



**"Asia's Pioneering Hospitality Chain of
Environmentally Sensitive 5 Star Hotels & Resorts"**

August 11, 2026

To,
Listing Department
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001.

To,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra –Kurla Complex,
Bandra (E), Mumbai – 400051.

Code: 526668
ISIN: INE967C01018

Symbol: KAMATHOTEL

Sub: Submission of Investors Presentation of Q1-FY2026-27

Dear Sir / Madam,

Pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015, as amended, please find enclosed herewith, the copy of the Investor presentation with respect to Unaudited Standalone & Consolidated Financial Results of the Company for the First Quarter ended June 30, 2026, for your reference.

Kindly take the above on record.

Thanking you,

Yours faithfully,
For Kamat Hotels (India) Limited

Nikhil Singh
Company Secretary & Compliance Officer

Encl a/a.

REGD OFF.: 70-C, Nehru Road, Vile Parle (East), Mumbai - 400 099, India. Tel.:022 2616 4000, Fax :022 2616 4203
Email-Id : cs@khil.com | Website: www.khil.com | CIN: L55101MH1986PLC039307





EARNINGS PRESENTATION

Q1 - FY27



7+
Decades
of Presence in India



24
Properties
1,950+ Keys
9 States / U.T.
5 Brands



7
New Properties
620+ Keys in pipeline
5 States
1 Brand



ARR at group level
INR 5,678
Occupancy
66%



Brand Loyalty
(61% of our sales come
from repeat customers.)



**Significant
Improvement**
Turned around Robust
Capital Structure



3rd
Generation
Entrepreneur



Debt
substantially reduced
since FY24



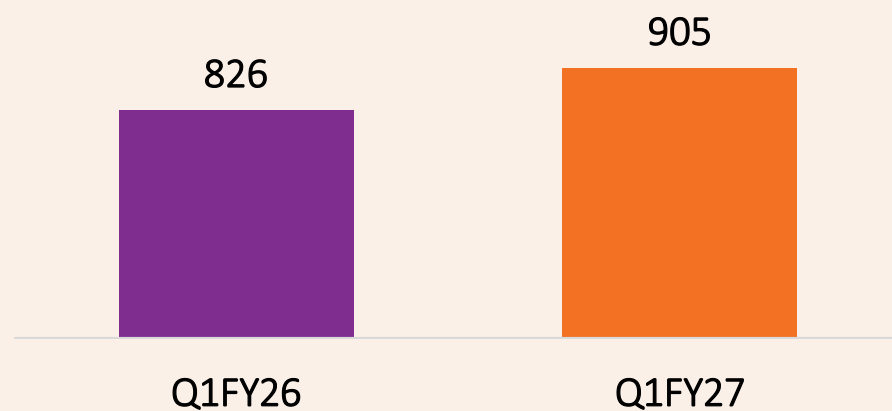
Q1-FY27 FINANCIAL OVERVIEW



Q1-FY27 CONSOLIDATED PERFORMANCE

All Figures are in (INR Mn)

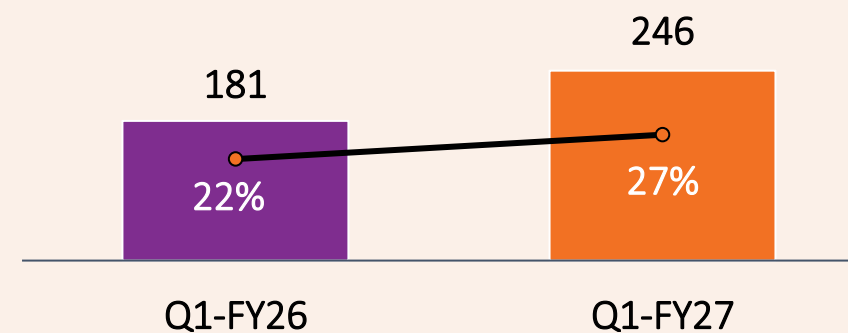
Revenue *



Growth:

- Y-o-Y: 10%

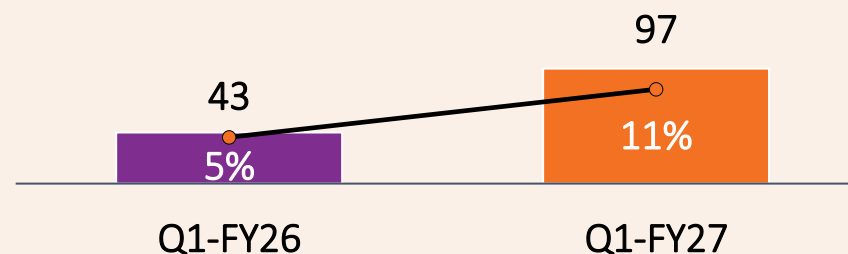
EBITDA ** & EBITDA Margins (%)



Growth:

- Y-o-Y: 36%

PAT



Growth:

- Y-o-Y: 126%

*, ** Note: On a same-store basis, excluding the impact of the closure of IRA Mumbai (effective April 1, 2026) and the addition of four new hotels namely Orchid Panchagani and Rishikesh, IRA by Orchid in Hyderabad and Bhavnagar during Q1FY27, revenue grew by 17% and EBITDA grew by 21%.

