KAKA INDUSTRIES LIMITED

Date: 15th May 2026

To,
BSE Limited,
Floor 25, P.J. Towers,
Dalal Street, Mumbai – 400001

Scrip Code: 543939

Sub: KAKA Industries Limited Investor Presentation- H2 & FY26

Pursuant to terms of the Regulations 30 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, the Investor Presentation issued by the Company with respect to captioned subject is attached for your information and Record.

Kindly take the above on record and oblige.

Thanking You,

Yours Faithfully,
For, Kaka Industries Limited

Gondaliya Bhavin Rajeshbhai

Digitally signed by Gondaliya Bhavin Rajeshbhai
Date: 2026.05.15 12:47:54 +05'30'

Bhavin Rajeshbhai Gondaliya
Whole Time Director
DIN: 07965097

KAKA
PVC PROFILE

KAKA INDUSTRIES LIMITED

Investor Presentation **H2 FY26**

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TABLE OF CONTENTS

About Us

Business Overview

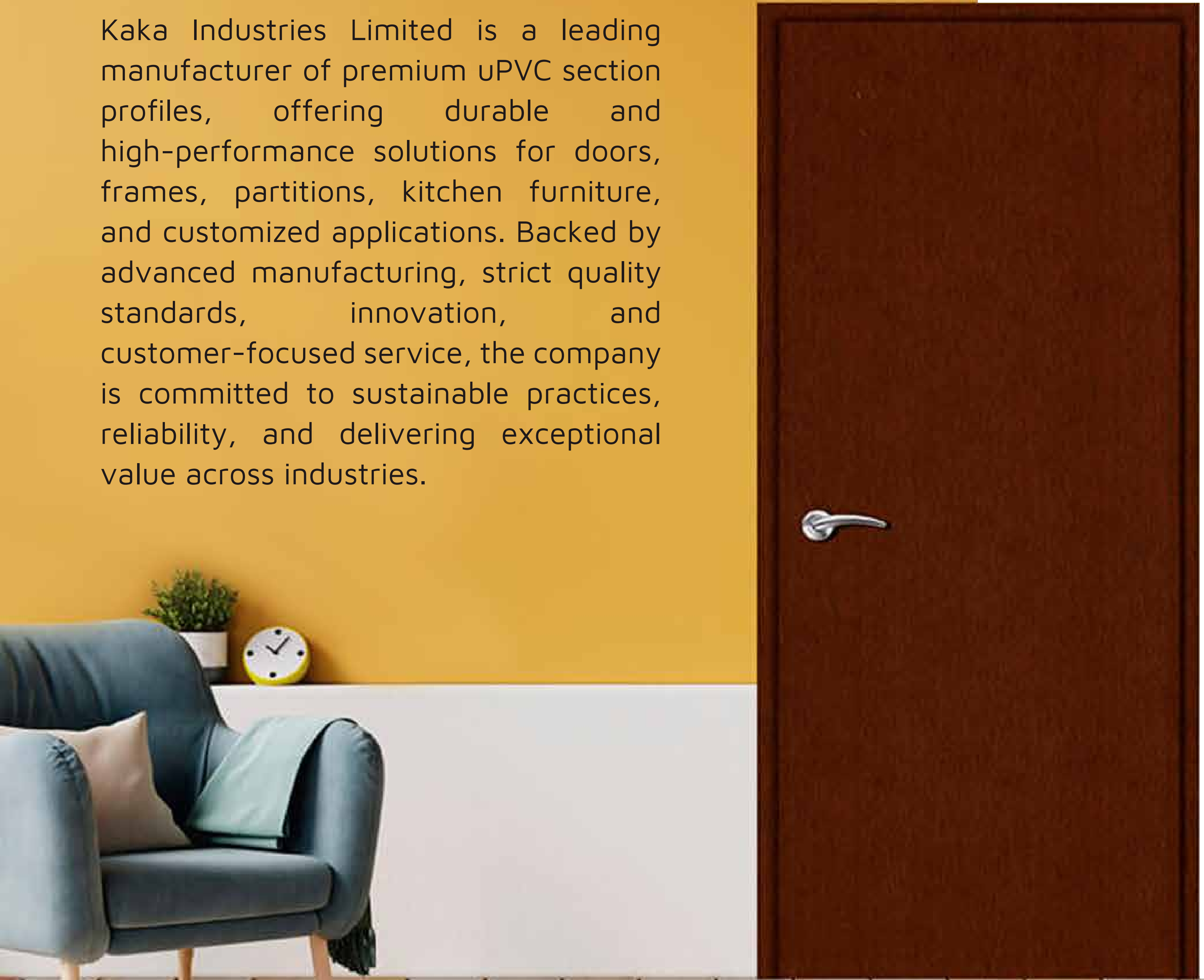
Way Forward

Performance Highlights

Annual Financial Highlights

ABOUT US

Kaka Industries Limited is a leading manufacturer of premium uPVC section profiles, offering durable and high-performance solutions for doors, frames, partitions, kitchen furniture, and customized applications. Backed by advanced manufacturing, strict quality standards, innovation, and customer-focused service, the company is committed to sustainable practices, reliability, and delivering exceptional value across industries.



KAKA® PVC PROFILE

450+
Customers

20+
States & Union Territories ~ Presence

2000+
SKUs

3
Manufacturing Units in Gujarat

3
Depots

DELHI
Depot majorly works on UPVC
(North has more acceptance of UPVC)

HYDERABAD
Caters to the high demand of WPC in this region
(Helps cater to the South market)

AHMEDABAD
Caters to the high demand in Gujarat
(Due to shortage of quality dealers)

HOUSE OF BRANDS

Kaka Industries is a house of brands. It has various brands to cater to the requirements of the customers in different categories and prices.

