Date: 14th August, 2026

To

BSE Limited Phiroze Jeejebhoy Towers Dalal Street Mumbai - 400 001 Scrip Code (BSE): 542670	**National Stock Exchange of India Limited** "Exchange Plaza" Bandra-Kurla Complex, Bandra (East) Mumbai - 400051 Symbol: AEPL

SUBJECT: INVESTOR PRESENTATION – Q1 FY2027 EARNING PRESENTATION

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation, which is also uploaded on our website.

The same can be accessed through the link at www.artemiselectricals.com.

You are requested to kindly take the same on record.

Thanking you,

Yours faithfully,
For **Artemis Electricals and Projects Limited**

Shivkumar Chhangur Singh

Digitally signed by Shivkumar Chhangur Singh

Shivkumar Chhangur Singh
Whole Time Director and Chief Financial Officer
DIN 07203370

ARTEMIS

Artemis Electricals & Projects Ltd

Q1 FY2027 EARNING PRESENTATION

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COMPANY OVERVIEW

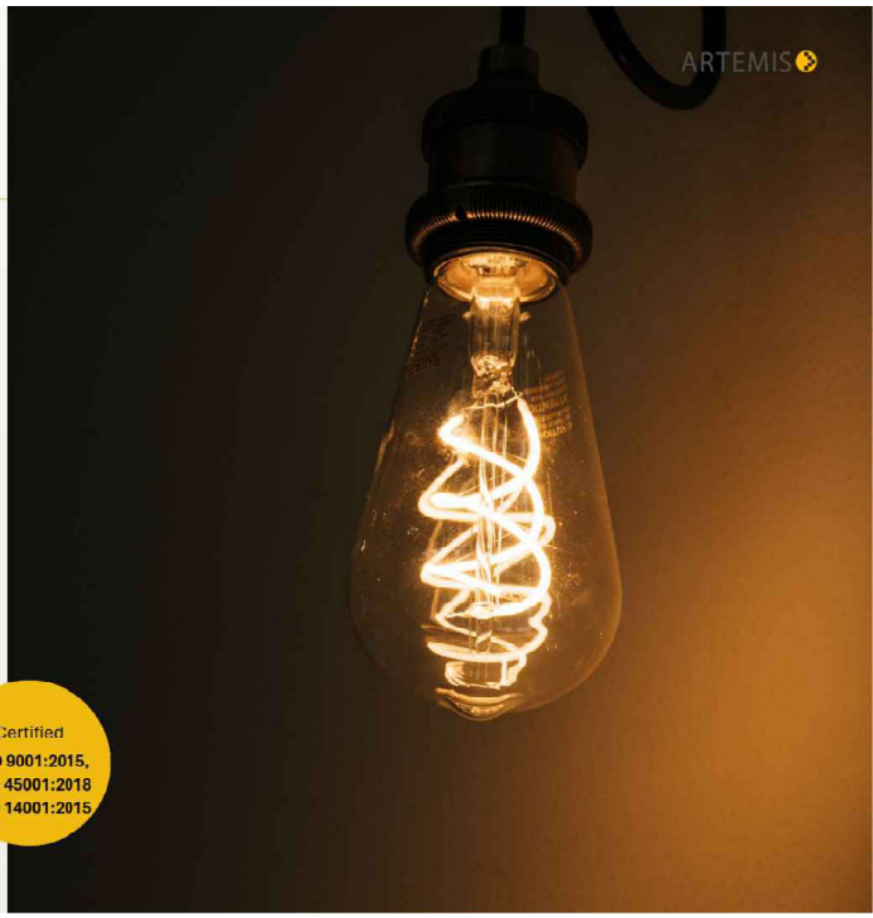
Artemis Electricals & Projects Limited is a project-driven **Engineering, Procurement and Execution (EPE)** and turnkey electrical infrastructure company delivering **end-to-end** electrical and infrastructure projects across India, it also undertakes specialized MEP works. Incorporated in **2009** as Artemis Electricals Private Limited, it evolved from a product/OEM-oriented electrical solutions provider into a full-scale project execution and infrastructure organization, a transformation reflected in its 2022 rebranding.

