



THE INDOGULF GROUP

—Let's—
GROW
together

August 18, 2026

To,
Listing Operation Department
BSE Limited
20th Floor, Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400001

Scrip Code: 544432

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai– 400051

NSE Symbol: IGCL

Subject: Revised Earnings Call Presentation of the Company pertaining to Q1 FY 2026-27

Dear Sir/ Ma'am,

In continuation of the Company's earlier submission dated August 14, 2026, pertaining to the Earnings Call Presentation on the unaudited financial results of the Company for the quarter ended June 30, 2026, and pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit the **revised Earnings Call Presentation** of the Company.

The revised presentation is being submitted to rectify certain **clerical errors** inadvertently appearing in the presentation submitted on August 14, 2026. The revised presentation shall supersede and replace the presentation submitted earlier.

The revised Earnings Call Presentation is enclosed herewith for your kind information and record.

The aforementioned presentation will also be uploaded on the website of the Company at www.groupindogulf.com.

Request you to kindly take the above on record.

Thanking you,
Yours faithfully,

For **Indogulf Cropsciences Limited**

Sanjay
Aggarwal

Digitally signed by
Sanjay Aggarwal
Date: 2026.08.18
11:10:49 +05'30'

Sanjay Aggarwal
(Managing Director)

DIN: 00763635

Address: 501, Gopal Heights, Netaji Subhash Place,
Delhi – 110034 (India)

Enclosed as above

INDOGULFCROPSCIENCES LTD.

H.O. : 501, Gopal Heights,
Netaji Subhash Place
Delhi - 110034 (INDIA)
CIN: L74899DL1993PLC051854

Tel.: +91-11-40040400 (99 Line)
Fax: +91-11-40040444
E-mail : info@groupindogulf.com
www.groupindogulf.com





INDOGULF
CROPSCIENCES LTD.

INDOGULF

CROPSCIENCES LTD

Q1 FY27

Investor presentation | August 2026





Disclaimer

This document and its accompanying slides (the "Presentation") have been prepared by Indogulf Crop Sciences Limited (the "Company") for informational purposes only. It does not represent an offer, recommendation, or invitation to purchase or subscribe to securities, nor should it be relied upon for any contract or agreement. Any securities offering by the Company will only be made through a statutory offering document, which will include detailed information about the Company.

While the information within this Presentation is based on data considered reliable, the Company makes no guarantees regarding its accuracy, completeness, or fairness. This document may not encompass all information that could be considered important. Any liability for content or omissions is expressly disclaimed.

The Presentation may include forward-looking statements about the Company's market opportunities and business outlook. These statements are not guarantees of future performance and are subject to risks, uncertainties, and assumptions that are difficult to predict. These include, but are not limited to, economic conditions in India and globally, industry dynamics, competition, the successful implementation of corporate strategy, potential changes in growth, financial metrics, market risks, and other factors.

Actual results may differ significantly from those projected. The Company has no obligation to update forward-looking information. Third-party forward-looking statements and projections are not endorsed by the Company, and it is not responsible for them.



TABLE OF CONTENTS



ABOUT THE COMPANY



BUSINESS OVERVIEW



QUARTERLY HIGHLIGHTS



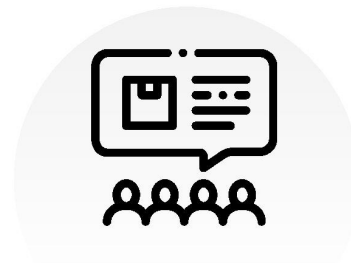
FINANCIAL PERFORMANCE



THE ROAD AHEAD



INDOGULF
CROPSCIENCES LTD.

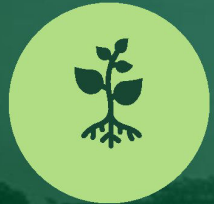


ABOUT THE COMPANY

EVOLVING BEYOND PRODUCTS



INDOGULF
CROPSCIENCES LTD.



From Inputs → Outcomes

Delivering productivity, yield enhancement, and sustainable growth



From Distribution → Engagement

Deeper farmer connect through on-ground presence and advisory-led approach



From Products → Solutions

Integrated offerings across crop protection, plant nutrients & biologicals



From Portfolio → Platform

Building a scalable, multi-brand and multi-vertical agri ecosystem



Moving beyond products to long-term value creation



COMPANY AT A GLANCE

Building a diversified, scalable and farmer-focused agri-solutions platform



INDOGULF
CROPSCIENCES LTD.

100K+

Farmers Engaged

300+

Products Portfolio

2

New Product Launches

6

Patents

1,000+

Registrations

36+

Countries

7,500+

Distributors

4

Mfg. Facilities

Quality Certifications



Occupational
Health & Safety
Management



Environment
Management
System



Quality
Management
System



Energy
Management
System



NABL



Ecocert



INDOGULF
CROPSCIENCES LTD.

Empowering
FARMERS Through
INNOVATION

Grow More in Safe Hands of Protection

OUR PHILOSOPHY



Innovation

Developing next generation crop protection chemistries, advanced formulations, and biological solutions



Sustainability

Promoting eco-friendly practices, low residue products, and green manufacturing.



Global Partnerships

Collaborating with distributors, research institutes, and governments to deliver localized solutions worldwide.

**VISION
MISSION**



KEY MILESTONES



INDOGULF
CROPSCIENCES LTD.



