Date: 6 November 2026

To,

The Corporate Relations Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai - 400 001
Scrip Code: 500825

The Listing Department,
National Stock Exchange of India Limited,
Exchange Plaza, C-1, Block G, Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051
Symbol: BRITANNIA

Dear Sir/Madam,

Sub : Presentation for Investors/Analysts Conference Call (Group Meet) to be held today i.e., Friday, 6 November 2026

Ref : Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations, 2015')

With reference to the subject cited above and pursuant to Regulation 30 read with Clause 15 of Para A of Part A of Schedule III of the SEBI Listing Regulations, 2015, please find enclosed the copy of Investors/Analysts Conference Call Presentation pertaining to the financial results and operations of the Company for the quarter and half year ended 30 September 2026.

The Presentation is also made available on the Website of the Company at http://www.britannia.co.in/investors/financial-performance/analyst-call. The Audio Recording and Transcript of the said Call will be disseminated to the Stock Exchanges and will be hosted on the Website of the Company within the prescribed timelines as per the SEBI Listing Regulations, 2015.

Request you to please take the above information on record.

Thanking you,
Yours faithfully,
For Britannia Industries Limited

SONA RAJORA
Digitally signed by SONA RAJORA
Date: 2026.11.06 07:25:23 +05'30'

Sona Rajora
Company Secretary and Compliance Officer
ICSI Membership No.: A35468
Encl.: As above







Analyst Meet/ Q2’26-27 Results / Conference Call

Disclaimer / Safe Harbor Statement



This presentation may contain statements which reflect Management's current views and estimates and could be construed as forward-looking statements. The future involves risks and uncertainties that could cause actual results to differ materially from the current views being expressed. Potential risks and uncertainties include factors such as general economic conditions, commodities and currency fluctuations, competitive product and pricing pressures, industrial relations and regulatory developments.