Projects Done
758

Clients Satisfied
143

Experience
25 Years

Certified
ISO 9001:2015,
ISO 45001:2018
ISO 14001:2015



WHAT DRIVES US

Our Vision

To be a trusted infrastructure execution partner delivering innovative, reliable, and sustainable solutions.

Our Mission

- Deliver quality driven projects
- Maintain high safety standards.
- Provide efficient engineering solutions
- Create long term client relationships.

Our Philosophy

To make this world a greener place by innovating energy efficient lighting

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COMPANY JOURNEY & MILESTONES

2009

Incorporation of the company

2010

Installed Smart street lights for the Pilot Street light project in Abu Dhabi and Fujairah

2012

Became the foremost manufacturer of Street lights for Bajaj. Manufactured Street lights for the prestigious EESL-Delhi City Street project for Bajaj.

2015

Started taking Government tenders. Successfully executed an EESL Street light Project in Andhra Pradesh

2019

2019: Became an independent Public Listed Company on the BSE SME Platform on 14th May, 2019

2020

Migrated to Main Board of BSE platform Crossed Rs. 100 Cr. Turnover

2022

Rebranded in 2022, it evolved from a product/OEM-oriented electrical solutions provider into a full-scale project execution and infrastructure organization.

2023

Mumbai Lighting Store: Company unveiled plans for an extensive lighting store of ~12,000 sq. ft. in the Mumbai area, Vasai Expansion: Together, a ~12,000 sq. ft. lighting store in Vasai was also being unveiled

2024

A new expansive lightening store opened in the Vasai area, serving as a comprehensive destination, offering cutting-edge lighting solutions for both commercial and residential needs.

2026

The year concluded with double-digit growth across all three key financial metrics, laying a strong foundation for FY27. Further strengthening its corporate profile, the Company also achieved a significant milestone by listing on the NSE platform in March 2026.

BUSINESS MODEL TRANSITION

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Before
O&M/OEM Model

After
EPC Model

What worked

- Limited competition & high margins
- Strong technical expertise
- Deep product costing knowledge
- Lifecycle management capability

What changed

- End-to-end project ownership
- Single-point accountability (turnkey)
- Better execution & cost control
- Higher profitability potential

Why it Faded

- Market flooded with new entrants
- Intense competition → margin erosion
- Higher effort per contract
- Reduced differentiation

New Opportunities

- Larger & more complex projects
- Long-term client relationships
- Stronger market positioning
- Rebranded as EPC solutions leader

BUSINESS CAPABILITIES & SECTOR PRESENCE

(ELECTRICAL | MECHANICAL | MEP SERVICES)

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WHAT WE DO

Engineering design and system planning
Comprehensive electrical system design, technical planning and engineering solutions tailored to project requirements.

Procurement and vendor co-ordination
Strategic sourcing of quality materials through an established vendor network, ensuring timely availability and cost efficiency.

On-site electrical installation and execution
End-to-end execution of electrical infrastructure projects with a strong focus on quality, safety and timely delivery.

System integration and testing
Integration, testing and quality verification of electrical systems to ensure operational reliability and compliance.

Final commissioning and project handover
Successful commissioning, performance validation and seamless project handover to clients.

WHERE WE OPERATE

- Government and public infrastructure projects
- Smart city and urban development works
- Hospitality and commercial real estate projects
- Residential townships and mixed-use developments
- Industrial and institutional electrical infrastructure

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EXECUTION STRENGTHS & CERTIFICATIONS

Project Lifecycle Capabilities:

01

ENGINEERING DESIGN

System planning & technical design

02

PROCUREMENT

Vendor coordination & materials

03

ON-SITE EXECUTION

Electrical installation & works

04

SYSTEM INTEGRATION

Integration & testing

05

COMMISSIONING

Project handover & delivery

CERTIFICATIONS

ISO 9001:2015
Quality Management Systems

ISO 14001:2015
Environmental Management Systems

ISO 45001:2018
Occupational Health & Safety Management

MANAGEMENT PROFILE

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SHIVKUMAR CHHANGUR SINGH (WHOLE-TIME DIRECTOR & CFO)

- Serving as the Chief Financial Officer since April 16, 2018. He was appointed as Whole-Time Director with effect from December 29, 2018.
- Oversees financial strategy including budgeting, planning & regulatory compliance
- Manages accounting controls, fiscal governance & corporate financial operations
- Plays a pivotal role in ensuring the Company's sustainable financial growth
- Holds CA (Intermediate) from ICAI

