



CONFIDENCE PETROLEUM INDIA LIMITED

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Vile Parle East, Mumbai-400057 | PH. NO.: 0712 - 6917300.

Corp. Off. : Confidence Tower, 34 Central Bazar Road, Ramdaspath, Nagpur, MH - 440010



CIN: L40200MH1994PLC079766

Date: 23/06/2026

To,

National Stock Exchange of India Limited Listing Department, Exchange Plaza, Bandra Kurla Complex, Bandra (E) Mumbai-400051	The Bombay Stock Exchange, Department of Corporate Services 25 th Floor, P.J. Towers, Dalal Street, Mumbai- 400001
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Subject:- Investor Presentation

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, we hereby enclose a copy of Investor Presentation for your information.

The said Investor Presentation will thereafter be uploaded on Company's website at www.confidencegroup.co

This information is submitted to you pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015.

Thanking you!

Yours faithfully,

For CONFIDENCE PETROLEUM INDIA LIMITED

Prity Bhabhra
Company Secretary



CONFIDENCE PETROLEUM INDIA LIMITED

Corporate Presentation

Disclosures

This presentation is for informational purposes only and does not constitute an offer, solicitation, or advertisement for the purchase or sale of any security of Confidence Petroleum India Limited ("the Company"). It should not be relied upon for any contract or commitment. The presentation includes forward-looking statements subject to risks and uncertainties that may cause actual results to differ. Opinions, estimates, and projections are as of the date of the presentation and may change. The Company has prepared all information herein and none has been independently verified. No representation, warranty, or liability is accepted for the accuracy or completeness of the content. Distribution of this document may be restricted by law in certain jurisdictions; recipients should be aware of and comply with any such restrictions.

CONFIDENCE PETROLEUM INDIA LTD.

Established in
1994

Listed on



30
Glorious
Years of
LPG Business



Leading LPG Parallel Marketer in India.

A fully integrated LPG and CNG solutions provider.

Committed to providing clean and green energy solutions to individuals, businesses, and communities.

Anchored in customer trust, environmental sustainability, and operational excellence.



VISION

- To ensure that every citizen and commercial entity has access to clean and green fuel.
- To remain guided by sustainability and innovation as core principles.
- To rapidly strengthen our leadership in the energy sector and emerge as the country's largest integrated energy provider.



MISSION

- To be the most cost-competitive and highest-quality LPG & CNG solution provider in the Indian energy market.
- To achieve excellence through the dedication and expertise of our skilled professionals.
- Strong infrastructure that drives efficiency, performance, and sustainable growth.



A TEAM BACKED BY EXTENSIVE INDUSTRY EXPERIENCE



NITIN KHARA
Chairman &
Managing Director



ELESH KHARA
Director - Cylinder
Manufacturing



JITENDRA JAIN
President - Accounts & Finance



SATISH CHANDAK
President - Corporate



YATIN KHARA
President - High Pressure
Cylinder Manufacturing



ANAND CHANDAK
President - Auto LPG



RAJASHREE TELHARKAR
Chief Marketing Officer -
Packed Cylinder Division

30
Glorious
Years of
LPG Business



Driving Market Leadership

Comprehensive capabilities & customer-centric
innovation driving market leadership in India's LPG sector

COMPETITIVE STRENGTHS



Comprehensive Integration

End-to-end presence across sourcing, logistics, blending, bottling, and distribution enables seamless operations and margin control.



Focus on Safety and Quality

Rigorous institutional-grade standards boost trust amongst both B2B and B2C clients.



Wide Reach and Accessibility

Extensive network—310+ auto LPG stations, 68+ bottling plants, 15+ manufacturing units—ensures effective market coverage nationwide.



Customer-Centric Approach

Product innovation such as "pay-for-what-you-use" LPG options and direct service models enhance user loyalty and retention.



Diverse Client Base

Serving blue-chip corporates, HoReCa giants, industries, and retail markets minimises cyclical risk.



Affordable and Convenient

Lean cost structure and efficient supply chain management deliver competitive pricing and reliable service.



Innovative Offerings

Cutting-edge products, flexible packaging, and technology-driven services differentiate Confidence in a commodity market.

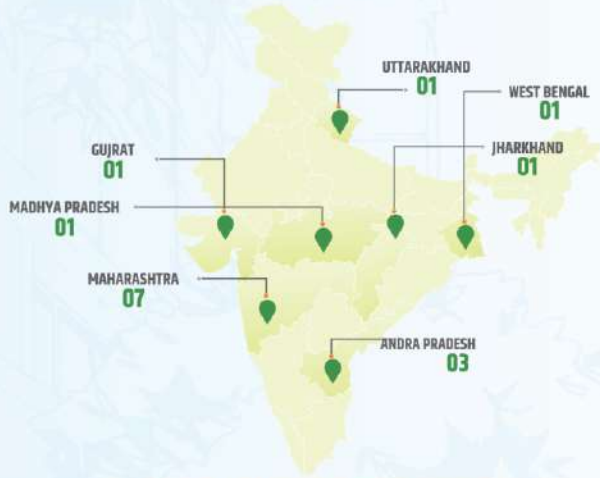


Prioritizing Industry Trends

First-mover investments in clean tech and processes are aligned with India's energy transition and regulatory push for greener fuels.

