



Rane (Madras) Limited

Registered Office: "Maithri",
No. 132, Cathedral Road,
Chennai - 600 086

+91-44-2811 2472

www.ranegroup.com

CIN: L65993TN2004PLC052856

//Online submission//

RML/SE/045/2026-27

August 20, 2026

BSE Limited Listing Centre Scrip Code: 532661	National Stock Exchange of India Ltd. NEAPS Symbol: RML
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Dear Sir / Madam,

Sub: Earnings Presentation – Q1 FY27

Ref: Our letter no. RML/SE/041/2026-27 dated August 18, 2026

This is with reference to the aforementioned letter intimating Earnings Conference Call scheduled on **Friday, August 21, 2026 at 15:00 hours (IST)**, inter alia, to discuss the unaudited financial results for the quarter ended June 30, 2026. We enclose herewith copy of the Earnings presentation proposed to be made thereat, to the analyst and investors.

The presentation, audio / video recordings (if any) and transcript are being made available as per the prescribed timelines on the investor information section website of the Company at the web-link <https://ranegroup.com/investor/rane-madras-limited/>.

We request you to take the above on record and note the compliance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you,

Yours faithfully,

For Rane (Madras) Limited

Venkatraman
Secretary

Encl: a/a

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RANE (MADRAS) LIMITED

EARNINGS PRESENTATION



Q1 FY'27



Company Overview



Rane (Madras) Limited – At a Glance

Trusted supplier for safety and critical
auto components

₹3,879 cr *Total Revenue
(~USD 440Mn)



with 27% from International markets

9% CAGR over last 10 years

*FY26

- State-of-the-art R&D centers and test facilities.
- TQM way of working



Market leader serving a variety of
industry segments



Passenger
Vehicles



Commercial
Vehicles



Tractors



Two Wheelers



Off-Highway
Vehicles

Best-in-class manufacturing
facilities

17 Manufacturing Plants

- 16 in India
- 1 in Mexico

Serves in **30+ countries**



Rane (Madras) Limited – Businesses



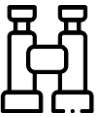
Steering & Linkages Business

Manual Steering Gears, Suspension Components, Steering Linkages, Hydraulic Products



Brake Components Business

Brake Linings, Disc Pads, Railways Brake Blocks, Clutch Facings, Commercial Vehicle Brake Pads, Sintered Brake Pads



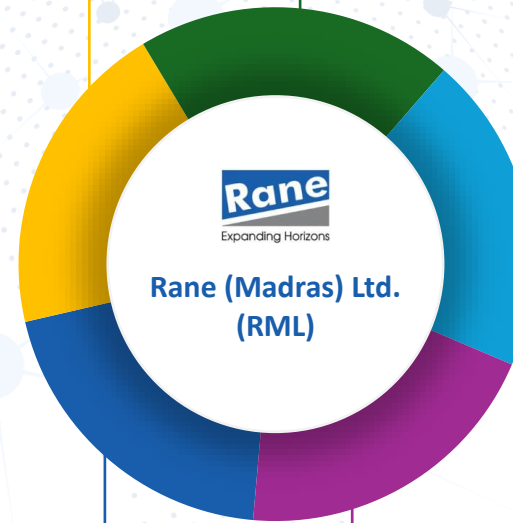
Engine Components Business

Engine Valves, Valve Guides, Mechanical Tappets



Aftermarket Products

Steering and Suspension Products, Engine and Cooling System Products, Brake Products, Transmission Products, Fluids



Light Metal Castings Business

Hydraulic Pinion Housings, Pump Housings, EPAS – Pinion & Outboard Housings, Brake Housing, Timing-Case Cover, Engine Oil Sump, Gear Case, Transmission Housing



