Date: 12.11.2026

To,
BSE Limited
Phiroze Jejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Scrip Code: 544489

Dear Sir/Madam,

Subject: Presentation to be released before Investors and Analysts

In terms of Regulation 30 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are attaching herewith a copy of the earnings presentation to be released before Investors & Analysts.

Thanking You,

Yours Faithfully,
For LGT Global Hospitality Limited
(Formerly known as LGT Business Connextions Limited)

ANKIT A JAIN
Digitally signed by ANKITA JAIN
Date: 2026.11.12 19:31:01 +05'30'

Ankita Jain
Company Secretary and Compliance Officer

LGT Global Hospitality Ltd

H1-FY27

INVESTOR PRESENTATION



Disclaimer

LGT Global Hospitality Ltd



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Company at a Glance

LGT Global Hospitality Ltd

LGT Global Hospitality Ltd (formerly LGT Business Connextions Ltd) is an integrated travel and hospitality solutions provider, founded in 2016 in Chennai. The company follows an asset-light model, aggregating hotels, airlines, transport and event services into end-to-end solutions, primarily for corporate clients. **Listed on BSE SME in August 2025.**

What We Do

- MICE & Corporate Events
- Corporate Hotel Bookings & Accommodation
- Domestic & International Holidays
- Inbound Tours (India Journez)
- Serviced Apartments (Luxe Living)
- Ticketing & Visa

Founded: 2016, Chennai	Offices: 14
Countries Served: 50+	Employees: 139
FY26 Revenue: ₹13,545 Lakh	Corporate Revenue Share: 93%+
Tour Assignments (FY26): 581	Hotel Bookings (FY26): 39,919

FY26 Revenue Mix (by Customer Category)

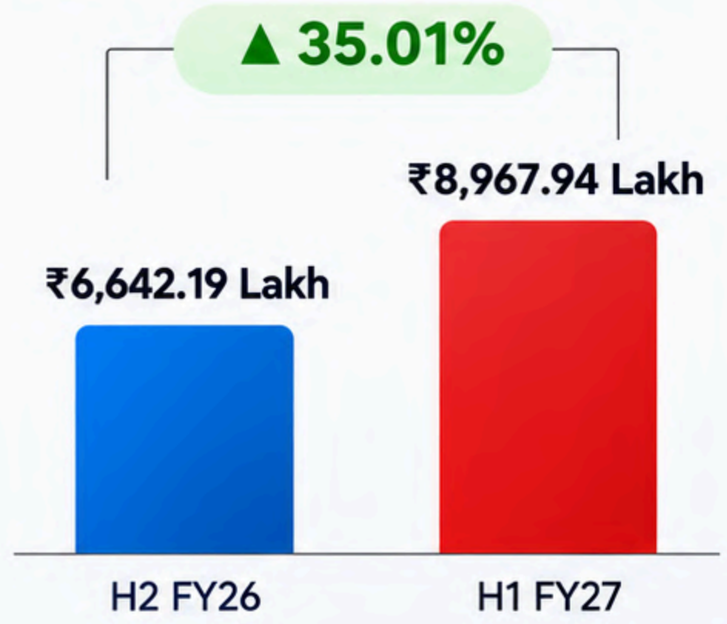
Corporate: ~93% | Non-Corporate: ~7%

H1 FY27 Performance – Strong HoH Growth

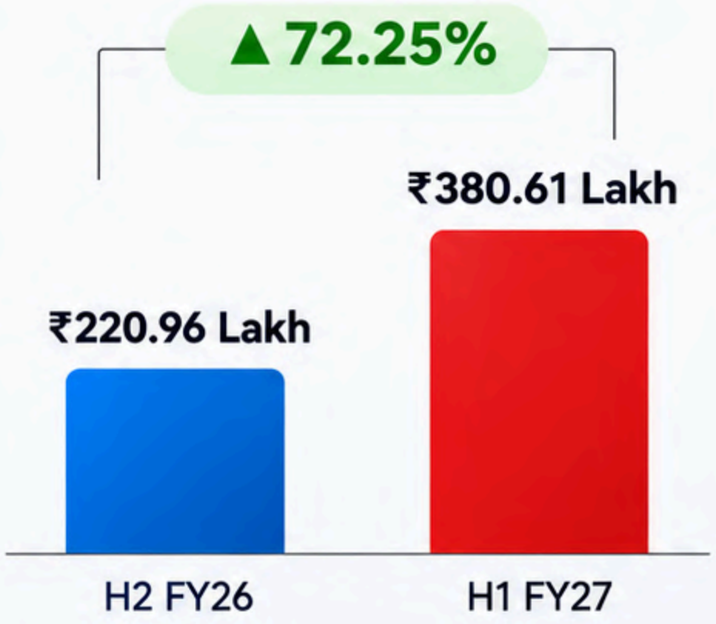
Higher revenue, stronger profitability and operating leverage

