

Date: 27.07.2026

Listing Operations BSE Limited, P J Towers, Dalal Street, Mumbai-400001, India Scrip Code: 543263 Debentures Scrip Code: 940727,940717,940317,940325,940319, 940323,939639,939655,940725,940321, 939651,939657,939643,940327,939647, 940719,940721 and 940723	Listing Department National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai – 400051 Symbol: SMCGLOBAL
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Subject: Investor Presentation, Q1- FY27.

Dear Sir/ Ma'am,

In compliance with Regulation 30(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 read with Part A (15) of Schedule III, enclosed is a copy of the Investor Presentation for the first quarter of the financial year 2026-27.

The above intimation is also being made available on the Company's website at www.smcindiaonline.com.

This is for your information and records.

Thank you .

For SMC Global Securities Limited

Suman Kumar
E.V.P. (Corporate Affairs & Legal),
Company Secretary & General Counsel
Membership No. F5824

SMC GLOBAL SECURITIES LTD

Earnings Presentation – Q1 FY27

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Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ from the actual results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

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Consolidated Performance Highlights

Q1 FY27		
	(Y-o-Y)	(Q-o-Q)
Revenue INR 515.1 Crores	+21.2% ▲	-0.3% ▼
EBITDA INR 107 Crores	+6.9% ▲	+19.3% ▲
EBITDA Margins 20.9%	-270 bps	+350 bps
PAT INR 36.7 Crores	+22.3% ▲	+71.7% ▲
PAT Margins 7.1%	0 bps	+290 bps

- **Broking, Distribution & Trading:** Delivered healthy growth, driven by improved market sentiment and continued investments in AI driven technology, enhancing the overall customer trading and investment experience.
- **Insurance Broking:** Maintained momentum with revenue growth, supported by sustained demand across General and Life insurance distribution.
- **Financing (NBFC):** AUM moderated during the period, primarily due to a calibrated shift in product mix and tighter internal underwriting norms for unsecured lending. The Company continued to prioritize portfolio quality and prudent risk management.

Q1 FY27 Consolidated Segmental Performance

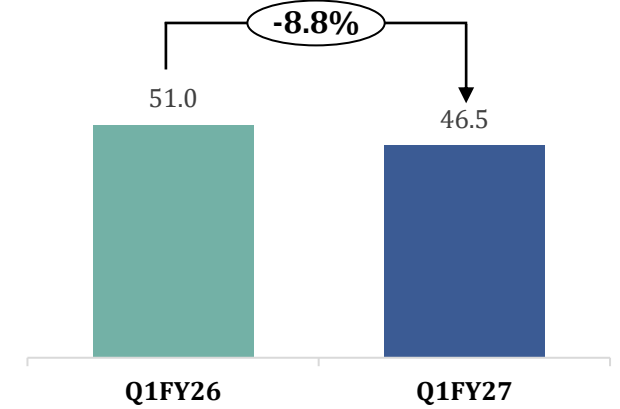
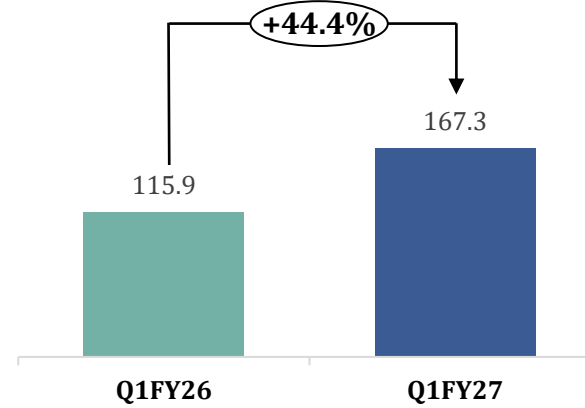
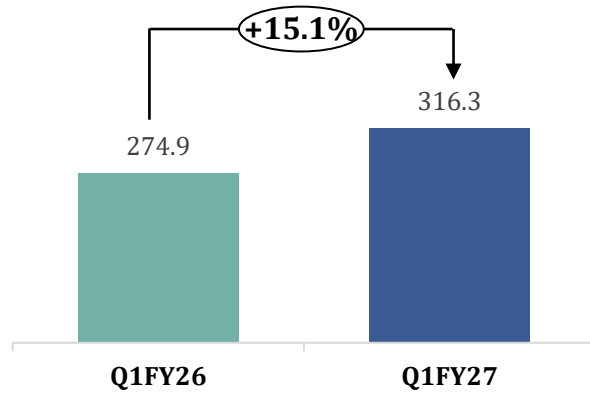
(INR Crs)

BROKING, DISTRIBUTION & TRADING

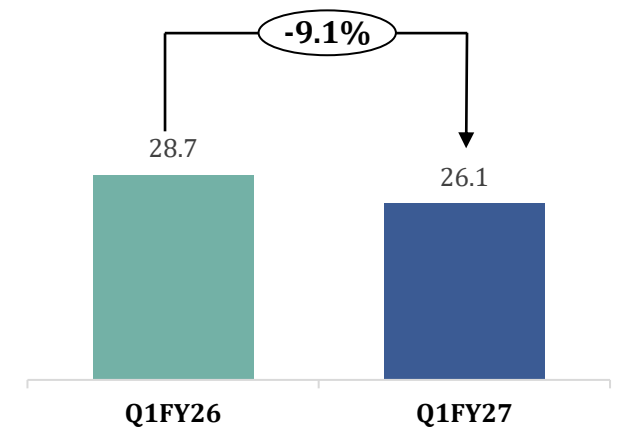
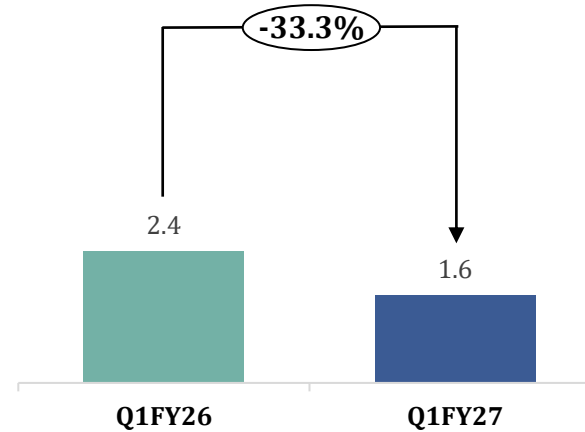
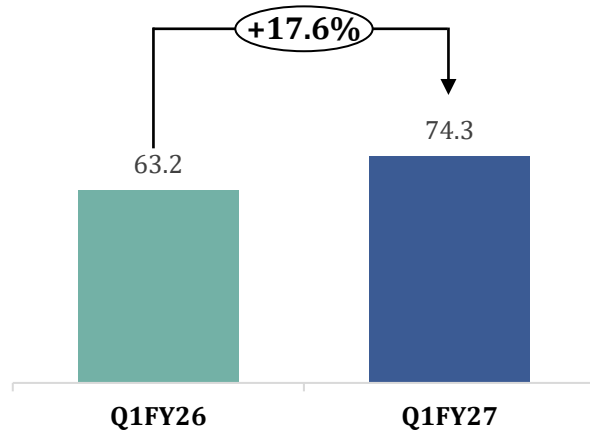
INSURANCE BROKING

FINANCING (NBFC)

Revenue



EBIT



Broking, Distribution & Trading

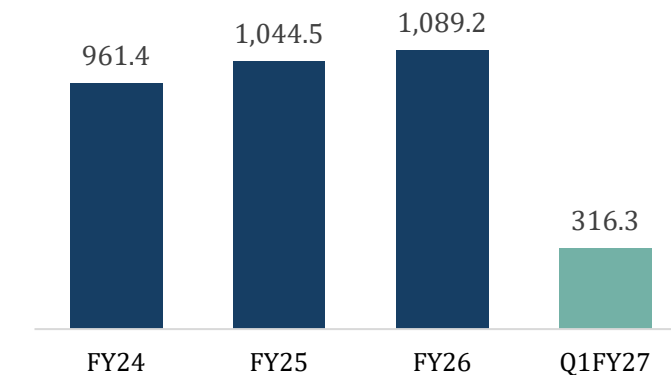
Key Highlights:

- Our expansive network includes 1,935 authorized persons, spanning 383 cities and 6,360 financial distributors across India.
- SMC has a strategic alliance with 8 PSU and Private Banks offering Online Trading services to their customers vis PNB, UBI, CBI, IOB, Ujjivan bank etc.
- SMC has 3-in-1 tie-up (Bank & Demat Account facility provided by the bank to its customer and Trading account facility will be provided by the SMC).

