

**Pace Digitek Limited**

(Formerly Known as Pace Digitek Private Limited
and Pace Digitek Infra Private Limited)

Regd. Office: Plot No. V-12, Industrial Estate,
Kumbalgodu, Mysore Highway, Bangalore - 560 074.
T : +91 80 29547792 / 94 / 95 / 96.

E : info@pacedigitek.com

w : www.pacedigitek.com

CIN-L31909KA2007PLC041949

Ref No: PDL/2026-27/Q02_32

Date: August 19, 2026

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400001 Scrip Code – 544550	National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (E) Mumbai – 400051 Symbol – PACEDIGITK
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Dear Sir/Madam,

Sub: Intimation of Investor's Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to **Regulation 30** read with Schedule III of **SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**, we enclose herewith a copy of the Investor's Presentation.

The same has also been uploaded on the Company's website which may be viewed at <https://www.pacedigitek.com>

You are requested to take the above information on records.

Thanking You,

For PACE DIGITEK LIMITED

*[Formerly known as Pace Digitek Private Limited
and Pace Digitek Infra Private Limited]*

Meghana M P

Company Secretary and Compliance Officer

Membership No: A42534

Add: Plot No. V-12, Industrial Estate, Kumbalgodu,
Mysore Highway, Bangalore - 560 074.

Encl.: As Above.





Pace Digitek Ltd.

Corporate Presentation | August 2026



Telecom & ICT
Infrastructure



BESS
Manufacturing



Energy
Integration



Long Term O&M
Services

Presence across telecom and energy infrastructure through

Manufacturing | EPC execution | O&M capabilities

Telecom



Telecom Tower

- Products Supply
- Project Execution
- Services



Fiber

- Products Supply
- Project Execution
- Services

Energy



Solar

- EPC – Solar Plants, Solar Water Pumps
- Developer



BESS

- EPC
- Developer
- Manufacturing of BESS & PCS



Electrical Transmission & Distribution

- EPC projects in substations, transmission & distribution systems

18+

Years industry experience

3

Manufacturing facilities

8,000+

Green field telecom towers installed

5 → 10 GWh

BESS manufacturing capacity expansion under way

Rs. 108,033 million

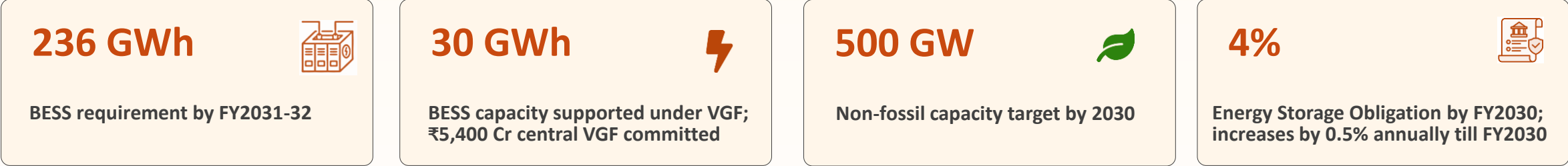
Order book

Industry Tailwinds

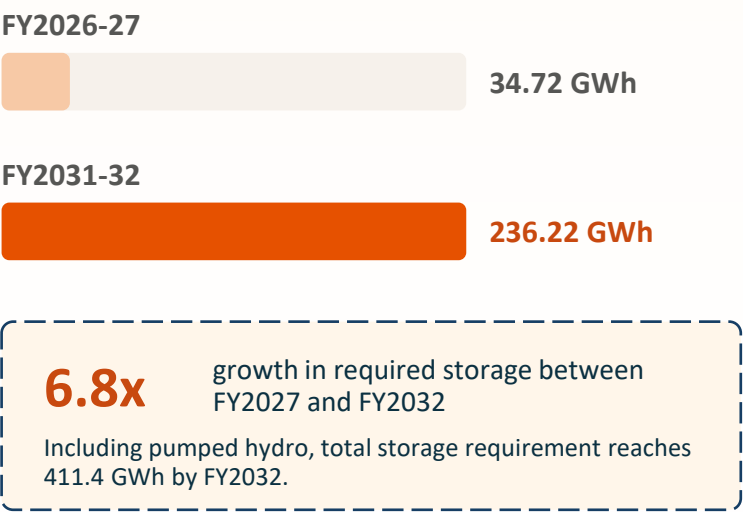


India's BESS Market Is Moving from Emerging to Large-Scale Deployment

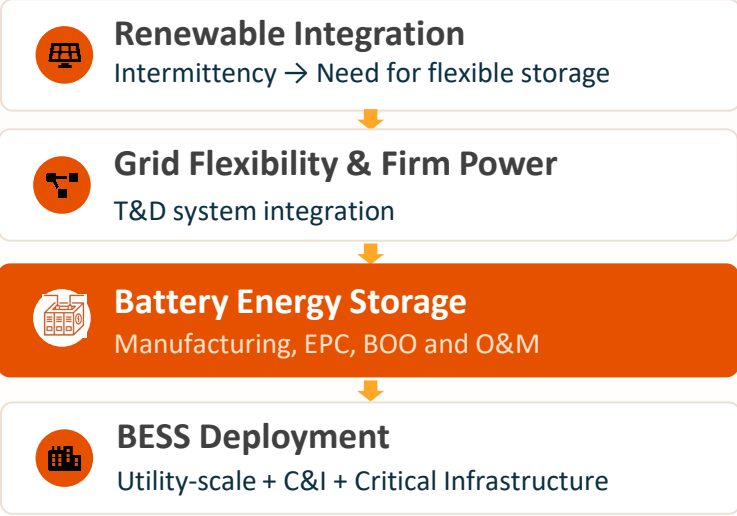
Rapid renewable capacity addition, grid-flexibility requirements and evolving procurement frameworks are creating a structural need for energy storage



Requirement Trajectory



Where Storage Sits In The Chain



Policy Tailwinds Driving Adoption

- Energy Storage Obligation
Rising progressively from 1% in FY2024 to 4% by FY2030
- Viability Gap Funding
₹18 lakh per MWh, disbursed against commissioning milestones
- RTC / FDRE procurement
Increasing integration of storage with renewable power
- PLI – Advanced Chemistry Cells
Supports domestic manufacturing and localisation

Combination of rising storage requirements, policy support and long-term procurement is creating a growing market for BESS manufacturing, EPC, BOO and O&M.

India's Telecom Infrastructure Build-out Supports Sustained EPC & O&M Demand

5G expansion, tower fibreisation, rural broadband and network modernisation are driving continued investment across telecom infrastructure.

8.43 lakh

Telecom towers installed



5.18 lakh

5G BTS deployed



2.2x OFC network
growth since 2019

19.35 lakh → 42.36 lakh route km



₹1.39 L cr

BharatNet programme outlay



Key Demand Drivers

- **5G & Network Densification** | Increasing BTS deployments and network modernisation are supporting tower and telecom power requirements.
- **Tower Fibreisation** | Higher fibre connectivity is required to support rising data traffic and network quality.
- **BharatNet & Rural Broadband** | Government-led broadband expansion is driving OFC deployment across rural and semi-urban markets.
- **Enterprise & Digital Infrastructure** | Data centres, enterprise connectivity, smart infrastructure and railway modernisation are creating adjacent demand.

Pace participates across telecom power, tower infrastructure, OFC, ICT and lifecycle O&M — benefiting from both network expansion and the growing installed infrastructure base.

Energy Business



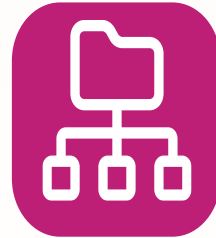
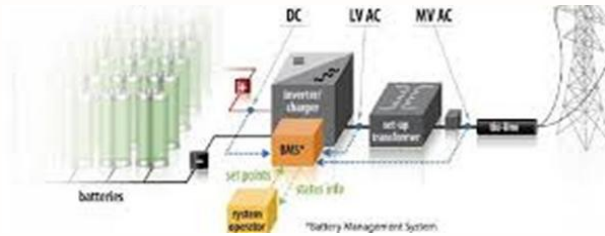
Integrated Energy Platform Driving Lifecycle Value Creation

Manufacturing → EPC → BOO (Annuity Model)



BESS Manufacturing Platform

- 5 → 10 GWh scale-up
- Cost leadership, supply chain control and margin expansion