LGT Global Hospitality Ltd

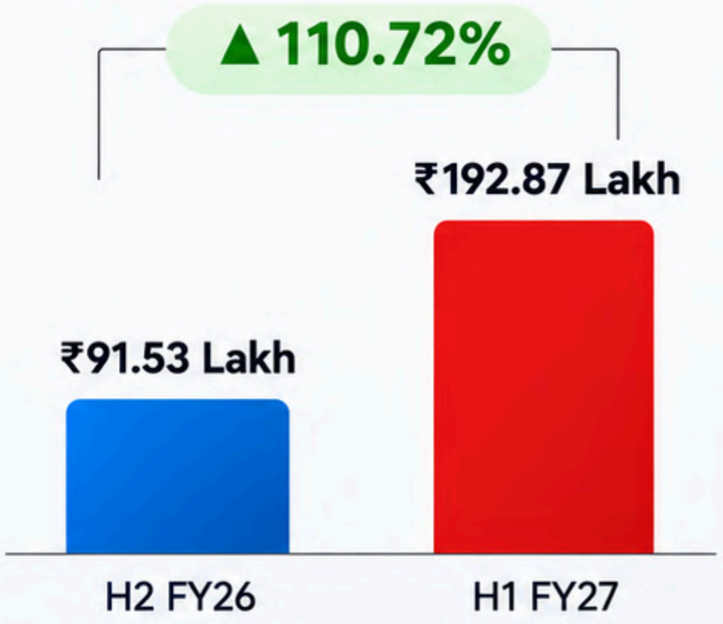
Revenue from Operations



EBITDA



Profit After Tax

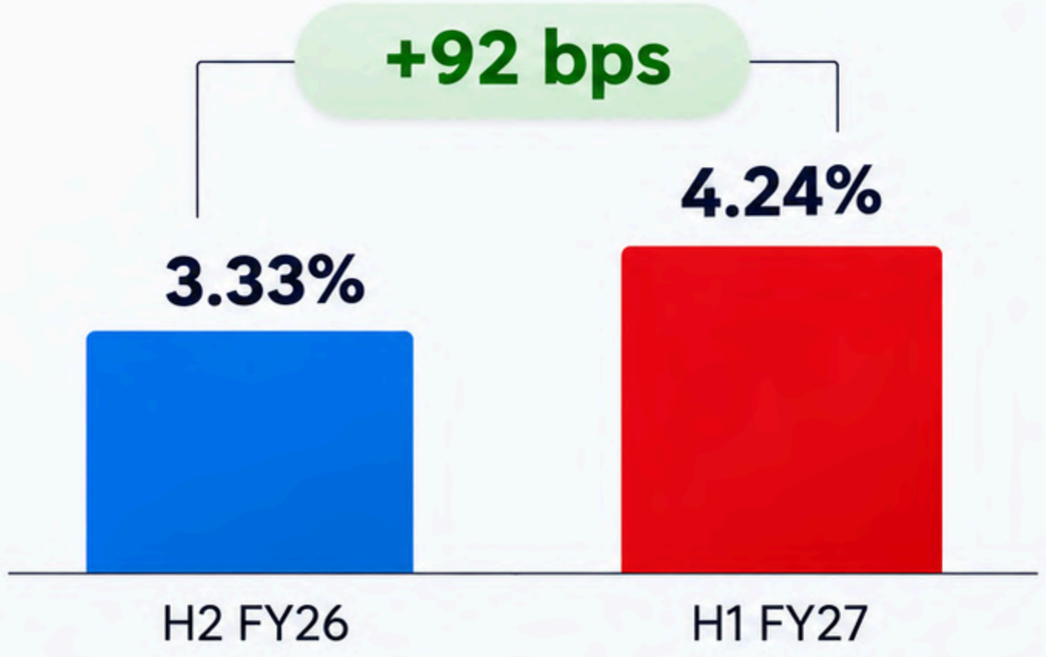


Margin Performance

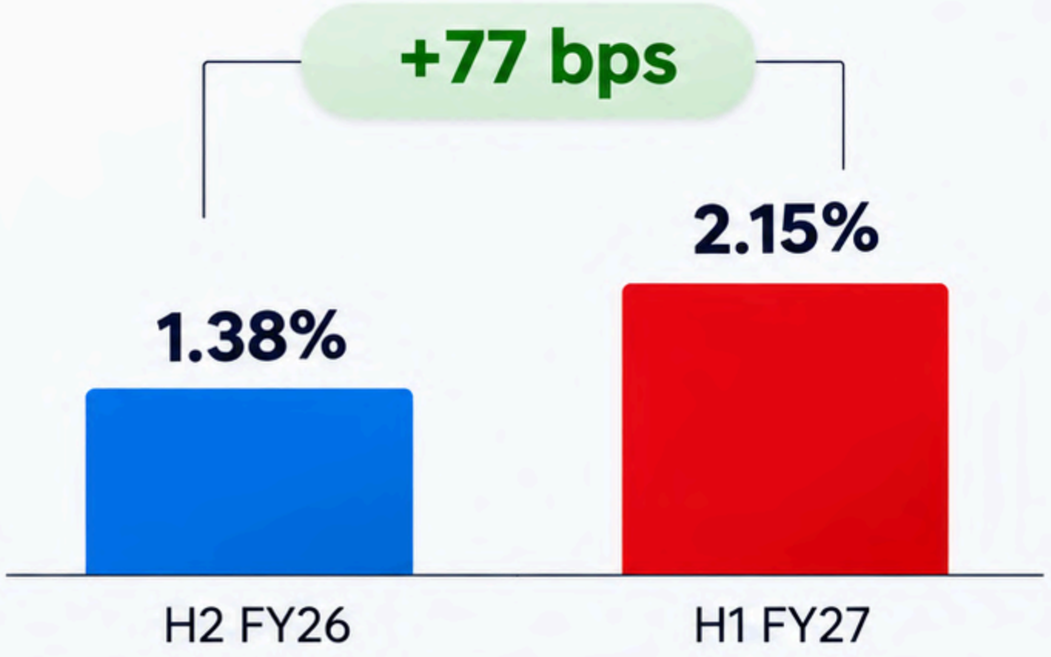
Healthy expansion in profitability margins

LGT Global Hospitality Ltd

EBITDA Margin



PAT Margin



Management Commentary

LGT Global Hospitality Ltd



Mr. Wilfred Selvaraj
Managing Director,
LGT Global Hospitality Limited

H1 FY27 marks a strong turnaround for LGT. We grew revenue by **35%** to **₹89.68 crore**, expanded our EBITDA margin to **4.24%** and more than doubled our profit after tax to **₹1.93 crore**, reflecting the strength of our business model, the trust of our corporate clients and the growing scale of our platform.

We continued to invest for growth, expanding our network from **9 to 14 offices** by entering five new markets — **Nagercoil, Coimbatore, Jaipur, Indore** and **Vadodara** — and adding **22 new corporate clients**. Despite higher travel costs from geopolitical developments, we remained focused on long-term growth by investing in talent and new offices, and we expect these investments to drive stronger growth and better margins as the environment normalises.

We are building LGT for its next phase of growth by scaling **Wilfred Collections** and **Hotel Stays**, building **our online travel platform**, and upgrading our technology with new **CRM, mid-office** and **financial systems**. We enter H2 FY27 from a position of strength, with confirmed forward bookings of over **₹50 crore** and a robust pipeline. With India's travel and MICE sectors on a strong growth path, we are confident that the best is ahead of us and we remain committed to delivering **disciplined, profitable growth** for our shareholders.

