



Concord Enviro Systems Limited

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CIN L45209MH1999PLC120599

Date: 22nd May, 2026

To,

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex Bandra (E), Mumbai – 400051.	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001.
Symbol: CEWATER	Scrip Code: 544315

Dear Sir/Madam,

Sub.: Disclosure under Regulation 30 read with Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor’s Presentation

Pursuant to the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an Investors’ Presentation, specifying on the financial performance and other developments for the quarter and year ended 31st March 2026.

Thanking you,

For Concord Enviro Systems Limited

Prerak Goel
Director
DIN: 00348563

Place: Mumbai
Encl: As above



Concord Enviro Systems Limited

Investor Presentation Q4 & FY26



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01

Introduction





A global leader in water and wastewater treatment, specializing in zero liquid discharge (ZLD) technology, with in-house expertise spanning design, R&D, manufacturing, installation, commissioning, operation & maintenance (O&M), and IoT-driven digital solutions.



Headquartered in Mumbai – India, Concord has two backward integrated manufacturing facilities, one in India (Vasai, Maharashtra) and one in the UAE (Sharjah).



Global presence across five continents, dedicated to serving clients and fostering a sustainable environment for the future.

Experience
30+ Years

Order Book
5,360 Mn

Clients
300+

Patents Granted
9

Water Recycled Daily
>70 Million Liters

Water Treated Daily
~850 Million Liters

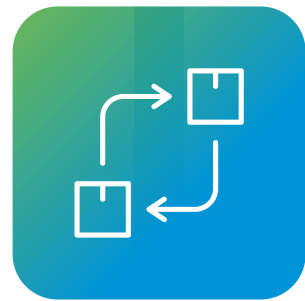
Active Installations
2000+

Industries Served
11+



Upfront and Recurring Revenues

Concord Enviro generates initial project revenues through EPC and system sales, establishing a base for ongoing monetization.



Consumables and Replacement Demand

Ongoing demand for consumables and membranes creates steady, annuity-like revenue beyond initial sales.



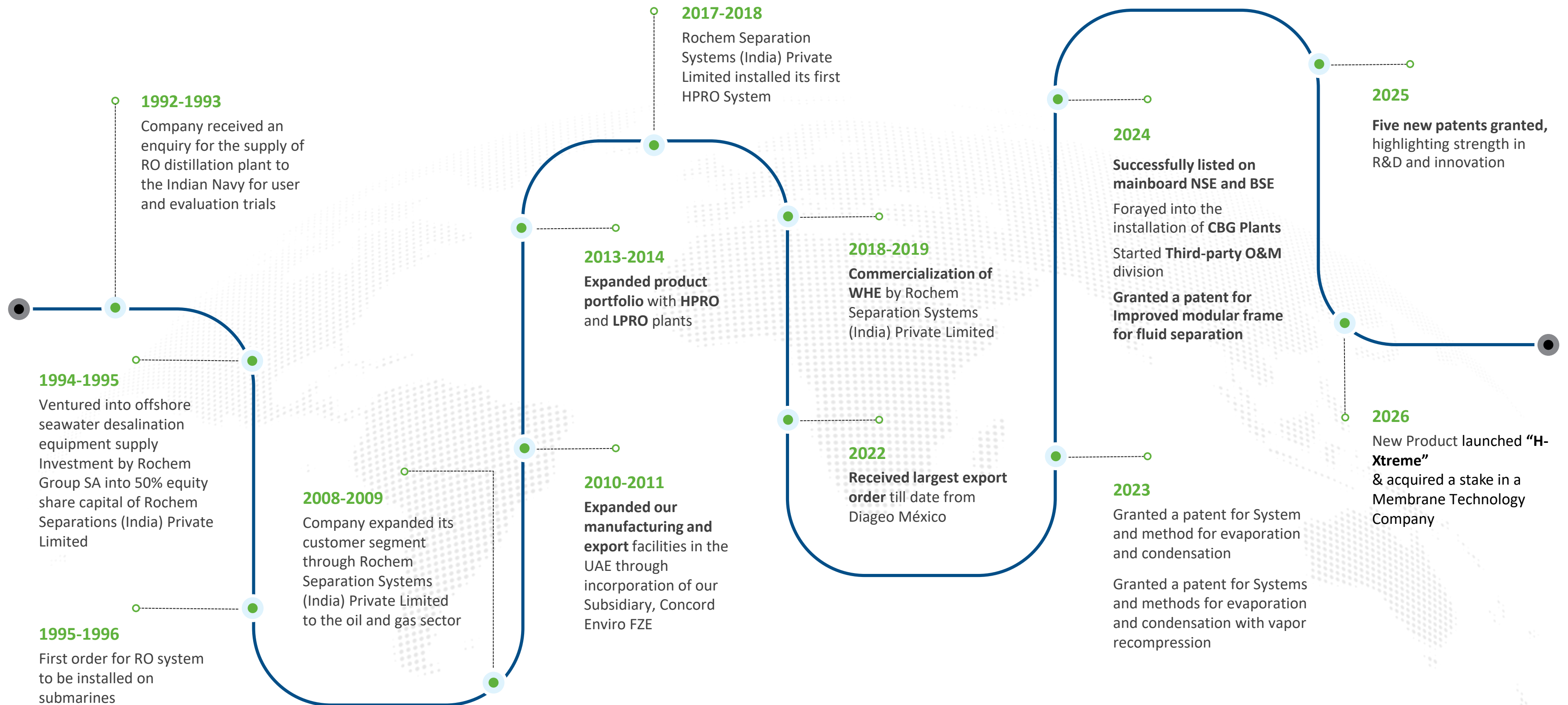
Operations & Maintenance Contracts

Long-term O&M contracts, including third-party services, provide stable recurring revenue streams.



Technology Innovation and Client Retention

Focus on IP, new product launches, and high client stickiness enables margin expansion and cross-selling.



02

Q4 & FY26

Performance Snapshot





Prayas Goel
Chairman & Managing Director



Prerak Goel
Executive Director

Commenting on the results, leadership team of Concord Enviro Systems , said:

“The year under review was marked by significant external challenges. While we are grateful that all our facilities remained unaffected and our workforce stayed safe, supply chain disruptions impacted our operational momentum and led to a shortfall in achieving our Q4 targets, resulting in an overall revenue decline of 6%.

During this period, we also made deliberate investments in strengthening our human capital to expand our products and solutions into new applications, which led to higher overheads but positions us well for sustainable growth. Encouragingly, this has been a year of resilience and strategic alignment, with a strengthened organisational focus to regain lost ground and accelerate growth, and we have already made meaningful progress toward this objective.

Our technology capabilities continue to differentiate us, enabling expansion into new sectors such as solar while reinforcing our leadership in core industries including pharmaceuticals, chemicals, steel, automotive, and textiles, where we continue to demonstrate excellence in wastewater solutions. Thank you for trusting us through this year's ups and downs and we look forward to your support as we recover and achieve greater heights.”

01

Kenya Project

WHAT HAPPENED

A ZLD project in Kenya has been delayed due to change of control and capex planning at the client's end. The project may be now implemented in two phases, and more visibility will be provided in Q2 FY 27.

IMPACT

Single largest contributor to revenue- shortfall vs guidance of ~INR 50 Crore.

CURRENT STATUS

We expect this to revive in Q2 of FY 27. However, we are taking into consideration the challenges change in control do bring about.

02

Slow CBG Execution

WHAT HAPPENED

Slow execution due to financial closure and lack of quality and timely availability of feedstock from the client's end.

IMPACT

Deferral of ~INR 40 Crore.

CURRENT STATUS

The project is moving ahead slower than anticipated. We expect completion by Q3 FY 27.

03

Middle East Conflict

WHAT HAPPENED

Membranes and evaporation modules are manufactured in Sharjah, UAE; however, supply disruptions in March resulted in missed deliveries on key contracts.

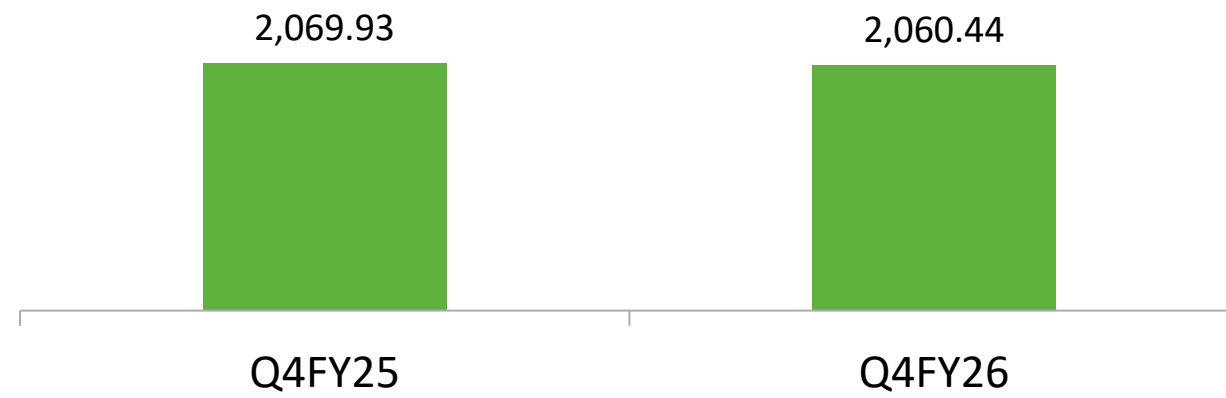
IMPACT

The target for Q4 was short by INR 43 Cr as we missed deliveries in both our S&P and trading sales.

