

Date: May 19, 2026;

BSE Limited

Phiroze Jeerjeebhoy Towers,
Dalal Street,
Mumbai – 400 001

SCRIP CODE: 543895

Subject: Intimation of Investor Presentation for the Half Year and Year Ended March 31, 2026;

Dear Sir/ Madam,

With reference to the captioned subject and in accordance with the provisions of Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for the half year and year ended March 31, 2026. This presentation outlines key financial results and strategic initiatives undertaken by the Company during this period.

Please refer to the enclosed document for a detailed overview of our performance and strategic direction.

The aforesaid information is also available on the website of the Company <https://exhiconevents.in/>.

You are requested to please take the above intimation on your records

Thanking You,

Yours Faithfully,

For **Exhicon Events Media Solutions Limited**

Pranjul Jain

Company Secretary & Compliance Officer

Membership No. A67725

Encl: A/a

EXHICON EVENTS MEDIA SOLUTIONS LIMITED

CIN:L74990MH2010PLC208218

Regd. Office: S. No. 65/4, Gaikwad Wasti, Haveli, Mundhawa (N.V.), Pune – 411036, Maharashtra
Corporate Office: Unit No. 134 & 146, 1st Floor, Andheri Industrial Estate, Plot No. 22, Veera Desai Road,
Andheri West, Mumbai - 400053, Maharashtra, India
Toll Free: 1800 258 8103 |Email: info@exhicongroup.com |www.exhiconevents.in

H2 FY26 & FY 26 PERFORMANCE



FY 26 FINANCIAL HIGHLIGHTS



Revenue from
Operations

₹202.70 Cr
(up 41.24% YoY)



Total
Revenue

₹205.46 Cr
(up 40.25% YoY)



Profit Before Tax
(PBT)

₹50.50 Cr
(up 41.31% YoY)



Profit After Tax
(PAT)

₹45.24 Cr
(up 49.54% YoY)



Profit attributable
to Shareholders

₹40.70 Cr
(up 56.54% YoY)



Reserves &
Surplus

₹184.76 Cr
(up 86.42% YoY)



Consolidated
Net Worth

₹212.25 Cr
(up 72.52% YoY)



Consolidated
Assets

₹264.26 Cr
(up 85.34% YoY)



Cash & Bank
Balance

₹28.57 Cr
(up 144.39% YoY)



Basic EPS

₹27.56
(up 37.39% YoY)

FY26 KEY DEVELOPMENTS

Infrastructure & Venue Assets

- › Completed Phase 1 (12,000 sqm) of large-span halls in Greater Noida.
- › The 7.5-acre Messe Global Convention Centre in Pune is now fully operational, scaling the "Venue as a Service" (VAS) model.
- › Messe Global Arena 2 Acres Pune's first dedicated Live events and Corporate Events venue in Kharadi, with Flexible event footprint.

Strategic Entry into Aviation

- › Subsidiary United Helicharters (UHPL) received a 5-year DGCA Air Operator Permit.
- › Won the competitive bid for the Kedarnath Ji helicopter shuttle, diversifying into religious tourism logistics.

PPP Wins & Growth Orders

- › Won the mandate for Mohali Convention Centre (14 acres, ~75 Cr investment) under a BOT-PPP model.
- › Secured a 50 Cr expansion order from IEML for next-gen exhibition halls.

Operational Excellence

- › Managed 38+ major exhibitions attracting 1.5 million B2B visitors and 9,000+ domestic exhibiting companies across the fiscal year.

International Footprint

- › Secured ₹32 Cr Dubai Government infrastructure project. Named exclusive Middle East execution partner for 10 Times.com.
- › Successfully exported proprietary "Best of India" shows to 4 nations

Corporate & Financial

- › Declared dividend for 3rd consecutive year.
- › Board initiated the strategic migration to the Main Board (BSE & NSE), reflecting financial strength and a pivot toward asset-led growth.

PROFIT & LOSS

Particulars	2026 (in lakhs)	2025 (in lakhs)
Revenue from operations	20,270.05	14,351.22
Other Income	275.97	298.73
Total Revenue (I+II)	20,546.01	14,649.95
Expenses:		
(a) Purchase of Stock in trade	12,048.13	8,890.11
(b) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(225.34)	-
(c) Employee benefits expense	1,103.40	719.53
(d) Finance costs	175.47	9.40
(e) Depreciation and amortization expense	541.24	228.60
(f) Other expenses	1,853.09	1,228.66
Total Expenses	15,495.99	11,076.30
Profit/(Loss) Before Tax (III - IV)	5,050.02	3,573.65
Tax expense:		
(a) Current tax expense	556.92	510.89
(b) Deferred tax expense/(credit)	(31.34)	37.13
Total Tax Expense	525.58	548.02
Profit/(Loss) for the period/year (V-VI)	4,524.44	3,025.63
Minority interest	454.90	425.89
Profit/(Loss) for the period/year (V-VI)	4,069.54	2,599.74
Paid-up Equity Share Capital (Face Value of ₹ 10/- each)	1,476.65	1,296.25
Reserve Excluding Revaluation Reserves	15,274.91	9,838.74
Earnings Per Share - Face Value of ₹ 10/- each		
a) Basic	27.56	20.06
b) Diluted	24.80	15.56
No of shares at the end of period	1,47,66,500	1,29,62,500
No of shares considering warrant conversion	1,64,12,500	1,67,12,500
Weighted Earnings Per Share :- Face Value of ₹ 10/- each :		
a) Basic	28.19	20.06
b) Diluted	25.30	19.43
Weighted Average No. of Shares considered for calculating earning per share (Including impact of preferential/bonus/Conversion of Warrants)	1,44,36,918	1,29,62,500
Weighted Average No. of Shares after considering pref/bonus/conversion of warrants	1,60,82,918	1,33,82,911

