AMIR CHAND JAGDISH KUMAR (EXPORTS) LIMITED

ISO 22000 : 2018 Certified Organization • Super Star Trading House • Rice Millers & Exporters

CIN No.: L15312DL2003PLC121979, Website : www.aeroplanerice.com, E-mail : info@aeroplanerice.com

August 7, 2026

To,

BSE Limited,
Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai - 400 001.
BSE Scrip Code: 544743

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor, Plot C/1, G Block,
Bandra - Kurla Complex, Bandra (E),
Mumbai - 400 051.
NSE Symbol: AEROPLANE

Dear Sir(s) / Madam(s),

Sub: Investor Presentation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

With reference to regulation 30 of the SEBI Listing Regulations, please find enclosed the Investor Presentation on Unaudited Financial Results for the quarter ended June 30, 2026.

The above-mentioned Investor Presentation will also be available on website of the Company at www.aeroplanerice.com.

This is for your information and records.

Thanking you,

Yours faithfully,

For **Amir Chand Jagdish Kumar (Exports) Limited**

SADHNA KHURANA Digitally signed by SADHNA KHURANA
Date: 2026.08.07 21:46:37 +05'30'

Sadhna Khurana
Company Secretary and Compliance Officer
Mem. No. A24534

Encl. A/a

AMIR CHAND JAGDISH KUMAR (EXPORTS) LIMITED

INVESTOR PRESENTATION | Q1 FY27

TASTE THE BEST!

Safe harbor

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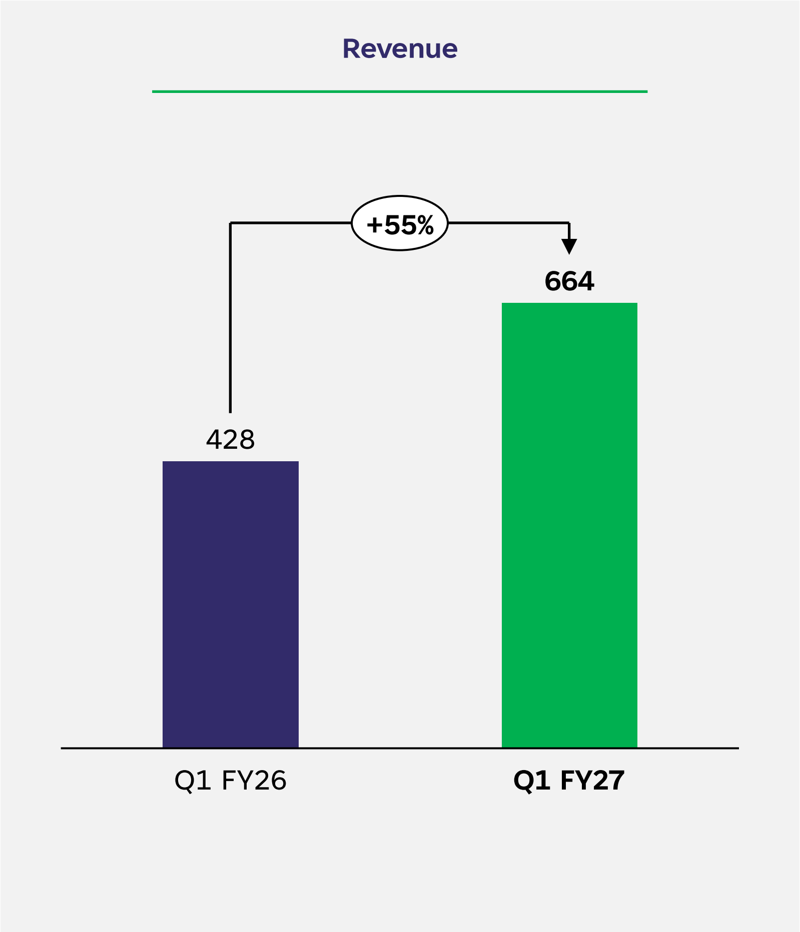
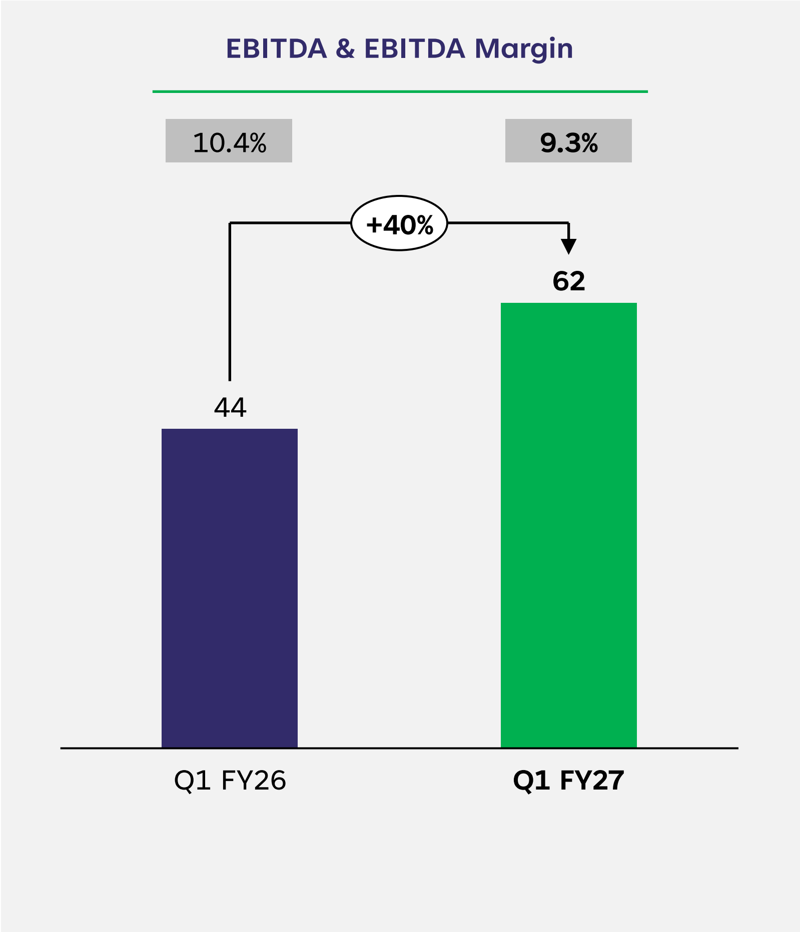
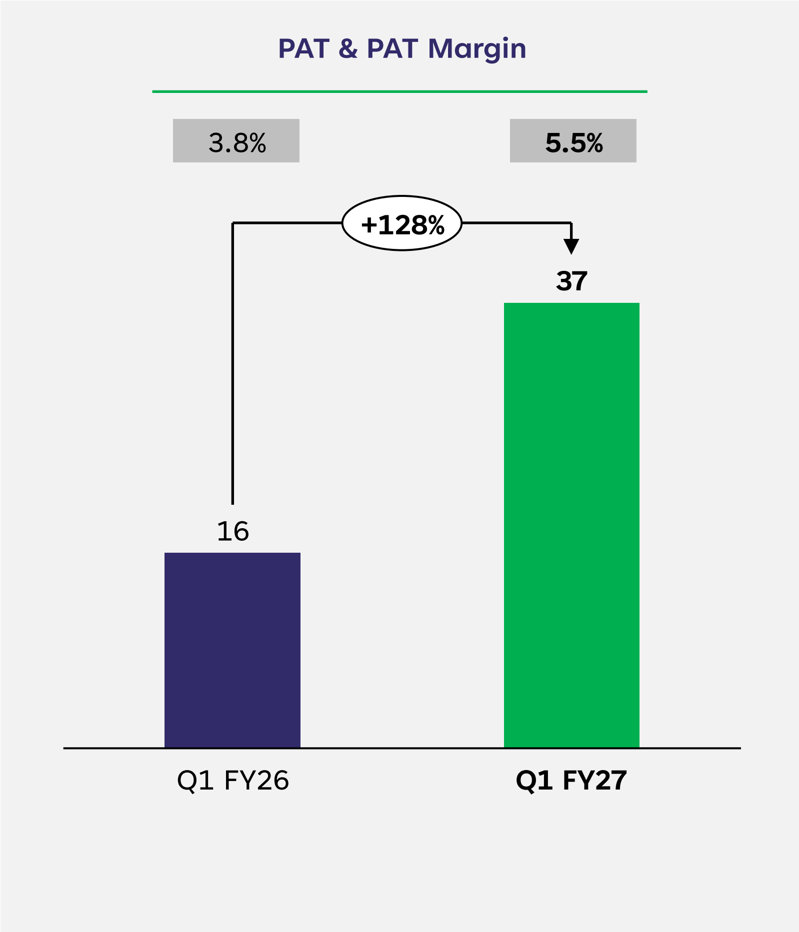
Q1 FY27 FINANCIAL HIGHLIGHTS