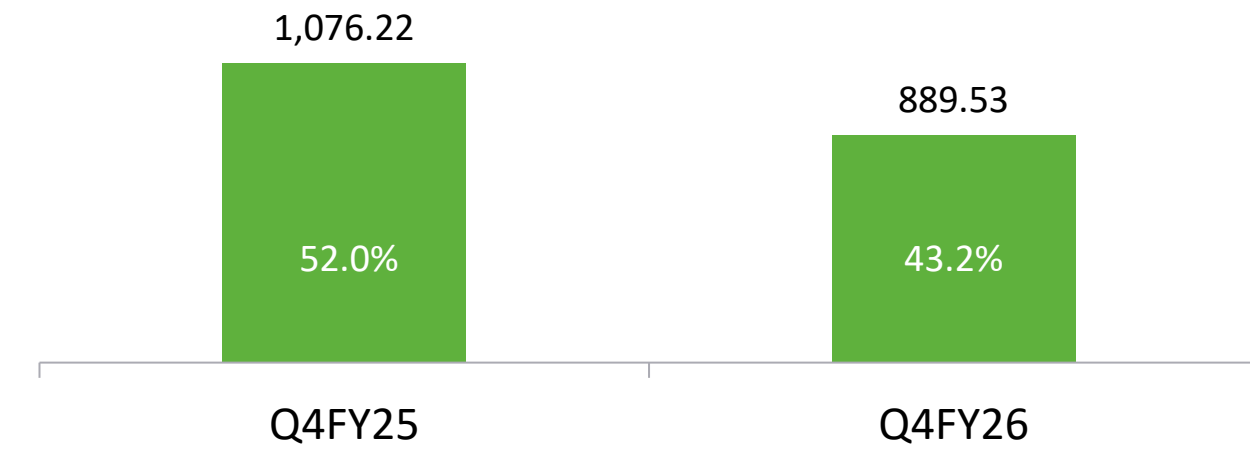
CURRENT STATUS

While shipments have resumed, we still delays and higher costs for freight and operations

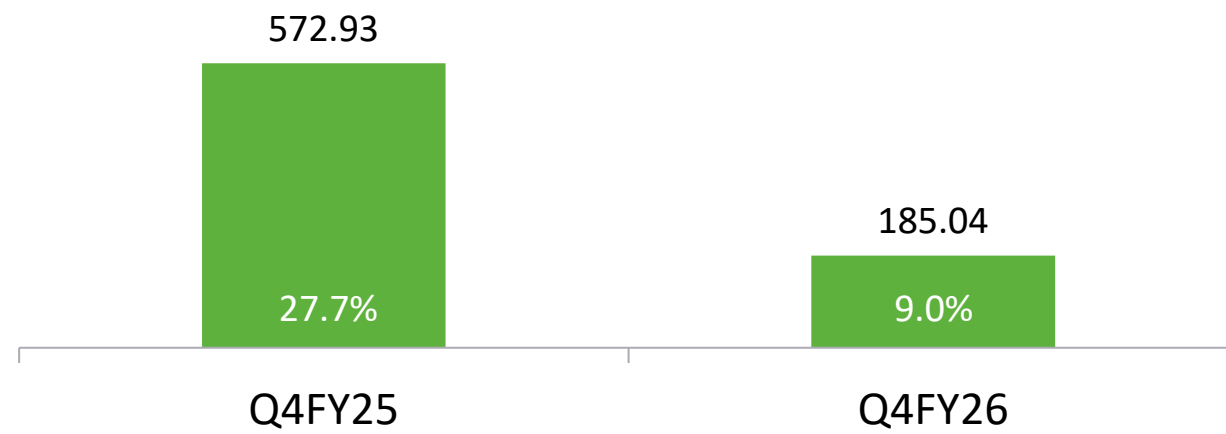
Revenue from Operations (INR Mn)



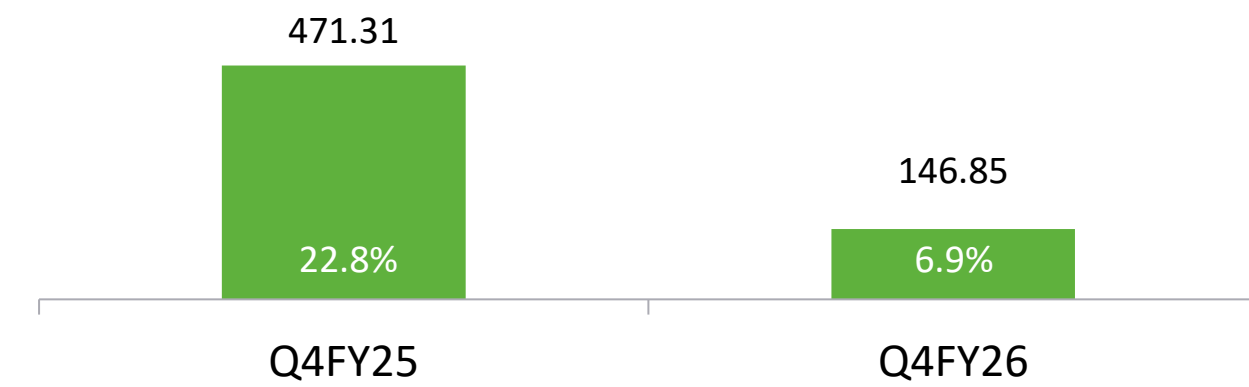
Gross Profit (INR Mn) & Gross Profit Margin (%)



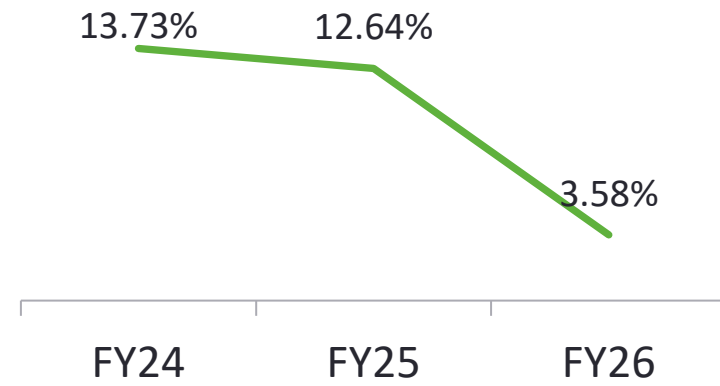
EBITDA (INR Mn) & EBITDA Margin (%)



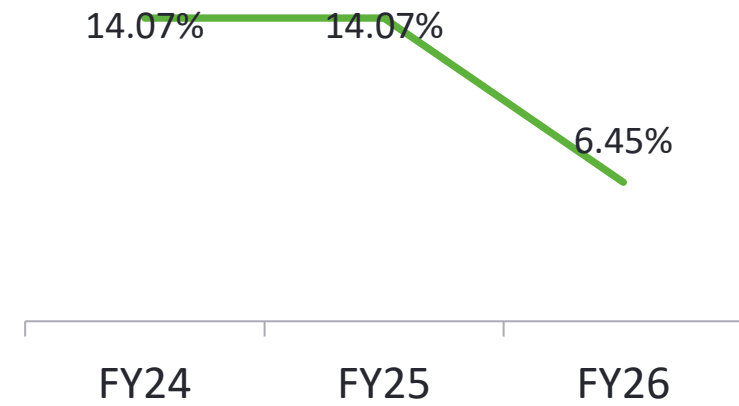
PAT (INR Mn) & Margin (%)



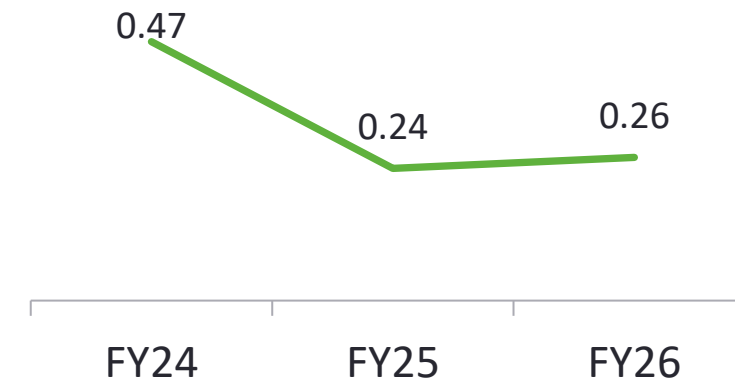
Return on Equity (%)



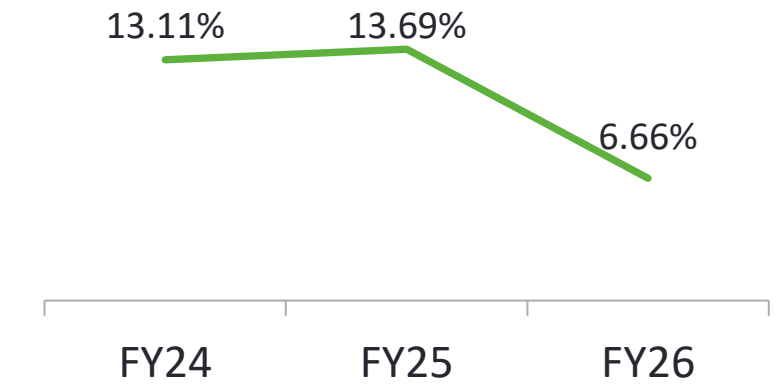
Return on Capital Employed (%)



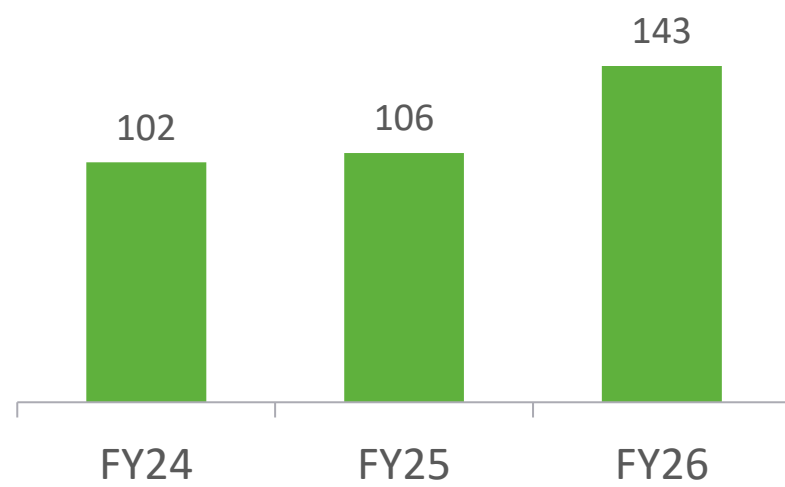
Debt to Equity (X)



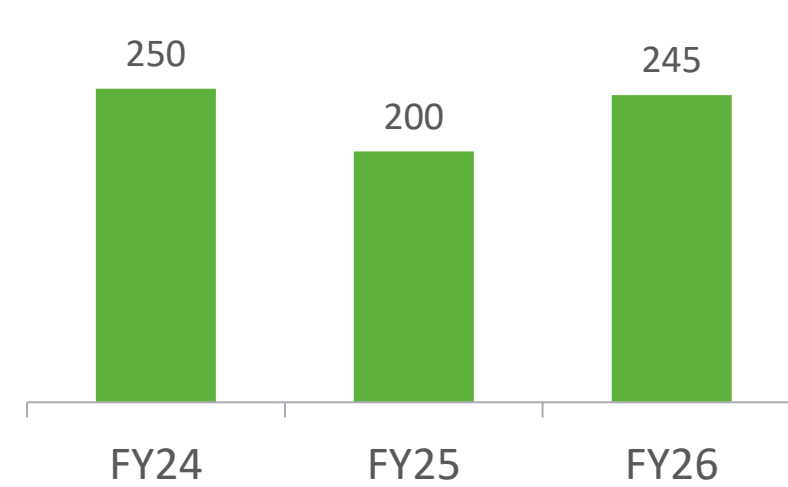
ROIC (%)



