



SUGS LLOYD LIMITED
(Formerly) SUGS LLOYD PRIVATE LIMITED)
ISO 9001: 2015 CERTIFIED
Corporate Office: 2nd Floor Logix Park,
Plot No A4 and 5 Sector 16, Noida,
Uttar Pradesh, India, 201301
E mail: compliance@sugslloyds.com
Website: www.sugslloyds.com

Date: 30th July, 2026

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001.

Company Scrip Code: 544501

Company Symbol: SUGSLLOYD

Sub: Q1 FY27 Press Release – Sugs Lloyd — Revenue Grows 32% and PAT Rises 30% in Q1 FY27

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI Listing Regulations)

Dear Sir /Ma'am,

With reference to the provisions of Regulation 30 of SEBI Listing Regulations, please find enclosed herewith the Press Release issued by Sugs Lloyd Limited on the cited subject, contents of which are self-explanatory.

This is for your information and record.

Thanking you,
Yours faithfully

For Sugs Lloyd Limited

Nimmy Singh Chauhan
Company Secretary and Compliance Officer

Place: Noida
Enclosed as above

MEDIA RELEASE

Quarter ended 30 June 2026 · Q1 FY27 · Standalone



Sugs Lloyd — Revenue Grows 32% and PAT Rises 30% in Q1 FY27

Order book of ₹807 crore · ₹58 crore of awards won in the quarter, · T&D mix rises to ~59% of revenue

Noida, 30 July, 2026 — Sugs Lloyd Limited (BSE – SME: 544501), a leading EPC company engaged in Power T&D, solar and smart-grid solutions across India, today announced its financial results for the first quarter of FY27, ended 30 June 2026. The Company delivered its strongest-ever first quarter, with revenue of ₹78.40 crore and profit after tax of ₹7.50 crore, as execution of the ₹807 crore order book.

REVENUE	EBITDA	PAT	ORDER BOOK
₹78.4 Cr	₹11.99 Cr	₹7.5 Cr	₹807 Cr
+32% YoY	+35% YoY	+30% YoY	2.7x FY26 revenue

KEY FINANCIAL HIGHLIGHTS

(₹ in crore, except per-share data and margins)

Particulars	Q1 FY27	Q1 FY26	YoY Change
Revenue from Operations	78.40	59.41	+32%
EBITDA	11.99	8.90	+35%
EBITDA Margin (%)	15.3%	14.98%	+32 bps
Profit After Tax	7.50	5.79	+30%
PAT Margin (%)	9.57%	9.74%	(17 bps)
EPS – Diluted (₹)*	3.41	3.56	(4.21%)

VERTICAL PERFORMANCE

Revenue by Vertical (₹ Cr)	Q1 FY27	Q1 FY26	Mix (Q1 FY27)
Power T&D and Smart Grid	46.32	16.34	~59%
Solar EPC	32.03	40.72	~41%
Civil and others	0.04	2.35	~0%
Total	78.40	59.41	100%

Vertical revenue is rounded to the nearest crore; components may not sum to the total.

The Company delivered strong growth in Q1 FY27, with revenue increasing by **32% YoY to ₹78.4 Cr.**

Growth was mainly driven by the **Power T&D and Smart Grid** Vertical, which contributed ~59% of total revenue (vs ~27% last year). This reflects strong execution in smart grid projects.

Solar EPC contributed ~41% of revenue.

The **Civil and Others** segment remained minimal.

Overall, the quarter reflects **strong execution in T&D projects**.

OPERATIONAL HIGHLIGHTS

- Order book of ₹807 crore — approximately 2.7 times FY26 revenue.
- Flagship Project of RDSS smart-grid project at Patna, Bihar, bundling infrastructure, equipment, software and communication in a single mandate.
- Fresh awards of approximately ₹62 crore from three distribution utilities across three states — ₹58.4 crore secured during the quarter and ₹3.4 crore subsequent to the quarter end:
 - ₹56.57 crore (excluding GST) from North Bihar Power Distribution Company Limited, a Government of Bihar undertaking, for 16 MW of grid-connected rooftop solar in the Chapra Circle under the CAPEX-plus-RESCO route of the Utility-Led Aggregation model of PM Surya Ghar – Muft Bijli Yojana. Commissioning period of 9 months from PPA signing, with a 10-year contract term from the Commercial Operation Date.
 - ₹1.80 crore from TP Southern Odisha Distribution Limited (TPSODL) for the supply, installation, testing and commissioning of 11 kV and 33 kV Fault Passage Indicators and Data Communicator Units, to be delivered in 75 days.
 - Subsequent to the quarter end, on 2 July 2026: ₹3.37 crore (including GST) from Madhya Pradesh Paschim Kshetra Vidyut Vitaran Company Limited for the design, supply, installation, testing and commissioning of 11 kV and 33 kV FPIs integrated with the SCADA-DMS/ADMS system at the Indore SCADA Control Centre, including communication infrastructure and five years of AMC, to be completed in 70 days.
- The NBPDCCL rooftop mandate introduces a 10-year annuity revenue stream from the Commercial Operation Date, complementing the Company's EPC-led model.
- Operational network spread across states including Delhi, Bihar, Odisha, Madhya Pradesh, Gujarat, Punjab, Himachal Pradesh, Maharashtra, Uttar Pradesh and Chhattisgarh.
- Bidding capacity strengthened, with arrangements in place to support bidding for mandates of over ₹1,000 crore.
- Strike rate of 15–20% maintained on tenders bid, against a qualified pipeline under evaluation.