Steering and Suspension Systems



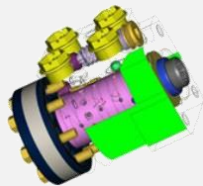
Manual Steering Gears



Suspension Components



Steering Linkages



Hydraulic Products



Brake Components



Brake Linings



Disc Pads



Railways Brake Blocks



Clutch Facings



Commercial Vehicle Brake Pads



Sintered Brake Pads



Engine Components



Engine Valves



Valve Guides



Mechanical Tappets



Light Metal Castings Components



Hydraulic Pinion Housings



Pump Housings



EPAS – Pinion & Outboard Housings



Brake Housing



Timing-Case Cover



Engine Oil Sump



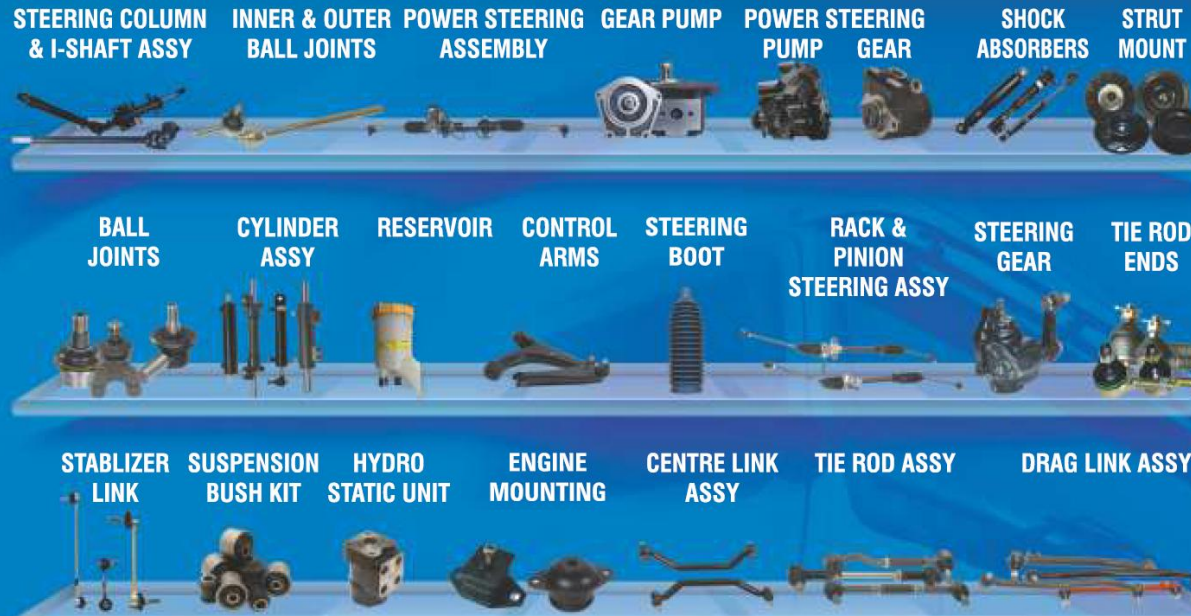
Gear Case



Transmission Housing

Aftermarket Products

STEERING AND SUSPENSION PRODUCTS



BRAKE PRODUCTS



TRANSMISSION PRODUCTS



FLUIDS



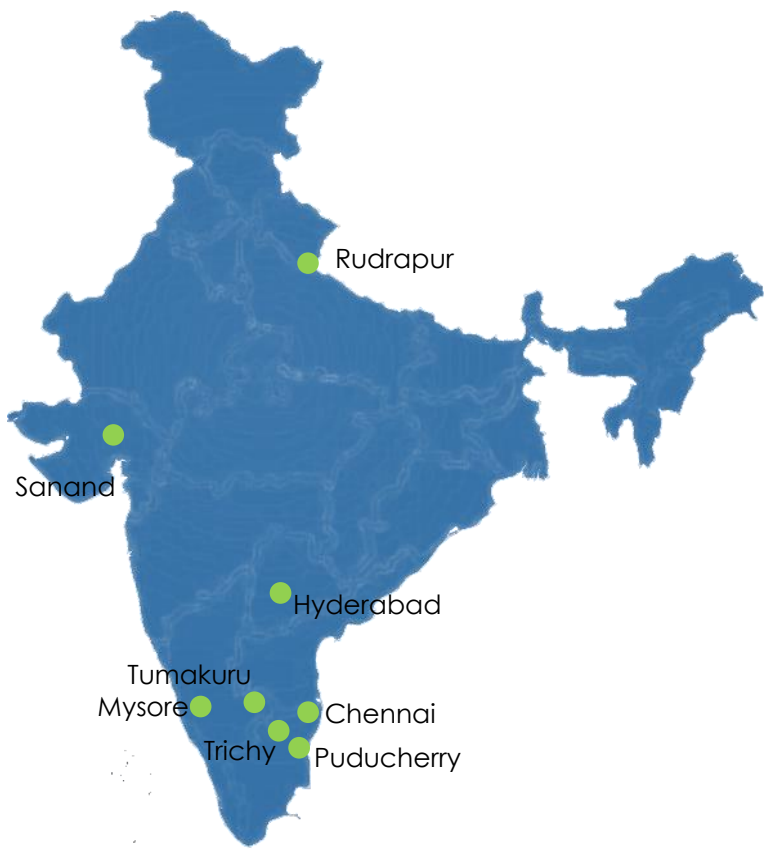
ENGINE AND COOLING SYSTEM PRODUCTS



Manufacturing Locations & Global Reach



30+	Serve customers in 30+ countries	17	Manufacturing locations across India & Mexico
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Major Customer Base