Q1 FY27 Key performance metrics







All figures in Rs. Cr

Consolidated profit & loss statement

Particulars (Rs. Cr)	Q1 FY27	Q1 FY26	YoY%	Q4 FY26	QoQ%	FY26
Revenue from Operations	**663.7**	**427.9**	**55.1%**	**694.7**	**-4.5%**	**2,287.1**
COGS	570.4	360.5		607.5		1,938.6
Gross Profit	**93.3**	**67.5**		**87.2**		**348.5**
Gross Profit Margin %	**14%**	**16%**		**12.5%**		**15.2%**
Employee Expenses	3.0	3.1		4.7		15.1
Other Expenses	28.4	20.0		38.0		108.2
EBITDA	**61.9**	**44.3**	**39.6%**	**44.5**	**39.2%**	**225.2**
EBITDA Margin (%)	**9.3%**	**10.4%**		**6.4%**		**9.8%**
Other Income	0.9	0.0		2.7		4.5
Depreciation	1.6	1.9		1.6		6.5
EBIT	**61.3**	**42.5**		**45.6**		**223.3**
Finance Cost	13.7	21.4		19.1		86.0
Profit before Tax	**47.5**	**21.1**		**26.5**		**137.3**
Tax	10.9	5.0		6.5		34.0
Profit after Tax	**36.6**	**16.1**	**127.6%**	**20.0**	**83.6%**	**103.3**
PAT Margin (%)	**5.5%**	**3.8%**		**2.9%**		**4.5%**
EPS	3.6	2.0		2.4		12.5

COMPANY OVERVIEW

About the company

Amir Chand Jagdish Kumar (Exports) Ltd. (ACJKEL)

has carved its place as one of India's **top three basmati rice producers and exporters**, powered by its flagship **AEROPLANE** brand.