Pan India Presence in 25 States

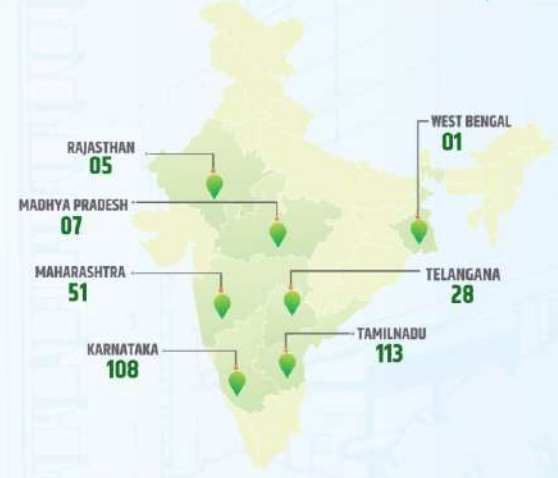
30
Glorious
Years of
LPG Business



15 CYLINDER MANUFACTURING PLANTS



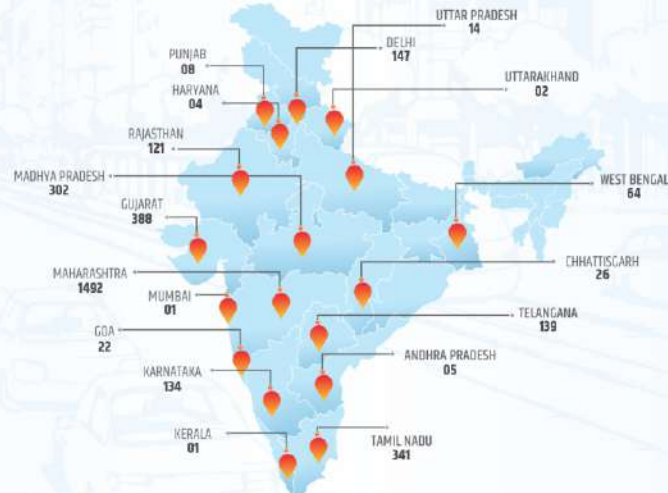
68+ STRATEGICALLY LOCATED BOTTLING PLANTS



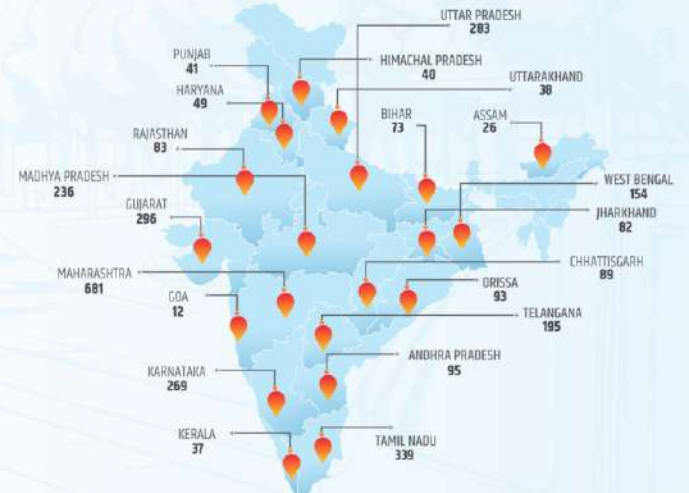
310+ AUTO LPG DISPENSING STATIONS



300+ INDUSTRIAL SUPPLY



3200+ HoReCa SUPPLY



3000+ GOGAS PACKED CYLINDER DEALERS

Our Seamlessly Integrated Roadmap

30
Years of
LPG Business



LPG Procurement

BULK INDUSTRIAL SUPPLY

Steel Industries

& Many Other Industries

Glass Industries

300+
Direct To
Industries

3200+
Direct To
Customers

3000+
LPG Cylinder
Dealers

50+
CNG Stations
in Bangalore

