

NEAPS/BSE ONLINE

12th August, 2026

**The Corporate Relationship Department
BSE Limited**

Phiroze Jeejeebhoy Towers,
1st Floor, New Trading Ring
Rotunda, Dalal Street,
Mumbai – 400001
(BSE Scrip Code: 542905)

Listing Department

National Stock Exchange of India Limited

Plot No. C-1, Block-G,
Exchange Plaza, 5th Floor,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400051
(NSE Symbol: HINDWAREAP)

Dear Sir/Madam,

Sub: Financial Result Presentation for the first quarter ended 30.06.2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of Presentation on the Unaudited Standalone & Consolidated Financial Results of the Company for the first quarter ended 30th June, 2026.

The aforesaid presentation will also be available on the website of the Company i.e. www.hindwarehomes.com.

You are requested to take the enclosed document on records.

For **Hindware Home Innovation Limited**

Payal M Puri

(Company Secretary and Sr. V. P. Group General Counsel)

Name: Payal M Puri

Address: 301-302, 3rd Floor, Park Centra, Sector-30, Gurugram-122001

Membership No.: 16068

Encl: As above

Hindware Home Innovation Limited

Corporate Office: Unit No 201 (I), (II), (IIIA), (XVI) 2nd Floor, BPTP Park Centra, Sector-30, NH-8, Gurugram-122001
T. +91 124-4779200, e-mail: wecare@hindware.co.in | investors@hindwarehomes.com

Registered Office: 2, Red Cross Place, Kolkata- 700001, West Bengal, India. T. +91 33-22487407/5668
www.hindwarehomes.com | CIN: L74999WB2017PLC222970

hindware
smart appliances



Designed for Sukoon Built for the Future

Q1 FY27 PRESENTATION

Bathware • Plastic Pipes & Fittings • Consumer Appliances



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— SECTION ONE

The Hindware Story



Designed for Sukoon

What We Do



Sanitaryware

EXTENSIVE PREMIUM RANGE

A diverse portfolio of designs, features and price points for every project.



Faucets

PREMIUM DESIGN, DIVERSE BRANDS

From designer to premium, meeting every aesthetic and functional need.



Pipes & Fittings

TRUFLO BY HINDWARE

Certified CPVC, UPVC, PVC, DWC & SWR systems, tanks, fire sprinklers and more.



Kitchen Appliances

CHIMNEYS, HOBS & COOKTOPS

Innovative, efficient appliances for the modern Indian kitchen.

Building Products Business is carried through Hindware Limited

Hindware's Unique Competitive Edge



01

Strong Brand Trust & Recall

Decades of trust translates into powerful consumer recall and loyalty. Hindware commands a 21% Top of Mind Awareness (TOMA) and ranks #1 in both TOMA & Spontaneous brand awareness in the Sanitaryware category.



02

House of Brands

A diversified product portfolio spanning bathware, pipes, and consumer appliances, giving customers a single trusted name across every category, delivered with scale and consistency nationwide.



03

Extensive Distribution

72,500+ touchpoints and 640+ brand stores and galleries nationwide, backed by 1,050+ distributors, give Hindware significant market reach.



04

Quality & Innovation

Rigorous quality checks and sustained R&D investment ensure every product meets the highest standards of excellence and innovation.



05

Prompt After-Sales Service

Robust after-sales support drives customer satisfaction and loyalty.

