

## Suzlon Energy Limited

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# SUZLON

12<sup>th</sup> June 2026.

**National Stock Exchange of India Limited,**  
“Exchange Plaza”,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai-400051.

**BSE Limited,**  
P.J. Towers,  
Dalal Street,  
Mumbai-400001.

Dear Sirs,

**Sub.: Investors’ Meet.**

In continuation to our earlier communication in the subject matter, enclosed please find the copy of the Presentation, which is also available on the website of the Company ([www.suzlon.com](http://www.suzlon.com)).

This is for your information as also for the information of your members and the public at large.

Thanking you,

Yours faithfully,  
**For Suzlon Energy Limited**

**Geetanjali S.Vaidya,**  
**Company Secretary.**

Encl.: As above.

**Corporate Identity Number: L40100GJ1995PLC025447**

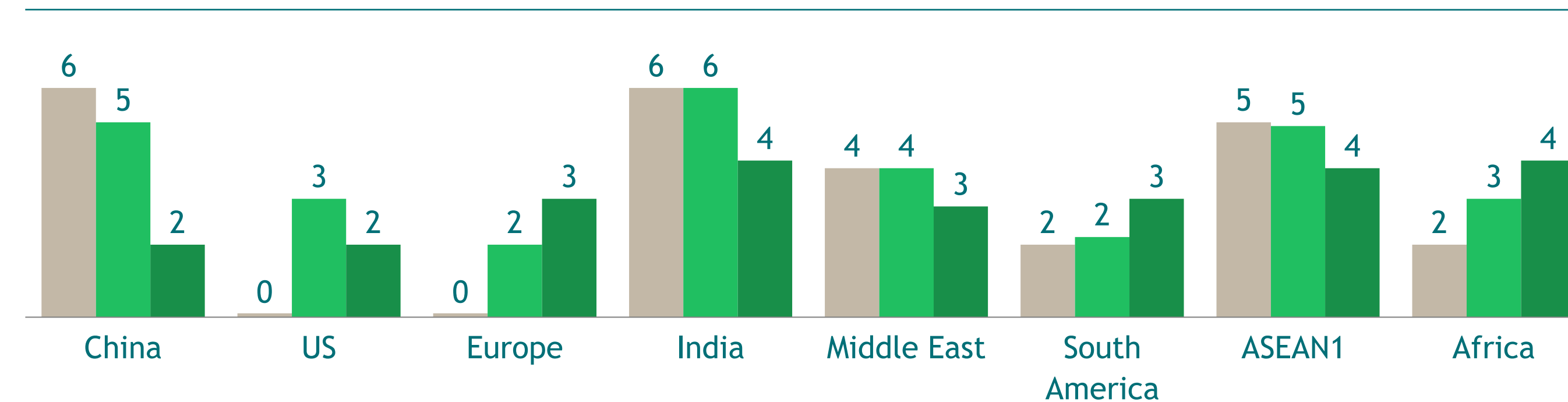
Regd. Office: “Suzlon”, 5, Shrimali Society, Near Shri Krishna Complex, Navrangpura, Ahmedabad - 380 009, India  
Ph.: +91.79.66045000

# Industry Outlook



# Global electricity generation has entered a structural super-cycle fueled by...

Electricity generation CAGR per 10-year period (%) ■ 2010-2019 ■ 2020-2029 ■ 2030-2039



India forecasted to have fastest growth pace over next 1.5 decade

Sources: Energy Institute; Enerdata; EIA; IEA; BCG Analysis

Note: Based on Enerfuture Base Case scenario, EIA Reference Case, IEA Stated Policies (STEPS). All decade intervals run from January 1 of the start year through December 31 of the end year. CAGR = compound annual growth rate; PWh = petawatt-hour.

1. Includes data from Indonesia, Malaysia, Philippines, Singapore, Thailand, and Vietnam.

Total absolute increase in global power generation by decade

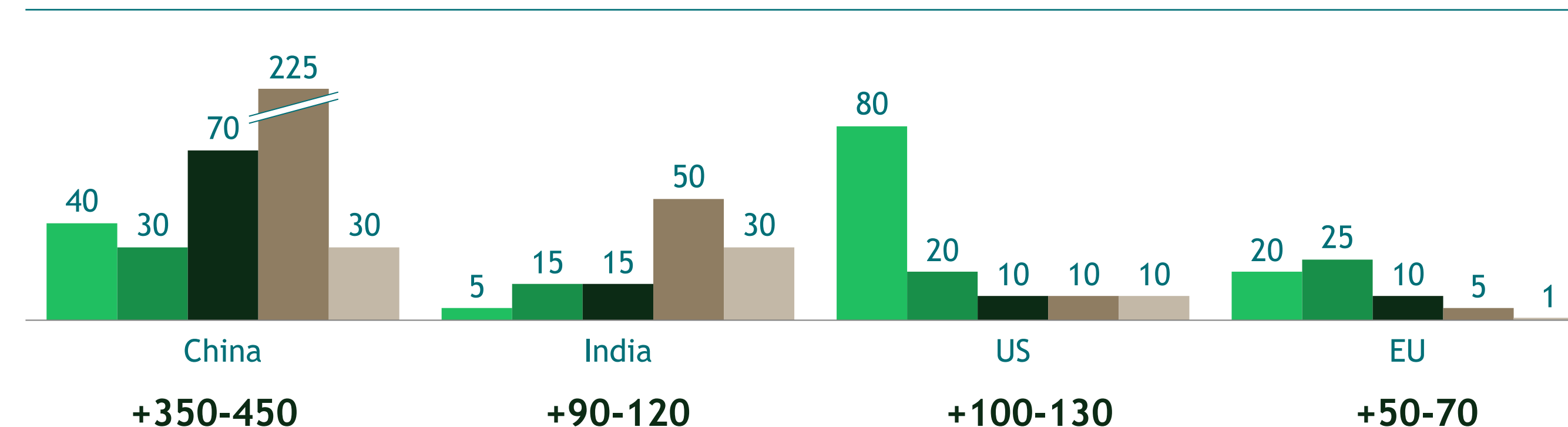
2010-2019 +5300 TWh

2020-2029 +7100 TWh

2030-2039 +7400 TWh

# ..structural demand drivers across major economies (esp. China + India)

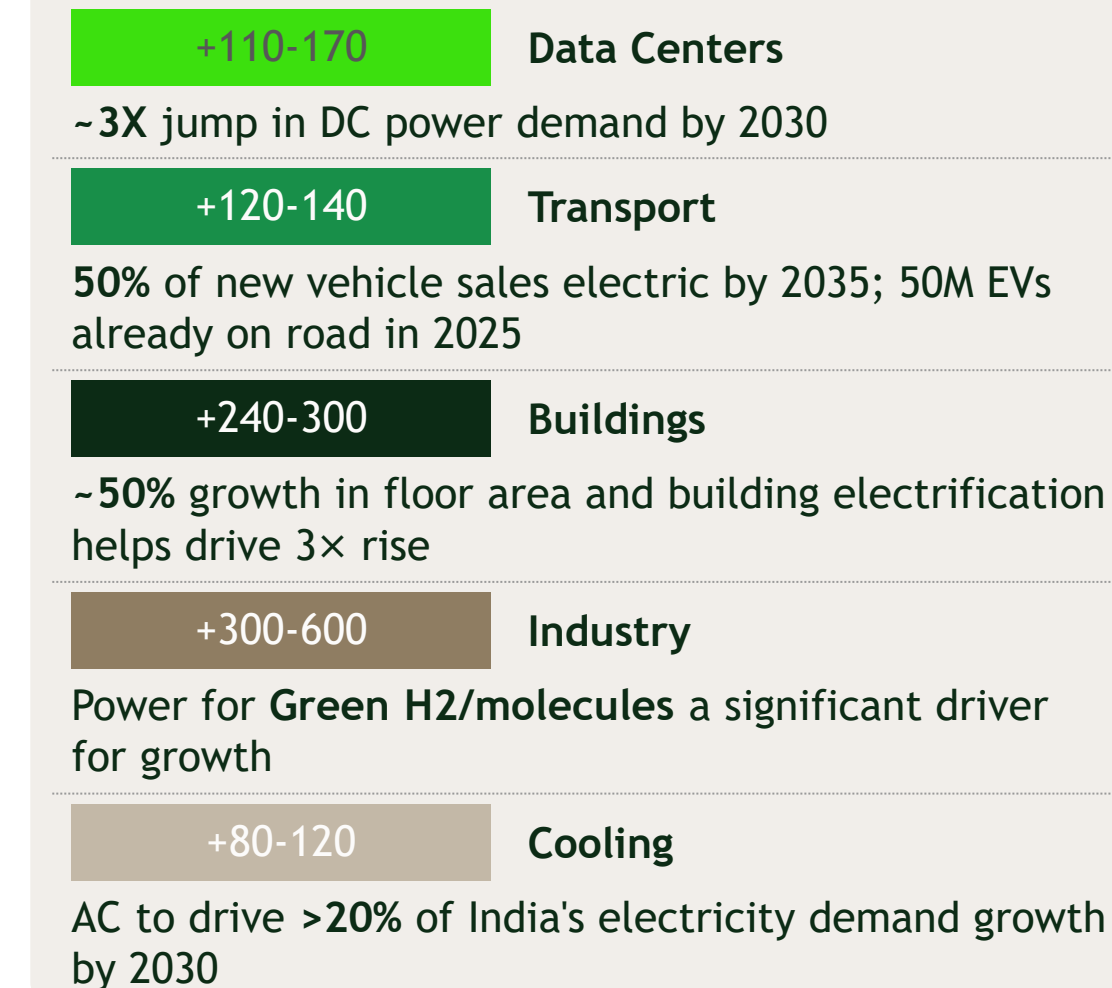
Projected annual electricity growth by driver, 2025-2030 (TWh)<sup>1</sup>



**The Global South is leading this shift** - China and India alone are expected to drive 30% to 50% growth in national consumption by 2030, with many ASEAN and African economies on similar trajectories

Sources: Energy Policy Simulator; Energy Institute; EIA; IEA; TSE Research; Vasudha (2024); BCG Analysis  
 Note: Sectoral global split follows the IEA and BCG data center model. TWh = terawatt-hours.  
 1. Data is for the EPS BAU and IEA STEPS scenario.

Global split by driver (TWh)

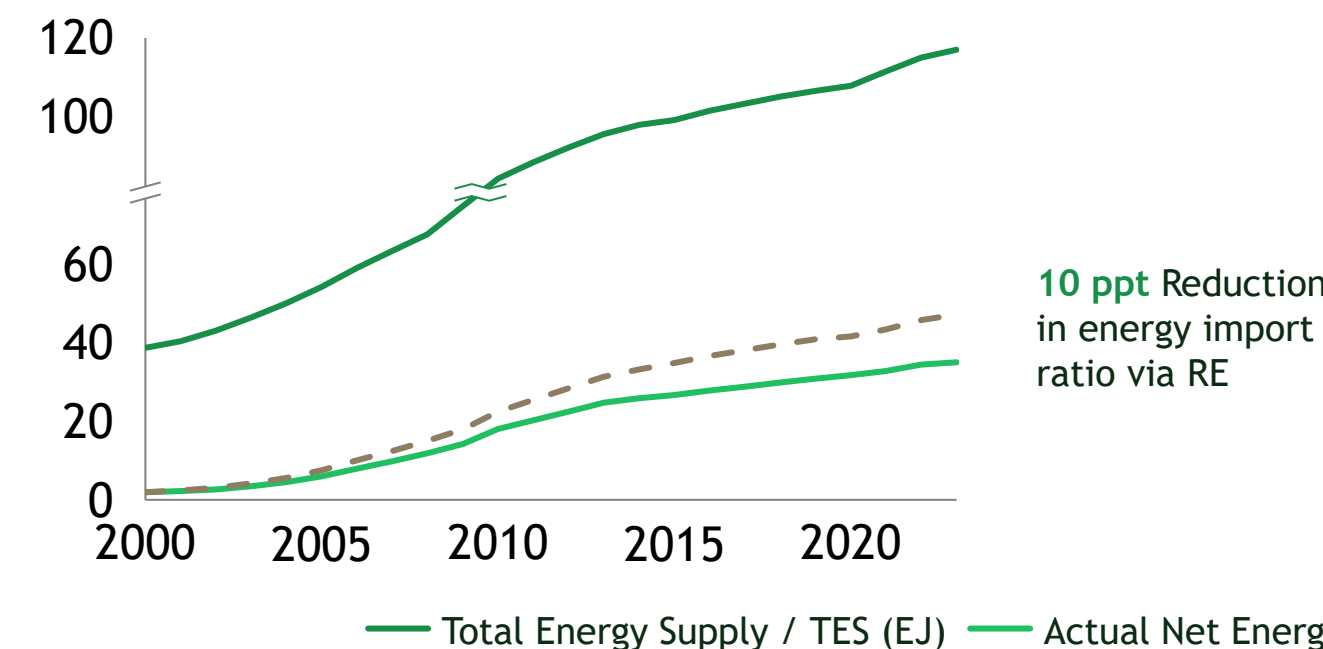


# Energy security is replacing climate ambition as the primary policy driver - and renewables form the backbone of an electro-state

## Trajectories of China & Germany show that scaling renewables structurally reduces dependence on imported energy

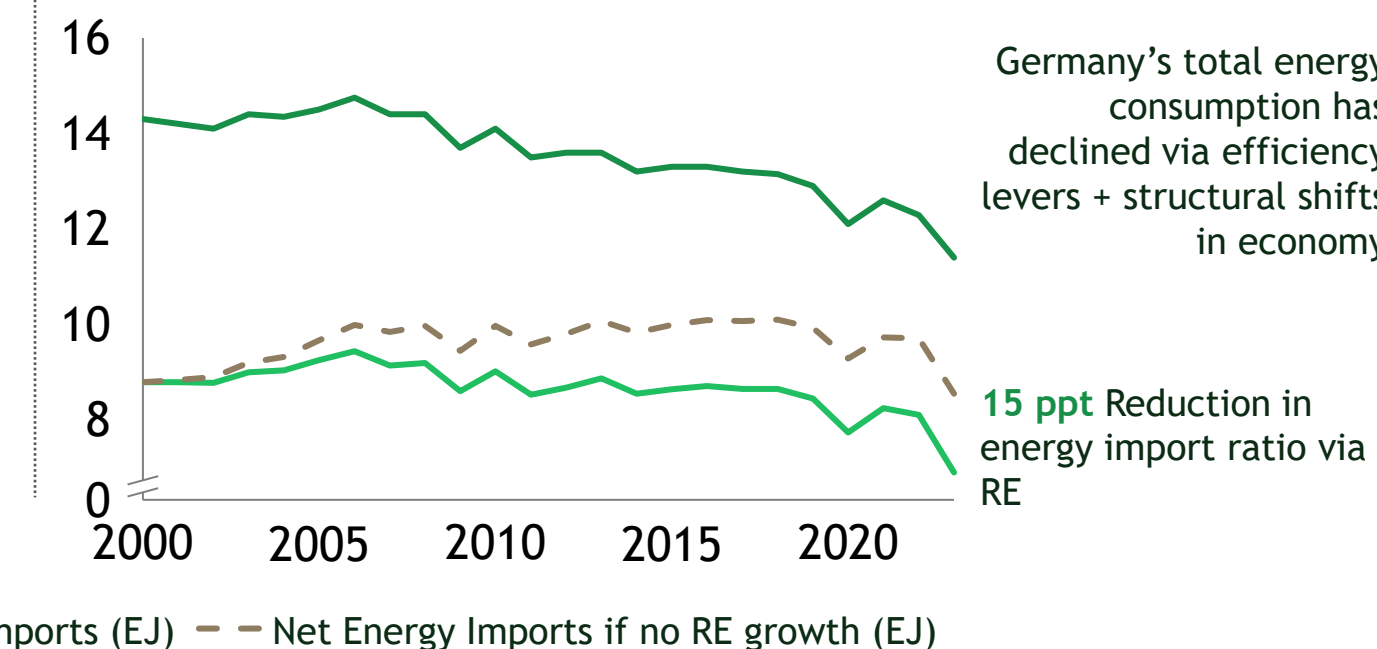
**China:** Growth economy - RE contained imports below what demand growth would have implied

Annual net energy imports and total energy consumption (EJ)



**Germany:** Mature economy - imports fell in absolute EJ terms driven by efficiency + accelerated by RE

Annual net energy imports and total energy consumption (EJ) - Estimated



Sources: IRENA; IEA World Energy Balances 2024; Energy Institute Statistical Review of World Energy 2024; World Bank WDI (EG.IMP.CON.S.ZS); Energy Institute Statistical Review of World Energy 2024; IEA World Energy Balances 2024; ODYSSEE-MURE Germany Country Profile; World Bank WDI (EG.IMP.CON.S.ZS); Umweltbundesamt; BCG Energy Transition's Next Chapter (Sep25); BCG analysis  
 Note: Counterfactual assumes each additional EJ of domestic RE directly displaces 1 EJ of fossil fuel imports (IEA marginal fuel convention for Germany). EJ = exajoule;

#1

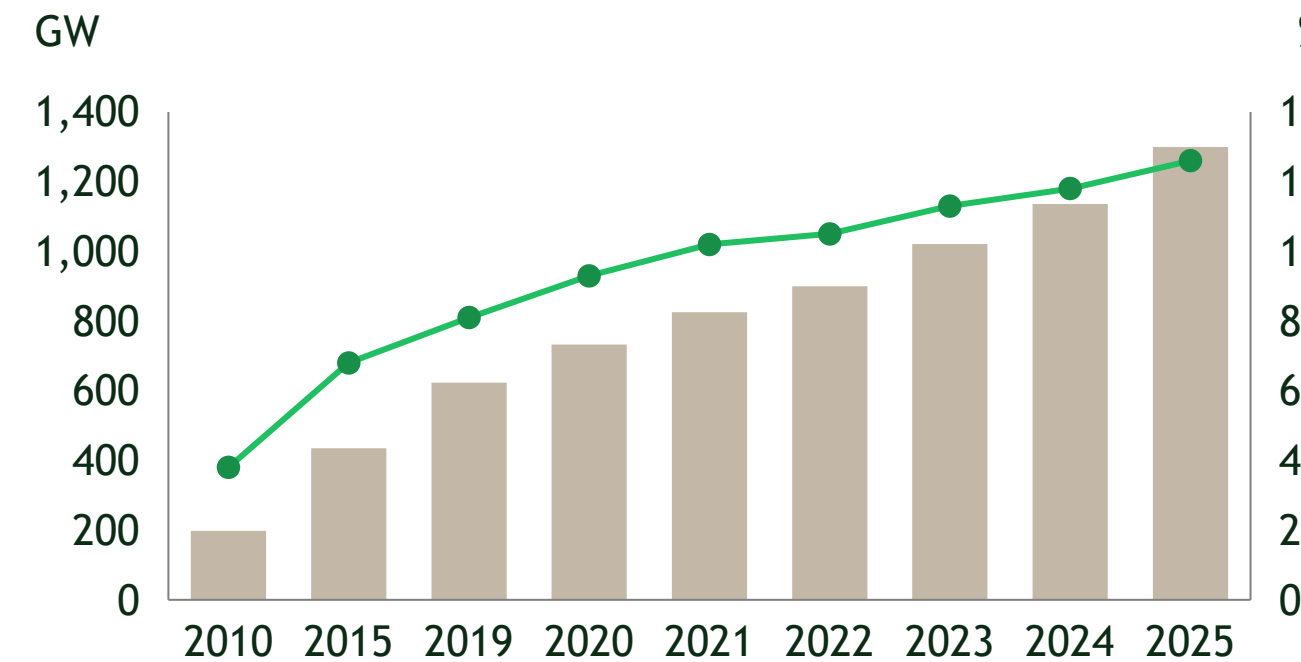
Energy security now cited as #1 transition driver across US, EU, China, and India policy frameworks

*The policy shift from "climate subsidy" to "energy sovereignty mandate" fundamentally changes the durability of RE policy – it is now backed by national security logic as indigenous generation reduces import exposure and stabilizes industrial energy costs*

# Globally wind is sustainably outpacing total power capacity growth; In India, Opportunity for Industry to drive inflection in trajectory to 13-15 GW/year