68+
Bottling &
Blending Plants

478+
LPG Road Tankers

310+
Auto LPG Stations

225+
LPG HCVs & LCVs

82
CNG Road
Vehicles

3 CNG / High Pressure
Cylinder
Manufacturing
Plants

15
LPG Cylinder
Manufacturing
Plants

DPT Units



LPG DIVISION



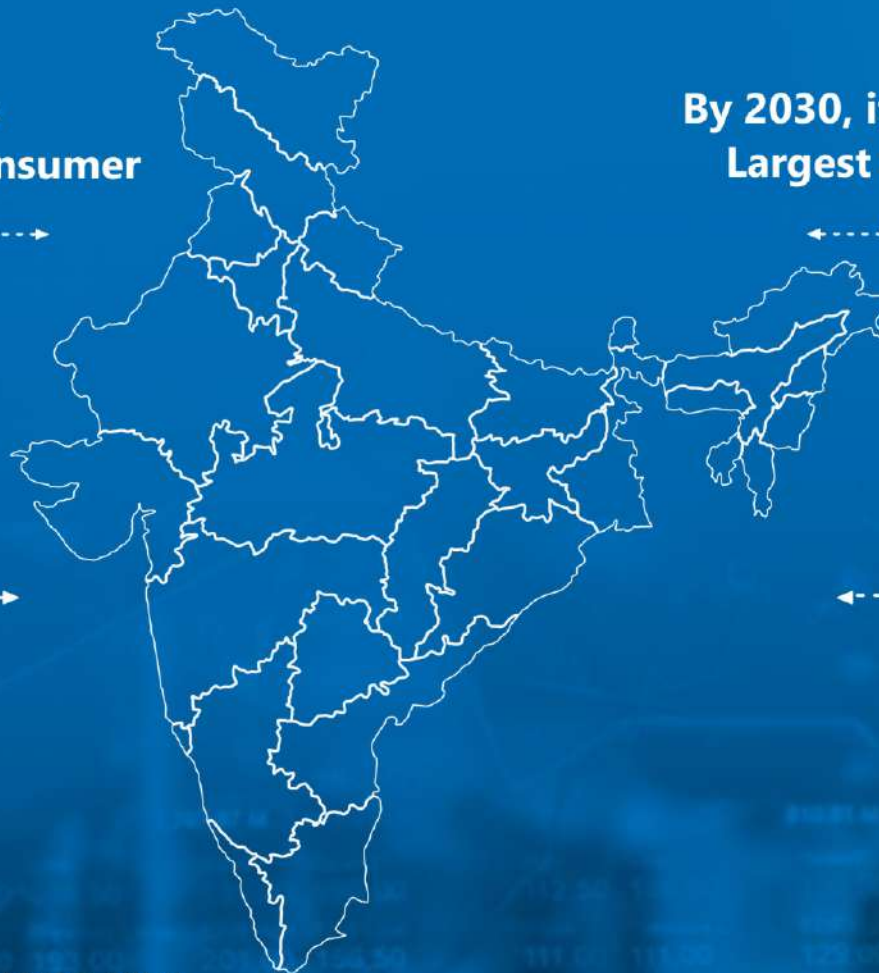
India's LPG Market Scenario

India is the world's
3rd Largest LPG Consumer

By 2030, it is Expected to be the
Largest Consumer Globally

Current Market
Size of LPG in India is
approx. 31.7MMT

Market is Expected to
Reach 40-42 MMT
by FY 2030



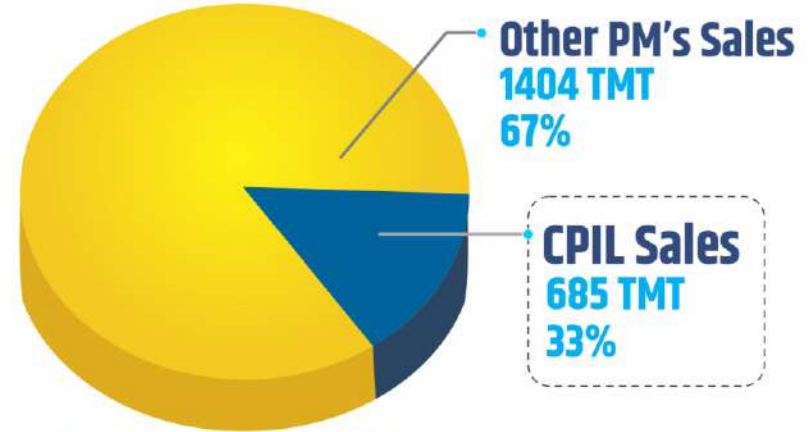
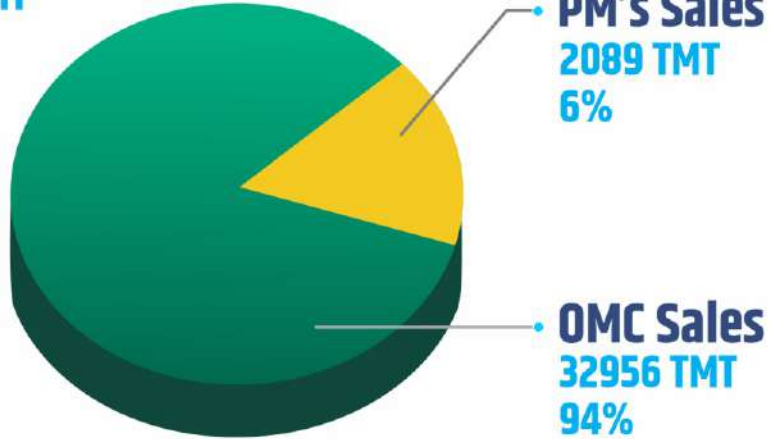
Note : Reference - LPG Profile Report (FY 2023-2024)

