leading private transformer manufacturing company



2014

Entered the Government sector power utility and covered many Government power distribution companies



2022-23

Diversified into LT Cable and Conductor Manufacturing by establishing a large manufacturing unit; started supplying to government utilities



2024-25

Launched High-Tension (HT) Cable division up to 33 kV by establishing another large manufacturing unit; started supplying HT & LT cables in big scale to major EPC contractors



2025

Launched Medium Voltage Covered Conductor (MVCC), started supplying to new government utilities



2026 Onwards

Capacity Expansion and Geographical Expansion underway with plan to ramp up sales of Aluminium Conductors



DRIVEN BY PURPOSE

Focused on building a stronger tomorrow



BUILT ON TRUST

Delivering value through quality and reliability



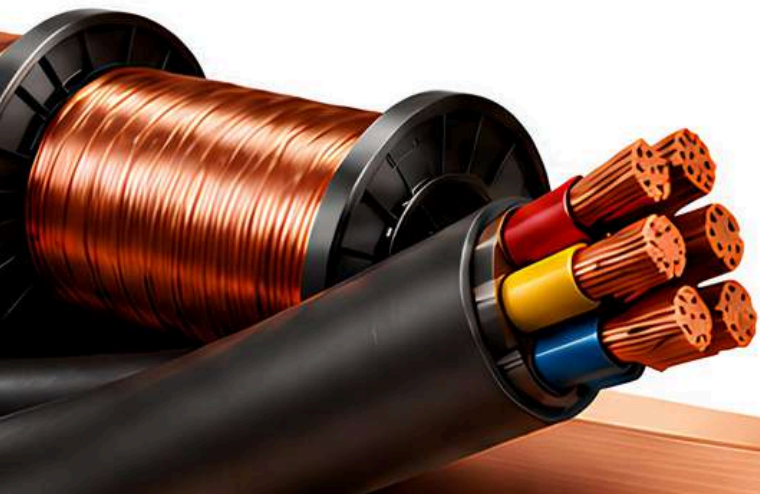
EXPANDING HORIZONS

Strengthening capabilities, enhancing capacity



POWERING PROGRESS

Energizing India's infrastructure growth



OUR MANUFACTURING INFRASTRUCTURE

State-of-the-art facilities, advanced technology and efficient processes to deliver high quality products consistently.



UNIT I: WINDING WIRES & STRIPS

 **Manufacturing Unit - I :** Plot No. A0-43, SSGT Road, Ghaziabad-201009, Uttar Pradesh

 **Installed Capacity –** 3,307.50 Tonnes

 **Utilization –** 57.23% (FY25-26)



UNIT II: LT CABLES

 **Manufacturing Unit - II :** 18/27, Site-4, Sahibabad, Industrial Area, Ghaziabad- 201010, Uttar Pradesh

 **Installed Capacity –** 6,000.00 KM

 **Utilization –** 93.65% (FY25-26)



UNIT III: LT & HT CABLES

 **Manufacturing Unit - III :** Plot No. 18/31, Site-IV, Industrial Area, Sahibabad-201010 Ghaziabad, Uttar Pradesh

 **Installed Capacity –** 1,500.00 KM

 **Utilization –** 64.13% (FY25-26)



ADVANCED FACILITIES

Equipped with modern machinery and latest technology



QUALITY ASSURANCE

Rigorous quality checks at every stage of manufacturing



SKILLED WORKFORCE

Experienced professionals driving operational excellence



SUSTAINABLE OPERATIONS

Environment-friendly processes and responsible practices

CAPACITY EXPANSION PLAN

We are expanding our manufacturing capabilities to meet rising demand and strengthen our position in the High Tension (HT) and Medium Voltage Covered Conductor (MVCC) cable segment.

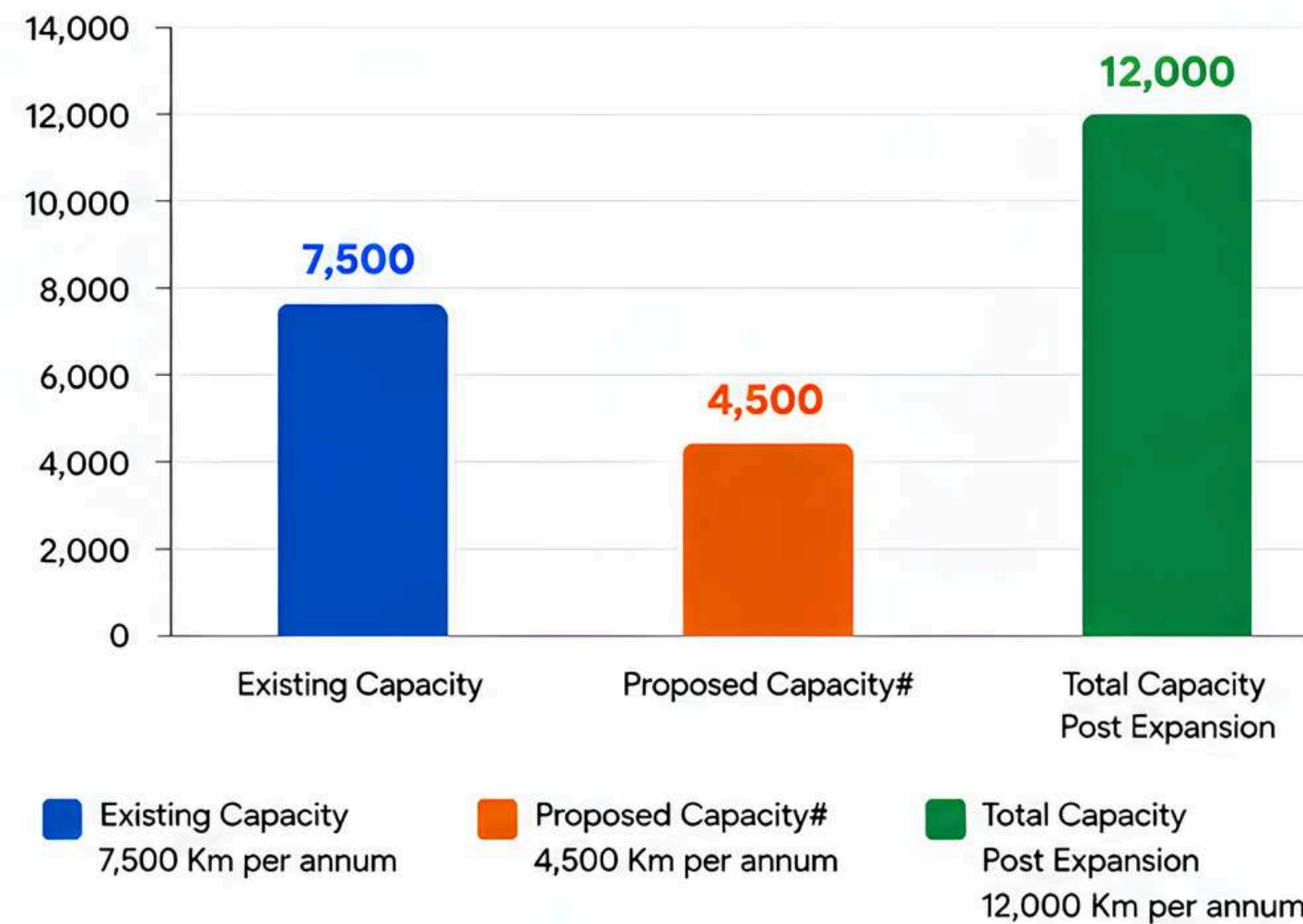


WHY CAPACITY EXPANSION?

- ✓ Rising demand for LT & HT power cables, aerial bunched cables, conductors and transformer winding wires from rural and urban electrification initiatives.
- ✓ Government initiatives like Saubhagya 2.0 and RDSS driving investment in distribution infrastructure.
- ✓ Need for enhanced capacity to support large-scale projects, reduce technical losses and improve network reliability.
- ✓ Focus on High Tension (HT) and MVCC cables to expand our product portfolio and customer base.
- ✓ Existing land has capacity for future expansion up to 22,000 Km per annum.