EXPERIENCED & PROFESSIONAL MANAGEMENT TEAM



INDOGULF
CROPSCIENCES LTD.



Om Prakash Aggarwal
Chairman & WTD
31+ years of experience



Sanjay Aggarwal
Managing Director
30+ years of experience



Manoj Gupta
CFO
30+ years of experience



Sanjay Chaudhary
VP - Strategy & Corporate Affairs
25+ years of experience



Bhupender Kaushik
President – Production
30+ years of experience



Anand Singh Negi
VP – Sales & Marketing
22+ years of experience



Deepak Tuli
VP – Accounts
27+ years of experience



Ashish Goel
VP - Commercial & Corporate Business
20+ years of experience



Vijay Vir Singh
VP – Sales & Marketing
25+ years of experience



Sakshi Jain
CS & Compliance Officer
7+ years of experience

KEY STRENGTHS

Our strong foundations drive growth, innovation and long-term value creation

Integrated Agri-Solutions Portfolio

Comprehensive range of crop protection, plant nutrients and biological

Solutions that address complete crop cycle and evolving farmer needs



Manufacturing Excellence

Robust and backward integrated manufacturing infrastructure

Focus on quality, compliance, safety and operational efficiency



Wider Distribution & Market Reach

Extensive distribution network and strong institutional relationships

Deep market presence across India with strong reach in rural and urban markets



Farmer Engagement

On ground presence and advisory-led approach

Building trust and driving product adoption through continuous engagement



Global Presence & Exports

Strong regulatory capabilities and presence across multiple geographies

Diversified export portfolio with focus on high growth markets



Innovation, Sustainability & Future Readiness

Innovation-driven pipeline across chemistries, formulations and biologicals

Committed to sustainable practices and future-ready growth



Our capabilities across portfolio, manufacturing, reach, engagement and innovation position us to deliver sustainable growth and long-term stakeholder value

AWARDS & ACCOLADES



INDOGULF
CROPS SCIENCES LTD.



Industry Recognition & Leadership



INDUSTRY LEADERSHIP AWARD 2024

Recognition
for contribution towards
**AGRI-INNOVATION,
SUSTAINABILITY INITIATIVES,
AND IMPACTFUL LEADERSHIP**
in the Indian agriculture sector



INDUSTRIAL REVIEW AWARDS 2025

Recognized for
**"EXCELLENCE IN PROVIDING PLANT
NUTRIENT SOLUTIONS"**
Reinforces Indogulf's growing
positioning in sustainable
and value-added agri-input solutions



BIO AG PIONEER AWARD 2025

Recognition for Commitment
towards
**BIOLOGICAL SOLUTIONS,
SUSTAINABLE AGRICULTURE
INITIATIVES, AND INNOVATION-DRIVEN
CROP NUTRITION PRACTICES
IN THE INDIAN AGRI SECTOR**



17TH VISIONARY LEADERSHIP AWARD 2026

Mr. Sanjay Aggarwal, Managing Director
received the
**PRESTIGIOUS 17TH VISIONARY LEADERSHIP
AWARD 2026**
in recognition of his visionary leadership
and contribution towards sustainable
agriculture and innovation.

Recognition that inspires. Innovation that drives. Impact that grows



INDOGULF
CROPSCIENCES LTD.



BUSINESS **OVERVIEW**

INTEGRATED CROP SOLUTIONS PLATFORM

Delivering complete crop solutions instead of standalone products



INDOGULF
CROPSCIENCES LTD.

	Crop Protection	Plant Nutrients	Biologicals	Crop Compatibility
Used for	Protection against insects, diseases & weeds	Improving the soil fertility, strengthen roots, enhance quality and boost yields	Build resilience against abiotic stress, and improved nutrient use efficiency	
Offering includes	• Insecticide • Fungicide • Herbicide • Plant Growth Regulators • Adjuvants • Efficacy Enhancers	• Straight fertilizer • Soil Health / Stress Management	• Bio-Fertilizers • Bio-stimulants	 Cereals  Pulses  Cotton  Oil Seeds  Horticulture
Key Products	• FIRE • KRIFT • TOWER • ORION GOLD • META SMART	• ZINC SUPER GOLD • GREEN VALLEY • PARLAD-33 • GREEN PLUS 30	• INDO APACHE • ROOT-O-MAX GOLD EST • JAGUAR • INDO MYCHORIZA • INDO FLOWER GOLD EST	
Revenue share – Q1 FY27	87%	3%	3%	

Covering the entire crop lifecycle



Pre-Sowing →



Growth Stage →



Yield Enhancement

DIVERSIFIED PRODUCTS ACROSS VERTICALS

Crop Protection

Safeguards crops from insects, diseases & weeds



Insecticides



Herbicides



Fungicides



Plant Growth
Regulators

Plant Nutrients

Improves soil fertility, strengthens roots, enhances quality and boosts yields



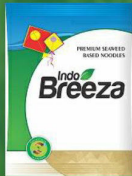
Straight Fertilizers



Soil health / stress management

Biologicals

Builds resilience against abiotic stress, and improves nutrient use efficiency



Bio-stimulants



Bio-fertilizers

Key Products

CORSA 808, FIRE, BOUND OFF,
LOGIC-1811

ZINC SUPER GOLD, PICASO
ULTRA, PICASO GOLD,
JAGROMIN -99

INDO APACHE, ROOT-O-MAX
GOLD, EMPIRE, JAGUAR

DEEPENING FARMER ENGAGEMENT



INDOGULF
CROPSCIENCES LTD.