With an installed capacity of ~550,800 MTPA and fully integrated operations spanning procurement, processing, packaging, and sales, the company delivers unmatched scale and consistency.

Beyond rice, ACJKEL has strategically diversified into FMCG staples under Aeroplane, reinforcing its brand as a trusted household name. Its reach extends to **38 countries** with a strong distribution backbone of **436 domestic and 53 international partners**, combining global presence with deep local penetration.

The company's growth strategy is anchored in expanding distribution, capturing Tier 3 & Tier 4 markets, and strengthening brand equity — positioning Aeroplane not just as a leader in basmati rice, but as a rising force in India's staples and FMCG landscape.

100	Three Star	ISO 22000:2018	325*	4+
Trademarks Registered	Export House Status	& HACCP Accredited	Procurement Agents	Decades in Operation

* As of FY26

Our growth story so far

2003

Incorporation as a Public Limited Company

2005

Acquired M/s. Amir Chand Jagdish Kumar (proprietorship of Promoter Mr. Jagdish Kumar Suri) including all assets, liabilities, Unit II and Unit II

2008-09

- Crossed Rs. 500 Cr in revenue
- Recognized as a Star Trading House by the Ministry of Commerce and Industry, Government of India

2010-12

- Acquired land in Amritsar for Unit I with turbine plant
- Received registration for rice mill conforming to SOPs for export to the USA by the Directorate of Plant Protection, Quarantine & Storage, Government of India

2013

Enhanced installed capacity of Unit I from 384 MT/day to 576 MT/day

2015

Received registration for export to China by the Directorate of Plant Protection, Quarantine & Storage, Government of India

2017-18

- Granted Three Star Export House status by the Ministry of Commerce and Industry
- Received approval from Export Inspection Council of India for processing of basmati rice for Unit II
- Launched company's e-commerce website

2020

Incorporated ACJK Foods Private Limited as a wholly owned subsidiary

2022

Started production and packaging of new FMCG products: atta, besan, sugar, salt, sooji and maida

2025

Registered 100 trademarks (70 in India, 30 in 26 countries) and 22 copyrights in India

2026

- Launched the IPO and got listed on the exchanges
- Setup subsidiary in Singapore

Business segments at a glance

ACJKEL operates a fully integrated, farm-to-consumer value chain across two product segments — anchored by basmati rice and supplemented by a strategically important FMCG diversification leg

RICE SEGMENT

Core Revenue Driver

Processor and Exporter of Basmati rice in India. Presence across the basmati rice value chain. Operating under the flagship brand **"AEROPLANE".**

99%
of FY26 Revenue

38+
Export Destinations

Products: Basmati rice, Kolam rice, Sona masuri rice, Idli rice and Ponni rice

FMCG SEGMENT

Strategic Diversification

Product in this segment comprises of kitchen essential supplies operating all under the Aeroplane brand. Currently domestic-focused

8 Categories
Across Kitchen Staples

Products: Wheat flour (Atta), Refined wheat flour (maida), Gram flour (besan), Salt, Sugar, Instant phirni, Idli rice flour and Semolina (sooji)

Comprehensive range Of product portfolio

MULTI-BRAND PRESENCE IN INDIAN & INTERNATIONAL MARKETS

PREMIUM

- Aeroplane La-Taste
- Aeroplane Classic
- Aeroplane Super
- Aeroplane 1121
- Aeroplane Gold
- Aeroplane Select
- ALI BABA
- Aeroplane Royal

MID PREMIUM

- Aeroplane Metro
- Aeroplane Rozana Premium
- Aeroplane Apple
- World Cup
- Palm Tree
- Season

VALUE

- Aeroplane Super Tibar
- Aeroplane Spl Dubar
- Aeroplane Daily
- Aeroplane Regular
- Aeroplane Everyday

HORECA

- Jet
- Aeroplane Power
- Aeroplane Speed
- Aeroplane Shan
- Aeroplane Race

OTHER SPECIALITY RICE

- Aeroplane Kolam Rice
- Aeroplane Idli Rice
- Sona Masori
- Aeroplane Diabetic Rice
- Aeroplane Brown Rice
- Aeroplane Quick Cook

FMCG

- Aeroplane Phirni (Instant)
- Aeroplane Idli Rice Powder
- Aeroplane Maida
- Aeroplane Besan
- Aeroplane Sooji
- Aeroplane Sugar
- Aeroplane Atta
- Aeroplane Salt

Registered total of 100 trademarks, including 70 in India & 30 trademarks across 26 countries primarily in Europe, Asia & Africa, & 22 copyrights in India

Strategically located, state of the art facilities

Two milling & processing units in Punjab and Haryana, plus a packaging facility in Delhi - strategic locations ensuring access to premium paddy and lower logistics costs.

AMRITSAR (PUNJAB)

- Owned land and several leased warehouses
- Equipped with Automated machinery (Japan, Germany, USA)
- 997 kW solar panels for clean energy
- 950 kW co-power turbine for captive use

SAFIDON (HARYANA)

- Mix of owned and leased land
- Equipped with Automated Japanese machinery
- Water recycling, low breakage processes
- In-house paddy & rice laboratories for quality control

ALIPUR (DELHI)

- Automated packaging facility supporting inventory storage
- Multiple warehouse facilities
- Supports both rice and FMCG packaging
- Strong connectivity to distribution centres

5,50,800 MT
Manufacturing Capacity

1,40,000 MT
Paddy Storage Capacity

1,50,000 MT
Rice Storage Capacity

~61%
Capacity Utilization*

** As of FY26*

Experienced leadership

PROMOTERS

Jagdish Suri
Chairman & Managing Director

4+ decades in rice industry. Leads procurement, domestic sales, operations & finance.

