SUNRAKSHAKK INDUSTRIES INDIA LIMITED
(Formerly known as A.K. SPINTEX LIMITED)
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Online filling at www.listing.bseindia.com

To,
BSE Ltd.
Department of Corporate Services
P.J. Tower, Dalal Street, Fort
MUMBAI - 400001

BSE SCRIP: 539300

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Transcript of the Q1 and FY27 Results conference call hosted on 17th August, 2026.

"Pursuant to Regulation 30 & 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and with reference to our Results conference call intimation dated 11th August,2026, please be informed that the Results conference call for Q1 and FY27 was hosted on 17th August, 2026 and the Transcript of the conference call is enclosed for information and Record

This intimation is also being made available on the website of the Company at www.sunrakshakk.com

This is for your information and record.

Thanking You
Yours faithfully

For: SUNRAKSHAKK INDUSTIES INDIA LIMITED

ASHISH KUMAR BAGRECHA
Digitally signed by ASHISH KUMAR BAGRECHA
Date: 2026.08.19 18:24:32 +05'30'

Ashish Kumar Bagrecha
Company Secretary& Compliance Officer

"Sunrakshakk Industries India Limited

Q1 FY27 Earnings Conference Call"

August 17, 2026

MANAGEMENT: **MR. SAURABH CHHABRA – PROMOTER AND DIRECTOR – SUNRAKSHAKK INDUSTRIES INDIA LIMITED**
MR. PRATEEK ARORA – FINANCE CONTROLLER – SUNRAKSHAKK INDUSTRIES INDIA LIMITED

MODERATOR: **MR. VISHAL BHALADA – ADFACTORS PR**

Moderator: Ladies and gentlemen, good day and welcome to the Q1 FY '27 Earnings Conference Call of Sunrakshakk Industries India Limited. As a reminder, all participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes.

Should you need assistance during the conference call, please signal an operator by pressing star then zero on your touchtone phone. Please note that this conference is being recorded. I now hand the conference over to Mr. Vishal Bhalada from Adfactors PR. Thank you and over to you, sir.

Vishal Bhalada: Yes. Thank you. Good afternoon, everyone, and thank you for joining us on Sunrakshakk Industries India Limited's Earnings Conference Call for the First Quarter Ended 30th June, 2026. Today, we have with us Mr. Saurabh Chhabra, Promoter and Director; and Mr. Prateek Arora, Finance Controller.

We will begin the call with opening remarks by Mr. Prateek -- by Mr. Saurabh Chhabra on the business operations, key initiatives, and broad outlook, followed by the discussion on the financial performance by Mr. Prateek Arora, after which the management will open the forum for the Q&A session.

Before we get started, I would like to point out that some statements made on today's con-call may be forward-looking in nature and must be viewed in conjunction with the risks and uncertainties that we face. A detailed statement and explanation of these risks is included in the earnings presentations which has been shared earlier with you all.

The company does not undertake to update these forward-looking statements publicly. I would like to invite Mr. Saurabh Chhabra to make his opening remarks. Over to you, sir.

Saurabh Chhabra: Thank you, Mr. Vishal. Good afternoon, everyone, and a warm welcome to all the investors, analysts, and stakeholders joining us today for Sunrakshakk Industries India Limited Quarter One Financial Year 2027 Earnings Conference Call.

We sincerely appreciate your continued trust, support, and interest in our company. I am pleased to share the Quarter First Financial Year 2027 has been the strongest quarter in Sunrakshakk's history, further reinforcing our position as a diversified growth-led FMCG company.

During the quarter, we continued to witness strong broad-based demand across our FMCG, FMCG intermediate, and edible businesses, which together now contribute approximately 90.60% of our consolidated revenue, up from around 83% for the full year Financial Year 2026. This continued to validate the strategic shift we have made over the past couple of years from a textile-led business to an integrated FMCG dominant platform.

On the manufacturing front, we commissioned a new source line at our existing Roorkee facility during the quarter, adding approximately 1,700 metric ton of monthly capacity. This has taken our aggregate installed capacity for FMCG and FMCG intermediate to 20,840 tons per month now, from 19,640 tons per month as of quarter four financial year 2026.

