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Affordable Robotic & Automation Limited

CIN: L29299PN2010PLC135298

Date: June 03, 2026

To, The Manager Listing department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001 BSE SCRIP CODE: 541402	To, The Manager Listing department NSE Limited “Exchange Plaza”, Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400051 NSE SYMBOL: AFFORDABLE
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Subject: Outcome with reference to Conference call with Investors and Analysts (Earning Call) held today i.e., Wednesday, June 03, 2026

Dear Sir/Ma'am

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and with reference to our earlier communication dated May 29, 2026 regarding the conference call with Investors and Analysts held today, i.e., Wednesday, June 03, 2026, please find enclosed herewith the Investor Presentation shared during the said call.

To access the video, click the link below:

<https://youtu.be/X9-2IYQBI6E>

The video will be available on our website www.arapl.co.in

We request you to kindly take the above information on your records.

Thank you.

Yours faithfully

For Affordable Robotic & Automation Limited

Milind Padole
Managing Director

Encl: As stated

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Automation Made Easy

ARAPL



ARAPL
"globalising automation"

AFFORDABLE ROBOTIC & AUTOMATION LIMITED

**EARNINGS
PRESENTATION**

FY 25-26

More than Automation, it's Transformation



Mission

To develop and implement cost-effective, high-performance automation solutions that optimize operations, drive measurable business impact, and create long-term stakeholder value.



Vision

To be a global leader in scalable automation and robotics, providing solutions that grow with evolving industrial and logistics needs.

At **ARAPL**, automation is just the beginning. Our real focus is on solving operational challenges, unlocking efficiency, and creating future-ready systems that grow with your business.

Company Overview



Fixed Robotic Solutions

ARAPL is the 1st robotic company to be listed in Indian stock exchange.

20 years since inception
State of the art facility covering 350,000 Sq .Ft. area

Parking systems for more than 14K cars installed in last decade.
Workforce of 400+.

Growth Trajectory:
Continuing growth target in current year

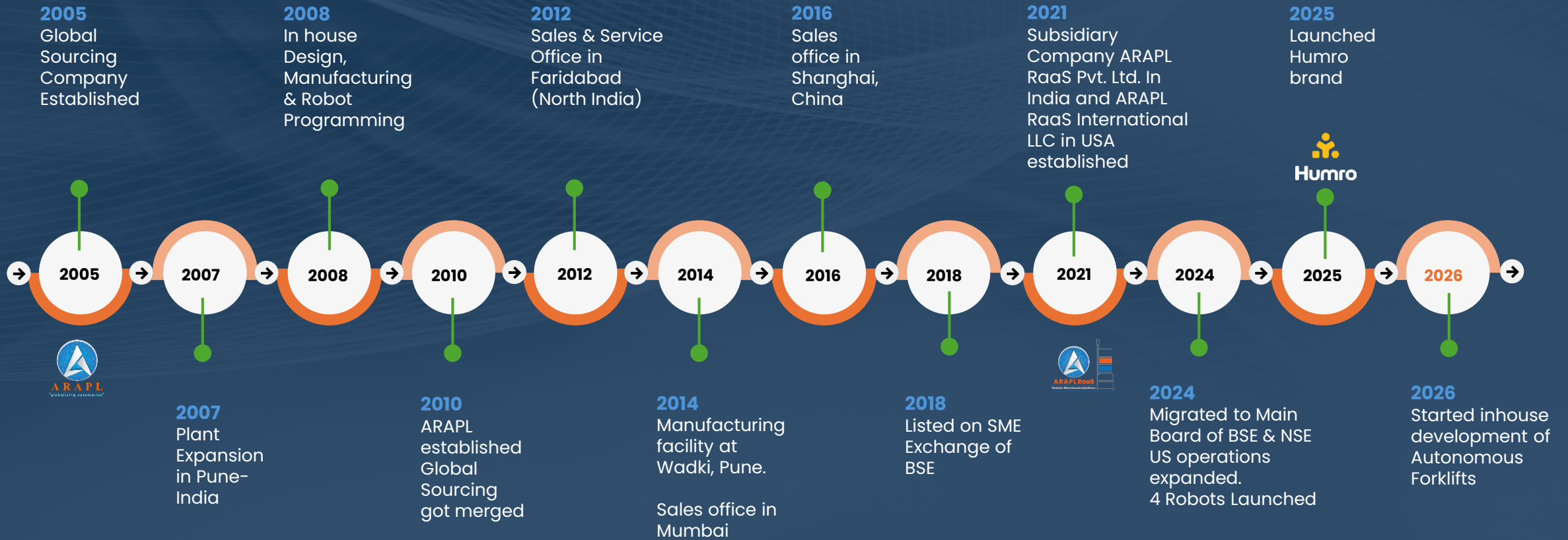


Mobile Robotic Solutions

Subsidiary of ARAPL
83% ARAPL Holdings
17% Investors + Co-founders

Warehouse Automation Products
Presence in USA & Europe

Our Journey



Our Solutions

DOMESTIC BUSINESS

Automated Robotic Welding

Automates the welding process to increase accuracy, enhance safety and reduces the through put time. These benefits make the robotic welding process a popular alternative to manual metal joining.



