Date: 21/08/2026

To,

National Stock Exchange of India Limited Listing Department, Exchange Plaza, Bandra Kurla Complex, Bandra (E) Mumbai-400051	**The Bombay Stock Exchange,** Department of Corporate Services 25th Floor, P.J. Towers, Dalal Street, Mumbai- 400001

Subject:- Corporate Presentation

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015, we hereby enclose a copy of Corporate Presentation for your information.

The said Investor Presentation will thereafter be uploaded on Company's website at www.confidencegroup.co

This information is submitted to you pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015.

Thanking you!

Yours faithfully,

For CONFIDENCE PETROLEUM INDIA LIMITED

Prity Pramod Bhabhra Digitally signed by Prity Pramod Bhabhra

Prity Bhabhra
Company Secretary

CONFIDENCE PETROLEUM INDIA LIMITED

Corporate Presentation

Disclosures

This presentation is for informational purposes only and does not constitute an offer, solicitation, or advertisement for the purchase or sale of any security of Confidence Petroleum India Limited ("the Company"). It should not be relied upon for any contract or commitment. The presentation includes forward-looking statements subject to risks and uncertainties that may cause actual results to differ. Opinions, estimates, and projections are as of the date of the presentation and may change. The Company has prepared all information herein and none has been independently verified. No representation, warranty, or liability is accepted for the accuracy or completeness of the content. Distribution of this document may be restricted by law in certain jurisdictions; recipients should be aware of and comply with any such restrictions.

CONFIDENCE PETROLEUM INDIA LTD.

Established in
1994

Listed on
NSE & BSE

Leading LPG Parallel Marketer in India.

A fully integrated LPG and CNG solutions provider.

Committed to providing clean and green energy solutions to individuals, businesses, and communities.

Anchored in customer trust, environmental sustainability, and operational excellence.

VISION

- To ensure that every citizen and commercial entity has access to clean and green fuel.
- To remain guided by sustainability and innovation as core principles.
- To rapidly strengthen our leadership in the energy sector and emerge as the country's largest integrated energy provider.

MISSION

- To be the most cost-competitive and highest-quality LPG & CNG solution provider in the Indian energy market.
- To achieve excellence through the dedication and expertise of our skilled professionals.
- Strong infrastructure that drives efficiency, performance, and sustainable growth.

30 Glorious Years of LPG Business

A TEAM BACKED BY EXTENSIVE INDUSTRY EXPERIENCE

NITIN KHARA
Chairman & Managing Director

ELESH KHARA
Director - Cylinder Manufacturing

JITENDRA JAIN
President - Accounts & Finance

SATISH CHANDAK
President - Corporate

YATIN KHARA
President - High Pressure Cylinder Manufacturing

ANAND CHANDAK
President - Auto LPG

RAJASHREE TELHARKAR
Chief Marketing Officer - Packed Cylinder Division

30 Glorious Years of LPG Business

Moving with Confidence

GROWTH DRIVERS

01

Sustainable Growth Platform

By aligning with India's energy transition and evolving ESG expectations, CPIL is well positioned to capitalize on emerging green energy opportunities and create long-term sustainable value.

02

Supply Chain Excellence

478+ LPG tankers, strategic bottling plants, and an extensive dealer network ensure reliable supply and sustainable margin growth.

03

Network Scale & Cost Efficiency

Strategically located infrastructure and a nationwide network drive reliable supply and cost leadership.

04

Direct LPG Sourcing & Blending

Integrated sourcing and blending capabilities enhance product customization, cost competitiveness, and customer stickiness.

05

Import & Procurement Advantage

Diversified global sourcing ensures cost-efficient procurement, reliable supply, and stable margins.

INVESTMENT PILLARS

Strategic Growth Catalysts

Driven by a powerful combination of rapid urbanisation, rising household incomes, expanding middle class, and strong government policy support, India's LPG demand is growing at a pace that no other large economy can match. By 2030, India is projected to surpass every other nation to become the world's largest LPG market by volume.

End-to-End Operational Excellence

An integrated value chain covering procurement, logistics, blending, manufacturing, and distribution enables Confidence Petroleum to optimize costs, improve operational efficiency, ensure reliable supply, and maintain stable margins through changing market conditions.

Financial Discipline & Growth

Strong financial discipline and operational efficiency provide the foundation for scalable growth, continuous reinvestment, and consistent value creation across business cycles.

Competitive Differentiation

Continuous investments in technology, sustainability, and customer experience enhance operational efficiency, strengthen ESG positioning, and deepen customer relationships. These strategic initiatives reinforce competitive differentiation, accelerate market share gains, and create a resilient platform for sustainable long-term shareholder value.