Rahul Suri
Whole Time Director

30+ years experience. Heads production, exports, quality control, marketing & day-to-day operations.

Ramnika Suri
Non-Independent Director

22+ years experience. Leads marketing & administrative functions.

INDEPENDENT DIRECTORS

Yogendra Kumar Singhal
Independent Director

40+ years in securities markets, primarily in registrar & transfer agent services.

Gauri Shankar
Independent Director

39+ years in BFSI. Former MD & CEO at PNB International, PNB Gilts & PNB Housing Finance.

Rajni
Independent Director

12+ years in secretarial compliance; CS from ICSI.

Key competitive strengths

Leading Producer & Brand

40+ years in basmati; "Aeroplane" is a trusted anchor brand with strong recall, ensuring customer loyalty and margin stability despite rising costs

Procurement Advantage

Extensive sourcing network across North India; facilities in Punjab, Haryana, and Delhi enable timely procurement, cost efficiency, and scalable terms

Integrated Operations

One of few players with end-to-end basmati value chain; strong quality control backed by dedicated assurance teams

Pan-India Distribution

436 distributors across GT, MT, e-commerce, and D2C channels; stable nationwide presence supporting growth and reach

Global Presence

Three Star Export House; strong Middle East demand with 53 overseas distributors, repeat orders driven by brand strength and delivery reliability

Financial Strength

Sustained EBITDA/PAT margin growth; prudent procurement and extended credit terms ensure efficient inventory and healthy risk profile

Experienced Leadership

4 decades of industry expertise; proven ability to execute strategies and deliver sustained growth

DISTRIBUTION AND BUSINESS STRATEGY

Integrated distribution engine driving global scale

Deep-Rooted & Scalable Network

- 436 domestic distributors | 53 global distributors | Presence in 38 countries
- Strong foothold across metros, Tier 1 & Tier 2 cities, expanding into Tier 3 & 4
- Long-standing relationships → repeat export orders & market leadership

End-to-End Supply Chain Advantage

- Direct sourcing ecosystem: 325+ procurement agents + in-house network
- Data-led procurement (crop mapping, field surveys) ensures cost-efficient sourcing
- Integrated infrastructure: large storage + strategically located packaging

Multi-Channel Distribution Flywheel

- General Trade | Modern Trade | E-commerce | HORECA | D2C
- Strong presence across kirana, retail chains, online platforms & institutions
- Distribution tightly integrated with branding & marketing initiatives

Clear Expansion Roadmap

- Scale distribution footprint to Tier 3 & 4 cities
- Increase retail & e-commerce partnerships
- Strengthen HORECA & institutional presence
- Drive digital + D2C-led growth

Robust global supply chain

RAW MATERIAL SOURCING STRATEGY

- **In-house sourcing** supported by entrenched procurement network
- **325 agent partnerships** ensure reliable supply
- **Strong mandi relationships** enable efficient, timely procurement
- **Satellite mapping & surveys** drive precise peak-season planning
- **Large storage capacity** secures bulk paddy at competitive prices

DISTRIBUTION STRATEGY

- B2C operations enabled by general trade, modern retail formats, and e-commerce platforms
- Direct consumer engagement via institutional clients, company website, and third-party marketplaces
- Delhi packaging facility ensures seamless connectivity to major distribution hubs
- Integrated distribution & marketing enhances brand visibility and strengthens market positioning

Key business strategies

Expand Reach, Deepen Distribution

- Accelerate penetration in **Tier 3 & 4 cities** while strengthening Tier 1/2 presence
- Scale distributor network to **700+ by FY28**
- Multi-channel growth: **General Trade | Modern Trade | HORECA**
- Outcome: **Higher market share, wider consumer base, stronger brand recall**

Strengthen Brand & Consumer Pull

- Scale **celebrity-led, multi-channel marketing** (digital + traditional)
- Focus on **performance marketing & D2C growth**
- Capitalize on shift toward **branded, quality food products**
- Outcome: **Stronger brand equity + demand acceleration**

Build a Future-Ready FMCG Portfolio

- Expand beyond rice into **core kitchen staples & value-added products**
- Leverage **existing distribution, brand trust & procurement strengths**
- Unlock **cross-selling + higher-margin categories**
- Outcome: **Diversified revenue streams + margin expansion**

Drive Operating Leverage

- Utilize existing capacity (currently ~61%) for **volume-led growth**
- Achieve **cost efficiencies & better fixed cost absorption**
- Benefit from **economies of scale & improved yields**
- Outcome: **Sustained margin improvement**

