

MBFSL/CS/2026-27

7th August, 2026

To, Department of Corporate Relations, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001	To, National Stock Exchange of India Ltd, Exchange Plaza, C- 1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai– 400051
Scrip Code : 543253	Scrip Symbol : BECTORFOOD

Dear Sir/Ma'am,

Subject: Investor's Presentation

In terms of Regulation 30 and other applicable provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith copy of Investors' Presentation with respect to the performance of the Company for the Quarter ended June 30, 2026.

The same is also available on the website of the Company i.e. www.bectorfoods.com

Thanking You,

Yours faithfully,

For **Mrs. Bectors Food Specialities Limited**

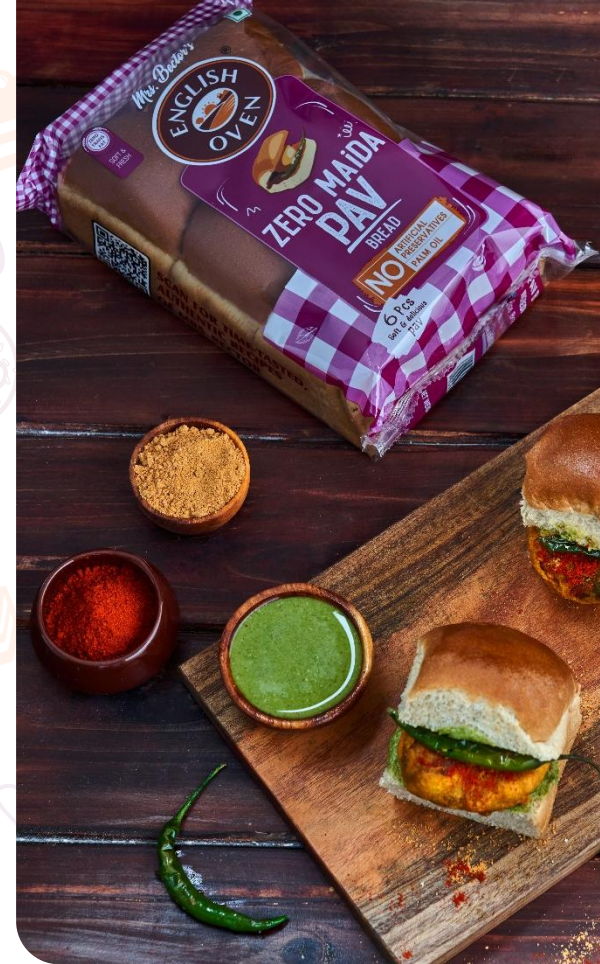
Atul Sud
Company Secretary and Compliance Officer
M.No. F10412

Encl: as above

Mrs. Bectors Food Specialities Ltd.

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CIN: L74899PB1995PLC033417, E: atul.sud@bectorfoods.com



Mrs. Bector's



THE MAGIC OF BAKING

INVESTOR PRESENTATION | Q1 FY27



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Certain statements contained in this presentation that are not statements of historical fact constitute “forward-looking statements.” You can generally identify forward-looking statements by terminology such as “aim”, “anticipate”, “believe”, “continue”, “could”, “estimate”, “expect”, “intend”, “may”, “objective”, “goal”, “plan”, “potential”, “project”, “pursue”, “shall”, “should”, “will”, “would”, or other words or phrases of similar import. These forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the Company’s actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections. Important factors that could cause actual results, performance or achievements to differ materially include, among others: (a) our ability to successfully implement our strategy, (b) our growth and expansion plans, (c) changes in regulatory norms applicable to the Company, (d) technological changes, (e) investment income, (f) cash flow projections, and (g) other risks.