**Global |** Wind has steadily increased power capacity share to 13%; ~2X abs. capacity growth in last 5 years

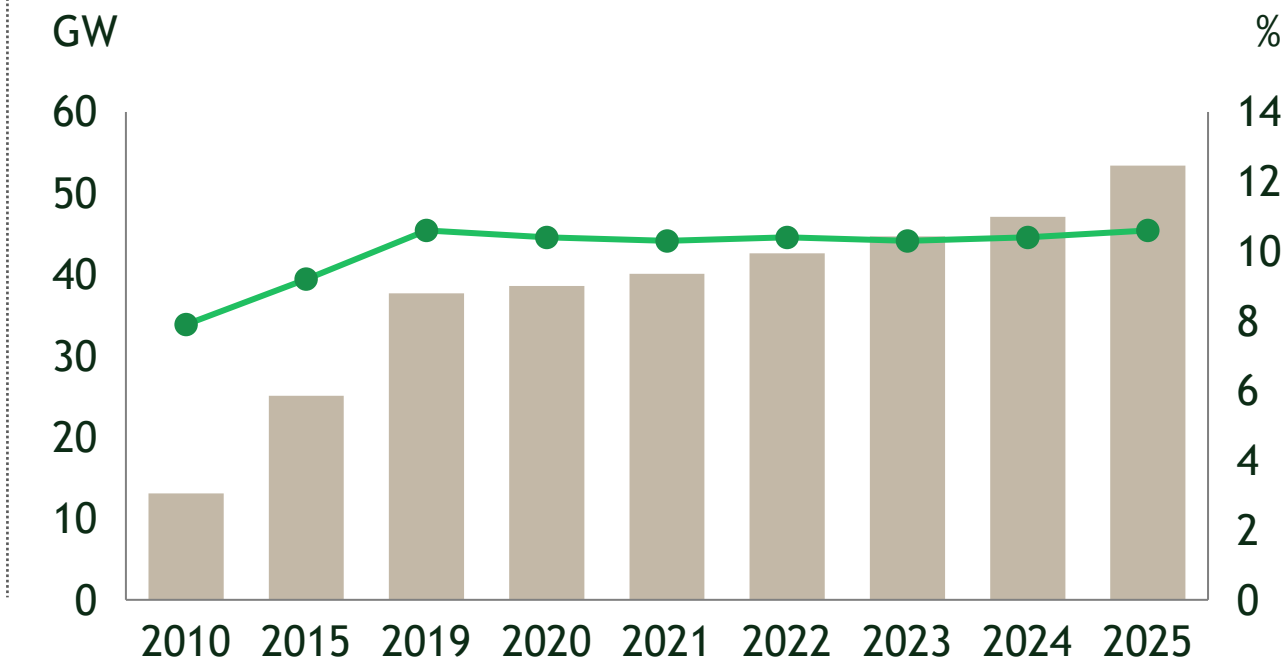
Global | Wind installed capacity (GW) & share of total installed capacity (%)



—●— Wind as % of Total Installed Capacity (%) - right axis    ■ Wind Installed Capacity (GW) - left axis

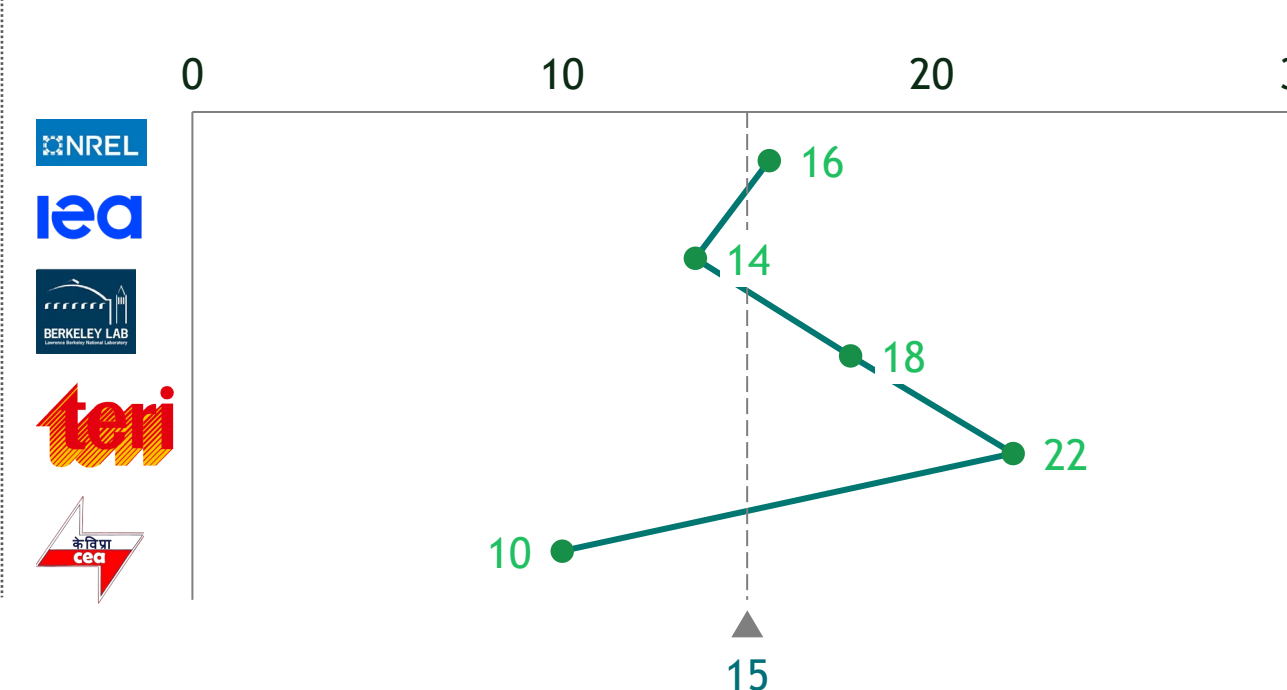
**India |** Accelerating pace of capacity addition in recent years - need for industry to sustain trajectory

India | Wind installed capacity (GW) & share of total installed capacity (%)



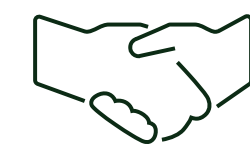
**India |** All scenarios forecast 100GW+ (avg. ~130 GW) of wind by 2030; 13-15 GW/year avg. required pace

India | Annual pace of wind addition needed to meet 2030 target wind capacity in scenario (GW/year)



Source: IRENA, GWEC, LBNL; NREL; IEA; CEA - Apr 2023; Teri

# Wind already on track to become 100GW+ by 2030 ...



## General Consensus on avg. 130 GW Wind in India by 2030

Planned supply mix for 2030 GW



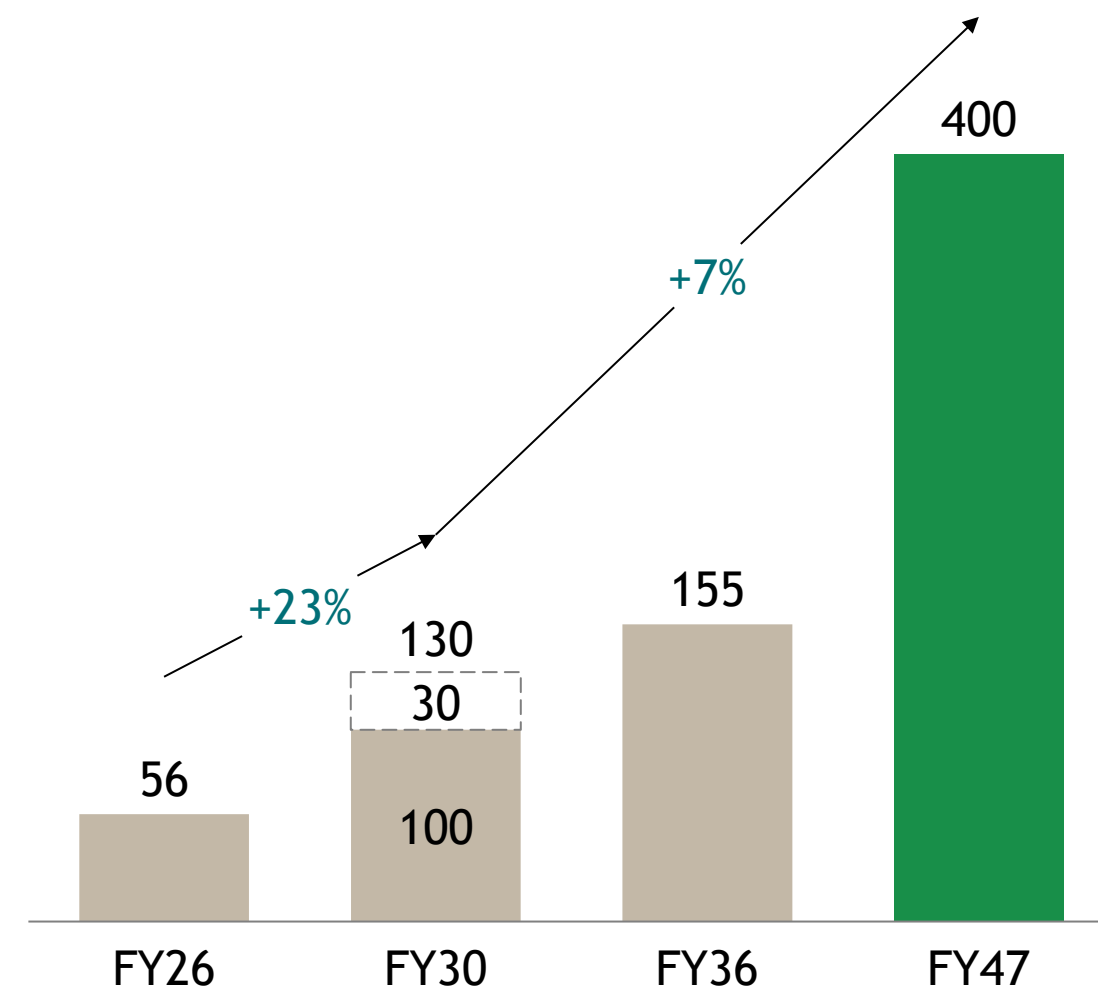
All scenarios require 100-164 GW wind → 100 GW is the common minimum requirement

Coal Gas Nuclear Hydro Wind Solar Storage Others

Source: LBNL; NREL; IEA; CEA - Apr 2023; Teri; MEC+ analysis

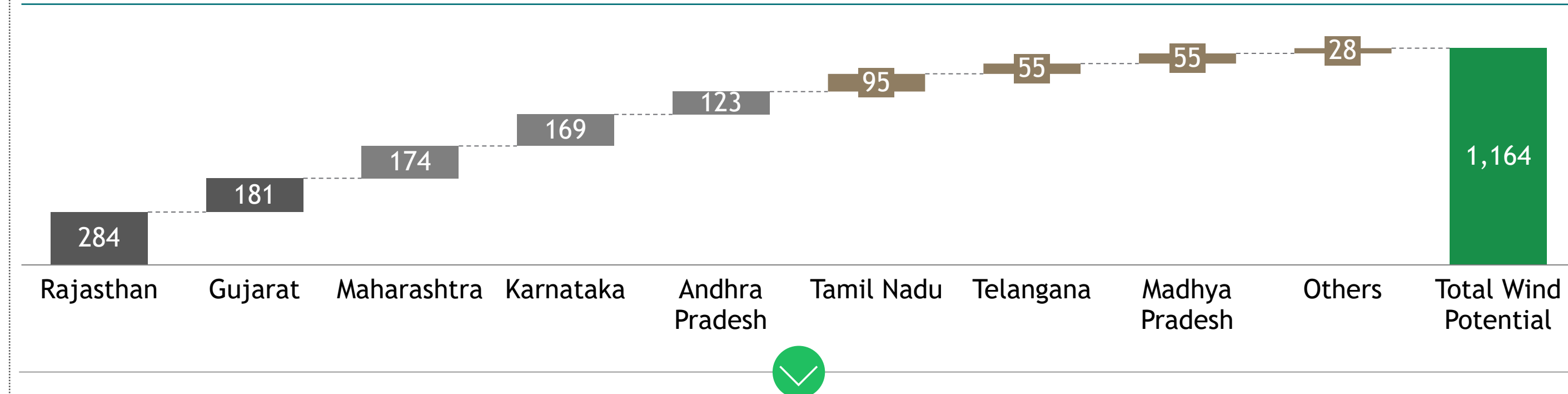
**... and even at projected 2047 capacity, accounts for <35% of total wind potential**

Wind capacity addition is expected to reach 400 GW by 2047...



... this will be 1/3rd of Wind Energy Potential of 1164 GW

Wind Energy Potential in India at 150 m hub height (in GW)



- India has 1,164 GW of wind potential, primarily concentrated in eight states
- Rajasthan has the highest potential at 284 GW, followed by Gujarat with 181 GW
- With 56 GW of installed capacity, India still has 1,108 GW of untapped wind energy potential

Source: India's Wind Potential at 150m; NIWE; Global Wind Atlas; CII report "Energy transition for Viksit Bharat 2047"; CEA Optimal Generation Mix 35-36

# Key Market Trends



# We see 3 key trends for the industry to capitalize on

1

Dispatchability is the new value driver & wind can play a critical role in lowering system LCOE

As grids shift from baseload to peak-demand logic, wind's evening profile naturally complements solar

Paired with solar and storage, wind lowers system LCOE by cutting the storage burden solar-only FDRE requires

Recent auctions validate this by pricing in wind's firm-power contribution, not just generation cost

2

Wind in India faces a supply (not demand) gap; Building execution capacity is a key unlock

Demand for wind in India is unambiguous – every credible scenario requires 100+ GW by 2030

The binding constraint is execution: wind trails on delivery due to land acquisition, skilled-manpower, and grid-connectivity challenges

Closing this execution gap will determine the realization rate of India's wind ambition

3

ALMM (Wind) equalizing with global frameworks - rewarding deep domestic supply chains

India's ALMM framework for wind turbines now mirrors EU and US trade and industrial policy

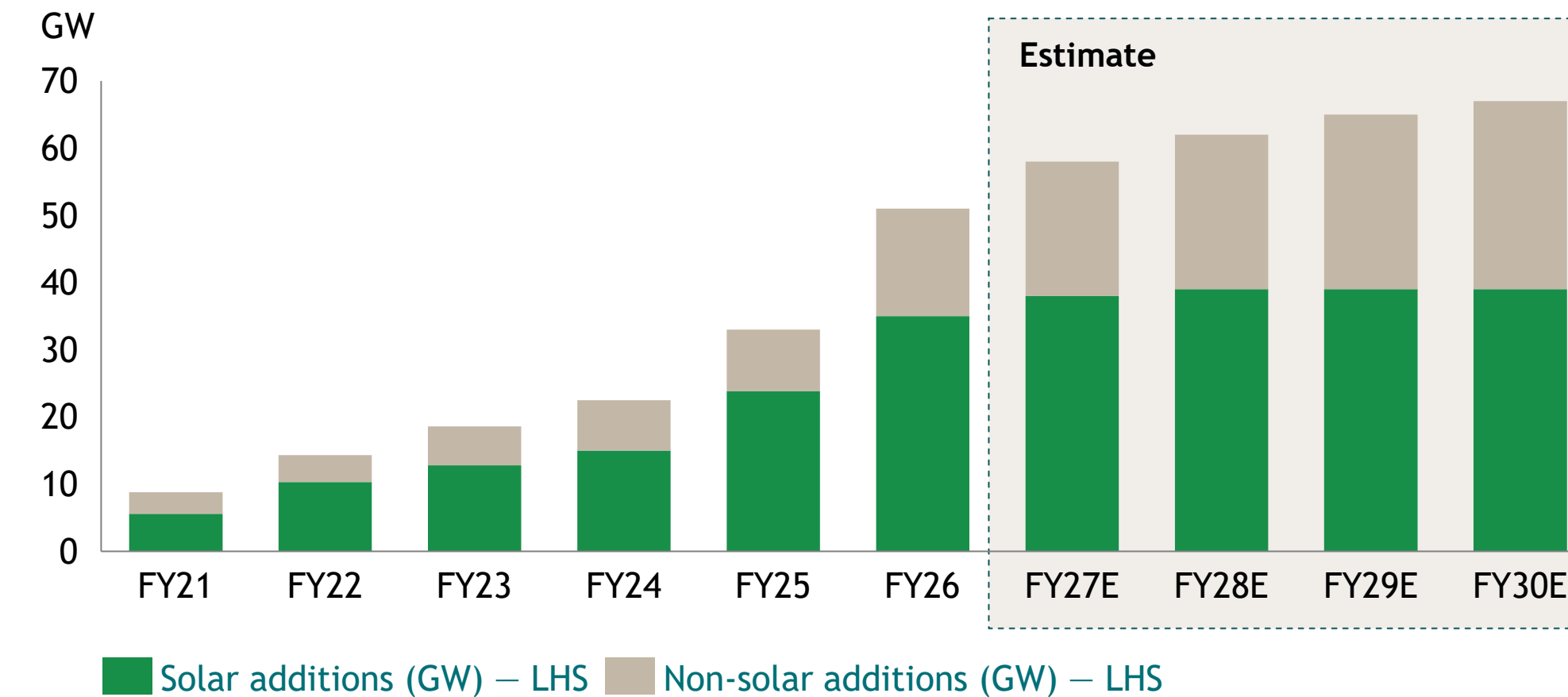
Both actively incentivise domestic content in clean-energy manufacturing and tighten cyber-security in critical infrastructure

This rewards OEMs and developers with deep, localised supply chains, building durable competitive advantage

# Implications on capacity planning given need for improved system dispatchability

Solar to lead absolute capacity addition (as low cost) but growth to flatten/slow due to large surplus in solar hours

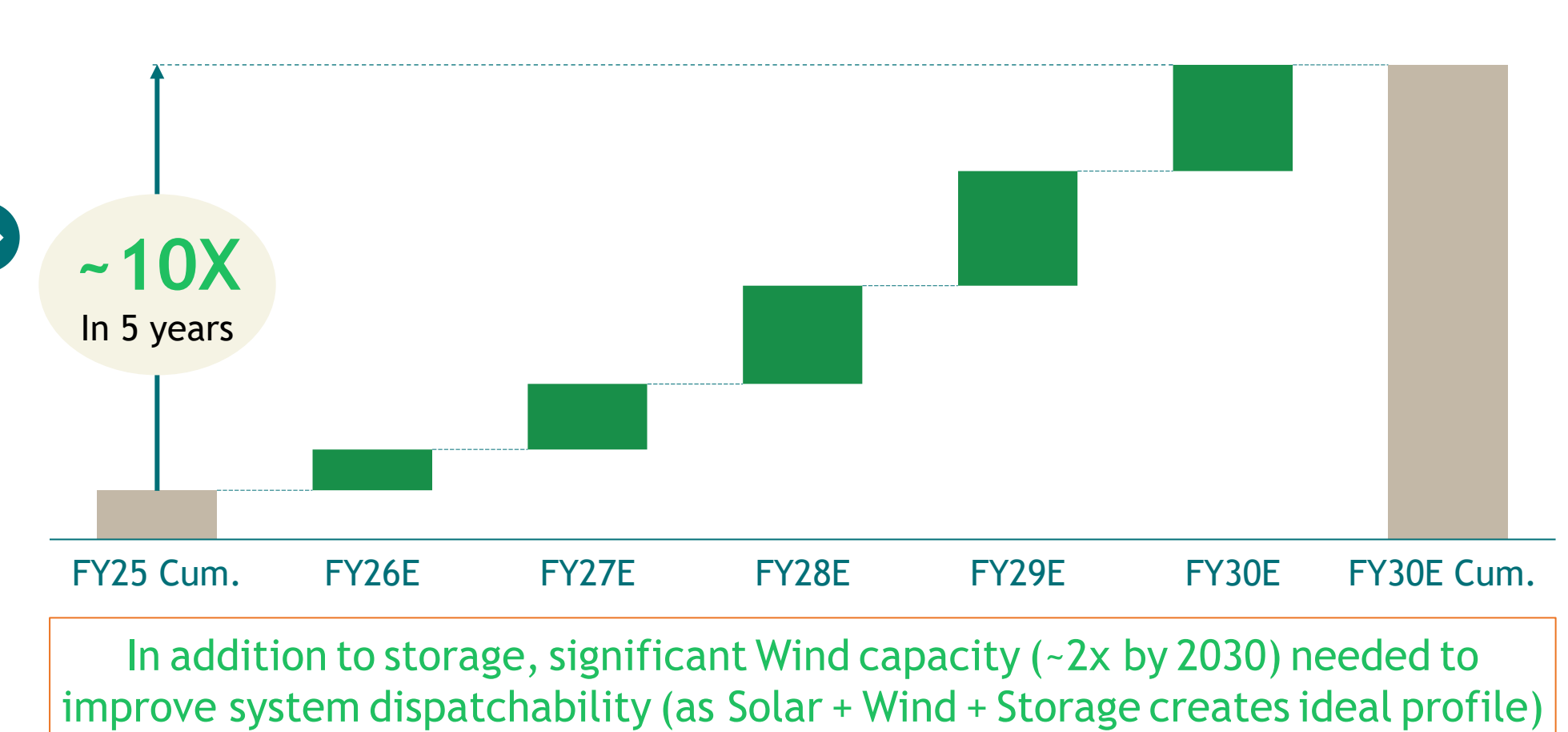
India annual capacity additions (GW) by source



Source: Central Electricity Authority - Optimal Generation Mix & Capacity addition data  
 Note: FY27-FY30E is a derived path basis FY30E Optimal Generation Mix

Need for storage (BESS + PSP) at urgent levels given solar curtailment risks - capacity addition needs ~10x ramp up

India annual BESS + PSP energy storage capacity addition required to be meet FY30 optimal mix target (GWh)