BALANCE SHEET

PARTICULARS		2026 (in lakhs)	2025 (in lakhs)
EQUITY AND LIABILITIES			
Shareholders' funds			
(a)	Share capital	1,476.65	1,296.25
(b)	Reserves and Surplus	18,476.44	9,911.09
	Minority interest	1,272.43	1,095.58
		21,225.52	12,302.92
Non-current liabilities			
(a)	Deferred tax liabilities (net)	1.60	32.93
(b)	Long Term Borrowings		
		1.60	32.93
Current liabilities			
(a)	Trade payables		
	due to Micro and Small Enterprises	104.37	-
	due to other than Micro and Small Enterprises	2,102.98	957.40
(b)	Other current liabilities	501.47	763.72
(c)	Short-term provisions	581.78	201.13
(d)	Short term Borrowing	1,908.23	-
		5,198.82	1,922.25
	TOTAL	26,425.94	14,258.10
ASSETS			
Non-current assets			
(a)	Property, Plant & Equipment and Intangible Assets	6,680.30	2,529.89
(b)	Deferred tax assets (net)		
(c)	Long-term loans and advances	239.69	1,854.49
(d)	Non-current investments	9.66	642.77
(e)	Advances Against Investments	105.00	732.42
		7,034.66	5,759.57
Current assets			
(a)	Inventories	520.76	258.20
(b)	Trade receivables	8,730.70	3,456.66
(c)	Cash and bank balances	2,856.90	1,169.09
(d)	Short-term loans and advances	2,404.96	1,980.59
(e)	Other current assets	4,877.96	1,633.99
		19,391.28	8,498.53
	TOTAL	26,425.94	14,258.10

CASH FLOW STATEMENT

PARTICULARS	2026 (in lakhs)	2025 (in lakhs)
A. CASH FLOW FROM OPERATING ACTIVITIES		
Profit Before Tax	5,050.02	3,573.65
Adjusted for :		
a. Depreciation	541.24	246.58
b. Interest Expenses & Finance Cost	175.47	9.40
c. Interest & Other Income	(275.97)	(298.73)
Operating Profit before Working Capital Changes	5,490.76	3,530.90
Adjusted for Working Capital Changes:		
a. (Increase) / Decrease in Inventories	(262.56)	(258.20)
b. (Increase) / Decrease in Trade Receivable	(2,009.81)	(227.87)
c. (Increase) / Decrease in Other Current Assets	(3,233.97)	327.94
d. Increase / (Decrease) in Short Term Liabilities	1,908.23	(73.74)
e. Increase / (Decrease) in Trade Payables	1,249.95	(212.78)
f. Increase / (Decrease) in Short Term Provisions	380.65	(412.53)
g. Increase / (Decrease) in Other Current Liabilities	(787.83)	316.89
h. Increase / (Decrease) in deferred tax liability	(31.33)	(141.00)
other adjustments rounded off	-	-
Cash generated from Operations	2,704.08	2,849.61
Less : Income Tax Paid (net of refunds)	10.00	195.00
Net Cash Generated From Operation (A)	2694.08	2654.61
B. CASH FLOW FROM INVESTING ACTIVITES		
a.(Purchase) / Sale of Fixed Assets	(4,691.65)	(1,398.63)
b.(Purchase) / Sale of Non-Current Investment	633.11	(618.77)
c. (Increase) / Decrease in Advance Against Investment	627.42	(732.42)
d. (Repayments) / Advances of Short term Loan and Advances	(424.37)	(375.30)
e. Interest & Other Income	275.97	75.46
Net cash (used) in investing activities (B)	(3,579.52)	(3,049.66)
C. CASH FLOW FROM FINANCING ACTIVITES		
a. Interest & Finance Cost	(175.47)	(9.40)
b. Proceeds from Share Issued / Application Money /Warrant	4,255.95	2,685.38
c. (Repayments) / Advances of Long Term Loans and Advances	(1,848.35)	(1,854.49)
d. Dividend	(20.94)	(129.39)
g. Change in Minority Interest	176.85	(1,449.78)
g. Other Comprehensive Income		
Foreign currency translation adjustment	185.21	-
Net cash generated/(used) in financing activities (C)	2,573.26	-757.69
Net Increase / (Decrease) in cash and cash equivalents (A+B+C)	1,687.82	(1,152.73)
Cash and cash equivalents at the beginning of the year	1,169.09	2,321.85
Cash and cash equivalents at the end of the year	2,856.90	1,169.09

REVENUE GROWTH DRIVERS

Core Order Capture & Volume Scaling

Marquee Public Mandates:

Securing large-scale, high-volume government and public sector exhibition contracts (e.g., UP International Trade Show, Milipol India) to lock in foundational revenue and deep order-book visibility.

Value-Chain Optimization & Wallet Share Expansion

360° Ecosystem Monetization:

Maximizing full wallet share per event by cross-selling non-infrastructure solutions, including B2B digital platform matching, trade media network expansion, and specialized exhibition risk advisory.

Asset-Led Annuities & High-Yield Markets

Transition to Venue as a Service & High-Growth Diversification

Long-Term Asset Ownership: Focusing on key locations like Pune and Ayodhya for predictable annuity streams. High-Yield Sectors: Commercializing civil aviation logistics and religious tourism via United Helicharters (UHPL).