CAPACITY EXPANSION FOR LT & HT CABLES

(in Km per annum)



#15.00 Km × 300 Days = 4,500.00 Km per annum

DETAILS OF CAPACITY EXPANSION



Existing Facility:

Plot No. 18/31, Site-IV, Industrial Area, Sahibabad – 201010, Ghaziabad, Uttar Pradesh



Expansion Plan:

Construction of an additional shed and installation of a new 6 – 33 KV Triple Layer Continuous Catenary Vulcanization (CCV) Line along with related civil and structural works.



Total Estimated Cost of Project:

(₹1,080.96 lakh)



Funding:

1,029.49 Lakhs from Net Proceeds of the Offer Balance from Internal Accruals



Land Expansion Capacity:

Existing land has capacity for future expansion up to 22,000 Km per annum.



**Commercial
Production Target**
Feb 2027



Location of Expansion:

Plot No. 18/31, Site-IV, Industrial Area, Sahibabad – 201010, Ghaziabad, Uttar Pradesh



Proposed Line:

6 – 33 KV Triple Layer Continuous Catenary Vulcanization (CCV) Line

OUR CLIENTELE

Trusted by leading government utilities and organizations across India.

- UGVCL- Uttar Gujarat Vij Company Ltd.
- Jharkhand Bijli Vitran Nigam Limited
- Eastern Power Distribution Company of Andhra Pradesh Limited
- Madhyanchal Vidyut Vitran Nigam Limited
- Dakshinanchal Vidyut Vitran Nigam Limited
- Purvanchal Vidyut Vitran Nigam Limited
- South Bihar Power Distribution Company Limited
- Pachimanchal Vidyut Vitran Nigam Limited
- North Bihar Power Distribution Company Limited
- Madhya Pradesh Madhya Kshetra Vidyut Vitran Company Limited
- Uttar Haryana Bijli Vitran Nigam Limited
- Southern Power Distribution Company of Telangana Limited
- Jaipur Vidyut Vitran Nigam Limited
- Indian Railways



OUR CERTIFICATIONS & APPROVALS

Compliance-led edge in a largely unorganised industry

Multiple approvals, accreditations and certifications reduce direct competition from 500+ small players and qualify Susan for projects where compliance, quality and reliability are non-negotiable — positioning the company among the **TOP 20** wire and cable players in India.



ISO CERTIFICATIONS

- **ISO 14001:2015** – Environmental Management System
- **ISO 45001:2018** – Occupational Health & Safety Management System
- **ISO 9001:2015** – Quality Management System



TYPE TEST APPROVALS

- Central Power Research Institute (CPRI)
- Electrical Research and Development Association (ERDA)
- National Test House



ISI / BIS LICENCES

- **IS: 14255:1995** – CM/L 8700162818
- **IS: 398 (Part 2)** – CM/L 8700162717
- **IS: 694:2010** – CM/L 8700194722
- **IS: 7098 (Part 1)** – CM/L 8700162919
- **IS: 1554 (Part 1)** – CM/L 8700163147
- **IS: 398 (Part 4)** – CM/L 8700212613
- **IS: 7098 (Part 2)** – CM/L 8700196120
- **IS: 398 (Part 6)** – CM/L 8700213817



Compliance Edge



Quality Assurance

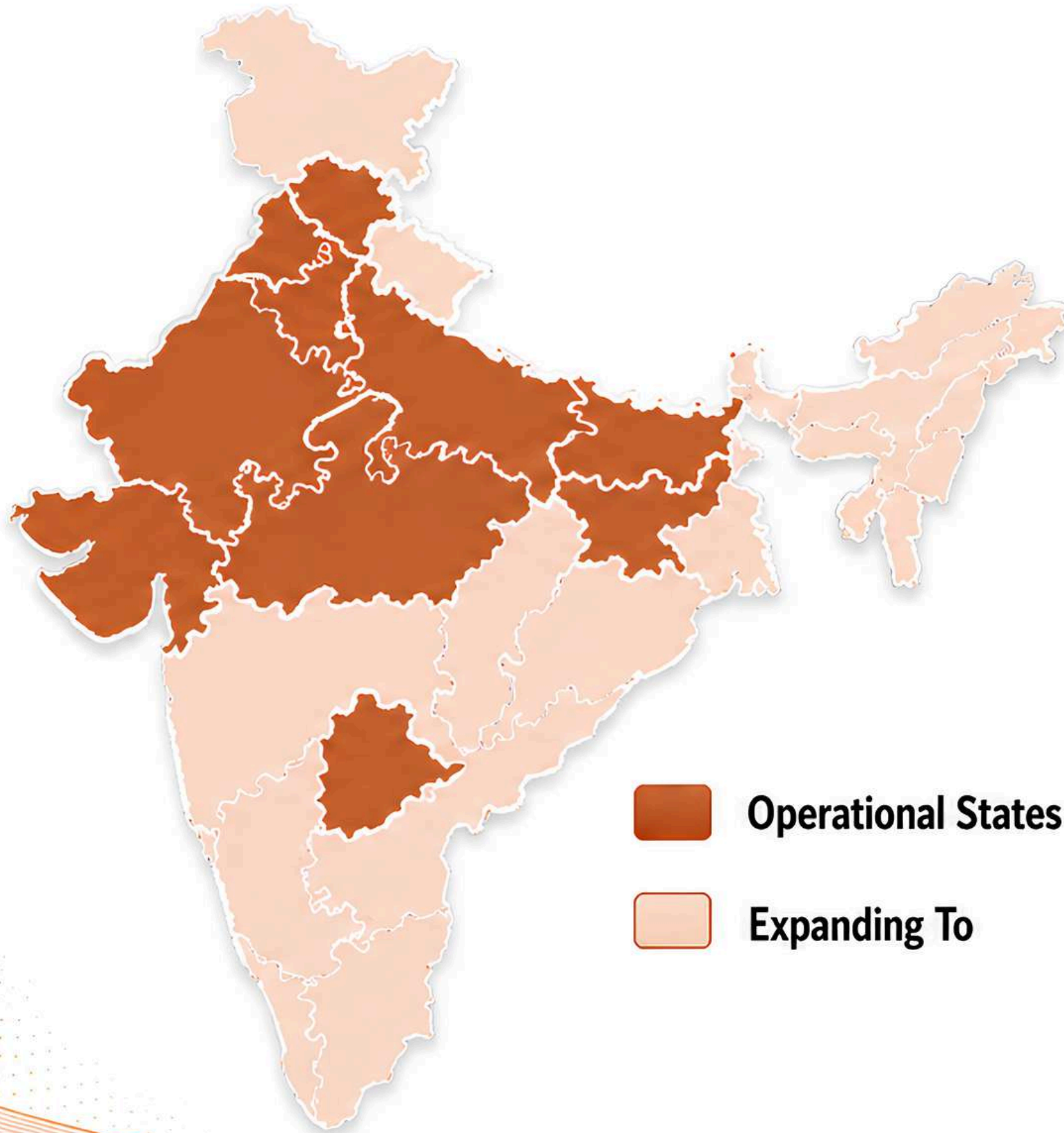


Government Tender Eligibility



Reduced Competition

GEOGRAPHICAL EXPANSION UNDERWAY



Operational States

Uttar Pradesh | Telangana | Rajasthan | Madhya Pradesh |
Jharkhand | Bihar | Haryana | Punjab | Gujarat



Expanding To

Kerala | Tamil Nadu | Uttarakhand | Karnataka |
Maharashtra | Andhra Pradesh | Chhattisgarh, and the
rest of India.

STRONG ORDER VISIBILITY

Healthy order book and active pipeline provide strong near-term growth visibility.



UNEXECUTED ORDER BOOK

₹142.39 Cr

As of 30 June 2026

A significant portion of the unexecuted order book is expected to be executed within the next **3 months**.

≡ TOTAL ORDER VISIBILITY ≡

₹292 Cr

As of 30 June 2026



ACTIVE ORDER PIPELINE

₹150 Cr

As of 30 June 2026

Provides healthy visibility and supports growth momentum in the near term.



Strong order visibility of **₹292 Cr** provides a healthy revenue pipeline and supports the Company's growth outlook going forward.

Q1 FY27 PERFORMANCE HIGHLIGHTS

Strong performance across key financial metrics in Q1 FY27 vs Q1 FY26, driven by higher scale of operations and improved profitability.