Our Seamlessly Integrated Roadmap

30 Glorious Years of LPG Business

Confidence

LPG DIVISION

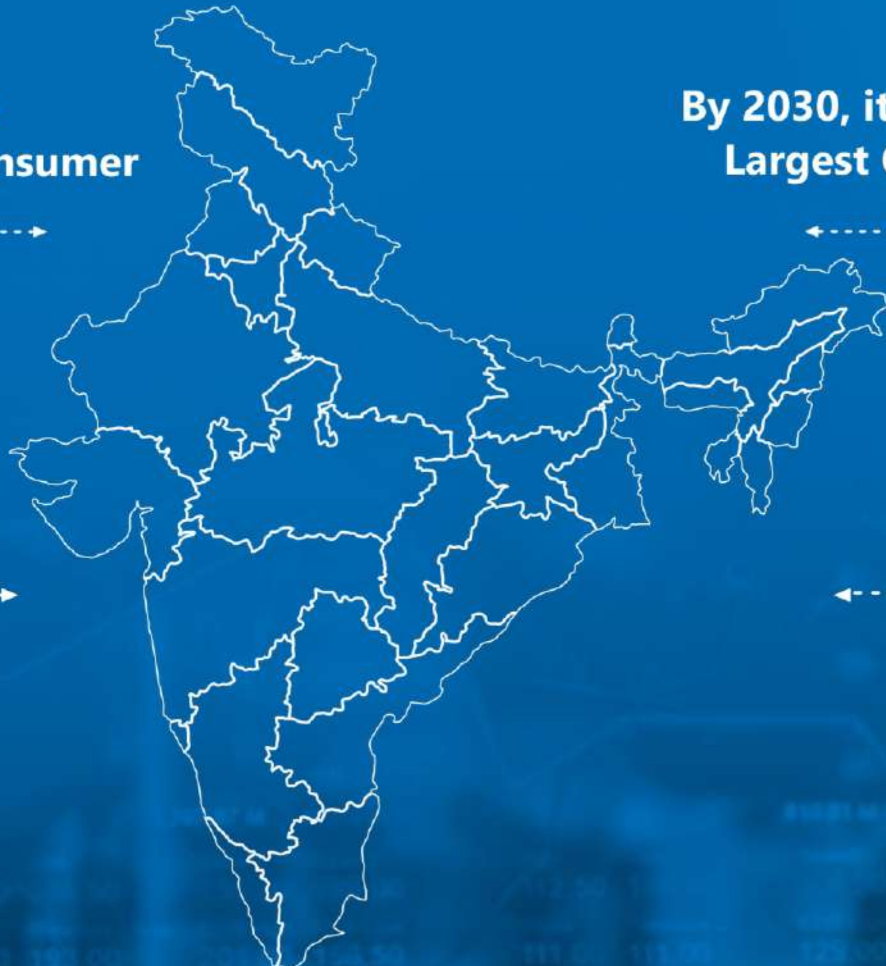
30 Glorious Years of LPG Business

Confidence

India's LPG Market Scenario

India is the world's 3rd Largest LPG Consumer

By 2030, it is Expected to the Largest Consumer Globally



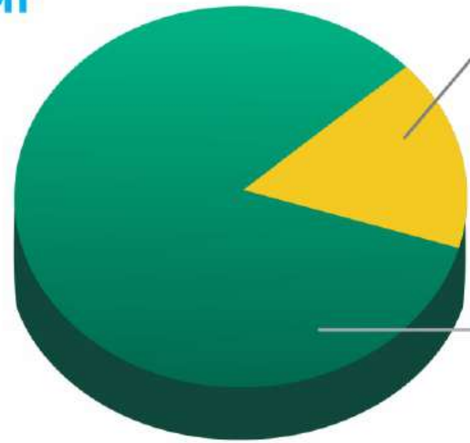
Current Market Size of LPG in India is approx. 35.04 MMT

Market is Expected to Reach 40 - 42 MMT by FY 2030

Note : Reference - LPG Profile Report (FY 2025-2026) https://ppac.gov.in/download.php?file=menu/1778906195_LPG_Profile_Report_Q4%20FY%202025-26_Web%20Version.pdf