KEY OPERATIONAL METRICS

ARR (INR)	Q1-FY27	Q1-FY26	Y-o-Y
Orchid	6,020	6,338	(5)%
IRA by Orchid	4,058	5,416	(25)%
Lotus	5,816	5,514	6%
Fort JadhavGADH	8,560	8,051	6%

Occupancy Rate (%)	Q1-FY27	Q1-FY26	Y-o-Y
Orchid	70%	56%	25%
IRA by Orchid	62%	74%	(16)%
Lotus	65%	59%	10%
Fort JadhavGadh	32%	30%	7%

RevPar (INR)	Q1-FY27	Q1-FY26	Y-o-Y
Orchid	4,192	3,549	18%
IRA by Orchid	2,528	4,008	(37)%
Lotus	3,806	3,253	17%
Fort JadhavGadh	2,280	2,415	(6)%

* Note: Excluding IRA by Orchid Mumbai, ARR of IRA by Orchid portfolio was INR 4,069 and RevPar was INR 2,466. adjusting this IRA by Orchid portfolio ARR was flat on YoY basis, and RevPar has increased by 3%.

BUSINESS HIGHLIGHTS

1. Opened IRA by Orchid, Bhavnagar, a 50-key leased property, strengthening KHIL's presence in Gujarat and catering to business, leisure and pilgrimage demand.
2. Signed an agreement to manage a 63-key Orchid hotel in Dwarka, Gujarat, with the property expected to be operational by December 2026, targeting rising pilgrimage and leisure demand.
3. Occupancy for Q1-FY27 improved to 66% compared to 55% in the same quarter last year, due to strong domestic leisure travel and MICE events.
4. Profitability strengthened significantly, with EBITDA margin expanding 530 Bps YoY to 27% and PAT margin improving 559 Bps YoY to 11% in Q1 FY27, reflecting stronger margin conversion.
5. Average Room Rate (ARR) moderated during the quarter, primarily due to the addition of newly operational properties, which are currently in the ramp-up phase.

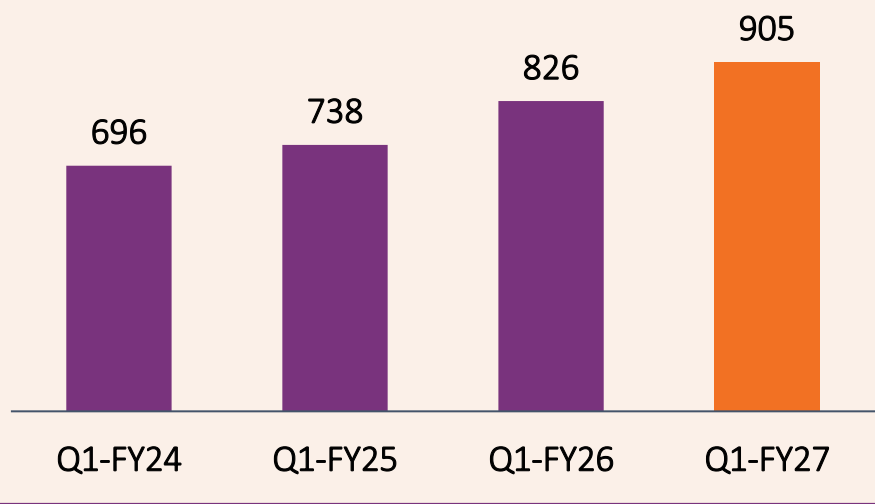
QUARTERLY CONDOLIDATED FINANCIAL PERFORMANCE

INCOME STATEMENT (INR Mn)	Q1-FY27	Q1-FY26	Y-o-Y
Operational Income	905	826	10%
Total Expenses	659	645	2%
EBITDA	246	181	36%
<i>EBITDA Margins (%)</i>	<i>27%</i>	<i>22%</i>	<i>530 Bps</i>
Depreciation	77	64	20%
Finance Cost	59	60	(2)%
Other Income	26	18	44%
Profit before share of profit /(loss) of associate	136	75	81%
Share of Profit /(loss) of associate	-	-	NA
Profit before exceptional items	136	75	81%
Exceptional items	-	4	NA
PBT	136	79	72%
Tax	39	36	8%
Profit After Tax	97	43	126%
<i>PAT Margins (%)</i>	<i>11%</i>	<i>5%</i>	<i>559 Bps</i>
Diluted EPS (INR)	3.19	1.42	125%