EPC: Integrated Execution Platform

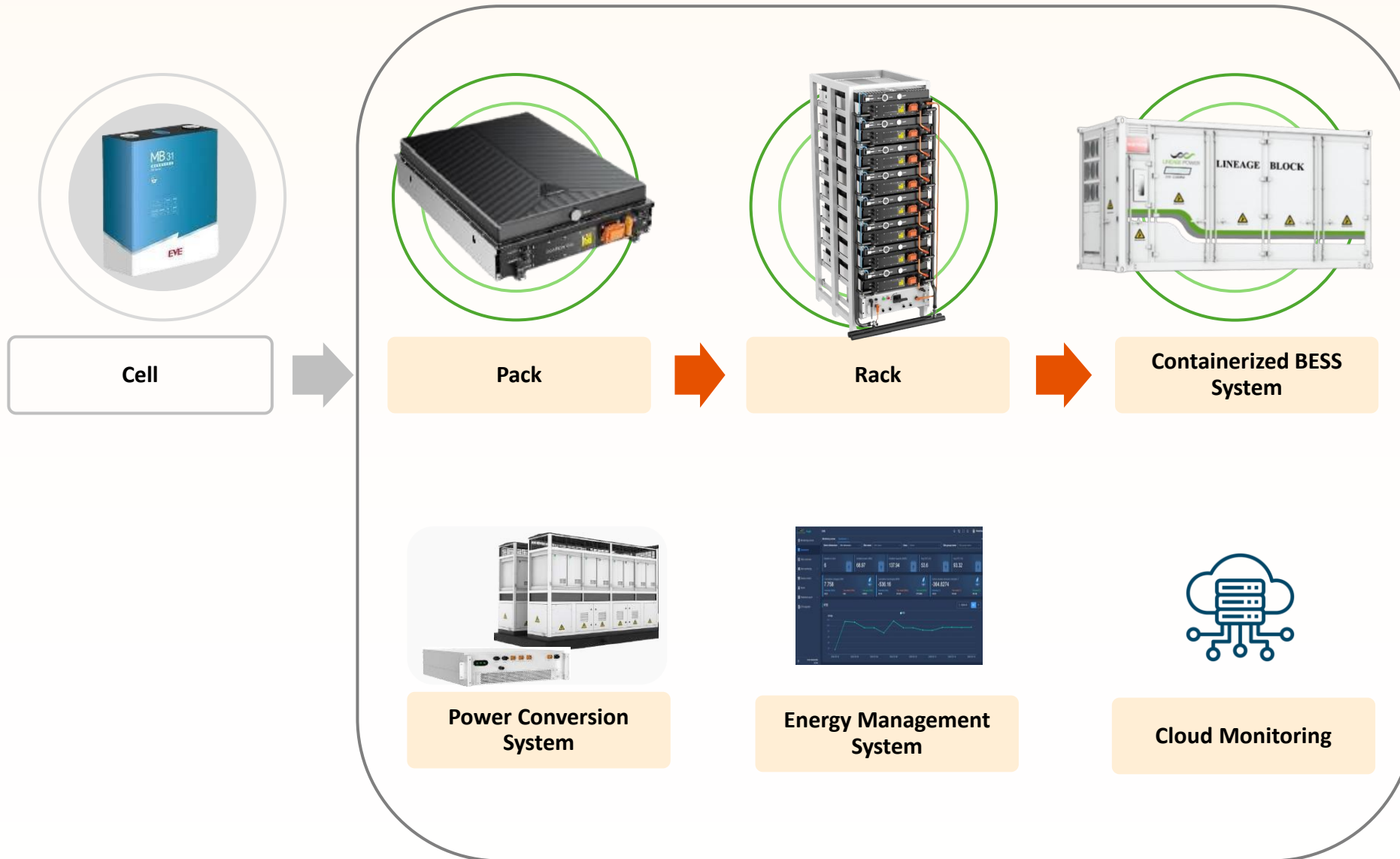
- Faster deployment using in-house systems
- Margin enhancement through product integration



Asset Ownership: Leveraging Backward Integration to EPC & Products

- Long-term contracted revenue
- Lifecycle value capture (O&M + performance)

Integrated Platform: From Pack to Grid-Scale Systems



System Engineering

- ✓ Pack-to-container integration
- ✓ ESS container design and manufacturing

Power Electronics

- ✓ PCS integration
- ✓ Grid synchronization

Digital Platform

- ✓ EMS platform
- ✓ Cloud monitoring & analytics

Comprehensive value chain coverage from manufacturing to asset ownership

Manufacturing → EPC → BOO



Supply

Manufacturing & Sales

In-house BESS manufacturing platform with cost leadership and supply chain control.

- BESS DC Blocks
- Power Conversion Systems
- Energy Management Systems

Margin

12-14%



EPC

Engineering & Construction

Integrated execution platform with faster deployment using in-house systems.

- Turnkey EPC execution
- Design & engineering
- Project management

Margin

7-10%



BOO

Build-Own-Operate

Asset ownership with long-term contracted cash flows and attractive IRR.

- Long-term contracts
- Revenue visibility
- O&M services

Equity IRR

13-14%

BESS Business Operational and Strategic Milestones *(As of August 5, 2026)*

Building integrated manufacturing, execution and lifecycle capabilities across the BESS value chain

1 BESS Manufacturing Scale-up

Operationalized BESS manufacturing facilities with **5 GWh** installed capacity and delivered over **300 grid-scale BESS containers**

2 Utility-Scale Order Wins

Secured diversified utility-scale BESS and renewable-linked projects with **5.10 GWh** executable order visibility across BOO, EPC and supply models

3 Execution Milestone

Executed **975 MWh** of utility-scale BESS capacity till Q1 FY2027

4 Backward Integration Progress

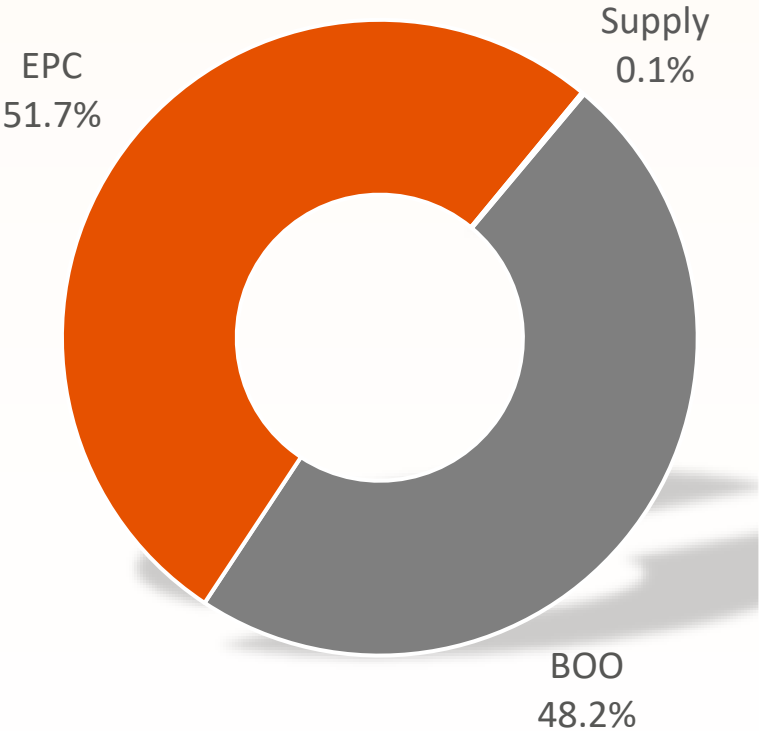
Advanced **in-house container fabrication** and manufacturing automation to strengthen **localization** and supply-chain control

5 C&I Energy Storage Development

Developed **C&I energy storage** prototype solutions with commercialization planned from Q2 FY27

Diversified Order Book of Rs. 84,530 Mn

Client	Project Type	Scope	GWh	Total Executable Value (Rs. Mn)
MESDCL	Standalone BESS	BOO	0.80	8,990
SECI	Solar + BESS	BOO	0.10	7,000
KPTCL	Standalone BESS	BOO	0.50	7,000
KREDL	Solar + BESS	BOO	1.10	17,750
BOO			2.50	40,740
SECI	Standalone BESS	EPC	1.20	11,593
MAHAGENCO	Solar EPC	EPC	-	9,200
NLC India	Standalone BESS	EPC	0.50	7,099
DVC	Standalone BESS	EPC	0.50	7,020
NTPC	Standalone BESS	EPC	0.40	5,836
Bondada	Solar BOS	EPC	-	2,920
EPC			2.60	43,667
Yaqin Chem	Standalone BESS	Supply	0.0037	123
Total			5.10	84,530



Note:
• Data as of June 30, 2026

Execution Update - MSEDCL Standalone BESS BOO

Cumulative and Q1 FY27 execution on the ground

Operational Highlights

- 39 of 75 sites operational
- 375 MWh BESS Capacity added in Q1 FY27
- Execution progressing ahead of planned schedule

O&M Supports

- Centralized C-NOC monitoring
- Specialized mobile service vehicles with on-board critical spare parts
- 24x7 field service support
- Rapid response deployment
- Scheduled preventive maintenance