Moving beyond transactional selling towards relationship-led farmer engagement

100,000+

Farmers Engaged

100

IDO's Across India

Farmer Meetings



Regular direct engagement across states

Product Demonstrations



Field-level product performance showcases

Scientific Farming



Methodologies and advisory guidance

Advisory-Led



Consultative engagement beyond selling

Field Trials



Scientific testing with farmer participation

India Network



Presence across major agricultural states



ESTABLISHED DISTRIBUTION NETWORK



INDOGULF
CROPSCIENCES LTD.



GLOBAL PRESENCE

36+
Countries

140+
Overseas Business Partners (active)



192
Institutional Business Partners
(active)



7,500+
Distributor (B2C)



30+
Stock Depots



333
Marketing & Sales Team



8
Branch Offices

EXPORT GROWTH & GLOBAL EXPANSION STRATEGY



INDOGULF
CROPSCIENCES LTD.

Diversifying markets. Expanding sustainable growth opportunities

KEY EXPORT GROWTH DRIVERS



GEOGRAPHIC DIVERSIFICATION

Expanding presence across Latin America, Africa, Southeast Asia and Middle East markets.



SHIFT AWAY FROM CHINA DEPENDENCE

Global customers increasingly prefer reliable and compliant Indian suppliers.



FERTILIZERS & BIOSTIMULANTS FOCUS

Rising contribution from fertilizers and bio stimulants to strengthen portfolio quality and margins.



REGULATORY STRENGTH

Robust regulatory infrastructure with 189 registrations supporting global scalability.

FY26 KEY DEVELOPMENTS



VENEZUELA

Executed first fertilizer shipment during FY26, marking entry into Latin America.



TAIWAN

Successfully exported Spiromesifen Technical;
Mancozeb 80% WP regn. completed;
1 Formulation regn. + 1 in Vietnam



SRI LANKA

Successful import permission for Indo Apache



BRAZIL OPPORTUNITY

Strategic focus on entering one of the world's largest agrochemical markets with strong demand.



AFRICA EXPANSION

Expanding across high-growth agricultural economies including Kenya, Nigeria, Tanzania & other key markets.



Saudi Arabia

5 Technical regn.

REGULATORY & REGISTRATION STRENGTH

189

Total
Registrations

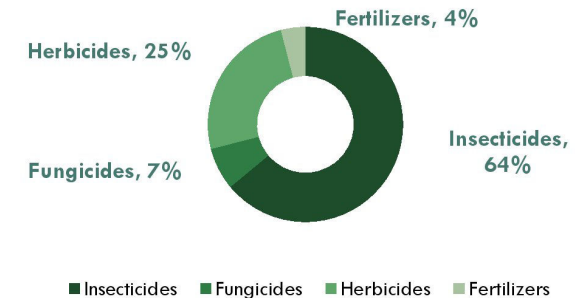
120+

Valid
Registrations

10+

Under
Renewal

Product Mix Q1FY27



STRATEGIC ADVANTAGES

- ✓ Strong compliance and regulatory capabilities across global markets
- ✓ Cost-competitive manufacturing with consistent quality
- ✓ Diversified export markets reducing geopolitical concentration risk
- ✓ Growing global acceptance of Indian agrochemical products
- ✓ Increasing focus on sustainable and environmentally responsible solutions



Building a diversified, scalable and globally competitive export platform

BACKWARD INTEGRATED MANUFACTURING INFRASTRUCTURE

Building Scalable, Efficient and Quality-Focused Manufacturing Capabilities

NATHUPUR I, HARYANA

Formulation Manufacturing Facility



- Diversified formulation capabilities
- Supports core crop protection product portfolio

Capacity | 13,500 MT/KL

NATHUPUR II, HARYANA

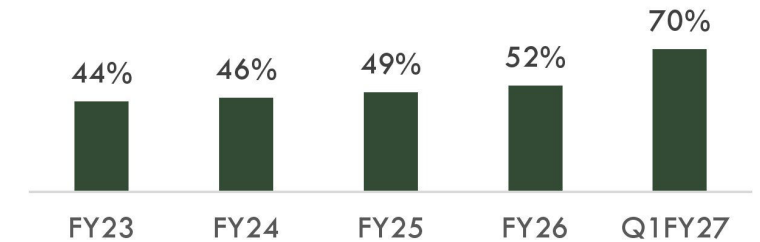
Technical Manufacturing Facility

- Backward integrated unit – low dependency on external sourcing
- Enhances supply reliability & cost efficiencies



Capacity | 1,360 TPA

Capacity Utilization (%)



BARWASNI, HARYANA

Advanced Formulation Facility



- Large-scale unit supports future growth & product diversification
- Expansion underway for dry flowable plant

Capacity | 20,064 MT/KL

SAMBA, JAMMU & KASHMIR

Strategic Manufacturing Unit

- Strengthens regional manufacturing presence
- Enhances supply chain flexibility
- Supports operational scalability



Capacity | 9,000 MT/KL

MANUFACTURING STRENGTHS

- Backward Integration
- Diversified Infrastructure
- Quality Focus
- Expansion Ready
- Supply Chain Efficiency



Growth & Expansion Roadmap

Expanding formulation capabilities at Barwasni facility

Setting up dry flowable manufacturing plant

Focused on improving operational efficiencies and product mix

Strengthening manufacturing backbone for long-term scalable growth

AGPL – MULTI-BRAND EXPANSION STRATEGY



INDOGULF
CROPSCIENCES LTD.