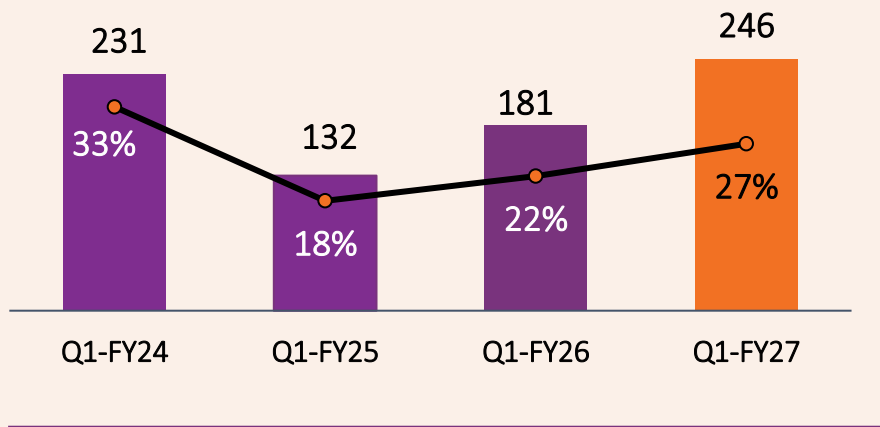
CONSOLIDATED QUARTERLY FINANCIAL PERFORMANCE

All Figures are in (INR Mn)

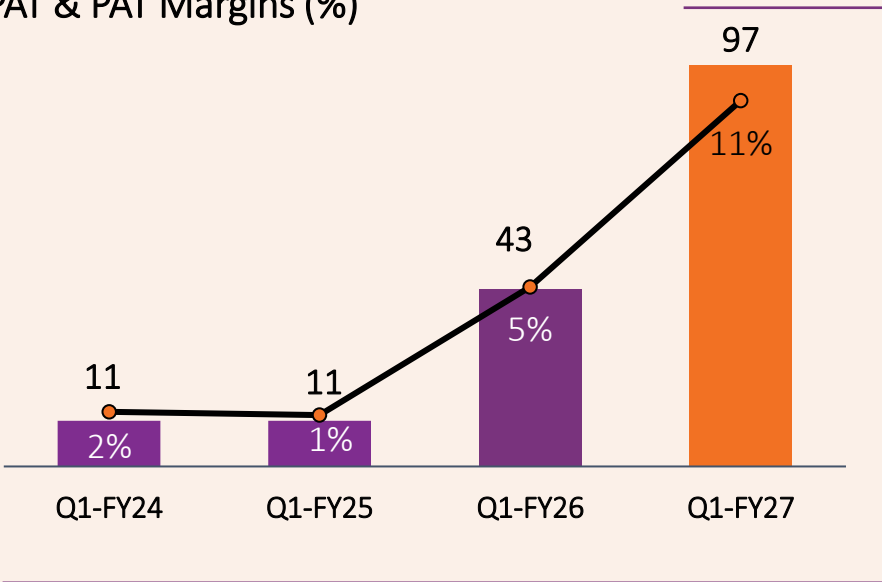
Operational Revenue



EBITDA & EBITDA Margins (%)



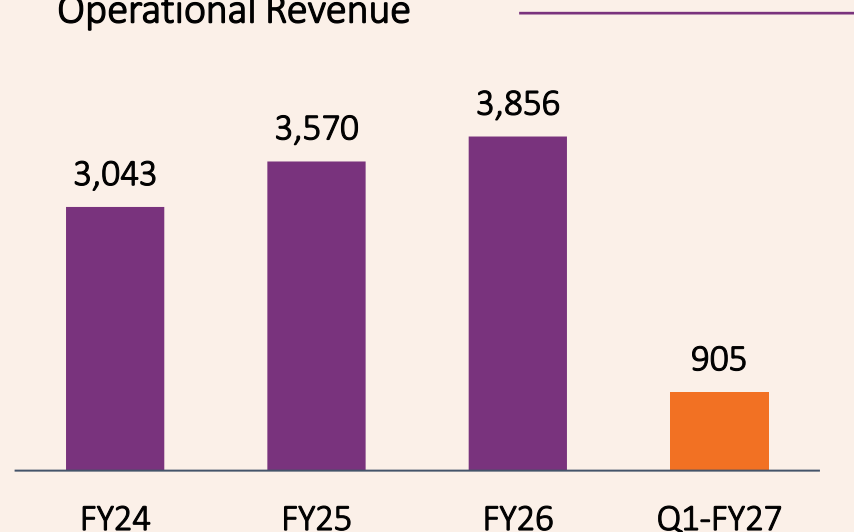
PAT & PAT Margins (%)