Passenger Vehicle



Commercial Vehicle



Farm Tractor



2W / 3W



Other Applications



INDIA

INTERNATIONAL



Sustainability Highlights



Water Conservation

40% of water consumption met through recycled water



Energy Conservation

30.34 lakhs units of power saved in FY26



Renewable Energy Usage

48% of power demand met by Renewable Energy in FY26



Waste Management

23% reduction in landfill waste achieved in FY26

Recognition in Sustainability Excellence



2 Fossil Fuel-Free Products Developed



4 Facilities are Greenco certified Facilities



Silver certified Green Building

Quarterly Highlights



Acquisition of Friction Business of Hindustan Composites Limited (HCL)

Integration with RML's Brake Components Business

TRANSACTION SNAPSHOT

Enterprise Value
Rs. 370 Crores

HCL's Friction Business
Revenue (FY26)
Rs. 315 Crores

HCL's Friction Business
PBT (FY26)
Rs. 40 Crores

STRATEGIC RATIONALE



Unrivalled Platform Scale

- Strengthens RML's leadership across friction segments
- Complements the CV-OE and Rail business
- Creates India's Leading Friction Solution Platform



Scale and Synergy

- Expands manufacturing footprint with two plants in Maharashtra
- Strengthens distribution and R&D capabilities
- Provides manufacturing and sourcing synergies

The acquisition creates a ₹1,000+ crore combined friction business and will be EPS accretive from the year one onwards

Awards and Accolades



RML – BCD received the Award for Outstanding Support in Supply Chain Resilience from the ZF Group



RML – SLD received GreenCo Champion Award for successful implementation of the GreenCo Rating System across multiple locations



RML – SLD Puducherry, has been awarded the GreenCo Platinum Rating



RML - ECD Trichy, has been awarded the Zero PPM Award in recognition of its outstanding achievement in delivering zero-defect supplies to TIE



RML – ECD Aziz Nagar, received the Bronze Award at the CII National EHS Excellence Awards 2025 for their commitment to excellence in EHS practices.

Key Financial Highlights Q1 FY27

Consolidated Revenue

Rs 1,050.6 Cr

▲ 18.8% YoY

EBITDA

Rs 95.8 Cr

▲ 22.0% YoY

EBITDA Margin

9.1%

▲ 24 bps YoY

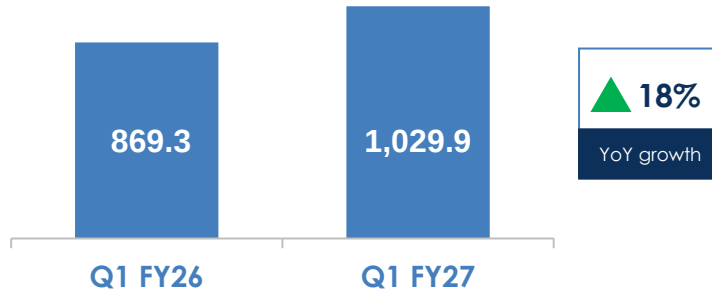
PAT

Rs 30.1 Cr

▲ 62.5% YoY

Sales Overview (Q1 FY27)

Net Sales (Rs cr.)