ARAPL

DOMESTIC BUSINESS

Robotic Multilevel Parking

Providing effective and efficient multi level car parking solutions for urban areas which are densely populated.



ARAPL

EXPORT BUSINESS

Warehouse Automation (as a subsidiary)

Warehouse Execution Systems and Robotic Agents built together, creating a unique operating system designed for robots-led fulfillment



HUMRO

Marquee Clientele

ARAPL



HUMRO



&
OTHER
FORTUNE500 COMPANIES

Financials

- ✓ A Transformation Year
- ✓ P&L – STANDALONE – FY25 & FY26
- ✓ P&L – CONSOLIDATED – FY25 & FY26



A Transformation Year

Disciplined Execution & Building the Next Growth Engine

WHAT WE DID IN FY'26



Selective Project Execution

- Prioritised high-quality, profitable projects over volume
- Execution excellence & risk-adjusted returns



Margin-Led Growth

- EBITDA margin expanded ~9% → ~14.5%
- PBT grew 17% despite lower revenues



Future Growth Investments

- Strengthened Humro robotics platform; ₹48 Cr secured
- Expanded engagement with Fortune 50 customers

TRANSFORMATION JOURNEY

Scale → Optimize → Accelerate

FY25 Revenue-Focused



FY26 Profitability & Foundation Building



FY27+ Scalable Revenue Growth

PROOF OF TRANSFORMATION

+550 bps

EBITDA Margin Expansion

+17%

PBT Growth

+16%

PAT Growth

₹48 Cr

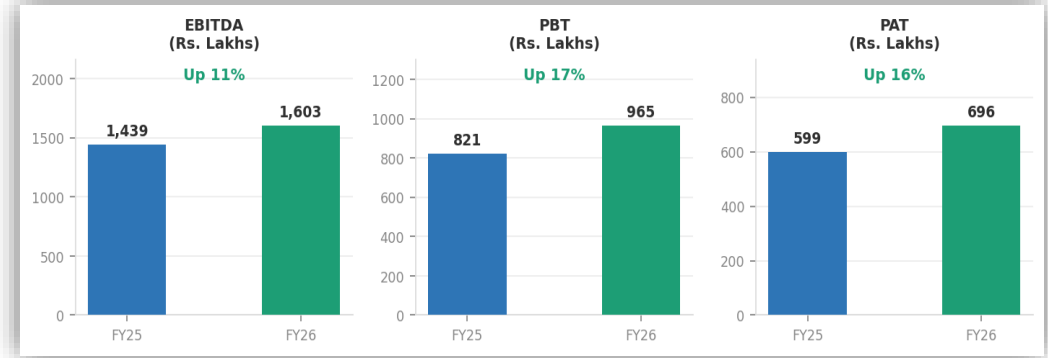
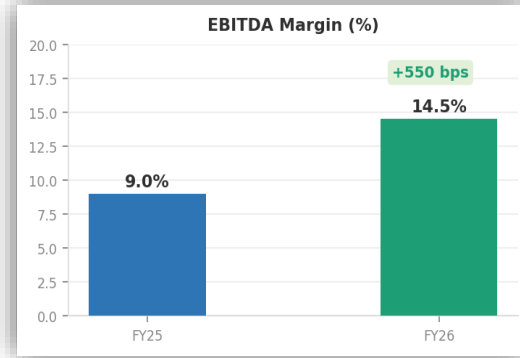
Strategic Investment in Humro