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Overview



Marketing & New Launches



Performance Update

Historical Financials

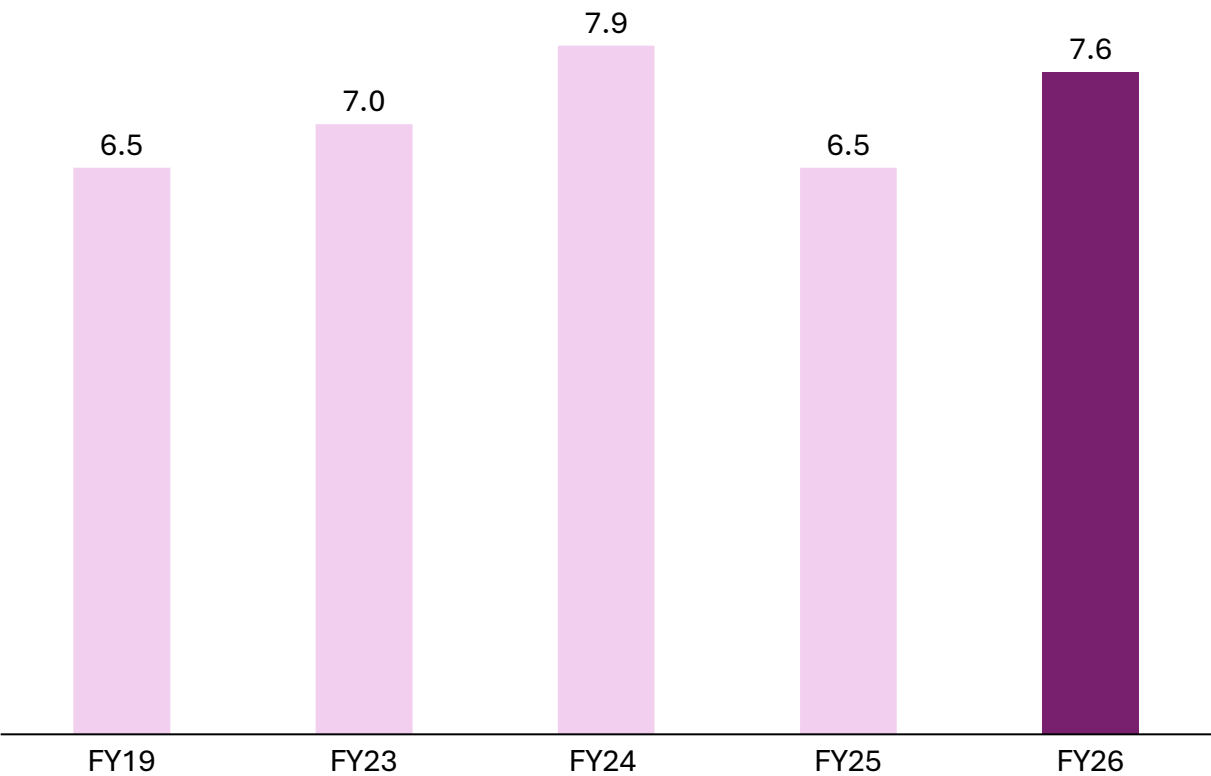


Manufacturing Capabilities

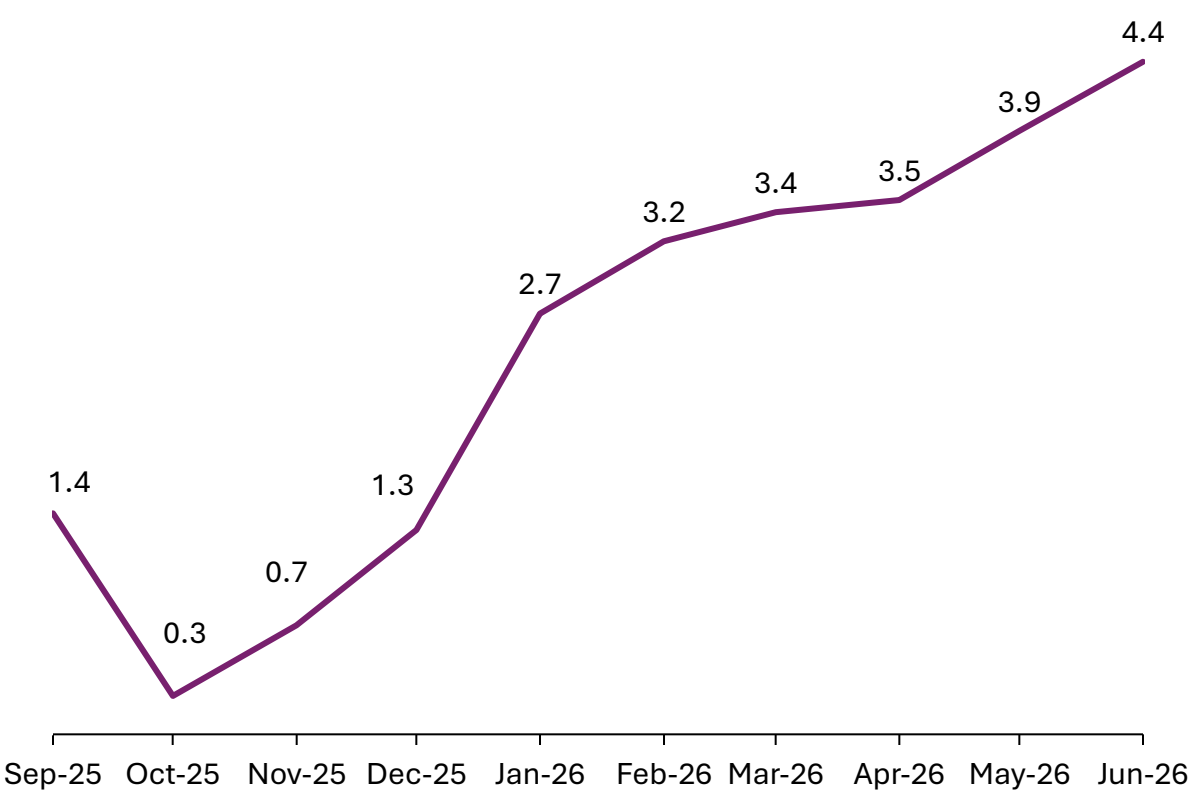


India's growth story continues amidst global slowdown. Inflation showing signs of moderation.

India's Real GDP Growth



CPI Inflation



Source: Annual GDP, Ministry of Statistics & Programme Implementation (MOSPI), As per RBI Projections
Source: CPI, Ministry of Statistics & Programme Implementation (MOSPI)