KAKA® PVC PROFILE

High range product in hollow PVC profile with premium quality

BARBARIKA® uPVC PROFILE

Low range UPVC window, Affordable product

NICE™ PLAST FROM : KAKA PVC PROFILE

Low range hollow PVC Profile - Affordable product

ROOF TOUCH™ SHEETS

The ultimate PVC roofing solution for humid and coastal environments

Jinwin® HVLS FANS

Premium quality & affordable High Volume Low Speed (HVLS) fans

Jinwin® uPVC Profiles

High brand product in UPVC window with premium quality

KAKA PVC LAMINATE

Tailored for perfect compatibility with PVC sheets

KAKA® PVC PROFILE Experia FMD Door | KAKA® PVC PROFILE D'zino FMD Door | KAKA® PVC PROFILE SOLID PLY | KAKA® PVC PROFILE PREMIUM | POLY PLAST® PVC PROFILE | KAKA® uPVC Window Systems "Smart People, Smart Choice" | KAKA® PVC PROFILE EXCELLENT | KAKA® PVC PROFILE Super EXCELLENT

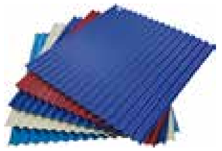
KEY MANAGEMENT

Mr. Rajesh Gondaliya
(Chairman &
Managing Director)

Mr. Bhavin Gondaliya
(Executive & Whole
Time Director)

Mr. Chintan Bodar
(Chief Financial
Officer)

GROWTH TIMELINE



2000

Director Rajesh Gondaliya started with trading of PVC profile sheets in Ahmedabad, Gujarat.

2008

Started with own manufacturing facility in Odhav Industrial Estate, Ahmedabad, Gujarat. Started supplying to end users directly under brand name KAKA. Capacity of merely 350 MT per annum.

2009

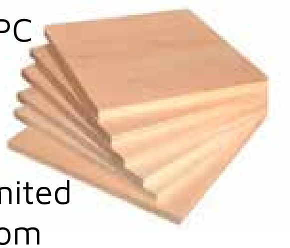
Expanded, started manufacturing facility at Zak GIDC, Gandhinagar. Expanded capacity to 1400 MT per annum. Started with dealer, distributor model for PVC segment.

2012-14

Expanded Capacity to 3000 MT per annum. Entered into manufacturing of UPVC Window.

2015-19

Entered into manufacturing of WPC Solid Sheet (Solid foam-board Sheet). Incorporated Kaka Industries Private Limited & shifted business from proprietorship concern to company.



2020

Started with Depot at Gagilapur, Hyderabad to cater demand in South India. Acquired the profile sheet machinery setup of our Group Company, Kaka Engineering Private Limited and started manufacturing profile sheets in the same year itself.

2021-22

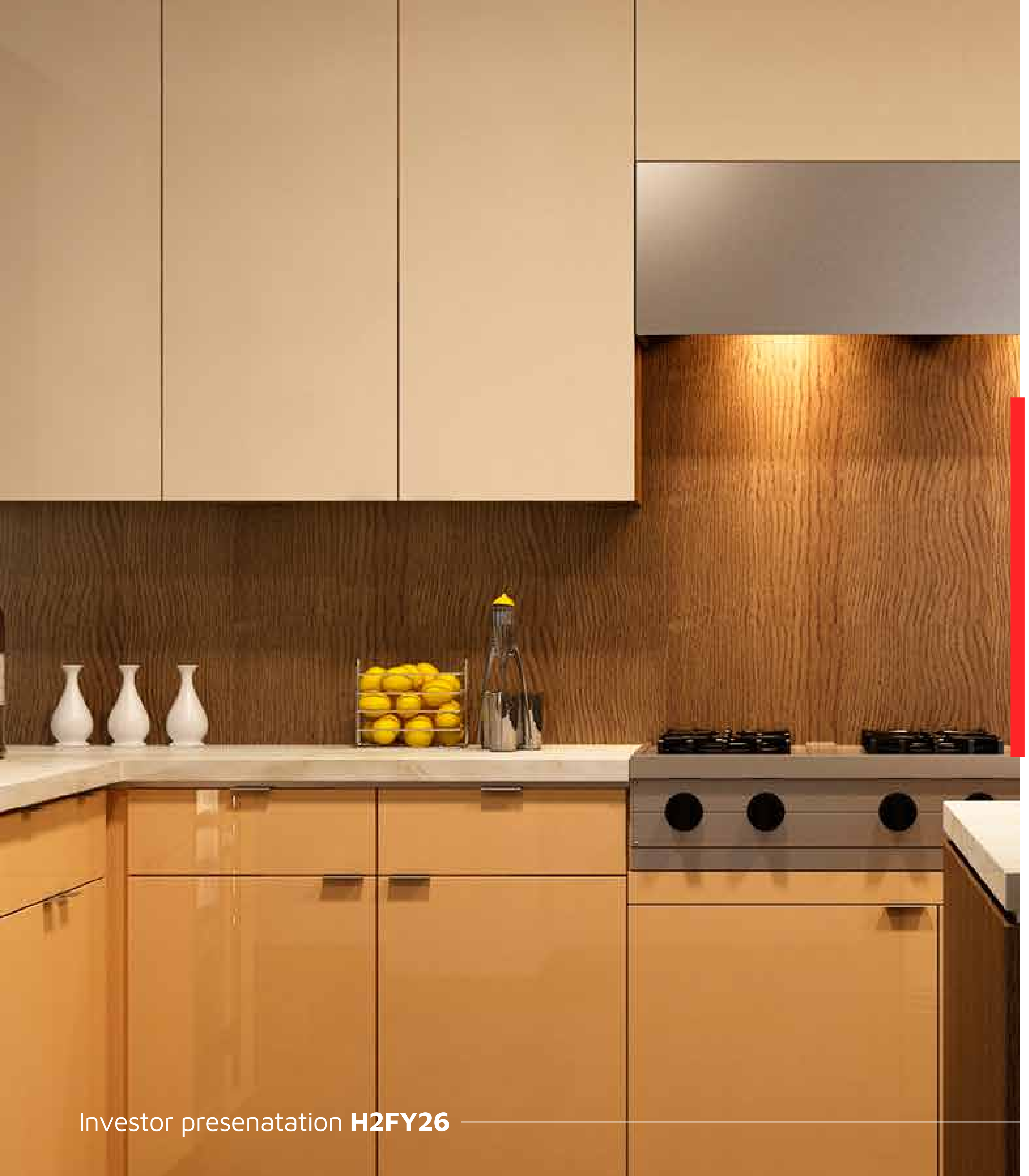
Started Depot in Surat, Gujarat & Ghaziabad, Uttar Pradesh.

2023-24

Increased capacity of PVC Profile to 30,689 MT from 15,425 MT in the new Lasundra Plant. Added new products in the portfolio – Charcoal Panels, WPC Louvers, HVLS Fans & more. Transitioned to public Company - now Kaka Industries Ltd. listed on BSE SME.

2024-25

Fully Operational of Lasundra Plant with Increased Capacity across all Products. Added 1 more Depot in Gujarat (Ahmedabad).