Expanding distribution reach through complementary market penetration

01

AGPL SECONDARY PENETRATION

AGPL enables deeper secondary distribution expansion across underserved markets.

Strategic Benefits

- Access to previously inaccessible territories
- Appointment of secondary distributors
- Stronger last-mile farmer connectivity
- Internal channel expansion opportunity



02

DEEPER RURAL REACH

Combined network strategy enhances farmer penetration and strengthens market visibility.

Key Outcomes

- Wider farmer coverage
- Increased product adoption
- Better regional penetration
- Enhanced rural engagement



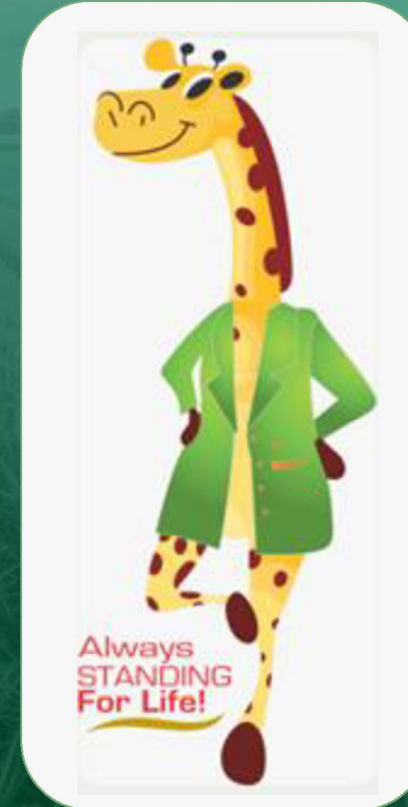
03

SCALABLE GROWTH PLATFORM

Multi-brand strategy supports scalable growth, operational leverage and long-term value creation.

Long-Term Impact

- Higher market share across regions
- Revenue scalability through expanded channels
- Better manufacturing utilization
- Sustainable long-term growth platform



Strategic Advantages of AGPL



Access New Farmers

Engages farmers beyond the existing Indogulf network.



Leverage Spare Manufacturing Capacity

Supports better utilization of existing manufacturing infrastructure and operational resources.



Multi-Channel Expansion Strategy

Separate channel strategies improve market penetration and identify underserved regions.



Scalable Expansion Platform

Strengthens rural penetration and supports future geographic expansion.

Two strong brands. One shared mission – Empowering Farmers & Enriching Lives



INDOGULF
CROPSCIENCES LTD.



QUARTERLY HIGHLIGHTS



FINANCIAL HIGHLIGHTS

– Q1 FY27

Q1 FY27 Performance



Revenue (INR Mn)

INR **1,685** Mn



EBITDA (INR Mn)

INR **96** Mn



PAT (INR Mn)

INR **24** Mn

FY26 Performance



Revenue (INR Mn)

INR **7,046** Mn
↑ 19% YoY



EBITDA (INR Mn)

INR **740** Mn
↑ 15% YoY



PAT (INR Mn)