Execution Update – Other Energy Projects

Cumulative and Q1 FY27 execution on the ground

SECI (Solar + BESS BOO) | 100 MW Solar + 50 MW/ 100 MWh BESS

- PPA executed
- Engineering and major project layouts completed
- Site development and civil works progressing across the project



Bondada (Solar EPC) | 300 MW

- Site mobilization and major equipment procurement completed
- Civil works, grading & piling progressing as planned



KPTCL (Standalone BESS BOO) | 250 MW / 500 MWh

- BESPA executed
- Land allotted and layouts approved for all project sites
- Civil works commenced, including container and PCS foundations



MAHAGENCO (Solar EPC) | 200 MW

- Identified land for project sites
- Technical feasibility report completed; awaiting grid connectivity
- Preliminary engineering work completed
- Sourcing of solar panels

Update on BESS Manufacturing Capacity Expansion

Expanding capabilities to meet growing demand and strengthening integration across value chain



Existing 2.5 GWh

- 2.5 GWh operational at Lineage Power, our manufacturing platform
- Manufacturing utility-scale BESS solutions for domestic projects



Expansion of Existing Line *(Additional 2.5 GWh)*

- Additional 2.5 GWh manufacturing line operational in August 2026



New Facility *(In-house container fabrication + New 5 GWh Line)*

- In-house container fabrication facility ready for commissioning in August 2026
- New 5 GWh facility
 - Construction completed
 - Machines expected to receive by October 2026
 - Expected to be operational by Q3 FY27



Phased scale-up to 10 GWh + Backward Integrated Operations

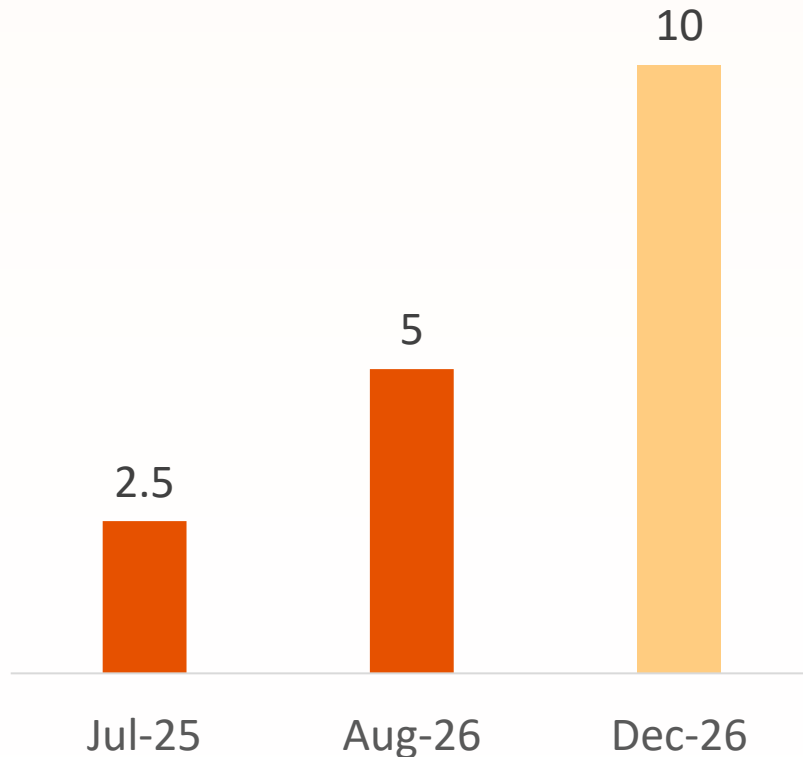
- On track to achieve 10 GWh manufacturing capacity by the end of FY2027
- Supporting future growth in utility-scale and C&I BESS demand

BESS Capacity Expansion Creates Multiple Revenue

10 GWh manufacturing capacity provides flexibility to scale product sales, job work and integrated project execution

10 GWh installed capacity → Product Sales + Job Work + Project execution

FY27 BESS Capacity Deployment (GWh)



Integrated Project Execution

- BESS deployment in Company-led projects
- Participation across BESS supply, EPC and lifecycle services
- Supports execution of utility-scale and BOO opportunities

Product Sales

- Supply of BESS systems to utility-scale and private customers
- Manufacturing capacity supports third-party customer requirements
- Enables increasing contribution from BESS product sales

Job Work

- Manufacturing / assembly against customer specifications
- Provides an additional route to utilise manufacturing capacity
- Creates an opportunity for manufacturing-service revenue

1 Research Collaboration

Partnered with IISER Pune to accelerate research in advanced battery technologies and materials, combining scientific expertise with industry-led product development

2 Research Focus

Research focused on Advanced Chemistry Cells including Lithium-ion and Sodium-ion battery materials, coatings, electrolytes, microstructure optimization and electrochemical evaluation

3 Indigenous Technology Development

Evaluating domestic battery materials, optimizing cell parameters and developing indigenous technologies to strengthen localization and India's battery supply chain

4 Strategic Importance

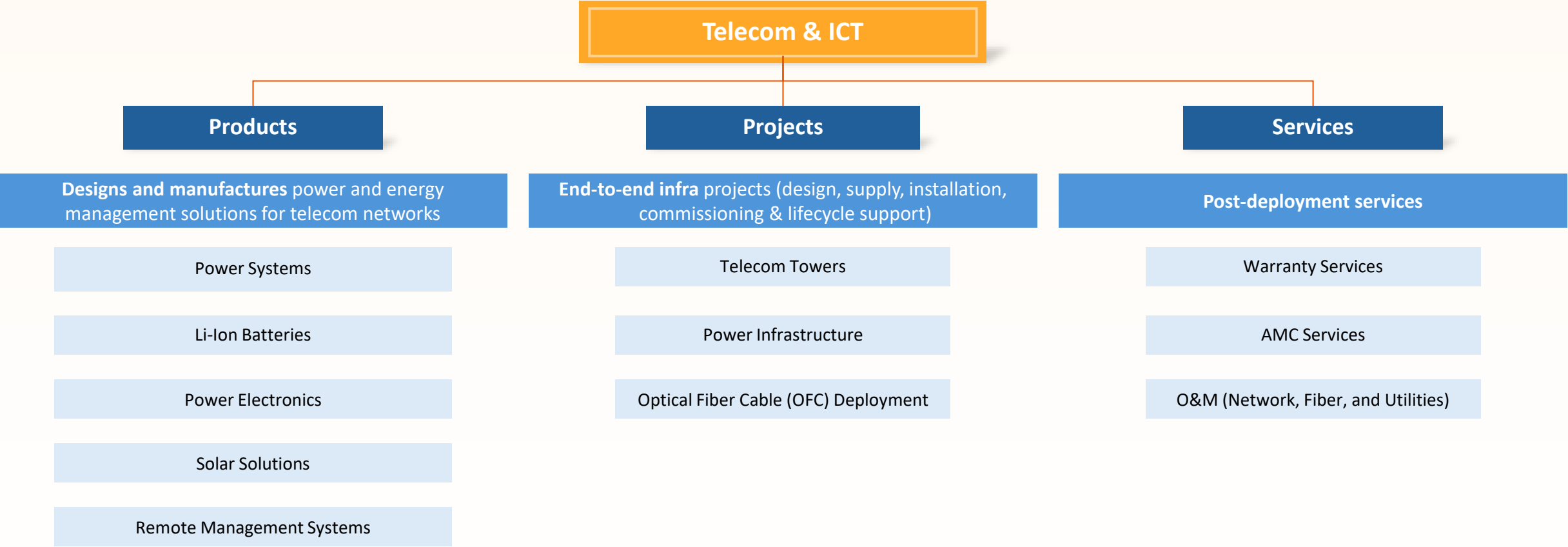
Building in-house expertise in advanced battery technologies to strengthen the Company's integrated energy storage value chain across manufacturing, EPC and O&M

5 Long-term Vision

Creating a technology platform for next-generation energy storage solutions



Telecom
Business



Integrated, one-stop telecom infrastructure partner across operators, tower companies, OEMs, and enterprise customers

End-to-end telecom tower and OFC platform, covering manufacturing, EPC execution, O&M, and lifecycle services