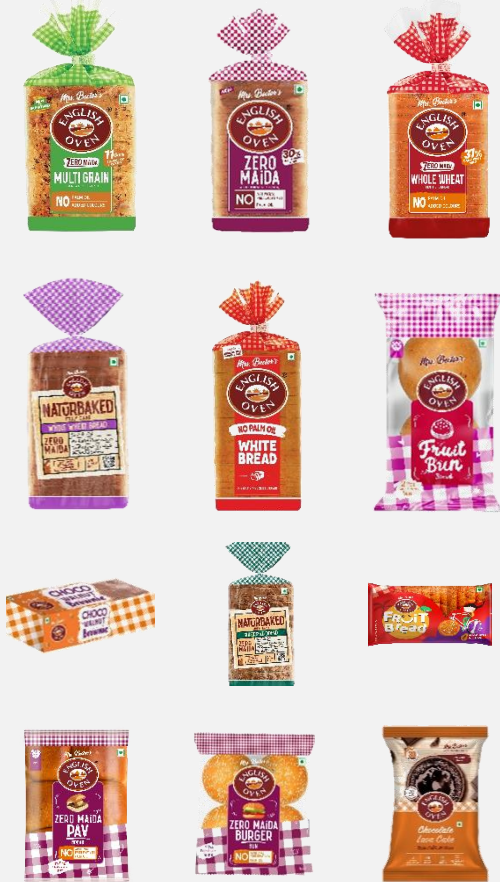
DOMESTIC BISCUITS

384
Biscuit SKUs



ENGLISH OVEN

150
Bakery SKUs



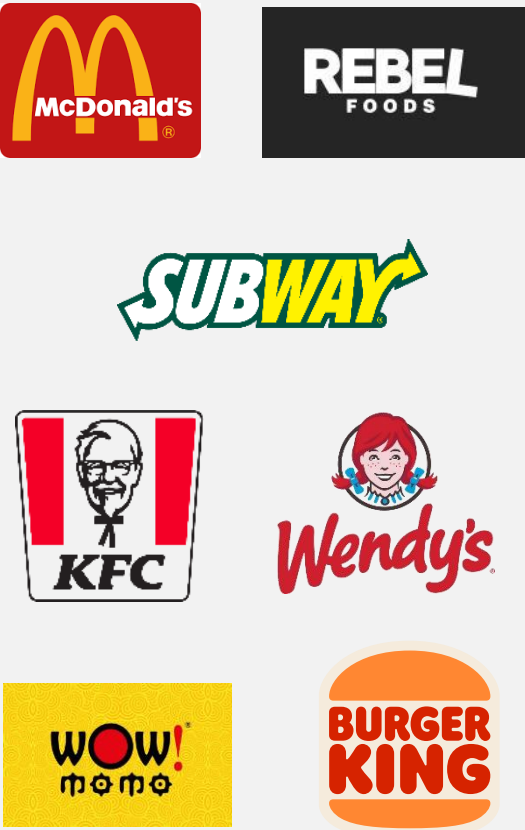
EXPORT

70+ Overall number of
countries catered



QSR

Preferred Supplier to
Largest QSR Franchises



Overview



Performance Update

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Manufacturing Capabilities



Historical Financials



Net Revenue



EBITDA



PAT

Q1 FY27

₹ 548.7 Cr

₹ 72.1 Cr

₹ 38.8 Cr

12 Months
Growth

+ 16.0 %

+ 23.8%

+ 25.5%

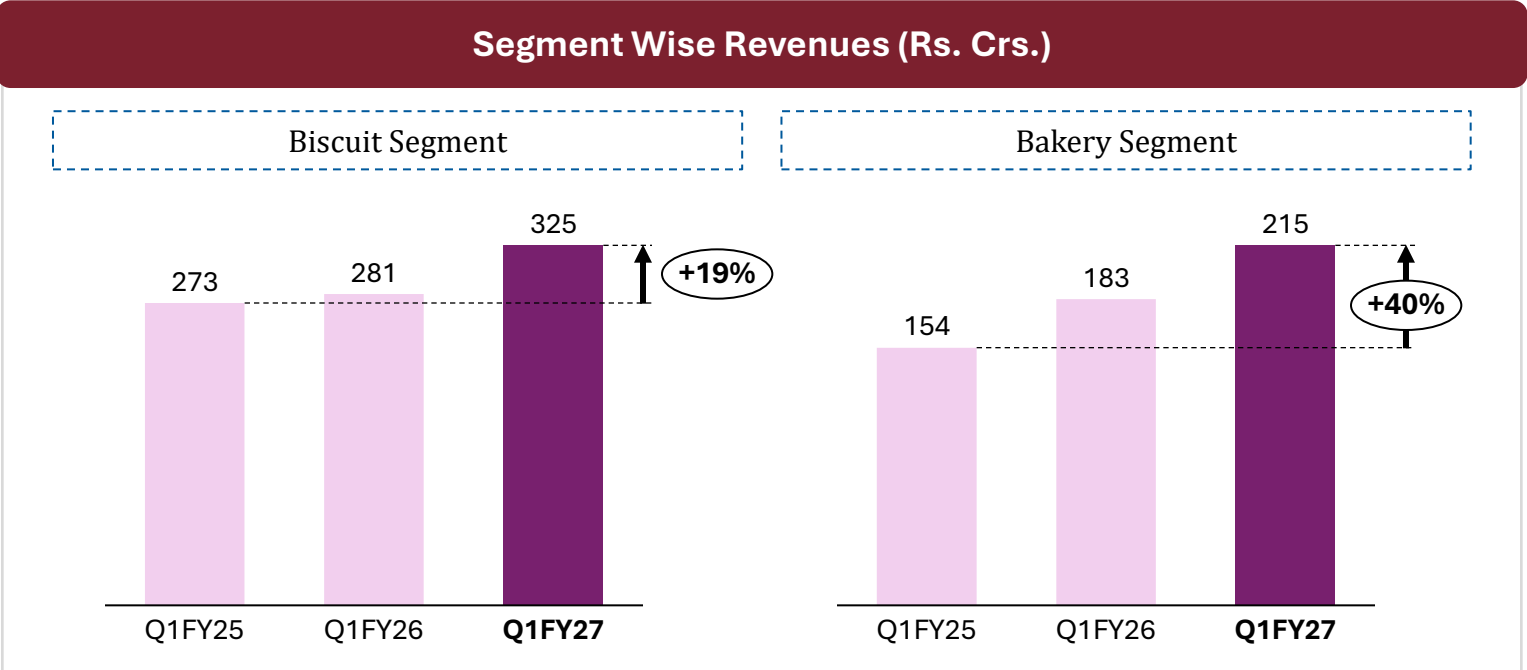
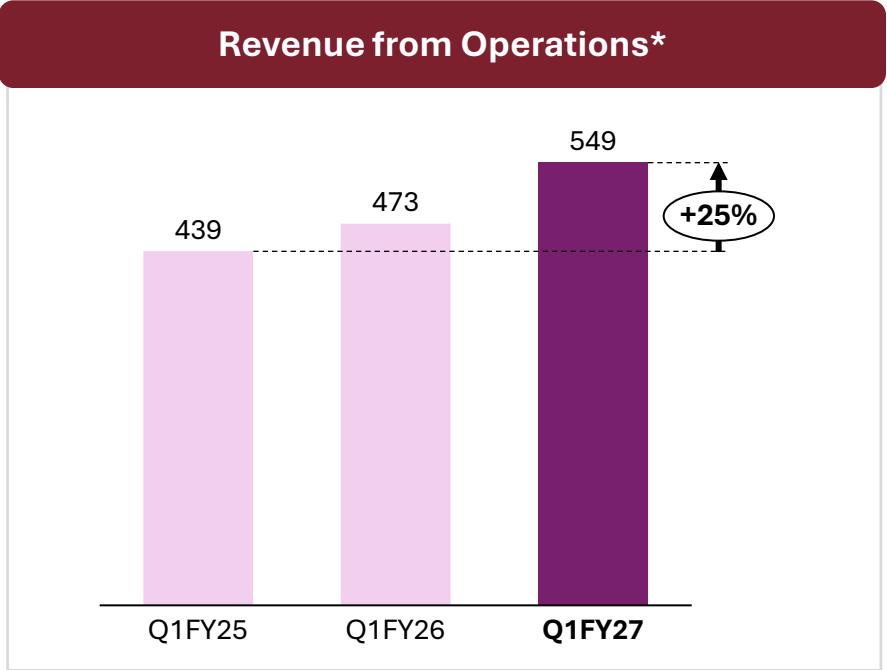
24 Months
Growth

+ 24.9%

+ 12.6 %

+ 9.4 %

Consolidated Q1 FY27 Performance Highlights (YoY and 24 months comparison)



Biscuit segment revenue

In **Q1 FY27** stood at Rs. 325 crores against Rs. 281 crores in Q1 FY26, registering a growth 16% compared to Q1 FY26 including domestic and export biscuits segment. The Biscuit segment has grown by 19% compared to Q1 FY25.

Biscuit Segment: includes Domestic, Exports and CSD

Bakery segment revenue

In **Q1 FY27** stood at Rs. 215 crores against Rs. 183 crores in Q1 FY26, registering a growth of 18% compared to Q1 FY26 including retail bakery and institutional segment. The Bakery segment has grown by 40% compared to Q1 FY25.