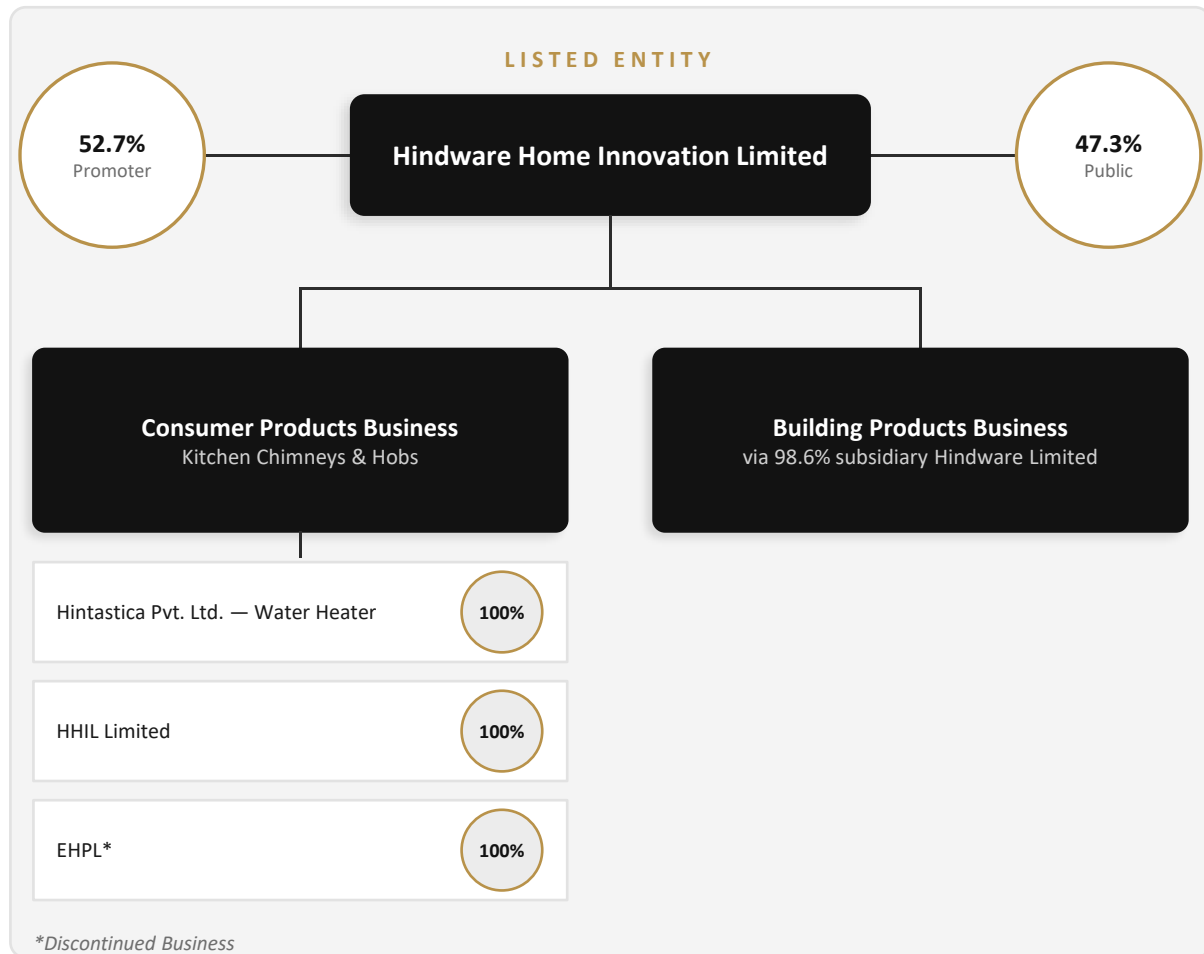


06

Engaging Marketing

Captivating campaigns build strong brand interest and connection.

Composite Scheme of Arrangement



- Board had approved the Composite Scheme of Arrangement — demerger of the Consumer Products Business into wholly-owned subsidiary HHIL Limited and amalgamation of the remaining Company into Hindware Limited.
- Shareholders holding 1 share in Hindware Home Innovation Limited will receive 1 share in HHIL Limited and 1 share in Hindware Limited.
- Post-implementation, HHIL Limited and Hindware Limited will both be listed on BSE & NSE; Hindware Home Innovation Limited will cease to exist.
- The appointed date of the scheme is 01st April 2025, and the Company had received approval from BSE Limited and the National Stock Exchange Limited.
- The Scheme received requisite approval from the unsecured creditors, equity shareholders of the Company and unsecured creditors of the Transferee Company during their respective NCLT convened meetings held on 7 March 2026.
- The Scheme is subject to such other necessary approvals as may be required and sanction thereof by the NCLT.

Refer to the Stock Exchange Intimations published since 27 March 2025.

— UNLISTED ENTITY

Hindware Limited

OUR BRANDS

hindware

hindware *italian*
collection

QUEO

TRUFLO[®]
by hindware

HINDWARE HOME INNOVATION LIMITED

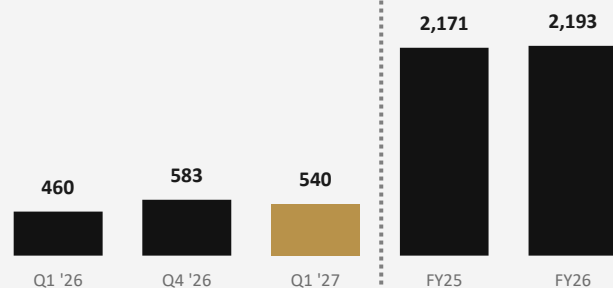


Hindware Business Update

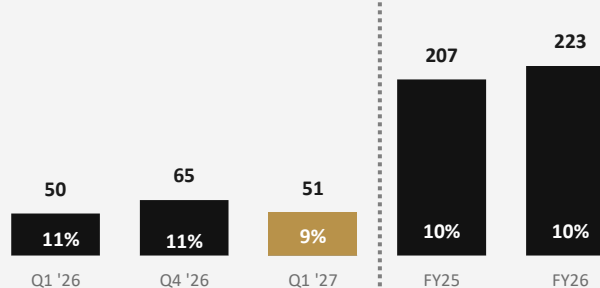
■ Q1 FY27 (current)

■ Other quarters & annual

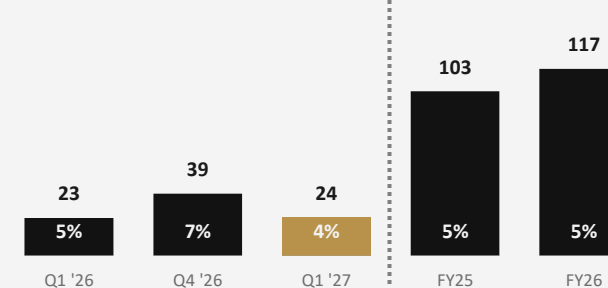
Revenue



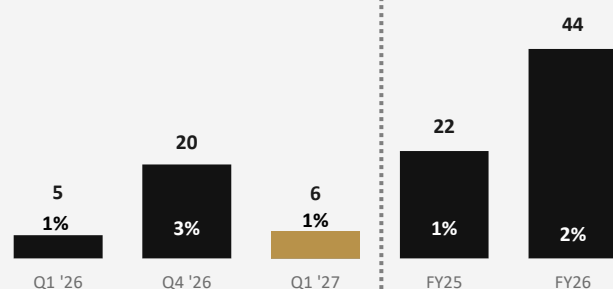
EBITDA*



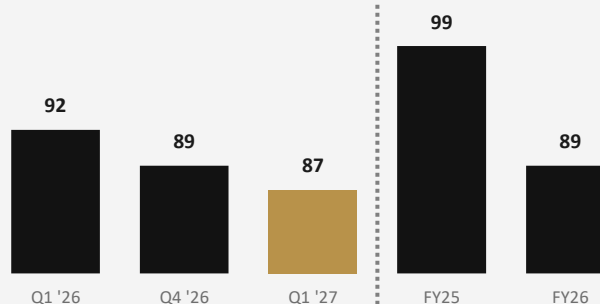
EBIT*



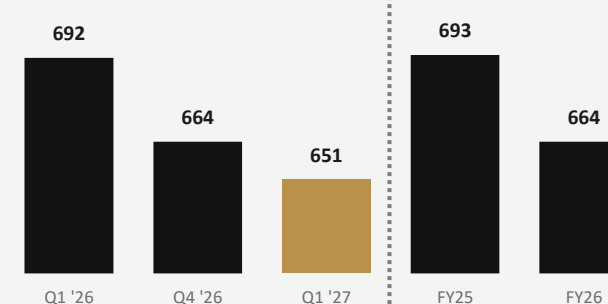
PBT*



Net Working Capital (Days)



Net Bank Debt**



*EBITDA, EBIT & PBT include other income.