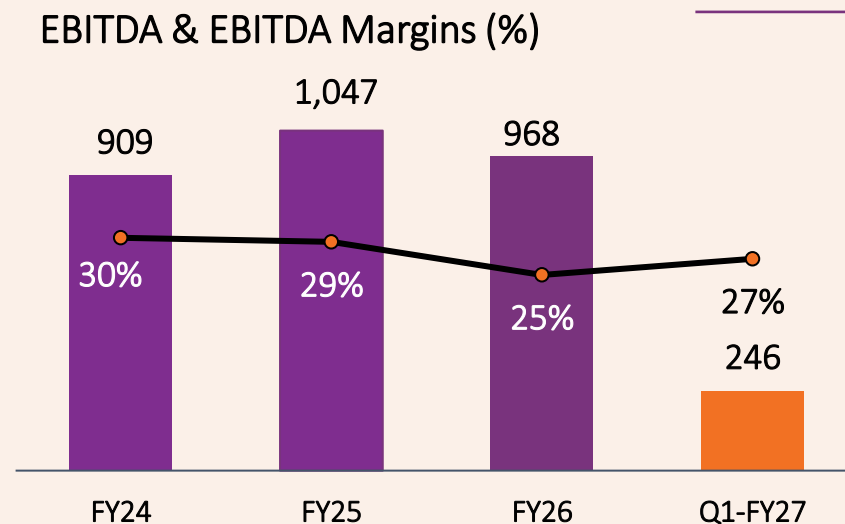
HISTORICAL CONSOLIDATED FINANCIAL HIGHLIGHTS

All Figures are in (INR Mn)

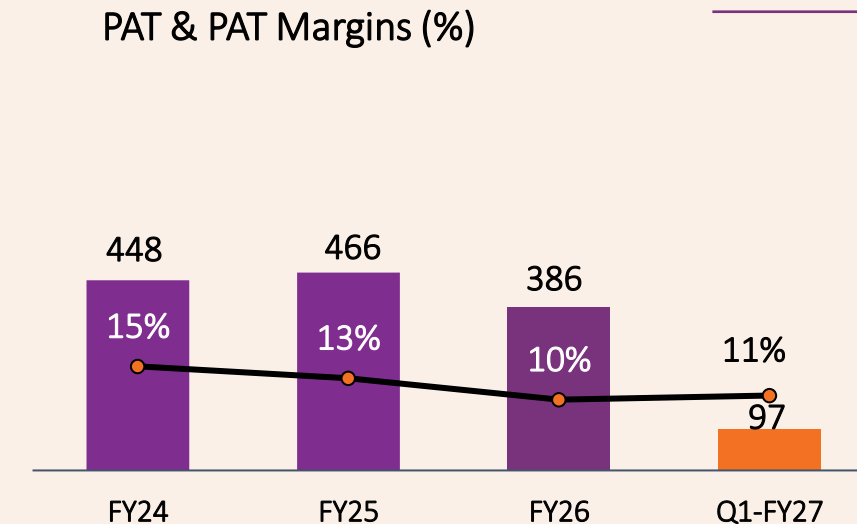
Operational Revenue



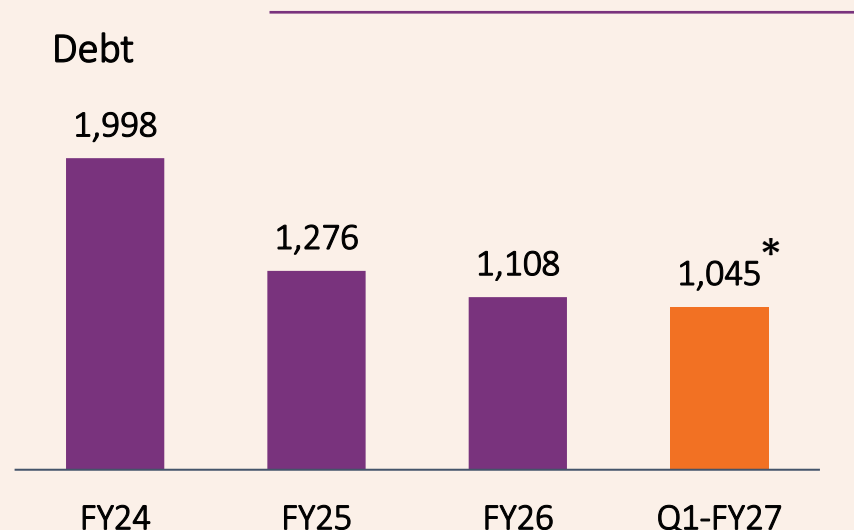
EBITDA & EBITDA Margins (%)