Strategic Priorities:

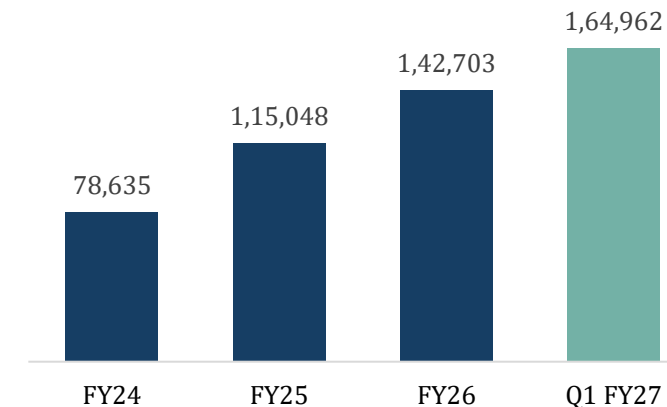
- Deepening partnerships with PSU and private banks.
- Expanding digital reach through upgraded trading platforms.
- Increasing customer engagement via research-driven advisory tools.

Segment Revenue* (INR Crs)

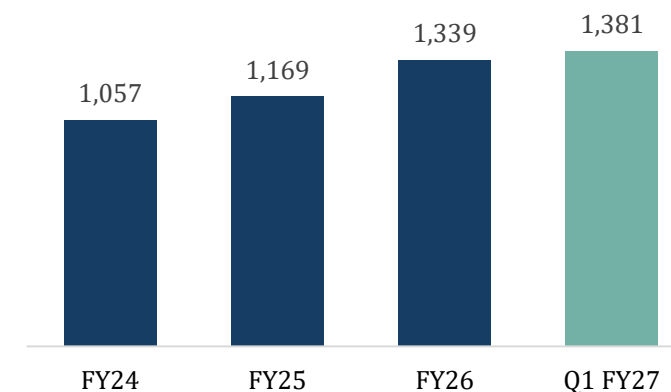


*includes other

Broking DP AUA (INR Crs)

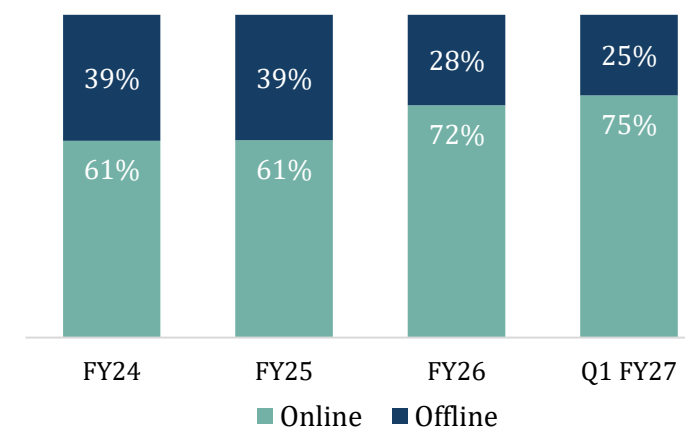


Broking Clients* (in Thousands)



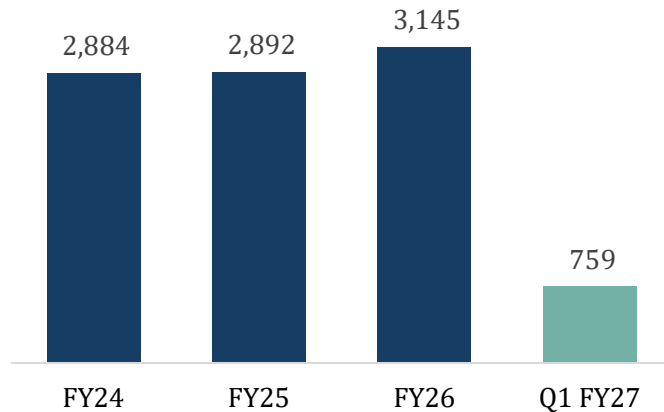
*Including StoxKart

Online Penetration

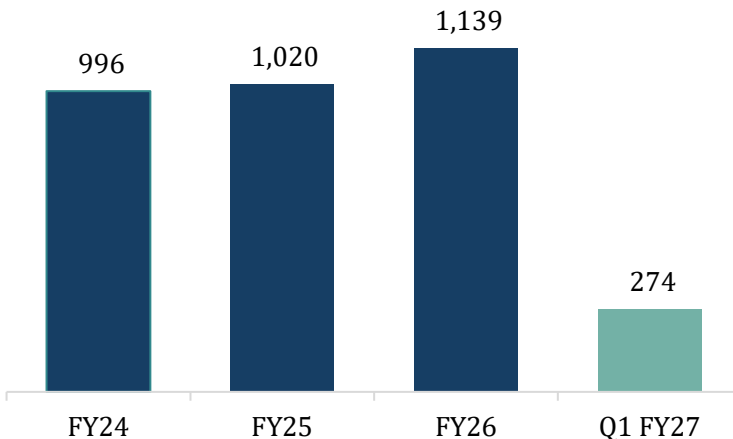


Insurance Broking

Insurance Gross Premium (INR Crs)



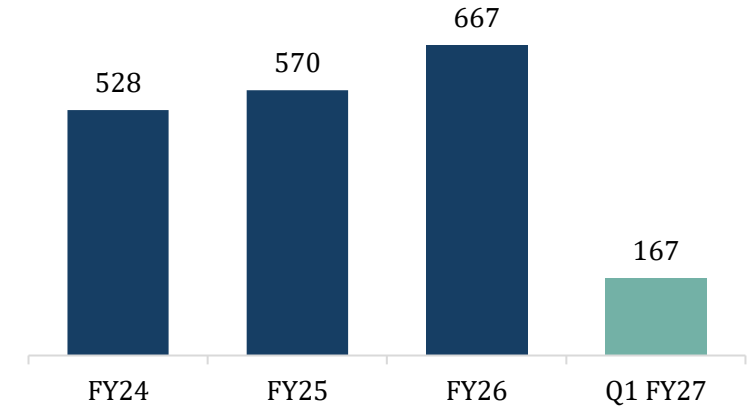
No. of Policies (In Thousands)



Key Highlights:

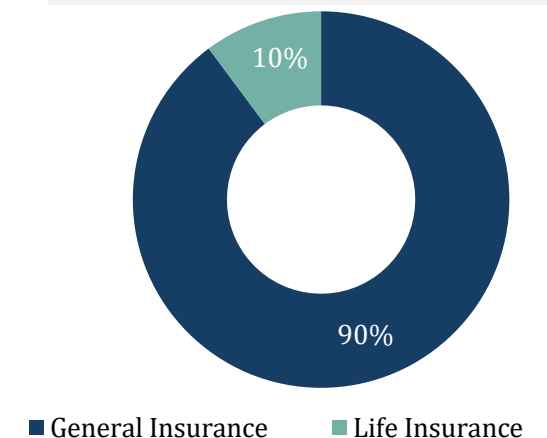
- SMC Insurance operates through 8 branches nationwide.
- The company has a workforce of 492 employees.
- Utilizes a network of 16,747 Point of Sales (POSs).
- Engages 385 Motor Insurance Service Providers (MISPs).
- Comprehensive national coverage with a robust presence in Tier-1 and Tier-2 cities, leveraging the extensive SMC Group's customer network.
- Our online portal, www.smcinsurance.com, is developed to cater to both B2B and B2C networks, featuring advanced Artificial Intelligence capabilities.