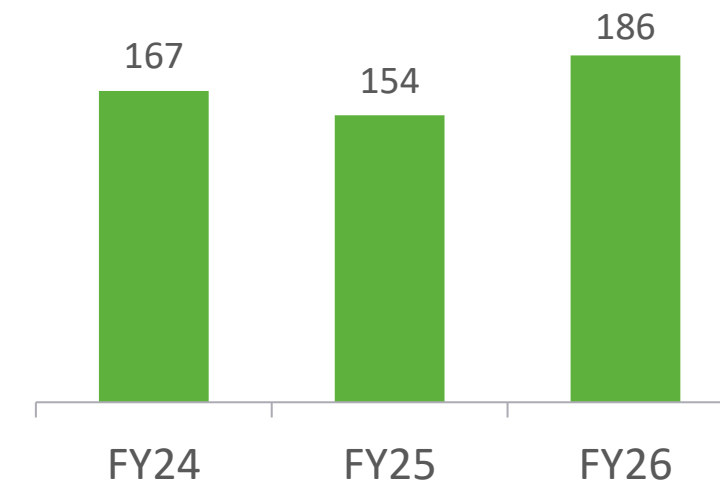
Debtor Days



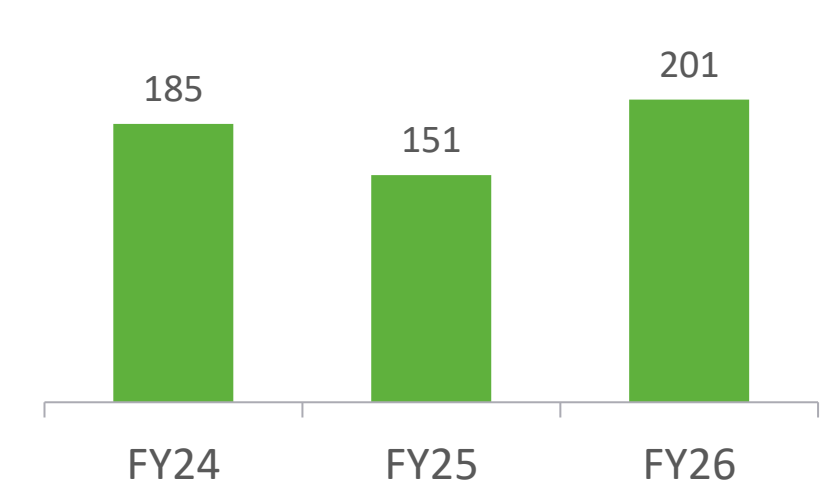
Inventory Days



Creditor Days

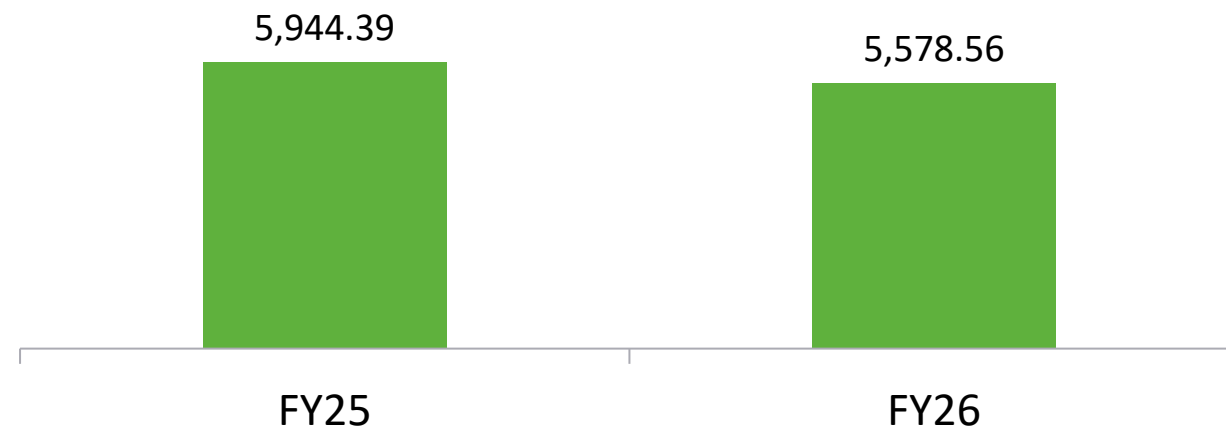


Net Capital Working Days

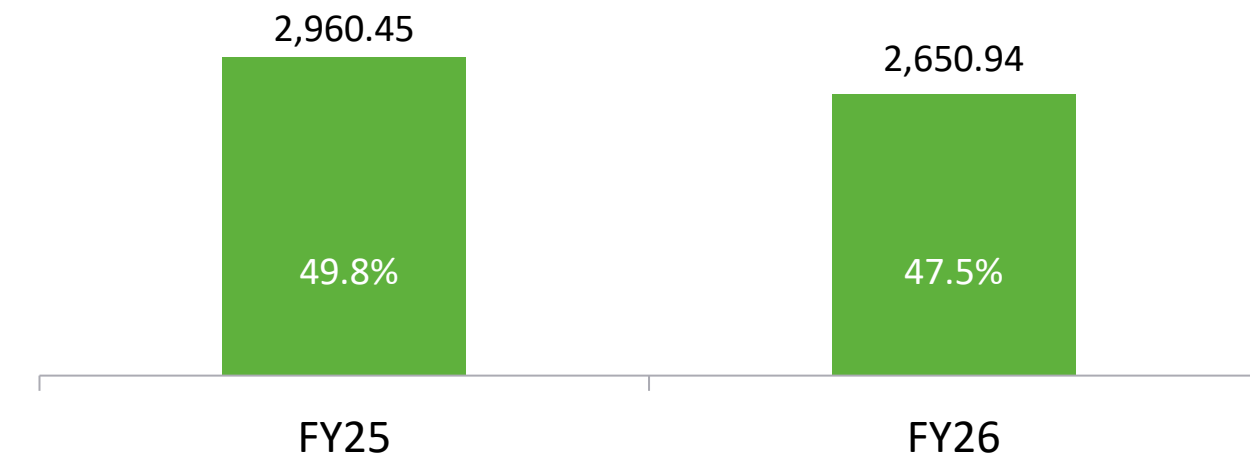


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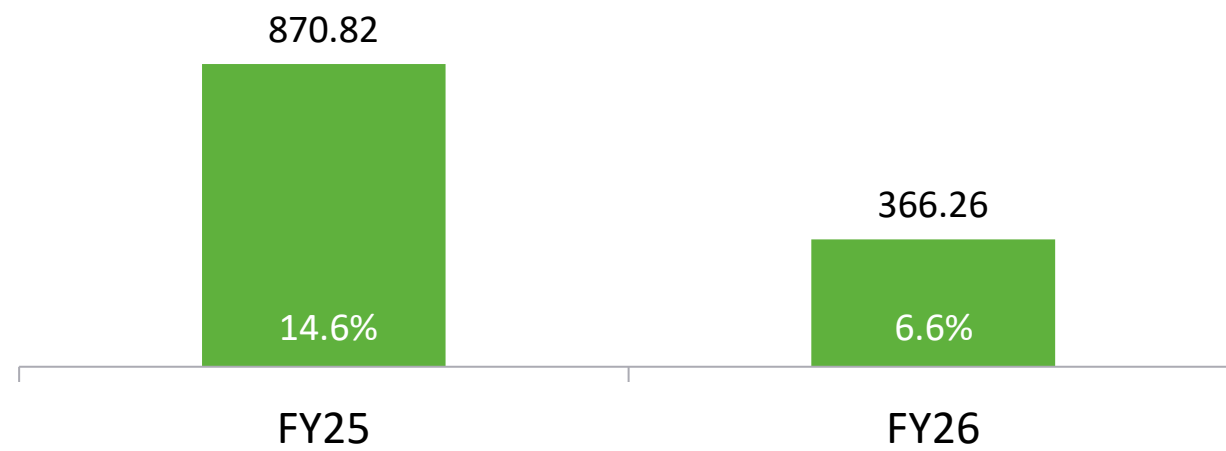
Revenue from Operations (INR Mn)



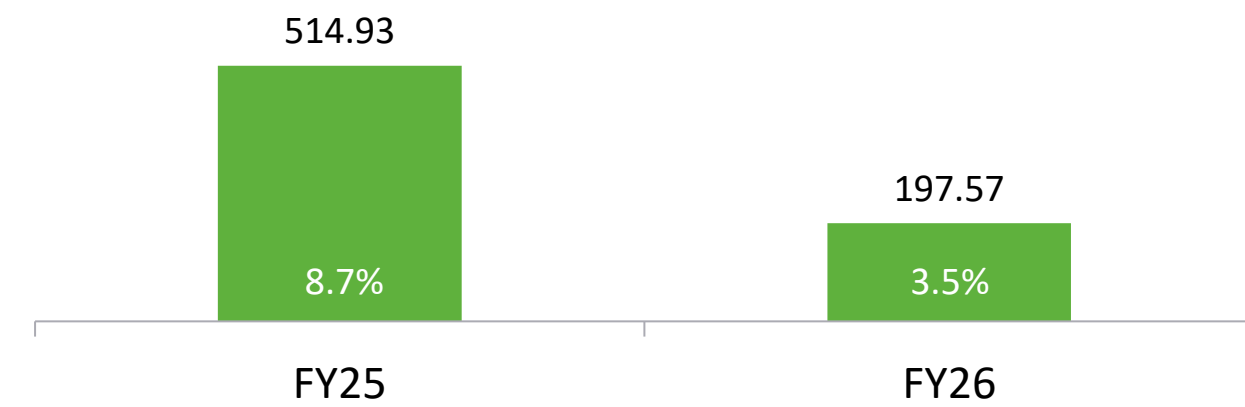
Gross Profit (INR Mn) & Gross Profit Margin (%)



EBITDA (INR Mn) & EBITDA Margin (%)



PAT (INR Mn) & Margin (%)





Q4FY26 Financial Highlights

- **Revenue from operations** for Q4 FY26 stood at INR 2,060.44 Mn compared to INR 2,069.93 Mn in Q4 FY25, down by 0.5% YoY.
- **EBITDA** for Q4FY26 stood at INR 185.04 Mn
- **EBITDA margin** for Q4FY26 stood at 9%



FY26 Financial Highlights

- **Revenue from operations** for FY26 stood at INR 5,578.56 Mn compared to INR 5,944.39 Mn in FY25, down by 6.2% YoY
- **EBITDA** for FY26 stood at INR 366.26 Mn
- **EBITDA margin** for FY26 was at 6.6%



Operational Highlights

The Company won its second order, from a large **Solar industry** client. This project aims to fix the problems the client is facing with the existing setup provided by a large multinational player. We continue to work with the client to create more economies for his operations and are confident of repeat business to make ZLD more sustainable.

The company received, supplied and it currently commissioning its first system based on the Raw Effluent Membrane technology that we have partnered with Nala Membranes. This project for a **mining industry** wastewater is set to revolutionize the treatment of wastewater for this industry. Post commissioning in June, we expect to increase capacity and cater to more of the client's units.

As on 31st March 2026, TCV & ACV of the order book stands at **INR 8,280 Mn** and **INR 5,360 Mn** respectively.

New Product | Q3 FY26

H-Xtreme Heat Exchanger

Launched Q3 FY26, showcased at Chemtech Mumbai. Next-gen shell-and-tube exchanger using Germany-designed HPC tubes. Delivers 10-25% fuel savings and 90% efficiency. Targets \$20Bn specialty heat exchanger market. We have identified multiple applications for this technology and are aggressively moving to capture market

US Investment | Q3 FY26

2nd US Technology Investment — \$2 Mn

Invested \$2 Mn equity stake in a US-based polymer company to enhance access to advanced material science capabilities. This is the second US investment — the first was in a membrane technology company. Both support long-term product development roadmap.

R&D Milestone | Q2 FY26

Raw Effluent Membrane (REM) — Field Trials Complete

Successfully completed pilot field trials of REM — a revolutionary membrane that treats raw industrial effluents directly, bypassing conventional pre-treatment. Applicable in paper, textile, food & beverage. Reduces energy, chemicals, sludge and real estate. Licensed from US partner.