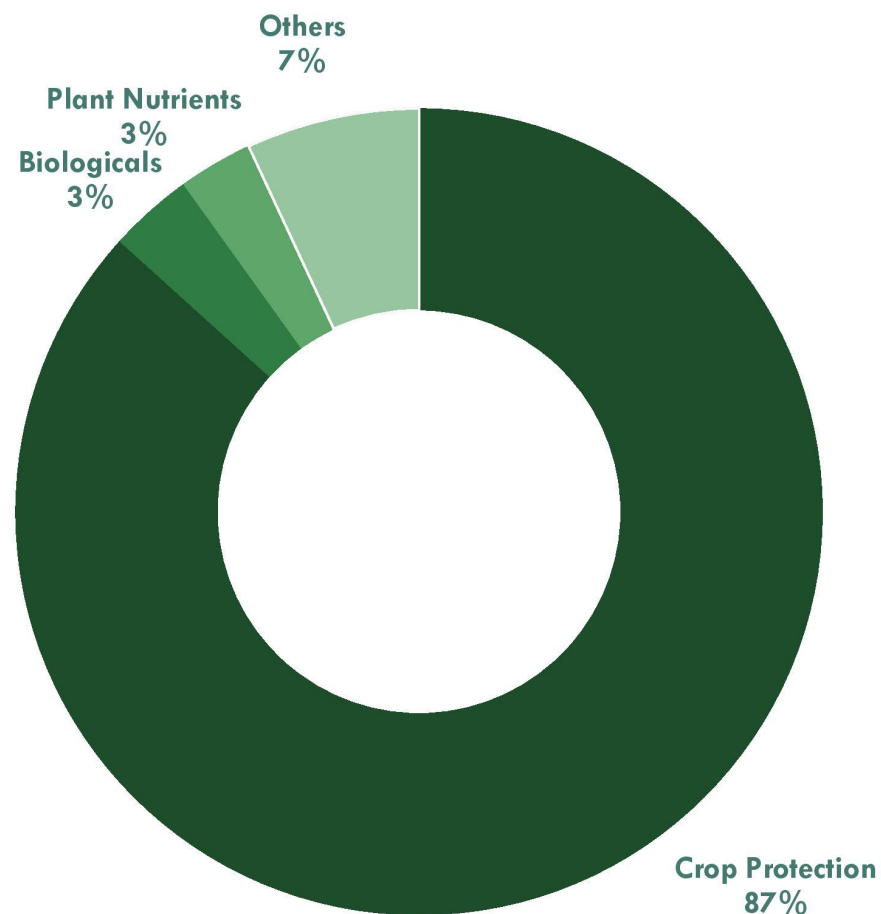
INR **400** Mn
↑ 27% YoY

Q1FY27 REVENUE MIX BY BUSINESS VERTICALS



INDOGULF
CROPSCIENCES LTD.

Balanced contribution across integrated agri-solutions



■ Crop Protection ■ Biologicals ■ Plant Nutrients ■ Others

Balanced Portfolio

Contribution across verticals reflects integrated solutions strategy

Biologicals Traction

Biologicals and specialty products continued gaining traction

Differentiation

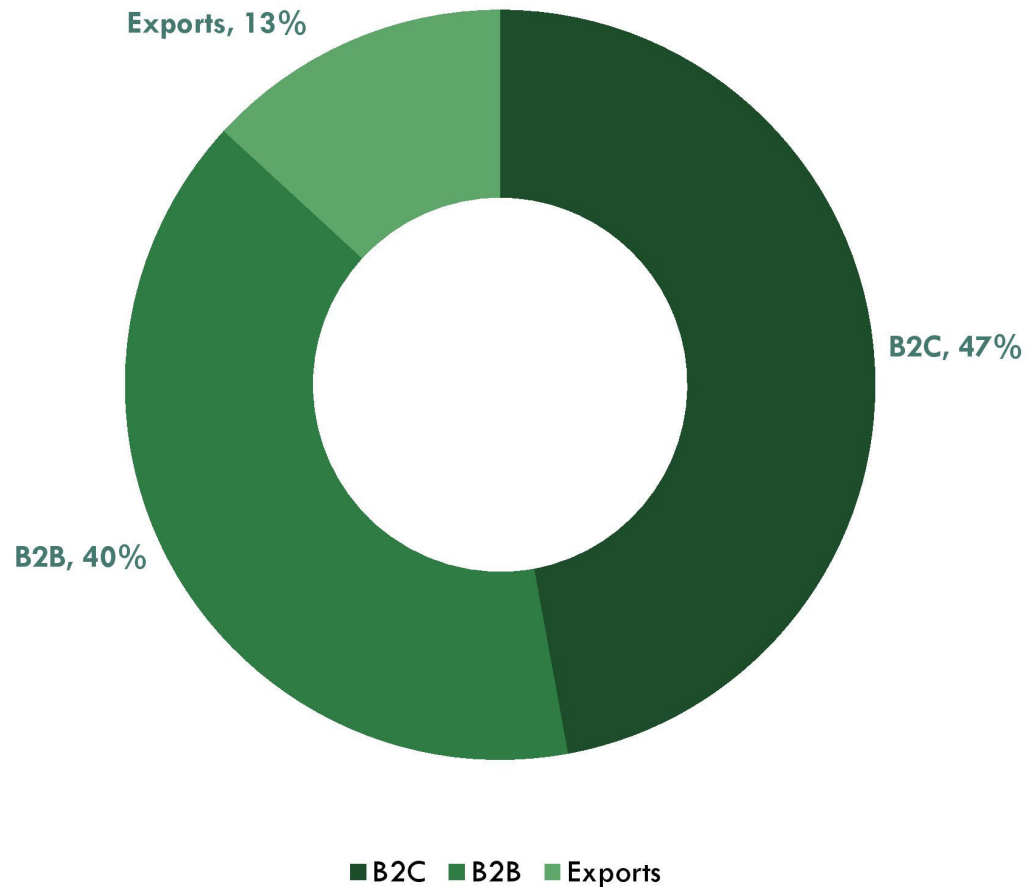
Higher contribution from differentiated products improved portfolio quality

Field Execution

Growth supported by strong field execution and product innovation

Q1FY27 REVENUE MIX BY END USERS

Diversified revenue streams across channels



B2C

Strong domestic demand supported by deeper penetration. B2C expansion strengthened farmer engagement.

B2B

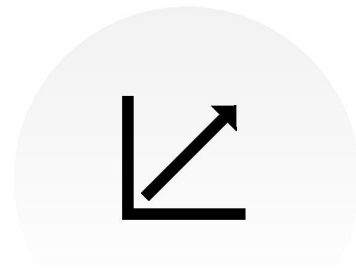
Institutional business remained robust with 192 active institutional partners contributing to revenue.

Exports

Export momentum supported geographic diversification into new markets including Venezuela, Taiwan and Sri Lanka.