SAIDEEP SHANTARAM BAGALE (NON-EXECUTIVE DIRECTOR)

- Brings hands-on expertise in product design, quality assurance & product management
- Proficient in machining, welding, brazing, soldering & advanced bonding techniques
- Contributes significantly to the Company's product innovation & manufacturing excellence
- Diploma in Mechanical Engineering from SES Polytechnic, Solapur; on Board since Apr 2021

SACHIN ANANT NIVALKAR (NON-EXECUTIVE DIRECTOR)

- Associated with the Company as Non-Executive Director since June 2023
- Brings 10+ years of experience in administration, management & business operations
- Demonstrates proven leadership across diverse corporate functions & operational domains
- Contributes strategic insights & operational excellence drawn from varied business ventures

DHARMENDRA KUMAR JAIN (INDEPENDENT DIRECTOR)

- Adds significant value to the Company's governance, compliance & strategic oversight
- Extensive exposure to statutory, internal, tax & management audits and company law
- Expert in auditing, taxation, corporate compliance & financial management systems
- Qualified Chartered Accountant (ICAI) & Master of Commerce; appointed Feb 2026

DHRUTI HARSH SATIA (INDEPENDENT DIRECTOR)

- Previously handled compliance functions at Mercury Trade Links Ltd. (BSE-listed)
- Also served in the secretarial department of Essel Finance Wealth Zone Pvt. Ltd.
- Expertise in corporate governance, regulatory compliance & secretarial practices
- B.Com (Mumbai University) & Associate Member of ICSI since 2015; appointed Apr 2026

DEEPAK KUMAR (NON-EXECUTIVE DIRECTOR)

- Brings strong operational insight & business management expertise to the Board
- Served 19 years in the aviation division of Qing Ambay City Developers Corp. Ltd
- Commands 20+ years of professional experience across aviation, sales & marketing
- Holds B.A. from Delhi University; associated with the Company since September 2021

ARTEMIS GROUP

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PARENT COMPANY

Artemis Electricals & Projects Ltd
Listed on both the exchanges i.e. NSE & BSE
(Incorporated 2009)

SUBSIDIARY

Artemis Opto Electronic Technologies Pvt. Ltd. (AOETPL)
Date of Incorporation: **14th July, 2009**
Entity Type: **Special Purpose Vehicle (SPV)**

NATURE OF BUSINESS — AOETPL

- Set up an Electronics Manufacturing Cluster (EMC) under the MeitY EMC 2.0 scheme of Government of India.
- Project spread over 546.42 acres — land has already been acquired and is ready for development.
- High-level scope: Conceptualize, design, develop, implement and manage the entire project end-to-end.
- Tied up with Central Electronics Limited (CEL), a Government of India enterprise, as the primary government collaborator.
- Also tied up with Rajasthan Electronics Limited (REL) for state level support and coordination.
- SPV was incorporated to execute this large-scale electronics cluster project with dedicated governance

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MAJOR WORKS EXECUTED IN FY 2025–26

Electrical & MEP Works
Integrated deployment and execution of Electrical and MEP works

Dewatering Pump Systems
Deployment, operation and execution of dewatering pump systems.

Sewage Pumping Station
Rehabilitation and maintenance of sewage pumping station

Traffic & Earthwork
Traffic management, surveying and earth work execution.

GFRC Railings & Electrical
Fixing and installation of GFRC railings and Electrical works.

CCTV Systems
Deployment, installation and execution of CCTV systems.

Motor & VFD Systems
Installation, testing and commissioning (ITC) of motor set and variable frequency drive (VFD) system

NOTABLE PROJECTS

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Delhi Police Headquarters

State-of-the-Art Convention Centre & Support Amenities – Gorakhpur

Raptinagar Extension Township & Sports City – Gorakhpur

Golden Chariot Hotel & Spa – Vasai

Golden Chariot Boutique Hotel – Marol, Andheri

Gold Chambers – Sahara Star, Mumbai

Brass Monkey – Hub Mall, Goregaon East

Juvana Resort & Spa – Aamby Valley City, Lonavala

INDUSTRIAL OUTLOOK

INDUSTRY LANDSCAPE

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India's rapid infrastructure expansion, accelerating urbanization, increasing industrial investments and government-led initiatives such as the National Infrastructure Pipeline, Smart Cities Mission and energy-efficiency programs are driving sustained demand for integrated EPC, MEP and electrical infrastructure solutions. These structural trends position **Artemis Electricals & Projects Limited** to capitalize on growing opportunities across commercial, industrial, healthcare, educational and public infrastructure projects through its end-to-end engineering, procurement, execution and energy management capabilities.