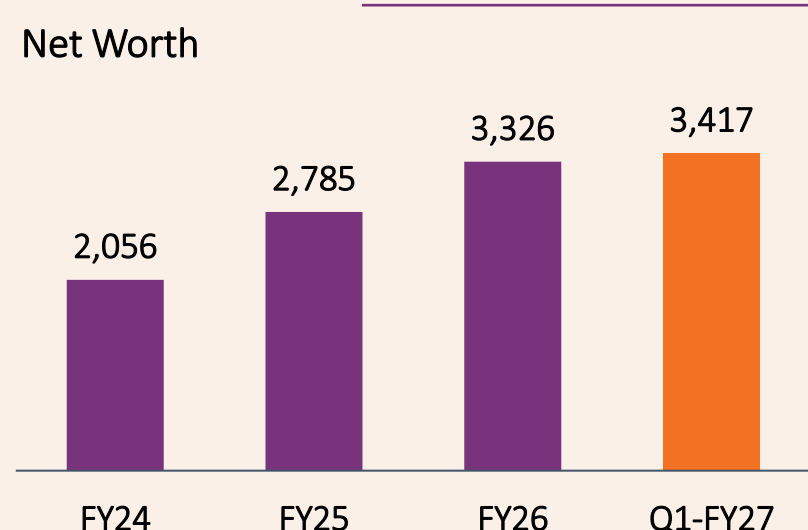
PAT & PAT Margins (%)



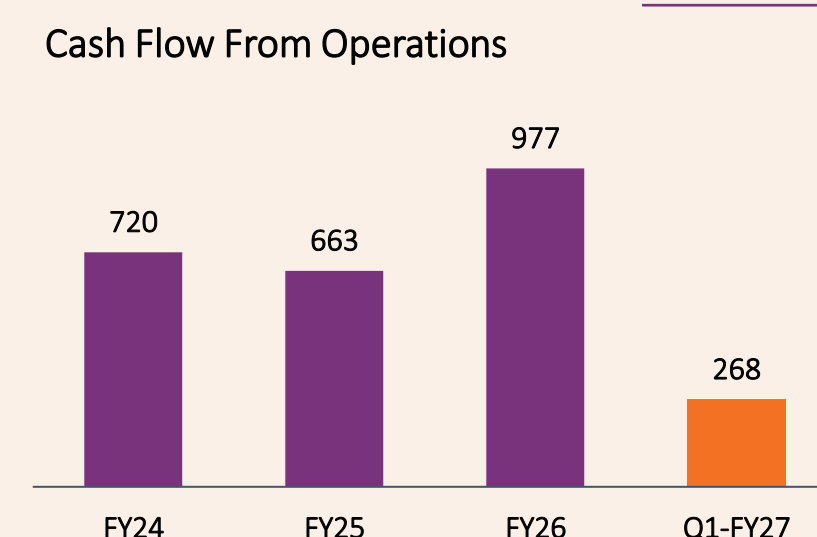
Debt



Net Worth



Cash Flow From Operations



* Note: The Company has cash & cash equivalent and fixed deposit of INR 662 Mn adjusting for these, net debt stands at INR 383 Mn.



STRATEGIC OVERVIEW



UPCOMING PROPERTIES

Region 	Brand 	Type 	Number of Rooms 	Opening Date 
Gwalior	Orchid	Leased	50	November 2026
Dehradun	Orchid	Leased	96	December 2026
Dwarka	Orchid	Managed	63	December 2026
Nashik	Orchid	Managed	57	December 2026
Rishikesh	Orchid	Revenue Sharing	44	March 2027
Mandavi Kutch	Orchid	Managed	155	December 2027
Puri	Orchid	Leased	156	December 2029

OUTLOOK



Focus on Topline growth through Optimal REVPAR and newer projects in pipeline



Enhancing unit level operation efficiency by focusing cost optimization



Focus on Digitization and strengthen its digital media sales and online marketing



Further strengthen the Brand portfolio, leveraging distribution channels and expanding presence across the country with focus on high growth cities.



Deploy Capital judiciously for growth



STRENGTHS-LED GROWTH STRATEGY

OUR CORE STRENGTHS



Diverse Portfolio

Where Every Stay Tells a Story

**Business Hotels | Luxury Resorts
Heritage Properties**



Strong F&B Brands

Culinary Experiences.
Crafted with Passion.



Orchid Brand Reach

Present in 9+ States.
Expanding Further.



Customer-Centricity

Feedback-Driven Excellence
Integrated Feedback Loop
Ensuring Exceptional Service



Cost Efficiency

Conservation-Driven Savings
Sustainable Practices
Lowering Operating Costs

GROWTH ROADMAP



Geographic Expansion

Metros | Tier-2/3 Cities |
Pilgrimage & Leisure Circuits



Asset-Light Model

Expanding Footprint.
Leases | Revenue Sharing |
Management Contracts
Targeting 30%+ EBITDA Margins



Digitalization & Revenue

Driving Growth Through Tech
Digital Media Sales | Online
Marketing | Automation



Sustainability-Led

Eco-Conscious Operations as a
Core Strength
Green Practices Across All
New Properties