Financial Highlights

LGT Global Hospitality Ltd

Particulars	H1 FY27	H2 FY26	H1 FY26
Revenue from Operations	**8,967.94**	**6,642.19**	**7,057.02**
Other Income	50.85	62.26	**33.42**
Total Income	**9,018.79**	**6,704.45**	**7,090.44**
Cost of Services	7,232.71	5,327.20	5,641.15
Employee Benefit Expense	1,022.08	727.56	624.66
Finance Costs	105.31	63.4	53.89
Depreciation & Amortisation	86.16	60.92	31.86
Other Expenses	332.54	366.47	268.26
Total Expenses	8,778.80	6,545.55	6,619.62
Profit Before Tax	239.99	158.9	470.62
Current Tax	**40.7**	**53.43**	**95.65**
Deferred Tax	1.36	10.09	5.42
Tax of Earlier Periods	2.15	1.9	–
Profit After Tax	**195.78**	**93.48**	**369.55**
PAT attributable to Owners	**192.87**	**91.53**	**369.55**

H2 FY27 Outlook

Strong booking visibility, with margins expected to improve

LGT Global Hospitality Ltd

₹50 Cr+

Confirmed forward bookings in hand

(As of date, Source: Company)

Healthy uptick in forward booking flow

Key Drivers for H2 FY27

Strong Booking Pipeline

₹50 Cr+ confirmed bookings provide revenue visibility.

Growth in Accommodation Businesses

Wilfred Collections and Hotel Stays to grow in H2.

Easing Cost Pressures

Stabilisation in the Middle East expected to lower fuel costs and support margins.

Expanded Reach Starting to Contribute

5 new offices and 22 new clients added in H1 to contribute in H2.

Industry Tailwinds

- Rising corporate travel demand
- Higher demand for quality stays
- More MICE and events
- Continued recovery in leisure travel

With a strong booking pipeline, growing accommodation businesses and easing cost pressures, we remain focused on disciplined, profitable growth in H2 FY27.

Expanding Our Office Network

LGT Global Hospitality Ltd



5 new offices added in H1 FY27

Why It Matters

Wider Market Reach
Local presence in new regions helps us serive clients across more cities.

Closer to Clients
On-ground teams enable faster response and better service.

New Client Acquisition
Each new office opens access to new corporate accounts and local travel demand.

Foundation for Future Growth
Expanded network positions us to scale revenue as new offices mature.

Network expansion is a key driver of our growth strategy. As new offices mature, we expect them to contribute meaningfully to revenue.

Geographic Presence & Client Expansion

LGT Global Hospitality Ltd

LGT Global Hospitality Limited has established a strong pan-India presence through a strategically located network of **14 branch offices** across key metropolitan cities and emerging business hubs, enabling us to effectively serve corporate and leisure travel clients nationwide.



Client Expansion in H1 FY27

22 New Corporate Clients Added in H1 FY27

New Client Engagement



To enter into various contracts and agreements with clients for evaluating and executing business opportunities related to travel, event management, hospitality and allied services.

Strategic Impact

- Broader client base
- Higher business visibility
- Strengthens revenue pipeline

Navigating Margin Headwinds

LGT Global Hospitality Ltd

Addressing near-term cost pressures while positioning for a margin recovery ahead.

Key Factors Impacting Margins

Geopolitical Situation
Developments in the Middle East led to higher fuel and travel costs, impacting operating margin by **~3%**.

Employee Costs
Increase in costs due to new hires and annual salary increments.

Expansion-related Costs
Initial operating expenses for 5 new offices added in H1 FY27.

Path to Margin Improvement

Stabilisation of Geopolitical Conditions
Initial signs of stabilisation in the Middle East are expected to bring down fuel costs.

Improvement in Group Margins
Lower fuel costs should improve travel operations cost efficiency and support higher group margins going forward.

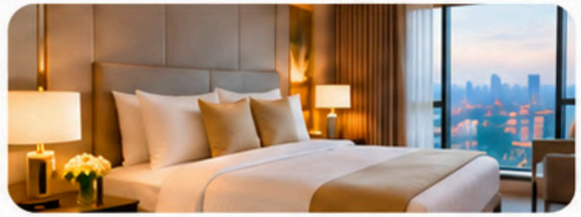
The recent margin pressure is largely attributable to geopolitical cost headwinds and investments in people and network expansion. **Stabilisation in the Middle East is expected to ease fuel costs and support margin recovery going forward.**

Strategy & Key Priorities

LGT Global Hospitality Ltd

Building a scalable, technology-enabled travel and hospitality platform

01 Expanding Luxury Stays (Wilfred Collections)



- Grow premium stay portfolio
- Add properties in key cities (Chennai: +19 units in Jul 2026)

Why it matters:
Recurring, accommodation-led revenue.

02 Scaling Corporate Accommodation



- Expand corporate hotel booking business
- Access to 600K+ global properties

Why it matters:
Deeper client relationships and repeat business.