Bakery Segment: includes Retail and Institutional

* Total Revenue includes revenue from contract manufacturing

Consolidated Profit & Loss Statement – Q1 FY27

Profit & Loss Statement (Rs. Crs.)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q
Revenue from Operations	548.7	473.0	16.0%	485.9	12.9%
Cost of Materials Consumed	291.3	258.8		241.6	
Purchase of stock-in-trade	15.2	10.8		14.0	
Changes in inventories of finished goods, stock-in- trade and work-in-progress	-16.6	-12.4		6.0	
Gross Profit	258.9	215.8	20.0%	224.2	15.4%
GP %	47.2%	45.6%		46.2%	
Employee Benefits Expense	79.6	71.4		71.5	
Other Expenses	107.2	86.2		91.1	
EBITDA	72.1	58.2	23.8%	61.7	16.8%
EBITDA %	13.1%	12.3%		12.7%	
Other Income	8.6	7.4		10.2	
Depreciation and Amortisation Expense	25.9	21.3		22.1	
EBIT	54.8	44.4	23.4%	49.8	10.0%
Finance Costs	2.8	3.1		3.0	
Share of net profit/Loss of associate accounted for using the equity method	0.0	0.0		0.0	
PBT	52.0	41.3	25.7%	46.8	11.1%
Total Tax Expense	13.2	10.5		11.3	
Profit for the period	38.8	30.9	25.5%	35.4	9.5%
PAT %	7.1%	6.5%		7.3%	

Overview



Performance Update

Marketing & New Launches



Manufacturing Capabilities

Historical Financials



World Health Day

9 Metro Cities - Digital Campaign Plan

Print Campaign Delhi NCR + Punjab



Mothers Day Maa Jaisa Bharosa



New Market ~Kolkata Trial Generation

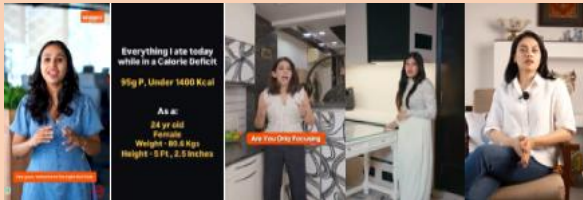


Outdoor Campaign Har Bite main Soft fluffy Happiness ~Tier 2 Towns North





Apr World Health Day



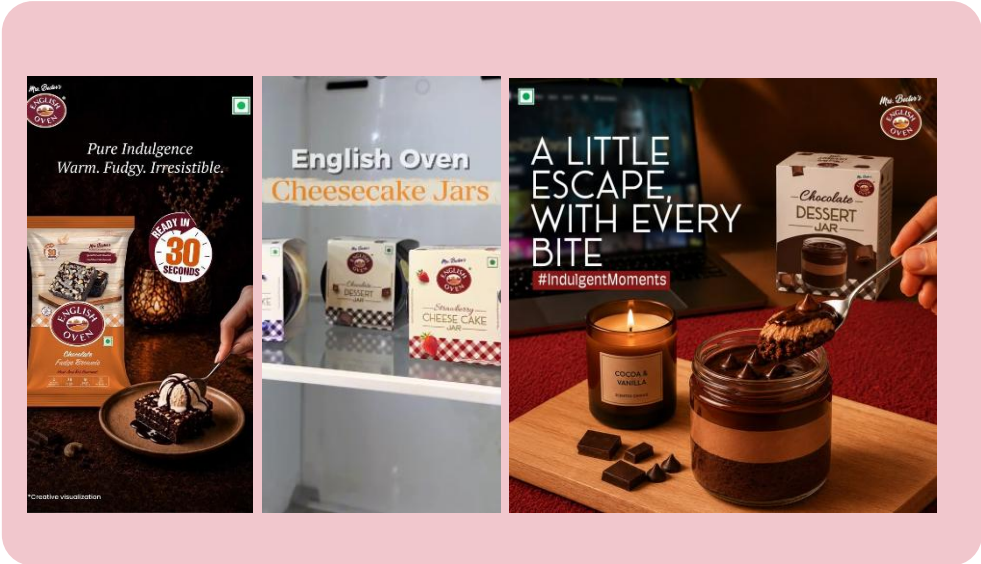
May World Digestive Day



Jun World Yoga Day



Frozen Desserts Digital Campaigns



Sweet Baked Goods Launch of Bunfills



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01

Additions in Rajpura (Punjab)

- 2 Biscuit lines have been commissioned in Rajpura in FY23-24
- 2 more lines have been commissioned in Rajpura in H1'24-25

02

Addition in Bakery Business

- Bhiwadi plant has been commissioned in FY23-24. New line commissioned in Q4 FY26

03

Biscuit Lines at Dhar (MP)

- Dhar plant had been commissioned in Q1 of FY25-26

04

Bakery Plant at Kolkata (West Bengal)

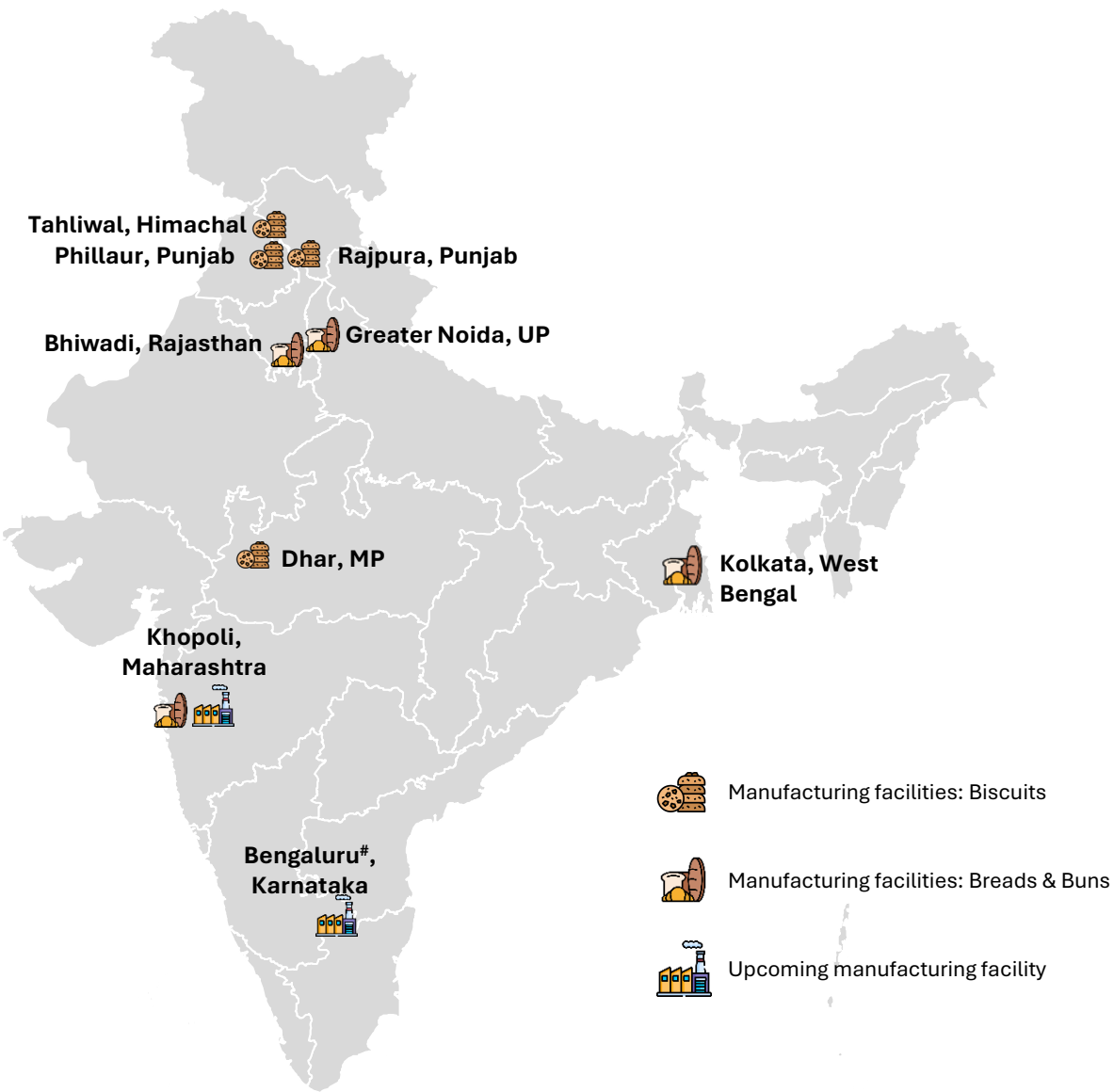
- The company has commissioned new bakery unit in Kolkata in Q4FY26