(₹ in Lakhs)



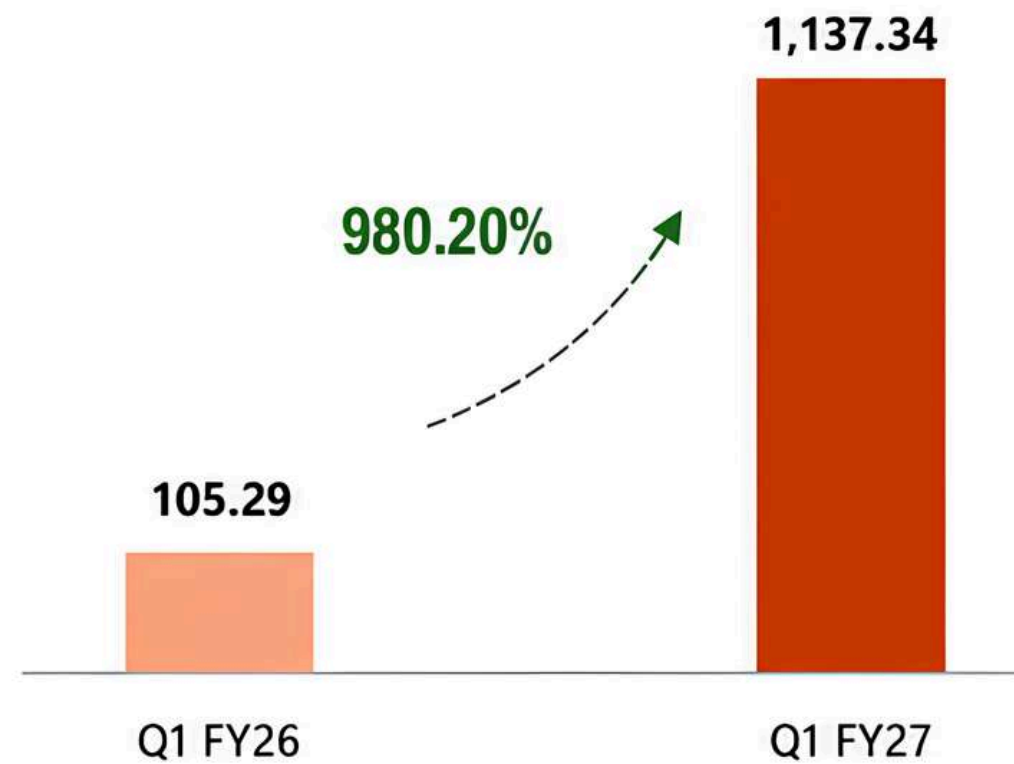
REVENUE FROM OPERATIONS

(₹ in Lakhs)



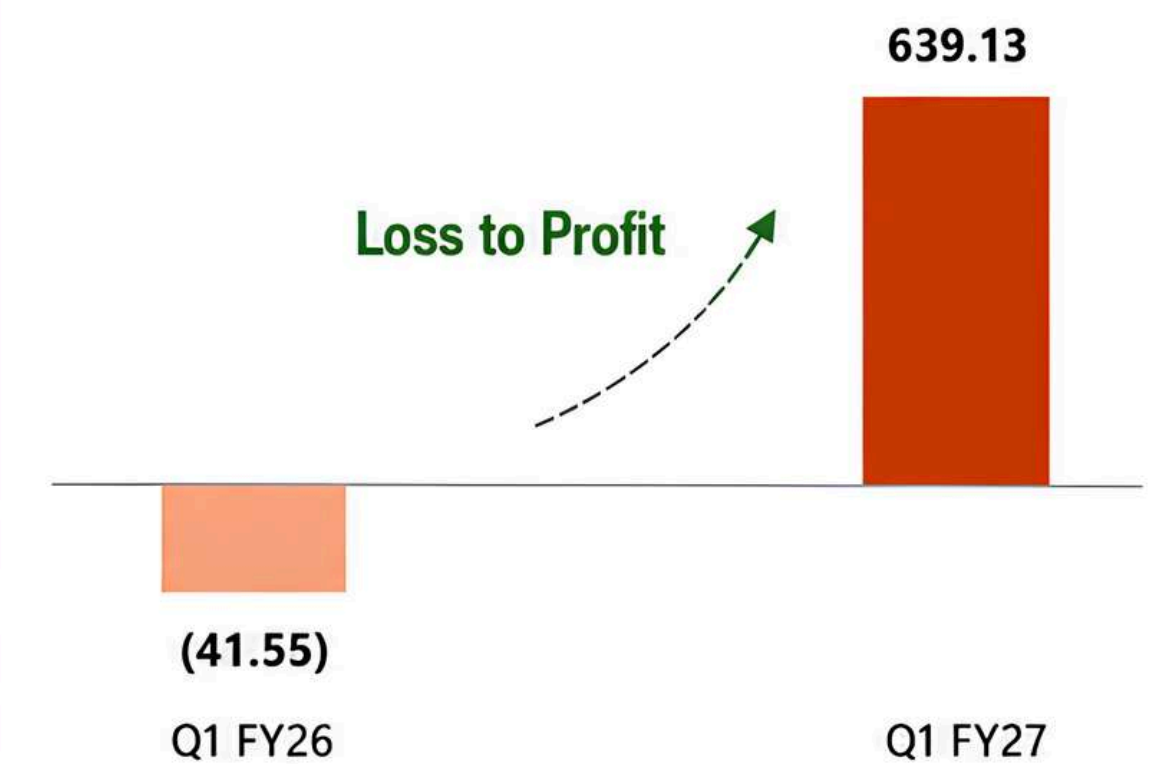
OPERATING PROFIT

(₹ in Lakhs)



PAT

(₹ in Lakhs)



Strong growth in scale of operations and profitability, delivering **higher revenue**, **higher operating profit** and **turnaround to profit** in Q1 FY27.

Note: Figures are rounded off to two decimal places.