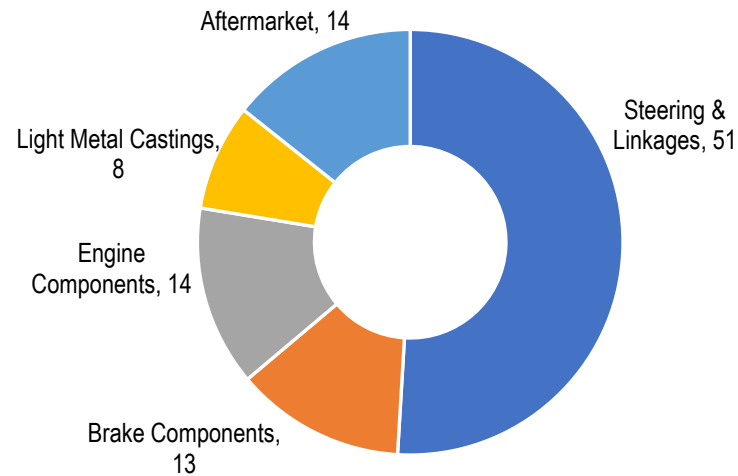


› **Net sales increased from Rs. 869.3 Cr in Q1 FY26 to Rs. 1,029.9 Cr in Q1 FY27**

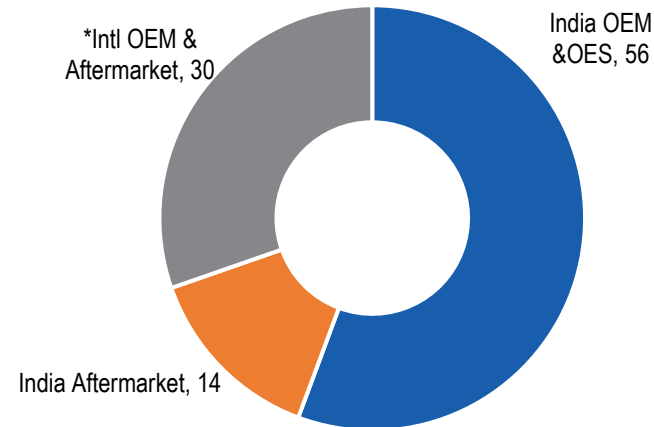
- Sales to Domestic OE customers grew by 13% mainly due to higher offtake in the passenger vehicle and farm tractor segment.
- Sales to International customers increased by 24% supported by strong offtake of steering products.
- Sales to Indian Aftermarket customers increased by 28%.

RML Sales (Q1 FY27)

BY BUSINESS (%)

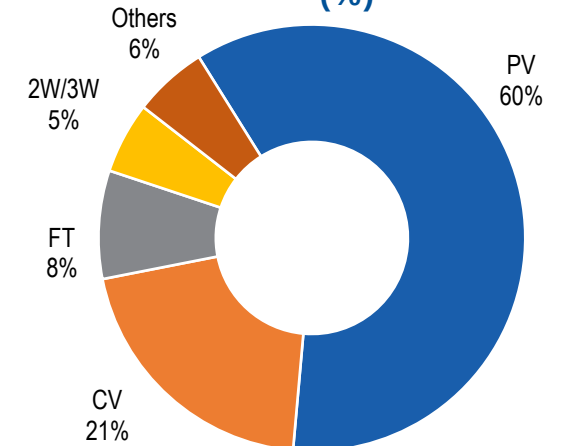


BY MARKET (%)