This expansion, together with the continued ramp-up of our Guwahati facility and the ongoing scale-up of our edible portfolio out of Bhilwara, further strengthens our integrated pan-India manufacturing platform spanning soap noodles, detergents, personal care products, home care products, toothpaste, cosmetics, spices, and savories products. Our manufacturing network across Bhilwara, Roorkee, and Guwahati, combined with a customer base of over 200 customers, continues to provide us a strong foundation for future growth.

I would also like to briefly touch upon the broader macro environment during the quarter. Continuing geopolitical tension kept crude oil and crude-linked derivatives price volatile through the quarter, which fed into input cost, packing material, and supply chain planning across the industry. This had a more pronounced impact on our textile business given its higher sensitivity to such input and material cost movements, though our FMCG and FMCG intermediate businesses were not entirely insulated either.

That said, we remain confident that our integrated manufacturing platform, diversified product portfolio, and expanding operational footprint position us well to navigate this environment and capture the long-term growth opportunity that India's FMCG sector continues to offer. As shared earlier, our medium-term aspiration remains to achieve approximately INR1,000 crores in revenue by financial year 2028, with a target revenue CAGR of 32% to 35% between financial year 2025 and financial year 2029.

We see this as an important milestone rather than as a financial destination, and our focus continues to be on customer and channel expansion, manufacturing and capacity optimization, wallet share and cross-selling growth, product and portfolio expansion, and deepening our distribution reach, all while maintaining disciplined execution and capital allocation.

With that, I would like to now hand over the call to Mr. Prateek Arora, who will take you through our financial performance for the quarter. Thank you. Over to you, Prateek.

Prateek Arora: Thank you, Saurabh sir. Good afternoon everyone. I will briefly take you through the company's financial performance for Q1 FY'27. Q1 FY'27 was our strongest quarter to date. Consolidated revenue from operations increased by 120.64% year-on-year to INR276.33 crores compared to INR125.24 crores in Q1 FY26.

On a sequential basis, revenue grew by 39.85% over INR197.59 crores in Q4 FY'26. EBITDA for the quarter increased by 94.41% year-on-year to INR22.59 crores compared to INR11.62 crores in Q1 FY'26 and grew by 12.16% sequentially over Q4 FY'26. Profit after tax grew by 130.67% year-on-year to INR15.04 crores compared to INR6.52 crores in Q1 FY'26 and increased by 24.30% sequentially over Q4 FY'26.

Basic EPS for the quarter stood at INR4.85 compared to INR2.41 in Q1 FY'26, an increase of 101.24%. On margins, our FMCG segment EBITDA margin improved to 8.55% in Q1 FY'27 from 7.90% in Q1 FY'26, reflecting continued operating leverage in our core FMCG business. On a consolidated basis, EBITDA margin for the quarter stood at 8.18% compared to 9.28% in Q1 FY'26 and 10.19% in Q4 FY'26.

This sequential and year-on-year moderation at the consolidated level was largely on account of higher raw material cost amid ongoing geopolitical headwinds, a trend we expect to normalize over the next couple of quarters. PAT margin for the quarter improved to 5.44% from 5.21% in Q1 FY'26, supported by continued scale benefits from the Guwahati facility, even as it moderated sequentially from 6.12% in Q4 FY'26 in line with the EBITDA margin trend.

During the quarter, we continued to strengthen our manufacturing platform across Bhilwara, Roorkee and Guwahati. As Saurabh sir mentioned, we commissioned a new soap production line at our existing Roorkee facility, adding approximately 1,700 metric ton of monthly capacity, taking our aggregate FMCG and FMCG intermediary capacity to 20,840 tons per month from 19,640 tons per month.