New Order | Q3 FY26

Inroads into Solar PV Sector — Two orders — 1 greenfield and 1 to improve efficiency

Signed and delivered our first Solar PV order (UPW + wastewater recycling). The project is currently under commissioning. Also received an order from one of the largest Solar player to improve operations of plants. Entering a new sector with strong structural tailwinds and an active pipeline of follow-on discussions.



New Vertical | Q3 FY26

First Waste Pickle Liquor System — Steel Industry

Placing first commercial Waste Pickle Liquor system with a large steel conglomerate in India. Replaces expensive external disposal of hazardous acid waste with a clean, sustainable ZLD solution that creates a valuable byproduct. Opens up a significant new industrial vertical.

O&M Scale-Up | Q1 FY26

Third-Party O&M — ₹800 Mn Order + Pathak Acquisition

Secured ₹800 Mn, 10-year O&M contract from a large listed EPC player in Q1 FY26 — the largest O&M order in company history. Also acquired Pathak Utility Pvt Ltd for pre-qualification credentials to pursue government and large EPC O&M contracts. We are now scaling to operations of STP as well.

New Business | Q3 FY26

CBG Projects — Into Execution

Compressed Biogas projects moved from pipeline into active execution in Q3 FY26, backed by a strengthened and experienced project team. Focused on industrial organic waste streams where feedstock is internally generated — insulating from raw material risk.

SaaS | Q3 FY26

Roserve — Water-as-a-Service Scaling

Solutions-as-a-service platform Roserve gaining meaningful traction. Shifts Concord from a project company toward recurring, OpEx-based revenue for customers who prefer not to own treatment assets. Management confirmed scaling meaningfully in Q3 FY26.



R&D Highlights

Concord has been working on a crystallizer which can be used in its Zero Liquid Discharge solutions. To internalize this product Concord has now developed and tested a crystallizer again keeping in line with its philosophy of using non metallic materials of construction. The company is in the process of filing a patent for this product.

The product will offer a substitute to the dryers that are being provided by Concord and provide an excellent focus for extremely corrosive applications.

H-Xtreme™ Heat Exchanger

Developed H-Xtreme™, a next-gen **shell-and-tube heat** exchanger for aggressive industrial environments

H-Xtreme uses Germany-designed proprietary **HPC** tubes combining graphite-grade corrosion resistance with polymer-grade mechanical resilience.

It is engineered for **aggressive** chemical processes and high-efficiency heat recovery from **flue gas** (Boiler exhaust outlet) and **industrial exhaust streams**.

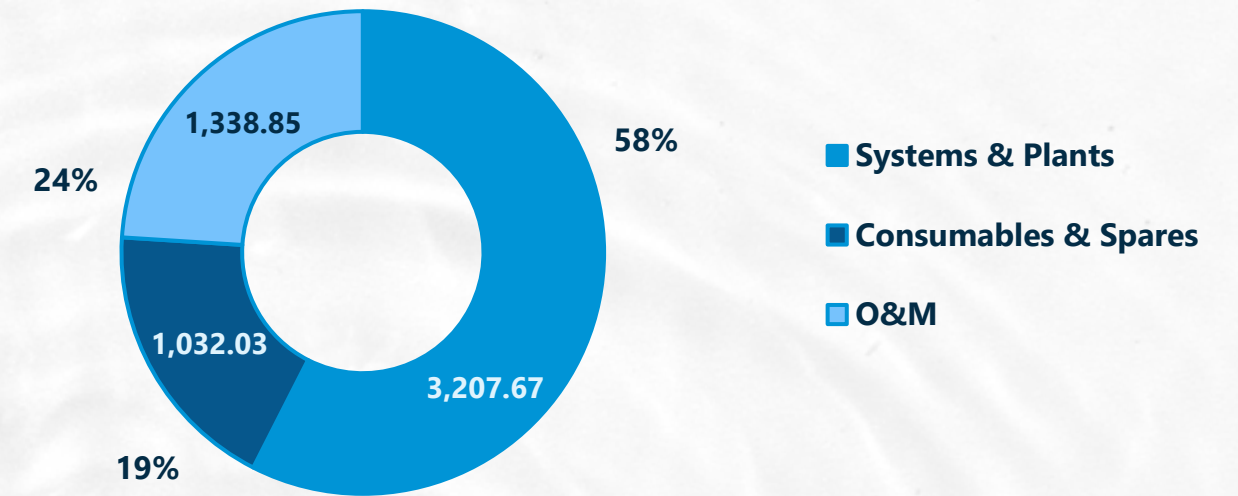
Delivers **10–25%** fuel savings and up to **90%** efficiency, while cutting downtime, maintenance needs, lifecycle replacement costs and has a **40–50%** lighter design versus conventional exchangers.

The market size for heat exchangers is estimated at over **20 billion** dollars annually. The company is targeting the market for speciality heat exchangers with its H-Xtreme product line.

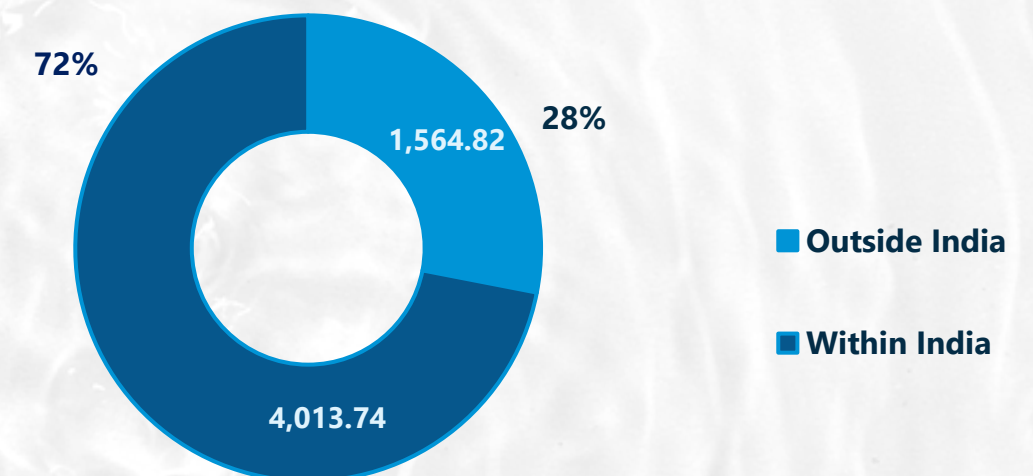


FY26 Revenue Breakup

Q1FY26	Q2FY26	Q3FY26	Q4FY26	Product / Service (INR Mn.)	FY26	FY25
507.32	721.23	721.86	1,257.26	Systems & Plants	3,207.67	3,580.02
260.24	220.23	172.65	378.91	Sale of consumables and spare parts	1,032.03	1,165.40
256.36	312.41	351.24	418.84	O&M services	1,338.85	1,198.98
1,023.92	1,253.87	1,245.72	2,055.02	Revenue from Operations	5,578.56	5,944.40



Q1FY26	Q2FY26	Q3FY26	Q4FY26	Revenue by Geography (INR Mn.)	FY26	FY25
280.21	429.32	326.72	528.57	Outside India	1,564.82	2,303.79
743.71	824.55	919.03	1,526.45	Within India	4,013.74	3,640.60
1,023.92	1,253.87	1,245.75	2,055.02	Revenue from Operations	5,578.56	5,944.40



Q4 & FY26 Financial Highlights

Particulars (INR Mn.)	Q4 FY26	Q4 FY25	YoY change (%)	FY26	FY25	YoY change (%)
Revenue from Operations	2,060.44	2,069.93	-0.5%	5,578.56	5,944.39	-6.2%
Other Income	46.37	26.81	73.0%	278.13	47.24	488.8%
Total Income	2,106.81	2,096.74	0.5%	5,856.69	5,991.63	-2.3%
Cost of raw materials and components consumed	727.70	793.37	-8.3%	2570.03	2408.63	6.7%
Service Charges	145.01	105.71	37.2%	542.77	432.67	25.4%
Purchase of stock-in-trade	157.21	205.81	-23.6%	450.16	507.90	-11.4%
Increase/(decrease) in inventories of FG and WIP	286.00	-5.47	5328.5%	-92.57	67.41	-237.3%
Employee benefits expenses	357.39	231.77	54.2%	1067.38	852.99	25.1%
Other Expenses	202.10	149.70	35.0%	674.12	724.82	-9.2%
EBITDA	185.04	572.93	-67.7%	366.66	870.82	-57.9%
Finance Costs	55.54	55.10	0.8%	209.26	205.15	2.0%
Depreciation & Amortization Expenses	50.63	34.21	48.0%	165.70	113.97	45.4%
Profit before Tax	177.84	519.76	-65.8%	257.13	644.65	-60.1%
Tax Expenses	30.99	34.88	-11.2%	29.15	62.72	-53.5%
Profit after Tax	146.85	484.88	-69.7%	227.98	581.93	-60.8%
Profit/(Loss) after Tax from discontinued operations	-5.30	-13.57	60.9%	-30.41	-67.00	54.6%
Net Profit/Loss after Tax for the Period	141.55	471.31	-70.0%	197.57	514.93	-61.6%

Balance Sheet

Particulars (INR Mn)	FY26	FY25	Particulars (INR Mn)	FY26	FY25
Equity And Liabilities			Assets		
Equity			Non-current assets		
a) Equity share capital	103.48	103.48	a) Property, plant and equipment	827.01	708.49
b) Other equity	5,612.20	5,233.27	b) Right of use assets	187.67	77.19
Total Equity	5,715.68	5,336.75	c) Intangible assets	339.77	282.32
			d) Intangible assets under development	10.04	36.12
Liabilities			e) Capital work in Progress	26.37	35.53
Non-current liabilities			f) Goodwill	9.90	0.00
a) Financial liabilities	43.44	80.51	g) Financial Assets		
i) Borrowings	122.92	15.57	i) Investments		
ii) Lease liabilities	0.40	23.27	(a) Investments accounted for using equity method	691.28	612.52
iii) Other financial liabilities	136.37	106.65	(b) Other investments	238.19	48.06
b) Provisions	11.41	10.72	ii) Other Financial Assets	48.66	379.31
c) Other non-current liabilities	314.54	236.72	h) Deferred tax assets (net)	114.07	90.31
Total Non-current liabilities			i) Current tax assets (net)	24.92	27.19
Current liabilities			j) Other Non Current assets	9.56	15.50
a) Financial liabilities			Non-current Assets	2,527.44	2,312.54
i) Borrowings	1,468.73	1,226.96	Current assets		
ii) Lease liabilities	38.50	18.54	a) Inventories	2,196.50	1,726.66
iii) Trade payables			b) Financial assets		
- Amount due to micro and small enterprises	352.85	233.82	i) Trade receivables	2,641.33	1,739.26
- Amount due to other than micro and small enterprises	1,271.15	1,133.76	ii) Cash and cash equivalents	532.36	251.90
iv) Other financial liabilities	15.45	19.26	iii) Bank balances other than (ii) above	125.66	641.27
b) Provisions	24.72	36.56	iv) Loans	1.96	2.78
c) Contract liabilities	73.49	42.65	v) Other financial assets	95.87	110.00
d) Current tax liabilities (net)	18.71	53.65	c) Contract Assets	624.45	871.76
e) Other Current liabilities	105.90	36.90	d) Other Current assets	682.46	670.68
f) Liabilities directly associated with the assets held for sale	118.64	111.48	e) Assets classified as held for sale	90.33	160.20
Total Current Liabilities	3,488.14	2,913.58	Current Assets	6,990.92	6,174.51
Total Equity & Liabilities	9,518.36	8,487.05	Total Assets	9,518.36	8,487.05