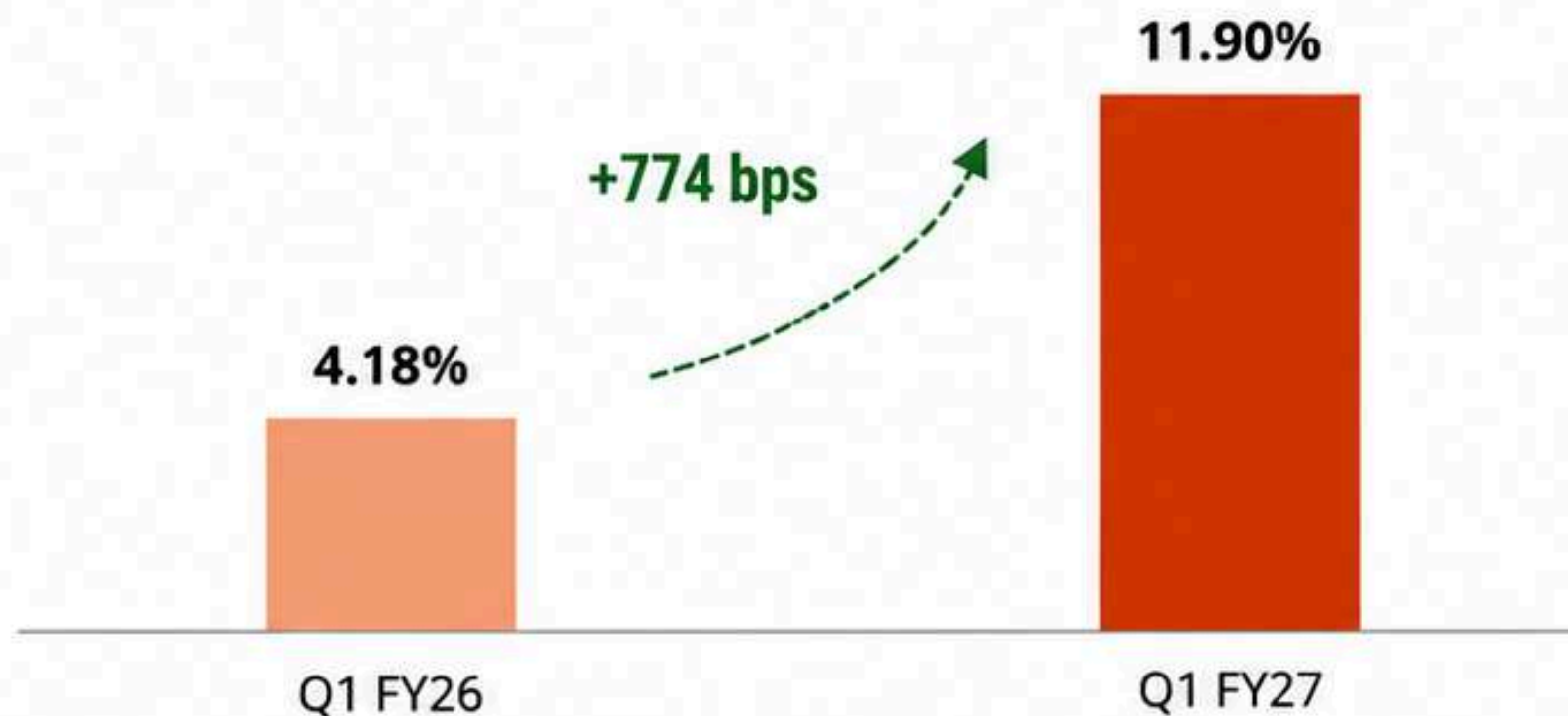
Q1 FY27 MARGIN HIGHLIGHTS

Significant improvement in operating and profit margins, driven by better product mix and operational efficiency.

(₹ in Lakhs)

%

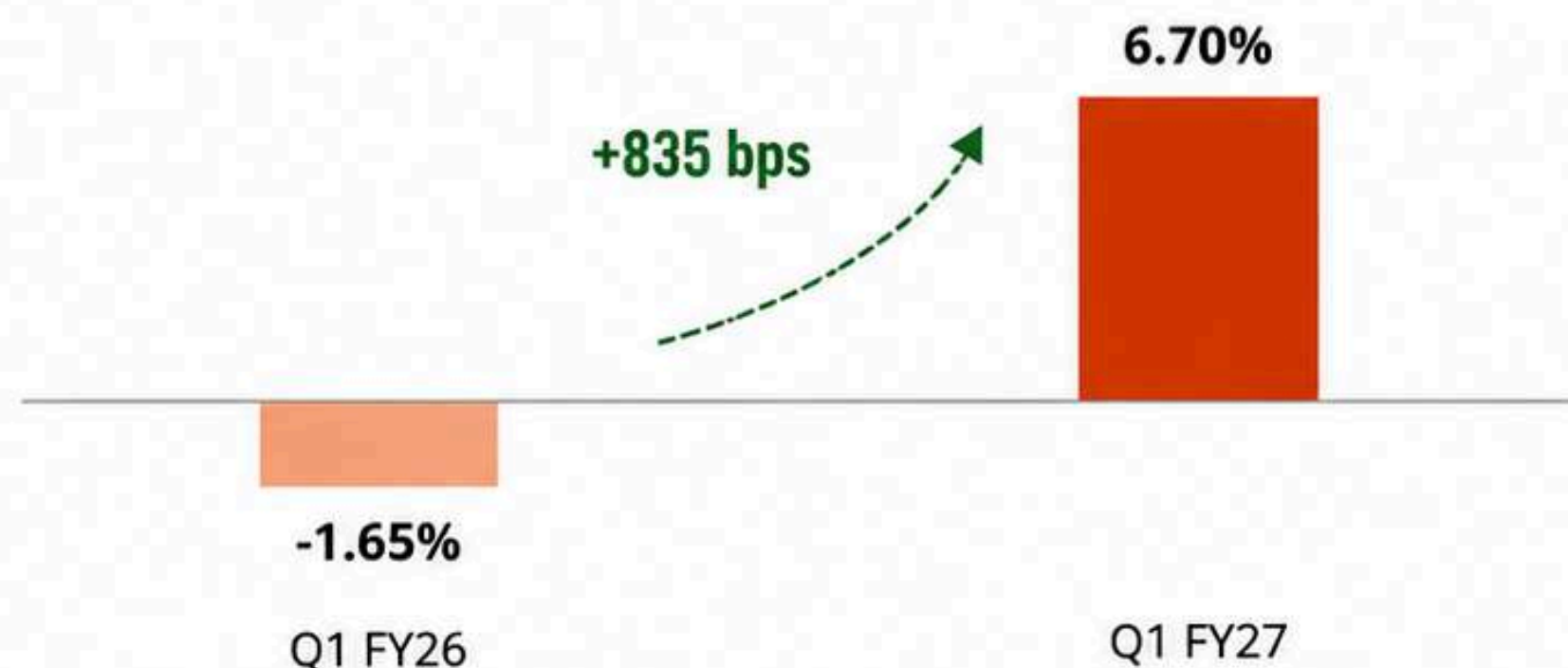
OPERATING MARGIN (%)



IMPROVEMENT
+774 bps

%

PAT MARGIN (%)



TURNAROUND
Loss to Profit

Note: Figures are rounded off to two decimal places.

REVENUE MIX SHIFT

Strategic shift towards higher-value cable products



Our revenue bifurcation (product-wise) for Q1 FY26 and Q1 FY27 is stated below:

(Rs. in lakhs)

Product	Q1 FY26	Q1 FY27	Change (ppt)
 Winding Wire	47.74%	24.39%	-23.35 ppt ↓
 LT Cables & Conductors	46.70%	65.68%	+18.98 ppt ↑
 HT Cables & MVCC	2.07%	7.11%	+5.04 ppt ↑
 Other Operating Revenue (including trading)	3.49%	2.82%	-0.67 ppt ↓
Total	100.00%	100.00%	–



**STRATEGIC SHIFT
TOWARDS HIGHER-
MARGIN PRODUCTS**

The Company is steadily shifting its product mix towards **LT & HT Cables and MVCC**, reducing reliance on Winding Wires and increasing its presence in **value-added cable products**, with potential to enhance **realisation and EBITDA per tonne**.

Note: Financial years are from Q1 FY26 and Q1 FY27.

FUTURE ROADMAP

Strategic priorities to expand product reach, capacity and market presence.



KEY INVESTMENT RATIONALE

Susan is moving from a commodity wire-and-cable manufacturer to a specification-driven power distribution products company.



Industry Tailwind

- Industry demand driven by T&D infrastructure expansion, railway modernisation, reconductoring and premiumisation in the domestic market



Established Business Legacy

- Operating since 2007, showcasing industry experience, execution capability and business stability.



Capacity Expansion Focus

- IPO proceeds aimed towards expansion and manufacturing infrastructure for future scalability.



Strong Profitability & Revenue Growth Momentum

- Revenue grew nearly 2.6x from ₹10,348.21 lakh in FY24 to ₹26,935.66 lakh in FY26. PAT surged over 24x from ₹75.58 lakh in FY24 to ₹1,824.64 lakh in FY26, reflecting strong business momentum, improved operating efficiency, and robust profitability growth.



Shift Towards High-Value, Specification-Driven Products

- Strategic focus on insulated cables, HT cables and MVCC solutions addressing safety, reliability and efficiency in power distribution.



Entry Barrier in HT & MVCC Products

- HT cables and MVCC conductors require complex manufacturing capabilities and certifications, limiting competition to established players.



Organized Market Shift

- Organized players can gain market share in the highly fragmented electrical products industry.