OUTLOOK AND GUIDANCE

Demand remains policy-led and structural. The Revamped Distribution Sector Scheme commits approximately ₹3.04 lakh crore to smart metering and grid strengthening with up to 60% central support, targeting AT&C losses of 12–15%, while India's 500 GW non-fossil capacity target by 2030 is driving large-scale augmentation of distribution networks — the Company's core addressable market. Management has set out a guidance of Revenue of Rs.1000 Cr. for FY 27-28.

MANAGEMENT PERSPECTIVE

Mr. Santosh Shah, Managing Director and Promoter of Sugs Lloyd Limited, said:

"Q1 FY27 is the quarter in which the order book we spent the last two years building began to convert. Revenue of ₹78.40 crore is up 32% year-on-year and profit after tax is up 30%, and — importantly — we have delivered that growth without diluting the margin structure: EBITDA margin at 15.3% and PAT margin at 9.57% are both a shade ahead of the corresponding quarter last year.

Two shifts in this quarter matter more than the headline numbers. First, the mix: Power T&D and smart grid is now roughly 59% of revenue against 27% for FY26, as the big order of RDSS mandate at Patna moves into full execution. Second, the nature of what we are winning. The 16 MW rooftop solar award from North Bihar Power Distribution Company under PM Surya Ghar carries a ten-year contract term from commercial operation — an annuity alongside our EPC earnings — while the FPI and SCADA-integration wins in Odisha and Madhya Pradesh extend our highest-margin product franchise into two more utilities.

A word, finally, on the accelerating acceptance of our own products. Our fault passage indicator—where we already command close to half of the domestic market—continued to gain strong traction during the quarter, with adoption

by two additional utilities: TPSODL in Odisha and MPPKVVCL in Madhya Pradesh. Notably, the latter has been directly integrated into the SCADA-DMS/ADMS control centre at Indore.

This momentum is clearly reflected in order inflows, with ~₹10 crore of product orders secured in Q1 itself. This early conversion highlights both the growing acceptance of our technology and faster decision-making by utilities.

Given its high-margin profile, the product segment remains one of our most strategic growth drivers, and its rising acceptance across utilities stands out as one of the most durable and encouraging signals this quarter.

We would ask shareholders to read the sequential comparison in context. Ours is a business in which billing concentrates in the March quarter — roughly 40% of the year — so a June quarter marginally below the preceding March quarter is the normal shape of the business, not a loss of momentum. Our focus for the balance of the year is squarely on execution discipline, on converting the qualified pipeline, and on managing the receivable cycle so that we can scale without straining the balance sheet.

The Board and management remain committed to building this business with discipline and to creating durable, long-term value for all our stakeholders.”

ABOUT SUGS LLOYD LIMITED

Sugs Lloyd Limited is a leading EPC company engaged in Power T&D, solar and smart-grid solutions across India. Established in 2009 and listed on the BSE SME platform in September 2025, the Company has evolved into a trusted delivery partner for power infrastructure projects under national schemes such as RDSS and IPDS. It combines transmission and distribution and solar EPC execution with loss-reduction hardware — principally fault passage indicators — and grid-automation systems.

The Company serves blue-chip clients including NTPC, the Tata Power group, Adani Renewables, Indian Railways, Konkan Railways, NBPDC, SBPDCL, PSPCL, NHA and NPCL, along with several state DISCOMs. It holds around 50% market share in Fault Passage Indicator technology.

INVESTOR RELATIONS

Nimmy Singh Chauhan · **Company Secretary & Compliance Officer** | compliance@sugslloyds.com · +91-0120-4558247

2nd Floor, Logix Park, Plot No. A4 & 5, Sector 16, Gautam Buddha Nagar, Noida, Uttar Pradesh 201301 · www.sugslloyds.com

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