Advisory

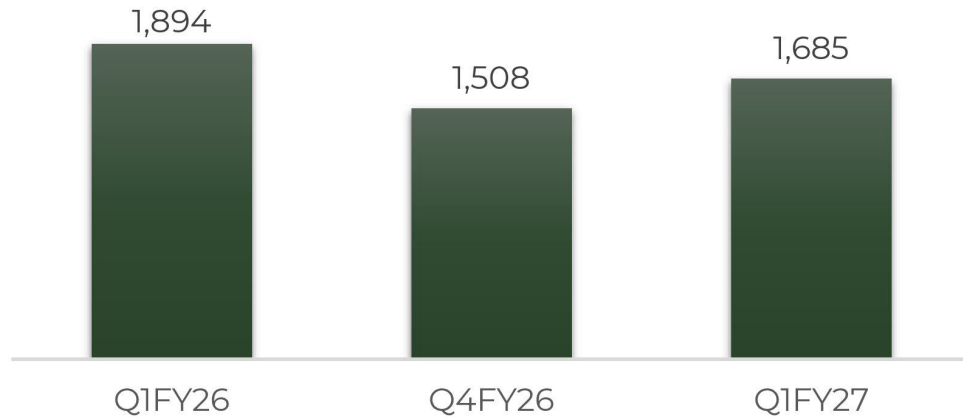
Advisory-led approach improved product adoption and strengthened farmer relationships across all channels.



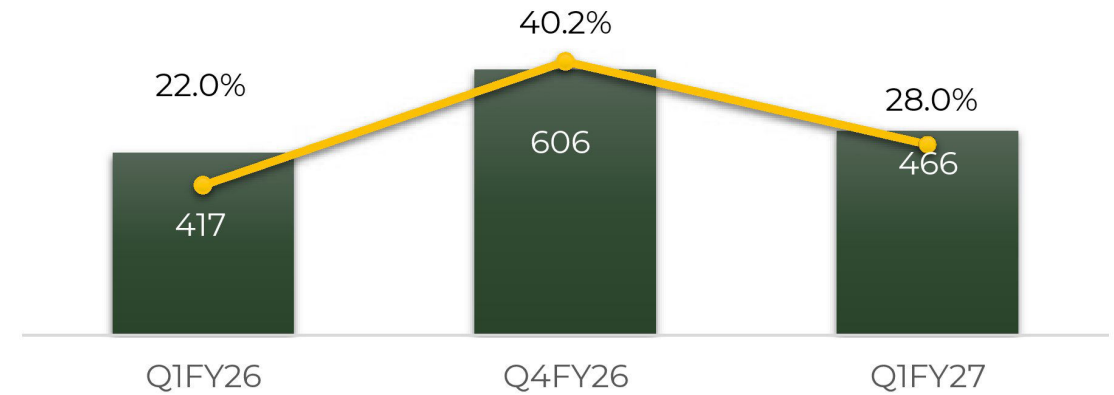
FINANCIAL **PERFORMANCE**

Q1FY27 FINANCIAL PERFORMANCE

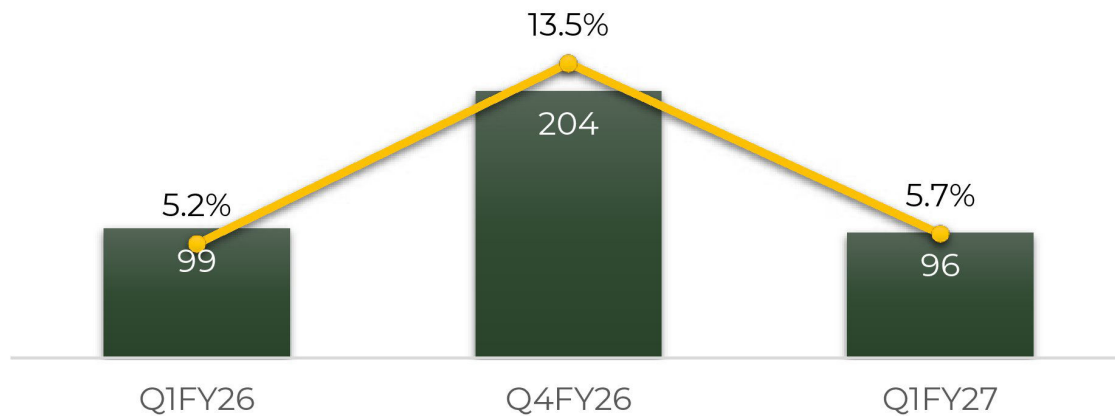
Operating Revenue (INR Mn)



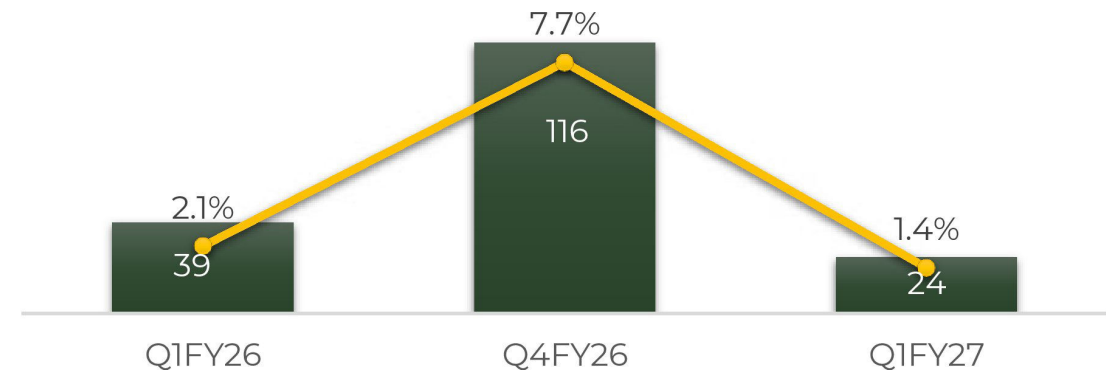
Gross Profit (INR Mn) & Gross Margin (%)