Agenda

- Business Overview
- Strategic Priorities
- Costs & Financials

Business Overview

Performance Scorecard – Q2 26-27

Revenue from Operations

Q2'27	12 Months Growth	Vs Q1'27
Rs 5,542 Crores	**+16.6%**	**+11.6%**

Profit after Tax*

Q2'27	12 Months Growth	Vs Q1'27
13.0% of Revenue	**+10.2%**	**+21.9%**

Source: Company Financials – Consolidated Results

**Owner's share*

Performance Scorecard – YTD September 26-27

Revenue from Operations

H1'27	12 Months Growth
Rs 10,506 Crores	+13.1%

Profit after Tax*

H1'27	12 Months Growth
12.5% of Revenue	+11.7%

Source: Company Financials – Consolidated Results

**Owner's share*

Strategic Priorities

Efficiencies in **Sales, Distribution & Supply Chain**



Elevate **Brand Experiences & Investments**



Driving **Innovation, Adjacencies & Future Platforms**



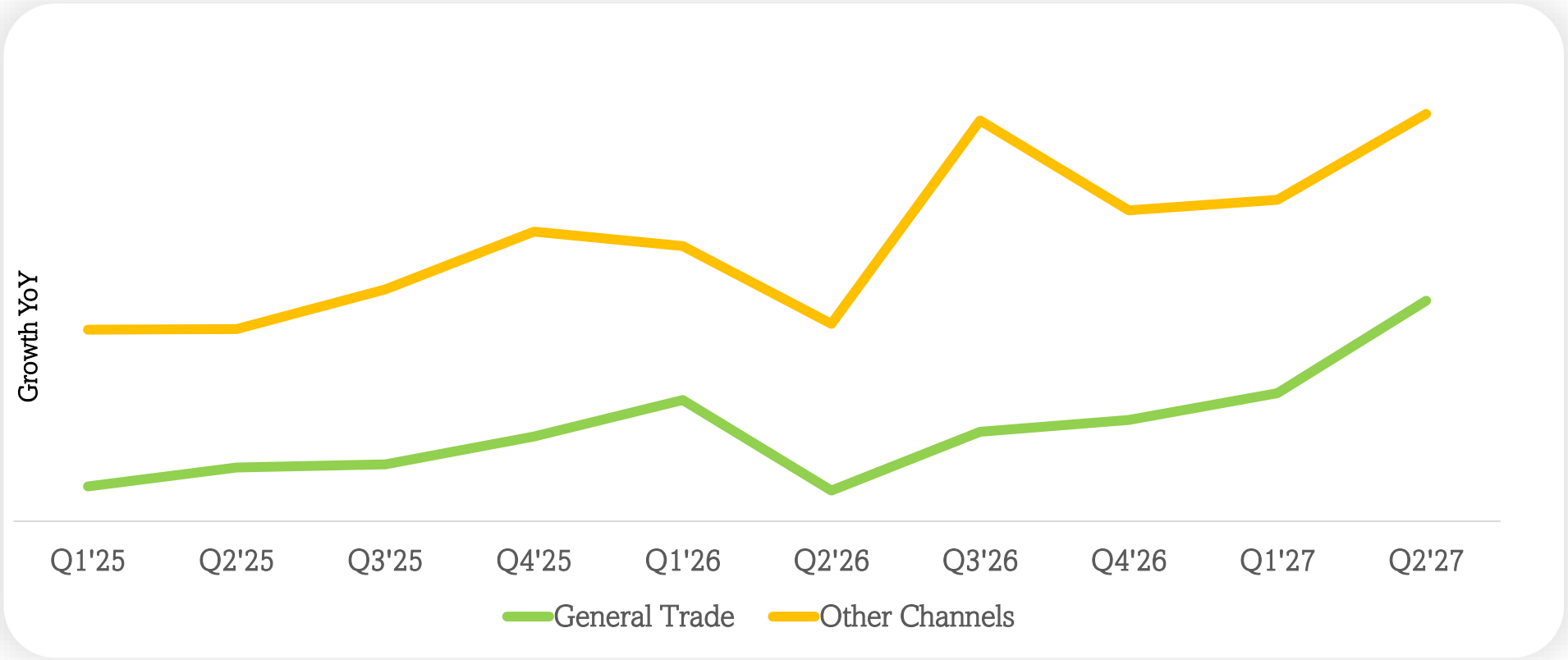
Winning in **“Many Indias”**



Sustainability



Broad-Based Growth across all Channels

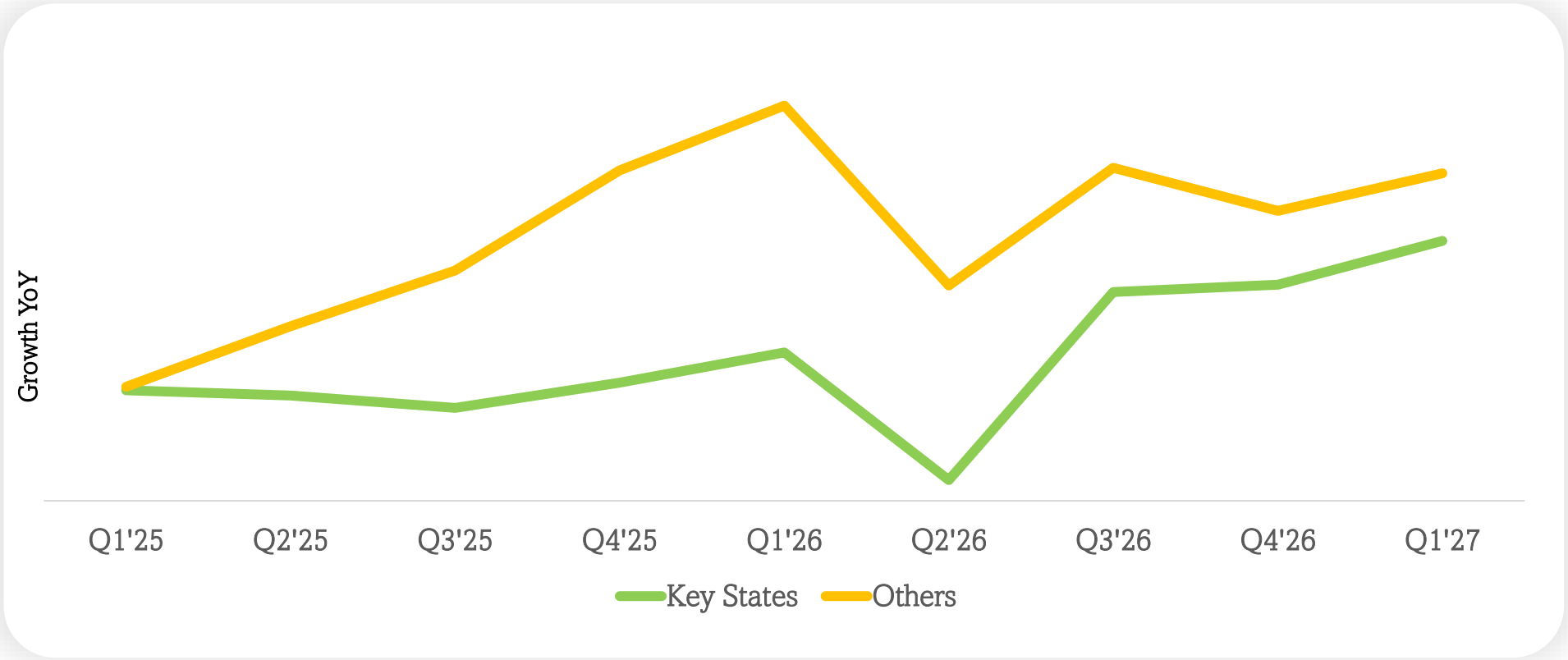


- General Trade growth in Q2'27 is 2.6x that of FY 25-26
- Other Channels continue to grow faster @ 1.8x of GT
- Contribution of E-Com now @ ~7%



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01 Sustained Revenue acceleration in Key States



- Key States growth in Q2’27 is 2.8x to that of FY 25-26
- Other States growth continue to outpace that of Key States



Key States contributing >50% of Domestic Revenue

Strengthening Brand Relevance Across Core Consumer Cohorts



NutriChoice Portfolio



Little Hearts



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Augmenting Cheese through Innovations

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Korean Chilli Slices



Italian Herb Slices



Adjacency Businesses



Adjacent Bakery Businesses* grew >20% during the quarter







Dairy – Cheese, Ghee, Milk Drinks leading the business into double-digit growth



International Business – Resilient rebound into mid-teens growth across key geographies