On a segment basis, our Roorkee facility contributed INR27.50 crores from the soap section and INR87.62 crores from the noodle section in Q1 FY'27, compared to INR17.63 crores and INR44.47 crores respectively in Q4 FY'26. Our Bhilwara facility contributed INR40.98 crores from home care and detergent and INR30.34 crores from edible, compared to INR32.50 crores and INR29.26 crores respectively in Q4 FY26.

And our Guwahati facility contributed INR26.15 crores from cosmetics and INR37.75 crores from the noodle section, compared to INR20.91 crores and INR26.01 crores respectively in Q4 FY26. We also remain focused on prudent capital allocation and efficient utilization of the funds raised through the preferential issue, which continue to support our capacity expansion across Guwahati, Roorkee and Bhilwara.

Looking ahead, we remain confident about the opportunities before us and continue to work towards scaling our business further with improving profitability and operational efficiency over the coming quarter.

With this, we conclude our opening remark and would now be happy to take any questions you may have.

Moderator: Thank you. We will now begin the question-and-answer session. The first question comes from the line of Shravan Modi with Syndicate Family Office. Please go ahead.

Shravan Modi: Hello sir, thank you so much for the opportunity. My first question is, I just wanted to know...

Moderator: I'm sorry to interrupt Shravan, you're not audible. Your voice is breaking. Are you on a hands-free device?

Shravan Modi: Yes. Am I audible now?

Moderator: Yes, please use your handset on the handset mode. Thank you.

Shravan Modi: Sure. Thank you. Good afternoon, thank you so much for the opportunity. I just wanted to ask you about how have raw material and crude-linked input costs behaved during this quarter and what is the outlook for the next couple of quarters? If you could just share that.

Saurabh Chhabra: Shravan, can you repeat the question please?

Shravan Modi: Yes. So I just wanted to ask you like how have raw material and crude-linked input costs behaved during this quarter and what is the outlook for the next couple of quarters? If you could just share some inputs on that.

Saurabh Chhabra: Actually, I would say the crude and price -- textile business majorly impacted by this ongoing situations.

Prateek Arora: Yes, so during the last quarter, the major impact was mainly in the textile business where the dyes, chemical, and fuel prices got high and accordingly we couldn't increase the prices for the textile business in last quarter. This is what was the situation of last quarter. We believe that by Q3 or Q4 things will get normalized because Q2 we are seeing the impact of this situation again. Does that answer your question, Shravan? I hope I have been in position to answer the question.

Shravan Modi: Yes, just wanted to follow-up on that. So you mentioned geopolitical tensions and crude oil volatility as a factor this quarter. Could you please elaborate on the specific channels through which this affected the business, like input costs, packaging and supply chain planning?

Saurabh Chhabra: So during this quarter, mainly the dyes, chemical, consumables and fuel for our boiler, those are the things which got affected. And apart of it, there are few more chemicals which -- pricing of which is basically linked with the international market like I can say is the LABSA and those things, those have affected in terms of raw material.

With regard to packaging material, definitely because of this geopolitical issue, there was sudden spike and hike with regard to the pricing of PP. So the packing cost also had got increased because of that.

Shravan Modi: Right sir. Yes, thank you for the opportunity. I'll just join back the queue.

Moderator: The next question comes from the line of Mudit, an individual investor. Please go ahead.

Mudit: Yes. Hi sir, thanks for the opportunity. First of all, I'd like to go for the PAT and turnover for the current FY vis-a-vis the expectations for the next financial year.

Saurabh Chhabra: So can you elaborate this a bit? What is the expectation?

Mudit: Yes, so what we can expect like the PAT and the revenue for the current financial year and the similar numbers for the next financial year.

Saurabh Chhabra: So as we had made the communication in our earlier calls also that we have an internal target to achieve INR1,000 crores of revenue by FY'28. The pace at which we are going as of now, we expect that the revenue or top line we will be closing somewhere in between the INR900 crores to INR1,000 crores mark. This is what is the expectation for FY'26-'27. And we foresee a growth of around 15% to 20% in FY'27-'28 over the current year's figure or current year's revenue.

With regard to profitability, this year because this quarter one was bit affected because of the several and various aspect, still we expect that we will be closing somewhere of 6% kind of profitability this year, which we again expect to get improved by additional 0.75% to 1% in the FY'28.