BUSINESS OVERVIEW

PRODUCT PROFILE

Product Category: PVC Profile

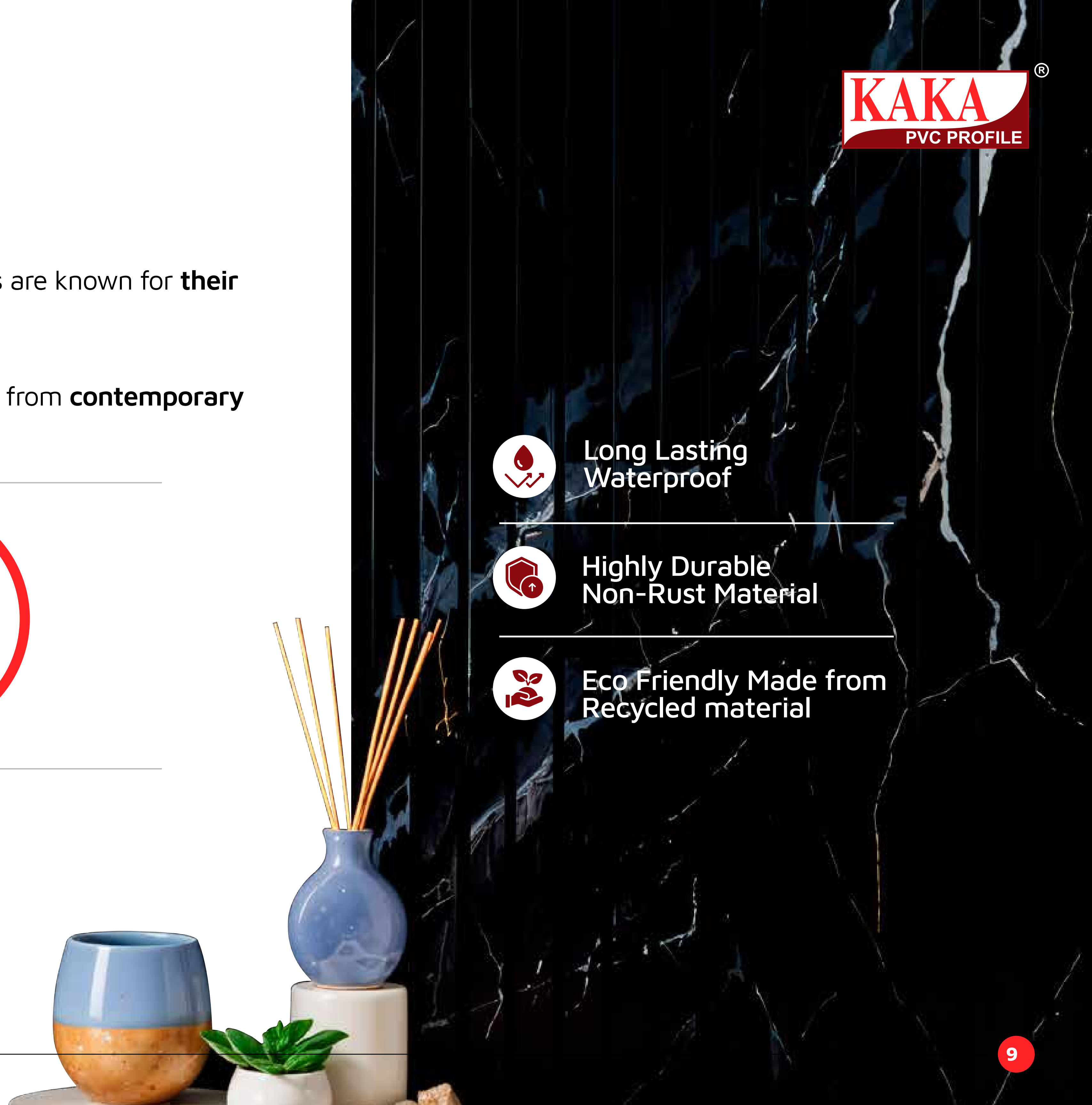
- With over **15+ years** of experience in this industry, KAKA products are known for **their high-grade quality and craftsmanship.**
- Provides the **highest quality products at competitive prices.**
- Offers a **wide range of alternatives** to meet the customer needs, from **contemporary to traditional** designs, from **modern colors to classic looks**

% of Total Revenue

FY25	FY26
57%	54%

Applications

- Furniture
- Wall Panel
- Ceiling Panel
- Doors
- Partitions
- Sections
- Decorative Product
- Kitchen Furniture



PRODUCT PROFILE

Product Category: WPC Solid Profile

- Established as **one of the top WPC door frame manufacturer in the country.**
- Kakas' doors & cabinets are made with high-grade materials, making them **durable & long-lasting.**
- **High quality products** with affordable prices

% of Total Revenue

26%	28%
FY25	**FY26**

Applications

- Doors
- Wardrobe
- Ply
- Wall Panels
- Kitchen Cabinets
- Door Frames
- Decorative Product
- Furniture