03 Building an Online Travel Platform



- Developing our online travel platform
- Serve retail and individual travellers

Why it matters:
A new digital channel for leisure and retail customers.

04 Strengthening Technology & Systems



- Implement CRM, mid-office and financial modules
- Improve efficiency and scalability

Why it matters:
Better efficiency, Cost Optimization and growth readiness.

Also on our roadmap

- Deeper presence in existing markets
- Selective new geographies (Dubai, Thailand)
- Next office: Ahmedabad
- Pilgrimage & religious tourism

Our Journey

LGT Global Hospitality Ltd

2016
Founded in Chennai with 4 professionals

2019
Expanded into corporate lodging solutions & events.

2020
Moved to a new corporate office in Chennai

2022
Opened branches in Karnataka, Kerala & Telangana.

2023
Entered Maharashtra with a Mumbai office

2024
Converted into a public limited company.

2025
BSE SME listing; offices in New Delhi & Vijayawada; first subsidiaries – Yaja Travel (60%) and Travflix Tours (51%)

2026
Acquired 51% in Holiday One; new branches in Nagercoil & Coimbatore; renamed to LGT Global Hospitality; Luxe Living expanded in Chennai.

Business Verticals

LGT Global Hospitality Ltd

Five verticals covering corporate, leisure, inbound and accommodation needs

Flagship Vertical

LGT Holidays

Flagship brand for MICE, corporate events, holidays and exhibition travel

- MICE
- Domestic & International Holidays
- Ticketing
- Visa

LGT Hotelstays

Corporate accommodation solutions with access to 600K+ properties globally

- Hotels
- Serviced Apartments
- Apart Hotels
- 24/7 Support

LGT India Journez

Customised inbound tours to India for international travellers and groups

- Inbound Holidays
- Inbound MICE
- Heritage Tours

Luxe Living

Wilfred Collections

Premium serviced apartments for long-stay executives, expats and business travellers

We are in the process of expanding this vertical in a separate company, Wilfred Collections Pvt. Ltd.

- Chennai
- Trivandrum
- Cochin

LGT Holiday Lounge

Premium, consultation-led retail travel outlet for walk-in travellers

- Leisure
- FIT
- Personalised Planning

Leadership Team

LGT Global Hospitality Ltd

An experienced and complementary leadership team driving LGT's growth and long-term vision



Wilfred Selvaraj

Managing Director
(DIN: 07562331)

- 30+ years of experience in travel & hospitality
- Held leadership roles at IHL, SITA, ITH, TUI India and Goomo Orbit
- Co-founded the Company in 2016 and has led its growth into a listed, pan-India Group



Wilfred Padma

Whole-Time Director
(DIN: 07562343)

- B.Sc. (Chemistry), University of Madras; PGDCA
- Experience at Thermax Limited and Getit Yellow Pages
- Leads strategic planning, business development and operational oversight



Venkatesh Ambaragonda

Chief Financial Officer

- Semi-Qualified Chartered Accountant; B.Com. (CA), Satavahana University
- Expertise in financial accounting, taxation, reporting and cost control
- Oversees finance & accounting, ensures compliance and drives financial efficiency



Ankita Jain

Company Secretary

- B.Com. and qualified Company Secretary (ICSI)
- Experience in corporate laws, regulatory compliance and governance
- Oversees secretarial matters, regulatory filings and compliance under applicable laws

Leadership Strengths

- **Domain Expertise** in Travel & Hospitality
- **Strong Execution** & Operational Focus
- **Financial Discipline** & Compliance
- **Proven Track Record** of Scaling the Business

Our Subsidiaries

LGT Global Hospitality Ltd

Three specialised subsidiaries extending LGT's reach into trade fairs, leisure and sector-specific corporate travel, while leveraging the Group's brand, supplier relationships and infrastructure.



Travflix Tours Limited

Travel Made Personal

Stake: 51% Acquired: Dec 2025

Specialised travel company focused on international trade fair, exhibition and corporate group travel. Single-window solution covering air travel, stay, visa, transfers and itineraries.

Focus Areas

- Trade fair & exhibition travel
- Corporate group travel & MICE
- Customised individual & corporate itineraries

51% Stake | **Dec 2025** Acquisition



Holiday One Private Limited

Holidays for One and All

Stake: 51% Acquired: Mar 2026

Niche leisure travel company offering curated domestic and international holidays at accessible price points, positioned between budget operators and premium agencies.