Indian LPG Market

30
Glorious
Years of
LPG Business

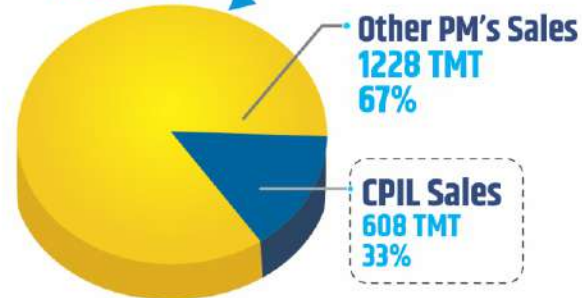


Cumulative Sales
35045 TMT

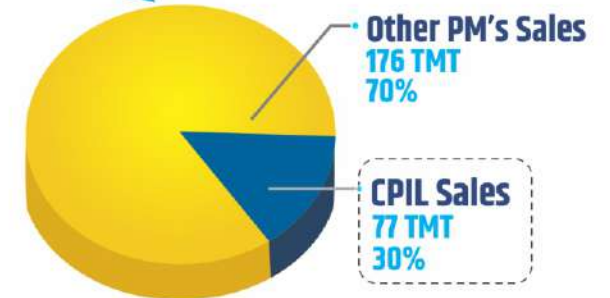


Cumulative PM's Sales
No. of PM's - 105
2089 TMT

Cumulative PCD
& Bulk Sales
1836 TMT



Cumulative
Auto LPG Sales
253 TMT



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Years of
LPG Business



AUTO LPG DISPENSING STATIONS

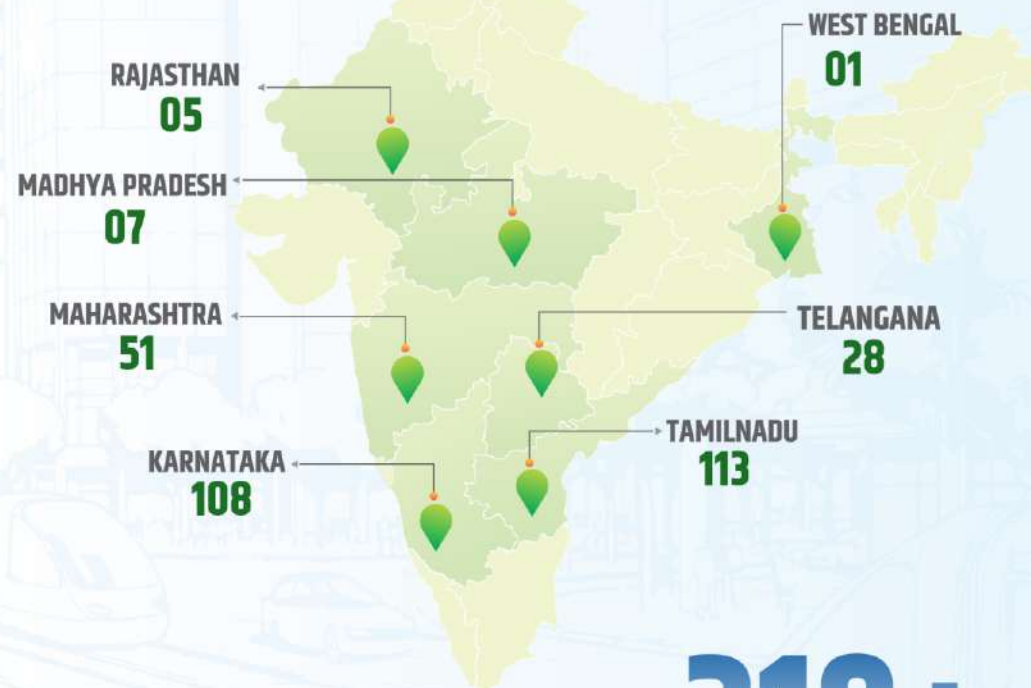


Auto LPG Dispensing Stations

Confidence Petroleum proudly owns and operates 310+ Auto LPG Dispensing Stations across India, making us the first parallel marketer in this segment.

Auto LPG is a clean, environmentally friendly fuel that is not only easily accessible but also significantly more cost-effective compared to conventional carbon-based fuels.

We are actively working towards expanding our network to 500 stations, with a clear vision to position Auto LPG as the most economical and sustainable alternative for vehicular fuel in India.