Segment Revenue* (INR Crs.)



*Revenue recognition changed from net to gross basis from FY18.

Q1 FY27 Revenue Pie (%)



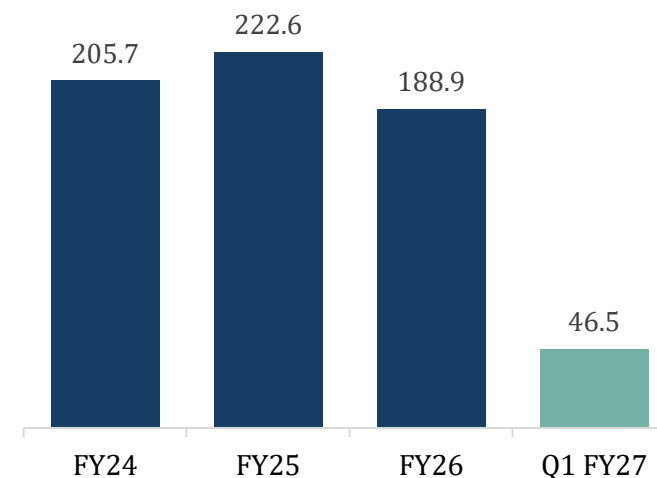
Financing (NBFC) - Middle Layer



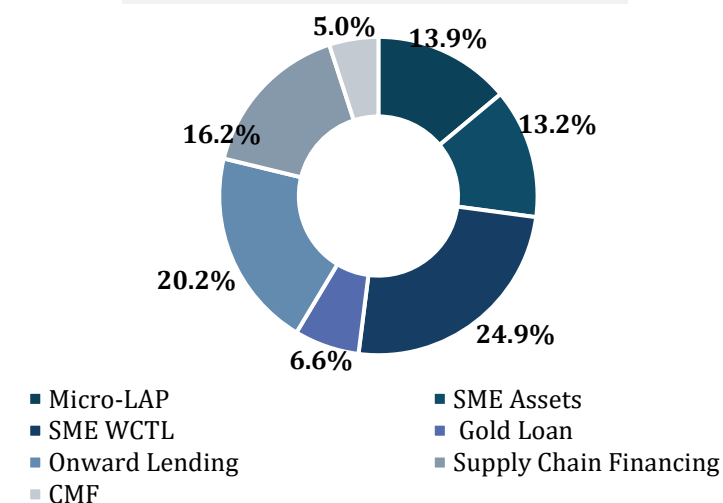
- In the year 2008, SMC started providing financing services through its wholly owned subsidiary, Moneywise Financial Services Pvt. Ltd. (SMC Finance).
- MWFS offers wide spectrum of financial products like SME Micro LAP, SME Equipment Finance (Medical & Industrial Equipment), SME WCTL (Unsecured Business Loans), Gold Loans, Onward-lending (lending to NBFC) and loan against securities.
- The company has 40 branches covering 7 States.

Particulars	Micro-LAP	SME Assets	SME WCTL	Gold Loan	Onward Lending	SME LAP	CMF	Grand total
Aum (On + Off) (Amount Rs In Crore)	142.8	135.3	255	67.8	206.9	166.2	51.3	1025.2
Tenure Range (Months)	60 -144	24 – 84	24 – 36	12	6 – 36	60 – 180	12 – 36	
Rate Of Interest (Range)	16% - 22%	14% - 16%	14.50% - 20%	11% - 27%	13% - 17%	14% - 16%	12% - 16%	
Ticket Size	3 lacs to 100 lacs	10 lacs to 15 crores	10 lacs to 75 lacs	5 k to 5 lacs	50 lacs to 10 crores	10 lacs to 5 crores	1 lacs to 5 crore	
No. Of Loan Accounts*	1,178	77	1,619	4,983	83	96	28	8,064
% Of Portfolio	13.9%	13.2%	24.9%	6.6%	20.2%	16.2%	5%	100.0%

Segment Revenue (INR Crs)



Q1 FY27 Lending Portfolio



A composite image representing financial performance. It features a dark blue background with a glowing orange line graph and candlestick chart. In the foreground, there is a stack of US dollar bills, a calculator, and a document with various charts and graphs.