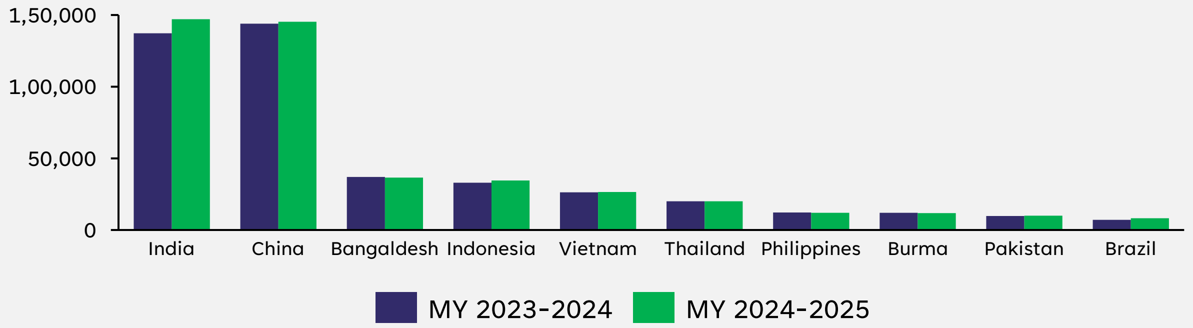
Strategic Outcome

Integrated play on Distribution + Brand + Portfolio + Efficiency → Scalable growth with improving profitability

INDUSTRY OVERVIEW

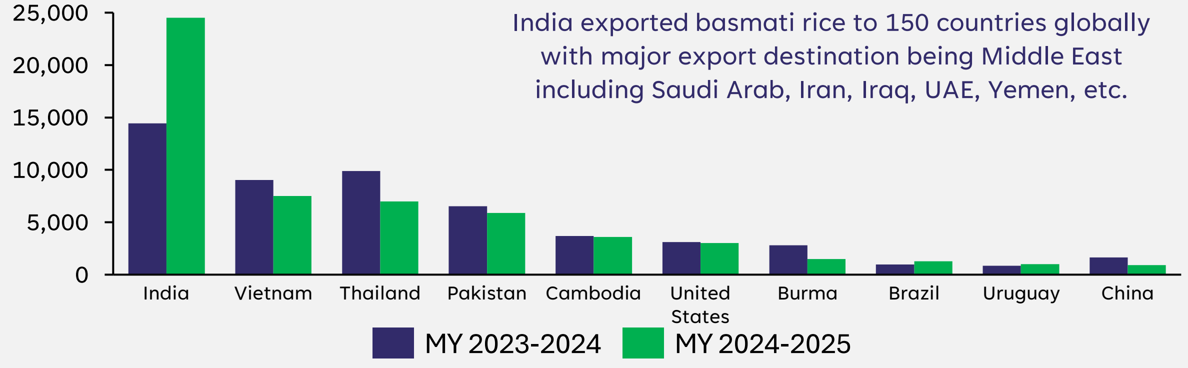
Rice industry overview

China and India dominate the Global Rice Production during MY 2023-24 and MY 2024-25



Asian countries accounted for **74%** of dominant share globally during MY 2024-25

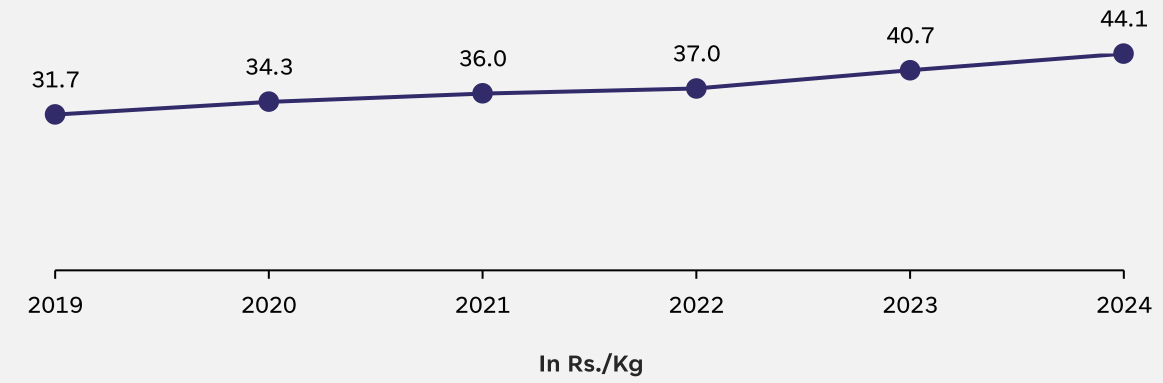
India is the largest exporter of rice to the world (MY* 2024-25)



India exported basmati rice to 150 countries globally with major export destination being Middle East including Saudi Arab, Iran, Iraq, UAE, Yemen, etc.

India accounted for **40%** of world exports in MY* 2024-25

Rice Price Trends All India Average



Rice cultivation is highly susceptible to changes in weather patterns and government interventions impacting prices and thus affecting yields

INDIAN CONSUMPTION DRIVERS

Growing urbanisation

Rising Income levels

Organized Retail – Spread of modern trade

Steadily changing trend of consumers opting for quality & branded rice

Growth drivers of basmati rice industry

Export Opportunities	India leads Basmati exports, fueled by strong demand from Iran, Saudi Arabia, Iraq, UAE and others — expanding acreage and farmer participation
Increasing Domestic Demand	Rising incomes, dietary shifts, and health awareness boost consumption, while HORECA ensures steady institutional demand — reinforcing long-term growth
Premium Pricing & Sustainable Practices	Basmati earns premium prices with high farmer returns, while organic and water-efficient practices enhance quality and brand value
Government Support	Policy backing through MSPs, subsidies, crop insurance, and export incentives strengthens cultivation economics and global competitiveness
Growth in Per Capita Consumption & shift towards Packaged Rice	Per-capita rice consumption is rising, with a clear shift toward packaged and premium varieties. This reflects evolving lifestyles and preference for convenience
Convenience/Online Store	Convenience stores and e-commerce broaden Basmati's reach, with post-pandemic online adoption accelerating accessibility and sales momentum