310+

AUTO LPG DISPENSING STATIONS

AUTO LPG - COMPETITIVE EDGE



No Middle-Men and
Efficient Supply Chain



68+ LPG Bottling Plants and
310+ Auto LPG Stations to Support the Growth



Hub and Spoke Model
For Distribution



Focused Approach
Towards Auto LPG



Direct Company Owned Operations
Resulting in Higher Profitability



Uninterrupted Dispensing
Operation



Quicker Decision
Resulting to Faster Growth



PROFITABILITY

**ABILITY TO CAPTURE
LARGER MARKET SHARE**

**UNINTERRUPTED &
TIMELY SERVICE**

**COMPETITIVE PRICE
TO CUSTOMERS**

HIGH GROWTH

CUSTOMER CENTRIC

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Years of
LPG Business



PACKED CYLINDER DIVISION

Bring Joy to your Cooking Only with GoGas





Packed Cylinder Division

30
Glorious
Years of
LPG Business



The first parallel marketer to establish a Pan-India presence.

SEGMENTS SERVED

LPG Retail: Supports an extensive dealer network of 3,000+.

D2C Segment:

- Directly serves HoReCa (Hotels, Restaurants, Cafes) sector.
- Specialized direct model for this growing market.

Bulk LPG: Supplies industrial processes.

Domestic LPG: Meets household needs.

INNOVATIVE SOLUTIONS

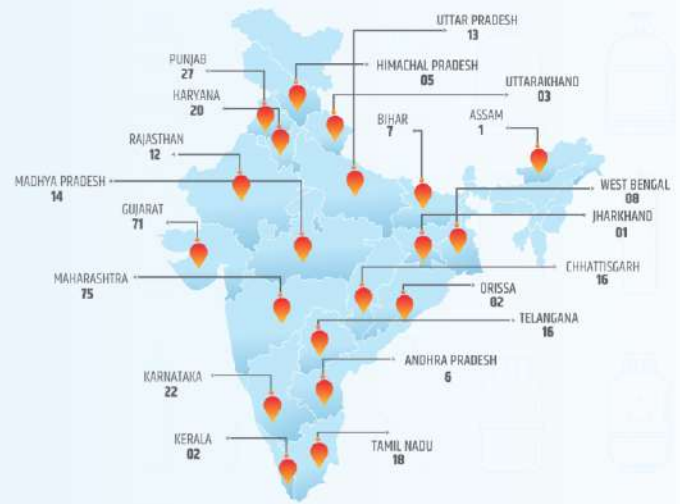
425 kg Shaktiman Cylinders: Designed for industrial use.

Chota Bunty Cylinders:

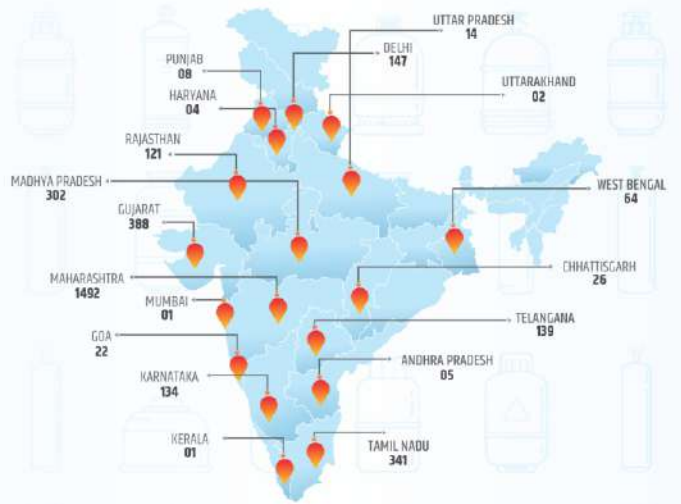
- Available in 2kg and 4kg sizes.
- Provides affordable LPG solutions for street hawkers and small food stalls.
- Acts as a supplement for households to address last-minute LPG shortfalls.