Q1 FY27 Performance Highlights



Consolidated Income Statement

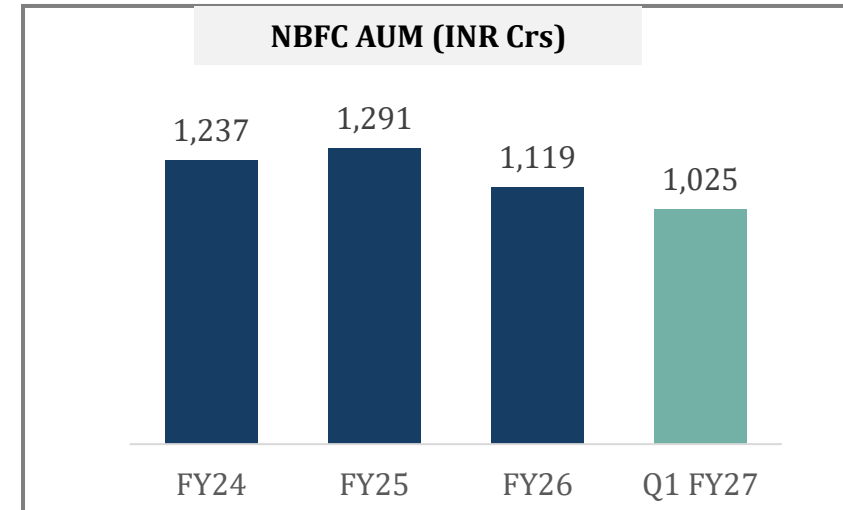
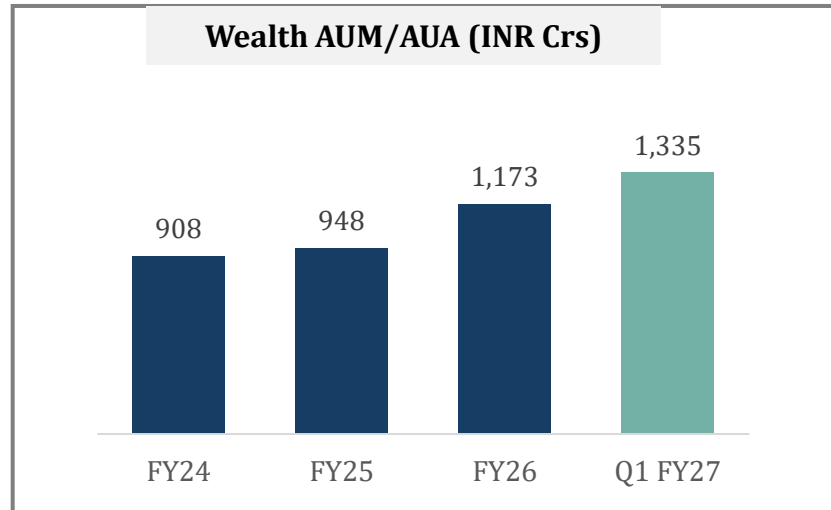
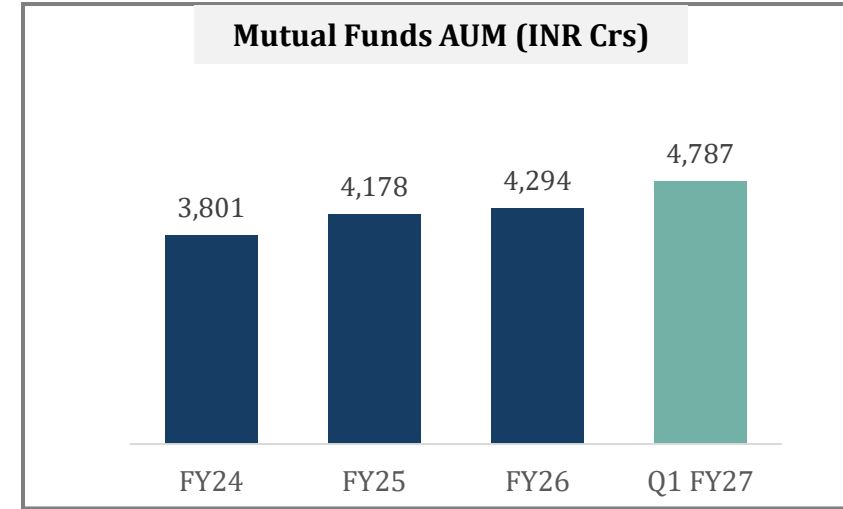
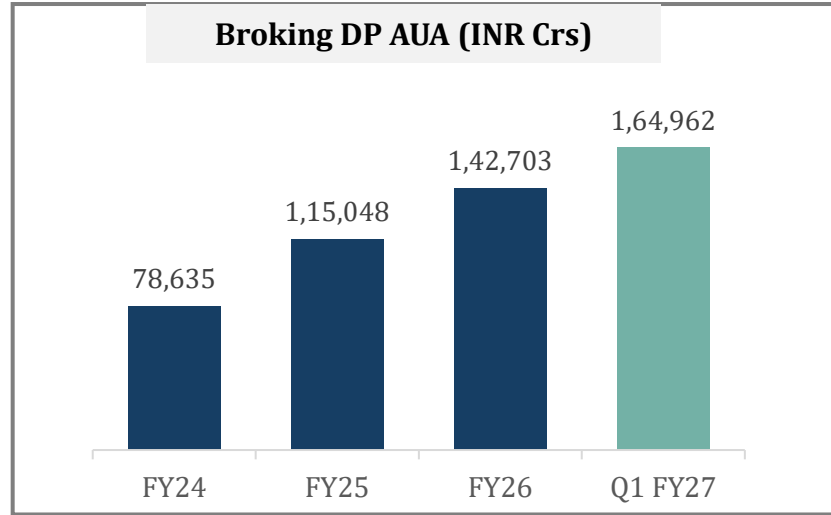
Particulars (INR Crs)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q
Operational Income	515.1	424.9	21.2%	516.9	-0.3%
Total Expenses	408.1	324.8		427.2	
EBITDA	107.0	100.1	6.9%	89.7	19.3%
EBITDA Margins (%)	20.9%	23.6%	-270 bps	17.4%	350 bps
Other Income	0.5	0.7		4.2	
Depreciation	5.4	6.6		7.3	
Interest	55.5	55.8		57.3	
PBT	46.6	38.4	21.5%	29.3	59%
Tax	9.9	8.4		7.8	
Profit After tax	36.7	30.0	22.3%	21.5	70.7%
PAT Margins (%)	7.1%	7.1%	0 bps	4.2%	290 bps
Other Comprehensive Income	0.2	-0.3		6.0	
Total Comprehensive Income	37.0	29.7	24.6%	27.5	34.5%
Basic & Diluted EPS* (INR)	1.75	1.42		1.01	

*Historical EPS/Shares adjusted for 1:1 bonus issue (Nov 2025)

Standalone Income Statement

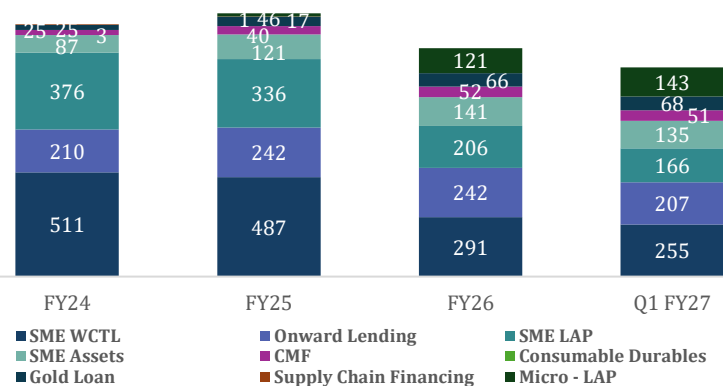
Particulars (INR Crs)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q
Operational Income	273.4	246.1	11.1%	249.9	9.4%
Total Expenses	201.9	184.0		184.1	
EBITDA	71.5	62.1	15.1%	65.8	8.7%
EBITDA Margins (%)	26.2%	25.2%	100 bps	26.3%	-10 bps
Other Income	6.6	9.2		9.8	
Depreciation	3.9	5.2		5.7	
Interest	42.7	38.3		43.6	
PBT	31.6	27.8	13.7%	26.3	20.2%
Tax	6.5	4.9		5.6	
Profit After tax	25.1	22.9	9.6%	20.7	21.3%
PAT Margins (%)	9.2%	9.3%	-10 bps	8.3%	90 bps
Other Comprehensive Income	-0.1	-0.4		0.4	
Total Comprehensive Income	24.9	22.5	10.7%	21.1	18.0%
Basic & Diluted EPS* (INR)	1.20	1.09		0.99	

Q1 FY27 Assets Under Management

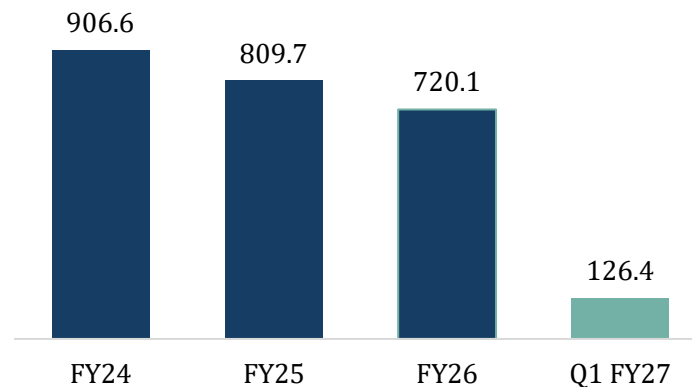


FY26 Key Business Trends - NBFC

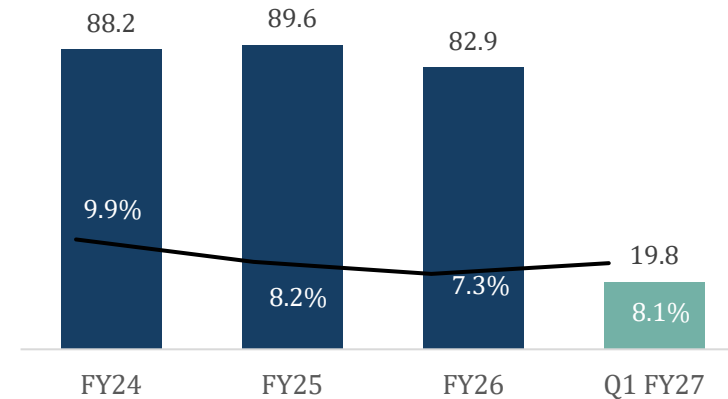
AUM (In Crs)



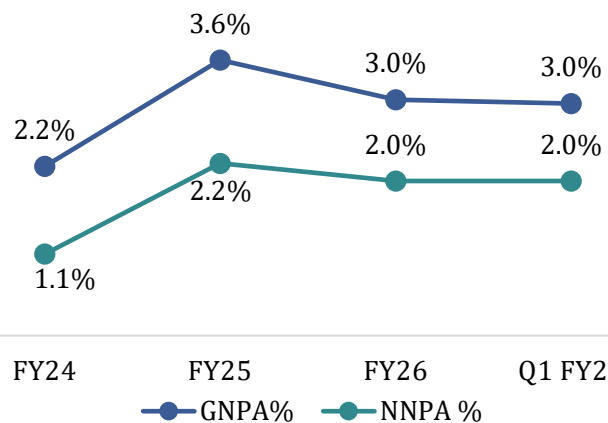
Disbursements (INR Crs)