Mudit: Okay, got it. And on the similar lines, how about the capacity utilization and expansion? Like the shared margins, will it remain same or in terms of like if we consider the capacity utilization and the expansions which that are already in the pipeline?

Saurabh Chhabra: So almost if I say majority of the expansion or capacity increase activities had been completed. There will be some investments or CapEx which we will be doing in the coming period just to balance out the production line. Nothing much is expected out in next one, one and a half year with regard to capacity addition.

The capacities which we do have, we are just working on the increasing the capacity utilization in next one, one and a half year. And therefore, what I said that we are expecting a profit margin -- increase in profit margin by around 1% in FY'28 that will be basically on account of scale of volume or scale of operation which will be increasing in the coming period.

Mudit: Okay, got it. Thank you sir. And how about the working capital? Are you people trying to reduce it or anything on that part?

Saurabh Chhabra: So as of now, our major focus is on the on the operations and that front. Working capital, we are already at a very balanced out figure or balanced out number. But still, if there is any scope which we will be finding in the future, we will work out on that and we will optimize that also.

Mudit: And again, the textile business, it will continue or you people are planning to like since I -- by the numbers we can check it that it's not getting much of profitability. Any plans of demerger or anything? Or all right?

Saurabh Chhabra: So as of now, during the last quarter, the number was not good. But internally we had re-evaluated and discussed a lot about it. So by quarter three this year, we are expecting to get good in in textile business also. As of now, we don't have any plan for demerger or that kind of thing. That's what I can say.

Mudit: Okay, thank you.

Moderator: The next question comes from the line of Muskan Patel with JK Investments. Please go ahead.

Muskan Patel: Hi. So my question is regarding your capacity. So you commissioned a new soap production line at Roorkee facility during the quarter, which added approximately 1,700 metric ton of monthly capacity. Just want to understand what was the rationale for expanding this specific capacity rather than just adding a new location?

Saurabh Chhabra: So the existing capacity or the earlier whatever capacity we have for soap manufacturing was the same location. So choosing that location is going to definitely reduce our investment with regard to civil and other activities as well as we are catering all almost every customer from that location. So from management perspective, from controlling perspective, from the operation side, so it was very convenient for us also to go for the Roorkee location. So that was the reason we opted for the Roorkee location for installing the another soap production line.

Muskan Patel: Got it. And just one more question. So with the aggregate FMCG and the FMCG intermediate capacity is now about 20,840 tons per month. So what is the current utilization level and how much is the headroom does this provide for the near-term growth that you plan on?

Saurabh Chhabra: So as of now, we are we are somewhere 50% to 55% kind of capacity utilization we are, because the capacities which we added recently, those are yet to be utilized fully, right? Therefore, in one of the earlier question I said that for next one, one and a half year we will not be needing much of the investment for the capacity or CapEx. And in near-term, by FY'28, we at least expect another 25% to 30% capacity utilization into that.

Muskan Patel: Got it, understood. Thank you so much.

Saurabh Chhabra: Thank you.

Moderator: The next question comes from the line of Aniket Redkar, an individual investor. Please go ahead.

Aniket Redkar: Good afternoon and thanks for the opportunity. Sir, I have a few questions. So sir, can you just throw some light on the contribution of the fund that we have raised? So I mean, out of it, how much is the going for this Roorkee?

Saurabh Chhabra: So the fund which we are -- whatever we are adding in terms of capacity for Roorkee that is basically from the -- for our wholly owned subsidiary unit. So that fund is being basically utilized from the retained earning of the subsidiary unit only.

Aniket Redkar: Okay. And sir, how much of the remaining capital is expected to be invested in the further capacity expansion or working capital?

Saurabh Chhabra: So whatever investment with regard to CapEx, that has already been done. We don't foresee much of the amount to be invested in with regard to CapEx. With regard to working capital, definitely to the tune of increase in the business, there will be some amount which we will be deployed. But at the same time, we will optimize and we will plan to reduce that also so that we don't increase our working capital same in the ratio of increase in the revenue.