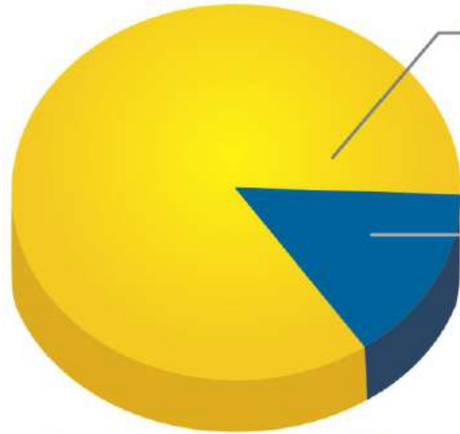
Indian LPG Market

Cumulative Sales
35045 TMT



PM's Sales
2089 TMT
6%

OMC Sales
32956 TMT
94%

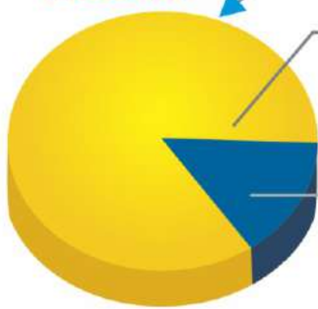


Other PM's Sales
1404 TMT
67%

CPIL Sales
685 TMT
33%

Cumulative PM's Sales
No. of PM's - 105
2089 TMT

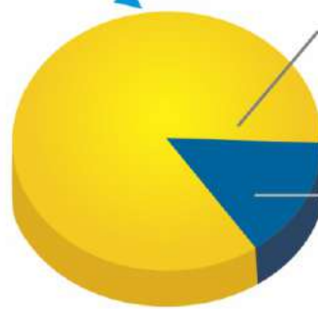
Cumulative PCD & Bulk Sales
1836 TMT



Other PM's Sales
1228 TMT
67%

CPIL Sales
608 TMT
33%

Cumulative Auto LPG Sales
253 TMT



Other PM's Sales
176 TMT
70%

CPIL Sales
77 TMT
30%

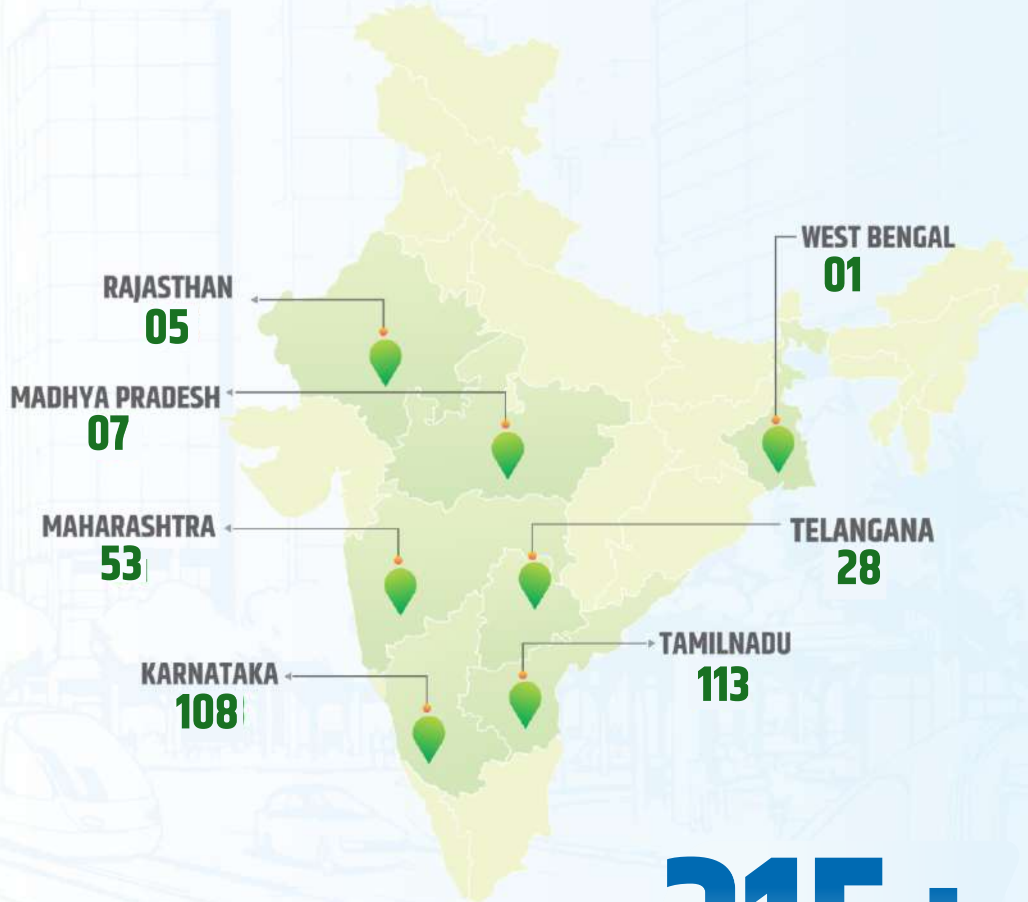
AUTO LPG DISPENSING STATIONS

Auto LPG Dispensing Stations

Confidence Petroleum proudly owns and operates 315+ Auto LPG Dispensing Stations across India, making us the first parallel marketer in this segment.

Auto LPG is a clean, environmentally friendly fuel that is not only easily accessible but also significantly more cost-effective compared to conventional carbon-based fuels.

We are actively working towards expanding our network to 500 stations, with a clear vision to position Auto LPG as the most economical and sustainable alternative for vehicular fuel in India.



315+
AUTO LPG DISPENSING STATIONS

AUTO LPG - COMPETITIVE EDGE

- No Middle-Men and Efficient Supply Chain
- 68+ LPG Bottling Plants and 315+ Auto LPG Stations to Support the Growth
- Hub and Spoke Model For Distribution
- Focused Approach Towards Auto LPG
- Direct Company Owned Operations Resulting in Higher Profitability
- Uninterrupted Dispensing Operation
- Quicker Decision Resulting to Faster Growth

PROFITABILITY

ABILITY TO CAPTURE LARGER MARKET SHARE

UNINTERRUPTED & TIMELY SERVICE

COMPETITIVE PRICE TO CUSTOMERS

HIGH GROWTH

CUSTOMER CENTRIC


30 Glorious Years of LPG Business
Confidence
PACKED CYLINDER DIVISION
Bring Joy to your Cooking Only with GoGas
go gas
10 KG
22 KG
19 KG
19 KG
33 KG
425 KG

Packed Cylinder Division

The first parallel marketer to establish a Pan-India presence.

SEGMENTS SERVED

LPG Retail: Supports an extensive dealer network of 3150+.

D2C Segment:

- Directly serves HoReCa (Hotels, Restaurants, Cafes) sector.
- Specialized direct model for this growing market.

Bulk LPG: Supplies industrial processes.

Domestic LPG: Meets household needs.

INNOVATIVE SOLUTIONS

425 kg Shaktiman Cylinders: Designed for industrial use.

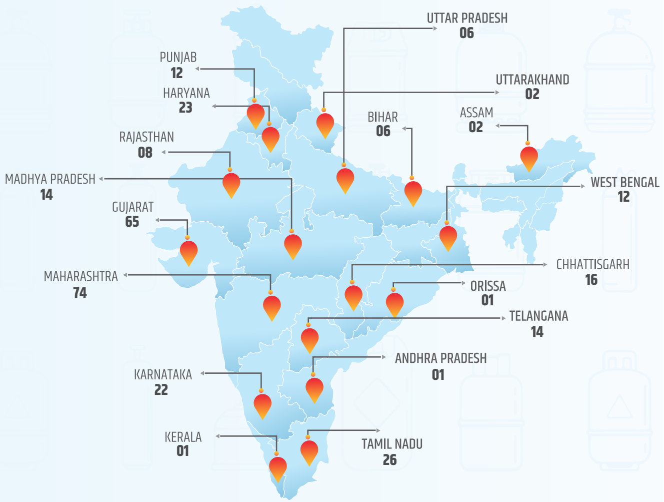
Chota Bunty Cylinders:

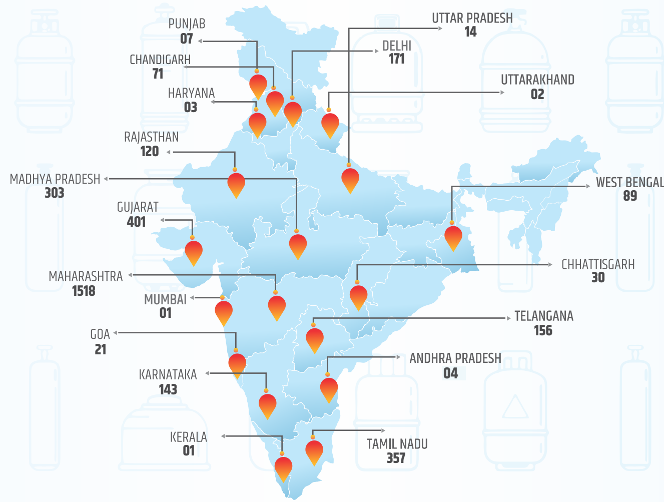
- Available in 2kg and 4kg sizes.
- Provides affordable LPG solutions for street hawkers and small food stalls.
- Acts as a supplement for households to address last-minute LPG shortfalls.

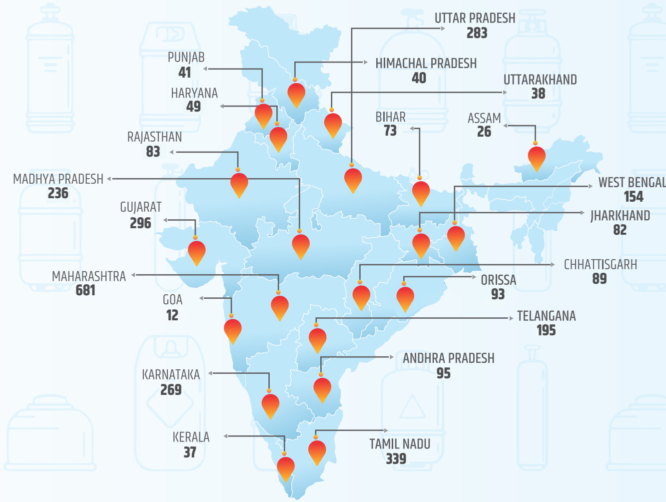
30 Glorious Years of LPG Business

Moving with Confidence

GOGAS PACKED CYLINDER DEALERS







300+
INDUSTRIAL SUPPLY

3400+
HoReCa SEGMENT

3150+
GOGAS DEALERS

BULK LPG

Overseas LPG Imports

Since May 2022, we have been importing LPG overseas, with plans to expand due to substantial demand across India's industrial, retail, and commercial sectors. This division strengthens bulk LPG usage in industries, ensuring an optimal blend of LPG at competitive rates.

