



**Ref No: CIL/SEC/2026-27/11**

**Date: May 15, 2026**

To,  
**The Manager,**  
**Department of Corporate Services,**  
**BSE Limited,**  
Phirozee Jeejeeboy Towers,  
Dalal Street, Fort,  
Mumbai - 400 001.  
**Scrip Code: 531216**

Dear Sir/Ma'am,

**Subject: Investor Presentation for Quarter – IV & FY 25-26 Business Operations of the Company.**

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015 ("SEBI Listing Regulations"), and in relation to the captioned subject, we are submitting herewith the Investors Presentation for Quarter – IV & FY 25-26 on the Business Operations of the Company.

The aforesaid information is also available on the website of the Company at [www.comfortintech.com](http://www.comfortintech.com).

This is for your information and records.

Yours faithfully,  
**For Comfort Intech Limited,**

**Ankur Agrawal**  
**Director**  
**DIN: 06408167**

**Encl:** as above

## COMFORT INTECH LIMITED

Registered Office :- 106, Avkar, Algani Nagar, Kalaria,  
Daman, Daman & Diu - 396210

Corporate Office :- A-301, Hetal Arch, S.V. Road,  
Opp. Natraj Market, Malad (West), Mumbai - 400064

CIN : L74110DD1994PLC001678

☎ 022- 6894-8500/08

✉ [info@comfortintech.com](mailto:info@comfortintech.com)

🌐 [www.comfortintech.com](http://www.comfortintech.com)



# Investor Presentation

## Quarter IV & FY25-26

# Disclaimer

Certain statements in this report relating to the future growth and performance of Comfort Intech Limited are forward-looking statements based on current expectations and assumptions. These statements involve known and unknown risks, uncertainties, and other factors that may cause actual results, performance, or outcomes to differ materially from those expressed or implied. Factors that could influence such results include fluctuations in earnings, the Company's ability to manage growth effectively, regulatory changes in the financial and infrastructure sectors, competitive pressures, interest rate volatility, and overall economic conditions. The Company also faces challenges in attracting and retaining skilled professionals, addressing operational and compliance requirements, securing planned financing, and adapting to evolving government policies.

Any forward-looking statements contained in this report are subject to these risks and uncertainties and should not be regarded as assurances of future performance. Projections, forecasts, and industry data made by third parties and included herein have not been independently verified or adopted by the Company, and Comfort Intech Limited assumes no responsibility for such third-party information. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

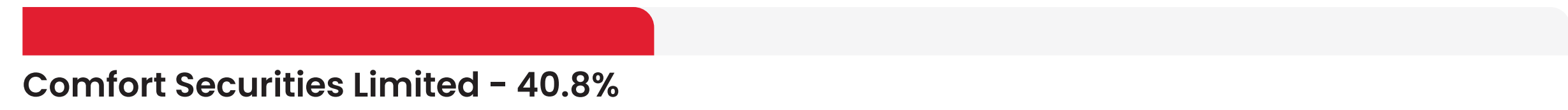
# About us

Comfort Intech Limited ("CIL") was originally incorporated as a public limited company under the name Comfort Finvest Limited on October 17, 1994. Subsequently, the company's name was changed to Comfort Intech Limited, and a fresh Certificate of Incorporation was obtained on March 24, 2000.

Our Founder & Chief Executive Officer, Mr. Anil Agrawal envisaged the growth of Comfort Intech as an integral part of his grand vision for the Comfort Group. Under his leadership, Comfort Intech evolved from being solely an investment company and carved out a distinct place for itself in the industry. His leadership inspired the vision of Mr. Ankur Agrawal, who currently helms the Comfort Group as its Promoter, redefined the company's potential and drove its transformation. Today, Comfort Intech boasts a resilient portfolio consisting of 2 business verticals: Trading of Goods and Appliances & Liquor Manufacturing and Distribution.

Empowered by our values, we are progressing on our future-fit journey.