05

New Bakery Plant in Khopoli (Maharashtra)

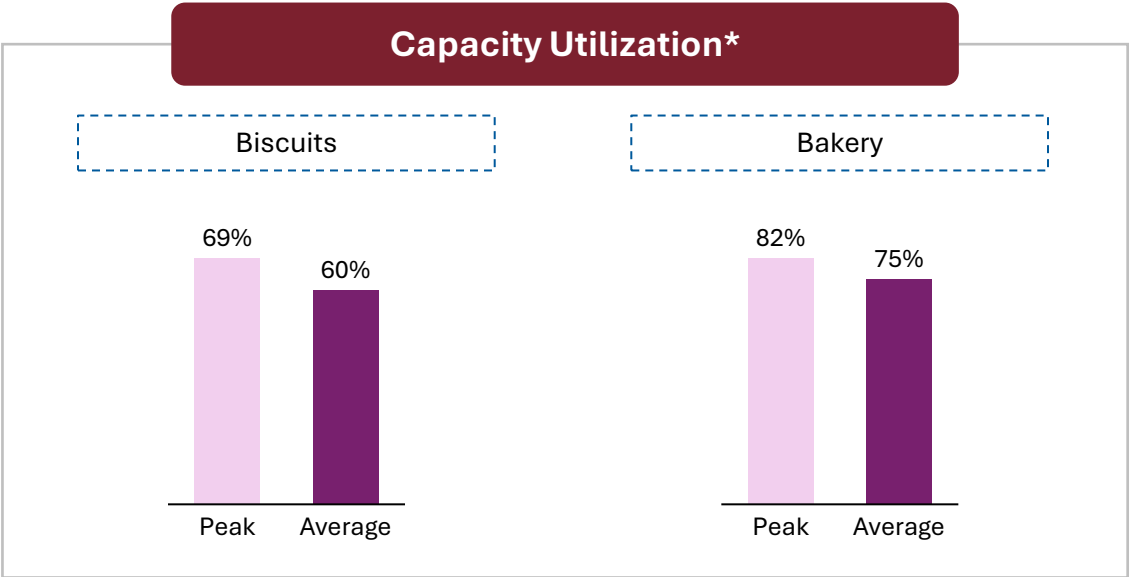
- The company has commissioned new bakery unit in Khopoli in Q4FY26





#Bangalore capacity will be expanded; final capacity addition will be informed in due course

	Biscuits (Metric Tonnes)	Bakery (Metric Tonnes)
Current Capacity	1,85,880	1,07,467
Additional Planned	-	8,541 [#]
Total	1,85,880	1,16,008