Source – CARE Report

ESG INITIATIVES

Driving sustainable growth through UNFCCC-certified facility

ACJKEL's Amritsar Manufacturing Plant (Unit I) is a carbon-efficient, environmentally friendly facility registered under the **UNFCCC**, serving as a key pillar of the company's environmental credibility while distinguishing it from similarly scaled food-processing units in India

Key Sustainability Measures Implemented

Self sufficient plant generation
Captive renewable / biogas energy at Amritsar Unit eliminates dependence on India's coal-heavy grid — directly reducing Scope 2 GHG emissions

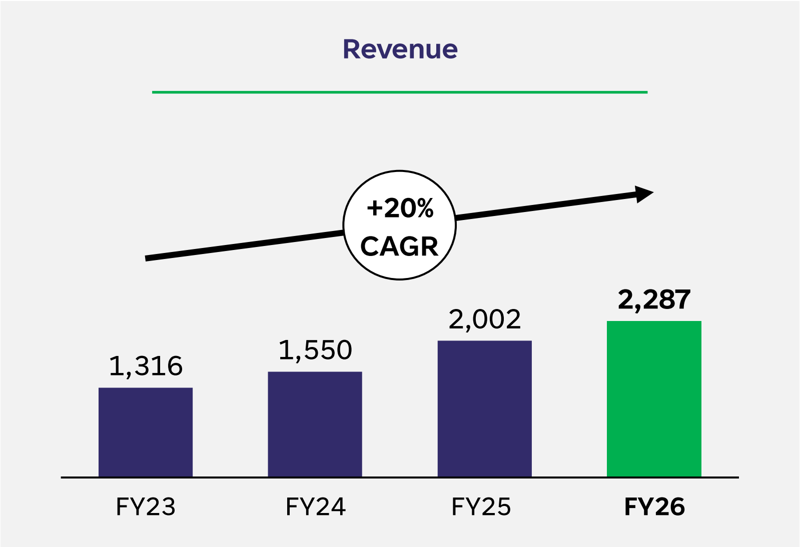
Rice husk utilization
Rice husk — a by-product of milling — is repurposed as fuel or raw material, converting waste into energy and reducing landfill burden

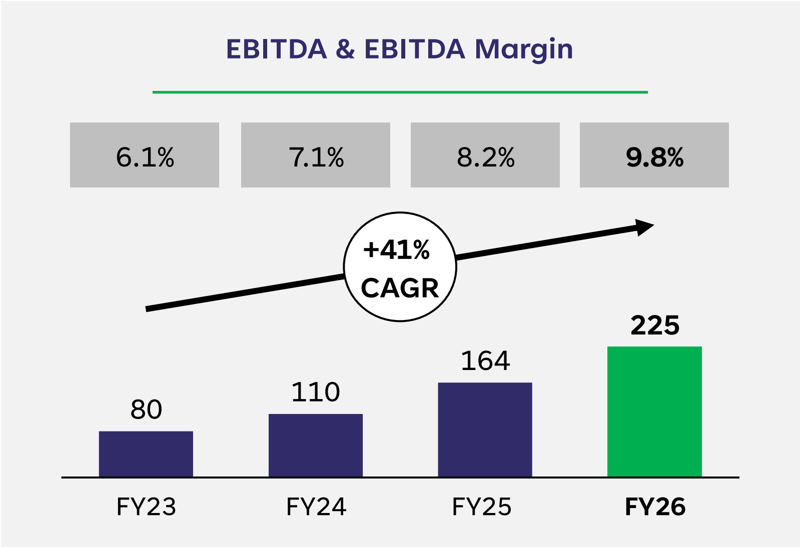
Water conservation & ETP
Effluent Treatment Plant (ETP) and water recycling systems ensure responsible water management and zero-liquid discharge compliance

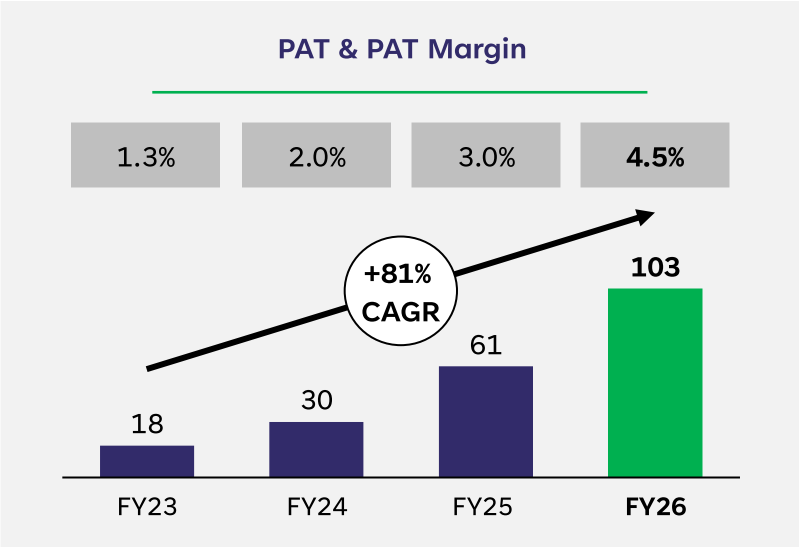
Verified emission reductions
CDM registration requires additionality — reductions are independently verified and publicly registered under the UN Kyoto Protocol framework