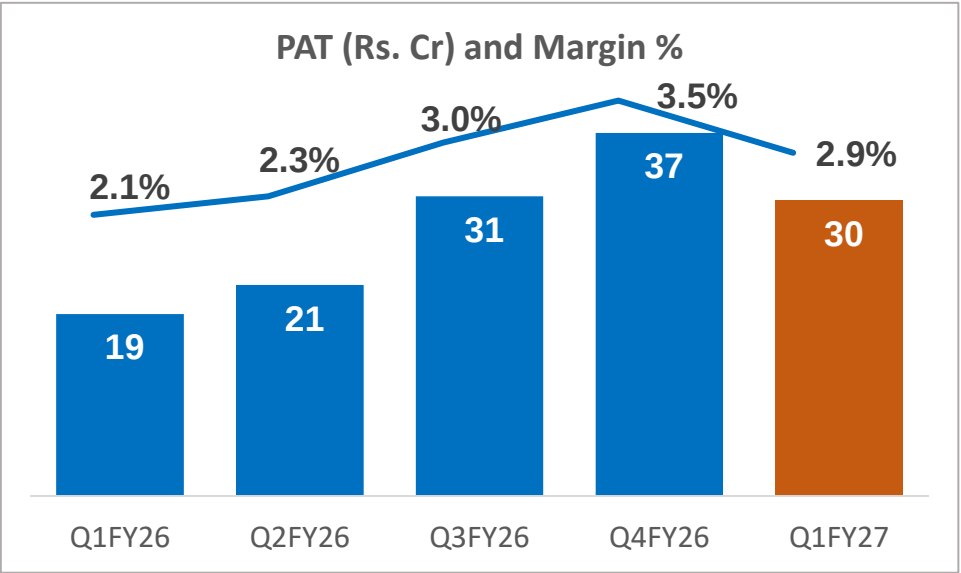
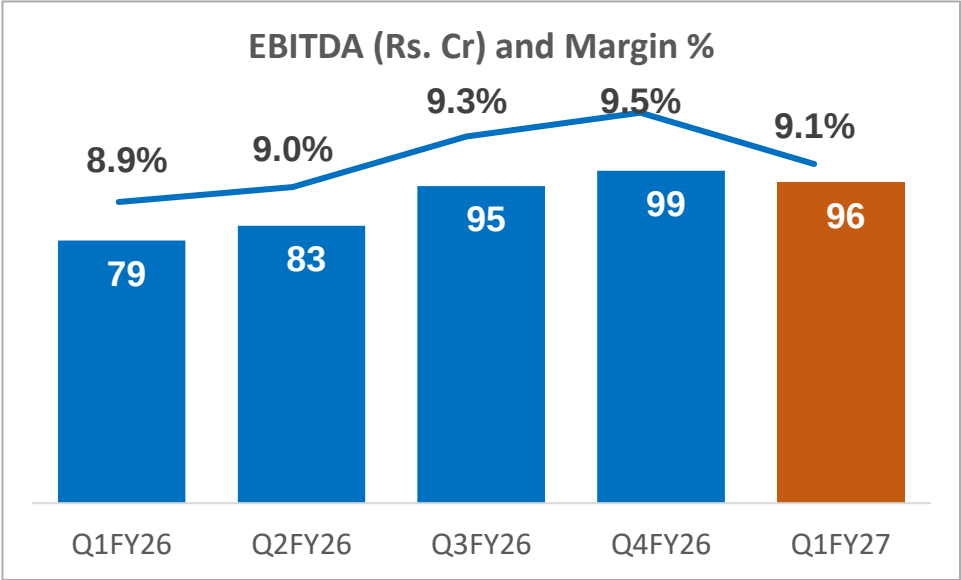
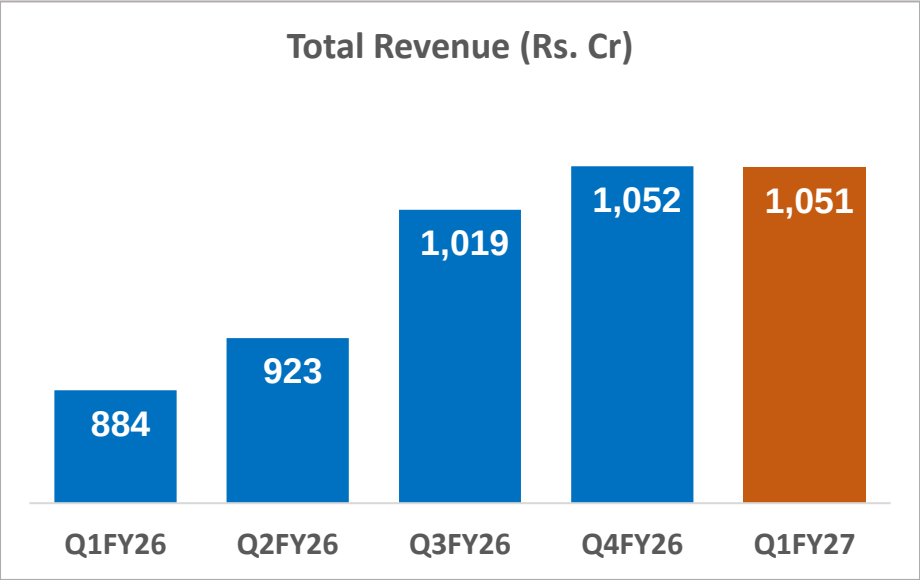


**Includes deemed exports which accounted for ~35% of Intl OEM & Aftermarket*

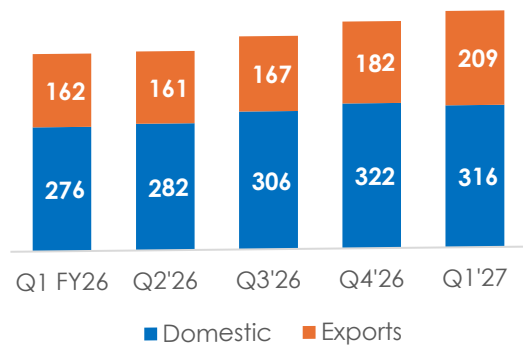
BY VEHICLE SEGMENT (%)