* ₹13.6 cr Telangana incentive included in Q4 FY26 EBITDA, EBIT & PBT.

**Excluding inter-company loan of ₹98 crore extended by Hindware Home Innovation Limited to Hindware Limited. Figures are rounded off and as per management-reported figures (Bathware + Pipes).

— HINDWARE LIMITED

Bathware Business

HINDWARE HOME INNOVATION LIMITED



Manufacturing Capabilities

State-of-the-art facilities across India

Bahadurgarh, Haryana

SANITARYWARE

1.75 Mn pieces / annum

Bibinagar, Telangana

SANITARYWARE

2.1 Mn pieces / annum

Kaharani, Rajasthan

FAUCETS

3.7 Mn pieces / annum



Sanitaryware

- Water Closets
- Wash Basins
- Urinals & Squatting Pans



Faucets

- Bath & Kitchen Faucets
- Sensors & Thermostats
- Multi-function Showers



Wellness

- Whirlpools & Bathtubs
- Shower Panels & Enclosures
- Steam Generators



Tiles

- GVT & Full-Body Vitrified
- Porcelain & Ceramic
- Tile Adhesives

Leading Bathware Brand

— BATHWARE BUSINESS

A Brand Built on Leadership



Leading player in Sanitaryware & Faucets

A top brand across both categories, with a wide and deep product range.



Brands across various price points

High-quality products spanning premium to mass-premium for every customer.



Sustainable growth ecosystem

Engaging both intermediaries and end-users through sustainable practices.



Strong distribution & retail

Extensive market reach through a powerful distribution and retail network.

500+

BRAND STORES

500+

DISTRIBUTORS

35,000+

RETAILERS

Business Update — Q1 FY27 Highlights



Strong Financial Performance

Despite industry headwinds and rising input cost, sales grew ~14% YoY to ₹387Cr (Q1 FY26 ₹341 Cr). EBITDA rose to ₹46 Cr, aided by better mix and operating leverage.



Balanced Revenue Mix

Retail remained the primary contributor; institutional & project sales contributed ~25%, with both channels growing and supporting a diversified demand profile.



Strengthened Brand Positioning

Our live campaign, "*Designed for Sukoon*," successfully leverages core values of trust and comfort to deepen customer connection, elevate brand recall, and support our premiumization goals.



Strategic Outlook

The Company aims for mid teen sales growth in FY27, supported by improving market conditions and strong momentum across core categories and markets.

Figures are rounded off and as per management-reported figures.