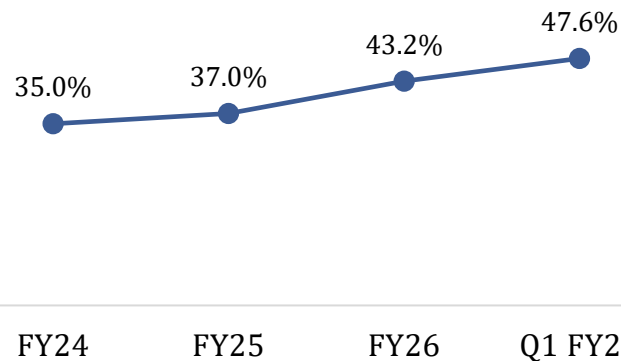
NII (INR Crs) & NIM (%)



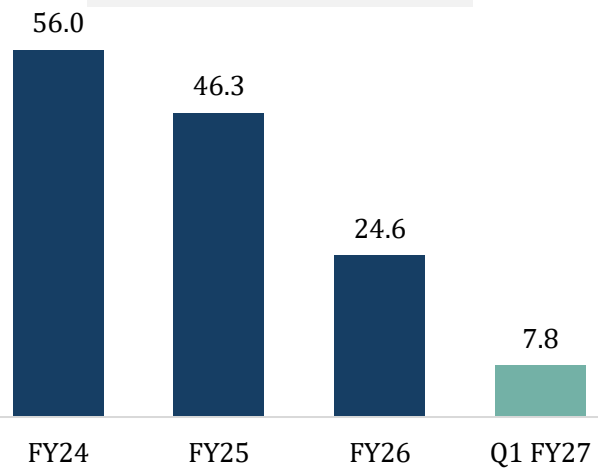
GNPA % & NNPA %



CRAR %



PAT (INR Crs)





About SMC Group



SMC at a Glance



Cities Covered
383

NBFC AUM
INR 1,025 Crs

Consolidated
Net worth
INR 1,341 Crs

Employees
4,013

Debt/Equity
1.52x

Branches Across
India
198
Including 1 in Dubai

Client Demat A/Cs
13,60,499

Running SIPs
92,129

Authorised Persons
1,935

Network of Financial Distributors
6,360

Clearing & Settlement
trading members
328

Cumulative AUM/AUA under Mutual Funds
INR 4,787 Crs

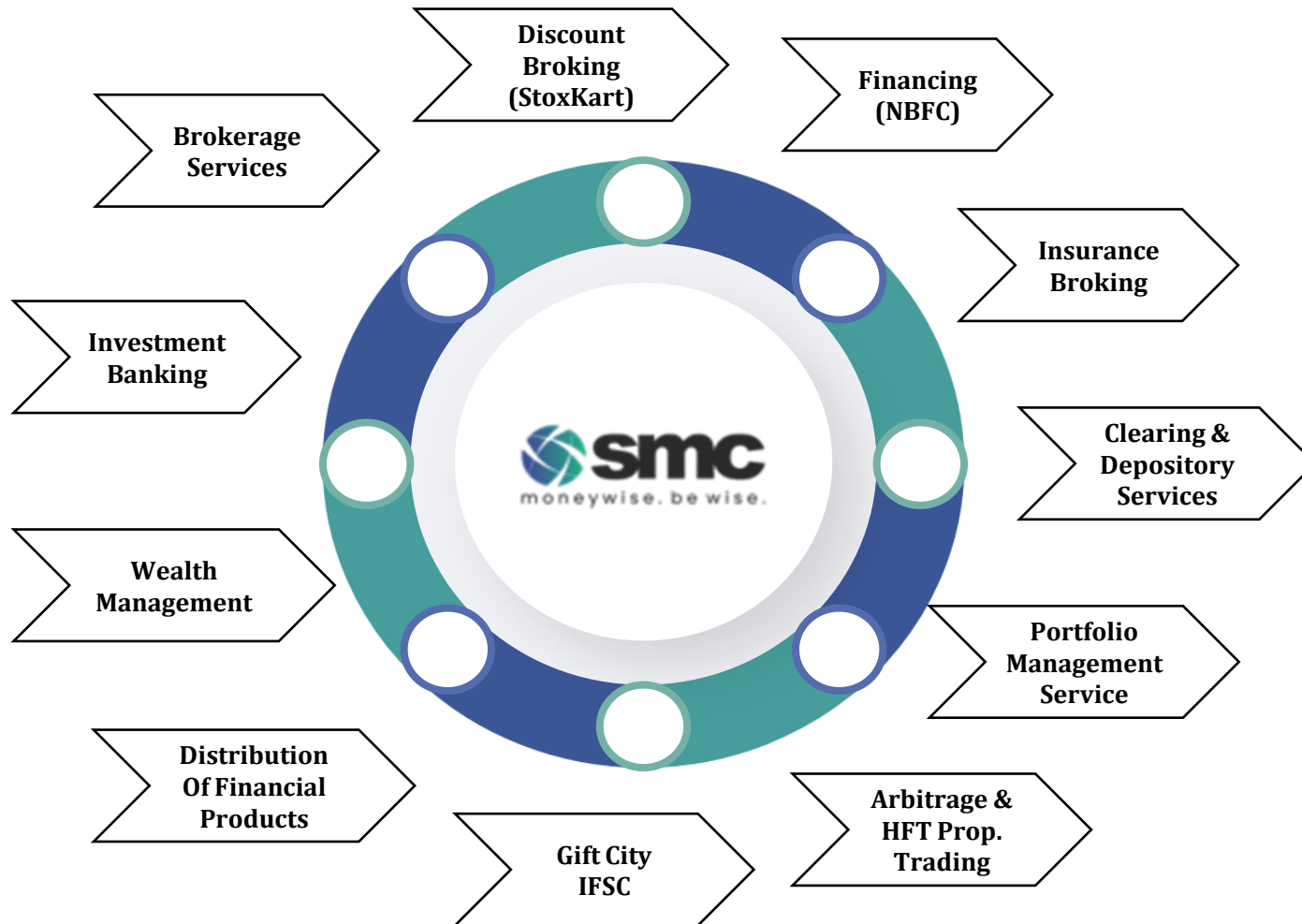
Insurance Policies sold in
Q1 FY27
2,73,527

Ratings:
Short Term- **ICRA A1+**
Long Term- **ICRA A & CRISIL A (STABLE)**

Insurance Premium in
Q1 FY27
INR 759 Crs

Evolution from Traditional Broking to well diversified Financial Service Company

“SMC Group has solidified its technology foundation, ensuring strength”



- **Founded in 1994** by Mr. Subhash C. Aggarwal and Mr. Mahesh C. Gupta, initially focusing on **traditional broking services**.
- **Strategic Shift:** Transformed from traditional broking to a **diversified financial services powerhouse**.
- **Technological Integration:** Launched various innovative **digital technology**-enabled capabilities and best-in-class products and services
- **Performance Metrics:** Consistent growth; diversified income streams.
- **Future Outlook:** Global aspirations; emphasis on **fee-based income**; continued adaptation and innovation.