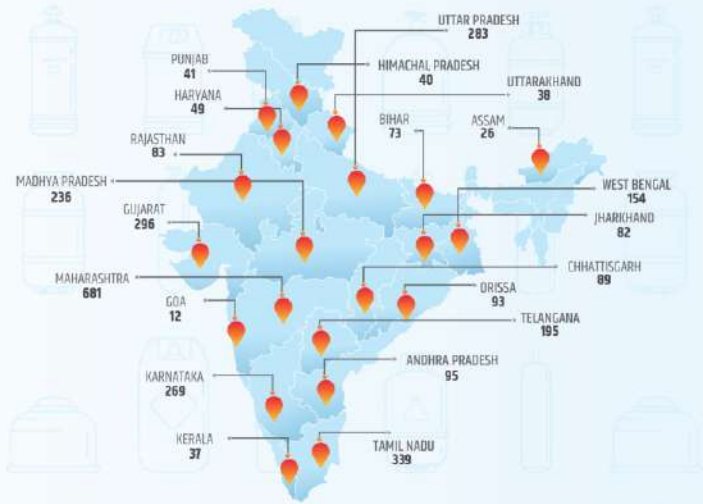
GOGAS PACKED CYLINDER DEALERS



300+
INDUSTRIAL SUPPLY



3200+
HoReCa SEGMENT



3000+
GOGAS DEALERS

30
Glorious
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LPG Business



BULK LPG



Overseas LPG Imports

30
Glorious
Years of
LPG Business



Since May 2022, we have been importing LPG overseas, with plans to expand due to substantial demand across India's industrial, retail, and commercial sectors. This division strengthens bulk LPG usage in industries, ensuring an optimal blend of LPG at competitive rates.

Your Reliable LPG Import Partner:

- Leading importer of Propane, Butane, and LPG.
- Sourcing from best refineries in Middle East, Persian Gulf, and other trusted regions.

Ensuring Quality Standards:

- Committed to delivering products that meet stringent quality standards.

Compliance and Goodwill:

- Strict adherence to all laws related to product handling and transportation.

Prompt Delivery with Exact Specifications:

- Strong supplier relationships ensuring timely delivery.
- Guaranteed compliance with exact product specifications.



DEVELOPMENT IN BULK LPG

30
Glorious
Years of
LPG Business



Catered During Times of Energy Crisis



Availability of In-House Tankers for On-Time Delivery



Tailored to New Customers



Contributed to Nation-Building During Times of Energy Crisis



Delivered at an Economical Price

30
Glorious
Years of
LPG Business



BOTTLING PLANTS



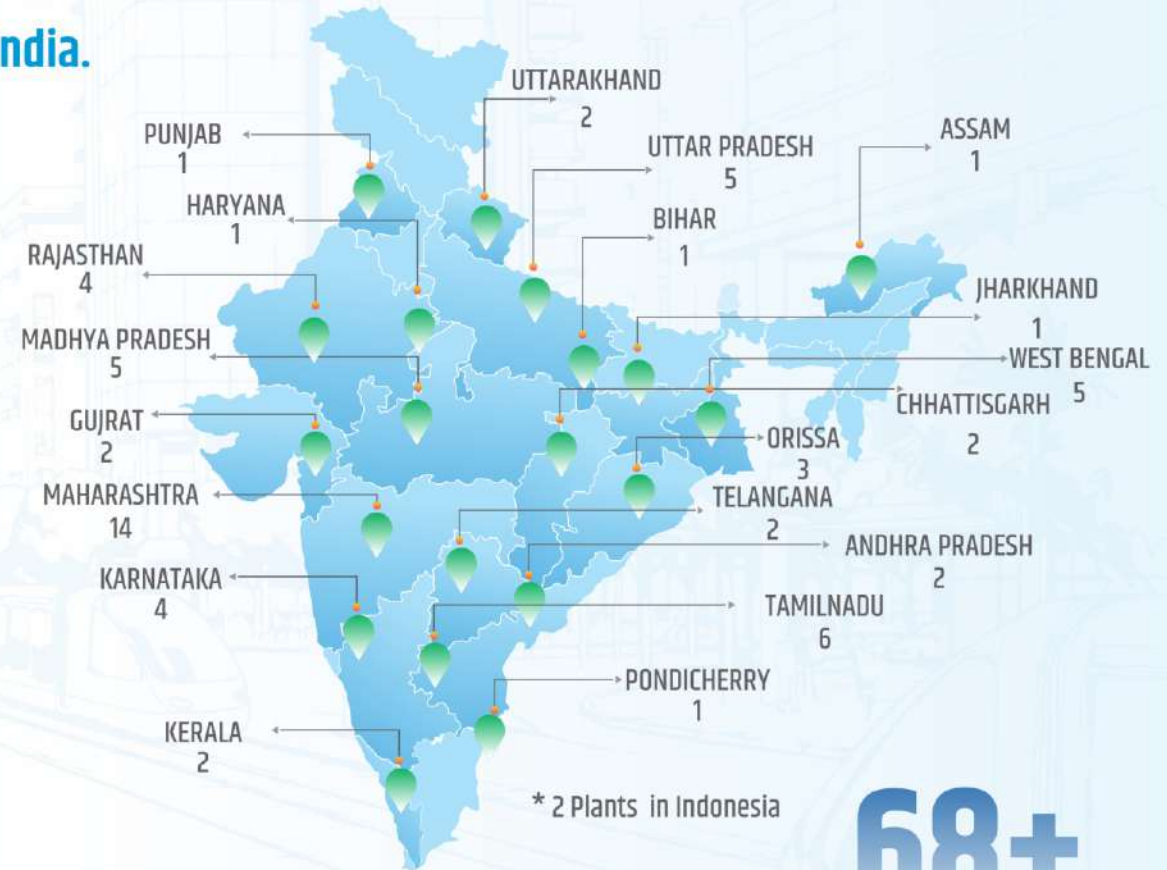
LPG Bottling

Pioneering as the first parallel marketer to own and operate a network of 68+ bottling plants across India.