*includes Cake, Rusk, Wafers & Croissant

Winning Regional Moments: Tailored Festive Campaigns



Bourbon X Bombay Sweet Shop for Ganesh Chaturthi



5050 Cheeze Dipped X Onam



ESG – Building a sustainable, profitable business

Progress on ESG KPIs

Women factory workforce @ 45%

5,73,663 BNF beneficiaries reached by H1'27

Renewable Electricity share in Own Plants @ 48%

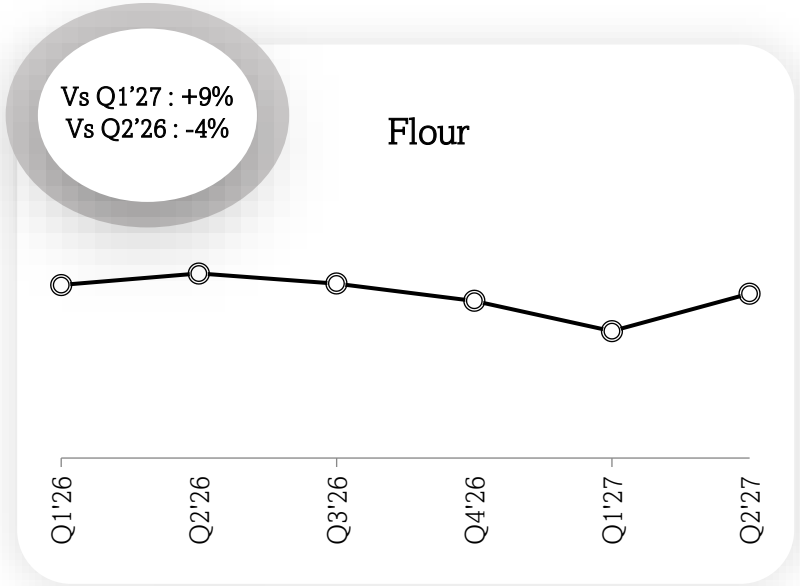


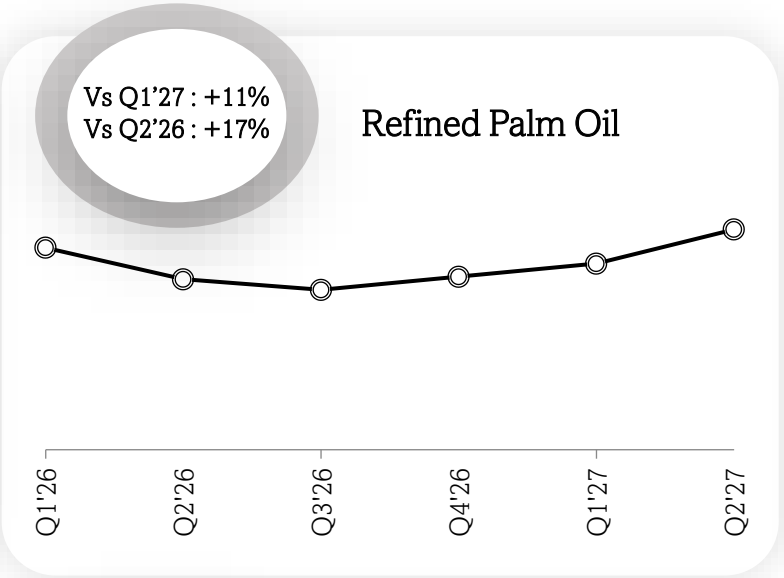
Costs & Financials

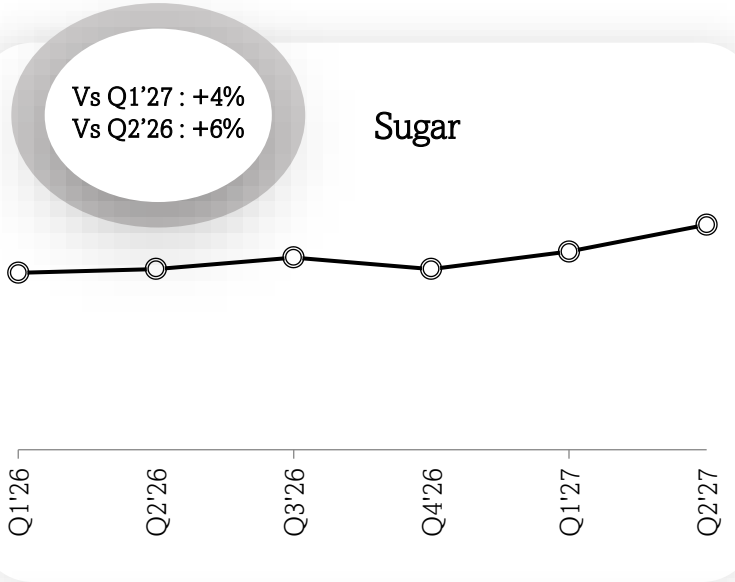


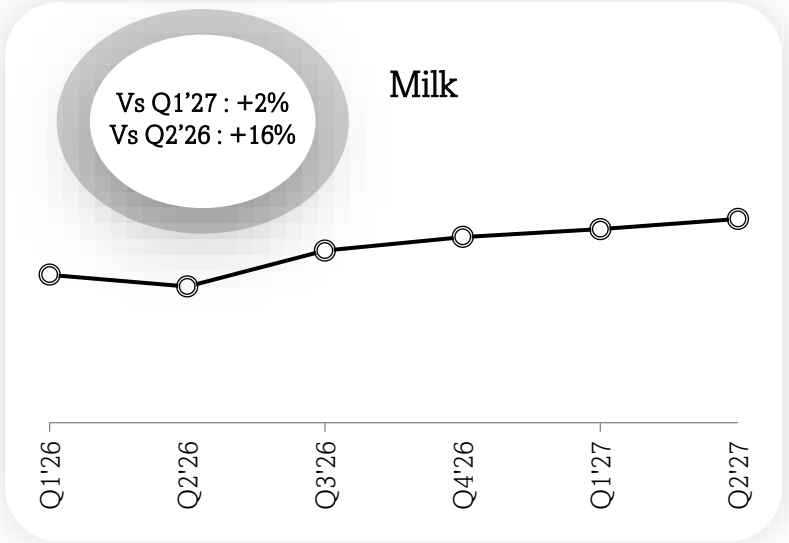


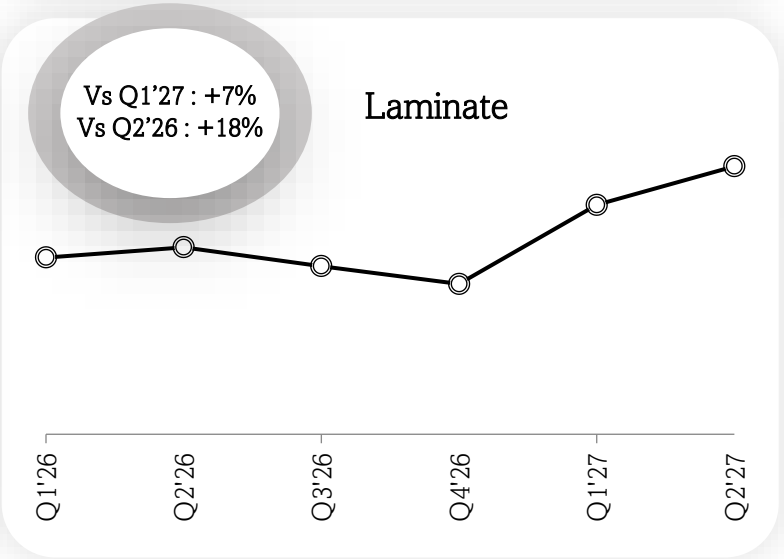
Input Costs Trend

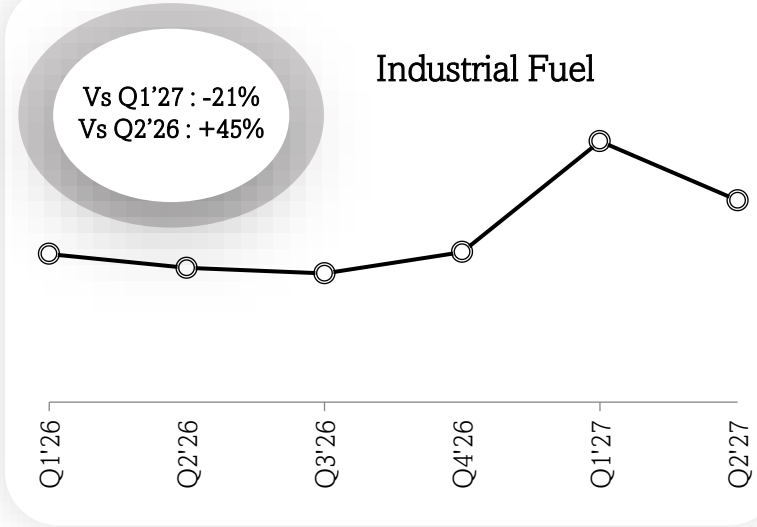