Global MEP Market

The global mechanical, electrical, and plumbing services market size was valued at

USD 158.85 Billion
in 2025

USD 169.83 Billion in 2026 | **USD 376.72 Billion** in 2034

10.50%
CAGR (2026-2034)

- Asia Pacific dominated the mechanical, electrical, and plumbing services market with a market share of **42.90%** in 2025.
- The **electrical segment** is expanding at the **highest rate**, with a forecasted **CAGR of 10.2%** during the forecast period.

(Fortune Business)

Indian MEP Market

The India mechanical electrical and plumbing services market size is valued to increase by

USD 7.21 Billion
at a

26%
CAGR (2025-2030)

- Expansion of national infrastructure projects will drive the India mechanical electrical and plumbing services market.
- The **consulting & engineering** segment holds the largest share of the market, reflecting increasing demand for integrated MEP design and execution services.

(Technavio)

India EPCM & Construction Infrastructure Market

The broader Indian construction market is projected at

USD 0.79 Trillion in 2026 | **USD 1.10 Trillion** in 2031

6.87%
CAGR (2026-2031)

The India EPCM (Engineering, Procurement, Construction Management) market is estimated at

USD 75.04 Billion in 2026 | **USD 111.92 Billion** in 2031

8.32%
CAGR (2026-2031)

Anchored by the National Infrastructure Pipeline.

(Mordor Intelligence)

LED & Smart Lighting Industry (India)

The Indian LED lighting market was valued at

USD 6 Billion
in 2025

USD 27.81 Billion
in 2034

18.58%
CAGR (2026-2034)

- Driven by smart city development and government efficiency programs.
- The smart street lighting segment specifically is predicted to grow at a **20.54% CAGR from 2025 to 2035**, as cities prioritize public safety and energy efficiency.

(IMARC, Market Research Future)

KEY INDUSTRY TAILWINDS

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Urbanization & Real Estate Growth

- India's urban population is expected to exceed 600 million by 2030, driving demand for residential, commercial and mixed-use developments.
- Growing construction of office parks, malls, hospitals, educational institutions and hospitality projects is increasing MEP and electrical infrastructure requirements.

(PIB.GOV)

Manufacturing-Led Infrastructure Demand

- Government initiatives such as Make in India, PLI Schemes and Industrial Corridor Projects are driving large-scale factory and industrial park construction.
- New-age manufacturing sectors including electronics, EVs, batteries and semiconductors require sophisticated electrical and MEP installations.

Data Center & Digital Infrastructure Expansion

- India's data center capacity is expected to witness strong growth supported by cloud adoption, AI workloads and digital transformation.
- Data centers require highly specialized electrical systems, HVAC, fire protection and building management systems, creating high-value project opportunities.

Government Infrastructure Spending

- Continued public investment in airports, metro rail, healthcare facilities, convention centers and urban infrastructure projects.
- Large EPC and turnkey opportunities emerging from government-led infrastructure modernization programs.

Healthcare & Institutional Infrastructure

- Expansion of hospitals, research centers, laboratories and educational campuses is creating demand for complex MEP projects.
- Specialized HVAC, clean-room and electrical solutions command higher project values.

Integrated Turnkey Contracting Preference

- Developers increasingly prefer single-point EPC and turnkey contractors for design, procurement, execution and commissioning.
- This trend benefits companies with end-to-end project execution capabilities.

FINANCIAL HIGHLIGHTS

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PROFIT & LOSS A/C (QUARTERLY)

All figures are presented on a consolidated basis.