Your Reliable LPG Import Partner:

- Leading importer of Propane, Butane, and LPG.
- Sourcing from best refineries in Middle East, Persian Gulf, and other trusted regions.

Ensuring Quality Standards:

- Committed to delivering products that meet stringent quality standards.

Compliance and Goodwill:

- Strict adherence to all laws related to product handling and transportation.

Prompt Delivery with Exact Specifications:

- Strong supplier relationships ensuring timely delivery.
- Guaranteed compliance with exact product specifications.

DEVELOPMENT IN BULK LPG

- Catered During Times of Energy Crisis
- Availability of In-House Tankers for On-Time Delivery
- Tailored to New Customers
- Contributed to Nation-Building During Times of Energy Crisis
- Delivered at an Economical Price

BOTTLING PLANTS

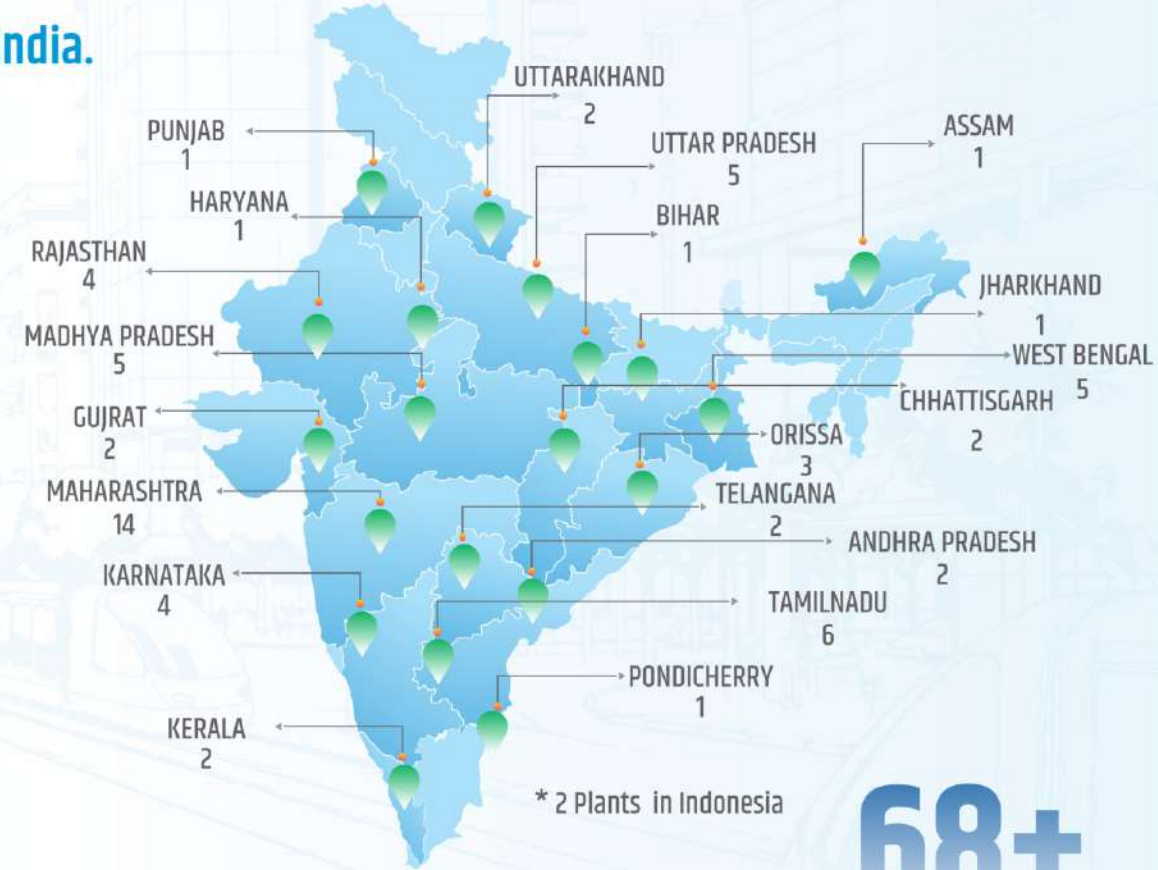
LPG Bottling

Pioneering as the first parallel marketer to own and operate a network of 68+ bottling plants across India.

CPIL initiated its LPG bottling business with two key objectives:

- Meeting internal consumption needs.
- Ensuring widespread access to affordable LPG across the nation.

This division serves both our internal requirements and supports other major oil industry players by providing LPG bottling services. Currently, CPIL owns and operates 68+ strategically located LPG bottling plants, ensuring cost-effective LPG availability to the public. This strategic approach reduces transportation costs for organizations and helps deliver competitive LPG prices to the Indian market.



* 2 Plants in Indonesia

68+

BOTTLING PLANTS

CNG RETAILING


CNG RETAILING

In the CNG retail sector, we have joined forces with GAIL Gas India to establish 100 CNG stations in Bangalore, Karnataka. So far, we have completed 50 stations and are on track to finish an additional 50 shortly. We are also in active discussions with other CGD players to expand our network to more cities.

This initiative leverages India's CNG pipeline infrastructure, enhancing widespread and cost-effective energy consumption.