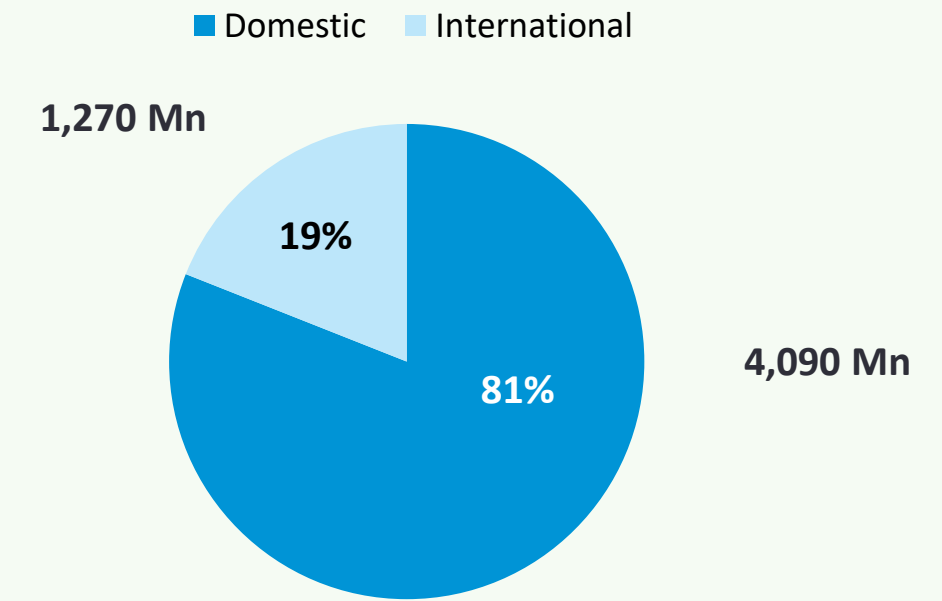
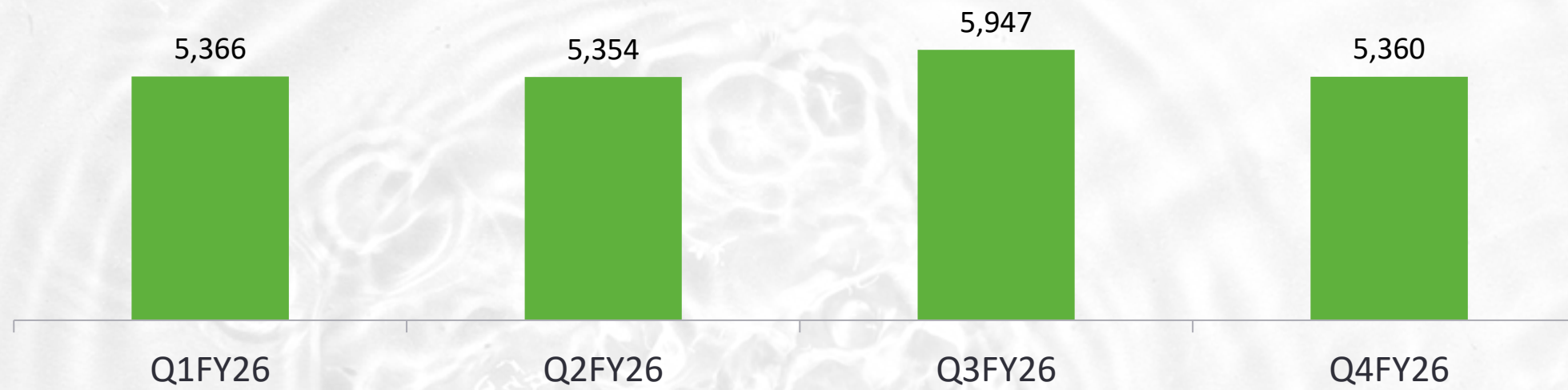
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Order Book Snapshot



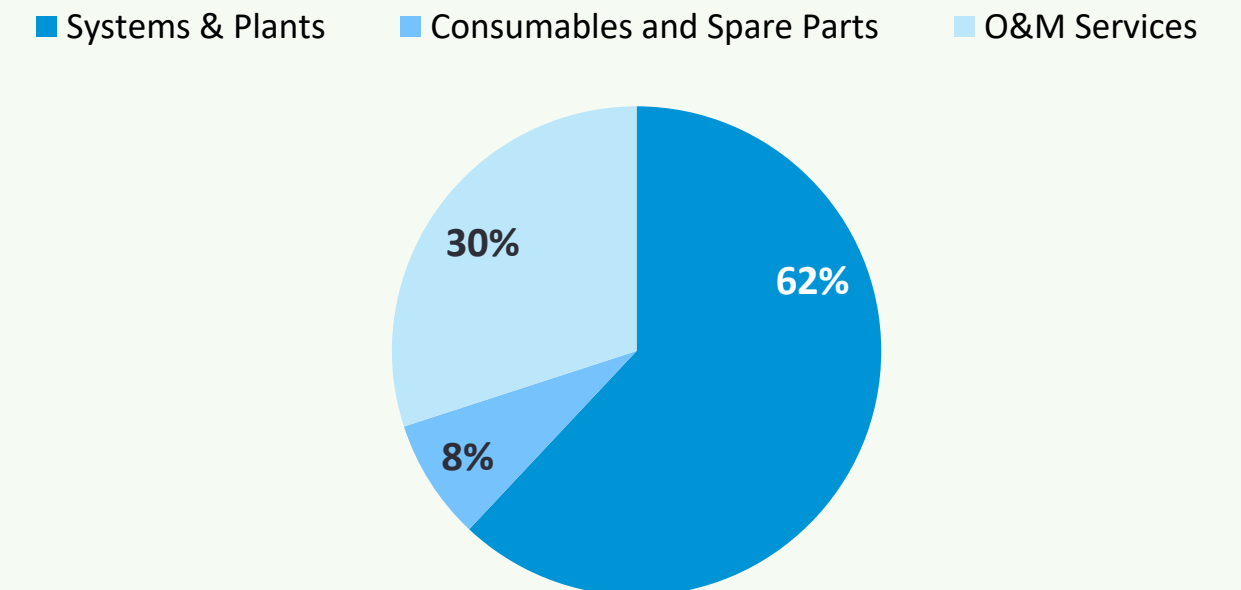


Total Order Book (INR Mn)