SMC Global Securities Limited

Broking | Distribution | PMS | Arbitrage & Prop
Trading | Wealth Management

Moneywise Financial Services Private Limited - 100%

Financing (NBFC) Business

SMC Investech Private Limited - 100%(Formerly known as SMC Real Estate Advisors Private Limited)

Unlisted Share Trading

SMC Capitals Limited – 100%

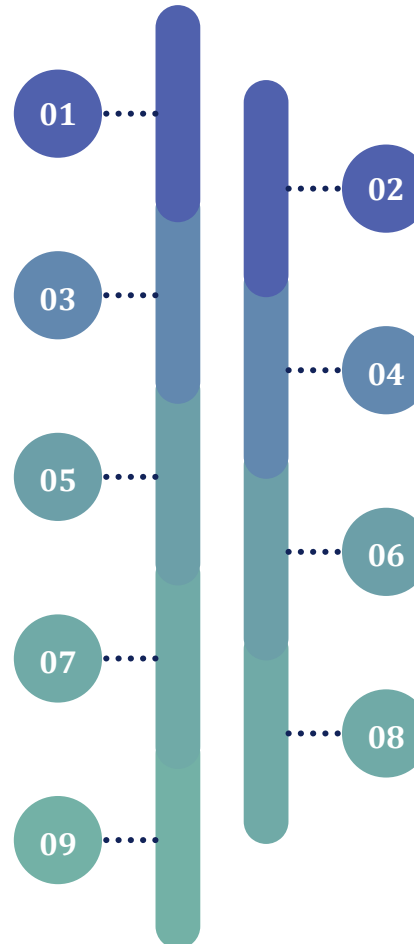
Category-1 Merchant Banker

SMC Global IFSC Private Limited – 100%

Stock Broker & Clearing Member at Gift City

SMC Investments & Advisors Limited – 100%

Advisory Services



Pulin Comtrade Limited – 100%

Commodity Trading

SMC Comex International DMCC (UAE) 100%

Proprietary Trading

SMC Insurance Brokers Private Limited - 90%

Insurance Broking Services

Moneywise Finvest Limited (StoxKart) - 100%

Discount Brokerage

BROKING, DISTRIBUTION & TRADING

- Equity, Commodity, Currency & Full-Service Broking
- Investment Banking
- Discount Broking
- Clearing Services
- MTF
- Fixed Income
- Proprietary Trading
- Wealth Management
- Portfolio Management
- Institutional Broking
- Mortgage Advisory
- Research Services
- Unlisted Shares Trading
- Financial Products Distribution
- GIFT City (IFSC)
- NSE IX | India INX | IIBX

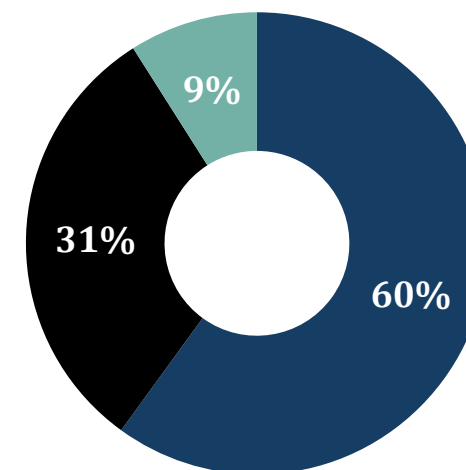
FINANCING

- SME – Loan Against Property (LAP)
- SME – Working Capital Term Loan (WCTL)
- SME – Asset Finance
- Supply Chain Financing
- Micro LAP
- Onward Lending
- Capital Market Funding (CMF)
- Gold Loan

INSURANCE BROKING

- Life Insurance
- General Insurance

Q1 FY27 Revenue Pie (%)



Expert Leadership



Mr. Subhash C. Aggarwal
Chairman & Managing Director, SMC Group



Mr. Mahesh C. Gupta
Vice Chairman & Managing Director, SMC Group

Experienced Management Team with Focused Business Heads



Mr. Ajay Garg

Director & CEO – SMC Global Securities Ltd. MD-SMC Global IFSC Pvt. Ltd.
Director - SMC Insurance Brokers Pvt. Ltd.



Dr. D. K. Aggarwal

CMD-SMC Investments and Advisors Ltd.
CMD-SMC Capitals Ltd.
Chairman & Director- SMC Investech Private Ltd*.
Chairman & Director-Pulin Comtrade Ltd.



Mr. Himanshu Gupta

Director & CEO-Moneywise Financial Services Private Ltd.
Non-Executive Director-SMC Global Securities Ltd., Director-Pulin Comtrade Ltd.



Mr. Pranay Aggarwal

Director & CEO - Moneywise Finvest Ltd. (StoxKart)
Director - Moneywise Financial Services Pvt. Ltd.
Non-Executive Director – SMC Global Securities Ltd



Mrs. Shruti Aggarwal

Whole Time Director- SMC Global Securities Limited,
Whole Time Director- SMC Global IFSC Private Limited



Mr. Anurag Bansal

Whole Time Director-SMC Global Securities Ltd., Whole Time Director-SMC Capitals Ltd..



Mr. Ayush Agarwal

CIO - SMC Private wealth
Director - SMC Investech Private Ltd.*
Director - Moneywise Finvest Ltd.



Mrs. Akanksha Gupta

Whole Time Director - SMC Insurance Brokers Pvt. Ltd.,
Director- SMC Global IFSC Pvt. Ltd., Director- Pulin Comtrade Limited



Mrs. Anshika Aggarwal

Director- SMC Investment and Advisors Ltd., Whole Time Director- SMC Investech Pvt. Ltd.*



Mrs. Shweta Aggarwal

Non-Executive Director – SMC Capitals Ltd.

Experienced Management Team with Focused Business Heads



Mrs. Aditi Aggarwal
Director - Moneywise Finvest Limited



Mrs. Reema Garg
Group CHRO. Director – Moneywise Finvest Ltd.
Non-Executive Director – SMC Investments & Advisors Ltd.



Mr. Pravin K. Agarwal
Whole-Time Director- SMC Insurance Brokers Pvt. Ltd.



Mr. Rohit Nayyar
Group Chief Financial Officer



Mr. Abhishek Chawla
Group Chief Product & Technology Officer



Mr. Suman Kumar
E.V.P (Corporate Affairs & Legal), CS & General Counsel



Mrs. Nidhi Bansal
Regional Director - West



Key Strengths

Comprehensive Financial Offerings with High Margin Business:

SMC offers a diverse range of high-margin financial products under one roof

Strong Broking & Distribution Network:

Over 1,935 Authorized persons, spanning 383 cities and 6,360 financial distributors across India

Fintech Focused Approach

Leveraging advanced digital technology, SMC offers cutting-edge products and services

Enhance distribution by cross-selling financial products and services:

Synergies and cross-selling opportunities generated between entities within SMC group companies.



Established National Brand:

Well established and deeply penetrated national brand with strong reputation and good recall

Extensive Corporate Relationships:

Partnerships with trading members, corporate clients across different segments, and authorized persons and financial distributors.

Strategic Alliances with various Banks and 3-in-1 tie-ups, where customers can benefit from seamless integration of bank, demat, and trading account facilities.