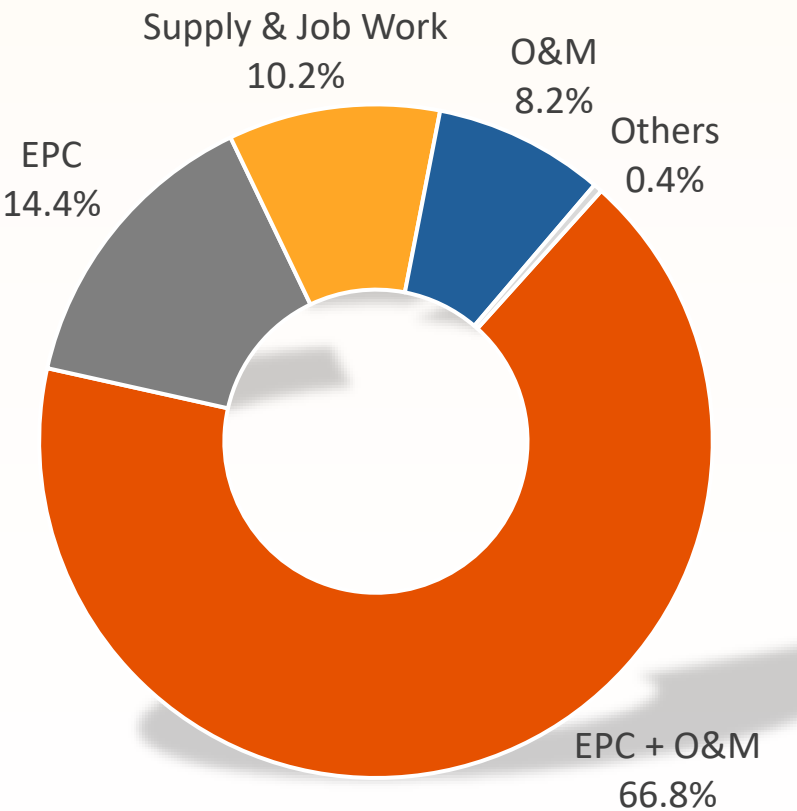
In-house Lineage product suite supports cost efficiency and execution control

Recurring revenue stream from warranty, AMC, O&M and upgrade contracts with 1–5 year tenures

Telecom & ICT Order Book
Rs. 24,839 Mn
As of May 25, 2026

Diversified Order Book of Rs. 23,503 Mn

Client	Project Type	Scope	Total Executable Value (Rs. Mn)
BSNL	Telecom Infra	EPC + O&M	14,110
RNS	Telecom Infra	EPC + O&M	1,149
TANFINET	OFC Network	EPC + O&M	444
EPC + O&M			15,703
BSNL	OFC Network	EPC	2,647
Railtel	ICT	EPC	515
Indian Railways	Railway Kavach	EPC	226
EPC			3,388
BSNL	Power Management	Supply	389
Reliance	Power Management	Job Work	1,200
BSNL	Power Management	Supply	800
Supply & Job Work			2,389
Tata Teleservices	Telecom O&M	O&M	1,923
O&M			1,923
Others			101
Total			23,503



Note:
• Data as of June 30, 2026

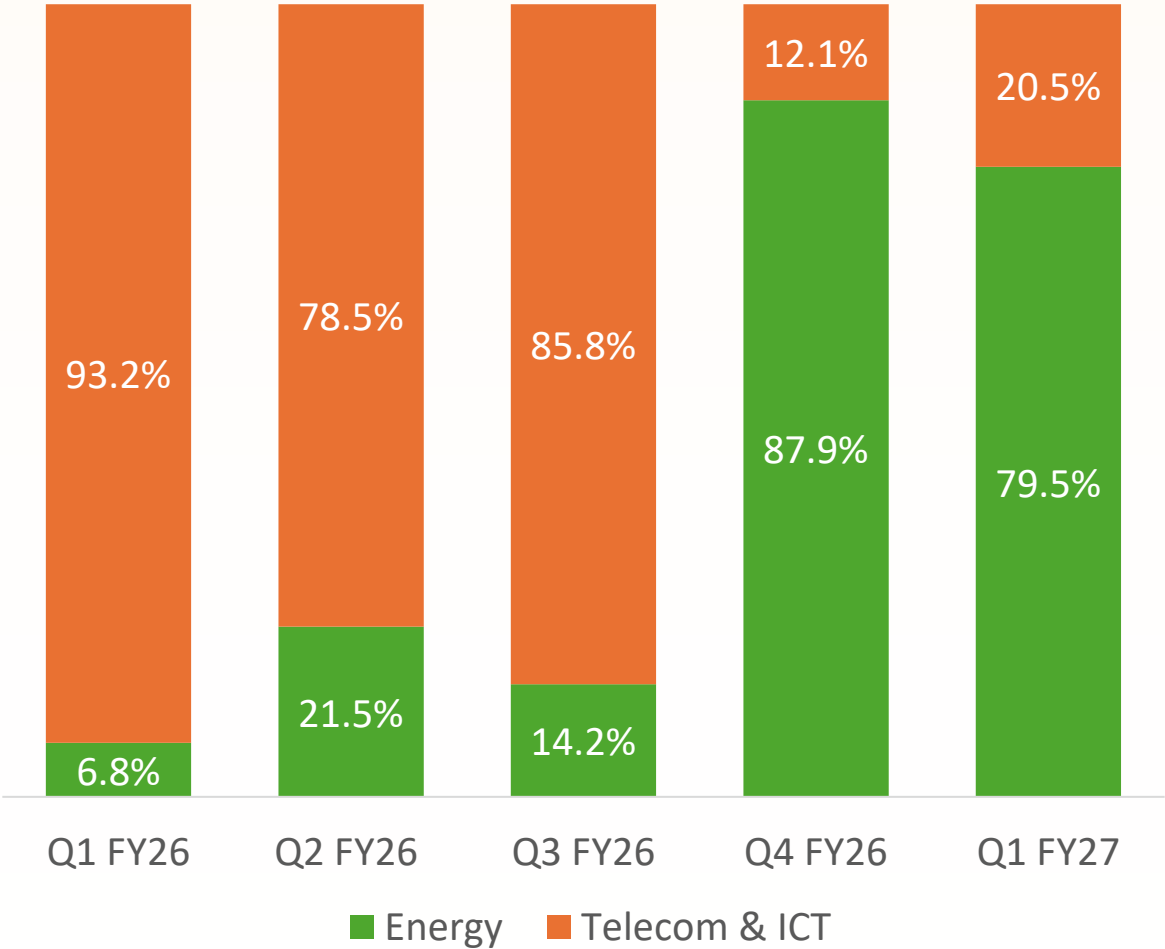
Q1 FY2027 Performance Update



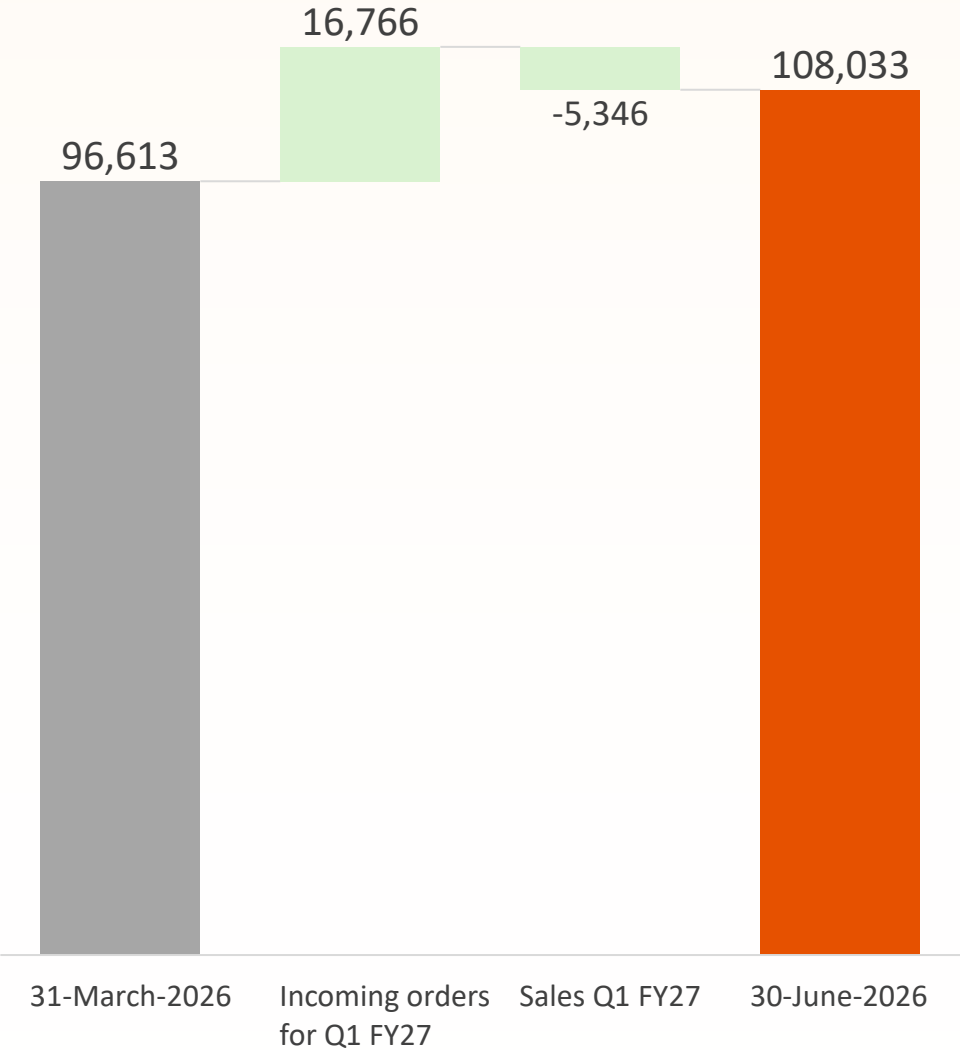
Revenue Mix and Order Book Movement

Revenue Breakdown

Energy contributed 79.5% of Q1 FY27 revenue, reflecting continued execution of BESS and renewable energy projects.