Core Growth Drivers

1

Exhibition & Convention Industry Expansion

1

2

Religious Tourism Infrastructure Growth

2

3

Leveraging owned and managed infrastructure

3

4

International Exhibition Ecosystem

4

MARGIN DRIVERS

Operating Leverage & Efficiency Gains

Overhead Amortization:

Scaling event and exhibition volumes across shared administrative, corporate, and marketing overheads to continuously expand group-level profitability thresholds.

Cost Insulation & Integrated Insourcing

In-House Asset & Turnkey Integration:

Utilizing a massive proprietary inventory of structures and insourcing the entire "design-build-operate" lifecycle to bypass third-party rental inflation and eliminate middleman markups.

Mix Optimization & Premium Niche Scaling

Premium Service Mix:

Profitability boosted by increasing the revenue mix of high-margin niche business components within the group portfolio, such as VIP mobility, corporate charters, and institutional risk-advisory fees

ROCE DRIVERS

Asset Rotation & Working Capital Acceleration

Asset Rotation & Negative Working Capital:

Rapidly reusing and rotating physical assets across multiple annual projects to maximize revenue cycles, while collecting exhibitor bookings and fees upfront to drive a lean, highly efficient cash cycle.

Zero-CAPEX Development Networks

Asset-Light Co-Development:

Scaling physical location networks via developer-funded frameworks (like the Indore MMLP project) to capture immediate design revenues and long-term O&M upside with zero capital deployment.

Strategic Concessions & Real Estate Optimization

PPP Capital Optimization:

Utilizing long-term government concession and Public-Private Partnership models (such as the Mohali BOT-PPP) to secure prime project land without locking up heavy upfront real estate capital.

A magnifying glass with a globe as the lens, symbolizing industry outlook. The globe is centered within the lens, and the magnifying glass handle extends to the right. The background is a dark blue gradient with a faint, blurred image of a globe.

INDUSTRY OUTLOOK

VENUES & INFRASTRUCTURE

Macro Industry Trends

- **Surging Infrastructure Demand:** Growing requirement for world-class, large-format exhibition and convention spaces driven by global economic integration.
- **Geographical Expansion:** Shift from traditional metros to emerging Tier-2 MICE destinations (e.g., Mohali, Pune) backed by supportive state policies.
- **Hybrid-Ready Spaces:** Venues are rapidly upgrading to support technologically integrated and ESG-compliant events.

Exhicon's Positioning

- **"Venue as a Service" (VAS) Scaling:** Pivoting to asset-led growth to secure long-term, recurring rental yields and lock in domestic organizers
- **Landmark PPP Wins:** Mandated for the 14-acre Mohali Convention Centre (₹75 Cr Phase 1), positioned to capture North India's emerging MICE demand
- **Aggressive Capacity Addition:** Successfully added 12,000 sqm at Greater Noida and fully operationalized the premium 7.5-acre Messe Global Convention Centre in Pune.

MICE INDUSTRY

Macro Industry Trends

- **High-Growth Trajectory:** India's MICE market is projected to grow at a staggering 18% CAGR, reaching over \$14.6 Bn by 2033.
- **Government Catalyst:** Propelled by the "Make in India" initiative and the National Strategy for MICE, establishing India as a primary APAC hub.
- **Corporate Resurgence:** Robust corporate profitability is driving higher budget allocations for business events and incentive travel

Exhicon's Positioning

- **360-Degree Dominance:** Operating as Asia's only fully integrated events player-from temporary event infrastructure (1,200+ booths) to IP management.
- **Unmatched Execution Scale:** Executed 38+ major exhibitions in FY26, facilitating networking for 1.5 million B2B visitors and 9,000+ exhibitors
- **Global Expansion:** Exporting proprietary IPs like "Best of India" globally and securing the exclusive Middle East execution partnership with 10Times.com

AVIATION & CHARTERS

Macro Industry Trends

- **Untapped Market Potential:** India's civil helicopter fleet accounts for less than 1% globally, indicating massive headroom for growth in charter and utility operations
- **Religious & Corporate Tourism:** Expanding demand for fast, reliable access to remote pilgrimage sites (eg. Kedarnath) and high-end corporate business travel.
- **Regulatory Tailwinds:** Easing of DGCA approval processes and active government push for regional heliport infrastructure are lowering operational barriers

Exhicon's Positioning

- **Strategic Revenue Diversification:** Formal entry into the high-margin aviation space via subsidiary United Helicharters Pvt Ltd (UHPL).
- **Regulatory Moat:** Successfully obtained a long-term DGCA Air Operator Permit (AOP) valid until 2031, securing operational stability
- **Immediate Cash Flow Generation:** Outbid 9 competitors to win the prestigious Kedarnath helicopter shuttle contract. instantly capturing market share in religious tourism

EXHICON EVENTS MEDIA SOLUTIONS LIMITED

Company Overview

*Transitioning from Event Execution to a High-Growth Infrastructure
& Recurring Revenue Platform*

Venue as Service (VAS)

Exhibition Ecosystem

Aviation Logistics

Religious Tourism Mobility

International Exhibitions

Media

Venue Infrastructure

FY26 – SCALING INDIA'S INTEGRATED EXHIBITION, CONVENTION & PILGRIMAGE INFRASTRUCTURE PLATFORM

CORE STRATEGIC FOCUS AREAS

- Large-format exhibitions and trade fairs.
- Convention centres and MICE infrastructure.
- Religious tourism mobility and destination infrastructure.
- Venue ownership and long-term operations.
- Exhibition ecosystem services and integrated execution.
- International exhibition platforms and trade promotion.