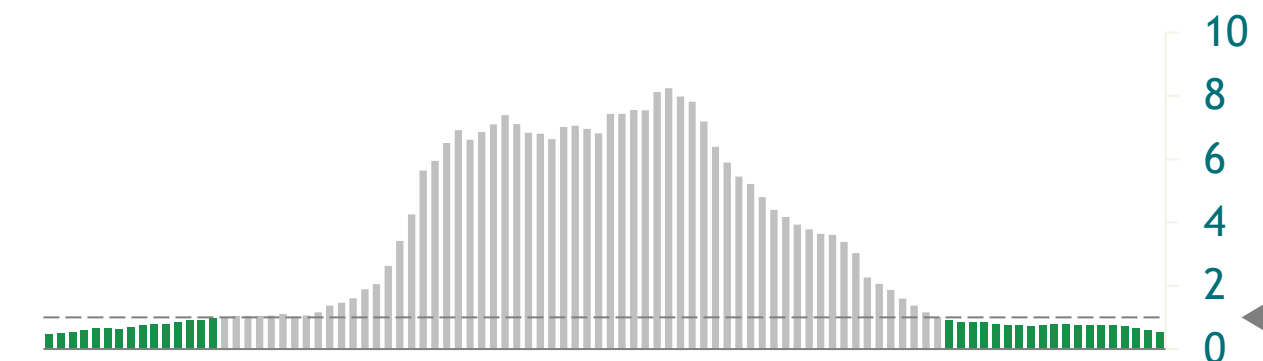


In addition to storage, significant Wind capacity (~2x by 2030) needed to improve system dispatchability (as Solar + Wind + Storage creates ideal profile)

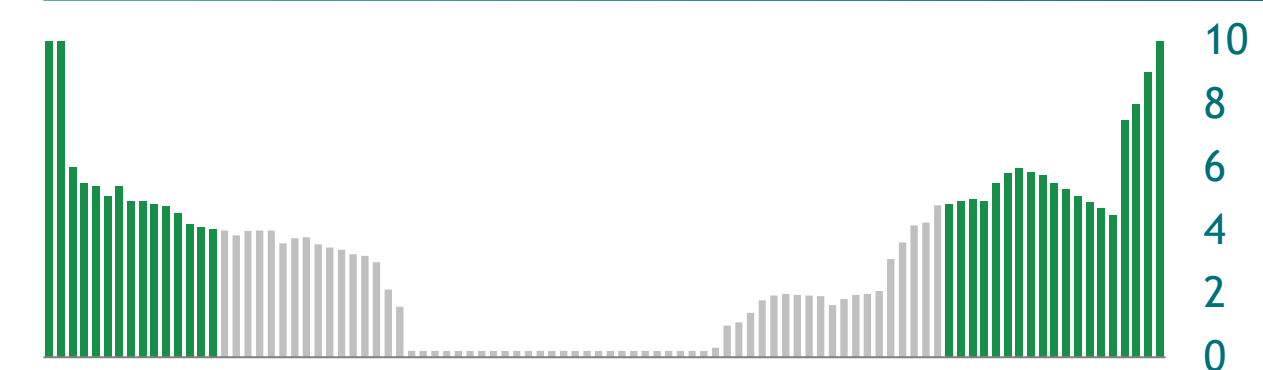
# Market trends show growing role of wind in improving dispatchability of system

Merchant market dynamics indicate a growing supply gap in evening/ night peaks which command a premium

Block wise buy/sell bid ratio - 21st May 26'

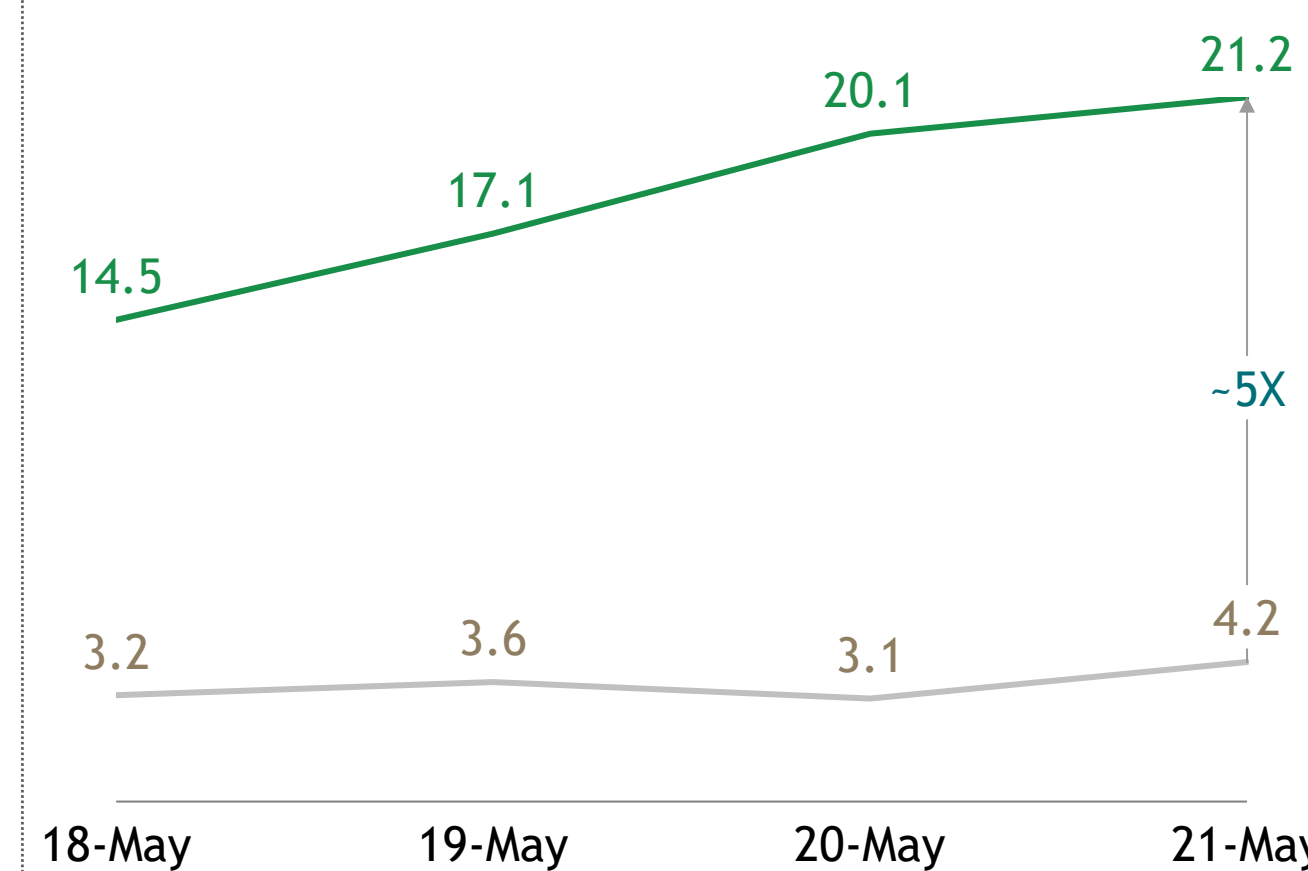


Block wise market clearing price (Rs/kWh) - 21st May 26'



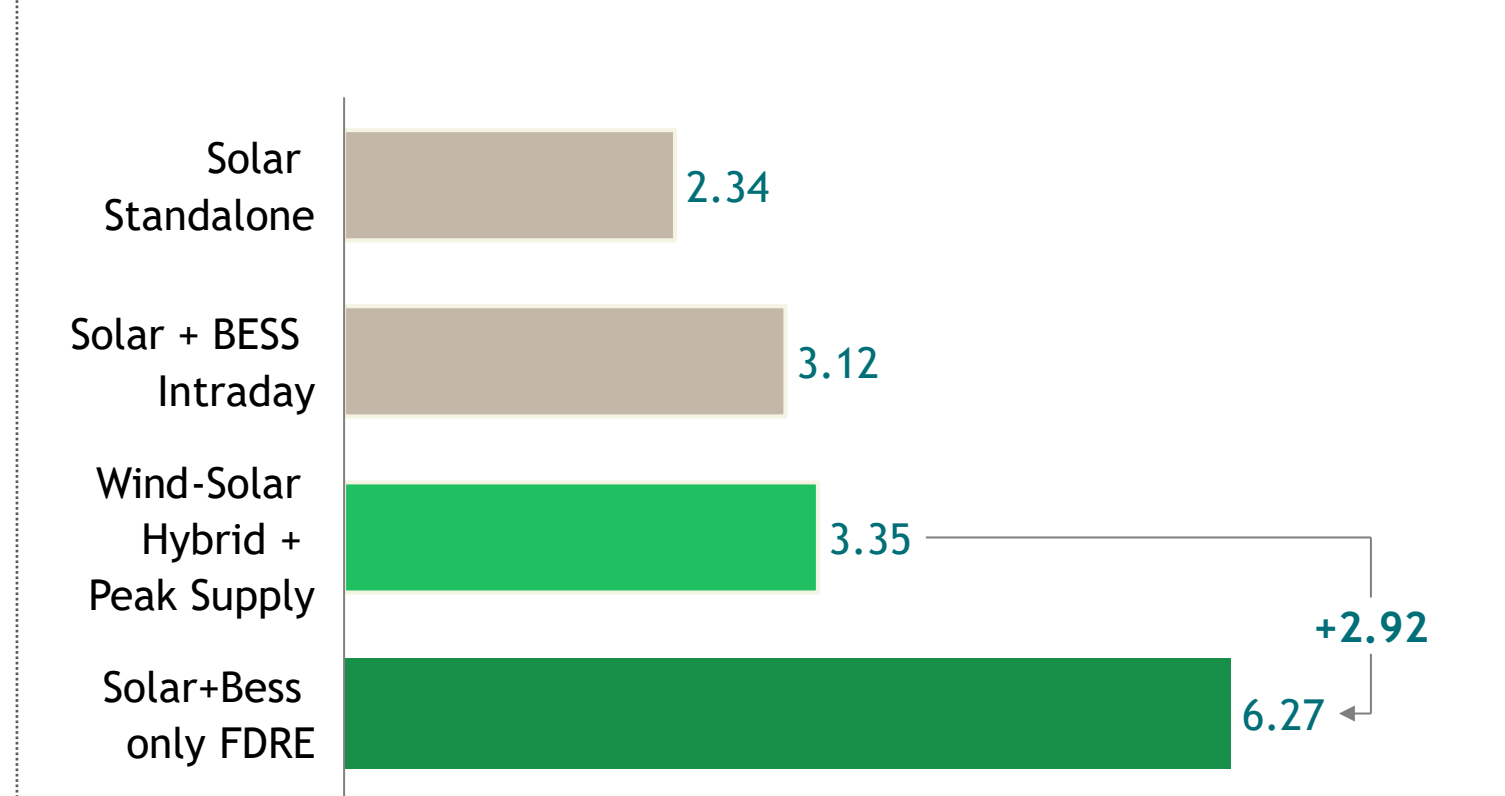
Wind plays a ~5x larger role than storage in filling this gap; Recent week has shown a ~50% uptick in night wind

Night peak capacity - trailing week (GW) — Wind — Storage



Recent tender results also price wind's complementarity in FDRE at a Rs. ~2.9/kWh discount

Feb-Mar 26' select auction tariffs (Rs./kWh)

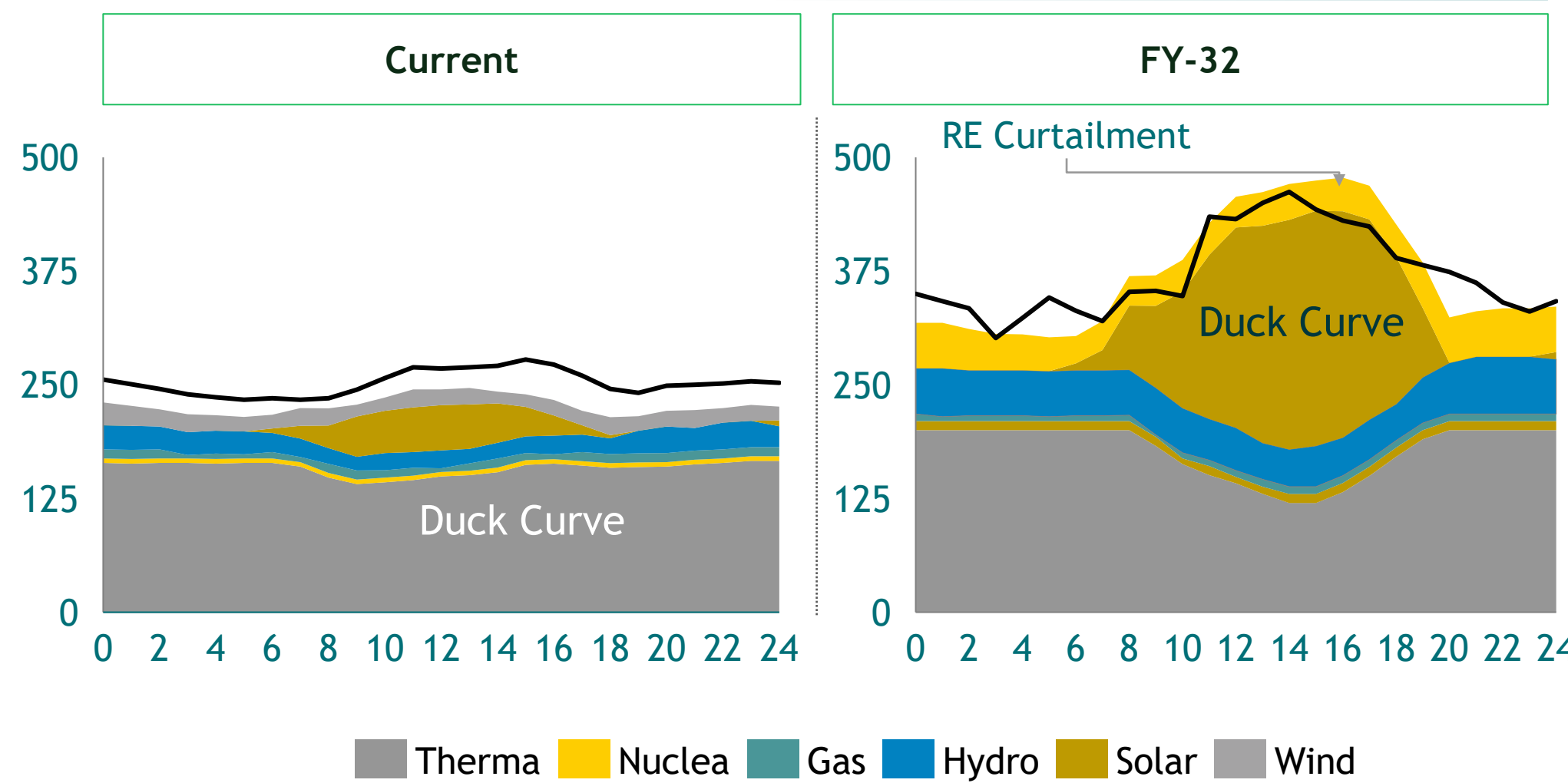


Source: IEX Market Data - 21st May 26', NLDC / SCADA daily generation reports, Select auction results

# Favorable profile driving acceleration in pace of wind addition



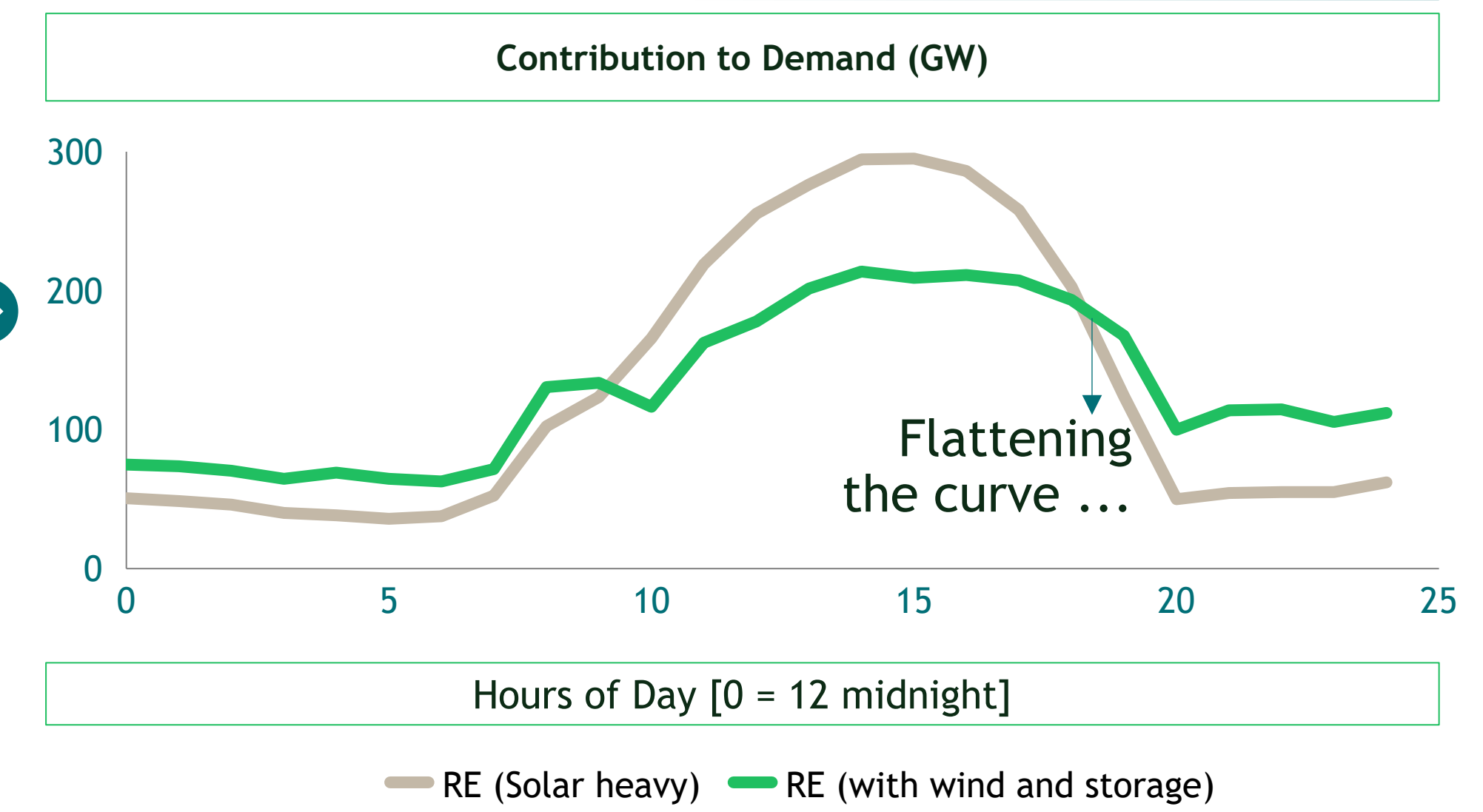
As we exceed 15% intermittent RE in Generation mix, continued solar heavy growth will accentuate Duck curve



Source: CEA Optimal Generation Mix 2029-2030; MEC+ Analysis

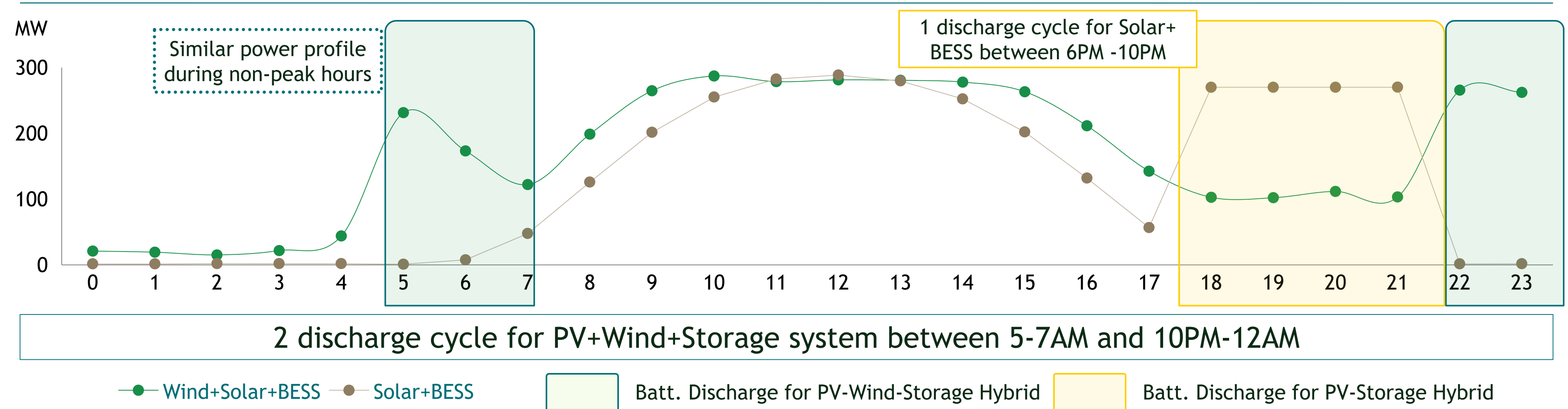


Forward looking solar addition pace to be capped by Wind and storage addition



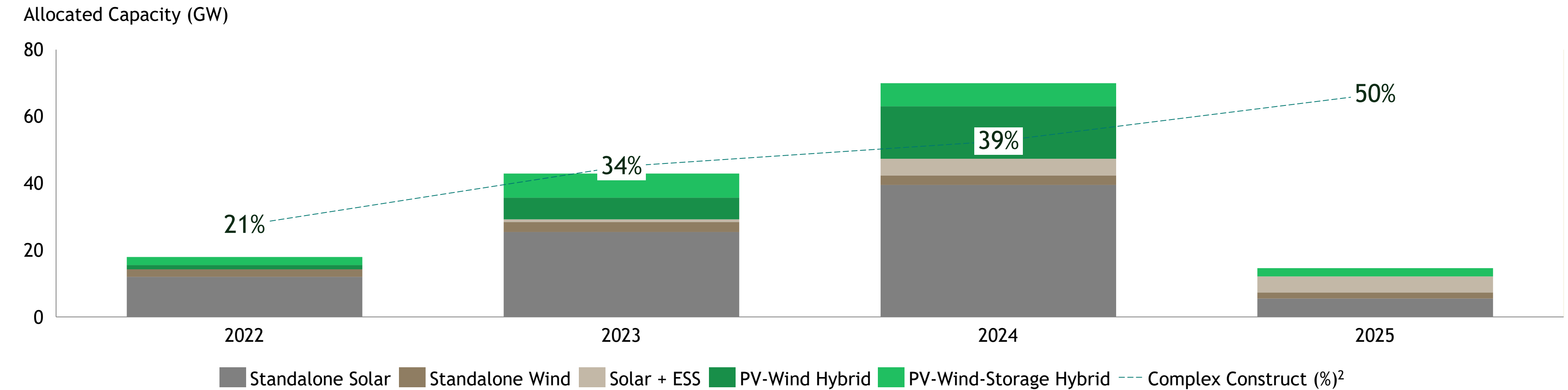
**Solar+Wind+BESS Hybrid best suited for meeting baseload req. with 2 peak scenario whereas Solar+BESS preferred for peak need augmentation**