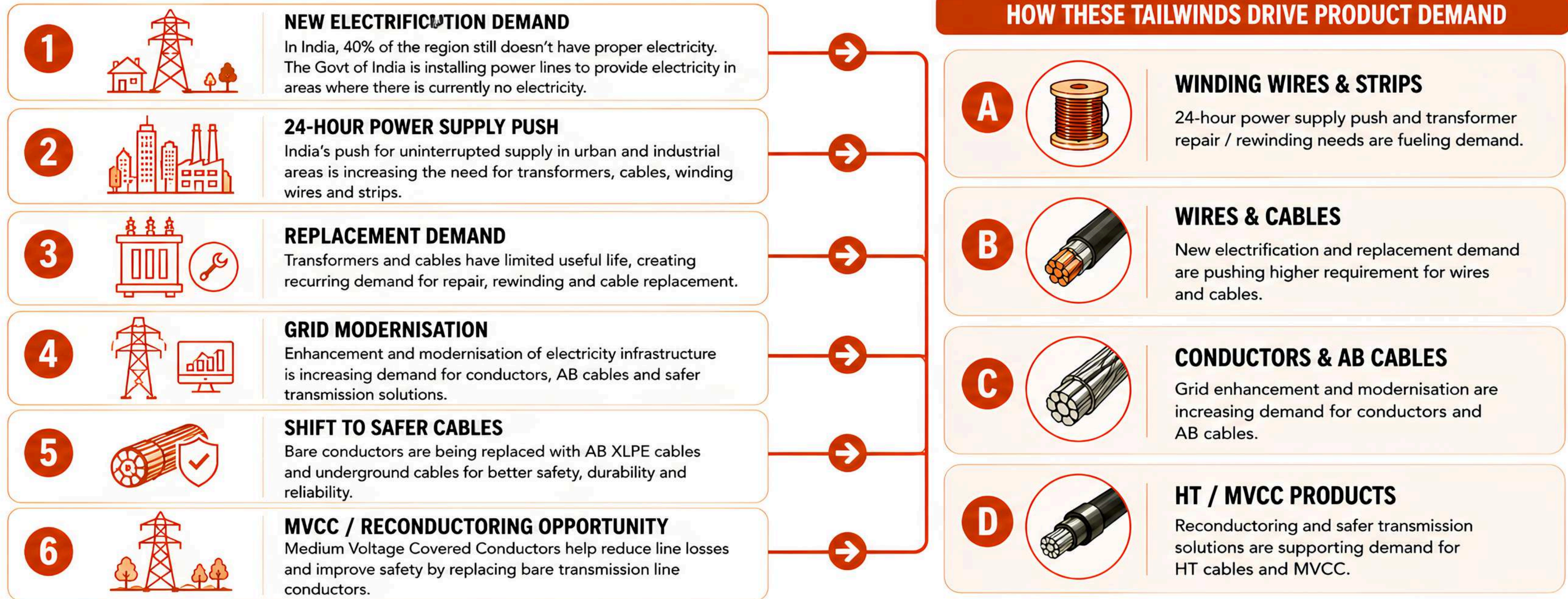
Long-Term Demand Visibility

- Ongoing infrastructure investments, grid modernisation and replacement demand provide sustained growth visibility.

INDUSTRY TAILWINDS

Industry tailwinds are pushing demand across wires, cables, conductors and winding products

T&D expansion, new electrification, replacement demand, infrastructure modernisation and reconductoring are creating a strong demand environment.



WHAT SUSAN IS DOING

Proposed expansion supports higher production scale, stronger participation in large tenders and deeper presence in HT, MVCC and conductor segments.



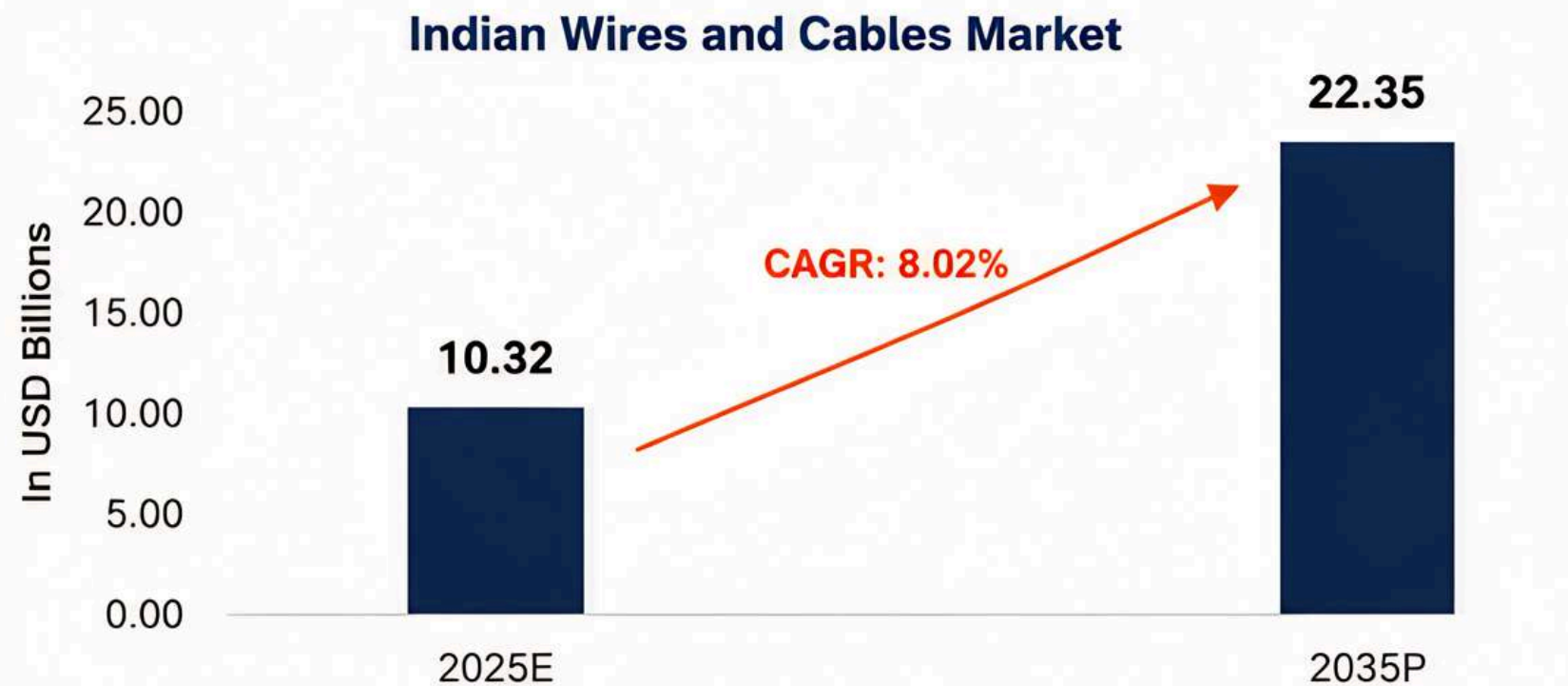
INDUSTRY OUTLOOK

Strong structural growth driven by power sector expansion, infrastructure development, renewable energy transition and rising electrical demand.



INDIAN WIRES AND CABLES MARKET LANDSCAPE

India's wires and cables industry is a critical enabler of transmission and distribution networks, infrastructure, industrial growth, renewable-energy systems and digital-communication corridors. The market is projected to grow from USD 10.32 billion in 2025E to USD 22.35 billion in 2035P, growing at a **CAGR of 8.02%**.