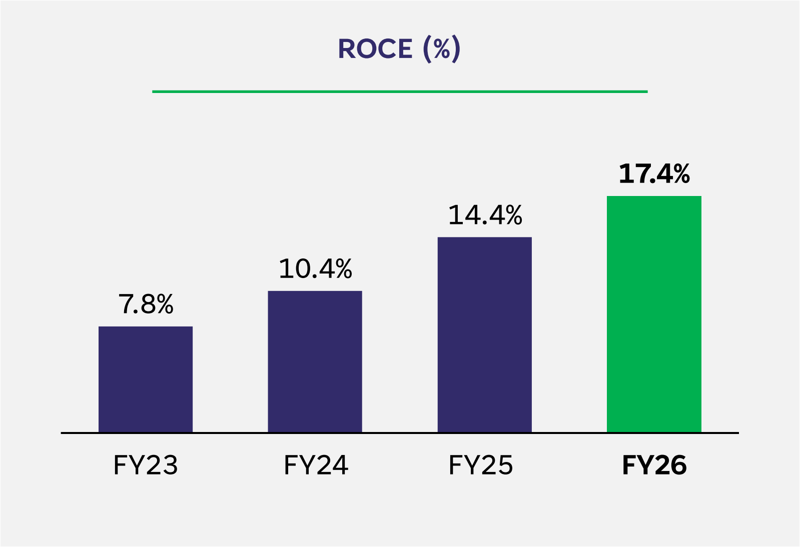
HISTORICAL FINANCIAL HIGHLIGHTS

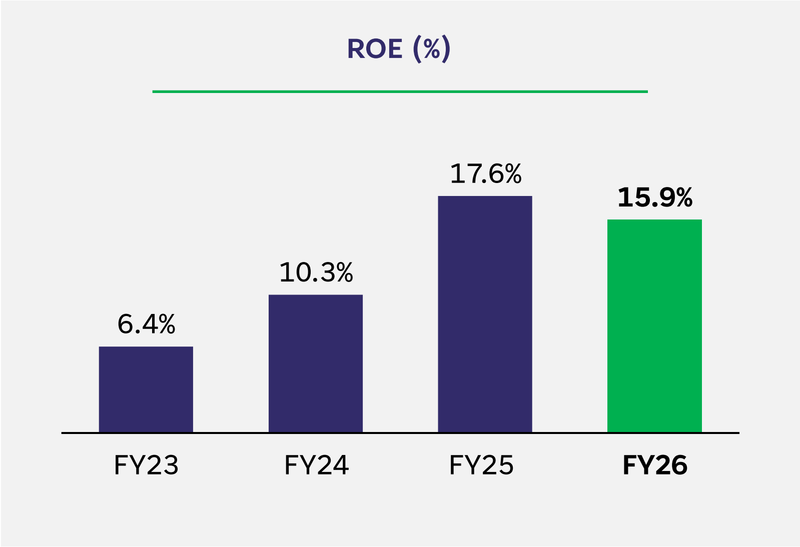
Performance in charts

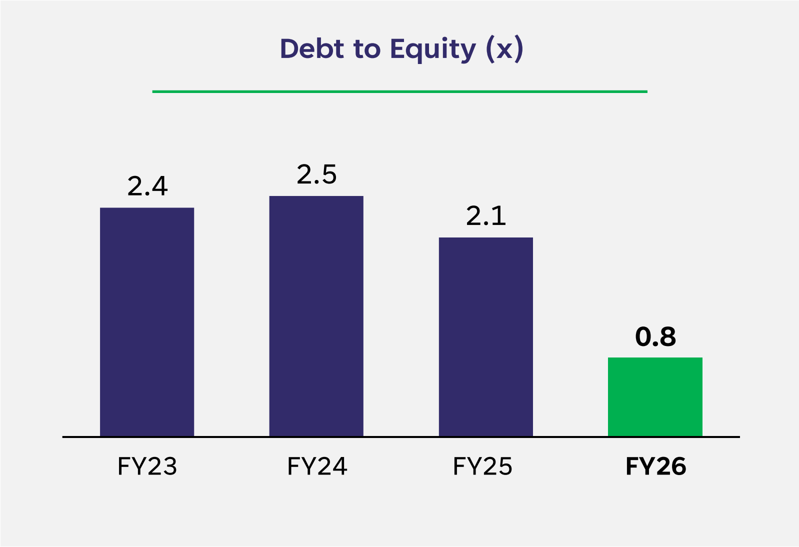












All figures in Rs. Cr

Historical consolidated profit & loss statement

Particulars (Rs. Cr)	FY26	FY25	FY24	FY23
Revenue from Operations	**2,287.1**	**2,001.6**	**1,549.5**	**1,315.8**
COGS	1,938.6	1,696.8	1,300.0	1,105.7
Gross Profit	**348.5**	**304.8**	**249.5**	**210.1**
Gross Profit Margin %	**15.2%**	**15.2%**	**16.1%**	**16.0%**
Employee Expenses	15.1	14.0	12.2	10.8
Other Expenses	108.2	127.2	127.6	119.6
EBITDA	**225.2**	**163.7**	**109.7**	**79.7**
EBITDA Margin (%)	**9.8%**	**8.2%**	**7.1%**	**6.1%**
Other Income	4.5	2.4	1.9	2.0
Depreciation	6.5	7.0	7.3	7.3
EBIT	**223.3**	**159.0**	**104.2**	**74.4**
Finance Cost	86.0	78.8	64.9	51.1
Profit before Tax	**137.3**	**80.2**	**39.3**	**23.2**
Tax	34.0	19.4	8.9	5.7
Profit after Tax	**103.3**	**60.8**	**30.4**	**17.5**
PAT Margin (%)	**4.5%**	**3.0%**	**2.0%**	**1.3%**
EPS	12.5	7.5	3.8	2.1

Historical consolidated balance sheet

Particulars (Rs. Cr)	FY26	FY25	FY24	FY23
ASSETS				
Non - Current Assets				
Property, plant and equipment	87.9	92.6	97.7	101.8
Capital work-in-progress	1.7	1.7	1.7	1.6
Investment Property	1.3	1.3	1.4	1.4
Other intangible assets	-	-	0.3	0.5
Goodwill	1.3	1.3	1.3	1.3
Financial Assets				
(i) Security Deposit	0.1	0.0	0.1	0.1
Other non-current assets	1.0	1.0	1.0	1.0
Total Non - Current Assets	**93.3**	**98.0**	**103.3**	**107.7**
Current Assets				
Inventories	1,039.5	928.0	796.5	627.1
Financial Assets				
Investments	0.8	1.4	2.0	0.7
(i) Trade receivables	495.2	450.5	324.2	309.8
(ii) Cash and cash equivalents	2.5	5.9	1.5	8.7
(iii) Bank balances other than (ii) above	253.7	13.6	16.4	8.8
(iv) Other current financial assets	225.6	43.8	22.9	20.2
Other current assets	10.9	7.8	16.6	6.0
Total Current Assets	**2,028.1**	**1,451.0**	**1,180.2**	**981.4**
Total Assets	2,121.4	1,549.0	1,283.5	1,089.1

Particulars (Rs. Cr)	FY26	FY25	FY24	FY23
EQUITY & LIABILITIES				
Equity				
(a) Equity share capital	103.6	82.0	5.4	5.4
(b) Other equity	820.6	297.1	306.0	275.4
Total Equity	**924.1**	**379.2**	**311.5**	**280.8**
