To,

Listing Manager,
The National Stock Exchange of India Ltd.,
(Through NEAPS)
Symbol: EMIL
Series: EQ
ISIN: INE02YR01019

The Secretary,
BSE Limited,
(Through BSE Listing Centre)
Scrip Code: 543626

Sub: Press Release dated 05th November 2026.

Ref: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations").

Dear Sir/Madam,

In pursuance of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed a copy of the press release on the Un-Audited Financial Results and performance of the Company for the Second Quarter and First Half Year ended 30th September 2026.

This information will also be made available on the Company's website at https://electronicsmartindia.com/

You are requested to take the above information on record.
Thanking you,
For and on behalf of
Electronics Mart India Limited

Rajiv Kumar
Digitally signed by Rajiv Kumar
Date: 2026.11.05 13:35:36 +05'30'

Rajiv Kumar
Company Secretary and Compliance Officer

Date: 05th November 2026
Place: Hyderabad

Robust H1 FY27: EBITDA nearly doubles; PAT grows over 4x

- ✓ H1 FY27: Revenue growth of 30%; EBITDA growth of 93%; PAT growth of 326%
- ✓ Q2 FY27: Revenue growth of 19%; EBITDA growth of 61%; PAT growth of 149%
- ✓ EBITDA Margin expansion of 180 bps in Q2 FY27 and 280 bps in H1 FY27
- ✓ North Cluster revenue up 45% in Q2 FY27, with margins steadily improving

Hyderabad, 05th November 2026

Electronics Mart India Limited, one of the largest electronics retailers in India, has announced its unaudited financial results for the quarter and half year ended 30th September 2026

Key Highlights for Q2 FY27

- Revenue from Operations of Rs. 1,900 crores, up 19% Y-o-Y
- Gross Profit of Rs. 293 crores, up 31% Y-o-Y; GP Margin up 130 bps to 15.4%
- EBITDA of Rs. 131 crores, up 61% Y-o-Y; EBITDA Margin up 180 bps to 6.9%
- PAT of Rs. 40 crores, up 149% Y-o-Y; PAT Margin up 110 bps to 2.1%
- South Cluster revenue up 16% Y-o-Y; EBITDA Margin up 220 bps to 7.4%
- North Cluster revenue up 45% Y-o-Y; EBITDA Margin up 430 bps Y-o-Y to 1.6%
- Same Store Sales Growth (SSSG) of 16.5%
- Product Mix: Mobiles 53%; Large Appliances 33%; Small Appliances, IT & Others 14%

Key Highlights for H1 FY27

- Revenue from Operations of Rs. 4,319 crores, up 30% Y-o-Y
- Gross Profit of Rs. 710 crores, up 49% Y-o-Y; GP Margin up 210 bps to 16.4%
- EBITDA of Rs. 369 crores, up 93% Y-o-Y; EBITDA Margin up 280 bps to 8.6%
- PAT of Rs. 161 crores, up 326% Y-o-Y; PAT Margin up 260 bps to 3.7%
- South Cluster revenue up 28% Y-o-Y; EBITDA Margin up 320 bps to 9.3%
- North Cluster revenue up 36% Y-o-Y; EBITDA Margin up 240 bps to 3.4%
- Same Store Sales Growth (SSSG) of 27.5%
- Product Mix: Mobiles 45%; Large Appliances 41%; Others 14%
- Pre IND-AS Operating Cash Flow of Rs. 304 crores; Working Capital at 61 days vs 77 days
- 229 stores across 100+ cities, with 6 net store additions during the first half

Commenting on the Company's Performance, Mr. Karan Bajaj, CEO of EMIL, said,

"H1FY27 has been a robust half for EMIL, with every key metric moving in the right direction. Revenue grew 30% to Rs. 4,319 crores, gross profit rose 49% with margins expanding 210 bps to 164%, EBITDA nearly doubled to Rs. 369 crores at an 8.6% margin, and PAT rose over 4x to Rs. 161 crores.

Q2 is seasonally a softer quarter for consumer durables. Despite this, we delivered 19% revenue growth, SSSG of 165% and a 180 bps expansion in EBITDA margin to 6.9%, with growth broad-based across categories. Mobiles grew 31%, driven by new smartphone launches and continued traction in existing models, while air conditioners grew 53% even in the off-season. Premium and emerging categories such as built-in appliances, dishwashers, tablets and wearables also delivered strong double-digit growth, and our average ticket size rose 15%, reflecting our strength in premium categories.

The South market remains a scaled, profitable engine for us, with revenue up 28% in H1 and EBITDA margin up 320 bps to 9.3%. The North cluster is on a similar path: revenue grew 36% in H1 and EBITDA margin rose to 3.4% from 10% as our stores mature and scale. More than half of our network is under four years old, so we expect margins to keep improving as a better product mix and operating leverage take effect..

We are on track to enter West Bengal, our next growth cluster, and we are confident it will add to our growth.

Our focus on working capital continues to pay off, with pre IND-AS operating cash flow growing to Rs. 304 crores With festive demand off to a strong start and a solid first half behind us, we remain firmly on track to deliver growth, while continuing to invest in the customer experience that has underpinned EMIL's growth for over four decades."

ABOUT ELECTRONICSMART INDIA LIMITED

Electronics Mart India Limited (EMIL), is one of India's largest consumer durables and electronics retailers, with a legacy spanning over four decades. Founded in 1980 by Mr. Pavan Kumar Bajaj in Hyderabad, the company has grown from a single store to a formidable multi-state retail network, firmly establishing itself as the largest electronics retailer in South India.

EMIL operates an extensive network of 229 stores across more than 100+ cities in Telangana, Andhra Pradesh, and the National Capital Region, offering consumers a curated selection of over 8,000 + SKUs across 100+ leading domestic and international brands. Its product portfolio spans large appliances, including air conditioners, televisions, washing machines, and refrigerators, mobile phones, small appliances, IT products, and a growing range of smart home and lifestyle solutions.

The company is committed to delivering a premium and differentiated retail experience, underpinned by strong brand partnerships, a deep understanding of regional consumer preferences, and a proven ability to scale responsibly. EMIL's retail footprint spans both multi-brand outlets and exclusive brand outlets, catering to a diverse and aspirational consumer base across urban and semi-urban markets.

Listed on the National Stock Exchange of India (NSE) & Bombay Stock Exchange (BSE), EMIL continues to expand its reach, deepen its brand partnerships, and invest in long-term capabilities — positioning itself as a trusted destination for the evolving Indian consumer at every stage of their electronics and home lifestyle journey.

Contact Details

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ELECTRONICS MART INDIA LIMITED

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Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.