## Two Associate Companies



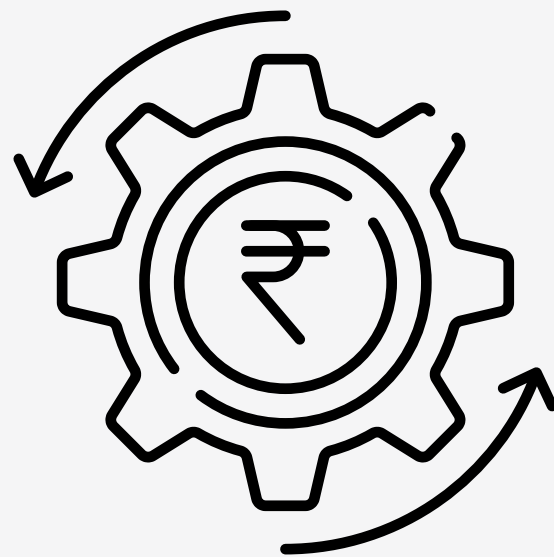
## One Subsidiary



# Financial Performance

## On Standalone Basis

### Revenue from Operations



Year Ended March 31, 2026

**16,461.81**

Rs. in lakhs

### EBITDA

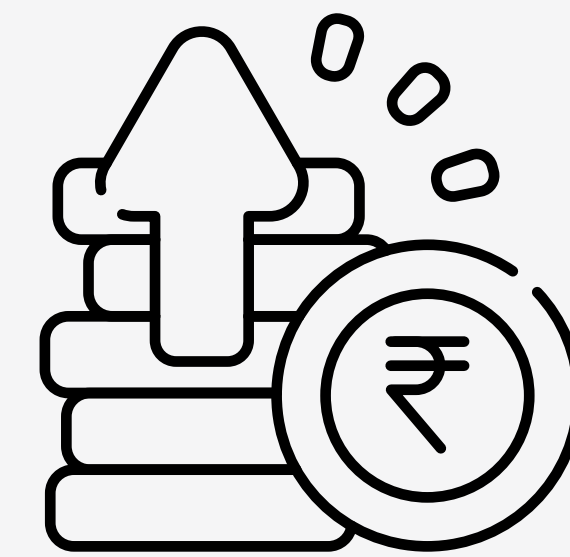


Year Ended March 31, 2026

**448.83**

Rs. in lakhs

### Profit After Tax



Year Ended March 31, 2026

**179.40**

Rs. in lakhs

The decline in Revenue from Operations, EBITDA, and PAT during the year FY25-26 was primarily impacted by adverse global economic conditions, including geopolitical tensions and war-related uncertainties, which led to market volatility and subdued business sentiment. These external factors affected overall market conditions and resulted in lower operational performance during the year and increased inflationary cost escalation. However, the impact is considered temporary and does not reflect the long-term fundamentals or growth potential of the Company.

# Our Offerings

## Liquor Division (Subsidiary – Liquors India Limited)

## Other Division



### Strategic Acquisition

Comfort Intech's strategic acquisition of Liquors India Limited (LIL) in Hyderabad marks a significant step toward backward integration in the liquor value chain.

Licensed production capacity: **1.56 million cases per year**




**Online Market Place**



### Proprietary Brands

The Company owns and markets premium proprietary brands such as

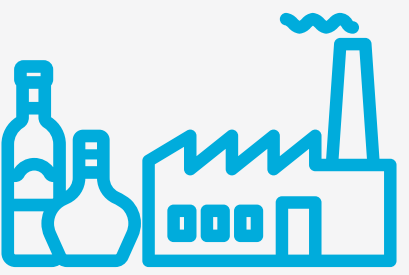
**Deccan Blue & Gold Mark Whisky**



**Offline Channel Trade**

### Bottling Infrastructure

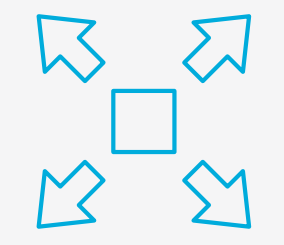
Distillery based in Hyderabad, Telangana, and is recognized as one of the leading units in the state. Spread across an expansive 2-acre industrial facility



**Agriculture & Bulk Commodities**

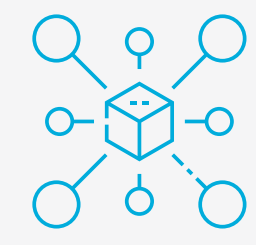
# Future Outlook

## Liquor Expansion – Strategic Growth via CSD & Geographic Reach



### Geographic Expansion

Enter Telangana, Andhra Pradesh, Karnataka, Tamil Nadu & Kerala – securing all excise & regulatory approvals and partnering with authorized distributors for each state.



### CSD & Canteen Channel

Supply premium liquor through CSD and military canteen networks catering to ~18 lakh CRPF & BSF personnel – targeting 3x revenue growth in the liquor segment by FY 2026–27.