SECTORAL POSITIONING

EXHICON is strategically positioned at the intersection of:

- India's fast-growing exhibition industry.
- Religious tourism infrastructure expansion.
- Government-led convention centre development.
- Experiential destination infrastructure.
- International trade promotion platforms.

FY26 STRATEGIC MILESTONES

- Expanding EXHICON's Venue as a Service (VAS) platform across NCR, Pune, Mohali, Ayodhya, Indore, and Nashik.
- Strengthened position in India's rapidly expanding MICE and exhibition economy.
- Entered aviation logistics and pilgrimage mobility through United Helicharters Pvt. Ltd. (UHPL).
- Secured long-term infrastructure and Operations & Maintenance (O&M) mandates
- Expanding in-house infrastructure inventory to support large-format exhibitions and mega events
- Board approved migration to the Main Board (BSE & NSE), subject to regulatory approvals.

LARGE-SCALE EXHIBITION EXECUTION & CONVENTION ECOSYSTEM EXPANSION

38+

Major Exhibitions

Executed in H2 FY 2026
alone across India

9K+

Exhibitors Served

Across all FY26 events
and conventions

16K

Delegates

Attended EXHICON-managed
conventions

1.5M+

B2B Visitors

Attracted during FY26 across all events

BUILDING INDIA'S NEXT-GENERATION MICE & EXHIBITION INFRASTRUCTURE



Messe Global Convention Centre, Pune (7.5 Acres)

Completed and now under full operations Premium venue in Pune combines versatile indoor spaces, exhibition halls, and hospitality ready infrastructure to support high-profile events at scale.



Messe Global Arena, Pune (2 Acres)

Pune's first dedicated Live events and Corporate Events venue in Kharadi, with Flexible event footprint



Lodha Belomdo Golf Course Pune (42 Acre)

Premium venue managed by Exhicon is a refined outdoor environment suited to high-end corporate entertaining and lifestyle-oriented functions.



Pinewoods Golf Course, Pune (28 Acres)

Pinewoods managed by Exhicon is well positioned for corporate off-sites, networking events, golf tournaments, and curated outdoor gatherings.

BUILDING INDIA'S NEXT-GENERATION MICE & EXHIBITION INFRASTRUCTURE

Mohali Convention & Exhibition Centre

Won the bid for Punjab's first purpose-built convention centre under the BOT-PPP framework.

- Project development, approvals, and structuring activities underway.
- Expected to strengthen EXHICON's long-term convention infrastructure portfolio post execution and commissioning.

Ayodhya Convention Centre Project (5 Acres)

- Project planning and development activities progressing in one of India's fastest-growing religious tourism destinations.

- Strategically positioned to benefit from rising pilgrimage, hospitality, and convention infrastructure demand over the long term.

India Expo Mart (IEML) - Greater Noida Expansion

Secured 24,000 sqm design and development mandate. Successfully completed Phase 1 comprising Halls 16, 16A & 17. Delivered approximately 12,000 sqm of additional high-capacity exhibition infrastructure

Indore Multi Modal Logistics Park (MMLP)

- Developer-funded CAPEX model minimizes balance-sheet burden. EXHICON subsidiary earns upfront construction and development revenues.
- Term sheet signed for proposed long-term 10-year Operations & Maintenance partnership.

Nashik International Exhibition & Convention Centre (NIECC)

Proposed Design, Development & O&M Partnership

- Signed strategic MoU with Nashik Industries & Manufacturers Association.
- Initial development and feasibility discussions underway for future convention infrastructure expansion.

RELIGIOUS TOURISM & AVIATION MOBILITY PLATFORM

EXHICON entered aviation logistics and religious tourism mobility through United Helicharters Pvt. Ltd. (UHPL).

➤ Helicopter Shuttle Tender Win

UHPL emerged as the winning bidder against 9 established competitors, for the helicopter shuttle contract on the Mandakini Valley to Shri Kedarnath Ji route.

➤ DGCA Air Operator Permit (AOP)

In a landmark move, the Directorate General of Civil Aviation (“DGCA”), under the Government of India, has granted Air Operator Permit (AOP) to United Helicharters Private Limited (“UHPL”).

The permit, issued on February 20, 2026, authorizes UHPL to conduct commercial non-scheduled air operations.

The AOP remains valid until February 19, 2031, providing long-term regulatory clearance and operational stability for strategic expansion.



INTERNATIONAL EXHIBITIONS & GLOBAL TRADE PROMOTION

Expanding India's Exhibition Ecosystem Internationally

UAE Infrastructure Project

- Secured a major infrastructure order through EXHICON's UAE subsidiary.
- Strengthens Middle East operational presence.

Best of India" International Exhibition Series

- Successfully executed editions across:
 - South Africa
 - Azerbaijan
 - Cambodia

European Exhibitor Services

- Delivered turnkey exhibition and booth execution services across:
 - Germany
 - Italy
 - France
 - UAE

Strategic Partnership with 10times.com

- Strengthens EXHICON's position in the global exhibition ecosystem.
- Appointed as exclusive execution partner.
- Expands international exhibition reach and lead generation capabilities.

FY27 International Outlook

- Six international exhibition editions planned.
- Increasing global exhibitor and trade delegation participation.
- Expansion into new international markets.

BUILDING INDIA'S EXHIBITION SERVICES ECOSYSTEM

Strengthening the Ecosystem Beyond Event Execution

Trade Fair Times

- Asia's most read magazine.
- Continues to lead as India's pioneering trade fair publication.
- Strengthens industry influence and ecosystem engagement.
- Enhances cross-platform marketing and monetization opportunities.