All figures in ₹ Lakhs except %

Particulars	Q1 FY2027	Q1 FY2026	YoY%	Q4 FY2026
Revenue From Operations *	**1627.48**	**1975.47**	**-17.62%**	**4075.08**
Other Income	0	0	0	27.21
Total Income	**1627.48**	**1975.47**	-17.62%	**4102.29**
Operational Expenses	1380.28	1722.01	-19.84%	3498.04
Employee Benefits Expense	14.22	15.92	-10.68%	17.35
Other Expenses	14.51	16.5	-12.06%	137.42
Total Expenditure	**1409.01**	**1754.43**	-19.69%	**3652.81**
EBITDA	**218.47**	**221.04**	**-1.16%**	**422.27**
EBITDA Margin	**13.42%**	**11.19%**		**10.36%**
Depreciation, Amortisation	25.87	30.69	-15.71%	29.75
EBIT	**192.6**	**190.35**	1.18%	**419.73**
Finance Costs	3.57	5.84	-38.87%	4.43
Profit Before Tax	**189.03**	**184.51**	2.45%	**415.3**
Tax	61.92	53.37	16.02%	109.48
PAT	**127.12**	**131.14**	**-3.07%**	**305.81**
PAT Margin	**7.81%**	**6.64%**		**7.45%**

**The moderation in revenue during Q1 FY 27 reflects the company's strategic focus on higher -margin projects, resulting in a lower topline while driving improvement in EBIDTA and PAT margins*

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PROFIT & LOSS A/C (YEARLY)

All figures are presented on a consolidated basis.

All figures in ₹ Lakhs except %

Particulars	FY 2026	FY 2025	FY 2024
Revenue From Operations	**8056.02**	**7234.77**	**4135.92**
Other Income	66.95	58.28	11.87
Total Income	**8122.97**	**7293.05**	**4147.79**
Operational Expenses	6572.44	4608.51	2672.27
Employee Benefits Expense	65.35	66.15	56.65
Other Expenses	173.7	1445.03	634.21
Total Expenditure	**6811.49**	**6119.69**	**3363.13**
EBITDA	**1244.53**	**1115.08**	**772.79**
EBITDA Margin	**15.45%**	**15.41%**	**18.68%**
Depreciation, Amortisation	120.39	134.13	164.26
EBIT	**1191.09**	**1039.23**	**620.4**
Finance Costs	20.66	27.74	99.08
Profit Before Tax	**1170.43**	**1011.49**	**521.32**
Tax	299.51	255.5	131.37
PAT	**870.92**	**755.98**	**389.96**
PAT Margin	**10.72%**	**10.37%**	**9.40%**

BALANCE SHEET

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All figures are presented on a consolidated basis.

All figures in ₹ Lakhs

Particulars	FY 2026	FY 2025
Equity & Liabilities		
Equity		
Share Capital	2,510.37	2,510.37
Other equity	6,954.74	6,085.58
Total Equity	**9,465.11**	**8,595.94**
Non-Current Liabilities		
Long-Term Borrowings	94.12	170.65
Provisions	2.02	0.79
Total Non-Current Liabilities	**96.14**	**171.44**
Current Liabilities		
Short-Term Borrowings	76.53	76.53
Trade Payables	3,879.22	2,771.01
Other financial liabilities	13.07	105.09
Other Current Liabilities	520.67	421.98
Short-Term Provisions	7.12	4.26
Current tax liability (net)	168.51	7.22
Total Current Liabilities	**4,665.12**	**3,386.09**
Total Liabilities	**4,761.26**	**3,557.53**
Total Equity & Liabilities	**14,226.37**	**12,153.47**

Particulars	FY 2026	FY 2025
Assets		
Non-Current Assets		
Property, plant and equipment	**1,101.34**	**1,221.68**
Capital work in progress	**5,654.24**	**5,554.75**
Goodwill	**212.1**	**212.1**
Other financial assets	**105.85**	**105.85**
Deferred tax assets	**(0.28)**	**(18.99)**
Other non-current assets	**34.32**	**34.32**
Total Non-Current Assets	**7,107.58**	**7,109.71**
Current Assets		
Inventories	**50.75**	**49.13**
Trade Receivables	**3,956.93**	**2,405.02**
Cash and Cash Equivalents	**1,441.13**	**134.92**
Bank balances	**3.87**	**4.96**
Other financial assets	**21.11**	**21.11**
Other Current Assets	**1,645.00**	**2,428.62**
Total Current Assets	**7,118.80**	**5,043.76**
Total Assets	**14,226.37**	**12,153.47**

THANK YOU

For your time, trust and continued support.

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