Sample power profile comparison of Solar+BESS and Solar+Wind+BESS



# ... same reflected in share of complex constructs in tenders

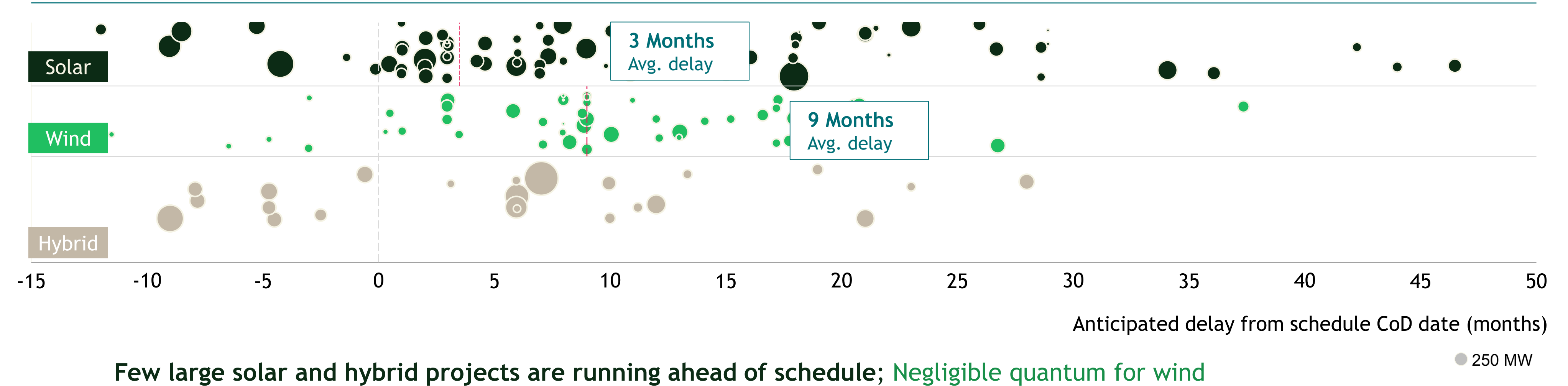
Shift already visible through increase in share of Hybrid/RTC tenders



Source: Tender allocation data from public sources

# Industry needs to ramp up execution reliability to support growth momentum

Wind projects are running on avg. ~9 months delayed vs. ~3 months delay for Solar projects (for which few large projects running ahead of schedule)



Source: Central Electricity Authority, Renewable Project Monitoring Division, Quarterly Report on Under-Construction RE Projects, December 2025

# Wind-specific industrial-policy levers have converged across India, EU, and US

Tailwind for players with deep domestic supply chains - to build durable competitive advantage

Lever	India - ALMM (Wind), Jul 2025	EU - Wind Power Package & NZIA	US - IRA 45X & Section 232
<b>National security framing</b>	Wind classified as critical infrastructure; data sovereignty mandate (no real-time data export)	European Wind Charter signed by 26 member states + EC commits to "Made in Europe" wind supply base	Section 232 national-security investigation into wind turbine imports launched Aug 2025 – tariffs likely 25-50%
<b>Mandatory local supply chain</b>	ALMM-WTC component list: blades, towers, gearboxes, generators & bearings must be sourced from approved domestic vendors	"Resilience" criterion mandatory in >30% of wind auction volume from Dec 2025	Per-MW manufacturing tax credit for US-made wind blades, nacelles, towers & offshore platforms
<b>In-country R&amp;D / IP</b>	R&D centres & control systems must be physically located in India; domestic prototyping required for ALMM listing	"Innovation" weighted as award criterion (15-30%); EU-developed IP preferred in non-price scoring	Credits tied to US-produced technology; advanced energy project credit for US wind manufacturing facilities
<b>Cyber-security &amp; quality</b>	Wind farms must implement cyber risk-management; incidents reported to national CSIRT; type cert tailored to Indian conditions	Cyber-security & data security as mandatory pre-qualification criterion under NZIA (binding from Jan 2026)	NERC CIP cyber standards mandatory for grid-connected wind; FERC Order 2222 cyber compliance for aggregators
<b>Market access enforcement</b>	Non-listed turbines barred from all government-supported tenders; physical plant inspection by MNRE	Non-price criteria carry 15-30% of auction scoring weight; supply chain depth a pre-qualification gate	Steel/aluminium content already subject to 50% Section 232 tariffs from Aug 2025; direct-pay credits conditional on domestic content

Source: Secondary research on select policy documents

# We see 2 key themes in conversations with the Industry: Need for execution certainty + shift towards integrated/firm constructs

**Theme 1** | Wind demand is unambiguous; Execution is the binding constraint

*“We want to do far more wind than we are doing – but we are struggling to execute at the pace we need”*

– Central public-sector generator

*“Wind fits our tender load profile better than solar – but solar + BESS gives us the execution certainty we need to bid.”*

– Large IPP

*“We need OEMs to deliver to schedule – execution reliability is now the decisive factor”*

– Recurring theme, multiple customers

**Theme 2** | Shift toward hybrid and firm-dispatchable constructs as the new procurement norm

*“We need a hybrid profile to maximise our green replacement”*

– Cement major (C&I offtaker)

*“We will have to back down our thermal PPAs to accommodate must-run solar – wind fits better with the load profile.”*

– State Discom

**Net implication:** Across central PSUs, DISCOMs, C&I offtakers and large IPPs, the ask is no longer the cheapest turbine – it is firm, dispatchable RE delivered on time

# Key considerations to capitalize on the opportunity

#1

Value chain integration as the engine of market development

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The market has moved from “who has the lowest turbine cost” to “who can deliver guaranteed firm power across a 25-year lifecycle”

Players with the right vertical and technological stack stand to capture greater share of the opportunity

#2

E2E ownership required to build a competitive moat and lead the industry

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Efficiently managing risk for the customer requires controlling the full asset lifecycle – from site development and turbine supply through to long-term O&M and performance guarantees

E2E players will command stronger customer relationships, higher margin capture, and a flywheel that pure-play equipment suppliers cannot replicate

# Suzlon Investor Meet

**JUNE 2026**

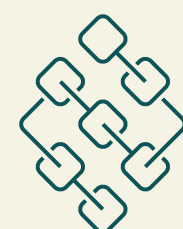


# Suzlon

Seeded, shaped and scaled the Indian wind market

1

## The challenge for wind



**Unviable technology to support growth**



**Unattractive commercially to drive scale**

2

## Suzlon innovated for...

1

**Tailored technology:** Market-defining products for Indian conditions

2

**New business model:** End-to-end delivery plus long-term wind parks

3

**Manufacturing excellence:** Vertically integrated production base

4

**Customer-first delivery:** Reliability and trust built into the offering

3

## ...growing the Industry and...

100x scale-up to 56 GW

3x headroom, to 1.1 TW

20 GW manufacturing base

20x turbine size, to 5 MW

4

## ...delivering e2e growth

1

**33% share, 18 GW fleet**  
1,900 customers, 100 wind clusters

2

**Two decades of mfg leadership**  
80% localisation + 2000 MSME suppliers

3

**Differentiated model**  
E2E, GW wind parks, lifetime service

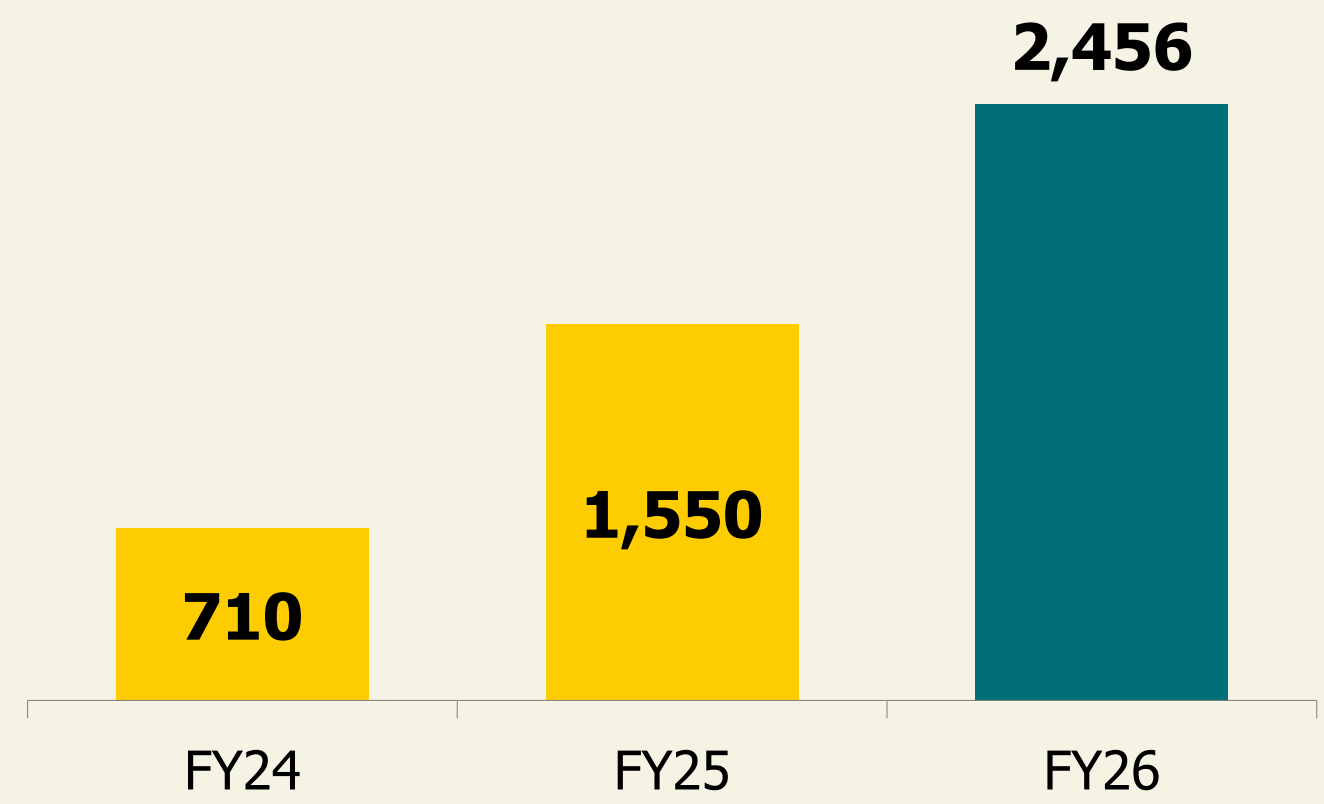
4

**Tech leadership for India**  
20x turbine size, lowest carbon intensity

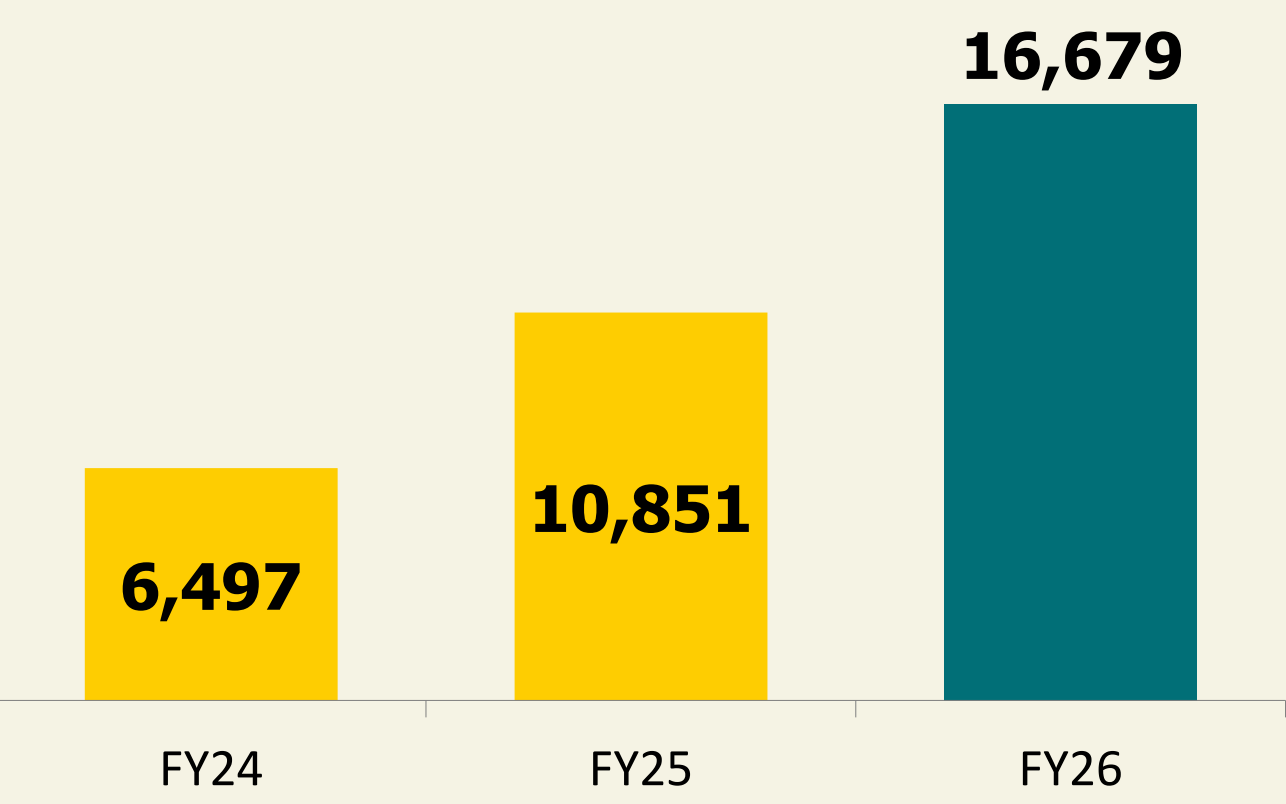
# Suzlon

Strong Performance  
Stronger Momentum

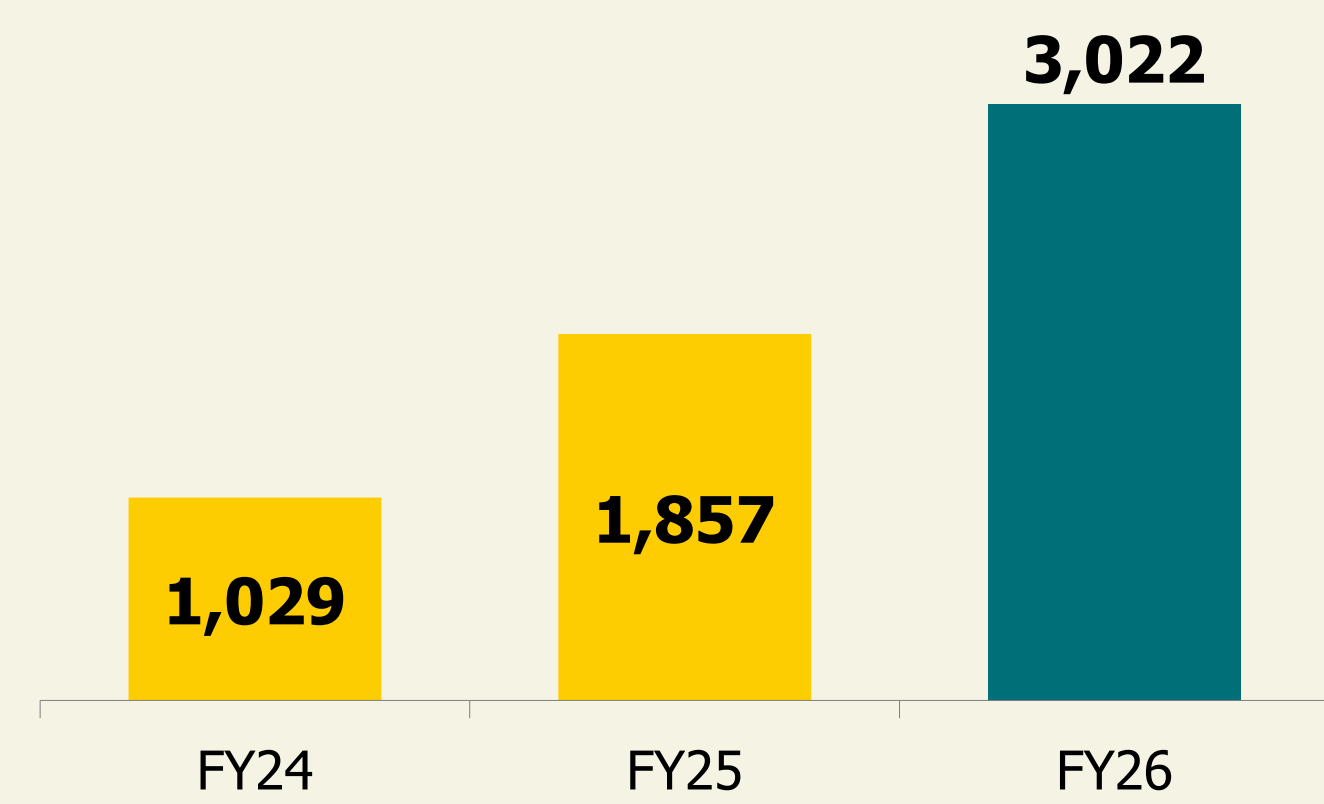
Deliveries (MW) 58% YoY



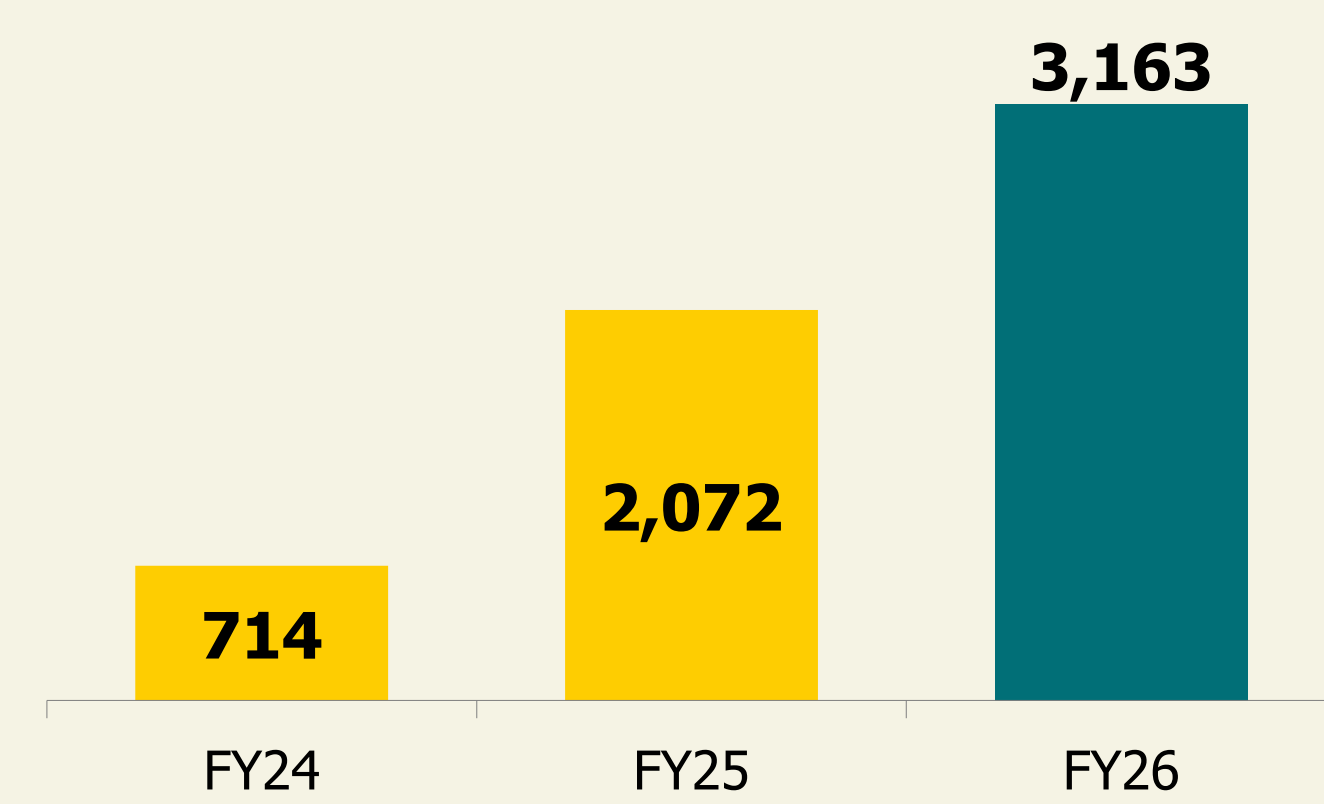
Revenue (₹ Cr.) 54% YoY



EBITDA (₹ Cr.) 63% YoY



PAT\* (₹ Cr.) 53% YoY



\*Note: Based on Consolidated Financials| Includes Deferred Tax Recognition

# Market Evolution

**1**

**World has entered an electricity super-cycle with 2x growth by 2050**

**2**

**India one of the leaders with 5x growth by 2050**

**3**

**Wind complements dispatchability and helps lower system LCOE**

**4**

**FDRE the new normal across all customer segments**

**5**

**E2E integrated delivery to drive scale and value creation**

# Four structural market shifts powering the next growth phase

1

## Dispatchability is the next key value driver

- **Wind naturally complements solar** through stronger evening generation profile
- **Wind + Solar + Storage lowers system LCOE** by reducing storage and grid requirements
- Auctions increasingly **reward firm & dispatchable power value**, not just generation cost