*Capacity Utilization:- Updated FY26

Updated FY26

Overview



Marketing & New Launches



Performance Update

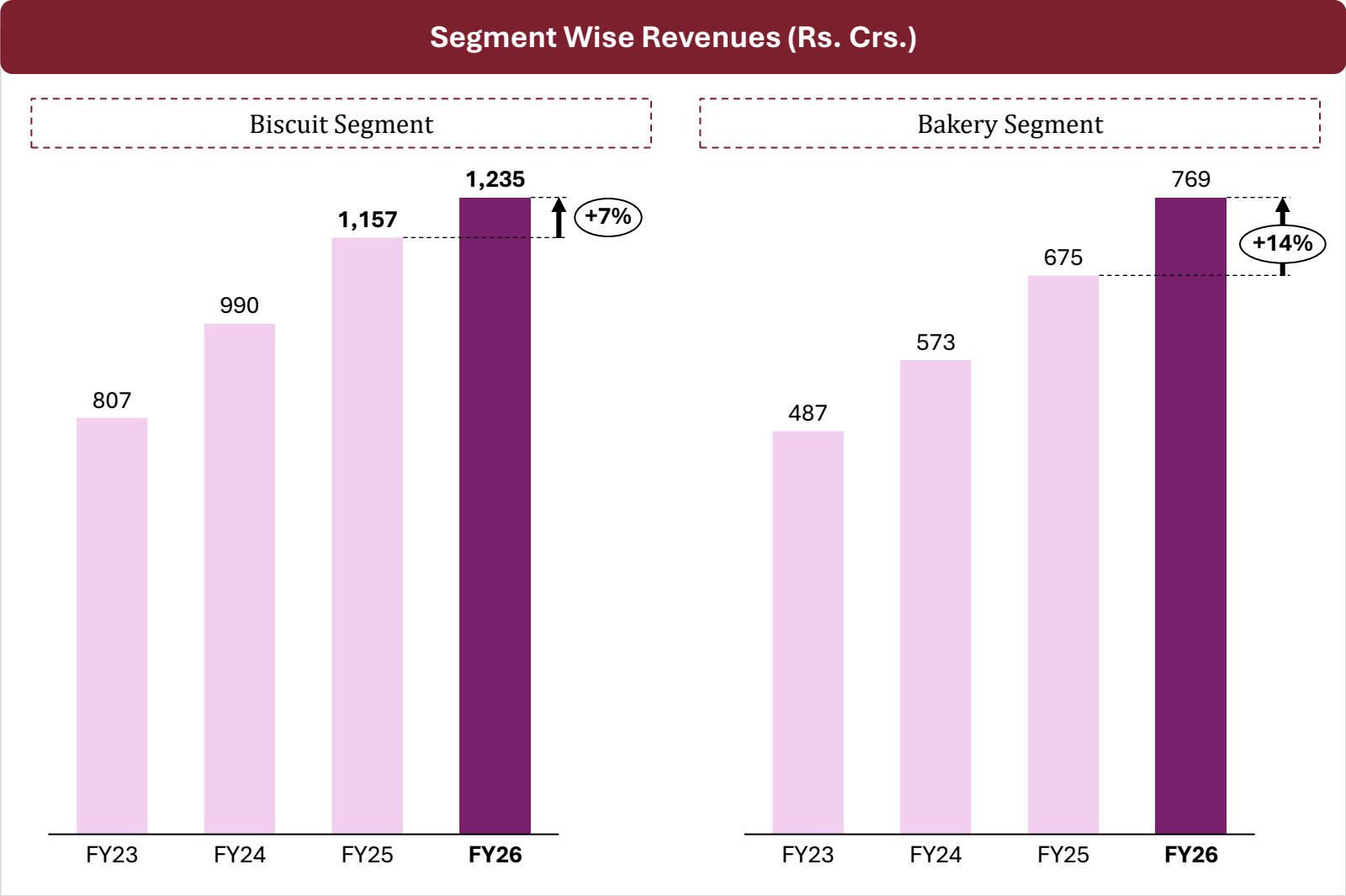
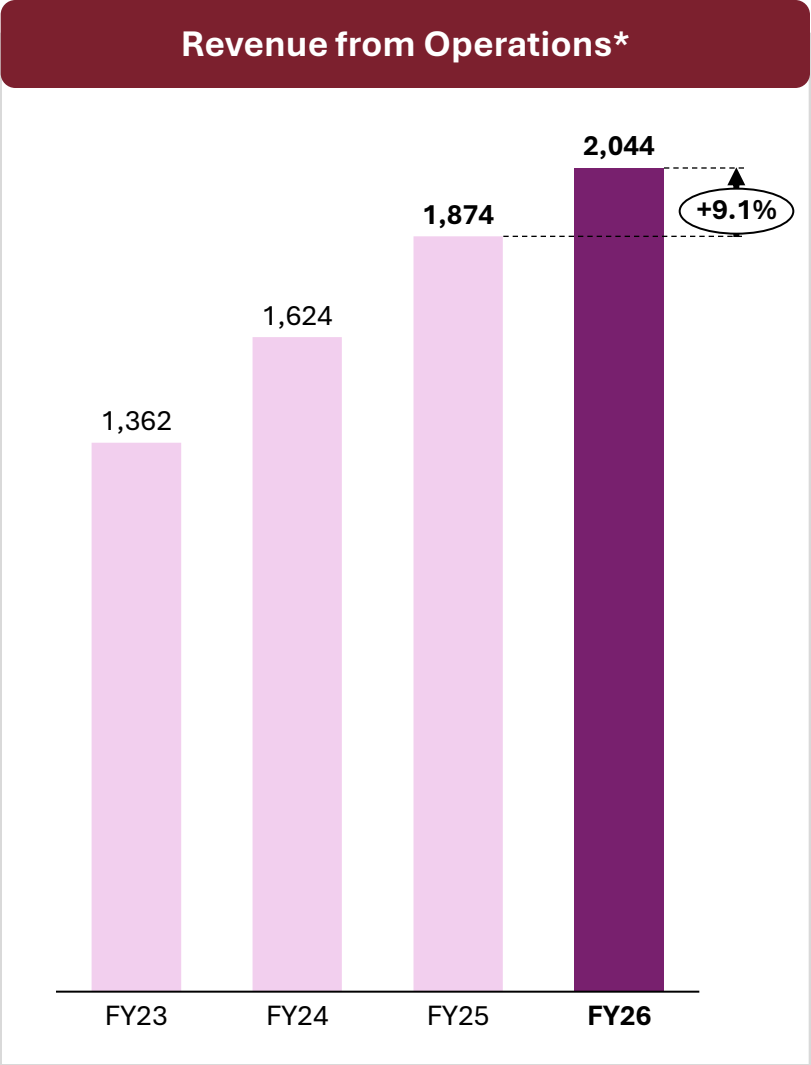


Manufacturing Capabilities

Historical Financials



Consolidated Segment Performance Highlights

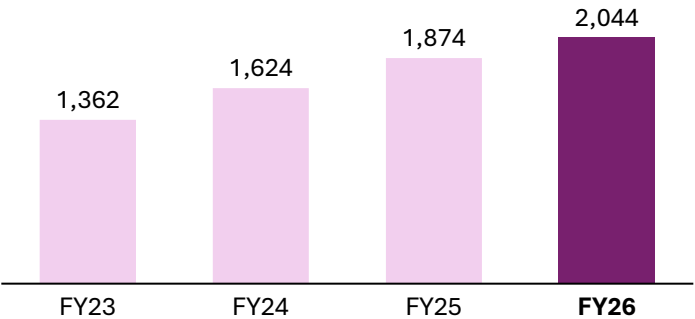


* Total Revenue includes revenue from contract manufacturing and other operating revenues

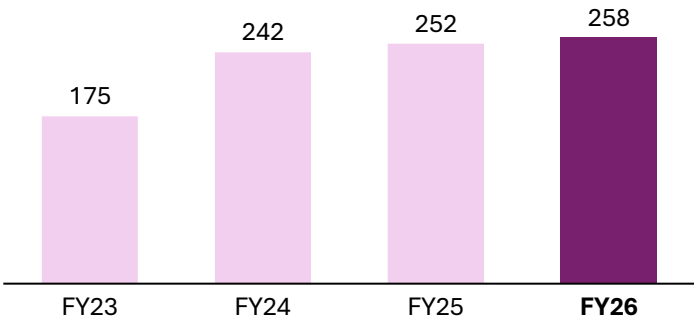
Biscuit Segment includes Domestic, Exports and CSD ; Bakery Segment includes Retail and Institutional

Consolidated Performance Highlights

Revenue (Rs. Crs.)



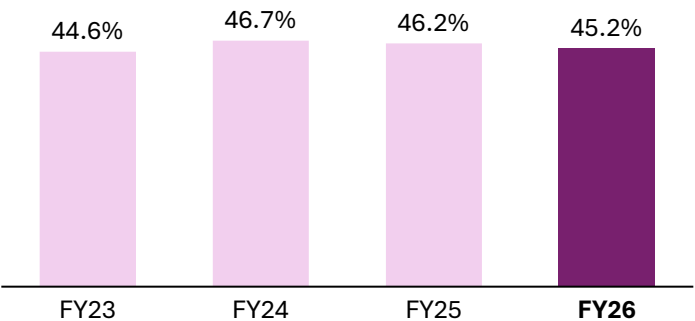
EBITDA (Rs. Crs.)