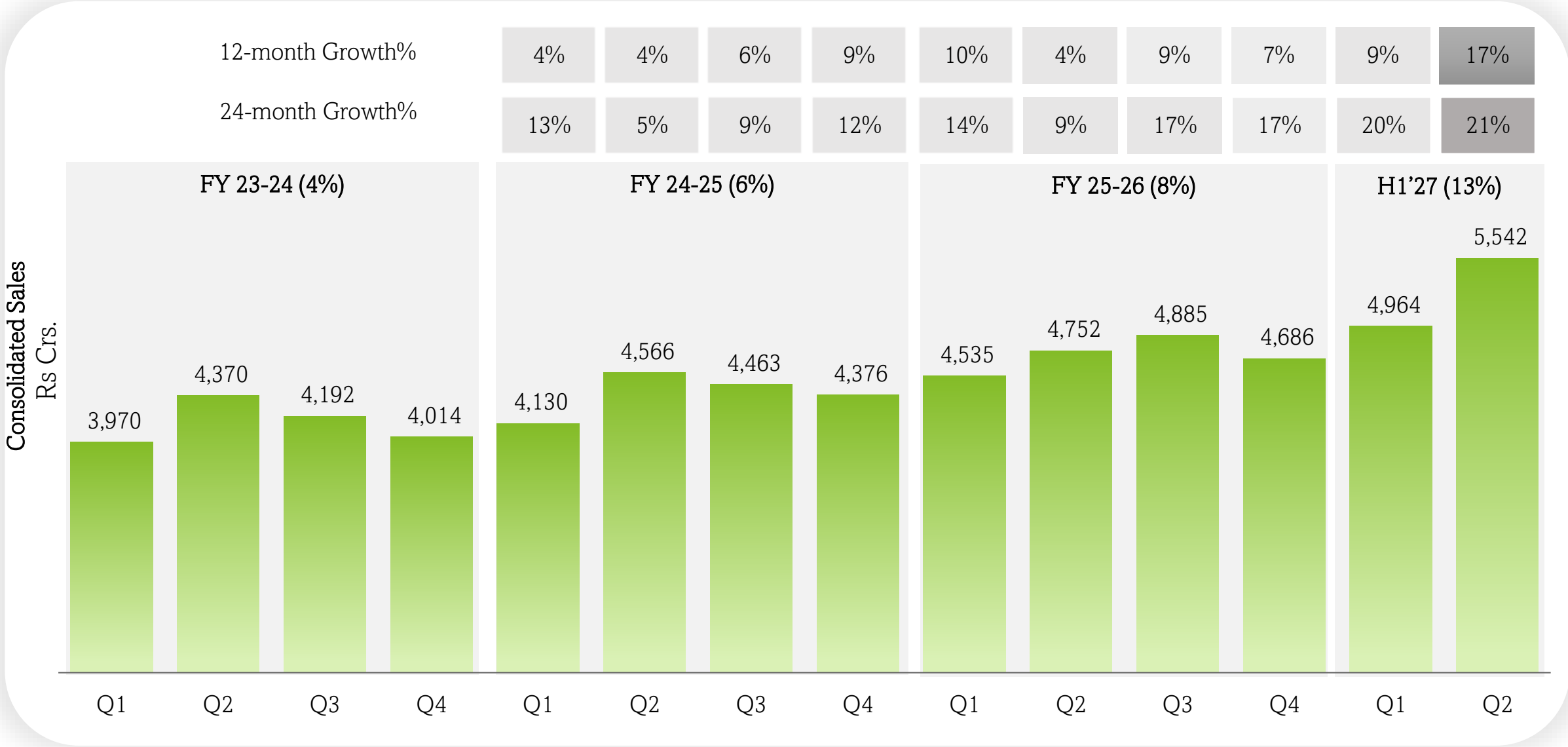




Note:
Strategic covers enabled input costs being lower than market prices

Note: Above values are based on average actual consumption rates for the quarter

Revenue trends



Consolidated Sales as per published results

Nos. in the bracket indicate revenue growths

Key Financial Lines – Q2 26-27 - Consolidated

Particulars	Q2 26-27	
	Rs Crs	Vs Q2 25-26
Net Sales	5,542	16.6%
Operating Profit	943	8.5%
Profit Before Tax	977	10.6%
Profit After Tax (Owner's Share)	721	10.2%

Particulars	21-22	22-23	23-24	24-25	25-26	Q1'27	Q2'27
Profit from Operations %	14.3%	16.3%	17.3%	16.4%	17.0%	15.3%	17.0%
Profit before Tax %	14.9%	19.0%	17.6%	16.7%	17.4%	16.1%	17.6%
Profit after Tax % (Owner's Share)	10.9%	14.5%	12.9%	12.4%	13.4%	11.9%	13.0%

Source: Company Financials – Consolidated Results

Key Financial Lines – H1 26-27 - Consolidated

Particulars	H1 26-27	
	Rs Crs	Vs H1 25-26
Net Sales	10,506	13.1%
Operating Profit	1,704	10.3%
Profit Before Tax	1,775	12.0%
Profit After Tax (Owner's Share)	1,312	11.7%

Particulars	21-22	22-23	23-24	24-25	25-26	H1'27
Profit from Operations %	14.3%	16.3%	17.3%	16.4%	17.0%	16.2%
Profit before Tax %	14.9%	19.0%	17.6%	16.7%	17.4%	16.9%
Profit after Tax % (Owner's Share)	10.9%	14.5%	12.9%	12.4%	13.4%	12.5%

Source: Company Financials – Consolidated Results

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Thank You!