Long Lasting Waterproof

Highly Durable Non-Rust Material

Eco Friendly Made from Recycled material

PRODUCT PROFILE

Product Category: UPVC Profile

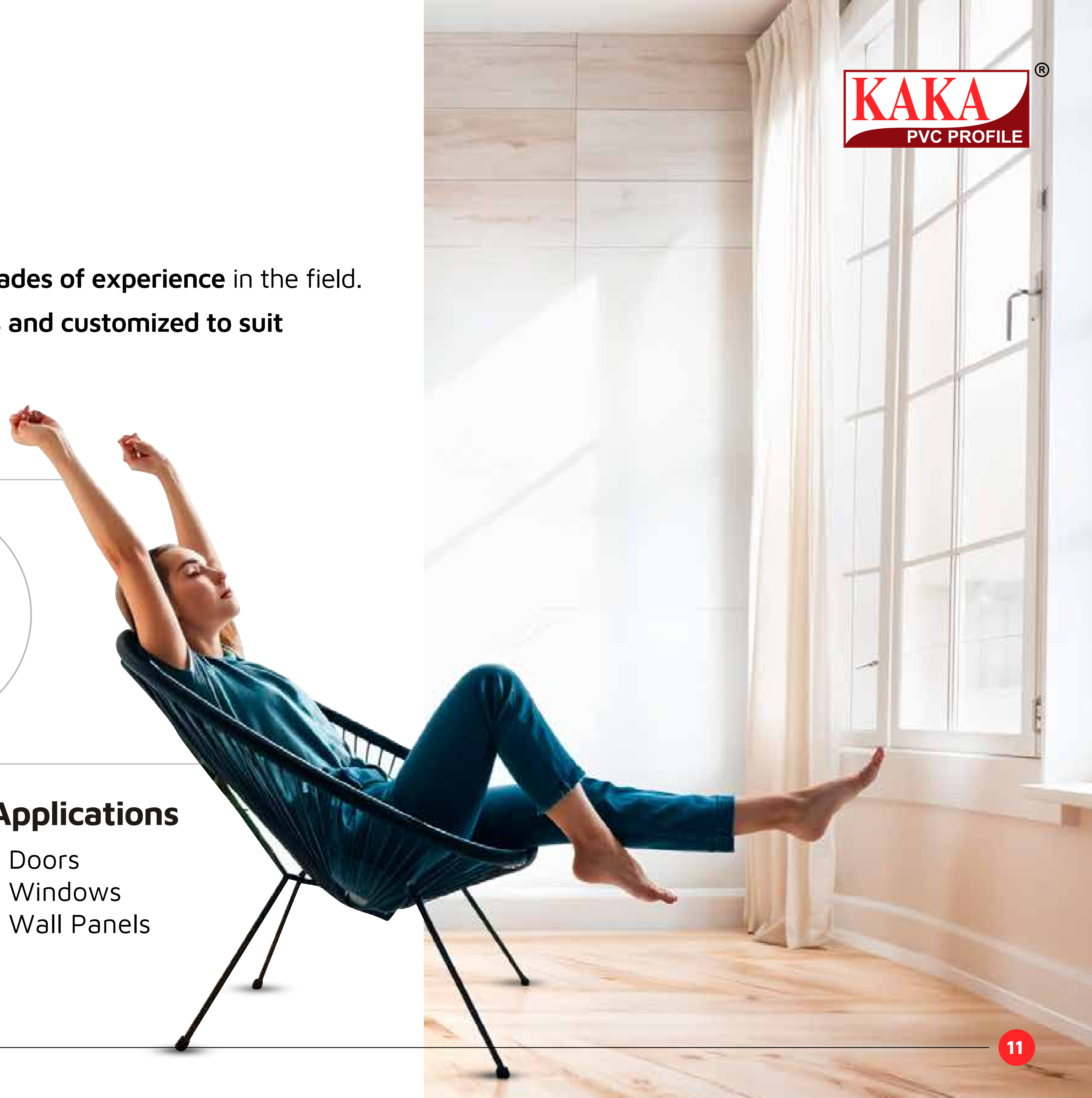
- Leading UPVC doors and window manufacturer in India **with decades of experience** in the field.
- High quality UPVC Profile designed using **advanced technologies and customized to suit customers' requirements.**
- Each product is **manufactured with utmost precision and delivered on time.**

% of Total Revenue	06%	05%
	FY25	FY26

Sound Proof | Ventilation | Reduces Noise Pollution

Applications

- Doors
- Windows
- Wall Panels



PRODUCT PORTFOLIO

KAKA® PVC PROFILE

PVC Profile

UPVC Doors & window Profile

WPC Frame & Sheet

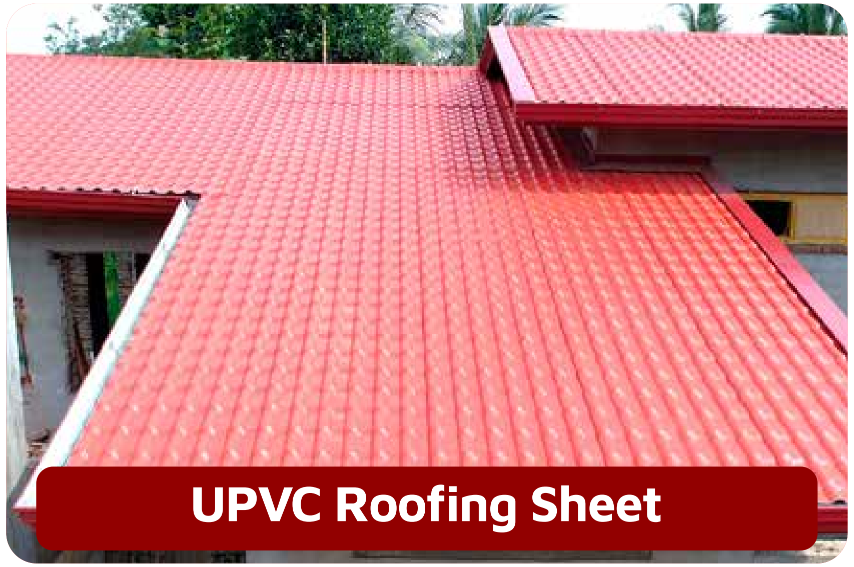
PVC Door

Wall Cladding

PVC Ceiling

PRODUCT PORTFOLIO

PVC Laminate



UPVC Roofing Sheet

Charcoal Panels

WPC Louvers

HVLS Fans

Adhesive

GROWTH TIMELINE


Lasundra, Kheda District, Gujarat
(Fully Integrated Unit - w.e.f 1st April, 2024)



Manufacturing Capacity

PVC Profile	**WPC Solid Profile & Sheet**	**Roofing & Others**
Capacity: 32,493 MT p.a.	Capacity: 14,736 MT p.a.	Capacity: 6,410 MT p.a.

Backward Integration

Compounding

Capacity: 14,515 MT p.a.

Advantages

- Integrated operations in one place
- Smooth Flow of operations
- Automation
- Reduction in spillage & wastage
- Opportunity in pre engineered solution
- Margin Efficiency

Manufacturing Capacity

uPVC Door Window Profile	**Laminate**
Capacity: **3,537 MT p.a.**	Capacity: **2,400 MT p.a.**

GOING GREEN WITH PVC

The use of PVC (polyvinyl chloride) furniture as a replacement for wooden furniture can indeed contribute to sustainability & environmental protection in several ways:

Longevity

PVC furniture is often more durable an weather-resistant than wooden furniture. This longevity means less frequent replacement, reducing overallconsumption and waste.

Resource Conservation

PVC is a synthetic material made from readily available raw materials. Its production consumes fewer natural resources compared to the logging and processing of wood.

Reduced Deforestation

PVC furniture eliminates the need for cutting down trees to produce wooden furniture. This helps in the conservation of forests, which play avital maintain in biodiversity and climate change.

Design Flexibility

PVC allows for a wide range of design possibilities, which can lead to innovative and space-saving furniture designs, further enhancing resource efficiency.

Resistance To Pests & Decay

PVC furniture is not susceptible to pests, rot, or decay, eliminating the need for chemical treatments or preservatives often used in wooden furniture.