Industry-First, Design-Led Products



Smart Toilets



Advanced



Touch-Free Technology



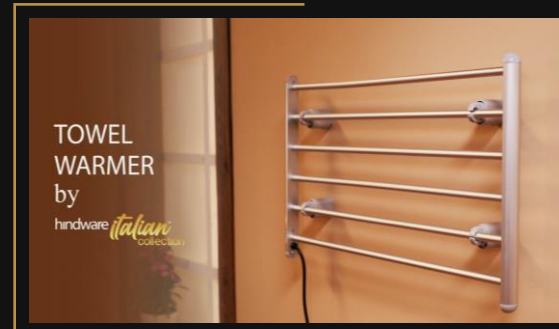
Tankless



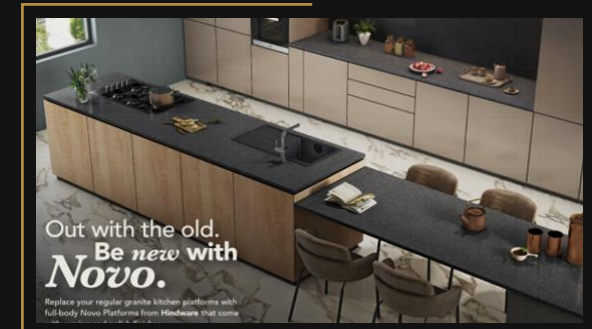
Designer Basins



Sensor Flush Plate



Towel Warmers



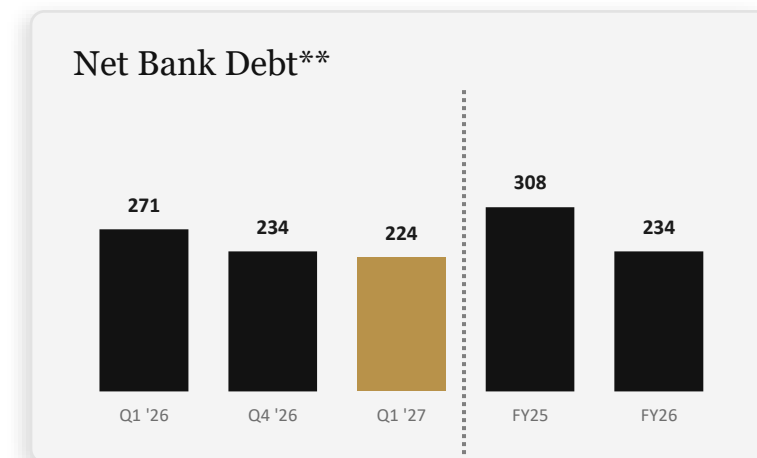
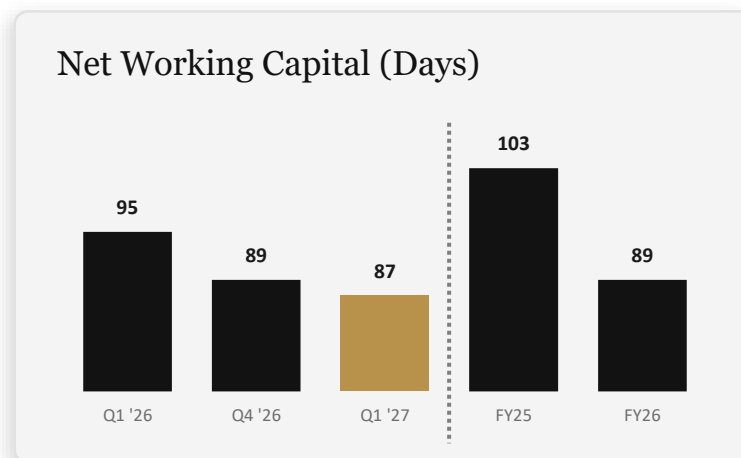
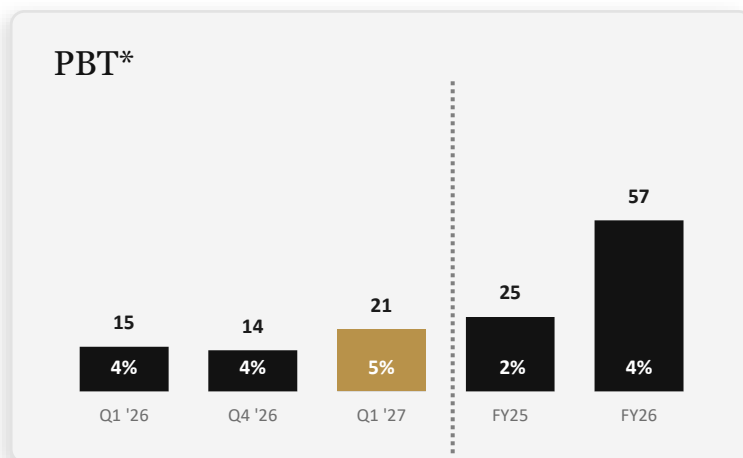
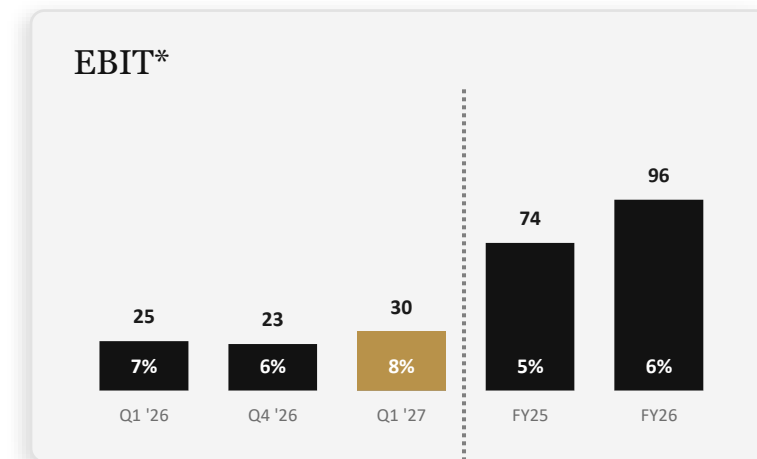
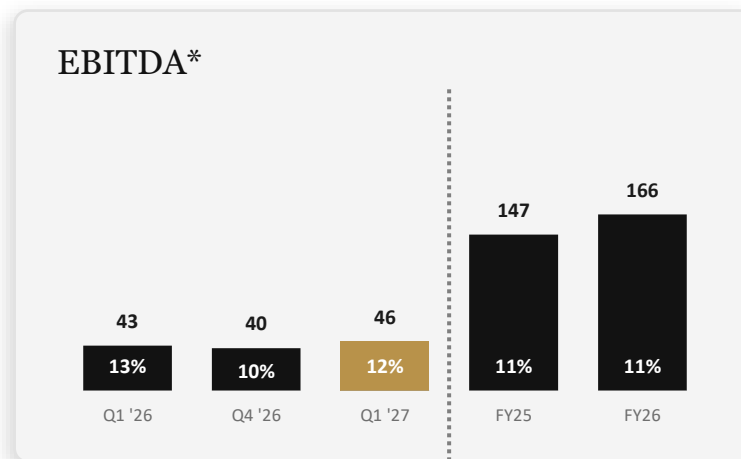
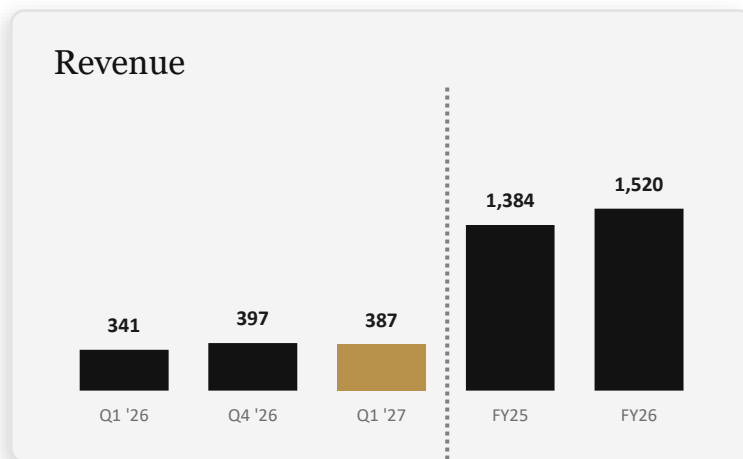
Premium Interiors

Bathware Financial Performance

(₹ in crore, unless stated)

Q1 FY27 (current)

Other quarters & annual



*EBITDA, EBIT & PBT include other income.

**Excluding inter-company loan extended by Hindware Home Innovation Limited to Hindware Limited. Figures are rounded off and as per management-reported figures.