Quarterly Financial Performance

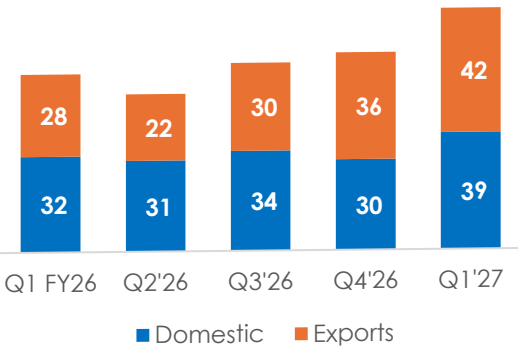


Steering & Linkage Business



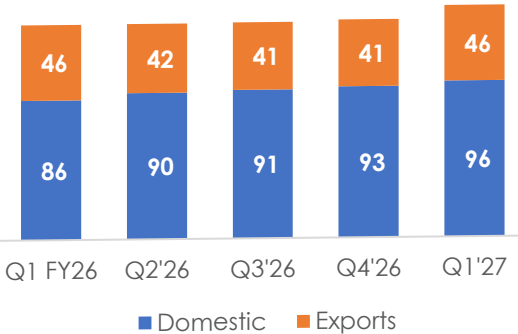
Sales (in Rs. Crs.)

Light Metal Castings Business



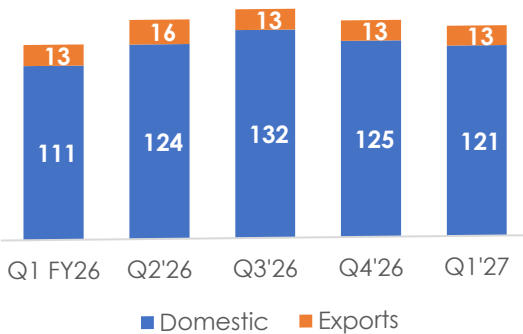
Sales (in Rs. Crs.)

Engine Components Business



Sales (in Rs. Crs.)

Brake Components Business

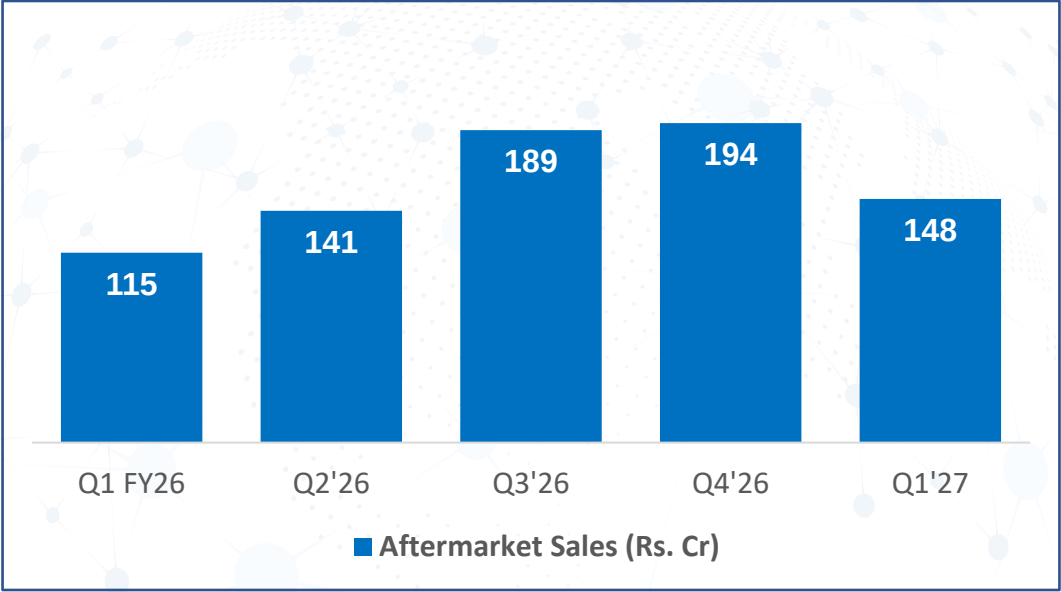


Sales (in Rs. Crs.)