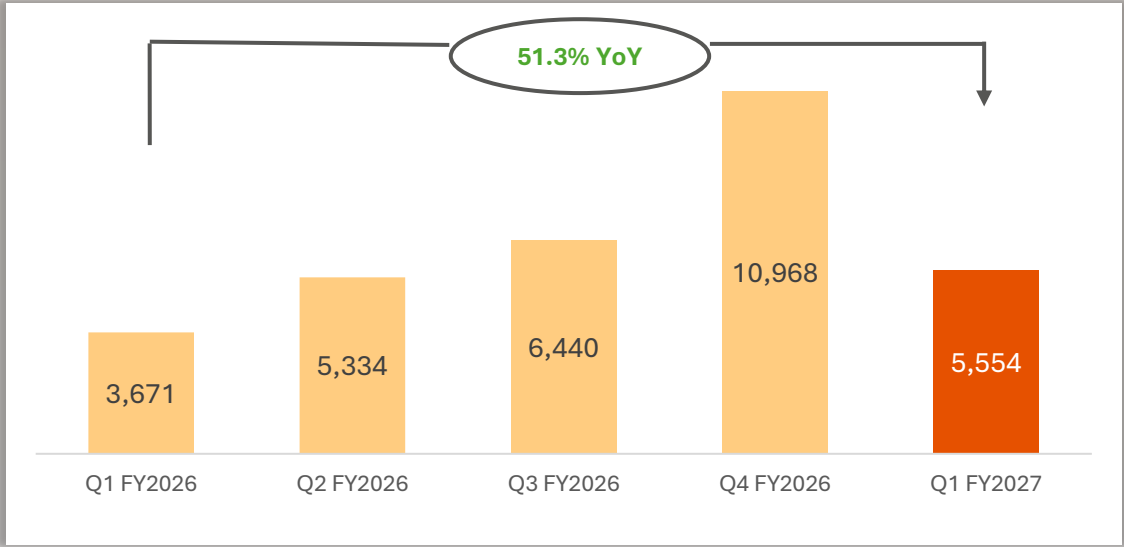
Order Book Movement (Rs. Million)



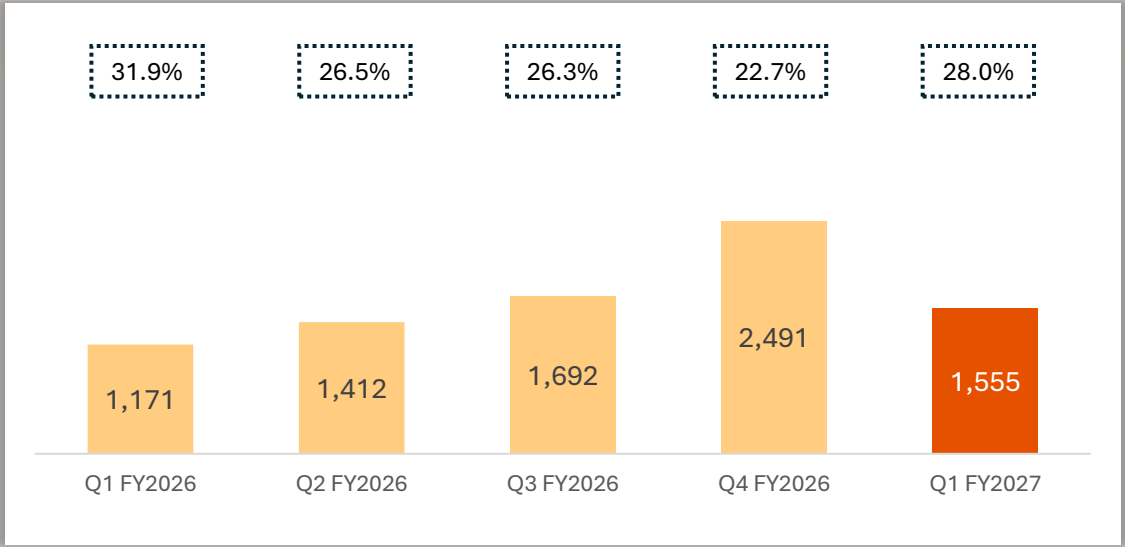
Note: Data as of 30 June 2026. Q1 FY27 revenue execution excludes aggregating sales of Rs. 208 million, which were not included in the opening order book as of 31 March 2026.

Quarterly Financial Trend (Consolidated)

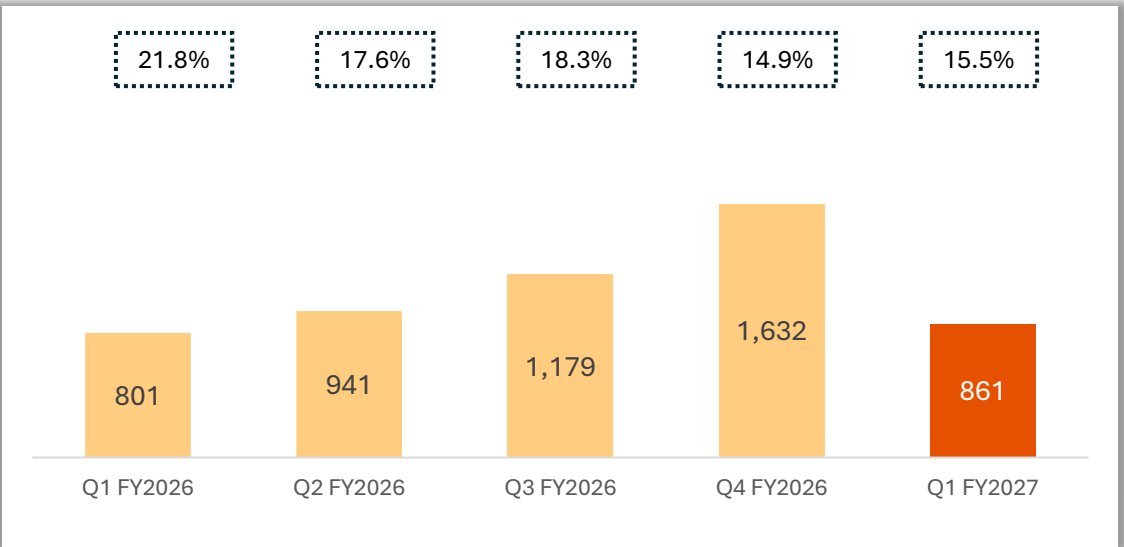
Revenue from Operations (Rs. Mn)