— HINDWARE LIMITED

Pipes & Fittings Business

HINDWARE HOME INNOVATION LIMITED



Manufacturing Capabilities

— MANUFACTURING FOOTPRINT

78,500+ **MTPA**

Total Installed
Capacity



Sangareddy, Telangana

66,000+ **MTPA**

Flagship integrated pipes facility.



Roorkee, Uttarakhand

12,500 **MTPA**

Commercial production started from 30 January 2026.

— PRODUCT PORTFOLIO



CPVC / UPVC / PVC Systems



SWR, DWC & Column Pipes



Multi-layer Composite Pipes



Foam Core Pipes



Fire Sprinklers



Overhead Water Storage Tanks



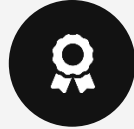
PTMT Faucets & Accessories



ISI / BIS Certified Quality

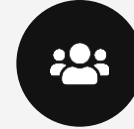
— PIPES & FITTINGS

Why Truflo By Hindware Stands Out



Brand Trust & Credibility

Strong market credibility built in a short span through consistent quality — fast becoming a preferred brand.



Strong Plumber Community

Deepened connect and recall via training programs and campaigns reaching our 100,000+ plumber community.



Extensive Product Range

An expansive portfolio of 2,500+ SKUs driving future growth across segments.



Wide Distribution Network

320+ distributors and 30,000+ dealers ensuring widespread product availability.

Pipes Business Update



Macro & Demand Headwinds

Q1 FY27 results were impacted by volatility of currency and PVC resin price, capacity ramp up phase at recently commissioned Roorkee plant, and aggressive competition and pricing pressure.



Portfolio Diversification

Our product offering includes high value-added categories: Double Wall Corrugated (DWC) pipes, PTMT bath fittings, and Foam Core pipes.



CPVC Portfolio Mix

CPVC products accounted for ~32% of total value mix (Q1 FY27), reflecting typical seasonal softness in plumbing demand during the first half of the year.



Growth Roadmap

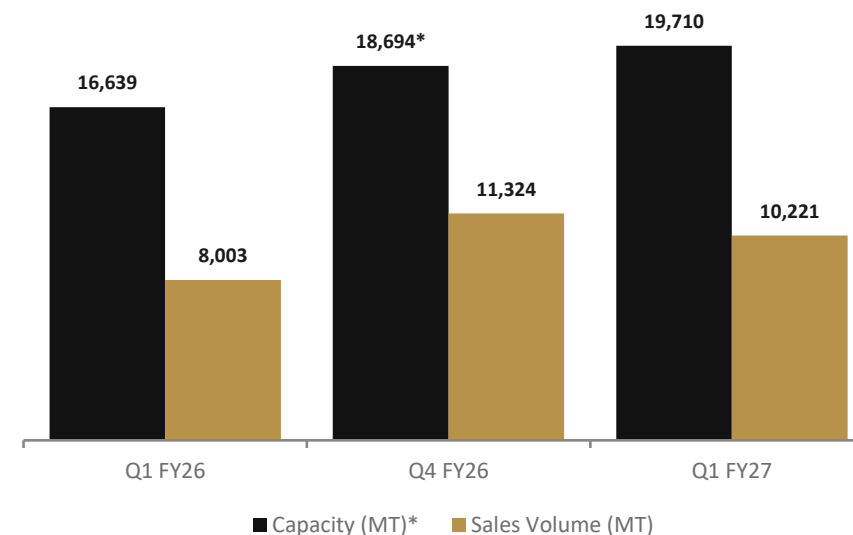
Our ongoing roadmap focuses on introducing new value-added products, managing costs effectively, and expanding distribution to capture market opportunities.



Fire Sprinkler Certification

Currently undergoing BIS audit to strengthen compliance and support wider acceptance across certified applications.

CAPACITY VS SALES VOLUME (MT)