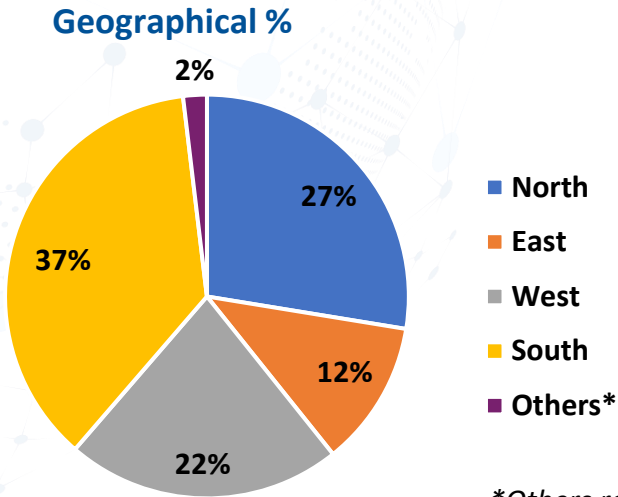
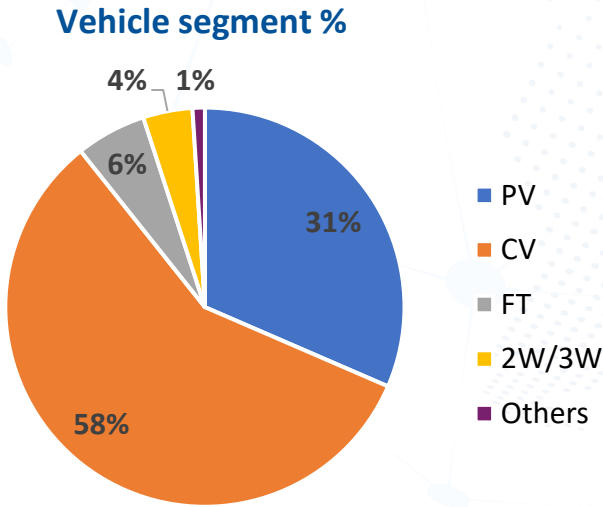
New Business Wins

- Order wins remained strong during Q1 FY27, with 24 new programs secured across multiple vehicle segments.
- These programs represent a Lifetime Value (LTV) of over Rs. 2,040 Crs. Export programs accounted for 54% of the total LTV, reflecting continued traction in international markets.
- The orders span both existing and new customer relationships, including EV applications, with an average program life of approximately six years, providing healthy long-term revenue visibility.

Aftermarket Product Business



Aftermarket Product Sales (Q1 FY27)



**Others represent STU*

THANK YOU



Rane Corporate Centre

"Maithri" 132, Cathedral Road,
Chennai - 600 086, India
www.ranegroup.com

For further information, please contact:

n.saravanan@ranegroup.com; or
diwakar.pingle@in.ey.com

Glossary of Abbreviations

Abbreviation	Expansion	Abbreviation	Expansion	Abbreviation	Expansion
BCD	Brakes Components Division of RML	EV	Electric Vehicle	R&D	Research and Development
bps	Basis point, 100 bps equal to 1%	FT	Farm Tractors	RML	Rane (Madras) Limited
CAGR	Compounded Annual Growth Rate	FY	Financial Year	SLD	Steering and Linkages Division of RML
CII	Confederation of Indian Industry	Intl	International	STU	State Transport Undertaking
Cr	Crores	Ltd	Limited	TIEI	Toyota Industries Engine India
CV	Commercial Vehicle	LTV	Lifetime Value	TQM	Total Quality Management
EBITDA	Earnings Before Interest, Taxes, Depreciation, and Amortization	OE	Original Equipment	UJ Cross	Universal Joint Cross
ECD	Engine Components Division of RML	PAT	Profit After Tax	YoY	Year-on-Year
EHS	Environment, Health, and Safety	PBT	Profit Before Tax	2W/3W/4W	Two Wheeler/Three Wheeler/Four Wheeler
EPAS	Electric Power Assisted Steering	PPM	Parts Per Million		
EPS	Earnings Per Share	PV	Passenger vehicle		



This presentation may contain certain forward looking statements concerning Rane's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, government policies and action with respect to investments, fiscal deficits, regulations etc., interest and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statement become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.