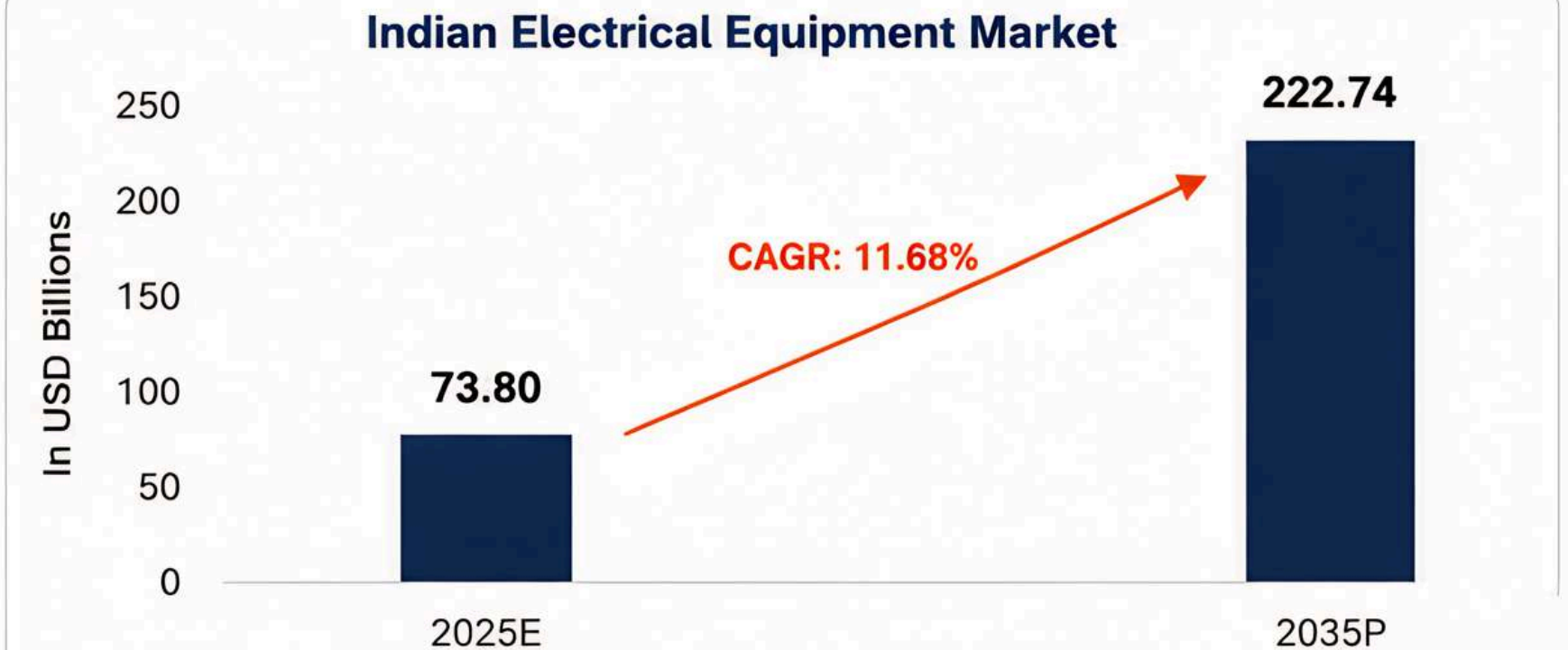


Source: Infomerics Analytics & Research



INDIAN ELECTRICAL EQUIPMENT MARKET LANDSCAPE

India's electrical equipment industry is witnessing robust growth driven by rising electricity demand, generation capacity additions, grid modernisation, renewable-energy integration and government initiatives such as RDSS, NIP and GEC. The market is estimated to grow from USD 73.80 billion in 2025E to USD 222.74 billion in 2035P, growing at a **CAGR of 11.68%**.



Source: Infomerics Analytics & Research



Supported by policy initiatives, infrastructure investments and the energy transition, the wires, cables and electrical equipment industries are **poised for strong and sustained growth** over the next decade.



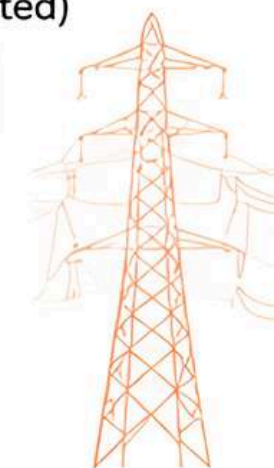
PROFIT & LOSS STATEMENT



For the Quarter Ended June 30, 2026

(₹ in Lakhs, unless otherwise stated)

Particulars	Q1 FY27 (Jun'26)	Q1 FY26 (Jun'25)
Revenue from Operations	9,535.68	2,516.31
Other Income	5.65	0.84
Total Income	9,541.33	2,517.16
Expenses		
Cost of Material Consumed	8,801.38	2,297.08
Changes in Inventories of Finished Goods	(932.66)	(178.77)
Employee Benefits Expense	205.14	128.10
Finance Costs	233.47	125.41
Depreciation & Amortization Expense	51.30	25.40
Other Expenses	324.48	164.62
Total Expenses	8,683.11	2,561.84
Profit/(Loss) Before Tax	858.22	(44.68)
Exceptional Items	-	-
Extraordinary Items	-	-
Profit Before Tax	858.22	(44.68)
Current Tax	234.31	-
Income Tax Adjustments for Earlier Years	-	-
Deferred Tax Charge/(Credit) – Net	(15.21)	(3.13)
Profit/(Loss) from Continuing Operations	639.13	(41.55)
Profit/(Loss) from Discontinuing Operations	-	-
Tax Expenses of Discontinuing Operations	-	-
Profit/(Loss) for the Period	639.13	(41.55)
Paid-up Equity Share Capital	2,033.08	502.18
Reserve excluding Revaluation Reserves	-	-
EPS – Basic (₹)	3.93	(0.83)
EPS – Diluted (₹)	3.93	(0.83)



Note: Figures are rounded off to two decimal places and are based on Restated Financial Statements.



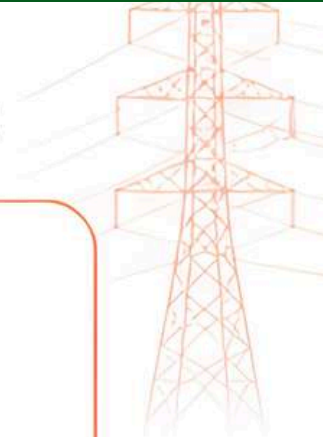
HISTORICAL FINANCIAL HIGHLIGHTS

FOR PAST 3 YEARS

Consistent growth across key financial metrics reflects our strong performance and operational excellence.

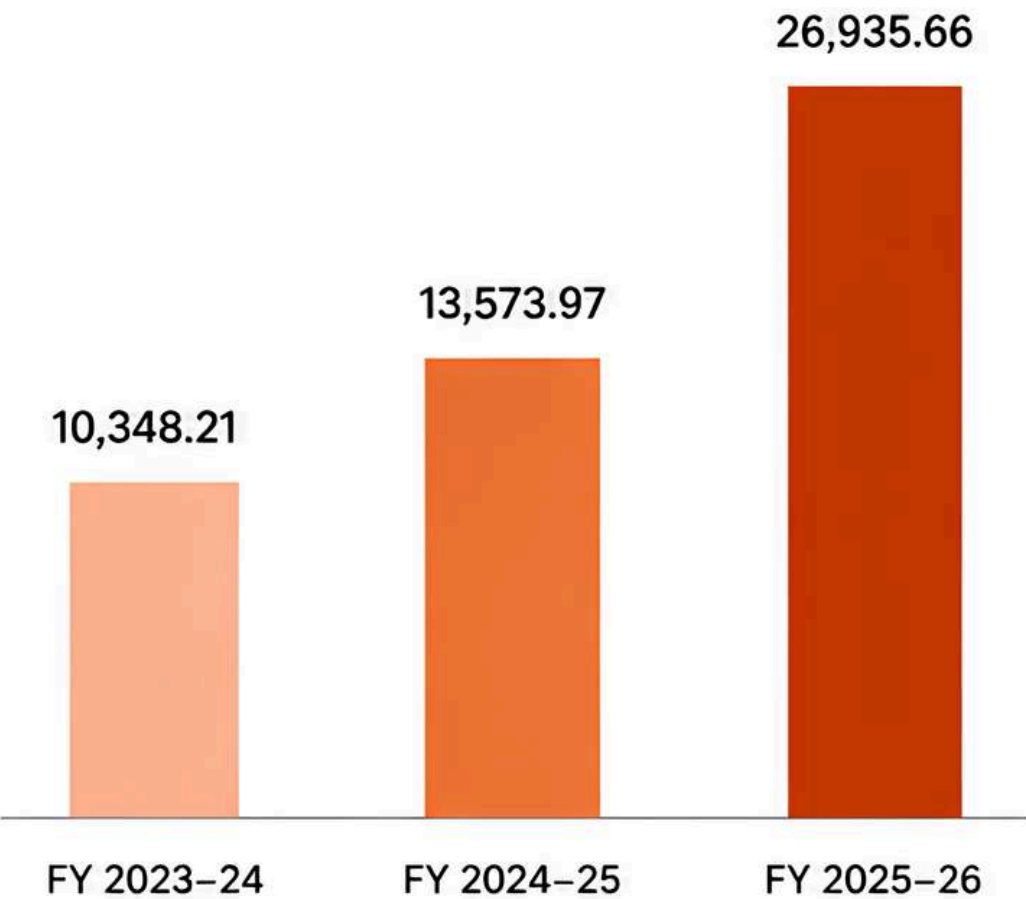


(₹ in Lakhs)