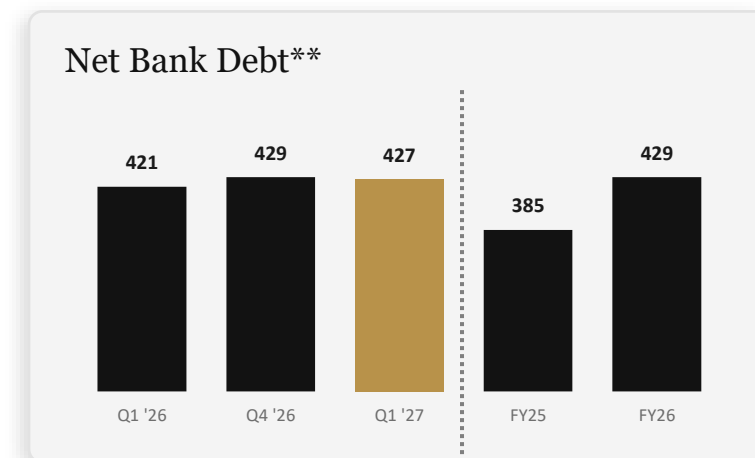
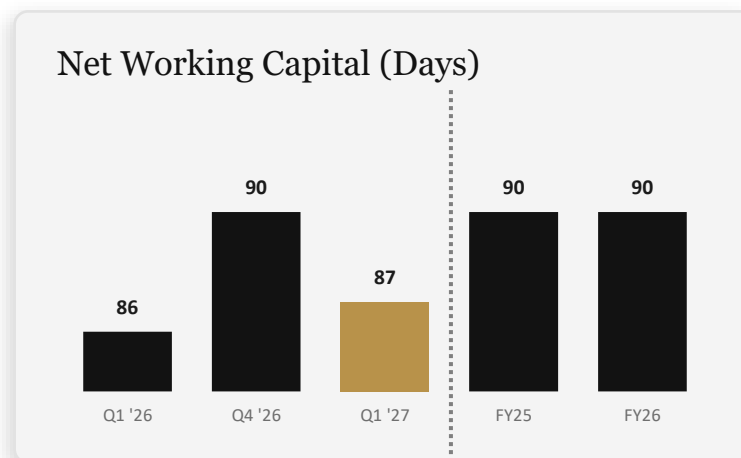
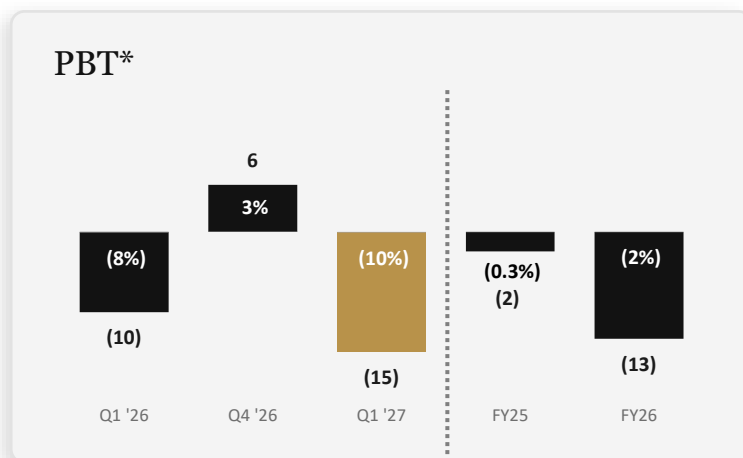
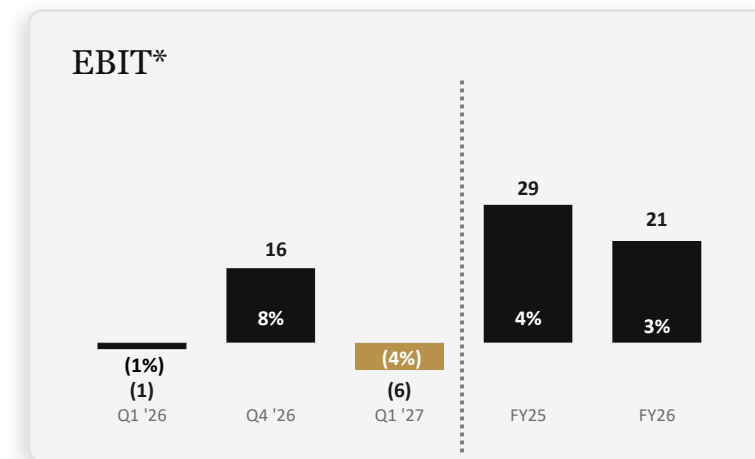
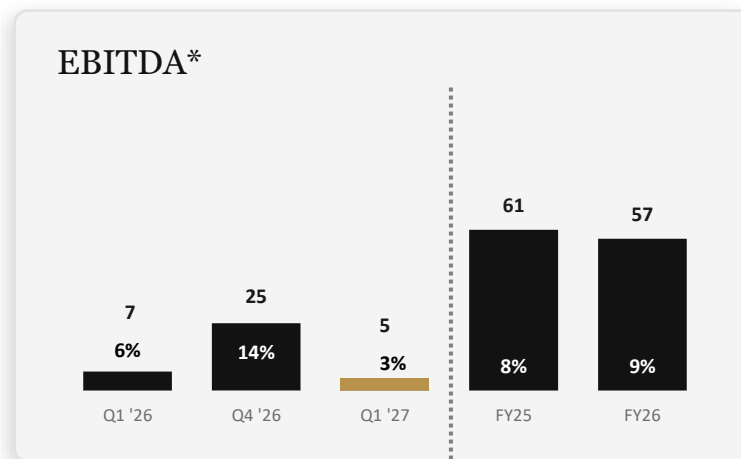
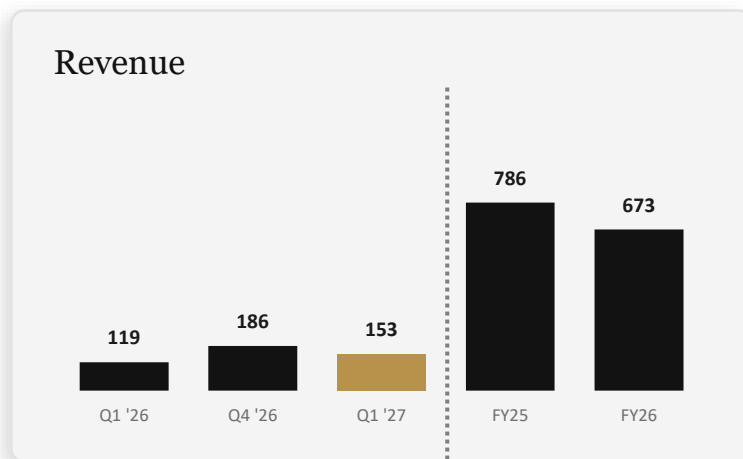
*Q4 FY26 capacity, including two months of Roorkee plant operations post-commercialisation on 30 January 2026. Figures are rounded off and as per management-reported figures.

Pipes Financial Performance

(₹ in crore, unless stated)

■ Q1 FY27 (current)

■ Other quarters & annual



*EBITDA, EBIT & PBT include other income.

* ₹13.6 cr Telangana incentive included in Q4 FY26 EBITDA, EBIT & PBT.

**Excluding inter-company loan extended by Hindware Home Innovation Limited to Hindware Limited. Figures are rounded off and as per management-reported figures.

Driving Our Sustainability Initiatives



Energy Efficiency

Daylight harvesting, LED lighting, efficient motors, advanced cooling and robotics for optimised operations.



Water Efficiency

“Zero” discharge, rainwater harvesting, low-flow fixtures, meter monitoring and wastewater recycling.



Rooftop Solar

Solar energy across plants cuts carbon, lowers costs and enhances energy independence.



Waste Management

Process mapping, segregation, wastewater treatment and vermicomposting minimise pollution.



Lower GHG Emissions

On-site solar, green spaces, efficient logistics and eco-friendly products reduce emissions.