CLOSING MESSAGE TO SHAREHOLDERS

Building the Foundation for Sustainable Long-Term Growth

The Company successfully:

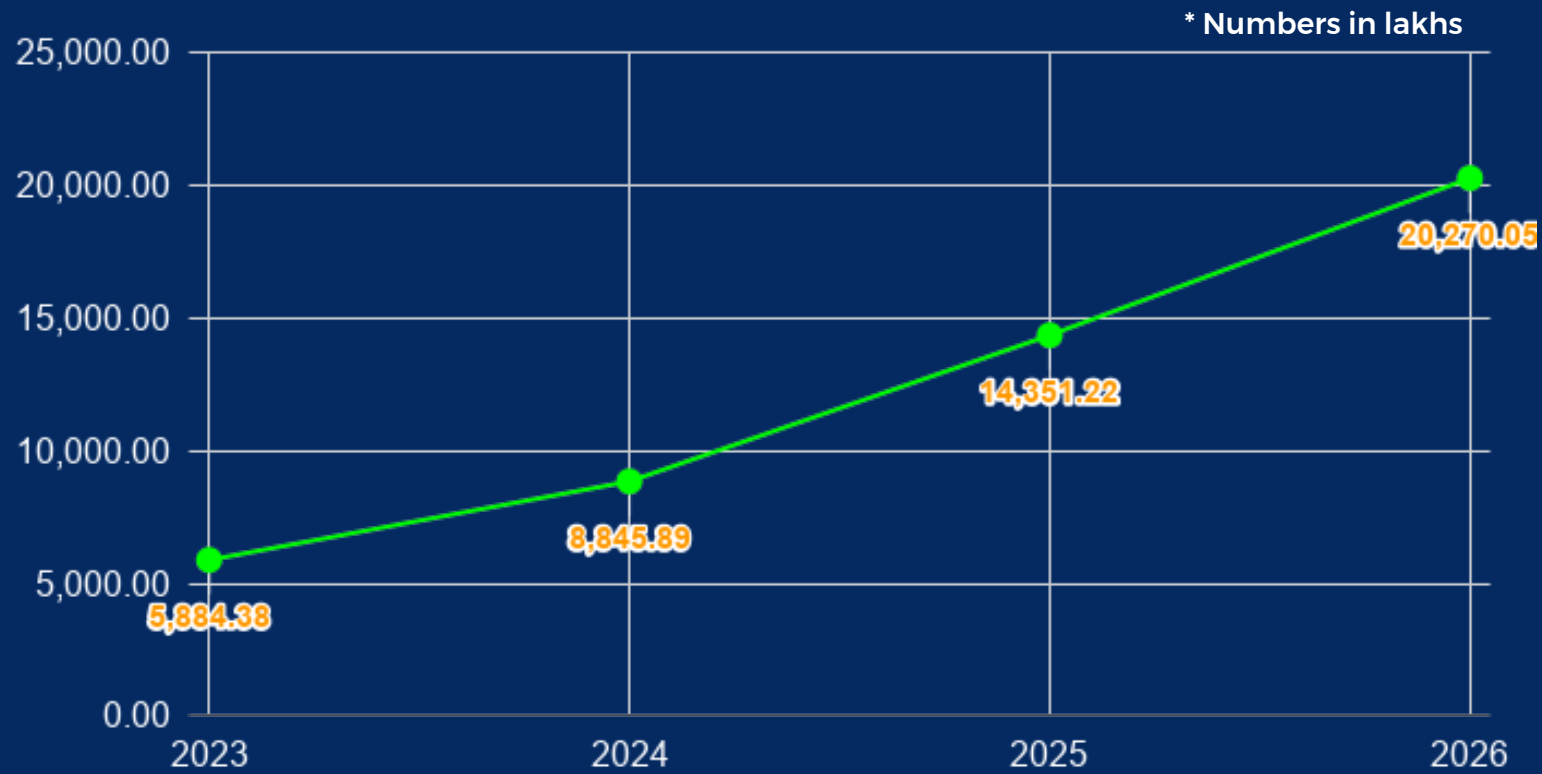
- Expanded its infrastructure footprint.
- Diversified into high-growth sectors.
- Strengthened recurring revenue streams.
- Improved long-term operational leverage.
- Enhanced ecosystem monetization capabilities.