EBITDA (INR Mn) & EBITDA Margin (%)

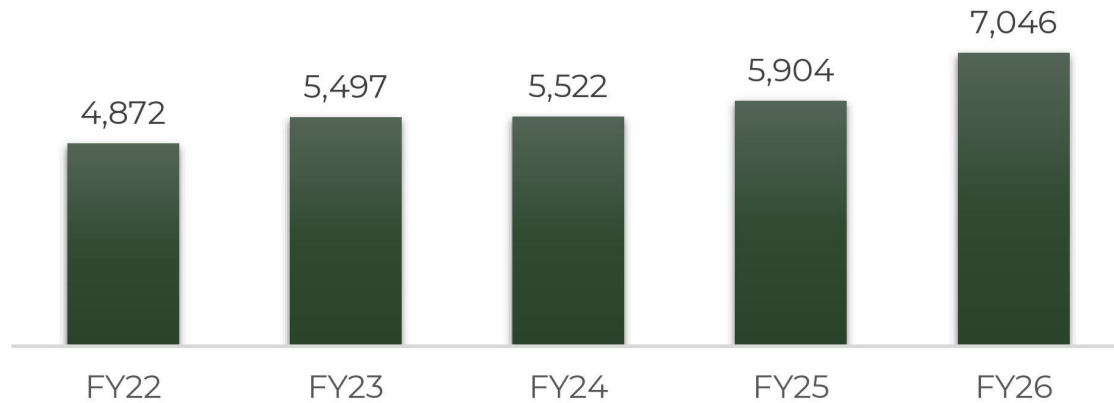


PAT (INR Mn) & PAT Margin (%)

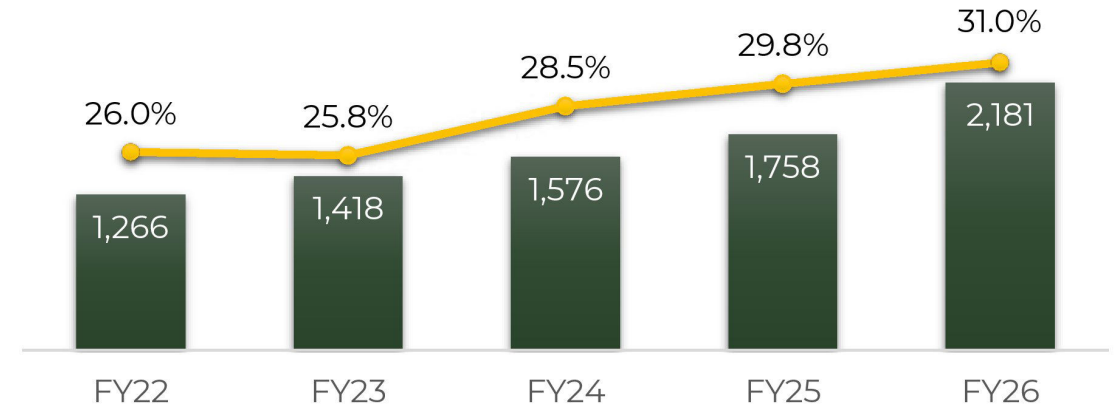


TRACK RECORD OF CONSISTENT FINANCIAL PERFORMANCE

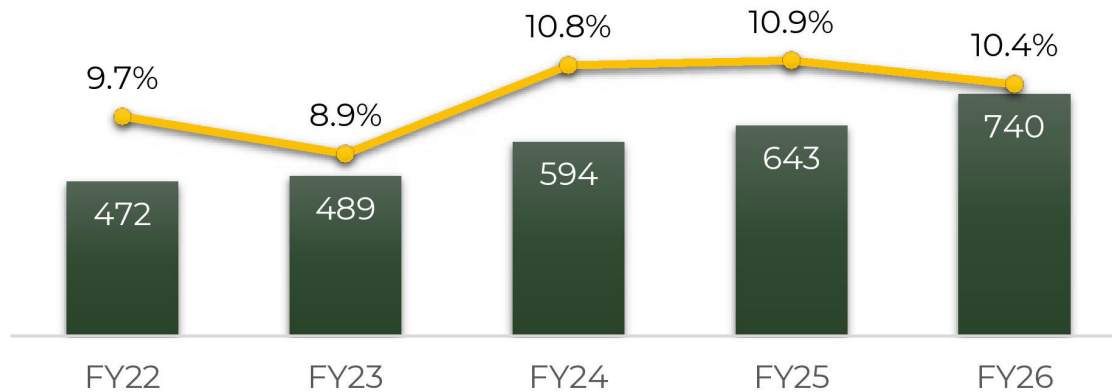
Operating Revenue (INR Mn)