— BRAND HARDWARE

Driving *focused* & *profitable* growth

Market Expansion

Premiumisation

Channel Engagement

Operational Efficiency

Institutional Sales

Vibrant Marketing

Improved Go-to-Market



Driving Focused & Profitable Growth



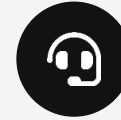
Market Expansion & Sales

Boosting sales by deepening Tier-2/3 reach via 500+ distributors and 35,000+ dealers.



Product & Premiumisation

Premium products ~40% of portfolio; continued design investment



Quality & After-Sales

Proactive, value-driven engagement backed by the largest service network in the category.



Institutional Engagement

Accelerating B2B growth through projects, key-account management and long-term relationships.



Enhanced Product Portfolio

New launches across designer basins, faucets and smart toilets from our design centre.



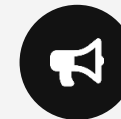
Strengthened Distribution

Deeper collaboration with key distributors and retailers to improve availability and reach.



Optimised Manufacturing

Lean manufacturing and streamlined processes to improve efficiency and margins.



Vibrant Marketing

Digital-led campaigns alongside traditional channels to reinforce brand visibility.



PIPES & FITTINGS



Expand Product Portfolio

Forayed into high-growth segments — plastic fire-sprinkler systems, DWC and foam-core pipes — to capture new opportunities.



Enhance Manufacturing

Investments over recent years will expand our market horizon across both geography and product portfolio.



Operational Efficiency

High focus on cross-business initiatives — optimising resources, leveraging technology and enhancing productivity.



Build Market Ties

Strategic investments in brand and channels to boost market presence and expand reach across key markets.

Governance
anchored by
deep industry
and financial
expertise

— HINDWARE LIMITED

Board of Directors

Mr. Sandip Somany

Chairman & Managing Director

More than 40 years' experience in the ceramics and glass industry.

Mr. Shashvat Somany

Non-Executive Non-Independent Director

Drives the Group's long-term strategy, focusing on innovation & growth.

Mr. Ashok Jaipuria

Independent Director

Qualified in Business Administration & Marketing Science; Founder-Trustee, Cosmo Foundation.

Dr. Rainer Siegfried Simon

Independent Director

German professional with 37+ years in international building-products businesses.

Ms. Alpana Parida

Independent Director

28+ years in retail and marketing communications across the US and India.

Mr. Salil Kumar Bhandari

Independent Director

Fellow Chartered Accountant, Commerce Graduate (Hons.) and Founding Partner of BGJC & Associates LLP.

Mr. Ram Babu Kabra

Non-Executive Non-Independent Director

Seasoned Chartered Accountant & Company Secretary with 43+ years' leadership experience.

Proficient & Committed Leadership

Mr. Sandip Somany



Chairman & Managing Director

40+ years in the ceramics & glass industry. Past President of FICCI (2018-19) and Chairman of INCOSAMA.

Mr. Shashvat Somany



Non-Executive Non-Independent Director

Drives Group long-term strategy. Began at Deloitte Consulting; chairs PHD Chamber's Economic Affairs Committee. MBA from London Business School, BA from University of California, Los Angeles.

Mr. Sandeep Sikka



Group Chief Financial Officer

30+ years in project finance and strategy. Previously Head-Corporate Finance at Jindal Stainless and Group CFO at Usha International.

Mr. Nirupam Sahay



CEO, Bathware Business

30+ years across Dixon Technologies, Philips Lighting, GE Capital, Asian Paints and Whirlpool.

Mr. Rajesh Pajnoo



CEO, Pipes Business

30+ years in the plastic and PVC industry. Previously served as COO with Kisan Mouldings.

Mr. Naveen Malik



Chief Financial Officer

30+ years in banking, strategy, projects and investor relations. Previously with Godrej & Boyce, Delhi International Airport - GMR Group.

— LISTED ENTITY

Hindware Home Innovation Limited

Consumer Appliances — sharpening focus on kitchen appliances and water heaters to drive profitable, premium-led growth.

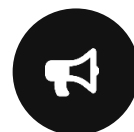


Business Update



Revenue Roadmap

- Q1 FY27 revenue grew to ~Rs.83 crore (YoY growth 16%).
- Aiming revenues to cross ₹500+ Cr within 2 years, scaling to ₹700–750 Cr by FY31.



Go To Market Strategy

Expanding our market footprint by scaling the dealer network and selectively opening exclusive brand stores.



Margin & Growth Narrative

Resolving past operational bottlenecks by FY27 positions the business for steady growth, supporting strong gross margins of 35–40% and expanding overall margins into double-digit as scale builds up.



HPL Ownership & Financial Restructuring

Following its transition to a wholly owned subsidiary in Q1FY27, Hintastica Private Limited (HPL) operates as a leaner, leveraging an asset-light model to drive scalable growth.

HHIL Standalone Performance

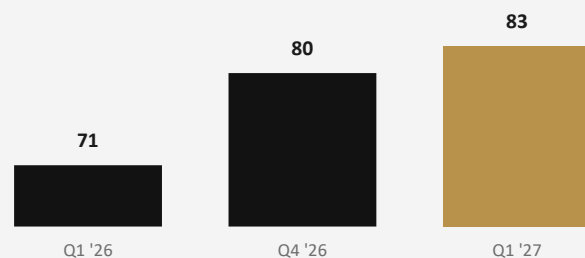
(₹ in crore, unless stated)

■ Q1 FY27 (current)

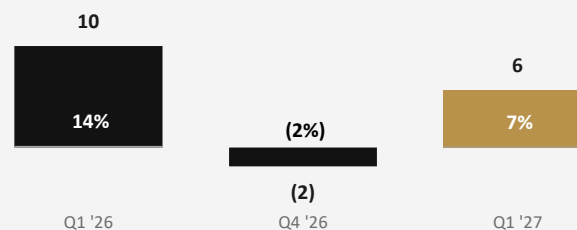
■ Other quarters

— QUARTERLY

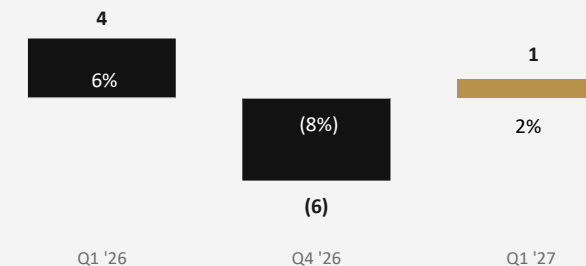
Revenue



EBITDA*



PBT*



*EBITDA and PBT include other income and before exceptional items.
Figures are rounded off and as per published financials.