CPIL initiated its LPG bottling business with two key objectives:

- Meeting internal consumption needs.
- Ensuring widespread access to affordable LPG across the nation.

This division serves both our internal requirements and supports other major oil industry players by providing LPG bottling services. Currently, CPIL owns and operates 68+ strategically located LPG bottling plants, ensuring cost-effective LPG availability to the public. This strategic approach reduces transportation costs for organizations and helps deliver competitive LPG prices to the Indian market.



68+
BOTTLING PLANTS

CNG RETAILING



CNG RETAILING

In the CNG retail sector, we have joined forces with GAIL Gas India to establish 100 CNG stations in Bangalore, Karnataka. So far, we have completed 50 stations and are on track to finish an additional 50 shortly. We are also in active discussions with other CGD players to expand our network to more cities.

This initiative leverages India's CNG pipeline infrastructure, enhancing widespread and cost-effective energy consumption.

30
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Years of
LPG Business



50+
CNG STATIONS

30
Glorious
Years of
LPG Business

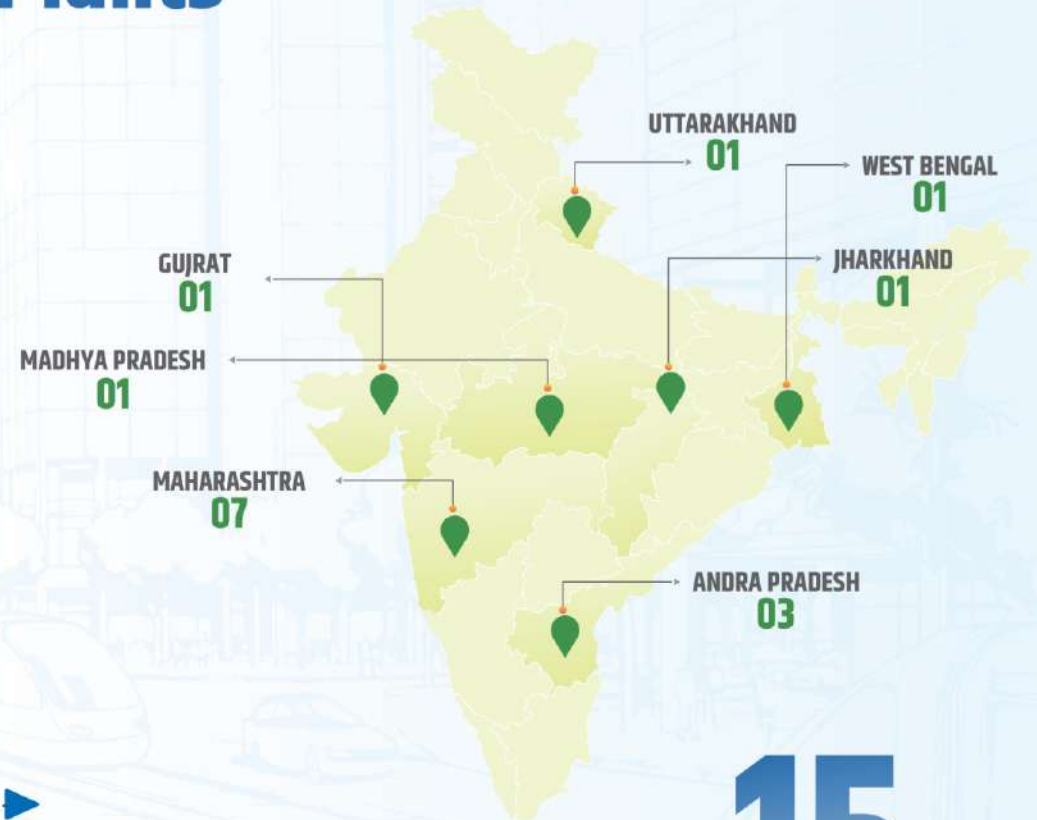


LPG CYLINDER MANUFACTURING PLANTS



LPG Cylinder Manufacturing Plants

Our flagship division is LPG Cylinder Manufacturing, which has served as our foundation for expanding into various segments in the LPG supply sector. Currently, we operate 15 cylinder manufacturing units across the country, comprising 13 owned and 2 leased facilities. Additionally, we are a key supplier to prestigious Navratna oil companies such as IOCL, HPCL, and BPCL, fulfilling their cylinder needs.