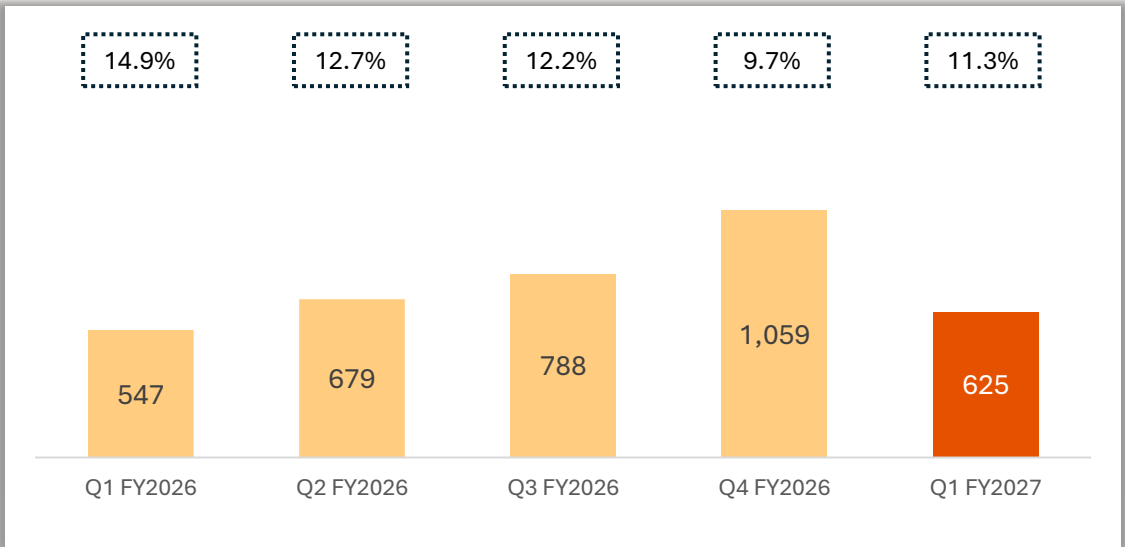
Gross Profit (Rs. Mn) and Margin



EBITDA (Rs. Mn) and Margin

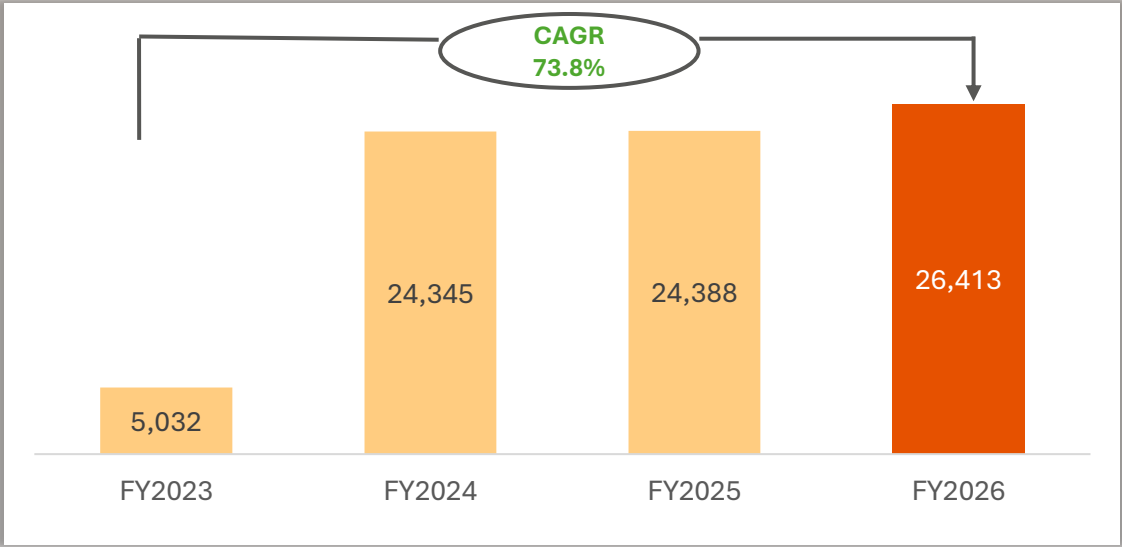


PAT (Rs. Mn) and Margin

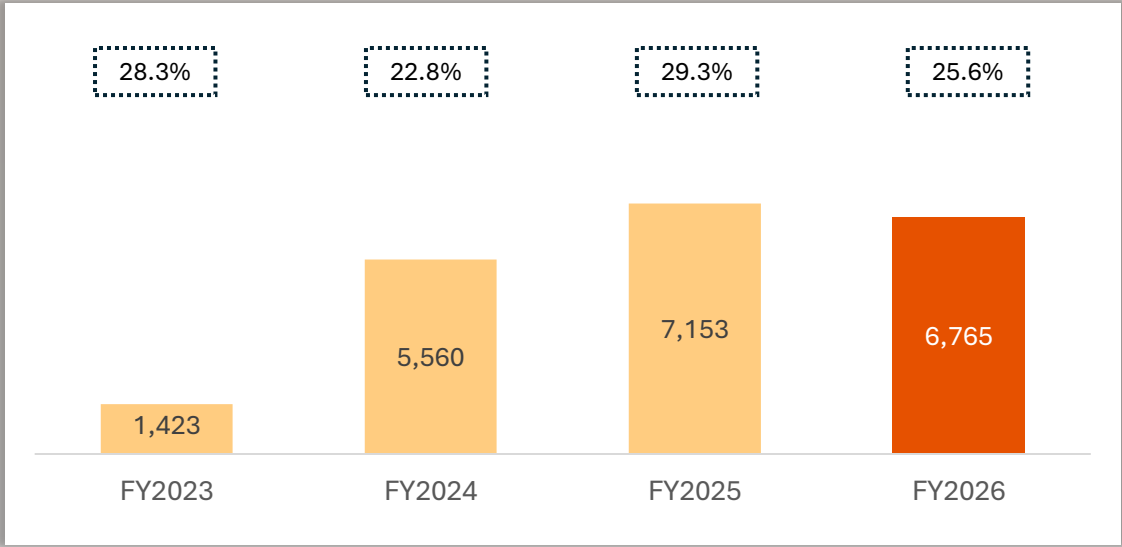


Annual Financial Trend (Consolidated)

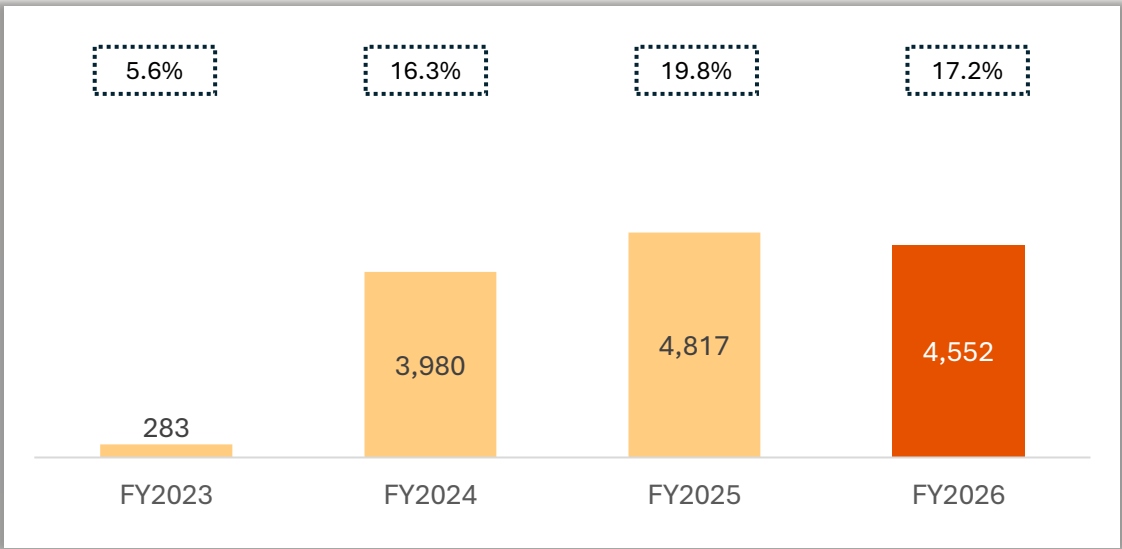
Revenue from Operations (Rs. Mn)



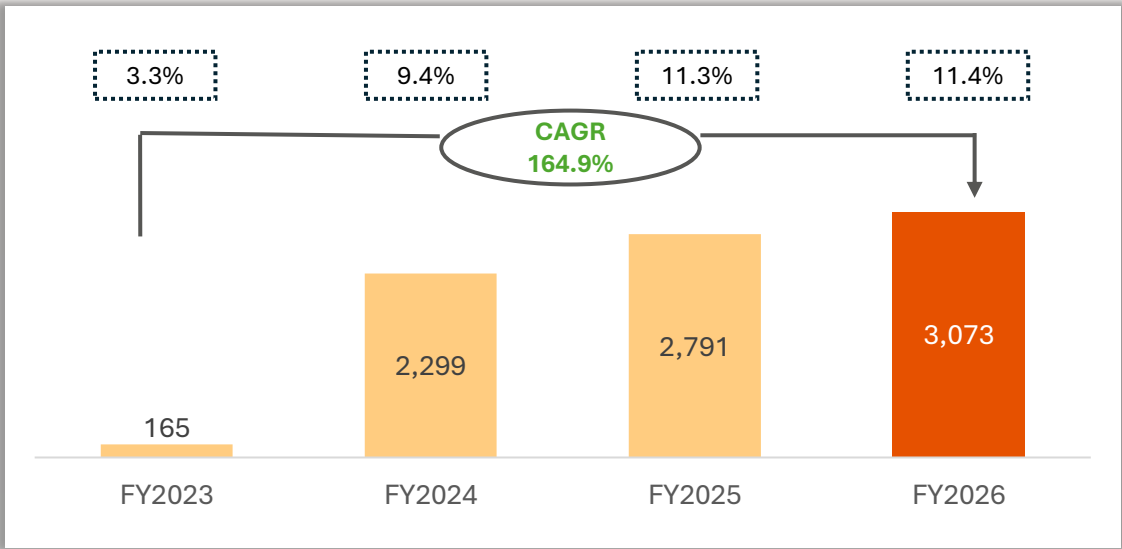
Gross Profit (Rs. Mn) and Margin



EBITDA (Rs. Mn) and Margin



PAT (Rs. Mn) and Margin



Strategy Going Forward





01

Manufacturing Scale & Integration

- Expanding BESS manufacturing capacity from 5 GWh to 10 GWh
- Backward integration for container fabrication
- Enhance utility-scale and C&I energy storage capabilities
- Developing indigenous cell manufacturing capabilities
- Integrated delivery including PCS and EMS
- Strengthening in-house capabilities for end-to-end BESS execution

02

Renewable Energy Platform

- Create a platform to act as asset-holding and project development company for renewable projects
- Scaling integrated and hybrid energy solutions through a dedicated renewable energy
- Portfolio level financing for the developer projects
- Strengthen AI data center power infrastructure capabilities by integrating advanced power systems with the company's energy platform.