2

## Building execution capacity is a key unlock

- India requires **130+ GW** of wind capacity by 2030 for meeting non-solar peak demand
- Key execution bottlenecks includes – **land, manpower, infrastructure** and **grid connectivity**
- Addressing these constraints is critical to **converting demand into installed capacity**

3

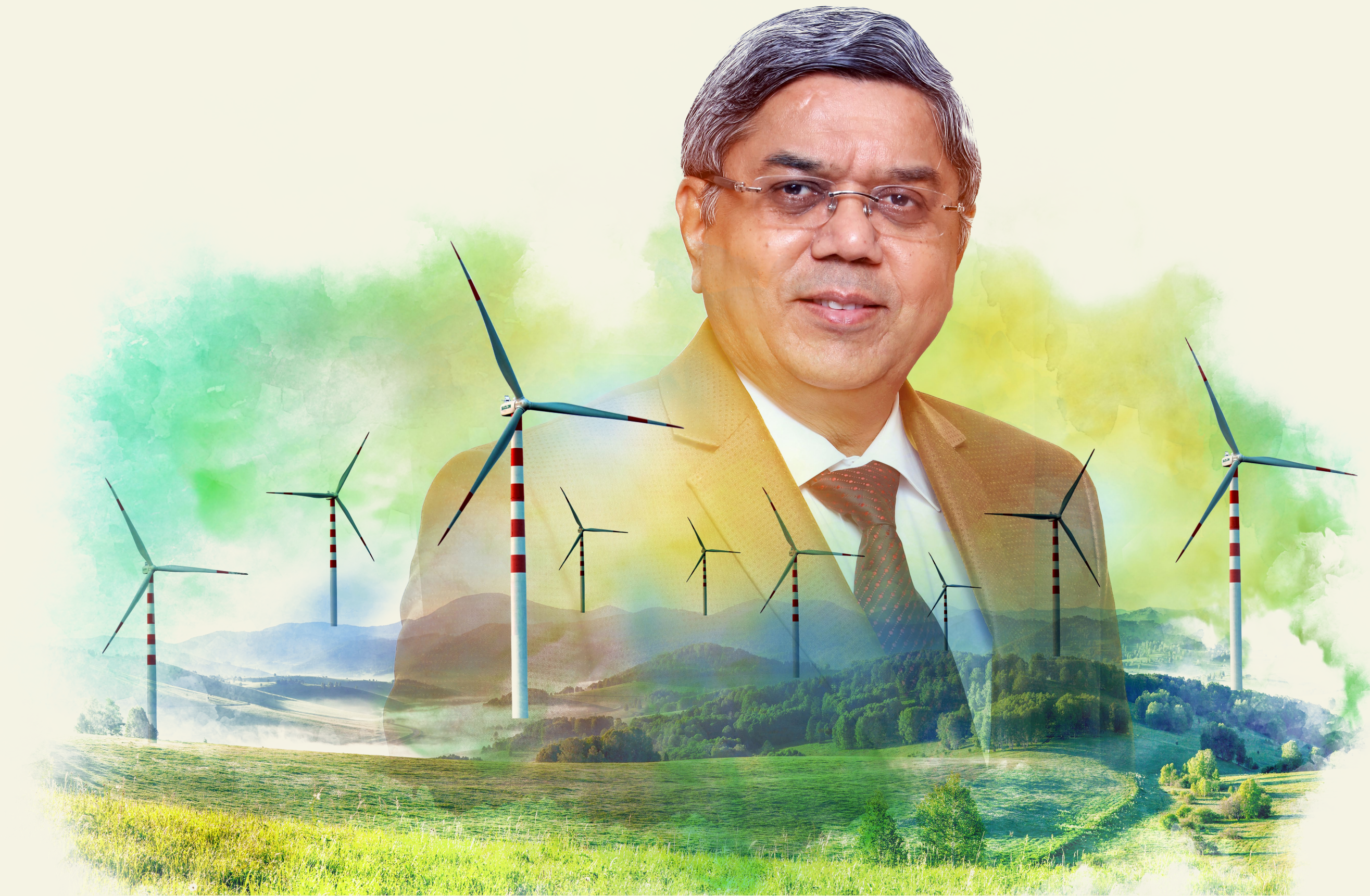
## ALMM equalizing with global frameworks

- India's ALMM **framework mirrors** the direction of **policy across developed markets**
- Policies are actively **incentivizing domestic content** in clean energy manufacturing
- **Localized OEMs** with deep supply chains **gain durable competitive advantage**

4

## Large export opportunity in sight

- Industrialization, electrification and data center **expansion driving electricity growth**
- Geopolitical developments are making **energy security critical**
- Supply-chains diversification and **growing preference for China + 1** sourcing destinations



**Late Shri. Tulsi Tanti's Dream**

**"Be the best Renewable Energy  
Company in the world"**

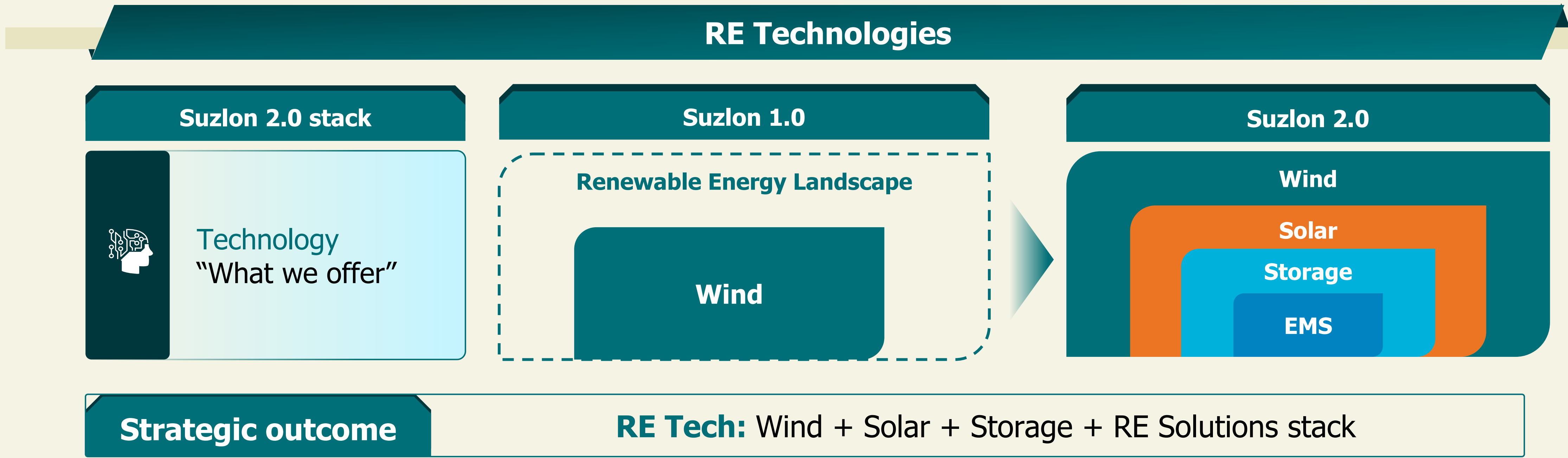
# Suzlon 2.0

Wind first, full-stack RE  
solutions company

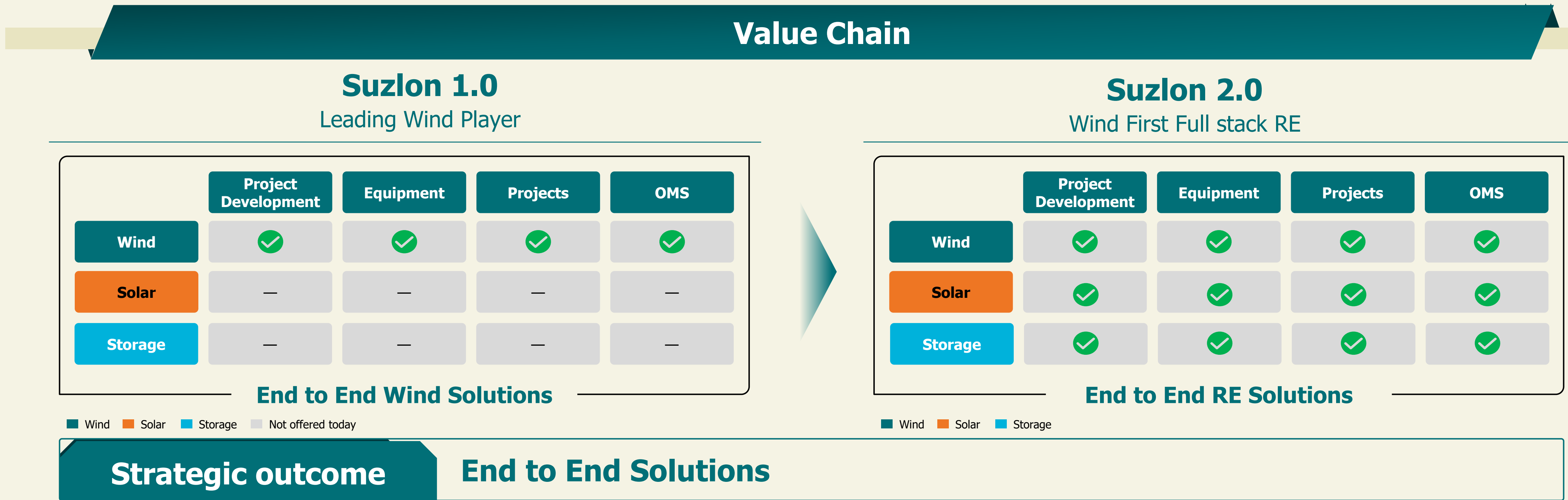
JUNE 2026



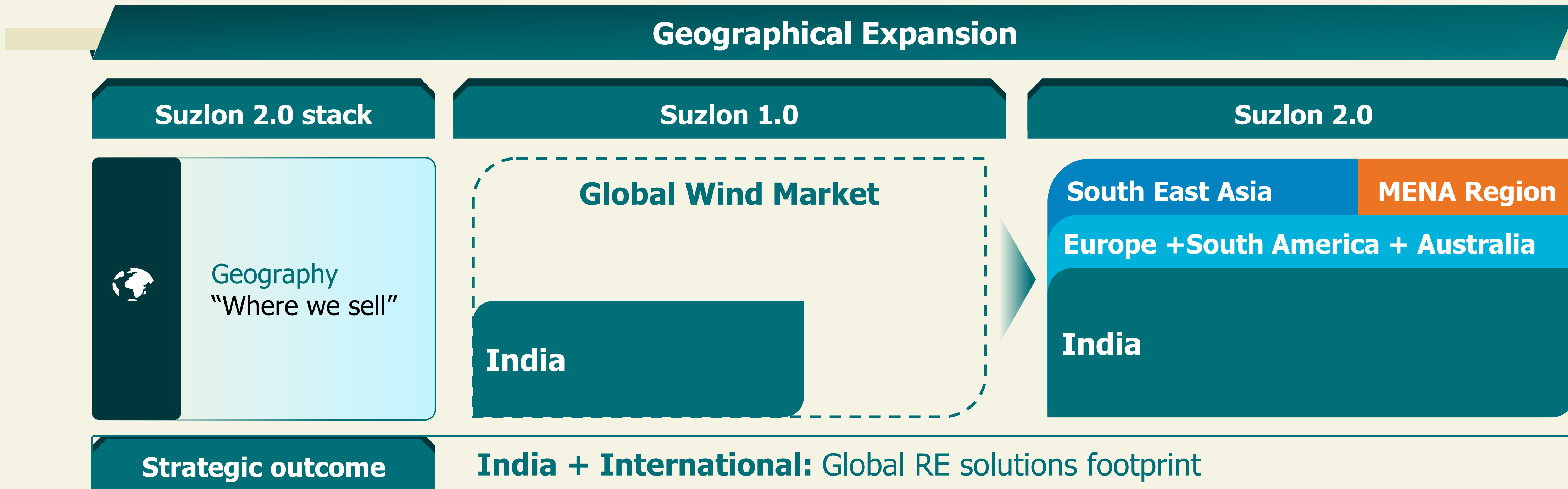
# Suzlon 2.0 → Wind first, full-stack RE solutions company



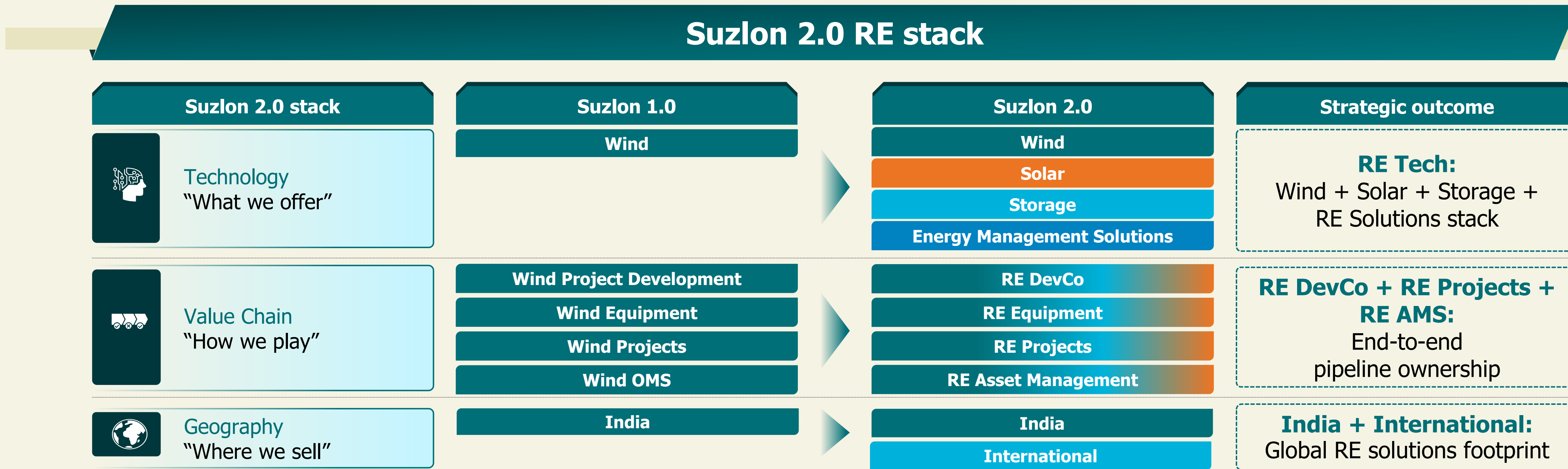
# Suzlon 2.0 → Wind first, full-stack RE solutions company