Reduced Carbon Footprint

PVC production can have a lower carbon footprint compared to wood processing and transportation, especially when wood comes from distant sources

Recyclability

PVC can be recycled, & some manufacturers offer recycled PVC options. Recycling PVC reduces the demand for new PVC production and minimizes waste in landfills.

CLIENTELE

More .....

WAY FORWARD

WAY FORWARD

Renewable Energy — 7.5 MW Captive Solar Power Plant, Kheda District, Gujarat

We are pleased to report that our 7.5 MW captive solar power plant at Kheda District, Gujarat is now operational as of mid of June 2026. This milestone marks a significant step in our journey toward cost efficiency and sustainable operations. With the plant now commissioned, we expect to realise power cost savings of approximately ₹45 lakhs per month — directly contributing to improved EBITDA margins going forward. This initiative reinforces our long-term commitment to renewable energy and positions Kaka Industries to operate with a stronger, leaner cost structure in FY 2026-27.

Building on a Strong FY 2025-26

"We have delivered on the commitments set by the Management for FY 2025-26. As we enter FY 2026-27, our focus shifts to consolidating this foundation and accelerating growth through targeted strategic priorities."

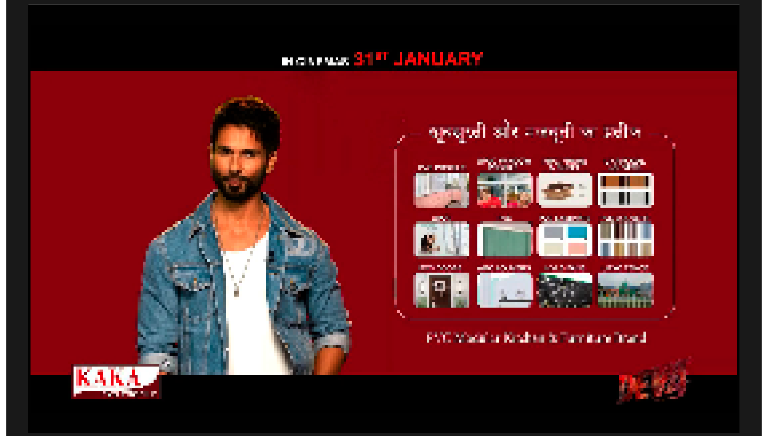
Three Pillars for FY 2026-27

1. Strengthening the Supply Chain: Closing critical supply chain gaps to improve reliability, reduce lead times, and enhance cost efficiency across procurement, manufacturing, and last-mile delivery.
2. Driving Product Innovation: Expanding our portfolio with innovative, higher-margin products in PVC, WPC, and uPVC segments — designed to address evolving market demand and differentiate Kaka Industries in a competitive landscape.
3. Improving EBITDA Margins: Sustained focus on operational efficiency, raw material optimisation, and product mix improvement to deliver meaningful margin expansion in FY 2026-27. "Execution was our priority in FY26. Elevation is our mandate for FY27."

Expand Domestic Presence in Existing and New Markets

We aim to strengthen our domestic footprint by expanding into both existing and new markets. This includes broadening the width and depth of our product distribution network. The initiative aligns with our strategic focus on building category awareness, thereby enhancing market penetration and increasing overall market share. This would include aggressive influencer marketing, building influencer brand royalty across segment both through on ground efforts and digital platforms.