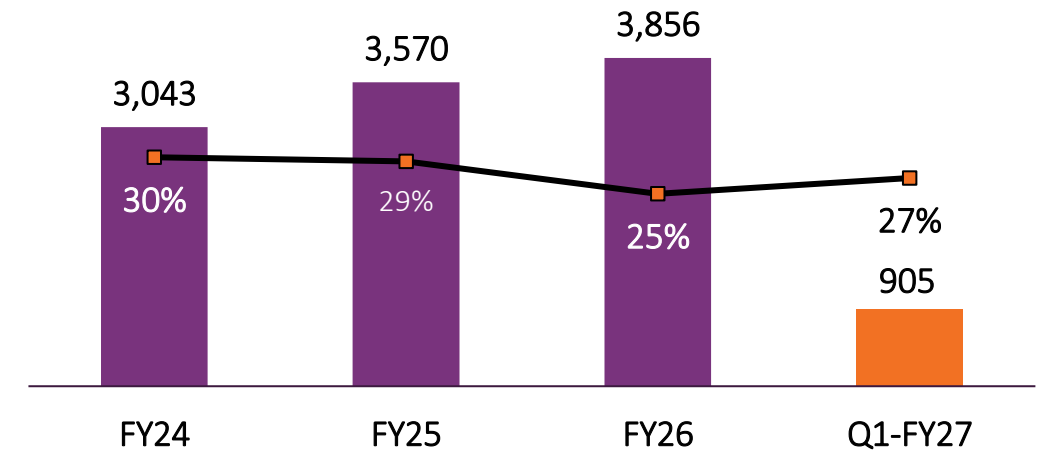
COMPANY OVERVIEW



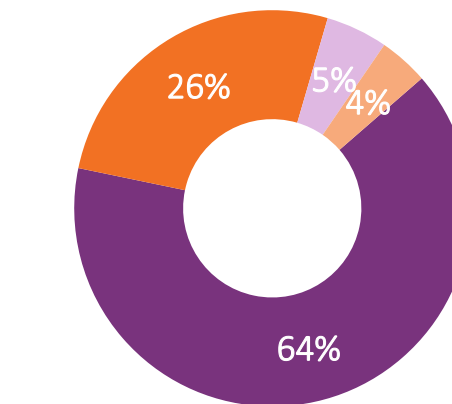
COMPANY OVERVIEW

- Kamat Hotels (India) Limited (KHIL) was incorporated on March 21, 1986, by Dr. Vithal Venketesh Kamat and currently is being successfully lead by 3rd generation hotelier Mr. Vishal Vithal Kamat
- Operates in various categories from luxury to value for money categories across India.
- Diverse brand portfolio having a premium brand like The Orchid, Fort JadhavGadh, Mahodadhi Palace, Toyam and mid-premium brands like Lotus Resorts and IRA by Orchid
- The 'Orchid' brand is Asia's 1st chain of 5-star Environment Sensitive Hotel which has won over 95 National & International awards
- KHIL continues to consistently explore the prospective properties, upgradation and renovations of existing properties with an aim to keep the property in excellent conditions, providing superior ambience and comfort to its customers
- The company primarily uses an approach of lease properties, Revenue Sharing Basis and Management Contracts to grow its presence

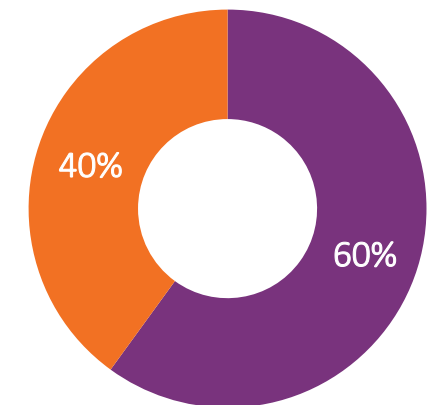
Operational Revenue (INR Mn) & EBITDA Margins (%)