# Suzlon 2.0 → Wind first, full-stack RE solutions company



# Suzlon 2.0 → Wind first, full-stack RE solutions company



# Suzlon 2.0 aims to reshape its business by FY31 through five measurable enterprise ambitions



**25%+**  
CAGR

Revenue Growth



**40%+**  
MARKET SHARE

India Wind



**60%+**  
BY FY31

Co-Dev Share



**3+ GW**  
ORDER INTAKE

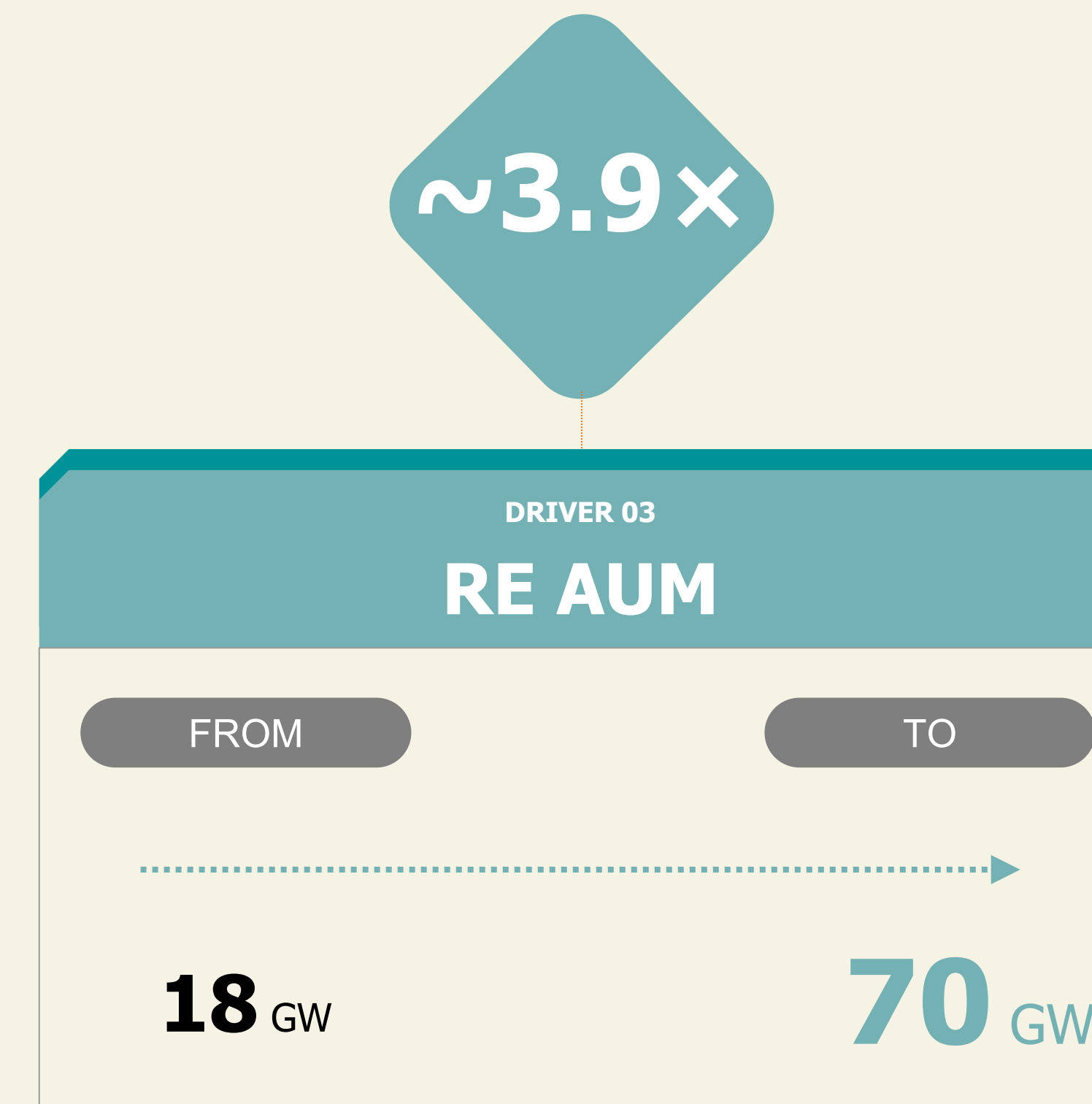
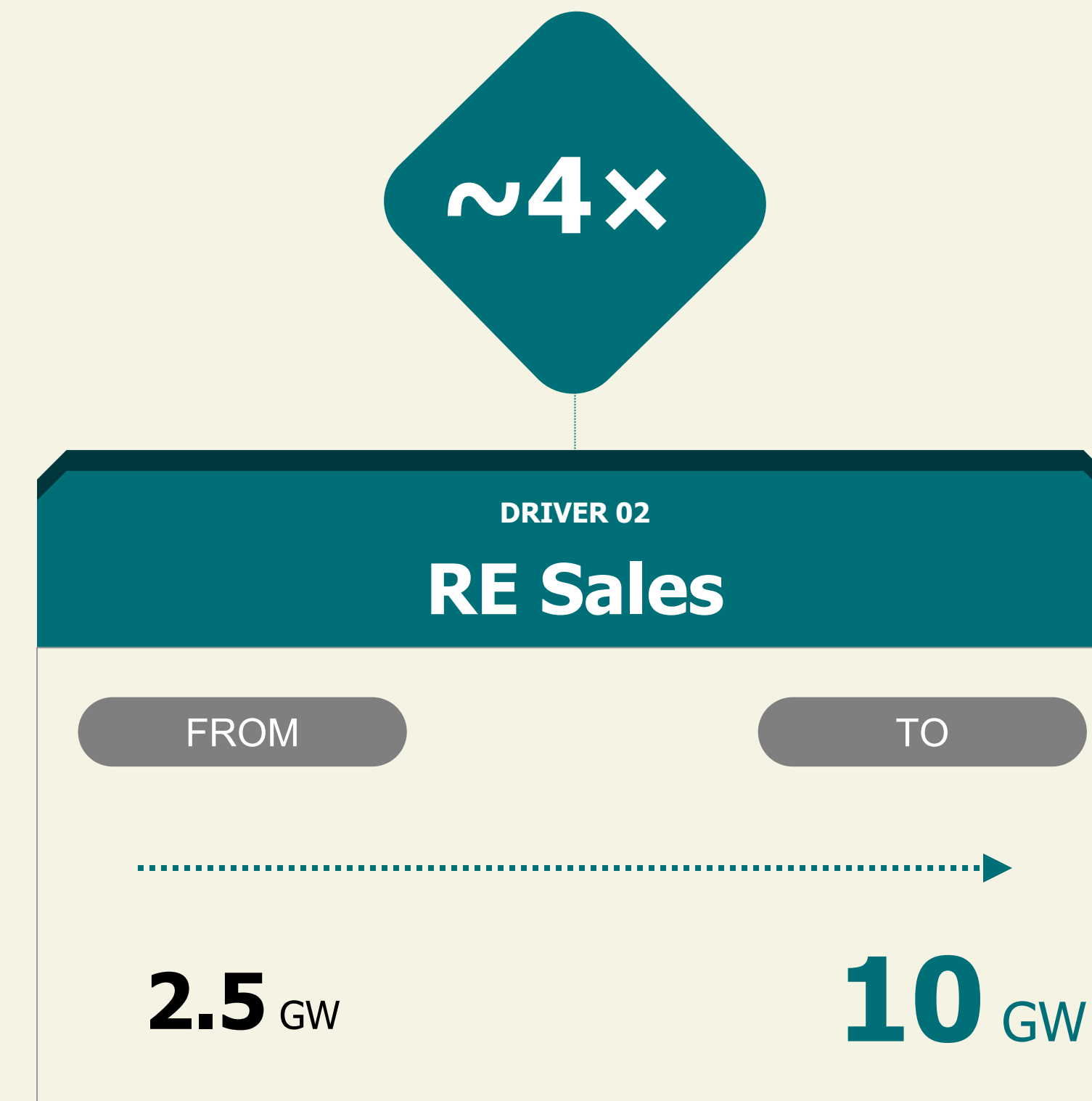
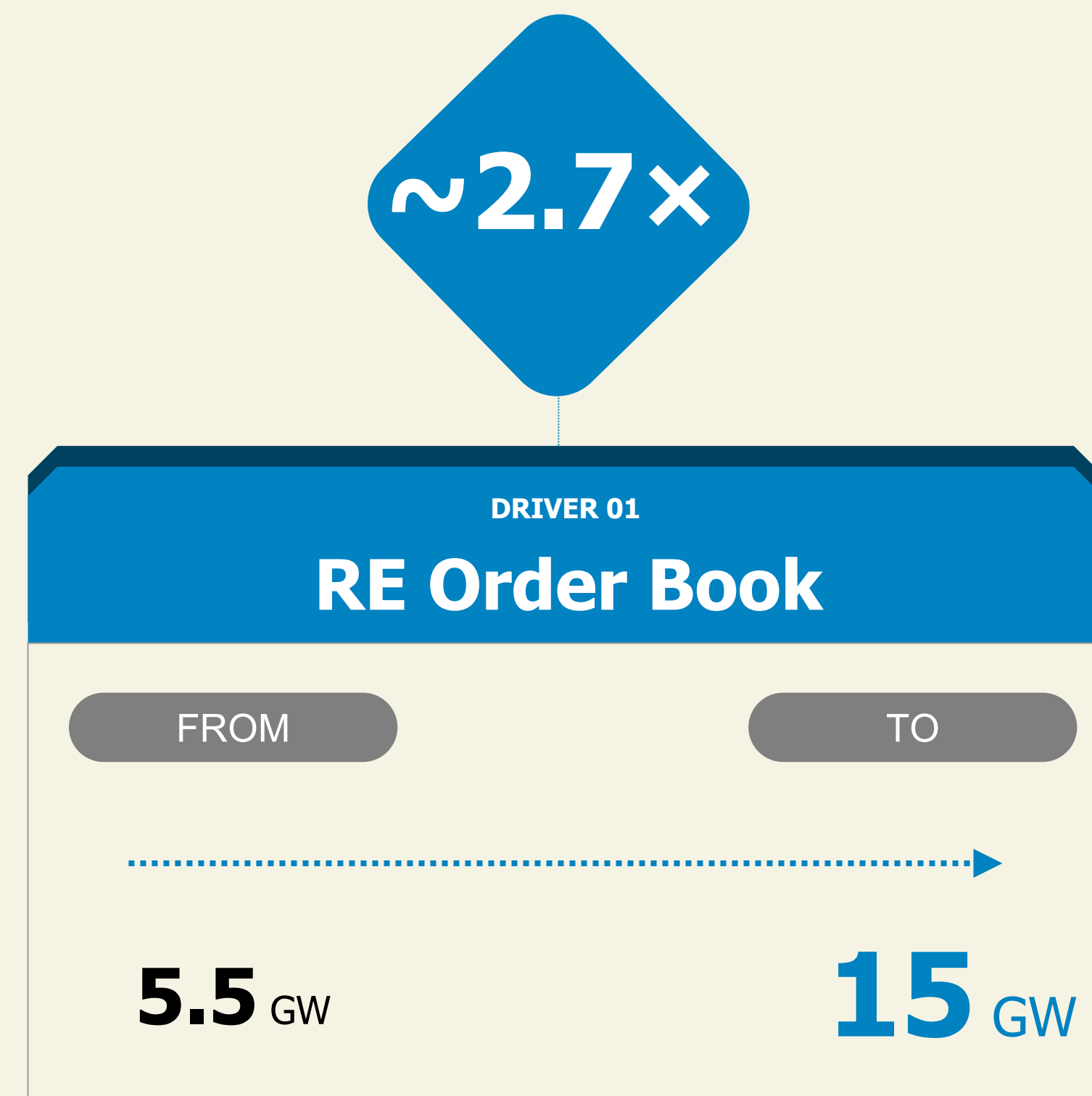
Exports



**70+ GW**  
PORTFOLIO

RE AUM

# Suzlon 2.0 → 5 Year Growth Path



SUZLON

**Suzlon 2.0 pillars are centered around strong growth by solving key industry challenges**





## Challenges faced by customers



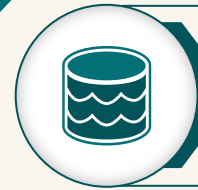
WTGs not perfected for Indian conditions - real-world power curve adherence is poor



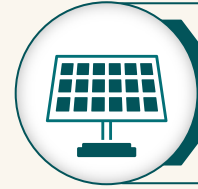
No single OEM offers integrated solution (Wind + Solar + BESS) - we are forced to switch OEMs and carry the integration risk ourselves



One integrated stack. One technology partner. Built for India.



Wind anchored - unmatched depth with 30 years of field operations data and experience



One integrated technology portfolio across Wind, Solar, BESS



Made-in-India, made-for-India, resilient supply chain across technologies



In-house Energy Management System —hardware and software designed to work together

# RE Tech

# Integrated and Engineered Tech Solution for the project



## Execution bottlenecks related to site-readiness



Projects routinely delayed 6–12 months due to land, RoW, and connectivity issues



Securing grid connectivity is getting harder every year — the single biggest threat to the pipeline



## Land, connectivity locked-in upfront. Predictable delivery, every time.



>50% of land secured and early grid connectivity locked in before execution begins, lower IDC



Captive control over Suzlon-developed sites — tighter discipline, predictable cycles



Co-development model — Suzlon brings de-risked pipeline, you bring capital and offtake



Project sales evolve into long-horizon partnerships through framework agreements, not transactions



# RE DevCo

# Shovel-ready projects with end-to-end site control

# RE DevCo

Long-term visibility  
and a de-risked  
development pipeline

## Turning India's development bottleneck into opportunity

### Structural constraints

Land acquisition takes **12-18 months**

Statutory clearances takes **6-12 months**

CTU/STU grid connectivity takes **18-36 months**

### Suzlon's Solution

Secures **wind-rich** land through local relationships

**Decoupling** of development from execution

### Pre-developed sites before customer commitment

Locks in grid **connectivity** upfront

Maintains a portfolio of **shovel-ready** projects

### Project Execution Cycle

Today  
**2-3 years**

With RE DevCo  
**15-18 months**

## Only player with a unique combination of capabilities creating a differentiated platform

### Integrated value chain advantage

#### End-to-end integration

- Development of land, clearances and connectivity with in-house EPC execution

#### Domestic manufacturing base

- In-house WTG manufacturing with strong supplier ecosystem

### Proven co-development model

#### Tried & tested platform

- Validated through 3 years of incubation and pilot projects

#### Long-term partnerships

- 3+ year co-development relationships create visibility ahead of project awards

### Structural advantage on-site

#### Site expansion capabilities

- Wind site can host both wind + solar (Hybrid) but not the other way around

#### Fungibility

- All of Suzlon's existing customers can benefit from this structural advantage

**3-5 years**  
of forward visibility

**Only solution**  
to industry bottlenecks

**Greater**  
volume pull



Slow execution speed,  
further challenged by need for FDRE



Vendor ecosystem for RE projects is immature — reliable EPC partners are hard to find



Vendor capabilities siloed within Wind or Solar — almost no cross-technology depth



End to End full scope contracts hard to award — splitting scope needs more bandwidth, slows growth



Full EPC contract. One partner.  
Full RE stack.



Wind EPC capability at scale — now extended to bundled Wind + Solar + BESS FDRE delivery



DevCo pull-through — projects arrive with land and connectivity already secured



Productionised execution — systematic compression of project delivery cycle time



Restores the option of full EPC contract to one partner — at full scale

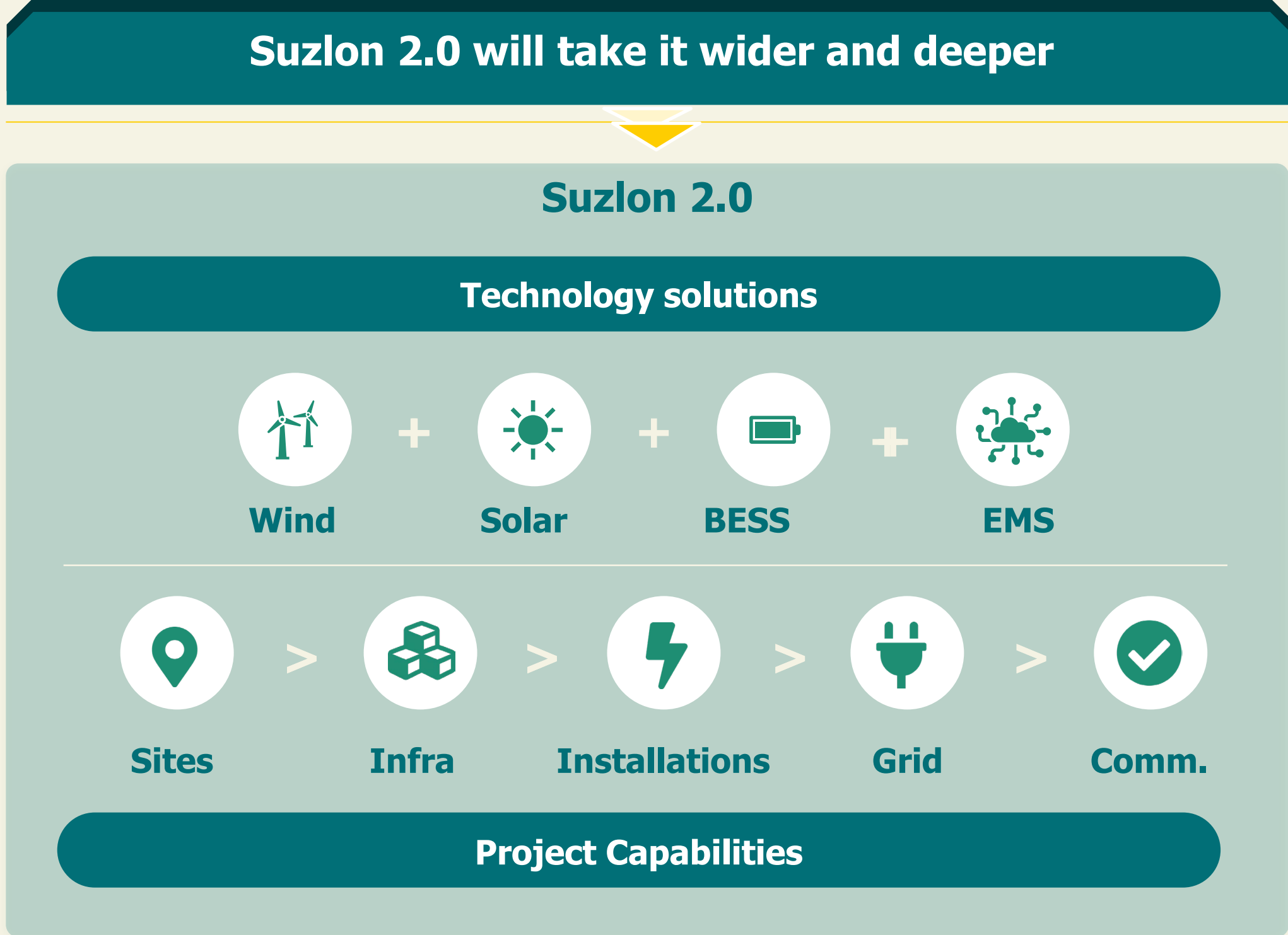


# RE Projects

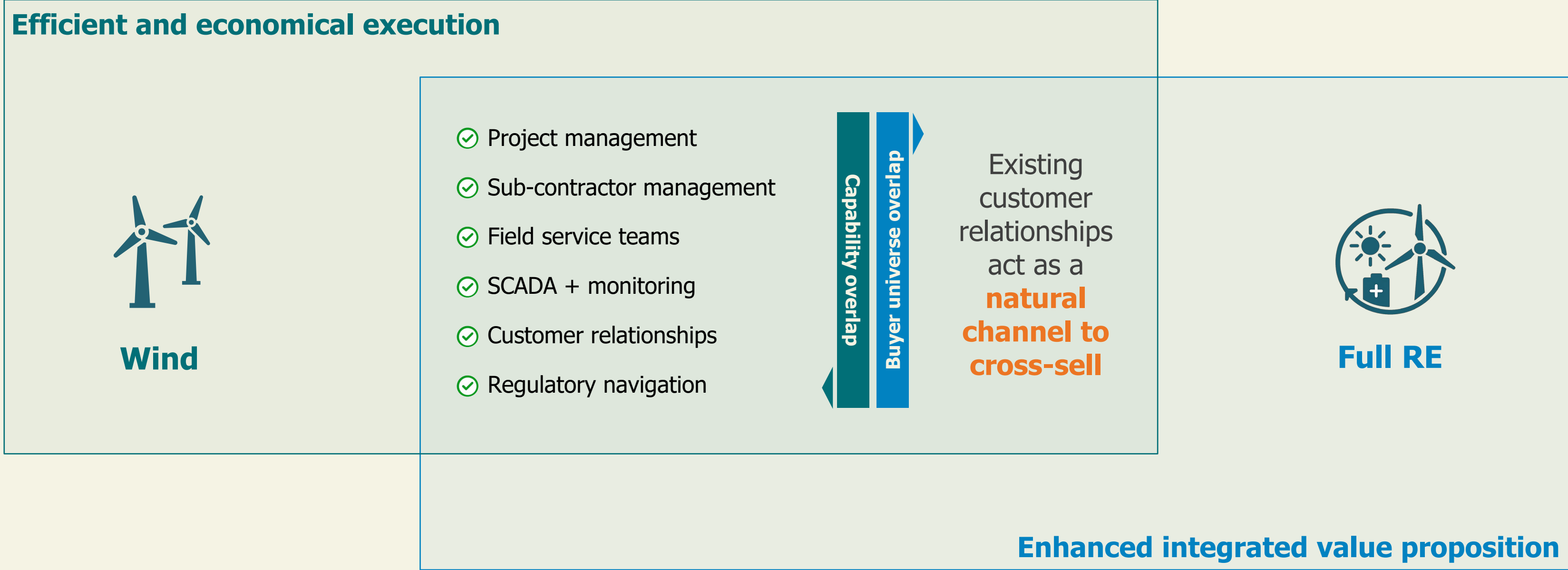
# Productionized, full-stack project delivery

# RE Projects

Faster, fully de-risked  
turnkey delivery



## Expand addressable market by leveraging existing capabilities and infrastructure





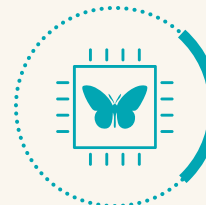
### Complex, long-life OMS needs; Non-core to the business



OEMs may not exist for the 25-year asset life - OMS quality is not up to the mark/ Spare availability issues



Solar and BESS O&M with 3<sup>rd</sup> parties — OEMs not partnering for full lifecycle



Multiple 3<sup>rd</sup> party OMS service providers per customer - increased work for driving efficiencies across the portfolio



No single O&M provider across technologies — integrated energy management is impossible



### One AMS partner. One platform. For the full lifecycle.



India's deepest wind AMS fleet — extended seamlessly to Solar and BESS



Digital-first, tech-enabled — predictive maintenance lowers failures, lifts uptime



Continuous Upgradation through Value added products & services, Reliable Engineering team



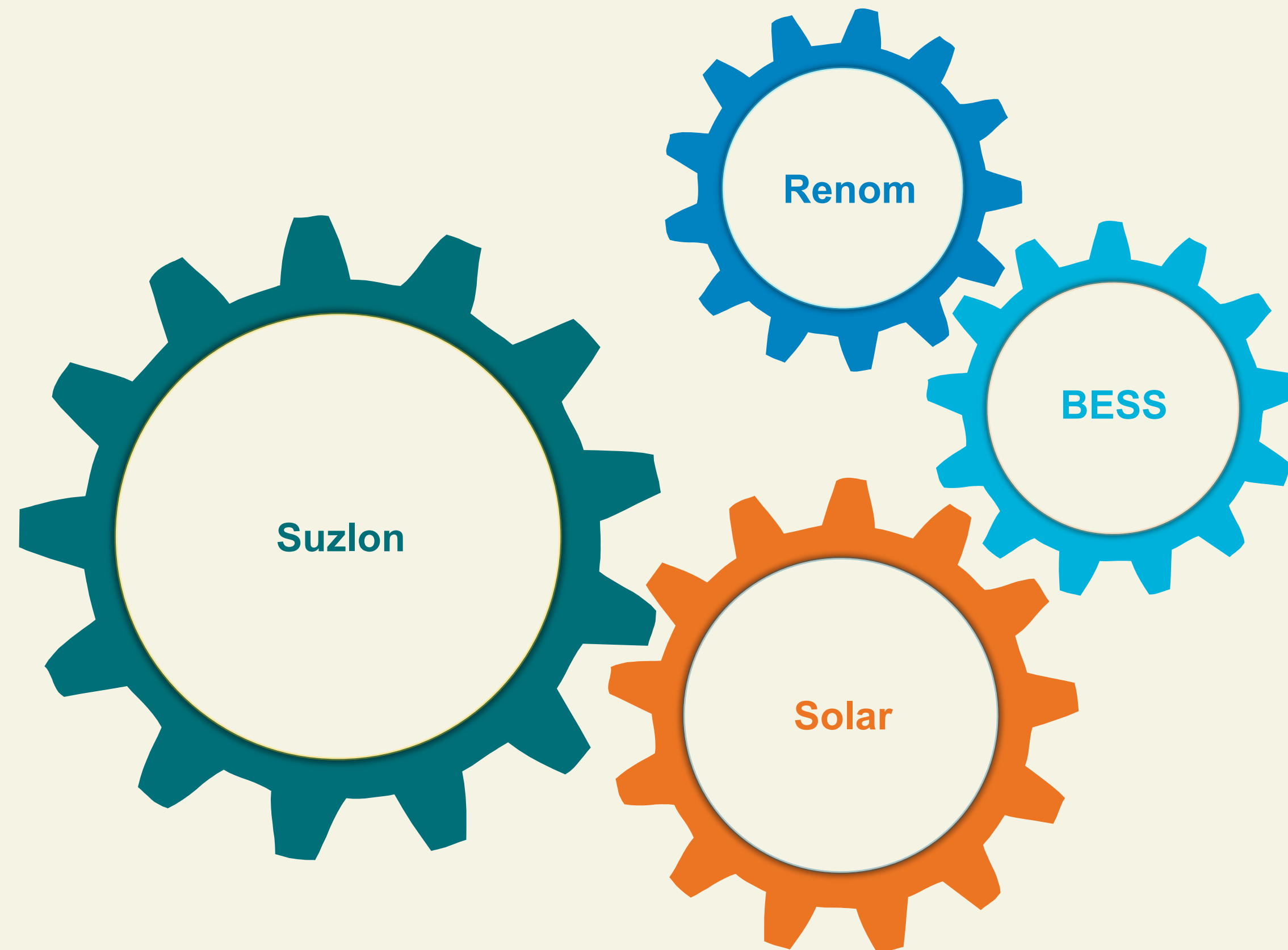
Repowering and life-extension at end-of-life — relationship continues past warranty