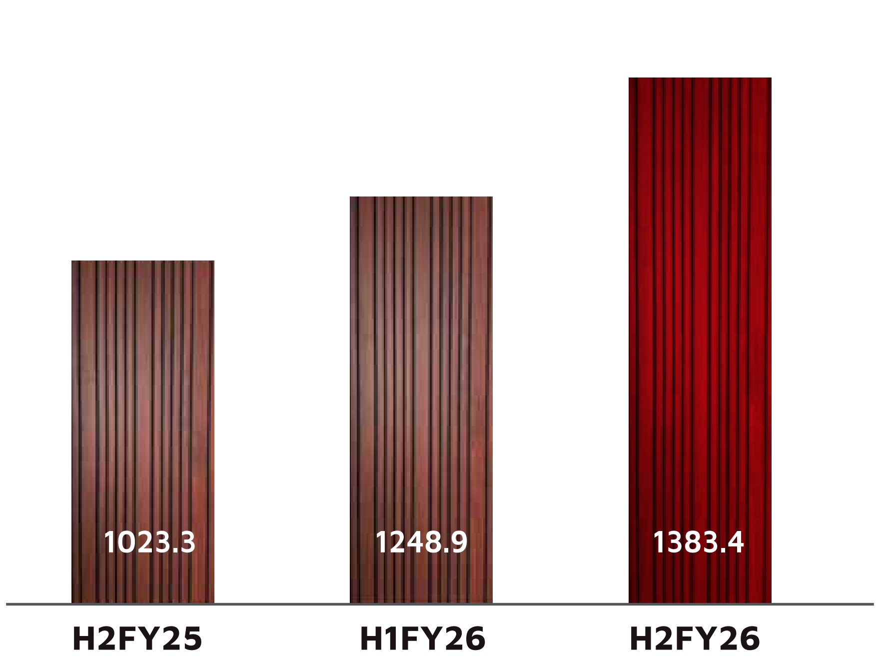
MARKETING CAMPAIGNS



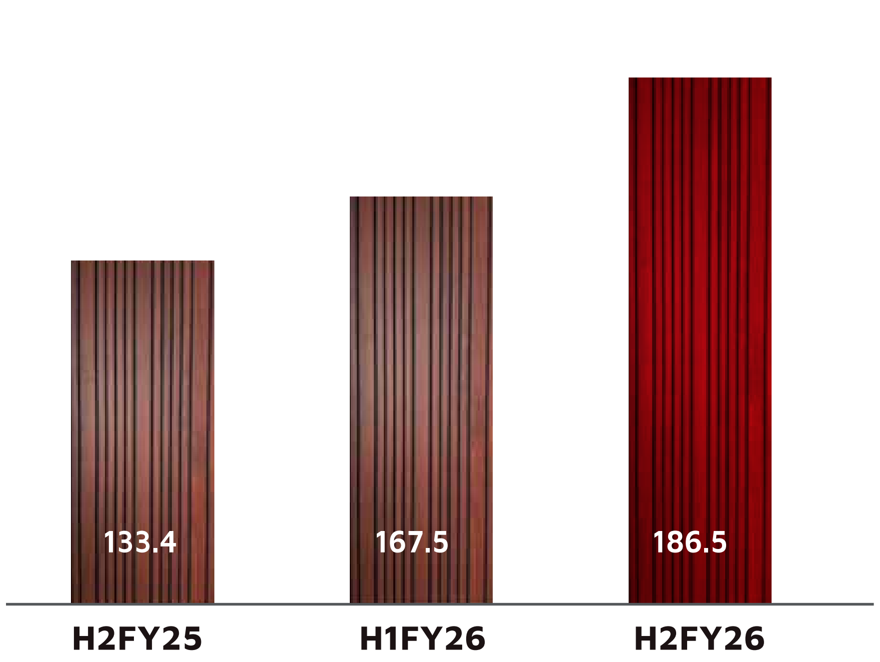
PERFORMANCE HIGHLIGHTS

HALF YEARLY PERFORMANCE

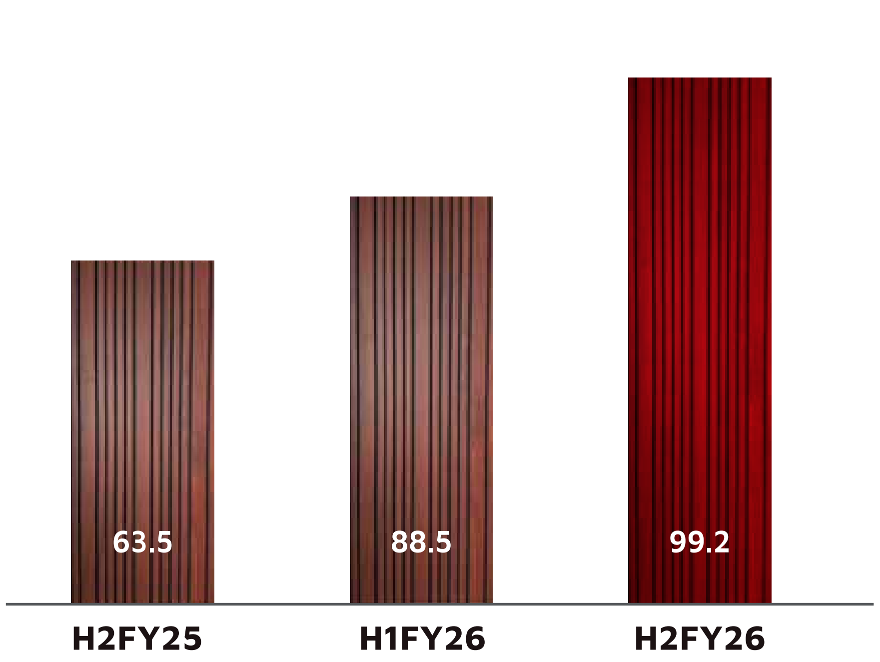
Net Sales (Rs Mn)



*EBITDA (Rs Mn)



Profit After Tax (Rs Mn)

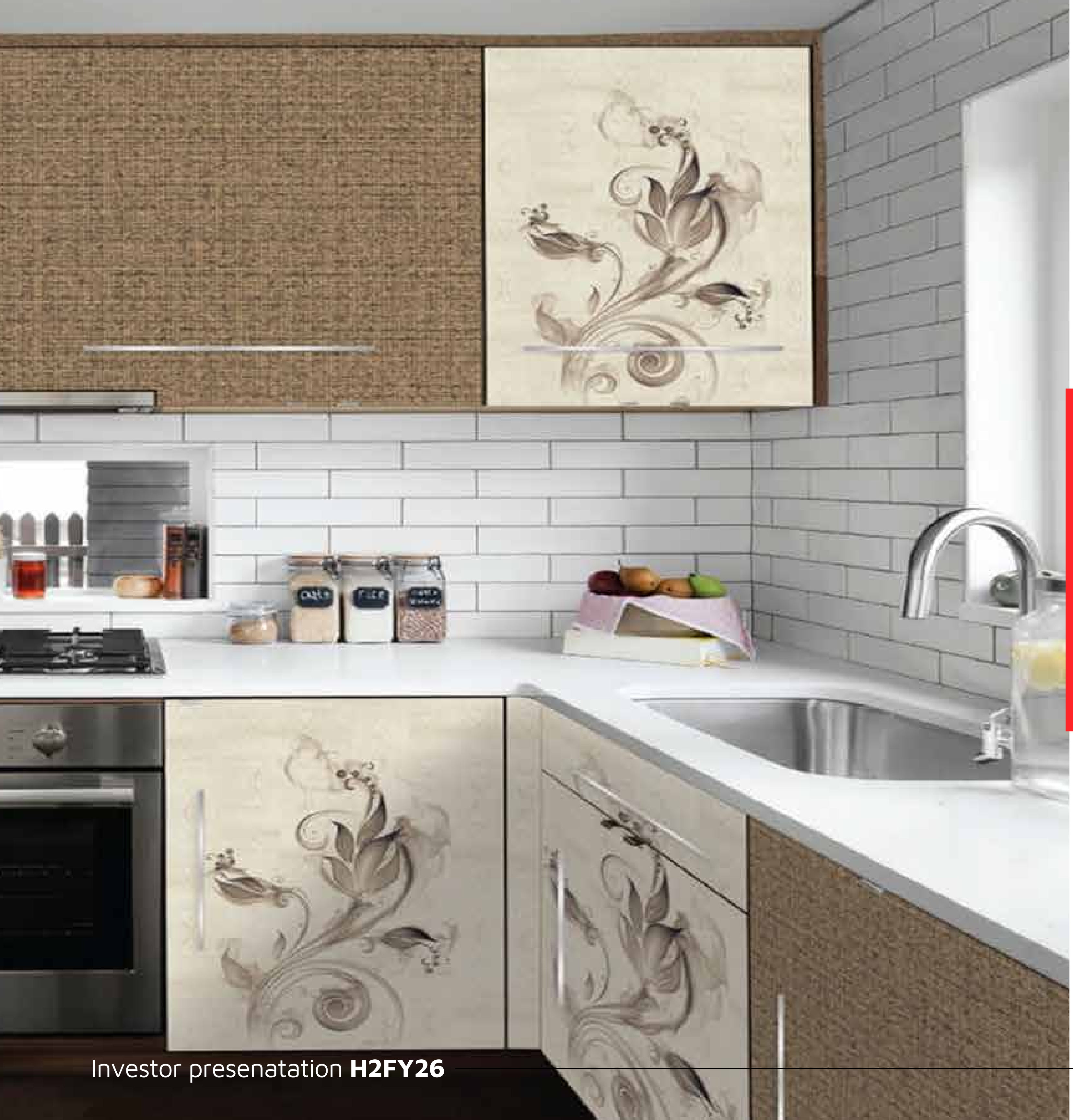


GROWTH (%)