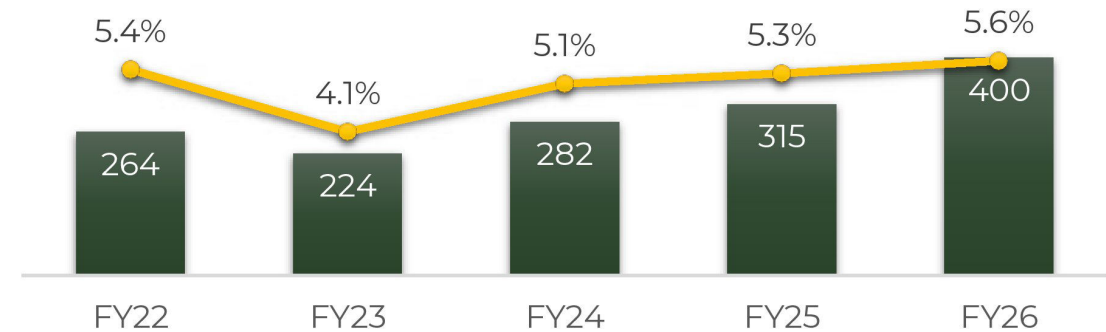
Gross Profit (INR Mn) & Gross Margin (%)



EBITDA (INR Mn) & EBITDA Margin (%)



PAT (INR Mn) & PAT Margin (%)



PROFIT & LOSS SUMMARY – Q1 FY27



INDOGULF
CROPS SCIENCES LTD.

Particulars (INR Mn)	Q1 FY27	Q1 FY26	YoY%	FY26	FY25	YoY%
Revenue from Operations	1,685.45	1,893.72	-11%	7,046	5,904	19%
Cost of Good Sold	1,219.67	1,477.02	-17%	4,865	4,146	17%
Gross Profit	465.78	416.70	12%	2,181	1,758	24%
Employee Expense	137.13	126.71	8%	567.05	461	23%
Other Expenses	233.10	190.77	22%	874.29	654	34%
EBITDA	95.55	99.22	-4%	740	643	15%
Finance Cost	45.10	37.85	19%	171	145	18%
Depreciation & Amortization	27.75	24.32	14%	114	106	8%
Other Income	8.85	9.33	-5%	74	41	83%
PBT (before exceptional Items)	31.55	46.49	-33%	529	432	22%
Exceptional items	-0.31	0.11	-382%	1	13	-89%
Profit Before Tax	31.24	46.49	-33%	531	446	19%
Tax	7.10	7.82	-9%	131	131	0%
PAT	24.14	38.67	-38%	400	315	27%

BALANCE SHEET SUMMARY – FY26



INDOGULF
CROPSCIENCES LTD.

Particulars (INR Mn)	FY26	FY25
EQUITY		
Share capital	632	488
Other equity	3,961	2,265
Total equity	4,593	2,753
LIABILITIES		
NON-CURRENT LIABILITIES		
Borrowings	30	357
Lease liability	32	43
Other financial liabilities	95	85
Provisions	42	24
Deferred tax liabilities (Net)	-34	-25
Total non-current liabilities	164	484
CURRENT LIABILITIES		
Borrowings	1,739	1,847
Lease liability	30	20
Trade payables	1,279	1,343
Other financial liabilities	262	261
Other current liabilities	21	27
Provisions	17	10
Current tax liabilities	128	135
Total current liabilities	3,476	3,642
Total liabilities	3,640	4,126
TOTAL EQUITY AND LIABILITIES	8,234	6,879

Particulars (INR Mn)	FY26	FY25
ASSETS		
NON-CURRENT ASSETS		
Property, plant & equipment	362	360
Capital work-in-progress	764	571
Intangible assets	57	56
Intangible assets under development	10	9
Right-to-use assets	56	58
Investments	116	-
Other non-current financial assets	10	7
Other non-current assets	91	102
Current tax assets (net)	111	118
Total non-current assets	1,578	1,281
CURRENT ASSETS		
Inventories	3,435	2,700
Trade receivables	2,406	2,230
Cash & cash Equivalents	123	97
Bank balances	-	-
Other financial assets	7	50
Other current assets	678	513
Current tax assets (Net)	-	-
Total current assets	6,648	5,589
Assets held for sale	8	8
TOTAL ASSETS	8,234	6,879



INDOGULF
CROPSCIENCES LTD.



THE ROAD AHEAD

THE ROAD AHEAD

Beyond Products – Towards an Integrated Agri-Solutions Platform

Expand Biologicals & Sustainable Portfolio



Lead the shift to eco-friendly, biological crop solutions

Increase High-Margin Product Contribution



Specialty and value-added products to drive profitability

Deepen Farmer Engagement



Scale advisory-led model with 100+ IDOs across India

Accelerate Global Expansion



Enter new markets, grow export revenues significantly

Strengthen Operational Excellence



Procurement, supply chain and manufacturing efficiency

Drive Innovation-Led Growth



R&D, ICAR-IARI collaboration, next-gen products

Positioned to evolve from an agrochemical company into an integrated agri-solutions platform focused on sustainable growth and long-term value creation



INDOGULF
CROPSCIENCES LTD.

THANK YOU

Investor Relations Team

investors@groupindogulf.com

501, Gopal Heights, Netaji Subhash
Place, New Delhi-110034

Adfactors PR

Rahul Trivedi
rahul.trivedi@adfactorspr.com

Vaibhav Gupta
vaibhav.gupta@adfactorspr.com

Kareena Jain
kareena.jain@adfactorspr.com