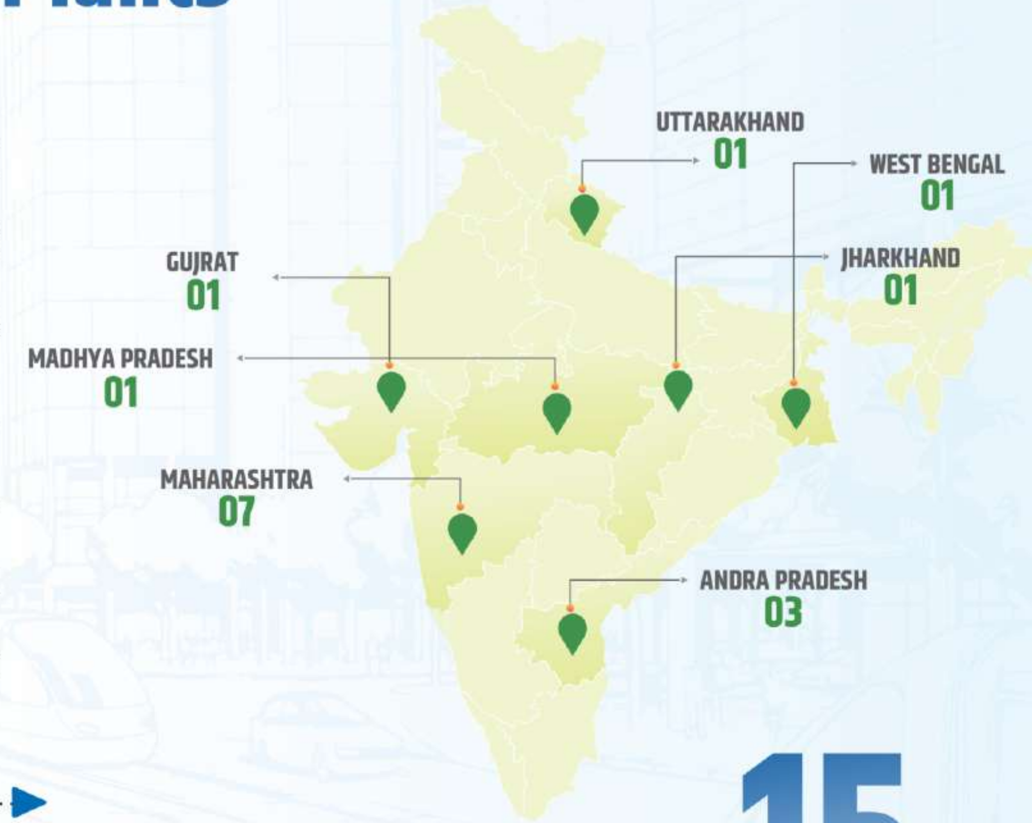
50+
CNG STATIONS

30 Glorious Years of LPG Business

LPG CYLINDER MANUFACTURING PLANTS

LPG Cylinder Manufacturing Plants

Our flagship division is LPG Cylinder Manufacturing, which has served as our foundation for expanding into various segments in the LPG supply sector. Currently, we operate 15 cylinder manufacturing units across the country, comprising 13 owned and 2 leased facilities. Additionally, we are a key supplier to prestigious Navratna oil companies such as IOCL, HPCL, and BPCL, fulfilling their cylinder needs.



15
CYLINDER MANUFACTURING PLANTS

CNG/HIGH PRESSURE CYLINDER MANUFACTURING PLANTS

30 Glorious Years of LPG Business | Confidence

CNG/HIGH PRESSURE CYLINDER MANUFACTURING PLANTS

(WITHIN OUR SUBSIDIARIES)

Our subsidiaries operate 3 high-pressure cylinder manufacturing plants, experiencing robust demand. These state-of-the-art facilities are unmatched in size and capability, specifically designed for producing premium seamless cylinders tailored for industrial applications.

Confidence Enterprises Private Limited

Sarju Impex Limited

SilverSky Exim Private Limited

3 HIGH-PRESSURE CYLINDER MANUFACTURING PLANTS

High Pressure Industrial Cylinders

- **Diameter**- 232 mm to 406 mm | **Water Capacity**- 20 Ltr to 200 Ltr | **Working Pressure**- 150 Bar to 400 Bar as per IS 7285 (Part-2)
- **Existing Customers:** Hydac, Siemens Limited, Atul Cryogenics, Karnex fire.

Special purpose industrial cylinders such as Double Neck Cylinders, Accumulators can also be manufactured as per client's requirement.

High Pressure On-board Cylinders

- **Diameter**- 232 mm to 356 mm | **Water Capacity**- 20 Ltr to 160 Ltr | **Working Pressure**- 200 Bar as per IS 15490
- **Existing Customers:** TVS Motors, Chennai CNG, Global Resources, Expert CNG.

CNG/CBG Cascades

- **Water Capacity**- 1800 WL to 12000 WL | **Working Pressure**- 250 Bar as per IS 7285(Part 2)
- **Existing Customers:** Bharat Petroleum Corporation Limited, Indian Oil Corporation Limited, Thermax Limited, Maharashtra Natural Gas Limited, HCG group, Gasonet, etc.

CBG Cascades can be customised as per Biogas plants' Daily output capacity.

Upcoming with Type 4 High Pressure Cylinder Manufacturing Plant in MIDC, Butibori, Nagpur

Key Features of Type 4 Cylinders:

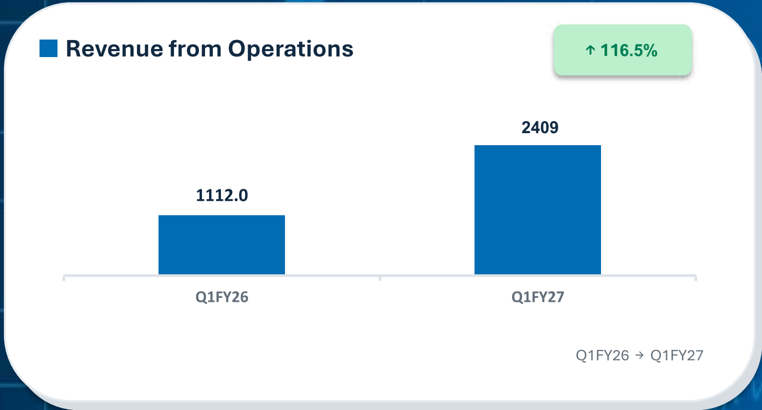
Type 4 Cylinders : Constructed mainly from carbon composite with a polymer liner.