Revenue Mix By Hotels^



Revenue Mix by Category^



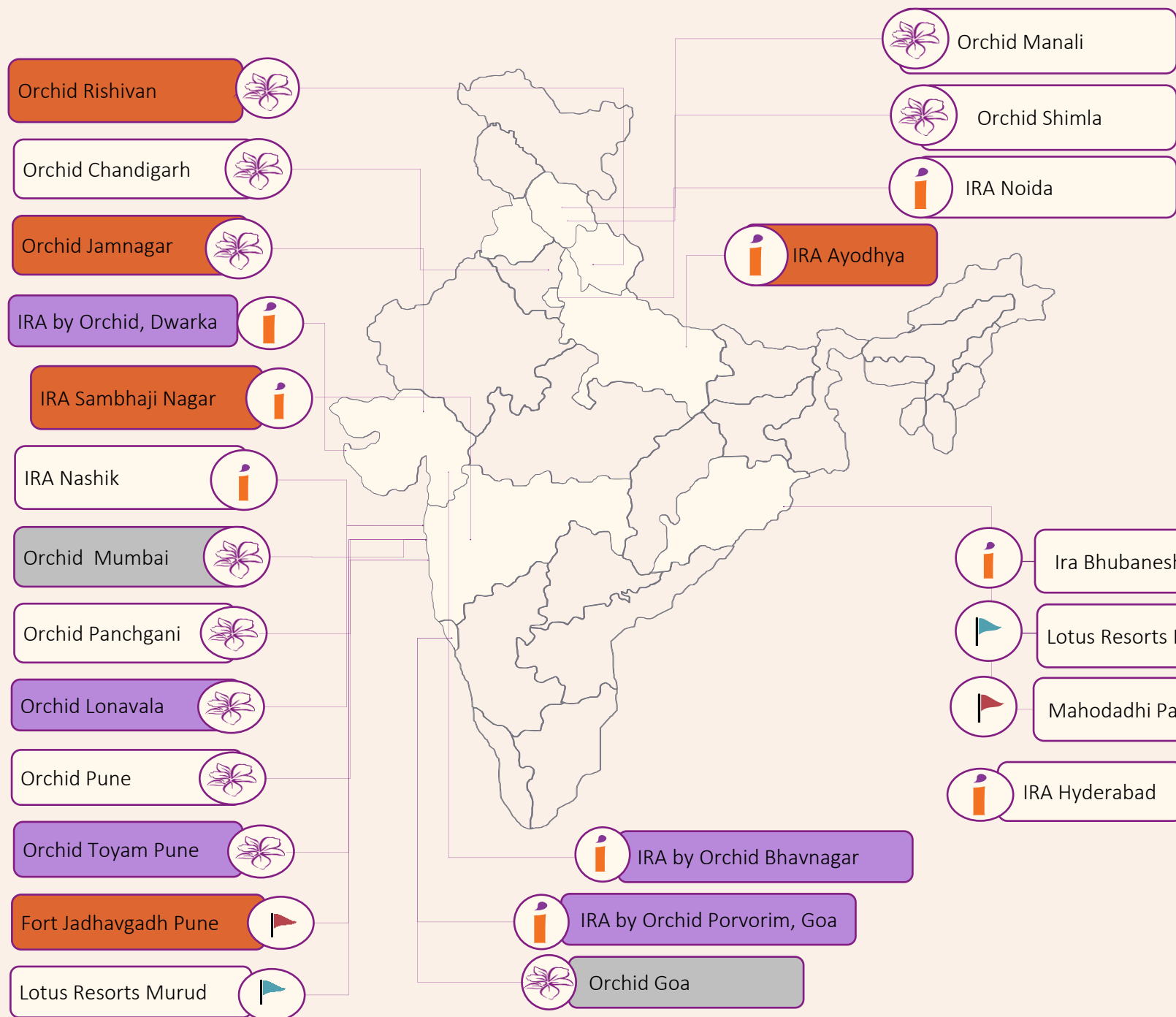
Orchid
Lotus Resorts

Ira by Orchid
Heritage Hotels

Room Revenue
Food & Beverage

^ As of FY26

PRESENCE ACROSS INDIA



Leased Hotels

Managed Hotel

Free Hold Hotels (Own)

Revenue Share Hotels



BRAND PORTFOLIO



STRATEGIC BRAND PORTFOLIO

The Orchid |

Asia's First Ecotel Chain

Rooted in Sustainability, Reaching for Excellence

Our Locations:

Mumbai | Pune | Chandigarh | Rishikesh |
Panchgani | Shimla | Manali | Goa | Jamnagar

Toyam by Orchid |

Wellness & Lifestyle

Luxury Wellness Retreats Nurturing Body,
Mind & Soul



IRA by Orchid |

Mid Scale Premium Hotels

Next-Gen Hospitality for the Smart Traveller

Rapidly Expanding Across:

Metros | Pilgrimage Destinations | Tier-2
Cities

Heritage & Leisure |

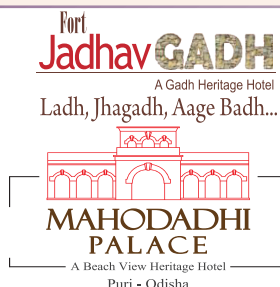
Experiential

Immersive Journeys. Timeless Destinations.

Unique Cultural Stays:

Fort JadhavGadh | Mahodadhi Palace | Lotus
Eco Beach Resorts

BRAND-WISE PROPERTY PORTFOLIO



No. of years	27+	16+	Launched in July 2023	12+	Launched in July 2024
Market Segment	Premium	Premium	Mid-Premium	Mid-Premium	Premium
No. of Properties	10	2	9	2	1
No. of Keys	1,309	91	464	73	21
Free Hold Hotels (Own)	2	-	-	-	-
Leased Hotels	4	1	5	2	-
Revenue Share Hotels	2	1	2	-	-
Managed Hotels	2	-	2	-	1

BOARD MEMBERS



Dr. Vithal Venketesh Kamat,
Executive Chairman and
Managing Director

Dr. Vithal Venketesh Kamat, Chairman and the “Golden Peacock Award.” Managing Director of Kamat Hotels (India) Limited, has over 38 years of experience in hospitality. He is celebrated for his work in green hotels and has received awards including the “Best CEO of Industry Award” and the “Golden Peacock Award.”