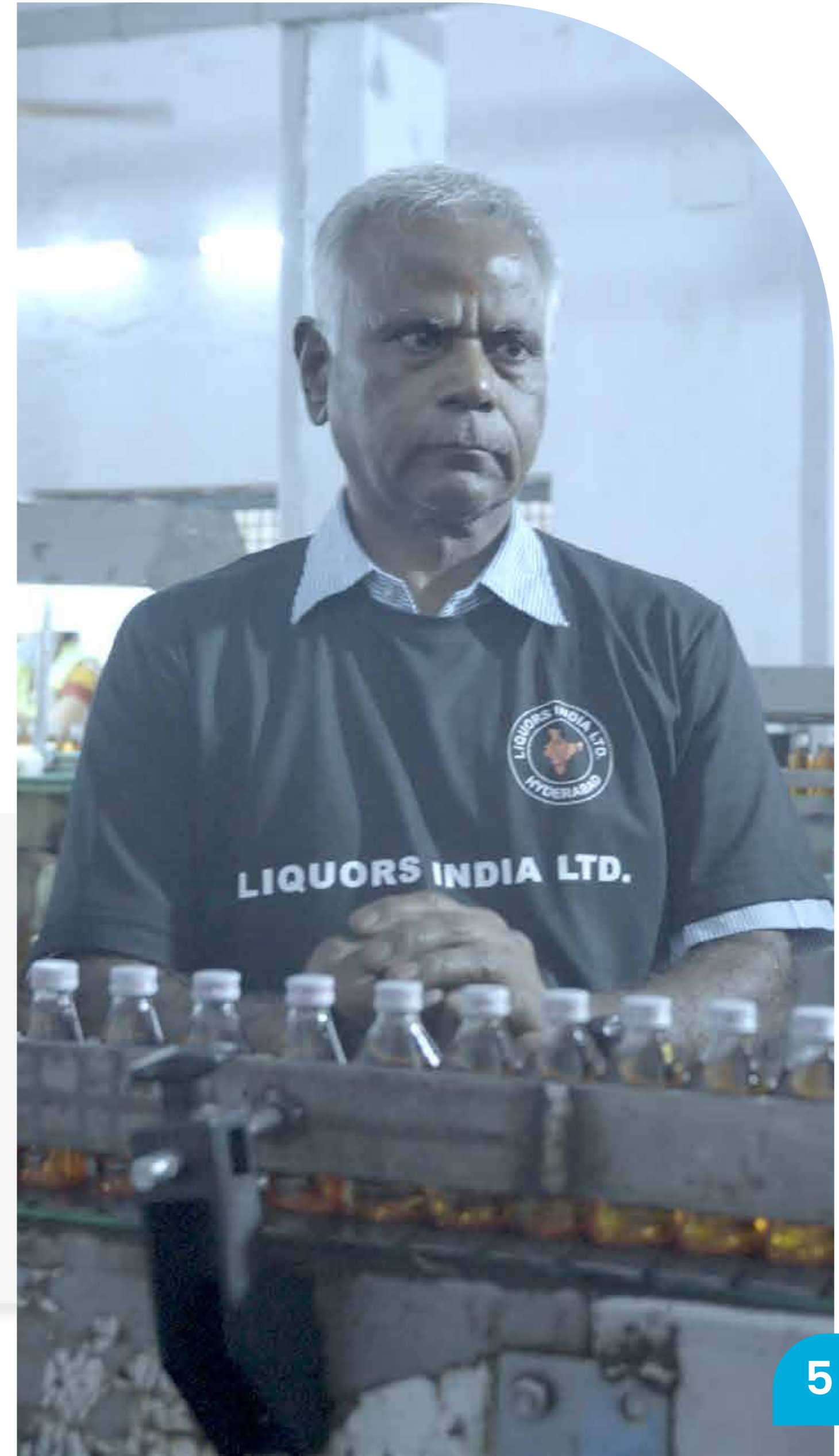
### Brand Strengthening

Invest in visibility, distribution depth, and BTL activations to build brand recall across all target states.



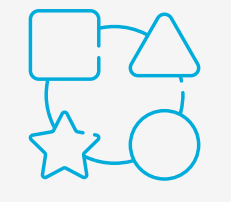
### Portfolio Expansion

Launch new premium & semi-premium whisky variants tailored to regional preferences and canteen buyer tastes, ensuring full compliance with defence canteen procurement guidelines.



# Future Outlook

## Agriculture Commodities Scaling for Stability & Growth Across Market Cycles



### Diversified Trading Across High-Demand Categories

Multi-vertical presence across consumer appliances, electronics, textiles, fabrics, garments, and agri-commodities ensures year-round revenue visibility while reducing dependence on any single product category or demand cycle.