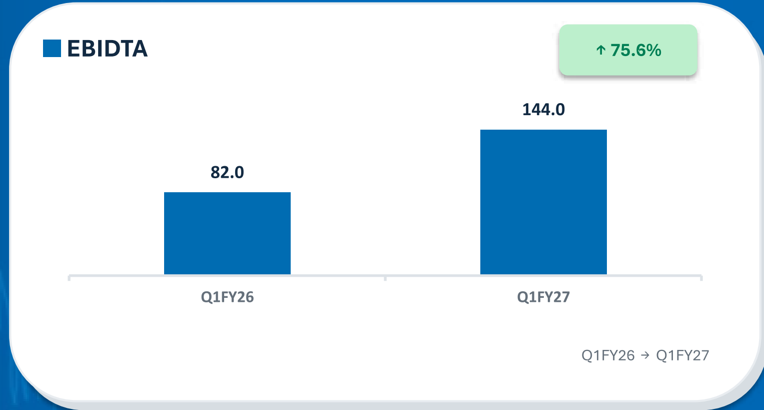
- **Lightweight**: 70% lighter than metal cylinders (Type-1).
- **Higher Capacity:** Can transport three times more gas than metal cylinders (Type-1).
- **Corrosion Resistance:** Fully corrosion-resistant with an inert liner, unlike metal cylinders (Type-1).
- **Safety Features:** Shatterproof and fireproof.
- **Advanced Safety:** Highly safe, low operational costs, and future-ready.
- **Versatile Pressure Ratings:** Available in 200 bar, 250 bar, and 350 bar, suitable for multiple applications.
- **Long-term Guaranteed** Service Life(more than 20 years)

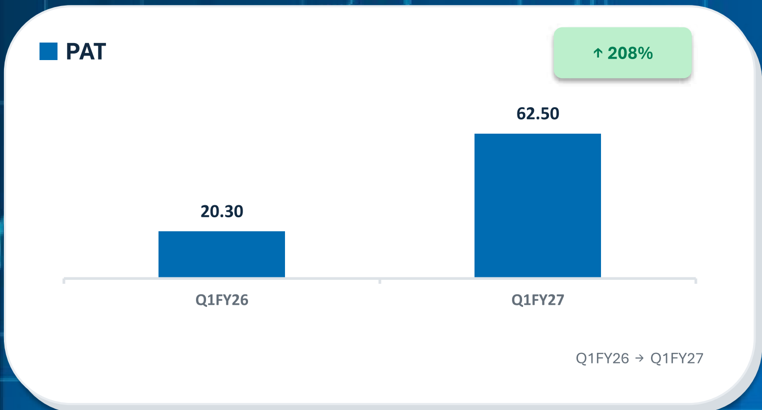
FINANCIALS

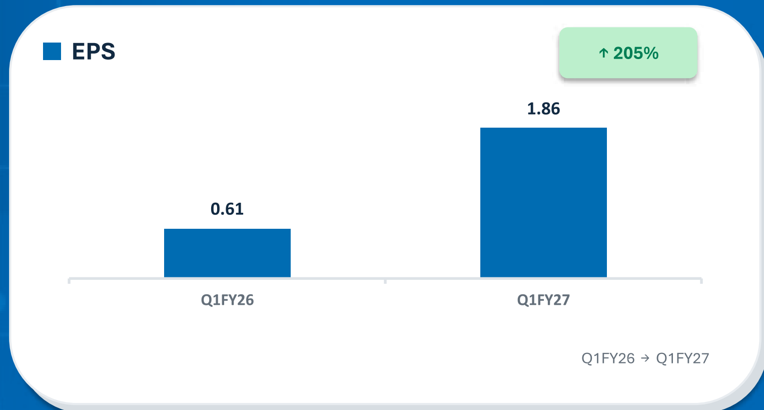
Robust YoY Growth : Q1FY27 vs Q1FY26

(in INR Crores)