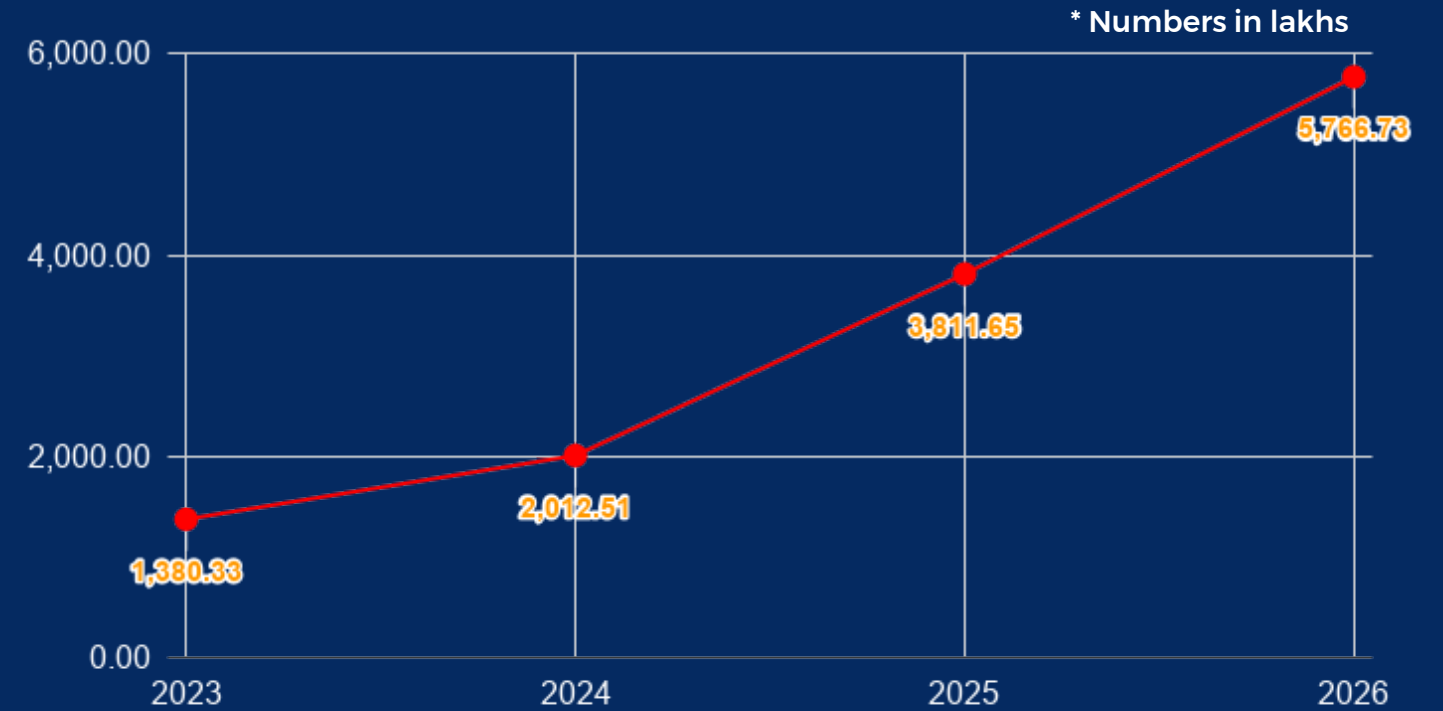
With strong execution capabilities, strategic infrastructure investments, government partnerships, aviation diversification, and expanding international operations, EXHICON is well-positioned to participate in India's rapidly growing exhibition, convention, tourism, and experiential economy.