15

CYLINDER MANUFACTURING PLANTS

30
Glorious
Years of
LPG Business



CNG/HIGH PRESSURE CYLINDER MANUFACTURING PLANTS

CNG/HIGH PRESSURE CYLINDER MANUFACTURING PLANTS (WITHIN OUR SUBSIDIARIES)

Our subsidiaries operate 3 high-pressure cylinder manufacturing plants, experiencing robust demand. These state-of-the-art facilities are unmatched in size and capability, specifically designed for producing premium seamless cylinders tailored for industrial applications.

**Confidence Enterprises
Private Limited**



**Sarju Implex
Limited**



**SilverSky Exim
Private Limited**



3 HIGH-PRESSURE CYLINDER
MANUFACTURING PLANTS



High Pressure Industrial Cylinders

- Diameter- 232 mm to 406 mm | Water Capacity- 20 Ltr to 200 Ltr | Working Pressure- 150 Bar to 400 Bar as per IS 7285 (Part-2)
- Existing Customers: Hydac, Siemens Limited, Atul Cryogenics, Karnex fire.

Special purpose industrial cylinders such as Double Neck Cylinders, Accumulators can also be manufactured as per client's requirement.



High Pressure On-board Cylinders

- Diameter- 232 mm to 356 mm | Water Capacity- 20 Ltr to 160 Ltr | Working Pressure- 200 Bar as per IS 15490
- Existing Customers: TVS Motors, Chennai CNG, Global Resources, Expert CNG.

CNG/CBG Cascades

- Water Capacity- 1800 WL to 12000 WL | Working Pressure- 250 Bar as per IS 7285(Part 2)
 - Existing Customers: Bharat Petroleum Corporation Limited, Indian Oil Corporation Limited, Thermax Limited, Maharashtra Natural Gas Limited, HCG group, Gasonet, etc.
- CBG Cascades can be customised as per Biogas plants' Daily output capacity.



Upcoming with Type 4 High Pressure Cylinder Manufacturing Plant in MIDC, Butibori, Nagpur

Key Features of Type 4 Cylinders:

Type 4 Cylinders : Constructed mainly from carbon composite with a polymer liner.

- **Lightweight:** 70% lighter than metal cylinders (Type-1).
- **Higher Capacity:** Can transport three times more gas than metal cylinders (Type-1).
- **Corrosion Resistance:** Fully corrosion-resistant with an inert liner, unlike metal cylinders (Type-1).
- **Safety Features:** Shatterproof and fireproof.
- **Advanced Safety:** Highly safe, low operational costs, and future-ready.
- **Versatile Pressure Ratings:** Available in 200 bar, 250 bar, and 350 bar, suitable for multiple applications.
- **Long-term Guaranteed Service Life**(more than 20 years)



REVENUE AND EBITDA CONTRIBUTION (CONSOLIDATED)

QUARTERLY REVENUE METRICS



YEARLY REVENUE METRICS



QUARTERLY EBITDA METRICS



YEARLY EBITDA METRICS



QUARTERLY PAT METRICS



YEARLY PAT METRICS



GROWTH DRIVERS



Expanding Market Presence

- 30 years of infrastructure-backed leadership supports accelerated growth ambitions in India's booming LPG market.
- Deep capillarity enables swift response to shifting demand and regulatory trends.



Direct LPG Imports & Custom Blending

- Secures supply chain by importing LPG directly from top global refineries and offering bespoke blends.
- Four blending units tailor LPG composition to the exact needs of industrial and commercial clients, boosting value and switching costs.



Innovative Scheme: "Gin Kar Lo, Gin Kar Do"

- Pioneering "pay-for-what-you-use" model creates customer trust and ups brand stickiness.
- Refund for unused LPG makes the product more accessible, reduces waste, and aligns with cost-sensitive market segments.

Executional Lever for Leadership



Sustainability Focus

- Committed investment in eco-friendly tech and best practices—reducing carbon footprint and future-proofing the business.
- Enables access to emerging commercial opportunities as the green energy transition accelerates.



Unmatched LPG Availability & Cost Efficiency

- 478+ dedicated tankers, strong dealer network & optimised plant location ensure consistent product availability & reduced transit costs.
- Low distribution costs and efficient operations underpin sector-leading price competitiveness and service reliability.



Expansion Into New Markets

- Aggressively entering new regions and adjacent segments (like CNG retail and high-pressure cylinders) to diversify and extend growth trajectory.
- Flexible approach supports rapid scale-up, revenue diversification, and sustained profitability.

INVESTMENT PILLARS



Market Tailwinds

India is set to become the world's largest LPG market by 2030, with rapid adoption driven by policy support and urban demand growth.



Integrated Value Capture

Control across procurement, logistics, blending, manufacturing, and distribution means stable margins through industry cycles.



Capital Efficiency & Resilience

Robust financial health, scalable business model, and lean operations safeguard returns for investors and enable continuous reinvestment.



Sustainable Differentiation

Ongoing technological, sustainability, and customer experience improvements reinforce market share gains and defend long-term value creation.

TRUSTED BY LEADING BRANDS



& many more...

THANK YOU



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