## RE AMS

# Towards India's largest RE asset management franchise — across every technology

# RE AMS

Target AUM of 70+ GW



**Every MW sold creates locked-in revenue**

- Long term OMS visibility is integral to the turbine sales
- Every MW commissioned enters the annuity base

**32 GW MBAMS TAM**

- Multi-brand expertise, 14 OEMs currently in AUM
- Opportunity to grow the Renom AUM significantly

**Massive Solar + BESS AMS**

- Fully synergistic – Know-how, Infrastructure, Manpower
- 35 GW available within 50 km radius of existing sites

# International

A known name, turning stronger: Expands the market beyond India

**1,299 GW**  
Total Wind Installed Capacity (end 2025)

**165 GW**  
Capacity Addition in 2025 – Highest ever

**2,000 GW**  
Est. Wind Installed Capacity (by 2030)

## Massive global opportunity

### What Is Driving Electricity Demand?

#### Strong demand

- Industrialization, Electrification and Data center expansion driving Electricity Growth

#### RE Adoption rising

- Recent Ukraine & Middle East crises have led to Energy Security becoming critical

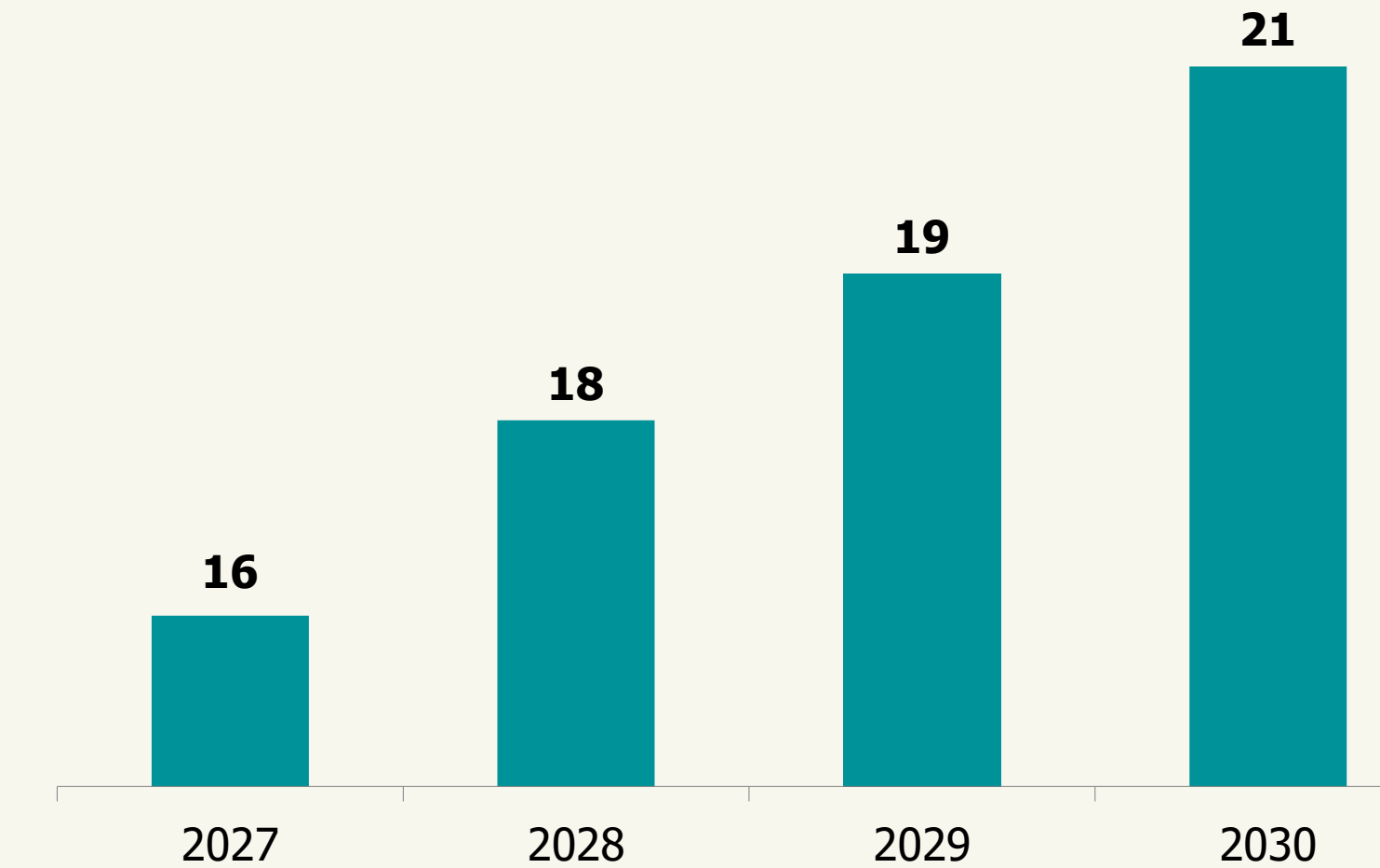
#### Repowering supercycle

- Aging fleet, permitting & grid bottlenecks, efficient technologies

#### Geopolitics + "China-plus-one"

- Diversification in sourcing, securing supply-chains, partnering with preferred countries

## Export Opportunity in Addressable Markets



**Additional Repowering Opportunity at ~18 GW**

### Readiness

Launching Blue Sky Platform with country/grid specific certifications  
Existing customer relationship with 6+ GW installations

### Establish

Entry in select market with 3 GW order intake

### Scale

Becoming one of the leading player in each of the selected markets

# Four integrated pillars convert Suzlon's wind depth into scalable solutions, execution, and annuity value

## RE Tech



### Wind

Continue to deliver market-defining turbines – local & global Resilient supply chain, cement leadership



### Solar

One stop shop for customer for RE integration for project risk management  
Partner-sourced, asset-light  
Leverage ecosystem



### Storage

Tailored for India BESS solution. BESS Pack Assembly + partnership for end use application with optimum design



### System Integration

Digital layer of energy management with Suzlon hybrid controller + smart energy management software

## RE DevCo



### Predictable Project execution

Long-horizon partnership starting with Joint Project Development



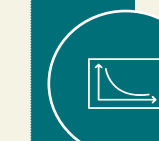
### Secured Project Connectivity

>50% of land + early connectivity locked in upfront  
Lowers late-stage execution risk



### Reduce construction risk

De-coupling project development : Secure site readiness before starting construction



### Multi year Project Portfolio

large scale multi-GW and long horizon customer partnerships for assured CoD for year 3-4-5

## RE Projects



### Wind EPC scale- Time compression

Crash Project Delivery Cycle time  
Productionized execution (Decentralized Organization design with empowerment)



### FDRE EPC End to End Integration

leverage expertise of complex Wind EPC to drive excellence in FDRE EPC. Single point accountability for RE Project integration



### DevCo Pull through for timely completion

Ready projects with land + connectivity  
Delivery certainty for customers



### Reliable Vendor Ecosystem

Leveraging strong Vendor Ecosystem across Wind, Solar and Storage

## RE AMS



### Single point multi-Brand Wind AMS

Lifetime AMS – Suzlon + multi-brand fleet  
Value added products & services, Reliable Engineering team



### Responsive on ground Solar AMS

Leverage existing OMS setups of wind clusters from 18 GW wind asset in service



### Reliable BESS AMS

Quick TAT via pan-India service network along with reliability in Warranty



### Digital first, tech-enabled

Predictive maintenance  
Lower failure rates, better uptime, customer experience

© **International:** Wind-led entry — solid product + certainty of execution + long-term service

**RE Tech**

SUZLON



# Suzlon Technology in Brief

We keep advancing



## We design for performance and quality

Developing world-class technologies in India and Europe



## We offer an enhanced portfolio beyond turbines

Leveraging experience from the largest fleet in India



## We are advancing from Wind to RE solutions

Building the capabilities needed for ongoing, long-term success

# Suzlon Technology

R&D Centers in Europe,  
Detailed Engineering in  
India

R&D Centers in Germany, Denmark and  
Netherland

Engineering capabilities in India

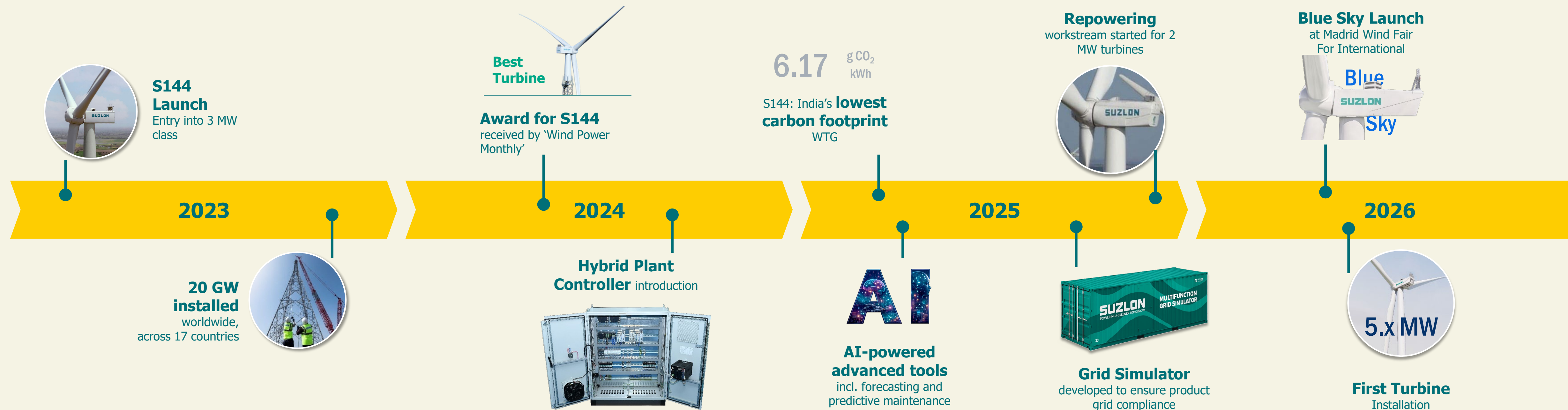
Overall 400+ Professionals across 4 countries

State-of-the-art testing facilities for key  
components



# Highlights from the Last 3 Years

Selected achievements from a period of strong growth and progress



# World Class Technology

Our products are specifically designed for India – We make India's low-wind sites techno-commercially feasible

## Developed in Europe – Detailed, and manufactured in India

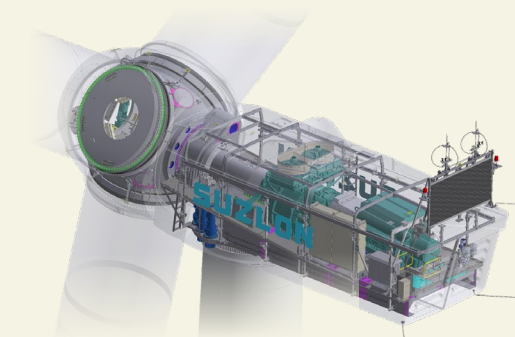
We have R&D centers in Denmark, Netherlands and Germany.

We optimize and manufacture in India.



## High efficiency balanced with competitive costs

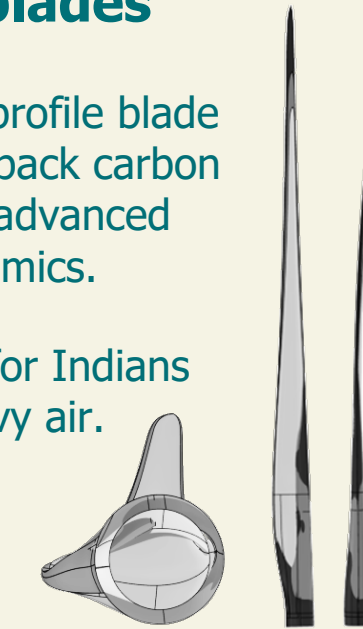
Rotor design is based on high-efficiency drive trains.



## High performant rotor blades

High lift profile blade with flat back carbon girder & advanced aerodynamics.

Optimal for Indians dust heavy air.



## Local sourcing and a robust supply chain

>80% local sourcing from Indian Tier-1 suppliers for our S120 and S144 turbines.

Making us less dependent on global supply chain disruptions.



## Engineered to minimize CO<sub>2</sub> emissions

The S144's 140 m lattice towers use 100 tons less steel than a competitor's tubular tower.

2.5 less emissions due to use of scrap-based, low-carbon steel.

Designed for a 25-year extended service life.



## Engineered for grid compliance

Extensive expertise in grid compliance and grid integration.

Advanced testing against site-specific grid requirements, including voltage, frequency, and fault scenarios .

Trusted by Indian and international grid authorities.



We design to cover 80% of the Indian market - from remote locations to well-accessible wind parks

# Technical Highlights

## Driving wind energy innovation



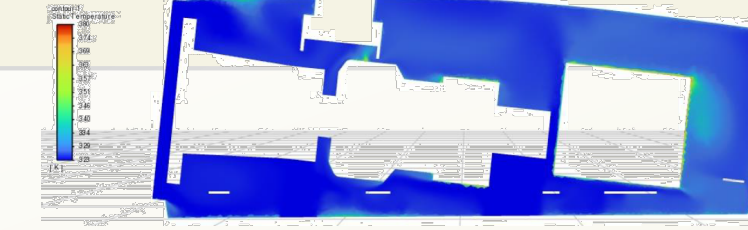
### Our lightweight lattice towers

- Industry-leading **hub heights** of up to **160 m**
- **Innovative transition unit** – holding together lattice and tubular sections
- **Easier Logistics** compared to equivalent tubular towers



### Suzlon Hybrid Park Controller

- **Inhouse developed**
- Allows for **compliance with Indian grid regulatory** requirements
- **Successfully demonstrated:** frequency control, voltage regulation, and reactive power control



### S144 HTV – Suited for harshest climates

- S144 HTV (High Temperature Variant) can operate in **air temperatures up to 52°C**
- **Soon be available** for direct ordering
- **Existing S144 units can be upgraded** with an HTV package



### Wind turbine drone inspection

- High-resolution **images of inaccessible areas**
- Simultaneous capture of **RGB and thermal imagery**
- Inspection in both **non-operational** and **loaded operating states**



# Testing & Validation

We design for high quality

During turbine design, we **perform several tests**, including:

- Blade life-cycle testing
- Grid Compliance testing
- Generator & Converter testing

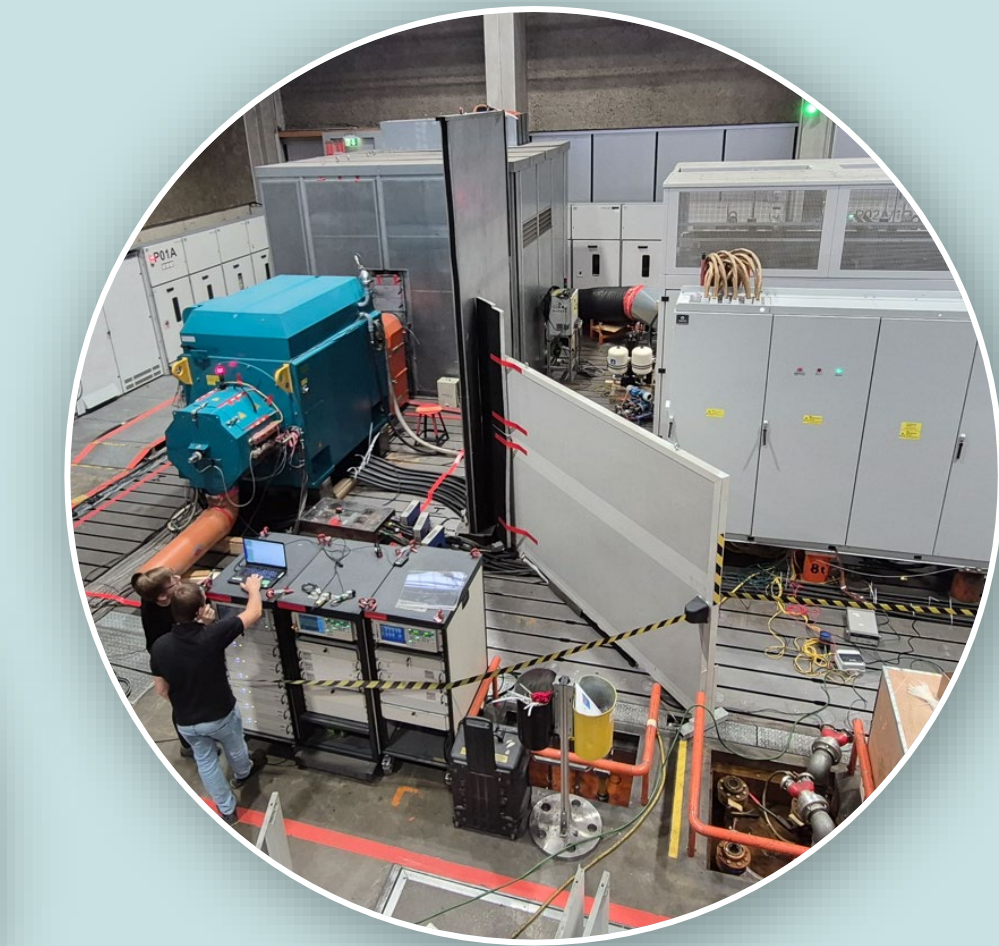
Our goal is to **deliver best-in-class turbines**, which requires **extensive and rigorous testing** across all critical components and systems