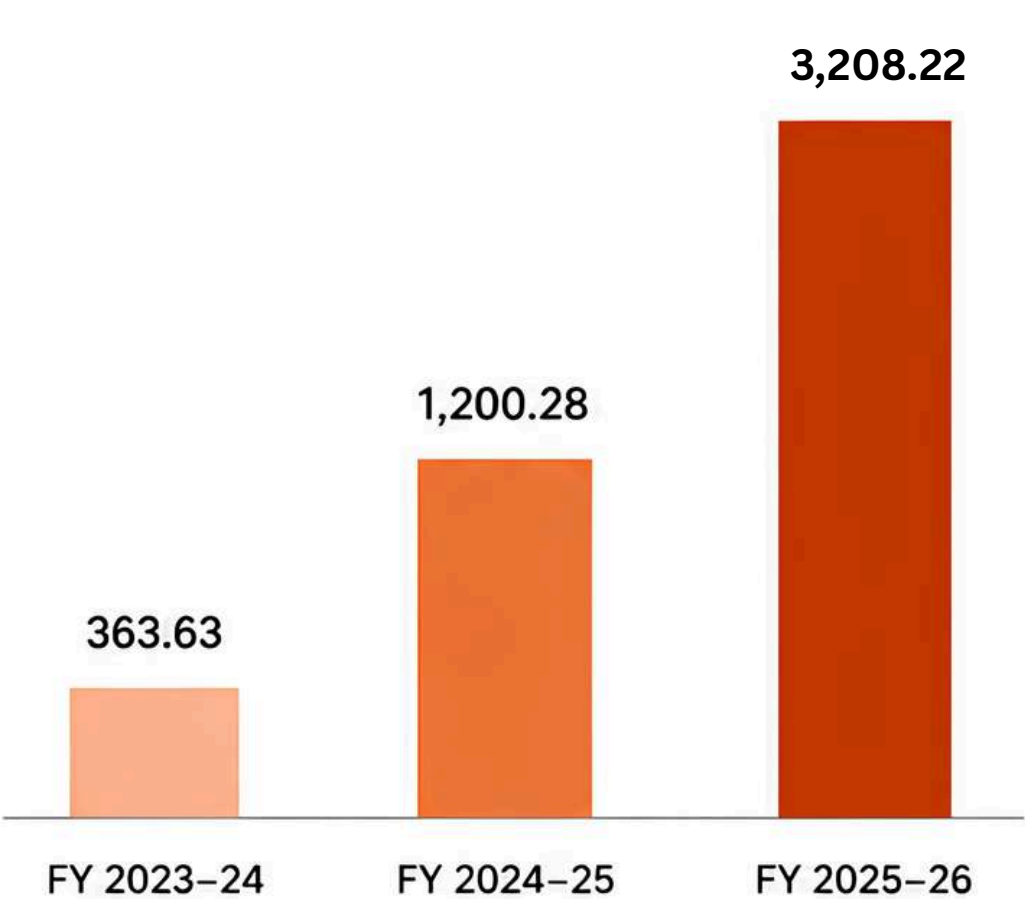
REVENUE FROM OPERATIONS

(₹ in Lakhs)



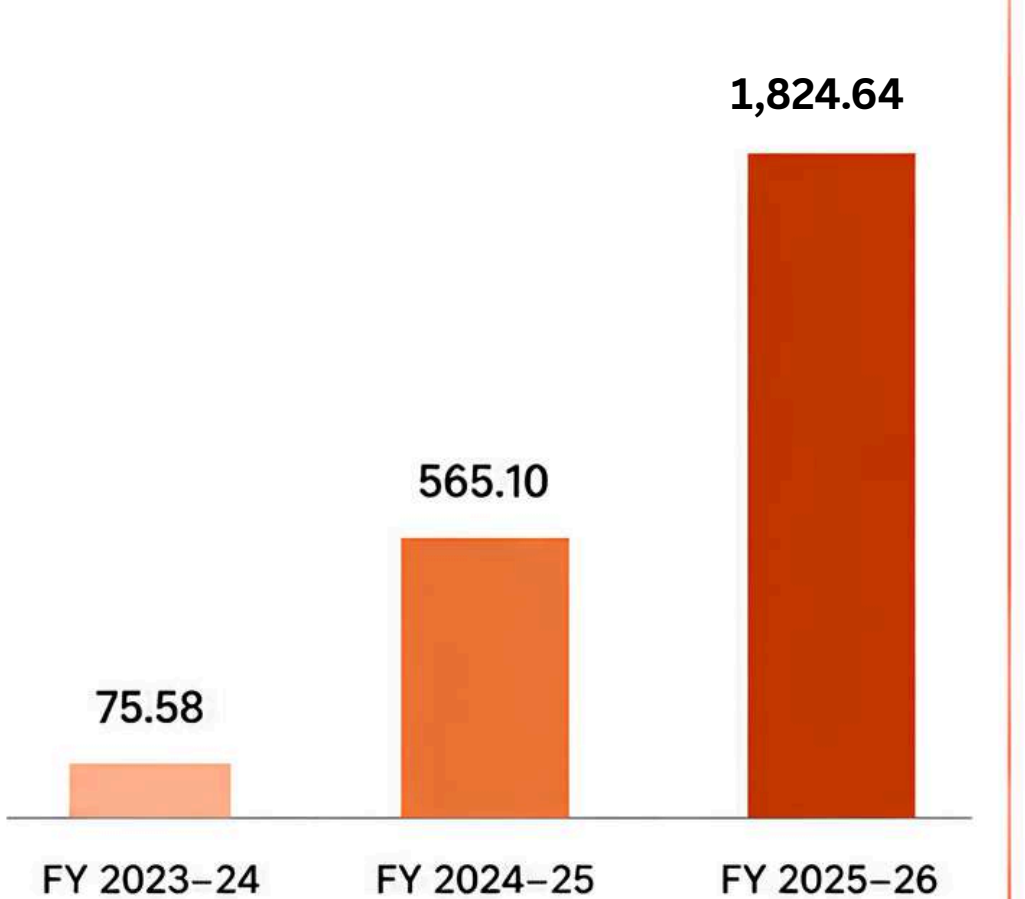
EBITDA

(₹ in Lakhs)



PAT

(₹ in Lakhs)



Note: Figures are rounded off to two decimal places.



HISTORICAL FINANCIAL HIGHLIGHTS

FOR PAST 3 YEARS

Consistent growth across key financial metrics reflects our strong performance and operational excellence.