Liabilities				
Non - Current Liabilities				
Financial liabilities				
(i) Borrowings	0.6	1.1	1.6	10.7
Provisions	0.6	0.4	0.3	0.3
Deferred Tax Liabilities (net)	3.1	3.8	4.8	5.7
Other non-current liabilities	-	-	4.2	4.2
Total Non - Current Liabilities	**4.3**	**5.3**	**10.8**	**20.9**
Current Liabilities				
Financial liabilities				
(i) Borrowings	757.4	783.0	776.1	656.8
(ii) Trade payables				
(a) total outstanding dues of micro enterprises and small enterprises	-	-	-	-
(b) total outstanding dues of creditors other than micro enterprises and small enterprises	116.0	145.9	55.3	101.1
(iii) Other financial liabilities	284.1	217.1	123.9	23.4
Provisions	0.1	0.0	0.0	0.0
Other current liabilities	9.0	5.0	1.5	3.6
Current tax liabilities (net)	26.3	13.7	4.5	2.4
Total Current Liabilities	**1,192.9**	**1,164.5**	**961.2**	**787.4**
Total Liabilities	**1,197.3**	**1,169.8**	**972.1**	**808.2**
Total Equity and Liabilities	2,121.4	1,549.0	1,283.5	1,089.1

Historical consolidated cash flow statement

Particulars (Rs. Cr)	FY26	FY25	FY24	FY23
Cash Flow from Operating Activities				
Profit before Tax	137.3	80.2	39.3	23.2
Adjustment for Non-Operating Items	83.3	75.1	64.1	50.4
Operating Profit before Working Capital Changes	**220.6**	**155.3**	**103.4**	**73.6**
Changes in Working Capital	-378.5	-53.6	-103.5	4.0
Cash Generated from Operations	**-157.9**	**101.7**	**-0.1**	**77.6**
Less: Direct Taxes paid	8.4	6.7	5.4	4.1
Net Cash from Operating Activities (A)	**-166.3**	**95.0**	**-5.5**	**73.5**
Cash Flow from Investing Activities (B)	**0.5**	**0.0**	**-3.1**	**-1.6**
Cash Flow from Financing Activities (C)	**402.5**	**-93.3**	**8.9**	**-70.1**
Net increase/ (decrease) in Cash & Cash equivalent (A+B+C)	**236.7**	**1.6**	**0.3**	**1.8**
Add: Cash & cash equivalents at the beginning of the period	19.5	17.9	17.6	15.8
Add: Net effect of exchange gain on cash & cash equivalents	-	-	-	-
Cash & Cash Equivalents at the end of the period	**256.2**	**19.5**	**17.9**	**17.6**

COMPANY :

Amir Chand Jagdish Kumar (Exports) Limited
CIN: L15312DL2003PLC121979

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Meeting Request Link

THANK YOU