Blade testing in Baroda



Grid Compliance testing at prototype site

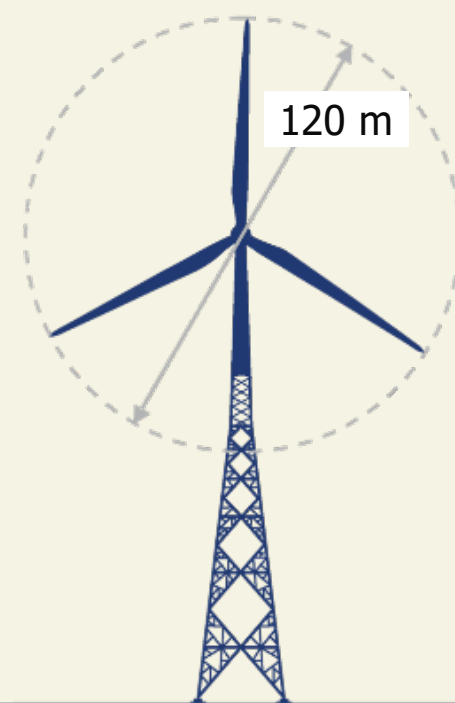


Generator & Converter testing

# Turbine Portfolio

We have developed a strong portfolio over the past years

*Our established products in 2-3 MW class*

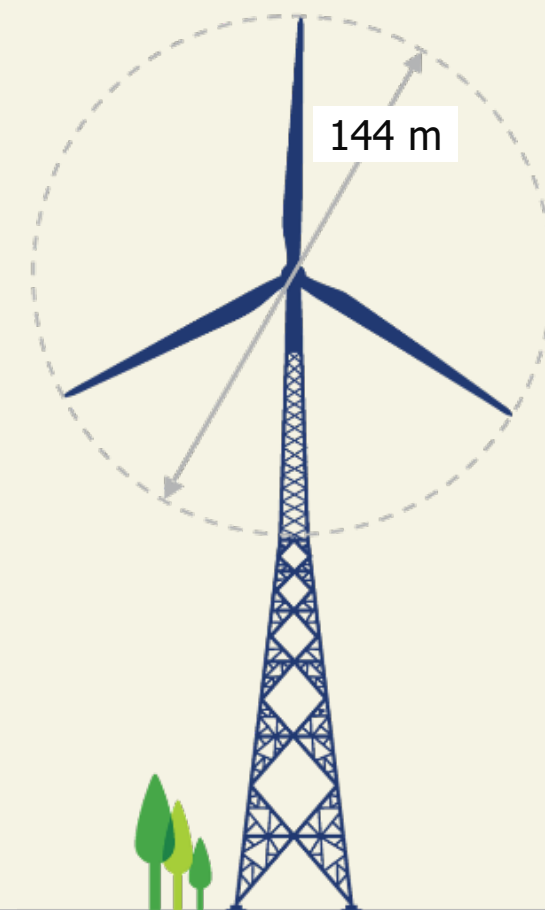


**S120**

2.10 MW

105-140 m

**We repower smaller turbines to this version**

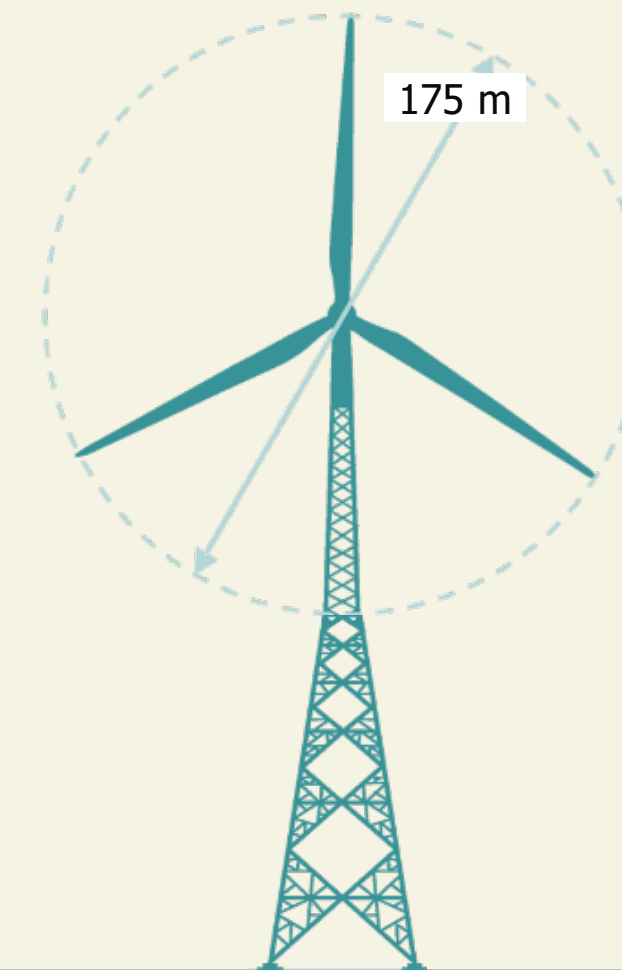


**S144**

3.15 – 3.30 MW

105-160 m

**The current go-to turbine for India**



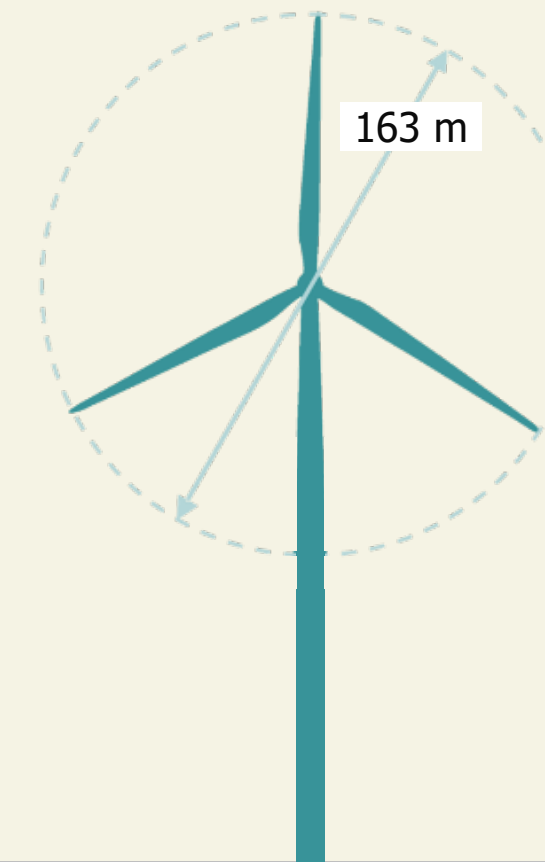
**S175**

5.x MW

120-160 m

**Our new Low-wind sites flagship**

*5.X First Turbine installed in May 2026*



**S163**

6.x MW

119-149 m

**Our new Mid – High Wind sites flagship**

*First Turbine installation in H1 2027*

*Our next generation product under development*

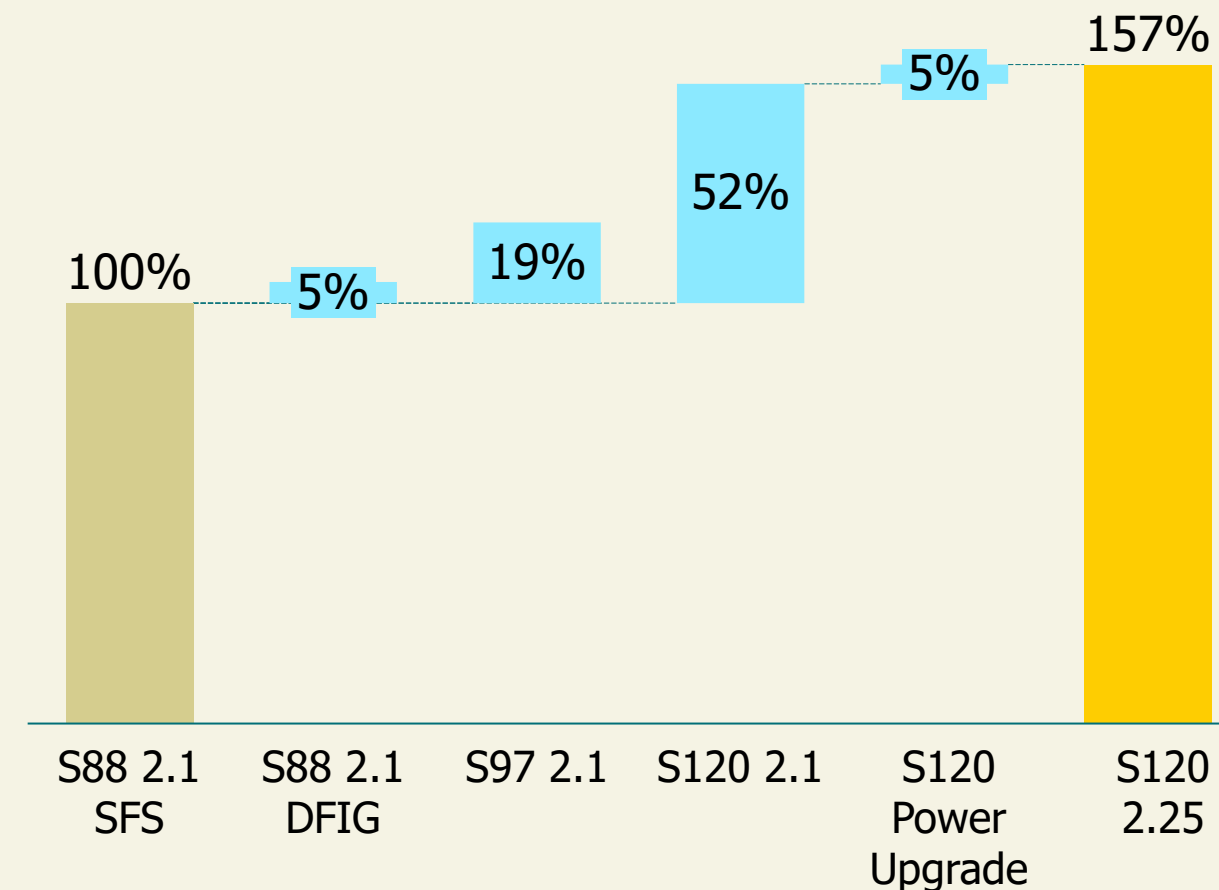
**Blue Sky Platform**

# Repowering the S88

50+% AEP improvement possible

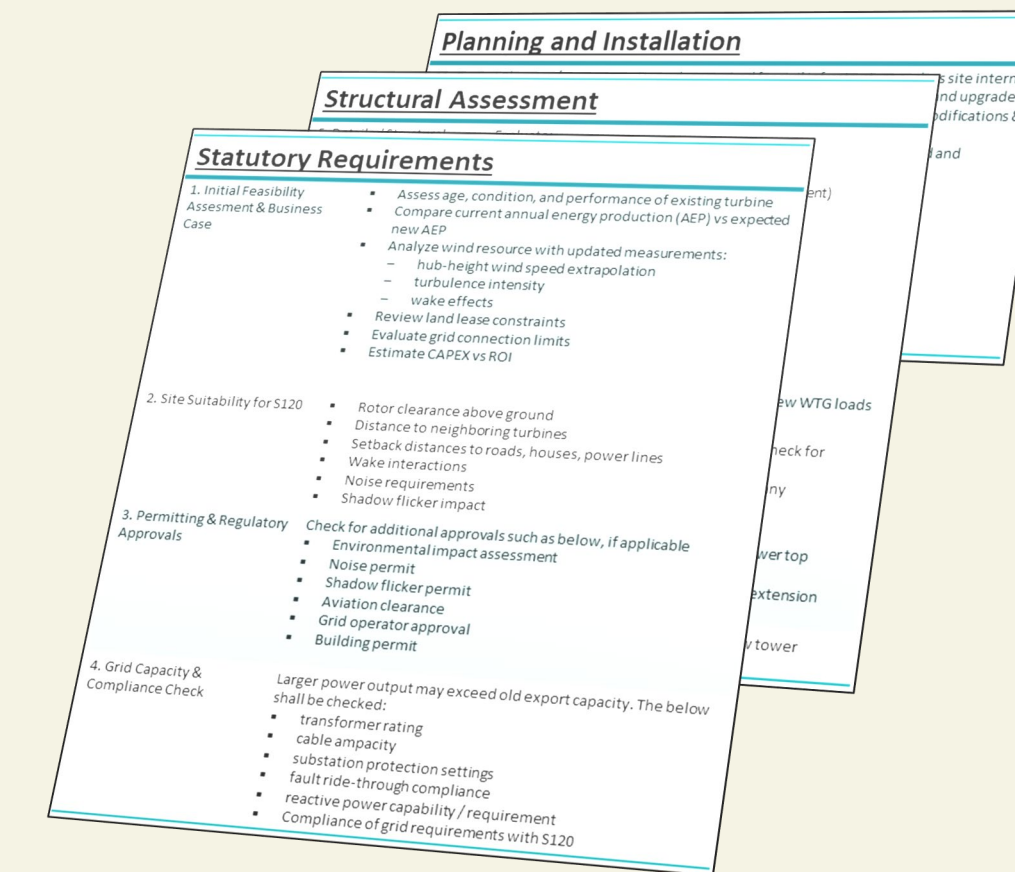


## Higher AEP through repowering



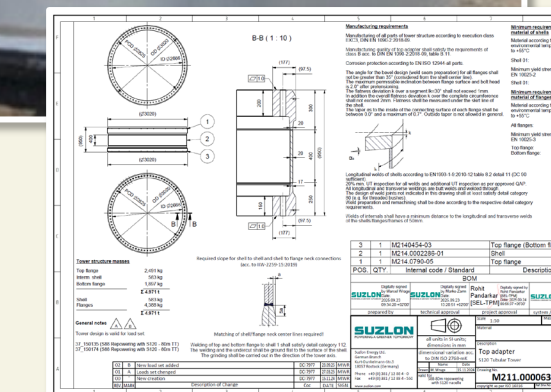
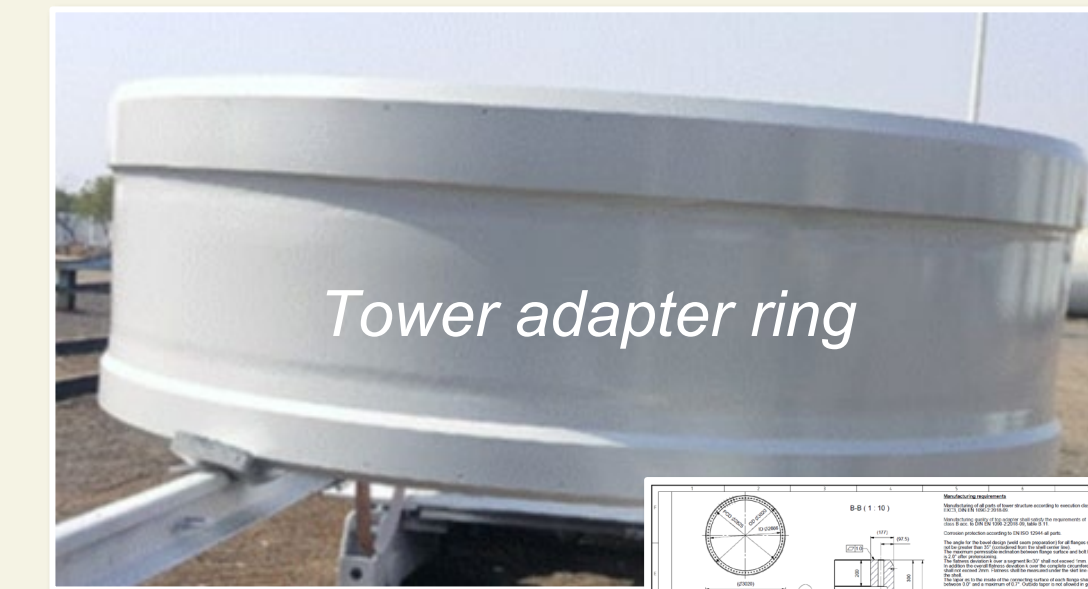
Multiple repowering options available for the S88 platform - increasing **AEP** by up to **56%**

## Easy repowering feasibility review



Clear **feasibility checklist** available for repowering assessment

## Minimal structural modifications



Only **minor structural modifications** required, such as a **tower adapter ring installation**

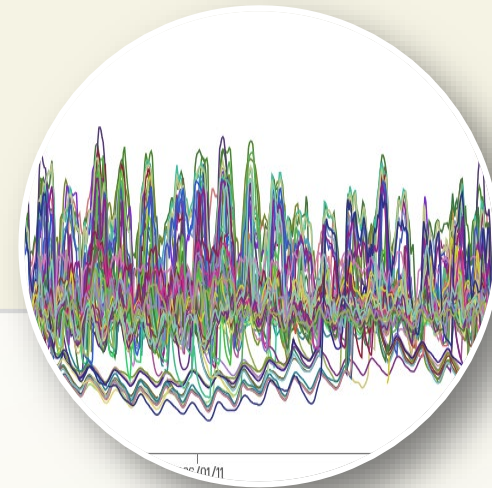
# Portfolio of Value-Added Products

Enhancing our turbine portfolio with innovative, value-adding products



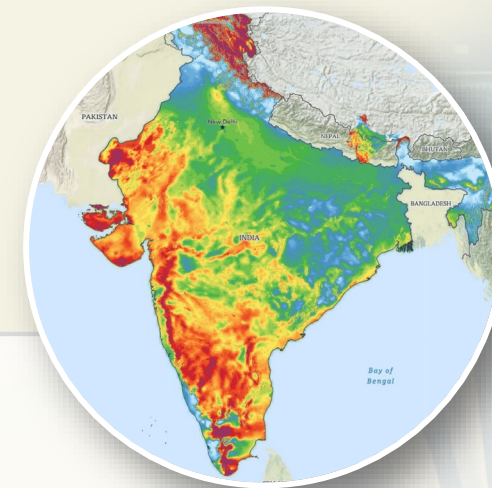
## Fleet Services

- Suzlon provides **lifelong service support** of wind energy projects
- **15,000 MW service fleet**
- **4,000+ field technicians**
- **90% repeat customers**



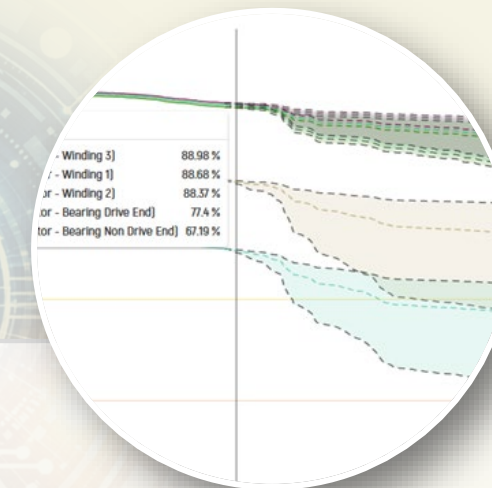
## SCADA

- **Real-time SCADA** data available
- **Strong turbine connectivity**
- **Data security** is a key priority
- Improves **reliability, flexibility,** and **operational support**



## Power Forecasting

- **Weather forecast** and **SCADA data** are merged
- **AI models trained with data**
- **AI models generate** and continuously **improve live and day-ahead power forecasts**



## Predictive Maintenance

- Historic **SCADA data** is analyzed using **AI models**
- **AI models learn the normal operational behavior**
- **Anomalies are detected in real-time**



# Suzlon

5.x MW



SUZLON

# Suzlon 2.0 differentiates through one accountable partner across the full RE lifecycle



## Customer Value Proposition 01 One-stop shop for 100% of customer RE needs

Integrated Wind + Solar + BESS

- Co-developed FDRE pipeline via DevCo → land + STU + turnkey delivery
- RTC-shaped energy outcomes, not just MW supplied



## Customer Value Proposition 02 Lifetime service partner across the RE portfolio

Asset Management Services across RE Portfolio

- India's largest wind AMS franchise, extended across Solar + BESS with international heritage
- Co-located portfolio management plus repowering and life-extension at end of life

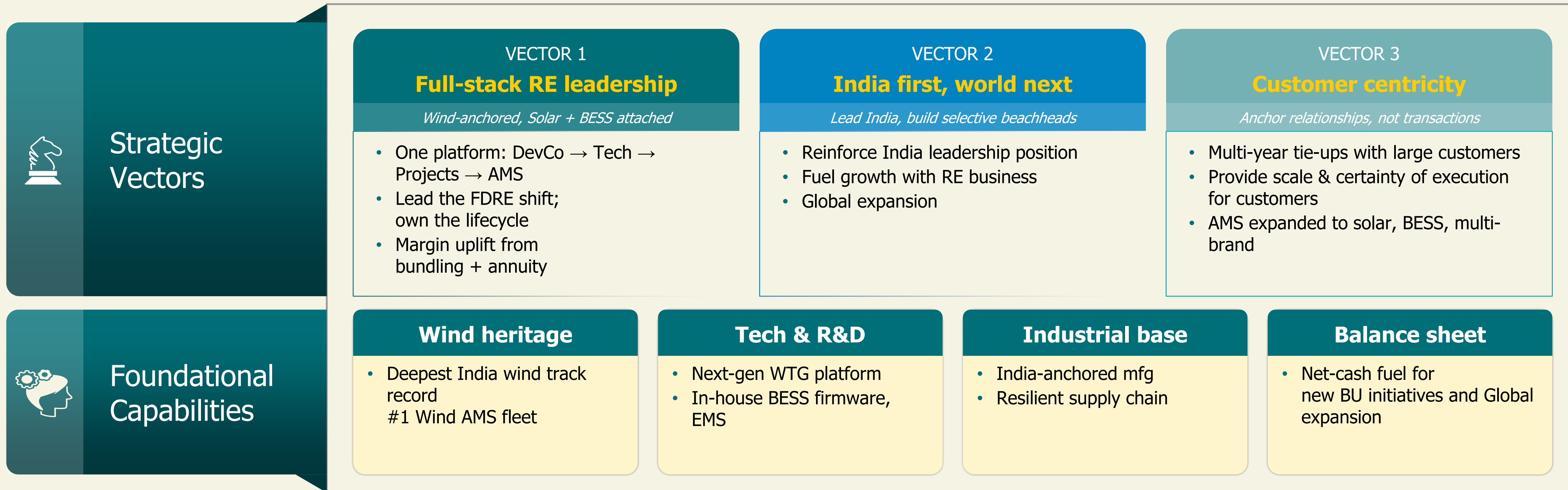


## Customer Value Proposition 03 World-class products, locally tailored

Global-grade tech, India cost base,  
export-competitive economics

- Proven international R&D and IP, deployed through Indian manufacturing scale
- Reliable RE partner – local + global footprint

# Suzlon 2.0 will create value through full-stack leadership, India-led expansion and customer-centric execution





## RE DevCo

### Shovel Ready Projects

Pipeline (next 5-yr RE)

**25+ GW**

Forward Contract

**3-5 yr**

Wind Market Size

**15+ GW**

Suzlon Market Share  
(FY31 installations)

**40%+**

Land + Connectivity



## RE Tech

### Integrated RE Solution

Firm RE orderbook%

**25%**

Wind Export Revenue<sup>1</sup>

**15%**

Storage approach

**Tech. enabled  
Manufacturing**

Solar approach

**Asset-light**

Resilient Supply Chain



## RE Projects

### End-to-end projects engine

Co-Dev share

**60%**

FDRE EPC Coverage

**Wind+Solar+  
Storage**

Execution speed

**Reduced PDC**

Additional Upside

**Repowering**

Single end-to-end Solutions Provider



## RE Asset Management

### Lifetime annuity engine

Market Share: Wind AUM (cum.)

**40%**

Market share: Solar + BESS

**15%**

Operating Model

**Digital first**

Enabling Solutions

**VAS, VAP, EMS**

Multi-tech, Multi-brand

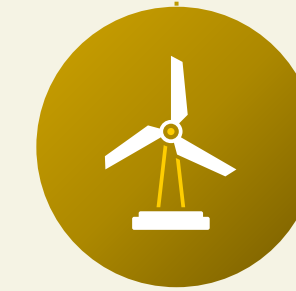
1. % of Total Wind Revenue

# Suzlon 2.0 5 Year Ambition



**25%+**  
CAGR

**Revenue Growth**



**40%+**  
MARKET SHARE

**India Wind**



**60%+**  
BY FY31

**Co-Dev Share**



**3+ GW**  
ORDER INTAKE

**Exports**



**70+ GW**  
PORTFOLIO

**RE AUM**

SUZLON

An aerial photograph of a wind farm. In the foreground, the white nacelle and two blades of a wind turbine are visible, extending from the right side towards the center. The background shows a vast landscape of rolling hills covered in dense green forests. Several other wind turbines are scattered across the horizon. A small stream or river winds through a valley in the lower part of the image. The sky is clear and blue. The text "Vote of Thanks" is overlaid in white, bold, sans-serif font on the left side of the image.

**Vote of Thanks**

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SUZLON