TREND/ PATTERN CHARTS

Revenue Trend Line FY 23 - FY 26

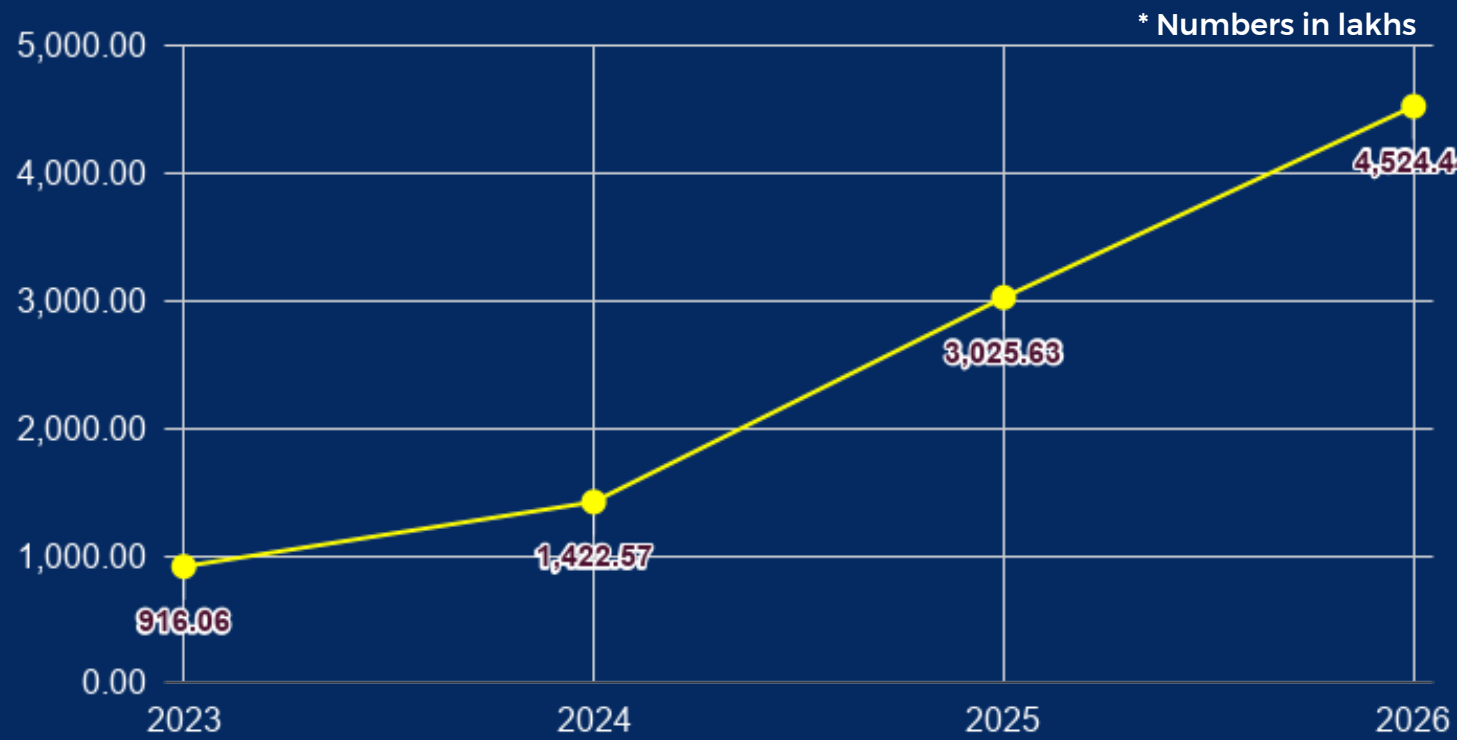


PBIDTA Trend Line FY 23 - FY 26

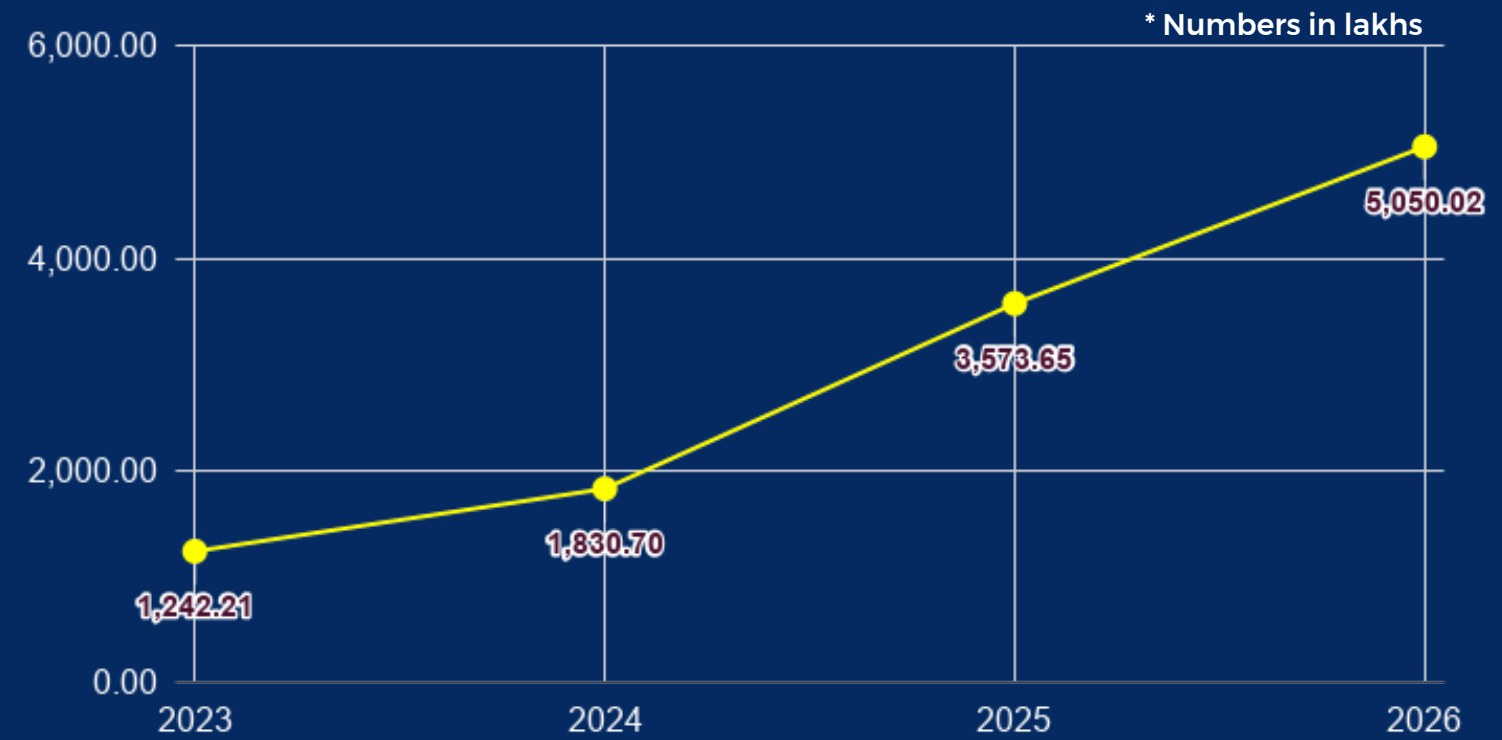


TREND/ PATTERN CHARTS

PAT Trend Line FY 23 - FY 26

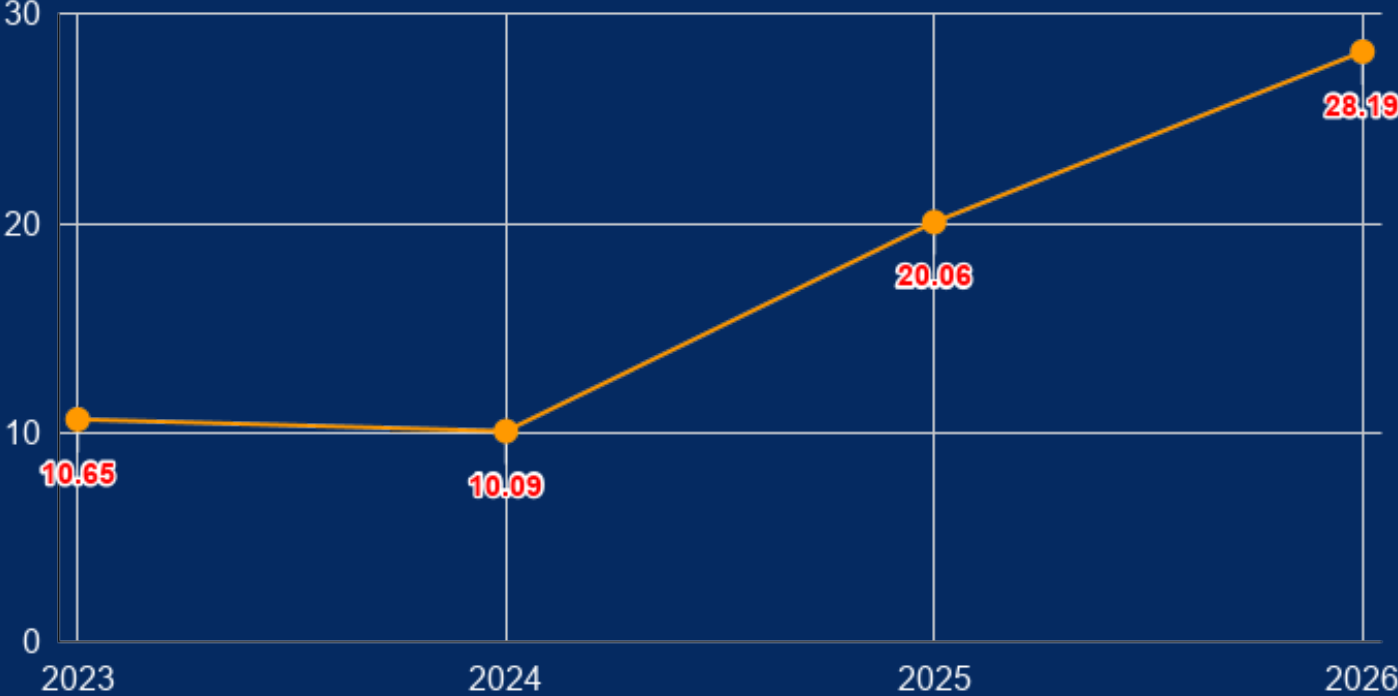