Initial deployments successfully executed in

Fortune 500 company

P&L-STANDALONE – FY25 & FY26

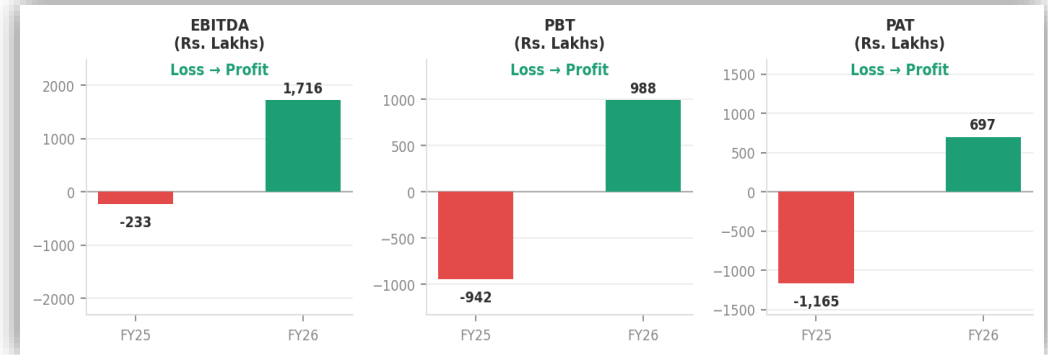
Turnaround to profitability



Standalone			
Particulars	12 Months Ended		Remarks
	Apr-25 to Mar-26	Apr-24 to Mar-25	
Total Income	11093.36	16068.86	Continued Growth
EBITDA	1602.55	1439.49	Growing Profit
EBIDTA Margin %	14.45%	8.96%	Profit Turnaround
Profit Before Tax	965.18	821.47	Growing Profit
Profit After Tax	695.90	598.59	Growing Profit
PAT Margin %	6.27%	3.73%	Profit Turnaround

P&L-CONSOLIDATED – FY25 & FY26

Loss to profitability



Consolidated			
Particulars	12 Months Ended		Remarks
	Apr-25 to Mar-26	Apr-24 to Mar-25	
Total Income	12095.89	16355.10	Continued Growth
EBITDA	1716.27	(233.49)	Loss to Profit
EBIDTA Margin %	14.19%	(1.43%)	Profit Turnaround
Profit Before Tax	988.19	(941.74)	Loss to Profit
Profit After Tax	697.11	(1,164.88)	Loss to Profit
PAT Margin %	5.76%	(7.12%)	Profit Turnaround

FY26 OPERATIONAL HIGHLIGHTS

TILL MARCH 2026

ARAPL

- Consolidated Net Revenue from Operations for FY26 stood at Rs.11,767 Lakhs, reflecting diversified revenue across group entities.
- Other Income for FY26 stood at Rs.329 Lakhs (vs Rs.99 Lakhs in FY25), comprising interest accrued on ODI Loan (Rs.130 Lakhs), GST provision reversal on a favorable appellate order (Rs.151 Lakhs), unrealized forex gain (Rs.21 Lakhs), and interest on deposits (Rs.23 Lakhs) – reflecting both one-time gains and strengthening treasury operations.
 - **EBITDA turned around from a loss of Rs.233 Lakhs to a profit of Rs.1,716 Lakhs – a swing of ~Rs.1,950 Lakhs.**
 - **EBITDA Margin at ~14.2% – achieved through decisive cost actions across all group entities.**
 - **PBT turned positive at Rs.988 Lakhs (vs loss of Rs.942 Lakhs) and PAT turned positive at Rs.697 Lakhs (vs loss of Rs.1,165 Lakhs in FY25).**
- Improved operating leverage visible as lower costs translated directly into higher margins.
- Total Expenses well-managed at **Rs.9,491 Lakhs** – materials, employee and overhead costs all optimized in line with operations.
- Demonstrates successful restructuring, tighter cost control, and improved execution, setting a stronger base for future growth
- **New customer acquisition** – As on 31st May 2026, our confirmed order book stands at approximately **Rs.12,716 Lakhs**. Out of this the new bookings of **Rs 1,955 Lakh** is added in this quarter.

ARAPL RaaS (Humro)

- ARAPL RAAS has signed a strategic investment of ₹48 Crore to build a world-class autonomous robotics business under the Humro brand. •
- Humro has secured early deployments with multiple Fortune 50 companies, with commercial engagements currently underway. These initial successes are expected to drive large-scale rollouts across their warehouse networks, creating a significant revenue opportunity for the Company. •
- Humro is also in advanced discussions for a strategic partnership in the United States, expected to accelerate growth in one of the world's largest robotics markets. The partnership would enable local inventory stocking in the US, reducing delivery lead times from ~4 months to ~15 days, strengthening customer acquisition and service capabilities, and supporting the Company's revenue targets for the year.

ORDER BOOKING STATUS

TILL MAY 2026

Order Booking Status as on 31.05.2026

Amount in INR Lakhs

Verticals	Opening as on 01.04.2025	New Booking	Closing as on 31.05.26
Automation	2696	1800	4496
Car Parking	8065	155	8220
Total	10791	1955	12716

Disclaimer

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

Thank You!

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