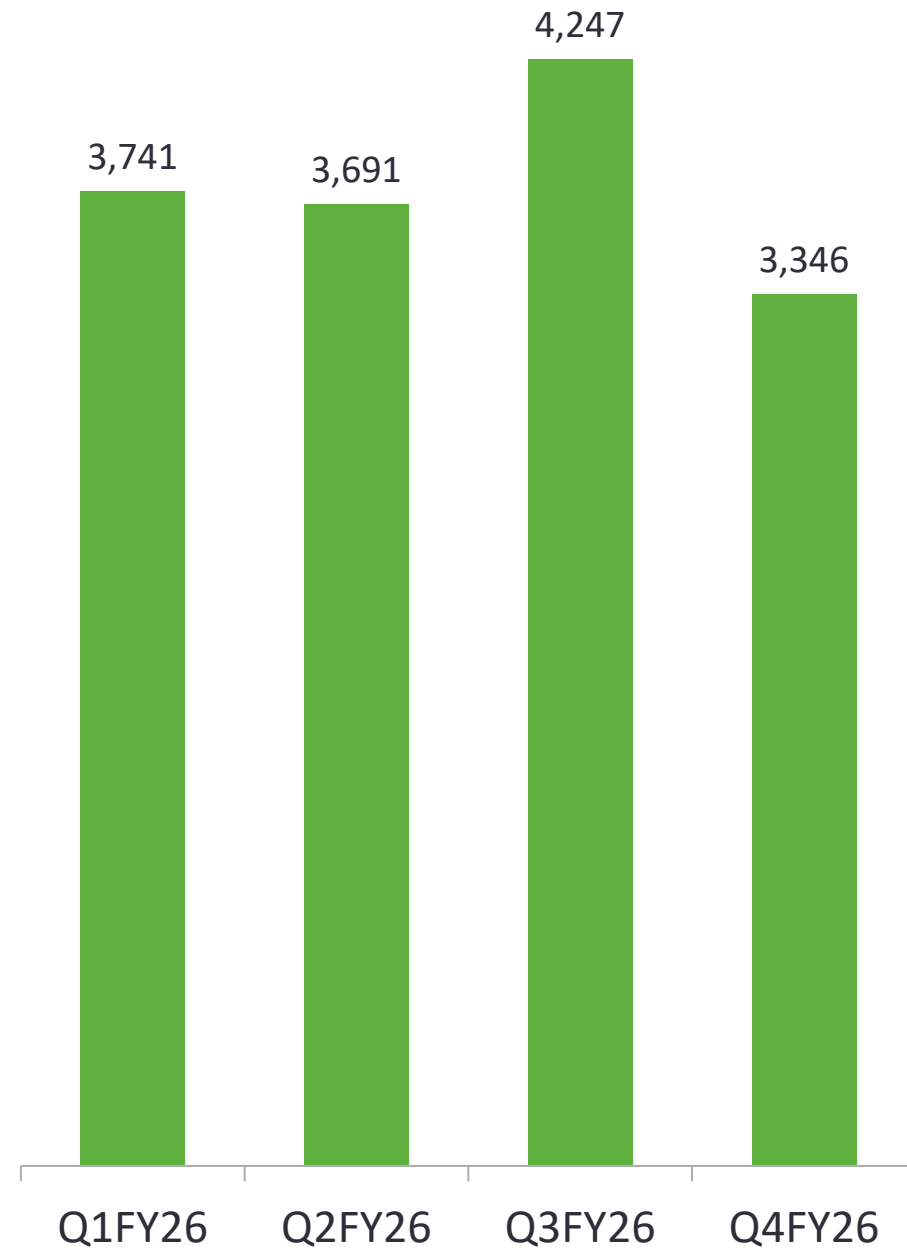


Order Book Update

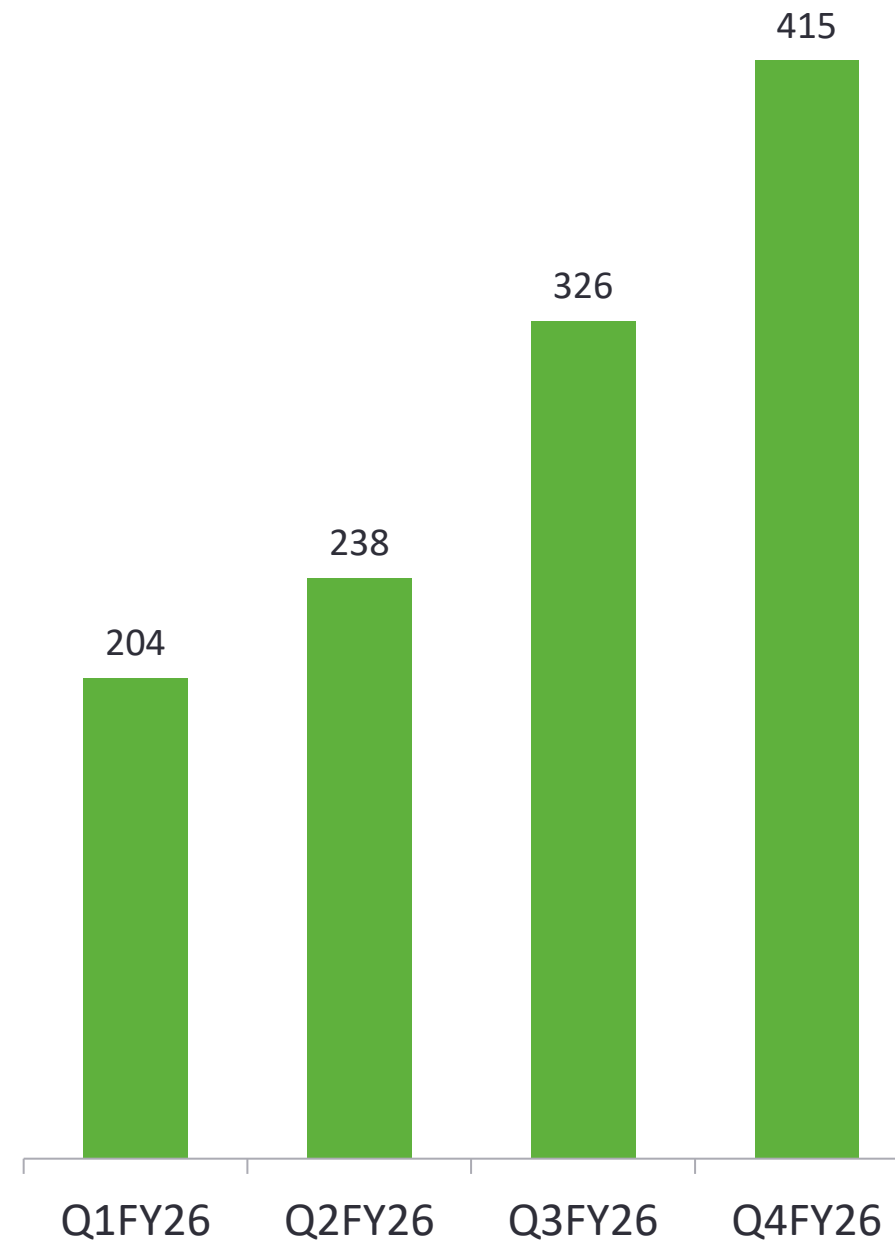
- In the ZLD segment, the company is L1 for orders worth ~INR 143 Crores, which includes an order of ~INR 126 Crores from one of India's largest steel manufacturers.
- Order pipeline stands at **INR 30,000 Mn.** as on 31st March 2026.
- The company is receiving inquiries from North American companies, post successful delivery of the Mexico project.



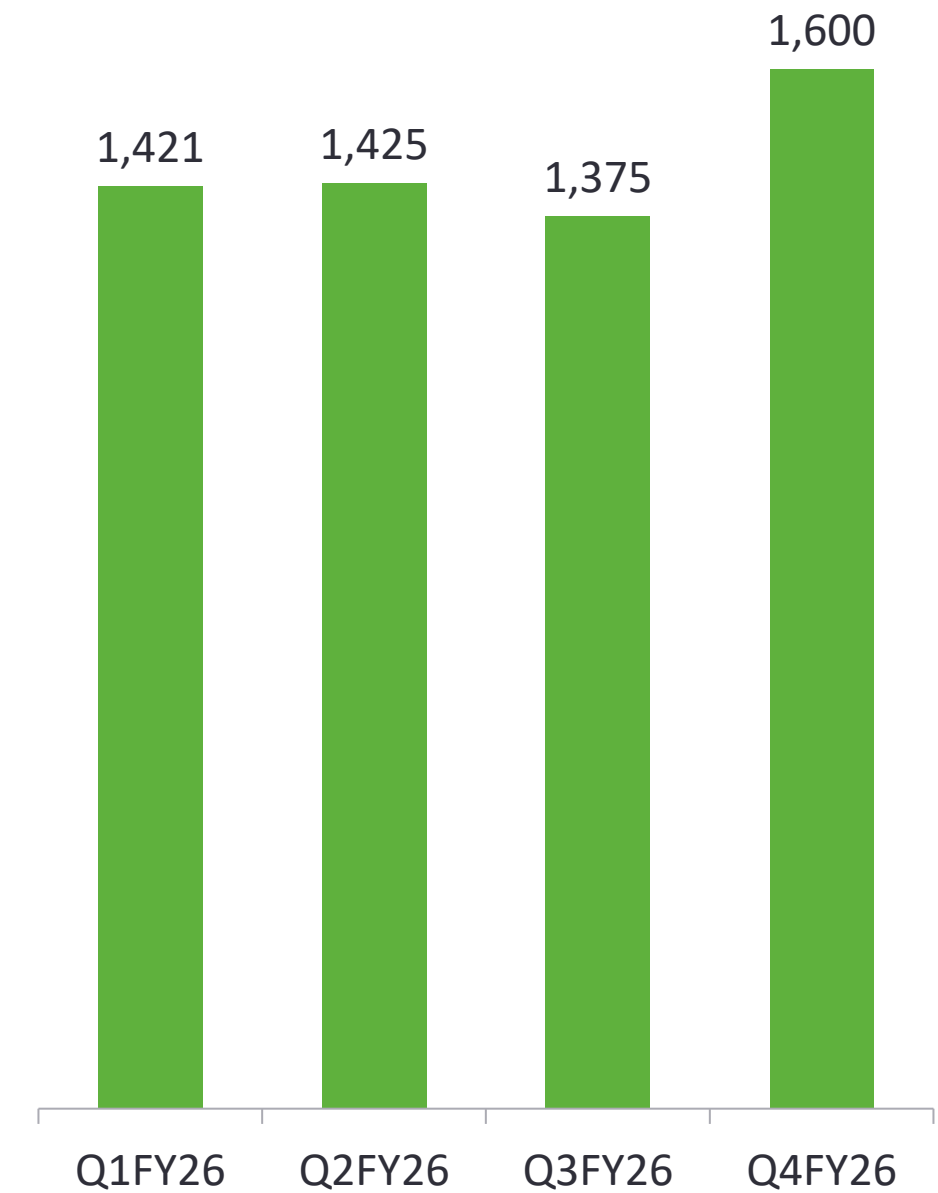
S&P (INR Mn)



Consumables and Spare Parts (INR Mn)



O&M (INR Mn)



04

Growth Opportunities & Strategy



Carbon Capture



Government Initiative

Gov. of India has set first GHG emission (GEI) targets for industries like aluminium, steel, cement, refineries, chlor-alkali, and paper for FY26 and FY27, defined in tonne of oil equivalent (TOE) per unit of output. Non-compliance will attract a penalty of **2x average carbon credit price**.

GOI is also bringing into effect **Liquid Waste Management Rules** that will focus on large water consumers being required to mandatorily recycle spurriung both growth in the recycle and ZLD space



Concord's Solution

Carbon capture and mineralisation are our focus. We are working to provide economic solutions in a non-chemical process to help industries comply with the regulations. We understand this is a beginning and industry will need support from technology players to provide sustainable solutions for carbon capture

The implementation of these guidelines is with a view to bridge the gap as we are staring at becoming a water deficit country by 2030. Wastewater recycle and tertiary sewage recycle are key markets the company is focussed on.

Total Addressable Market (TAM) of Carbon Capture is projected to grow from USD 4.51 billion in 2025 to USD 14.51 billion by 2032*

Solar PV



Government Initiative

Solar PV Cell manufacturing industry uses a significant amount of water for various stages of Cell manufacturing process. Manufacturing process also involves use of Strong Acids and Alkali for cleaning, etching and other processes. This leads to a complex and high strength wastewater generation.



Concord's Solution

Concord offers its technologies such as RO, WHE and UHPRO to provide a value-added solution to Solar Cell manufacturing industry. Our WHE solutions provide industry option of processing high strength Acid and Alkali streams to ZLD directly using our Polymeric evaporators for direct concentration. This greatly simplifies treatment train, reduces chemical consumption and avoids generation of waste sludge byproducts from chemical treatment. Our UHPRO solutions then provide for high recovery of clean water from balance dilute effluent streams.

The global solar PV panels market size was estimated at USD 170.25 billion in 2023 and is expected to grow at a compound annual growth rate (CAGR) of 7.7% from 2024 to 2030*

Semi Conductor

Industry's Need

Semi-conductor industry relies of high purity reliable water for chip fab process. Waste-water from the process also needs to be treated and, in many cases, meet ZLD specifications in several markets.

Concord's Solution

Concord has installations across Electronics processing factories for Water and waste-water treatment. For upcoming Semiconductor fab units in India, Concord is poised to offer solutions to meet secondary requirements of process optimization and energy reduction form existing facilities. Concord remains confident of penetration into this space in near future with its value added solutions.

Green Hydrogen

Industry's Need

Green hydrogen is produced by electrolyzing water using solar energy. This process requires high-purity demineralized water. To avoid burdening existing freshwater resources, seawater is typically used as primary source. As green hydrogen production scales—especially for downstream applications like green ammonia—there is a growing need to **efficiently produce high-purity water directly from seawater.**

Concord's Solution

Concord currently is pursuing projects with EPC Green Hydrogen solution providing companies to provide its Desalination products for meeting water requirements of projects in several locations. Concord is also working with package Electrolyser and Green Hydrogen plant/system providers to integrate WHE product into such package solutions to meet their high purity water needs directly.

1 Compressed Biogas

Leveraging Concord's expertise in Anaerobic Digestion. Concord has started offering design and implementation of compressed biogas plants from organic waste.

2 Green ZLD

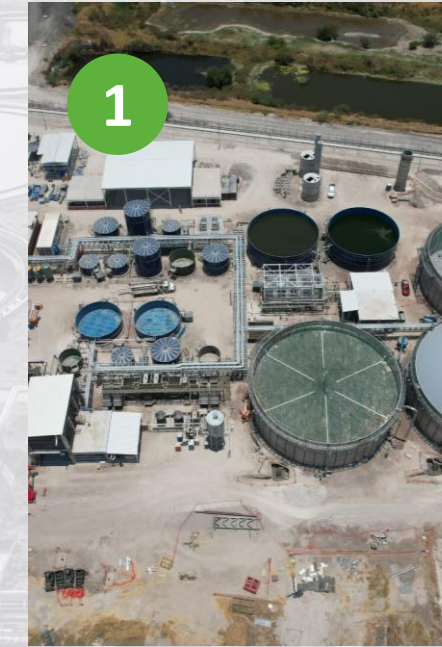
Cutting edge ZLD solutions focused on reducing carbon footprint of ZLD through energy efficient solutions contributing to a circular economy.