PBT Trend Line FY 23 - FY 26

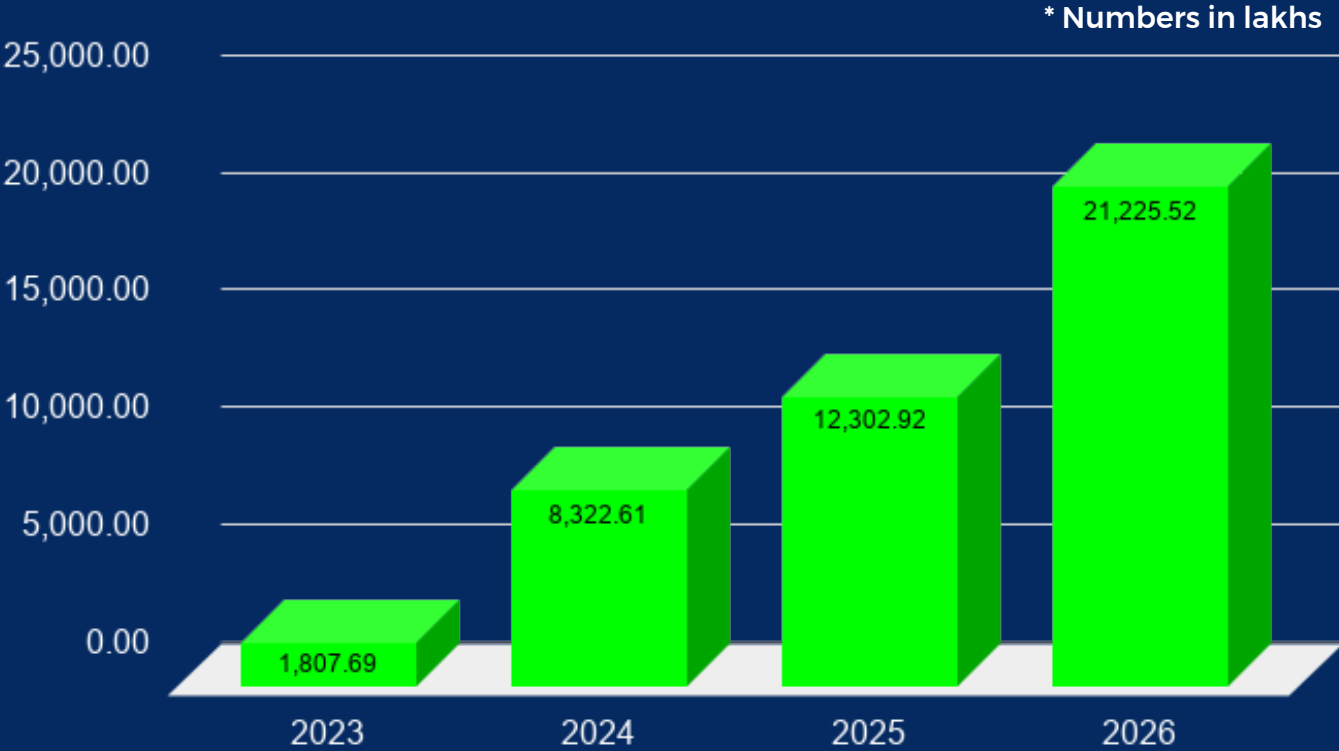


TREND/ PATTERN CHARTS

EPS Trend Line FY 23 - FY 26



NetWorth Bar Chart FY 23 - FY 26



EXHICON EVENTS MEDIA SOLUTIONS LIMITED

Safe Harbour

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