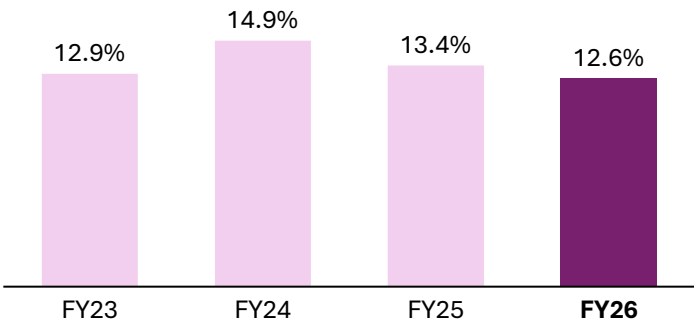
PAT (Rs. Crs.)



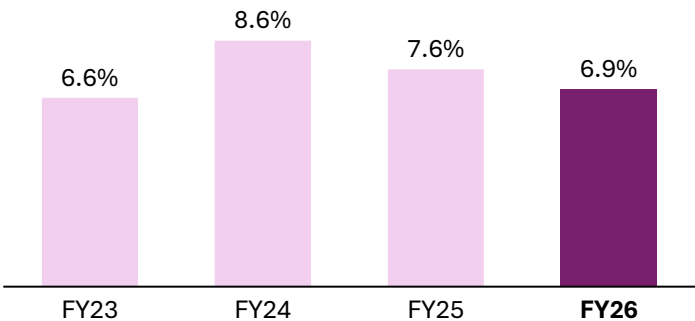
Gross Profit Margins



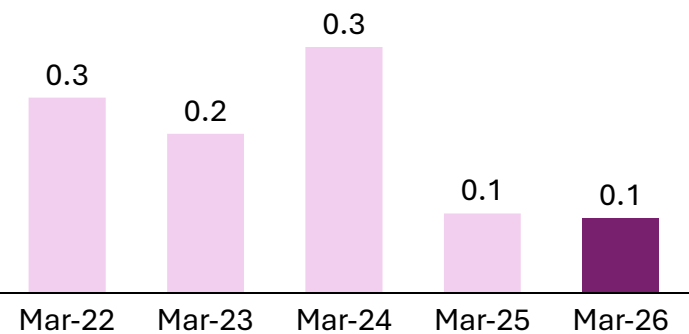
EBITDA Margins



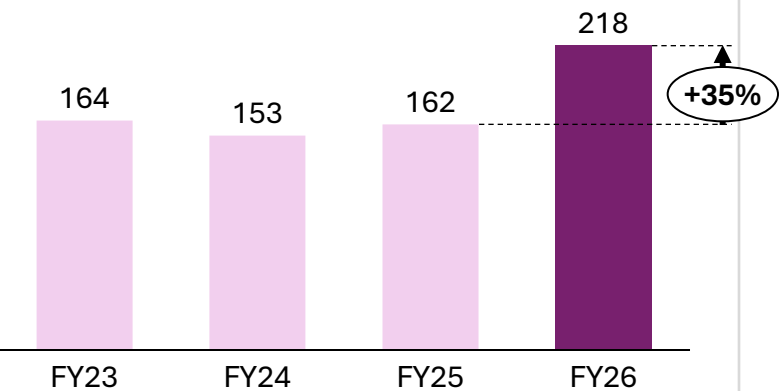
PAT Margins



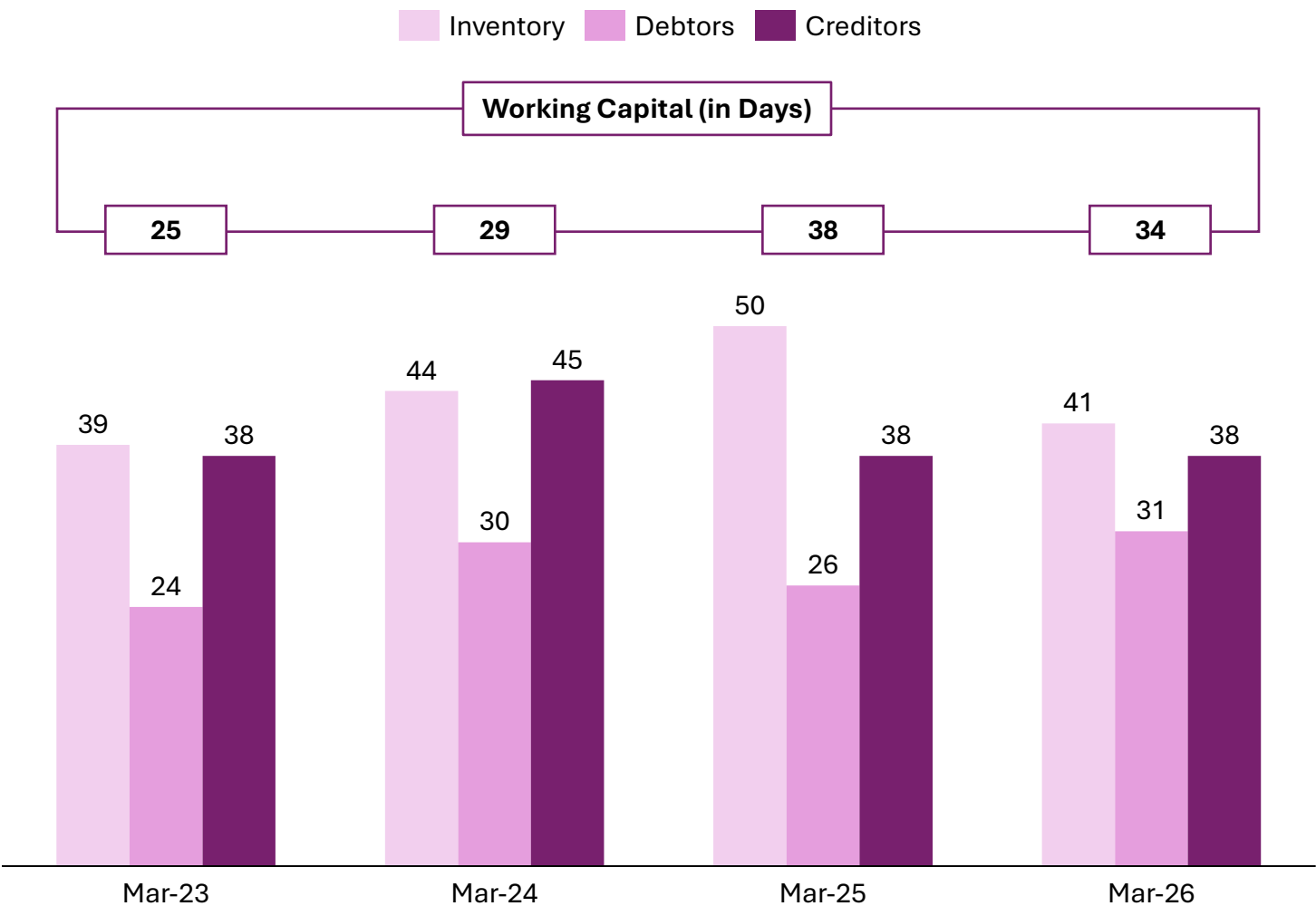
Debt to Equity



Cash Flow from Operations (Rs. Crs.)