03

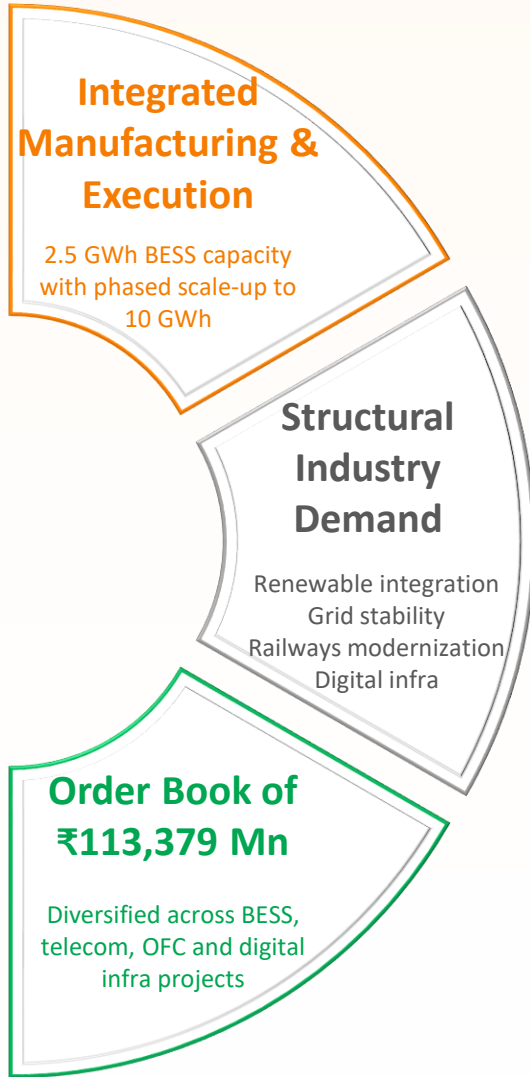
Telecom Business Expansion

- Enhance execution scale across ongoing and repeat telecom deployments
- Increase participation in telecom EPC project opportunities

04

International Market Presence

- Expanding presence in Saudi Arabia, Kenya and other African markets for telecom infrastructure and BESS solutions



Strategic Growth Priorities

Scale utility-scale and C&I BESS execution capabilities

Improve operating leverage through localization and integration

Increase share of product-led and manufacturing-driven revenues

Expand telecom, OFC, railways and digital infrastructure participation

FY27–FY28 Revenue Guidance

FY27E

₹32,000 – 34,000 mn

FY28E

₹40,000 – 42,000 mn

01

Integrated Infrastructure Platform

Single platform spanning Manufacturing + EPC + O&M across telecom and energy creates execution control, cross-selling and operating leverage

02

Early Mover in BESS with Execution Track Record

Among the few Indian players with in-house BESS manufacturing + grid-scale EPC + EMS integration already operational

03

Backward-Integrated Manufacturing

Cell-to-pack-to-container integration with 5 GWh → 10 GWh capacity, enabling cost control, margin expansion and Make-in-India advantage

04

Strong Order Book

Rs. 108,033 mn order book across Energy and Telecom & ICT provides high earnings visibility and execution runway

05

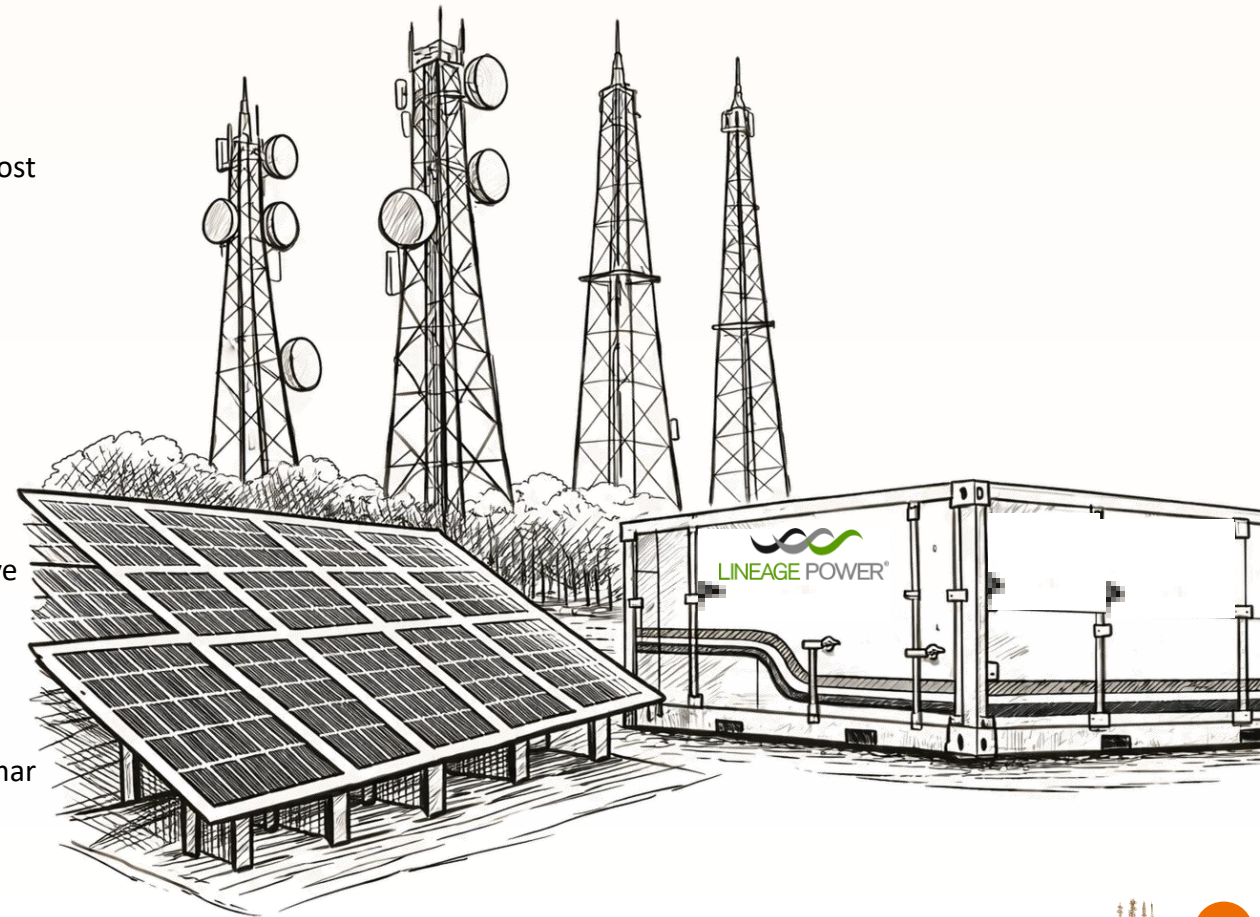
Longstanding Client Relationships

Deep relationships with leading telecom operators and public-sector entities drive repeat orders and low customer acquisition cost

06

Pan-India Execution with Select International Presence

Pan-India operations since 2007 with international presence in Africa and Myanmar



Annexure



Our Major Clientele

Telecom & ICT



Energy



Experienced Board of Directors



Mr. Venugopalrao Maddisetty | Chairman & Managing Director

20+ years' experience in telecom and energy infrastructure. Engineering graduate with an MBA (USA) and Doctor of Letters. Partner at Pace Power Systems; responsible for operational leadership and execution across domestic and international businesses.



Ms. Padma Venugopal Maddisetty | Whole-time Director

20+ years' experience in telecom and energy infrastructure. Partner at Pace Power Systems; oversees human resources and supports senior management leadership across the Company, with board-level involvement across India and overseas group entities.



Mr. Rajiv Maddisetty | Whole-time Director

5+ years' experience in telecom and energy infrastructure. Engineering graduate with an MBA (University of Delaware); former PwC professional. Oversees day-to-day operations and works closely with senior management to drive execution across the Company.



Mr. Satishchandra B Ogale | Independent Director

25+ years' experience in scientific research and energy-related R&D. Ph.D. in Physics from Poona University; former Chief Scientist at CSIR National Chemical Laboratory. Currently Director at Research Institute for Sustainable Energy (RISE) and Adjunct Professor Emeritus at IISER Pune, bringing deep technical and research expertise to the Board.