FY 2023–24

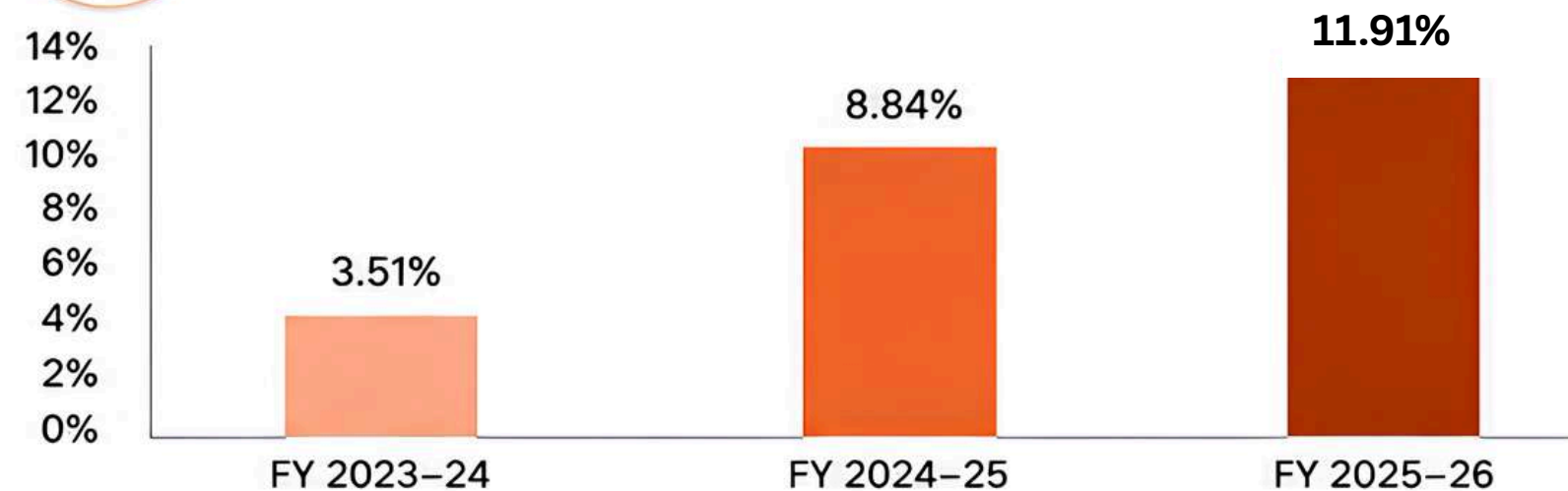
FY 2024–25

FY 2025–26

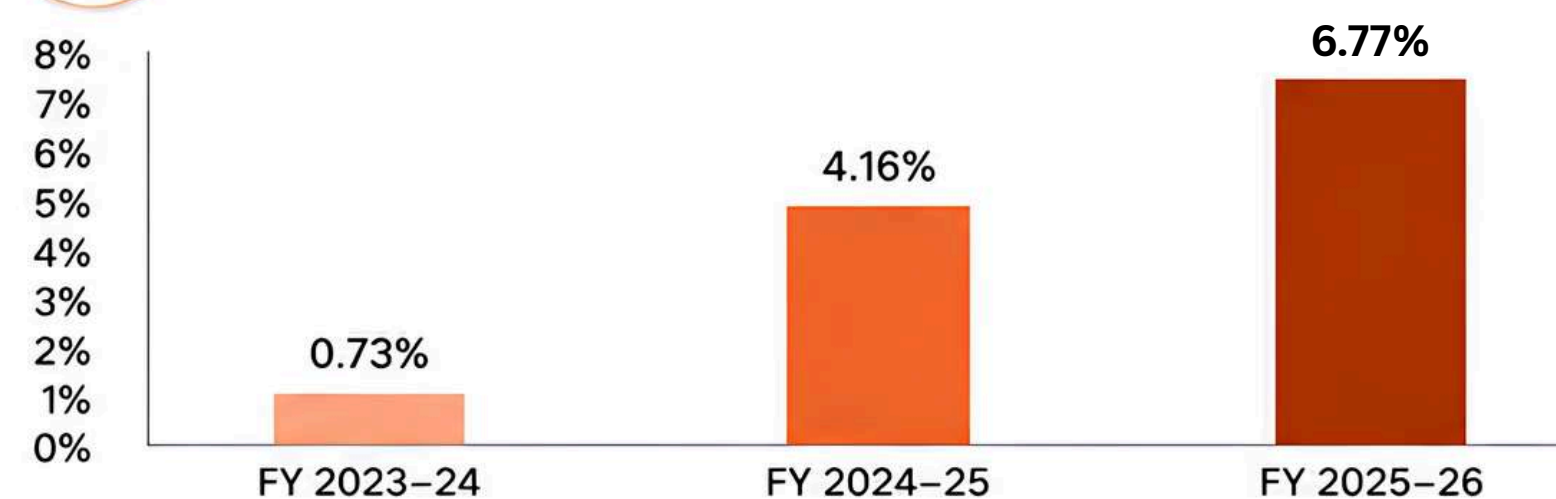
(₹ in Lakhs)



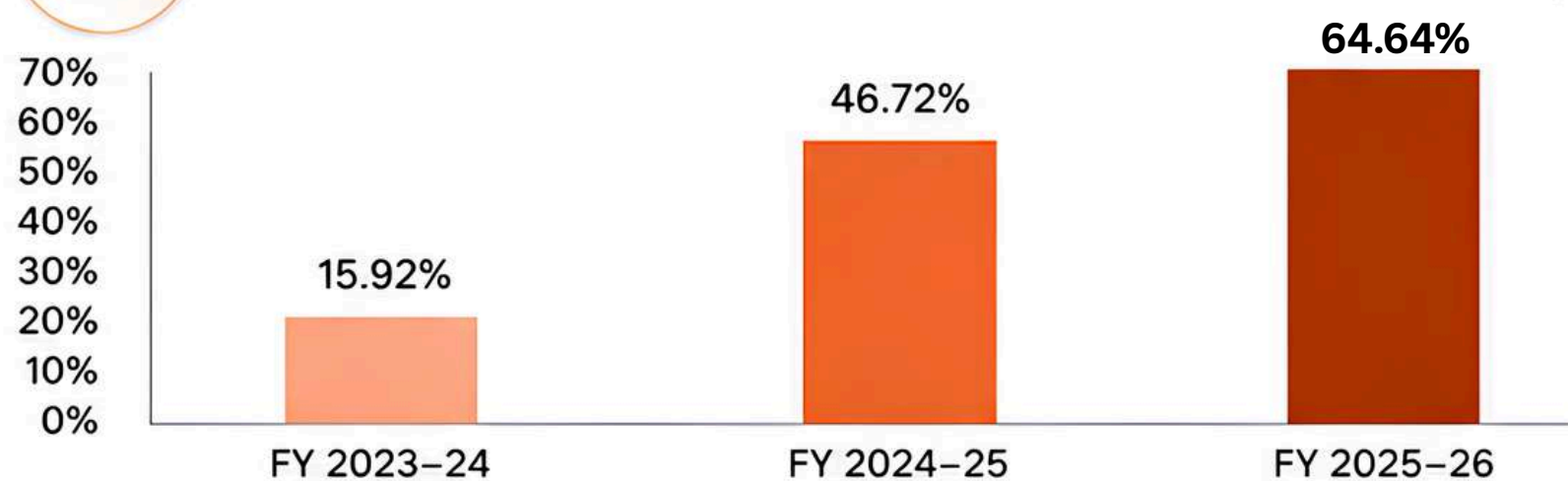
EBITDA MARGIN (%)



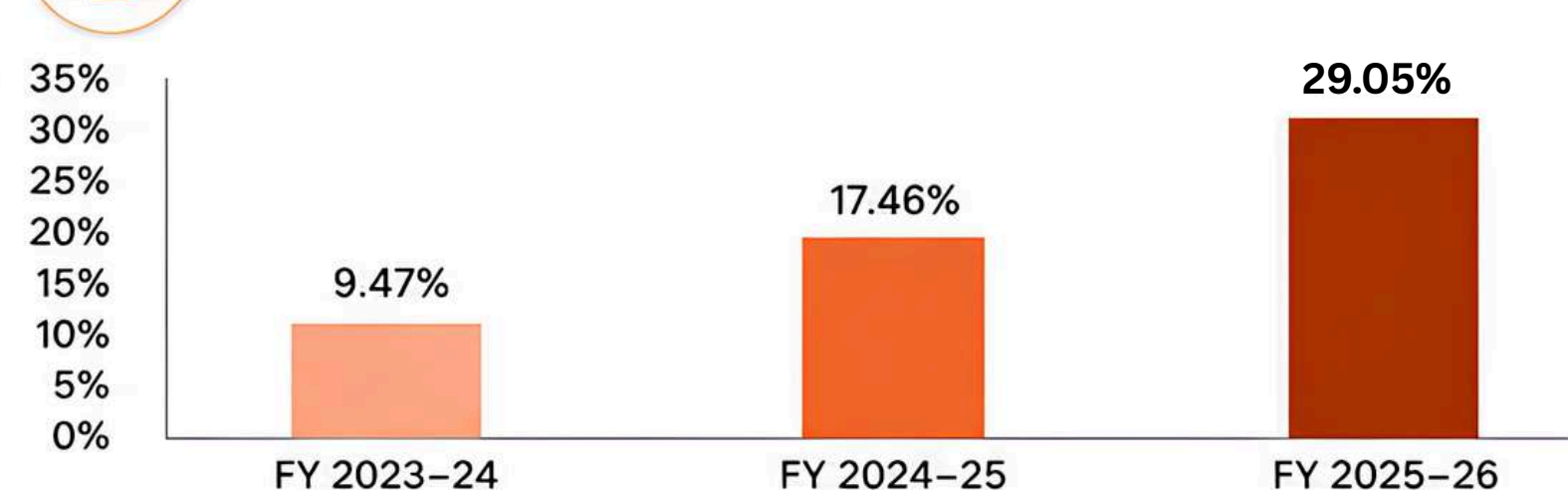
PAT MARGIN (%)



RoE (%)



RoCE (%)



Note: Figures are rounded off to two decimal places.

Note: Financial year 2025–26 represents the period April 1, 2025 to March 31, 2026.



Thank You

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