SMC is a clearing member in all major exchanges

Experienced Leadership

Top Management of SMC has Over 30 Years of experience in industry

Historical Financial Overview



Historical Consolidated Income Statement

Particulars (INR Crs)	FY24	FY25	FY26	Q1 FY27
Operational Income	1,638.4	1,775.7	1,876.9	515.1
Total Expenses	1,212.5	1,356.3	1,500.6	408.1
EBITDA	425.9	419.4	376.4	107.0
<i>EBITDA Margins (%)</i>	26.0%	23.6%	20.1%	20.9%
Other Income	6.2	10.0	7.5	0.5
Depreciation	32.1	30.4	28.1	5.4
Interest	155.5	207.0	221.3	55.5
PBT	244.5	192.0	134.5	46.6
Tax	56.2	45.2	31.3	9.9
Profit After tax	188.3	146.8	103.2	36.7
<i>PAT Margins (%)</i>	11.5%	8.3%	5.5%	7.1%
Other Comprehensive Income	0.8	0.9	9.9	0.2
Total Comprehensive Income	189.1	147.7	113.2	37.0
Basic & Diluted EPS* (INR)	8.95	6.96	4.87	1.75

Historical Standalone Income Statement

Particulars (INR Crs)	FY24	FY25	FY26	Q1 FY27
Operational Income	853.2	924.3	968.1	273.4
Total Expenses	583.7	667.3	716.6	201.9
EBITDA	269.5	257.0	251.5	71.5
<i>EBITDA Margins (%)</i>	<i>31.6%</i>	<i>27.8%</i>	<i>26.0%</i>	<i>26.2%</i>
Other Income	30.3	31.1	30.4	6.6
Depreciation	24.1	22.9	22.0	3.9
Interest	95.7	134.0	159.0	42.7
PBT	180.0	131.2	100.9	31.6
Tax	38.9	25.9	19.6	6.5
Profit After tax	141.1	105.3	81.3	25.1
<i>PAT Margins (%)</i>	<i>16.5%</i>	<i>11.4%</i>	<i>8.4%</i>	<i>9.2%</i>
Other Comprehensive Income	-0.1	-1.4	-0.6	-0.1
Total Comprehensive Income	141.0	103.9	80.7	24.9
Basic & Diluted EPS* (INR)	6.74	5.03	3.88	1.20

Historical Consolidated Balance Sheet

Particulars (INR Crs)	Mar-23	Mar-24	Mar-25	Mar-26
ASSETS				
Non-Financial Assets				
Inventories	5.2	6.5	2.7	4.6
Current tax assets (net)	29.0	16.1	9.6	19.4
Deferred tax assets (net)	30.4	32.2	33.9	32.2
Investment property under development	1.8	4.5	-	-
Property, plant and equipment	89.5	84.5	80.0	78.4
Capital work-in-progress	8.9	26.8	44.4	77.9
Right of use assets	35.5	44.0	36.9	34.0
Investment Property	2.9	-	7.4	7.1
Other intangible assets	1.1	2.4	2.6	2.4
Intangible assets under development	-	0.6	0.4	1.2
Other non-financial assets	21.7	24.3	29.8	38.4
Assets held for sale	2.4	2.4	-	5.7
Sub-Total Non-Financial Assets	228.4	244.3	247.7	301.3
Financial Assets				
Cash and cash equivalents	32.4	126.9	150.7	152.9
Bank balance other than cash and cash equivalents	1,427.5	2,231.4	1,824.9	2,588.4
Derivative financial instruments	55.4	27.5	40.0	111.6
Securities for trade	26.0	25.4	71.5	61.8
Receivables	390.4	531.7	680.0	851.7
Loans	1,088.2	1,372.0	1,479.5	1,387.6
Investments	31.0	44.8	27.1	112.5
Other financial assets	27.7	143.8	399.1	175.8
Sub-Total Financial Assets	3,078.6	4,503.5	4,672.8	5,442.3
TOTAL ASSETS	3,307.0	4,747.8	4,920.5	5,743.6

Particulars (INR Crs)	Mar-23	Mar-24	Mar-25	Mar-26
EQUITY AND LIABILITIES				
Equity				
Share Capital	20.9	20.9	20.9	41.9
Other Equity	911.8	1,074.8	1,196.2	1,262.1
Non-controlling interest	2.4	2.2	2.6	2.1
Total Equity	935.1	1,097.9	1,219.7	1,306.1
Non-Financial Liabilities				
Current tax liabilities (net)	4.3	7.1	3.3	4.5
Provisions	29.4	35.8	44.9	52.1
Other non-financial liabilities	29.5	37.6	39.2	34.0
Sub-Total Non-Financial Liabilities	63.2	80.5	87.4	90.6
Financial Liabilities				
Derivative Financial Instruments	55.9	28.1	25.4	97.5
Trade Payables	474.0	829.4	900.8	1,150.1
Lease Liabilities	36.2	46.0	37.6	37.4
Debt Securities	63.6	39.7	154.4	385.3
Borrowings (Other than debt securities)	844.0	1,381.1	1,502.7	1,612.9
Other Financial Liabilities	835.0	1,245.1	992.5	1,063.7
Sub-Total Financial Liabilities	2,308.7	3,569.4	3,613.4	4,346.9
Sub-Total Liabilities	2,372.9	3,649.9	3,700.8	4,437.5
TOTAL EQUITY AND LIABILITIES	3,307.0	4,747.8	4,920.5	5,743.6