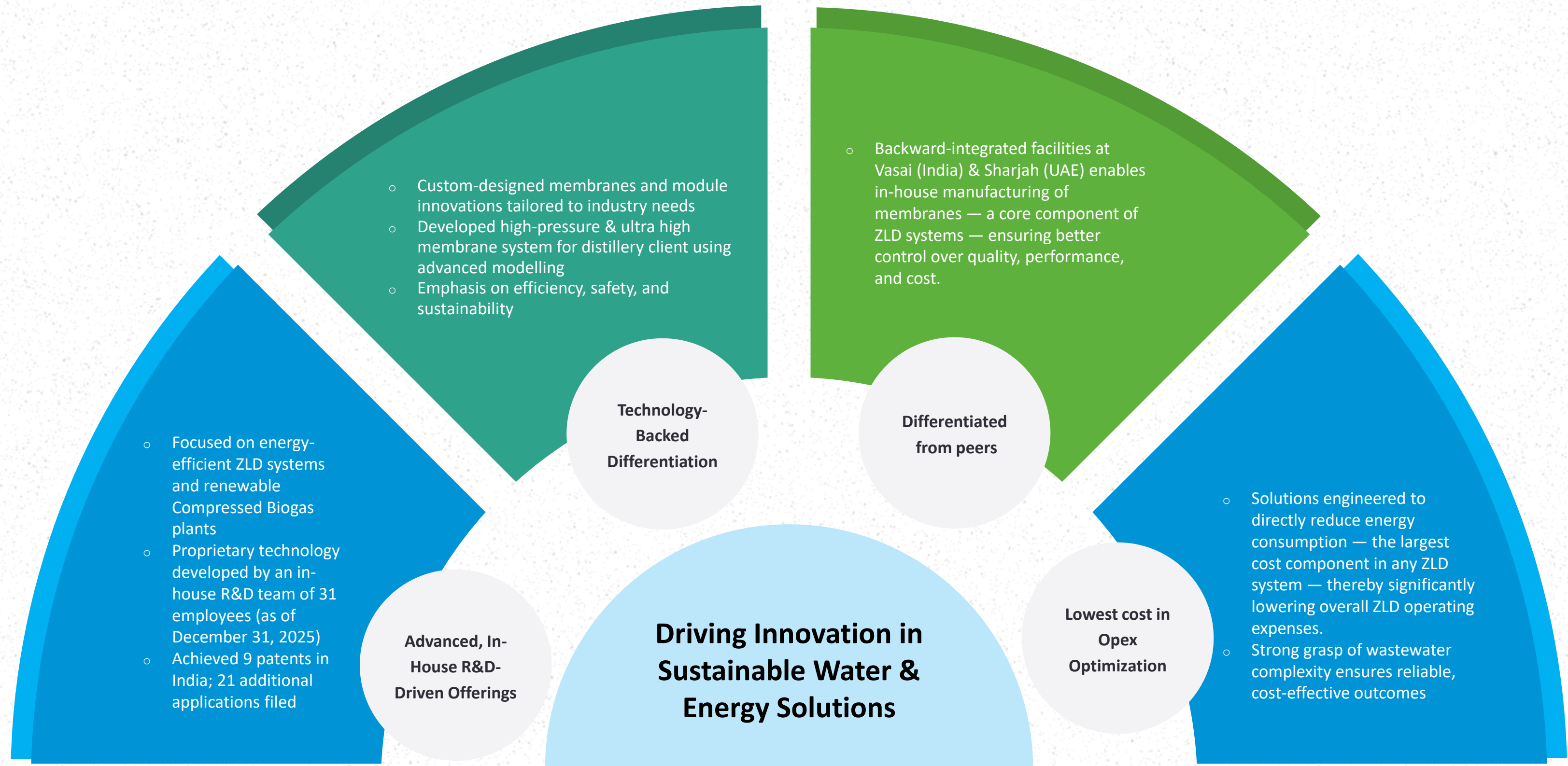
3 Third Party O&M

Leveraging Concord's expertise in Anaerobic Digestion. Concord has started offering design and implementation of compressed biogas plants from organic waste.

4 Product Membrane

Offers comprehensive operations, maintenance, and retrofit services for membrane systems, including those supplied by third-party OEMs. Achieved around INR 77.5 Mn in membrane sales in FY25 via the distributor model; and plan to reach INR 850 Mn over the next three years.







Leading ZLD Solution Provider in India

Leading ZLD Provider by Revenue



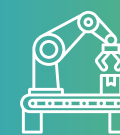
Integrated Solutions Provider

End-to-End Wastewater Solutions | Customized by Industry, Designed In-House



Integrated R&D | Patent-Protected Technologies

9 patents
21 pending applications
31 member R&D team



Build from core - Not just assembly

In-house membrane tech and deep R&D.

In-house product portfolio including backward integrated membrane / manufacturing through deep R&D.



Offering Lowest OpEx to clients through End-to-End Wastewater Solutions

Single-Source Efficiency | Reducing Lifecycle Costs in ZLD & Reuse



Proven Retention. Trusted Delivery.

5+ Year Relationships with Every Top 10 Client

The global wastewater treatment market is projected to grow at a CAGR of **7.7%** from USD 313.0 billion in CY23 to USD 452.9 billion by CY28, while India's market is expected to expand at a faster CAGR of **12.0%** from USD 7.3 billion in FY24 to USD 12.8 billion by FY29, currently accounting for just **2.3%** of the global share—highlighting significant growth potential."



Water Scarcity

With increasing pressure on freshwater sources due to population growth, urbanization, and climate change, industries are finding it harder—and more expensive—to access clean water, especially in water-stressed regions.

Regulatory Compliance

Stricter environmental regulations, particularly around wastewater discharge and water use efficiency, are pushing industries to invest heavily in advanced water treatment and recycling technologies, driving up operational costs.

Rising Tariffs

Many state governments and local authorities are raising industrial water tariffs to reflect the true cost of water provisioning and to encourage conservation.

Infrastructure Investment

Industries are increasingly being required to develop their own water infrastructure—such as effluent treatment plants (ETPs), zero liquid discharge (ZLD) systems, and rainwater harvesting setups—adding to capital and maintenance costs.

Competition for Water

In areas where both agricultural and urban needs compete with industrial demand, access to water has become not only costlier but also politically sensitive, adding uncertainty to industrial water planning.

Sustainability Initiatives

Rising ESG commitments among corporates have increased investments in closed-loop water systems and Zero Liquid Discharge (ZLD) technologies, positioning wastewater management as a core component of corporate sustainability strategies.

05

Company Overview





**Sale of Systems & Plants –
~60%-65% of the Revenue**

ZLD/Reuse



Design, manufacture, and sale of water and wastewater treatment systems, including reuse and Zero Liquid Discharge (ZLD) plants, along with comprehensive turnkey solutions.

Compressed Biogas Plants (CBG)



Installation of plants for Compressed Biogas from organic waste

Consumables & Spare Parts – ~20% of Revenue



Manufacture and sale of consumables and spare parts (including membranes, plants chemicals and consumables).

Operations and Maintenance (O&M) – 20% of Revenue



Operation and maintenance of Systems & Plants installed by Concord. As well as Providing third party systems and digitalization solutions including Internet of Things.

Note: 1) Percentage of revenue figures of FY25 Revenue
2) TAM – Total Addressable Market

CBG Plant Installation Initiative – April 2024

Leveraging our expertise in anaerobic digestion technology for efficient waste-to-energy conversion.

Process Overview

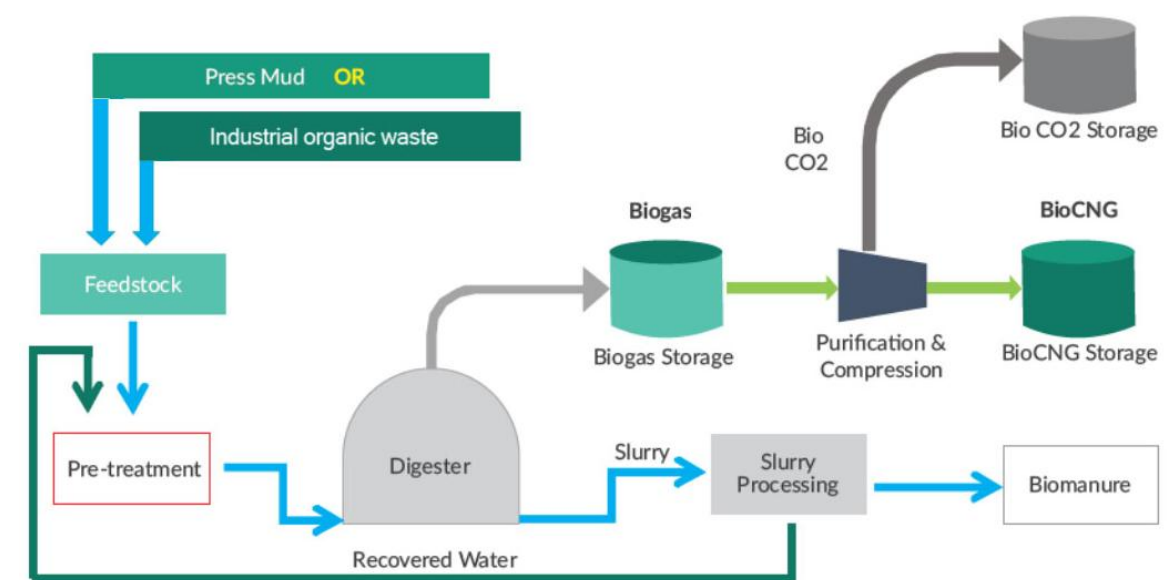
CBG Plants produce clean and renewable energy from organic waste. The process involves converting biodegradable waste, such as food and agricultural waste, animal manure, municipal solid waste, sewage, or food waste, into biogas through a process called anaerobic digestion, which is a process of breaking down of the organic material in the absence of oxygen to produce biogas comprised of methane and carbon dioxide

Cost and Sustainability Impact

Transforms Waste into Energy – Biogas plants enable the extraction of energy from wastewater and solid waste. In addition to lowering the system's overall energy footprint, this process also contributes to reducing the cost of energy procurement.

Completed Biogas Projects

- 1 Diageo Mexico Operaciones, S.A.**
 - Recovering biogas from tequila vinasse at their upcoming greenfield distillery in La Barca, Jalisco, Mexico
- 2 Pharmaceutical Industry (Tamil Nadu, India)**
 - Setting up a biogas plant for a fermentation-based pharmaceutical company.



Our systems and plants include treatment plants, membrane-based plants and waste heat evaporators. These are delivered either as part of comprehensive industrial wastewater reuse or ZLD solutions. Customised to client needs, the solutions are provided on a turnkey or rental basis, enabling customers to minimise upfront capital expenditure.