Mr. Vishal Vithal Kamat,
Executive Director

Mr. Vishal Vithal Kamat, Executive Director of Kamat Hotels (India) Limited, has 20+ years of hospitality experience. A science graduate with a Hotel Management specialization, he oversees operations and performance across the Company's brands, including ‘The Orchid’ and ‘Fort JadhavGadh.’



Ms. Vidita Vithal Kamat,
Non-Executive Non-
Independent Director

Ms. Vidita Vithal Kamat has been inducted on the Board w.e.f. 29th September 2020. She has a B.com graduate from Mumbai University and Diploma in Craft Course. She has an experience of about 10 years in the Bakery and Confectionary industry.



Mr. Sanjeev Rajgarhia,
Independent Director

Mr. Sanjeev Badriprasad Rajgarhia joined the Board on August 28, 2020. He holds a B.com from Mumbai University and various diplomas in Pharmaceutical Business Management, Shipping Management, and Intellectual Property Rights. With 37 years in the pharmaceutical active ingredient supply business,



**Mr. Vilas Ramchandra
Koranne,**
Independent Director

Mr. Koranne is B. E. (Civil) Bombay University passed in the year 1976. Worked in M.C. G. M. post of Sub Engineer, Asst. Engineer and Deputy Chief Engineer for 33 years. He was appointed as a Non-Executive Independent Director (Additional Director) on the Board of the Company w.e.f. 29th June, 2021.

BOARD MEMBERS



Mrs. Harinder Pal Kaur,
Independent Director

Mrs. Harinder Pal Kaur has an M.A (Economics) from Mumbai University with over 14 years of experience in coordinating hospitality projects for environmentally sustainable design & operational practices. She is now teaching at college & university levels and practicing wholistic healing & wholistic nutrition.



Mr. Ramnath P. Sarang,
Independent Director

Mr. Ramnath Sarang is B. COM Graduate (Hons) with a varied and rich professional experience. With more than 25 years of experience in the Hospitality Industry, he was appointed as a Non-Executive Independent Director (Additional Director) on the Board of the Company w.e.f. 27th May 2019.



Mr. Tej Mayur
Contractor,
Independent Director

Mr. Tej Mayur Contractor joined the Board on May 27, 2023. He holds a B.com from H.R. College, an MBA from S.P. Jain Institute, and various diplomas in freight forwarding. He is a trainer with several institutes and holds prominent roles including Chairman of the Advisory Body on IT at FIATA and President of the Indian Institute of Freight Forwarders. He is also involved in legal and logistics advisory at FIATA and chairs the Shipping Line Committee of the Brihanmumbai Customs Brokers Association.



Mr. Ajit Naik,
Independent
Director

Mr. Ajit Naik, inducted onto the Board on May 27, 2023, has 25 years of experience in financial corporations and consumer-focused organizations, plus 5 years as an entrepreneur. An MBA from the University of Pune, he has worked with ICICI Bank and Birla Sun Life Insurance. As Managing Director of M/s Entity Developers Pvt Ltd, he oversees the development of a residential tower. He also offers consulting services to SMEs and NGOs, focusing on customer-centric strategies.



Mr. Kaushal K. Biyani,
Non-Executive Non-
Independent Director

Mr. Kaushal K. Biyani is a B.Com graduate from Narsee Monjee College of Commerce and Economics and a Chartered Accountant, earning an impressive All India Rank of 22 (AIR-22). With over 16 years of extensive experience, he currently leads the structured credit business. Previously, he worked with well-known organisations like Ernst & Young and the Essar Group.

CORE MANAGEMENT TEAM



Mr. Milind Wadekar
CFO Kamat Group

30+ years of professional experience in Finance, Business Strategy, Treasury, Taxation, Risk Management and Investor Relations. A Charter Accountant, he previously served as Executive Vice President – Finance & Investor Relations at Ventive Hospitality and CFO at Chalet Hotels.



Mr. Nikhil Singh
Group General Manager
Company Secretary & Compliance
Officer

10+ years of professional experience seasoned governance professional expertise in corporate secretarial and legal frameworks. He steers the secretarial function at Kamat Hotels (India) Limited, ensuring absolute alignment with SEBI mandates, statutory listings, and corporate disclosures. Dedicated to robust shareholder stewardship, his compliance track record includes key tenures at Fino Payments Bank, MobiKwik, and DEN Networks.



Mr. Varun Sahni
Senior Vice President
Operations

28+ years of experience in hospitality industry (operations & sales)



Mr. Sanjeev Advani
Vice President of
Sales

31+ years of experience as Hospitality professional. He was Director of Sales at Lemon Tree Hotels



Mr. Shailesh Bhagwat
Group IT Head

28+ years of experience IT and project management in the hospitality industry

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Mr. Anuj Sonpal

Valorem Advisors

Tel: +91-22-3507-5100

Email: kamat@valoremadvisors.com

To access the Investor Kit link and/or request a meeting click here: <http://valoremadvisors.com/kamat>

THANK YOU