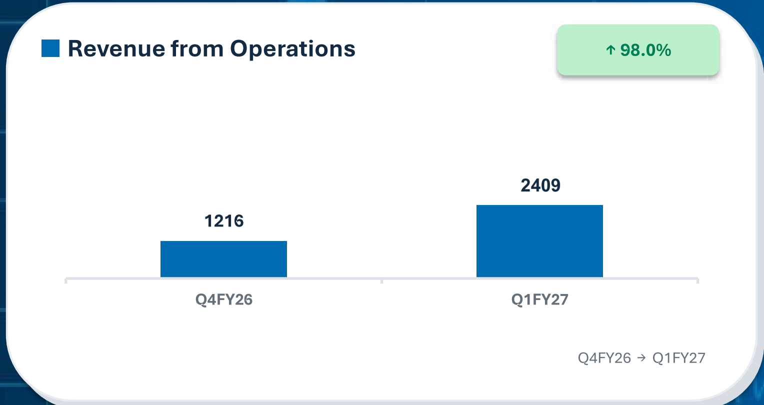


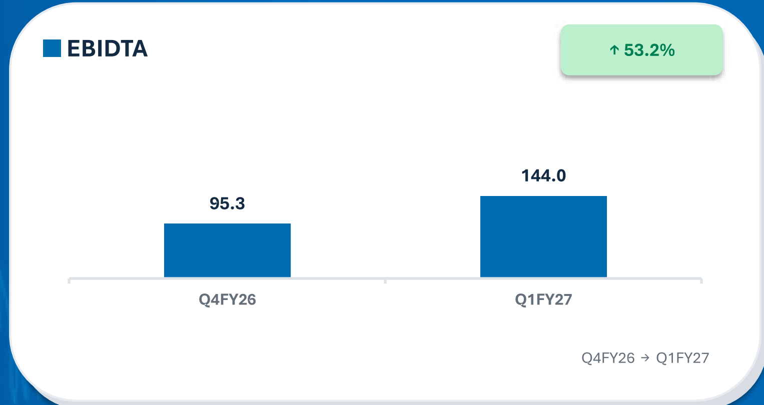


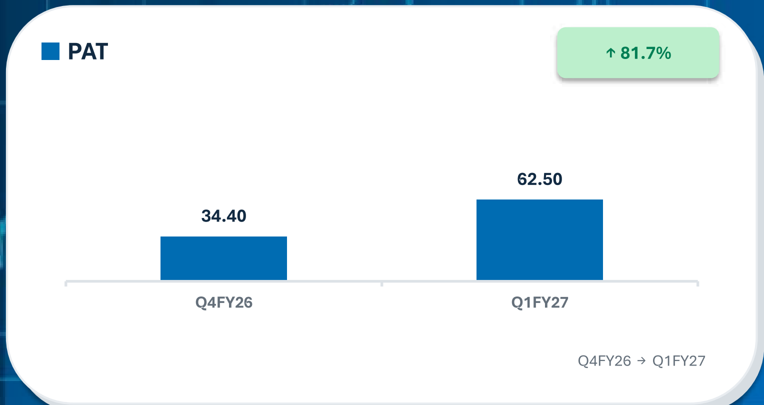


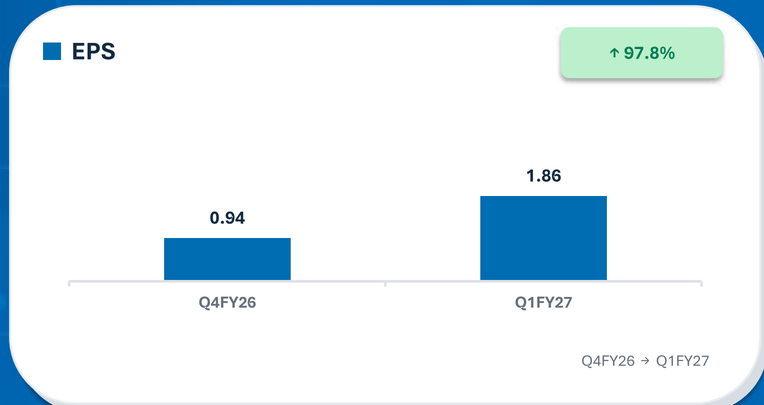
Robust QoQ Growth : Q1FY27 vs Q4FY26

(in INR Crores)



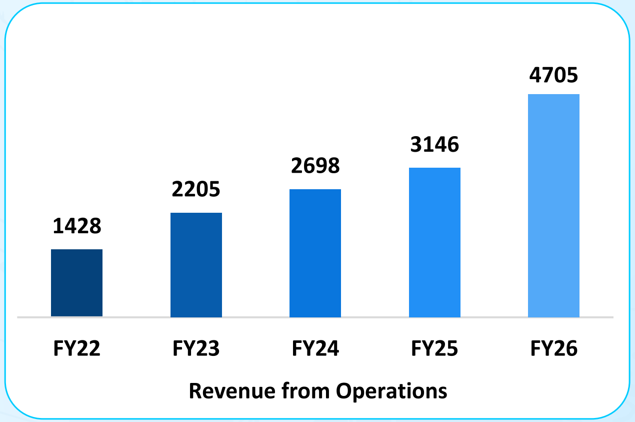


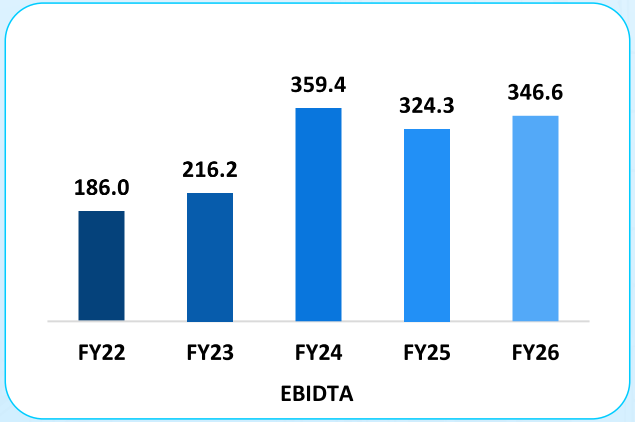


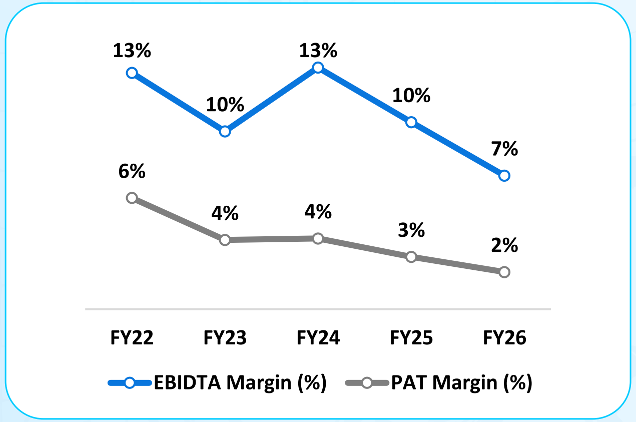


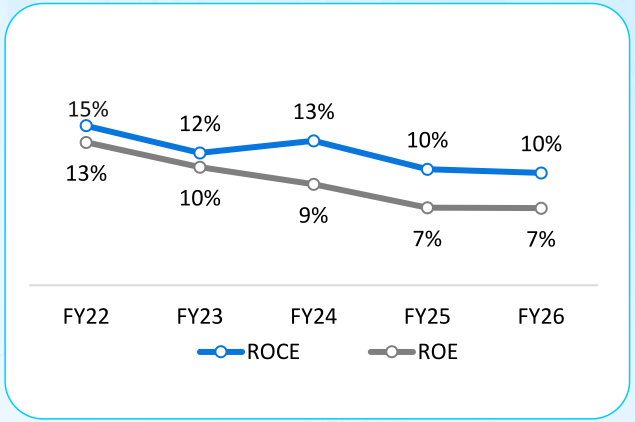
OUR JOURNEY OF GROWTH & VALUE CREATION

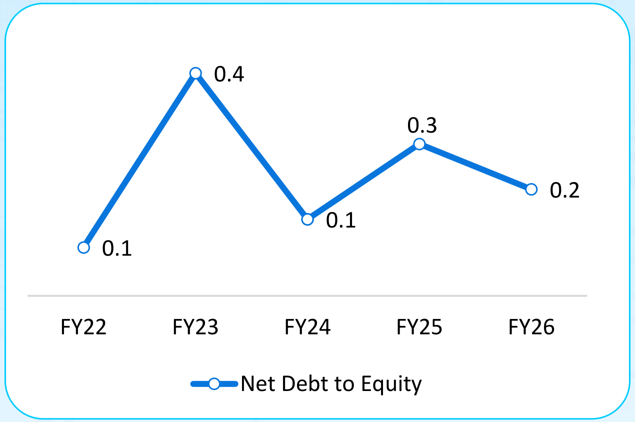
(in INR Crores)

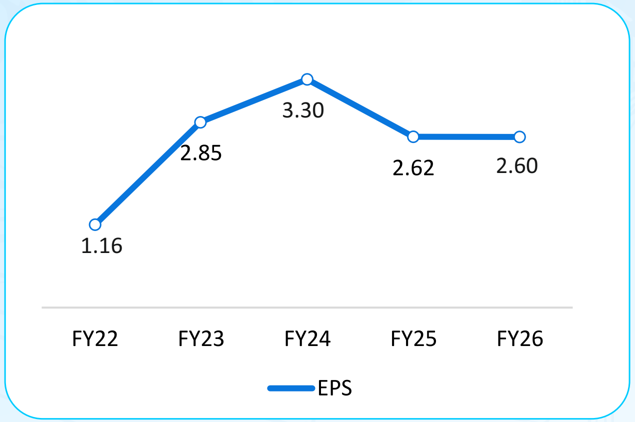












QUARTERLY COMPARISON : INCOME STATEMENT

(in INR Crores)