Treatment Plants

Effluent treatment plants provide biological and physio-chemical treatment of raw wastewater originating from industrial manufacturing processes

Processes include:

- Membrane bio reactor (MBR)
- Dissolved air flotation (DAF) System
- Anaerobic digestors
- Activated sludge processes



Reverse Osmosis Plants

- Reverse osmosis (RO) plants apply pressure to saline water, forcing it through semi-permeable membranes that block unwanted solids and produce clean water.
- RO technology is widely used for seawater desalination and industrial wastewater reuse.
- The company's advanced membrane systems can treat and concentrating sodium sulphate streams up to 12–20%, resulting in substantial operational cost savings.



Waste Heat Evaporators

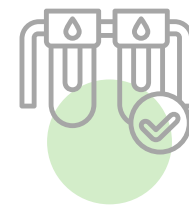
- Waste heat evaporator plants are modular treatment systems using thermal energy to extract clean water from highly concentrated waste waters and reverse osmosis plant rejects.
- It is a compact and efficient way for evaporating water from wastewater that contains high levels of contaminants and corrosive constituents.



Consumables & Spare Parts

Supplying essential consumables and spare parts for the seamless operation of the installed systems and plants at the units

Key Offerings



Filtration, Chemical Solutions & Membrane Consumables



Mechanical & Electrical Spare Parts



Customized Service Kits



Operation & Maintenance (O&M) – In House & Third Party

Comprehensive O&M contract covering operations, maintenance, and the supply of consumables and spare parts. We are strategically adding third party O&M contracts to this portfolio.

Key Offerings



Comprehensive O&M Contracts



Preventive & Corrective Maintenance with 24/7 Technical Support



Supply of Consumables & Spare Parts



IOT



Energy efficiency



Upgrading existing infrastructure

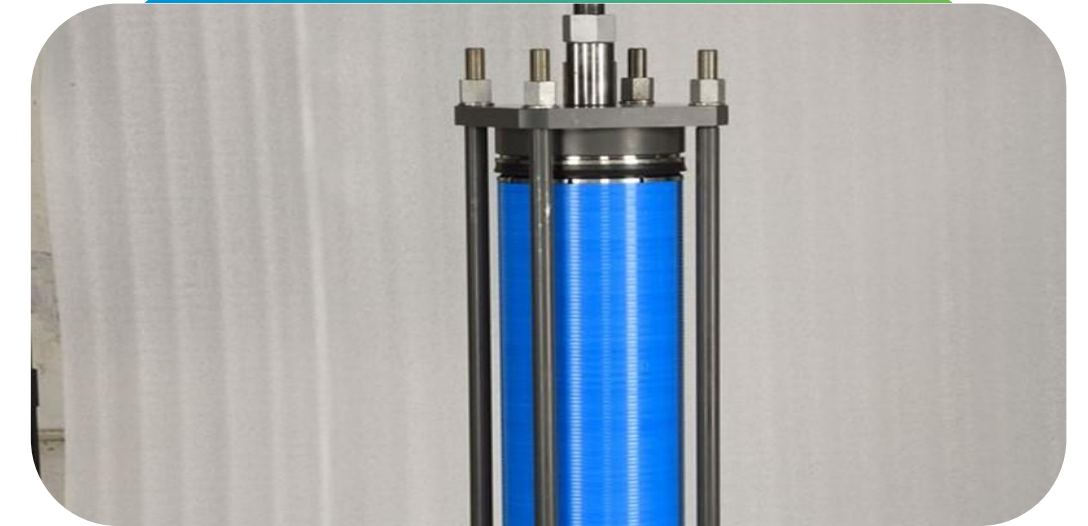
Waste Heat Evaporators



RO Plant



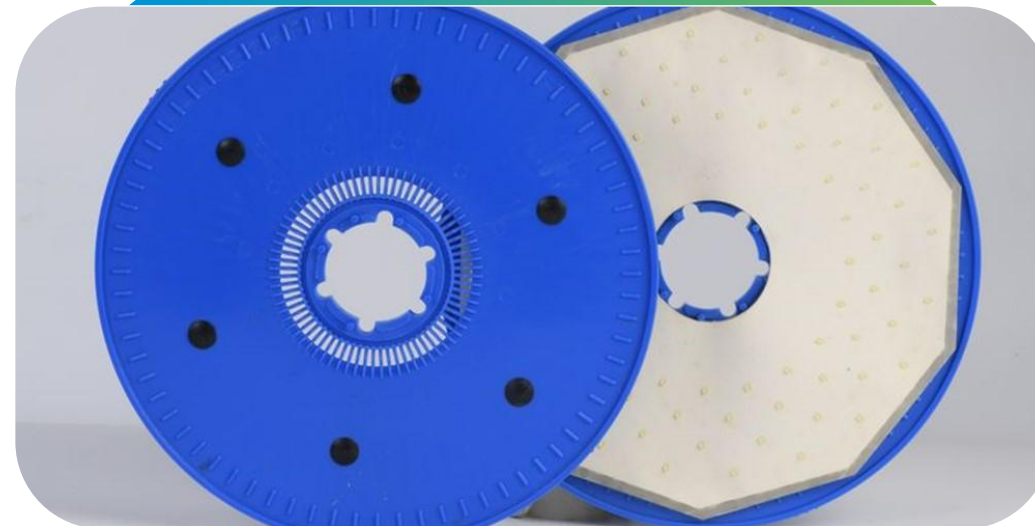
RO Membrane



R&D



Flat membrane



Membrane Bioreactor

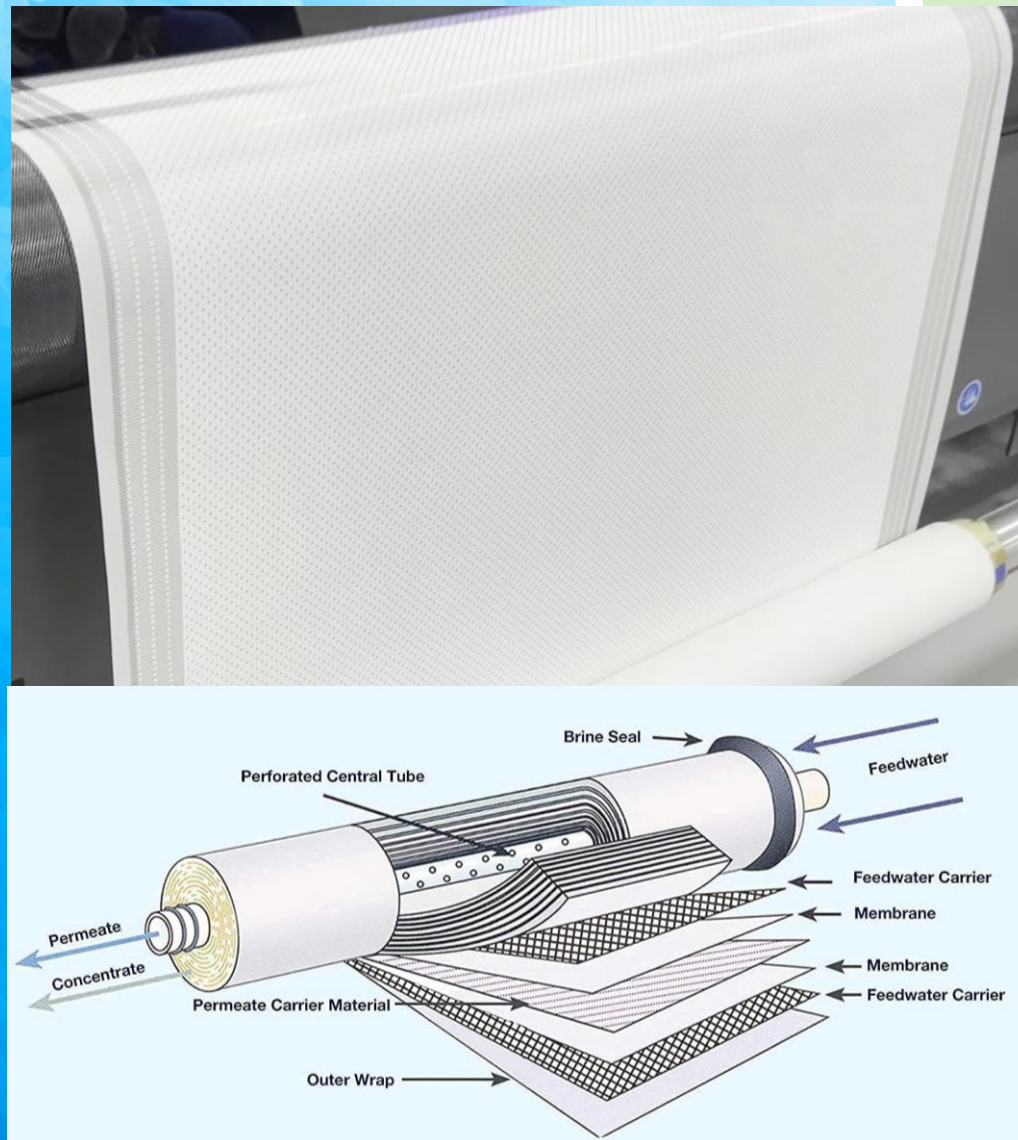




- We maintain strong leadership in membrane systems that provide us the edge to treat wastewater efficiently
- From manufacturing custom membranes to using module technology that is capable of treating the most difficult wastewater streams without significant pretreatment with higher recovery thereby providing a lower energy footprint for wastewater recycle



- We strive in our R&D efforts to stay ahead with the latest technologies being used to deliver our solutions
- Our latest developments include two licensed products from US companies that will launch our Printed Spacer Membrane Elements and Raw Effluent Membranes (REM)



Our Brands

Concord Enviro operates across multiple geographies with multiple product / technology companies.
Each brand provides a unique value or solution to our esteemed clients across the globe



Concord Enviro is our global brand under which we supply our solutions to the world



Rochem is our flagship brand in India catering to Indian customers for water & wastewater



Roserve is our Pay Per Use business providing clients with flexibility in capital investments



Reva is our Biological Treatment Technology Company with expertise in Anaerobic Digesters



Our Marquee Clients



Over 300+ domestic & 21 international customers across 14 countries



Vasai, Maharashtra



Built Up Area: 96,000 Sq. ft.

Sharjah, UAE



Built Up Area: 15,000 Sq. ft.

Term	Description
S&P	Systems & Plants
CBG	Compressed Biogas
EBITDA	EBITDA is calculated as the sum of (i) restated profit after tax for the year, (ii) tax expenses, (iii) depreciation and amortization expenses, and (iv) finance costs, less interest income.
EBITDA Margin	EBITDA Margin is calculated as EBITDA divided by revenue from operations.
HPRO	High Pressure Reverse Osmosis
IOT	Internet of Things
LPRO	Low Pressure Reverse Osmosis
Membrane	Membrane is a semi-permeable layer that allows the passage of water molecules but not most of the dissolved salts, organics, bacteria, and pyrogens
O&M	Operations & Maintenance
PAT Margin	Profit after tax for the year as a percentage of revenue from operations.
R&D	Research and development
RO	Reverse osmosis
UHPRO	Ultra-high pressure reverse osmosis
WHE	Waste Heat Evaporators
ZLD	Zero liquid discharge
ZLD Technology	Zero liquid discharge technology is a wastewater management aimed at minimizing the environmental impact of industrial processes and to eliminate liquid waste by recovering and reusing all wastewater, thereby preventing any discharge into the environment.



Thank You!

Investor Relations Team



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Building a better
working world

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