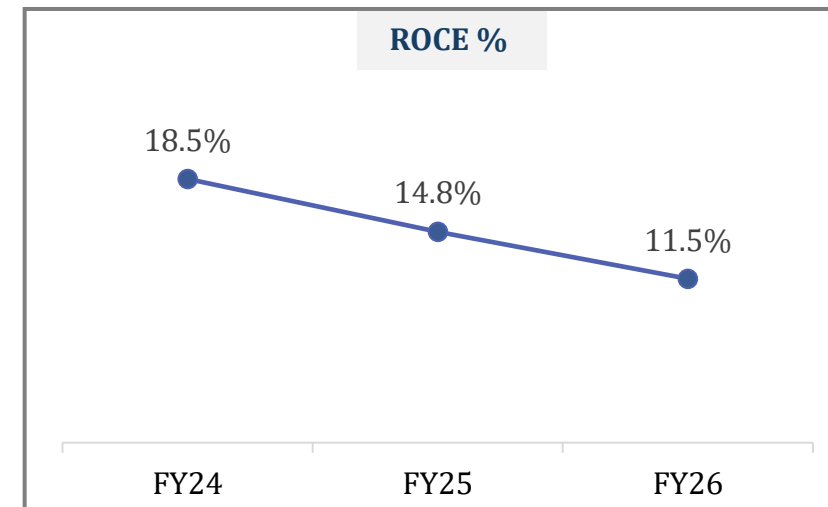
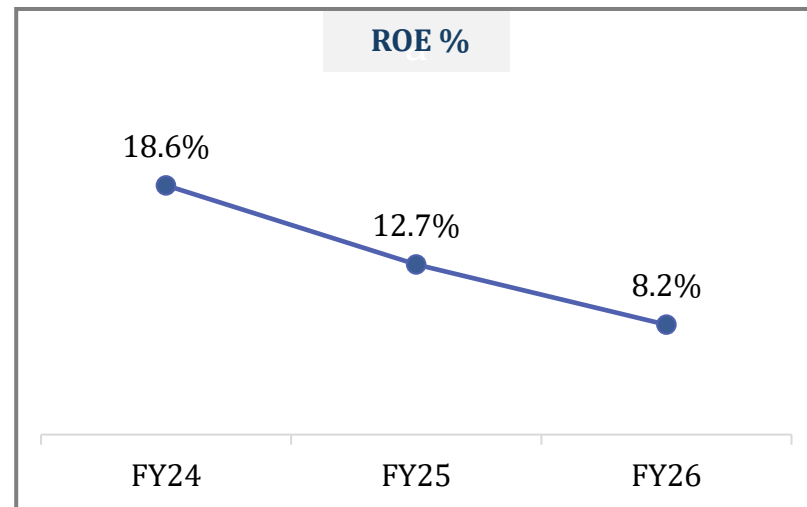
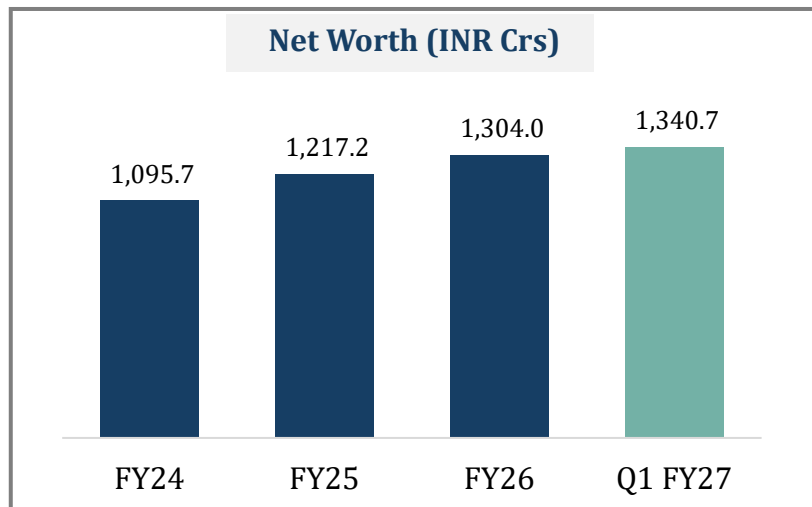
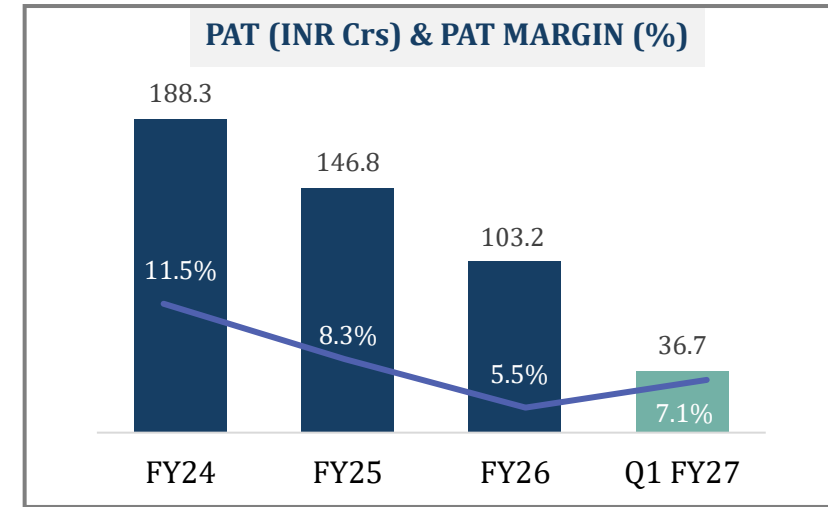
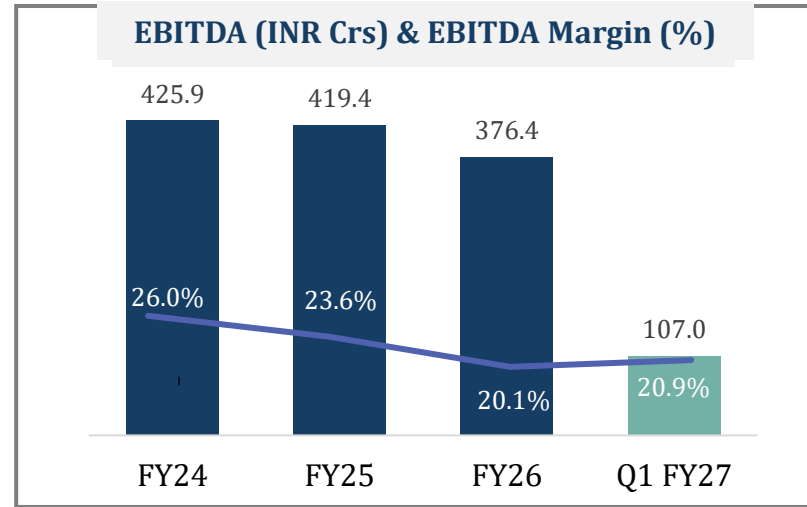
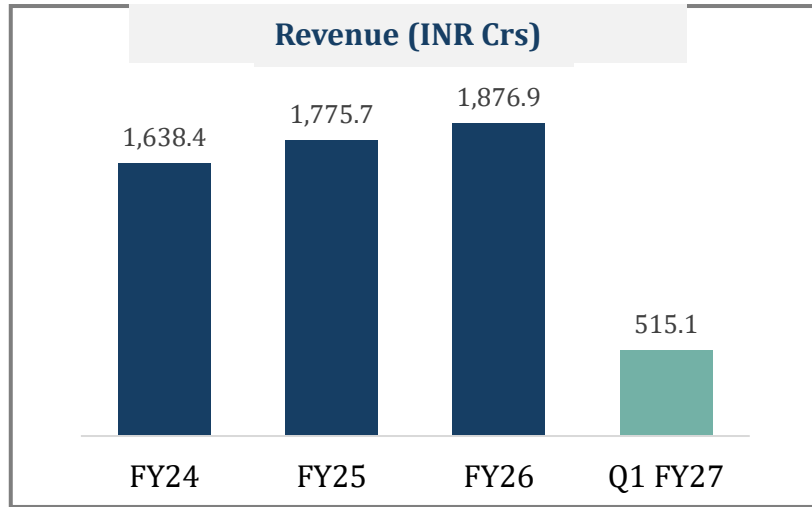
Historical Standalone Balance Sheet

Particulars (INR Crs)	Mar-23	Mar-24	Mar-25	Mar-26
ASSETS				
Non-Financial Assets				
Inventories	0.2	-	-	-
Current tax assets (net)	10.6	2.0	4.2	8.4
Deferred tax assets (net)	10.4	11.8	14.5	14.2
Property, plant and equipment	80.7	76.8	74.0	73.0
Right of use assets	17.7	19.9	18.8	17.5
Investment Property (ROU Asset)	7.6	7.0	6.4	4.0
Capital work - in - progress	8.9	26.8	44.3	77.9
Other intangible assets	1.1	1.6	2.1	2.0
Intangible assets under development	1.3	0.6	0.4	1.2
Other non-financial assets	14.1	8.4	10.6	16.6
Sub-Total Non-financial Assets	152.6	154.9	175.3	214.8
Financial Assets				
Cash and cash equivalent	20.4	52.9	15.3	52.8
Bank balance other than cash and cash equivalents	1,347.2	2,171.9	1750.2	2496.6
Derivative financial instruments	55.4	27.5	40.0	111.6
Securities for trade	25.4	25.4	44.8	39.7
Receivables	310.6	450.2	555.5	660.5
Loans	188.7	236.0	283.0	358.2
Investments	394.8	376.5	386.2	462.1
Other financial assets	12.1	117.8	352.4	142.6
Sub-Total Financial Assets	2,354.6	3,458.2	3427.4	4324.1
TOTAL ASSETS	2,507.2	3,613.1	3602.7	4538.9

Earnings Presentation – Q1 FY27

Particulars (INR Crs)	Mar-23	Mar-24	Mar-25	Mar-26
EQUITY AND LIABILITIES				
Equity				
Share Capital	20.9	20.9	20.9	41.9
Other Equity	747.1	862.9	941.6	976.3
Total Equity	768.0	883.8	962.5	1018.2
Non-Financial Liabilities				
Provisions	19.3	24.0	32.1	37.7
Other non-financial liabilities	19.3	20.1	12.9	17.4
Current tax liabilities (net)	1.6	2.3	0.0	4.1
Sub-Total Non-Financial Liabilities	40.2	46.4	45.0	59.2
Financial Liabilities				
Derivative financial instruments	55.9	28.1	25.4	97.5
Trade Payables	376.6	716.9	735.4	935.7
Lease Liabilities	384.6	27.7	24.6	23.6
Debt Securities	-	-	103.1	370.4
Borrowings (Other than debt securities)	25.2	642.5	742.5	914.6
Other Financial Liabilities	856.7	1,267.7	964.2	1119.7
Sub-Total Financial Liabilities	1,699.0	2,682.9	2595.2	3461.5
Sub-Total Liabilities	1,739.2	2,729.3	2640.2	3520.7
TOTAL EQUITY AND LIABILITIES	2,507.2	3,613.1	3602.7	4538.9

Historical Consolidated Financial Performance



Thank You

Company Details:

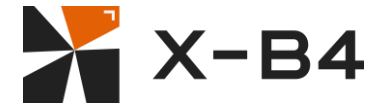
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