Mr. Om Prakash Mishra | Independent Director

37 years' experience in the banking sector. Economics graduate with extensive public-sector banking experience, currently associated with Punjab & Sind Bank, with board-level exposure at SBI Infra Management Solutions Private Limited.



Mr. Prabhakar Reddy Patil | Independent Director

25+ years' experience in financial markets and regulatory affairs. Ph.D. (IIT Bombay) with a Master's in Econometrics; former SEBI professional. Brings deep expertise in capital markets, regulation, and governance, with board level experience across listed and unlisted companies.



Ms. Maya Swaminathan Sinha | Additional Director (Independent)

28+ years' experience in public administration, taxation and corporate governance. Retired IRS officer with a Master's in Economics from Delhi School of Economics; former Dy. Chairman, Jawaharlal Nehru Port Trust. Brings expertise in governance, regulatory affairs, finance, risk management and board oversight

Consolidated Income Statement

Particulars (INR in Mn)	FY2023	FY2024	FY2025	FY2026
Revenue from Operations	5,032	24,345	24,388	26,413
Gross Profit	1,423	5,560	7,153	6,765
EBITDA	283	3,980	4,817	4,552
<i>EBITDA Margin %</i>	<i>6%</i>	<i>16%</i>	<i>20%</i>	<i>17%</i>
Depreciation and amortisation	56	51	60	120
Earnings Before Interest & Tax	227	3,929	4,757	4,432
Finance Cost	120	1,119	1,152	598
Other income	115	258	234	461
PBT	221	3,067	3,839	4,295
Tax	56	769	1,048	1,223
Net Profit	165	2,299	2,791	3,073
Earnings Per Share (EPS) In Rs.	0.95	14.63	16.30	15.11

Historical Balance Sheet

Particulars (INR in Mn)	FY2023	FY2024	FY2025	FY2026
Shareholder's Equity				
Share Capital	50	50	357	432
Other Equity	3,133	5,346	11,342	21,641
Non-Controlling Interest	168	276	391	449
Total Equity	3,352	5,672	12,090	22,522
Non-Current Liabilities				
Long term Borrowings	378	250	242	6067
Lease Liabilities	-	3	5	198
Other Non-Current Financial liabilities	10	10	2	1
Deferred Tax Liabilities	-	-	-	-
Other Long Term Liabilities	-	-	-	316
Long Term Provisions	68	310	650	538
Total Non-Current Liabilities	455	573	898	7,121
Current Liabilities				
Short Term Borrowings	1,543	4,681	1,365	3540
Lease Liabilities	-	2	4	-
Trade Payables	2,144	10,021	10,150	17919
Other Financial Liabilities	693	846	606	953
Other Current Liabilities	181	142	206	210
Short Term Provisions	23	33	291	390
Current Tax Liabilities (Net)	10	569	879	478
Total Current Liabilities	4,594	16,294	13,502	23,490
Total Equity and Liabilities	8,401	22,539	26,490	53,133

Particulars (INR in Mn)	FY2023	FY2024	FY2025	FY2026
Non-Current Assets				
Property, Plant and Equipment	1,055	1,071	1,147	1,566
Capital work-in-progress	89	98	321	383
Investment Property	20	19	18	17
Right-of-use assets	-	5	8	202
Goodwill	4	4	4	4
Other intangible assets	306	290	288	304
Intangible assets under development	7	-	-	-
Investments	1	-	-	-
Trade receivables	-	-	-	3,756
Other Financial Assets	83	548	954	6,676
Deferred Tax Assets (Net)	63	55	227	139
Non Current Tax assets (net)	43	49	48	34
Other Non Current assets	65	68	280	397
Total Non Current Assets	1,735	2,208	3,295	13,477
Current Assets				
Inventories	598	2,717	1,126	5,403
Trade receivables	3,943	10,764	18,431	20,665
Cash and cash equivalents	103	957	784	2,700
Bank balances other than cash and cash equivalents	1,140	3,987	1,380	4,991
Loans	1	5	-	253
Other financial assets	130	172	74	1,969
Other current assets	751	1,729	1,399	3,676
Total Current Assets	6,666	20,331	23,194	39,656
Total Assets	8,401	22,539	26,490	53,133

Q1 FY27 Financial Performance (Consolidated)

Particulars (Rs. Million)	Q1 FY2027	Q1 FY2026	YoY	Q4 FY2026	QoQ
Revenue from operations	5,554	3,671	51.3%	10,968	(49.4)%
Gross profit	1,555	1,171	32.8%	2,491	(37.6)%
<i>Gross profit margin</i>	<i>28.0%</i>	<i>31.9%</i>		<i>22.7%</i>	
Employee expenses	333	198	68.4%	272	22.4%
Other expenses	362	173	109.5%	587	(38.4)%
EBITDA	861	801	7.5%	1,632	(47.3)%
<i>EBITDA margin</i>	<i>15.5%</i>	<i>21.8%</i>		<i>14.9%</i>	
Depreciation & amortisation	44	21	112.6%	32	37.5%
EBIT	816	780	4.7%	1,599	(49.0)%
<i>EBIT margin</i>	<i>14.7%</i>	<i>21.2%</i>		<i>14.6%</i>	
Finance costs	283	97	191.5%	343	(17.3)%
Other income	283	56	402.9%	202	40.6%
Profit before tax (PBT)	816	739	10.5%	1,458	(44.0)%
<i>PBT margin</i>	<i>14.0%</i>	<i>19.8%</i>		<i>13.1%</i>	
Taxes	191	192	(0.3)%	399	(52.1)%
Profit After Tax	625	547	14.3%	1,059	(41.0)%
<i>Profit After Tax Margin</i>	<i>11.3%</i>	<i>14.9%</i>		<i>9.7%</i>	

1

Comprehensive Solutions Provider

Offering end-to-end services supported by in-house manufacturing capabilities

2

Strategic Diversification

Expanding into the Energy sector to drive sustainable, long-term growth

3

Focus on Renewable Energy

Entering the Battery Energy Storage Systems (BESS) market in alignment with global renewable energy transition

4

State-of-the-Art Manufacturing

Automated and scalable manufacturing infrastructure enabling quality, speed, and cost efficiency

5

Robust Financial Performance

Demonstrating consistent growth with strong profitability metrics

6

Healthy Order Book

Robust order book across both Telecom and Energy sectors provides strong revenue visibility

7

Technologically Driven Leadership

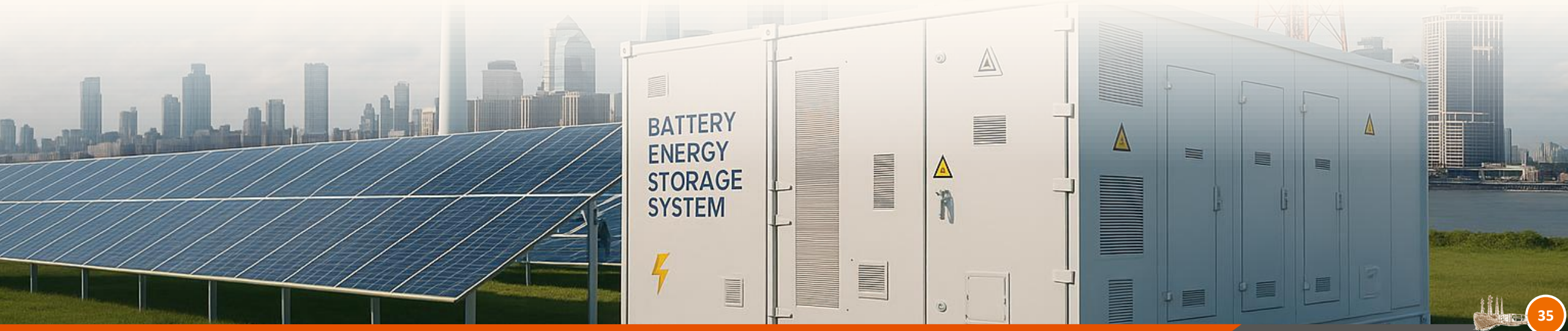
Promoters with deep technical expertise spearheading innovation and product development

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Pace Digitek Limited

📍 Registered Office and Corporate Office:

Plot # V 12, Industrial Estate, Kumbalgodu, Bengaluru
Mysore Highway, Bengaluru, Karnataka –560074 CIN:
U31909KA2007PLC041949

💻 www.pacedigitek.com

☎ 080-29547792

For further information, please contact:

Ajay Tambhale

Head - Investor Relations & Corporate Communication

✉ Investor.relations@pacedigitek.com

☎ +91 74839 41773

Go India Advisors

Khushbu Singhania | Tanishka Tanvi

✉ khushbu@goindiaadvisors.com | tanishka@goindiaadvisors.com

☎ +91 85911 90410 | +91 9297761958