Aniket Redkar: Okay. And are there any plans for additional fundraising over the next few years?

Saurabh Chhabra: As of now, we don't have any plan for additional fundraising.

Aniket Redkar: Okay. And sir, can you just throw some light related our food and edible segment? Can you give a small update on the Bhilwara food facility, particularly the savories and spices? I mean in terms of the capacity -- installed capacity and utilization for the current quarter?

Saurabh Chhabra: So as of now, in Bhilwara we have manufacturing facility of spices as well as savories, right? So currently, we are using our plant only for one shift. So almost we can say if required that we have to increase our production, we have second shift completely free for the same.

Aniket Redkar: Okay. And sir, from the customer point of view, how has the customer acceptance and the repeat order progress in this business?

Saurabh Chhabra: So basically we are into the B2B business, right? So all our units had gone through or passed through several parameters, testing parameters of the customers. So we have -- so the culture or the business model in our case is that we have a long-term commitment from the customers that they will be associated with us, and they used to place the order on planning, they used to give us the planning for every quarter and the firm order which we receive is for the next month.

Aniket Redkar: Okay. And sir, in terms of the margin, what are your expected margin in this food business compared to the our soap, noodles and FMCG intermediate?

Saurabh Chhabra: So it again depends. So margins are very different for different product in fact. In food product also, there are different or a variety of margins which we do have for different product. Like for spices, margins are a bit lower side. For savories, margins are on a bit higher side. So that way it is being placed with the customers.

Aniket Redkar: Okay. And sir, one last question. As revenue has scaled very rapidly over the last year, so going forward, how should investors think about the steady state EBITDA margin on the basis on the consolidated point of view?

Saurabh Chhabra: Sorry, can you please repeat it out because I somehow missed your question.

Aniket Redkar: I mean, on a consolidated basis, how do you see the sustainable -- is this sustainable EBITDA margin on a consolidated basis for the next two to three years?

Saurabh Chhabra: So we are optimizing our value chain and everything and we will be utilizing our capacity definitely in the coming time a bit more. So with regard to EBITDA margin, the current quarter number will go up definitely in the future, right? And with regard to profitability also, we can say that because we are aiming a target of 7% by FY'28, so definitely the EBITDA margin will also go up by another 2% to 2.5% from here.

Aniket Redkar: Okay. And sir, one last question. As you indicated earlier the ambition of reaching almost around INR1,000 crores revenue by FY'28. So based on our Q1 performance, how confident are you achieving this target?

Saurabh Chhabra: So, this INR1,000 crores target which we initially took was for FY28, right? Basis the performance of Quarter 1 for FY27, we are also very optimistic and the numbers are very encouraging for us also. So, this year we will be closing somewhere between INR900 crores to INR1,000 crores mark.

Aniket Redkar: Okay, okay. Thank you sir. This is from my side, sir.

Saurabh Chhabra: Thank you.

Moderator: The next question comes from the line of Krisha Modi, an Individual Investor. Please go ahead.

Krisha Modi: Hello. Thank you for the opportunity. So my question is, which segments are expected to contribute the most incremental revenue over the next coming two years?

Saurabh Chhabra: So, in the coming two years, the revenue from food business as well as from the soap segment is going to be a bit on higher side for next two years.

Krisha Modi: Okay. And one last question is, looking backwards over the last few quarters, has the overall FMCG strategy delivered outcomes in line with what the management original expectations were?

Saurabh Chhabra: I think your voice was cracking out, breaking a bit. Can you please repeat it?

Krisha Modi: Yes. So my question was, looking back over the last few quarters, has the FMCG strategy delivered outcomes in line with the expectations of your management?

Saurabh Chhabra: Yes, so whatever we have thought of or we have planned, so the numbers and the results are actually in line with what we are expect -- what we had expected earlier with regard to FMCG business segment.

Krisha Modi: Okay, thank you. That's all from my side.

Saurabh Chhabra: Thank you.