### End-to-End Trade Across Online & Offline Channels

Authorised distribution of leading consumer appliance and electronics brands across online marketplaces and traditional retail channels – backed by a wide nationwide distribution network.



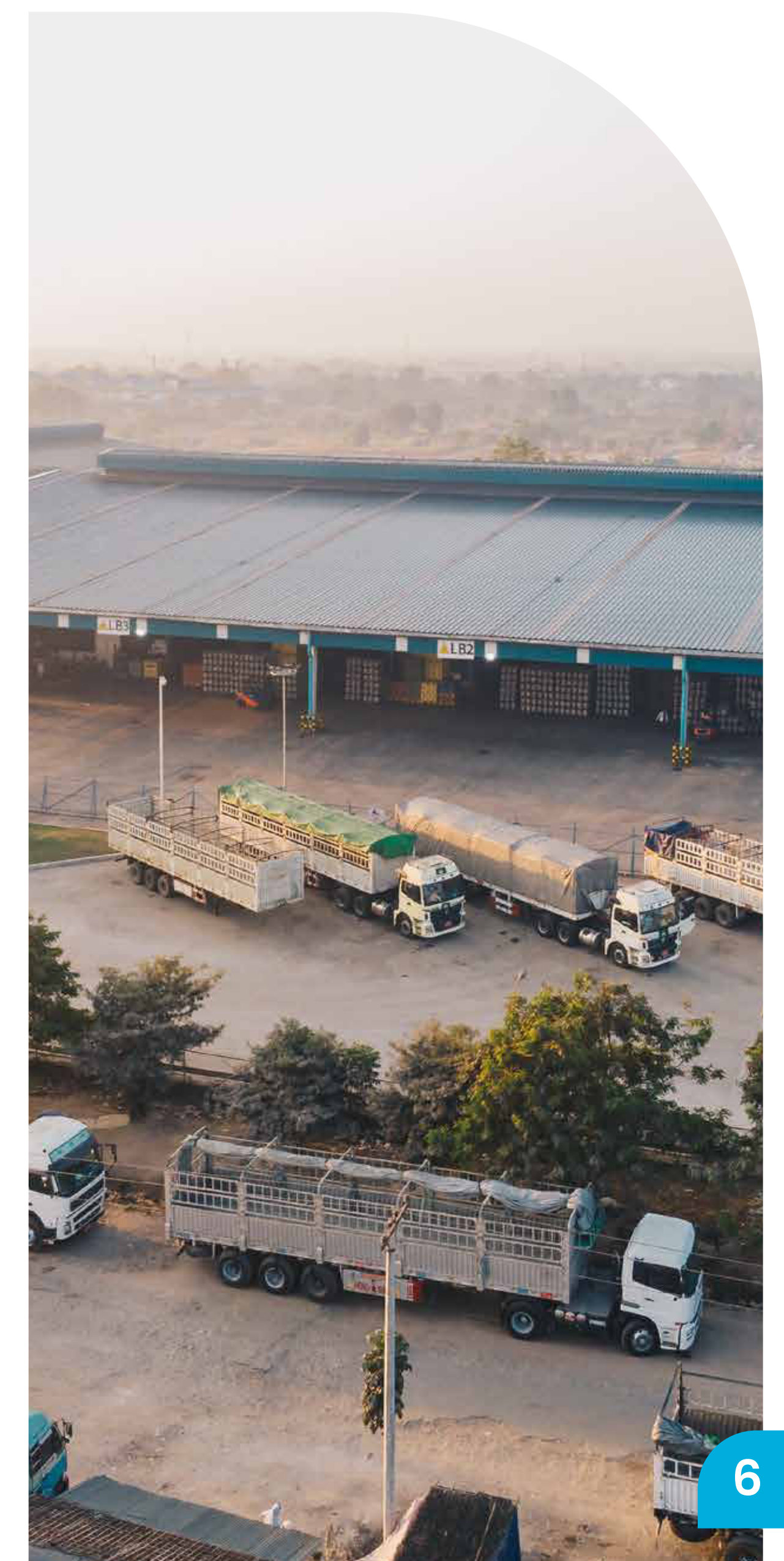
### Agri-Commodities Built for Scale & Stability

Trading in grains, pulses & spices at volume with a focus on quality, supply reliability, and traceability – meeting institutional buyer and ESG compliance standards across market cycles.



### Strategic Import Corridors & Margin Expansion Opportunity

Expanding agri-commodity import capabilities across global sourcing markets, combined with deeper consumer goods penetration in Tier 2 & 3 cities, strengthens supply access, pricing advantages, and higher-margin distribution opportunities.





## Contact Us

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