Particulars	Q1FY27	Q4FY26	Q-o-Q	Q1FY27	Q1FY26	Y-o-Y
Revenue From Operations	**2409**	1216	98.0%	2409	1112	116.5%
Other income	**3.2**	**5.8**		**3.2**	**6.6**	
Total Revenue	**2412**	1221.8	97.3%	**2412**	1118	115.6%
Expenses	2265	1120.4		2265	1030	
EBITDA	**144**	**95.3**	**53.2%**	**144**	**82**	**75.6%**
EBITDA Margin %	**6.0%**	**7.8%**		**6.0%**	**7.4%**	
Profit before tax	83.6	**42.4**	97%	83.6	26.6	214.3%
Tax Expense	21.1	**8.2**		21.1	**6.9**	
Profit after tax	**62.5**	**34.4**	**81.7%**	**62.5**	**20.4**	**208%**
PAT Margin%	**2.6%**	**2.8%**		**2.6%**	**1.8%**	

HISTORICAL INCOME STATEMENT

30 Glorious Years of LPG Business | Moving with Confidence

(in INR Crores)

Particulars	FY22	FY23	FY24	FY25	FY26
Revenue from operations	**1,428**	**2,204.6**	**2698.5**	**3145.8**	**4704.6**
Other income	6.40	9.12	15.0	42.4	31.3
Total Income	**1434.4**	**2213.7**	**2713.5**	**3188.2**	**4735.9**
Changes in inventories of finished goods, work-in-progress and stock-in-trade	(26.26)	(148.48)	63.4	-41.0	34.7
Raw Material Consumed	382.84	206.64	185.4	279.5	189.4
Purchase of Stock in trade	742.47	1,679.92	1819.5	2238.7	3733.4
Employee benefits expense	47.23	55.29	30.9	47.8	49.4
Other expenses	95.40	195.12	239.9	296.5	351.1
EBITDA	**186**	**216**	**359**	**324**	**347**
Margin	**13.0%**	**10%**	**13%**	**10%**	**7%**
Finance costs	9.29	27.36	74	79	83.75
Depreciation and amortisation expense	66.75	84.08	160	175	170.69
Share of Profit/(Loss) from Associates/Joint Venture	2.18	0.97	2.3	3.4	1.2
PBT	**118.55**	**114.8**	**143**	**117**	**125**
Net Current Tax Expenses	28.82	30.72	37	26	28
PAT	**90**	**84.11**	**105.3**	**90.8**	**96.5**
PAT Margin	**6%**	**4%**	**4%**	**3%**	**2%**

HISTORICAL BALANCE SHEET

(in INR Crores)

Particulars	FY22	FY23	FY24	FY25	FY26
Equity and Liabilities					
Shareholders funds					
Share Capital	28	28	31.8	33.2	33.2
Reserves and Surplus	667.49	778.26	1149.9	1295.1	1385.3
Minority Interest	78.98	80.7	85.8	120	122.8
Net Worth	**774.87**	**887**	**1267**	**1448**	**1541**
Non-Current Liabilities					
Borrowings	24.5	287	210.2	217.4	324.8
Deferred Tax Assets / Liabilities	12.14	14	7.1	6	0.9
Provisions	3.83	0	1.9	1.3	2.5
Lease Liabilities	0.02	6.97	175.7	201.8	222.9
Other Financial Liabilities	4.42	14	17.7	0	0
Total Non Current Liabilities	**41.08**	**322**	**413**	**426**	**551**
Current Liabilities					
Trade Payables	17.9	135	50.4	98.1	106.5
Other Current Liabilities	3.57	8	12	15.2	89.8
Short Term Borrowings	62.11	118	215.8	312.5	177.7
Short Term Provisions	8.75	4	19.2	7.5	5.4
Other Current Tax Liabilities	0	21	1.6	16.3	26.9
Other Financial Liabilities	143.36	144	192.4	194.2	201.7
Lease Liabilites	0	0	30.9	33.5	35.9
Total Current Liabilities	**235.69**	**431**	**522**	**677**	**644**
Total Equity and Liabilities	**1052**	**1640**	**2202**	**2552**	**2736**

Particulars	FY22	FY23	FY24	FY25	FY26
Assets					
Non-Current Assets					
Property, plant and equipment	445.4	599.57	698.7	719.4	769.1
Capital Work in Progress	62.61	37.4	23.1	82.6	27.7
Other Intangible Assets (Goodwill/ Capital Reserves)	109.6	107.46	107.5	107.2	107.7
Other Financial Assets	0	23.32	47	51.3	110
Other non current assets	29.49	25.06	14.5	10.7	23.1
Long Term Loans & Advances	85.66	29.36	22.2	44.6	58.5
Investments accounted for using the equity method	29.5	30.46	35.2	7.2	7.4
Right of use assets			203.3	220.4	233.9
Other Intangible Assets			0.9	0.83	0.77
Deffered tax asset (net)	26.3	0.97	0	1.77	6.41
Total Non Current Assets	**757**	**854**	**1152**	**1247**	**1345**
Current Assets					
Inventories	111.5	291.33	202.7	248.8	209.3
Loans	16.68		61.4	93.6	174.5
Cash and Bank	20.63	73.59	258.9	157.6	223.4
Other Current Assets	34.83	69.7	295.7	281.3	448.6
Trade Receivables	67.97	126.27	157.9	314.5	218.9
Other Financial Assets	41	225.35	73.6	209.7	117.1
Total Current Assets	**292.58**	**786.32**	**1050**	**1306**	**1392**
Total Assets	**1052**	**1640**	**2202**	**2552**	**2736**

TRUSTED BY LEADING BRANDS

& many more...

THANK YOU

Contact Us:

Confidence Group

Head Office

Address: Confidence Tower
34, Central Bazar Road, Nagpur, MH, India
Pincode: 440010

Confidence Group

Investor Relations

Email : investorrelations@confidencegroup.co
Contact No. : +91 87932 78050

Go India Advisors

Nikhar Arora

Email : nikhar@goindiaadvisors.com
Contact No. : +91 7700 070 141