Moderator: The next question comes from the line of Chaitrika Deshpande, an Individual Investor. Please go ahead.

Chaitrika Deshpande: Hello, good evening, sir and thank you for the opportunity. So my first question is, as the business transition from predominantly textile-led model to the FMCG-led model, what revenue mix do you envision over the long term across FMCG and FMCG intermediaries?

Saurabh Chhabra: So, in the longer run, we expect that the textile business will contribute somewhere in between 8% to 10% of the total revenue. Remaining 90% to 92% revenue will come from the FMCG segment.

Chaitrika Deshpande: Okay. And sir, one more question I have is, what is the presence of both FMCG intermediates and finished FMCG products? How do you see backward and forward integration benefiting the margins?

Saurabh Chhabra: So, with regard to FMCG intermediate products which we manufacture, those products are being used for captive consumption as well as we have the market for that also, right? So that is one. And with regard to because the major backward integration which we have done or which we have is for our soap line. For remaining things, we procure the raw material and we process them to up to the finished goods stage.

Chaitrika Deshpande: All right sir, that's all from my side. Thank you.

Saurabh Chhabra: Thank you.

Moderator: The next question comes from the line of Divya Reddy, an Individual Investor. Please go ahead.

Divya Reddy: Hello, am I audible?

Saurabh Chhabra: Yes, yes, please.

Divya Reddy: Good afternoon, sir. So my question is that since Sunrakshakk Agro products is now a part of the business for over a year, so how has this integration progressed so far and how impactful it has been?

Saurabh Chhabra: So, with regard to Sunrakshakk Agro, it is with us for more than four, five quarters, right? The numbers are very encouraging from that company, the numbers are pretty good. The business of the Sunrakshakk Agro is continuously on a growth trajectory since last three, four quarters. And with regard to alignment with our main business, so we are very much in sync in that kind of situation we are.

Divya Reddy: And are there any key areas that you are still working on, and what would be your outlook for the future, like the bigger biggest opportunities for value creation?

Saurabh Chhabra: With regard to the -- I would like to answer your last question first, right? So, with regard to value creation in the coming period, so we are constantly working on various product segment including few products for food. We are doing innovation into that that particular segment, right? We are working on new products which are needed in the market so that we can supply those products to the customer.

So those things are we are doing with our current facility, that is point number one. For another point or the additional thing which I would like to say on this is, that in case if we get any lucrative proposition to invest upon or to acquire upon, so we are open for that kind of scenario and situation also. I hope thing I could have answered what was your question.

Divya Reddy: Yes, sir. Thank you so much.

Moderator: The next question comes from the line of Sneha Sharma with HNI. Please go ahead.

Sneha Sharma: Hi sir, good afternoon. I just have two questions. The first one being that Q1 FY27 was your strongest quarter in the company's history. So what were the key factors behind the strong sequential and year-on-year growth in revenue and profitability?

Saurabh Chhabra: So, during last two quarter or three quarter, we had invested a lot with regard to our new manufacturing facility acquisition. So that is one of the key driver for our revenue growth, that is point number one. Point number two, with regard to the soap business segment, we had added the capacity in Q4 FY26 and capacity in Q1 FY27. So those capacities were being installed and customer base was also being added in this quarter. So that had led to the additional revenue during the Q1 FY27.

Sneha Sharma: Okay. And sir, your FMCG and FMCG intermediary now contribute around 90% to 91% of the consolidated revenue, which is up from 83% in FY26. So what's driving this continued shift in the revenue mix?

Saurabh Chhabra: So, the driving factor for this shift in the contribution mix is, as in your previous question also I answered, that we had acquired new units. We had installed new production line, new production capacities for the FMCG segment in Q4 FY26 and Q1 FY27. So the same had resulted into the additional revenue in the FMCG segment. Because if you'll see, the revenue from the textile segment is almost at the same level. So whatever additional revenue which we are getting in the FMCG segment, that is lowering down the contribution of textile business to the total revenue.

Sneha Sharma: Okay, all right. Thank you, sir.