Net Sales	*EBITDA	Profit After Tax
HoH – 10.8%	HoH – 11.3%	HoH – 12.1%
YoY – 35.2%	YoY – 39.8%	YoY – 56.3%

HALF YEARLY INCOME STATEMENT

Particulars (INR Mn)	HY2FY26	HY1FY26	HY2FY25	YoY%	HoH%	FY26	FY25	YoY%
Net Sales	1383.4	1248.9	1023.3	35.2%	10.8%	2632.3	1977.8	33.1%
Total Expenditure	1196.9	1081.4	890.0	34.5%	10.7%	2278.3	1717.1	32.7%
EBITDA	**186.5**	**167.5**	**133.4**	**39.8%**	**11.3%**	**354.0**	**260.8**	**35.7%**
EBITDA Margin (%)	**13.5%**	**13.4%**	**13.0%**	**+45 bps**	**+7 bps**	**13.4%**	**13.2%**	**+26 bps**
Other Income	4.2	1.7	1.5	180.0%	147.1%	5.93	2.8	111.8%
Depreciation	24.7	22.6	19.9	23.9%	9.1%	47.2	36.4	29.7%
Profit Before Interest and Tax	**166.0**	**146.7**	**114.9**	**44.5%**	**13.2%**	**312.7**	**227.2**	**37.6%**
Interest	34.8	29.0	28.7	21.1%	19.9%	63.7	52.1	22.3%
Profit Before Tax	**131.3**	**117.7**	**86.3**	**52.1%**	**11.5%**	**249.0**	**175.0**	**42.3%**
Tax	32.1	29.2	22.8	40.6%	9.8%	61.2	46.4	32.0%
Profit After Tax	**99.2**	**88.5**	**63.5**	**56.3%**	**12.1%**	**187.7**	**128.6**	**46.0%**
PAT Margin (%)	**7.2%**	**7.1%**	**6.2%**	**+97 bps**	**+9 bps**	**7.1%**	**6.5%**	**+63 bps**
EPS (Reported) (Rs.)	**7.26**	**6.48**	**4.65**	**56.2%**	**12.1%**	**13.74**	**9.42**	**45.9%**

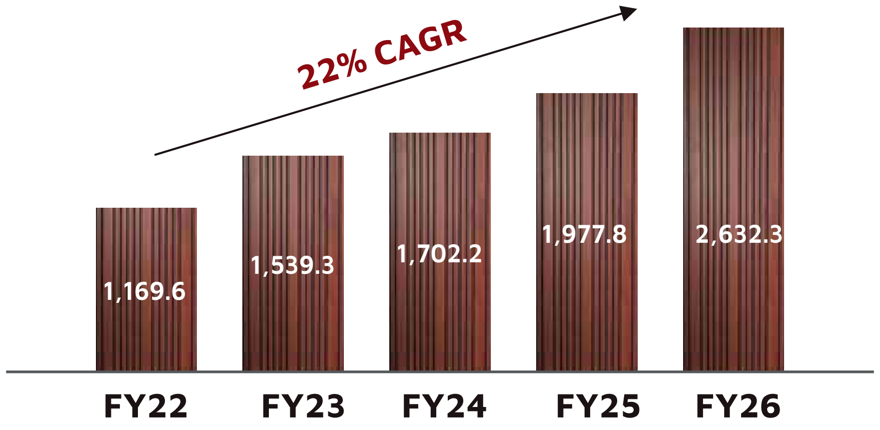


ANNUAL FINANCIAL HIGHLIGHTS

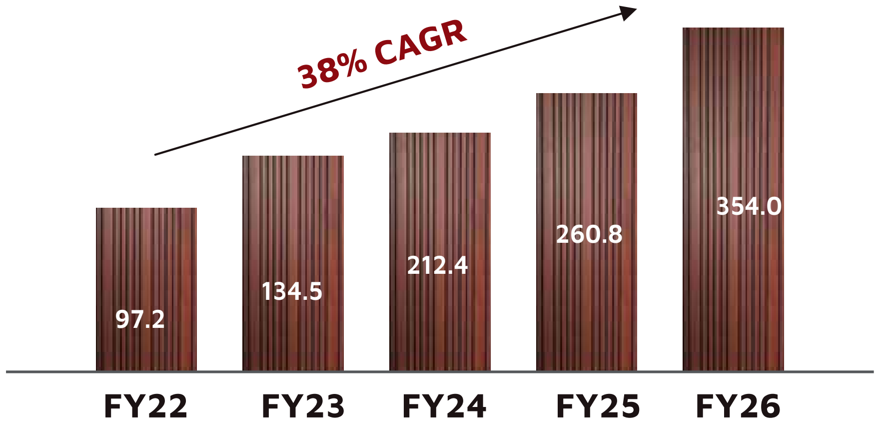
KEY ANNUAL CHARTS

KAKA PVC PROFILE ®

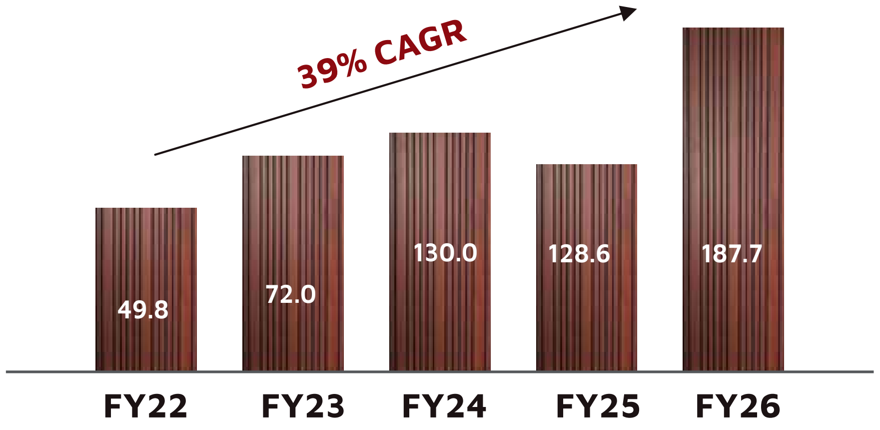
Net Sales (Rs. Mn)