Focus Areas

- Solo, couple, family & group holidays
- Domestic & international packages for all budgets
- Experiential & specialised travel

51% Stake | **Mar 2026** Acquisition



Yaja Travel Solutions Private Limited

Sector-Smart Travel Solutions

Stake: 60% Incorporated: Dec 2025

New venture offering sector-specific corporate travel programmes for industries like pharma, manufacturing and financial services, with built-in compliance and approval integration.

Focus Areas

- Sector-specific corporate travel management
- Policy & compliance-integrated programmes
- Specialised itineraries for niche verticals

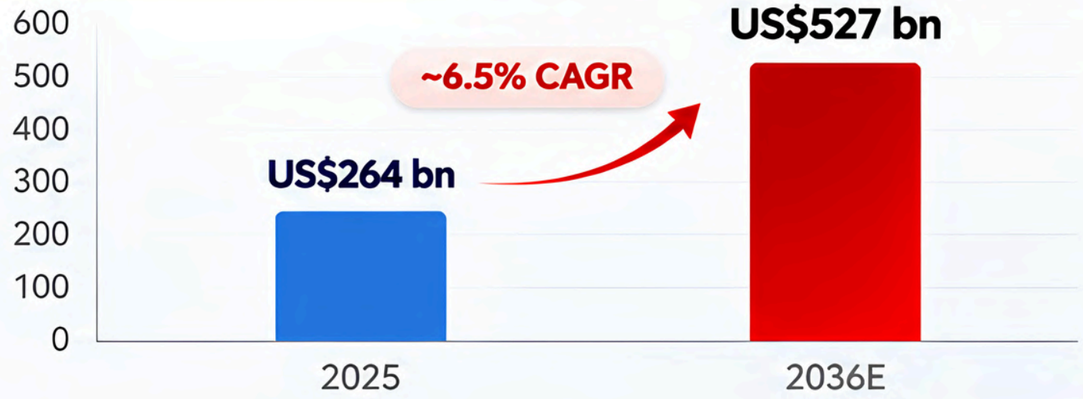
60% Stake | **Dec 2025** Incorporation

Industry Outlook

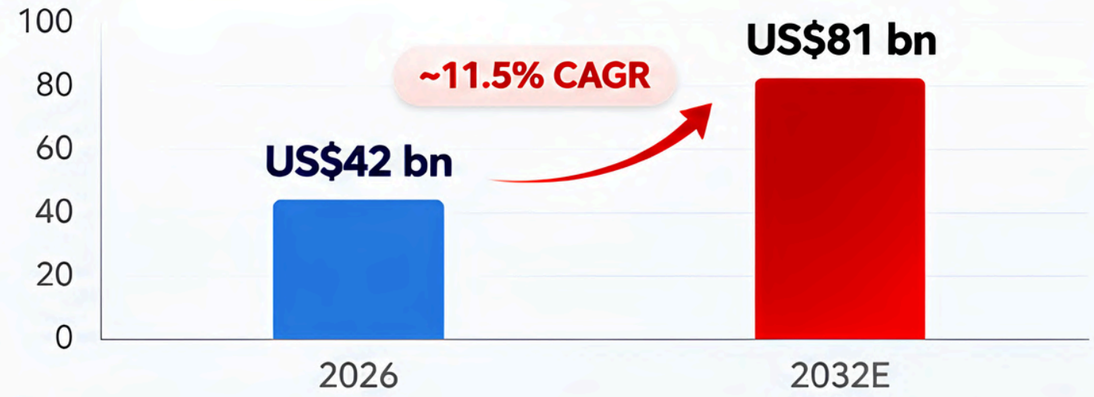
Strong structural tailwinds for travel, MICE and corporate accommodation

LGT Global Hospitality Ltd

India Travel & Tourism Spend *(US$ bn)*



India MICE Market Size *(US$ bn)*



Key Growth Drivers

- **Rising corporate activity**
- **Growing middle class**
- **Government push**
- **Shift to organised players**

What This Means for LGT

- **Corporate focus** (93%+ revenue)
- **MICE expertise** to capture growth
- **Accommodation play** (Hotel Stays & Wilfred Collections)
- **Pan-India reach** (14 offices)

LGT Global Hospitality Ltd

Thank You

FOR YOUR TIME, SUPPORT AND TRUST

IR PARTNER

Orobiz

Orobiz Corporate Services Pvt Ltd

Pr@orobiz.in