Working Capital (in Days)



Consolidated Profit & Loss Statement

Profit & Loss Statement (Rs. Crs.)	FY26	FY25	FY24	FY23
Revenue from Operations	2,043.6	1,873.9	1,623.9	1,362.1
Cost of Materials Consumed	1,065.1	982.9	833.6	737.7
Purchase of stock-in-trade	51.0	38.9	40.6	23.8
Changes in Inventories of Finished Goods and Work in Progress	3.7	-13.2	-8.1	-7.4
Gross Profit	923.7	865.3	757.8	608.1
GP %	45.2%	46.2%	46.7%	44.6%
Employee Benefits Expense	295.0	258.8	218.2	163.0
Other Expenses	371.1	355.0	297.2	269.9
EBITDA	257.7	251.5	242.4	175.2
EBITDA %	12.6%	13.4%	14.9%	12.9%
Other Income	31.1	29.0	19.0	12.0
Depreciation and Amortisation Expense	89.7	75.9	61.4	53.3
EBIT	199.1	204.6	200.1	134.0
Finance Costs	11.7	12.9	11.8	12.9
Share of net profit of associate accounted for using the equity method	0.0	0.1	0.1	-0.3
PBT	187.4	191.8	188.3	120.7
Total Tax Expense	46.5	48.5	47.9	30.6
Profit for the year	140.9	143.2	140.4	90.1
PAT %	6.9%	7.6%	8.6%	6.6%

Consolidated Historical Balance Sheet



EQUITY AND LIABILITIES (Rs. Crs.)	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23
Equity				
Equity share capital	61.3	61.3	58.8	58.8
Other equity	1,209.6	1,104.4	604.1	485.5
Total equity	1,271.0	1,165.8	662.9	544.3
Non-current liabilities				
Financial liabilities				
(i) Borrowings	80.2	60.9	149.0	94.0
(ii) Lease liabilities	54.6	48.8	18.3	5.1
Provisions	5.3	5.2	5.8	5.3
Deferred tax liabilities (net)	13.1	8.5	9.5	9.8
Other non-current liabilities	4.9	7.3	10.1	8.1
Total non-current liabilities	158.1	130.6	192.6	122.4
Current liabilities				
Financial liabilities				
(i) Borrowings	51.0	70.5	75.6	26.7
(ii) Lease liabilities	5.0	4.0	2.0	1.2
(iii) Trade payables				
(a) Total outstanding dues of micro enterprises and small enterprises	18.3	12.7	9.3	10.4
(b) Others	99.7	92.7	97.4	67.1
(iv) Other financial liabilities	56.9	64.2	40.1	12.2
Other current liabilities	21.6	19.3	15.3	40.3
Provisions	5.2	5.9	5.0	6.0
Current tax liabilities (net)	0.6	0.3	0.0	0.9
Total current liabilities	258.3	269.4	244.8	164.7
Total liabilities	416.4	400.1	437.4	287.0
Total Equity and Liabilities	1,687.3	1,565.9	1,100.3	831.4

Consolidated Historical Balance Sheet

ASSETS (Rs. Crs.)	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23
Non-current assets				
Property, plant and equipment	855.8	550.4	491.6	407.6
Right-of-use assets	67.1	63.3	31.9	18.2
Capital work-in-progress	89.9	237.0	94.4	48.7
Goodwill	0.4	0.4	0.4	0.4
Other intangible assets	8.0	9.1	0.1	0.1
Intangible asset under Development	0.0	0.9	0.0	0.0
Investments accounted for using the equity method	3.8	3.8	3.7	3.6
Financial assets				
(i) Investments	0.2	0.3	0.4	0.5
(ii) Loans	0.3	0.3	0.3	0.0
(iii) Other financial assets	39.3	14.9	8.1	35.9
Non-current tax assets (net)	4.9	4.2	4.1	4.1
Deferred tax assets (net)	1.0	0.4	0.0	0.0
Other non-current assets	27.4	62.3	56.1	18.2
Total non-current assets	1,098.1	947.1	691.0	537.3
Current assets				
Inventories	126.9	137.1	103.7	81.4
Financial assets				
(i) Investments	2.5	0.0	0.0	0.0
(ii) Trade receivables	171.6	135.0	133.1	90.3
(iii) Cash and cash equivalents	37.4	86.2	7.6	9.0
(iv) Bank balances other than cash and cash equivalents	193.8	202.0	119.5	65.9
(v) Loans	0.9	0.8	0.6	0.5
(vi) Other financial assets	9.0	15.9	25.4	14.1
Other current assets	47.2	41.8	19.4	26.0
Total current assets	589.2	618.8	409.3	294.1
Total Assets	1,687.3	1,565.9	1,100.3	831.4

Consolidated Cash Flow Statement

Cash Flow Statement (Rs. Crs.)	Mar-26	Mar-25	Mar-24	Mar-23
Cash Flow from Operating Activities				
Profit before Tax	187.4	191.8	188.3	120.7
Adjustment for non-operating items	82.2	72.8	61.4	61.3
Operating Profit before Working Capital Changes	269.7	264.6	249.7	182.0
Changes in Working Capital	-8.6	-53.4	-47.2	11.8
Cash Generated from Operations	261.0	211.2	202.5	193.8
Income tax paid (net)	-43.2	-49.8	-49.0	-29.8
Net Cash generated from operating activities	217.8	161.5	153.4	164.1
Net Cash used in investing Activities	-213.1	-331.4	-223.5	-151.0
Net Cash (used in) / generated from financing activities	-53.8	248.4	68.8	-36.6
Net increase/ (decrease) in Cash & Cash equivalents	-49.1	78.5	-1.4	-23.5
Effect of foreign exchange fluctuation gain on cash and cash equivalents	0.3	0.0	0.0	0.0
Cash and cash equivalents at beginning of the year	86.2	7.6	9.0	32.5
Cash and cash equivalents at the end of the year	37.4	86.2	7.6	9.0



Thank You

Company:

Mrs. Bector's



CIN: L74899PB1995PLC033417

Investor Relations Advisors:



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Meeting Request

Link