Driving Focused Profitability & Value Creation

1



Portfolio Rationalised

Emphasis on continuous-selling products — chimneys, hobs and sinks ensuring sustained demand and improved focus.

2



Diversified Channel Presence

Targeted go-to-market actions across general trade, modern retail, institutional and e-commerce to strengthen growth.

3



Created Innovative Products

Launched smart kitchen appliances such as low-decibel chimneys, enhancing comfort and modern-kitchen efficiency.

4



Operational Efficiency

Optimised support costs — warehousing, logistics and after-sales driving quality and overall cost optimisation.

Independent,
experienced
board guiding
the
consumer-
products
journey

— HINDWARE HOME INNOVATION LIMITED

Board of Directors

Mr. Sandip Somany

Chairman & Non-Executive Director

More than 40 years' experience in the ceramics and glass industry.

Mr. Shashvat Somany

Non-Executive Non-Independent Director

Drives the Group's long-term strategy, focusing on innovation & growth.

Mr. Ashok Jaipuria

Independent Director

Qualified in Business Administration & Marketing Science; Founder-Trustee, Cosmo Foundation.

Ms. Sonali Dutta

Independent Director

Over 36 years' experience in marketing and HR development across various geographies.

Dr. Nand Gopal Khaitan

Independent Director

Attorney-at-Law, Advocate and Notary, practicing in the High Court of Calcutta and Supreme Court of India.

Mr. Salil Kumar Bhandari

Independent Director

Fellow Chartered Accountant, Commerce Graduate (Hons.) and Founding Partner of BGJC & Associates LLP.

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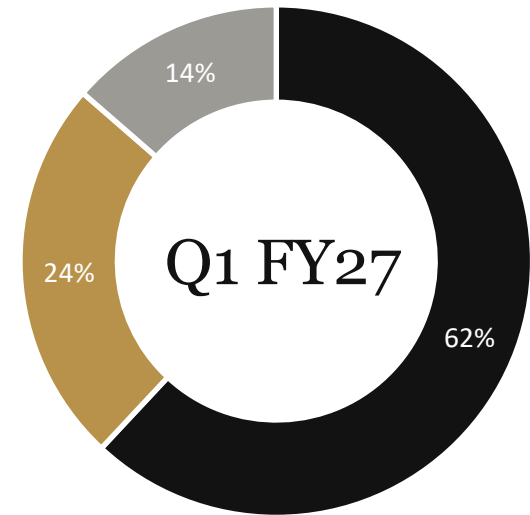
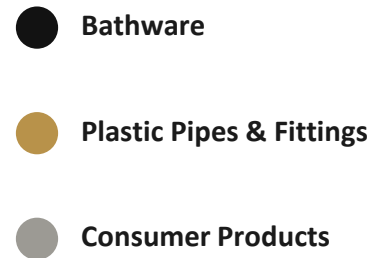
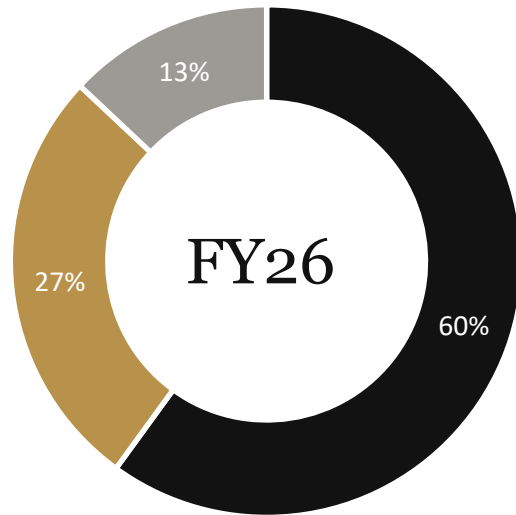
— OVERVIEW

Our Consolidated Performance

A consolidated view across Bathware, Pipes & Fittings and Consumer Appliances.



Consolidated Revenue Mix



Consolidated Performance

(₹ in crore, unless stated)

Q1 FY27 (current)

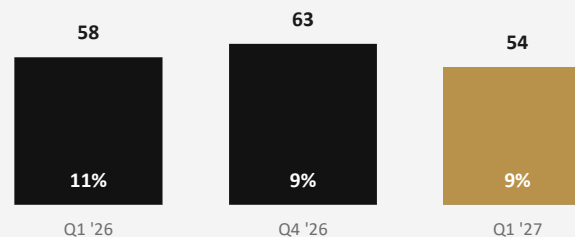
Other quarters & annual

QUARTERLY

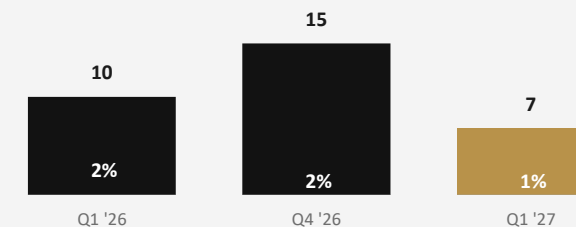
Revenue



EBITDA*



PBT*



*Reported figures include other income and before exceptional items.
Figures are rounded off and as per published financials.

Thank You

We look forward to engaging with you.



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