Moderator: The next question comes from the line of Seema Mishra, an Individual Investor. Please go ahead.

Seema Mishra: Congratulations, sir, for your results and thank you for giving me this opportunity. My question is basically how are you significantly deploying the capital towards the FMCG pivot and also including the INR98.65 crores which has been raised for the acquisition of Sunrakshakk Agro? How should actually an investor assess the incremental return on the capital, and has the newly added capacity ramp up and mature?

Saurabh Chhabra: So, I would like to just clarify one thing over here that, fund which we raise of INR98.65 crores was not being utilized for acquiring Sunrakshakk Agro Product Private Limited. That activity had happened prior to the fundraising itself. With regard to application of this fund which we have raised amounting to INR98.65 crores, that is being majorly utilized for acquiring the food manufacturing facility in Bhilwara and soap noodle and cosmetic manufacturing facility in Guwahati. So these two are the major segments where the amount was being deployed.

Seema Mishra: Okay. Also, you're targeting INR1,000 crores in revenue by FY28. So could you walk us through the revenue bridge, how much growth is expected from the existing businesses, new capacities, and any new verticals?

Saurabh Chhabra: So whatever capacities we had increased till now, that will give us a revenue of INR1,000 crores by FY28. We will not be needing any additional capacity to accelerate our revenue. Once the capacity utilization reaches to a certain level, thereafter we may think upon or we may think for the capacity expansion. As of now, whatever capacities which we do have, we are confident that we will be achieving the targeted number of FY28 by this existing capacity only.

Seema Mishra: Okay. And one more last question. I would like to know what are the key milestones the management aims to achieve over the next two to three quarters?

Saurabh Chhabra: So, the first and foremost thing is that, with regard to whatever impact which we had in Q1 with regard to profitability, so that is our first and foremost target for coming two to three quarters that we will be just nullifying the impact of cost increase. That is the one of the major things which we will be doing.

With regard to another thing, second priority which we do have is that whatever capacities which we added, we would like to utilize more of those capacities in the coming three to four quarters. That's what is the major two targets which we have as of now.

Seema Mishra: Okay, thank you so much, sir. That answers my question.

Saurabh Chhabra: Thank you.

Moderator: The next question comes from the line of Mansavi Mukerjee with Oracle Investment. Please go ahead.

Mansavi Mukerjee: Hello, hi sir. I hope I'm audible. Congratulations on a great set of numbers. I just had a couple of questions, one of them being that is it possible to get a rough idea about the current revenue mix between B2B manufacturing and our own brand products?

Saurabh Chhabra: So as of now, whatever revenue which we do have is basically the B2B. As of now, we are not into the B2C segment.

Mansavi Mukerjee: Okay, all right. Yes, that clarifies. I also just wanted to add on and ask that, do you have any plans to acquire additional FMCG businesses, brands, or manufacturing assets? On top of that, are there any new product lines, categories, anything or a facility that the company is evaluating over the next 12 to 24 months?

Saurabh Chhabra: So as of now, we don't have anything in our discussion for acquiring any manufacturing facility. As of now, that is not there. But yes, definitely if something comes up which is very lucrative, any proposal comes up which is very lucrative, we are open for -- this is how it is.

With regard to additional new products, so we are in the phase of process of developing some more products with which we can produce with our existing capacity. Also, we are looking for some opportunity or some products in the FM -- food sector or food business which may need some amount of capacity expansion or capex.

Mansavi Mukerjee: Okay, all right, all right. That makes sense. Thank you so much, sir. Thank you.

Moderator: Ladies and gentlemen, that was the last question for today. I would now like to hand the conference over to Mr. Saurabh Chhabra for the closing remarks.

Saurabh Chhabra: Thank you, thank you everyone for participating for the today's call, and I really appreciate and look forward to your continued support in future. Thank you so much.

Moderator: Thank you, sir. Ladies and gentlemen, on behalf of Sunrakshakk Industries India Limited, that concludes this conference call. Thank you for joining us, and you may now disconnect your lines.