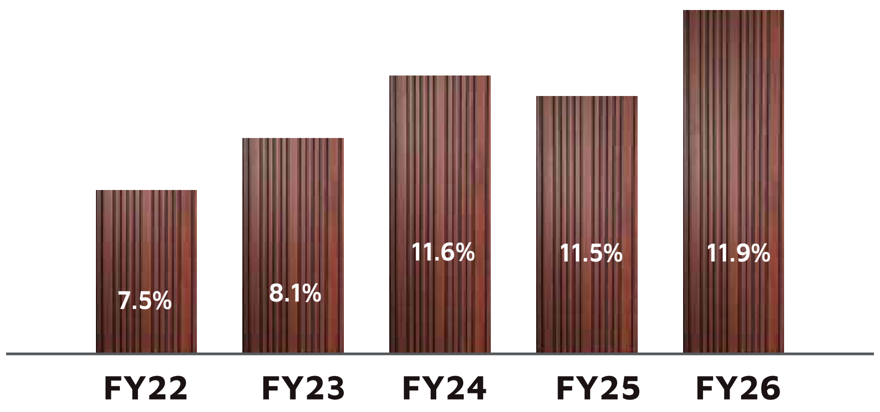
EBITDA (Rs. Mn)



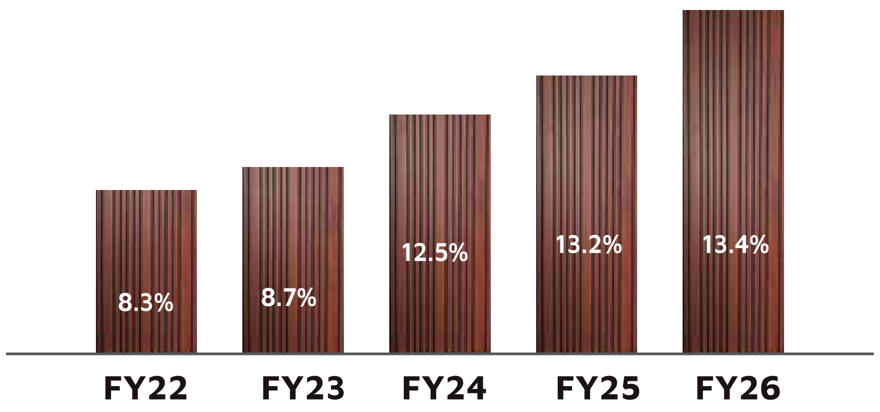
Profit After Tax (Rs. Mn)



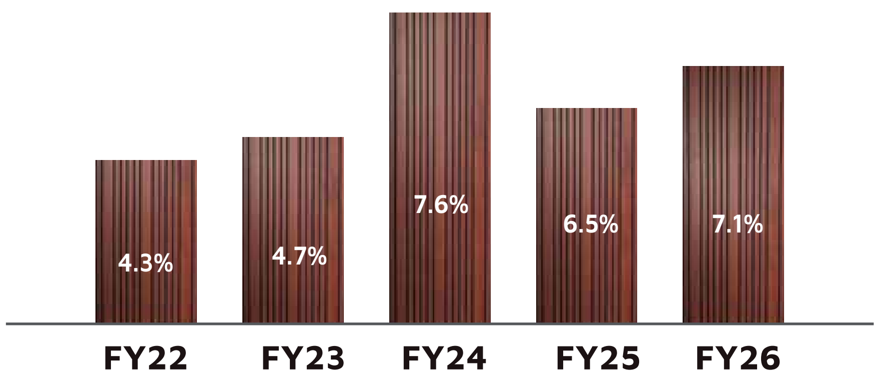
EBIT Margin (%)



EBITDA Margin (%)



PAT Margin (%)



ANNUAL INCOME STATEMENT

(Rs. In Mn)

Particulars (INR Mn)	FY22	FY23	FY24	FY25	FY26
Net Sales	**1169.6**	**1539.3**	**1702.2**	**1977.8**	**2632.3**
Total Expenditure	1072.4	1404.9	1489.8	1717.1	2278.3
EBITDA	**97.2**	**134.5**	**212.4**	**260.8**	**354.0**
EBITDA Margin (%)	**8.3%**	**8.7%**	**12.5%**	**13.2%**	**13.4%**
Other Income	1.4	4.1	1.9	2.8	5.9
Depreciation	10.7	13.6	17.6	36.4	47.2
Profit Before Interest and Tax	**88**	**125**	**196.6**	**227.2**	**312.7**
Interest	21.3	24.8	23.1	52.1	63.7
Profit Before Tax	**66.6**	**100.2**	**173.5**	**175.0**	**249.0**
Tax	16.9	28.2	43.6	46.4	61.2
Profit After Tax	**49.8**	**72**	**130**	**128.6**	**187.7**
PAT Margin (%)	**4.3%**	**4.7%**	**7.6%**	**6.5%**	**7.1%**
EPS Reported (Rs.)	**19.91**	**7.2**	**10.34**	**9.42**	**13.74**

BALANCE SHEET

(Rs. In Mn)

Particulars (INR Mn)	FY25	FY26
Equity & Liabilities		
Equity		
Equity Share Capital	136.6	136.6
Reserve and Surplus	506.8	694.5
Total Equity	**643.4**	**831.1**
Non-Current Liabilities		
Long term Borrowings	277.7	467.6
Deferred Tax Liability	22.6	31.6
Long-term Provisions	4.2	5.5
Total Non-Current Liabilities	**304.5**	**504.7**
Current Liabilities		
Short-term Borrowings	442.3	568.9
Trade Payables	142.8	139.4
Other Current Liabilities	30.4	32.8
Short-term Provisions	5.5	8.1
Total Current Liabilities	**620.9**	**749.2**
Total Equity & Liabilities	**1568.9**	**2085.0**

Particulars (INR Mn)	FY25	FY26
Non-Current Assets		
Property Plant & Equipment	698.7	782.7
Intangible Assets	1.9	2.8
Capital Work in Progress	68.5	260.7
Intangible Assets under Development	-	0.375
Non Current Investments	6.4	35.3
Long Term Loans & Advances	63.7	60.5
Other Non-Current Assets	9.8	8.0
Total Non-Current Assets	**849.00**	**1150.4**
Current Assets		
Inventories	398.3	474.6
Trade Receivables	278.7	349.8
Cash & Cash Equivalents	21.4	87.7
Other Current Assets	21.5	22.5
Total Current Assets	**719.9**	**934.6**
Total Assets	**1568.9**	**2085.0**

KAKA® PVC PROFILE

KAKA INDUSTRIES LIMITED

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